

UNIVERSITY OF MAINE SYSTEM

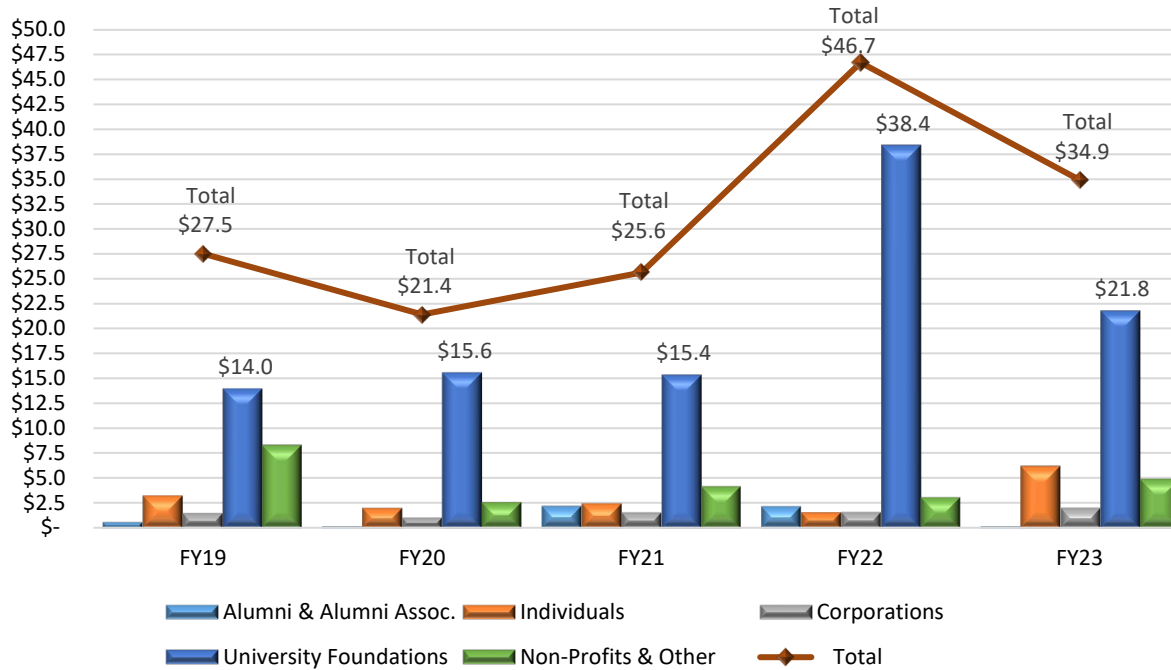
ANNUAL REPORT ON GIFTS, FUNDRAISING AND ENDOWMENTS

Year Ended June 30, 2023

Part I: University of Maine System (Excludes Fund Raising Organizations)

UMS Gifts Received* by Donor Type

(\$ in millions)



