



Administered by University of Maine System  
Office of Strategic Procurement  
Request for Proposal (RFP)

University of Maine Facilities Management  
Grounds Shop  
1.5 Ton 4x4 DRW Regular Cab Dump/Plow  
Truck  
RFP #2022-008

**Issued Date:** July 28, 2021

**Response Deadline Date/Time:** August 12, 2021 End of  
Business

**Response Submission Information:**

Submitted electronically to [UMSResponses@maine.edu](mailto:UMSResponses@maine.edu)  
Email Subject Line – RRW, UM FM 1.5 Ton Dump Truck - RFP #2022-008

**Response Contact Information:**

Strategic Sourcing Manager (SSM): Ryan Ward  
Email: [roger.ward@maine.edu](mailto:roger.ward@maine.edu) Phone: (207) 581-3210

## Table of Contents

<b>1.0 INTRODUCTION</b> .....	3
<b>1.1 Definitions, Background, Purpose and Specifications</b> .....	3
<b>1.2 General Information</b> .....	4
<b>1.3 General Submission Provisions</b> .....	6
<b>2.0 EVALUATION AND AWARD PROCESS</b> .....	8
<b>2.1 Evaluation Criteria</b> .....	8
<b>2.2 Award</b> .....	8
<b>2.3 Negotiations</b> .....	9
<b>2.4 Award Protest</b> .....	9
<b>3.0 RESPONSE FORMAT REQUIREMENTS</b> .....	10
<b>3.1 General Format Instructions</b> .....	10
<b>3.2 Response Format Instructions</b> .....	10
<b>Appendix A – University of Maine System Response Cover Page</b> .....	12
<b>Appendix B – Debarment, Performance and Non-Collusion Certification</b> .....	14
<b>Appendix C – Required Cost Evaluation Exhibits</b> .....	15
<b>Appendix D – Evaluation Question(s) - Organization, Qualifications and Experience</b> .....	17
<b>Appendix E – Unit Specification / Description</b> .....	18

## 1.0 INTRODUCTION

### 1.1 Definitions, Background, Purpose and Specifications

#### 1.1.1 Definitions

The University of Maine System will hereinafter be referred to as the "University." Respondents to the document shall be referred to as "Respondent(s)" or "Respondent".

The Respondent to whom the Agreement is awarded shall be referred to as the "Contractor."

The University of Maine System and other components of the University shall be referred to as "Multi-Institution".

#### 1.1.2 Background

##### Overview

Established in 1968, the University of Maine System (UMS) unites seven distinctive public universities, comprising 10 campuses and numerous centers, in the common purposes of providing quality higher education while delivering on its traditional tripartite mission of teaching, research, and public service.

Maine's largest educational enterprise, the University extends its mission as a major resource for the state, linking economic growth, the education of its people, and the application of research and scholarship.

A comprehensive public institution of higher education, UMS serves nearly 40,000 students annually and is supported by the efforts of more than 2,000 full-time and part-time faculty, more than 3,000 regular full-time and part-time staff, and a complement of part-time temporary (adjunct) faculty.

Reaching more than 500,000 people annually through educational and cultural offerings, the University of Maine System also benefits from more than two-thirds of its alumni population residing within the state; more than 123,000 individuals.

The System consists of the following seven universities: University of Maine (UM); University of Maine at Machias (UMM); University of Maine at Augusta (UMA); University of Maine at Presque Isle (UMPI); University of Maine at Farmington (UMF); University of Southern Maine (USM); and, University of Maine at Fort Kent (UMFK).

