

# Administered by University of Maine System Office of Strategic Procurement Request for Proposal (RFP) SUBMISSION FORM PACKAGE

### Life Safety System Services RFP #2023-092

Issued Date: June 9, 2023

Response Deadline Date/Time: June 30, 2023, 11:59 p.m. EST

#### **Response Submission Information:**

Submitted electronically to UMSResponses@maine.edu Email Subject Line – DH: Life Safety System Services - RFP#2023-092

#### **Response Contact Information:**

Strategic Sourcing Manager (SSM): Derek Houtman Email: UMSResponses@maine.edu Phone: (207) 581-2678

#### 1.1 Response Format Instructions

This section contains instructions for Respondents to use in preparing their response. The Respondent's submission must follow the outline used below, including the numbering of section and sub-section headings. Failure to use the outline specified in this section or to respond to all questions and instructions throughout this document may result in the response being disqualified as non-responsive or receiving a reduced score.

The University and its evaluation team for this document have sole discretion to determine whether a variance from the document specifications should result in either disqualification or reduction in scoring of a response.

Re-phrasing of the content provided in this document will, at best, be considered minimally responsive. The University seeks detailed yet succinct responses that demonstrate the Respondent's experience and ability to perform the requirements specified throughout this document.

#### 1.1.1 Section 1 - Response Cover Page

- 1.1.1.1 Label this response <u>Section 1</u> UMS Response Cover Page
- 1.1.1.2 Insert Appendix A University of Maine System Response Cover Page
- 1.1.1.3 Insert Appendix B Debarment, Performance and Non-Collusion Certification

#### 1.1.2 Section 2 - Cost Response

- 1.1.2.1 Label this response Section 2 Cost Evaluation
- 1.1.2.2 Insert Appendix C Required Cost Evaluation Exhibits

#### 1.1.3 Section 3 - Master Agreement

- 1.1.3.1 Label this response Section 3 Master Agreement
- 1.1.3.2 Insert Appendix D1 Master Agreement

#### 1.1.4 Section 4 - Response to Questions

- 1.1.4.1 Label this response <u>Section 4</u> Response to Evaluation Questions & Related Information
- 1.1.4.2 Insert Appendix E Organization Reference Form
- 1.1.4.3 Insert Appendix F Evaluation Question(s) Organization, Qualifications and Experience

#### **Appendix A – University of Maine System Response Cover Page**

#### RFP # 2023-092 Life Safety System Services

Organization Name:	
Chief Executive – Name/Title:	
Telephone:	
Fax:	
Email:	
Headquarters Street Address:	
Headquarters City/State/Zip:	
Lead Point of Contact for Quote –	
Name/Title:	
Telephone:	
Fax:	
Email:	
Street Address:	
City/State/Zip:	

- 1. This pricing structure contained herein will remain firm for a period of 90 days from the date and time of the quote deadline date.
- 2. No personnel currently employed by the University or any other University agency participated, either directly or indirectly, in any activities relating to the preparation of the Respondent's response.
- No attempt has been made or will be made by the Respondent to induce any other person or firm to submit or not to submit a response.
- 4. The undersigned is authorized to enter into contractual obligations on behalf of the above-named organization.
- 5. By submitting a response to a Request for Proposal, bid or other offer to do business with the University your entity understands and agrees that:
  - a. The Agreement provisions in **Section 1.2.1.2** of this document will not be modified and are thereby incorporated into any agreement entered into between University and your entity; that such terms and condition shall control in the event of any conflict with such agreement; and that your entity will not propose or demand any contrary terms;
  - b. The above Agreement provisions in **Section 1.2.1.2** of this document will govern the interpretation of such agreement notwithstanding the expression of any other term and/or condition to the contrary;
  - c. Your entity agrees that the resulting Agreement will be the entire agreement between the University (including University's employees and other End Users) and Respondent and in the event that the Respondent requires terms of use agreements or other agreements, policies or understanding, whether on an order form, invoice, website, electronic, click-through, verbal or in writing, with University's employees or other End Users, such agreements shall be null, void and without effect, and the terms of the Agreement shall apply.
  - d. Your entity will identify at the time of submission which, if any, portion or your submitted materials are entitled to "trade secret" exemption from disclosure under Maine's Freedom of Access Act; that failure to so identify will authorize UMS to conclude that no portions are so exempt; and that your entity will defend, indemnify and hold harmless UMS in any and all legal actions that seek to compel UMS to disclose under Maine's Freedom of Access Act some or all of your submitted materials and/or contract, if any, executed between UMS and your entity.

