

Administered by UNIVERSITY OF MAINE SYSTEM Office of Strategic Procurement

# **REQUEST FOR BIDS (RFB)**

Paper Goods for Auxiliary Services University of Maine

RFB # 35-13

ISSUE DATE: May 13, 2013

BIDS MUST BE RECEIVED BY: June 13, 2013 at 2:00 p.m.

## DELIVER BIDS TO:

University of Maine Purchasing Office Attn: Gary Haslam 5765 Service Building Orono, ME 04469 Gary.haslam@maine.edu

#### SECTION ONE

#### 1.0 GENERAL INFORMATION:

- 1.1 Purpose: The University of Maine System, acting through the University of Maine is seeking bids for paper goods, as described in Section Three.
- 1.2 The University of Maine System will hereinafter be referred to as the "University." Respondents to the RFB shall be referred to as "Bidder(s)" or "bidder(s)". The Bidder to whom the contract is awarded shall be referred to as the "Contractor."
- 1.3 Scope of Work: The University is seeking a contractor to provide supply and distribution services for paper products and packaging typically used in the food service industry, as outlined in Attachment C.

It is the University's intent to establish a contract with a Bidder who has the specified experience, qualifications, resources, and equipment necessary to perform the work. Award is not a commitment to purchase a minimum or maximum quantity of services or dollar value from the Contractor. The contract shall cover the actual needs of the University as determined by the Office of Auxiliary Services.

The initial term of the contract shall be for three (3) years commencing upon signature and acceptance of a contract. With mutual written agreement of the parties, the contract may be extended for two (2) additional one (1) year periods.

- 1.4 Evaluation Criteria: Award will be made to the low bidder provided that all other requirements are satisfactorily met. Additional criteria include the ability and readiness to interface with the University's E-Commerce system (Agilysys Eatec Inventory & Procurement System), availability of products, and delivery schedules in the best interest of the University.
- 1.5 Alternates: Unless otherwise provided for in this solicitation, the name of a certain brand, make or manufacturer does not restrict bidders to the specific brand, make or manufacturer named; but conveys the general style, type, character, and quality of the article desired. Any article which the University, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. It is the bidder's responsibility to clearly and specifically indicate the product being offered and to provide sufficient descriptive literature, catalog cuts and technical detail to enable the University to determine if the product offered meets the requirements of the solicitation. Failure to furnish adequate data for evaluation purposes may result in declaring a bid non-responsive. Unless the bidder clearly indicates in its bid that the product offered is an "equal" product, such bid will be considered to offer the brand name products referenced in the solicitation.
- 1.6 Award: It is the intent of the University to award this contract to one bidder. The University reserves the right to conduct any tests it may deem advisable and to make all evaluations. The University reserves the right to reject any or all bids/ submissions, in whole or in part and is not necessarily bound to accept the lowest bid/ submission if that bid/ submission is contrary to the best interests of the University.

The University reserves the right to waive minor irregularities. Scholarships, donations, or gifts to the University will not be considered in the evaluation of bids. A bid may be rejected if it is in any way incomplete or irregular. When there are tie bids, there shall be a preference for "in-state bidders". When the bids are both in-state or both out-of-state, the award will be made to the bid that arrives **first** at the Purchasing Office.

#### 1.7 Additional Terms:

- 1.7.1 Laid-in Cost (also called Landed Cost) is the manufacturer's invoice cost to the distributer plus any applicable freight charges. The Laid-in cost is calculated by taking the last invoice cost charged to the distributer on a manufacturer's invoice, less any product-specific allowances, reflected on the invoice, plus applicable freight costs. Cost is not reduced by non-product-specific allowances such as cash discounts, freight pick up allowances, label allowances and growth or other performance-based incentives to reach final University net cost.
- 1.7.2 Off-invoice Allowance/Deviation refers to a customer specific allowance discount negotiated with a manufacturer for a specific dollar amount for a specified time frame. This would include, but not be limited to allowances given to non-profit organizations, colleges and universities. An off-invoice allowance is deducted from the University net cost to arrive at the University adjusted net cost.
- 1.7.3 Contract Mark-up Percentage is the percentage applied to the laid-in cost to determine the delivered price to the University. This percentage would represent all elements of the contracted price. It would typically consist of the distributors projected overhead: Packaging costs, delivery cost, storage and any other projected expenses associated with the distributor's function and anticipated profit.
- 1.7.4 University Net Cost is the cost to the University for the product after the Contract mark-up is added to the laid-in cost of the distributor.
- 1.7.5 University Adjusted Net Cost is the cost to the University after subtracting any negotiated off-invoice allowances. This would be calculated by taking the laid-in cost, applying the contract markup percentage for that product category, then subtracting any negotiated off-invoice allowances.
- 1.7.6 Rebates or Direct Rebates shall refer to revenues, points, or discounts that are redeemed after proof of purchase is provided. The term Rebate includes but are not limited to the following programs or types of programs: general manufacturer rebates, coupon programs, frequent buyer, and distributor's own rebate programs. Rebates are to be applied directly to the University and are exclusive of the Purchase Price.
- 1.8 Award Protest: Bidders may appeal the award decision by submitting a written protest to the University of Maine System's Director of Strategic Procurement within five (5) business days of the date of the award notice, with a copy of the protest to the successful bidder. The protest must contain a statement of the basis for the challenge.

1.9 Communication with the University: It is the responsibility of the bidder to inquire about any requirement of this RFB that is not understood. Responses to inquiries, if they change or clarify the RFB in a substantial manner, will be forwarded by addenda to all parties that have received a copy of the RFB. Addenda will also be posted on our web site, <u>www.maine.edu/strategic/upcoming\_bids.php</u>. It is the responsibility of all bidders to check the web site before submitting a response to ensure that they have all pertinent documents. The University will not be bound by oral responses to inquiries or written responses other than addenda.

Inquiries must be made to: Gary Haslam University of Maine Purchasing Office 5765 Service Building Orono, ME 04469 207-581-2689 Gary.haslam@maine.edu

The deadline for inquires is May 30, 2013. The University will respond to written inquiries not later than close of business, June 3, 2013.

1.10 Submission: One (1) SIGNED original and one (1) VIRUS FREE CD ROM copy of the complete bid must be submitted to the University of Maine Purchasing Office, 5765 Service Building, Orono, ME 04469 in a sealed envelope by 2:00 p.m. June 13, 2013, for a public opening. The bid must be date stamped by the Purchasing Department in order to be considered. All CD copies must either be in Microsoft Office Software or Adobe Portable Document Format (PDF). All image files must be in one of the following formats: JPG, GIF, BMP, or TIF. We prefer images already inserted as part of the document such as a PDF. Individual image files on the CD must be clearly named and referenced in your proposal response. If you have any questions on the CD format please contact Gary Haslam at gary.haslam@Maine.edu or (207) 581-2689.

Bidders are strongly encouraged to submit bids in advance of the due date/time to avoid the possibility of missing the 2:00 p.m. deadline due to unforeseen circumstances. Bidders assume the risk of the methods of dispatch chosen. The University assumes no responsibility for delays caused by any package or mail delivery service. A postmark on or before the due date WILL NOT substitute for receipt of bid. In the event of suspended University operations, the bid opening will be rescheduled for the next business day at the same time and location. Bidders may wish to check <u>http://www.maine.edu/alerts/</u> to determine if University operations have been suspended. Bids received after the due date and time will be returned unopened. Additional time will not be granted to any single Bidder, however, additional time may be granted to all Bidders when the University determines that circumstances require it. **FAXED OR E-MAIL BIDS WILL NOT BE ACCEPTED**.

1.11 Bid Envelope: The signed bid should be returned in an envelope or package, sealed and identified as follows:

⊢rom				
	Name	Due Date	Time	Bid No.

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1.12 Bid Understanding: By submitting a bid, the Bidder agrees and assures that the specifications are adequate, and the Bidder accepts the terms and conditions herein. Any exceptions should be noted in your response.

