

Board of Trustees

**Finance, Facilities & Technology Committee**

June 24, 2020 from 9:00 am to 1:00 pm

Zoom Meeting

[BOARD COMMITTEE MEETING LIVE AUDIO STREAM](#)

**AGENDA**

9:00am – 9:10am

**TAB 1**

Solar Array, UMPI

9:10am – 9:20am

**TAB 2**

Tau Kappa Epsilon Ground Lease, UM

9:20am – 9:30am

**TAB 3**

Capital Projects Status Report and Bond Projects Update, UMS

9:30am – 9:45am

**TAB 4**

Review of IT Projects with a Value of \$250,000 or Greater

9:45am – 1:00pm

**TAB 5**

FY2021 Proposed Operating & Capital Budget and Student Charges – Second Reading, UMS

10:00 - 10:40 - Ryan overview (40 mins.)

10:40 - 11:05 - UM / UMM (25 mins.)

11:05 - 11:10 – Break (5 mins.)

11:10 - 11:30 – USM (20 mins.)

11:30 - 11:45 – UMA (15 mins.)

11:45 - 12:00 – UMF (15 mins.)

12:00 - 12:15 – UMPI (15 mins.)

12:15 - 12:20 – Break (5 mins.)

12:20 - 12:35 – UMFK (15 mins.)

12:35 - 12:45 - Maine Law (10 mins.)

12:45 - 1:00 – Questions (15 mins.)

Action items within the Committee purview are noted in green.

Items for Committee decisions and recommendations are noted in red.

*Note: Times are estimated based upon the anticipated length for presentation or discussion of a particular topic.*

*An item may be brought up earlier or the order of items changed for effective deliberation of matters before the Committee.*




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## AGENDA ITEM SUMMARY

1. **NAME OF ITEM:** Solar Array, UMPI
2. **INITIATED BY:** Mark R. Gardner, Chair
3. **BOARD INFORMATION:** **BOARD ACTION:** X
4. **OUTCOME:** **BOARD POLICY:**  
 Enhance fiscal positioning 701 – Budgets, Operating & Capital  
 Support Maine through research and  
 economic development
5. **BACKGROUND:**
  - a. **Executive summary of the request:**  
 The University of Maine System, acting through the University of Maine at Presque Isle (UMPI), requests authorization to expend up to \$700,000 to construct a 450,000-kilowatt solar array on the UMPI campus. Funding for this project is from insurance proceeds.  
  
 This request is pursuant to Board of Trustee Policy 701, which requires projects with a total cost of more than \$500,000 to be considered by the Board of Trustees or its Finance, Facilities and Technology Committee. The scope of this project places it within the purview of the Finance/Facilities/Technology Committee to approve on behalf of the Board without further consideration by the full Board.
  - b. **Overall requested budget and funding source:**  
 Funding for this project will come from two primary sources, both of which ultimately are insurance proceeds. First, \$444,240 will come from insurance reimbursement from the wind turbine (explained further below). The remainder of the project cost, \$255,760, will come from the campus capital planning reserve, which has current balance of \$815,384. However, \$734,571 of the balance of the capital reserves also was funded by turbine insurance coverage. Ultimately, the project is funded by insurance proceeds.
  - c. **More detailed explanation of rationale for project and metrics for success of the project (ROI or other):**  
 On Sunday, April 1, 2018, the UMPI 600-kilowatt wind turbine, which began operating in 2009, suffered a mechanical malfunction resulting in a fire. This resulted in the turbine being deemed a total loss that then led to insurance proceeds being provided to the campus. Specifically, the campus received \$734,571 that represented the

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depreciated value of the turbine. Additionally, UMS Risk Management was able negotiate a planned reimbursement of \$444,240 from the insurance companies should the campus invest in a new alternative energy project. This amount has not yet been paid and would be due upon submission of invoicing of a similar type capital project. UMPI re-confirmed this commitment from the insurer on May 11, 2020.

A return on investment analysis has been completed. It is estimated that the annual savings on utility costs (@\$0.09/kW) will be \$41,760 with estimated annual maintenance costs at \$7,381, or a net savings of approximately \$34,000 annually. Based on those estimates, the simple payback for the entire project budget would be approximately 20 years. The simple payback measured against the capital reserve contribution to the budget would be approximately 8 years.

**d. Explanation of the scope and substance of the project:**

Since the loss of the turbine, UMPI has been assessing options to obtain a renewable source for its electricity demand, and to take advantage of the reimbursement amount, mentioned above. The campus has engaged with LaBella Associates to design a solar array that will assist in offsetting the campus' electrical costs and again put it on a path towards carbon neutrality. The scope of the project has been focused on developing a solar array to meet these needs.

The design phase has generated an array that will be located on UMS land adjacent to the wind turbine site. It will be comprised of 1,015 individual Photovoltaic fixed units laid out in a 6 row format. The land it will be located on is an unmaintained field. The site was chosen for multiple reasons, including its proximity to existing underground electrical infrastructure, the topography of the land, limited to no shading, and minimal earthwork needed for installation. Additionally, the design includes the placement of a single dual-tracking solar unit in close proximity to the current Presidents residence. The goal of this unit, in addition to power generation for the structure, will be educational, by monitoring the generation of this unit in comparison to the electricity demanded by a residential-type structure.

A return on investment analysis has been completed. It is estimated that the annual savings on utility costs (@\$0.09/kW) will be \$41,760 with estimated annual maintenance costs at \$7,381. With these figures, it is expected that the project will return all campus expended funds by year 8.

In the current environment, if this were solely a campus-funded project, UMPI would be inclined to defer the project until economic circumstances stabilized. However, given the opportunity to offset the majority of this project's cost with the insurance reimbursement funding, the campus is comfortable with and is asking to proceed. There also are additional factors in favor of moving forward.

First, the LaBella Associates design allows the University to minimize its capital investment. Second, the estimated annual savings will offset the majority of the University's annual electrical costs, which, per kW charged, are the highest in the state of the seven campuses, resulting not only at a complete return on investment within eight years, maximum, but a compounding annual reduction in electrical costs as provider charges continue to increase. Third, the construction of the project allows the University to make significant progress toward its goal of carbon neutrality with

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minimal annual maintenance costs. Fourth, while there has not been a stated time limit on this funding source, there is a risk that the additional insurance reimbursement will eventually no longer be accessible. This would result in a net loss (including increased utilities costs), over a decade of nearly \$800,000 to the University.

**e. Changes, if any, in net square footage or ongoing operating costs resulting from the project:**

This project will have no net effect on square footage. See section d. regarding operating costs. Estimated annual maintenance costs are less than \$8,000 and are more than offset by the estimated avoided utility costs.

**f. Budget for the project, total budgeted contingency and, if needed, further elaboration on funding source and selection:**

The total project budget is set at \$700,000 with a full 10% project contingency carried.

**g. Alternatives that were considered:**

The campus reviewed other options including replacement of the wind turbine and various other types and locations for the solar array. See additional information in section d.

**h. Timeline for start, occupancy and completion:**

If approved, bidding for this project would commence immediately with the goal of selecting a construction firm no later than the end of month July. Construction would commence in August with estimated completion in September or October.

**6. TEXT OF PROPOSED RESOLUTION:**

That the Board of Trustees, acting through the Finance/Facilities/Technology Committee authorizes the University of Maine at Presque Isle to expend up to \$700,000 to construct the solar array, as outlined, with funding from wind turbine insurance reimbursement and campus capital planning reserves, including temporary use of reserves if needed pending receipt of reimbursement.





300 State Street, Suite 201  
Rochester, NY 14614  
585-454-6110  
labellapec.com

NOT FOR CONSTRUCTION

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AT PRESQUE ISLE  
181 MAIN STREET  
PRESQUE ISLE, ME 04769



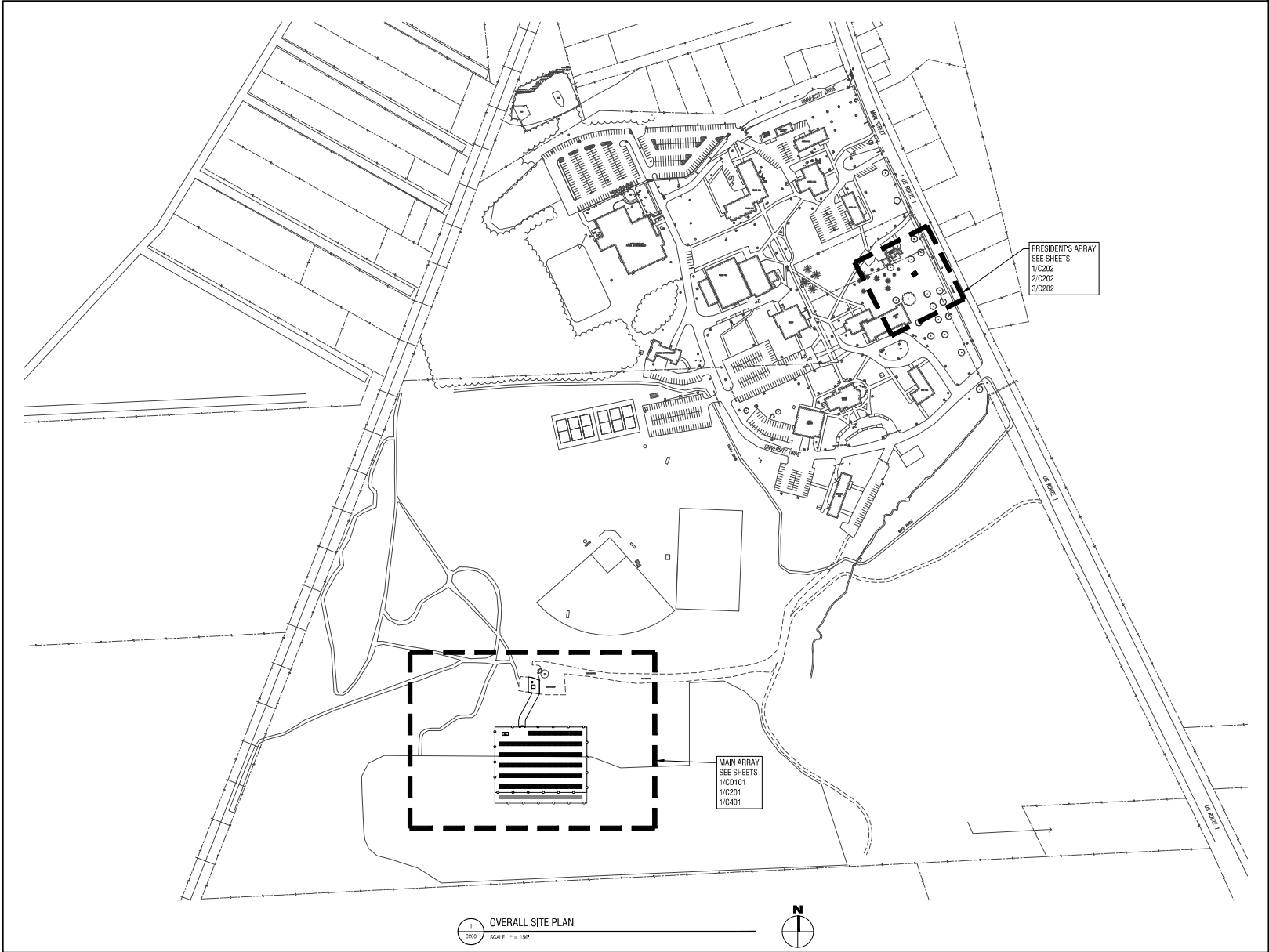
CAMPUS SOLAR ARRAY  
181 MAIN STREET  
PRESQUE ISLE, ME 04769

REV	DATE	DESCRIPTION
1		Revised
PROJECT NUMBER:		2200127
DRAWN BY:		BER
REVIEWED BY:		DPB
ISSUED FOR:		REVIEW
DATE:		MAY 2020
DRAWING NAME:		

OVERALL SITE PLAN

DRAWING NUMBER:

C002





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Rochester, NY 14614  
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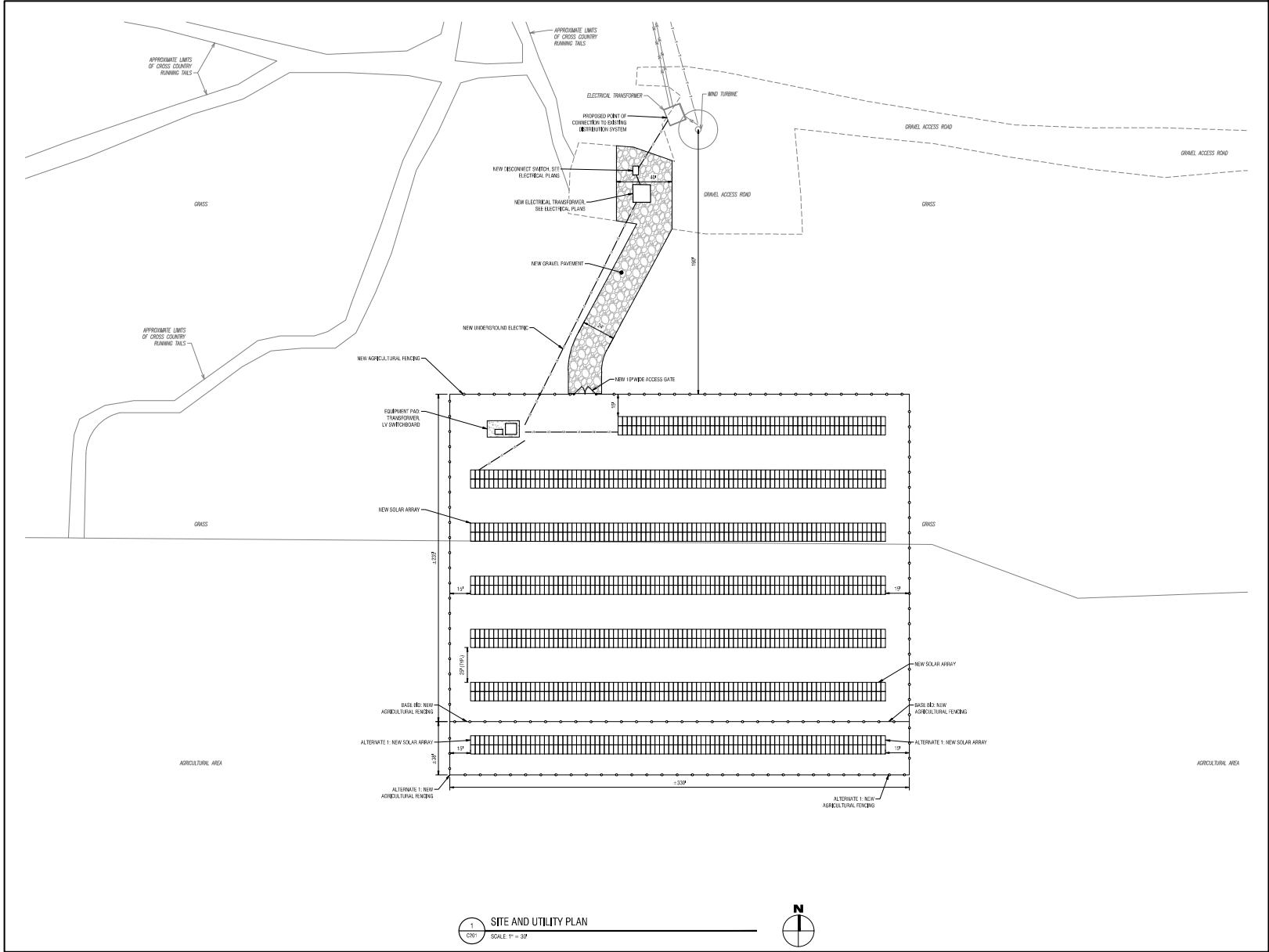
CAMPUS SOLAR ARRAY  
181 MAIN STREET  
PRESQUE ISLE, ME 04769

REV	DATE	DESCRIPTION
1		POISSON
PROJECT NUMBER: 2200127		
DRAWN BY: BER		
REVIEWED BY: DFB		
ISSUED FOR: REVIEW		
DATE: MAY 2020		
DRAWING NAME:		

MAIN ARRAY -  
SITE AND  
UTILITY PLAN

DRAWING NUMBER:

C201



2/20/2023 3:46 PM



## AGENDA ITEM SUMMARY

1. **NAME OF ITEM:** Tau Kappa Epsilon Ground Lease, UM
2. **INITIATED BY:** Mark R. Gardner, Chair
3. **BOARD INFORMATION:** **BOARD ACTION:** X
4. **OUTCOME:** **BOARD POLICY:**  
 Primary Outcomes: 802 – Disposition of Real Property  
     Increase enrollment  
     Improve student success and completion
5. **BACKGROUND:**  
  
 The University of Maine System acting through the University of Maine (UM) requests authorization to amend or enter a ground lease with Tau Kappa Epsilon (TKE) Housing Corporation. This request is pursuant to Board Policy 802, Disposition of Real Property, which requires Board approval for leases exceeding ten years or \$500,000. In this case, the requirement is in regards to the duration and approval by the full Board is required.  
  
 Tau Kappa Epsilon (TKE) is a fraternity in good standing on the University of Maine campus. The current lease through its housing corporation, TKE Housing Corporation, began September 1, 1970 and expires on August 31, 2020. The new agreement would be for a further 30 years for less than one acre at 370 College Avenue, just north of the Alford Arena on College Avenue. The amended lease would continue to include an annual rent of \$1. The land is being used for the purposes of operating a University recognized fraternity house. The structure located on the land is owned by the Fraternity and subject to the terms of the lease with the University.
6. **TEXT OF PROPOSED RESOLUTION:**  
 That the Finance, Facilities and Technology Committee forward this item to the Consent Agenda at the July 20, 2020, Board of Trustees meeting for approval of the following resolution:  
  
 That the Board of Trustees approves the recommendation of the Finance, Facilities, Technology Committee to authorize the University of Maine System acting through the University of Maine to enter a ground lease for a term as long as 30 years with the Tau Kappa Epsilon (TKE) Housing Corporation for land located in the town of Orono, subject to review and approval of all final terms and conditions by the University of Maine System Treasurer and General Counsel.

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## AGENDA ITEM SUMMARY

1. **NAME OF ITEM:** Capital Project Status Report and Bond Projects Update, UMS
2. **INITIATED BY:** Mark R. Gardner, Chair
3. **BOARD INFORMATION:** X **BOARD ACTION:**
4. **OUTCOME:** **BOARD POLICY:**
5. **BACKGROUND:**

### Overview:

Attached is the Capital Project Status Report for the June 24, 2020 meeting of the Finance, Facilities and Technology Committee. The report reflects a total of 24 projects; No new projects have been added since the last report. Three projects have been removed and three more are scheduled for removal on the next report.

### COVID-19 Impact on Capital Construction:

While many projects continue to move forward at this time under the various provisions of state and federal pandemic guidance, some impacts are beginning to surface.

- While many projects are continuing, four projects have been placed on hold and their status updated accordingly in the report. The change in status is due at least in part to the current pandemic and associated disruptions and uncertainties. These four projects are: Handley Hall HVAC System Upgrade, UMA; Welcome Center, UMA; Wishcamper Parking Lot, USM; and, Fitness Equipment Purchase and Space Renovation, USM. These will be reviewed and revisited in the fall/winter for need, viability, options and potential future resumption.
- Where construction is underway as exempted by federal and state pandemic guidance or orders, the University is requiring contractors to provide a COVID-19 work plan that outlines their process for ensuring workers respect social distancing and other recommended or mandated practices for minimizing the spread of the virus.
- Since mid-March the University has been conducting pre-bid meetings virtually; providing photos and videos of existing conditions and responding to questions issued by email.
- Since April the process of receiving bids transitioned to an electronic process. The University receives bids by email and provides a link to access an online or phone connection for the bid opening.
- Capital Planning and Project Management is collaborating with each campus to understand the policies each has put in place as well as any local municipal orders or policies to ensure our contractors are heeding them.

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- The University has started seeing communication from contractors that material deliveries are being delayed with potential schedule and cost impacts.

#### Bond Project Status Report:

The special portion of this report calling out only bond projects now reflects twenty-nine (29) projects. These twenty-nine projects are currently estimated to account for more than \$38 million of the \$49 million in voter approved general obligation bond funding. About \$5.8 million of that has been expended.

Supplemental funding is being leveraged for some of these projects and the total estimated project value across all funds currently stands at approximately \$51.1 million, including the bond funding and other project resources.

- Six of these bond projects are complete and another five are substantially complete.
- Eight (8) of these bond projects also appear on the Capital Project Status Report with approved budgets above board threshold.
- Four (4) projects are expected to be brought to the board for additional authorization as design progresses but are currently in design and pre-design phases with budgets below the board approval threshold.
- The remaining bond funded projects do not have budgets that meet the threshold for Board of Trustees consideration and are therefore not present on the Capital Projects Status Report. As projects are completed, they will remain on this report for documenting purposes until all Bond Projects are completed.

Future reports will be updated to reflect additional active Bond projects as the information becomes available.

#### Update to UM Ferland Engineering Education & Design Center Project:

This project continues on schedule. The Contractor, Consigli Construction Company, Inc., mobilized to the site on May 19 with demolition of the Machine Tool Lab building commencing immediately thereafter. The current contract includes site work, demolition, concrete and building steel. The remaining scope of work is currently being bid with a Guaranteed Maximum Price due by the end of June and expectation of a final contract by mid-July.

#### Update to USM P3

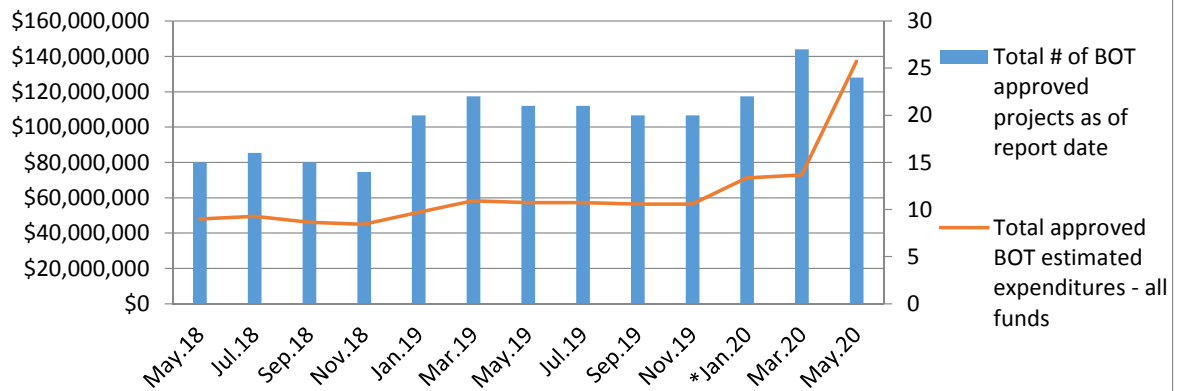
The Pre-Development Agreement with Capstone Development Partners has been finalized as approved by Trustees and early design and re-scoping activities have once again begun in earnest. This project continues on a deferred timeline.

#### Sullivan Gym Sodexo Kitchen temporary location

The anticipated demolition of the existing Woodbury Student Center at the USM campus in Portland to avoid increasing the university footprint and to enable construction of the new Career and Student Success Center and Portland Residence Hall on the same site will displace the existing kitchen facility serving the Portland campus. Sodexo and USM have been working on a solution for this to enable uninterrupted food service to the Portland Campus. The proposed solution will allow Sodexo to use existing equipment and stay nearby by renovating the underutilized Racquetball and squash courts in

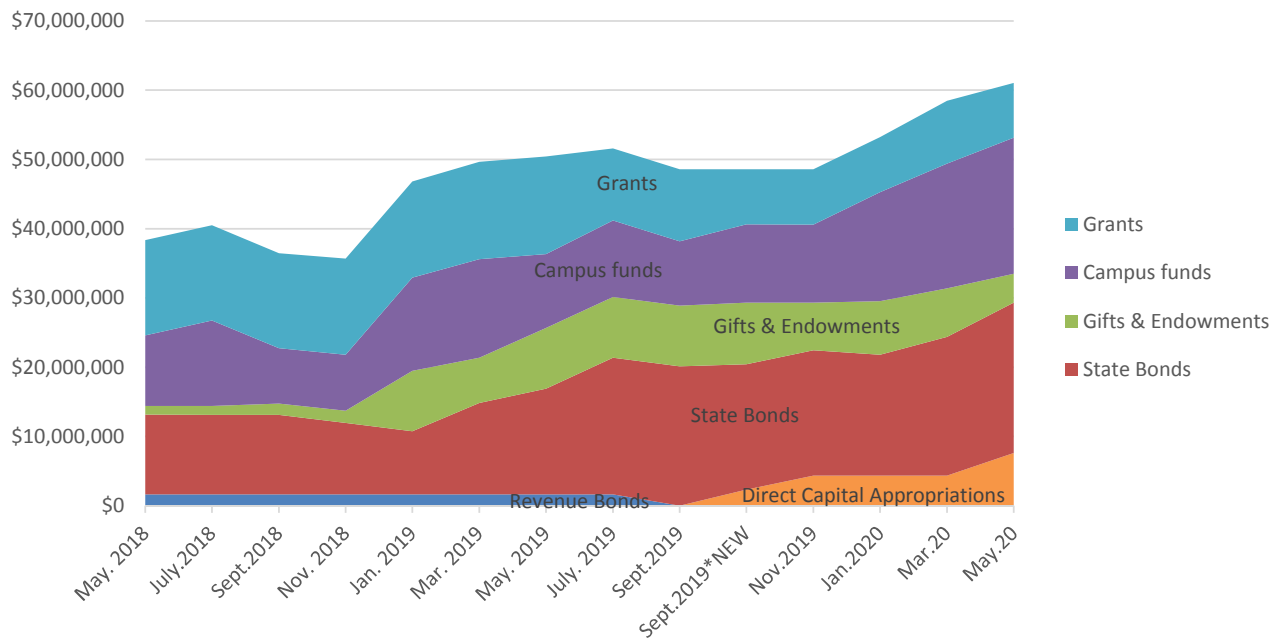
Sullivan Gym. The cost for this work is currently estimated at less than \$500,000 and is likely to be handled through the Sodexo contract without the need for direct University capital investment. Since the estimate is below board threshold at this time, no authorization is required or requested at this time, but the description of the potential initiative is provided for Trustees' information.

**Graph A: Current number and approved cost of active major capital facility projects**



\*Graph reflects the Jan.20 corrected amount of \$71,245,000 and overrides data previously presented.

**Graph B: Total Funding by Source for Active Major Capital Facility Projects**



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\*Direct Capital Appropriations funds as shown in Graph B consist of capital appropriations in anticipation of revenue bonding, as well as MEIF funds. This reporting category was introduced in September 2019 to make this graph clearer.

Note: The fiscal values reflected in Graphs A and B generally track each other but are based on different data sets, so differences can exist without indicating an error. Graph A is based on maximum project values as approved by the Board of Trustees. Graph B is based on project account values in the general ledger. The project account values generally are entered following the actions of Trustees and as a project proceeds, so the values in Graph B can be lower, lag or otherwise differ in some instances from Graph A.

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**Capital Project Status Report**  
**Board Approved Projects**  
**June 2020 - Finance, Facilities and Technology Committee**  
**With Grand Totals and % of Current Approved Estimates**

Campus, Project Name (Project ID)	Funding Source(s) & each source's share of expenditures to date	Status	Original Estimated Completion	Current Est. Completion	Original Approved Estimate	Current Approved Estimate	% Expended of Current Approved Estimate	Prior Actions, Information & Notes
<b>UMA</b>								
**Handley Hall HVAC System Upgrade (1200029)	2018 State Bond (100%)	Hold	2020	2021	\$575,000	\$575,000	4%	Board approved \$575K in September, 2019.
**Augusta Welcome Center (1100077)	2018 State Bond (100%)	Hold	2021	2021	\$6,850,000	\$6,850,000	3%	Board approved \$6.85M in January 2020.
<b>UM</b>								
Advanced Structures and Composites Center Expansion/ASCC Equip W2-Thermoplastics Lab/ASCC Equip W2 Tow Carriage (5100316, 5100414, 5100432)	2010 State Bond (49%), Grants (44%), Gifts (7%), Campus E&G Funds (0%)	Project 5100316 is Complete, Project 5100414 Design in Progress, Project 5100432 is Complete	2014	2020	\$6,400,000	\$10,400,000	92%	Board approved \$6.4M in November, 2012. Board approved \$1.6M in March 2014. Board approved increase of \$871,000 in March 2015. BOT approved additional \$1.5M in May 2016 for equipment project.
***Cooperative Extension Diagnostic & Research Lab (5100387)	2014 State Bond (84%), Grants (5%), Campus E&G Funds (11%)	Complete	2016	2019	\$9,000,000	\$9,600,000	99%	BOT approved \$9M in July, 2015. Board approved increase of \$400,000 in July 2017. Chancellor approved additional increase of \$200,000 in February, 2019.
**Darling Marine Center Waterfront Infrastructure (5100459, 5100460, 5100461)	Grants (69%), Campus E&G Funds (31%)	Construction in Progress	2017	2021	\$3,000,000	\$5,200,000	11%	Board approved \$3M in July, 2017. Board approved increase of \$2.2M in September, 2019.
**Engineering Education and Design Center (5100458, 5100493, 5200604)	Gifts (13%), Campus Funds (7%), Campus Auxiliary Reserves (10%), State Appropriations (70%)	Bidding	2024	2024	\$1,000,000	\$72,000,000	10%	Board approved \$1M in September, 2017. Board approved additional \$8M in May, 2018. Additional \$63M BOT approved March, 2020 Initial occupancy of this facility is expected in 2022; final completion in 2024.
Wells Commons Generator (5100433)	Campus Auxiliary Operating (64%) Campus Auxiliary Reserves (36%)	Substantially Complete	2019	2020	\$525,000	\$525,000	61%	Board approved \$525,000 January, 2018.
CCAR EDA Hatchery Building Roof Replacement (5100456)	Campus E&G Funds (100%)	Substantially Complete	2019	2020	\$562,000	\$562,000	78%	Board approved \$562,000 in June, 2018.
Hilltop Commons Servery Updates (5100489)	Campus Auxiliary Operating (38%) Campus Auxiliary Reserves (62%)	Substantially Complete	2019	2020	\$925,000	\$925,000	72%	Board approved \$925,000 January, 2019.
***York Hall Kitchen Hood Replacement (5100490)	Campus Auxiliary Operating (18%) Campus Auxiliary Reserves (82%)	Complete	2019	2020	\$550,000	\$950,000	91%	Board approved \$550,000 January, 2019. Board approved additional \$400K in May, 2019.
UM Energy Center Phase II (5100516, 5100517)	Campus Operating (32%) Campus Reserves (68%)	Pre-Design in Progress	2023	2023	\$5,700,000	\$5,700,000	4%	Board approved \$5.7M March, 2019.
ASCC Renovation - Mezzanine Office Expansion (5100525)	Campus E&G Funds (100%)	Design in Progress	2020	2020	\$450,000	\$1,400,000	3%	Board approved \$1,400,000 March, 2020



**Capital Project Status Report**  
**Board Approved Projects**  
**June 2020 - Finance, Facilities and Technology Committee**  
**With Grand Totals and % of Current Approved Estimates**

Campus, Project Name (Project ID)	Funding Source(s) & each source's share of expenditures to date	Status	Original Estimated Completion	Current Est. Completion	Original Approved Estimate	Current Approved Estimate	% Expended of Current Approved Estimate	Prior Actions, Information & Notes
<b>UMF</b>								
Dearborn Gym HW Upgrades (2100087)	2018 State Bond (100%)	Substantially Complete	2019	2020	\$600,000	\$850,000	94%	Board approved \$600K in March, 2019. Board approved additional \$250K in May, 2019.
<b>UMFK</b>								
**UMFK Enrollment/Advancement Center (3100042)	Bond (0%), Campus E&G (100%)	Bidding	2022	2021	\$3,249,000	\$3,249,000	6%	Board approved \$2.99M in Bond Funding, March, 2020. Plus, \$259K for a total of \$3,249,000.
<b>USM</b>								
USM Center for the Arts (6100300)	Gifts (100%)	Pre-Design in Progress	2022	2023	\$1,000,000	\$1,000,000	18%	Board approved \$1M in January, 2018.
***Brooks Student Center Generator & Switchgear Installation (6100315)	Campus E&G Funds (100%)	Complete	2019	2019	\$675,000	\$675,000	96%	Board approved \$675,000 in January, 2019.
**Career and Student Success Center and Portland Residence Hall (6100325, 6100338)	2018 State Bond (30%), Campus E&G (70%)	Design in Progress	2020	2023	\$1,000,000	\$5,700,000	2%	Board approved \$1M in January, 2019. Board approved predevelopment expenditures of up to \$5.7M combined for the two projects in January 2020. The total project cost remains under development and subject to change.
Bailey Hall Fire Protection and Electrical Upgrades (6100316, 6100323)	2018 State Bond (14%), Campus E&G Funds (86%)	Project 6100316 is Construction in progress, Project 6100323 is Complete	2019	2021	\$2,580,000	\$4,388,000	15%	Board approved \$2.58M in January, 2019. Board approved \$1.808M in January 2020.
USM Nursing Simulation Lab (6100327)	2018 State Bond (100%)	Construction in Progress	2021	2021	\$1,500,000	\$1,500,000	17%	Board approved \$1.5M in January 2020.
Brooks Patio Renovations (6200255)	Campus E&G Funds (100%)	Construction in Progress	2020	2020	\$650,000	\$650,000	3%	Board approved \$650,000 in January 2020.
**Wishcamper Parking Lot (6100330)	Campus E&G Funds (100%), Capital Reserves (0%)	Hold	2020	2021	\$1,710,000	\$1,710,000	4%	Board approved \$1.71M in January, 2020.

**Capital Project Status Report**  
**Board Approved Projects**  
**June 2020 - Finance, Facilities and Technology Committee**  
**With Grand Totals and % of Current Approved Estimates**

<b>Campus, Project Name (Project ID)</b>	<b>Funding Source(s) &amp; each source's share of expenditures to date</b>	<b>Status</b>	<b>Original Estimated Completion</b>	<b>Current Est. Completion</b>	<b>Original Approved Estimate</b>	<b>Current Approved Estimate</b>	<b>% Expended of Current Approved Estimate</b>	<b>Prior Actions, Information &amp; Notes</b>
Port Parking Garage Study (6100331)	Campus E&G Funds (100%)	Pre-Design in Progress	2022	2022	\$1,200,000	\$1,200,000	2%	Board approved in March 2020. Initial spending limit \$400,000 with addtl \$800,000 to be authorized by the Chancellor and Vice Chancellor for Finance and Administration and Treasurer and contingent upon site location approval from the City of Portland
**Fitness Equipment Purchase and Space Renovation (0000000)		Hold	2020	2021	\$700,000	\$700,000	0%	Board Approved March, 2020. No expenditures as of yet.
<b>UMPI</b>								
**Folsom 105 Nursing Renovation (7100026)	Bond (100%)	Bidding	2020	2020	\$800,000	\$800,000	16%	Board approved \$800K March, 2020.
Explanatory Notes: * Project is new as of this report. ** Details of this project include updates since the last report. *** This project has been completed since the last report and is not expected to appear on the next report.	Funding source(s) reflects primary source(s) for project.		Calendar Year unless otherwise noted.					Percentage expended reflects total expended as of April 30, 2020 as a percentage of the current approved project estimate.