**Authorized Signature** 

, ,	in the enclosed response, both programmatic and financial, is complete and
accurate at the time of submission.	
Date:	-

Name and Title (Printed)

## Appendix B – Debarment, Performance and Non-Collusion Certification

# University of Maine System DEBARMENT, PERFORMANCE and NON-COLLUSION CERTIFICATION

RFP # 2023-092 Life Safety System Services

By signing this document, I certify to the best of my knowledge and belief that the aforementioned organization, its principals and any subcontractors named in this proposal:

- a. Are not presently debarred, suspended, proposed for debarment, and declared ineligible or voluntarily excluded from bidding or working on contracts issued by any governmental agency.
- b. Have not within three years of submitting the proposal for this contract been convicted of or had a civil judgment rendered against them for:
  - i. Fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a federal, state or local government transaction or contract.
  - ii. Violating Federal or State antitrust statutes or committing embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
  - iii. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or Local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
  - iv. Have not within a three (3) year period preceding this proposal had one or more federal, state or local government transactions terminated for cause or default.
- c. Have not entered into a prior understanding, agreement, or connection with any corporation, firm, or person submitting a response for the same materials, supplies, equipment, or services and this proposal is in all respects fair and without collusion or fraud. The above mentioned entities understand and agree that collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards.

Failure to provide this certification may result in the disqualification of the Respondent's proposal, at the University's discretion.

Date:		
Name and Title (Printed)	Authorized Signature	

#### Appendix C – Required Cost Evaluation Exhibits

University of Maine System COST EVALUATION

RFP # 2023-092 Life Safety System Services

#### **GENERAL INSTRUCTIONS:**

- 1. The Respondent must submit a cost response that covers the entire period of the Agreement, including any optional renewal periods.
- The cost response shall include the costs necessary for the Respondent to fully comply with the Agreement terms and conditions and requirements. Note regarding total cost of ownership: This "cost" will encompass the entire solution pricing along with all products and services offered as part of the solution.
- 3. Failure to provide the requested information and to follow the required cost response format provided in Appendix C may result in the exclusion of the Response from consideration, at the discretion of the University. You can add rows and columns required to insert additional information. If a particular cost table is <u>not required</u> as part of your response simply leave it <u>blank</u>.
- 4. No costs related to the preparation of the Response for this document or to the negotiation of the Agreement with the University may be included in the Response. Only costs to be incurred after the Agreement effective date that are specifically related to the implementation or operation of contracted services may be included.
- 5. Identify all costs by year, to be charged for performing the services necessary to accomplish the objectives of this document.
- 6. If there are additional options or services that are not included in the offering, they must be identified and itemized as "optional" and include a description of the product or service and the costs of the option. All items identified in the response (including third party items required) will be considered free add-ons to the proposed solution at the prices included in this response unless expressly stated otherwise.
- 7. Respondents' are encouraged to provide additional price incentives for providing an enterprise solution, multi-year or award of multiple institutions.
- 8. Pricing will be guaranteed by the vendor for the term of the Agreement.
- 9. The University will <u>NOT</u> seek a best and final offer (BAFO) from any Respondent in this procurement process. All Respondents are expected to provide their best value pricing with the submission of their response. Respondents will NOT be given another opportunity to modify pricing once submitted.