*Operating within a shared services model, the offices of Information Technology, Strategic Procurement, Human Resources, Facilities, Risk and General Services, Finance and Budget, Shared Processing Center, General Counsel and Organizational Effectiveness partner to form the University Services organization.*

*Charged with delivering key administrative functions across the System, University Services is dedicated to leveraging its significant unit and collective resources to not only serve the immediate needs of its constituents, but deliver sustainable economies and efficiencies for the future benefit of the System as well.*

## Campus thumbnails

### University of Maine

Established as a land grant college in 1865, the University of Maine is a public research university located in Orono and referred to as the flagship institution of the University of Maine System. UMaine, as it is often called, has an overall enrollment of over 11,000 students who pursue majors in ninety undergraduate disciplines, more than seventy masters' courses of study and thirty doctoral programs. Ranked 105<sup>th</sup> by the National Science Foundation among American research universities, UMaine's research faculty has an international reputation for excellence and the campus' Fogler Library is the largest in the state. Located on more than 600 acres only a few miles from Bangor, one of Maine's largest cities, the University of Maine is a major resource not only for education but economic and community development throughout the state as well.

### 1.1.3 Purpose

The **University of Maine Facilities Management Grounds Shop** is seeking responses to provide **1.5 Ton 4x4 DRW Dump Truck** as defined in this document. This document provides instructions for submitting responses, the procedure and criteria by which the Respondent(s) will be selected, and the contractual terms which will govern the relationship between the University and the awarded Respondent(s).

Respondents should review **1.1.4 Specifications / Scope of Work** of this document to see the full Scope of Services/Products required.

### 1.1.4 Specifications / Scope of Work

The University seeks a new model year **2021 or 2022 1.5 Ton 4x4 DRW Regular Cab Dump Truck** as specified in **Appendix E – Unit Specifications / Description**. The truck shall be delivered fully serviced, tuned up, fully fueled, wheels balanced and ready to go. All steps to assemble the truck with the listed items in **Appendix E** are the responsibility of the Respondent. Unit is preferred to be delivered prior to December 01, 2021.

## 1.2 General Information

### 1.2.1 Communication with the University

It is the responsibility of the Respondent to inquire about any requirement of this document that is not understood. Responses to inquiries, if they change or clarify the document in a substantial manner, will be forwarded by addenda to all parties that have received a copy of the document. Addenda will also be posted on our web site, [www.maine.edu/strategic/upcoming\\_bids.php](http://www.maine.edu/strategic/upcoming_bids.php)

It is the responsibility of all Respondents to check the web site before submitting a response to ensure that they have all pertinent documents. The University will not be bound by oral responses to inquiries or written responses other than addenda.

Inquiries must be made using the **Response Contact Information** provided on the cover sheet of this document. Refer to table in **Section 1.3.1 Timeline of Key Events** for deadline requirements.

### 1.2.2 Confidentiality

The University must adhere to the provisions of the Maine Freedom of Access Act (FOAA), 1 MRSA §401 et seq. As a condition of submitting a response under this section, a respondent must accept that, to the extent required by the Maine FOAA, responses to this solicitation, and any ensuing contractual documents, are considered public records and therefore are subject to freedom of access requests.

The information contained in responses submitted for the University's consideration will be held in confidence until all evaluations are concluded and a Respondent selected (the successful Respondent). At that time the University will issue award notice letters to all participating Respondents and all Respondents' responses may be made available to participating Respondents upon request. Such request must be made by submitting a written request to the individual noted in the Response Contact Information shown on the cover sheet of this document, with a copy of the request provided to the other Respondents. Such requests are public records.

After the protest period has passed and the Agreement is fully executed, responses will be available for public inspection upon request.

Pricing and other information that is an integral part of the offer cannot be considered confidential after an award has been made. The University will honor requests for confidentiality for information that meets the definition of "trade secret" under Maine law. Clearly mark any portion of your submitted materials which are entitled to "trade secret" exemption from disclosure under Maine's Freedom of Access Act. Failure to so identify as trade secret will authorize the University to conclude that no portions are so exempt; and that your entity will defend, indemnify and hold harmless the University in any and all legal actions that seek to compel the University to disclose under Maine's Freedom of Access Act some or all of your submitted materials and/or contract, if any, executed between the University and your entity.

### 1.2.3 Costs of Preparation

Respondent assumes all costs of preparation of the response and any presentations necessary to the response process.

### 1.2.4 Authorization

Any Agreement for services that will, or may, result in the expenditure by the University of \$50,000 or more must be approved in writing by the Office of Strategic Procurement, Chief Procurement Officer and it is not approved, valid or effective until such written approval is granted.