- 1.13 Costs of Preparation: Bidder assumes all costs of preparation of the bid and any presentations necessary to the bidding process.
- 1.14 Debarment: Submission of a signed bid in response to this solicitation is certification that your firm (or any subcontractor) is not currently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by any State or Federal department or agency. Submission is also agreement that the University will be notified of any change in this status.
- 1.15 Bid Validity: Unless specified otherwise, all bids shall be valid for ninety (90) days from the due date of the bid.
- 1.16 Non-Responsive Bids: The University will not consider non-responsive bids or proposals, i.e., those with material deficiencies, omissions, errors or inconsistencies.
- 1.17 Errors: Bids may be withdrawn or amended by bidders at any time prior to the bid opening. After the bid opening, bids may not be amended. If a significant mistake has been made by an apparent low bidder, the bidder will be given the option of selling at the price given or withdrawing the bid. If an extension error has been made, the unit price will prevail.
- 1.18 Specification Protest Process and Remedies: If a bidder feels that the specifications are written in a way that limits competition, a specification protest may be sent to the Director of Purchasing and AP Shared Services. Specification Protests will be responded to within five (5) business days of receipt. Determination of protest validity is at the sole discretion of the University. The due date of the bid may be changed if necessary to allow consideration of the protest and issuance of any necessary addenda. Specification protests shall be presented to the University in writing as soon as identified, but no less than five (5) business days prior to the bid opening date and time. No protest against the award due to the specifications shall be considered after this deadline. Protests shall include the reason for the Director of Purchasing and AP Shared Services in sealed envelopes, clearly marked as follows:

SPECIFICATION PROTEST, RFB #35-13

- 1.19 Authorization: Any contract or agreement for services that will, or may, result in the expenditure by the University of \$50,000 or more must be approved in writing by the Director of Strategic Procurement and it is not approved, valid or effective until such written approval is granted.
- 1.20 The University must adhere to the provisions of the Maine Freedom of Access Act (FOAA), <u>1</u> <u>MRSA §401 et seq</u>. As a condition of accepting a contract under this section, a contractor must accept that, to the extent required by the Maine FOAA, responses to this solicitation, and any ensuing contractual documents, are considered public records and therefore are subject to freedom of access requests.

#### SECTION TWO

#### 2.0 GENERAL TERMS AND CONDITIONS:

- 2.1 Contract Administration: The Executive Director of Auxiliary Services or his/her designee shall be the University's authorized representative in all matters pertaining to the administration of this Contract.
- 2.2 Contract Documents: If a separate contract is not written, the Contract entered into by the parties shall consist of and a purchase order, all of which shall be referred to collectively as the Contract Documents.
- 2.3 Contract Modification and Amendment: The parties may adjust the specific terms of this Contract (except for pricing) where circumstances beyond the control of either party require modification or amendment. Any modification or amendment proposed by the Contractor must be in writing to the Contract Administrator. Any agreed upon modification or amendment must be in writing and signed by both parties.
- 2.4 Contract Validity: In the event one or more clauses of the Contract are declared invalid, void, unenforceable or illegal, that shall not affect the validity of the remaining portions of the Contract.
- 2.5 Non-Waiver of Defaults: Any failure of the University to enforce or require the strict keeping and performance of any of the terms and conditions of this Contract shall not constitute a waiver of such terms, conditions, or rights.
- 2.6 Employees: The Contractor shall employ only competent and satisfactory personnel and shall provide a sufficient number of employees to perform the required services efficiently and in a manner satisfactory to the University. If the Contract Administrator or designee, notifies the Contractor in writing that any person employed on this Contract is incompetent, disorderly, or otherwise unsatisfactory, such person shall not again be employed in the execution of this Contract without the prior written consent of the Contract Administrator
- 2.7 Litigation: This Contract and the rights and obligations of the parties hereunder shall be governed by and construed in accordance with the laws of the State of Maine without reference to its conflicts of laws principles. The Contractor agrees that any litigation, action or proceeding arising out of this Contract, shall be instituted in a state court located in the State of Maine.
- 2.8 Indemnification: The Contractor agrees to be responsible for, and to protect, save harmless, and indemnify the University and its employees from and against all loss, damage, cost and expense (including attorney's fees) suffered or sustained by the University or for which the University may be held or become liable by reason of injury (including death) to persons or property or other causes whatsoever, in connection with the operations of the Contractor or any subcontractor under this agreement.
- 2.9 Assignment: Neither party of the Contract shall assign the Contract without the prior written consent of the other, nor shall the Contractor assign any money due or to become due without the prior written consent of the University.
- 2.10 Equal Opportunity: In the execution of the Contract, the Contractor and all subcontractors agree, consistent with University policy, not to discriminate on the grounds of race, color, religion, sex, sexual orientation, including transgender status or gender expression, national

origin or citizenship status, age, disability, genetic information, or veteran's status and to provide reasonable accommodations to qualified individuals with disabilities upon request. The University encourages the employment of individuals with disabilities.

2.11 Sexual Harassment: The University is committed to providing a positive environment for all students and staff. Sexual harassment, whether intentional or not, undermines the quality of this educational and working climate. The University thus has a legal and ethical responsibility to ensure that all students and employees can learn and work in an environment free of sexual harassment. Consistent with the state and federal law, this right to freedom from sexual harassment was defined as University policy by the Board of Trustees. Failure to comply with this policy could result in termination of this Contract without advance notice. Further information regarding this policy is available from:

The University of Maine Karen Kemble Director of Equal Opportunity North Stevens Hall (207) 581-1226

2.12 Contractor's Liability Insurance: During the term of this agreement, the Contractor shall maintain the following insurance:

Insurance Type	Coverage Limit
<ol> <li>Commercial General Liability (Written on an Occurrence-based form)</li> </ol>	\$1,000,000 per occurrence or more (Bodily Injury and Property Damage)
<ol> <li>Vehicle Liability (Including Hired &amp; Non-Owned)</li> </ol>	\$1,000,000 per occurrence or more (Bodily Injury and Property Damage)
<ol> <li>Workers Compensation         <ul> <li>(In Compliance with Applicable State Late)</li> </ul> </li> </ol>	Required for all personnel w)

The University of Maine System shall be named as Additional Insured on the Commercial General Liability insurance.

Certificates of Insurance for all of the above insurance shall be filed with:

Purchasing Department University of Maine 5765 Service Building Orono, Maine 04469

Certificates shall be filed prior to the date of performance under this Agreement. Said certificates, in addition to proof of coverage, shall contain the standard ACORD statement pertaining to written notification in the event of cancellation, with a thirty (30) day notification period.

As additional insured and certificate holder, the University should be included as follows: University of Maine System 16 Central Street Bangor, Maine 04401

2.13 Smoking Policy: The University of Maine is a tobacco free campus. This policy applies to faculty, staff, contractors, vendors, and visitors. The use of tobacco and all smoking products is not permitted on any University owned property, which includes but is not limited to

buildings, university grounds, parking areas, walkways, recreational and sporting facilities, and University owned vehicles.

Tobacco is by definition includes possession of any lighted tobacco products, or use of any type of smokeless tobacco.

Additional information regarding the tobacco free campus policy is located at: <u>http://umaine.edu/tobaccofree/</u>.

- 2.14 Payments: Payment will be upon submittal of an invoice to the address shown on the purchase order by the Contractor on a Net 30 basis unless discount terms are offered. Invoices must include a purchase order number. The University is using several, preferred methods of payment: Bank of America's ePayables and PayMode electronic payment systems. Please indicate your ability to accept payment via any or all of these methods.
- 2.15 Independent Contractor: Whether the Contractor is a corporation, partnership, other legal entity, or an individual, the Contractor is an independent contractor. If the Contractor is an individual, the Contractor's duties will be performed with the understanding that the Contractor is a self-employed person, has special expertise as to the services which the Contractor is to perform and is customarily engaged in the independent performance of the same or similar services for others. The manner in which the services are performed shall be controlled by the Contractor; however, the nature of the services and the results to be achieved shall be specified by the University. The Contractor is not to be deemed an employee or agent of the University and has no authority to make any binding commitments or obligations on behalf of the University except as expressly provided herein. The University has prepared specific guidelines to be used for contractual agreements with individuals (not corporations or partnerships) who are not considered employees of the University.
- 2.16 Parking Regulations and Use of Walkways: The Contractor's vehicles and those of their employees working on campus must be registered with the campus's Police Department. Unregistered vehicles on the University campus are subject to a parking violation ticket and/or towing off campus. Contractors are advised that parking regulations are strictly enforced by campus police. Towing will be at the Contractor's expense. A copy of regulations can be obtained by calling the University Parking Office at 581-4047.

