UNIVERSITY OF MAINE SYSTEM
MASTER AGREEMENT

This Master Agreement ("Agreement" or "Master Agreement") entered into this ___ day of ____, 2023, by and between the University of Maine System, hereinafter referred to as the "University" and ________________________________, hereinafter referred to as "Contractor".

WITNESSETH, that for and in consideration of the payments and agreements hereinafter mentioned, to be made and performed by the University, the Contractor hereby agrees with the University to provide the products and services described in this agreement, and the following Riders, hereby incorporated into this Agreement and made part of it by reference:

Rider A - Specifications of Work to be Performed
Rider A-1 – Pricing
Rider B – Insurance Requirements
Rider C – University of Maine System Standards for Safeguarding Information
Rider D – Services Engagement Form

Agreement Amendments as required
Request for Bid #2024-019 Issue Date October 9, 2023 Titled Optical Character Recognition (OCR) Software Solution
Contractor’s Bid in Response to Request for Bid #2024-019 Proposal Submission Date October 20, 2023 Titled Optical Character Recognition (OCR) Software Solution

WHEREAS, the University desires to enter into an agreement and the Contractor represents itself as competent and qualified to accomplish the specific requirements of this Agreement to the satisfaction of the University;

NOW THEREFORE, in consideration of the mutual promises contained herein, the parties hereby agree as follows:

This Agreement, along with any documents identified, which are incorporated by reference, constitutes the entire Agreement between the parties, and there are no other or further written or oral understandings or agreements with respect thereto.

1. Specifications of Work: The Contractor agrees to perform the Specifications of Work as described in Rider A, hereby incorporated by reference.

   Rider A provides a suite of services offered by the Contractor to the University. As required by the University institutions, the parties will develop jointly specific Services Engagement documents. The required format of this document is detailed in Rider D. The document will be governed by all the terms in this agreement; except that the engagement administrator for purposes of managing the service deliverables may be different than this Agreement Administrator and the term may be different than the term of the agreement but may not extend beyond this Agreement termination date. The Services Engagement document will be fully executed by the parties. Institutions may execute more than one agreement for services to support their needs over the term of this Agreement.

2. Term: This Agreement shall commence on November 1, 2023 and shall terminate on October 30, 2028, unless terminated earlier as provided in this Agreement.

3. Payment:
   
   A. Payment shall be made upon submittal of an electronic invoice to the University by the Contractor on a net 30 basis unless discount terms are offered. In the event there is a discrepancy with the invoice, payment terms shall be effective starting on the date the
discrepancy is resolved, for only that portion of the invoice that is disputed. Invoices must include a purchase order number.

B. **“Additional Services”** The University will have the option to purchase additional services under this Agreement.

As required by the University institutions, the parties will develop jointly specific Services Engagement documents. The required format of this document is detailed in Rider D.

4. **Termination:** The Agreement or a Services Engagement (Rider D) may be terminated by the University in whole, or in part, whenever for any reason the University shall determine that such termination is in the best interest of the University. Any such termination shall be affected by delivery to the Contractor of a Notice of Termination specifying the extent to which performance of the Agreement is terminated and the date on which such termination becomes effective. The University shall pay all allowable costs incurred up to the effective date of termination. However, the Contractor shall not be reimbursed for any costs incurred after the effective date of termination.

5. **Obligations Upon Termination:** Any materials produced in performance of this agreement are the property of the University and shall be turned over to the University upon request. The University shall pay the Contractor for all services performed to the effective date of termination subject to offset of sums owed by the Contractor to the University.

6. **Non-Appropriation:** Notwithstanding any other provision of this Agreement, if the University is not appropriated sufficient funds to pay for the work to be performed under this Agreement or if funds are de-appropriated, then the University is not obligated to make payment under this Agreement.

7. **Conflict of Interest:** No officer or employee of the University shall participate in any decision relating to this agreement which affects his or her personal interest in any entity in which he or she directly or indirectly has interest. No employee of the University shall have any interest, direct or indirect, in this agreement or proceeds thereof.

8. **Modification:** This Agreement may be modified or amended only in a writing signed by both parties.

9. **Assignment:** This Agreement, or any part thereof, may not be assigned, transferred or subcontracted by the Contractor without the prior written consent of the University.

10. **Applicable Law:** This Agreement shall be governed and interpreted according to the laws of the State of Maine.

11. **Administration:** Chief Information Officer shall be the University’s authorized representative in all matters pertaining to the administration of the terms and conditions of this Agreement.

12. **Non-Discrimination:** In the execution of the agreement, the Contractor shall not discriminate on the basis of race, color, religion, sex, sexual orientation, transgender status or gender expression, national origin or citizenship status, age, disability, genetic information, or veteran status and shall provide reasonable accommodations to qualified individuals with disabilities upon request. The university encourages the employment of qualified individuals with disabilities.

