



Administered by  
**UNIVERSITY OF MAINE SYSTEM**  
Office of Strategic Procurement

**REQUEST FOR PROPOSALS**

**DARK FIBER SERVICE (MSLN)**  
**University of Maine System**

**RFP #15-12**

ISSUE DATE:  
January 10, 2012

PROPOSALS MUST BE RECEIVED BY:  
February 16, 2012

DELIVER PROPOSALS TO:

University of Maine System  
Office of Strategic Procurement  
Attn: Hal Wells  
16 Central Street  
Bangor, ME 04401

## SECTION ONE

### 1.0 GENERAL INFORMATION:

- 1.1 Purpose: The University of Maine System acting on behalf of Networkmaine, is seeking proposals for the provision of a Dark Fiber Service for participants in the Maine School and Library Network (MSLN) project.

This Request for Proposals (RFP) states the instructions for submitting proposals, the procedure and criteria by which a vendor may be selected and the contractual terms by which the University intends to govern the relationship between it and the selected vendor.

- 1.2 Definition of Parties: The University of Maine System will hereinafter be referred to as the "University" or "Networkmaine". Respondents to the RFP shall be referred to as "Bidder(s)" or "bidder(s)". The Bidder to whom the Contract is awarded shall be referred to as the "Contractor."

- 1.3 Background: The University of Maine System is comprised of seven geographically dispersed institutions of higher education; 11 University College outreach centers that offer on- and off-site access to System-wide courses and programs; a Board of Trustees and Chancellor, who together determine the nature, purpose, and direction of the universities and their respective programs, services, missions and budgets; and a System Office that performs a wide variety of policy and administrative support services for the 34,000 students and 5,000 employees of the University of Maine System.

Networkmaine is a unit of the University of Maine System (University). Networkmaine's intention is to acquire dark fiber optic services to provide K-12 schools and libraries that participate in the Maine School and Library Network (MSLN) project with a cost-effective solution to address high speed interconnectivity between MSLN participants and connectivity to both the commodity Internet and the national research and education network, Internet2.

The University intends to acquire dark fiber service to assure Maine's K-12 schools and public libraries have the infrastructure to fulfill their missions. This RFP is intended to allow the University to complete a fair and comprehensive evaluation of the dark fiber service solutions proposed by all vendors who have responded. From among the responses the University intends to analyze and select the best and most cost effective option(s) for completion of all stated objectives.

- 1.4 Scope: The University is seeking dark fiber services on behalf of all participants of the MSLN project beginning July 1, 2012. The initial list of schools and libraries is provided in Exhibit B.

The University intends to secure access to dark fiber services throughout the state to interconnect K-12 schools and public libraries to the state-wide research and education network, MaineREN, to bring Maine in sync with similar state networks throughout the US.

**The University intends to acquire dark fiber service on an existing provider's network.**

The University will evaluate the response to this RFP with consideration for both one-time costs and operating costs through the term. The University will analyze options based on a three (3) year operating window and will seek the solution that provides the lowest cost and the greatest flexibility during this time frame.

The University is seeking Bidders to provide price-protection on additional dark fiber services throughout the MaineREN footprint for five (5) years.

The University is interested primarily in monthly pricing with either no or low up-front payments. It is anticipated that proposals may contain an initial installation cost that is limited to one-time costs on a school's or library's property with monthly service fees. **The University will use the total costs for overall cost comparisons.**

The University welcomes proposals that would offer the University the opportunity to easily extend any contract beyond these initially identified locations.