**Bond Project Status Report**  
**Active Bond Projects**  
**June 2020 - Finance, Facilities, and Technology Committee**  
**With Grand Totals and % of Current Approved Estimates**

Campus, Project Name (Project ID), Project Manager	Status	Original Estimated Completion	Current Est. Completion	Funding Source(s) & each source's share of expenditures to date	Estimated Bond Funding for Project	Bond Funding Expended	Total Estimated Project Cost	Prior Actions, Information & Notes
<b>UMA</b>								
**Augusta Campus Welcome Center (1100077) Project Manager: Ann Vashon/Walter Shannon	Hold	2021	2021	Bond (100%)	\$2,885,000	\$185,589	\$6,850,000	Board approved \$6.85M in January 2020.
**Handley Hall A/C Replacement (1200029) Project Manager: James Kauppila/Keenan Farwell	Hold	2020	2021	Bond (100%)	\$450,000	\$23,520	\$575,000	Board approved budget of \$575,000 in September, 2019
<b>Total Bond for Campus</b>					<b>\$3,335,000</b>	<b>\$209,109</b>	<b>\$7,425,000</b>	
<b>UMF</b>								
Dearborn Gym Hot Water Upgrades (2100087) Project Manager: Keenan Farwell	Substantially Complete	2019	2020	Bond (100%)	\$850,000	\$799,903	\$850,000	Board approved \$600K in March, 2019. Board approved additional \$250K in May, 2019.
274 Front St Acquisition (2100089) Project Manager: Keenan Farwell	Complete	2019	2019	Bond (100%)	\$855,000	\$850,820	\$855,000	Board approved \$855K in January, 2019.
**Scott Hall Renovations (2100092) Project Manager: Keenan Farwell	Construction in Progress	2019	2021	Bond (100%)	\$200,000	\$175,926	\$200,000	
**Dakin Hall Shower Renovations (2100093) Project Manager: Keenan Farwell	Construction in Progress	2019	2021	Bond (100%)	\$200,000	\$49,382	\$200,000	
**Lockwood Hall Shower Renovations (2100094) Project Manager: Keenan Farwell	Construction in Progress	2019	2021	Bond (100%)	\$200,000	\$80,676	\$200,000	
**Stone Hall Shower Renovations (2100095) Project Manager: Keenan Farwell	Construction in Progress	2019	2021	Bond (100%)	\$200,000	\$26,606	\$200,000	
UMF Campus Paving (2100097) Project Manager: Keenan Farwell	Complete	2019	2019	Bond (100%)	\$97,338	\$97,338	\$97,338	
**274 Front St Renovation (2100096) Project Manager: Keenan Farwell	Pre-Design in Progress	2020	2022	Bond (100%)	\$450,000	\$26,672	\$1,000,000	Approved budget of \$450,000, as it remains in study/design phase.
FRC Floor Renovation (2100098) Project Manager: Keenan Farwell	Complete	2019	2019	Bond (100%)	\$200,729	\$200,729	\$200,729	
**Exterior Painting Merrill Hall (2200096) Project Manager: Keenan Farwell	Pre-Design in Progress	2020	2021	Bond (0%)	\$40,000	\$0	\$40,000	
Olsen Center Walk-In Replacement (2100090)	Complete	2020	2020	Bond (0%) (Campus E&G Funds (100%))	\$100,453	\$40,465	\$291,453	
Olsen Center Renovations (2100102) Project Manager: Keenan Farwell	Pre-Design in Progress	2023	2023	Bond (100%)	\$1,900,000	\$7,177	\$1,900,000	Approved budget of \$300,000, as it remains in study/design phase.
<b>Total Bond for Campus</b>					<b>\$5,293,520</b>	<b>\$2,355,695</b>	<b>\$6,034,520</b>	

**Bond Project Status Report**  
**Active Bond Projects**  
**June 2020 - Finance, Facilities, and Technology Committee**  
**With Grand Totals and % of Current Approved Estimates**

Campus, Project Name (Project ID), Project Manager	Status	Original Estimated Completion	Current Est. Completion	Funding Source(s) & each source's share of expenditures to date	Estimated Bond Funding for Project	Bond Funding Expended	Total Estimated Project Cost	Prior Actions, Information & Notes
<b>UM</b>								
Neville Hall Renovation (5100534) Project Manager: Art Bottie	Design in Progress	2021	2021	Bond (100%), Campus E&G (0%)	\$300,000	\$19,404	\$1,500,000	Approved budget of \$300,000 as it remains in study/design phase.
<b>Total Bond for Campus</b>					<b>\$300,000</b>	<b>\$19,404</b>	<b>\$1,500,000</b>	
<b>UMFK</b>								
**UMFK Enrollment/Advancement Center (3100042) Project Manager: Jacob Olsen	Construction in Progress	2022	2021	Bond (0%), Campus E&G (100%)	\$3,249,000	\$184,126	\$3,249,000	Board approved \$2.99M in Bond Funding, March, 2020. Plus, \$259K for a total of \$3,249,000.
<b>Total Bond for Campus</b>					<b>\$3,249,000</b>	<b>\$184,126</b>	<b>\$3,249,000</b>	
<b>UMM</b>								
UMM Science Building Roof Replacement (4100042) Project Manager: Art Bottie	Substantially Complete	2020	2020	Bond (100%)	\$325,000	\$266,612	\$325,000	
UMM Dorward Hall Roof Replacement (4100043) Project Manager: Art Bottie	Substantially Complete	2020	2019	Bond (100%)	\$300,000	\$255,940	\$300,000	
UMM Sennett Roof Replacement (4100044) Project Manager: Art Bottie	Design in Progress	2020	2020	Bond (100%)	\$150,000	\$10,097	\$150,000	
UMM Reynolds Center Roof Repair (4200044) Project Manager: Art Bottie	Substantially Complete	2020	2020	Bond (100%)	\$164,000	\$149,446	\$164,000	
UMM Site Work (4200045) Project Manager: Joshua Burke	Substantially Complete	2020	2020	Bond (100%)	\$60,000	\$50,195	\$60,000	
<b>Total Bond for Campus</b>					<b>\$999,000</b>	<b>\$732,289</b>	<b>\$999,000</b>	
<b>USM</b>								
Woodward Hall Renovations (6100301) Project Manager: Carol Potter	Complete	2019	2019	Bond (86%), Campus E&G Funds (14%)	\$1,500,000	\$1,172,840	\$1,172,840	Board approved \$1.8M in January, 2019. Remaining Bond Funding to be moved to a new project.
Ricci Lecture Hall Renovations (6100308) Project Manager: Ann Vashon	Complete	2019	2020	Bond (31%), Gifts (43%), Campus E&G Funds (26%)	\$150,000	\$561,053	\$561,053	Board approved \$500,000 in January, 2019. Board approved additional \$180K in May, 2019.

**Bond Project Status Report**  
**Active Bond Projects**  
**June 2020 - Finance, Facilities, and Technology Committee**  
**With Grand Totals and % of Current Approved Estimates**

Campus, Project Name (Project ID), Project Manager	Status	Original Estimated Completion	Current Est. Completion	Funding Source(s) & each source's share of expenditures to date	Estimated Bond Funding for Project	Bond Funding Expended	Total Estimated Project Cost	Prior Actions, Information & Notes
**Career and Student Success Center (6100325) Project Manager: Ann Vashon	Design in Progress	2021	2023	Bond (94%), Campus E&G Funds (6%)	\$19,000,000	\$38,813	\$19,000,000	Board approved \$1M in January, 2019. Board approved predevelopment expenditures of up to \$5.7M combined with the residence hall project in January 2020. The total project cost remains under development and subject to change.
Bailey Hall Fire Protection and Electrical Upgrades (6100316, 6100323) Project Manager: Joe Gallant	Project 6100316 Construction in Progress, Project 6100323 is Complete	2019	2021	Bond (14%), Campus E&G Funds (86%)	\$1,460,000	\$90,652	\$4,388,000	Board approved \$2.58M in January, 2019. Board approved additional \$1.808M in January, 2020.
Nursing Simulation Lab Science (6100327) Project Manager: Joe Gallant	Construction in Progress	2021	2021	Bond (100%)	\$1,500,000	\$257,716	\$1,500,000	Board approved \$1.5M in January, 2020.
Robie Andrews Renovation (6100339) Project Manager: Joe Gallant	Design in Progress	2021	2021	Bond (0%)	\$491,605	\$0	\$491,605	
<b>Total Bond for Campus</b>					<b>\$24,101,605</b>	<b>\$2,121,074</b>	<b>\$27,113,498</b>	

**UMPI**

Wieden Renovation Bond (7100025) Project Manager: Joseph Moir	Design in Progress	2020	2020	Bond (100%)	\$125,000	\$32,167	\$4,000,000	Approved budget of \$125,000, as it remains in study/design phase.
**Folsom 105 Nursing Renovation (7100026) Project Manager: Joseph Moir	Bidding	2020	2020	Bond (100%)	\$800,000	\$126,372	\$800,000	Board approved \$800K March, 2020.
<b>Total Bond for Campus</b>					<b>\$925,000</b>	<b>\$158,538</b>	<b>\$4,800,000</b>	
<b>Totals:</b>					<b>\$38,203,125</b>	<b>\$5,780,235</b>	<b>\$51,121,018</b>	

Explanatory Notes: * Project is new as of this report. ** Details of this project include updates since the last report. Completed projects will remain on this report unless otherwise specified.	Funding source(s) reflects primary source(s) for project.	Calendar Year unless otherwise noted.						Bond Funding expended reflects total expended as of April 30, 2020.
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## AGENDA ITEM SUMMARY




1. **NAME OF ITEM:** Review of Projects with a Value of \$250,000 or Greater
2. **INITIATED BY:** Mark R. Gardner, Chair
3. **BOARD INFORMATION:** X **BOARD ACTION:**
4. **OUTCOME:** **BOARD POLICY:**
5. **BACKGROUND:**

Dr. David Demers, Chief Information Officer, will provide information on the following projects with a value of \$250,000 or greater:

- Classrooms for the Future
- Classroom Summer Upgrades – Web Conferencing
- UMS Wireless Infrastructure
- MaineStreet Improvements
- VoIP – UMF
- VoIP – UMPI
- VoIP – USM
- LMS Implementation Project

## Status Update – June 2020

### Classrooms for the Future

Overall status:		Change from previous report:	None
Budget status:		Change from previous report:	None
Schedule status:		Change from previous report:	None

4.1

### Overview

This project will involve renovations to existing classrooms across the entire University of Maine System. The project team will focus on the data obtained during the earlier classroom assessment phase and resulting classroom ratings in order to prioritize work at each campus. The team will also develop standards for equipment in all classrooms. Vendors will be used for the larger renovations and campus services/classroom technology staff will be used for minor renovations and upgrades. Once the rooms have been updated, they will be re-assessed and scored accordingly.

Initiation Date	Sponsor	Original Estimated Completion Date	Current Estimated Completion Date	Estimated Budget*	Budget Committed to date	Budget % Committed	Project % Complete	Comments
4/2016	David Demers	12/2019 (updated 11/18)	12/2020	\$4,945,075	\$4,945,075	100%	99%	Total estimated budget reflects additional allocation provided Dec. 2017 as well as contingency funds added December 2018

### Status

Equipment installation work has resumed at USM with very few classroom upgrades remaining. This work will continue until staff refocus efforts on adding web conferencing equipment to the classrooms.

Once all work has been completed, the CFTF project team will prepare final reports for each of the campuses relating to the work that has been accomplished, updated assessments, maintenance recommendations, and suggestions for future classroom upgrades.

### BUDGET SUMMARY

Campus	Allocation	% Committed to Date	\$\$ Not Yet Budgeted	% Complete
<b>PROJECT TOTAL</b>	\$4,945,075	100%	-0-	99%
UMM	\$240,900	100%	-0-	99%
UMF	\$415,976	100%	-0-	100%
UMaine	\$1,681,630	100%	-0-	100%
UMPI	\$360,276	100%	-0-	99%
USM	\$1,238,980	100%	-0-	96%
UMFK	\$287,348	100%	-0-	99%
UMA	\$719,965	100%	-0-	99%

**Summary by Campus and Classroom Project**Reference: [Campus Room Renovations](#)

Campuses	Rooms By Project Setup	% Complete
UMA	Music Arts 124	100%
	RRSC 248 & 255	100%
	UC Bath/Brunswick 114	100%
	UC Norway SoPar 114 & 206	100%
	UC Saco 111	100%
	UC Ellsworth 2 & 7	100%
	UC Rockland 410 & 413	100%
	Jewett 124, 180, 189, 190 & 291	100%
	RRSC 246	100%
	UC Rockland 403, 410, 412 (Phase 2)	100%
	Fine Arts 122	100%
	Jewett 284, 293, 297	100%
	Katz 5, 15, 51	100%
	Katz 14	100%
	Katz 16	100%
	Handley Hall	100%
	LAC 162J, 162K, 162L, 216A, 216B, 218, 222C	100%
	Bangor 135, 142	100%
	Camden 101, 105, 304	100%
	Randall 253/255	95%
	Jewett 156	100%
	Jewett 284, 293, 297	100%
UMF	Roberts 205 & 207	100%
	Ricker Addition 202, 205	100%
	Roberts C23 & 131	100%
	Ricker Addition 217	100%
	Preble 117	100%
	Roberts 105, 107, 201, 203	100%
	South 115	100%
	Education Center 6 & 113	100%



	Tech Commons Fusion Center	100%
	Roberts 3, 101, 103	100%
	Education Center 103, 106, 110, 114	100%
UMaine	Shibles 202	100%
	DPC 105	100%
	Neville 101	100%
	Estabrook 130, 152	100%
	Bennett 215	100%
	Dunn 315 & 316	100%
	South Stevens 106D	100%
	DPC 107, 115, 117	100%
	Boardman 116	100%
	Boardman 118	100%
	Shibles 217, 313, 316	100%
	Nutting 100	100%
	Aubert 354	100%
	Hitchner 157	100%
	Jenness 102, 104, 108	100%
	Lengyel 127	100%
	Libby 220	100%
	Little 110, 120, 202, 206, 220	100%
	Lord 200	100%
	Colvin 401	100%
	Memorial Gym Complex 106 & 110 (ROTC Army)	100%
	Merrill 228a	100%
	Murray 102 & 106	100%
	N Stevens 235	100%
	Rogers 206	100%
	ROTC Navy 201 & 203	100%
	Deering 101c	100%
	Barrows 123, 131, 133	100%
	Balentine 129	100%
	Dunn 1, 44, 401	100%
	Barrows 124	100%

	Bryand Global 100	100%
	Deering 17	100%
	North Stevens 235	100%
	South Stevens 232-B	100%
	Neville 116, 118	100%
	Neville 120	100%
	Little 212	100%
	Aubert 165	100%
	Barrows 128	100%
	Class of 44 100	100%
	Colvin 401	100%
	DPC 111	100%
	Little 350	100%
	Center Stevens 155	100%
	Darling Marine Center Brooke Hall	100%
	PAIL Necropsy Lab	100%
	Libby 220	100%
	Nutting 213	100%
	Boardman 210	100%
	Lengyel 125, 127	100%
	Center Stevens 355	100%
	Deering 17, 113	100%
	Little 211, 212, 219	100%
UMM	Torrey Hall 230, 232, 234 - Phase 1	100%
	Torrey Hall 102	95%
	Torrey Hall 106	100%
	Powers 208 & 209	100%
	Science 114	100%
	Science 102 & 120	100%
	Reynolds Center 14	100%
	Torrey 230, 232 & GIS Lab - Phase 2	100%
	Performing Arts Center	100%
	Science 13, 115	100%
UMFK	Powell 123	100%
	Cyr 113	100%
	Old Model School 11	100%
	Cyr 200 & 201	100%

	Cyr 203	100%
	Cyr 200, 201, 204, 209	100%
	Nadeau Telecom Room	100%
	Powell 123 - Phase 2	100%
	Old Model School 112	62%
	Armory 119	100%
	Cyr 200-Contingency	100%
	Cyr 204, 205-Contingency	100%
<b>UMPI</b>	Folsom 206	100%
	Pullen 113, 212, 216	100%
	Folsom 204 & 205	100%
	Houlton 110	100%
	Folsom 203	100%
	Pullen 212	100%
	Pullen 213	100%
	Preble 239	100%
	Gentile Athletic	100%
	Weidan Training	100%
	Houlton 109	95%
	Houlton 120	49%
	Houlton 124	100%
	Houlton 125	95%
	Pullen 111, 214	100%
	Pullen 215	95%
	Pullen 113, 210, 213, ART	95%
	Folsom 303	100%
	Folsom 301, 304	100%
<b>USM</b>	405 Bailey	100%
	John Mitchell 217	100%
	Payson Smith 301A	100%
	LB 103	100%
	Masterson 113	100%
	Bailey 320	100%

	Bailey 10, S113, 201, 202, 204, 205, 206, 207, 208, S213, S215, 218, S312, S313, 315, L319, 320, L321, C402, C403, C, 405,	100%
	Corthell 112, 211, 212	100%
	John Mitchell 151, 164, 181	85%
	John Mitchell 233, 242, 252, 265, 270	77%
	John Mitchell 252	100%
	LAC 287	100%
	LAC 210, 211, 212, 214, 216, 218, 224	100%
	LB 208, 209, 241, 302, 303, 310, 326, 327, 402, 403, 410, 424, 425, 502, 503, 509, 510, 523, 524	100%
	Payson Smith 1, 41, 42, 44, 200, 201, 202, 203, 204, 205, 206, 207, 208, 209, 211, 303, 304, 306	100%
	Wishcamper 103, 113, 417/419, 427	95%
	Science 203	95%
	Science 403	95%
	Law 118	100%
	Payson Smith 42 & 44 - Phase 2	100%
	Payson Smith 206	95%
	Payson Smith 201, 304, 306 - Phase 2	85%
	Bailey 218 & 312	100%
	Bailey 313	75%
	Bailey 402	68%
	LAC 104, 106	100%
	Glickman Library 423/424	100%
	Luther Bonney 209	100%
	Science 157	100%
	Science 533	100%
	Russell 1 and Dance Studio	100%
	Masterton G38	100%
	Hill Gym 201	100%
	Ice Arena 154	100%
	LB 410, 524	100%
	Corthell 320	100%
	LAC 105, 108, 110	100%




\*Summary Table Note - Phase 1 refers to Summer 2017 projects and Phase 2 refers to Summer 2018 projects.

## Risks

- Potential COVID-19 impact of work on campus.
- Potential delays in shipping and equipment shortages due to COVID-19 impact.

4.1

**Status Update – June 2020****Classrooms for the Future Web Conferencing Projects**

Overall status:		Change from previous report:	N/A
Budget status:		Change from previous report:	N/A
Schedule status:		Change from previous report:	N/A

**4.1****Overview**

The Board of Trustees recently approved funding for adding web conferencing equipment to several UMS classrooms that were upgraded in the CFTF Phase I project. The majority of work will take place this summer, with any remaining installations to be completed over winter break. The budget includes funds for web conferencing carts as well as four temporary employees to assist UMS IT staff with installations. Vendors will also be engaged for work in the UM Law School large lecture hall and for classrooms requiring programming changes. Once the rooms have been updated, they will be re-assessed and scored accordingly.

Initiation Date	Sponsor	Estimated Completion Date*	Estimated Budget	Budget Committed to date	Budget % Committed	Project % Complete	Comments
5/2020	David Demers	2/1/2021	\$2,563,650	\$2,289,900	89%	4%	*Expected to complete majority of rooms this summer with remaining rooms to be completed over winter break

**Status**

Preparations are underway for summer web conferencing equipment installations, and final quotes for equipment have been received. The majority of classroom web conferencing equipment has been ordered and expected to start arriving on campuses this month. Cabling will begin within the next week.

Interviews have been completed for temporary employees who will assist with installations. Offers have been made, and the anticipated starting date is June 15th.

**Summary by Campus and Classroom Project**

Campuses	Rooms By Project Setup	% Complete
UMA	Brunswick 114	4%
	Ellsworth 2	4%
	Ellsworth 7	4%
	LAC 162J	4%
	Rockland 410	4%
	Rockland 413	4%
	Saco 108	4%
	Civic Center 257	4%
	Fine Arts 124	4%
	Jewett Hall 124	4%
	Jewett Hall 156	4%

	Jewett Hall 180	4%
	Jewett Hall 284	4%
	Jewett Hall 293	4%
	Jewett Hall 297	4%
	Katz 5	4%
	Katz 53	4%
	Randall Student Ctr 253	4%
	Randall Student Ctr 255	4%
	Camden Hall 101	4%
	Camden Hall 105	4%
	Camden Hall 304	4%
	College Center 135	4%
	College Center 142	4%
	Eastport Hall 135	4%
	Eastport Hall 136	4%
	Eastport Hall 138	4%
<b>UMF</b>	Education Center 103	4%
	Education Center 106	4%
	Education Center 111	4%
	Education Center 113	4%
	Education Center 114	4%
	Preble 117	4%
	Ricker Addition 217	4%
	Roberts 3	4%
	Roberts 101	4%
	Roberts 131	4%
<b>UMaine</b>	Roberts C23	4%
	Aubert 421	4%
	Aubert 422	4%
	Barrows 123	4%
	Barrows 124	4%
	Barrows 131	4%
	Bennett 102	4%

	Boardman 115	4%
	Bryand Global 100	4%
	Deering 17	4%
	Deering 101C	4%
	Deering 113	4%
	DPC 100	4%
	DPC 105	4%
	DPC 107	4%
	DPC 115	4%
	DPC 117	4%
	Hutchinson Center 102	4%
	Hutchinson Center 127	4%
	Jenness 100	4%
	Jenness 102	4%
	Jenness 104	4%
	Jenness 106	4%
	Jenness 108	4%
	Lengyel 125	4%
	Lengyel 127	4%
	Little 110	4%
	Little 120	4%
	Little 202	4%
	Little 206	4%
	Little 211	4%
	Little 219	4%
	Little 220	4%
	Lord 200	4%
	Murray 106	4%
	Neville 100	4%
	Neville 101	4%
	Neville 208	4%
	Neville 227	4%
	Nutting 100	4%
	Nutting 212	4%



	Nutting 213	4%
	Nutting 257	4%
	Shibles 217	4%
	Shibles 313	4%
	Shibles 316	4%
	Stevens/Center 155	4%
	Stevens/Center 355	4%
	Stevens/Center 235	4%
	Stevens/Center 237	4%
<b>UM LAW</b>	Moot	4%
	Middle	4%
	First Year	4%
	506	4%
	522A	4%
<b>UMM</b>	Science 115	4%
	Science 120	4%
	Science 13	4%
	Torrey 104	4%
	Torrey 106	4%
	Torrey 226	4%
	Torrey 228	4%
	Torrey 230	4%
	Torrey 232	4%
	Torrey 234	4%
<b>UMFK</b>	Armory 119	4%
	Cyr 113	4%
	Cyr 204	4%
	Cyr 205	4%
	Cyr 209	4%
	Powell 123	4%
<b>UMPI</b>	Folsom 203	4%
	Folsom 204	4%
	Folsom 205	4%




	Folsom 206	4%
	Folsom 303	4%
	Pullen 111	4%
	Pullen 212	4%
	Pullen 214	4%
	Pullen 216	4%
	Weidan PTA	4%
USM	Bailey 10	4%
	Bailey 113	4%
	Bailey 201	4%
	Bailey 202	4%
	Bailey 204	4%
	Bailey 205	4%
	Bailey 206	4%
	Bailey 207	4%
	Bailey 218	4%
	Bailey 312	4%
	Bailey 315	4%
	Bailey 319	4%
	Bailey 322	4%
	Bailey 402	4%
	Bailey 403	4%
	John Mitchell 151	4%
	John Mitchell 242	4%
	John Mitchell 252	4%
	LAC 104	4%
	LAC 108	4%
	LAC 158	4%
	LAC 210	4%
	Luther Bonney 103	4%
	Luther Bonney 209	4%
	Luther Bonney 241	4%

	Luther Bonney 302	4%
	Luther Bonney 326	4%
	Luther Bonney 402	4%
	Luther Bonney 403	4%
	Luther Bonney 410	4%
	Luther Bonney 502	4%
	Luther Bonney 503	4%
	Luther Bonney 510	4%
	Luther Bonney 523	4%
	Masterton 113	4%
	Masterton 305	4%
	Masterton G08	4%
	Masterton G38	4%
	Payson 42	4%
	Payson 44	4%
	Payson 200	4%
	Payson 201	4%
	Payson 202	4%
	Payson 204	4%
	Science 533	4%
	Wishcamper 133	4%

## Risks

- Potential COVID-19 impact on summer installations.
- Potential delays in shipping and equipment shortages due to COVID-19 impact.

**Status Update – June 2020****UMS Wireless Infrastructure**

Overall status:		Change from previous report:	None
Budget status:		Change from previous report:	None
Schedule status:		Change from previous report:	None

**4.1****Overview**

This project is a wireless technology connectivity Initiative to upgrade wireless service and associated cabling and equipment at all campuses to bring wireless capacity to gigabit speeds to support learning and living spaces.

Initiation Date	Sponsor	Original Estimated Completion Date	Current Estimated Completion Date	Estimated Budget	Budget Committed to date	Project % Complete	Comments
4/2016	Jeffrey Letourneau	12/2018	12/2020	\$13,215,000	\$12,519,629.38	96%	

**Status**

Cabling is nearly complete in Corthell and Russell Halls. The cabling contractor is finishing punch-list items in several buildings then will begin work in the Costello Complex by the end of June. Work in Sullivan Gym has not yet been scheduled pending access to the facility.

At the Lewiston-Auburn Campus, Networkmaine personnel are replacing network switches and access points, but new cabling will not be installed as the future of the facility is uncertain. All equipment that is being installed could be moved to another building is needed.

At UM, Facilities Management is completing some related items. No additional work is currently underway or being planned as part of this project.

At UMPI, no work is currently underway or being planned as part of this project.

At UMA, no work is currently underway or being planned.

At UMM, project work is complete on the UMM campus.

At UMF, project work is complete on the UMF campus.

At UMFk, project work is complete on the UMFk campus.

**BUDGET SUMMARY**

Campus	Allocation	% Budgeted to Date	\$\$ Not Yet Budgeted	% Expended & Encumbered to Date	\$\$ Expended & Encumbered	\$\$ Not Yet Expended/Encumbered
<b>PROJECT TOTAL</b>	<b>\$13,215,000</b>	<b>99%</b>	<b>\$129,759</b>	<b>95%</b>	<b>\$12,519,629</b>	<b>\$695,371</b>
Equipment in Inventory					\$562,206	
System-wide Services	\$620,000	100%	-\$452	100%	\$620,452	-\$452
UM - Machias	\$733,200	100%	\$0	101%	\$743,998	-\$10,798
UM - Farmington	\$1,674,800	100%	-\$6,712	100%	\$1,681,512	-\$6,712
UMaine	\$3,294,600	101%	-\$17,813	101%	\$3,312,205	-\$17,605

<b>UM - Presque Isle</b>	\$700,200	100%	\$300	99%	\$695,454	\$4,746
<b>USM</b>	\$5,017,600	97%	\$159,760	74%	\$3,723,880	\$1,293,720
<b>UM - Fort Kent</b>	\$614,600	103%	-\$17,655	103%	\$632,255	-\$17,655
<b>UM - Augusta</b>	\$560,000	98%	\$12,331	98%	\$547,669	\$12,331

(\*) = original \$11.2M allocation plus reallocation of \$980k plus \$620K required from contingency funding for system-wide licensing. 12/2018 - additional \$415,000 from contingency.

#### **BUILDING SUMMARY**

Complete¹		Installation & Deployment Scheduled / In Progress²		Planning - Not yet Budgeted
University of Maine at Augusta				
Lewiston Katz Jewett Randall	Eastport Camden Belfast Civic Center College Center			
University of Maine at Farmington				
Mantor Library Dakin Black Mallett Lockwood Purington	Stone Scott North Scott West Scott South Campus Fiber			
University of Maine at Fort Kent				
Powell The Lodge Crocker	Blake Library Cyr Hall			
University of Maine at Machias				
Torrey Hall / Merrill Library Reynolds Powers	Science Kilburn Dorward Sennett			
University of Maine at Presque Isle				
Park Emerson Merriman	Folsom-Pullen Wieden Library Campus Fiber			
University of Maine				
Fogler Library Shibles Bennett Rogers Jenness Lord Bryand Global Science Boardman Murray Hall² Aubert	Little Class of 1944 Lengyel Estabrook Core Hitchner Hart Core Donald P Corbett Winslow Barrows / ESRB NuttingDeering			

Wells Stewart Merrill	Center Stevens North Stevens South Stevens Fernald			
<b>University of Southern Maine</b>				
Drawing Studio Print Studio Academy Building Wishcamper <u>Wireless Only</u> Law Building	Abromson Masterton Hall Glickman Library Luther-Bonney Payson-Smith Brooks Dining JMC (wired)	<u>In Progress</u> Science (99%) Bailey (99%) Corthell (98%) Russell (98%) Lewiston-Auburn (40%)	<u>Begin 0-3 months</u> Costello Complex Sullivan Complex	

<sup>1</sup> Networks are online and functioning; some testing and close-out paperwork may remain to be done

<sup>2</sup> Dates are estimated start dates for cable installation & deployment – subject to change

<sup>3</sup> Insufficient funding to upgrade entire building; minimal upgrades to support Classrooms for the Future or future upgrades

<sup>4</sup> Partial upgrade due to building limitations

## Risks

- Campus closures and increased health and safety regulations due to COVID-19 pandemic are impacting project schedule.
- Identification of asbestos containing materials (ACBM) at USM in an area that was not anticipated has led to a higher awareness of and need to test for ACBM. Both the need for increased testing and the probability of higher than anticipated abatement needs will impact both project schedule and cost. The degree of impact will not be known until test results are completed.
- The project team is working closely with the Classrooms for the Future project team to coordinate efforts. Campus decisions to prioritize upgrades in residence halls over classroom buildings may negatively impact the Classrooms for the Future project.
- Many of the buildings require modifications by Facilities Management prior to network installation. The project team is working with each campus to plan this work. Resource availability and scheduling for this work may cause project delays.
- A risk to perceived success is unreasonable stakeholder expectations. Although a ubiquitous system-wide upgrade is needed, this project will only partially meet that need given the constraints of limited resources (schedule, budget, staffing, construction limitations, and coordination with other campus resources).
- Many buildings have network infrastructure that will need to be upgraded before new wireless networks can be installed. In some cases, this may include new fiber installation and/or the need for facility renovations.
- The phased funding approach will necessitate maintaining two separate WiFi networks on most if not all campuses driving up the ongoing operational costs and efforts for US:IT while creating inconsistent wireless service levels building to building on the campuses.
- There are a large number of factors and variables that will affect this project's timeline. There are other sizeable projects taking place at the same time. Another factor affecting the timeline will be the coordination among involved entities in setting priorities and timing.

## Status Update – June 2020

### MaineStreet Improvements

#### Overview

This initiative was initially comprised of two projects; a technical upgrade of the PeopleSoft (MaineStreet) Campus Solutions student information system from version 9.0 to 9.2 and a project to enhance the PeopleSoft user experience (UX Enhancements).




- Campus Solutions 9.2 Upgrade:** This project upgraded the UMS MaineStreet Campus Solutions system from version 9.0 to version 9.2 and the CS PeopleTools (the underlying PeopleTools architecture) from version 8.55 to version 8.56. The upgrade will maintain Oracle compliance and continued support of the system. Wherever possible, the project will make improvements in business practice that will not significantly or materially change the timeline or the scope of the upgrade project.

In addition to the CS application and PeopleTools upgrades, the scope included transitioning the CS PeopleSoft environments from the legacy Solaris architecture to Linux architecture.

- PeopleSoft User Interface Platform:** This project will acquire and deploy a 3rd party PeopleSoft User-Interface Platform to streamline and improve usability, navigability, and utility of the MaineStreet environment for students and faculty alike. Additionally, enhanced Single Sign-On capabilities would be deployed to support a secure, fully integrated user environment.

Project	Initiation Date	Sponsor	Original Estimated Completion Date	Current Estimated Completion Date	Initial Budget	Current Budget Balance	Project % Complete	Comments
CS 9.2 Upgrade	October 2018	David Demers	June 2019	June 2019	\$1,349,263	\$436,064	100%	Project Closed
UX Enhancements	September 2018		January 2019	September 2020	\$1,148,237	\$695,102	65%	

#### PeopleSoft User Interface Platform

Overall status:		Change from previous report:	None
Budget status:		Change from previous report:	None
Schedule status:		Change from previous report:	None

#### Summary Status

The Technical Team remediated several issues and applied the appropriate customizations to prepare the testing environment for a Student Feedback Survey. The Project Team created and conducted the survey with a limited group of students in late May/ early June. Major themes around this initial round of feedback include a preference for Highpoint, over MaineStreet, for completing functions like class enrollment and viewing grades and class schedules, as well as satisfaction with the aesthetic and ease-of-use. Additional input provided is being used to inform further configurations (i.e. adding links to bookstores within the application). In the coming weeks, the Technical Team will update the testing environment again in preparation for the technical installation in production.

**Recently Completed**

- Development and administration of Student Survey
- Configuration to prepare environment for (limited) student access
- Technical remediation of most issues/ customizations identified during fit/gap analysis

**In Progress**

- Application of latest software releases and reapplication of customizations in test environment
- Completion of long-term technical support and maintenance plans
- Continued assessment of critical features for initial release
- Development of Student Survey Results Report

**Risks & Mitigation Strategies**

Risk	Risk Management Plan
Impact of the COVID-19 pandemic include a shift in resource availability, including students, for testing and feedback	Leverage staff resources efficiently and targeted, virtual outreach to students to solicit input.
Failure to complete the project on schedule	Proactive planning, strong communication, and coordination processes, regular project team meetings, and clearly defined escalation path for identifying and resolving issues.
Resource contention due to competing demands	Proactive project management approach with respect to planning and scheduling activities. Leverage qualified Highpoint resources to augment UMS resources when needed.
Changes to project scope	Perform fit/gap analysis and execute the change control process throughout the project.
A high volume of change within a short time period can result in training and support challenges.	Engaging with stakeholders at an early stage will help inform decisions regarding functional deployment, communication, and training.
Many MaineStreet self-service functions are customized and HighPoint modules are designed to work with native Peoplesoft functionality. Users will need to be able to access the appropriate features and functions of MaineStreet in the HighPoint environment.	Conducting a comprehensive analysis of functionality and customizations with functional and technical stakeholders will inform the development of the optimal user experience.



**Status Update – June 2020****VoIP – UMF**

Overall status:



Change from previous report: None

Budget status:



Change from previous report: None

Schedule status:



Change from previous report: Changed from yellow

**4.1****Overview**

This project will upgrade the UMF telecom system to utilize voice-over-IP (VoIP) and mitigate risk associated with the aging Avaya phone system.

Initiation Date	Sponsor	Original Estimated Completion Date	Current Estimated Completion Date	Estimated Budget	Budget Committed to date	Project % Complete	Comments
4/2019	Jeffrey Letourneau	9/2021	2/2021	\$499,000	\$270,367.51	67%	




**Status**

Infrastructure cabling and phone deployments will be completed in Admission by June 15. Cabling is underway in Franklin Hall with phone deployments planned for early July. Cabling will begin in Merrill Hall on June 15 with an anticipated completion of mid-August. With the completion of these buildings, most of the new phone deployments will be completed and the project team will be able to focus on clean up and decommissioning of the old phone system.

**Risks**

- Delays in other projects caused by COVID-19 response may impact this schedule.
- The legacy Avaya phone system has showed signs of failing. There is a risk that we will not be able to migrate all services from this system before failure occurs. This risk is being mitigated by temporarily moving line to analog voice gateways.
- Due to the mitigation plan noted above, many users will be required to transition multiple times. This poses a risk of customer dissatisfaction and will necessitate a more comprehensive communication strategy.
- The network infrastructure in many buildings on the UMF campus is not adequate for deploying VoIP phones. This poses a risk to both project schedule and budget.
- Availability of human resources is a risk to this project. Resources needed for this project will also be working on telecommunications upgrades at UMPI and USM as well as providing operational support for all campuses.

**Status Update – June 2020****VoIP – UMPI**

Overall status:		Change from previous report:	None
Budget status:		Change from previous report:	None
Schedule status:		Change from previous report:	None

**4.1****Overview**

This project will upgrade the UMF telecom system to utilize voice-over-IP (VoIP) and mitigate risk associated with the aging Avaya phone system.

Initiation Date	Sponsor	Original Estimated Completion Date	Current Estimated Completion Date	Estimated Budget	Budget Committed to date	Project % Complete	Comments
6/2019	Jeffrey Letourneau	9/2021	9/2021	\$291,000	\$194,073.68	50%	

**Status**

Cabling infrastructure work has been on hold due to COVID-19 campus closure. Cabling is tentatively scheduled to begin in Preble Hall in mid-July. South Hall is tentatively scheduled for winter break. This work is critical to moving forward with this project.

**Risks**

- Delays in other projects caused by COVID-19 response may impact this schedule.
- There is a risk that we will not be able to migrate all services from this system before failure of the legacy system occurs.
- The network infrastructure in some buildings on the UMPI campus is not adequate for deploying VoIP phones. This poses a risk to both project schedule and budget.
- Availability of human resources is a risk to this project. Resources needed for this project will also be working on telecommunications upgrades at UMF and USM as well as providing operational support for all campuses.

## Status Update – June 2020

### VoIP – USM

Overall status:



Change from previous report: None

Budget status:



Change from previous report: None

Schedule status:



Change from previous report: None

4.1

### Overview

This project will upgrade the USM telecom system to utilize voice-over-IP (VoIP) and mitigate risk associated with the aging Nortel phone system.

Initiation Date	Sponsor	Original Estimated Completion Date	Current Estimated Completion Date	Estimated Budget	Budget Committed to date	Project % Complete	Comments
6/2019	Jeffrey Letourneau	9/2022	9/2022	\$809,000	\$152,602.20	24%	

### Status

The team continues scheduling and coordinating voicemail and VoIP migrations on a building-by-building or, in some cases, a floor-by-floor basis. An effort is also in place to coordinate with the network upgrade projects to avoid re-work.

#### Status by Building:




Building - Portland	% Complete	Building - Gorham	% Complete
Wishcamper	96%	Brooks Student Center	100%
Glickman	74%	Bailey Hall	87%
Luther Bonney	18%	Upton	14%
Science	35%	Corthell	Planning
106, 120, 126 Bedford Street	Planning	Russell	Planning

### Risks

- Campus closures and changes in health and safety regulations in response to the COVID-19 are impacting project schedule.
- Construction, office moves, and other facilities changes planned for the next 12-24 months may cause project delays.
- Constantly changing staff phone assignments and lack of clear processes for notifying IT when staff leave or are hired is a risk to a complete and accurate migration.
- There is a risk that we will not be able to migrate all services from this system before failure of the legacy system occurs.
- The network infrastructure in some buildings on the USM campus is not adequate for deploying VoIP phones. This poses a risk to both project schedule and budget.

