



Administered by
UNIVERSITY OF MAINE SYSTEM
Office of Strategic Procurement

REQUEST FOR PROPOSALS

**COMMODITY INTERNET SERVICE
FOR NETWORKMAINE**

RFP # 03-10

ISSUE DATE:
September 21, 2009

PROPOSALS MUST BE RECEIVED BY:
October 23, 2009

DELIVER PROPOSALS TO:

University of Maine System
Office of Strategic Procurement
Attn: Hal Wells
16 Central Street
Bangor, ME 04401

SECTION ONE

1.0 GENERAL INFORMATION:

- 1.1 Purpose: The University of Maine System (UMS), acting on behalf of NetworkMaine, a unit of the University of Maine System (UMS), is seeking proposals for the purchase of high speed commodity Internet service. Proposals for these services are being requested for delivery at multiple possible termination points. The University of Maine System may elect to have the entire service terminated at one of these locations or may choose to split the service between two or more termination points.

This Request for Proposals (RFP) states the instructions for submitting proposals, the procedure and criteria by which a vendor may be selected and the contractual terms by which the University intends to govern the relationship between it and the selected vendor.

- 1.2 Definition of Parties: The University of Maine System will hereinafter be referred to as the "University." Respondents to the RFP shall be referred to as "Bidder(s)" or "bidder(s)". The bidder to whom the Contract is awarded shall be referred to as the "Contractor."
- 1.3 Background: NetworkMaine, a unit of the University of Maine System, operates and manages a regional optical network (MaineREN) throughout Maine that extends down to Cambridge, MA interconnecting and providing Internet services to the University's seven universities and numerous off-campus locations. In addition, NetworkMaine, as part its public service mission, provides Internet services for connectors of MaineREN which includes K-12 schools and public libraries, other academic institutions, state government and a number of public and private non-profit institutions.
- 1.4 Evaluation Criteria: The award of the Commodity Internet Service contract(s) will be based on a comprehensive review, analysis and negotiation of the proposal(s) that best meet(s) the needs and objectives of the University. Each proposal will be evaluated by a committee using the following criteria falling in three broad categories. The bullets under each category clarify the nature of that category but shall not limit the University's evaluation to those specific bulleted items.

Price 40%

- Pricing will be given the highest value in rating proposals and award of contract(s).

Technical 30%

- Reach of bidder's backbone.
- Level of interconnectivity with other Internet providers.
- Ability to provide Internet service at gigabit speeds and higher.
- Overall technical competence and a demonstrated ability to consistently deliver quality services based on experience.
- References to provide the services, product and equipment requested.

Redundancy and geographic diversity 30%

- The University requires multiple Internet termination locations. Solutions that are offered out of the same termination locations or would result in non-diverse routes will be viewed as less desirable.

- 1.5 Communication with the University: It is the responsibility of the bidder to inquire about any requirement of this RFP that is not understood. Responses to inquiries, if they change or clarify the RFP in a substantial manner, will be forwarded by addenda to all parties that have

received a copy of the RFP. Addenda will also be posted on our web site, www.maine.edu/strategic/upcoming_bids.php. The University will not be bound by oral responses to inquiries or written responses other than addenda.

Inquiries must be made to: Hal Wells
Office of Strategic Procurement
University of Maine System
16 Central Street
Bangor, Maine 04401
(207) 973-3302
hcwells@maine.edu

- 1.6 Award of Proposal: The University reserves the right to award the proposal to a single bidder or to split the award between multiple bidders if the University deems the additional reliability provided by multiple bidders to be in its best interest (section 4.1). Presentations may be requested of two or more bidders deemed by the University to be the best suited among those submitting proposals on the basis of the selection criteria. After presentations have been conducted, the University may select the bidder which, in its opinion, has made the proposal that is the most responsive and most responsible and may award the Contract to that bidder. The University reserves the right to waive minor irregularities. Scholarships, donations, or gifts to the University, will not be considered in the evaluation of proposals. The University reserves the right to reject any or all proposals, in whole or in part, and is not necessarily bound to accept the lowest cost proposal if that proposal is contrary to the best interests of the University. The University may cancel this Request for Proposals or reject any or all proposals in whole or in part. Should the University determine in its sole discretion that only one bidder is fully qualified, or that one bidder is clearly more qualified than any other under consideration, a contract may be awarded to that bidder without further action.
- 1.7 Award Protest: Bidders may appeal the award decision by submitting a written protest to the University of Maine System's Director of Strategic Procurement within five (5) business days of the date of the award notice, with a copy of the protest to the successful bidder. The protest must contain a statement of the basis for the challenge.
- 1.8 Confidentiality: The information contained in proposals submitted for the University's consideration will be held in confidence until all evaluations are concluded and an award has been made. At that time, the winning proposal will be available for public inspection. Pricing and other information that is an integral part of the offer cannot be considered confidential after an award has been made. The University will honor requests for confidentiality for information of a proprietary nature to the extent allowed by law. Clearly mark any information considered confidential.
- 1.9 Costs of Preparation: Bidder assumes all costs of preparation of the proposal and any presentations necessary to the proposal process.
- 1.10 Debarment: Submission of a signed proposal in response to this solicitation is certification that your firm (or any subcontractor) is not currently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by any State or Federal department or agency. Submission is also agreement that the University will be notified of any change in this status.
- 1.11 Proposal Understanding: By submitting a proposal, the bidder agrees and assures that the specifications are adequate, and the bidder accepts the terms and conditions herein. Any exceptions should be noted in your response.