- 1.5 Underlying MaineREN Rationale: The University understands that while some service providers readily lease dark fiber services to the educational community, other service providers have yet to adopt business policies that embrace the provisioning of dark fiber services to customers like the University. The University believes its requirement to create a cutting edge research and educational network make it an ideal candidate for a dark fiber service.
- 1.6 Partial Proposals: Proposals that address only portions of this RFP will be considered less attractive than proposals that appear to provide a complete solution. In general, the University hopes, at a minimum, to see several complete proposals. Individual proposals for each component are encouraged as well. It is also anticipated that some bidders may present partial solutions for an individual region. These partial solutions will be considered significantly less attractive than solutions that include all requested locations within a specific region.
- 1.7 Support Services and Integrated Solutions: The University's primary intention in issuing this RFP is to secure a dark fiber service upon which the University can develop education services for MSLN participants. **The University will not accept a lit services solution in place of this primary objective.** Only after the dark fiber service is secured and the University's ability to provision its own services on that fiber are in place will the University consider additional lit services. Already the marketplace has responded with dark fiber service offerings from at least three (3) vendors, and the University is assured that a dark fiber service solution that meets its needs is available from commercial providers within the state.
- 1.8 Evaluation Criteria: The award of the Dark Fiber Service Contract will be based on a comprehensive review, analysis and negotiation of the proposal that best meets the needs and objectives of the University. Each proposal will be evaluated by a committee using the following criteria falling in four broad categories. The bullets under each category clarify the nature of that category but shall not limit the University's evaluation to those specific bulleted items.

Price 30%

- Pricing will be given the highest value in rating proposals and award of contract(s).
- Cost of the service

Vendor Qualifications 25%

- Managerial and technical abilities of the bidder's organization
- Evidence of sound corporate practices and indicators of financial viability in conjunction with continued commitment to delivering dark fiber services

Technical criteria 25%

- Evaluation of the infrastructure of the bidder's solution
- Ability of the bidder to deliver service to additional locations beyond the initial procurement

Ability to meet installation requirements 20%

- Timelines for installation

- 1.9 Communication with the University: It is the responsibility of the bidder to inquire about any requirement of this RFP that is not understood. Responses to inquiries, if they change or clarify the RFP in a substantial manner, will be forwarded by addenda to all parties that have received a copy of the RFP. Addenda will also be posted on our web site, [www.maine.edu/strategic/upcoming\\_bids.php](http://www.maine.edu/strategic/upcoming_bids.php). The University will not be bound by oral responses to inquiries or written responses other than addenda.

Inquiries must be made to: Hal Wells  
Office of Strategic Procurement  
University of Maine System  
16 Central Street  
Bangor, Maine 04401  
(207) 973-3302  
[hcwells@maine.edu](mailto:hcwells@maine.edu)

- 1.10 Award of Proposal: Presentations may be requested of two or more bidders deemed by the University to be the best suited among those submitting proposals on the basis of the selection criteria. After presentations have been conducted, the University may select the bidder which, in its opinion, has made the proposal that is the most responsive and most responsible and may award the Contract to that bidder. The University reserves the right to waive minor irregularities. Scholarships, donations, or gifts to the University, will not be considered in the evaluation of proposals. The University reserves the right to reject any or all proposals, in whole or in part, and is not necessarily bound to accept the lowest cost proposal if that proposal is contrary to the best interests of the University. The University may cancel this Request for Proposals or reject any or all proposals in whole or in part. Should the University determine in its sole discretion that only one bidder is fully qualified, or that one bidder is clearly more qualified than any other under consideration, a contract may be awarded to that bidder without further action.
- 1.11 Award Protest: Bidders may appeal the award decision by submitting a written protest to the University of Maine System's Director of Strategic Procurement within five (5) business days of the date of the award notice, with a copy of the protest to the successful bidder. The protest must contain a statement of the basis for the challenge.
- 1.12 Confidentiality: The information contained in proposals submitted for the University's consideration will be held in confidence until all evaluations are concluded and an award has been made. At that time, the winning proposal will be available for public inspection. Pricing and other information that is an integral part of the offer cannot be considered confidential after an award has been made. The University will honor requests for confidentiality for information of a proprietary nature to the extent allowed by law. Clearly mark any information considered confidential.
- 1.13 Costs of Preparation: Bidder assumes all costs of preparation of the proposal and any presentations necessary to the proposal process.
- 1.14 Debarment: Submission of a signed proposal in response to this solicitation is certification that your firm (or any subcontractor) is not currently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by any State or Federal department or agency. Submission is also agreement that the University will be notified of any change in this status.