### 1.2.5 Pricing

All prices provided shall remain firm for 90 days from due date of the submission as indicated in Section 1.3.1 Timeline of Key Events.

### 1.2.6 Cost Response Form Quantities

The quantities shown on the cost response form are approximate only. The Contractor shall cover the actual needs of the University throughout the term of the Agreement regardless of whether they are more or less than the quantities shown.

### 1.2.7 Employees

The Contractor shall employ only competent and satisfactory personnel and shall provide a sufficient number of employees to perform the required services efficiently and in a manner satisfactory to the University. If the Agreement Administrator or designee, notifies the Contractor in writing that any person employed on this Agreement is incompetent, disorderly, or otherwise unsatisfactory, such person shall not again be employed in the execution of this Agreement without the prior written consent of the Agreement Administrator.

### 1.2.8 Environment Compliance

In the event that the resulting Agreement involves the generation, transportation, handling, disposal, and/or other operations or activities in relation to toxic, hazardous, radioactive, or otherwise dangerous gases, vapors, fumes, acids, alkali's, chemicals, wastes or contaminants and/or other substance, material or condition, the Contractor agrees to indemnify save harmless and defend the University from and against all liabilities, claims, damages, forfeitures, suits, and the costs and expenses incident thereto (including costs of defense, settlement and reasonable attorney's fees) which the University may hereafter incur as a result of death or bodily injuries or damage to any property, contamination of or adverse effects of the environment or any violation of state or federal regulations or laws (including without limitation the Resources Conservation and Recovery Act, the Hazardous Material Transportation Act or the Superfund Amendment and Reauthorization Act, as the same now exists or may hereafter be amended) or order based on or arising in whole or in part from the Contractor's performance under the Agreement, provided, however the Contractor shall not indemnify the University for any liabilities, claims, damages, (as set forth above) caused by or arising out of the sole negligence of the University, or arising out of any area of responsibility not attributable to Contractor.

## 1.3 General Submission Provisions

### 1.3.1 Timeline of Key Events

Reference Section	Event Name	Event Due Date
Section 1.3.7	Optional Inspection of Trade-in	<b>August 2<sup>nd</sup>, 3<sup>rd</sup>, &amp; 4<sup>th</sup>, 2021 Between 8am – 2pm</b>
Section 1.2.2	Deadline for Written Inquiries/Questions	<b>August 5<sup>th</sup>, 2021 End of Business Day</b>
Section 1.2.2	Response to Written Inquiries/Questions	<b>July August 6<sup>th</sup>, 2021 End of Business Day</b>
Section 1.2.2	Deadline for Proposal Submission	<b>August 12<sup>th</sup>, 2021 End of Business Day</b>
Section 2.2	Award Announcement ( <b>subject to change</b> )	<b>August 18<sup>th</sup>, 2021 End of Business Day</b>
	Preferred Delivery Date of Unit	<b>Before December 31<sup>st</sup>, 2021</b>

### 1.3.2 Eligibility to Submit Responses

Public entities, private for-profit companies, and non-profit companies and institutions are invited to submit a response to this document.

### 1.3.3 Debarment

Respondents must complete and submit the “Debarment, Performance and Non-Collusion Certification Form provided in Appendix B. Failure to provide this certification may result in the disqualification of the Respondent’s proposal, at the University’s discretion.

Submission of a signed response in response to this solicitation is certification that your firm (or any subcontractor) is not currently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by any State or Federal department or agency. Submission is also agreement that the University will be notified of any change in this status.

### 1.3.4 Response Understanding

By submitting a response, the Respondent agrees and assures that the specifications are adequate, and the Respondent accepts the terms and conditions herein. Any exceptions should be noted in your response.

### 1.3.5 Response Validity

Unless specified otherwise, all responses shall be valid for ninety (90) days from the due date of the response.