No Idle Policy: It is the policy of the University of Maine to continually improve the efficient use of vehicle fuels to reduce emissions and operating costs. To reduce overall emissions on campus and improve air quality, all vehicles on University property are prohibited to idle unnecessarily.

2.17 On-Line Ordering and Inventory System: The Contractor is responsible for all setup, operation, maintenance, and licensing fees associated with the establishment and operation of an interface with the Agilysys Eatec University Dining Services Inventory and the Contractors order software. The University Dining Services software uses an Electronic Data Interchange (EDI) connection to transfer files between the University and Contractor.

The Contractor's system shall be compatible with Eatec and be EDI compliant by providing an FTP server where files are sent to and received from. For purchasing purposes, the Contractor shall be able to process EDI 850 P/O files, and upon successfully processing the order, return an EDI 855 P/O acknowledgement file to the University. In addition, for price or product updates, the Contractor shall provide an EDI 832 price/sale catalog for University to import into Eatec.

All product code changes, must be submitted in writing to the Director of Culinary Services one week prior to the effective date of the change.

2.18 Cancellation/Termination: If the Contractor defaults in this agreement to provide services to the University's satisfaction, or in any other way fails to provide service in accordance with the contract terms, the University shall promptly notify the Contractor of such default and if adequate correction is not made within 20 days, the University may take whatever action it deems necessary to provide alternate services and may, at its option, immediately cancel the Contract with written notice.

Except for such cancellation for cause by the University, either party may without prejudice to any right or remedy, and after giving the other party (90) days written notice, terminate the contract.

2.19 Contract Data / Product Usage: The Contractor is required to provide the University with detailed data concerning the contract at the completion of each contract year or at the request of the University at other times. A monthly itemized breakdown as to the purchase quantity, pack, and variety of each item purchased shall be provided for each location. The University reserves the right to audit the Contractor's records to verify the data. This data may include, but is not limited to, dollar volume, items sold, and services rendered.

#### SECTION THREE

#### 3.0 PERFORMANCE TERMS AND CONDITIONS:

#### 3.1 ORDERING

- 3.1.1 The Contractor shall provide the name and contact information of the Sales Representative to place orders. Contractor representatives shall be available Monday through Friday, 8:00 AM to 4:00 PM, exclusive of holidays. Representatives shall have primary responsibility for all aspects of this contract and shall be authorized to accept emergency and special orders.
- 3.1.2 Orders shall be placed through the Agilysys Eatec® Inventory and Procurement System employing a Contractor-supplied interface.
- 3.1.3 PAR Levels. The Contractor is expected to efficiently manage inventory and maintain PAR levels to fulfill University requirements. Items designated as stock items shall be continuously available at the University's average order frequency and quantity. The University and Contractor shall mutually agree on required PAR Levels for stock items. Back orders on stock items are not acceptable.
- 3.1.4 Substitutes. In the event substitutes are required to fulfill a stock item, the product shall be of equal or better quality and of identical dimensions as the item replaced. The invoice cost shall not exceed the contract price.
- 3.1.5 If a stock item is not available or the University is required to order from another supplier, the University shall charge the cost differential back to the contractor. Substitutions or cancellations require prior approval of the Contract Administrator.
- 3.1.6 Custom Printed Products. The Contractor shall stock and warehouse all University custom printed items. Designated as stock, items shall be continuously available at the University's average order frequency and quantity. The University shall pay for custom printed items after delivery has been made to the University. At the end of the contract term, the University shall pay the Contractor for custom printed inventory remaining in stock at the Contractor's warehouse at the laid-in cost in accordance with this contract.

#### 3.2 DELIVERY

- 3.2.1 Deliveries. Over the contract period, pricing must be F.O.B. Destination. Prices quoted will be considered to include all charges for transportation, packaging, insurance, fuel, etc. necessary to complete tailgate delivery.
- 3.2.2 Deliveries must be made to the specified location on the individual order. Delivery locations are outlined in 3.4.
- 3.2.3 Deliveries shall be completed between 6:00 AM and 11:00 AM. The University will provide preferred delivery times for each specified location.

#### 3.3 SCHEDULE

- 3.3.1 Academic Year (Mid-August to mid-June; approximately 32 weeks per year), Deliveries shall be Monday-Friday, five (5) days per week, when requested, to the locations in section 3.4.
- 3.3.2 Non-academic year (Mid-June to Mid-August and breaks; approximately 20 weeks per year), Deliveries shall be Monday-Friday three (3) days per week, when requested to the locations in section 3.4.
- 3.4 DELIVERY LOCATIONS:
  - 3.4.1 Wells Commons
  - 3.4.2 University Concessions
  - 3.4.3 Marketplace at Memorial Union
  - 3.4.4 Oaks Room Café at Folgler Library
  - 3.4.5 Hilltop Commons
  - 3.4.6 York Commons
  - 3.4.7 The University may add or delete locations from this contract at any time during the contract term.

#### 3.5 RECEIVING

- 3.5.1 All products shall be delivered in undamaged packaging, labeled with the commodity description, quantity, unit of measure, and UPC-A standard barcode.
- 3.5.2 Delivery documentation must include a packing slip identifying the purchase order number and an itemized list of each item delivered, including product code number, description, unit of measure and quantity delivered.
- 3.5.3 Deliveries shall be received by a Dining Service Manger or designate on duty. Unsigned deliveries will not be processed for payment.

#### 3.6 PRICING

- 3.6.1 The University shall pay a University Net Cost calculated by adding the laid-in cost for the Bidder to the mark-up percentage.
- 3.6.2 Quoted Contract mark-up percentage shall remain in effect for the term of the contract.

#### SECTION FOUR

#### 4.0 SUBMISSION REQUIREMENTS:

Bidders shall ensure that all information required herein is submitted with the bid. All information provided should be verifiable by documentation requested by the University. Failure to provide all information, inaccuracy or misstatement may be sufficient cause for rejection of the bid or rescission of an award. Bidders are encouraged to provide any additional information describing operational abilities. Responses to each requirement below should be in order and clearly marked with the section number to which they respond.

Business Profile: The financial statements are required to be submitted with your bid, however, prior to an award the University may request financial statements from your company, credit reports and letters from your bank and suppliers.

#### 4.1 PRODUCTS

- 4.1.1 All products shall be prepared from first quality materials and produced under absolutely sanitary conditions; premises and employees.
- 4.1.2 Alternates: Unless otherwise provided for in this solicitation, the name of a certain brand, make, or manufacturer does not restrict bidders to specific brand, make, or manufacturer named; but conveys the general style, type, character, and quality of the article desired.
- 4.1.3 Any article which the University, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted.
- 4.1.4 It is the Bidder's responsibility to clearly and specifically indicate the product being offered and to provide sufficient descriptive literature, catalog cuts, case counts, and technical detail to enable the University to determine if the product meets the requirements of the solicitation. Failure to furnish adequate data for evaluation purposes may result in declaring a bid non-responsive.
- 4.1.5 Unless the Bidder clearly indicates in its bid that the product offered is an "Equal" product, such bid shall be considered to offer the brand named products referenced in the solicitation. Items Specified (ref Attachment A)
- 4.1.6 Sample Market basket: Attachment A represents approximately 76% of the total dollar volume of paper goods purchased over a 12 month period. The list is provided by the University for the convenience of the Bidders in preparing bids and will be used by the University to assess the results. The contract shall include other paper goods, which are not represented on the list. All items shall be subject to the same discount pricing and terms and conditions as specified in this document. (Ref Attachment C for sample list of additional products which most likely will be purchased under this contract
- 4.1.7 Weights and Measures: You may bid items which have case counts and measurements that are slightly different than specified. Please make notation of any item this may pertain to. The University will make the appropriate calculations when evaluating costs.