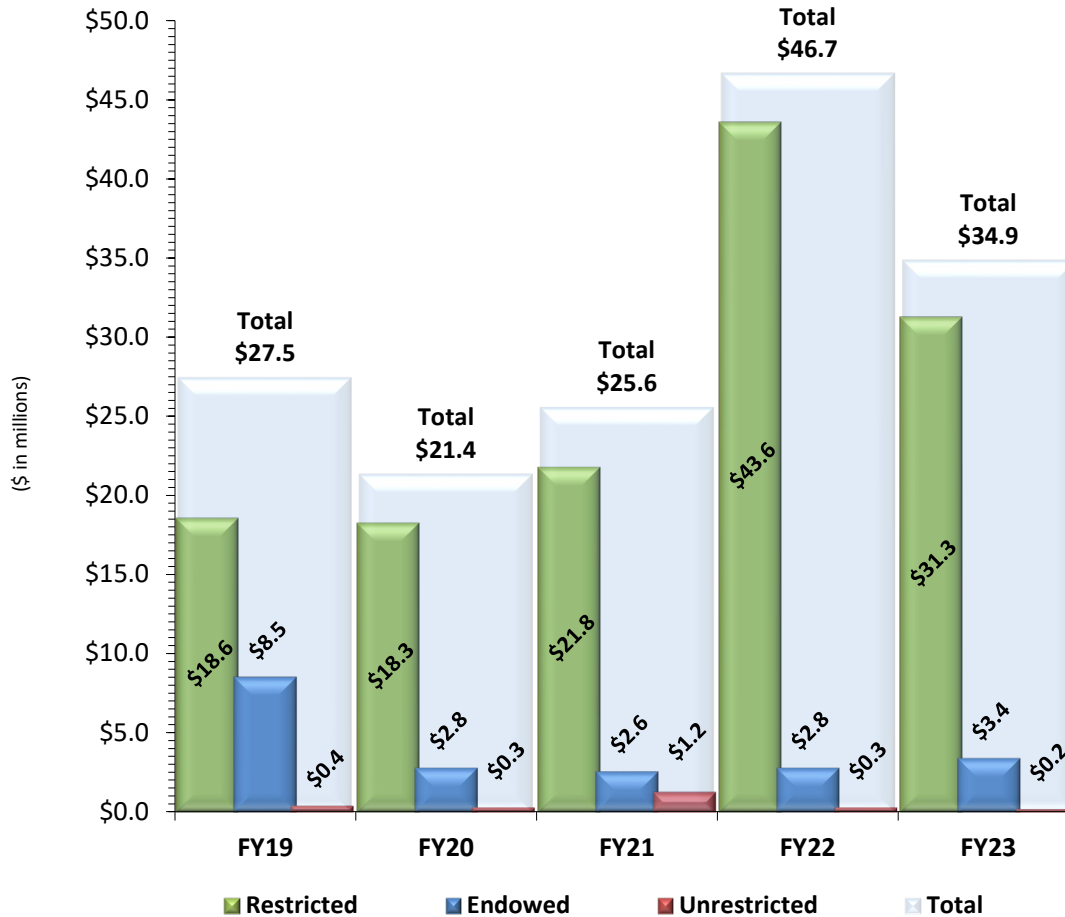
The UMS receives gifts through two methods:

1. Direct donations from alumni, individuals, corporations, and non-profits
2. Endowment distributions and non-endowed gifts from its affiliated fund raising organizations, the largest of which are the university foundations (see page 10 for FY22 and FY23 gifts that the affiliates received)

*UMS gifts reported herein include cash, checks and negotiable securities, and pledge payments. Gifts-in-kind and pledges receivable are not included in these totals.

