

UMS Special Board of Trustees Meeting

Zoom Meeting
June 25, 2021

REVISED
6/24/21

The public is invited to listen to the meeting through the live streaming on the Board website: <https://www.maine.edu/board-of-trustees/>

AGENDA

Friday, June 25, 2021

Call to Order @ 10:00 am

Executive Session

The Board will go directly into Executive Session under the provisions of: 1 MRSA 405 6A, C & D.

Call to Order/Reconvene Public Meeting @ approximately 10:30 am

Citizen Comment

Individuals who wish to speak during Citizen Comment, please contact the Board Office at ums.trustees@maine.edu with your name and topic by 12:00 pm on Thursday, June 24, 2021. To participate in Citizen Comment during the meeting dial –1-800-605-5167 code 743544#

The Board of Trustees provides time for citizen comment prior to the business agenda at each meeting. The Chair of the Board will establish time limits (usually three minutes per person) and determine any questions of appropriateness and relevancy. Personnel decisions, collective bargaining issues, grievances, litigation and other areas excludable from public discussion under the Maine Freedom of Access Law shall not constitute appropriate matters for such input. A person who wishes to speak during the citizen comment period should arrive prior to the meeting start time and sign up on a sheet provided, indicating name and topic of remarks.

Chair's Remarks

Action Item:

Tab 1 - FY2022 Updated Proposed Operating Budget and Student Charges – Second Reading, UMS

Discussion Item:

Tab 2 - Multi-year Financial Analysis (MYFA), UMS

Date of the Next Meeting: July 26, 2021 via Zoom.

University of Maine System
Board of Trustees

AGENDA ITEM SUMMARY

NAME OF ITEM: FY2022 Updated Proposed Operating Budget and Student Charges –
Second Reading, UMS

INITIATED BY: Dannel P. Malloy, Chancellor

BOARD INFORMATION:

BOARD ACTION: X

BOARD POLICY:

Policy 701 – Capital Budgets

UNIFIED ACCREDITATION CONNECTION:

N/A

BACKGROUND:

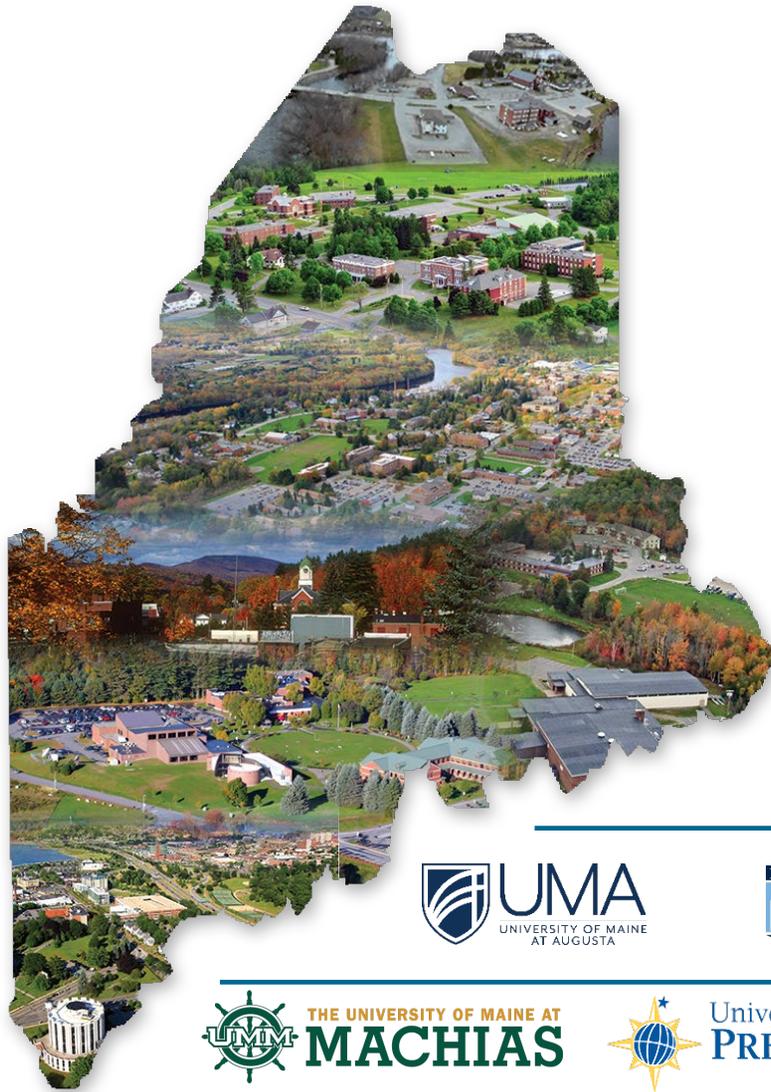
Vice Chancellor Low, will present the FY2022 Updated Proposed Operating & Capital Budget and Student Charges for the University of Maine System.

The Finance, Facilities and Technology Committee approved this item to be forwarded to the June 25, 2021 Special Board of Trustees meeting, for approval of the following resolution:

TEXT OF PROPOSED RESOLUTION:

That the Board of Trustees accepts the recommendation of the Finance, Facilities and Technology Committee, and approves the FY2022 Updated Proposed Operating & Capital Budget, Recommended Student Charges, and proposed transfers from Institutional Reserves including Budget Stabilization Funds.

6/17/2021

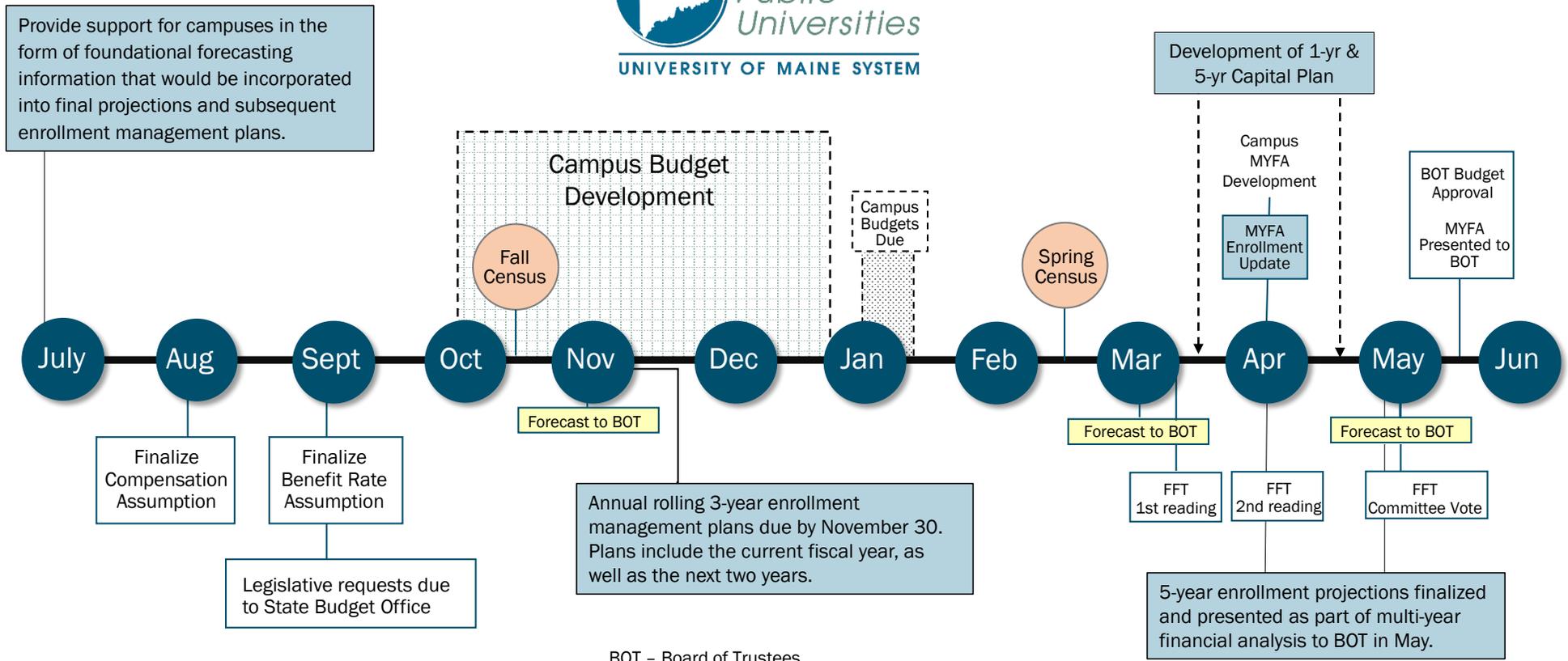


FY22 Operating Budget

Board of Trustees – June 25, 2021



Unified Budget Timeline



BOT - Board of Trustees
 FFT - Finance, Facilities & Technology
 MYFA - Multi-Year Financial Analysis

Spring 2021



FY22 Budget Pressures & COVID19

- Federal funding being used in FY21 and FY22 to cover COVID related expenses and / or lost revenue
- Although increased above FY21 levels, residence hall occupancy rates remain below full capacity, contributing to auxiliary budget challenges
- Gordian (Sightlines) data continues to show declines in campus NAV and increases in renovation age across UMS facilities; and
- Received \$14.9M in Coronavirus Relief Funds from State of Maine to partially offset testing, PPE, and quarantine costs





FY22 Budget Overview

- Enrollment

Enrollment budgeting process focuses on returning students and realistic enrollment goals adjusted for potential COVID19 impact.

FY22 budgeted credit hours are 1.5% above FY21 budget and 0.6% above FY21 actuals.

- Appropriation - 3% increase plus \$1.5M for Law School
- In-state tuition – no increase
- Capital investments - \$4.5M increase (20%) over FY21 budget

- Budget Balancing

UMA, UMFK, UMPI, and USM will utilize CARES funds to offset their budgeted operating losses in FY22. UMF is utilizing CARES funds and requesting the utilization of previously approved Budget Stabilization Funds to balance the budget.

Maine Law has minimal CARES funds and no reserves; requesting Budget Stabilization Funds to offset the operating loss.

UM will have exhausted CARES funds and is utilizing reserves to balance the budget.





FY22 Budget Overview – PRIOR (May 5th FFT)

	E&G	Auxiliary	Total	CARES	Campus Reserves	Budget Stabilization	Total
UMaine	\$ 0	\$ 0	\$ 0	\$0	\$ 0	\$ 0	\$ 0
UMA	465,911	(451,082)	14,829	-	-	-	14,829
UMF	(3,102,759)	(528,744)	(3,631,503)	1,707,320	145,961	1,778,222	0
UMFK	(214,407)	(535,593)	(750,000)	750,000	-	-	0
UMPI	(939,053)	(175,945)	(1,114,998)	1,114,998	-	-	0
USM	365,035	(365,035)	-	-	-	-	0
Maine Law	(2,426,386)	-	(2,426,386)	-	-	2,426,386*	0
Governance/Univ. Serv.	-	-	-	-	-	-	0
Total	\$(5,851,659)	\$(2,056,399)	\$(7,908,058)	\$3,572,318	\$ 145,961	\$4,204,608	\$ 14,829

* Proposed new funding



FY22 Budget Overview - Revised

	E&G	Auxiliary	Total	CARES	Approp	Campus Reserves	Budget Stabilization	Total
UMaine	\$ (2,079,042)	\$ 0	\$ (2,079,042)	\$0	573,387	\$1,505,655	\$ 0	\$ 0
UMA	66,407	(451,082)	(384,675)	384,675	-	-	-	0
UMF	(3,452,319)	(528,744)	(3,981,063)	1,383,118	899,837	145,961	1,552,147	0
UMFK	(343,155)	(535,593)	(878,748)	878,748	-	-	-	0
UMPI	(1,015,871)	(223,711)	(1,239,582)	1,239,582	-	-	-	0
USM	(712,213)	(365,035)	(1,077,248)	1,077,248	-	-	-	0
Maine Law	(3,926,386)	-	(3,926,386)	-	2,000,000	-	1,926,386*	0
Governance/Univ. Serv.	-	-	-	-	-	-	-	0
Total	\$(11,462,579)	\$ (2,104,165)	\$(13,566,744)	\$4,963,371	\$3,473,224	\$ 1,651,616	\$3,478,533	\$ 0

* Proposed new funding



Budget Stabilization Fund

The Budget Stabilization Fund was created to enable the UMS to smooth the financial impact of adverse markets, economic conditions, and address other financial challenges.

The Fund was established in 2010 and has been built from net investment income that exceeded budget pursuant to the Board of Trustees investment policy.

The Treasurer will authorize only the transfer needed to offset a net unrestricted operating loss for each institution at the close of FY21 and FY22.