### 1.3.6 Non-Response Submission

The University will not consider non-responsive submissions, i.e., those with material deficiencies, omissions, errors or inconsistencies or that otherwise do not follow instructions. The University in its sole discretion will determine what is Non-Responsive.

### 1.3.7 Optional Inspection of Trade-in

Bidders are to contact **Bart Gallant at 207-949-0565** for specifications and an on-site inspection of trade-in value for **UMaine truck #300-950, 2012 GMC 3500 1-Ton, V8 engine, with a V plow, dump body**. Respondents are required to call in advance to schedule a time for inspection at the availability of the University. **Trade-in inspection will only be available August 2<sup>nd</sup>, 3<sup>rd</sup>, & 4<sup>th</sup>, 2021 between the hours of 8:00 AM and 2:00 PM.**

### 1.3.8 Response Submission

A **SIGNED** virus-free electronic copy must be submitted as follows:

- The response must be received electronically to the E-Mail shown in the **Response Submission Information** section of the cover page of this document.
- Electronic submission must be received by the required **Response Deadline Date/Time** reflected on the cover page of this document.
- Response submissions that exceed 20 MB will be submitted with multiple emails modifying email subject line shown in the **Response Submission Information** section of the cover page of this document to include: Submission 1 of X (‘X’ representing the number of files being submitted).

## EVALUATION AND AWARD PROCESS

### 1.4 Evaluation Criteria

#### 1.4.1 Scoring Weights

The score will be based on a 100 point scale and will measure the degree to which each response meets the following criteria:

Evaluation Appendices	Category	Points
Appendix C	Cost Evaluation	50
Appendix D & E	Organization, Qualifications, Experience and References	10
Appendix E	Unit Specifications / Description	40
<b>Total Points</b>		<b>100</b>

#### 1.4.2 Scoring Section Descriptions

##### 1.4.2.1 Cost Evaluation

The total cost proposed for conducting all the functions specified in this document will be assigned a score according to a mathematical formula. The lowest cost response will be awarded the total points. Responses with higher cost response values will be awarded proportionately fewer points calculated in comparison with the lowest cost response.

The scoring formula is:

$(\text{Lowest submitted cost response} / \text{cost of response being scored}) \times 50 \text{ Points} = \text{pro-rated score}$

The University will NOT seek a best and final offer (BAFO) from any Respondent in this procurement process. All Respondents are expected to provide their best value pricing with the submission of their response. Respondents will NOT be given another opportunity to modify pricing once submitted.

##### 1.4.2.2 Organization, Qualifications, Experience and References

The evaluation team will use a consensus approach to evaluate and assign evaluation points. Reference checks will be performed on the top Respondent(s) only as determined by consensus scoring in the other categories.

##### 1.4.2.3 Unit Specifications / Description

The evaluation team will use a consensus approach to evaluate and assign evaluation points.

### 1.5 Award

The University reserves the right to waive minor irregularities, which may include contacting the Respondent to resolve the irregularity. Scholarships, donations, or gifts to the University, will not be considered in the evaluation of responses. The University reserves the right to reject any or all responses, in whole or in part, and is not necessarily bound to



accept the lowest cost response if that response is contrary to the best interests of the University. The University may cancel this request or reject any or all responses in whole or in part. Should the University determine in its sole discretion that only one Respondent is fully qualified, or that one Respondent is clearly more qualified than any other under consideration, an Agreement may be awarded to that Respondent without further action.

## 1.6 Negotiations

The University reserves the right to negotiate with the successful Respondent to finalize a contract. Such negotiations may not significantly vary the content, nature or requirements of the proposal or the University's Request for Proposals to an extent that may affect the price of goods or services requested. The University reserves the right to terminate contract negotiations with a selected respondent who submits a proposed contract significantly different from the response they submitted in response to the advertised RFP. In the event that an acceptable contract cannot be negotiated with the highest ranked Respondent, the University may withdraw its award and negotiate with the next-highest ranked Respondent, and so on, until an acceptable contract has been finalized. Alternatively, the University may cancel the RFP, at its sole discretion.