- 1.15 Proposal Understanding: By submitting a proposal, the bidder agrees and assures that the specifications are adequate, and the bidder accepts the terms and conditions herein. Any exceptions should be noted in your response.
- 1.16 Proposal Validity: Unless specified otherwise, all proposals shall be valid for one hundred-twenty (120) days from the due date of the proposal.
- 1.17 Proposal Submission: A **SIGNED** original and three (3) copies of the proposal must be submitted to the Office of Strategic Procurement, University of Maine System, 16 Central Street, Bangor, Maine 04401, in a sealed envelope by **Thursday, February 16, 2012**, to be date stamped by the Office of Strategic Procurement in order to be considered. Normal business hours are 8:00 a.m. to 5:00 p.m., Monday through Friday. Bidders may wish to check <http://www.maine.edu/alerts/> to determine if University operations have been suspended. Proposals received after the due date will be returned unopened. There will be no public opening of proposals (see Confidentiality clause). In the event of suspended University operations, proposals will be due the next business day. Vendors are strongly encouraged to submit proposals in advance of the due date to avoid the possibility of missing the due date because of unforeseen circumstances. Vendors assume the risk of the methods of dispatch chosen. The University assumes no responsibility for delays caused by any package or mail delivery service. Postmarking by the due date WILL NOT substitute for receipt of proposal. Additional time will not be granted to any single vendor, however additional time may be granted to all vendors when the University determines that circumstances require it. **FAXED OR E-MAIL PROPOSALS WILL NOT BE ACCEPTED.** The envelope must be **clearly** identified on the outside as follows:

Name of Bidder  
Address of Bidder  
Due Date  
RFP #15-12

END SECTION ONE

## SECTION TWO

### 2.0 GENERAL TERMS AND CONDITIONS:

- 2.1 **Contract Documents:** Draft contract documents must be included with your response to this RFP.
- 2.2 **Contract Modification and Amendment:** The parties may adjust the specific terms of this Contract (except for pricing and/or commission) where circumstances beyond the control of either party require modification or amendment. Any modification or amendment proposed by the Contractor must be in writing to the Office of Strategic Procurement. Any agreed upon modification or amendment must be in writing and signed by both parties.
- 2.3 **Contract Term:** The initial contract term shall be for a period of three (3) years commencing upon July 1, 2012. With mutual written agreement of all parties this contract may be extended for two (2) additional one-year periods.
- 2.4 **Contract Data:** The Contractor is required to provide the University with detailed data concerning the Contract at the completion of each contract year or at the request of the University at other times. The University reserves the right to audit the Contractor's records to verify the data.
- 2.5 **Contract Validity:** In the event one or more clauses of the Contract are declared invalid, void, unenforceable or illegal, that shall not affect the validity of the remaining portions of the Contract.
- 2.6 **Non-Waiver of Defaults:** Any failure of the University to enforce or require the strict keeping and performance of any of the terms and conditions of this Contract shall not constitute a waiver of such terms, conditions, or rights.
- 2.7 **Cancellation/Termination:** If the Contractor defaults in its agreement to provide personnel or equipment to the University's satisfaction, or in any other way fails to provide service in accordance with the contract terms, the University shall promptly notify the Contractor of such default and if adequate correction is not made within five (5) calendar days, the University may take whatever action it deems necessary to provide alternate services and may, at its option, immediately cancel this Contract with written notice. Cancellation does not release the Contractor from its obligation to provide goods or services per the terms of the Contract during the notification period.
- 2.8 **Clarification of Responsibilities:** If the Contractor needs clarification of or deviation from the terms of the Contract, it is the Contractor's responsibility to obtain written clarification or approval from the Contract Administrator.
- 2.9 **Litigation:** This Contract and the rights and obligations of the parties hereunder shall be governed by and construed in accordance with the laws of the State of Maine without reference to its conflicts of laws principles. The Contractor agrees that any litigation, action or proceeding arising out of this Contract, shall be instituted in a state court located in the State of Maine.
- 2.10 **Assignment:** Neither party of the Contract shall assign the Contract without the prior written consent of the other, nor shall the Contractor assign any money due or to become due without the prior written consent of the University.