#### 4.2 PRICING

- 4.2.1 Quoted Contract mark-up percentage shall be in effect for the duration of the contract.
- 4.2.2 For the purpose of this Bid you must use your most recent "laid-in cost" for delivery to your warehouse prior to May 1, 2013. Freight cost, to your warehouse must be included in your Laid-In Cost. Documentation (copy of invoice) must be provided to substantiate your laid-in cost for all items.
- 4.2.3 To assist with our evaluation, identify on the invoice the item being bid and which item number it corresponds to on the bid submittal form. If you do not currently purchase the specified item, and therefore cannot provide an invoice, please provide a laid-in-cost based on a written quote from your supplier and include a copy of the quote with your proposal. Pricing for any item that is based on a quote will be considered guaranteed firm for the first 12 months of the contract, at a minimum.
- 4.2.4 The University Net Cost is the selling price to the University and is calculated by adding the laid-in cost and the mark-up percentage markup.

#### 4.3 SPECIFICATIONS AND BID SUBMITTAL

- 4.3.1 The bid submittal sheet is listed as Attachment A. This attachment is incorporated by reference and made part of this RFB solicitation. If there are any conflicts with the information provided in Attachment A, the RFB language shall prevail.
- 4.3.2 Electronic copy of the bid submittal sheet (Microsoft Excel Format \*.xls) shall be available upon request from the University of Maine System contact (ref Section 1.9).
- 4.3.3 Use only the format provided on the bid submittal sheets (Attachment A). The bid submittal sheets must be completed in full; all columns must be complete. Failure to do so may prevent the University from being able to fully evaluate your bid and may be cause for rejection.
- 4.3.4 Time for EDI Implementation: As outlined in 2.18, indicate your readiness for EDI implementation and time required for testing and system activation.
- 4.4 ADDITIONAL INFORMATION: Your Bid shall also include the following information:
  - 4.4.1 Company Contact
  - 4.4.2 Inside Sales Contact
  - 4.4.3 Credit Manager
  - 4.4.4 Payments Terms
  - 4.4.5 Three (3) references from comparable accounts.

# SIGNATURE PAGE

COMPANY NAME: \_\_\_\_\_ By: (Signature) (Print Name) (Title) (Phone) (Cell Phone) (E-mail Address)

(Date)

# ATTACHMENT A

### ATTACHMENT A

Contract Mark-up Percentage for all Items:

COMPLETE THIS BID SUBMITTAL FORM IN ITS ENTIRETY Attachment A to RFB 35-13 Bid for Paper Products

Provide your bid (sell price) based on your most recent purchase laid-in (acquisition) cost prior to May, 2013, for each item. If you don't currently purchase the specified item, and therefore cannot provide an invoice, please provide a laid-in-cost based on a written quote from your supplier. Items bid via supplier quotes will be firm for the first 12 months of the contract, at a minimum. The University cost is the laid-in cost plus the markup as stated above. The same markup shall apply to all items