#### Cost Response Form

The firm, fixed prices for normal scheduled testing, inspection, and / or cleaning of systems are to be all-inclusive and shall include, but not limited to, labor, mileage, insurance, mobilization, demobilization, equipment, vehicles, data base, travel expenses, lodging, office supplies, office equipment, photocopying, overhead and profit and all other expenses necessary to complete the work according to "normal" industry standards. Overhead shall include, but not limited to, all cost associated with project management, corporate accounting, invoice preparation, office rental and all other expenses indirectly associated with the work. The University will not pay any additional expenses related to fixed cost for normal scheduled quarterly, semi-annually and annual testing, inspection, and/or cleaning of systems covered under the annual cost of Life Safety Systems Services.

Services not included and / or covered under normal scheduled testing, inspection, and / or cleaning of systems are to be charged at an hourly rate. All labor rates shall include, but not limited to, all costs including tools, expendables, and small material packages. Travel cost shall be listed and included in submission. Awarded Respondent will not be the sole contractor for on-call services beyond scheduled testing, inspection and cleaning of life safety systems.

Materials shall be based on Cost Plus basis and shall be firm for the length contract and any/all renewal of contract.

Any price changes for subsequent contract renewals shall be submitted in writing to the Contract Administrator sixty (60) days prior to the expiration date.

Exhibit 1 – Schedule I – Fire Detection, Alarm & Communication Systems Services Pricing

Gorham	502	Costello Field House	89,716	Notifier AM2020	Notifier NFS3030	20	9	55	8	11	1	1
Gorham	541	Costello Ice Arena	55,954	Notifier 640	Notifier	9	4	22	3	2	1	1
Gorham	518	Dickey & Wood Halls	91,724	Notifier AFP400	Notifier NFS2640	38	113	173	0	5	4	4
Gorham	551	Facilities Plant	6,187	Notifier SFP10UD		5	1	12	0			
Gorham	497	John Mitchell Ctr	63,159	Notifier AFP200	Notifier NFS320	18	29	84	12	13	1	1
Gorham	504	Mechanical Trade Bldg	2,917	Notifier SFP2404		6	4	5		21		
Gorham	510	McLellan House	7,423	Notifier SFP4000	Notifier SFP5UD	5	13	3		17		
Gorham	546	Phillippi Hall	60,944	Notifier AFP1010	Notifier NFS3030	34	285	189	2	5	1	1
Gorham	522	Robie Andrews Hall	79,076	Notifier AFP200	Notifier NFS320	27	81	166	1	16	2	2
Gorham	505	Russell Hall	18,764	Notifier 500 Voice	Notifier SFP10UD	9	51	12	0	4	1	1
Gorham	514	Upper Class Hall	101,167	Notifier NFS3030		25	351	66	3	15	2	2
Gorham	523	Upton Hastings Hall	102,699	Notifier AFP400	Notifier NFS2640	37	110	256	2	166	2	2
Gorham	500	Woodward Hall	20,709	Notifier AFP200	Notifier NFS320	9	20	20				
Lewiston Auburn		USM-LAC	131,266	Notifier NFS-640	Ademco 5110XM 5 Zone	26	87	56	24	88	2	2

Quote for Schedule I – Fire Detection, Alarm & Communication Systems Services

#### **CAMPUS ANNUAL COST**

Portland Campus \$

Gorham Campus \$

Lewiston-Auburn Campus §

TOTAL Schedule I \$

Exhibit 2 – Schedule II – Grease Hood & Kitchen Suppression System Services Pricing