## 1.7 Award Protest

Respondents may appeal the award decision by submitting a written protest to the University of Maine System's Chief Procurement Officer within five (5) business days of the date of the award notice, with a copy of the protest to the successful Respondent. The protest must contain a statement of the basis for the challenge. Further information regarding the appeal process can be found at

[http://staticweb.maine.edu/wp-content/uploads/2015/07/APL\\_VII-A\\_20150630-FINAL.pdf?565a1d](http://staticweb.maine.edu/wp-content/uploads/2015/07/APL_VII-A_20150630-FINAL.pdf?565a1d)

If this RFP results in the creation of a pre-qualified or pre-approved list of vendors, then the appeal procedures mentioned above are available upon the original determination of that vendor list, but not during subsequent competitive procedures involving only the pre-qualified or pre-approved list participants.

## 2.0 RESPONSE FORMAT REQUIREMENTS

### 2.1 General Format Instructions

#### 2.1.1 Electronic Submissions

Documents submitted as part of the electronic response are to be prepared on standard electronic formats of 8-1/2" x 11" and of PDF file type. Submissions requiring additional supporting information, such as, foldouts containing charts, spreadsheets, and oversize exhibits are permissible and must be submitted as Appendices, clearly numbered and referencing the Section in which they provide supporting information.

For clarity, the Respondent's name should appear on every document page, including Appendices. Each Appendix must reference the section or subsection number to which it corresponds.

#### 2.1.2 Respondents Responsibility

It is the responsibility of the Respondent to provide all information requested in the document package at the time of submission. Failure to provide information requested in this document may, at the discretion of the University's evaluation review team, result in a lower rating for the incomplete sections and may result in the response being disqualified for consideration. Include any forms provided in the application package or reproduce those forms as closely as possible. All information should be presented in the same order and format as described in this document.

#### 2.1.3 Brief Response

Respondents are asked to be brief and to respond to each question listed in the "Response to Questions" section of this document. Number each response in the response to correspond to the relevant question in this document.

#### 2.1.4 Additional Attachments Prohibited

The Respondent may not provide additional attachments beyond those specified in the document for the purpose of extending their response. Any material exceeding the response limit will not be considered in rating the response and will not be returned. Respondents shall not include brochures or other promotional material with their response. Additional materials will not be considered part of the response and will not be evaluated.

### 2.2 Response Format Instructions

This section contains instructions for Respondents to use in preparing their response. The Respondent's submission must follow the outline used below, including the numbering of section and sub-section headings. Failure to use the outline specified in this section or to respond to all questions and instructions throughout this document may result in the response being disqualified as non-responsive or receiving a reduced score.

The University and its evaluation team for this document have sole discretion to determine whether a variance from the document specifications should result in either disqualification or reduction in scoring of a response.

Re-phrasing of the content provided in this document will, at best, be considered minimally responsive. The University seeks detailed yet succinct responses that demonstrate the Respondent's experience and ability to perform the requirements specified throughout this document.

**Respondents are to submit the following:**

- **Appendix A – Cover Page**
- **Appendix B – Debarment, Performance and Non-Collusion Certification**
- **Appendix C – Cost Response Exhibit 1**
- **Answers to Appendix D – Evaluation Questions**
- **Appendix E – Unit Specification / Description**

**Respondents are to submit pages 12 – 22 plus supporting documentation**

## Appendix A – University of Maine System Response Cover Page

**RFP #2022-008**  
**University of Maine Facilities Management Grounds Shop**  
**1.5 Ton 4x4 DRW Regular Cab Dump Truck**

Organization Name:	
Chief Executive – Name/Title:	
Telephone:	
Fax:	
Email:	
Headquarters Street Address:	
Headquarters City/State/Zip:	
Lead Point of Contact for Quote – Name/Title:	
Telephone:	
Fax:	
Email:	
Street Address:	
City/State/Zip:	