Image         Description / Specification         Pack/See         Manufacturers ID         Invoice         Laidein Cost         Number of Laidein Cost	quotes	will be firm for the first 12 months of the contract, at a m			osi pius ine markup as siai	eu above. The same	e markup shall app							
Image         Description (Specification (Specifi								University	Usage					
Noblem, Paper, 87: X12:127         Number of the Strategy of the State of the					Manufacturers ID	Invoice		Net cost per	Estimate in			Manufacturer's		Your Order
Naplen, Paper, 83, Y 12-1/2 Multilayer Interfection of 14/Y 5 1/2; or ID Repartsers 1 (TORK Xpressrap)         SCA Tissue 12,500 CT         SCA Tissue 12,500 CT         SCA Tissue 0.000         S24         \$0,000           H Coup, PorterTourt, Toutalided, MonSile Or Development Start, Forta Tout, Full Tout, Sub Martin America 0 (Dol 12)         SCA Tissue 0.000         S24         \$0,000         S24         \$0,000           2         print (Incluée 8.4 Fort)         T000CS         Georgia Pacific 0.000         S42/20620R5         0.000         4         \$0,000           3         White, Sp Through Hole         10/100 CT         Nerth America 1000 CS         1000CS         Georgia Pacific 0.000         0.000         52         \$0,000           4         1001 2 Fig Tissue Fig Y Fay         25 EA         Holfmaster         210131         0.000         52         \$0,000         1000CS           5         istength, Microwavale, While         4/12S CT         Pacific         Pacific         9.000         53         \$0,000         10000           7         Towel Roll Hicap Flemm Dispenser Food Tray, Paper, 37 X 10 *, Premium 4/2 SC CT         Huhtmaski (Brene)         22752         0.000         53         \$0,000         10000           8         Strength, Microwavale, While         4/12 SC CT         Cohrola         5472045         0.000	Item #	Description / Specification	Pack/size	Manufacturer	Number	Number	Laid-in Cost	unit	Units	Net Total cost	Your Brand	Stock Number	Pack/Size	Number
Indicat to 4-14" x + 14", toft Dispensers         SCA Tissue         908EX         0.00         524         \$0.000         524         \$0.000         524         \$0.000         524         \$0.000         524         \$0.000         524         \$0.000         524         \$0.000         524         \$0.000         524         \$0.000         524         \$0.000         524         \$0.000         524         \$0.000         526         \$0.000         \$		Napkin, Paper, 8.5" X 12-1/2" Multilaver												
1         (TORK Xprossne)         12/500 CT         North America         908EX         0.000         524         \$0.000         =         =           Hot Cup, ParterTouch, 12.oz., "Contrains no polysytem form", Insulate, One-Table C. Mott Que, Done Optimization 8 & 16:02.         Georgia Pacific S4420020RS         0.000         210         \$0.000         200         50.000         - <td></td> <td></td> <td></td> <td>SCA Tissue</td> <td></td>				SCA Tissue										
Hot Cup. PerfectTouch, 12 oz., "Contains no polystymen 6om," Insulated, Non-Silp Georgia Pacific North America         Georgia Pacific 534220620RS         0.000         210         S0.000           2         pint (include 8 & floaz)         1000CS         Georgia Pacific North America         534220620RS         0.000         240         \$0.000         200           3         White, Sip Through Hole         10/100 CT         North America         1503228         0.000         94         \$0.000           4         108' 2 Pty Tissuit Fly Poly         25 EA         Hoffmaster         210131         0.000         52         \$0.000           5         (include 70, I202, 2002 & 2402)         6'116ct         Pacity         YPLAIBOC         0.000         900         \$0.000           6         Strength, Microwavable, White         4'125 CT.         Georgia Pacific (Serene)         22752         0.000         140         \$0.000         90           7         Towel Roll Hicap FLEmin Dispenser         6'800ft         North America         89490         0.000         140         \$0.000         90         \$0.000           9         Bowl, Clear Plastic, 32, 20, with Lid         200/202         Eon Products         EP-RC12         0.000         140         \$0.000         120         \$0.000 <t< td=""><td>1</td><td></td><td>12/500 CT</td><td></td><td>908EX</td><td></td><td></td><td>0.000</td><td>524</td><td>\$0.000</td><td></td><td></td><td></td><td></td></t<>	1		12/500 CT		908EX			0.000	524	\$0.000				
n p op/styrene foam', insulated, non-Slip Grip, Non-Hot To Cuch, With Umaine Logo Judi, Plastis, fort 2:1 fo az. Hot Cup, Dome, Statzson 2:1 for the foar interval of the status of the statu			12/300 01	North / Inchiou	JUOLA			0.000	524	φ0.000				
n p op/styrene foam', insulated, non-Slip Grip, Non-Hot To Cuch, With Umaine Logo Judi, Plastis, fort 2:1 fo az. Hot Cup, Dome, Statzson 2:1 for the foar interval of the status of the statu		Hat Cup BarfactTouch 12 az "Containa												
Grip, Nor-Hot to Touch, with Umaine logo         Georgia Pacific         S4220620R         0.000         210         S0.000         20000           Ud, Plastic, for 12:16 oz.: Hot CQD, Dome, 10000CS         Georgia Pacific         0.000         94         S0.000         96         S0.000 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>														
2         print (include 8 4 foot)         1000/CS         North America         63420620RS         0.000         210         \$0.000         94         \$0.000           3         White, Sip Through Hole         10/100 CT         North America         103226         0.000         94         \$0.000         94         \$0.000         94         \$0.000         94         \$0.000														
Lid, Plaste, for 12-16 oz. Hot Cup, Dome, 10/100 CT. Morh America         Georgia Pacific         0.000         94         \$0.000         94         \$0.000           Table covers, White, Banquet Size 54*, 2         Hoffmaster         210131         0.000         52         \$0.000         52         \$0.000         52         \$0.000         52         \$0.000         52         \$0.000         52         \$0.000         52         \$0.000         52         \$0.000         52         \$0.000         52         \$0.000         53										• • • • • •				
3         White, Sip Through Hole         10/10 CT         Noth America         1503226         0.000         94         \$0.000         54         \$0.000         52         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53	2		1000/CS		534220620RS			0.000	210	\$0.000				
Table covers. While, Banquel Size 54" x         25 E         Hoffmaster         21031         0.000         52         \$0.000         52         \$0.000           Cup Plastic Clear 1602, Conware         6/116ct         Patter, Oval, Paper, 7.5" X 10", Premium         6/116ct         Patter, Oval, Paper, 7.5" X 10", Premium         4/125 CT.         Georgie Pacific         0.000         53         \$0.000         50         \$0.000         50         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53         \$0.000         53														
1         108", 2 PLy Tissue/TP, Poly         25 EA         Hoffmaster         210131         0.000         52         \$0.000         900           5         (ndude 7oz, 12oz, 20oz & 24oz)         6/116ct         Pactiv         YPLA160C         0.000         900         \$0.000         900         \$0.000         900         \$0.000         900         \$0.000         900         \$0.000	3		10/100 CT	North America	1503226			0.000	94	\$0.000				
Cup Plastic Clear 16oz, Conware         of (include 7oz, 12oz, 20oz, 824oz)         6/116ct         Padiw         YPLA160C         0.000         900         \$0.000         \$0.														
5         (include 7oz, 12oz, 20oz 8.24oz)         6/116ct         Pactiv         YPLA160C         0.000         900         \$0.000         900         \$0.000         900         \$0.000         900         \$0.000         900         \$0.000         900         \$0.000         900         \$0.00	4		25 EA	Hoffmaster	210131			0.000	52	\$0.000				
Platter, Oval, Paper, 7.5' X 10 ", Premium 6         Huthamaki (Serene)         22752         0.000         53         \$0.000         53           7         Towel Roll Hicap F/Enmin Dispenser         6/800 ft         Sergia Pacific (Serene)         22752         0.000         53         \$0.000         50           7         Towel Roll Hicap F/Enmin Dispenser         6/800 ft         North America         89490         0.000         140         \$0.000         50           8         2#, and 5# capacity (Verify below)         2/250 CT         Chinet         35122045         0.000         66         \$0.000         50         50.000         5														
6         Strength, Microwavable, White         4/125 CT.         (Serene)         22752         0.000         53         \$0.000         14         \$0.000         140	5	(include 7oz, 12oz, 20oz & 24oz)	6/116ct	Pactiv	YPLA160C			0.000	900	\$0.000				
6         Strength, Microwavable, White         4/125 CT.         (Serene)         22752         0.000         53         \$0.000         14         \$0.000         140														
6         Strength, Microwavable, White         4/125 CT.         (Serene)         22752         0.000         53         \$0.000         14         \$0.000         140		Platter, Oval, Paper, 7.5" X 10 ", Premium		Huhtamaki										
7         Towel Roll Hicap F/Ennth Dispenser         6/800ft         North America         89490         0.000         140         \$0.000         140           Food Tray, Paper, 3# Capacity, Leek Proof, Red Plaid *Must also provide 1#, 18, 2#, and 5# capacity (Verify below)         2/250 CT         Chinet         35122045         0.000         66         \$0.000         90           9         Bowl, Clear Plastic, 32 oz. with Lid         200/32oz         Eco Products         EP-RC32         0.000         125         \$0.000         90           10         Bowl, Clear Plastic, 32 oz. with Lid         300/16oz         Eco Products         EP-RC32         0.000         125         \$0.000         90           11         Dia.         Tray, Plastic Cater, Black Sqr Combo,12"         25/16"         Sabert         C9616         0.000         42         \$0.000         90         90         90.000         91         12/200         91         12/200         92/12"         91.000         92         \$0.000         92         \$0.000         92         \$0.000         92         \$0.000         92         \$0.000         92         \$0.000         92         \$0.000         92         \$0.000         92         \$0.000         92         \$0.000         92         \$0.000         92 <td>6</td> <td></td> <td></td> <td>(Serene)</td> <td>22752</td> <td></td> <td></td> <td>0.000</td> <td>53</td> <td>\$0.000</td> <td></td> <td></td> <td></td> <td></td>	6			(Serene)	22752			0.000	53	\$0.000				
7       Towel Roll Hicap F/Entmt Dispenser       6/800ft       North America       89490       0.000       140       \$0.000       (40)       \$0.000       \$0.000<														
Food Tray, Paper, 3# Capacity, Leek Proof, Red Plaid "Must also provide 1#, 3 2#, and 5% capacity (Verify below)         2/250 CT         Chinet         35122045         0.000         66         \$0.000         90           9         Bowl, Clear Plastic, 32 oz, with Lid         200/32oz         Eco Products         EP-RC32         0.000         200         \$0.000         105           10         Bowl, Clear Plastic, 16 oz, with Lid         300/16oz         Eco Products         EP-RC32         0.000         125         \$0.000         105           11         Dia.         300/16oz         Eco Products         EP-RC16         0.000         89         \$0.000         105           12         Dia.         25/16"         Sabert         C9616         0.000         42         \$0.000         105           12         Dia.         25/12"         Sabert         C9612         0.000         42         \$0.000         105           13         Brim, Translucent         12/200ct         Pactiv         YS200         0.000         25         \$0.000         105           14         Lid, Plastic, Surtik, Refill (to work         Dixie (Georgia         0.000         220         \$0.000         105           15         with Dixie dispensers)         24/40c	7	Towel Roll Hicap F/Enmth Dispenser	6/800ft		89490			0.000	140	\$0,000				
Proof, Red Plaid *Must also provide 1#, 8 2#, and 5# capacity (Verify below)         2/250 CT         Chinet         35122045         0.000         66         \$0.000         90         \$0.000         60         \$0.000 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>														
8         2#, and 5# capacity (Verify below)         2/250 CT         Chinet         35122043         0.000         66         \$0.000         200														
9         Bowl, Clear Plastic, 32 oz. with Lid         200/32oz         Eco Products         EP-RC32         0.000         200         \$0.000         100         100           10         Bowl, Clear Plastic, 16 oz. with Lid         300/16oz         Eco Products         EP-RC16         0.000         125         \$0.000         125         \$0.000         10	8		2/250 CT	Chinet	35122045			0.000	66	\$0,000				
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	<u> </u>													
Tray, Plastic Cater, Black Sqr Combo, 16" Dia.25/16"SabertC96160.00089\$0.00089\$0.000Tray, Plastic Cater, Black Sqr Combo, 12" Dia.25/12"SabertC96120.00042\$0.000\$	-													
11Dia.25/16"SabertC96160.00089\$0.00095\$0.000 <t< td=""><td>10</td><td></td><td>300/1002</td><td>Leo i loddeta</td><td>LI KOTO</td><td></td><td></td><td>0.000</td><td>120</td><td>ψ0.000</td><td></td><td></td><td></td><td></td></t<>	10		300/1002	Leo i loddeta	LI KOTO			0.000	120	ψ0.000				
Tray, Plastic Cater, Black Sqr Combo, 12" Dia.25/12"SabertC96120.00042\$0.000\$0.00042\$0.000\$0.00042\$0.000\$0.00042\$0.000\$0.00	11		25/16"	Sabort	C0616			0.000	80	¢0.000				
12Dia.25/12"SabertC96120.00042\$0.000 <t< td=""><td></td><td></td><td>23/10</td><td>Saben</td><td>03010</td><td></td><td></td><td>0.000</td><td>09</td><td>φ0.000</td><td></td><td></td><td></td><td></td></t<>			23/10	Saben	03010			0.000	09	φ0.000				
Cup, Plastic Souffle, 2 oz., Wide Mouth Brim, Translucent12/200ctPactivYS2000.00095\$0.00095\$0.00014Lid, Plastic, Clr, F/1.5 - 2.5oz Portion Cup Fork, Black Plastic, Smtsk, Refill (to work with Dixie dispensers)24/100ctPactivYLS2FR0.00025\$0.00025\$0.0006Fork, Black Plastic, Smtsk, Refill (to work with Dixie dispensers)24/40ctPacific)SSF510.000220\$0.00025\$0.0006Knife, Black Plastic, Smtsk, Refill (to work with Dixie dispensers)24/40ctPacific)SSF510.000220\$0.00025\$0.0007work with Dixie dispensers)24/40ctPacific)SSK510.00098\$0.00098\$0.00017work with Dixie dispensers)24/40ctPacific)SSS510.000110\$0.000\$0.00010Soup Spoon, Plastic, Heavy Medium000000010\$0.00010\$0.000	10		25/12"	Sabart	C0612			0.000	40	¢0,000				
13Brim, Translucent12/200ctPactivYS2000.00095\$0.000011<	12		25/12	Sabert	09012			0.000	42	\$0.000				
14Lid, Plastic, Clr, F/1.5 - 2.5oz Portion Cup Fork, Black Plastic, Smtsk, Refill (to work with Dixie dispensers)24/100ctPactivYLS2FR0.00025\$0.00026\$0.00020 <th< td=""><td>10</td><td></td><td>12/200 at</td><td>Dectiv</td><td>Veana</td><td></td><td></td><td>0.000</td><td>05</td><td>¢0.000</td><td></td><td></td><td></td><td></td></th<>	10		12/200 at	Dectiv	Veana			0.000	05	¢0.000				
Fork, Black Plastic, Smtsk, Refill (to work with Dixie dispensers)Dixie (Georgia Pacific)Dixie (Georgia SSF51SSF510.000220\$0.000<	13		12/200Ct	Pactiv	15200			0.000	95	\$0.000				
Fork, Black Plastic, Smtsk, Refill (to work with Dixie dispensers)Dixie (Georgia Pacific)Dixie (Georgia SSF51SSF510.000220\$0.000<		Lid Directio Ch. E/A F. O For Desting Our	04/400	Destin				0.000	05	<b>#0.000</b>				
15with Dixie dispensers)24/40ctPacific)SSF510.000220\$0.000 <td>14</td> <td></td> <td>24/100ct</td> <td></td> <td>YLS2FR</td> <td></td> <td>L</td> <td>0.000</td> <td>25</td> <td>\$0.000</td> <td></td> <td></td> <td></td> <td>  </td>	14		24/100ct		YLS2FR		L	0.000	25	\$0.000				
Knife, Black Plastic, Smtk, Refill (to work with Dixie dispensers)Dixie (Georgia Pacific)Dixie (Georgia SSK510.00098\$0.000Spoon, Black Plastic, Smtsk, Refill (to work with Dixie dispensers)Dixie (Georgia Pacific)Dixie (Georgia Pacific)Dixie (Georgia SSS510.00098\$0.000Soup Spoon, Plastic, Heavy MediumMediumStateStateStateStateStateState			0.4/10.1		00554			0.000	000	<b>*</b> • • • • •				
16       with Dixie dispensers)       24/40ct       Pacific)       SSK51       0.000       98       \$0.000       00.000       98       \$0.000         17       Spoon, Black Plastic, Smtsk, Refill (to work with Dixie dispensers)       Dixie (Georgia 24/40ct       Dixie (Georgia Pacific)       SSS51       10       100       \$0.000       110       \$0.000       \$0.000       100       \$0.000       100       \$0.0	15		24/40ct		SSF51			0.000	220	\$0.000				
Spoon, Black Plastic, Smtsk, Refill (to work with Dixie dispensers)       Dixie (Georgia Pacific)       Dixie (Georgia SSS51       Dixie (Georgia SS51       Dixie (Georgia SS51 <thdixie (georgia="" ss51<="" th="">       Dixie (</thdixie>														
17       work with Dixie dispensers)       24/40ct       Pacific)       SSS51       0.000       110       \$0.000         Soup Spoon, Plastic, Heavy Medium	16		24/40ct	/	SSK51			0.000	98	\$0.000				
Soup Spoon, Plastic, Heavy Medium														
	17		24/40ct	Pacific)	SSS51			0.000	110	\$0.000				
18 Weight, White 2000ct Pactiv YFWSSW 0.000 18 \$0.000														
	18	Weight, White	2000ct	Pactiv	YFWSSW			0.000	18	\$0.000				