••••	or views i monig									
CAMPUS	LOCATION	FLOOR	AREA COVERED	TYPE	SYSTEM MFG.	MODEL	SIZE	NOZZLES / HEADS		
Gorham	Brook Dining Cntr.	2nd	Broiler	Kitchen	Ansul	Liquid	1.50	2		
Gorham	Brook Dining Cntr.	2nd	Hood Fryer / Grill	Kitchen	Range Guard	Liquid	4 gal	8		
Gorham	Brook Dining Cntr.	2nd	Main Hood	Kitchen	Amerex	Liquid	4.75 & 3.75	15		
Gorham	Brook Dining Cntr.	1st	Hood Fryer / Grill	Kitchen	Amerex	Liquid	2.75	6		
Gorham	Childcare	1st	Hood Small Kitchen	Kitchen	Ansul	Liquid	1.5	3		
Gorham	Upper Class Hall	4th	Hood Small Kitchen	Kitchen	Amerex	Liquid				
Lewiston Auburn	Main Building	1st	Hood Fryer / Grill	Kitchen	Amerex	Liquid	3.75	5		

Quote for Schedule II – Inspection & Testing of Grease Hood & Kitchen Suppression System Services

#### **CAMPUS SEMI-ANNUAL ANNUAL COST**

Portland Campus X 2 =

Gorham Campus  $\S X 2 = \S$ 

Lewiston-Auburn Campus  $\S X 2 = \S$ 

TOTAL Inspection of Schedule II  $\S X 2 = \S$ 

Quote for Schedule II – Cleaning of Grease Hood & Kitchen Suppression System Services

#### CAMPUS SEMI-ANNUAL ANNUAL COST

Portland Campus  $\S X 2 = \S$ 

Gorham Campus  $\S X 2 = \S$ 

Lewiston-Auburn Campus  $\S X 2 = \S$ 

TOTAL Cleaning of Schedule II  $\S X 2 = \S$ 

TOTAL ANNUAL COST FOR SCHEDULE II §

Exhibit 3 – Schedule III - Sprinklers, Fire Pumps & Special Hazard Suppression Systems Services Pricing

Sprinklers & Fire Pumps

Pumps									
CAMPUS	FACILITY ID	FACILITY NAME	BUILDING AREA	TOTAL # OF SYSTEM / RISERS	TOTAL # OF WET (WATER & ANTIFREEZE)	TYPE OF ANTIFREEZE IN LOOP	TOTAL # OF DRY	TOTAL # OF SPRINKLER BACKFLOW PREVENTORS	FIRE PUMP
Portland	61	Abromson Center	44,882	2	1		1	1	
Portland	6	Central Heating Plant	4,290	1	1			1	
Portland	37	Glickman Library	126,518	1	1			1	1
Portland	17	Law Building	90,611	1	1		Standpipe	1	
Portland	2	Luther Bonney Hall	76,590	1	1			1	
Portland	36	Masterton Hall	34,588	2	2			1	
Portland	60	Portland Prkng. Garage	387,436	1			1	1	
Portland	1	Payson Smith Hall	52,603	1	1			1	
Portland	13	Science Building	141,384	2	2			1	1
Portland	14	Sullivan Gym	59,322	1	1			1	
Portland	39	Wishcamper Cntr.	58,443	1	1			1	
Portland	7	Woodbury Campus Cntr.	27,638	2	2		1	1	
Gorham	539	28 Husky Drive	6,374	1	1			1	
Gorham	501	Anderson Hall	29,484	2	1			1	
Gorham	516	Bailey Hall	144,118	1	1			1	
Gorham	517	Brooks Dining Ctr.	47,927	1	1			1	
Gorham	495	Corthell Hall	48,527	2	1		1	1	
Gorham	502	Costello Hill Gym	43,446	1	1			1	
Gorham	502	Costello Field House	89,716	3	2			2	
Gorham	541	Costello Ice Arena	55,954	1	1			1	
Gorham	518	Dickey & Wood Halls	91,724	1			1	1	
Gorham	551	Facilities Plant	6,187	1	1			1	
Gorham	497	John Mitchell Ctr	63,159	1	1			1	
Gorham	546	Phillippi Hall	60,944	3	1	Glycerin	2	3	
Gorham	522	Robie Andrews Hall	79,076	1			1	2	
Gorham	505	Russell Hall	18,764	1	1			1	
Gorham	514	Upper Class Hall	101,167	1	1			1	1
Gorham	523	Upton Hastings Hall	102,699	1	1			1	
Gorham	500	Woodward Hall	20,709	1	1			1	
Lewiston	6L075	Lewiston- Auburn Center	131,266	2	2			2	