- Availability of human resources is a risk to this project. Resources needed for this project will also be working on telecommunications upgrades at UMF and UMPI as well as providing operational support for all campuses.

**Status Update – June 2020****Brightspace LMS Implementation**

Overall status:		Change from the previous report:	N/A
Budget status:		Change from the previous report:	N/A
Schedule status:		Change from the previous report:	N/A

**4.1****Project Overview**

Blackboard's current Learning Management System (Blackboard Learn) is slated to be superseded with its new product, Blackboard Learn Ultra, in the coming years. Instead of waiting to be forced into the new product on the vendor's timeline, during the 2018 - 2019 academic year the University of Maine System (UMS) has engaged in a comprehensive review process to evaluate and identify the Learning Management System best suited to the needs of our campus communities. Based upon feedback received from faculty across all UMS campuses and a thorough feature evaluation process also involving representation from all campuses, Desire2Learn's (D2L) Brightspace platform was selected to replace Blackboard Learn. This project will implement Brightspace as the UMS's new LMS. Implementation must be completed and the new system operational by August 2020. The Blackboard contract has been extended to August 25, 2020. (The Summer 2020 term concludes on August 21, 2020.)

Initiation Date	Sponsor	Original Estimated Completion Date	Current Estimated Completion Date	Initial Budget	Current Budget Balance	Project % Complete	Comments
10/9/19	UMS Chief Academic Officers Council (CAOC)	September 2020	August 2021	Implementation and Year 1: \$205,825	\$0	81%	Current Estimated Completion Date adjusted to account for a full academic year of courses conducted via Brightspace. Support needs will decrease after initial implementation in Sept. 2020.
				Transition Support Allocations: \$1,401,396	\$1,361,060		

**Status**

Technical work to prepare the Brightspace environment for the Fall 2020 full launch continues. In addition, the Core Implementation Team hosted a large, system-wide Brightspace awareness and training event on May 14 & 15. Through significant collaborative efforts between US:IT and Campus Instructional Design and Faculty Support Staff, the two-day Brightspace Virtual Symposium included a keynote session (Chancellor Malloy and D2L's CEO, John Baker), a number of general/ informative sessions, as well as a wide array of hands-on training sessions. The symposium was hosted within the Brightspace platform, and 937 faculty and staff registered for the event, with session attendance as follows:

- Keynote: 596
- Project Update: 710
- General Overview: 699
- Third-Party Tools: 376
- Hands-on Sessions: 100+

**Recently Completed**

- Brightspace Virtual Symposium
- Summer 2020 Pilot launch/ completion of May term courses in Brightspace
- Near completion of Spring 2020 and Spring 2019 course migration from Blackboard

- AY 2020-2021 licensure of Brightspace-integrated tools: Respondus, for remote proctoring and TurnItIn, for plagiarism detection
- Brightspace Test Instance technical refresh
- Fall & Summer 2020 course migration from Blackboard
- Development of login/ landing page logic

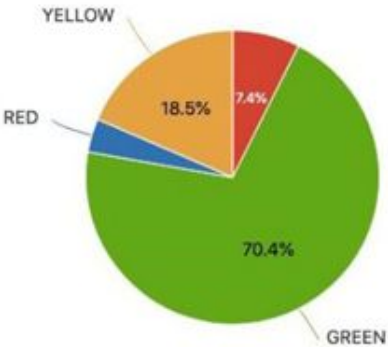
### In Progress

- Brightspace Training for IT Support Staff
- Continued course migration from Blackboard
- Brightspace governance planning
- Continued refinement of user roles and MaineStreet Integration

## Risks & Mitigation Strategies

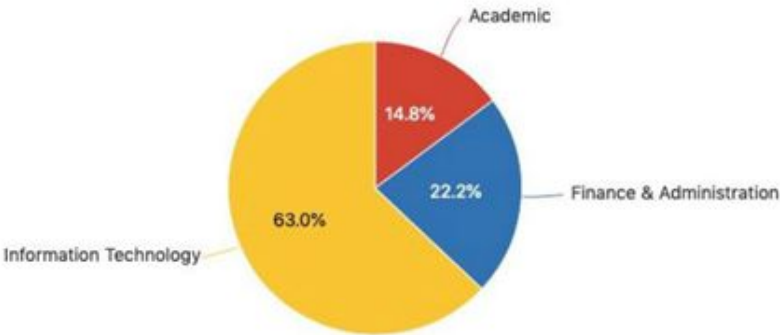
Risk	Risk Management Plan
Unexpected technical complications have contributed to a delay in course migration from Blackboard to Brightspace.	Dedicated resources and migration support from D2L; consistent UMS monitoring and communication with Blackboard and D2L..
Impacts of the COVID-19 pandemic include a shift in resource availability	Leverage staff and faculty resources efficiently. Utilize targeted, virtual communication, outreach and training resources.
Failure to complete the project on schedule	Proactive planning, strong communication, and coordination processes, regular project team meetings, and clearly defined escalation path for identifying and resolving issues.
Resource contention due to competing demands	Proactive project management approach with respect to planning and scheduling activities. Pre-schedule resources as needed. Leverage qualified D2L consultants to augment UMS resources when needed.
Interruption of project timeline due to delay in decision-making	Defined and closely adhered to the decision escalation process.
Lack of adequate knowledge transfer	Maximize UMS resources participation in the project and execute knowledge transfer throughout all phases of the project. Use project tools and templates to assist with providing detailed documentation and training information.

Active Project Health



Project Health	Count
	2
GREEN	19
RED	1
YELLOW	5
Total	27

Active Projects by Category



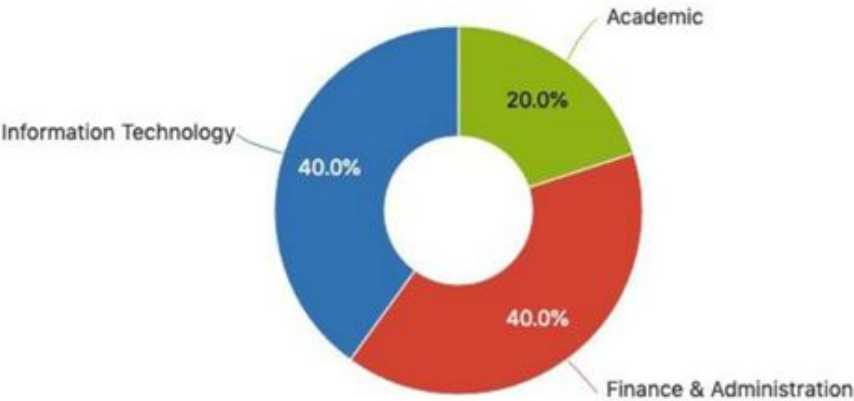
Category	Count
Academic	4
Finance & Administration	6
Information Technology	17
Total	27

Total Budget of Active Projects

	Sum of Budget
Total	28,348,600.00

Initiating Projects & RFPs

Category	Count
Academic	1
Finance & Administration	2
Information Technology	2
Total	5






# US:IT Project (>\$250,000) Review

**Finance – Facilities – Technology  
Committee**

**June 24, 2020**




**University Services  
Information Technology**



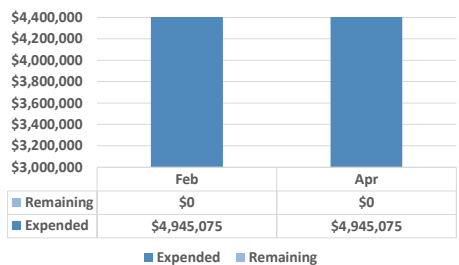
## US:IT Project (>\$250,000) Review

### Classrooms for the Future (Tab 4.1; Page 19)



**University of Maine System**

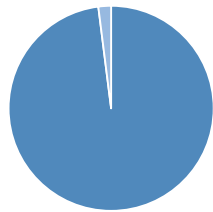
**Project Budget - \$4.945M\*\***



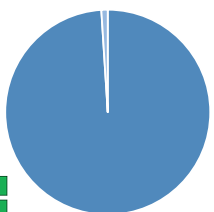
	Feb	Apr
Remaining	\$0	\$0
Expended	\$4,945,075	\$4,945,075

■ Expended ■ Remaining

**98% Complete (Apr)**



**99% Complete (Jun)**




Overall status: ■

Budget status: ■









Schedule status: ■

Initiation Date	Sponsor	Original Estimated Completion Date	Current Estimated Completion Date	Estimated Budget*	Budget Committed to date	Budget % Committed	Project % Complete
4/2016	David Demers	12/2019 (updated 11/18)	12/2020	\$4,945,075	\$4,945,075	100%	98%

**\*\*Revised Budget** reflects additional \$582,730 allocation provided from project contingency funds













## US:IT Project (>\$250,000) Review


### Classrooms for the Future (Tab 4.1; Page 19)











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• **2017-2020 Classroom Upgrades**


Campus	Jun '20	
UMA	99%	
UMF	100%	
UMFK	99%	
UMM	99%	
UM	100%	
USM	96%	
UMPI	99%	



## US:IT Project (>\$250,000) Review

### Classrooms for the Future (Tab 4.1; Page 19)




*Maine's  
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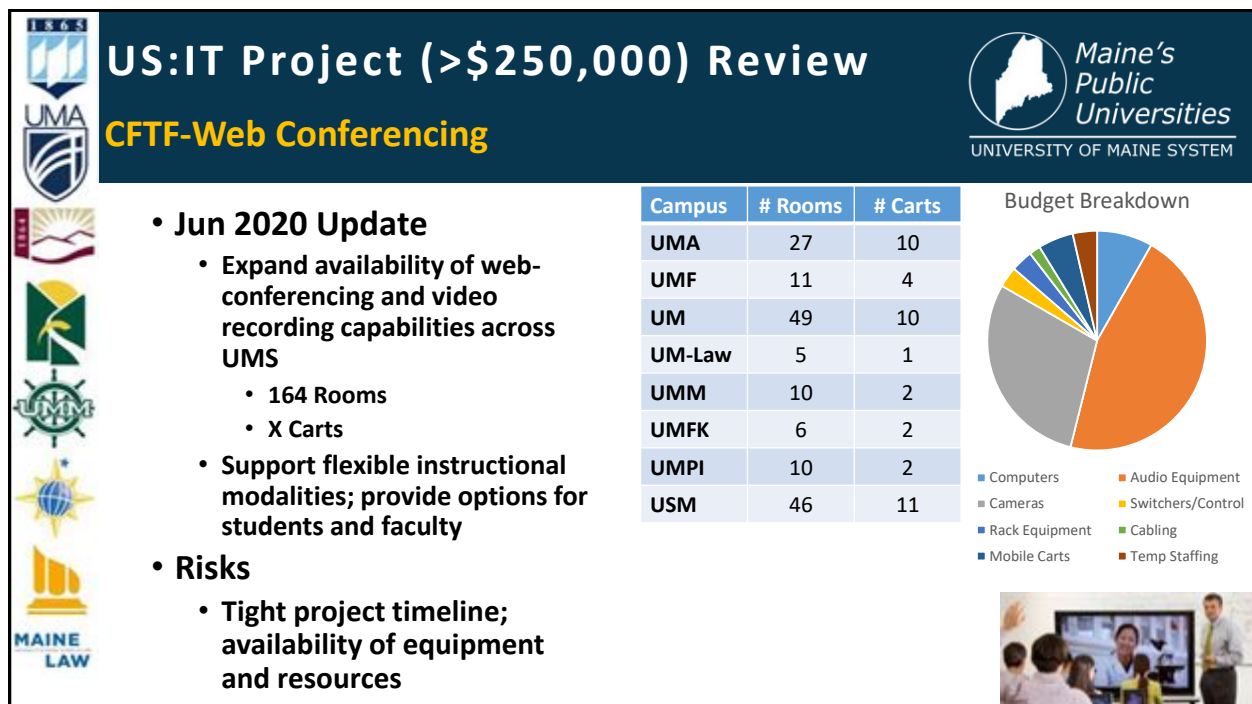
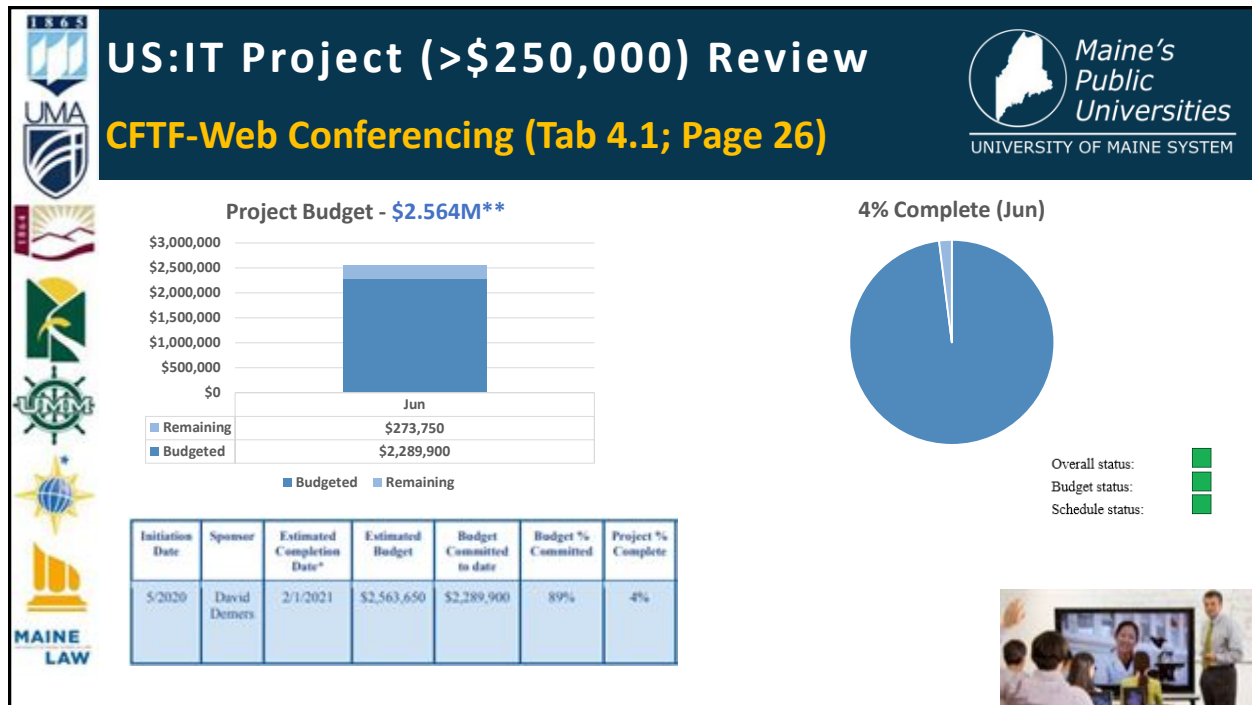
• **Jun 2020 Update**

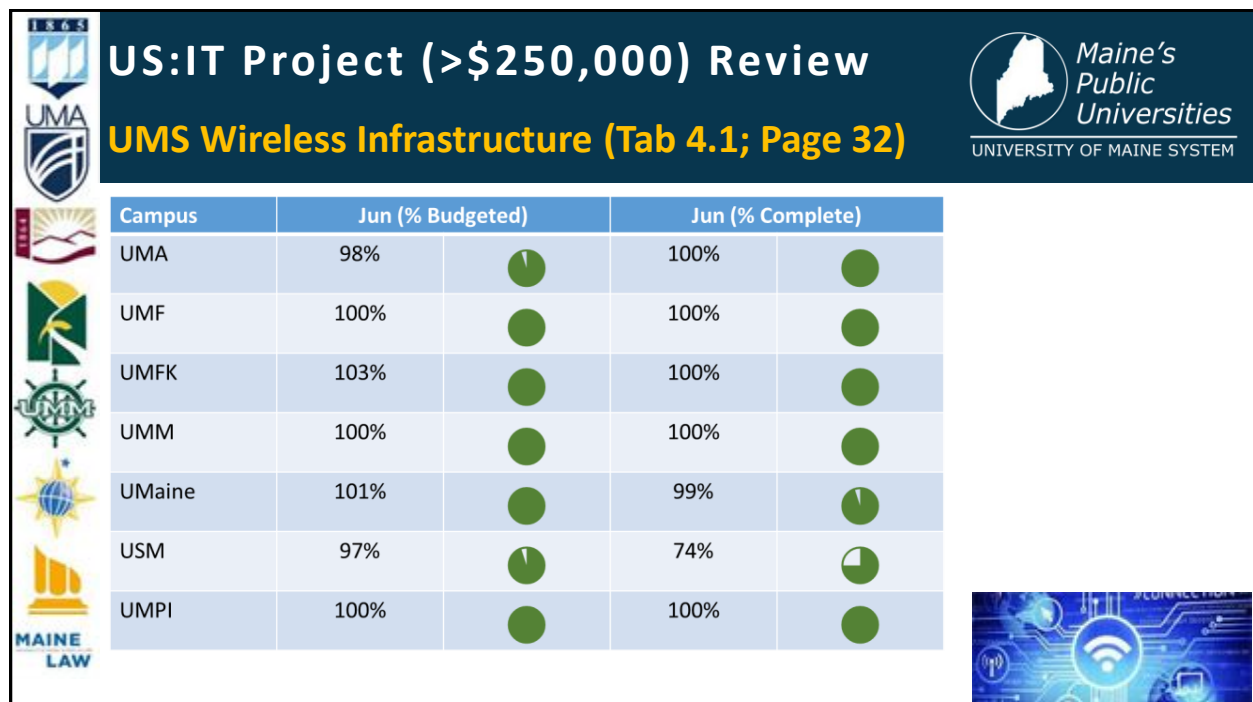
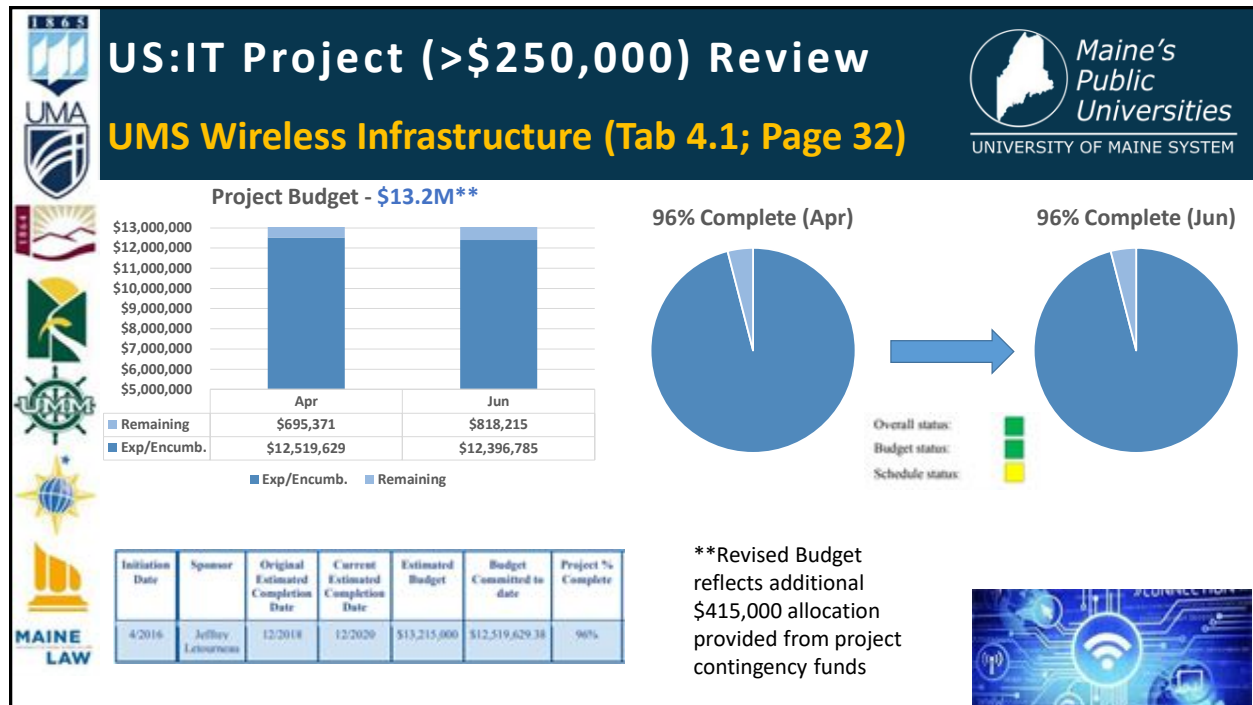
- Due to COVID-19 pandemic, final work scheduling has been affected
  - Equipment installation has resumed at USM
  - Final work scheduling to coincide with web-conferencing updates









• **Risks**

- High anticipation for additional funding to complete effort








## US:IT Project (>\$250,000) Review


### UMS Wireless Infrastructure (Tab 4.1; Page 32)









- **Project Status**
  - COVID-19 Pandemic has impacted final work at USM
    - Workforce availability
    - Facility availability
- **Recently Completed:**
  - USM – Science, Bailey, Corthell, Russell (near complete)
- **Current Work:**
  - USM – Costello Complex to begin end of June; Sullivan Gym paused to support emergency management
  - LAC – Network Equipment Upgrades
- **Risks**
  - Phased funding will necessitate maintaining parallel wireless networks
  - High anticipation for additional funding to complete effort



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## US:IT Project (>\$250,000) Review

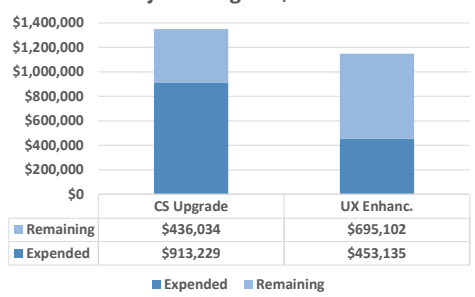
### MaineStreet Improvements (Tab 4.1; Page 35)



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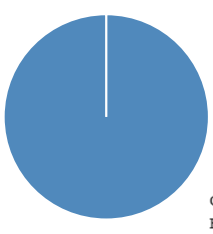
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**Project Budget - \$2.48M**

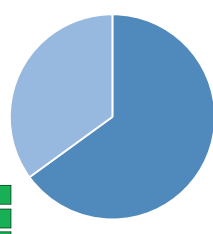


	CS Upgrade	UX Enhanc.
Remaining	\$436,034	\$695,102
Expended	\$913,229	\$453,135

**CS Upgrade (100% Compl)**



**UX Enhance (65% Compl)**







Overall status: ■

Budget status: ■

Schedule status: ■


Project	Initiation Date	Sponsor	Original Estimated Completion Date	Current Estimated Completion Date	Initial Budget	Current Budget Balance	Project % Complete	Comments
CS 9.2 Upgrade	October 2018	David Demers	June 2019	June 2019	\$1,349,263	\$438,064	100%	Project Closed
UX Enhancements	September 2018		January 2019	September 2020	\$1,148,237	\$695,102	65%	

## US:IT Project (>\$250,000) Review



### MaineStreet Improvements (Tab 4.1; Page 35)





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- CS 9.2 upgrade:**
  - Project is officially closed
- Risks**
  - Managing change in navigation and interface for the MaineStreet environment

- UX Enhancements:**
  - Student Pilot for testing and feedback (surveys)
  - Additional interactive links
  - Planning deployment to PRD environment

## US:IT Project (>\$250,000) Review

### MaineStreet Improvements (Tab 4.1; Page 35)

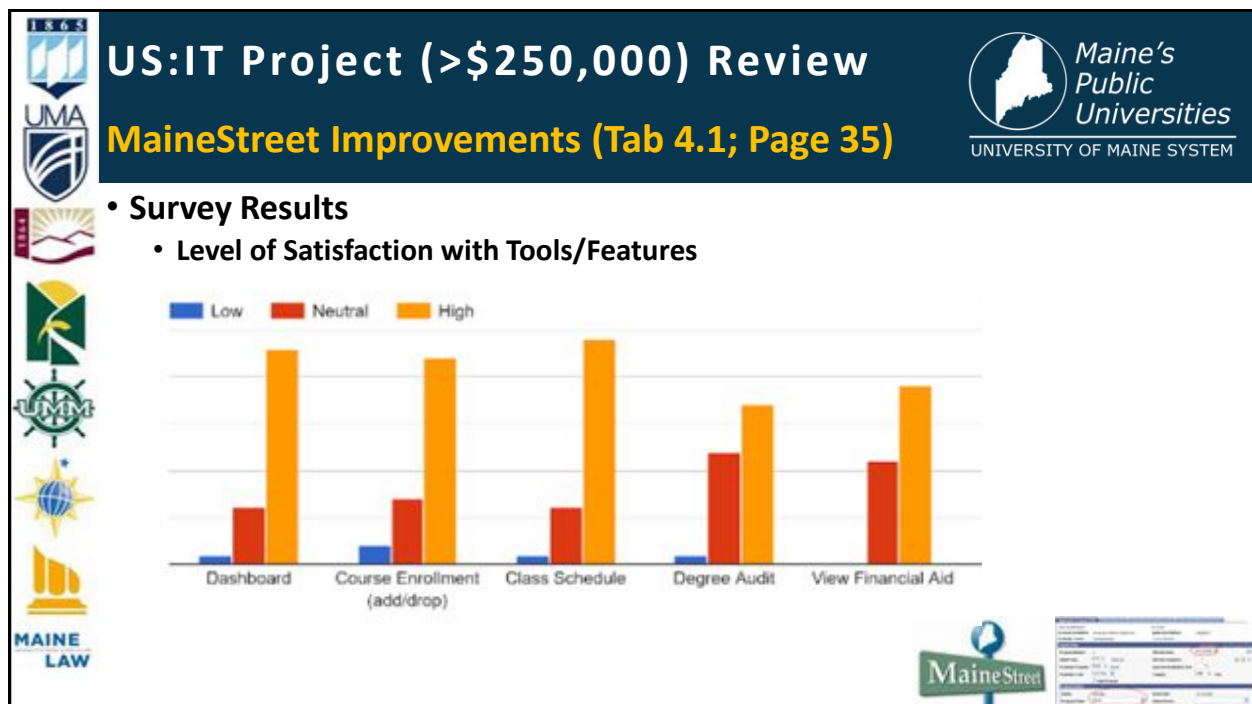
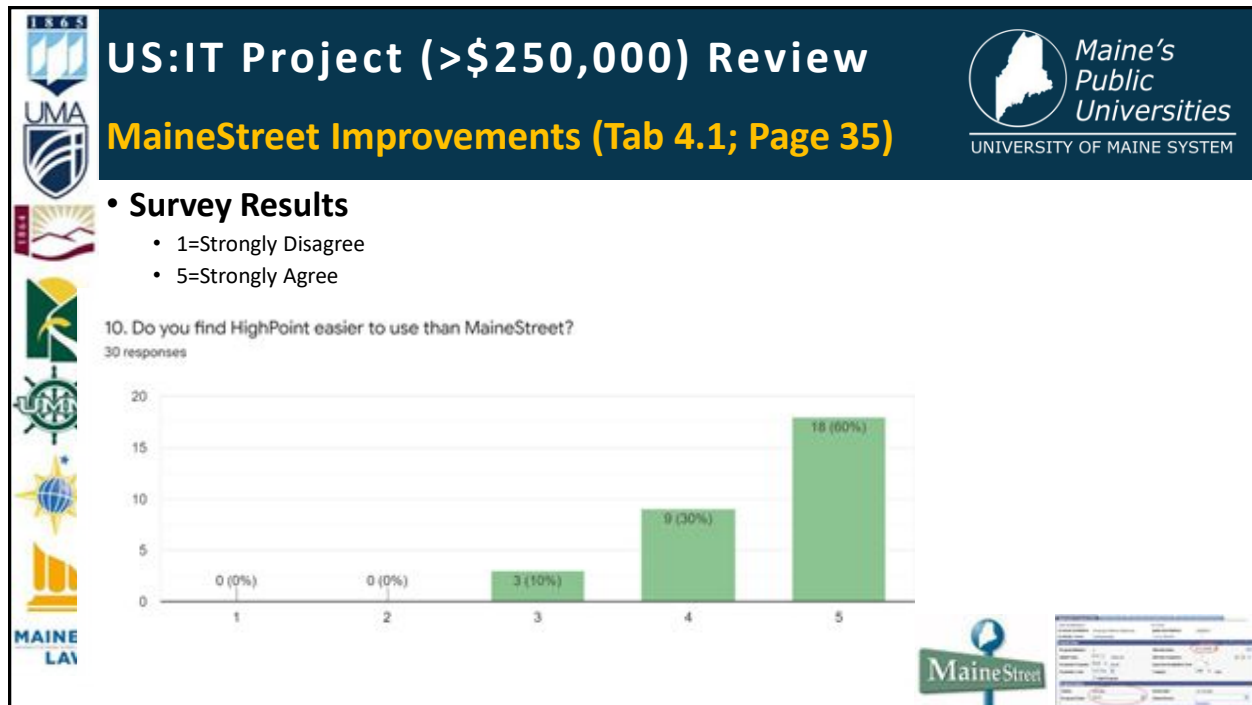


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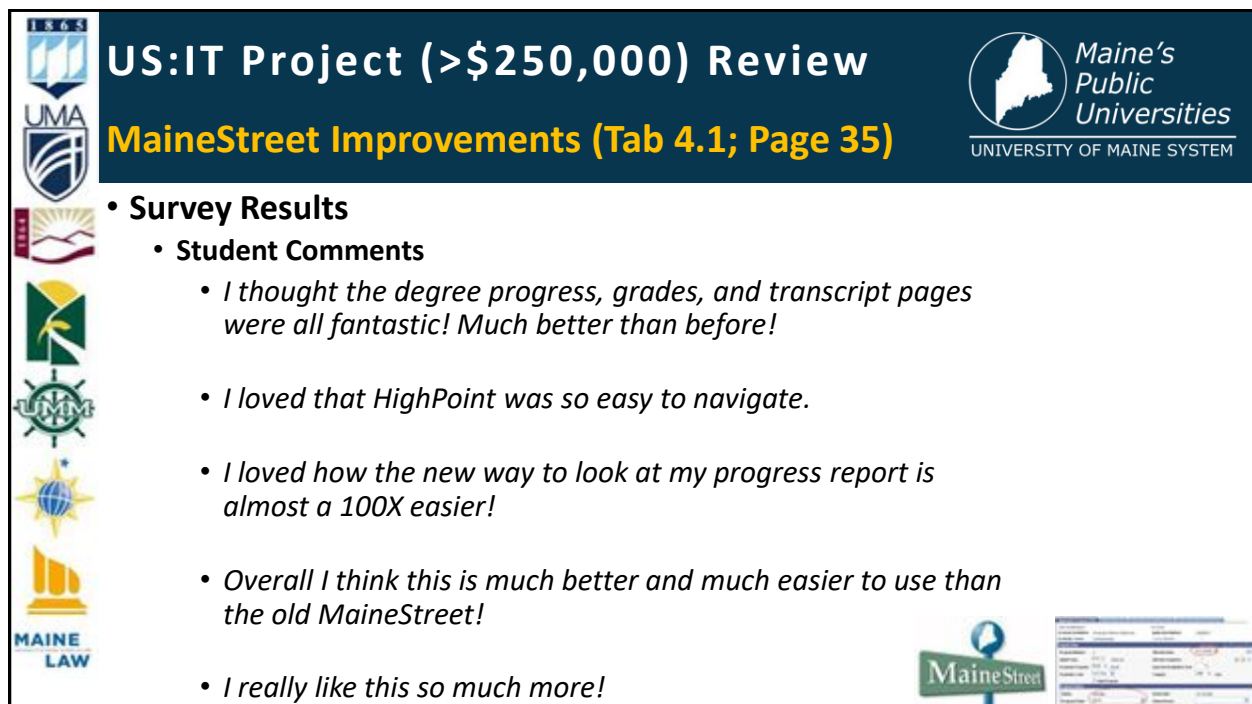
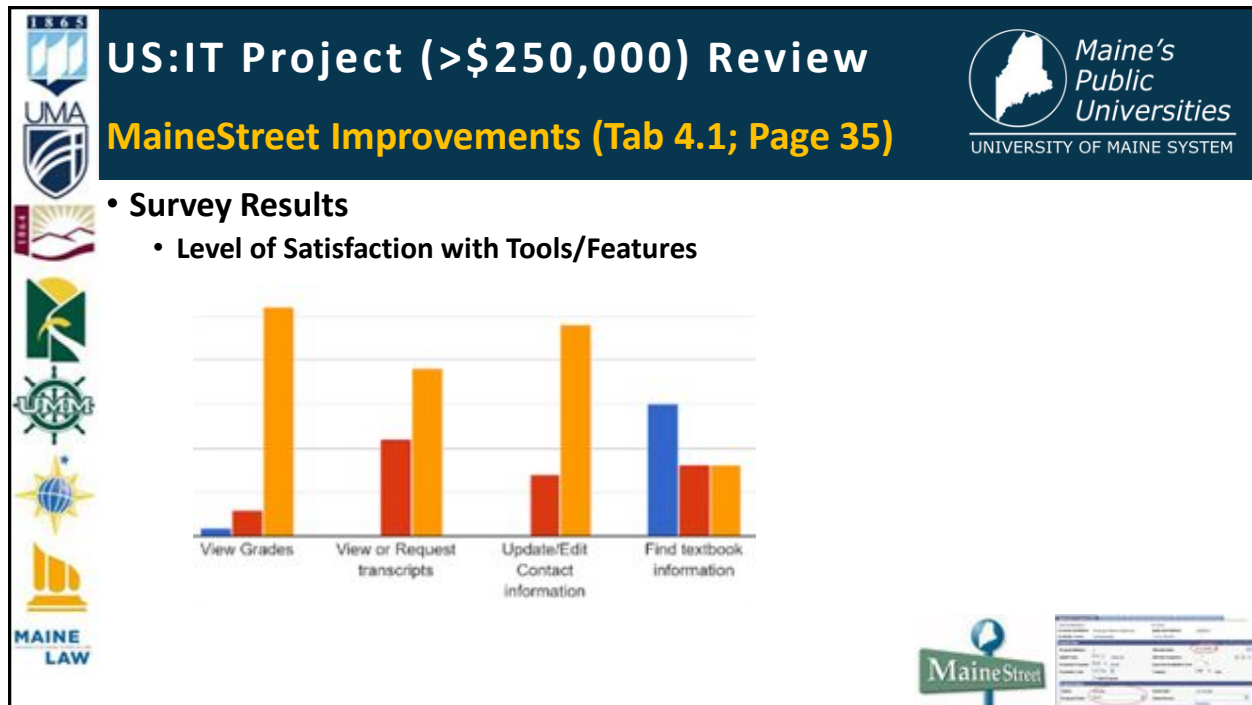