UMS Gifts Received by Restriction Type

(\$ in millions)



The \$11.8 million decrease in total gifts from FY22 to FY23 is primarily attributable to a decrease in restricted gifts received for construction of the University of Maine's Ferland Engineering Education & Design Center which opened in the Fall 2022.

UMS FY23 Gifts Received by Purpose

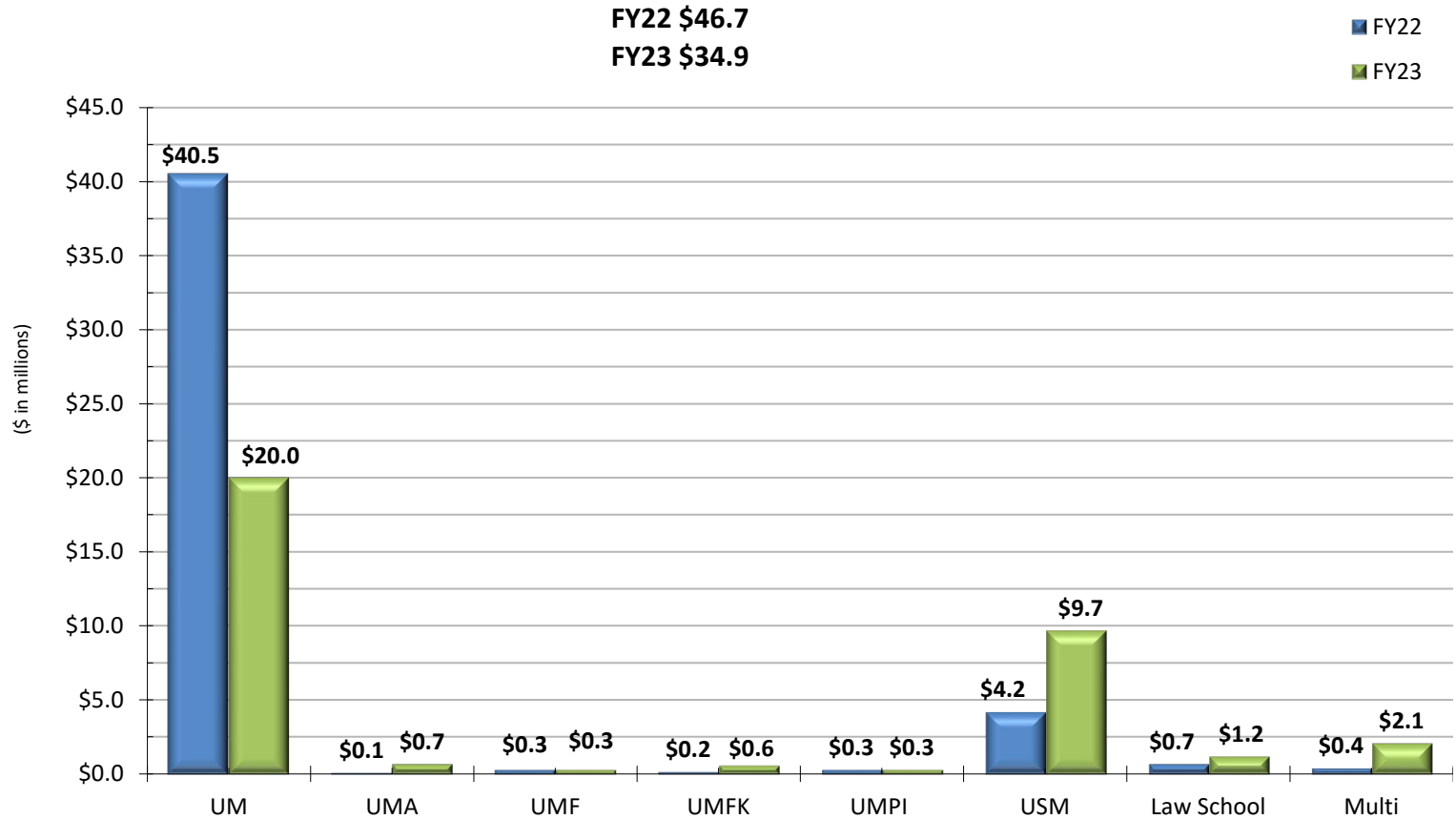
(\$ in millions)



