



REQUEST FOR BIDS

Administered by:
Competitive Energy Services, LLC



Natural Gas:
University of Maine System on behalf of
University of Southern Maine

RFB #53-17

ISSUE DATE:

[December 14, 2016](#)

BIDS MUST BE RECEIVED ON:

[December 22, 2016, 2:00 pm ET](#)

(See Section Two for details)

Competitive Energy Services
Attn: Sarah Snyder

SECTION ONE

1.0 GENERAL INFORMATION:

- 1.1 Purpose: Competitive Energy Services (“CES”), the Bid Administrator, on behalf of the University of Maine System (“University”), is seeking proposals from qualified natural gas suppliers for natural gas supply and related services for certain University locations.
- 1.2 References: Each respondent to this Request for Bids (“RFB”) shall be referred to as a "Bidder." Each Bidder to whom a contract is awarded shall be referred to as a "Supplier."
- 1.3 Objectives: To obtain a fixed price for the terms and structures requested in Attachment 1 to this RFB. Bidders are encouraged to propose additional terms and structures that they believe the University should consider.

(a) Fixed Basis only

- a. Daily & Monthly cashouts
- b. 0% & 10% swings
- c. Full Requirements

(b) Fixed Basis + Nymex

- a. Daily & Monthly cashouts
- b. 0% & 10% swings
- c. Full Requirements

(c) Broker Fee: There is NO Broker Fee.

When submitting pricing, please include credit status (if approved, length of approved term; if not approved, requirements for further credit review/approval); capacity status (included or pass through); and payment terms. See Attachment 1 for more details.

- 1.4 Timeline of Events: Timeline dates are subject to change at the University’s sole discretion. The University reserves the right to award this RFB at any time it determines that market conditions are favorable and such award is in the best interests of the University.

Event	Due Date
Issue Date	December 14, 2016
Inquiries Deadline	December 16, 2016
Response to Inquiries	December 19, 2016
Bids Due Date	December 22, 2016
Estimated Award Date	June 30, 2017

- 1.5 Evaluation Criteria: Award will be made to the low Bidder provided that all other requirements are satisfactorily met and competitively bid. The University will not consider non-responsive bids or proposals, i.e., those with material deficiencies, omissions, errors or inconsistencies.
- 1.6 Award: The University reserves the right to award this bid on a location by location basis, price and other factors considered. The University reserves the right to conduct any tests it may deem advisable and to make all evaluations. The University reserves the right to reject any or all bids, in whole or in part and is not necessarily bound to accept the lowest bid if that bid is contrary to the best interests of the University. The University reserves the right to

waive minor irregularities. Scholarships, donations, or gifts to the University, will not be considered in the evaluation of bids. A bid may be rejected if it is in any way incomplete or irregular. When there are tie bids, there shall be a preference for "in-state Bidders". When tie bids are both in state or both out of state, the award will be made to the bid that arrives first in the office designated to receive the bids.

- 1.7 Freedom of Access Act: The University must adhere to the provisions of the Maine Freedom of Access Act. (FOAA), 1 MRSA sec 401 et seq. As a condition of accepting a contract under this section, a supplier must accept that, to the extent required by Maine FOAA, responses to this solicitation, and any ensuing contractual documents, are considered public records and therefore are subject to freedom of access requests, except that all documents subject to Maine FOAA will be held confidential until an award is made.
- 1.8 Appeal: Bidders may appeal the award decision by submitting a written protest to the University Chief Procurement Officer within 5 business days of the date of the award notice with a copy of the protest to the successful bidder. The protest must contain a statement of the basis for the challenge.
- 1.9 Costs of Preparation: Bidder assumes all costs of preparation of the bid and any presentations necessary to the bidding process.
- 1.10 Debarment: Submission of a signed bid in response to this solicitation is certification that your firm (or any subcontractor) is not currently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by any State or Federal department or agency. Submission is also agreement that the University will be notified of any change in this status.

END SECTION ONE

SECTION TWO

2.0 BIDDING REQUIREMENTS:

- 2.1 Bid Understanding: By submitting a bid, the Bidder agrees and assures that the specifications are adequate, and the Bidder accepts the terms and conditions herein. Any exceptions must be noted in a Bidder's response. Notwithstanding a Bidder's apparent low bid price or any provision to the contrary herein, any conditions or exceptions that Bidder places upon the University's terms and conditions shall be weighed as part of the evaluation criteria for bid award.
- 2.2 Communication with the University and the Bid Administrator: It is the responsibility of the Bidder to inquire about any requirement of this RFB that is not understood. Responses to inquiries, if they change or clarify the RFB in a substantial manner, will be forwarded by addenda to all parties that have received a copy of the RFB. The University will not be bound by oral responses to inquiries or written responses other than addenda.