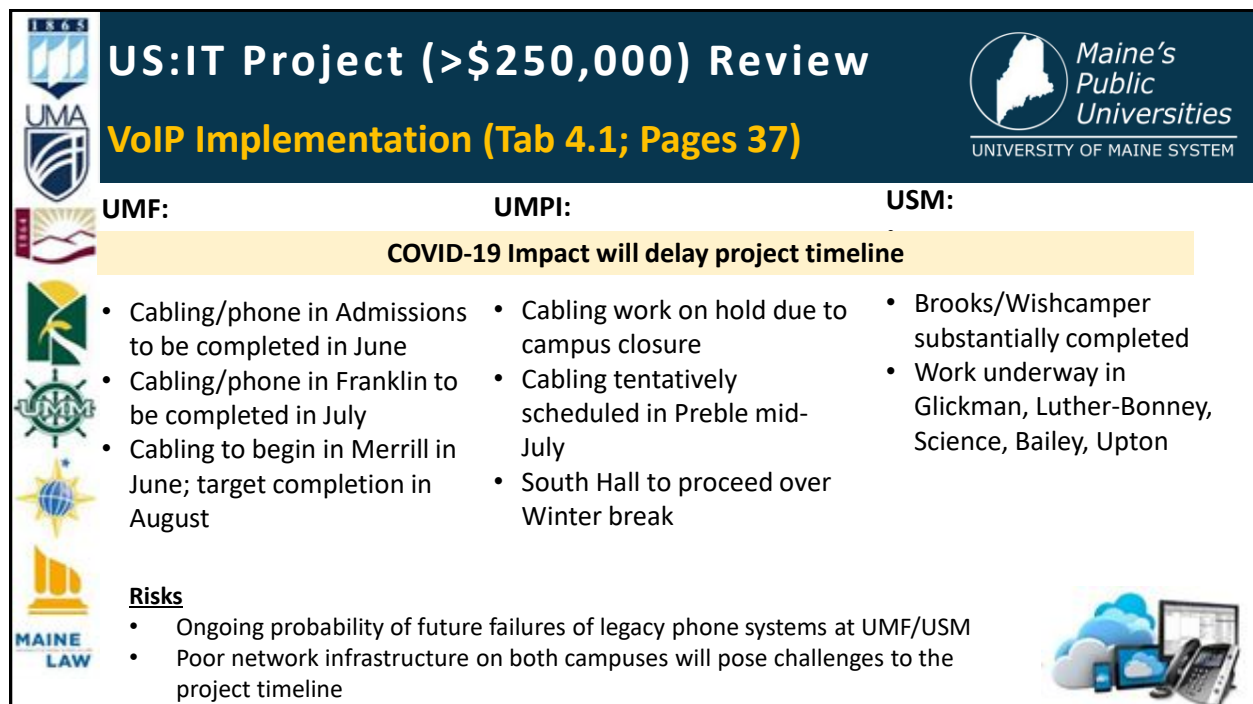
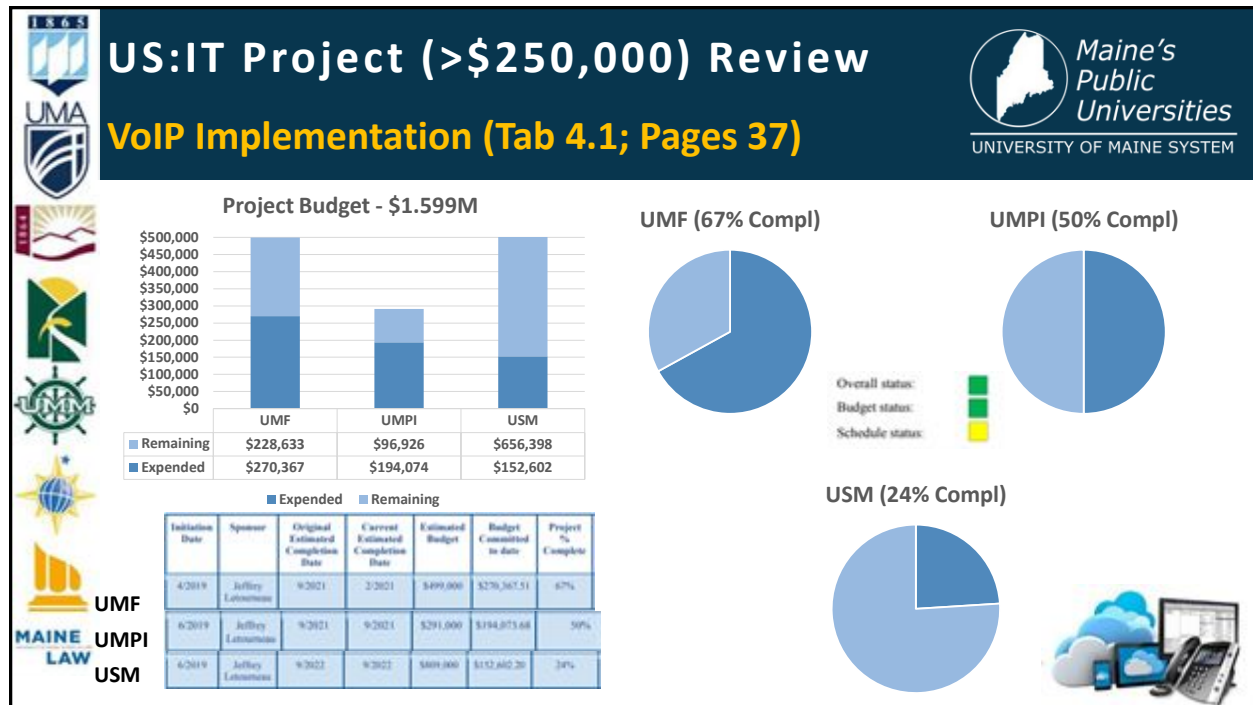




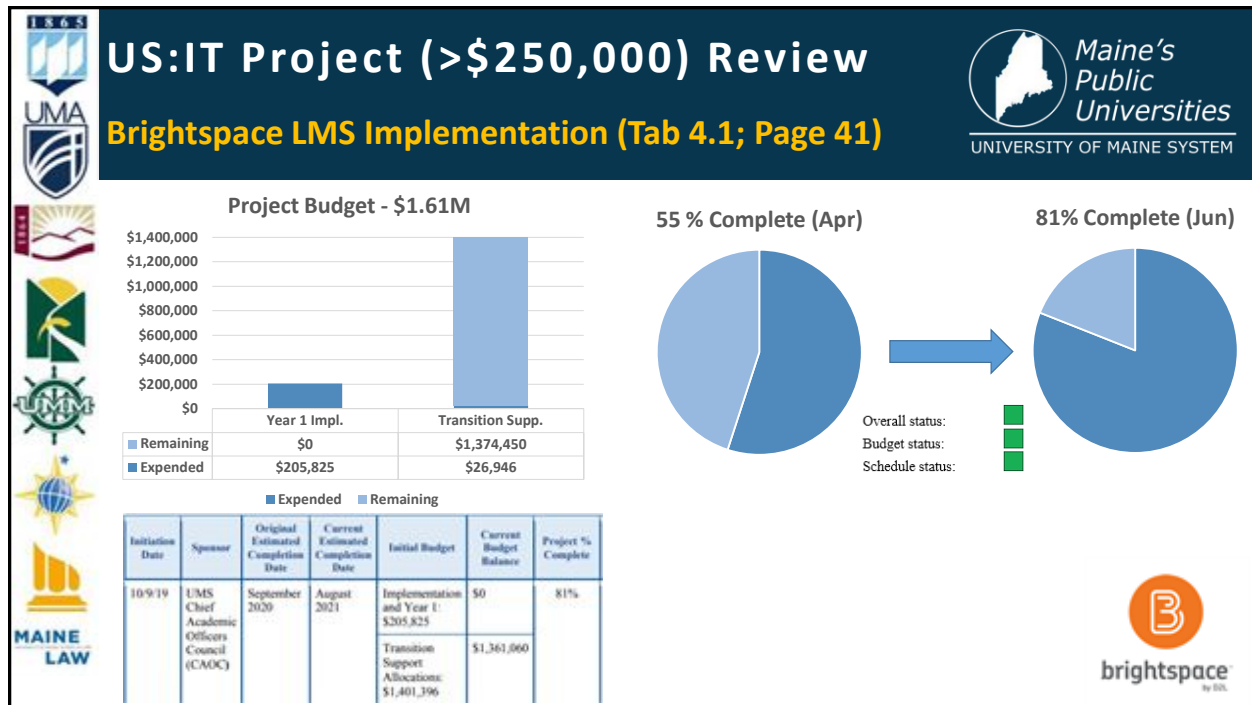












## US:IT Project (>\$250,000) Review

### Brightspace LMS Implementation (Tab 4.1; Page 41)



**Maine's Public Universities**

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- **Project Overview**
  - Replace current Learning Management System (Blackboard Learn) with modern, mobile-friendly, cloud-based platform – Brightspace from Desire2Learn for Fall 2020 term.
- **Recently Completed:**
  - UMS Brightspace Virtual Symposium
    - >900 attendees
  - Summer Course Pilots (May term)
  - Course Migrations (SP19 – SP20)
  - Ongoing training and governance planning
- **Risks**
  - Very aggressive timeline for completion
  - COVID-19 disruption





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## AGENDA ITEM SUMMARY

1. **NAME OF ITEM:** FY2021 Proposed Operating & Capital Budget and Student Charges – Second Reading, UMS

2. **INITIATED BY:** Mark R. Gardner, Chair

3. **BOARD INFORMATION:**

**BOARD ACTION: X**

4. **OUTCOME:**  
Enhance fiscal positioning

**BOARD POLICY:**  
Policy 701 – Capital Budgets

5. **BACKGROUND:**

Vice Chancellor Low, will present the FY2021 Proposed Operating & Capital Budget and Student Charges for the University of Maine System.

This is the second reading of the budget, and a vote of the Committee will be taken for this item to be forwarded to the June 26, 2020 Special Board of Trustees meeting.

6. **TEST OF PROPOSED RESOLUTION**

That the Finance, Facilities and Technology Committee forwards this item to the June 26, 2020 Special Board of Trustees meeting for approval of the following resolution:

That the Board of Trustees accepts the recommendations of the Finance, Facilities and Technology Committee and approves the FY2021 Proposed Operating & Capital Budget, Recommended Amended Student Charges, and proposed Transfers from Institutional Reserves including Budget Stabilization Funds.

# FY21

## Proposed Unified Operating Budget, Capital Budget & Student Charges



*FFT June 24, 2020*

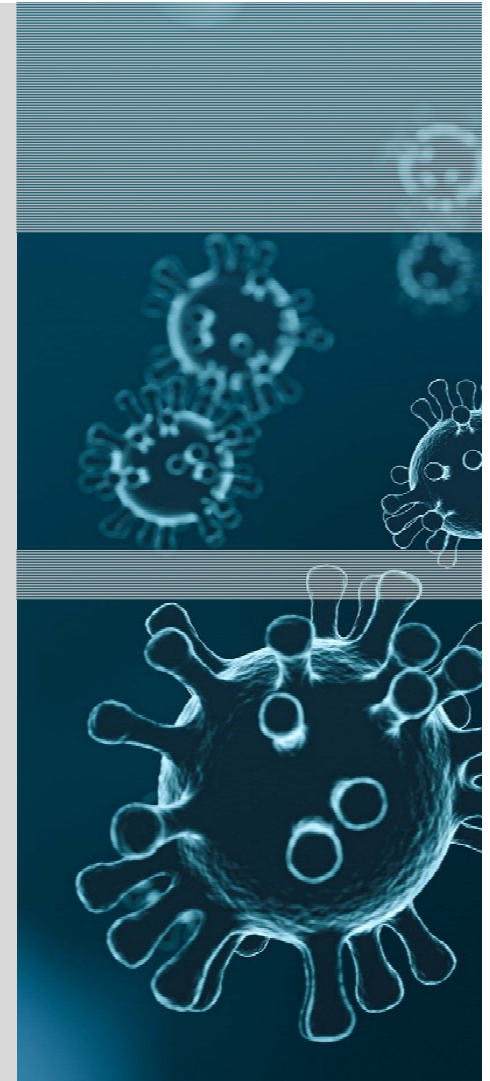
*Board of Trustees June 26, 2020*





## FY21 Budget Pressures & COVID19

- For some campuses, FY20 CARES Act funding is insufficient to offset FY20 COVID19-related costs and losses of revenue.
- FY21 State Appropriation request was moved out of emergency budget resulting in flat appropriation over FY20.
- COVID19 impact on state revenues may result in an appropriation curtailment in FY21 which has not been factored into this budget.
- COVID19 guidance regarding social distancing and small groups, combined with the public's cautious concerns, will likely result in smaller class sizes, and fewer revenue-generating activities on campus (conferences, athletics, fitness centers, etc.)
- Reduced occupancy rates and holding rooms vacant if needed for self-quarantining result in reduced dining & residence revenues.
- Market fluctuations impact earnings on general funds as well as endowments and other scholarship funds.





## FY21 Budget Overview

- **Enrollment**

Enrollment budgeting process focuses on returning students and realistic enrollment goals adjusted for potential COVID19 impact.

FY21 budgeted credit hours are 4.9% below FY20 budget and 2.1% below FY20 actuals.

- **In-state, undergraduate average tuition increase at CPI – 2.5%**

- **Utilization of reserve funds**

UMF requesting Budget Stabilization; Law School utilizing USM & System reserves & requesting Budget Stabilization. Neither has any reserves and still will not be balanced.

UMFK & UMPI are not requesting Budget Stabilization funds at this time; however, UMFK has a negative reserve balance & UMPI may have insufficient reserves to cover projected losses for FY20 & FY21.

UMaine & UMM will be utilizing campus reserves.



5.1





## FY21 Budget Overview

5.1

	E&G	Auxiliary	Total	Campus Reserves	Budget Stabilization	Total
UMaine	\$(3,000,000)	\$ 0	\$(3,000,000)	\$3,000,000	\$ 0	\$ 0
UMM	(145,000)	-	(145,000)	145,000	-	-
UMA	487,487	(298,972)	188,515	-	-	188,515
UMF	(3,020,031)	(643,635)	(3,663,666)	*110,000	500,000	**(3,053,666)
UMFK	(270,385)	(479,615)	(750,000)		-	**(750,000)
UMPI	(559,473)	(26,130)	(585,603)	-	-	(585,603)
USM	1,169,412	(1,147,181)	22,231	-	-	22,231
Maine Law	(2,386,444)	-	(2,386,444)	425,000	500,000	**(1,461,444)
Governance	-	-	-	-	-	-
Univ. Svs & Unallocated	(354,192)	-	(354,192)	*354,192	-	-
<b>Total</b>	<b>\$(8,078,626)</b>	<b>\$ (2,595,533)</b>	<b>\$(10,674,159)</b>	<b>\$ 4,034,192</b>	<b>\$ 1,000,000</b>	<b>\$ (5,639,967)</b>



## Budget Stabilization Fund

The Budget Stabilization Fund was created to enable the UMS to smooth the financial impact of adverse markets, economic conditions, and address other financial challenges.

The Fund was established in 2010 and has been built from net investment income that exceeded budget pursuant to the Board of Trustees investment policy.

The Treasurer will authorize only the transfer needed to offset a net unrestricted operating loss for each institution at the close of FY20 and FY21.

*The Law School received transfer from USM in FY20 for \$856,808 representing their portion of State Appropriation. Beginning in FY21 Law School receives direct Appropriation*

	Balance 7/1/19	\$ 12,974,972
	Projected	
Utilization	FY20 (approved)	FY21*
Law School (incl FY19 cfwd)	(797,454)	(500,000)
UMF	(500,000)	(500,000)
Investment gain/loss	TBD	-
Subtotal	(\$ 1,297,454)	(\$ 1,000,000)
	Projected Balance	\$ 10,677,518

*\*requires BOT approval*

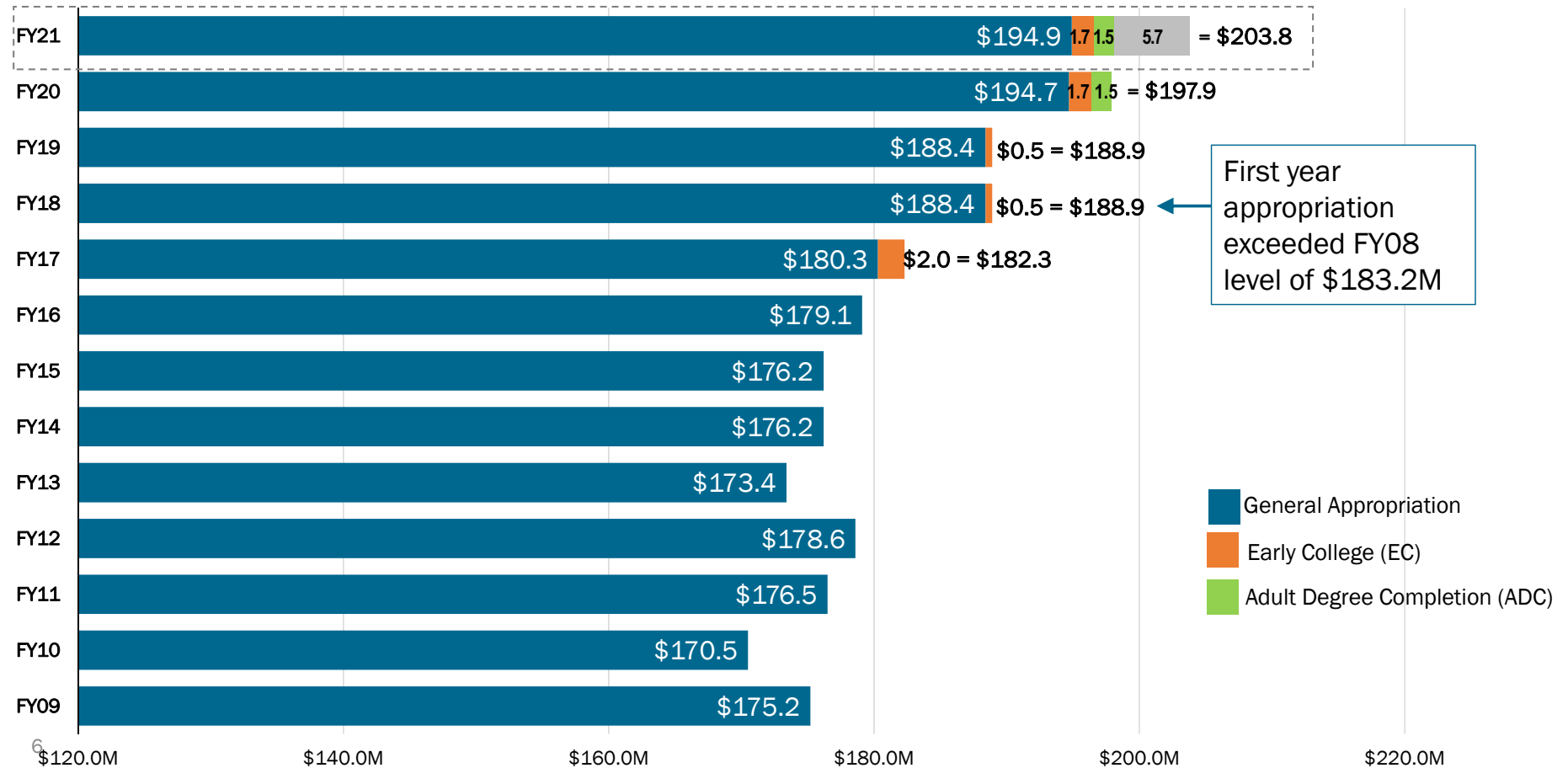




# E&G State Appropriation WITH FY21 request - March

(excl. restricted funds, e.g. MEIF & Debt Service)

5.1



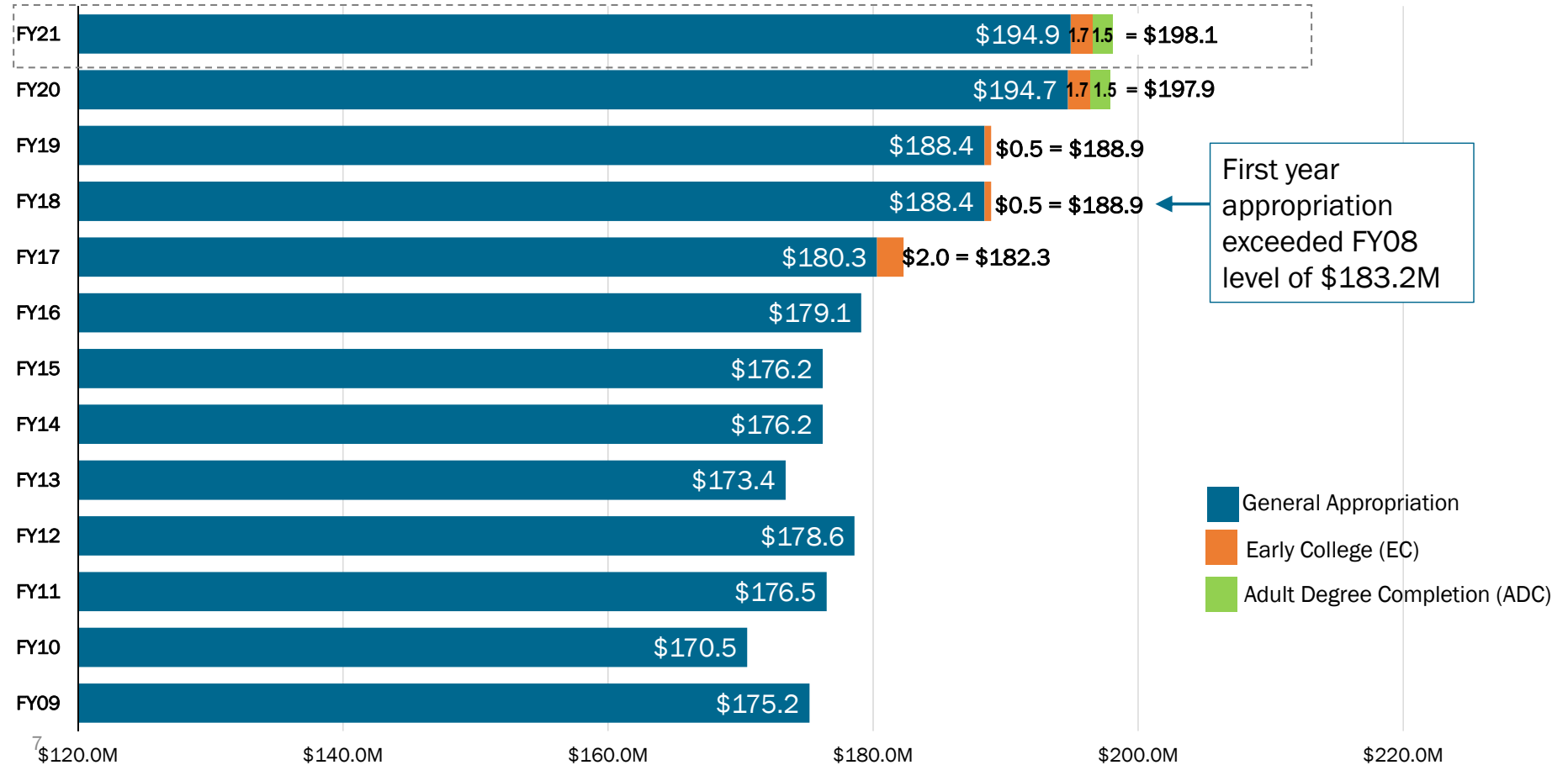




# E&G State Appropriation – FLAT over FY20 – June

(excl. restricted funds, e.g. MEIF & Debt Service)

5.1





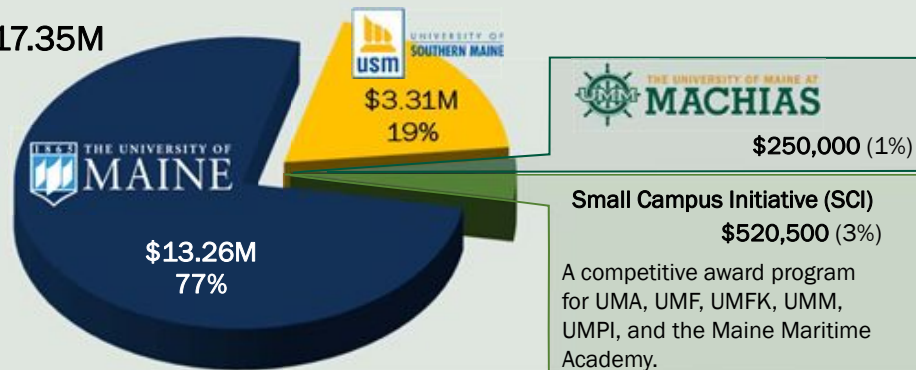
## Maine Economic Improvement Fund (MEIF)

5.1

	UMaine	USM	UMM	SCI	Total
Biotechnology	1,285,268	207,920			1,458,714
Aquaculture & Marine	2,354,090	366,234	250,000		3,662,952
Composite Materials	1,628,070	0			1,944,246
Environmental	1,576,902	25,593			1,632,986
Forestry & Agriculture	1,764,951	629,054			2,614,762
Information Technology	1,767,007	623,855			2,529,458
Precision Manufacturing	1,568,649	20,000			1,483,284
Cross Sector	1,318,663	1,443,244			1,503,098
Small Campus Initiative				520,500	520,500
<b>Total</b>	<b>13,263,600</b>	<b>3,315,900</b>	<b>250,000</b>	<b>520,500</b>	<b>17,350,000</b>

- MEIF is flat funded in Governor's FY20-21 Biennial Budget.

**\$17.35M**

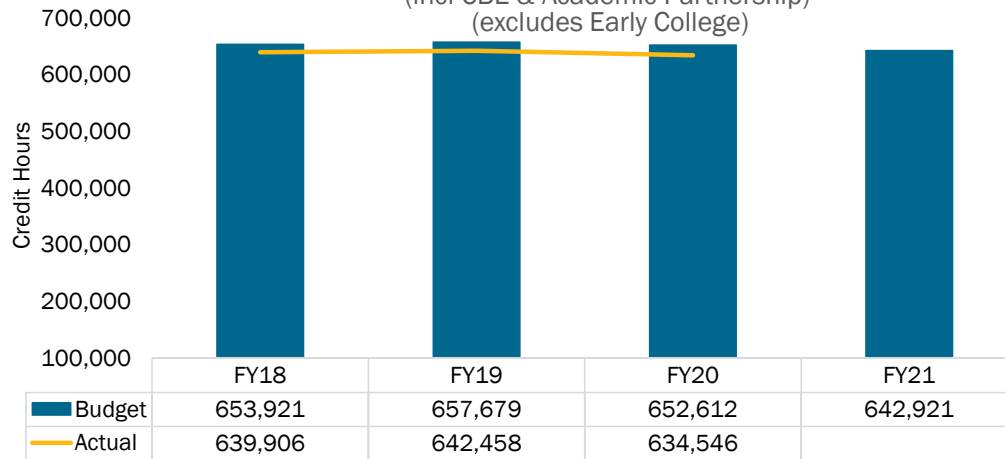




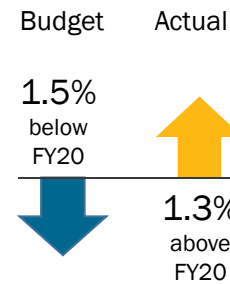
# UMS Enrollment (March FFT)

## UMS Total Credit Hour Enrollment

(incl CBE & Academic Partnership)  
(excludes Early College)

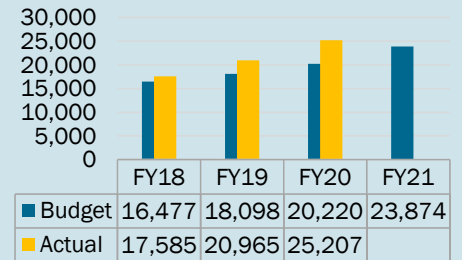


## FY21 Enrollment Budget

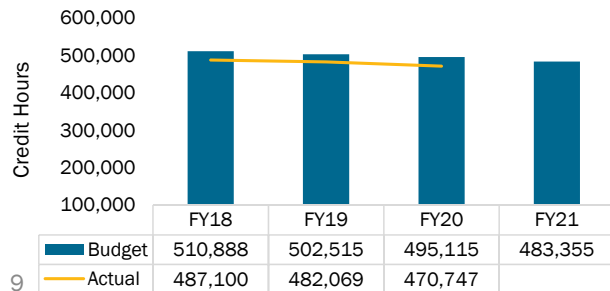


## Major factors impacting enrollment:

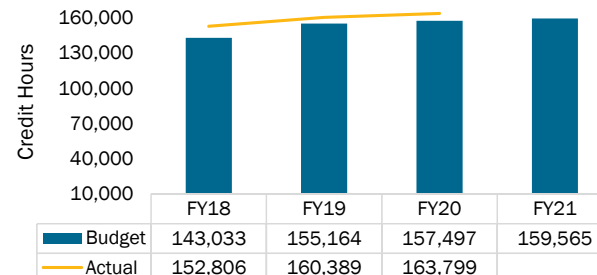
### Early College



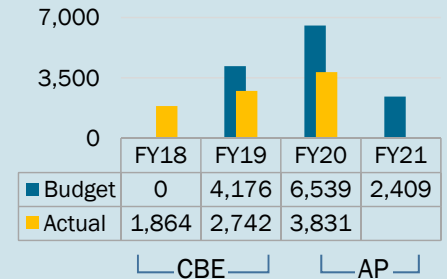
### In-State (excludes EC)



### Out-of-State



### CBE/AP



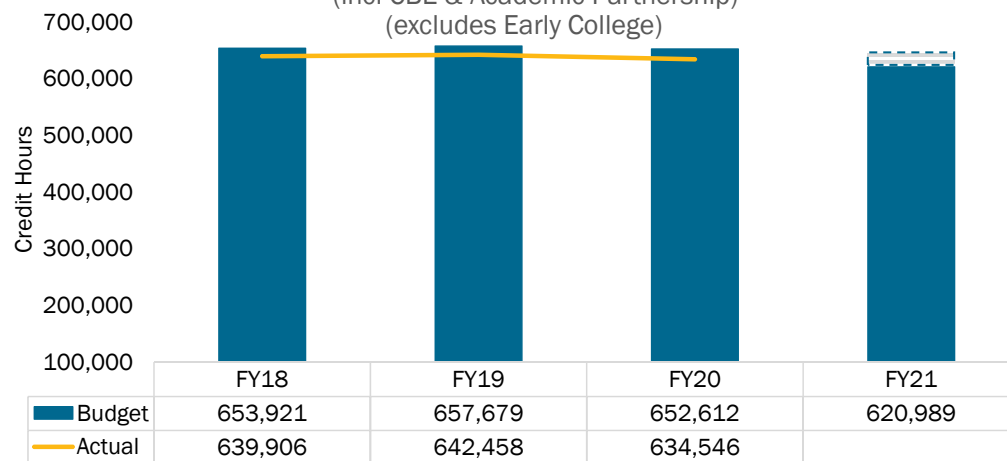
5.1



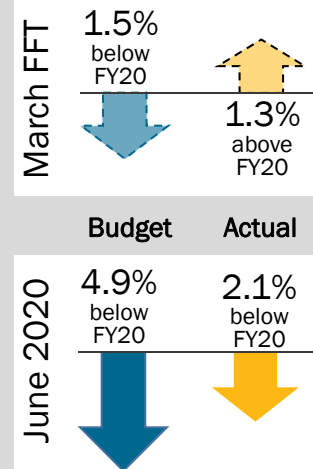
# UMS Enrollment (June 2020)

## UMS Total Credit Hour Enrollment

(incl CBE & Academic Partnership)  
(excludes Early College)



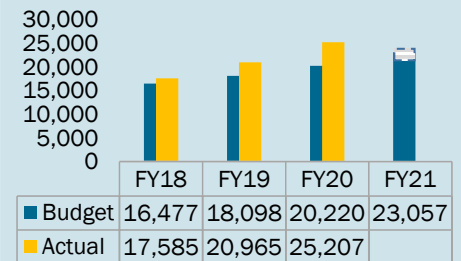
## FY21 Enrollment Budget



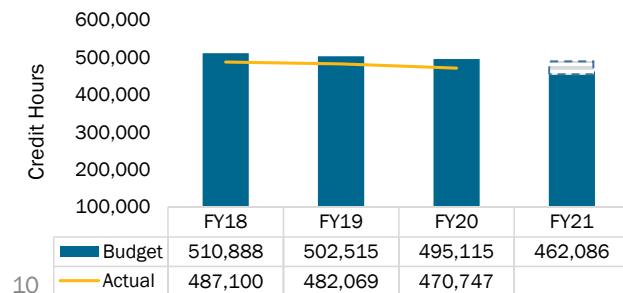
## Major factors impacting enrollment:

- FY21 credit hours are up 2.1% below FY20 actual credit hours
- FY21 out-of-state budgeted represent 26% of the total credit hours.

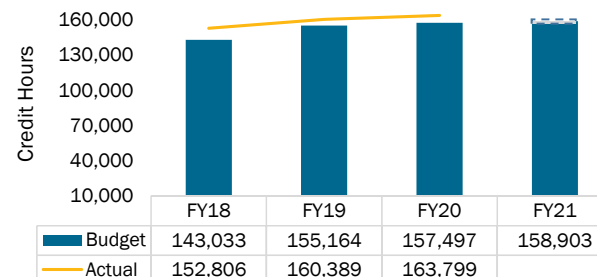
## Early College



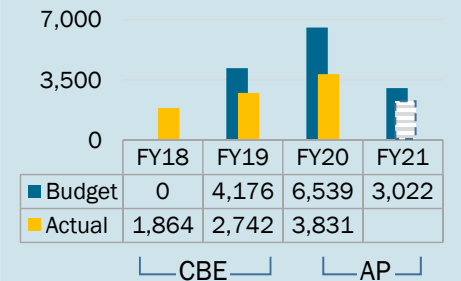
## In-State (excludes EC)



## Out-of-State

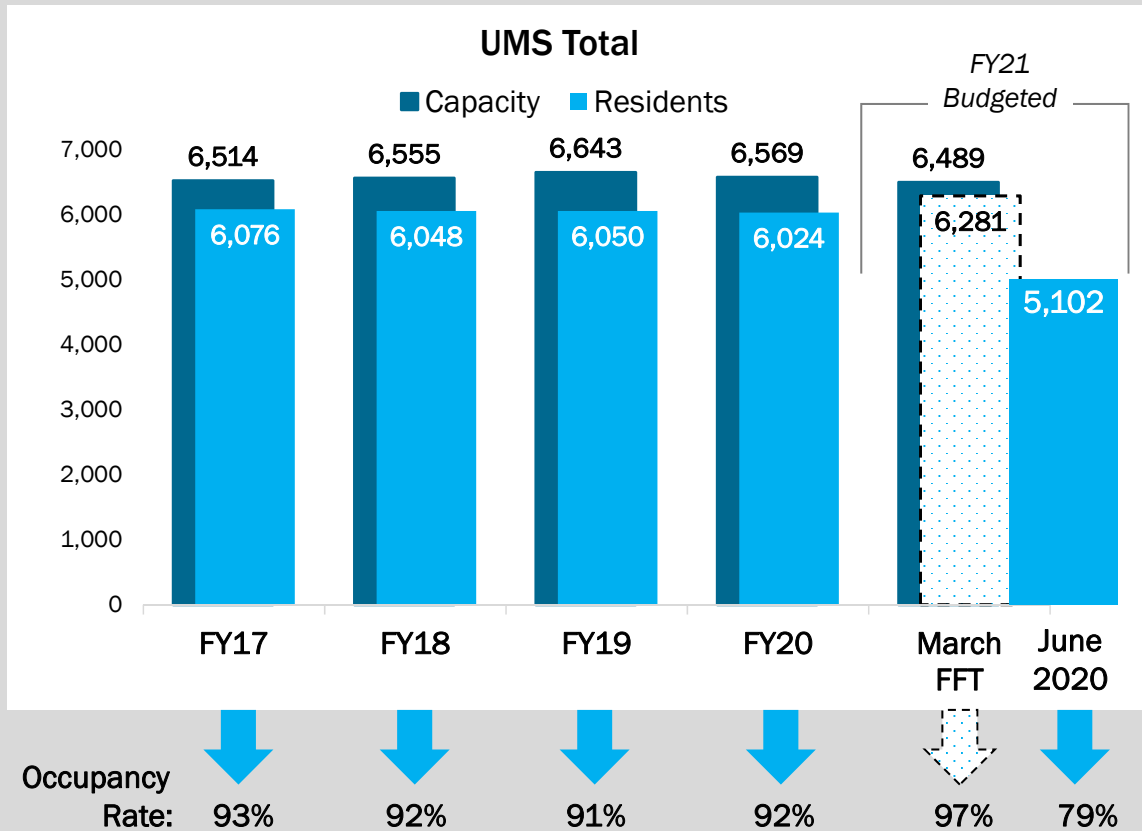


## CBE/AP



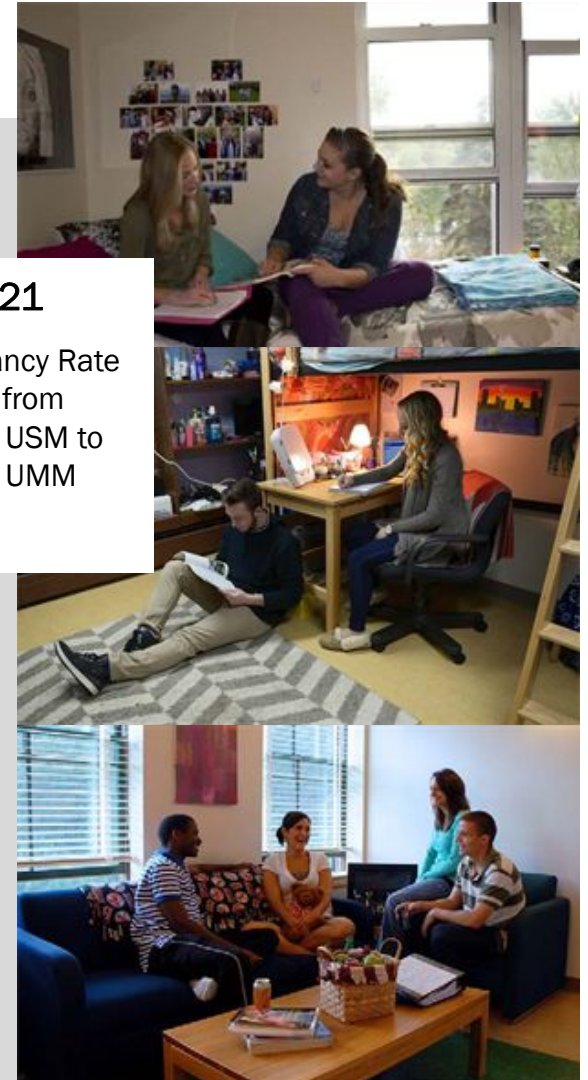


## Residence Hall Occupancy



### FY21

- Occupancy Rate ranges from 98% at USM to 62% at UMM



5.1



## FY21 Recommended Undergraduate Tuition Rates

5.1

In-State/Canadian	FY20 Rate/CH	FY21 Proposed Rate/CH	FY 21 Proposed Increases	
			\$	%
UMaine	\$300	\$308	\$8	2.7%
UMA/UMFK/UMM/UMPI	\$239	\$245	\$6	2.5%
UMF / USM	\$281	\$288	\$7	2.5%

In-State, undergraduate tuition increase based on CPI (2.5%). Canadian rate reduced equal in-state rate

Out-of-State				
UMaine	\$977	\$1,001	\$24	2.5%
UMA	\$578	\$592	\$14	2.4%
UMF	\$620	\$645	\$25	4.0%
UMFK/UMPI	\$382	\$392	\$10	2.6%
UMM	\$475	\$490	\$15	3.2%
USM	\$739	\$769	\$30	4.1%



## FY21 Recommended Graduate Tuition Rates

In-State	FY20 Rate/CH	FY21 Proposed Rate/CH	FY 21 Proposed Increases	
			\$	%
UMaine	\$450	\$461	\$11	2.4%
UMA	-	\$432	-	-
UMF	\$421	\$427	\$6	1.4%
USM	\$421	\$432	\$11	2.6%
Law School	\$773	\$773	\$0	0%

### Out-of-State

UMaine	\$1,466	\$1,503	\$37	2.5%
UMA	-	\$ 540	-	-
UMF	\$ 625	\$ 427	\$(198)	(31.7)%
USM	\$1,141	\$1,186	\$45	3.9%
Law School	\$1,156	\$1,156	\$0	0%

UMA begins offering Graduate courses

5.1



## In-State Undergraduate Average Costs

	FY20	FY21	Increase
Tuition	\$7,872	\$8,071	\$199 2.5%
Mandatory Fees	\$1,217	\$1,253	\$ 36 3.0%
Room & Board	\$9,232	\$9,553	\$321 3.5%
<b>Total</b>	<b>18,321</b>	<b>\$18,877</b>	<b>\$556 3.0%</b>

- Unified Fee increasing at all campuses
- Room & board rates increasing at all campuses.
- Average annual increase is \$556 for in-state, undergraduate students residing on campus.