Special Hazard Suppression System

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CAMPUS	LOCATION	FLOOR	AREA COVERED	TYPE	SYSTEM MFG.	MODEL	SIZE	NOZZLES / HEADS
Portland	Science Bulding	2nd	IT Room	Clean Agent	Ansul	Inergen Auto Pulse 422R	9@425 cu. Ft.	9
Portland	Osher Map Lib.	2nd	Map Room	Clean Agent	Ansul	Inergen Auto Pulse	20 tanks	13
Portland	Payson Smith	Basement	Telcom Equip.	Clean Agent	Permall	Halon 1301 FireLite 424A	75,150, 149lb	3 & 6
Gorham	Corthell Hall	Basement	Telcom Equip.	Clean Agent	Permall	Halon 1301 FireLite 424A	1101bs	1 & 2

Quote for Schedule III - Sprinklers & Fire Pumps

#### **CAMPUS QUARTERLY ANNUAL COST**

Portland Campus  $\S X 4 = \S$ 

Gorham Campus  $\S X 4 = \S$ 

Lewiston-Auburn Campus  $\S X 4 = \S$ 

TOTAL Schedule III Sprinklers  $\S X 4 = \S$ 

TOTAL Schedule III Sprinklers Five (5) Year Tests \$

TOTAL Schedule III
Fire Pump Annual Testing \$

Quote for Schedule III – Special Hazard Systems

#### **CAMPUS SEMI-ANNUAL ANNUAL COST**

Portland Campus  $\S X 2 = \S$ 

Gorham Campus  $\S X 2 = \S$ 

**TOTAL Schedule III** 

#### Special Hazard Systems $\S X 2 = \S$

Labor Hourly Rates: Provide rates for all labor classifications applicable to the quoted service trade for services not included in normal scheduled preventative maintenance. Other types of labor rates may be added as needed. Labor hourly rates shall be inclusive of all charges, including but not limited to, equipment if not specified otherwise, small tools, standard materials packages, and expendables. Regular working hours Monday to Friday shall be determined by and provided by each University's Department of Facilities Management. Provide rates for after hours, holiday, weekend work and emergency work. Provide travel rates for non-scheduled preventative maintenance call-ins.

		Regular Hours	•		e/Weekend Emergency Hours
a.	Superintendent/Supervisor \$		_/hr \$		_/hr
b.	Site Forman \$/hr \$		/hr		
C.	Laborer (skilled) \$/	hr \$	/	hr/	
d.	Laborer (unskilled) \$	/hr \$		/hr	
e.	Safety Person/Crew Leader \$_		/hr \$_		/hr
f.	Other Labor Rate \$	_/hr \$		_/hr	
g.	Travel for Routine Call-ins \$		_/hr		
ĥ.	Travel for Emergency Call-ins \$	S	/hr		
i.	Additional Cost: \$/I	hr			
Spe	ecify Type of Labor:				
Spe	ecify Additional Cost:				

**Equipment/Operator Rates:** The following specific equipment shall be available when applicable for a service trade and shall be priced individually per hour including an operator. In addition to the operator, rates shall be inclusive of all charges including but not limited to, transportation or trip charges, small materials packages and expendables. Regular working hours shall be Monday to Friday, 7:00 a.m. to 3:00 p.m. Provide rates for after hours, holiday and weekend work.

#### Regular Hours Overtime/Weekend/Holiday hours

a. Aerial Lift \$	/hr \$	/hr	
Specify Size of Lift			
b. Other Equipment With Operator \$	/hr \$		/hı
Specify Type of Equi	pment		

**Cost Plus:** Respondent are to enter markup on invoice costs for supplies / equipment used in conjunction with this proposal. Awarded Respondent(s) are required to submit any / all invoices upon request.