Inquiries must be made to:

Sarah Snyder
Phone: (207) 772-6190 x234
Fax: (866) 743-4968
Email: ssnyder@competitive-energy.com

Chris Brook
Phone: (207) 772-6190 x255
Fax: (866) 743-4968
Email: cbrook@competitive-energy.com

- 2.3 Submission: Signed bids must be received **VIA FAX OR EMAIL no later than 2:00 PM, December 22, 2016** in accordance with this RFB. The signed bid document must be submitted to the Bid Administrator acknowledging the terms and conditions of the bid. ***Bids that do not include a signed bidder form will not be considered.*** Late bids will not be considered. Bids shall be submitted to the Bid Administrator via fax to 866-743-4968 or email to ssnyder@competitive-energy.com.

Bidders may submit additional information, at their discretion. Such information should be submitted in accordance with the terms of this RFB.

Due to market volatility, the bidding process may be conducted in multiple rounds. If market conditions are unfavorable the University may decide not to award a contract on that day, but may invite Bidders to submit bids at a later time, such as if market conditions appear favorable.

There will be NO public opening of the bids. All bids will be held confidential until an award is made. After an award has been made bids will be available for public inspection.

Please submit pricing as follows:

University of Southern Maine
Est. Annual (aggregated) dth: 9,919
of Accounts: 5
Utility: Unitil
Start Date: 12/1/2017
Term: 12, 24 months
CES Fee: \$0.00

More detailed account and usage information is provided in the attachments to this RFB (including the supplier bid form and utility usage data).

END SECTION TWO

SECTION THREE

3.0 GENERAL TERMS AND CONDITIONS:

- 3.1 **Contract Documents:** If a separate written contract is entered into by the University and the Contractor (hereinafter "the parties,") such contract shall be referred to herein as "Contract". In the event there are discrepancies or inconsistencies among the Contract, the signed bid response and/or this RFB, the Contract will be the prevailing document followed by the signed bid response and then this RFB.

If a separate written contract is not executed, the "Contract" or "Agreement" entered into by the parties shall consist of:

- this Request for Bids;
- the signed bid submitted by the Contractor;
- the specifications including all modifications thereof; and
- a purchase order,

all of which shall be referred to collectively as the Contract Documents.

Any contract or agreement for services that will, or may, result in the expenditure by the University of \$50,000 or more must be approved in writing by the Chief Procurement Officer and it is not approved, valid or effective until such written approval is granted.

- 3.2 **Contract Modification and Amendment:** The parties may, after mutual written agreement, adjust the specific terms of the Contract (except for pricing) where circumstances beyond the control of either party require modification or amendment. Any modification or amendment proposed by the Supplier must be in writing to the University Purchasing Department. Any modification or amendment must only be upon mutual agreement of the parties and in writing and signed by both parties.
- 3.3 **Contract Term:** The Contract term shall begin **December 1, 2017 for a period of up to 24 months.**
- 3.4 **Contract Administration:** Upon execution of the Contract, the University Chief Procurement Officer, Rudy Gabrielson, or his designee or assign at the University shall be the University's authorized representative in all matters pertaining to the administration of this Contract.
- 3.5 **Volumes:** The volumes shown on the bid form and usage data attachments are approximate only. The Contract shall cover the actual needs of the University throughout the term of the Contract regardless of whether they are more or less than the volumes shown.
- 3.6 **Contract Validity:** In the event one or more clauses of the Contract are declared invalid, void, unenforceable or illegal, that shall not affect the validity of the remaining portions of the Contract.
- 3.7 **Clarification of Responsibilities:** If the Supplier needs clarification of, or deviation from, the terms of the Contract, it is the Supplier's responsibility to obtain written clarification or approval from the University Chief Purchasing Officer, Rudy Gabrielson, or his designee or assign at the University.
- 3.8 **Litigation:** This Contract and the rights and obligations of the parties hereunder shall be governed by and construed in accordance with the laws of the State of Maine without reference to its conflicts of laws principles. The Supplier agrees that any litigation, action or proceeding arising out of this Contract shall be instituted in a state court located in the State of Maine.

- 3.9 Indemnification: The Supplier shall indemnify, hold harmless and defend the University, its trustees, employees and agents, from and against any and all actions, losses, expenses, claims, lawsuits, damages, judgments, and costs, including reasonable attorney's fees, suffered or sustained by the University or for which the University may be held or become liable by reason of injury (including death) to persons or property or other causes whatsoever in connection with or arising out of the negligent acts, omissions or operations of the Supplier, or any of its subcontractors, under this Contract.
- 3.10 Assignment: Neither party of the Contract shall assign the Contract without the prior written consent of the other, nor shall the Supplier assign any money due or to become due without the prior written consent of the University.
- 3.11 Equal Opportunity: In the execution of the Contract, the Supplier and all subcontractors agree, consistent with University policy, not to discriminate on the grounds of race, color, religion, sex, sexual orientation, transgender status or gender expression, national origin or citizenship status, age, disability or veteran's status and to provide reasonable accommodations to qualified individuals with disabilities upon request.
- 3.12 Sexual Harassment: The University is committed to providing a positive environment for all students and staff. Sexual harassment, whether intentional or not, undermines the quality of this educational and working climate. The University thus has a legal and ethical responsibility to ensure that all students and employees can learn and work in an environment free of sexual harassment. Consistent with the state and federal law, this right to freedom from sexual harassment was defined as University policy by the Board of Trustees.

