



REQUEST FOR PROPOSALS #2023-049
Physical Therapy Services for USM
ADDENDUM #1
March 29, 2023

QUESTIONS

Q1: Will there be a renewal option and opt-out clause?

A1: The initial contract period is two (2) years. There will be provisions for five one-year extensions. The Termination language is outlined in Section 2 of the master agreement.

Q2: What components of the current PT services are working well for you?

A2: Certainly, having the PT component in the building is helpful. Having the PT work with our medical team to put the best plan together for the athlete is extremely helpful. Providing the AT for our staff is a big plus as well as the marketing that has taken place.

Q3: Are there seasonal changes in demand for PT services and if so, what times of the year are usually busier?

A3: There is a lull for a bit of time after final exams in December and then spring sports do not start until the end of January. After early May, there are less athletes involved.

Q4: What are the anticipated total hours associated with prevention services, teaching and educational support each year?

A4: For the PT, this is somewhat up to the provider. We find the time for available space and they decide how often they can be on site.

Q5: Is there an expectation that the physical therapy service be physically present at sporting events and training sessions? If so what are sports, the anticipated number of events and estimated amount of time per semester / academic year?



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A5: They are not expected to be on site for the athletic contests, of course it would be helpful for some tournaments.

Q6: What is the expected level of assistance / amount of time associated with pre-participation physicals, baseline testing, return-to-play evaluation?

A6: There is little requirement here but we would love to have that integration as part of our medical team.

Q7: Will the rehabilitation services provider have the right to promote as the provider of rehabilitation services to USM?

A7: We will need to research this further.

Q8: What can we offer for an education standpoint to them as a “Bidder?”

A8: They could be involved with our team physician from a learning standpoint.

Q9: How many IE’s are you referring per week to current PT?

A9: To be determined.

Q10: What marketing / promotional opportunities will be available to the service provider?

A10: There are multiple opportunities for marketing and promotion, the previous provider was heavily involved with signage and sponsorship of events and activities.



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Q11: Will the school provide a room, equipment, supplies and maintenance necessary to conduct operations safely and adequately?

A11: We will provide space in the athletic training lab, some equipment and supplies to operate safely and adequately. Some additional equipment may need to be brought in.