



REQUEST FOR PROPOSALS #2019-057
Print Collateral for University of Maine
ADDENDUM #1
April 5, 2019

Question 1: Requesting pricing information provided to RFB 2017-114 Print Collateral.

Answer: Pricing information below reflects the pricing offered for RFB 2017-114 by Respondent.

Note: RFB #114-17 Schedule II (Search Piece) and Schedule V (Bumper Stickers) were not awarded in this RFB. Schedule I (Viewbooks)- awarded to Universal Wilde. Schedules III & IV (Folding Piece & Acceptance Folders) awarded to Gway Print Solutions. The lowest cost solution was not necessarily selected.

Respondent Name: Gateway Digital, Inc, DBA Gway Print Solutions

#	Item Description	Print Cost	Ship Cost
1	Viewbook & Envelopes	\$69,183.00	\$875.00
2	Search Piece Trifold Poster & Envelope	\$30,194.00	\$695.00
3	Folding Piece & Envelope	\$38,383.00	\$695.00
4	Acceptance Folders & Inserts	\$20,034.00	
5	Bumper Stickers	\$21,244.00	\$485.00

Respondent Name: Penmor Lithographers

#	Item Description	Print Cost	Ship Cost
1	Viewbook & Envelopes	\$53,261.00	\$159.00
2	Search Piece Trifold Poster & Envelope	\$22,837.00	\$159.00
3	Folding Piece & Envelope	\$22,971.00	\$239.00
4	Acceptance Folders & Inserts	\$18,926.00	
5	Bumper Stickers	\$9,467.00	\$79.00

Respondent Name: Universal Wilde, Inc

#	Item Description	Print Cost	Ship Cost
1	Viewbook & Envelopes	\$46,936.00	\$1,195.00
2	Search Piece Trifold Poster & Envelope	\$28,560.00	\$1,195.00
3	Folding Piece & Envelope	\$28,319.00	\$840.00
4	Acceptance Folders & Inserts	\$22,837.00	
5	Bumper Stickers	\$13,823.00	\$840.00



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Respondent Name: Franklin Printing

#	Item Description	Print Cost	Ship Cost
1	Viewbook & Envelopes	\$53,511.00	\$150.00
2	Search Piece Trifold Poster & Envelope	\$18,226.00	\$150.00
3	Folding Piece & Envelope	only envelopes	
4	Acceptance Folders & Inserts	\$20,304.00	
5	Bumper Stickers	\$8,811.00	\$150.00

Respondent Name: University of Maine Printing and Mailing Services

#	Item Description	Print Cost	Ship Cost
1	Viewbook & Envelopes	\$184,750.00	
2	Search Piece Trifold Poster & Envelope	\$117,305.00	
3	Folding Piece & Envelope	\$82,099.00	
4	Acceptance Folders & Inserts	\$61,961.00	
5	Bumper Stickers	\$10,281.00	