- 2.11 Equal Opportunity: In the execution of the Contract, the Contractor and all subcontractors agree, consistent with University policy, not to discriminate on the grounds of race, color, religion, sex, sexual orientation, including transgender status or gender expression, national origin or citizenship status, age, disability, genetic information, or veteran’s status and to provide reasonable accommodations to qualified individuals with disabilities upon request. The University encourages the employment of individuals with disabilities.
- 2.12 Independent Contractor: Whether the Contractor is a corporation, partnership, other legal entity, or an individual, the Contractor is an independent contractor. If the Contractor is an individual, the Contractor's duties will be performed with the understanding that the Contractor is a self-employed person, has special expertise as to the services which the Contractor is to perform and is customarily engaged in the independent performance of the same or similar services for others. The manner in which the services are performed shall be controlled by the Contractor; however, the nature of the services and the results to be achieved shall be specified by the University. The Contractor is not to be deemed an employee or agent of the University and has no authority to make any binding commitments or obligations on behalf of the University except as expressly provided herein. The University has prepared specific guidelines to be used for contractual agreements with individuals (not corporations or partnerships) who are not considered employees of the University.
- 2.13 Sexual Harassment: The University is committed to providing a positive environment for all students and staff. Sexual harassment, whether intentional or not, undermines the quality of this educational and working climate. The University thus has a legal and ethical responsibility to ensure that all students and employees can learn and work in an environment free of sexual harassment. Consistent with the state and federal law, this right to freedom from sexual harassment was defined as University policy by the Board of Trustees.
- Failure to comply with this policy could result in termination of this Contract without advanced notice.
- Further information regarding this policy is available from University of Maine System, Sally Dobres, Director of Equity and Diversity, (207) 973-3372.
- 2.14 Indemnification: The Contractor agrees to be responsible for, and to protect, save harmless, and indemnify the University and its employees from and against all loss, damage, cost and expense (including attorney's fees) suffered or sustained by the University or for which the University may be held or become liable by reason of injury (including death) to persons or property or other causes whatsoever, in connection with the operations of the Contractor or any subcontractor under this agreement.
- 2.15 Contractor's Liability Insurance: During the term of this agreement, the Contractor shall maintain the following insurance:

<u>Insurance Type</u>	<u>Coverage Limit</u>
1. Commercial General Liability (Written on an Occurrence-based form)	\$1,000,000 per occurrence or more (Bodily Injury and Property Damage)
2. Vehicle Liability (Including Hired & Non-Owned)	\$1,000,000 per occurrence or more (Bodily Injury and Property Damage)
3. Workers Compensation	Required for all personnel (In Compliance with Applicable State Law)

The University of Maine System shall be named as Additional Insured on the Commercial General Liability insurance.

Certificates of Insurance for all of the above insurance shall be filed with:

Office of Strategic Procurement  
University of Maine System  
16 Central Street  
Bangor, Maine 04401

Certificates shall be filed prior to the date of performance under this Agreement. Said certificates, in addition to proof of coverage, shall contain the standard statement pertaining to written notification in the event of cancellation, with a thirty (30) day notification period.

As additional insured and certificate holder, the University should be included as follows:

University of Maine System  
16 Central Street  
Bangor, Maine 04401

- 2.16 Smoking Policy: The University must comply with the "Workplace Smoking Act of 1985" and M.R.S.A. title 22, § 1541 et seq "Smoking Prohibited in Public Places." In compliance with this law, the University has prohibited smoking in all University System buildings except in designated smoking areas. This rule must also apply to all contractors and workers in existing University System buildings. The Contractor shall be responsible for the implementation and enforcement of this requirement within existing buildings.
- 2.17 The Contractor agrees that it shall not publicize this contract or disclose, confirm or deny any details thereof to third parties or use any photographs or video recordings of the University's name in connection with any sales promotion or publicity event without the prior express written approval of the University.
- 2.18 Termination for Lack of Funds or Closure: The University may cancel or terminate service with thirty (30) days prior written notice without incurring any penalties or termination fees in case of non-funding, insufficient funding of the federal E-Rate program or MTEAF, or closure of a facility.