- 1.12 Proposal Validity: Unless specified otherwise, all proposals shall be valid for ninety (90) days from the due date of the proposal.
- 1.13 Proposal Submission: A **SIGNED** original **plus** five (5) copies of the proposal must be submitted to the Office of Strategic Procurement, University of Maine System, 16 Central Street, Bangor, Maine 04401, in a sealed envelope by **Friday, October 23, 2009**, to be date stamped by the Office of Strategic Procurement in order to be considered. Normal business hours are 8:00 a.m. to 5:00 p.m., Monday through Friday. Bidders may wish to call (207) 973-3298 to determine if University operations have been suspended. Proposals received after the due date will be returned unopened. There will be no public opening of proposals (see Confidentiality clause). In the event of suspended University operations, proposals will be due the next business day. Vendors are strongly encouraged to submit proposals in advance of the due date to avoid the possibility of missing the due date because of unforeseen circumstances. Vendors assume the risk of the methods of dispatch chosen. The University assumes no responsibility for delays caused by any package or mail delivery service. Postmarking by the due date WILL NOT substitute for receipt of proposal. Additional time will not be granted to any single vendor, however additional time may be granted to all vendors when the University determines that circumstances require it. **FAXED OR E-MAIL PROPOSALS WILL NOT BE ACCEPTED.** The envelope must be **clearly** identified on the outside as follows:

Name of Bidder
Address of Bidder
Due Date October 23, 2009
RFP #03-10

- 1.14 Proposal Format: Bidder's responses to this RFP must follow the RFP format, using the headings shown in the RFP. This will assist the University in directly comparing responses from multiple bidders. All parts of this RFP must be individually responded to. Bidders shall indicate unqualified acceptance of the section as written; qualified acceptance (listing all qualifications); rejection (with reasons for rejection); or parameter values (where requested).
- 1.15 In the event that a bidder is proposing the facilities of one or more other carriers, the information requested by this RFP shall be supplied (by the bidder) for both the bidder and the actual carrier(s).

END SECTION ONE

SECTION TWO

2.0 GENERAL TERMS AND CONDITIONS:

- 2.1 **Contract Documents:** If a separate contract is not written, the Contract entered into by the parties shall consist of the RFP, the signed proposal submitted by the Contractor, the specifications including all modifications thereof, and a purchase order or letter of agreement requiring signatures of the University and the Contractor, all of which shall be referred to collectively as the Contract Documents.
- 2.2 **Contract Modification and Amendment:** The parties may adjust the specific terms of this Contract (except for pricing and/or commission) where circumstances beyond the control of either party require modification or amendment. Any modification or amendment proposed by the Contractor must be in writing to the Contract Administrator. Any agreed upon modification or amendment must be in writing and signed by both parties.
- 2.3 **Contract Term:** The University prefers a contract term of one (1) year, but will consider a two (2) or three (3) year contract. If the initial contract is for one (1) year it may be extended for two additional one-year periods, with the mutual written agreement of the parties.
- 2.4 **Contract Validity:** In the event one or more clauses of the Contract are declared invalid, void, unenforceable or illegal, that shall not affect the validity of the remaining portions of the Contract.
- 2.5 **Non-Waiver of Defaults:** Any failure of the University to enforce or require the strict keeping and performance of any of the terms and conditions of this Contract shall not constitute a waiver of such terms, conditions, or rights.
- 2.6 **Cancellation/Termination:** If the Contractor defaults in its agreement to provide personnel or equipment to the University's satisfaction, or in any other way fails to provide service in accordance with the Contract terms, the University shall promptly notify the Contractor of such default and if adequate correction is not made within ten (10) days, the University may take whatever action it deems necessary to provide alternate services and may, at its option, immediately cancel this Contract with written notice. Cancellation does not release the Contractor from its obligation to provide goods or services per the terms of the Contract during the notification period.
- 2.7 **Clarification of Responsibilities:** If the Contractor needs clarification of or deviation from the terms of the Contract, it is the Contractor's responsibility to obtain written clarification or approval from the Executive Director of NetworkMaine.
- 2.8 **Litigation:** This Contract and the rights and obligations of the parties hereunder shall be governed by and construed in accordance with the laws of the State of Maine without reference to its conflicts of laws principles. The Contractor agrees that any litigation, action or proceeding arising out of this Contract, shall be instituted in a state court located in the State of Maine.