Ver	ndor M	larkup l	Percentage	of	Respondent's	Cost:
	_%					

#### **Appendix D1 – Evaluation Question(s) – Master Agreement**

This portion of the RFP contains special terms and conditions which will govern the resulting agreement, many of which are stated in RFP Section 1.2, with more detail in RFP Appendix A. Please indicate your acceptance for each special term by "X" in the Agree or Disagree column.

Should you take exception to any of these special terms and conditions you are required to note your exception directly below each of the respective terms in question. It should be noted that any exceptions may result in the disqualification of your proposal, lack of providing the required response or indicating terms will be negotiated post award will result in a zero (0) score for the Master Agreement evaluation criteria in RFP Section 2.1.1.

#	Language Reference (RFP Appendix A)	Agreement Language / Requirement	Agree	Disagree
		odify the term and renewals set in the RFP Appendix A or without "parties' mutual written agreement".		
,	Term	This Agreement shall commence on, unless terminated earlied this Contract with option for additional renewals upon the paragreement.		rided in
Respond	dent Exception:			

#	Language Reference (RFP Appendix	Agreement Language / Requirement	Agree	Disagree
	on 4 Requirement:  n Section 4.	Agree to termination language other than what is provided		
	Termination	The Agreement or a Services Engagement (Rider D) may the University in whole, or in part, whenever for any reason determine that such termination is in the best interest of the termination shall be affected by delivery to the Agreement of Termination specifying the extent to which performance of the terminated and the date on which such termination become University shall pay all allowable costs incurred up to the effective date of termination.	the University or of a Not he Agreer s effective data	ersity shall y. Any such ice of ment is e. The te of
Respo	ndent Exception:			

#### Request for Proposal – Life Safety System Services

#	Language Reference (RFP Section 3.0)	Agreement Language / Requirement	Agree	Disagree	
Section 5 Requirement: Agree to termination language that does not provide clarifications concerning parties' obligation upon termination.					
	Obligations Upon Termination	Any materials produced in performance of this agreement a University and shall be turned over to the University upon re University shall pay the Agreement or for all services perfor date of termination subject to offset of sums owed by the Aguniversity.	equest. T med to the	he e effective	
Respo	ndent Exception:				

#	Language Reference (RFP Section 3.0)	Agreement Language / Requirement	Agree	Disagree		
	Section 6 Requirement: Agree to termination language that excludes option for termination for reasons of non-appropriation.					
	Non-Appropriation	Notwithstanding any other provision of this Agreement, if the appropriated sufficient funds to pay for the work to be performed Agreement or if funds are de-appropriated, then the University make payment under this Agreement.	rmed und	er this		
Respor	ndent Exception:					

#	Language Reference (RFP Section 3.0)	Agreement Language / Requirement	Agree	Disagree
Section	on 8 Requirement:			
	Modification	This Agreement may be modified or amended only in a writing signed by both parties.		
Respo	endent Exception:			

#	Language Reference (RFP Section 3.0)	Agreement Language / Requirement	Agree	Disagree
Section	10 Requirement:			
	Applicable Law	This Agreement shall be governed and interpreted according State of Maine	g to the la	ws of the
Respon	dent Exception:			

#	Language Reference (RFP Section 3.0)	Agreement Language / Requirement	Agree	Disagree
		Waive any statutory or constitutional immunity, this includes M.R.S.A. '8101, et seq.).		
Section	on 13 Requirement:	Pay attorneys' fees, costs, expenses or liquidated damages		
	Applicable Law	This Agreement shall be governed and interpreted according State of Maine	g to the la	aws of the
Respo	ondent Exception:			