Balance 7/1/20 \$ 12,114,212

Law School direct appropriation increased from \$856,808 to \$3,281,808 in FY22

Utilization	FY21 (approved)	FY21 (amended)	FY22* (recommended)
Law School (incl FY20 cfwd)	(1,961,444)	(1,415,149)	(1,926,386)
UMF	(2,959,661)	0	(1,552,147)
Investment gain/loss	TBD	TBD	TBD
Subtotal	(\$4,921,105)	(\$1,415,149)	(\$3,478,533)

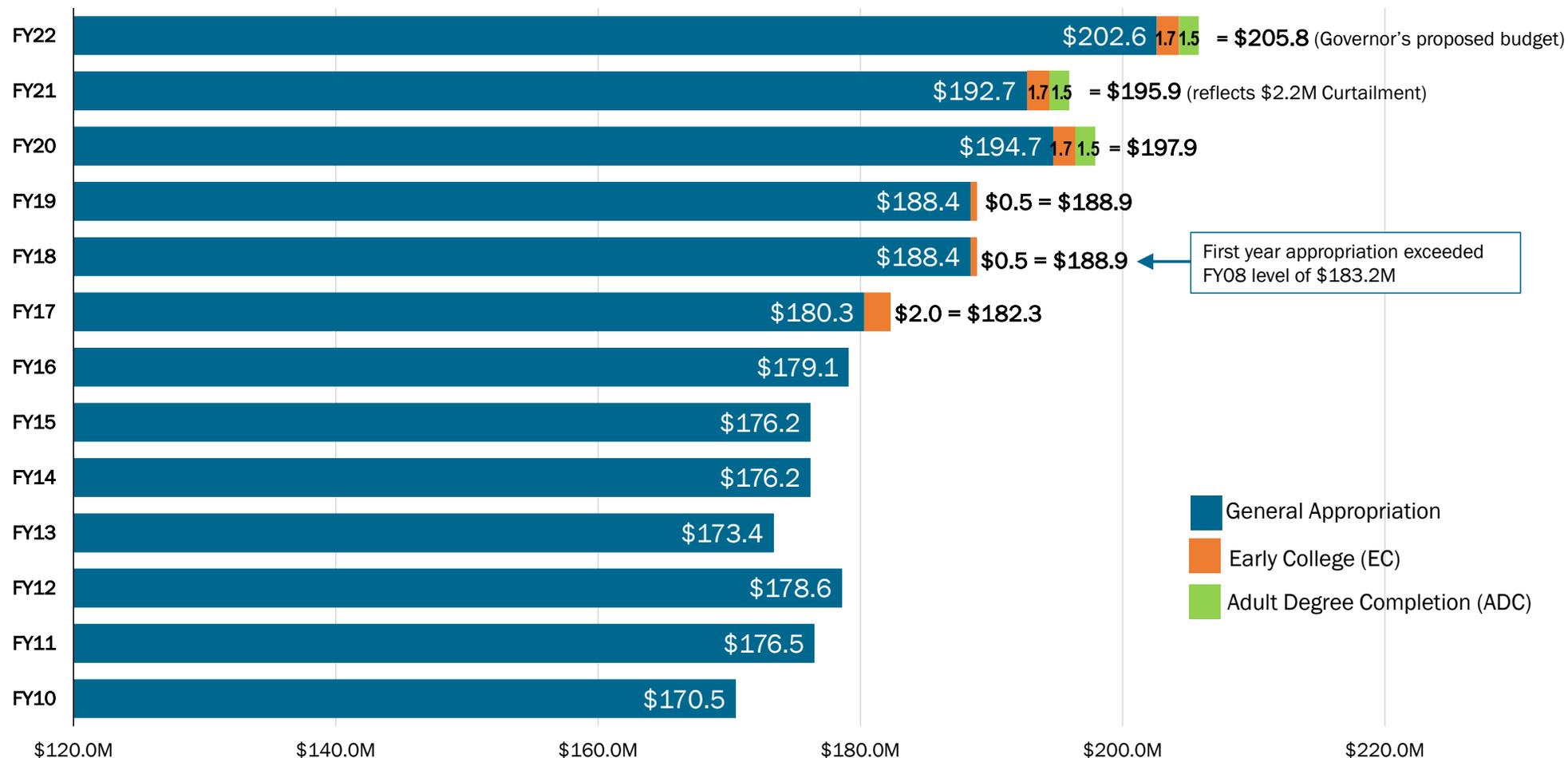
Proj Bal (7/1/20 Bal-Amended- Recommended) \$7,220,530

**requires BOT approval*





E&G State Appropriation (excl. restricted funds, e.g. MEIF & Debt Service)

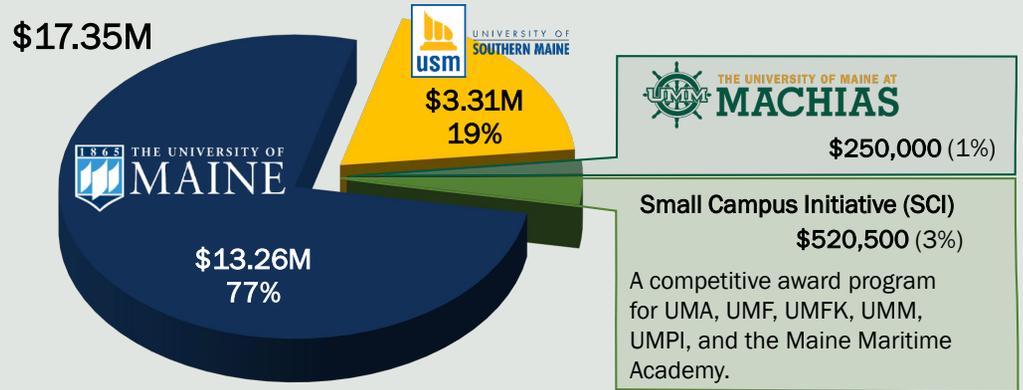




Maine Economic Improvement Fund (MEIF)

	UMaine	USM	UMM	SCI	Total
Biotechnology	1,357,411	110,180			1,467,591
Aquaculture & Marine	2,499,453	348,563	250,000		3,098,016
Composite Materials	1,541,320	50,000			1,591,320
Environmental	1,589,518	100,000			1,689,518
Forestry & Agriculture	1,810,262	510,760			2,321,022
Information Technology	1,471,246	524,253			1,995,499
Precision Manufacturing	1,586,896	100,000			1,686,896
Cross Sector	1,407,494	1,572,144			2,979,638
Small Campus Initiative				520,500	520,500
Total	13,263,600	3,315,900	250,000	520,500	17,350,000

- MEIF is flat funded in Governor’s Biennial Budget.

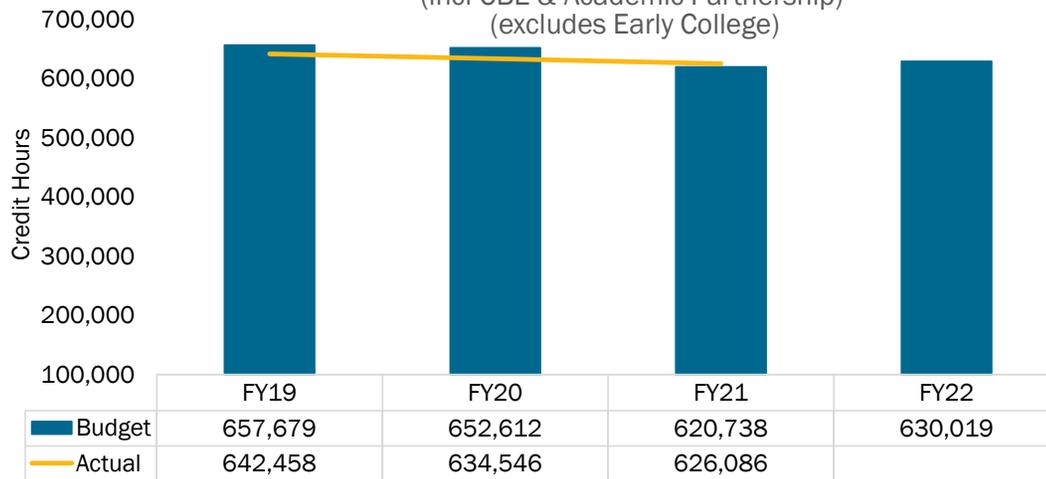




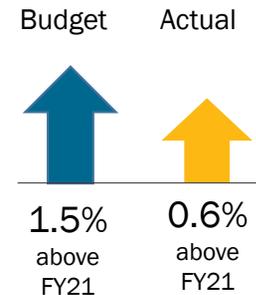
UMS Enrollment

UMS Total Credit Hour Enrollment

(incl CBE & Academic Partnership)
(excludes Early College)



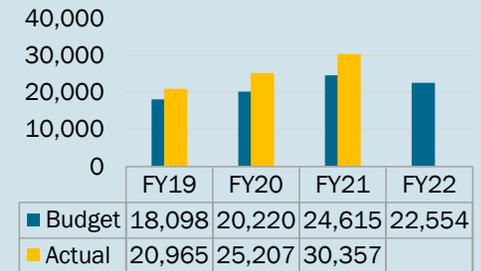
FY22 Enrollment Budget



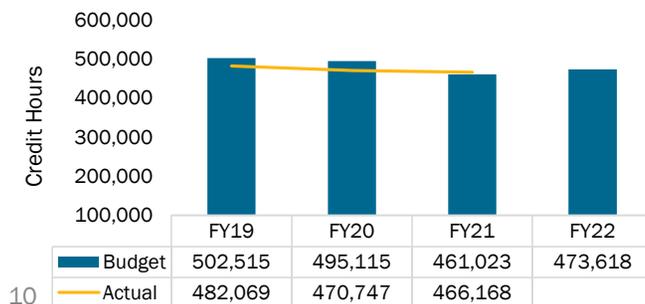
Major factors impacting enrollment:

- Budgeting a modest increase in credit hours above FY21 actuals
- Out of state credit hours comprise 25% of total credit hours

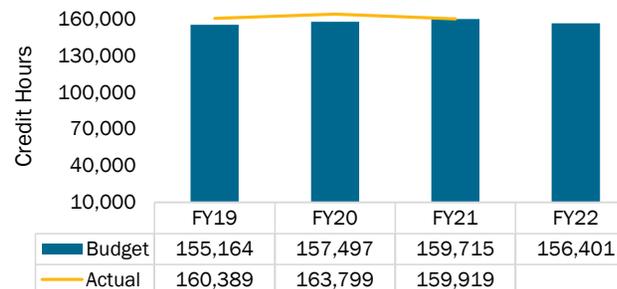
Early College



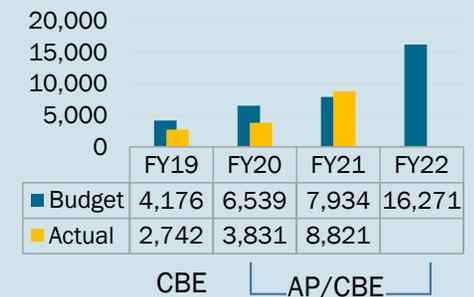
In-State (excludes EC)



Out-of-State



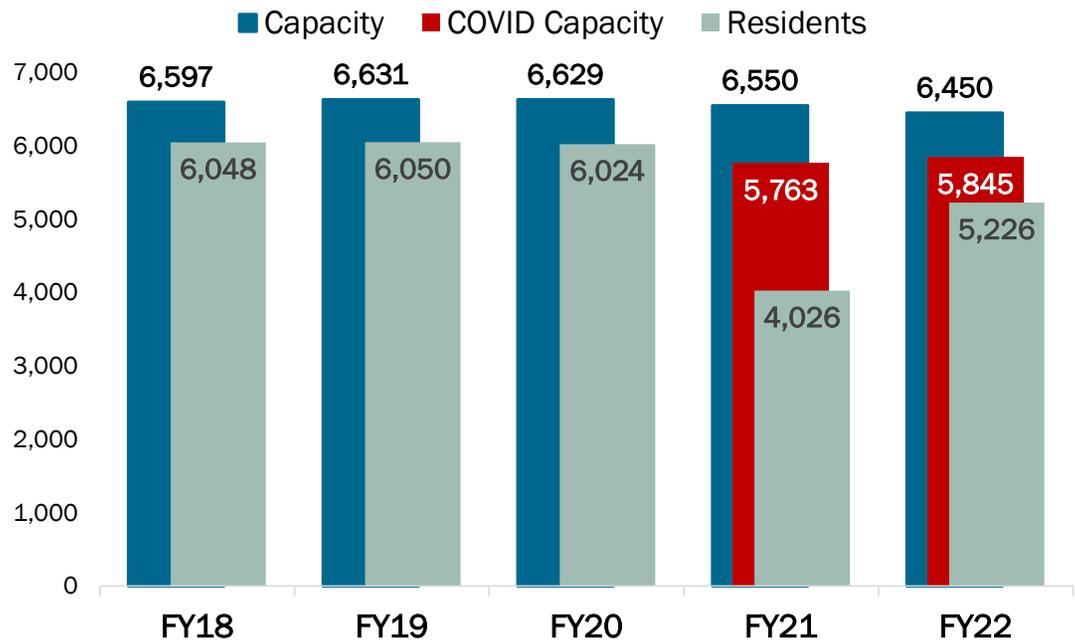
CBE/AP





Residence Hall Occupancy (Annual Average)

UMS Total



	FY18	FY19	FY20	FY21	FY22
Normal Occupancy	92%	91%	91%	61%	81%
COVID Occupancy	-	-	-	70%	89%



FY22

- Normal Occupancy Rates range from 56% at UMM to 95% at USM.
- Based on COVID Capacity, UMA, UMF, & USM occupancy = 100%.





FY22 Recommended Tuition Rates (Excluding UMaine/UMM)

Undergraduate

In-State/Canadian	FY21 Rate/CH	FY22 Proposed Rate/CH	FY22 Proposed Increases	
			\$	%
UMA/UMFK/UMPI	\$245	\$245	\$0	0.0%
UMF / USM	\$288	\$288	\$0	0.0%
Out-of-State				
UMA	\$592	\$607	\$15	2.5%
UMF	\$645	\$661	\$16	2.5%
UMFK/UMPI	\$392	\$392	\$0	0.0%
USM	\$769	\$788	\$19	2.5%

Graduate

In-State/Canadian	FY21 Rate/CH	FY22 Proposed Rate/CH	FY22 Proposed Increases	
			\$	%
UMA/USM	\$432	\$432	\$0	0.0%
UMF	\$427	\$427	\$0	0.0%
Law School	\$773	\$773	\$0	0.0%
Out-of-State				
UMA	\$ 540	\$ 554	\$14	2.6%
USM	\$1,186	\$1,216	\$30	2.5%
Law School	\$1,156	\$1,156	\$0	0%



Tuition & Fee Rate Consolidation



UMS Task Force exploring restructuring of tuition & fees and ways of simplifying bills for transparency

- Reviewing the large volume of fees across the system (+500 separate fees).
- Public Higher Education trend to collapse most fees into a single tuition rate with a neutral impact on students
- Collapsing results in simplifying student bills resulting in more transparency to students & parents
- Streamlined billing process results in operational efficiencies and cost savings
- Communication & discussion with students, including Student Government, is key to a successful restructuring.



