

REQUEST FOR PROPOSALS #2021-019
Dental Loups for UMA Dental Health Programs
RESPONSE ADDENDUM #1
March 10, 2021

QUESTIONS

Q1: Looking for some guidance on how to fill out page 23. Is Unit price our normal list price? Is Discount price the amount we are discounting? Is extended cost the per unit cost we are offering the school? Assuming that is all correct is there somewhere I am supposed to be multiplying the extended cost by the # of units which appears to be 20/year?

A1: At the top of table 1 on page 23 some definitions are given:

- Unit Price “Price per unit for the Agreement period, and anticipated future rates”
- Discount Price- Discount offered by the Respondents
- Extended Cost: it is the price per unit minus Respondents per unit discount for the Agreement period, and anticipated future rates

Q2: Last time this contract was for 3 years is that the same this time?

A2: The term of this contract is one year with option for four additional one-year extensions upon the parties 'mutual agreement. See Appendix D- Master Agreement –2.