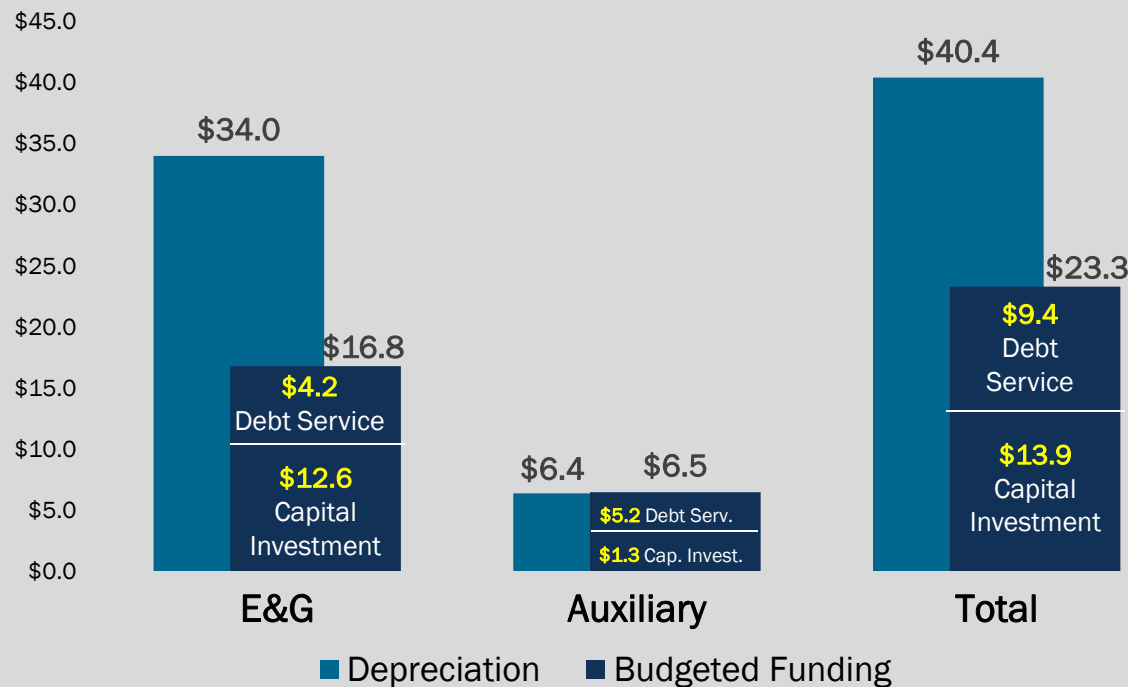
5.1





## Funding Depreciation

Funding Depreciation by Fund  
(\$ in millions)



- Depreciation expense increased by \$2.0M - from \$38.4M in FY20 to \$40.4M in FY21.
- E&G and Auxiliary budgeted capital investment = \$13.9M; an decrease of \$1.9M.
- Funding through Debt Service is basically flat.
- 58% of the total depreciation expense is funded in the FY21 budget – down 9% from the FY20 budget.
- Although not reflected in this budget, UMS will be making capital investments with State Bond Funds (\$49M) and Revenue Bond Funds.

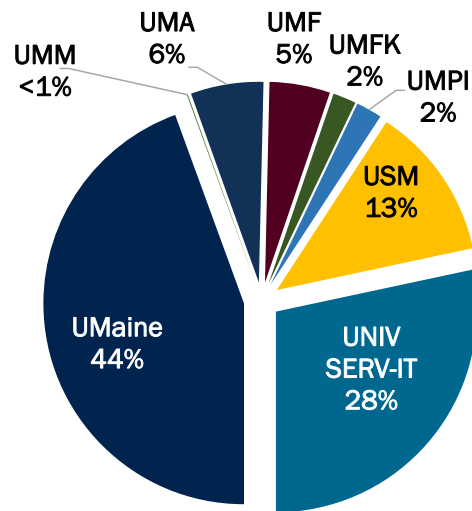
5.1



## Capital Investments from Operations

5.1

TOTAL % INVESTMENT



	Facilities & Infrastructure	Equipment & Vehicles	Projects to be determined during FY21	Capital Reserve Deposit (to be utilized in FY22 or after)	TOTAL INVESTMENT
UMAINE	\$ 1,265,842	\$ 1,759,405	\$ 2,989,956	\$ 138,461	\$ 6,153,664
UMM		408	11,750		12,158
UMA	497,500	34,179	278,958		810,637
UMF	560,980	115,000			675,980
UMFK	259,000	-			259,000
UMPI	290,000			-	290,000
USM	1,588,500	134,347			1,722,847
UNIV SERV - IT	3,395,000	532,854			3,927,854
<b>TOTAL</b>	<b>\$ 7,856,822</b>	<b>\$ 2,576,193</b>	<b>\$ 3,280,664</b>	<b>\$ 138,461</b>	<b>\$ 13,852,140</b>



## FY21 Budget E&G/Auxiliary Position Changes

5.1

Total compensation budgets include \$8 million in attrition savings to be achieved

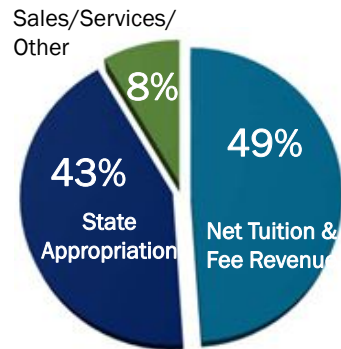
	Faculty		Salaried		Hourly		as of March FFT	FY21 TBD
	Increases/ New Positions	Reductions/ Eliminations	Increases/ New Positions	Reductions/ Eliminations	Increases/ New Positions	Reductions/ Eliminations	Net	
UMaine	9.1	(35.0)	18.7	(11.3)	-	(9.3)	(27.8)	
UMA	2.0	-	2.0	-	3.0	(2.0)	5.0	
UMF	-	-	1.0	(0.4)	1.0	(0.6)	1.0	
UMFK	1.0	(1.0)	1.4	(2.3)	0.5	(0.5)	(0.9)	
UMM	-	(1.0)	-	(1.2)	-	-	(2.2)	
UMPI	1.0	(1.0)	0.5	-	1.0	(1.0)	0.5	
USM	-	-	4.0	-	-	-	4.0	
Law	4.5	-	-	-	-	-	4.5	
Gov.	-	-	1.0	(1.0)	-	-	-	
Univ Svs	-	-	1.0	(1.0)	-	-	-	
Total	17.6	(38.0)	29.6	(17.2)	5.5	(13.4)	(15.9)	



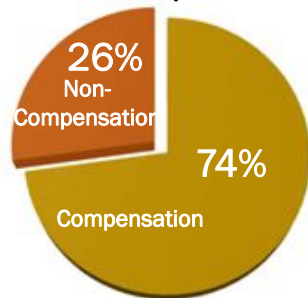
## FY21 Proposed Budget: E&G

5.1

### FY21 Revenue



### FY21 Expense



18

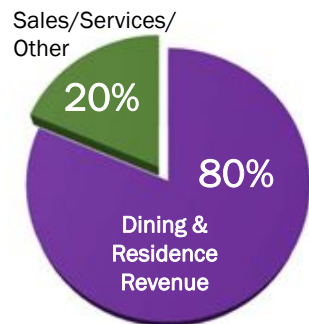
	FY20 Base	FY21 Proposed (March FFT)	FY21 Proposed	\$ Change	% Change
<b>Revenue:</b> Tuition & Fees	\$ 321,157,341	\$ 328,242,104	\$320,123,984	\$ (1,033,357)	-0.3%
Tuition Waivers/Scholarships	(88,615,004)	(94,328,217)	(93,728,547)	(5,113,543)	5.8%
State Appropriation	197,899,372	203,793,987	198,111,388	212,016	0.1%
Sales/Services/Other	41,094,816	40,411,095	39,616,097	(1,478,719)	-3.0%
<b>Total Revenue</b>	<b>471,536,525</b>	<b>478,118,969</b>	<b>464,122,922</b>	<b>(7,413,603)</b>	<b>(1.6)%</b>
<b>Expense:</b> Personnel (net of attrition)	352,574,986	361,517,477	357,697,321	5,122,335	1.5%
Fuel & Electricity	16,265,827	15,481,142	15,027,321	(1,238,506)	-7.6%
Supplies & Services	32,090,893	33,159,431	31,846,183	(244,710)	-0.1%
Travel	6,486,717	6,528,609	5,170,557	(1,316,160)	-20.3%
Memberships, Contributions & Sponsorships	1,476,881	1,397,963	1,350,903	(125,978)	-8.5%
Maintenance & Alterations	11,880,562	12,120,009	11,980,867	100,305	0.8%
Interest Expense	1,552,264	1,387,456	1,390,267	(161,997)	-10.4%
Depreciation	32,347,555	33,945,343	33,945,343	1,597,788	4.9%
Other Expenses & Transfers	32,060,819	30,846,383	26,565,029	(5,495,790)	-17.1%
<b>Total Operating Expenses &amp; Transfers</b>	<b>486,736,504</b>	<b>496,383,813</b>	<b>484,973,791</b>	<b>(1,762,713)</b>	<b>-0.4%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (15,199,979)</b>	<b>\$ (18,264,844)</b>	<b>(20,850,869)</b>	<b>\$ (5,650,890)</b>	<b>37.2%</b>
<b>Modified Cash Flow:</b> Add back Depreciation	32,347,555	33,945,343	3,945,343	1,597,788	4.9%
Less Capital Expenditures	(9,582,183)	(10,013,714)	(9,335,934)	246,249	-2.6%
Less Capital Reserve Funding	(3,378,140)	(3,249,979)	(3,249,979)	128,161	-3.8%
Less Debt Service Principal	(4,020,257)	(4,232,787)	(4,252,774)	(232,517)	5.8%
<b>Net Change Before Other Adj &amp; Transfers</b>	<b>166,996</b>	<b>(1,815,981)</b>	<b>(3,744,213)</b>	<b>(3,911,209)</b>	
Transfer from/(to) Admin Savings Rsrv	(4,676,385)	(5,675,324)	(4,334,413)	341,972	
Transfer from/(to) Budget Stabilization	1,297,454	1,000,000	1,000,000	(297,454)	
<b>Net Change Subtotal</b>	<b>(3,211,935)</b>	<b>(6,491,305)</b>	<b>(7,078,626)</b>	<b>(3,866,691)</b>	
Other Strategic Transfers from/(to) Reserves	2,122,341	4,696,795	4,034,192	1,911,851	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ (1,089,594)</b>	<b>\$ (1,794,510)</b>	<b>(3,044,434)</b>	<b>\$ (1,954,840)</b>	



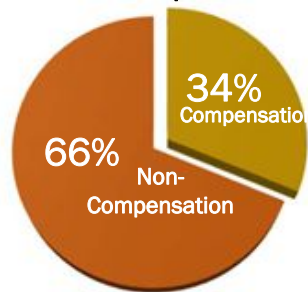
## FY21 Proposed Budget: Auxiliary

5.1

### FY21 Revenue



### FY21 Expense



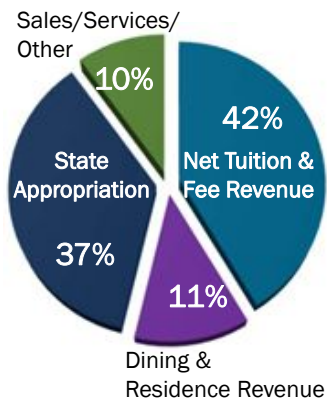
	FY20 Base	FY21 Proposed (March FFT)	FY21 Proposed	\$ Change	% Change
<b>Revenue:</b>					
Tuition & Fees	\$ 1,227,714	\$ 1,129,658	1,073,175	\$ (154,539)	-12.6%
Dining	31,744,436	32,467,700	27,626,483	(4,117,953)	-13.0%
Residence	35,681,145	36,679,427	31,654,368	(4,026,777)	-11.3%
Tuition Waivers/Scholarships	(2,326,379)	(2,509,661)	(2,527,137)	(200,758)	8.6%
Sales/Services/Other	15,376,334	15,490,643	14,134,107	(1,242,227)	-8.1%
<b>Total Revenue</b>	<b>81,703,250</b>	<b>83,257,767</b>	<b>71,960,996</b>	<b>(9,742,254)</b>	<b>-11.9%</b>
<b>Expense:</b>					
Personnel Expense	24,145,866	25,568,520	25,196,581	1,050,715	4.4%
Fuel & Electricity	6,071,864	6,207,456	6,114,207	42,343	0.7%
Supplies & Services	23,087,476	23,392,461	20,549,947	(2,537,529)	-11.0%
Travel	124,720	153,597	118,890	(5,830)	-4.7%
Memberships, Contributions & Sponsorships	22,597	21,767	19,457	(3,140)	-13.9%
Maintenance & Alterations	4,460,618	4,673,944	4,600,487	139,869	3.1%
Interest Expense	3,453,982	3,201,654	3,194,793	(259,189)	-7.5%
Depreciation	6,096,604	6,434,198	6,434,198	337,594	5.5%
Other Expenses & Transfers	11,943,057	12,120,592	8,285,479	(3,657,578)	-30.6%
<b>Total Operating Expenses &amp; Transfers</b>	<b>79,406,784</b>	<b>81,774,189</b>	<b>74,514,039</b>	<b>(4,892,745)</b>	<b>-6.2%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 2,296,466</b>	<b>\$ 1,483,578</b>	<b>(2,553,043)</b>	<b>\$ (4,849,509)</b>	<b>-211.2%</b>
<b>Modified Cash Flow:</b>					
Add back Depreciation	6,096,604	6,434,198	6,434,198	337,594	5.5%
Less Capital Expenditures	(1,652,194)	(1,777,504)	(1,127,766)	524,428	-31.7%
Less Capital Reserve Funding	(1,157,051)	(1,138,461)	(138,461)	1,018,590	-88.0%
Less Debt Service Principal	(5,795,428)	(5,241,052)	(5,210,461)	584,967	-10.1%
<b>Net Change Before Other Adj &amp; Transfers</b>	<b>(211,603)</b>	<b>(239,241)</b>	<b>(2,595,533)</b>	<b>(2,383,930)</b>	
Other Strategic Transfers from/(to) Reserves	209,672	-	-	(209,672)	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ (1,931)</b>	<b>\$ (239,241)</b>	<b>\$(2,595,533)</b>	<b>\$ (2,593,602)</b>	



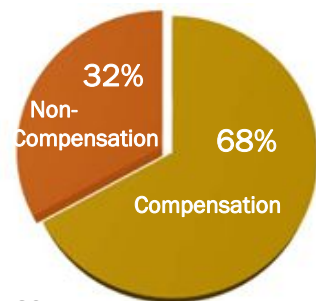
## FY21 Proposed Budget: E&G and Auxiliary

5.1

### FY21 Revenue



### FY21 Expense



	FY20 Base	FY21 Proposed (March FFT)	FY21 Proposed	\$ Change	% Change
<b>Revenue:</b>					
Tuition & Fee	\$ 322,385,055	\$ 329,371,762	\$321,197,159	\$ (1,187,896)	-0.4%
Dining	31,744,436	32,467,700	27,626,483	(4,117,953)	-13.0%
Residence	35,681,145	36,679,427	31,654,368	(4,026,777)	-11.3%
Tuition Waivers/Scholarships	(90,941,383)	(96,837,878)	(96,255,684)	(5,314,301)	5.8%
State Appropriation	197,899,372	203,793,987	198,111,388	212,016	0.1%
Sales/Services/Auxiliary	56,471,150	55,901,738	53,750,204	(2,720,946)	-4.8%
<b>Total Revenue</b>	<b>553,239,775</b>	<b>561,376,736</b>	<b>536,083,918</b>	<b>(17,155,857)</b>	<b>-3.1%</b>
<b>Expense:</b>					
Personnel (net of \$8M attrition)	376,720,852	387,085,997	382,893,902	6,173,050	1.6%
Fuel & Electricity	22,337,691	21,688,598	21,141,528	(1,196,163)	-5.4%
Supplies & Services	55,178,369	56,551,892	52,396,130	(2,782,239)	5.0%
Travel	6,611,437	6,682,206	5,289,447	(1,321,990)	-20.0%
Memberships, Contributions & Sponsorships	1,499,478	1,419,730	1,370,360	(129,118)	-8.6%
Maintenance & Alterations	16,341,180	16,793,953	16,581,354	240,174	1.5%
Interest Expense	5,006,246	4,589,110	4,585,060	(421,186)	-8.4%
Depreciation	38,444,159	40,379,541	40,379,541	1,935,382	5.0%
Other Expenses & Transfers:	44,003,876	42,966,975	34,850,508	(9,153,368)	-20.8%
<b>Total Operating Expenses &amp; Transfers</b>	<b>566,143,288</b>	<b>578,158,002</b>	<b>559,487,830</b>	<b>6,655,458</b>	<b>-1.2%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (12,903,513)</b>	<b>\$ (16,781,266)</b>	<b>(23,403,912)</b>	<b>\$ (10,500,399)</b>	<b>81.4%</b>
<b>Modified Cash Flow:</b>					
Add back Depreciation	38,444,159	40,379,541	40,379,541	1,935,382	5.0%
Less Capital Expenditures	(11,234,377)	(11,791,218)	(10,463,700)	770,677	-6.9%
Less Capital Reserve Funding	(4,535,191)	(4,388,440)	(3,388,440)	1,146,751	-25.3%
Less Debt Service Principal	(9,815,685)	(9,473,839)	(9,463,235)	352,450	-3.6%
<b>Net Change Before Other Adj &amp; Transfers</b>	<b>(44,607)</b>	<b>(2,055,222)</b>	<b>(6,339,746)</b>	<b>(6,295,139)</b>	
Transfer from/(to) Admin Savings Rsrv	(4,676,385)	(5,675,324)	(4,334,413)	341,972	
Transfer from/(to) Budget Stabilization	1,297,454	1,000,000	1,000,000	(297,454)	
<b>Net Change Subtotal</b>	<b>(3,423,538)</b>	<b>(6,730,546)</b>	<b>(9,674,159)</b>	<b>(6,250,621)</b>	
Other Strategic Transfers from/(to) Reserves	2,332,013	4,696,795	4,034,192	1,702,179	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ (1,091,525)</b>	<b>\$ (2,033,751)</b>	<b>(5,639,967)</b>	<b>\$ (4,548,442)</b>	



## Scenario Planning - Drivers

5.1

DRIVERS	A	B	C
Revenue Assumptions	Mild	Moderate	Severe
Enrollment Change	-5%	-8%	-15%
Financial Aid Change	-3%	-5%	-10%
Appropriation Change			
Sales/Services/Other Change			
Number of Residence Rooms	150	100	100
Students Per Room	1.0	1.0	1.0
Average Room Rate	\$3,500	\$3,500	\$3,500
Average Dining Plan	\$3,800	\$3,800	\$3,800
Room Occupancy			
Expense Assumptions			
Fuel & Electricity	-5.0%	-10%	-15%
Supplies & Services			
Travel	-40%	-40%	-40%
Memberships, Contrib. & Sponsorships			
Maintenance			
Other Expenses & Transfers			





## Scenarios

5.1

### Revenue

	FY 2021 (5/18)	A Mild	B Moderate	C Severe
Tuition & Fees	\$ 7,788,755	\$ 7,399,317	\$ 7,165,655	\$ 6,620,442
Waivers/Scholarships	(1,544,849)	(1,498,504)	(1,467,607)	(1,390,364)
Appropriation	7,858,199	7,858,199	7,858,199	7,858,199
Indirect Cost Recovery	35,000	35,000	35,000	35,000
Sales/Services/Other	246,350	246,350	246,350	246,350
<b>Total</b>	<b>\$ 14,383,455</b>	<b>\$ 14,040,363</b>	<b>\$ 13,837,597</b>	<b>\$ 13,369,627</b>

### Expense

Salary & Wages	\$ 6,924,132	\$ 6,924,132	\$ 6,924,132	\$ 6,924,132
Employee Benefits	2,978,236	2,978,236	2,978,236	2,978,236
Attrition	(490,082)	(490,082)	(490,082)	(490,082)
Fuel & Electricity	433,270	411,607	389,943	368,280
Supplies & Services	803,402	803,402	803,402	803,402
Interest	25,477	25,477	25,477	25,477
Depreciation	730,121	730,121	730,121	730,121
Other Expenses & Transfers	589,759	589,759	589,759	589,759
Capital Expenditures	259,000	259,000	259,000	259,000
Debt Service Principal	356,954	356,954	356,954	356,954
(Less Depreciation)	\$ (730,121)	(730,121)	(730,121)	(730,121)
<b>Total</b>	<b>\$ 14,648,447</b>	<b>\$ 14,468,040</b>	<b>\$ 14,446,376</b>	<b>\$ 14,424,713</b>
<b>Net</b>	<b>\$ (264,992)</b>	<b>\$ (427,677)</b>	<b>\$ (608,779)</b>	<b>\$ (1,055,086)</b>





## Scenarios – Strategic Adjustments

5.1

Total	\$ 14,648,447	\$ 14,468,040	\$ 14,446,376	\$ 14,424,713
Net	\$ (264,992)	\$ (427,677)	\$ (608,779)	\$ (1,055,086)

### TARGETED BUDGET REDUCTIONS

EG			100,000		220,000		330,000
Other one-time funds			44,574		44,574		44,574
<b>Net</b>	<b>\$</b>	<b>(264,992)</b>	<b>\$</b>	<b>(283,102)</b>	<b>\$</b>	<b>(344,205)</b>	<b>\$</b> <b>(680,511)</b>

### Scenario Adjustments

Fund	Adjustments	Budget	A	Y/N	B	Y/N	C	Y/N
EG	Marketing	500,000	(30,000)		(50,000)		(100,000)	
EG	Travel (Out-of-State)	1,000,000	(100,000)	Y	(150,000)	Y	(150,000)	Y
EG	Vehicle Replacements	200,000	(35,000)		(70,000)	Y	(70,000)	Y
EG	Eliminate XYZ				(110,000)		(110,000)	Y
Total E&G Suggested Adjustments			(165,000)		(380,000)		(430,000)	
Total E&G Accepted Adjustments			Y (100,000)		(220,000)		(330,000)	



## Quasi-Independent State Entities Budget Requirement

5.1

- Public Law 2011, Chapter 616 mandates:
  - Board of Trustees approval of the annual budget for travel, meals, and entertainment costs.
  - Board of Trustees approval of the annual budget for contribution expenses – defined by this Public Law as membership dues & fees, gifts, donations, and sponsorships.
  - Periodic reporting of the actual travel and contribution costs by the UMS to the Board of Trustees.
  - Annual reporting to the Legislature by the UMS of contributions made to persons in the preceding year that were greater than \$1,000, and the total contributed to each.

### FY21 Budget

(\$000's)

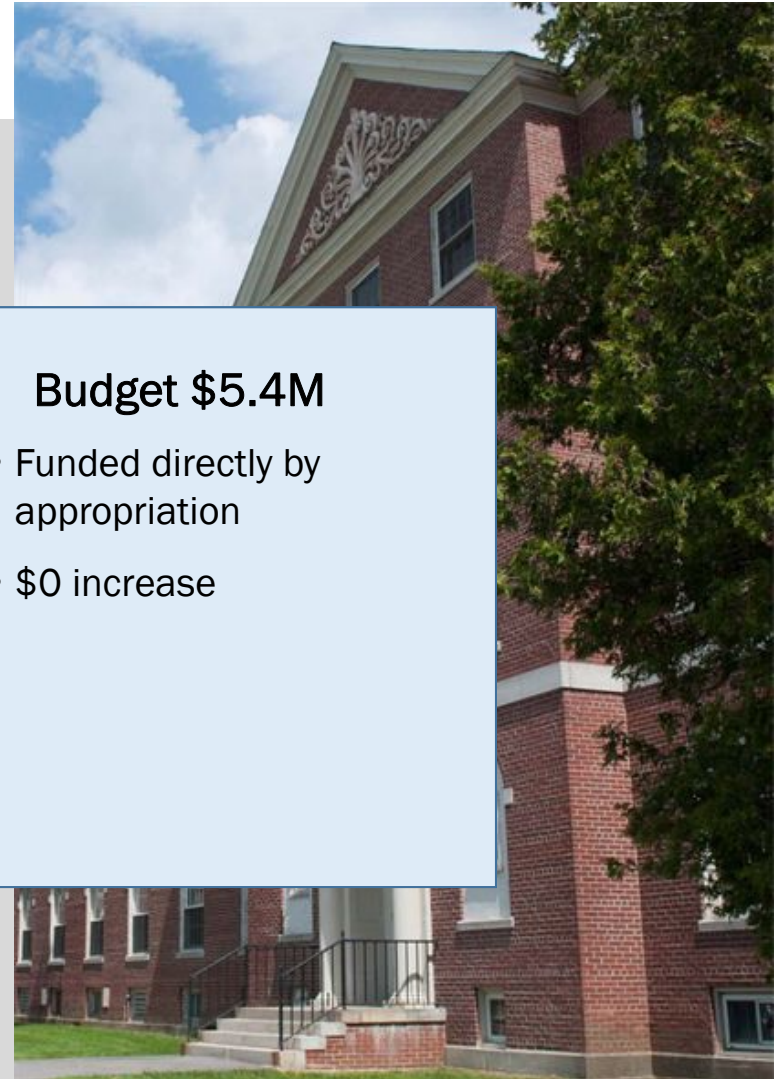
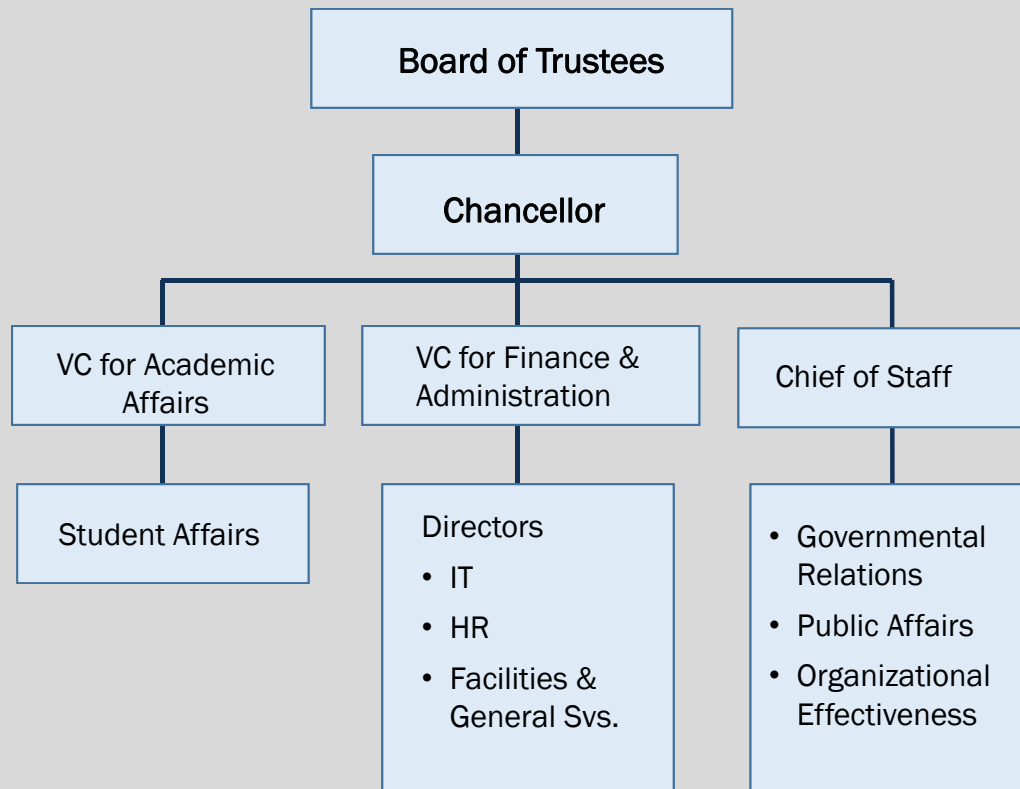
Fund	Travel, Meals, Entertainment	Memberships, Gifts, Donations, & Sponsorships
E&G/Auxiliary	\$ 5,171	\$ 1,351
Restricted/Other	4,500	550
<b>Total</b>	<b>\$9,671</b>	<b>\$ 1,901</b>

E&G/Auxiliary are included in the proposed operating budgets. Restricted/Other includes grants & contracts, MEIF, Coop. Ext, etc. and is not included in the operating budgets.

- UMS "Use of University funds" policy generally prohibits charitable contributions; Sponsorships which advance the University's mission are allowed. UMS "Travel & Expense" policy defines what constitutes allowable travel, meals, and entertainment expenses.



## Governance



### Budget \$5.4M

- Funded directly by appropriation
- \$0 increase



## University Services - Allocated

- Information Technology
- Human Resources
- Accounting
- Procurement
- Facilities/Capital Planning
- Shared Processing Center

### Budget \$48M

- Funded through cost allocation of services provided to the universities & governance
- After Strategic Resource Allocation Plan pass-through of resources (appropriation) and costs, year over year increase = \$0.7M (1.4%):
  - Across-the-board compensation increases & benefits
  - IT enhancements



5.1





## University Services - Unallocated

- Adult Degree Completion - \$1.5M
- Early College - \$1.7M
- Strategic Initiatives - \$4.3M

- Initiatives supported directly with State Appropriation; costs are not allocated to the campuses.
- Strategic Initiative funds are used for both system-wide and campus-specific initiatives addressing Board of Trustee priorities such as increasing enrollment, academic programming, expanding research, etc.