- 2.9 Assignment: Neither party of the Contract shall assign the Contract without the prior written consent of the other, nor shall the Contractor assign any money due or to become due without the prior written consent of the University.
- 2.10 Equal Opportunity: In the execution of the Contract, the Contractor and all subcontractors agree, consistent with University policy, not to discriminate on the grounds of race, color, religion, sex, sexual orientation, transgender status or gender expression, national origin or citizenship status, age, disability or veteran's status and to provide reasonable accommodations to qualified individuals with disabilities upon request. The University encourages the employment of individuals with disabilities.
- 2.11 Independent Contractor: Whether the Contractor is a corporation, partnership, other legal entity, or an individual, the Contractor is an independent contractor. If the Contractor is an individual, the Contractor's duties will be performed with the understanding that the Contractor is a self-employed person, has special expertise as to the services which the Contractor is to perform and is customarily engaged in the independent performance of the same or similar services for others. The manner in which the services are performed shall be controlled by the Contractor; however, the nature of the services and the results to be achieved shall be specified by the University. The Contractor is not to be deemed an employee or agent of the University and has no authority to make any binding commitments or obligations on behalf of the University except as expressly provided herein. The University has prepared specific guidelines to be used for contractual agreements with individuals (not corporations or partnerships) who are not considered employees of the University.
- 2.12 Sexual Harassment: The University is committed to providing a positive environment for all students and staff. Sexual harassment, whether intentional or not, undermines the quality of this educational and working climate. The University thus has a legal and ethical responsibility to ensure that all students and employees can learn and work in an environment free of sexual harassment. Consistent with the state and federal law, this right to freedom from sexual harassment was defined as University policy by the Board of Trustees. Failure to comply with this policy could result in termination of this Contract without advanced notice. Further information regarding this policy is available from Sally Dobres, Director of Equity and Diversity, (207) 973-3372.
- 2.13 Indemnification: The Contractor agrees to be responsible for, and to protect, save harmless, and indemnify the University and its employees from and against all loss, damage, cost and expense (including attorney's fees) suffered or sustained by the University or for which the University may be held or become liable by reason of injury (including death) to persons or property or other causes whatsoever, in connection with the operations of the Contractor or any subcontractor under this agreement.
- 2.14 Contractor's Liability Insurance: During the term of this agreement, the Contractor shall maintain the following insurance:

<u>Insurance Type</u>	<u>Coverage Limit</u>
1. Commercial General Liability (Written on an Occurrence-based form)	\$1,000,000 per occurrence or more (Bodily Injury and Property Damage)
2. Vehicle Liability (Including Hired & Non-Owned)	\$1,000,000 per occurrence or more (Bodily Injury and Property Damage)
3. Workers Compensation	Required for all personnel (In Compliance with Applicable State Law)

The University of Maine System shall be named as Additional Insured on the Commercial General Liability insurance.

Certificates of Insurance for all of the above insurance shall be filed with:

Office of Strategic Procurement
University of Maine System
16 Central Street
Bangor, Maine 04401

Certificates shall be filed prior to the date of performance under this Agreement. Said certificates, in addition to proof of coverage, shall contain the standard statement pertaining to written notification in the event of cancellation, with a thirty (30) day notification period.

As additional insured and certificate holder, the University should be included as follows:

University of Maine System
16 Central Street
Bangor, Maine 04401

- 2.15 Smoking Policy: The University must comply with the "Workplace Smoking Act of 1985" and M.R.S.A. title 22, § 1541 et seq "Smoking Prohibited in Public Places." In compliance with this law, the University has prohibited smoking in all University System buildings except in designated smoking areas. This rule must also apply to all contractors and workers in existing University System buildings. The Contractor shall be responsible for the implementation and enforcement of this requirement within existing buildings.