1. This pricing structure contained herein will remain firm for a period of 90 days from the date and time of the quote deadline date.
2. No personnel currently employed by the University or any other University agency participated, either directly or indirectly, in any activities relating to the preparation of the Respondent's response.
3. No attempt has been made or will be made by the Respondent to induce any other person or firm to submit or not to submit a response.
4. The undersigned is authorized to enter into contractual obligations on behalf of the above-named organization.
5. By submitting a response to a Request for Proposal, bid or other offer to do business with the University your entity understands and agrees that:
  - a. The Agreement provisions in **Section 1.2.1.2** of this document will not be modified and are thereby incorporated into any agreement entered into between University and your entity; that such terms and condition shall control in the event of any conflict with such agreement; and that your entity will not propose or demand any contrary terms;
  - b. The above Agreement provisions in **Section 1.2.1.2** of this document will govern the interpretation of such agreement notwithstanding the expression of any other term and/or condition to the contrary;
  - c. Your entity agrees that the resulting Agreement will be the entire agreement between the University (including University's employees and other End Users) and Respondent and in the event that the Respondent requires terms of use agreements or other agreements, policies or understanding, whether on an order form, invoice, website, electronic, click-through, verbal or in writing, with University's employees or other End Users, such agreements shall be null, void

- and without effect, and the terms of the Agreement shall apply.
- d. Your entity will identify at the time of submission which, if any, portion or your submitted materials are entitled to "trade secret" exemption from disclosure under Maine's Freedom of Access Act; that failure to so identify will authorize UMS to conclude that no portions are so exempt; and that your entity will defend, indemnify and hold harmless UMS in any and all legal actions that seek to compel UMS to disclose under Maine's Freedom of Access Act some or all of your submitted materials and/or contract, if any, executed between UMS and your entity.

*To the best of my knowledge all information provided in the enclosed response, both programmatic and financial, is complete and accurate at the time of submission.*

Date: \_\_\_\_\_

\_\_\_\_\_  
Name and Title (Printed)

\_\_\_\_\_  
Authorized Signature

## Appendix B – Debarment, Performance and Non-Collusion Certification

**University of Maine System**  
**DEBARMENT, PERFORMANCE and NON-COLLUSION**  
**CERTIFICATION**  
**RFP #2022-008**  
**University of Maine Facilities Management Grounds Shop**  
**1.5 Ton 4x4 DRW Regular Cab Dump Truck**

By signing this document, I certify to the best of my knowledge and belief that the aforementioned organization, its principals and any subcontractors named in this proposal:

- a. Are not presently debarred, suspended, proposed for debarment, and declared ineligible or voluntarily excluded from bidding or working on contracts issued by any governmental agency.
- b. Have not within three years of submitting the proposal for this contract been convicted of or had a civil judgment rendered against them for:
  - i. Fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a federal, state or local government transaction or contract.
  - ii. Violating Federal or State antitrust statutes or committing embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
  - iii. Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State or Local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
  - iv. Have not within a three (3) year period preceding this proposal had one or more federal, state or local government transactions terminated for cause or default.
- c. Have not entered into a prior understanding, agreement, or connection with any corporation, firm, or person submitting a response for the same materials, supplies, equipment, or services and this proposal is in all respects fair and without collusion or fraud. The above mentioned entities understand and agree that collusive bidding is a violation of state and federal law and can result in fines, prison sentences, and civil damage awards.

**Failure to provide this certification may result in the disqualification of the Respondent’s proposal, at the University’s discretion.**

Date: \_\_\_\_\_

\_\_\_\_\_  
Name and Title (Printed)

