

REQUEST FOR PROPOSAL #2020-062 Scholarship Solution RESPONSE ADDENDUM #01

DATE: April 3, 2020

QUESTIONS

- Would you consider cooperating with offshore outsourcing software development company (once again, we're located in Belarus, Eastern Europe)?
 ANSWER: University is seeking a turnkey solution to support the Office of Student Financial Aid, campus departments, University of Maine Foundation, and students and will lead to greater efficiencies in the administration and stewardship of scholarship funds. Successful implementation of this type of tool will result in improved access to scholarships for students, better fund utilization, internal processing efficiencies, more opportunity for donor/recipient interaction, and ultimately enhance our stewardship efforts.
- 2. Do you consider development of Scholarship Solution from scratch according to your requirements or only out-of-the-box? ANSWER: University is seeking a turnkey solution to support the Office of Student Financial Aid, campus departments, University of Maine Foundation, and students and will lead to greater efficiencies in the administration and stewardship of scholarship funds. Successful implementation of
 - this type of tool will result in improved access to scholarships for students, better fund utilization, internal processing efficiencies, more opportunity for donor/recipient interaction, and ultimately enhance our stewardship efforts.
- 3. Since our solution is all-inclusive, will table 2 and 3 of the attached worksheet still need to be necessary, and if you still need them filled in, can you give us further clarification/Guidance? ANSWER: If the solution is all-inclusive just note that in table 2 and 3.
- 4. What are the differences between table 1 and 4 of the attached document? They seem similar. Do you need both completed?

ANSWER:

Appendix C, Table 1, is for licensing and maintenance pricing for the solution. The table should reflect first year or one-time cost in the three columns labeled as "initial cost". Pricing for years 1-5, as well as, renewal pricing for years 6 & 7.

Appendix C, Table 4, completed as outlined above for Table 1 with one difference this table is used for any add on modules or other options not outlined in the RFP scope of work which the University can consider to add on throughout the term of the agreement.