# ATTACHMENT A

# Contract Mark-up Percentage for all Items: \_\_\_\_\_ COMPLETE THIS BID SUBMITTAL FORM IN ITS ENTIRETY Attachment A to RFB 35-13 Bid for Paper Products

	rovide your bid (sell price) based on your most recent purchase laid-in (acquisition) cost prior to May, 2013, for each item. If you don't currently purchase the specified item, and therefore cannot provide an invoice, please provide a laid-in-cost based on a written quote from your supplier. Items bid via supplier journed with the firm for the first 12 months of the contract, at a minimum. The University cost is the laid-in cost plus the markup as stated above. The same markup shall apply to all items												
							University	Usage					
				Manufacturers ID	Invoice		Net cost per	Estimate in			Manufacturer's		Your Order
Item #	Description / Specification	Pack/size	Manufacturer	Number	Number	Laid-in Cost	unit	Units	Net Total cost	Your Brand	Stock Number	Pack/Size	Number
	Quillon Pan Liner, 16" x 24", For 1-Time												
19	Use	1000 EA.	Bag Craft	P030001			0.000	63	\$0.000				
	Cutlery Kit, Knife/Fork/Spoon/Salt &												
	Poppor/ 1 ply 12" x 12" Napkin Plastic												1

19	Use	1000 EA.	Bag Craft	P030001		0.000	63	\$0.000		
	Cutlery Kit, Knife/Fork/Spoon/Salt &									
	Pepper/ 1-ply 12" x 13" Napkin. Plastic,									
20	White, Medium Weight	500ea	Berkley Square	1239S/P-5		0.000	190	\$0.000		
	Film, PVC, All-Purpose Foodservice									
21	Wrap, 18" x 2000 Ft Roll, Cutter Box	1 EA.	Pactiv	9063		0.000	300	\$0.000		
	Glove, Vinyl Exam, Powder Free, X-Large.									
	* Small, Medium, Large must also be									
22	available (Verify below)	10/100 CT.	Akers Industries	V423		0.000	725	\$0.000		
	Food Storage Bag, Bun Tray Covers									
	w/Ties, Self Dispensing Cartons, Clear,									
23	21" x 6" x 35"	500/EA.	Handgards	304985430		0.000	72	\$0.000		
	Coffee Stirrer, Wood, 5 1/2" x 1/4",		Forster Mfg							
24	Unwrapped	10/100 CT	(Diamond Brands)	310		0.000	24	\$0.000		
25	Plate, Paper, Wht 6"	8/125 CT.	Huhtamaki (Chinet)	21225		0.000	125	\$0.000		
26	Plate, Paper, Wht 8.75"	1/500ct	Huhtamaki (Chinet)	21237		0.000	294	\$0.000		
			Huhtamaki (Chinet)							
27	Biodegradable 9.75" x 12" Oval Platter	4/125 CT.	Serene	21248		0.000	17	\$0.000		
28	Paper Pulp Bowl 12 oz.	4/125ct	Huhtamaki (Chinet)	21238		0.000	51	\$0.000		
			SCA Tissue							
29	Napkin, Beverage 10x10 2 Ply White	10/300ct	North America	B1241		0.000	37	\$0.000		
			SCA Tissue							
30	Towel Multifold, Nat 9.5 x 9.125	16/250ct	North America	MK520A		0.000	300	\$0.000		
	Bag Paper Kraft, Extra Heavy,16#,sizes									
31	also to include: 4#, 12#, 20#; verify below	500ea	Duro Bag	DRB 80044		0.000	45	\$0.000		
32	Bowl Plastic Cater Black 10lb	25ct	Pactiv	92230K		0.000	23	\$0.000		
33	Lid Plastic Dome Clear for 10lb	25ct	Pactiv	P92230		0.000	26	\$0.000		
24	Foil Aluminum Roll Heavy Weight, 18"-		Destin	14/00000		0.000	20	¢0,000		
34	500ft Lid Plastic Clr Flt w/ slt EC	roll	Pactiv	W69328		0.000	<u>30</u> 113	\$0.000		
35		15/61ct	Pactiv	YLPLA24C		0.000	113	\$0.000		
36	Box Pizza Non-Corrugated 2" deep 10x10	100/10x10	Packer			0.000	68	\$0.000		
	Container Paper Round with Lid 8oz;									
37	include 12oz (verify below)	10/25ct	Serene	KH8AYS-6000		0.000	65	\$0.000		
38	Filter Coffee Tea 1.5gal 13x5	2/250ct	Rockline Indust.	56-135/513		0.000	27	\$0.000		
39	Cover Bun Rack Clear Roll	50ea	Handgards	303679973		0.000	42	\$0.000		
40	Wrap Sandwich Ecocraft 14x14"	4/1000ct	Bagcrft	300899		0.000	22	\$0.000		
41	Box Popcorn/2.5oz	250ct	Winchester			0.000	19	\$0.000		