END SECTION TWO



## SECTION THREE

### 3.0 PERFORMANCE TERMS AND CONDITIONS:

- 3.1 **Contract Administration:** The Executive Director of Networkmaine or its designee shall be the University's authorized representative in all matters pertaining to the administration of this Contract.
- 3.2 **Employees:** The Contractor shall employ only competent and satisfactory personnel and shall provide a sufficient number of employees to perform the required services efficiently and in a manner satisfactory to the University. If the Contract Administrator or designee, notifies the Contractor in writing that any person employed on this Contract is incompetent, disorderly, or otherwise unsatisfactory, such person shall not again be employed in the execution of this Contract without the prior written consent of the Contract Administrator.
- 3.3 **Payments:** Payment will be upon submittal of an invoice by the Contractor on a Net 30 basis unless discount terms are offered. Billing address(es) will be provided on the purchase order(s). Invoices **must** include a purchase order number. The Contractor will provide an itemized, monthly invoice indicating all of the contracted services. Services eligible for federal or state discounts must be submitted on separate invoices from those that are not.

The University is using several, preferred methods of payment: PCard (Visa); Bank of America's ePayables and PayMode electronic payment systems. Please indicate your ability to accept payment via any or all of these methods.

### 3.4 Dark Fiber Services:

The University wishes to acquire dark fiber services connecting various schools and libraries across the State (Exhibit B) to various points of presence along its optical network backbone (Exhibit A). This section more clearly defines the specifics of the dark fiber service. Bidders shall provide pricing for the various locations using the cost matrix table in Section 4.0.

- 3.4.1 The University requires a demarcation or handoff at all end points. These demarcation points shall consist of either a rack or wall mounted termination box.
- 3.4.2 The Contractor is responsible for providing fiber termination using SC/UPC connectors into an appropriately sized termination box (either rack or wall mounted).
- 3.5 **Federal E-Rate Discounts:** The University considers many of the sites listed in this RFP to be eligible for Federal E-rate discounts. Contractor(s) must comply with all Federal E-rate regulations, including any E-rate requirements to maintain viability as a service provider, such as, but not limited to, maintaining a current Service Provider Annual Certification Form 473 (SPAC). Failure to comply shall be grounds for cancellation of any contract issued pursuant to this RFP.
- 3.6 **Federal Universal Services Fund E-Rate Program participation and Compliance:**
  - 3.6.1 Evidence of filing of the Service Provider Annual Certification (SPAC) form will be required. The Contractor(s) will be subject to all other requirements of the Federal Universal Service Fund E-Rate program requirements including documentation retention related to this project for a period of five years after the last date that service is delivered under this contract or any extensions.

- 3.6.2 Contractor(s) must be familiar with the requirements of the Federal Universal Service Fund E-Rate program and must fully comply with those rules. In order to comply with Federal E-Rate requirements, the Contractor(s) shall maintain all records, correspondence, receipts, vouchers, memoranda and other data relating to services provided under the contract. All records referenced above and any required under the document retention requirements for the Federal Communications Commission shall be retained for at the least five (5) years after the last day of the delivery of discounted services, such information shall be subject to inspection and audit by the University and/or SLD/USAC and/or their contractors. Pursuant to 47CFR 54.516, Service providers shall be subject to audits and other investigations to evaluate Contractor's compliance with the statutory and regulatory requirements for the Federal E-Rate Program, including those requirements pertaining to what services and products are purchased, what services and products are delivered, and how services and products are being used. The Service Provider shall assume responsibility for its subcontractors' compliance with the FCC requirements on document retention and auditing. Contractor shall include, in all of its subcontractor agreements for services, provisions requiring subcontractors to maintain the above-described records and allowing the University and/or SLD/USAC and/or their contractors the same right to inspect and audit said records as set forth herein.
  