- 99% of gifts received in FY23 were restricted by the donor for a particular purpose
- 30% of total FY23 gifts were restricted for student aid
- 28% of total FY23 gifts were restricted for academic divisions

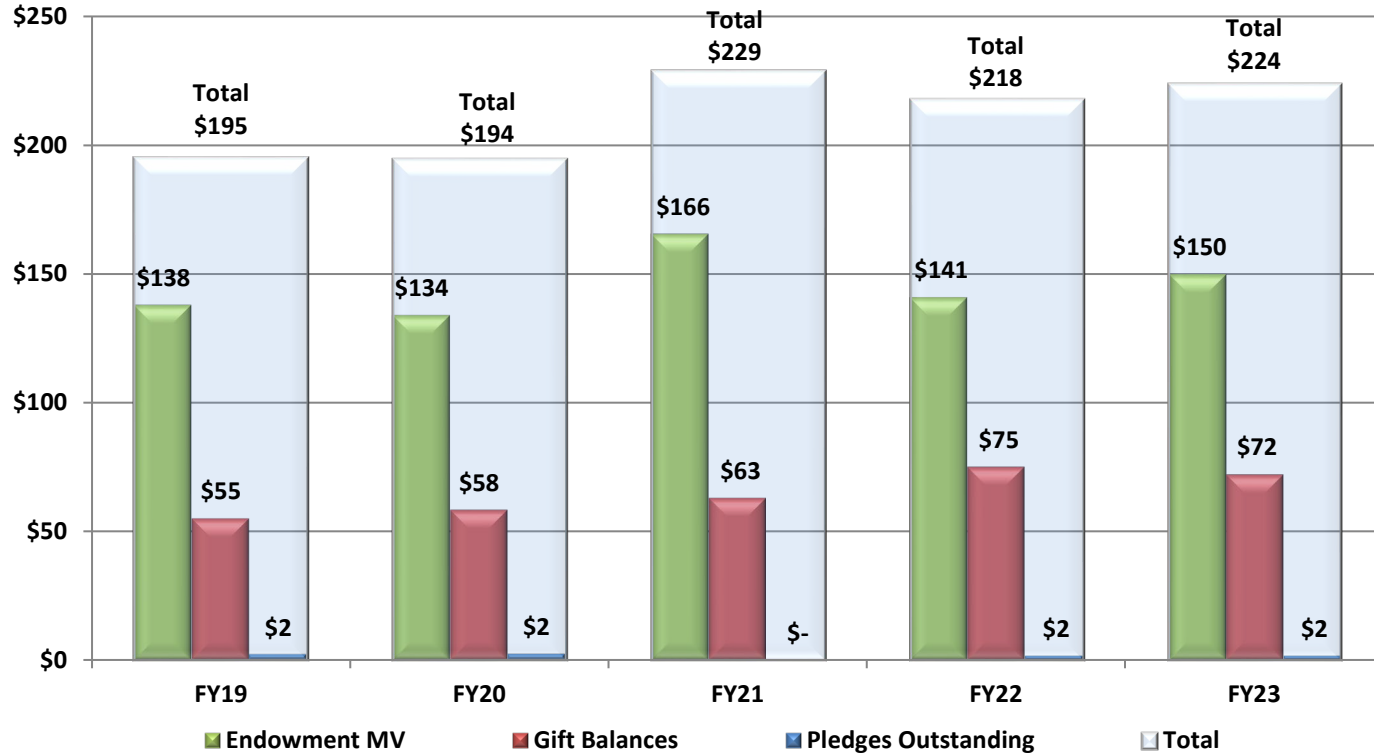
UMS Gifts Received by Campus

(\$ in millions)



UMS Gift Balances as of June 30th

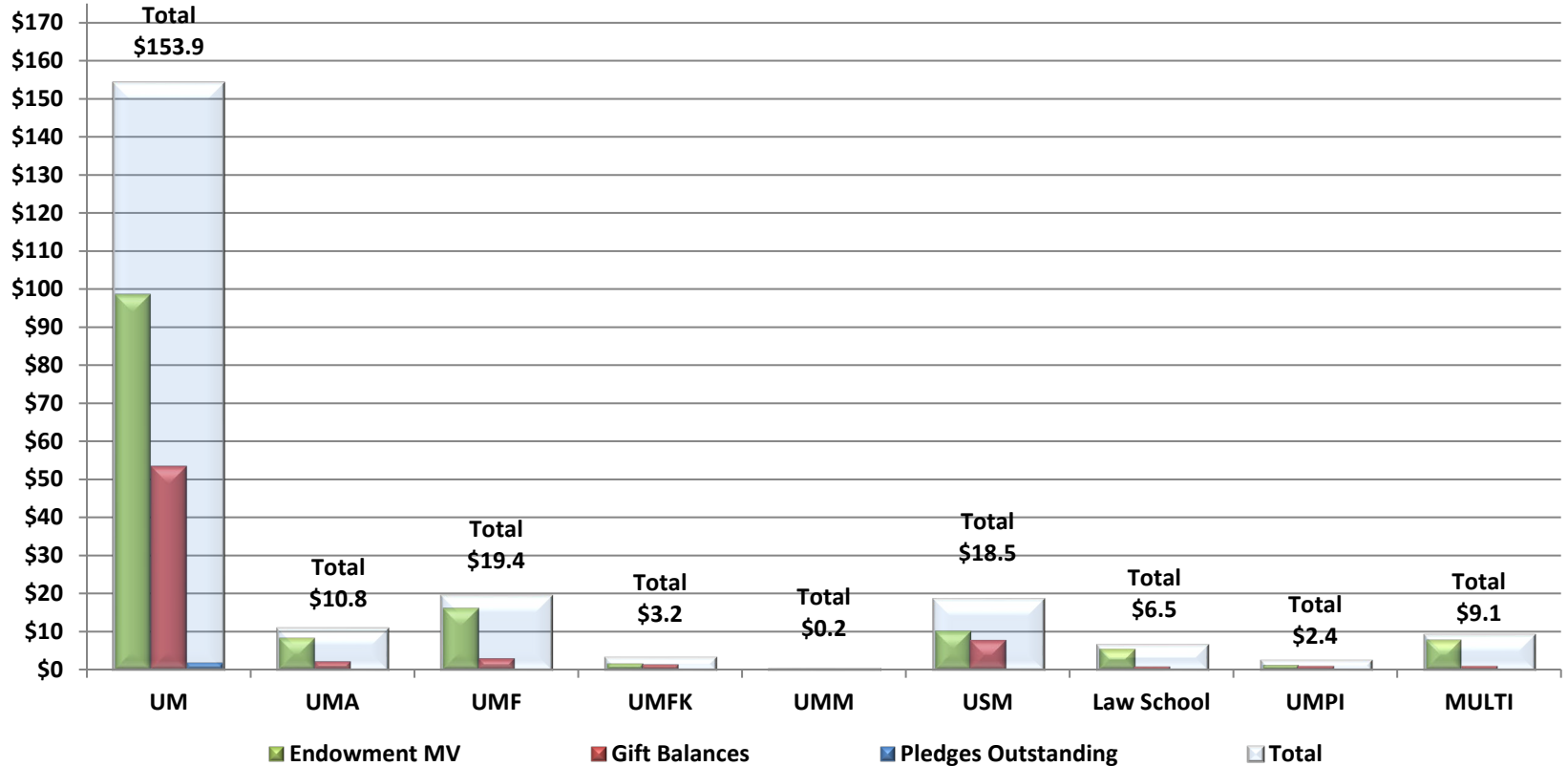
(\$ in millions)