5.1



## Appendix

5.1

- Detailed Information by Campus for FY21:
  - Enrollment & Residence Hall Occupancy
  - E&G and Auxiliary Capital Investments from Operations
  - Operating Budgets
  - Student Cost Report

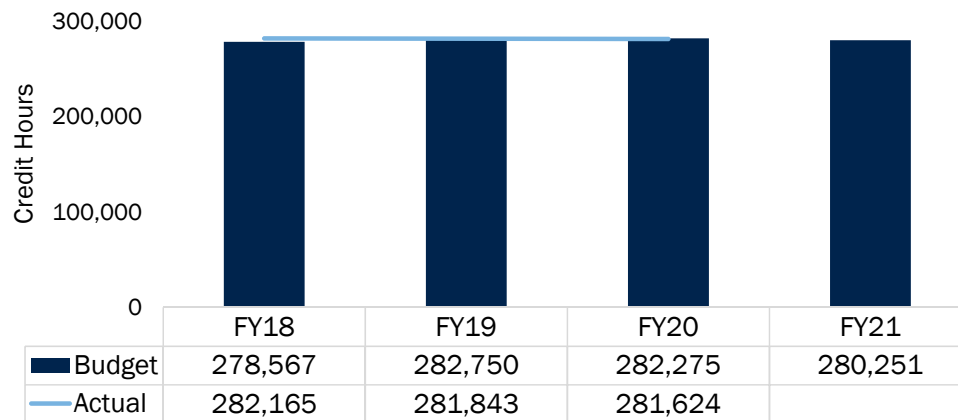




## UMaine Enrollment (March FFT)

### Total Credit Hour Enrollment

(excludes Early College)



### FY21 Enrollment Budget

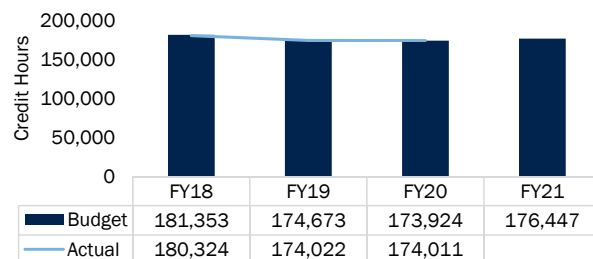
Budget Actual

0.7%  
below  
FY20

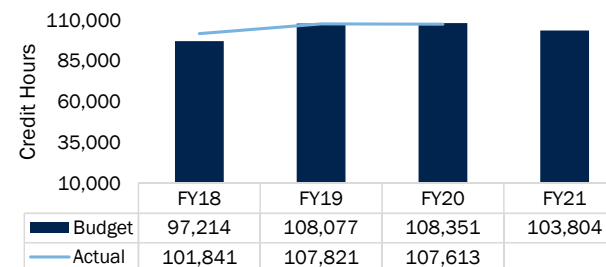
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below  
FY20



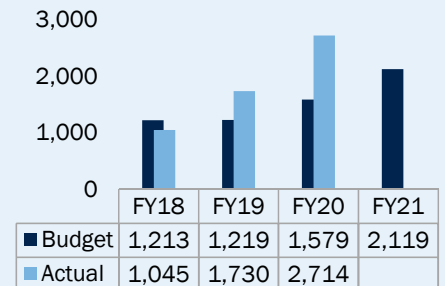
### In-State (excludes EC)



### Out-of-State



### Early College



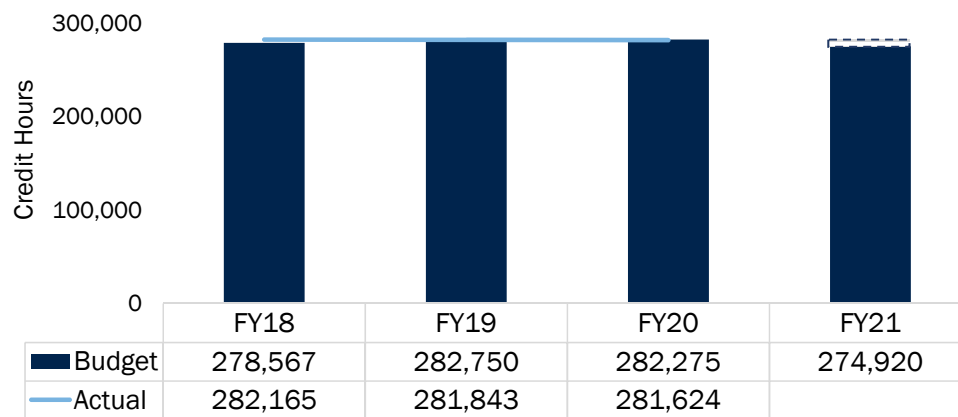
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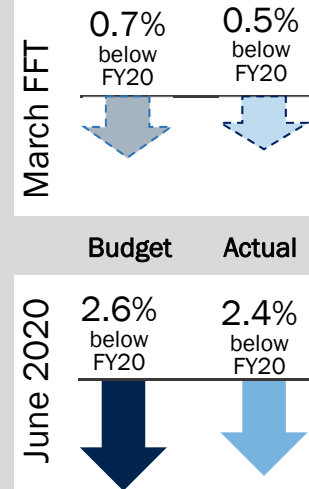
## UMaine Enrollment (June 2020)

### Total Credit Hour Enrollment

(excludes Early College)

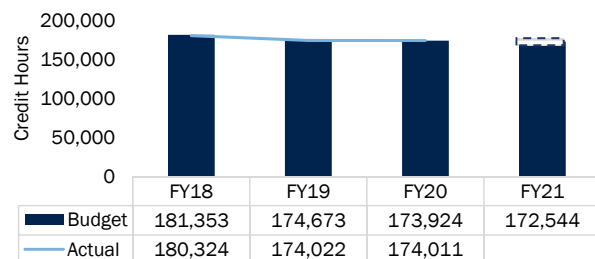


### FY21 Enrollment Budget

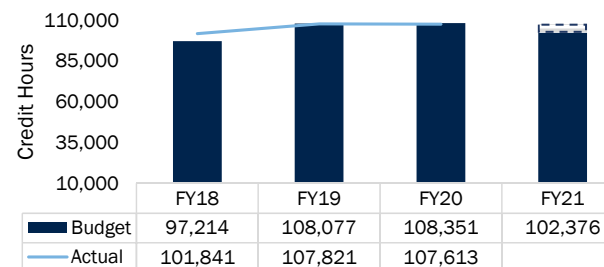


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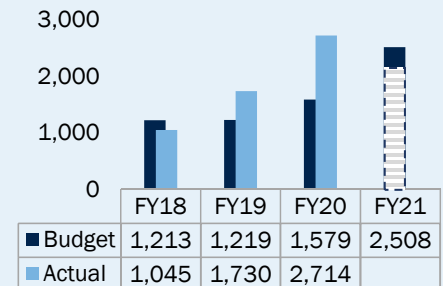
### In-State (excludes EC)



### Out-of-State



### Early College



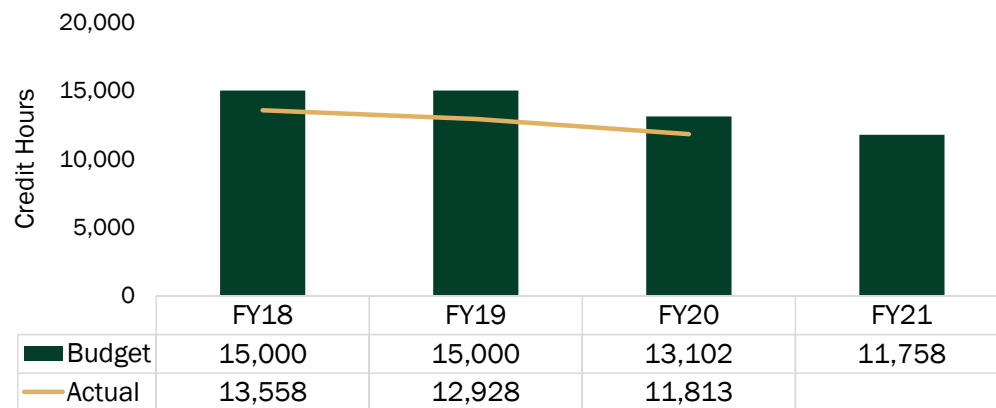
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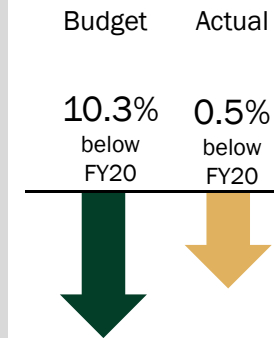


## UMM Enrollment (March FFT)

### Total Credit Hour Enrollment (excludes Early College)

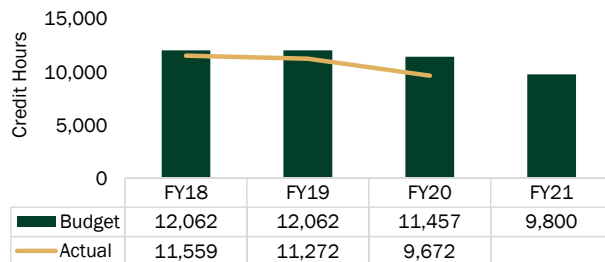


### FY21 Enrollment Budget

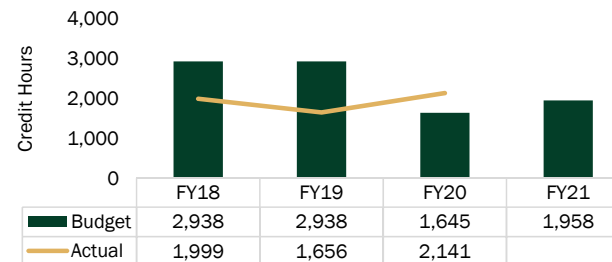


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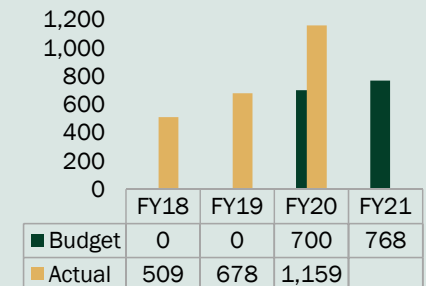
### In-State (excludes EC)



### Out-of-State



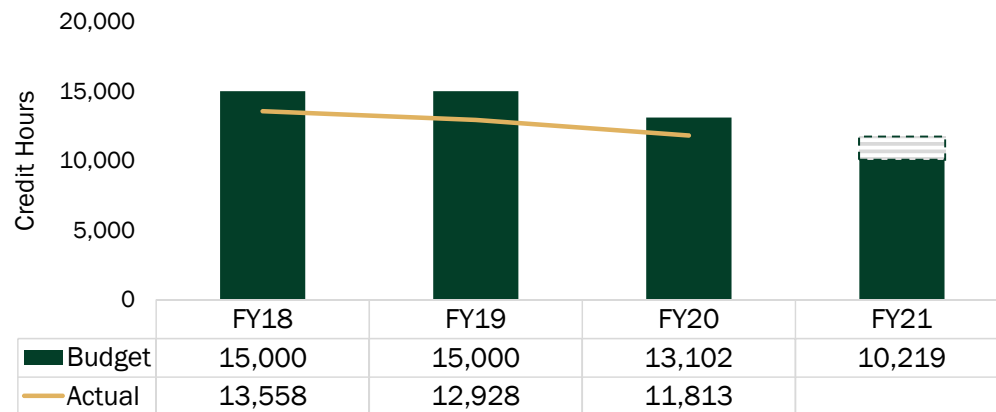
### Early College



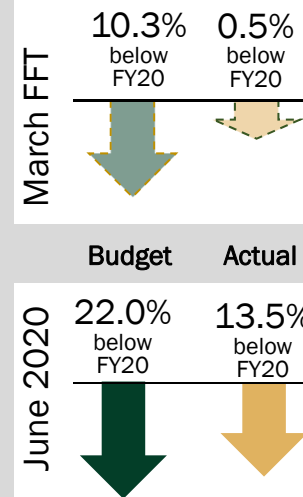


## UMM Enrollment (June 2020)

### Total Credit Hour Enrollment (excludes Early College)

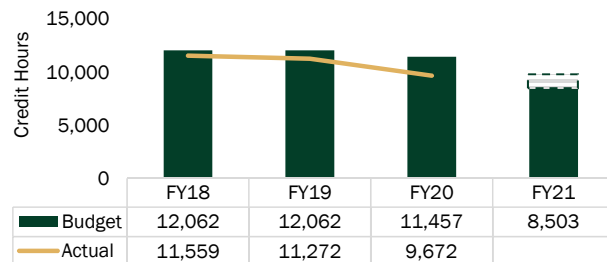


### FY21 Enrollment Budget

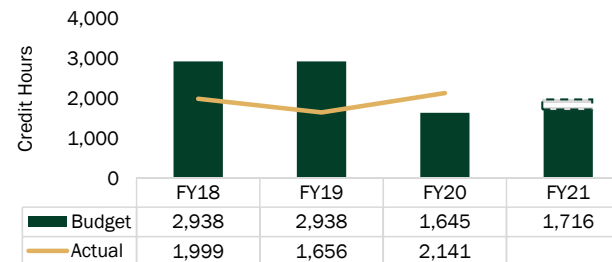


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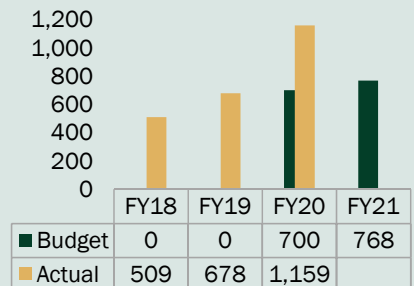
### In-State (excludes EC)



### Out-of-State



### Early College

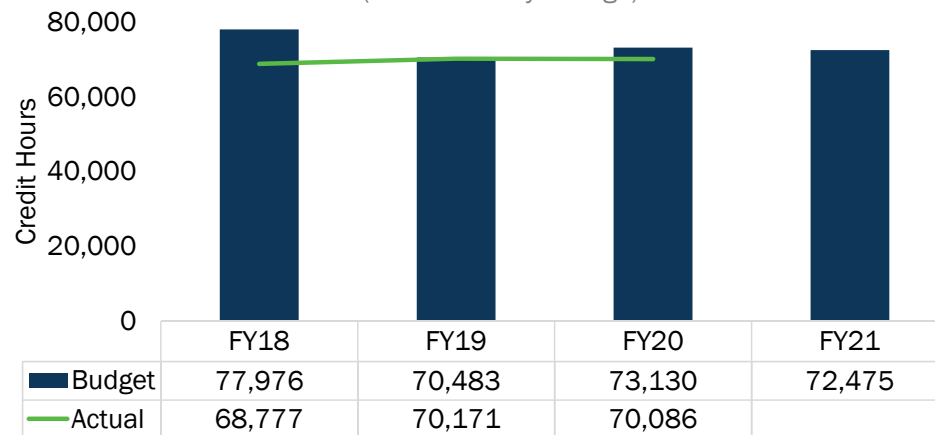




## UMA Enrollment (March & June FFT)

### Total Credit Hour Enrollment

(excludes Early College)



### FY21 Enrollment Budget

Budget Actual

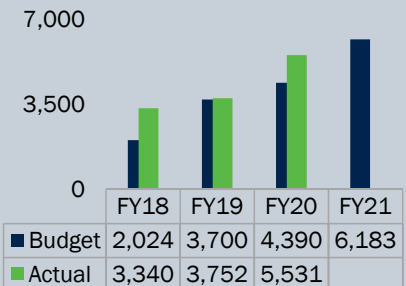
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below  
FY20



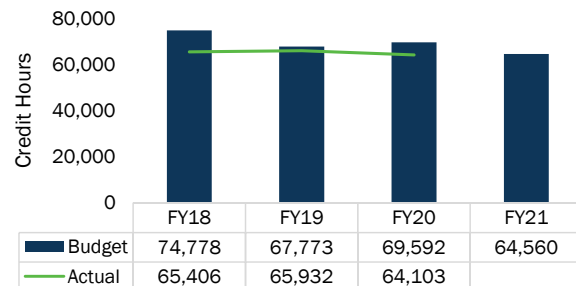
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FY20



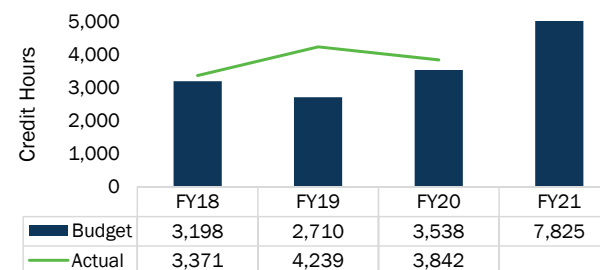
### Early College



### In-State (excludes EC)



### Out-of-State

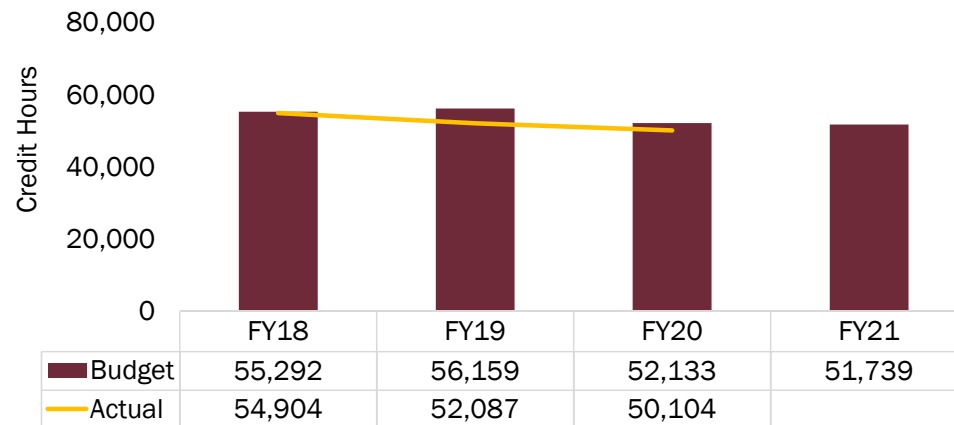


5.1



## UMF Enrollment (March FFT)

### Total Credit Hour Enrollment (excludes Early College)



### FY21 Enrollment Budget

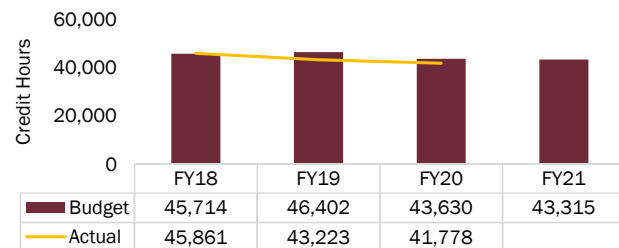
Budget Actual

0.8%  
below  
FY20

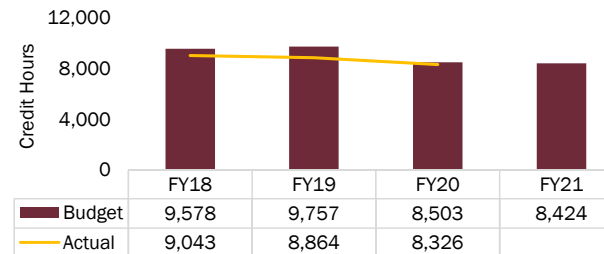


3.3%  
above  
FY20

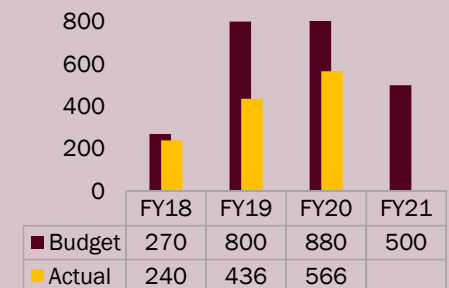
### In-State (excludes EC)



### Out-of-State



### Early College



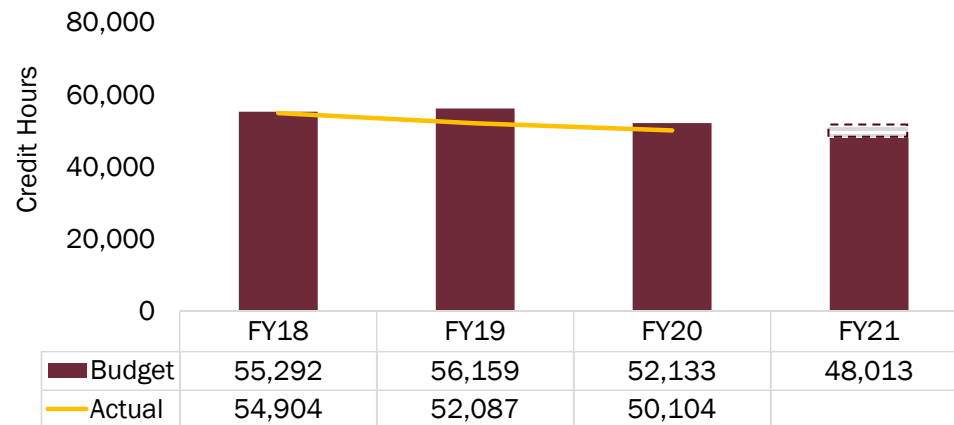
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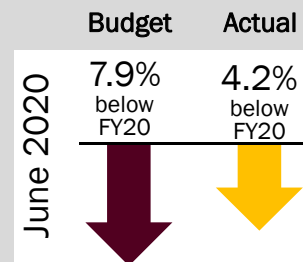
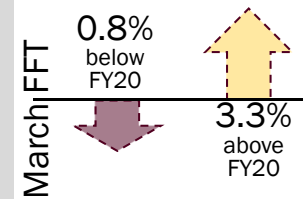
## UMF Enrollment (June 2020)

### Total Credit Hour Enrollment

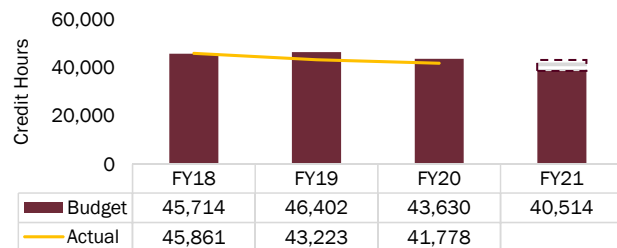
(excludes Early College)



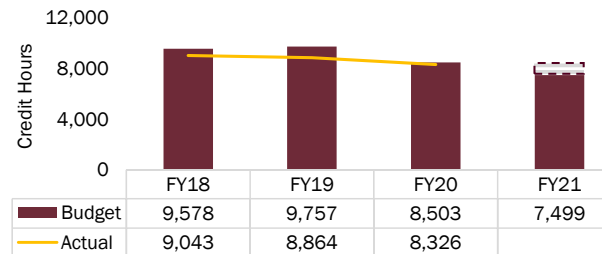
### FY21 Enrollment Budget



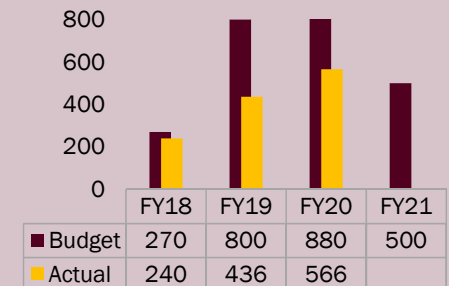
### In-State (excludes EC)



### Out-of-State



### Early College



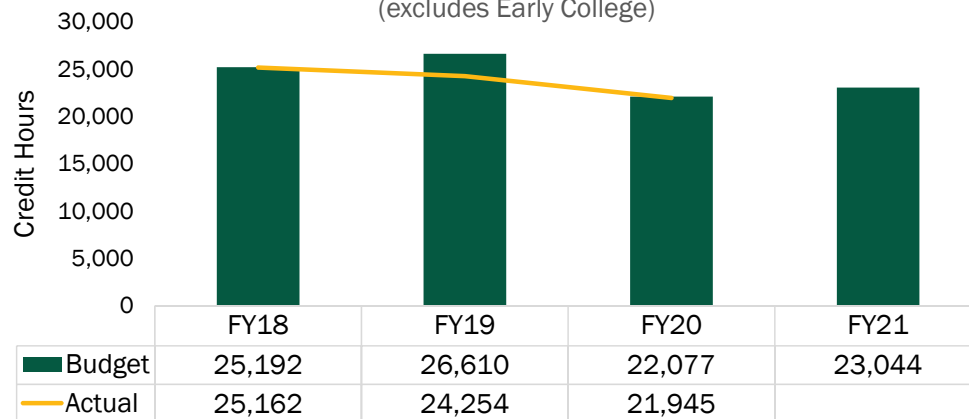
5.1



## UMFK Enrollment (March FFT)

### Total Credit Hour Enrollment

(includes Academic Partnership)  
(excludes Early College)



### FY21 Enrollment Budget

Budget

Actual

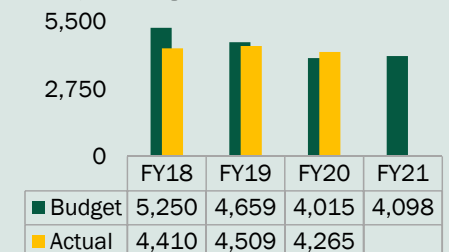


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FY20

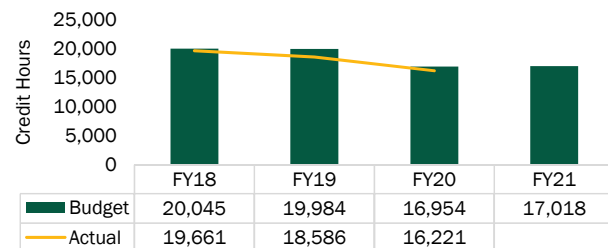
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FY20



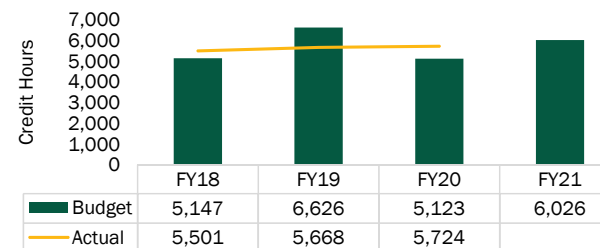
### Early College



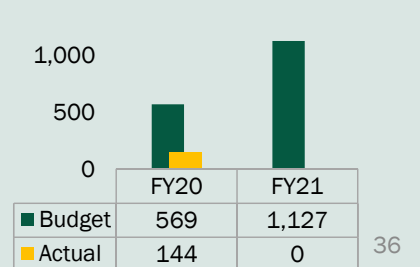
### In-State (excludes EC)



### Out-of-State



### AP (FY20 Actuals final total TBD)



5.1



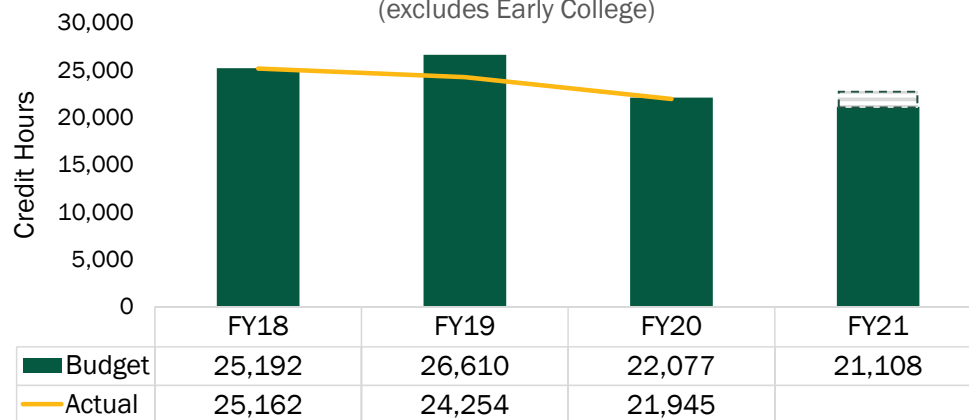
## UMFK Enrollment (June 2020)



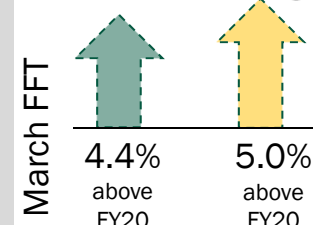
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### Total Credit Hour Enrollment

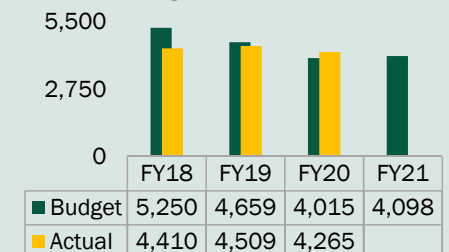
(includes Academic Partnership)  
(excludes Early College)



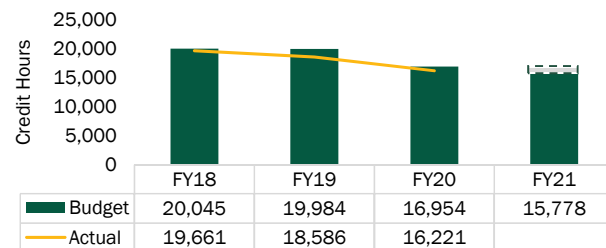
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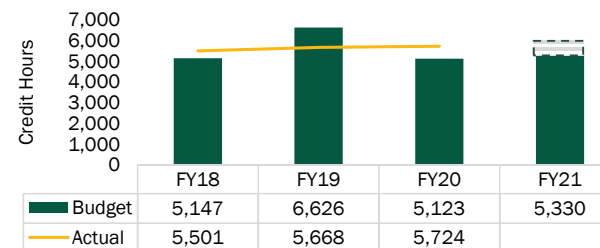
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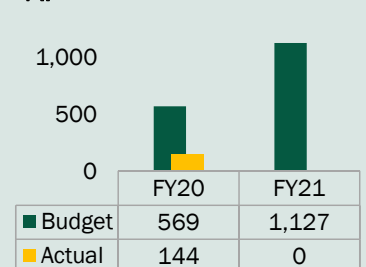
### In-State (excludes EC)



### Out-of-State



### AP (FY20 Actuals final total TBD)



37





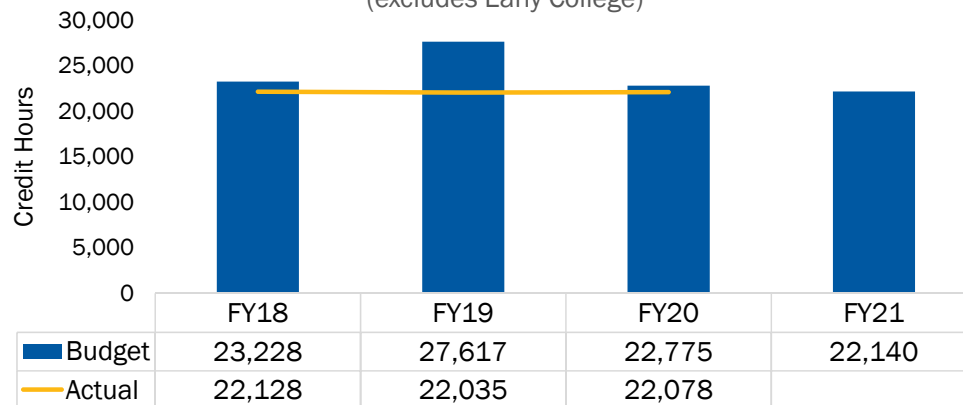
## UMPI Enrollment (March FFT)



5.1

### Total Credit Hour Enrollment

(includes CBE, Academic Partnership)  
(excludes Early College)



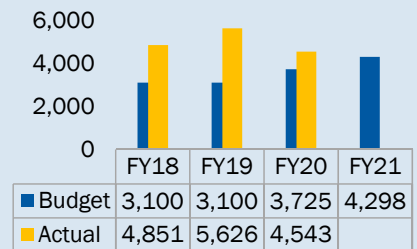
### FY21 Enrollment Budget

Budget Actual

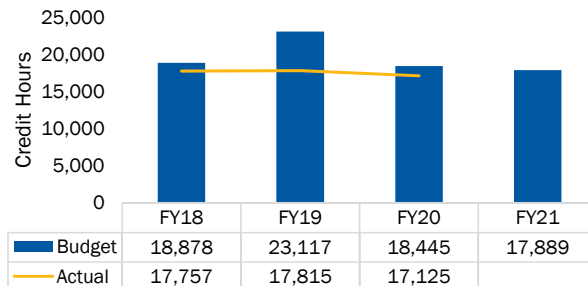
2.8%  
below  
FY20

0.3%  
below  
FY20

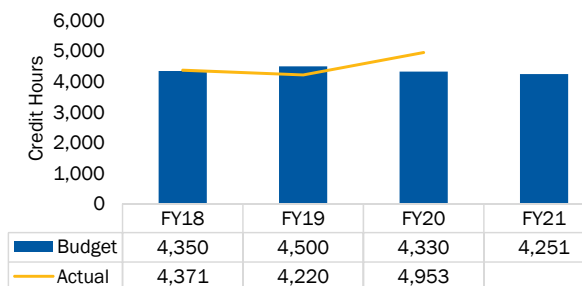
### Early College



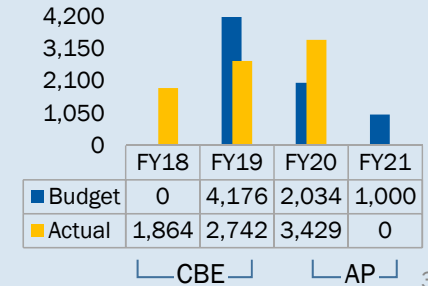
### In-State (excludes EC)



### Out-of-State



### CBE/AP (FY20 Actuals final total TBD)



— CBE — — AP — 38

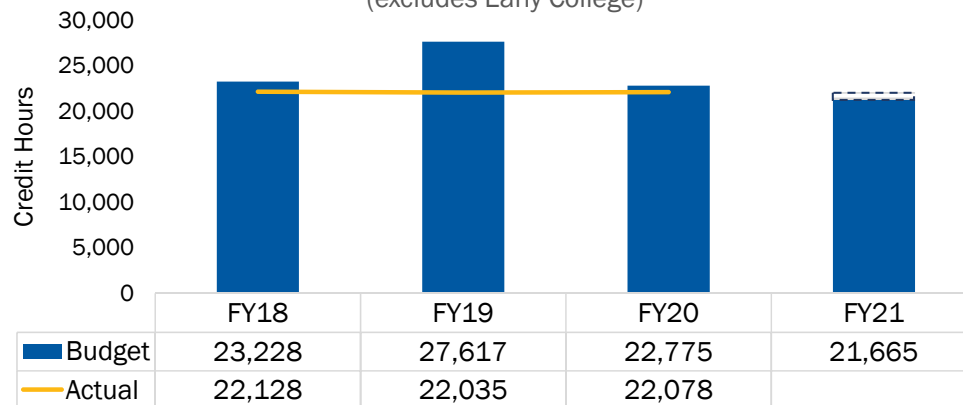




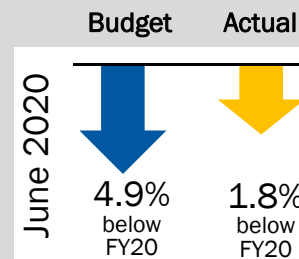
## UMPI Enrollment (June 2020)

### Total Credit Hour Enrollment

(includes CBE, Academic Partnership)  
(excludes Early College)

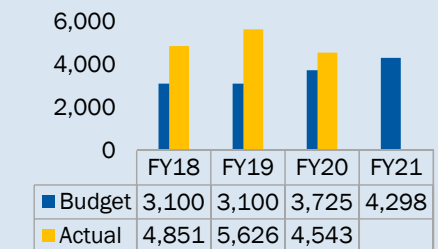


### FY21 Enrollment Budget

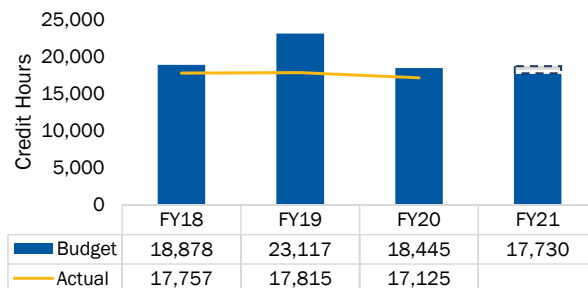


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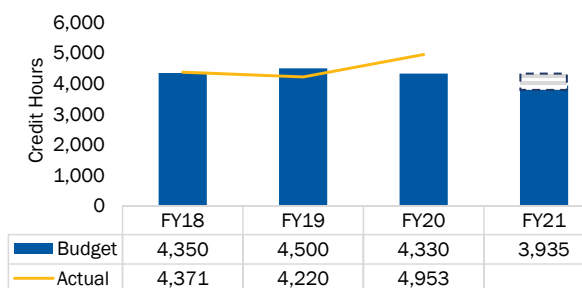
### Early College



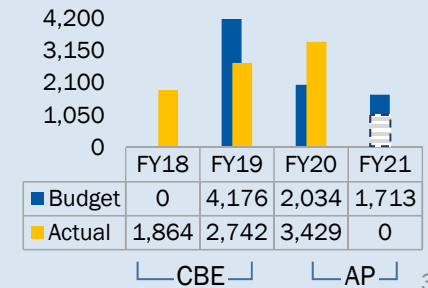
### In-State (excludes EC)



### Out-of-State



### CBE/AP (FY20 Actuals final total TBD)



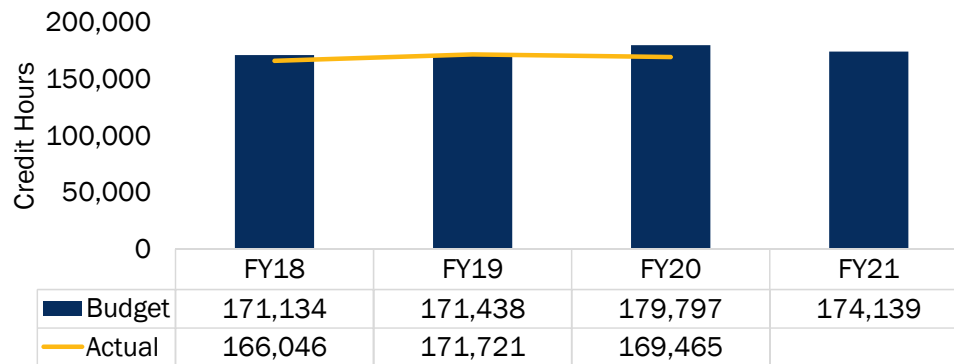
39



## USM Enrollment (March FFT)

### Total Credit Hour Enrollment

(includes Academic Partnership)  
(excludes Early College)



### FY21 Enrollment Budget

Budget Actual

3.1%  
below  
FY20

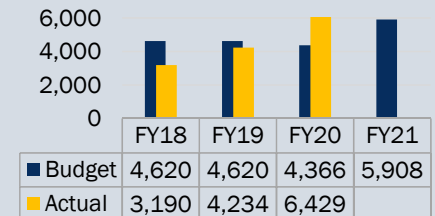


2.8%  
above  
FY20

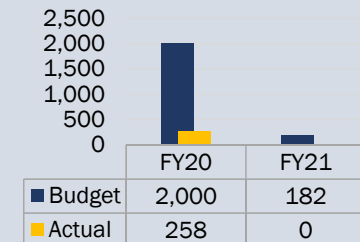


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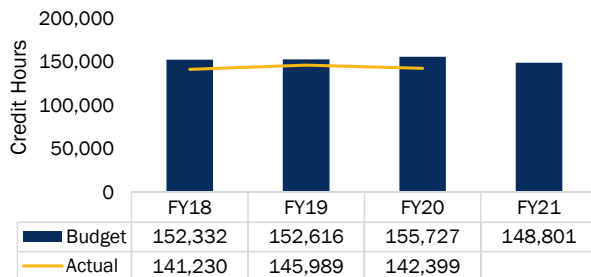
### Early College



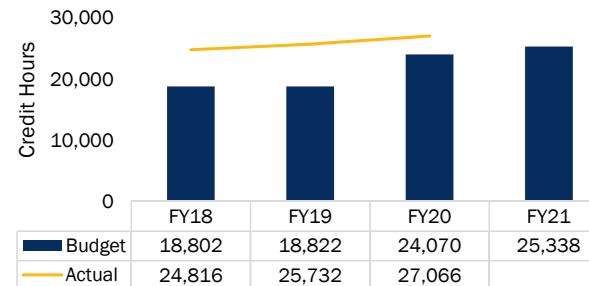
### AP (FY20 Actuals final total TBD)



### In-State (excludes EC)



### Out-of-State

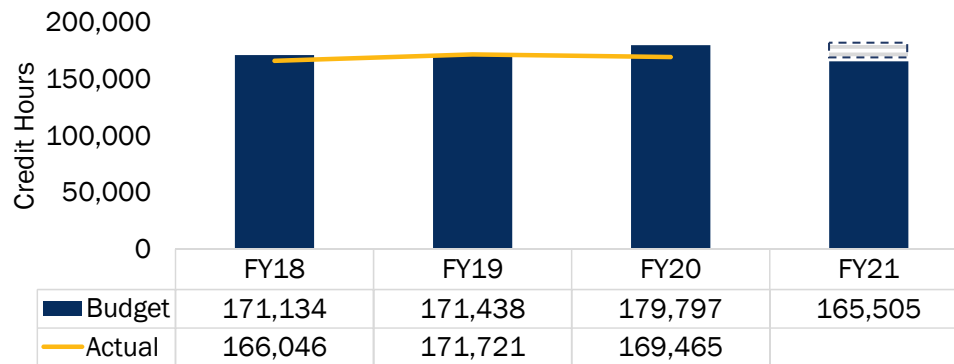




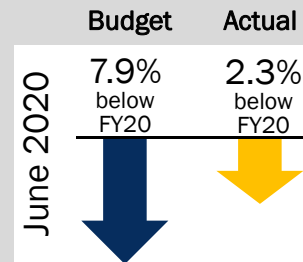
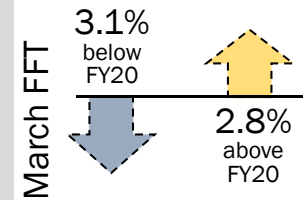
## USM Enrollment (June 2020)

### Total Credit Hour Enrollment

(includes Academic Partnership)  
(excludes Early College)