UMaine is proposing consolidating some mandatory fees into the FY22 tuition rate as part of a UMS pilot. UMaine’s per credit hour tuition would increase by approximately \$80 (UMM by \$37) if all but 2 mandatory fees were rolled into a single tuition rate.

Excluded fees:

- Student Activity Fee -approved by Students
- Technology Fee – designated to support campus technology & educational environment



USM is proposing a pilot to simplify its current fee structure. The proposal would consolidate most student fees—including course fees—into a new Comprehensive Fee (\$60/CH).

- The proposal would provide greater transparency for students and their families into USM's cost of attendance
- Proposal would be revenue neutral to the University's FY22 budget



UMaine Tuition / Fee Roll up Impact

UMaine is proposing consolidating some mandatory fees into the FY22 tuition rate as part of a UMS pilot. UMaine’s per credit hour tuition would increase by approximately \$80 (UMM by \$37) if all but 2 mandatory fees were rolled into a single tuition rate. Excluded fees:

- Student Activity Fee - approved by Students
- Technology Fee – designated to support campus technology & educational environment

	FY21 credit hour rate	adj	Rolled up credit hour rate	FY22 credit hour rate	Student/ Technology annual fee	Annual tuition**
Undergraduate						
In-State*	\$ 308	\$ 80	\$ 388		\$ 346	\$ 11,986
Out-of-State	\$ 1,001	\$ 80	\$ 1,081	\$ 1,108	\$ 346	\$ 33,586
NEBHE	\$ 524	\$ 80	\$ 604	\$ 660 ***	\$ 346	\$ 20,146
Graduate						
In-State*	\$ 461	\$ 80	\$ 541		\$ 276	\$ 10,014
Out-of-State	\$ 1,503	\$ 80	\$ 1,583	\$ 1,623	\$ 276	\$ 29,490
NEBHE	\$ 784	\$ 80	\$ 864	\$ 920 ***	\$ 276	\$ 16,836

* includes Canadians

** 30 credits/year for undergrad; 18 credits/year for grad

*** NEBHE rate calculated at 170% of resident



UMaine's Online Proposed Rates

UMaine is proposing consolidating some mandatory fees into the FY22 tuition rate as part of a UMS pilot. UMaine’s per credit hour tuition would increase by approximately \$80 (UMM by \$37) if all but 2 mandatory fees were rolled into a single tuition rate. Excluded fees:

- Student Activity Fee - approved by Students
- Technology Fee – designated to support campus technology & educational environment

	FY21 credit hour rate	adj	Rolled up credit hour rate	FY22 credit hour rate, includes 2.5% increase	Tech fee per credit hour	Total per credit hour
Undergraduate						
Online - resident	\$ 308	\$ 80	\$ 388	\$	\$ 7	\$ 395
Online – non-resident (e-rate)	\$ 385	\$ 80	\$ 465	\$ 485	* \$ 7	\$ 492
Graduate						
Online blended program rates (all inclusive)**						
MBA			\$ 610	\$ 650		
Engineering			\$ 675	\$ 700		
Education			\$ 567	\$ 565		
All other			\$ 573	\$ 600		

*e-rate calculated at 125% of resident

**Proposed maximum online graduate rates for fall 2021



UMM's Tuition/fee roll up impact

	FY21 credit hour rate	adj	Rolled up credit hour rate	FY22 credit hour rate	Student/Technology annual fee	Annual tuition**
Undergraduate						
In-State*	\$ 245	\$ 37	\$ 282		\$ 480	\$ 8,940
Out-of-State	\$ 490	\$ 37	\$ 527	\$ 540	\$ 480	\$ 16,680
NEBHE	\$ 392	\$ 37	\$ 429	\$ 480	\$ 480	\$ 14,880

*includes Canadians
 ** 30 credits/year for undergrad



UMM's Online Proposed Rates

	FY21 credit hour rate	Adj	Rolled up credit hour rate	FY22 credit hour rate,	Tech fee per credit hour	Total per credit hour
Undergraduate						
Online - resident	\$ 245	\$ 37	\$ 282	\$	\$ 7	\$ 289
Online - non-resident (e-rate)	\$ 490	\$ 37	\$ 527	\$ 352 *	\$ 7	\$ 359



USM Student Fee Proposal

USM’s Comprehensive fee proposal would consolidate:

- Unified fee
- Transportation fee
- Health fee
- Online fee
- Course fees
- Administrative fees
- Professional Development fees

Student Activity fee and ad hoc fees (e.g. enrollment and payment fees) would remain.

Undergraduate In-State, 12 credits

	FY22 Current	FY22 Proposed
Tuition	\$3,540	\$3,540
Unified fee (current)	\$396	\$720
Comprehensive fee (\$60/CH – proposed)		
Transportation fee	\$110	–
Student Activity fee	\$70	\$70
Health fee	\$80	–
Online course enrollment fee (example)	\$120	–
Summer administrative fee	\$35	–
Course fees (example)	\$120	–
Total Cost	\$4,471	\$4,330

Graduate In-State, 6 credits

	FY22 Current	FY22 Proposed
Tuition	\$2,658	\$2,658
Unified fee (current)	\$198	\$360
Comprehensive fee (\$60/CH – proposed)		
Transportation fee	\$83	–
Health fee	\$80	–
Online course enrollment fee (example)	\$120	–
Summer administrative fee	\$35	–
Grad. student prof. dev. fee	\$20	–
Course fees (example)	\$50	–
Total Cost	\$3,244	\$3,018

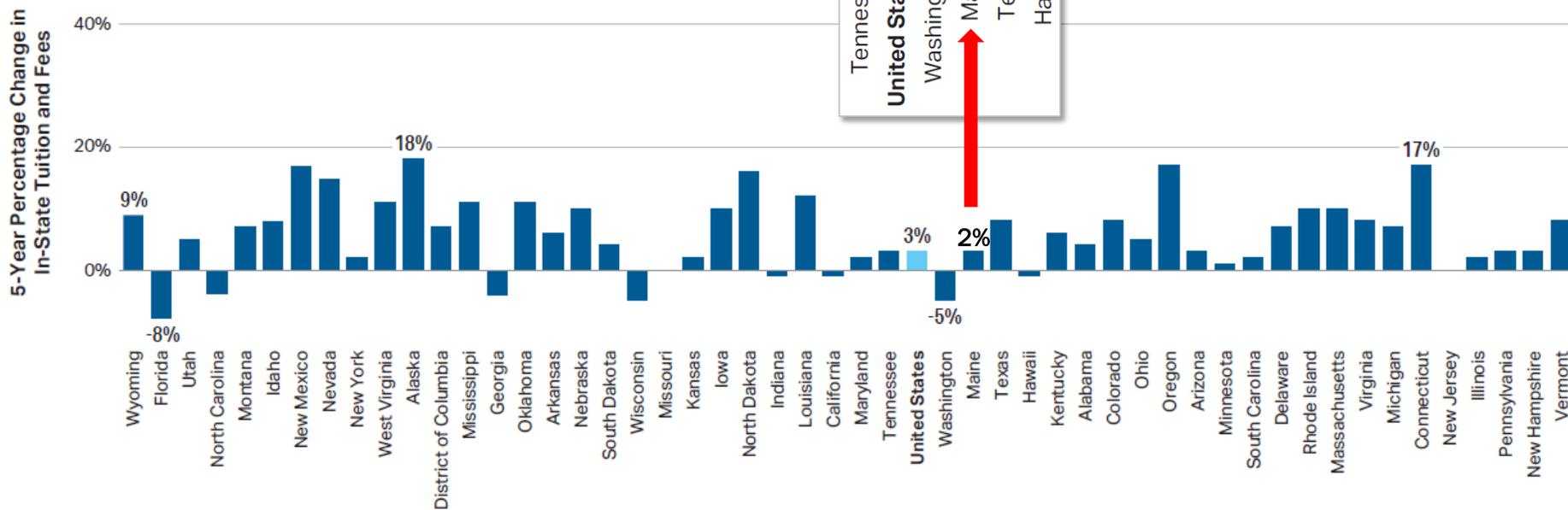


2019-20 Average Annual Tuition Growth Rates

Tuition and Fees by State – Public Four-Year In-State

Adjusted for inflation

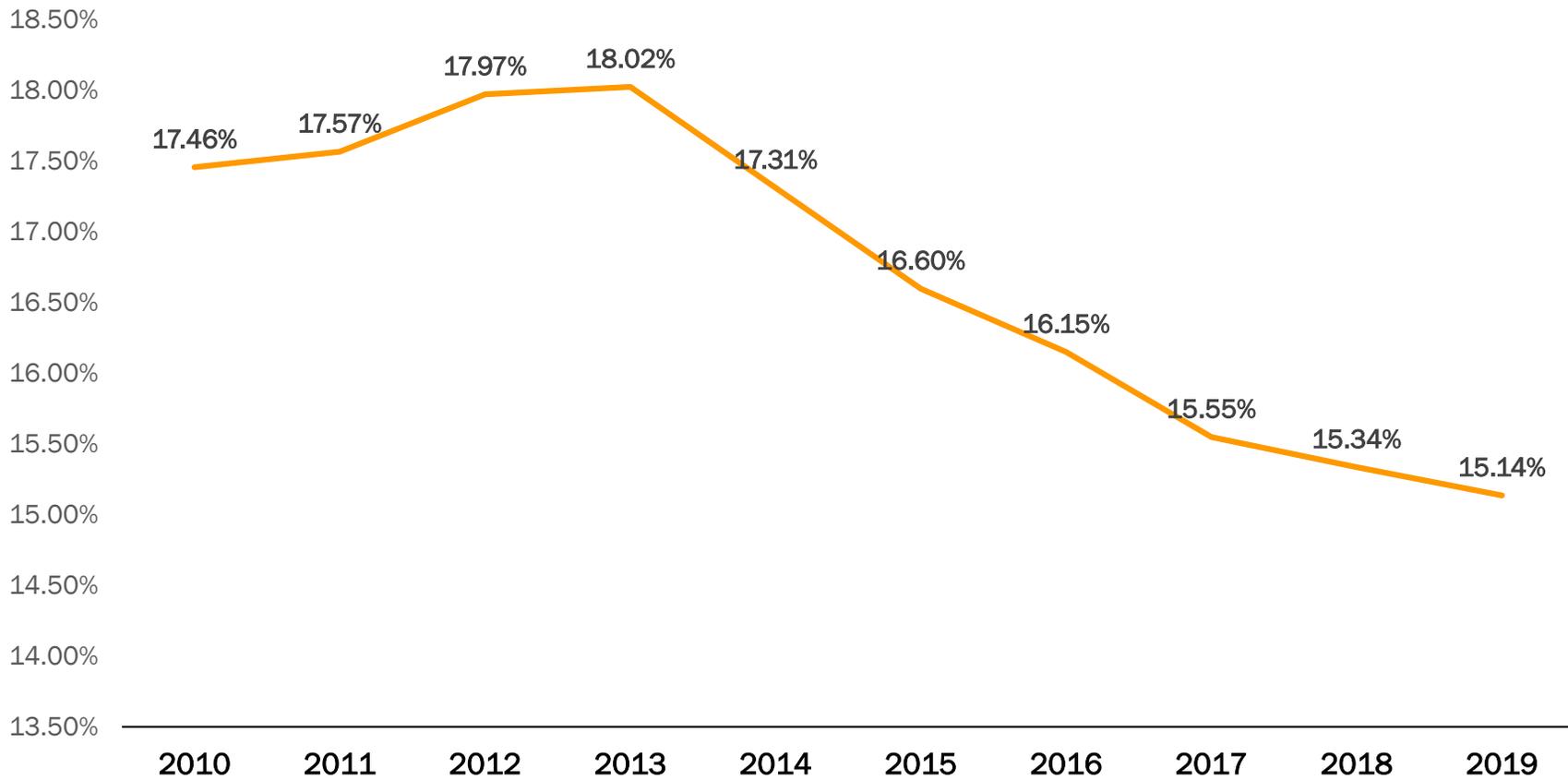
Source: College Board, Trends in Pricing and Student Aid 2020



SOURCE: College Board, Annual Survey of Colleges; NCES, IPEDS Fall 2018 Enrollment data.