\_\_\_\_\_  
Authorized Signature

## Appendix C – Required Cost Evaluation Exhibits

University of Maine System  
COST EVALUATION

**RFP #2022-008**

**University of Maine Facilities Management Grounds Shop  
1.5 Ton 4x4 DRW Regular Cab Dump Truck**

### GENERAL INSTRUCTIONS:

1. The Respondent must submit a cost response that covers the entire period of the Agreement, including any optional renewal periods.
2. The cost response shall include the costs necessary for the Respondent to fully comply with the Agreement terms and conditions and requirements. **Note regarding total cost of ownership:** This “cost” will encompass the entire solution pricing along with all products and services offered as part of the solution.
3. Failure to provide the requested information and to follow the required cost response format provided in Appendix C may result in the exclusion of the Response from consideration, at the discretion of the University. You can add rows and columns required to insert additional information. If a particular cost table is not required as part of your response simply leave it blank.
4. No costs related to the preparation of the Response for this document or to the negotiation of the Agreement with the University may be included in the Response. Only costs to be incurred after the Agreement effective date that are specifically related to the implementation or operation of contracted services may be included.
5. If there are additional options or services that are not included in the offering, they must be identified and itemized as “optional” and include a description of the product or service and the costs of the option. All items identified in the response (including third party items required) will be considered free add-ons to the proposed solution at the prices included in this response unless expressly stated otherwise.
6. Respondents’ are encouraged to provide additional price incentives for providing an enterprise solution, multi-year or award of multiple institutions.
7. Pricing will be guaranteed by the vendor for the term of the Agreement.
8. The University will NOT seek a best and final offer (BAFO) from any Respondent in this procurement process. All Respondents are expected to provide their best value pricing with the submission of their response. Respondents will NOT be given another opportunity to modify pricing once submitted.

## Cost Response Exhibit 1

This Section is worth 50 of 100 total points

### Instructions:

Pricing shall include, but not limited to, the unit as described in **Appendix E – Unit Specification / Description**, delivery of the unit to the University of Maine, Orono fully serviced and ready to go, training, all steps to assemble the unit, warranties as described in **Appendix E**, administrative costs, delivery costs, etc. Pricing shall be held firm for 90 days from the submission due date.

Make, Model & Year: \_\_\_\_\_

1.5 Ton DRW Regular Cab 4x4  
Dump Truck (Fully Equipped): \$ \_\_\_\_\_

Minus Trade-in Value of UMaine  
Truck #300-950 - \$ \_\_\_\_\_

**TOTAL 1.5 Ton DRW Regular Cab  
4x4 Dump Truck, Fully Equipped,  
Delivered to the University of Maine: \$ \_\_\_\_\_**



## Appendix D – Evaluation Question(s) - Organization, Qualifications and Experience

Respondent's Organization Name: \_\_\_\_\_

**INSTRUCTIONS:** Respondents shall ensure that all information required herein is submitted with the response. All information provided should be verifiable by documentation requested by the University. Failure to provide all information, inaccuracy or misstatement may be sufficient cause for rejection of the response or rescission of an award. Respondents are encouraged to provide any additional information describing operational abilities.

### Organizational, Qualifications and Experience - Evaluation Question(s)

1. Provide a statement describing who the local authorized service representative that will service the unit and / or perform any repairs as needed. Include in your statement parts availability for the unit.

2. Provide a statement describing, in detail, all applicable warranties for the unit and all attachments.

3. The University requests delivery prior to December 31, 2021. Is your dealership able to meet the delivery request? Provide an estimated delivery date of the unit, fully up-fitted, of the unit to the University.

4. Financial Stability

No financial statements are required to be submitted with your responses, however, prior to an award the University may request audited financial statements from your company, credit reports and letters from your bank and suppliers.

## Appendix E – Unit Specification / Description

All Respondents are required to complete Appendix E. The University has provided a list of specifications. Respondents are to provide detailed information for scoring, at the University's sole discretion, of the Respondent's unit in comparison to the University's specifications. All Respondents are required to attach detailed specifications informational documentation of the item(s) submitted. For specifications that are an exact match to the University's specification a simple Yes in the center column is sufficient. For specifications that are less than OR more than the University's listed specification indicate what that is in the right column under Respondent's Specification.