## ATTACHMENT A

#### Contract Mark-up Percentage for all Items:

#### COMPLETE THIS BID SUBMITTAL FORM IN ITS ENTIRETY

#### Attachment A to RFB 35-13 Bid for Paper Products

Provide your bid (sell price) based on your most recent purchase laid-in (acquisition) cost prior to May, 2013, for each item. If you don't currently purchase the specified item, and therefore cannot provide an invoice, please provide a laid-in-cost based on a written quote from your supplier. Items bid via supplier guotes will be firm for the first 12 months of the contract, at a minimum. The University cost is the laid-in cost plus the markup as stated above. The same markup shall apply to all items

							University	Usage					
				Manufacturers ID	Invoice		Net cost per	Estimate in			Manufacturer's		Your Order
Item #	Description / Specification	Pack/size	Manufacturer	Number	Number	Laid-in Cost	unit	Units	Net Total cost	Your Brand	Stock Number	Pack/Size	Number
42	Straw/Translucent/Wrapped/7.75in	24/500ct	Serene	YSTWJ77SSER24			0.000	17	\$0.000				
43	Container Paper Kraft, 7.75x5.5x1.8 #2	1/200ct	Fold Pak LLC	02BPEARTH			0.000	115	\$0.000				
44	Container Paper Kraft, 4.38x3.5x2.5 #1	9/50ct	Fold Pak LLC	01BPEARTH			0.000	35	\$0.000				
	Container Paper Round (no lid) 8oz;												
45	include 12oz (verify below)	20/25ct	Solo	H4085-J8000			0.000	52	\$0.000				
46	Wipe Antibacterial Probe	1/200ct	Cooper	9150-0-8			0.000	20	\$0.000				
	Film, PVC, All-Purpose Foodservice												
47	Wrap, 12" x 2000 Ft Roll, Cutter Box	1/12"	Pactiv	9062			0.000	40	\$0.000				
48	Box Bakery, Plain White, 11 x 7.25 x 3	250/cs	Eastbag	231005854			0.000	11	\$0.000				
49	Bowl Plastic Cater Black 5lb	25ct	Pactiv	92220K			0.000	10	\$0.000				
50	Lid Plastic Dome Clear for 5lb	25ct	Pactiv	P92220			0.000	10	\$0.000				

GRANT TOTAL:

\$0.000

\*2 Verify 8oz & 16oz available

YES NO

- \*5 Verify 7oz, 12oz, 20oz & 24oz available YES NO
- \*8 Verify 1#, 2#, & 5# available: YES NO
- \*22 Verify Small, Medium, Large available YES NO
- \*31 Verify 4#, 12# & 20# available YES NO

#### \*Attachment C:

Verify that you are able to supply additional items as per Attachment C if awarded this contract YES NO

# **Attachment C**

Sample list of items we purchase

Item Description	Unit	Pack/Size	1 Year Volume
Bag Paper Brown 4 Lb	Bale	8/500 CT	2
Bag Paper 12lb Hvy Duty Kraft	Bale	500/12LB	2
Bag Paper Brown X Hvy 16 Lb	Bale	500/EA	21
Bag Paper Brown X Hvy 20 Lb	Bale	2/250 CT	20
Bag Pastry Disposable	Box	200/18 IN	ç
Bag Plas 6.5x7in Hi-Den Saddle	Case	2000/6.5X7	13
Bag Plas Bun Pan 21x6x35 .85ml	Case	1/500	72
Bag Plas Reclose Gal Xx-Heavy	Box	1/250	
Bib Plas Adult Lbstr Design	Box	500/EA	4
Board Cake Full Sheet	Box	1/50 CT	2
Bowl Plas Cater Blk 10 Lb	Case	1/25 EA	23
Lid Plas Dome Clr For 10lb Bwl	Case	1/25 EA	26
Bowl Plas Cater Blk 5 Lb	Case	1/25 EA	10
Lid Plas Dome Clr For 5lb Bowl	Case	25/EA	10
Bowl Plas Clear 16 Oz	Case	10/50 CT	
Bowl Pulp Wht 12 Oz Village	Case	4/125	51
Box Bakery 11x7.25x3 Plain Wht	Case	250/CS	11
Box Bakery 2pc	Case	25/25X18	-
Box Pizza Corr 16"	Case	50/CS	11
Box Pizza Non-Cor 2 In Dp	Case	100/10X10	68
Box Popcorn 2.5oz	Case	250ct	19
Bucket Paper Popcorn Premier	Case	150/85 OZ	10
Bucket Paper Popcorn Stock Prt	Case	150/130 OZ	2
Chopsticks Bamboo	Box	1/800ct	18
Circle Cake 10" Rnd Corr	Case	1/250 CT	C
Circle Cake Papr Prchmt	Case	1000/8-7/8"	2
Circle Cake Pizza	Case	250/12 IN	
Container Paper Kraft, 7.75x5.5x1.8 #2	Case	1/200ct	115
Container Paper Kraft, 4.38x3.5x2.5 #1	Case	9/50ct	35
Container Biodeg Clamshell 6"	Case	400/6X6X3	4
Container Paper 8 Oz (no lid)	Case	20/25 CT	30
Container Paper 12 Oz (no lid)	Case	20/25 CT	22

Container Paper Rnd W/Lid 8 Oz	Case	10/25 CT	32
Container Paper Rnd Lid 12oz	Case	10/25CT	33
Container Paper Rnd W/Lid 16oz	Case	10/25 CT	3
Container Plas Blk 2comp Mw	Case	150/11X8	2
Container Plas Blk Micro 37 Oz	Case	150/8"	9
Container Plas Clr Dessert 5oz	Case	20/50 CT	3
Container Plas Clr Hng Apet	Case	280/32 OZ	4
Container Plas Clr Hng Ld 32oz	Case	2/100 CT	3
Container Bowl Plas Clr Pla W/Lid	Case	200/32OZ	200
Container Bowl Plas Clr Pla W/Lid	Case	300/16OZ	125
Container Plas Hng 9x3 B/C Hex	Case	1/110 CT	11
Container Plas Hng Clr 1c 6in	Case	4/125CT	3
Container Plas Hng Clr 5in	Case	375/CT	7
Container Plas Hng Sndw Clr	Case	1/250 CT	6
Container Plas Lid Cmbo Blk	Case	150/16 OZ	2
Container Plas Pie Wdg Hng Clr	Case	8/63CT	6
Cover Bun Rack Clr Roll	Case	50/52X80	42
Cover Table Wht 2ply Pap+1poly	Case	25/54X108	52
Cup Foam 6oz	Case	40/25CT	5
Cup Paper French Fry 16 Oz	Case	20/50 CT	2
Cup Paper French Fry 32 Oz	Case	10/50 CT	2
Cup Paper Hot 12 Oz Wpb	Case	20/50 CT	4
Cup Paper Hot 16 Oz Wpb	Case	20/50 CT	5
Cup Paper Hot 20 Oz Wpb	Case	15/40 CT	6
Cup Paper Hot Perf Touch 8 Oz	Case	20/50 CT	6
Cup Paper Hot Perf Touch 12 Oz	Case	20/50 CT	172
Cup Paper Hot Perf Touch 16 Oz	Case	20/50 CT	32
Cup Plas Clr 5 Oz Rigid	Case	20/50 CT	8
Cup Plas Clr Parfait 9 Oz	Case	12/20 CT	2
Cup Plas Clr Pla 7oz	Case	20/50CT	51
Cup Plas Clr Pla 12oz	Case	10/68CT	105
Cup Plas Clr Pla 16oz	Case	6/116CT	583
Cup Plas Clr Pla 20oz	Case	10/60CT	9
Cup Plas Clr Pla 24oz	Case	10/58CT	152
Cup Plas Clr Tall 10oz Rgd	Case	20/25CT	4
Cup Plas Portion Trans 1oz	Case	10/250CT	2
Cup Plas Prtn Trans 2oz	Case	12/200CT	95
Cup Plas Prtn Trans 4oz	Case	12/200CT	4