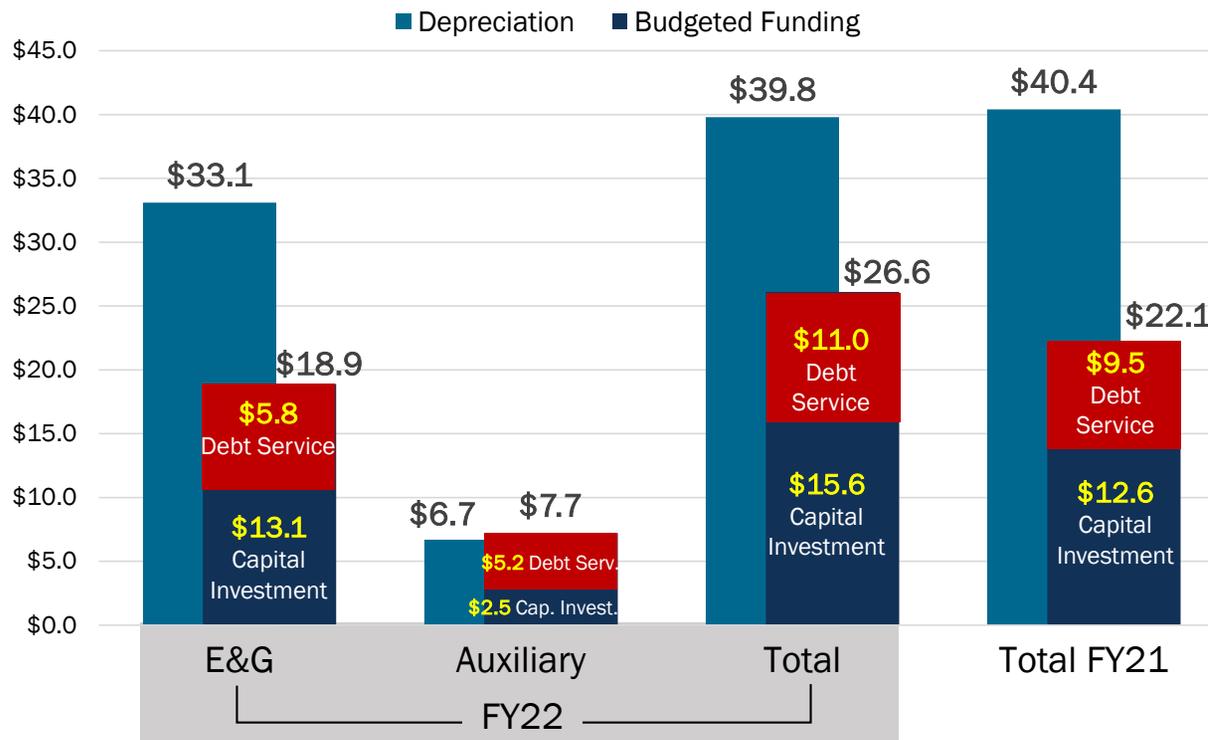
UMS In-State Tuition as a % of Maine Per Capita Income





Funding Depreciation

Funding Depreciation by Fund
(\$ in millions)

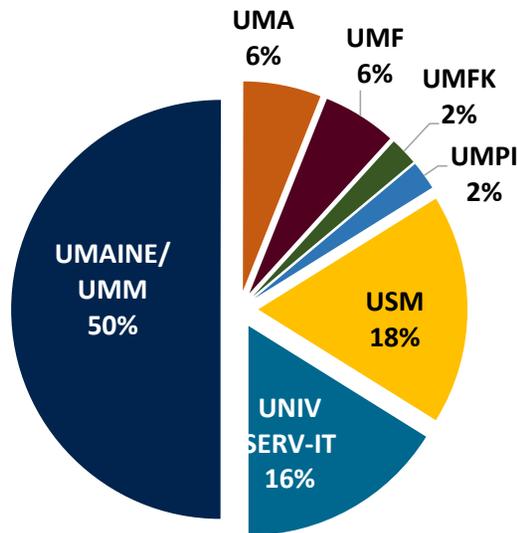


- FY22 required capital funding sources – 1) restored curtailment 2) minimum 5% campus increase
- Total investment increase is \$4.5M or 20%
- Depreciation expense decreased by \$0.6M - from \$40.4M in FY21 to \$39.8M in FY22.
- E&G and Auxiliary budgeted capital investment = \$15.6M; an increase of \$3.0M.
- Funding through Debt Service increasing by \$1.5M.
- 67% of the total depreciation expense is funded in the FY22 budget – up 12% from the FY21 budget.



Capital Investments from Operations

TOTAL % INVESTMENT



	Facilities & Infrastructure	Equipment & Vehicles	Projects to be determined during FY22	Capital Reserve Deposit (to be utilized in FY23 or after)	TOTAL INVESTMENT
UMAINE/UMM	\$ 1,783,064	\$ 1,837,727	\$ 4,212,636		\$ 7,833,427
UMA	907,611	34,179			941,790
UMF	310,650	115,000		467,461	893,111
UMFK	337,842	-			337,842
UMPI	348,792			-	348,792
USM	2,776,694				2,776,694
UNIV SERV - IT	1,000,000	675,875		850,000	2,525,875
TOTAL	\$ 7,464,653	\$ 2,662,781	\$ 4,212,636	\$ 1,317,461	\$ 15,657,531



FY22 E&G and Auxiliary Operations – Capital Investments

FY22 E&G and Auxiliary Operations - Capital Investments				
	PROJECT DESCRIPTION	FY22 Budget		
		E&G	AUXILIARY	TOTAL
UMAINE/UMM				
Maine special projects	Other	600,000	-	
Electrical Distribution Upgrades	Utility Infrastructure	70,000	-	
Alfond Arena FD - Annual Required	Other	48,500	-	
Memorial Gym FD - Annual Required	Other	140,000	-	
Classroom P&P projects - Various	Other	100,000	-	
Annual Funded Depreciation - Various Projects	Other	3,612,636	-	
Residence Hall bathroom renovation	Renovation	-	1,424,564	
Vehicles	-	250,000	6,350	
Equipment		1,209,987	371,390	
Capital Reserve Funding		-	-	
TOTAL		\$ 6,031,123	\$ 1,802,304	\$ 7,833,427

UMA				
Handley Hall HVAC updates	Building Systems	507,320	\$ -	
Katz Library HVAC Repairs	Building Systems	250,291	-	
Bangor Campus Walkways	Grounds Infrastructure	100,000	-	
Landscaping Design Work	Grounds Infrastructure	50,000	-	
Equipment		34,179	-	
TOTAL		\$ 941,790	\$ -	\$ 941,790



FY22 E&G and Auxiliary Operations – Capital Investments

FY22 E&G and Auxiliary Operations - Capital Investments				
	PROJECT DESCRIPTION	FY22 Budget		
		E&G	AUXILIARY	TOTAL
UMF				
Window Replacement - Franklin Hall	Building Systems	70,000	-	
Roof Replacement - Ricker Hall	Building Envelope	107,000	-	
Roof Replacement - Scoot Hall	Building Envelope	-	133,650	
Equipment		-	115,000	
Capital Reserve Funding		356,653	110,808	
TOTAL		\$ 533,653	\$ 359,458	\$ 893,111
UMFK				
Gymnasium Renovation	Renovation	337,842	-	
TOTAL		\$ 337,842	\$ -	\$ 337,842
UMPI				
Paving Upgrades	Grounds Infrastructure	75,000	-	
Campus Center Boiler Replacement	Building Systems	100,000	-	
Building Automation	Building Systems	38,272	-	
Campus Access Control - Multiple	Safety / Code	25,000	-	
Campus Access Control	Safety / Code	-	25,520	
Merriman Kitchen and Lobby Renovation	Renovation	-	40,000	
Building Automation-Multiple	Building Systems	-	45,000	
TOTAL		\$ 238,272	\$ 110,520	\$ 348,792



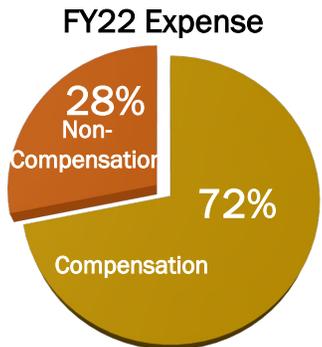
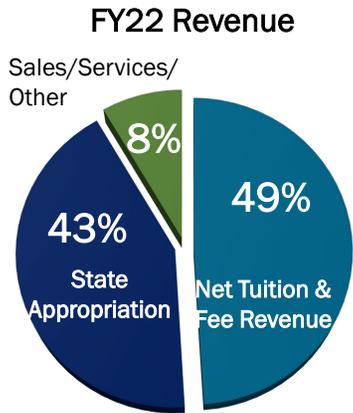
FY22 E&G and Auxiliary Operations – Capital Investments

FY22 E&G and Auxiliary Operations - Capital Investments				
	PROJECT DESCRIPTION	FY22 Budget		
		E&G	AUXILIARY	TOTAL
USM				
Glickman Boiler Replacement	Building Systems	30,000	-	
Science Boiler Replacement	Building Systems	30,000	-	
Russell Hall Envelope Repair	Building Envelope	114,364	-	
Portland Underground Util Rep	Utility Infrastructure	585,000	-	
IT Option 6	Utility Infrastructure	420,000	-	
Gorham Underground Util Rep	Utility Infrastructure	50,000	-	
Portland Underground Util Rep	Utility Infrastructure	50,000	-	
Construction of Grounds Garage Maintenance Garage/Salt Shed	New Space	215,000	-	
Portland Underground Util Rep	Utility Infrastructure	1,000,000	-	
Robie Andrews Bathroom Upgrades	Building Systems	-	282,330	
Equipment		-	-	
TOTAL		\$ 2,494,364	\$ 282,330	\$ 2,776,694
UNIVERSITY SERVICES				
A/R Billing System Replacement	Infrastructure	150,000	-	
IP Telephone Conversion	Infrastructure	533,500	-	
Orono Switchroom Power Distribution	Infrastructure	100,000	-	
Orono Switchroom Battery Replacement	Infrastructure	80,000	-	
MaineStreet Interface Enhancements	Infrastructure	136,500	-	
Various Equipment Refreshes	Equipment	675,875	-	
Capital Reserve	Capital Reserve	850,000	-	
TOTAL		\$ 2,525,875	\$ -	\$ 2,525,875
GRAND TOTAL		\$ 13,102,919	\$ 2,554,612	\$ 15,657,531

Implementation of IT capital projects (excluding equipment) pending return on investment income



FY22 Proposed Budget: E&G

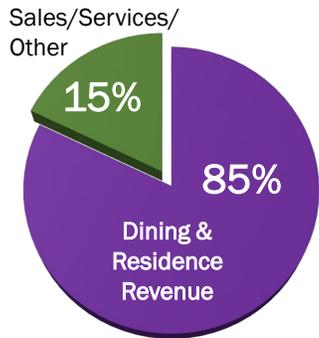


	FY21 Base	FY22 Base	\$ Change	% Change
Revenue: Tuition & Fees	\$ 321,379,167	\$ 327,992,686	\$ 6,613,519	2.1%
Tuition Waivers/Scholarships	(92,599,588)	(90,660,676)	1,938,912	-2.1%
State Appropriation	195,862,398	205,804,730	9,942,332	5.1%
Sales/Services/Other	37,887,432	40,872,579	2,985,147	7.9%
Total Revenue	462,529,409	484,009,319	21,479,910	4.6%
Expense: Personnel (net of \$9.3M attrition)	356,743,769	363,689,305	6,945,536	1.9%
Fuel & Electricity	15,122,044	15,351,701	229,657	1.5%
Supplies & Services	32,000,486	34,840,232	2,839,746	8.9%
Travel	4,667,675	5,018,754	351,079	7.5%
Memberships, Contributions & Sponsorships	1,123,242	1,127,769	4,527	0.4%
Maintenance & Alterations	11,935,435	11,995,428	59,993	0.5%
Interest Expense	1,390,267	1,239,891	(150,376)	-10.8%
Depreciation	33,945,343	33,148,096	(797,247)	-2.3%
Other Expenses & Transfers	28,059,779	39,859,115	11,799,336	42.0%
Total Operating Expenses & Transfers	484,988,040	506,270,291	21,282,251	4.4%
Operating Increase (Decrease)	\$ (22,458,631)	\$ (22,260,972)	\$ 197,659	-0.9%
Modified Cash Flow: Add back Depreciation	33,945,343	33,148,096	(797,247)	-2.3%
Less Capital Expenditures	(8,455,934)	(11,746,266)	(3,290,332)	38.9%
Less Capital Reserve Funding	(3,249,979)	(1,356,653)	1,893,326	-58.3%
Less Debt Service Principal	(4,252,774)	(5,773,560)	(1,520,786)	35.8%
Net Change Before Other Adj & Transfers	(4,471,975)	(7,989,355)	(3,517,380)	
Transfer from/(to) Budget Stabilization	4,277,470	3,478,533	(798,937)	
Net Change Subtotal	(194,505)	(4,510,822)	(4,316,317)	
Other Strategic Transfers from/(to) Reserves	6,116,261	1,651,616	(4,464,645)	
Net Change in Cash & Reserve Transfers	\$ 5,921,756	\$ (2,859,206)	\$ (8,780,962)	
Net Change after CARES			\$ 0	

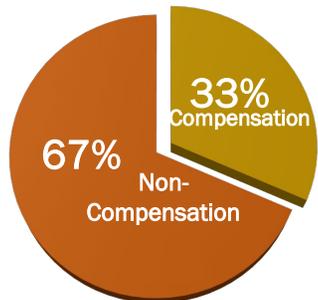


FY22 Proposed Budget: Auxiliary

FY22 Revenue



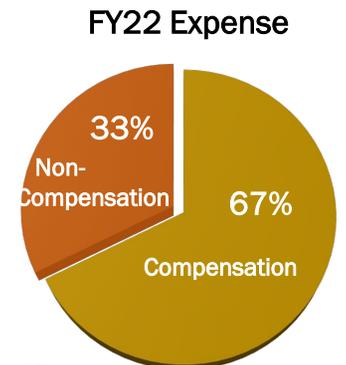
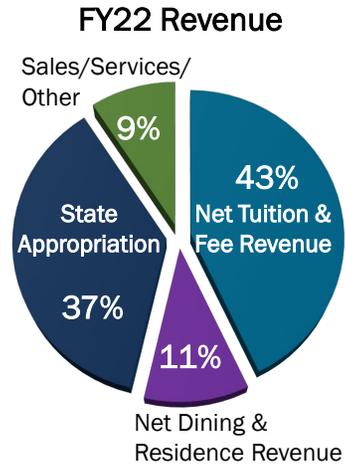
FY22 Expense