- 3.7 Funding:
  - 3.7.1 Federal E-Rate funds cover approximately 67% of the cost of a dark fiber service for each eligible K-12 school or library. The remaining 33% is covered by the Maine Telecommunications Educational Access Fund administered by the Maine Public Utilities Commission.
  - 3.7.2 For Federal E-Rate eligible schools and libraries, Contractor(s) will be paid for the entire portion of the eligible services allowed by the Federal E-Rate by the University. The University will administer and manage all E-Rate filings for reimbursement. Contractor(s) are however required to abide by any Federal Communications Commission and Maine Public Utilities Commission requirements with regard to payment.
  
- 3.7 Sites:
  - 3.7.1 Sites are listed in Exhibit B.
  - 3.7.2 Each remote site will be connected with a pair of dark fiber strands back to a University Point of Presence (PoP). (Exhibit A)
  - 3.7.3 The University may, at its sole discretion, select none, one, or any combination sites.

END SECTION THREE

## SECTION FOUR

### 4.0 PROPOSAL CONTENT:

Bidders shall ensure that all information required herein is submitted with the proposal. All information provided should be verifiable by documentation requested by the University. Failure to provide all information, inaccuracy or misstatement may be sufficient cause for rejection of the proposal or rescission of an award. Bidders are encouraged to provide any additional information describing operational abilities. Responses to each requirement below should be in order and clearly marked with the section number to which they respond. All sections in the RFP should be responded to in detail as part of the Bidder's RFP response.

- 4.1 Business Profile: **No financial statements are required to be submitted with your proposals**, however, prior to an award the University may request financial statements from your company, credit reports and letters from your bank and suppliers.
- 4.2 References: A list of three references shall be submitted with your proposal. These references should be agencies your firm has done business with in the past year **on projects with a similar scope to this one**.
- 4.3 Sample Invoices: Include a sample invoice that details all line items, one-time costs, and recurring costs that the University will see on an actual future invoice.
- 4.4 Tax Liabilities and Fees: **Bidders MUST include all property tax liabilities or other taxes and fees that would be assignable to the University with the service in the fee schedule**. The University would strongly prefer to pay these through the Contractor, and not directly to any collecting government agency. Management of the tax liability and the taxes themselves are to be included in cost proposals and sample invoices from the bidders.
- 4.5 Pricing:
  - 4.5.1 Pricing should be submitted for a three (3) year term with an option for two (2) additional one-year renewals. Bidders may bid on all or any subset of sites included in this RFP. The University may choose to adopt a later start date for sites included in any proposal.
  - 4.5.2 Bidders should propose costs for dark fiber services on a monthly basis inclusive of all associated costs, and separately show any applicable one-time non-recurring charges. Installation costs must be separately identified on a per site basis. If installation costs are not specified or are specified as zero dollars, the provider will be responsible for construction up to the demarcation point where the dark fiber service will terminate at no cost to the University.
  - 4.5.3 It is the responsibility of the bidder to ensure that correct pricing has been entered to the pricing worksheets, and that correct information as to discounts has been entered. This information will be used extensively in evaluating bidder responses and awarding contracts. The University relies on the bidder to provide information that is free from errors or omissions. Once submitted, bidders will be held responsible to provide service at the prices quoted.
- 4.6 Terms and Conditions and Draft Contract Documents: Submit draft contract documents with your response to this RFP. Propose terms and conditions as part of your response. All

submissions will be subject to the University's approval and may be negotiated before acceptance.