UMS Gift Balances by Campus as of June 30, 2023

(\$ in millions)

Total \$224.0



Part II: UMS Affiliated Fund Raising Organizations

Gifts Received by UMS Affiliated Organizations

(\$ in thousands)

	FY22	FY23
UM Affiliates		
UM Alumni Association	\$ 310	\$ 215
UM Foundation	19,659	19,868
UM Pulp & Paper Foundation	507	520
Tanglewood 4-H Camp & Learning Center	18	57
Maine 4-H Foundation	919	938
UMFK Affiliates		
UMFK Alumni Association	-	-
UMFK Foundation	170	137
John L. Martin Scholarship Fund	-	-
UMM Alumni Association		
	-	-
Foundation of the University at Presque Isle		
	91	182
USM Affiliates		
USM Foundation	10,162	5,454
UM Law School Foundation	1,265	1,142
Osher Map Library Foundation	10	1
Associates of the Osher Map Library	21	1
UMS Affiliates		
Maine Center Ventures	288	339

36% of FY22 gifts and
57% of FY23 gifts
were from Alumni

4% of FY22 gifts and
6% of FY23 gifts were
from Alumni

Total Gifts Received by Affiliated Organizations	\$ 33,420	\$ 28,854
---	------------------	------------------

Endowment Market Values for UMS Affiliated Organizations

(\$ in millions)

	FY22	FY23
UM Affiliates		
UM Foundation ^a	\$ 286.8	\$ 308.1
UM Pulp & Paper Foundation	27.5	22.8
Tanglewood 4-H Camp & Learning Center	0.4	0.4
Maine 4-H Foundation	4.8	4.1
UMFK Affiliates		
UMFK Foundation ^{b *}	3.0	3.3
John L. Martin Scholarship Fund [*]	0.1	0.1
Foundation of the University at Presque Isle	6.6	7.1
USM Affiliates		
USM Foundation [*]	27.0	30.5
UM Law School Foundation [*]	4.7	5.1
Osher Map Library Foundation	6.0	8.1
Associates of the Osher Map Library	3.1	3.6
Total Endowment Market Value for Affiliated Organizations	\$ 370.0	\$ 393.2

^a UM Foundation totals include UM Alumni Association endowments.

^b UMFK Foundation totals include UMFK Alumni Association endowments.

^{*} Endowment included in the UMS Managed Investment Pool as of June 30, 2023.

Part III: Capital Campaigns

Status of Capital Campaigns as of June 30, 2023

UM Comprehensive Campaign

UM is currently in the planning stage of their next capital campaign. Once the campaign goals are established, they will be presented to the Board of Trustees for approval. Since the June 30, 2020 end date of the last capital campaign, UM and its affiliates have raised \$120.9 million of which \$19.3 million is in the form of outstanding pledges.

Great University Campaign (formerly the Next Generation Comprehensive Campaign) (USM)

The University of Southern Maine (USM) obtained approval at the May 11, 2017, UMS Board of Trustees meeting to undertake an anticipated \$80 million comprehensive fundraising campaign. In 2019, the USM Foundation (the “Foundation”) engaged campaign counsel to conduct a campaign feasibility, planning and design study. In 2020, informed by study results, the Foundation’s Board of Directors unanimously voted to move forward with the campaign, renamed the “Great University Campaign”—a multi-year comprehensive fundraising effort with a revised working goal of \$46 million and a formal launch date of July 1, 2020.

In fall 2021, the Foundation Board of Directors voted to accelerate the timeline of the campaign to three years, with a projected end date of June 30, 2023.

As of June 30, 2023, over \$50 million was raised, surpassing the \$46 million goal.