	FY21 Base	FY22 Base	\$ Change	% Change
Revenue: Tuition & Fees	\$ 173,175	\$ 873,175	\$ 700,000	404.2%
Dining	22,303,302	28,925,528	6,622,226	29.7%
Residence	25,922,961	33,159,977	7,237,016	27.9%
Tuition Waivers/Scholarships	(2,482,475)	(2,461,735)	20,740	-0.8%
Sales/Services/Other	13,664,146	10,503,376	(3,160,770)	-23.1%
Total Revenue	59,581,109	71,000,321	11,419,212	19.2%
Expense: Personnel Expense	23,214,007	23,698,937	484,930	2.1%
Fuel & Electricity	5,500,894	5,628,025	127,131	2.3%
Supplies & Services	18,092,382	20,545,284	2,452,902	13.6%
Travel	84,211	76,359	(7,852)	-9.3%
Memberships, Contributions & Sponsorships	18,957	18,876	(81)	-0.4%
Maintenance & Alterations	4,005,603	4,058,898	53,295	1.3%
Interest Expense	3,194,793	2,994,438	(200,355)	-6.3%
Depreciation	6,434,198	6,655,351	221,153	3.4%
Other Expenses & Transfers	11,174,430	8,314,913	(2,859,517)	-25.7%
Total Operating Expenses & Transfers	71,719,475	71,991,081	271,606	0.4%
Operating Increase (Decrease)	\$ (12,138,366)	\$ (990,760)	\$ 11,147,606	-91.8%
Modified Cash Flow: Add back Depreciation	6,434,198	6,655,351	221,153	3.4%
Less Capital Expenditures	(944,587)	(2,443,804)	(1,499,217)	158.7%
Less Capital Reserve Funding	-	(110,808)	(110,808)	-%
Less Debt Service Principal	(5,210,461)	(5,214,144)	(3,683)	0.1%
Net Change Before Other Adj & Transfers	(11,859,216)	(2,104,165)	9,755,051	
Transfer from/to Budget Stabilization	643,635	-	(643,635)	
Other Strategic Transfers from/(to) Reserves	5,362,282	-	(5,362,282)	
Net Change in Cash & Reserve Transfers	\$ (5,853,299)	\$ (2,104,165)	\$ 3,749,134	
Net Change after CARES		\$ 0		



FY22 Proposed Budget: E&G and Auxiliary



	FY21 Base	FY22 Base	\$ Change	% Change
Revenue: Tuition & Fee	\$ 321,552,342	\$ 328,865,861	\$ 7,313,519	2.3%
Dining	22,303,302	28,925,528	6,622,226	29.7%
Residence	25,922,961	33,159,977	7,237,016	27.9%
Tuition Waivers/Scholarships	(95,082,063)	(93,122,411)	1,959,652	-2.1%
State Appropriation	195,862,398	205,804,730	9,942,332	5.1%
Sales/Services/Auxiliary	51,551,578	51,375,955	(175,623)	-0.3%
Total Revenue	522,110,518	555,009,640	32,899,121	6.3%
Expense: Personnel (net of \$9.3M attrition)	379,957,776	387,388,242	7,430,466	2.0%
Fuel & Electricity	20,622,938	20,979,726	356,788	1.7%
Supplies & Services	50,092,868	55,385,516	5,292,648	10.6%
Travel	4,751,886	5,095,113	343,227	7.2%
Memberships, Contributions & Sponsorships	1,142,199	1,146,645	4,446	0.4%
Maintenance & Alterations	15,941,038	16,054,326	113,288	0.7%
Interest Expense	4,585,060	4,234,329	(350,731)	-7.6%
Depreciation	40,379,541	39,803,447	(576,094)	-1.4%
Other Expenses & Transfers:	39,234,209	48,174,028	8,939,819	22.8%
Total Operating Expenses & Transfers	556,707,515	578,261,372	21,553,857	3.9%
Operating Increase (Decrease)	\$ (34,596,997)	\$ (23,521,732)	\$ 11,345,265	-32.8%
Modified Cash Flow: Add back Depreciation	40,379,541	39,803,447	(576,094)	-1.4%
Less Capital Expenditures	(9,400,521)	(14,190,070)	(4,789,549)	50.9%
Less Capital Reserve Funding	(3,249,979)	(1,467,461)	1,782,518	-54.8%
Less Debt Service Principal	(9,463,235)	(10,987,704)	(1,524,469)	16.1%
Net Change Before Other Adj & Transfers	(16,331,191)	(10,093,520)	6,237,671	
Transfer from/(to) Budget Stabilization	4,921,105	3,478,533	(1,442,572)	
Net Change Subtotal	(11,410,086)	(6,614,987)	4,795,099	
Transfer from/(to) Admin Savings Rsrv	11,478,543	1,651,616	(9,826,927)	
Net Change in Cash & Reserve Transfers	\$ 68,457	\$ (4,963,371)	\$ (5,031,828)	
Net Change after CARES			\$ 0	



Quasi-Independent State Entities Budget Requirement

- Public Law 2011, Chapter 616 mandates:
 - Board of Trustees approval of the annual budget for travel, meals, and entertainment costs.
 - Board of Trustees approval of the annual budget for contribution expenses – defined by this Public Law as membership dues & fees, gifts, donations, and sponsorships.
 - Periodic reporting of the actual travel and contribution costs by the UMS to the Board of Trustees.
 - Annual reporting to the Legislature by the UMS of contributions made to persons in the preceding year that were greater than \$1,000, and the total contributed to each.

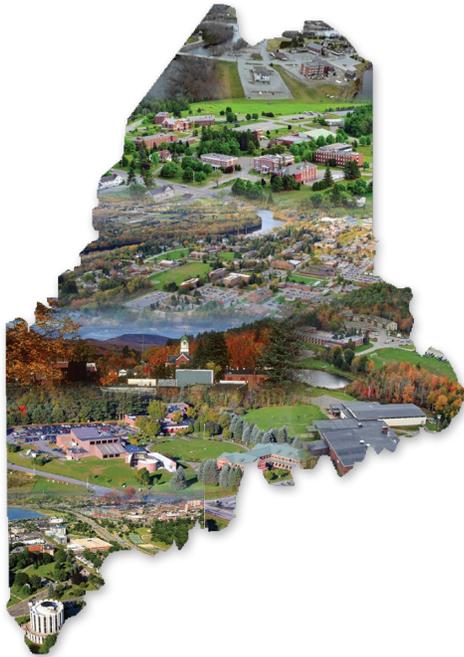
FY22 Budget	(\$000's)	
Fund	Travel, Meals, Entertainment	Memberships, Gifts, Donations, & Sponsorships
E&G/Auxiliary	\$5,095	\$ 1,147
Restricted/Other	4,000	550
Total	\$9,095	\$ 1,697

E&G/Auxiliary are included in the proposed operating budgets. Restricted/Other includes grants & contracts, MEIF, Coop. Ext, etc. and is not included in the operating budgets.

- UMS “Use of University funds” policy generally prohibits charitable contributions; Sponsorships which advance the University’s mission are allowed. UMS “Travel & Expense” policy defines what constitutes allowable travel, meals, and entertainment expenses.



Appendix

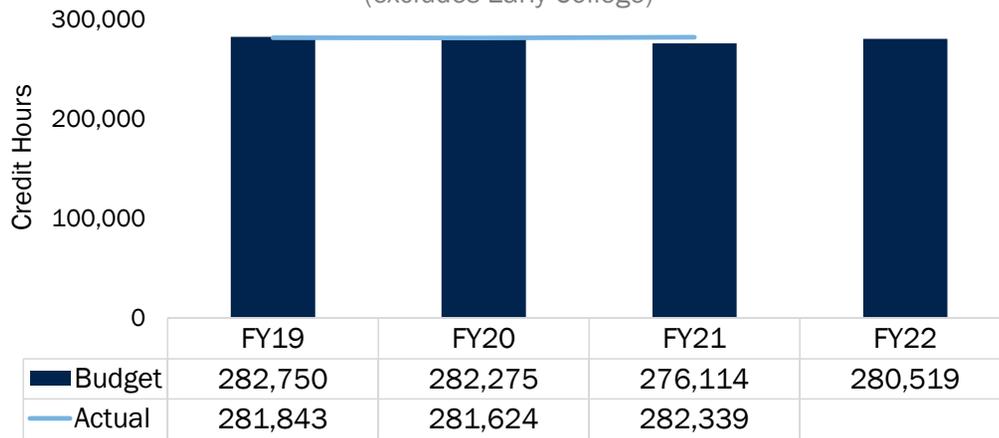


- Detailed Information by Campus for FY22:
 - Enrollment & Residence Hall Occupancy
 - Operating Budgets
 - Student Cost Report

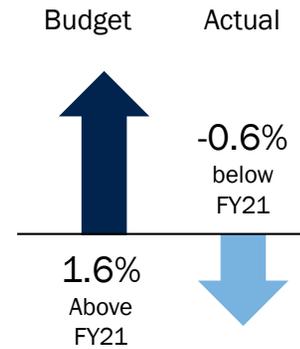


UMaine Enrollment

Total Credit Hour Enrollment (excludes Early College)



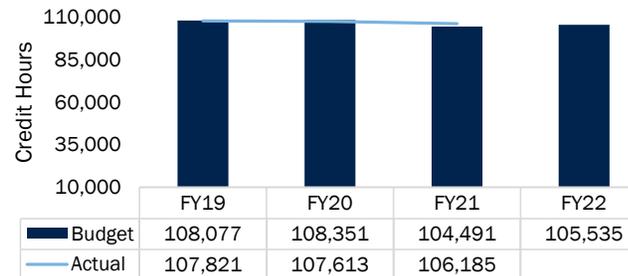
FY22 Enrollment Budget



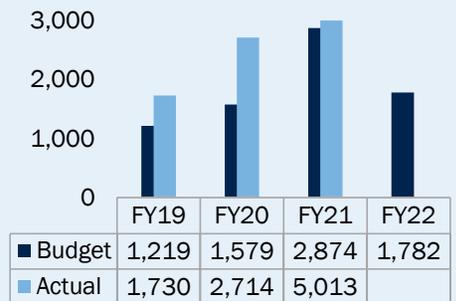
In-State (excludes EC)



Out-of-State



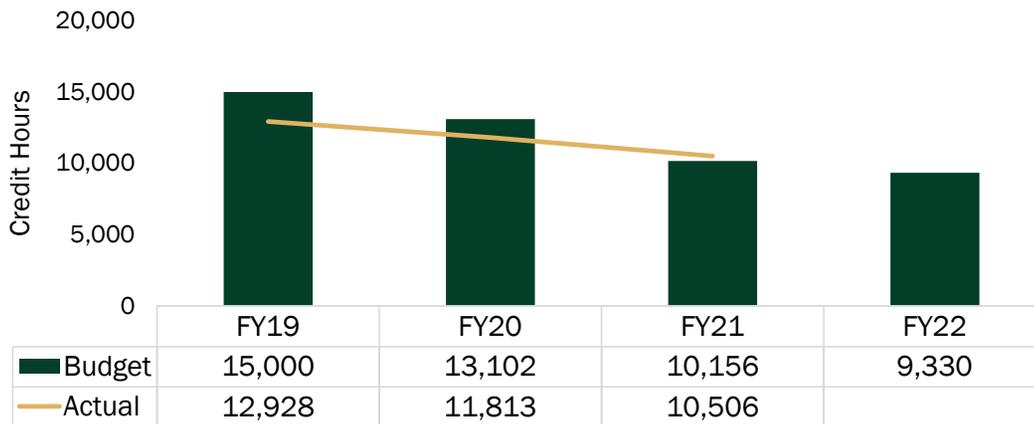
Early College



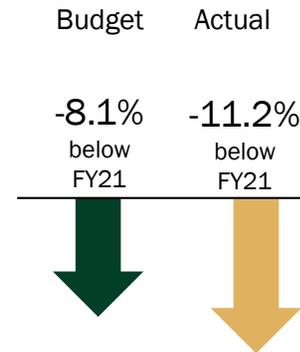


UMM Enrollment

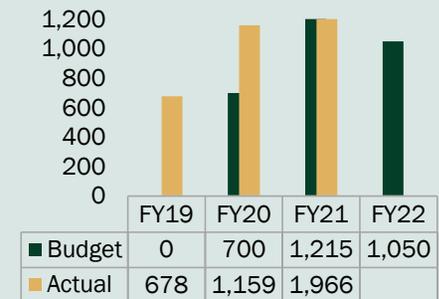
Total Credit Hour Enrollment (excludes Early College)



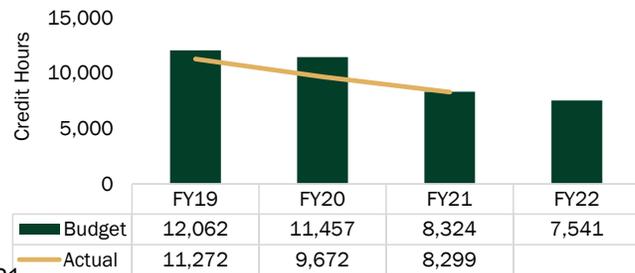
FY22 Enrollment Budget



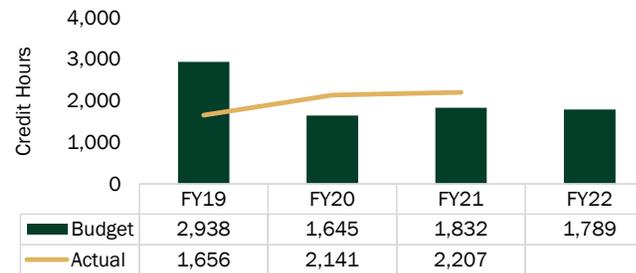
Early College



In-State (excludes EC)