#	Language Reference (RFP Section 3.0)	Agreement Language / Requirement	Agree	Disagree
	or any other websites	accept any references to terms and conditions, privacy s, documents or conditions referenced outside of the		
	Entire Agreement  dent Exception:	This Agreement sets forth the entire agreement between the the subject matter hereof and replaces and supersedes all put the subject, whether oral or written, express or implied. This entire agreement between the University (including University of the End Users) and Contractor. In the event that Contract of use agreements or other agreements, policies or underst Contractor's purchase order, website, electronic, click-throu writing, with University's employees or other End Users, such be null, void and without effect, and the terms of this Contra University will not be bound to any other terms and condition documents, agreements or policies posted on Contractor's verms and conditions are set forth in this Agreement. Contra unilaterally change any term or condition of this Agreement.	orior agree Agreeme ty's emploor enters andings, v gh, verba ch agreem ct shall ap ns set fort website un actor may	ements on ent is the oyees and into terms whether on I or in nents shall oply. h in any nless such

#	Language Reference (RFP Section 3.0	Agreement Language / Requirement	Agree	Disagree
	n 21 Requirement: m of Access Act.	Promise confidentiality in a manner contrary to Maine's		
	Confidentiality	The Agreement or shall comply with all laws and regulations confidentiality and privacy including but not limited to any ruthe University.		
Respon	dent Exception:			

#### Request for Proposal – Life Safety System Services

#	Language Reference (RFP Section 3.0)	Agreement Language / Requirement	Agree	Disagree
<b>Section 13 Requirement:</b> Waive any statutory or constitutional immunity, this includes Maine Tort Claims Act (14 M.R.S.A. '8101, et seq.).				
Respond	Respondent Exception:			

#	Language Reference (RFP Section 3.0)	Agreement Language / Requirement	Agree	Disagree
Requi	rement: Decrease insur	ance type coverage limits. (Agreement Rider B).		
Respo	ondent Exception:		•	

#### **Appendix E – Organization Reference Form**

Respondent's Organizat	tion Name:
for verification of the Respo We strongly prefer reference	a minimum of three (3) current professional references who may be contacted ndent's professional qualifications to meet the requirements set forth herein. es from higher education institutions similar in size and requirements to the including those with multi-campus integrated solutions.
	ces include one long-standing customer (minimum of 3 year engagement) and has been engaged with Respondent for less than one year).
REFERENCE #1	
Institution/Company	
Name	
Contact Name	
Contact Title	
Contact Phone Number	
Contact eMail Address	
Relationship Length	
REFERENCE #2	
Institution/Company	
Name	
Contact Name	
Contact Title	
Contact Phone Number	
Contact eMail Address	
Relationship Length	
REFERENCE #3	
Institution/Company	
Name	
Contact Name	
Contact Title	
Contact Phone Number	
Contact eMail Address	
Relationship Length	

# Appendix F – Evaluation Question(s) - Organization, Qualifications and Experience

Respondent's Organization Name:	
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<u>INSTRUCTIONS</u>: Respondents shall ensure that all information required herein is submitted with the response. All information provided should be verifiable by documentation requested by the University. Failure to provide all information, inaccuracy or misstatement may be sufficient cause for rejection of the response or rescission of an award. Respondents are encouraged to provide any additional information describing operational abilities.

#### **Evaluation Question(s)**

- 1. Provide a statement describing your company to include name, number of employees, locations, number of years in business, number of years offering/supporting the proposed solution, and any and all acquisitions or mergers in the last five years. Is the company publicly or privately held?
- Please indicate if your company either self identifies or holds certification as a LGBTQ+ BE, MBE, SDVBE, SBE, veteran-owned, service-disabled veteran-owned, HUBZone, small disadvantaged business, women-owned, minority-owned, WBE, VBE etc. If appropriate, please indicate if you hold a certification. If certified, prior to an award the University may request a copy of the certification from your company.
- 3. Provide a statement that explains why your company would be most qualified to provide products and services to the University of Maine System and Maine Community College System. What differentiates you from your competitors? In the response the Respondent must demonstrate that they are a recognized leader in the services and/or products covered in this document.
- 4. Financial Stability

No financial statements are required to be submitted with your responses, however, prior to an award the University may request audited financial statements from your company, credit reports and letters from your bank and suppliers.