- 4.7 Qualifications: Bidders must document their ability and capacity to implement the services proposed.
- 4.8 Payment Method: Indicate your ability to accept electronic payments. (Section 3.3)
- 4.9 Federal Universal Services Fund E-Rate Program participation and Compliance:
  - 4.9.1 Bidders are required to submit their current SPIN (Service Provider Identification Number) and FCC Registration Number, as part of this response. Bidder(s) without a SLD SPIN number or FCC Registration Number MUST obtain one before responding to this RFP.
  - 4.9.2 An FCC registration number can be obtained from the FCC website which is found at the following url: <https://svartifoss2.fcc.gov/coresWeb/publicHome.do> . Bidder(s) must also disclose if they or any of their subcontractors have been "red-lighted" by the FCC during the two-year period prior to issuance of this RFP. Bidders must also disclose whether they have been the subject of audits or investigations by USAC, the FCC, DOJ or any other investigator associated with the Federal E-Rate program during the five years prior to the issuance of this RFP.
  - 4.9.3 For the University to receive funding for universal services discounts, Contractor(s) must have a SPIN. USAC assigns a SPIN to each company participating in the Federal E-Rate program. A SPIN number can be obtained from SLD web site which is found at the following URL: <http://www.universalservice.org/sl/providers/step01/>. Bidder(s) who are not USF contributors and have not previously participated in the Federal E-Rate program can initiate a SPIN assignment by contacting USAC toll-free at (888) 641-8722 Monday through Friday 8:30 AM through 5:00 PM EST. Requests for SPIN assignments may also be faxed to USAC toll-free at (888) 637-6226.
  - 4.9.4 Bidders must submit Form 498, the Service Provider Information Form, to provide/confirm appropriate contact information for various universal service functions. Form 498 will be mailed to bidders by USAC on request and can also be downloaded from the website by clicking the "Required Forms" link found on the SLD website noted above.
- 4.10 Installation Deadline: Bidders must describe their ability to have the proposed services installed and ready for use by the University before July 1, 2012. Bidders must clearly identify any site for which they will not be able to meet this target deadline and provide the date by which they can commit to providing service.
- 4.11 Pricing Matrix: Bidders must fill out the following pricing matrix. The intent will be to document all one-time and recurring costs associated with the work described above. All work related to delivering the specified dark fiber services which would be charged to the University by the Bidder should be included in the tables below. The bidder will be encouraged to add rows and detail if necessary for any item.

4.11.1 Pricing for “Belfast Region” Locations:

**Costs for Dark Fiber Service 1 Pair of Fibers**

<b>School or Library</b> (Termination Point A)	<b>University PoP</b> (Termination Z)	<b>One-Time Costs</b>	<b>Monthly Costs</b>
Stockton Springs Community Library	Hutchinson Center		
Searsport District High School	Hutchinson Center		
Carver Memorial Library	Hutchinson Center		
East Belfast Elementary School	Hutchinson Center		
Belfast Area High School Alternative School	Hutchinson Center		
Belfast Area High School	Hutchinson Center		
Belfast Free Library	Hutchinson Center		
Captain Albert W Stevens Elementary School	Hutchinson Center		
Troy Howard Middle School	Hutchinson Center		
Edna Drinkwater Elementary School	Hutchinson Center		

4.11.2 Pricing for “Bath Region” Locations:

**Costs for Dark Fiber Service 1 Pair of Fibers**

<b>School or Library</b> (Termination Point A)	<b>University PoP</b> (Termination Z)	<b>One-Time Costs</b>	<b>Monthly Costs</b>
Bath Middle School	Bowdoin College		
Dike Newell Elementary School	Bowdoin College		
Patten Free Library	Bowdoin College		
Morse High School	Bowdoin College		
Hyde School	Bowdoin College		
Fisher-Mitchell Elementary School	Bowdoin College		
West Bath Elementary School	Bowdoin College		
Woolwich Central Elementary School	Bowdoin College		

4.11.3 Pricing for “Bethel Region” Locations:

**Costs for Dark Fiber Service 1 Pair of Fibers**

<b>School or Library</b> (Termination Point A)	<b>University PoP</b> (Termination Z)	<b>One-Time Costs</b>	<b>Monthly Costs</b>
Telstar Regional High School	Gould Academy		
Bethel Library Association	Gould Academy		
Crescent Park Elementary School	Gould Academy		

4.11.4 Pricing for “Old Town Region” Locations:

**Costs for Dark Fiber Service 1 Pair of Fibers**

<b>School or Library</b> (Termination Point A)	<b>University PoP</b> (Termination Z)	<b>One-Time Costs</b>	<b>Monthly Costs</b>
Indian Island School	Old Town Public Library		
J A Leonard Middle School	Old Town Public Library		
Old Town Regional Program *	J A Leonard Middle School		
Old Town Elementary School*	J A Leonard Middle School		
Old Town High School*	J A Leonard Middle School		
Viola Rand Elementary School *	J A Leonard Middle School		

\* These schools are to be connected back to J A Leonard Middle School rather than a University PoP.