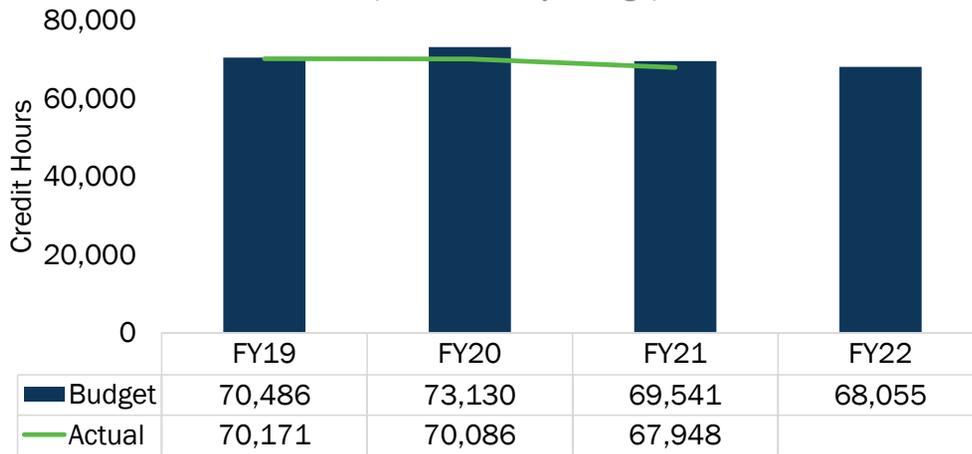


Out-of-State

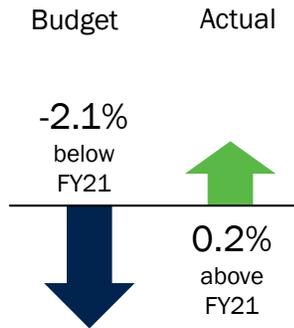


 UNIVERSITY of MAINE at AUGUSTA **UMA Enrollment**

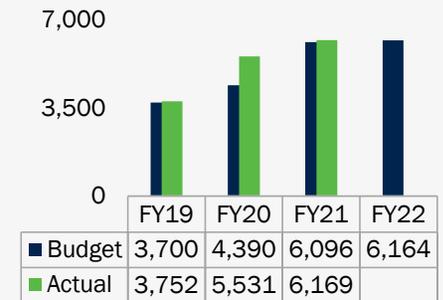
Total Credit Hour Enrollment
(excludes Early College)



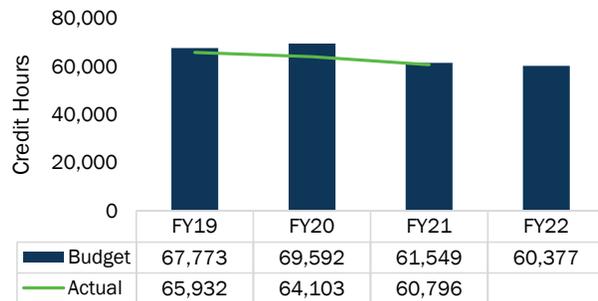
FY22 Enrollment Budget



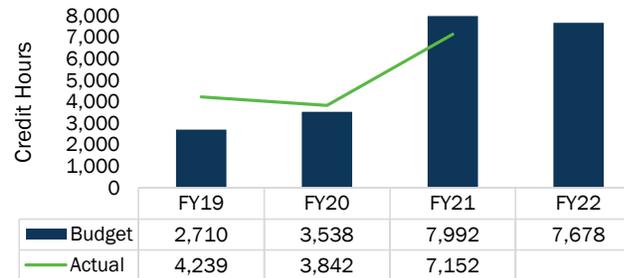
Early College



In-State (excludes EC)

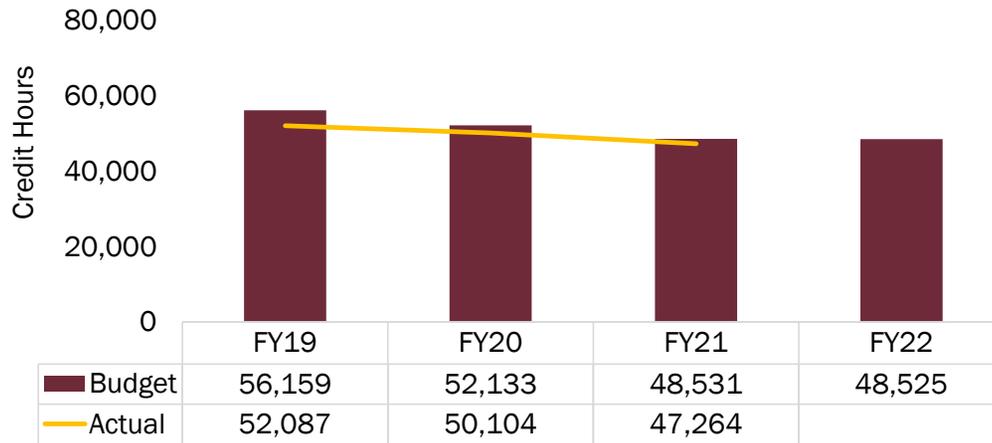


Out-of-State

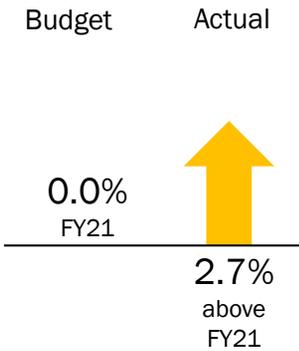


UNIVERSITY of MAINE FARMINGTON JMF Enrollment

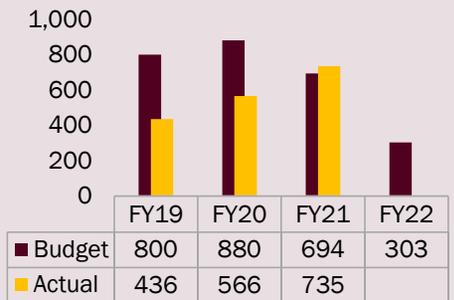
Total Credit Hour Enrollment
(excludes Early College)



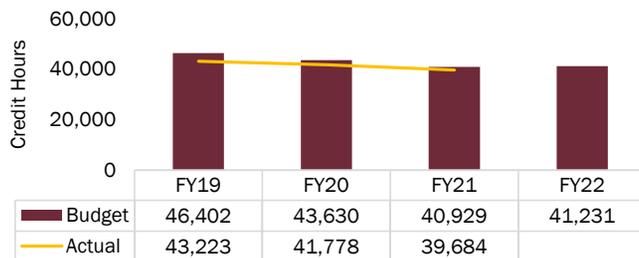
FY22 Enrollment Budget



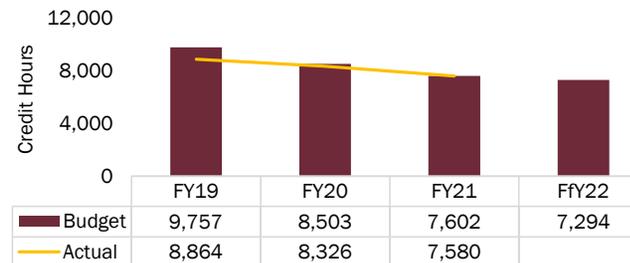
Early College



In-State (excludes EC)



Out-of-State

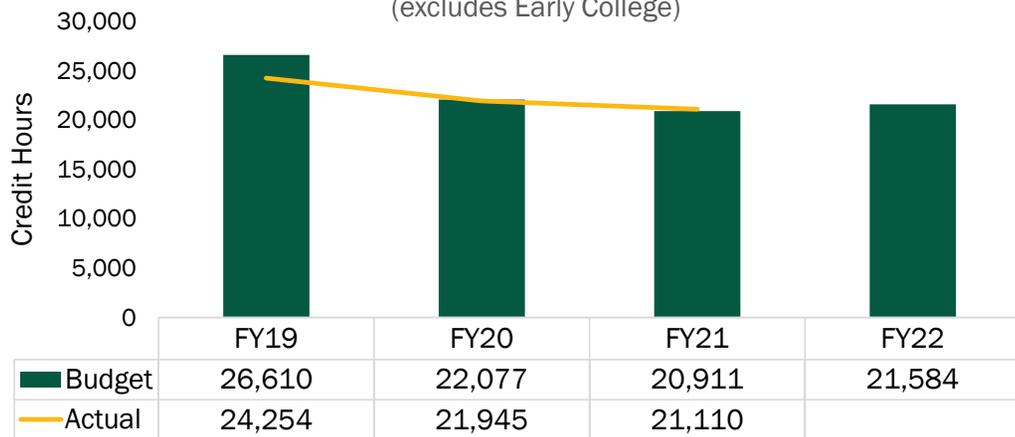




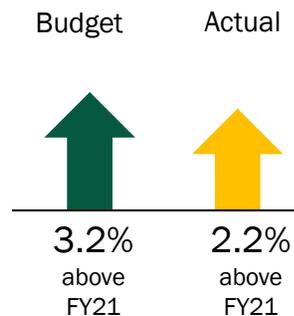
UMFK Enrollment

Total Credit Hour Enrollment

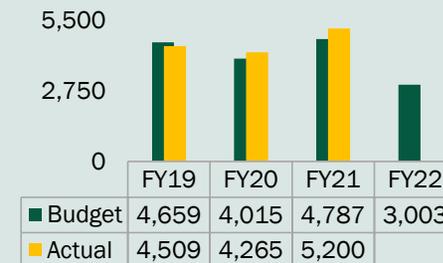
(includes Academic Partnership)
(excludes Early College)



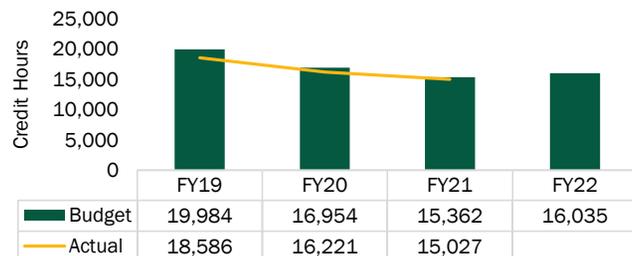
FY22 Enrollment Budget



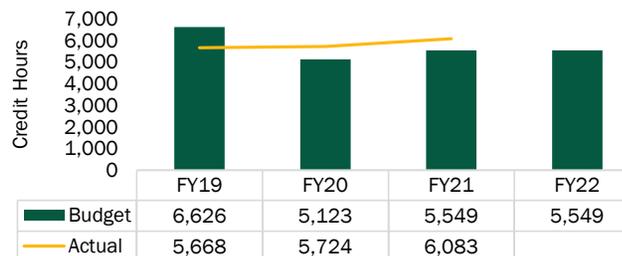
Early College



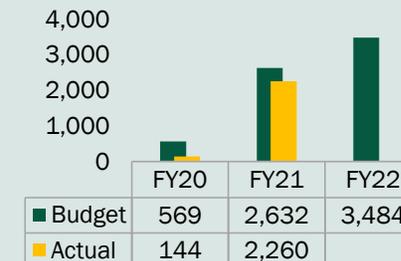
In-State (excludes EC)



Out-of-State



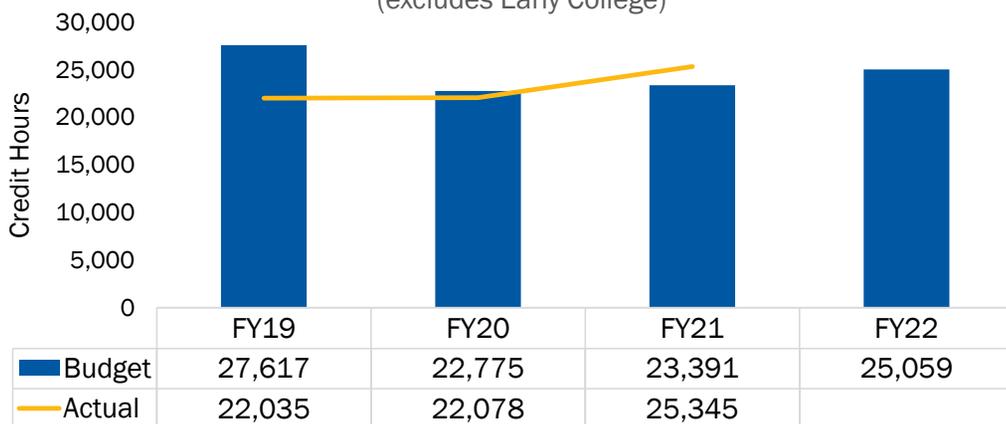
AP



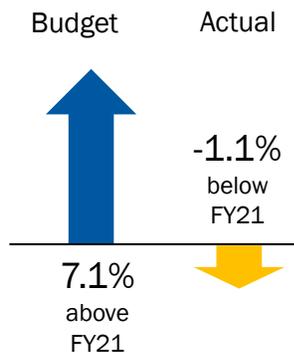


Total Credit Hour Enrollment

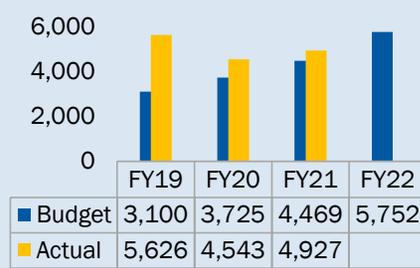
(includes CBE, Academic Partnership)
(excludes Early College)