13. **Indemnification:** The Contractor shall comply with all applicable federal, state and local laws, rules, regulations, ordinances and orders relating to the services provided under this Agreement. Contractor shall indemnify, defend and hold the University, its Trustees, officers, employees, and agents, harmless from and against any and all loss, liability, claims, damages, actions, lawsuits, judgments and costs, including reasonable attorney’s fees, that the University may become liable to pay or defend arising from or attributable to any acts or omissions of the Contractor, its agents, employees or subcontractors, in performing its obligations under this Agreement, including, without limitation, for violation of proprietary rights, copyrights, or rights of privacy, arising out of a publication, translation, reproduction, delivery, performance, use or disposition of any data furnished under the Agreement or based on any libelous or other unlawful matter contained in such data.
14. **Agreement Validity:** In the event one or more clauses of this Agreement are declared invalid, void, unenforceable or illegal, that shall not affect the validity of the remaining portions of this Agreement.

15. **Independent Contractor:** Contractor is an independent contractor of the University, not a partner, agent or joint venture of the University and neither Party shall hold itself out contrary to these terms by advertising or otherwise, nor shall either party be bound by any representation, act or omission whatsoever of the other. For U.S. entities, Contractor, its employees and subcontractors if any, is/are independent contractors for whom no Federal or State Income Tax will be deducted by the University, and for whom no retirement benefits, social security benefits, group health or life insurance, vacation and sick leave, Worker’s Compensation and similar benefits available to University’s employees will accrue. The parties further understand that annual information returns as required by the Internal Revenue Code and Maine Income Tax Law will be filed by the University with copies sent to Contractor. Contractor will be responsible for compliance with all applicable laws, rules and regulations involving but not limited to, employment, labor, Workers Compensation, hours of work, working conditions, payment of wages, and payment of taxes, such as unemployment, social security and other payroll taxes, including other applicable contributions from such persons when required by law.

16. **Intellectual Property:** Any information and/or materials, finished or unfinished, produced in performance of this Agreement, and all of the rights pertaining thereto, are the property of the University and shall be turned over to the University upon request.

17. **Entire Agreement:** This Agreement sets forth the entire agreement between the parties on the subject matter hereof and replaces and supersedes all prior agreements on the subject, whether oral or written, express or implied. This Agreement is the entire agreement between the University (including University’s employees and other End Users) and Contractor. In the event that Contractor enters into terms of use agreements or other agreements, policies or understandings, whether on Contractor's purchase order, website, electronic, click-through, verbal or in writing, with University’s employees or other End Users, such agreements shall be null, void and without effect, and the terms of this Agreement shall apply. University will not be bound to any other terms and conditions set forth in any documents, agreements or policies posted on Contractor’s website unless such terms and conditions are set forth in this Agreement. Contractor may not unilaterally change any term or condition of this Agreement.

18. **Licensing:** Contractor shall secure in its name and at its expense all federal, state, and local licenses and permits required for operation under this Agreement. Contractor shall provide proof of such licensure or permit to the University prior to commencing work under this Agreement.

19. **Record Keeping, Audit and Inspection of Records:** The Contractor shall maintain books, records and other compilations of data pertaining to the requirements of the Agreement to the extent and in such detail as shall properly substantiate claims for payment under the Agreement. All such records shall be kept for a period of seven years or for such longer period as specified herein. All retention periods start on the first day after the final payment of the Agreement. If any litigation, claim, negotiation, audit or other action involving the records is commenced prior to the expiration of the applicable retention period, all records shall be retained until completion of the action and resolution of all issues resulting therefrom, or until the end of the applicable retention period, whichever is later. The University, the grantor agency (if any), or any of their authorized representatives shall have the right at reasonable times and upon reasonable notice, to examine and copy the books, records and other compilations of data of the Contractor pertaining to this Agreement. Such access shall include on-site audits.

20. **Publicity, Publication, Reproduction and use of Agreement’s Products or Materials:** Unless otherwise provided by law or the University, title and possession of all data, reports, programs, software, equipment, furnishings and any other documentation or product paid for with University funds shall vest with the University. The Contractor shall at all times obtain the prior written approval of the University before it, any of its officers, agents, employees or subcontractors, either during or after termination of the Agreement, makes any statement bearing on the work performed or data collected under this Agreement to the press or issues any material for publication through any medium of communication. If the Contractor or any of its subcontractors publishes a work dealing with any aspect of performance
under the Agreement, or of the results and accomplishments attained in such performance, the University shall have a royalty free, non-exclusive and irrevocable license to reproduce, publish or otherwise use and to authorize others to use the publication.