END SECTION TWO

SECTION THREE

3.0 PERFORMANCE TERMS AND CONDITIONS:

- 3.1 **Contract Administration:** The Executive Director of NetworkMaine, Jeff Letourneau, 207-561-3507 or his designee shall be the University's authorized representative (the Contract Administrator) in all matters pertaining to the administration of this contract.
- 3.2 **Employees:** The Contractor shall employ only competent and satisfactory personnel and shall provide a sufficient number of employees to perform the required services efficiently and in a manner satisfactory to the University. If the Contract Administrator or designee, notifies the Contractor in writing that any person employed on this Contract is incompetent, disorderly, or otherwise unsatisfactory, such person shall not again be employed in the execution of this Contract without the written consent of the Contract Administrator.
- 3.3 **Payments:** Payment will be upon submittal of an invoice to NetworkMaine by the Contractor on a net 30 basis unless discount terms are offered. Invoices **must** include a purchase order number.
- 3.4 **Funding:** For E-Rate eligible schools and libraries, funding for contracted services will come, in part, from Federal Universal Service E-Rate finds. The Contractor must agree to abide by any Federal Communications Commission requirements with regard to Payment. (<http://www.usac.org/sl/providers/>)
- 3.5 **Federal Universal Service Fund E-Rate Program:** Any bidder responding to this RFP will be required to submit its assigned SPIN (Service Provider Identification Number) and FCC Registration Number, as part of its response. Bidders without a SLD SPIN number or FCC Registration Number **MUST** obtain one before responding to this RFP. (<http://www.usac.org/sl/providers/> <http://www.usac.org/sl/tools/required-forms.aspx#sp>)

An FCC registration number can be obtained from the FCC web site which is found at the following URL: <https://svartifoss2.fcc.gov/coresWeb/publicHome.do>. Bidders must also disclose in their RFP response if they have been "red-lighted" by the FCC during the two-year period prior to the issuance of this RFP. Bidders must also disclose whether they have been the subject of audits or investigations by USAC, the FCC, DOJ or any other investigator associated with the E-Rate program during the five years prior to the issuance of this RFP.

To receive funding for universal service discounts, a service provider must have a SPIN. USAC assigns a SPIN to each company participating in the E-Rate program. A SPIN number can be obtained from the SLD web site which is found at the following URL: <http://www.universalservice.org/sl>. Service providers who are not USF contributors and have not previously participated in the E-Rate program can initiate a SPIN assignment by contacting USAC toll-free at (888) 641-8722. Requests for SPIN assignments may also be faxed to USAC toll-free at (888) 637-6226.

Contractors must submit Form 498, the Service Provider Information Form, to provide/confirm appropriate contact information for various universal service functions and the correct location for receipt of funds. Form 498 will be mailed to the service provider by USAC on request, and can also be downloaded from the web site by clicking the Required Forms link found on the SLD web site noted above.

In addition, evidence of filing of the Service Provider Annual Certification (SPAC) form will be required. The selected Contractor(s) will be subject to all other requirements of the Federal

Universal Service Fund E-Rate program including documentation retention related to this project for a period of five (5) years after the last date that service is delivered under this Contract or any extensions.

Bidders must be familiar with the requirements of the Federal Universal Service Fund E-Rate program and must fully comply with those rules. In order to comply with E-Rate requirements, the Contractor(s) shall maintain all records, correspondence, receipts, vouchers, memoranda and other data relating to services provided under the contract. All records referenced above and any required under the document retention requirements of the Federal Communications Commission shall be retained for at least five (5) years after the last day of the delivery of discounted services, such information shall be subject to inspection and audit by the University and/or SLD/USAC and/or their contractors. Pursuant to 47 CFR 54.516, Contractor(s) shall be subject to audits and other investigations to evaluate Contractor's compliance with the statutory and regulatory requirements for the E-Rate program, including those requirements pertaining to what services and products are purchased, what services and products are delivered, and how services and products are being used. The Contractor(s) shall assume responsibility for its subcontractors' compliance with the FCC requirements for document retention and auditing. Contractor(s) shall include, in all of its subcontractor agreements for services, provisions requiring subcontractors to maintain the above-described records and allowing the University and/or SLD/USAC and/or their contractors the same right to inspect and audit said records as set forth herein.