Failure to comply with this policy could result in termination of this Contract without advance notice. Further information regarding this policy is available from the University, Office of Equal Opportunity, (207) 581-1226.

END SECTION THREE

RFB #53-17
University of Southern Maine
Natural Gas
SIGNATURE PAGE FOR BIDDER

By signing below, the undersigned hereby acknowledges full authority to sign on behalf of, and to legally bind the Bidder to the terms and conditions of this RFB. The Bidder further acknowledges that it has read and fully understands the terms and conditions to which it is agreeing. ***Bids received without a signed bidder form will not be considered.***

COMPANY NAME: _____

By: _____
(Signature of fully authorized representative)

(Print Name)

(Title)

(Phone)

(Cell Phone)

(E-mail Address)

(Date)



Supplier Bid Form

Natural Gas

Customer Name	University of Southern Maine		
	<i>Portland-Lewiston accts</i>		
Supplier Name			
State	CESME		
Annual DTH	9,919		
CES Fee/DTH	no fee		
Requested Start Date	Dec-17		

Supplier Bids - CES fee included, in \$/Dth:

Product:	TERMS requested				Cashout Adder	Capacity*	
	12 mo.	24 mo.				Included	Pass-thru
Basis: Daily Cashout - 0% Swing							
Basis: Daily Cashout - 10% Swing							
Basis: Monthly Cashout - 0% Swing							
Basis: Monthly Cashout - 10% Swing							
Basis: Full Requirements							
Fixed: Daily Cashout - 0% Swing							
Fixed: Daily Cashout - 10% Swing							
Fixed: Monthly Cashout - 0% Swing							
Fixed: Monthly Cashout - 10% Swing							
Fixed: Full Requirements							

**Please check the applic or enter NA if Not Applic*

	Approved	Pending	Declined	Docs required, if necessary:
CREDIT				

Please note that both normalized and raw data are supplied. The raw data is as supplied by the local utility. Normalized data has been calculated on a monthly basis and missing data has been filled in according to a seasonal fill algorithm.

CompanyName	ServiceAddress	ServiceCity	ServiceState	LDC
University of Southern Maine	51 Westminster St	Lewiston	ME	UNITIL
University of Southern Maine	51 WESTMINSTER ST	LEWISTON	ME	UNITIL
University of Southern Maine	310 FOREST AVE	PORTLAND	ME	UNITIL
University of Southern Maine	70 FALMOUTH ST	PORTLAND	ME	UNITIL
University of Southern Maine	51 WESTMINSTER ST	LEWISTON	ME	UNITIL

Account	Meter	RateClassCode	TCQ	TCQ_Units	Telemeterd	dtLastRead	UsageUnits
50269155006220	H45077	G-40	5.766		FALSE	11/7/2016	CCF
50269155018888	E56145		41	10.285	TRUE	11/1/2016	CCF
50312475037512	H03692		41	18.842	TRUE	11/1/2016	CCF
50393355009714	R00377		51	1.663	TRUE	11/1/2016	CCF
50956875026656	N83539		41	8.727	TRUE	11/1/2016	CCF

January	February	March	April	May	June	July
1757.106855	1520.893145	1398.483871	971.8320356	528.6518354	170.7373272	17.71428571
2700	2366.362625	1987.830923	1445.88172	579.9247312	95.07526882	51.05376344
5837.419355	4968.665184	3944.883204	2745.473118	2219.365591	2400.634409	2267.430108
380	369.4994438	457.919911	420.8387097	826.9032258	2511.430108	1866.311828
2426.129032	2366.985539	1862.369299	1296.688172	429.7634409	22.56989247	0.333333333

August	September	October	November	December	TotalUsage	TotalIDTH
0	322.4516129	1139.798387	1260.598485	1420.701857	10508.9697	1110.798097
79.03225806	224.9139785	1149.602151	1652.397849	2087.924731	14420	1524.194
2685.806452	2542.430108	2600.795699	3844.204301	4832.892473	40890	4322.073
2236.774194	3175.580645	2448.935484	406.7311828	379.0752688	15480	1636.236
0	87	825.5806452	1235.752688	1986.827957	12540	1325.478

Organization	idCustomer	Salutation	FirstName	LastName	Title
CESME	1002355	Mr.	Paul	Kuplinski	Director of Admin. and Information Systems
CESME	1002355	Mr.	Paul	Kuplinski	Director of Admin. and Information Systems
CESME	1002355	Mr.	Paul	Kuplinski	Director of Admin. and Information Systems
CESME	1002355	Mr.	Paul	Kuplinski	Director of Admin. and Information Systems
CESME	1002355	Mr.	Paul	Kuplinski	Director of Admin. and Information Systems

MailingAddress	MailingCity	MailingState	MailingZip	Phone	Ext	Fax
PO Box 533	Bangor	ME	4402	2077804162		
PO Box 533	Bangor	ME	4402	2077804162		
PO Box 533	Bangor	ME	4402	2077804162		
PO Box 533	Bangor	ME	4402	2077804162		
PO Box 533	Bangor	ME	4402	2077804162		