Cup Plas Trans 5oz Soft	Case	27/90 CT	4
Cup Plas Trans 12oz Soft	Case	15/57 CT	2
Cup Plas Trans 14 Oz Soft	Case	24/40 CT	5
Dish Plas Clr 8 Oz Sundae	Case	4/125 CT	6
Dish Plas Clr 12 Oz.Sundae	Case	10/50 CT	3
Doily Lace Rnd Wht 10 In	Box	1/1000CT	2
Doily Lace Rnd Wht 12in	Box	1/1000CT	8
Film Pvc Roll 2000ft	Box	1/18"	214
Film Pvc Roll 2000ft	Box	1/12IN	24
Film Pvc Roll 3000 Ft	Box	1/12IN	11
Film Pvc Roll 3000ft	Box	1/18IN	57
Filter Coffee 12cup 9.75 X4.5"	Box	2/500 CT	7
Filter Coffee Papr Altra 15x5	Box	1/500 CT	3
Filter Coffee Ppr U3 18x7.5	Box	250/3 GAL	4
Filter Coffee Tea 1.5gal 13x5	Box	2/250 CT	27
Foil Almn Roll Hvy Wgt 500 Ft	Box	1/18"	30
Foil Almn Roll Std Wgt 1000 Ft	Box	1/12 IN	6
Foil Almn Sheet 12"X10.75" Pop	Case	6/500 CT	5
Fork Plas Ivory Lbstr 2 Tine	Case	5/500 CT	1
Fork Plas Mimi Tasting Silver	Box	500/EACH	3
Glass Plas Mini Tasting Clr	Box	200/2.5 OZ	3
Fork Plas Refill Mw Smtsk Blk	Case	24/40 CT	220
Glove Poly Smooth Elbow Length	Case	1/250 CT	4
Glove Vinyl Fdsv Pf Sml	Case	10/100 CT	50
Glove Vinyl Exam Med Pf	Case	10/100 CT	204
Glove Vinyl Exam Lg Pf	Case	10/100 CT	255
Glove Vinyl Exam Xlg Pf	Case	10/100 CT	238
Griddle Pad Hvy Duty 4.5x5.5	Case	4/10 CT	18
Griddle Screen 4x6in	Case	10/20CT	7
Hairnet Large Size Dark Brown	Box	10/144 CT	10
Hat Chef Papr Pleat Wht W/Sb	Box	12/7 IN	4
Holder Hot Dog Prefold Perf	Case	1/500 CT	2
Kit Cutlery Pp Wh Fks S&P Nap	Case	500/EACH	190
Knife Plas Refill Mw Smtsk Blk	Case	24/40 CT	98
Label Roll "Use First" Supr-Re	Roll	500/1-1/2"	12
Label Roll Prep Superemovable	Roll	1/500 CT	10
Label Roll Rmvbl Rnd Fri Tri	Roll	750/2"	6
Label Roll Rmvbl Rnd Mon Tri	Roll	750/2"	8

Label Roll Rmvbl Rnd Sat Tri	Roll	750/2"	5
Label Roll Rmvbl Rnd Sun Tri	Roll	750/2"	5
Label Roll Rmvbl Rnd Thu Tri	Roll	750/2"	8
Label Roll Rmvbl Rnd Tue Tri	Roll	750/2"	7
Label Roll Rmvbl Rnd Wed Tri	Roll	750/2"	7
Label Useby Dissolvable 2x3 Wt	Roll	1/250 CT	8
Lid Paper Vent For H4085 Cont	Case	20/25 CT	31
Lid Plas Clr F/1.5-2.5oz Prtn	Case	24/100CT	25
Lid Plas Clr F/3-4oz Prtn Cup	Case	20/120CT	2
Lid Plas Clr Hi Dome 2comp Mw	Case	150/11X8	2
Lid Plas Clr Pla Flt W/Slt Ec	Case	15/61CT	113
Lid Plas Dme Wht F/12/16 Cup	Case	10/100 CT	94
Liner Paper Pan Quillo	Case	1/1000CT	63
Napkin Bev 10x10 2ply Wh	Case	10/300CT	37
Napkin Dinner 2ply White	Case	3000/15X17	12
Napkin Disp Xpresnap Envir Nat	Case	12/500 CT	524
Pad Scour Comm Hvy Duty 6x9	Box	3/12 CT	56
Sponge Cellulose W/Med Grn Pad	Box	8/5 CT	15
Pan Foil Stm Tbl Deepxh 2-9/16	Case	100/HALF	4
Pan Foil Stm Tbl Full Dp 3-3/8	Case	40/FULL	2
Paper Patty Square 5.5 In	Case	8/1000CT	6
Placemat Paper Econ Lbstr	Box	1000/10X14	2
Plate Paper Wht Pulp 8.75"	Case	1/500CT	294
Plate Paper Wht Vacate 6"	Case	8/125 CT	125
Plate Plas Impact Wht 9inch	Case	4/100CT	4
Plate Plas Wht 6 Inch	Case	8/125CT	12
Plate Plas Wht Rectangular	Case	200/4X9	3
Platter Paper Pulp 7.5x10	Case	4/125 CT	53
Platter Paper Pulp Wht 9.75x12	Case	4/125 CT	17
Sleeve Paper Hot 12-20oz	Case	1/1200CT	12
Spoon Plas Mini Tasting Silver	Box	500/EACH	3
Spoon Plas Mw Smtsk Refill Blk	Case	24/40 CT	110
Spoon Plas Serving Blk	Case	1/144 CT	4
Spoon Soup Plas Medwt Pp Wht	Case	2000/CT	18
Stirrer Coffee Wood Unwrap	Case	10/1000CT	24
Straw Plas Wrpd Jmbo Strp 7.75	Case	24/500CT	17
Tissue Facial Flt Bx 2ply Wht	Case	30/100 CT	15
Tong Plas Blk 6.25" Sm Serving	Case	72/6.25"	33

Toothpick Frill 3"	Case	10/1000ct	11
Towel Multifold Nat 9.5x9.125	Case	16/250 CT	300
Towel Roll Hicap F/Enmtn Disp	Roll	6/800'	140
Towelette Wet Nap	Box	1000/EA	8
Tray Food Papr 1lb	Case	4/250CT	10
Tray Food Papr 2lb	Case	4/250CT	2
Tray Food Papr 3lb	Case	2/250CT	52
Tray Food Papr 5lb	Case	2/250CT	2
Tray Plas Cater Blk Square Combo	Case	25/16 IN	89
Tray Plas Cater Blk Square Combo	Case	25/12 IN	42
Wipe Antibacterial Probe	Case	1/200 CT	20
Wrap Food Dry Wax Fld 10x10.75	Case	8/500CT	5
Wrap Food Dry Wax Fld 6x10.75	Case	10/1000CT	5
Wrap Sandwich Ecocraft 14x14in	Case	4/1000CT	22

This is not a complete list of products, as the University's student needs and desires change. University of Maine Dining plans to keep pace with new trends.