<b>1.5 Ton DRW Regular Cab Dump Truck</b>		
<b>University's Requested Specification</b>	<b>Meets Spec? Yes/No</b>	<b>Respondent's Specification</b>
<b><i>Truck Specifications</i></b>		
Must be a new unit, either model year 2021 or 2022		
DRW Regular Cab		
4x4 Drive		
Heavy Duty 1.5 Ton Chassis		
Minimum GVWR 16,500 lbs.		
Tow / Haul package, stalled		
Factory or Dealership installed trailer brake controller		
Accessory switches in cab, illuminated rocker 4-pack type		
Tires to be mud & snow radial, minimum 10-ply, minimum 225/70R19.5		
Spare tire mounted to match truck tires		
Tube-type LineX coated steel (not chrome) running boards installed on both sides		
Gray painted steel wheels		
Factory mud flaps behind the front tires		

Anit-sail rubber mud flaps in front of the rear tires		
Flap rubber mud flaps behind the rear tires		
Limited slip differential		
8 or 10-cylinder Gasoline Engine <ul style="list-style-type: none"> <li>• Minimum 350 HP</li> <li>• Magnetic Oil drain plug</li> <li>• Heavy-duty cooling system</li> </ul>		
120 Volt engine block heater		
Heavy-duty automatic transmission with oil cooler system		
Tilt Steering		
Air Conditioning		
Amber roof cab lights, LED preferred		
Intermittent windshield wipers		
Exterior rear view mirrors extendable camper-style with a standard mirror and a smaller wide angle mirror		
Power equipment group with heated exterior mirrors, power windows and power locks		
AM/FM Radio		
Truck cab & body panels painted red preferred, optional blue or white		
Frame painted with black undercoating, FluidFilm coated or equal or better		
Rear light arrangement to be as follows mounted in and on a Byers LB3163 oval light box <ul style="list-style-type: none"> <li>• Red stop/turn light (outer position)</li> <li>• Amber strobe light (inner position)</li> <li>• Round white reverse (mounted on top of Byers box)</li> <li>• LED lights</li> <li>• Box to be LineX or equivalent coated</li> </ul>		
12 volt electrical system with heavy-duty alternator		
Heavy-duty battery		

Cloth seats, bucket with Foldable Arm Rests		
Pre-molded Weather Tech floor mats in both passenger and driver sides		
Front grille to be black (not chrome)		
Hidden amber LED strobe lights mounted in the front turn signal light housings and the rear back-up light housings and activated by one of the accessory switches		
Dash instruments: <ul style="list-style-type: none"> <li>• Tachometer</li> <li>• Speedometer</li> <li>• Oil Pressure</li> <li>• Water Temperature</li> <li>• Volt Meter</li> <li>• Fuel Gauge</li> </ul>		
Operator manual included		
Truck delivered with four (4) sets of factory keys/fobs each with door unlock remotes		
<b><i>Dump Body Specifications</i></b>		
Iroquois Brave brand (or equal) 9'0" dump body		
2.5 – 3.5 CUYD capacity		
10 gage steel front and sides		
7 gage steel floor		
Lo-mount sides design		
Quick release manual tailgate pins		
Fully painted black		
Safety backup alarm		
Dirt shedding rails on exterior of dump unit		
Steel headboard and cab protector with see-through grating with minimum 32" cab protection		
3-panel tailgate		

D-Rings welded in all 4 corners of the dump body. Exact location to be determined by University at time of order		
Heavy-duty 3-stage telescoping hydraulic lift with safety drop bar for LOTO		
Frame painted black		
Electric pump mounted inside a lockable aluminum box on the frame. Box approximately 18"x18"x30". Frame mounting brackets for the box must be LineX or equivalent coated		
Lights LED rubber-mounted recessed type		
Two (2) LED strobe lights included with the mounting location to be specified by UMaine at time of order		
<b><i>Hitch Plate Specifications</i></b>		
Buyers brand prefabricated hitch plate installed		
Hitch plate fully coated with LineX or equivalent		
Safety hooks		
7-prong plug cutout		
All welds coated with LineX or equivalent after installation		
2" class IV equivalent receiver		
<b><i>Plow Specifications</i></b>		
Fisher 9'6" ExtremeV V-Plow, mounted on truck		
Minute-mount II system		
Security Guard electronic anti-theft system		
Bolt on steel cutting edges		
Rubber snow shields		
Tall side markers installed		

Corded hand control unit		
Operators manual and parts list for plow unit		