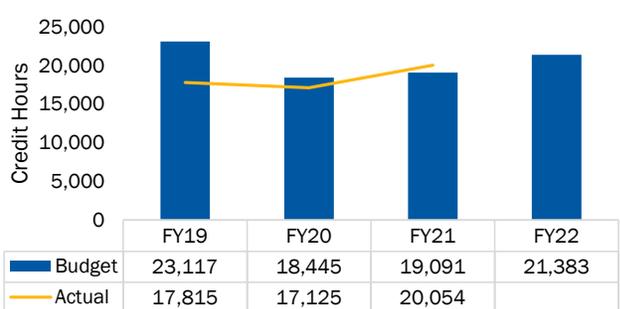
FY22 Enrollment Budget



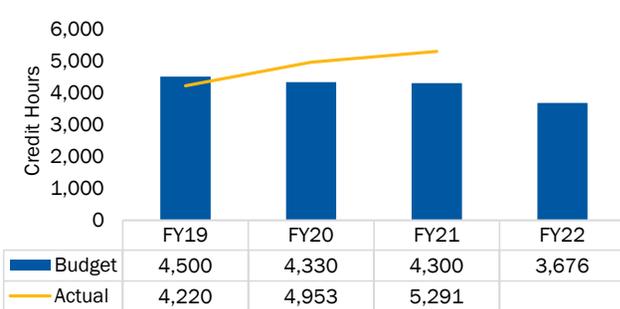
Early College



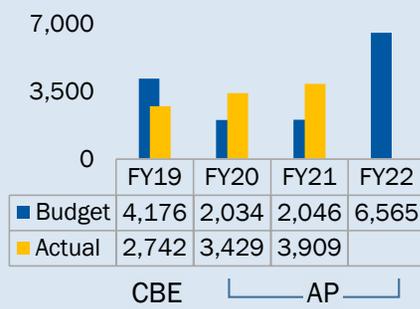
In-State (excludes EC)



Out-of-State



CBE/AP

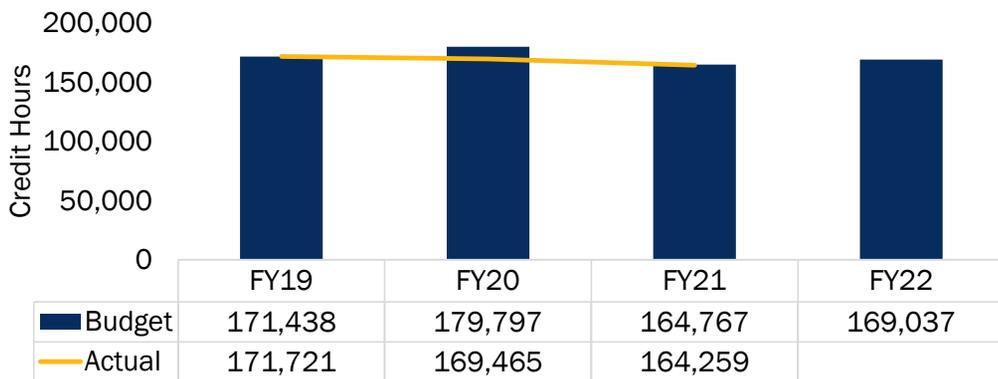




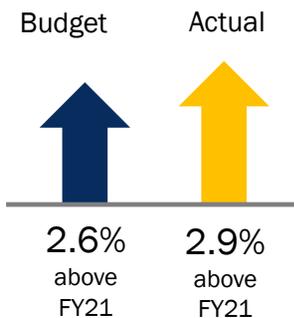
USM Enrollment

Total Credit Hour Enrollment

(includes Academic Partnership)
(excludes Early College)



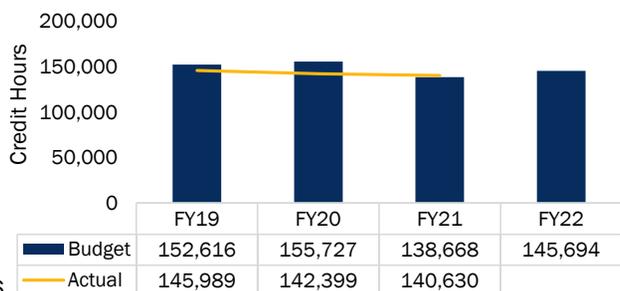
FY22 Enrollment Budget



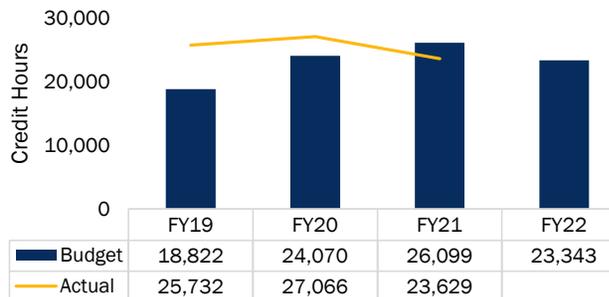
Early College



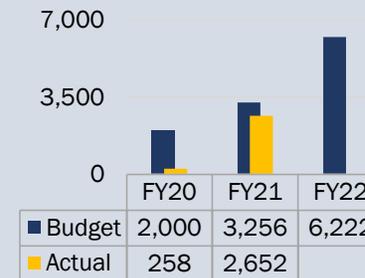
In-State (excludes EC)



Out-of-State



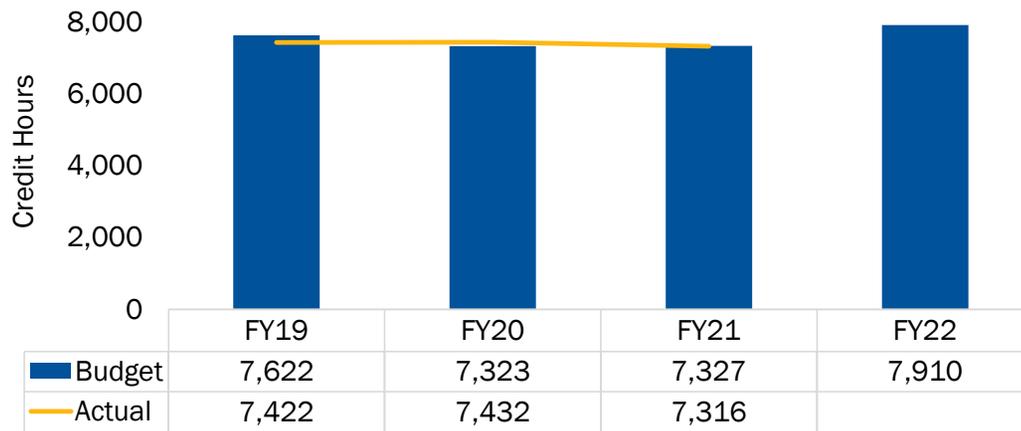
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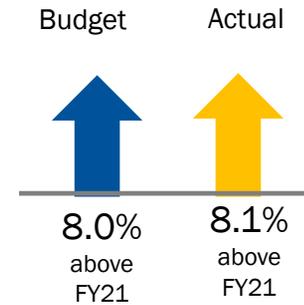


Maine Law Enrollment

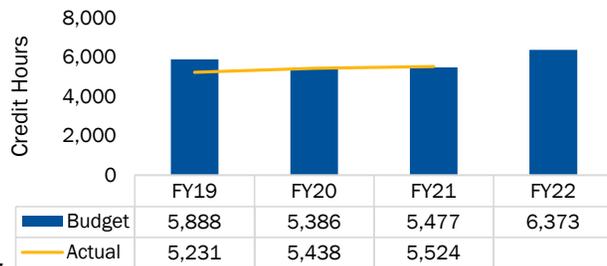
Total Credit Hour Enrollment



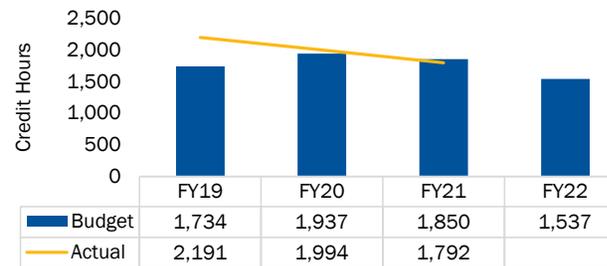
FY22 Enrollment Budget



In-State

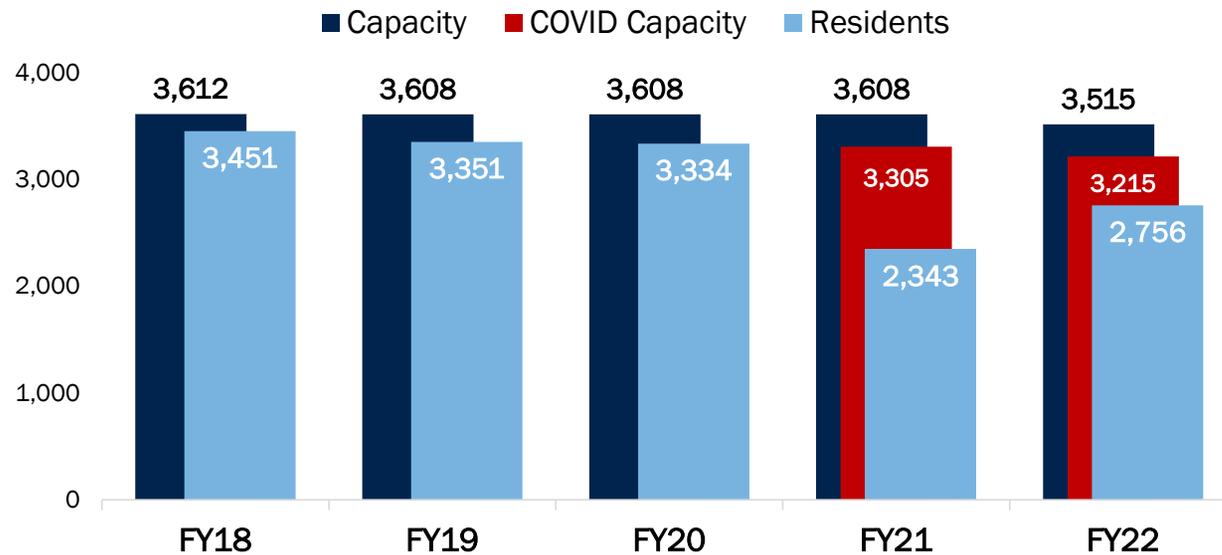


Out-of-State





Residence Hall Occupancy (Annual Average)

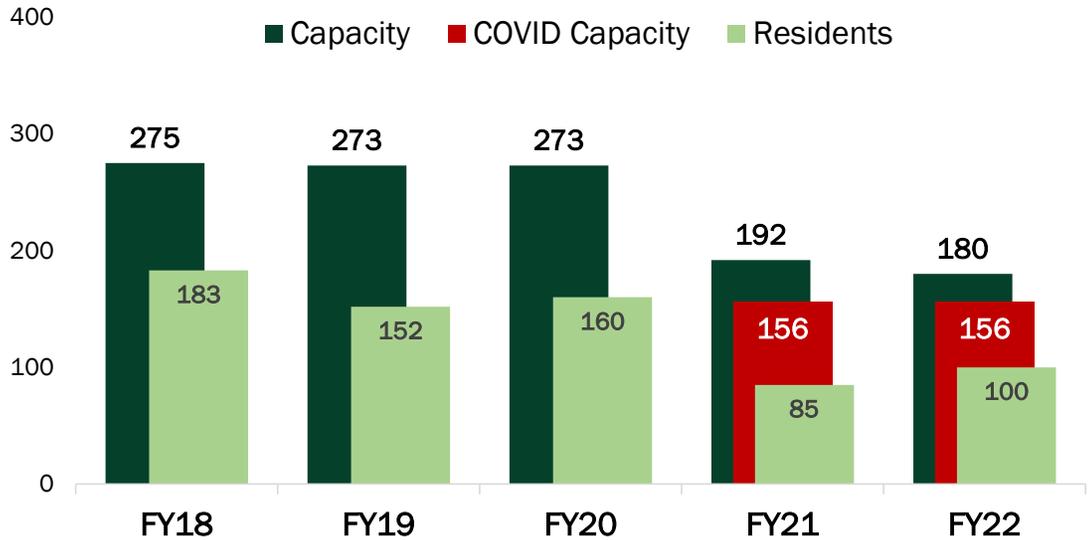


Normal Occupancy	96%	93%	92%	65%	78%
COVID Occupancy				71%	86%





Residence Hall Occupancy (Annual Average)



Normal Occupancy	67%	56%	59%	44%	56%
COVID Occupancy				54%	64%

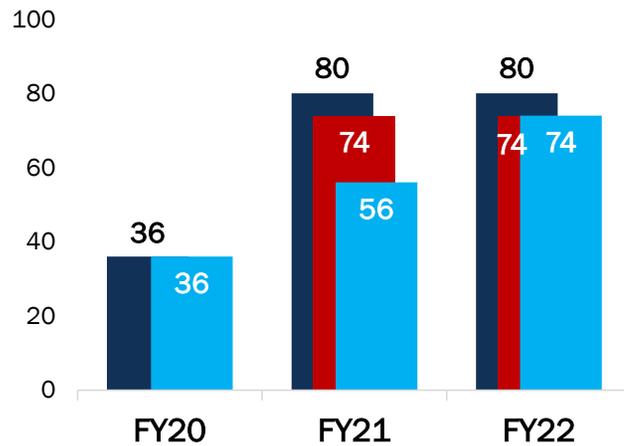




Residence Hall Occupancy (Annual Average)