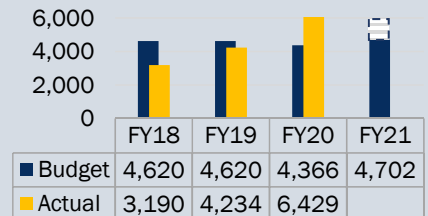


### FY21 Enrollment Budget

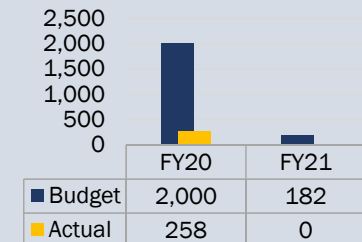


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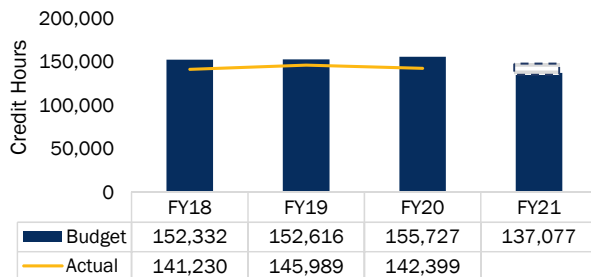
### Early College



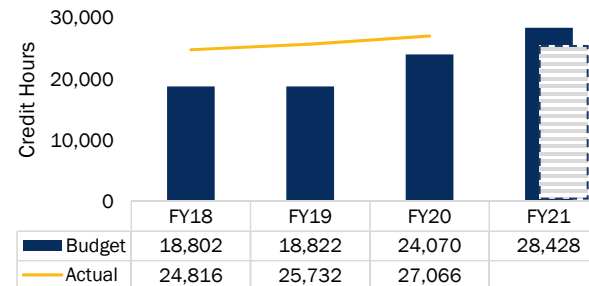
### AP (FY20 Actuals final total TBD)



### In-State (excludes EC)



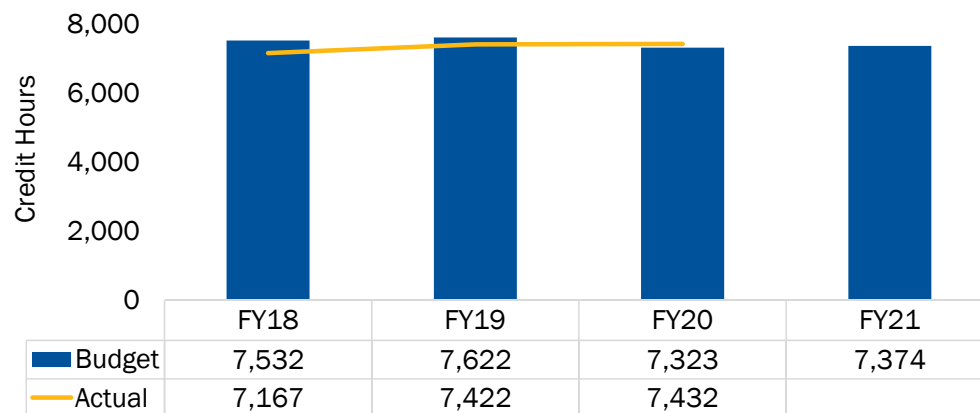
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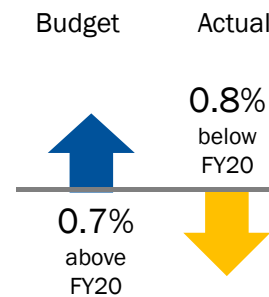


## UM Law Enrollment (March FFT)

### Total Credit Hour Enrollment

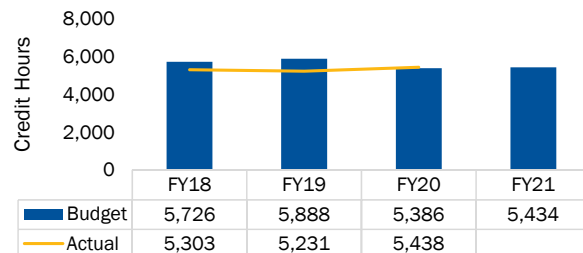


### FY21 Enrollment Budget

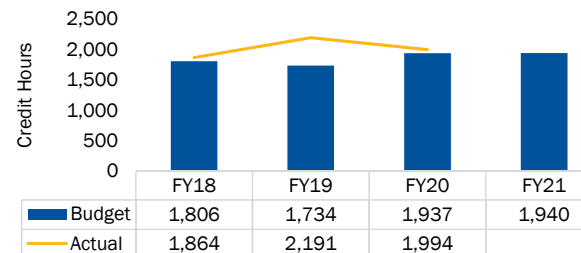


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### In-State



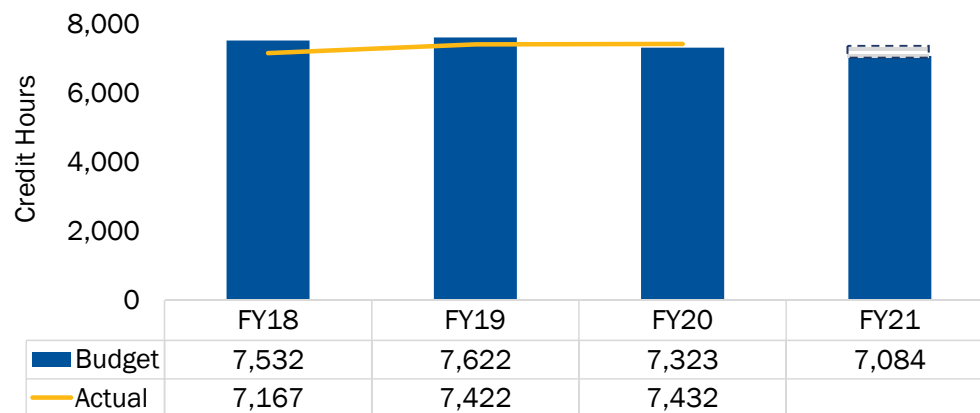
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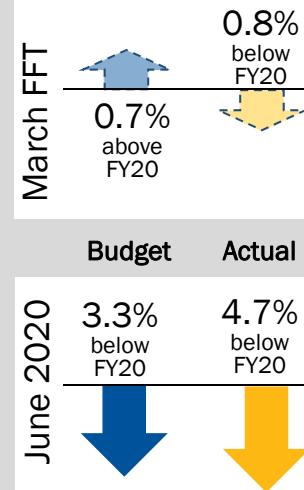


## UM Law Enrollment (June 2020)

### Total Credit Hour Enrollment

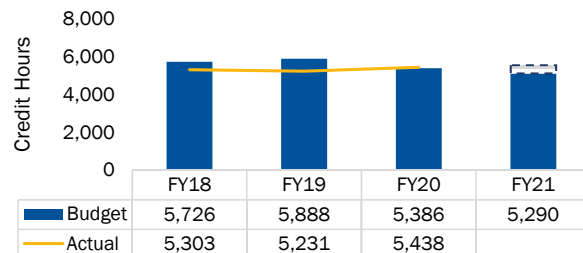


### FY21 Enrollment Budget

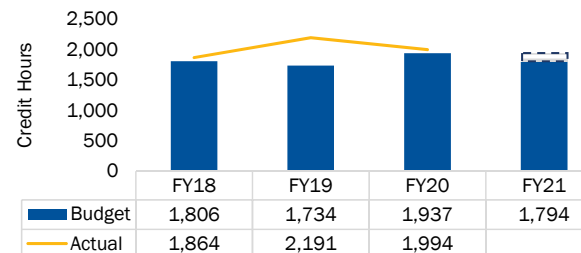


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### In-State

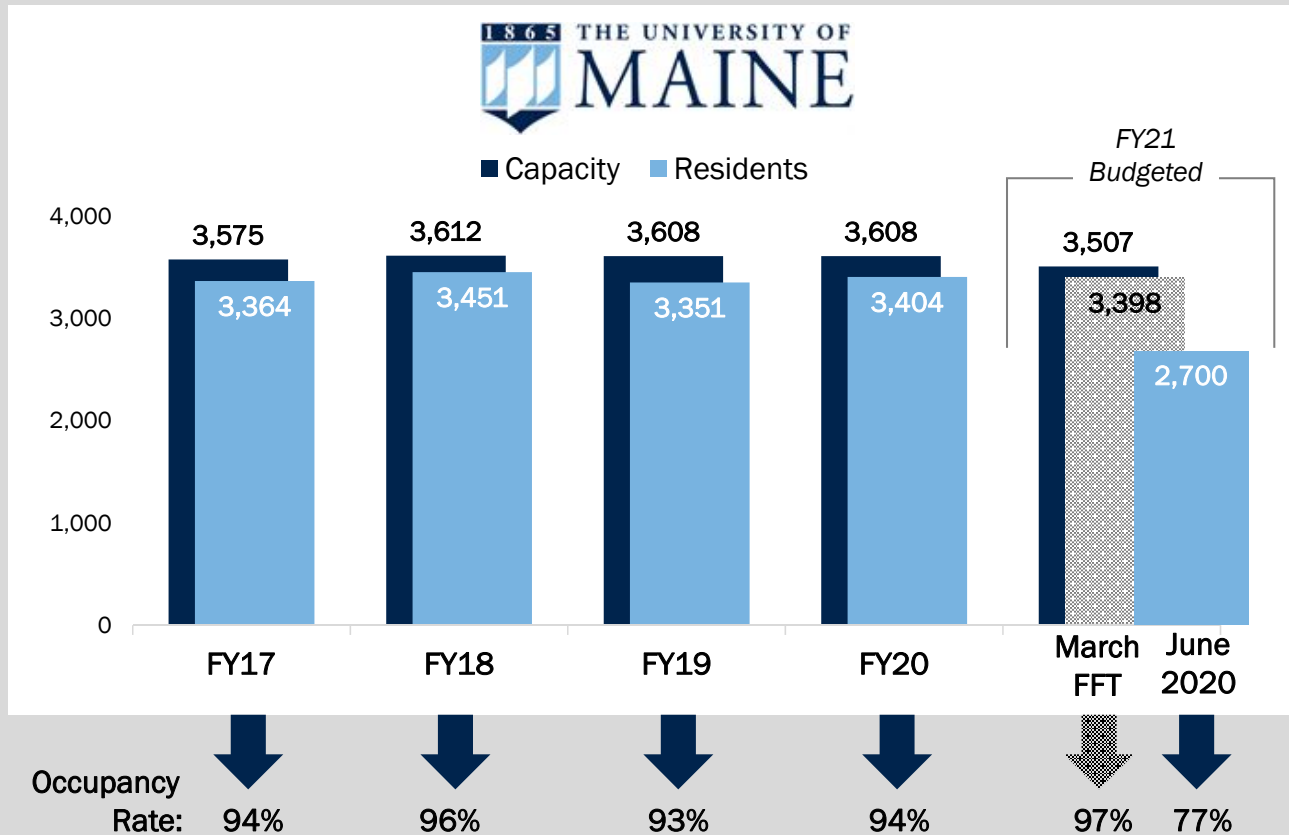


### Out-of-State





## Residence Hall Occupancy

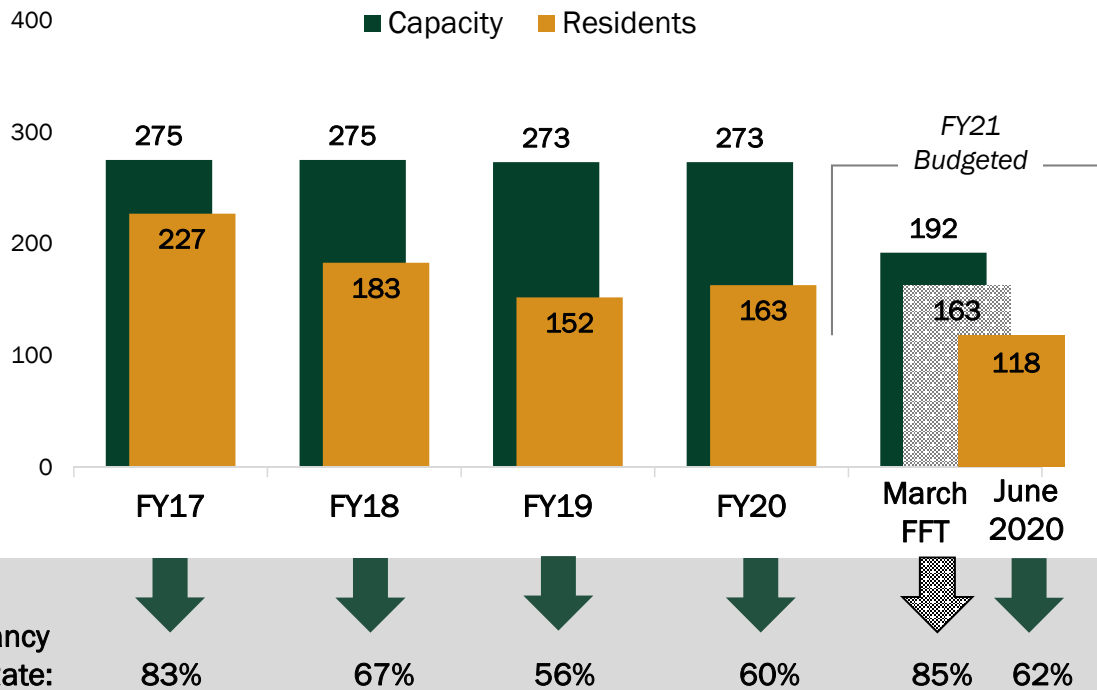


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## Residence Hall Occupancy



Occupancy  
Rate:

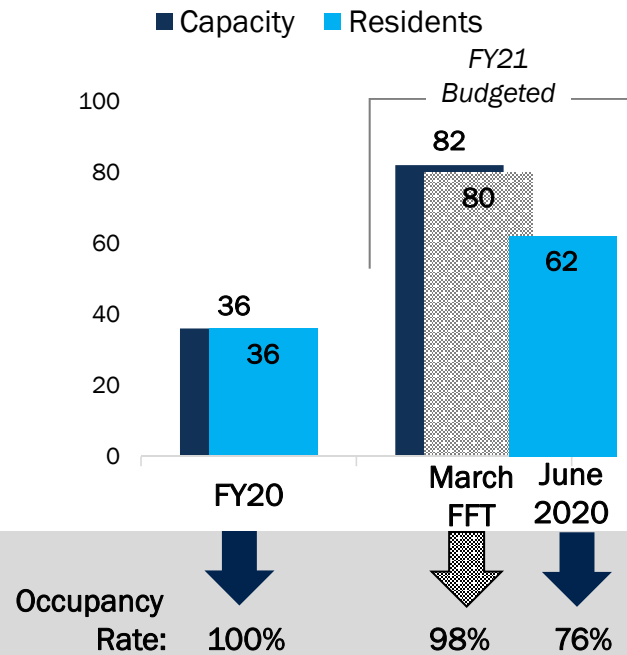
45



5.1



## Residence Hall Occupancy

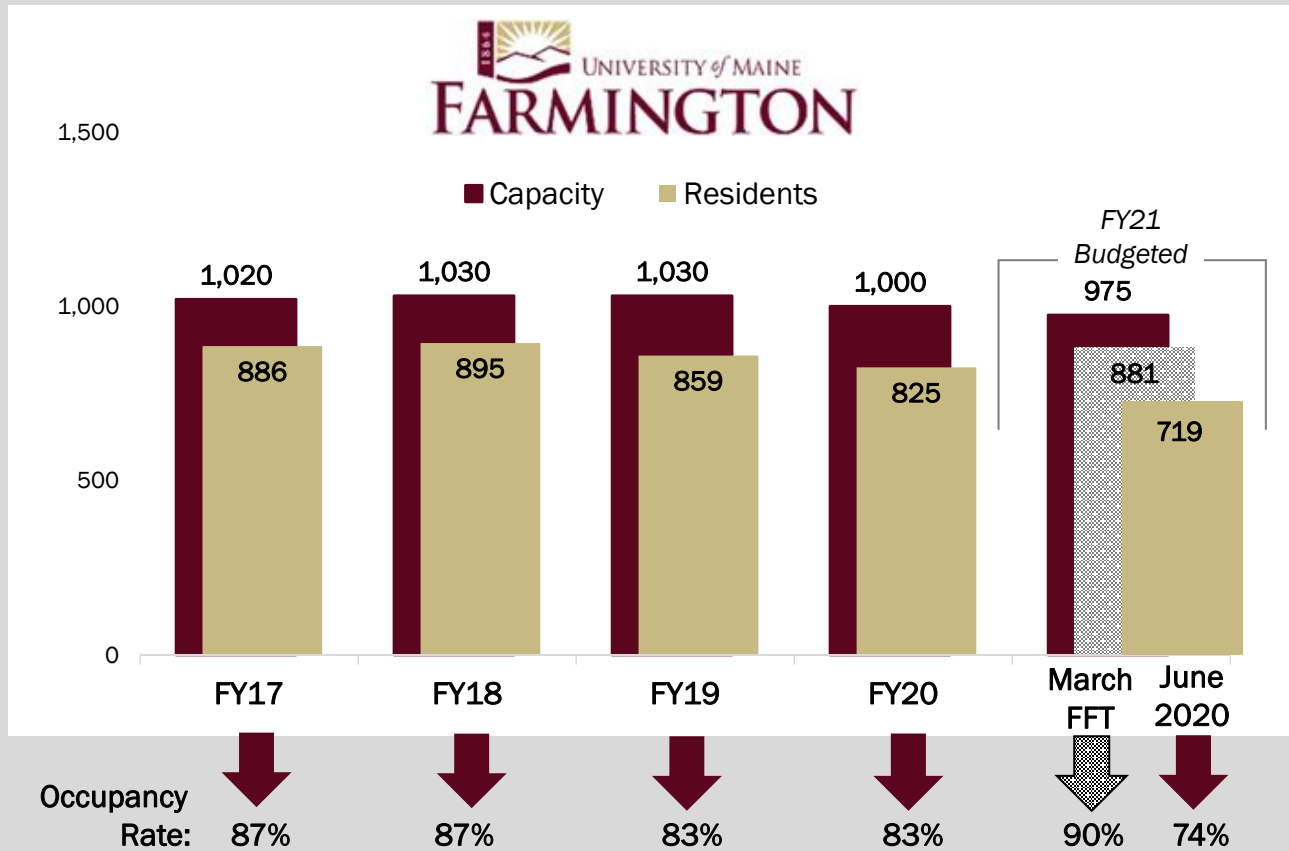


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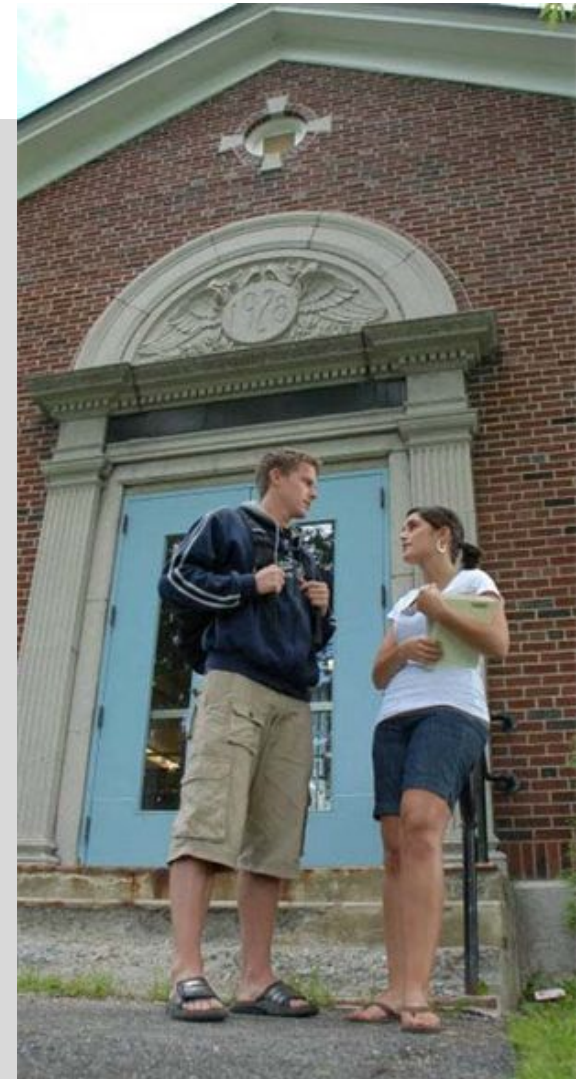
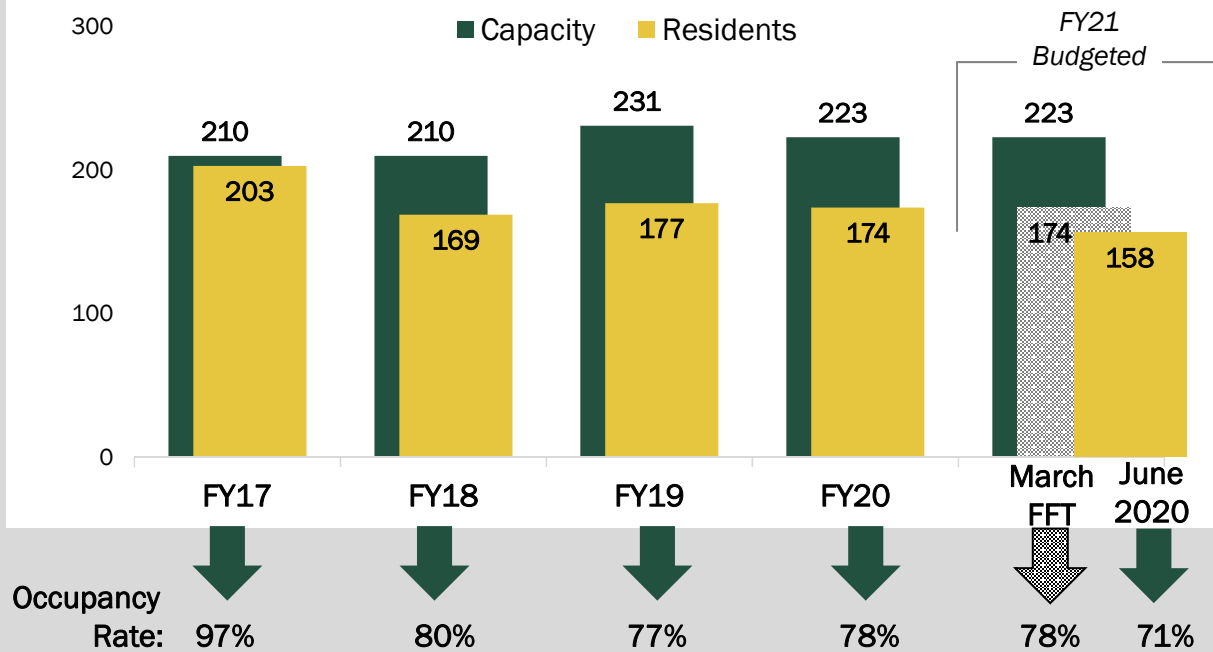
## Residence Hall Occupancy



5.1



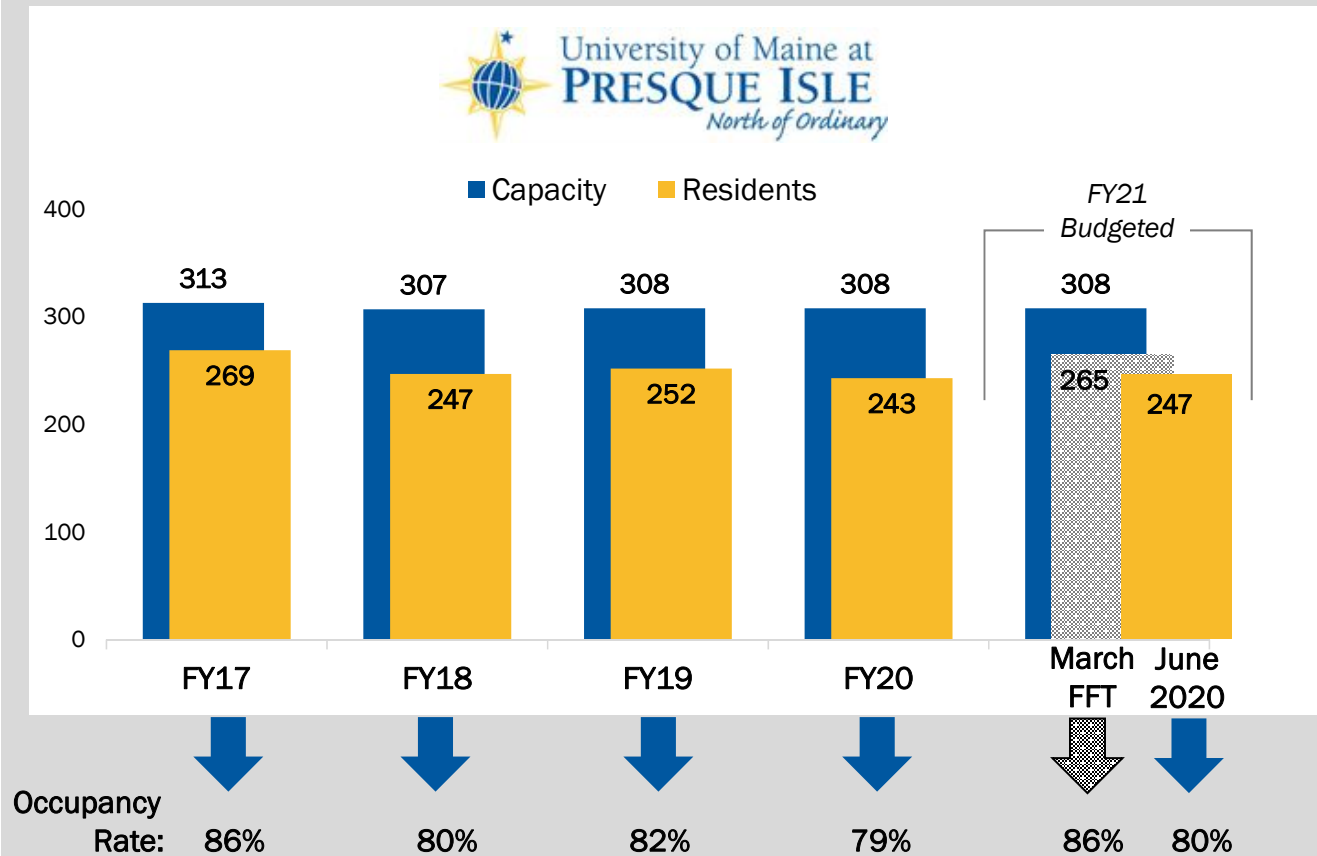
## Residence Hall Occupancy



5.1



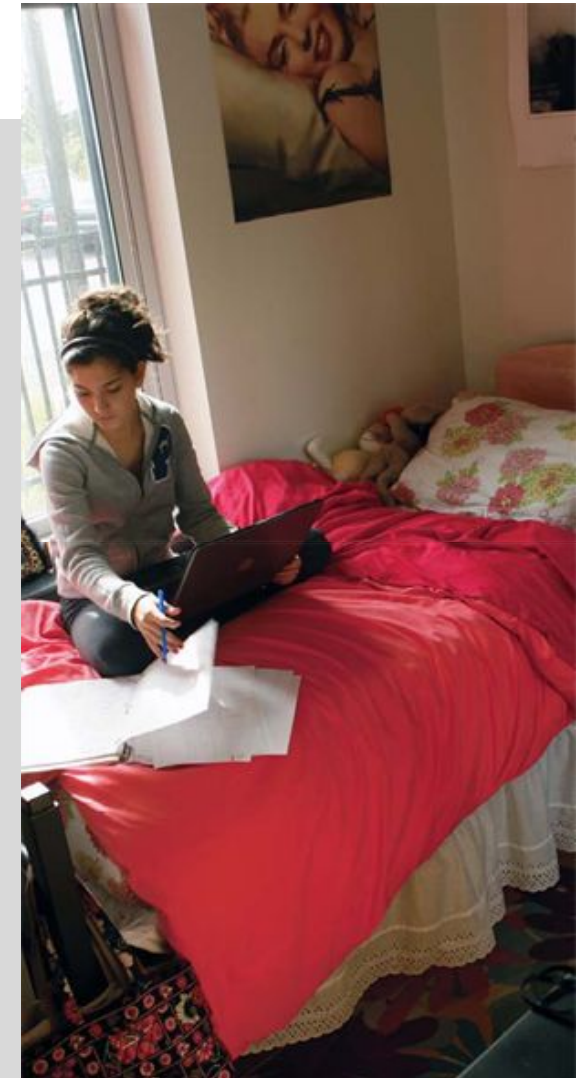
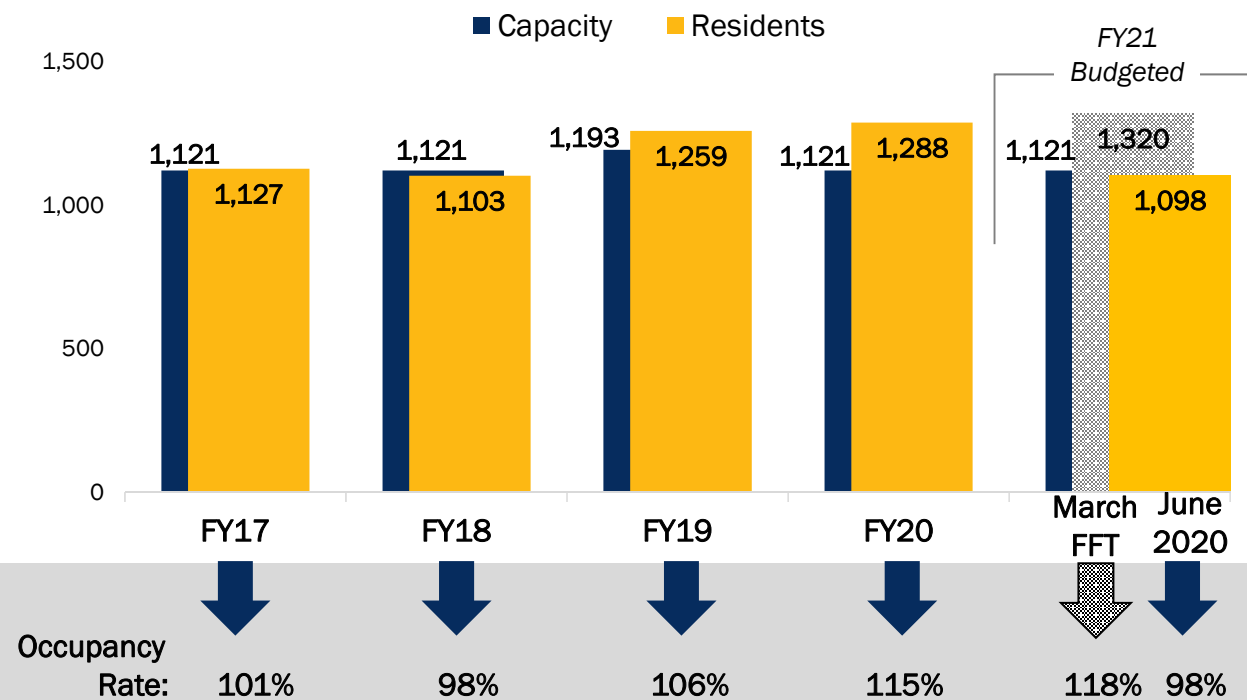
## Residence Hall Occupancy



5.1



## Residence Hall Occupancy



5.1



FY21 E&G and Auxiliary Operations Budget for Capital Investments				
	PROJECT DESCRIPTION	E&G	AUXILIARY	TOTAL
<b>UMaine</b>				
Maine special projects	Other	\$ 487,582	-	
Electrical Distribution Upgrades	Utility Infrastructure	100,000	-	
Engineering Education Design Center	New Space	500,000	-	
Alfond Arena FD - Annual Required	Other	48,500	-	
Memorial Gym FD - Annual Required	Other	140,000	-	
Classroom P&P projects - Various	Other	100,000	-	
Annual Funded Depreciation - Various Projects	Other	2,402,374	-	
Res. Hall Electronic Lock Replacement	Building Systems	-	\$ 477,342	
Vehicles	-	250,000	53,350	
Equipment	-	1,217,579	238,476	
Capital Reserve Funding	-	-	138,461	
<b>TOTAL</b>		<b>\$ 5,246,035</b>	<b>\$ 907,629</b>	<b>\$ 6,153,664</b>
<b>UMA</b>				
Various Campus Projects for 2021	Other	\$ 278,958	\$ -	
HVAC updates	Building Systems	150,000	-	
Jewett Hall Boiler Design Work	Building Systems	122,500	-	
Bangor Campus Walkways	Grounds Infrastructure	100,000	-	
Landscaping Design Work	Grounds Infrastructure	50,000	-	
Rotating Dental Facility	Equipment Installation	75,000	-	
Equipment		34,179	-	
<b>TOTAL</b>		<b>\$ 810,637</b>	<b>\$ -</b>	<b>\$ 810,637</b>
<b>UMF</b>				
HVAC Upgrades - Roberts Learning Center	Building Systems	\$ 150,000	-	
Repair Foundation - Franklin Hall	Building Envelope	33,792	-	
Roof Replacement - FRC	Building Envelope	177,440	-	
Roof Replacement - Dearborn Gym	Building Envelope	84,000	-	
Roof Replacement - Scoot Hall	Building Envelope	-	\$ 115,748	
Equipment		-	115,000	
<b>TOTAL</b>		<b>\$ 445,232</b>	<b>\$ 230,748</b>	<b>\$ 675,980</b>

FY21 E&G and Auxiliary Operations Budget for Capital Investments				
	PROJECT DESCRIPTION	E&G	AUXILIARY	TOTAL
<b>UMFK</b>				
Enrollment & Advancement Center	Space Renewal	\$ 259,000	-	
<b>TOTAL</b>		<b>\$ 259,000</b>	<b>\$ -</b>	<b>\$ 259,000</b>
<b>UMM</b>				
UMM Campus - Various Projects	Other	11,750	-	
Equipment		408	-	
<b>TOTAL</b>		<b>\$ 12,158</b>	<b>\$ -</b>	<b>\$ 12,158</b>
<b>UMPI</b>				
Houlton Center Exterior Façade	Building Envelope	\$ 39,000	-	
Campus Access Control	Safety / Code	20,000	-	
Exterior Lighting Upgrade	Grounds Infrastructure	30,000	-	
Library Fire Panel	Safety / Code	40,000	-	
Paving Upgrades	Grounds Infrastructure	40,000	-	
Partial Replacement of Folsom Hall Roof	Building Envelope	16,000	-	
Kelly Commons Boiler Replacement	Building Systems	-	\$ 75,000	
Merriman Stairs / Lobby Upgrade	Renovation	-	30,000	
<b>TOTAL</b>		<b>\$ 185,000</b>	<b>\$ 105,000</b>	<b>\$ 290,000</b>
<b>USM</b>				
Academy Bldg historical Upgrade	Renovation	\$ 350,000	-	
Campus Moves	Other	30,000	-	
Russell Hall Envelope Repair	Building Envelope	250,000	-	
Sullivan Gym Roof Replacement	Building Envelope	300,000	-	
Gorham Underground Utility Repair	Utility Infrastructure	50,000	-	
Portland Underground Utility Repair	Utility Infrastructure	50,000	-	
Sullivan Transformer Replacement	Utility Infrastructure	158,500	-	
Bailey Hall Fire Protection Upgrade	Safety / Code	400,000	-	
Equipment		111,497	\$ 22,850	
<b>TOTAL</b>		<b>\$ 1,699,997</b>	<b>\$ 22,850</b>	<b>\$ 1,722,847</b>

FY21 E&G and Auxiliary Operations Budget for Capital Investments				
	PROJECT DESCRIPTION	E&G	AUXILIARY	TOTAL
<b>US-IT</b>				
A/R Billing System Replacement	Infrastructure	\$ 150,000	-	
Learning Management Systems	Infrastructure	700,000	-	
IP Address Management	Infrastructure	500,000	-	
Orono Switchroom Power Distribution	Infrastructure	100,000	-	
Unified Inbox Licensing	Infrastructure	160,000	-	
Data Warehouse Assessment	Infrastructure	135,000	-	
Classroom Web-Conferencing	Infrastructure	1,650,000	-	
Equipment		532,854	-	
<b>TOTAL</b>		<b>\$ 3,927,854</b>	<b>\$ -</b>	<b>\$ 3,927,854</b>
<b>GRAND TOTAL</b>		<b>\$ 12,585,913</b>	<b>\$ 1,266,227</b>	<b>\$ 13,852,140</b>

