

**University of Maine System
Higher Education Telephone Services - RFP# 2018-33
ADDENDUM #01**

QUESTIONS

1. What is the X in “Analog” column of the spreadsheet? Some have numbers while others have an X. Please clarify what you are requesting for the X locations.

ANSWER:

'X' was erroneously undefined.

An 'X' indicates there is an undetermined number of analog lines. This could range from a few to several. We would like a contracted price per analog line at these locations.

2. Can we assume that all SIP services being requested will be Native SIP?

ANSWER:

The University will terminate the delivered SIP trunks directly into its SBCs at each location.

"Native SIP" has no formal definition, but being commonly defined as SIP service that avoids TDM equipment - yes that is preferred.

With that response, please provide a detailed description of how voice service is carried in your network and delivered if it is 'non-Native SIP'.

3. Page 43 #4a Outbound SIP long distance- Are you looking for something other than normal outbound long-distance here? Such as LCR?

ANSWER:

We are looking for normal outbound long distance over SIP trunks.

If there are related services available (such as LCR), please explain that service as an option and include its cost.

4. Appendix I, #3: Could you describe in greater detail what is meant by “UMS desires peering at each location”? Are you looking to have both SIP Trunks in on a single Business Group so they act as one? Or are looking for them to allow station to station dialing between the two locations? Or looking for some type of peering between the SIP Trunk and the PRI?

ANSWER:

We desire to have SIP service terminate on SBCs in both Orono and Portland, for both redundancy and load balancing.

It is up to the vendor to figure out how that is best accomplished, whether it is separate SIP trunks, a single "business group", or some other method.

We desire physical data circuits between the vendor's network and UMS' network in both Portland and Orono locations

5. Appendix I, #3a: May we deliver the PRIs using SIP as a transport and convert them to PRI handoff?

ANSWER:

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Outside of the Orono and Portland locations , requested PRIs may be equivalently delivered as ('native') SIP.

If there is some advantage to the provider in doing so, these PRIs may be delivered by conversion from SIP at the site - if that is the case , please identify rack and power requirements needed to do so.

6. Appendix I, #3c: The RFP states “The capacity of either to be sized..”. To clarify are we to design failover from all three locations described in item #3 or just two of them?

ANSWER:

There are only two sites listed.

UM (Orono)

9 Flagstaff Road Neville Hall

Telecom switchroom

Orono, ME 04469-5752

USM (Portland)

Science Building

70 Falmouth Street

Portland, ME 04104

7. Quantities for PRI & SIP trunks in pricing table in the RFP document (page 31) does not match the pricing spreadsheet. Please confirm which is correct.

ANSWER: Please use the information provided in the MS Excel Spreadsheet, Appendix C, Exhibit 1.

8. If my company cannot cover one for the campuses, (Farmington) can we respond to the RFP?

ANSWER: Refer to Section 2.2 Award in the RFP, ‘*While the University prefers a single solution that is scalable to meet the needs of both large and small institutions, it reserves the right to award Agreement(s) to one or multiple Respondents, which may include awards to Respondents for a geographical area, if such award is in the best interest of the University.*’

9. The pricing sheet column lists ‘analog’ lines, but POTS is referenced at bottom and within the RFP. Are true POTS – CO Powered Copper Lines required, or are analog business lines from an IAD with a copper handoff acceptable?

ANSWER:

For analog services, POTS circuits would be preferred.

Analog services via an IAD would be acceptable to bid if delivering POTS circuits is not possible.

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10. Will this be awarded to one vendor or could services be awarded to multiple vendors?

ANSWER: Refer to Section 2.2 Award in the RFP, '*While the University prefers a single solution that is scalable to meet the needs of both large and small institutions, it reserves the right to award Agreement(s) to one or multiple Respondents, which may include awards to Respondents for a geographical area, if such award is in the best interest of the University.*'