END SECTION THREE

SECTION FOUR

4.0 SPECIFICATIONS:

- 4.1 High bandwidth managed Internet service: The University wishes to purchase high speed Internet service for use by any and all connectors of MaineREN. Proposals are requested for various speeds with the ability to burst to full line speed and for delivery at multiple possible locations. The University may, at its option, select a single service to one of these locations or select more than one vendor. For example, the University may elect to award the service delivered to one of the locations to one bidder that offers the best proposal for service at that location and award the service delivered to another location to a different bidder. The University will make its determination based on the service offered at a location and considerations for reliability.
- 4.2 Type of circuit: Regardless of the actual type of circuit, the University prefers an Ethernet handoff. This circuit must be able to transport the full bandwidth of the Ethernet service whether one (1) gigabit per second or ten (10) gigabits per second.
- 4.3 Termination locations:
- CAMBRIDGE, MA**
Northern Crossroads GigaPoP
Suite S007 (The President and Fellows of Harvard College)/NoX
Level 3 Space
300 Bent St.
Cambridge, MA 02141
- BOSTON, MA**
Northern Crossroads GigaPoP
4th floor (in meet me room)
Level 3 Space
Boston, MA 02110
- MANCHESTER, NH**
1 Sundial Avenue
4th floor, DSCI cage
Manchester, NH 03103
- PORTLAND, ME**
Science Building, Computing Center, 2nd floor
University of Southern Maine
96 Falmouth Street
Portland, ME 04104
- 340 Cumberland Avenue
Meet-me room
Portland , ME 04101
- BANGOR, ME**
Maine Public Broadcasting Network
Winchester Technical Center
Texas Avenue
Bangor, ME 04401

ORONO, ME

University of Maine
Computing Center
5752 Neville Hall
Orono, ME 04469

- 4.4 IPv4 Address Space: The University has direct allocation of IPv4 address space from ARIN for itself and MaineREN connectors. The University is not seeking an allocation of IPv4 address space from the bidder.
- 4.5 IPv6 Address Space: The University has direct allocation of IPv6 address space from ARIN. Bidders should describe their ability to route either Provider Independent or Provider Based IPv6 address allocations.
- 4.6 Autonomous System: The University is allocated Autonomous System Number 557 which covers the connectors of MaineREN.
- 4.7 Peering: The University will use BGP4 routing protocol to peer with the Contractor.
- 4.8 Equipment: The University intends to provide its own routing equipment and is not requesting this equipment from the bidder.

END SECTION FOUR

SECTION FIVE

5.0 PROPOSAL CONTENT:

Bidders shall ensure that all information required herein is submitted with the proposal. All information provided should be verifiable by documentation requested by the University. Failure to provide all information, inaccuracy or misstatement may be sufficient cause for rejection of the proposal or rescission of an award. Bidders are encouraged to provide any additional information describing operational abilities. Responses to each requirement below should be in order and clearly marked with the section number to which they respond.

5.1 Business Profile:

5.1.1 **No financial statements are required to be submitted with your proposals,** however, prior to an award the University may request financial statements from your company, credit reports and letters from your bank and suppliers.

5.1.2 **Please submit with your proposal** a detailed history and description of your company and any published reports about your company that will help the University make an informed decision.

5.2 Personnel: Provide a list of key technical people in the bidder's organization. Provide the names and qualifications of personnel who would service the University under this contract.

5.3 Local Loops: If bidders have service at the termination locations, a local loop may not be necessary and connection to the University's equipment may be made through a direct fiber cross-connect. Describe your situation / capability with regard to the termination locations.

5.4 Infrastructure: Bidders shall describe their network infrastructure, including information about redundant paths between their service Point of Presence (POP) and the termination location.

5.5 Routing: Bidders shall specify the actual routing of the circuit between their service POP and the termination location.

5.6 Backbone Network: Bidders shall provide the topology of its backbone network and its various Internet peering points.

5.7 Providers: Bidders may be provisioning the circuit using the facilities of other providers. Bidders must identify each provider they are including in their proposal and provide a description of the facilities used from each provider.

5.8 Quality of Service:

5.8.1 Latency: Specify the maximum guaranteed latency across the bidder's backbone network.

5.8.2 Packet Loss: Specify the maximum guaranteed packet loss across bidder's backbone network.

5.8.3 Availability: Specify the service level offered as a percentage of time when the service is available and the maximum period of total outage before remedies are activated.

5.8.4 Remedies: Specify financial remedies to the University for each event that the

service levels of quality of service and availability are not maintained.