21. **Confidentiality:** The Contractor shall comply with all laws and regulations relating to confidentiality and privacy including but not limited to any rules or regulations of the University.

22. **Force Majeure:** Neither party shall be liable to the other or be deemed to be in breach of this Agreement for any failure or delay in rendering performance arising out of causes beyond its reasonable control and without its fault or negligence. Such causes may include, but are not limited to, acts of God or of a public enemy, fires, flood, epidemics, strikes, embargoes or unusually severe weather. Dates or time of performance shall be extended to the extent of delays excused by this section provided that the party whose performance is affected notifies the other promptly of the existence and nature of such delay.

23. **Notices:** Unless otherwise specified in an attachment hereto, any notice hereunder shall be in writing and addressed to the persons and addresses below.

   **To the University:**
   
   Attn: sourcing@maine.edu

   **To Contractor:**
   
   Company Name:
   Contact Name:
   Address:
   Phone Number:
   Fax Number:

24. **Invoices:** Unless otherwise specified in an attachment hereto, invoices and questions regarding invoices will be directed to:

   University of Maine System
   Accounts Payable
   PO BOX 3955
   Scranton, PA 18505

   Phone: 207-581-2695
   Fax: 207-581-2698
   Invoice Submission Email: UMAP@maine.edu
   Invoice Inquires: UMSCentralAP@maine.edu

25. **Order of Precedence:** In the event of any conflict among the documents in this agreement, the following order of precedence shall apply:

   A. **Terms and conditions of this Agreement**
   B. **Rider A - Specifications of Work to be Performed**
   C. **Rider A-1 – Pricing**
   D. **Rider B – Insurance Requirements**
   E. **Rider C – Services Engagement Form**
   F. **Agreement Amendments** as required
   G. **Request for Bid #2024-019** Issue Date October 9, 2023 Titled Optical Character Recognition (OCR) Software Solution
   H. **Contractor’s Bid in Response to Request for Bid #2024-019** Proposal Submission Date October 20, 2023 Titled Optical Character Recognition (OCR) Software Solution
26. Multi-Institution Capabilities University will have the option to include products and services under this Agreement to additional University institutions, this includes any additional University institutions formed during the term of this agreement, all facilities utilized by an institution including those managed and/or owned by a third party, and additional entities, such as, the University College a division of University of Maine at Augusta.

The Community College System and Maine Maritime Academy, both public higher education institutions in the state, shall be permitted to piggyback off of the University’s agreement if they should so desire. The Contractor agrees to further provide the products and services, with all the same terms and conditions applicable, to these additional entities.
Signatures

FOR THE UNIVERSITY OF MAINE SYSTEM:

BY: _____________________________
   (signature)
Name: _____________________________
   (print or type)
Title: _____________________________
Address: ___________________________
Telephone: _________________________
Fax: _______________________________
Date: ______________________________

FOR THE CONTRACTOR:

LEGAL NAME: _______________________
BY: _____________________________
   (signature)
Name: _____________________________
   (print or type)
Title: _____________________________
Address: ___________________________
Telephone: _________________________
Fax: _______________________________
Date: ______________________________
Tax ID #: __________________________

Per University policy, “Any agreement for services that will, or may, result in the expenditure by the University of $50,000 or more must be approved in writing by the Chief Procurement Officer, or designee, and if it is not approved, valid or effective until such written approval is granted.”

Chief Financial Officer approval is required of any University of Maine System agreement of $50,000 or more, and it is not approved, valid or effective until such written approval is granted.

Chief Business Officer approval is required of any campus specific agreement of $50,000 or more, and it is not approved, valid or effective until such written approval is granted.

BY: _____________________________
Title: _____________________________
Chief Procurement Officer or designee
Date: ______________________________

BY: _____________________________
Title: _____________________________
Chief Financial/Business Officer or designee
Date: ______________________________
RIDER A
SPECIFICATIONS OF WORK TO BE PERFORMED

The Contractor agrees to the Specifications of Work to be Performed as follows:

PURPOSE STATEMENT
The University of Maine System sought responses to provide an Optical Character Recognition (OCR) software solution for capturing transcript data as defined in this document. This document provides instructions for submitting responses, the procedure and criteria by which the Respondent(s) will be selected, and the contractual terms which will govern the relationship between the University and the awarded Respondent(s).

Resulting agreement will allow for a five (5) year term.

OCR SCOPE OF SERVICES
Investment in an OCR software solution would reshape the transfer data entry process, condensing it from a very time-consuming manual process down to just a few keystrokes. This in turn will improve data accuracy and reduce the time required to award and post credits.

