

REQUEST FOR QUALIFICATIONS #2026-034
Commercialization Consulting Services
RESPONSE ADDENDUM #1
November 14, 2025

QUESTIONS

1. Please confirm if the RFQ references all sections that should be addressed in the response? The instructions list a Section 1, 2, and 4 only.

[ANSWER: There is no section 3 in this RFQ. Respondents only need to respond to sections 1, 2, and 4 as described in section 3.2 of the RFQ.](#)

2. Is the University of Maine open to considering hybrid models of payment?

[ANSWER: No.](#)

3. Can the University of Maine share more about its current inventory and what it is looking to commercialize within the industry areas? How many ideas currently exist, and is it inventoried?

[ANSWER: Yes, for a listing of patented or patent pending technologies available for licensing, you can go to this link, \[Umaine.flintbox.com\]\(https://umaine.flintbox.com\). There also are other capabilities and facilities that can be discussed.](#)

4. Can the University of Maine elaborate on its preferred commercialization model, and is there an existing model that the contractor will build from?

[ANSWER: The most common vehicles that UMaine has used are technology options, licenses, and research collaborations. We are open to exploring other vehicles for commercialization.](#)

5. Does the University of Maine have limitations on type of investors for its IP (e.g. foreign nationals, partnering with other Universities?)?

[ANSWER: Restrictions may be in place due to the funding source for the technology. This will have to be identified on a case-by-case basis.](#)

6. How does the University of Maine track IP commercialization readiness (e.g. technologies not ready for commercialization today, but nearing readiness) across the core industries of focus today?

[ANSWER: We can assign technology readiness levels \(TRLs\) on a case-by-case basis.](#)

7. Can the University offer insights on what it would like to review for pricing? Should the pricing reflect the estimated commission that respondents would require to deliver the scope of services, and what other information would help inform the University's

decision?

ANSWER: Commercialization deals will be negotiated by UMaine staff. Commissions will be negotiated with qualified vendors at the time of contract negotiations.

8. Is the University amenable to hybrid arrangements for payment (e.g., commission + T&M, other)?

ANSWER: No.