■ Capacity ■ COVID Capacity ■ Residents

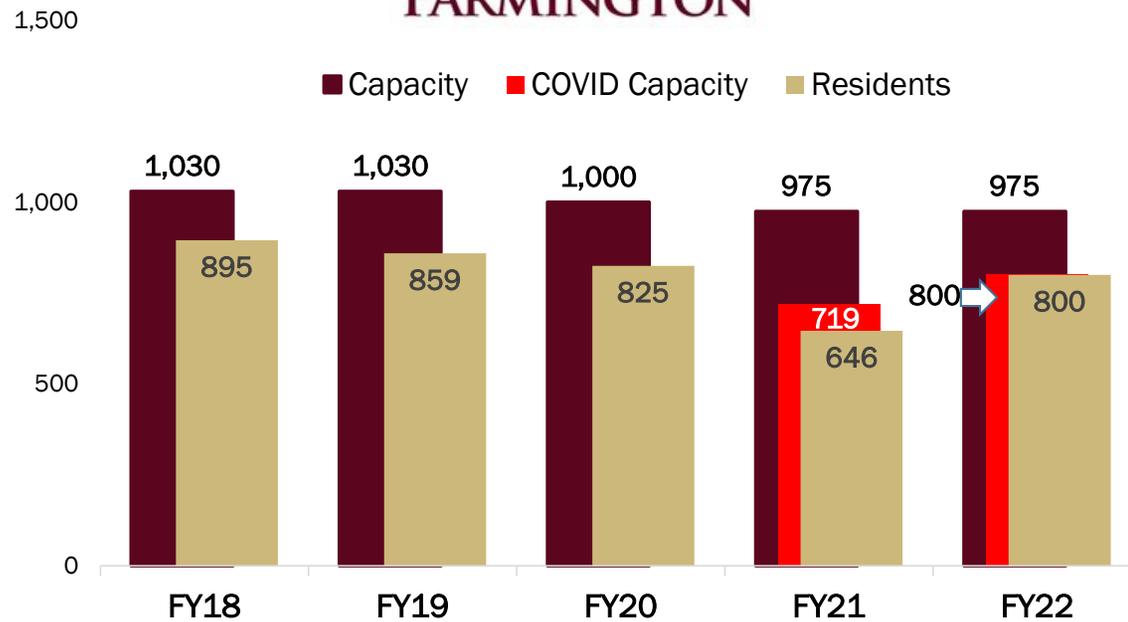


Normal Occupancy	100%	70%	93%
COVID Occupancy		76%	100%

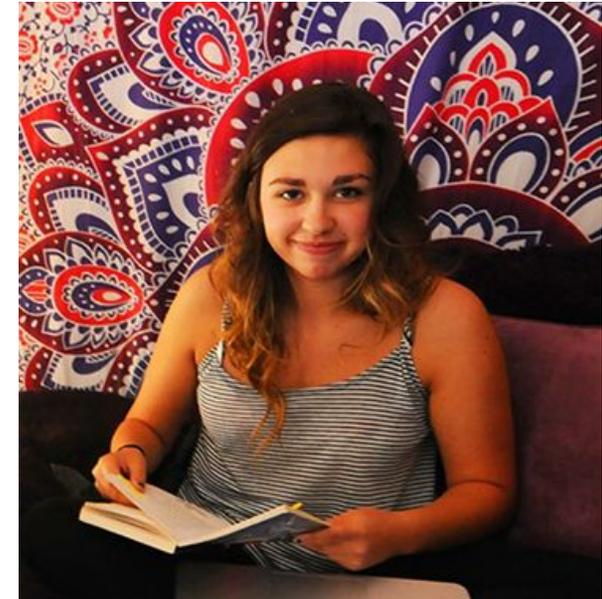




Residence Hall Occupancy (Annual Average)

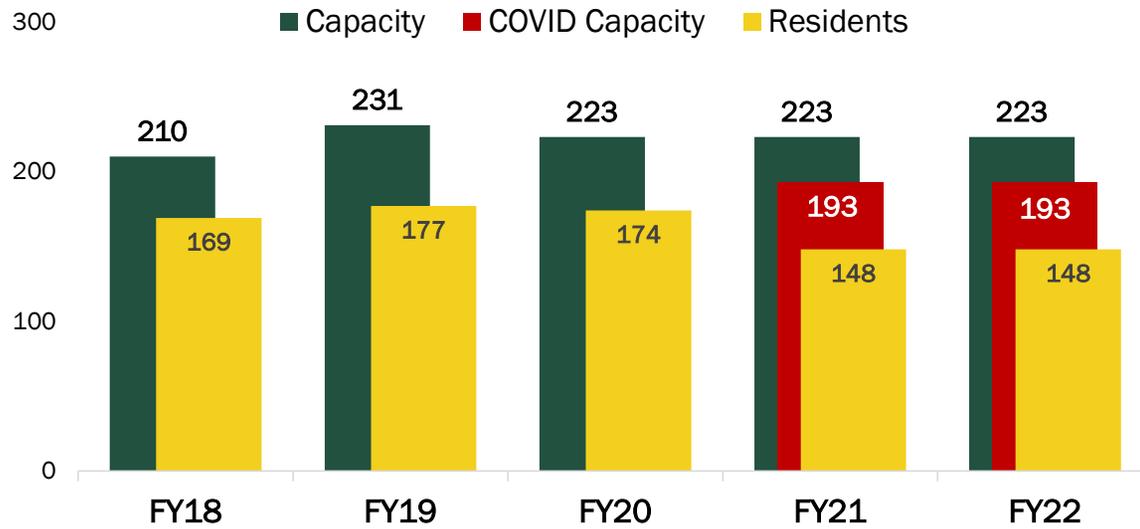


Normal Occupancy	87%	83%	83%	66%	82%
COVID Occupancy				90%	100%

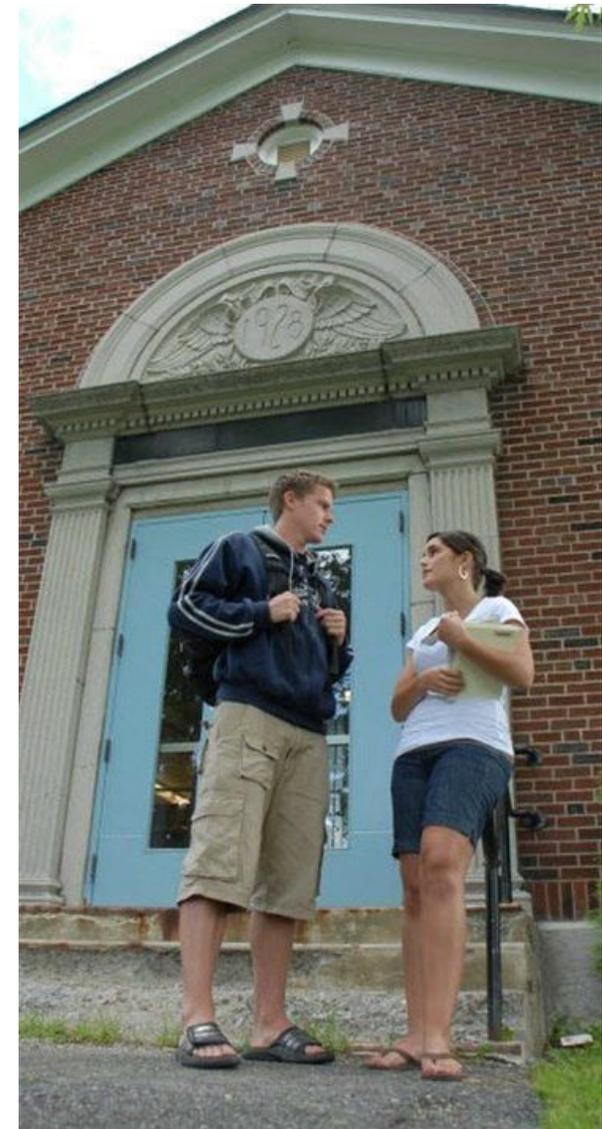




Residence Hall Occupancy (Annual Average)

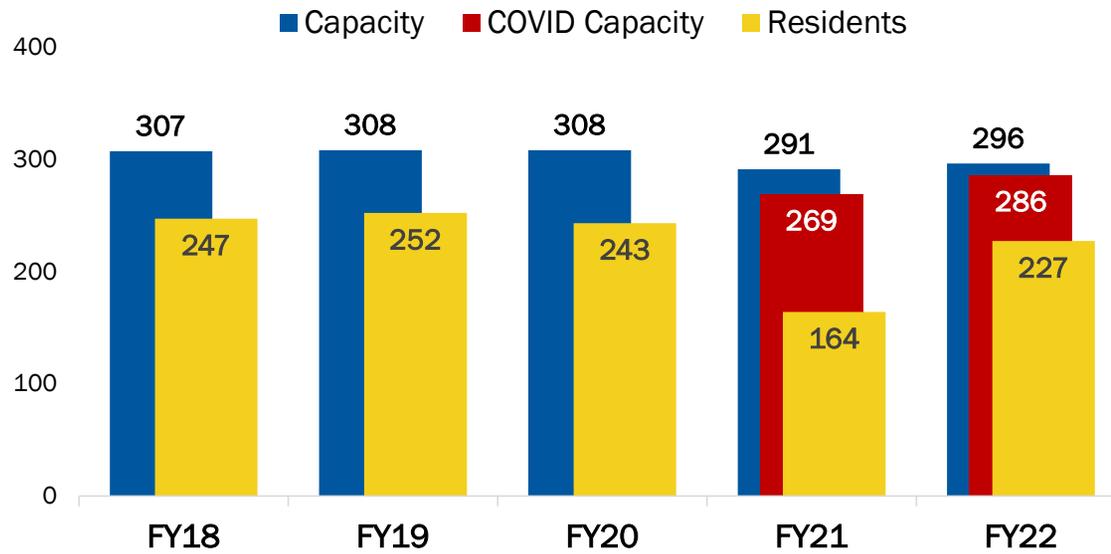


Normal Occupancy	80%	77%	78%	66%	66%
COVID Occupancy				77%	77%





Residence Hall Occupancy (Annual Average)

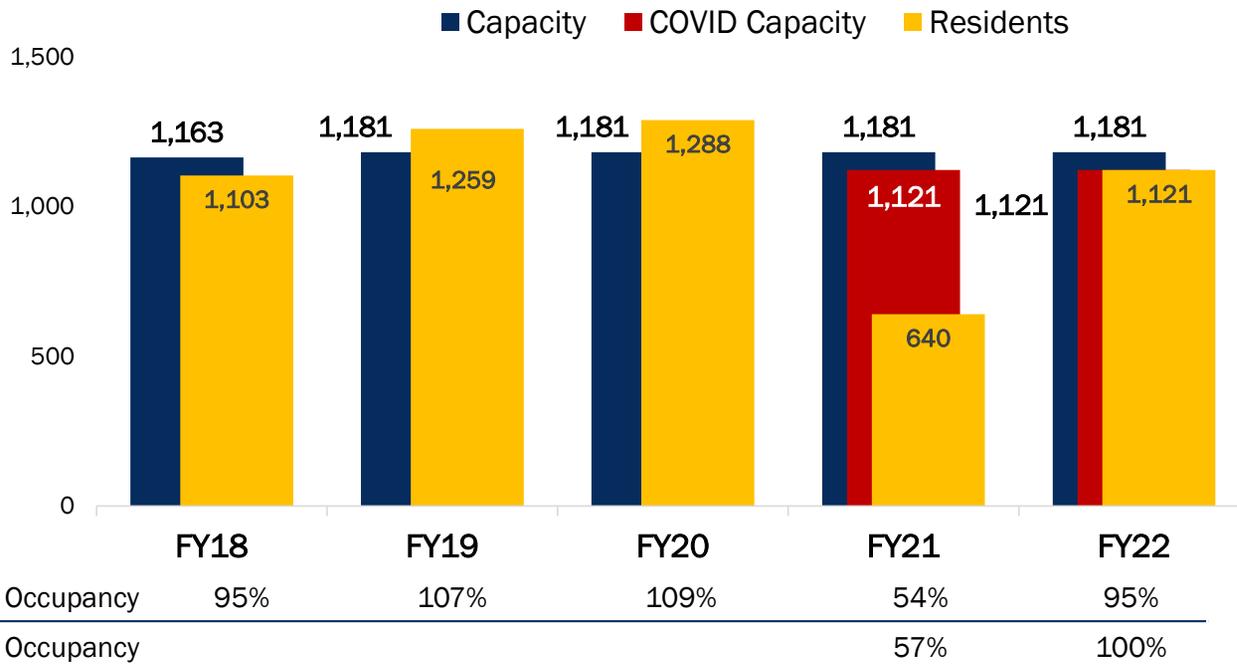


Normal Occupancy	80%	82%	79%	56%	77%
COVID Occupancy				61%	79%





Residence Hall Occupancy (Annual Average)



University of Maine System
Board of Trustees

AGENDA ITEM SUMMARY

NAME OF ITEM: Multi-year Financial Analysis (MYFA), UMS

INITIATED BY: Dannel P. Malloy, Chancellor

BOARD INFORMATION: X

BOARD ACTION:

BOARD POLICY:

Policy 701 – Capital Budgets

UNIFIED ACCREDITATION CONNECTION:

N/A

BACKGROUND:

Vice Chancellor Low, will present the 5-year MYFA for the University of Maine System.

6/17/2021



University of Maine System Assumptions

Description	Budget	Projected				
	FY22	FY23	FY24	FY25	FY26	
CPI	-	2.1%	2.1%	2.1%	2.1%	
Appropriation	3.0%	3.0%	1.5%	1.5%	1.5%	
Tuition Rate (in-state, undergrad)	0.0%	2.1%	2.1%	2.1%	2.1%	
Compensation	-	2.0%	2.5%	2.5%	2.5%	
Benefit Rate - full-time	54.0%	54.7%	55.3%	55.5%	55.9%	
Funded Depreciation	5.0%	5.5%	6.0%	6.5%	7.0%	
Non-compensation Expense	-	2.1%	2.1%	2.1%	2.1%	

Results Window	FY22	%	FY23	%	FY24	%	FY25	%	FY26	%
Consolidated E&G Net Change	\$ (7,989,355)	-1.47%	\$ (4,478,368)	-0.78%	\$ (8,350,486)	-1.40%	\$ (8,182,341)	-1.33%	\$ (5,848,641)	-0.92%
Consolidated AUX Net Change	\$ (2,104,165)	-0.39%	\$ (1,570,680)	-0.27%	\$ 915,304	0.15%	\$ 1,499,446	0.24%	\$ 1,765,921	0.28%
Consolidated E&G/AUX Net Change	\$ (10,093,520)	-1.85%	\$ (6,049,047)	-1.06%	\$ (7,435,182)	-1.25%	\$ (6,682,895)	-1.09%	\$ (4,082,720)	-0.64%