This software solution would support multiple system-wide initiatives, including:

- Improves the overall student experience by removing structural barriers related to the transfer process.
- Supports the unified catalog initiative by standardizing and modernizing transfer processes across the system. These software tools would lead to improved data accuracy and streamline the transfer process, with immediate results seen in the data entry process specifically.
- Supports the UM/UMM Data Migration Project. Having an OCR software solution in place to bring in transcript data would drastically reduce the amount of manual data entry associated with the upcoming merger project, as well as the daily transfer data entry workload.
- Supports the Strategic Enrollment plans on each campus by making the transfer process more transparent and efficient. It would also allow for the capture of admissions-related data from high school transcripts, which could be of benefit to the recruitment process. These software tools can be used to benefit multiple departments or areas, including Admissions, Student Records, and the Shared Processing Center.

The solution must support:

- Proven track record to offer full integration with Peoplesoft.
- Proven track record to offer EDI capability.
- Proven track record for accuracy rate.
- Provide a cloud-based solution or one requiring minimum oversight by University of Maine System IT staff.
- Ability to route transcripts to Perceptive Content (ImageNow).
- Ability to customize programming logic.
- Ability for customization at the user and/or campus level.

Additional Scope: The Contractor shall permit product and services not covered herein to be added by mutual agreement, without voiding the provisions of the existing agreement. The Contractor, for additional consideration, shall furnish additional such products and services to the University.

PRICING: Refer to RIDER A-1. Pricing will be valid for the term of the Agreement.

PERFORMANCE TERMS AND CONDITIONS
RIDER A-1
PRICING

Table 1: OCR Software License & Support Costs

<table>
<thead>
<tr>
<th>#</th>
<th>Item Description</th>
<th>Training</th>
<th>Implementation</th>
<th>Other</th>
<th>Year 1 Cost</th>
<th>Year 2 Cost</th>
<th>Year 3 Cost</th>
<th>Year 4 Cost</th>
<th>Year 5 Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Subtotal

Less Discount

Total

Table 2: Hourly Rates (if not included in the “one time” costs in Table 1).

<table>
<thead>
<tr>
<th>#</th>
<th>Role of Individual/Position Title</th>
<th>Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
RIDER B
INSURANCE REQUIREMENTS

Contractor’s Liability Insurance: During the term of this agreement, Contracts that operate on campus shall maintain the following insurance:

<table>
<thead>
<tr>
<th>#</th>
<th>Insurance Type</th>
<th>Coverage Limit</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Commercial General Liability, including Product’s and Completed Operations (Written on an Occurrence-based form) (Bodily Injury and Property Damage)</td>
<td>$1,000,000 per occurrence or more</td>
</tr>
<tr>
<td>2</td>
<td>Vehicle Liability (Including Hired &amp; Non-Owned) (Bodily Injury and Property Damage)</td>
<td>$1,000,000 per occurrence or more</td>
</tr>
<tr>
<td>3</td>
<td>Workers Compensation (In Compliance with Maine and Federal Law)</td>
<td>Required for all personnel</td>
</tr>
</tbody>
</table>

Coverage limit requirements can be met with a single underlying insurance policy or through the combination of an underlying insurance policy plus an Umbrella insurance policy.

The University of Maine System shall be named as Additional Insured on the Commercial General Liability insurance.

Certificates of Insurance for all of the above insurance shall be filed with:

University of Maine System
Risk Manager
Robinson Hall
46 University Drive
Augusta, Maine 04330

Certificates shall be filed prior to the date of performance under this Agreement. Said certificates, in addition to proof of coverage, shall contain the standard statement pertaining to written notification in the event of cancellation, with a thirty (30) day notification period.

The University reserves the right to change the insurance requirement or to approve alternative insurances or limits, at the University’s discretion.
RIDER C
SERVICES ENGAGEMENT FORM

Services Engagement to Agreement for Services

University of Maine System Agreement #__________ Agreement Date: ________________

This Services Engagement is entered into as of the date of the last signature provided between
_____________________________ ("Contractor") and ________________________________
("Institution").

This Services Engagement shall be governed by the terms and conditions of the Master
Agreement identified in this form. This form may not amend any terms or conditions of the Master Agreement other
than to express an institution’s engagement with the Contractor.

This Service Engagement Form when fully executed by the Parties’, provides authorization to engage for
the following services, products and/or licenses, identified and as offered in Agreement Rider A & A-1:

SERVICES / PRODUCTS / LICENSING (Term and Agreement Rider A-1 pricing must be specified
below):

SIGNATURES:

Institution
By: ______________________________
Name: _____________________________
Title: ______________________________
Date: ______________________________

Contractor
By: ______________________________
Name: _____________________________
Title: ______________________________
Date: ______________________________