- 5.8.5 Service Level Agreement: Bidders should include their current Service Level Agreement for their service.
- 5.9 Network Operations Center (NOC) Schedule: Include a statement that the bidder's NOC provides 7 X 24 coverage, including monitoring of termination equipment.
- 5.10 Access to Technical Staff: Detail the procedures by which selected technical personnel from the University will have access to the bidder's technical staff. Bidders shall specify the level of assistance that will be provided to the University technical staff to resolve various malicious network activities such as, but not limited to, Denial of Service attacks (DoS).
- 5.11 Notification: Describe how the University's NOC will be informed of problems with the network, scheduled outages and upgrades. It is desirable that all tickets related to the quality of services to the University be automatically forwarded to the University's NOC.
- 5.12 Escalation Procedure: Outline a detailed escalation process to ensure resolution of problems that are not corrected quickly.
- 5.13 Time for Installation: Specify the guaranteed elapsed time from date of award to date of installation.
- 5.14 References: A list of three (3) references shall be submitted with your proposal. These references should be agencies your firm has done business with in the past year **on projects with a similar scope to this one.**

END SECTION FIVE

SECTION SIX

6.0 PRICING:

All prices offered must be “**best and final**” and include a multi-year guarantee of stability. All terms and conditions beyond those included in this document for the offered service must be included in your proposal. Pricing is requested for each of possible locations.

6.1 Monthly pricing for service to Cambridge, MA

For each of the contract term options below, provide the monthly cost of the circuit and Internet service.

MONTHLY PRICING FOR TERMINATION IN CAMBRIDGE, MA

Circuit Segment	One Year Contract	Two Year Contract	Three Year Contract
One Time Charges (if any)			
Local Loop or Cross Connect Cost			
500 Mbps Service			
1.0 Gbps Service			
2.0 Gbps Service			
Total Monthly Cost			

Specify circuit type: _____

6.2 Monthly pricing for service to Boston, MA

For each of the contract term options below, provide the monthly cost of the circuit and Internet service.

MONTHLY PRICING FOR TERMINATION IN BOSTON, MA

Circuit Segment	One Year Contract	Two Year Contract	Three Year Contract
One Time Charges (if any)			
Local Loop or Cross Connect Cost			
500 Mbps Service			
1.0 Gbps Service			
2.0 Gbps Service			
Total Monthly Cost			

Specify circuit type: _____

6.3 Monthly pricing for service to Manchester, NH

For each of the contract term options below, provide the monthly cost of the circuit and Internet service.

MONTHLY PRICING FOR TERMINATION IN MANCHESTER, NH

Circuit Segment	One Year Contract	Two Year Contract	Three Year Contract
One Time Charges (if any)			
Local Loop or Cross Connect Cost			
500 Mbps Service			
1.0 Gbps Service			
2.0 Gbps Service			
Total Monthly Cost			

Specify circuit type: _____

6.4 Monthly pricing for service to Portland, ME

For each of the contract term options below, provide the monthly cost of the circuit and Internet service.

MONTHLY PRICING FOR TERMINATION IN PORTLAND, ME

Circuit Segment	One Year Contract	Two Year Contract	Three Year Contract
One Time Charge (if any)			
Local Loop or Cross Connect Cost			
500 Mbps Service			
1.0 Gbps Service			
2.0 Gbps Service			
Total Monthly Cost			

Specify Type of Circuit: _____

6.5 Monthly pricing for service to Bangor, ME

For each of the contract term options below, provide the monthly cost of the circuit and Internet service.

MONTHLY PRICING FOR TERMINATION IN BANGOR, ME

Circuit Segment	One Year Contract	Two Year Contract	Three Year Contract
One Time Charges (if any)			
Local Loop or Cross Connect Cost			
500 Mbps Service			
1.0 Gbps Service			
2.0 Gbps Service			
Total Monthly Cost			

Specify circuit type: _____

6.6 Monthly pricing for service to Orono, ME.

For each of the contract term options below, provide the monthly cost of the circuit and Internet service.

MONTHLY PRICING FOR SERVICE IN ORONO, ME

Circuit Segment	One Year Contract	Two Year Contract	Three Year Contract
One Time Charge (if any)			
Local Loop or Cross Connect Cost			
500 Mbps Service			
1.0 Gbps Service			
2.0 Gbps Service			
Total Monthly Cost			

Specify Type of Circuit: _____

END SECTION SIX

SIGNATURE PAGE

COMPANY NAME: _____

By: _____
(Signature)

(Print Name)

(Title)

(Phone)

(Cell Phone)

(E-mail Address)

(Date)