4.11.5 Pricing for “other” Locations:

**Costs for Dark Fiber Service 1 Pair of Fibers**

<b>School or Library</b> (Termination Point A)	<b>University PoP</b> (Termination Z)	<b>One-Time Costs</b>	<b>Monthly Costs</b>
Stillwater Montessori School	UMaine		
Stearns High School	Katahdin Area Higher Ed Center		

END SECTION FOUR

SIGNATURE PAGE

COMPANY NAME: \_\_\_\_\_

By: \_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Print Name)

\_\_\_\_\_  
(Title)

\_\_\_\_\_  
(Phone)

\_\_\_\_\_  
(Cell Phone)

\_\_\_\_\_  
(E-mail Address)

\_\_\_\_\_  
(Date)

EXHIBIT A  
University Points of Presence

Bowdoin College  
Hubbard Hall  
Brunswick, Maine

Hutchinson Center  
80 Belmont Avenue  
Belfast, Maine

UMaine  
5752 Neville Hall  
Flagstaff Road  
Orono, Maine

Gould Academy  
McLaughlin Science Center  
14 Elm Street  
Bethel, Maine

Old Town Public Library  
46 Middle Street  
Old Town, Maine

Katahdin Area Higher Ed Center  
1 Dirigo Drive  
East Millinocket, Maine



**Exhibit B  
Schools and Libraries**

Stockton Springs Community Library 215 Main Street Stockton Springs, ME (BEN 233739)	Morse High School 826 High Street Bath, ME (BEN 4281)	Stillwater Montessori School 1024 Stillwater Avenue Old Town, Maine (BEN 4253)
Searsport District High School 24 Mortland Road Searsport, ME (BEN 4589)	Hyde School 616 High Street Bath, ME (BEN 4278)	Indian Island School 10 Wabanaki Way Indian Island, ME (BEN 4247)
Carver Memorial Library 12 Union Street Searsport, ME (BEN 121761)	Fisher-Mitchell Elem School 597 High Street Bath, ME (BEN 4277)	Stearns High School 199 State Street Millinocket, ME (BEN 4241)
East Belfast Elementary School 14 Swan Lake Avenue Belfast, ME (BEN 4511)	West Bath Elementary School 126 New Meadows Road West Bath, ME (BEN 4088)	
Belfast Area High School Alternative School 19 Merriam Belfast, ME (BEN 226115)	Woolwich Central Elem School 137 Nequasset Road Woolwich, ME (BEN 4307)	
Belfast Area High School 98 Waldo Avenue Belfast, ME (BEN 4510)	Telstar Regional High School 284 Walkers Mills Road Bethel, ME (BEN 4005)	
Belfast Free Library 106 High St Belfast, ME (BEN 121729)	Bethel Library Association 5 Broad St Bethel, ME (BEN 121415)	
Captain Albert W Stevens Elem Sch 31 Elementary Drive Belfast, ME (BEN 4505)	Crescent Park Elementary Sch 19 Crescent Lane Bethel, ME (BEN 4003)	
Troy Howard Middle School 173 Lincolnville Avenue Belfast, ME (BEN 4512)	Old Town Regional Program 21 Jefferson St Old Town, ME (BEN 194818)	
Edna Drinkwater Elementary Sch 56 Bayside Road Northport, ME (BEN 4463)	Old Town Elementary School 576 Stillwater Ave Old Town, ME (BEN 15203222)	
Bath Middle School 6 Old Brunswick Road Bath, ME (BEN 4280)	Old Town High School 203 Stillwater Avenue Old Town, ME (BEN 4250)	
Dike Newell Elementary School 2 Wright Drive Bath, ME (BEN 4275)	Viola Rand Elementary School 55 Highland Ave Bradley, ME (BEN 4172)	
Patten Free Library 33 Summer Street Bath, ME (BEN 121555)	J A Leonard Middle School 156 Oak St Old Town, ME (BEN 4251)	