University of Maine System - Total  
FY21 PROPOSED BUDGET  
Unrestricted E&G

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 299,124,061	\$ 312,243,463	\$ 321,157,341	\$ 328,242,104	\$ 320,123,984	\$ (1,033,357)	-0.3%
Dining Revenue	1,614	1,915	-	-	-	-	-%
Residence Revenue	14,359	10,228	-	-	-	-	-%
Tuition Waivers/Scholarships	(80,737,436)	(87,682,269)	(88,615,004)	(94,328,217)	(93,728,547)	(5,113,543)	5.8%
Net Student Charges Revenue	218,402,598	224,573,338	232,542,337	233,913,887	226,395,437	(6,146,900)	-2.6%
State Appropriation	188,920,534	188,920,534	197,899,372	203,793,987	198,111,388	212,016	0.1%
Indirect Cost Recovery	12,277,559	13,595,333	13,549,319	14,122,319	14,122,319	573,000	4.2%
Investment Income/Gifts	7,005,550	11,694,013	4,428,767	4,412,832	4,400,115	(28,652)	-0.6%
Sales/Services/Auxiliary	23,738,945	23,086,426	23,116,730	21,875,944	21,093,663	(2,023,067)	-8.8%
Total Revenue	450,345,186	461,869,643	471,536,525	478,118,969	464,122,922	(7,413,603)	-1.6%
<b>Expenses</b>							
Salaries & Wages	\$224,400,522	\$231,607,838	\$242,582,480	\$251,019,392	\$250,391,193	\$7,808,713	3.2%
Employee Benefits	100,079,279	104,223,963	112,977,665	115,573,062	115,347,828	2,370,163	2.1%
Attrition (Salary & Benefits)	-	-	(2,985,159)	(5,074,977)	(8,041,700)	(5,056,541)	169.4%
Personnel	324,479,801	335,831,801	352,574,986	361,517,477	357,697,321	5,122,335	1.5%
Other Expenses & Transfers:							
Fuel & Electricity	13,529,287	14,299,233	16,265,827	15,481,142	15,027,321	(1,238,506)	-7.6%
Supplies & Services	32,951,197	34,300,921	32,239,861	33,155,847	31,847,638	(392,223)	-1.2%
Shared Services	(29,905)	(4,115)	(148,968)	3,584	(1,455)	147,513	-99.0%
Travel	6,833,355	8,080,413	6,486,717	6,528,609	5,170,557	(1,316,160)	-20.3%
Memberships, Contributions & Sponsorships	1,311,537	1,437,786	1,476,881	1,397,963	1,350,903	(125,978)	-8.5%
Maintenance & Alterations	12,882,090	12,744,534	11,880,562	12,120,009	11,980,867	100,305	0.8%
Interest	1,760,344	1,711,106	1,552,264	1,387,456	1,390,267	(161,997)	-10.4%
Depreciation	32,128,069	33,121,470	32,347,555	33,945,343	33,945,343	1,597,788	4.9%
Other Expenses & Transfers	30,517,093	27,997,664	32,060,819	30,846,383	26,565,029	(5,495,790)	-17.1%
Total Operating Expenses & Transfers	450,047,563	470,951,994	486,736,504	496,383,813	484,973,791	(1,762,713)	-0.4%
Operating Increase (Decrease)	\$ 297,622	\$ (9,082,351)	\$ (15,199,979)	\$ (18,264,844)	\$ (20,850,869)	\$ (5,650,890)	37.2%
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ 297,622	\$ (9,082,351)	\$ (15,199,979)	\$ (18,264,844)	\$ (20,850,869)	\$ (5,650,890)	37.2%
Add Back Depreciation	32,128,069	33,121,470	32,347,555	33,945,343	33,945,343	1,597,788	4.9%
Less Capital Expenditures	(8,468,070)	(7,817,931)	(9,582,183)	(10,013,714)	(9,335,934)	246,249	-2.6%
Less Capital Reserve Funding	(5,017,317)	(6,767,182)	(3,378,140)	(3,249,979)	(3,249,979)	128,161	-3.8%
Less Debt Service Principal	(4,974,456)	(4,215,513)	(4,020,257)	(4,232,787)	(4,252,774)	(232,517)	5.8%
Net Change Before Other Adjustments & Transfers	13,965,848	5,238,494	166,996	(1,815,981)	(3,744,213)	(3,911,209)	
Transfer from/(to) Administrative Savings Rsrv	(2,558,792)	(2,638,839)	(4,676,385)	(5,675,324)	(4,334,413)	341,972	
Transfer from/(to) Budget Stabilization	(1,724,680)	202,546	1,297,454	1,000,000	1,000,000	(297,454)	
Net Change Subtotal	9,682,376	2,802,201	(3,211,935)	(6,491,305)	(7,078,626)	(3,866,691)	
Other Strategic Transfers from/(to) Reserves	(5,400,949)	3,959,603	2,122,341	4,696,795	4,034,192	1,911,851	
Net Change in Cash & Reserve Transfers	\$ 4,281,426	\$ 6,761,804	\$ (1,089,594)	\$ (1,794,510)	\$ (3,044,434)	\$ (1,954,840)	

5.1



University of Maine System - Total  
FY21 PROPOSED BUDGET  
Unrestricted Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 1,133,614	\$ 1,130,062	\$ 1,227,714	\$ 1,129,658	\$ 1,073,175	\$ (154,539)	-12.6%
Dining Revenue	29,577,135	31,051,752	31,744,436	32,467,700	27,626,483	(4,117,953)	-13.0%
Residence Revenue	34,249,346	34,420,322	35,681,145	36,679,427	31,654,368	(4,026,777)	-11.3%
Tuition Waivers/Scholarships	(2,594,361)	(2,333,667)	(2,326,379)	(2,509,661)	(2,527,137)	(200,758)	8.6%
Net Student Charges Revenue	62,365,734	64,268,469	66,326,916	67,767,124	57,826,889	(8,500,027)	-12.8%
State Appropriation	-	-	-	-	-	-	-%
Indirect Cost Recovery	-	-	-	-	-	-	-%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	17,045,583	16,744,889	15,376,334	15,490,643	14,134,107	(1,242,227)	-8.1%
<b>Total Revenue</b>	<b>79,411,316</b>	<b>81,013,358</b>	<b>81,703,250</b>	<b>83,257,767</b>	<b>71,960,996</b>	<b>(9,742,254)</b>	<b>-11.9%</b>
<b>Expenses</b>							
Salaries & Wages	\$14,949,001	\$15,628,775	\$16,604,136	\$17,751,692	\$17,464,202	\$860,066	5.2%
Employee Benefits	6,667,271	6,903,775	7,541,730	7,816,828	7,732,379	190,649	2.5%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	21,616,272	22,532,550	24,145,866	25,568,520	25,196,581	1,050,715	4.4%
Other Expenses & Transfers:							
Fuel & Electricity	5,706,171	6,263,138	6,071,864	6,207,456	6,114,207	42,343	0.7%
Supplies & Services	23,191,009	23,885,188	23,087,476	23,392,461	20,549,947	(2,537,529)	-11.0%
Shared Services	-	-	-	-	-	-	-%
Travel	129,660	190,582	124,720	153,597	118,890	(5,830)	-4.7%
Memberships, Contributions & Sponsorships	17,449	21,257	22,597	21,767	19,457	(3,140)	-13.9%
Maintenance & Alterations	4,409,689	4,862,301	4,460,618	4,673,944	4,600,487	139,869	3.1%
Interest	3,922,381	3,700,111	3,453,982	3,201,654	3,194,793	(259,189)	-7.5%
Depreciation	5,660,872	5,991,956	6,096,604	6,434,198	6,434,198	337,594	5.5%
Other Expenses & Transfers	10,381,614	10,117,563	11,943,057	12,120,592	8,285,479	(3,657,578)	-30.6%
<b>Total Operating Expenses &amp; Transfers</b>	<b>75,035,116</b>	<b>77,564,648</b>	<b>79,406,784</b>	<b>81,774,189</b>	<b>74,514,039</b>	<b>(4,892,745)</b>	<b>-6.2%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 4,376,201</b>	<b>\$ 3,448,710</b>	<b>\$ 2,296,466</b>	<b>\$ 1,483,578</b>	<b>\$ (2,553,043)</b>	<b>\$ (4,849,509)</b>	<b>-211.2%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ 4,376,201	\$ 3,448,710	\$ 2,296,466	\$ 1,483,578	\$ (2,553,043)	\$ (4,849,509)	-211.2%
Add Back Depreciation	5,660,872	5,991,956	6,096,604	6,434,198	6,434,198	337,594	5.5%
Less Capital Expenditures	(2,010,486)	(3,079,073)	(1,652,194)	(1,777,504)	(1,127,766)	524,428	-31.7%
Less Capital Reserve Funding	(1,504,056)	(519,100)	(1,157,051)	(1,138,461)	(138,461)	1,018,590	-88.0%
Less Debt Service Principal	(5,162,411)	(5,450,898)	(5,795,428)	(5,241,052)	(5,210,461)	584,967	-10.1%
<b>Net Change Before Other Adjustments &amp; Transfers</b>	<b>1,360,120</b>	<b>391,596</b>	<b>(211,603)</b>	<b>(239,241)</b>	<b>(2,595,533)</b>	<b>(2,383,930)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>1,360,120</b>	<b>391,596</b>	<b>(211,603)</b>	<b>(239,241)</b>	<b>(2,595,533)</b>	<b>(2,383,930)</b>	
Other Strategic Transfers from/(to) Reserves	-	-	209,672	-	-	(209,672)	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 1,360,120</b>	<b>\$ 391,596</b>	<b>\$ (1,931)</b>	<b>\$ (239,241)</b>	<b>\$ (2,595,533)</b>	<b>\$ (2,593,602)</b>	

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**University of Maine System - Total**  
**FY21 PROPOSED BUDGET**  
**Unrestricted E&G and Auxiliary**

Run Date: 6/8/20

	<b>FY18 ACTUALS</b>	<b>FY19 ACTUALS</b>	<b>FY20 BASE</b>	<b>FY21 - 1st Reading</b>	<b>FY21 FINAL</b>	<b>BUDGET CHANGE</b>	
<b><u>Revenues</u></b>							
Tuition & Fee Revenue	\$ 300,257,675	\$ 313,373,526	\$ 322,385,055	\$ 329,371,762	\$ 321,197,159	\$ (1,187,896)	-0.4%
Dining Revenue	29,578,749	31,053,667	31,744,436	32,467,700	27,626,483	(4,117,953)	-13.0%
Residence Revenue	34,263,705	34,430,550	35,681,145	36,679,427	31,654,368	(4,026,777)	-11.3%
Tuition Waivers/Scholarships	(83,331,797)	(90,015,936)	(90,941,383)	(96,837,878)	(96,255,684)	(5,314,301)	5.8%
Net Student Charges Revenue	280,768,332	288,841,807	298,869,253	301,681,011	284,222,326	(14,646,927)	-4.9%
State Appropriation	188,920,534	188,920,534	197,899,372	203,793,987	198,111,388	212,016	0.1%
Indirect Cost Recovery	12,277,559	13,595,333	13,549,319	14,122,319	14,122,319	573,000	4.2%
Investment Income/Gifts	7,005,550	11,694,013	4,428,767	4,412,832	4,400,115	(28,652)	-0.6%
Sales/Services/Auxiliary	40,784,528	39,831,314	38,493,064	37,366,587	35,227,770	(3,265,294)	-8.5%
<b>Total Revenue</b>	<b>529,756,502</b>	<b>542,883,001</b>	<b>553,239,775</b>	<b>561,376,736</b>	<b>536,083,918</b>	<b>(17,155,857)</b>	<b>-3.1%</b>
<b><u>Expenses</u></b>							
Salaries & Wages	\$239,349,524	\$247,236,613	\$259,186,616	\$268,771,084	\$267,855,395	\$8,668,779	3.3%
Employee Benefits Including Attrition	106,746,550	111,127,738	119,480,233	121,647,137	120,318,678	838,445	0.7%
Attrition (Salary & Benefits)	-	-	(2,985,159)	(5,074,977)	(8,041,700)	(5,056,541)	169.4%
Personnel	346,096,073	358,364,350	376,720,852	387,085,997	382,893,902	6,173,050	1.6%
Other Expenses & Transfers:							
Fuel & Electricity	19,235,457	20,562,372	22,337,691	21,688,598	21,141,528	(1,196,163)	-5.4%
Supplies & Services	56,142,206	58,186,110	55,327,337	56,548,308	52,397,585	(2,929,752)	-5.3%
Shared Services	(29,905)	(4,115)	(148,968)	3,584	(1,455)	147,513	-99.0%
Travel	6,963,015	8,270,996	6,611,437	6,682,206	5,289,447	(1,321,990)	-20.0%
Memberships, Contributions & Sponsorships	1,328,987	1,459,043	1,499,478	1,419,730	1,370,360	(129,118)	-8.6%
Maintenance & Alterations	17,291,778	17,606,835	16,341,180	16,793,953	16,581,354	240,174	1.5%
Interest	5,682,725	5,411,217	5,006,246	4,589,110	4,585,060	(421,186)	-8.4%
Depreciation	37,788,941	39,113,426	38,444,159	40,379,541	40,379,541	1,935,382	5.0%
Other Expenses & Transfers	40,898,707	38,115,227	44,003,876	42,966,975	34,850,508	(9,153,368)	-20.8%
<b>Total Operating Expenses &amp; Transfers</b>	<b>525,082,679</b>	<b>548,516,641</b>	<b>566,143,288</b>	<b>578,158,002</b>	<b>559,487,830</b>	<b>(6,655,458)</b>	<b>-1.2%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 4,673,823</b>	<b>\$ (5,633,641)</b>	<b>\$ (12,903,513)</b>	<b>\$ (16,781,266)</b>	<b>\$ (23,403,912)</b>	<b>\$ (10,500,399)</b>	<b>81.4%</b>
<b><u>Modified Cash Flow</u></b>							
Operating Increase (Decrease)	\$ 4,673,823	\$ (5,633,641)	\$ (12,903,513)	\$ (16,781,266)	\$ (23,403,912)	\$ (10,500,399)	81.4%
Add Back Depreciation	37,788,941	39,113,426	38,444,159	40,379,541	40,379,541	1,935,382	5.0%
Less Capital Expenditures	(10,478,556)	(10,897,004)	(11,234,377)	(11,791,218)	(10,463,700)	770,677	-6.9%
Less Capital Reserve Funding	(6,521,373)	(7,286,282)	(4,535,191)	(4,388,440)	(3,388,440)	1,146,751	-25.3%
Less Debt Service Principal	(10,136,867)	(9,666,410)	(9,815,685)	(9,473,839)	(9,463,235)	352,450	-3.6%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>15,325,968</b>	<b>5,630,090</b>	<b>(44,607)</b>	<b>(2,055,222)</b>	<b>(6,339,746)</b>	<b>(6,295,139)</b>	
Transfer from/(to) Administrative Savings Rsrv	(2,558,792)	(2,638,839)	(4,676,385)	(5,675,324)	(4,334,413)	341,972	
Transfer from/(to) Budget Stabilization	(1,724,680)	202,546	1,297,454	1,000,000	1,000,000	(297,454)	
<b>Net Change Subtotal</b>	<b>11,042,496</b>	<b>3,193,797</b>	<b>(3,423,538)</b>	<b>(6,730,546)</b>	<b>(9,674,159)</b>	<b>(6,250,621)</b>	
Other Strategic Transfers from/(to) Reserves	(5,400,949)	3,959,603	2,332,013	4,696,795	4,034,192	1,702,179	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 5,641,546</b>	<b>\$ 7,153,400</b>	<b>\$ (1,091,525)</b>	<b>\$ (2,033,751)</b>	<b>\$ (5,639,967)</b>	<b>\$ (4,548,442)</b>	

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**University of Maine**  
**FY21 PROPOSED BUDGET**  
**Unrestricted E&G**

Run Date: 6/8/20

	<b>FY18 ACTUALS</b>	<b>FY19 ACTUALS</b>	<b>FY20 BASE</b>	<b>FY21 - 1st Reading</b>	<b>FY21 FINAL</b>	<b>BUDGET CHANGE</b>	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 164,689,431	\$ 172,797,986	\$ 176,868,400	\$ 179,398,319	\$ 176,907,805	\$ 39,405	0.0%
Dining Revenue	-	-	-	-	-	-	-%
Residence Revenue	-	-	-	-	-	-	-%
Tuition Waivers/Scholarships	(51,600,182)	(55,994,897)	(58,258,672)	(61,717,666)	(61,700,166)	(3,441,494)	5.9%
Net Student Charges Revenue	113,089,249	116,803,089	118,609,728	117,680,653	115,207,639	(3,402,089)	-2.9%
State Appropriation	83,854,217	83,592,496	84,071,731	84,897,700	84,490,021	418,290	0.5%
Indirect Cost Recovery	8,185,826	9,646,747	9,221,276	9,771,276	9,771,276	550,000	6.0%
Investment Income/Gifts	934,075	937,325	899,996	953,043	953,043	53,047	5.9%
Sales/Services/Auxiliary	16,552,212	15,772,008	16,406,391	14,783,682	14,441,522	(1,964,869)	-12.0%
<b>Total Revenue</b>	<b>222,615,579</b>	<b>226,751,665</b>	<b>229,209,122</b>	<b>228,086,354</b>	<b>224,863,501</b>	<b>(4,345,621)</b>	<b>-1.9%</b>
<b>Expenses</b>							
Salaries & Wages	\$95,432,596	\$98,048,076	\$100,873,408	\$104,096,145	\$104,267,438	\$3,394,030	3.4%
Employee Benefits	41,675,524	43,375,368	46,319,981	47,349,490	47,444,517	1,124,536	2.4%
Attrition (Salary & Benefits)	-	-	(426,280)	(1,110,470)	(2,654,583)	(2,228,303)	522.7%
Personnel	137,108,121	141,423,444	146,767,109	150,335,165	149,057,372	2,290,263	1.6%
Other Expenses & Transfers:							
Fuel & Electricity	8,316,413	9,017,722	10,376,676	10,167,537	9,917,537	(459,139)	-4.4%
Supplies & Services	17,513,519	17,930,842	16,076,826	15,795,719	15,168,841	(907,985)	-5.6%
Shared Services	18,136,216	18,740,043	19,781,945	20,732,805	20,732,805	950,860	4.8%
Travel	3,212,449	4,183,846	2,863,397	2,742,621	2,677,417	(185,980)	-6.5%
Memberships, Contributions & Sponsorships	363,537	427,318	396,200	359,175	359,175	(37,025)	-9.3%
Maintenance & Alterations	5,599,137	5,841,054	4,549,237	4,748,131	4,732,493	183,256	4.0%
Interest	590,188	601,108	549,222	499,266	499,266	(49,956)	-9.1%
Depreciation	15,522,305	16,231,864	15,946,215	16,820,624	16,820,624	874,409	5.5%
Other Expenses & Transfers	21,837,961	19,651,056	20,899,901	19,182,873	18,073,847	(2,826,054)	-13.5%
<b>Total Operating Expenses &amp; Transfers</b>	<b>228,199,845</b>	<b>234,048,298</b>	<b>238,206,728</b>	<b>241,383,916</b>	<b>238,039,377</b>	<b>(167,351)</b>	<b>-0.1%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (5,584,266)</b>	<b>\$ (7,296,633)</b>	<b>\$ (8,997,606)</b>	<b>\$ (13,297,562)</b>	<b>\$ (13,175,876)</b>	<b>\$ (4,178,270)</b>	<b>46.4%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ (5,584,266)	\$ (7,296,633)	\$ (8,997,606)	\$ (13,297,562)	\$ (13,175,876)	\$ (4,178,270)	46.4%
Add Back Depreciation	15,522,305	16,231,864	15,946,215	16,820,624	16,820,624	874,409	5.5%
Less Capital Expenditures	(5,061,787)	(4,448,161)	(5,686,807)	(5,786,952)	(5,246,035)	440,772	-7.8%
Less Capital Reserve Funding	(1,950,000)	(1,575,000)	-	-	-	-	-%
Less Debt Service Principal	(1,451,051)	(1,188,223)	(1,261,802)	(1,398,713)	(1,398,713)	(136,911)	10.9%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>1,475,201</b>	<b>1,723,846</b>	<b>-</b>	<b>(3,662,603)</b>	<b>(3,000,000)</b>	<b>(3,000,000)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>1,475,201</b>	<b>1,723,846</b>	<b>-</b>	<b>(3,662,603)</b>	<b>(3,000,000)</b>	<b>(3,000,000)</b>	
Other Strategic Transfers from/(to) Reserves	300,251	211,127	-	3,662,603	3,000,000	3,000,000	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 1,775,452</b>	<b>\$ 1,934,973</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

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University of Maine  
FY21 PROPOSED BUDGET  
Unrestricted Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-%
Dining Revenue	19,074,847	19,741,161	19,689,803	20,130,502	17,430,502	(2,259,301)	-11.5%
Residence Revenue	20,203,757	20,012,411	20,041,945	20,603,434	17,803,434	(2,238,511)	-11.2%
Tuition Waivers/Scholarships	(1,359,070)	(1,181,379)	(1,297,114)	(1,362,843)	(1,355,319)	(58,205)	4.5%
Net Student Charges Revenue	37,919,534	38,572,193	38,434,634	39,371,093	33,878,617	(4,556,017)	-11.9%
State Appropriation	-	-	-	-	-	-	-%
Indirect Cost Recovery	-	-	-	-	-	-	-%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	12,897,509	13,394,714	13,114,619	13,213,726	12,979,977	(134,642)	-1.0%
<b>Total Revenue</b>	<b>50,817,042</b>	<b>51,966,907</b>	<b>51,549,253</b>	<b>52,584,819</b>	<b>46,858,594</b>	<b>(4,690,659)</b>	<b>-9.1%</b>
<b>Expenses</b>							
Salaries & Wages	\$11,662,107	\$12,130,354	\$12,883,101	\$13,927,960	\$13,820,581	\$937,480	7.3%
Employee Benefits	5,152,215	5,287,445	5,778,787	6,030,565	6,036,323	257,536	4.5%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	16,814,322	17,417,800	18,661,888	19,958,525	19,856,904	1,195,016	6.4%
Other Expenses & Transfers:							
Fuel & Electricity	3,752,586	4,020,836	3,882,185	4,054,865	4,034,755	152,570	3.9%
Supplies & Services	11,756,760	12,384,349	12,113,461	12,026,925	11,109,575	(1,003,886)	-8.3%
Shared Services	-	-	-	-	-	-	-%
Travel	78,265	129,128	97,995	108,245	96,573	(1,422)	-1.5%
Memberships, Contributions & Sponsorships	11,911	16,420	15,161	14,014	13,684	(1,477)	-9.7%
Maintenance & Alterations	3,244,677	3,726,800	3,043,606	3,171,896	3,154,556	110,950	3.6%
Interest	1,993,097	1,880,057	1,757,274	1,634,356	1,634,356	(122,918)	-7.0%
Depreciation	3,476,156	3,624,846	3,657,981	3,949,283	3,949,283	291,302	8.0%
Other Expenses & Transfers	6,344,470	6,294,797	6,769,280	6,694,598	3,486,796	(3,282,484)	-48.5%
<b>Total Operating Expenses &amp; Transfers</b>	<b>47,472,245</b>	<b>49,495,032</b>	<b>49,998,831</b>	<b>51,612,707</b>	<b>47,336,482</b>	<b>(2,662,349)</b>	<b>-5.3%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 3,344,797</b>	<b>\$ 2,471,875</b>	<b>\$ 1,550,422</b>	<b>\$ 972,112</b>	<b>\$ (477,888)</b>	<b>\$ (2,028,310)</b>	<b>-130.8%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ 3,344,797	\$ 2,471,875	\$ 1,550,422	\$ 972,112	\$ (477,888)	\$ (2,028,310)	-130.8%
Add Back Depreciation	3,476,156	3,624,846	3,657,981	3,949,283	3,949,283	291,302	8.0%
Less Capital Expenditures	(1,221,759)	(1,847,484)	(1,282,700)	(1,219,168)	(769,168)	513,532	-40.0%
Less Capital Reserve Funding	(1,504,056)	(500,000)	(1,137,951)	(1,138,461)	(138,461)	999,490	-87.8%
Less Debt Service Principal	(2,495,700)	(2,629,388)	(2,787,752)	(2,563,766)	(2,563,766)	223,986	-8.0%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>1,599,439</b>	<b>1,119,848</b>	-	-	-	-	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>1,599,439</b>	<b>1,119,848</b>	-	-	-	-	
Other Strategic Transfers from/(to) Reserves	-	-	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 1,599,439</b>	<b>\$ 1,119,848</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

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**University of Maine**  
**FY21 PROPOSED BUDGET**  
**Unrestricted E&G and Auxiliary**

Run Date: 6/8/20

	<b>FY18 ACTUALS</b>	<b>FY19 ACTUALS</b>	<b>FY20 BASE</b>	<b>FY21 - 1st Reading</b>	<b>FY21 FINAL</b>	<b>BUDGET CHANGE</b>	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 164,689,431	\$ 172,797,986	\$ 176,868,400	\$ 179,398,319	\$ 176,907,805	\$ 39,405	0.0%
Dining Revenue	19,074,847	19,741,161	19,689,803	20,130,502	17,430,502	(2,259,301)	-11.5%
Residence Revenue	20,203,757	20,012,411	20,041,945	20,603,434	17,803,434	(2,238,511)	-11.2%
Tuition Waivers/Scholarships	(52,959,252)	(57,176,276)	(59,555,786)	(63,080,509)	(63,055,485)	(3,499,699)	5.9%
Net Student Charges Revenue	151,008,783	155,375,282	157,044,362	157,051,746	149,086,256	(7,958,106)	-5.1%
State Appropriation	83,854,217	83,592,496	84,071,731	84,897,700	84,490,021	418,290	0.5%
Indirect Cost Recovery	8,185,826	9,646,747	9,221,276	9,771,276	9,771,276	550,000	6.0%
Investment Income/Gifts	934,075	937,325	899,996	953,043	953,043	53,047	5.9%
Sales/Services/Auxiliary	29,449,720	29,166,722	29,521,010	27,997,408	27,421,499	(2,099,511)	-7.1%
<b>Total Revenue</b>	<b>273,432,622</b>	<b>278,718,572</b>	<b>280,758,375</b>	<b>280,671,173</b>	<b>271,722,095</b>	<b>(9,036,280)</b>	<b>-3.2%</b>
<b>Expenses</b>							
Salaries & Wages	\$107,094,704	\$110,178,430	\$113,756,509	\$118,024,105	\$118,088,019	\$4,331,510	3.8%
Employee Benefits	46,827,739	48,662,814	52,098,768	53,380,055	53,480,840	1,382,072	2.7%
Attrition (Salary & Benefits)	-	-	(426,280)	(1,110,470)	(2,654,583)	(2,228,303)	522.7%
Personnel	153,922,443	158,841,244	165,428,997	170,293,690	168,914,276	3,485,279	2.1%
Other Expenses & Transfers:							
Fuel & Electricity	12,068,999	13,038,558	14,258,861	14,222,402	13,952,292	(306,569)	-2.2%
Supplies & Services	29,270,279	30,315,192	28,190,287	27,822,644	26,278,416	(1,911,871)	-6.8%
Shared Services	18,136,216	18,740,043	19,781,945	20,732,805	20,732,805	950,860	4.8%
Travel	3,290,714	4,312,974	2,961,392	2,850,866	2,773,990	(187,402)	-6.3%
Memberships, Contributions & Sponsorships	375,448	443,737	411,361	373,189	372,859	(38,502)	-9.4%
Maintenance & Alterations	8,843,814	9,567,854	7,592,843	7,920,027	7,887,049	294,206	3.9%
Interest	2,583,286	2,481,165	2,306,496	2,133,622	2,133,622	(172,874)	-7.5%
Depreciation	18,998,461	19,856,709	19,604,196	20,769,907	20,769,907	1,165,711	5.9%
Other Expenses & Transfers	28,182,431	25,945,854	27,669,181	25,877,471	21,560,643	(6,108,538)	-22.1%
<b>Total Operating Expenses &amp; Transfers</b>	<b>275,672,090</b>	<b>283,543,330</b>	<b>288,205,559</b>	<b>292,996,623</b>	<b>285,375,859</b>	<b>(2,829,700)</b>	<b>-1.0%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (2,239,468)</b>	<b>\$ (4,824,758)</b>	<b>\$ (7,447,184)</b>	<b>\$ (12,325,450)</b>	<b>\$ (13,653,764)</b>	<b>\$ (6,206,580)</b>	<b>83.3%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ (2,239,468)	\$ (4,824,758)	\$ (7,447,184)	\$ (12,325,450)	\$ (13,653,764)	\$ (6,206,580)	83.3%
Add Back Depreciation	18,998,461	19,856,709	19,604,196	20,769,907	20,769,907	1,165,711	5.9%
Less Capital Expenditures	(6,283,546)	(6,295,645)	(6,969,507)	(7,006,120)	(6,015,203)	954,304	-13.7%
Less Capital Reserve Funding	(3,454,056)	(2,075,000)	(1,137,951)	(1,138,461)	(138,461)	999,490	-87.8%
Less Debt Service Principal	(3,946,751)	(3,817,611)	(4,049,554)	(3,962,479)	(3,962,479)	87,075	-2.2%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>3,074,640</b>	<b>2,843,695</b>	<b>-</b>	<b>(3,662,603)</b>	<b>(3,000,000)</b>	<b>(3,000,000)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>3,074,640</b>	<b>2,843,695</b>	<b>-</b>	<b>(3,662,603)</b>	<b>(3,000,000)</b>	<b>(3,000,000)</b>	
Other Strategic Transfers from/(to) Reserves	300,251	211,127	-	3,662,603	3,000,000	3,000,000	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 3,374,891</b>	<b>\$ 3,054,821</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

5.1

Univ of Maine at Machias  
FY21 PROPOSED BUDGET  
Unrestricted E&G

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 4,420,317	\$ 3,969,404	\$ 4,102,676	\$ 3,981,973	\$ 3,538,895	\$ (563,781)	-13.7%
Dining Revenue	1,614	1,915	-	-	-	-	-%
Residence Revenue	-	-	-	-	-	-	-%
Tuition Waivers/Scholarships	(1,241,881)	(1,044,458)	(1,168,193)	(1,123,753)	(1,123,753)	44,440	-3.8%
Net Student Charges Revenue	3,180,050	2,926,861	2,934,483	2,858,220	2,415,142	(519,341)	-17.7%
State Appropriation	5,252,559	5,205,449	5,366,231	5,393,119	5,386,031	19,800	0.4%
Indirect Cost Recovery	85,274	44,954	60,000	60,000	60,000	-	0.0%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	300,891	225,197	284,597	254,719	198,958	(85,639)	-30.1%
<b>Total Revenue</b>	<b>8,818,775</b>	<b>8,402,462</b>	<b>8,645,311</b>	<b>8,566,058</b>	<b>8,060,131</b>	<b>(585,180)</b>	<b>-6.8%</b>
<b>Expenses</b>							
Salaries & Wages	\$3,760,303	\$3,908,687	\$4,017,834	\$3,973,658	\$4,012,659	(\$5,175)	-0.1%
Employee Benefits	1,653,616	1,679,450	1,878,126	1,837,450	1,857,847	(20,279)	-1.1%
Attrition (Salary & Benefits)	-	-	-	(214,001)	(608,681)	(608,681)	-%
Personnel	5,413,918	5,588,137	5,895,960	5,597,107	5,261,825	(634,135)	-10.8%
Other Expenses & Transfers:							
Fuel & Electricity	288,057	353,924	373,200	373,200	373,200	-	0.0%
Supplies & Services	551,860	487,128	557,659	433,622	404,202	(153,457)	-27.5%
Shared Services	1,191,534	1,183,352	1,261,736	1,280,952	1,280,952	19,216	1.5%
Travel	235,325	212,071	255,008	219,574	132,755	(122,253)	-47.9%
Memberships, Contributions & Sponsorships	30,509	14,093	28,975	29,375	20,075	(8,900)	-30.7%
Maintenance & Alterations	78,023	118,706	152,782	152,782	152,482	(300)	-0.2%
Interest	64,325	60,599	55,357	52,838	52,838	(2,519)	-4.6%
Depreciation	505,919	492,378	490,258	483,520	483,520	(6,738)	-1.4%
Other Expenses & Transfers	385,071	208,660	432,086	400,992	356,186	(75,900)	-17.6%
<b>Total Operating Expenses &amp; Transfers</b>	<b>8,744,541</b>	<b>8,719,048</b>	<b>9,503,021</b>	<b>9,023,962</b>	<b>8,518,035</b>	<b>(984,986)</b>	<b>-10.4%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 74,234</b>	<b>\$ (316,586)</b>	<b>\$ (857,710)</b>	<b>\$ (457,904)</b>	<b>\$ (457,904)</b>	<b>\$ 399,806</b>	<b>-46.6%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ 74,234	\$ (316,586)	\$ (857,710)	\$ (457,904)	\$ (457,904)	\$ 399,806	-46.6%
Add Back Depreciation	505,919	492,378	490,258	483,520	483,520	(6,738)	-1.4%
Less Capital Expenditures	(231)	(130)	(11,408)	(12,158)	(12,158)	(750)	6.6%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(107,558)	(109,017)	(115,417)	(158,458)	(158,458)	(43,041)	37.3%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>472,364</b>	<b>66,644</b>	<b>(494,277)</b>	<b>(145,000)</b>	<b>(145,000)</b>	<b>349,277</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>472,364</b>	<b>66,644</b>	<b>(494,277)</b>	<b>(145,000)</b>	<b>(145,000)</b>	<b>349,277</b>	
Other Strategic Transfers from/(to) Reserves	196	400	494,277	145,000	145,000	(349,277)	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 472,560</b>	<b>\$ 67,044</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

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Univ of Maine at Machias  
FY21 PROPOSED BUDGET  
Unrestricted Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-%
Dining Revenue	720,626	661,471	786,600	801,804	551,804	(234,796)	-29.8%
Residence Revenue	811,979	710,257	836,788	816,420	816,420	(20,368)	-2.4%
Tuition Waivers/Scholarships	(69,024)	(40,140)	(45,250)	(37,810)	(37,810)	7,440	-16.4%
Net Student Charges Revenue	1,463,581	1,331,588	1,578,138	1,580,414	1,330,414	(247,724)	-15.7%
State Appropriation	-	-	-	-	-	-	-%
Indirect Cost Recovery	-	-	-	-	-	-	-%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	74,151	77,578	49,315	49,315	49,315	-	0.0%
<b>Total Revenue</b>	<b>1,537,732</b>	<b>1,409,166</b>	<b>1,627,453</b>	<b>1,629,729</b>	<b>1,379,729</b>	<b>(247,724)</b>	<b>-15.2%</b>
<b>Expenses</b>							
Salaries & Wages	\$153,115	\$135,779	\$164,316	\$168,080	\$168,080	\$3,764	2.3%
Employee Benefits	77,051	69,831	86,086	83,461	83,461	(2,625)	-3.0%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	230,166	205,610	250,402	251,541	251,541	1,139	0.5%
Other Expenses & Transfers:							
Fuel & Electricity	212,663	232,032	207,580	202,580	202,580	(5,000)	-2.4%
Supplies & Services	722,374	721,090	735,405	747,868	497,868	(237,537)	-32.3%
Shared Services	-	-	-	-	-	-	-%
Travel	2,111	4,971	500	500	500	-	0.0%
Memberships, Contributions & Sponsorships	60	60	100	100	100	-	0.0%
Maintenance & Alterations	67,770	49,319	68,450	72,613	72,613	4,163	6.1%
Interest	96,883	92,514	86,705	81,320	81,320	(5,385)	-6.2%
Depreciation	232,410	253,421	241,339	278,822	278,822	37,483	15.5%
Other Expenses & Transfers	69,886	46,775	59,727	52,826	52,826	(6,901)	-11.6%
<b>Total Operating Expenses &amp; Transfers</b>	<b>1,634,322</b>	<b>1,605,792</b>	<b>1,650,208</b>	<b>1,688,170</b>	<b>1,438,170</b>	<b>(212,038)</b>	<b>-12.8%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (96,589)</b>	<b>\$ (196,626)</b>	<b>\$ (22,755)</b>	<b>\$ (58,441)</b>	<b>\$ (58,441)</b>	<b>\$ (35,686)</b>	<b>156.8%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ (96,589)	\$ (196,626)	\$ (22,755)	\$ (58,441)	\$ (58,441)	\$ (35,686)	156.8%
Add Back Depreciation	232,410	253,421	241,339	278,822	278,822	37,483	15.5%
Less Capital Expenditures	(40,101)	(19,000)	-	-	-	-	-%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(197,067)	(212,436)	(218,584)	(220,381)	(220,381)	(1,797)	0.8%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>(101,348)</b>	<b>(174,641)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>(101,348)</b>	<b>(174,641)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
Other Strategic Transfers from/(to) Reserves	-	-	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ (101,348)</b>	<b>\$ (174,641)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

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Univ of Maine at Machias  
FY21 PROPOSED BUDGET  
Unrestricted E&G and Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 4,420,317	\$ 3,969,404	\$ 4,102,676	\$ 3,981,973	\$ 3,538,895	\$ (563,781)	-13.7%
Dining Revenue	722,240	663,386	786,600	801,804	551,804	(234,796)	-29.8%
Residence Revenue	811,979	710,257	836,788	816,420	816,420	(20,368)	-2.4%
Tuition Waivers/Scholarships	(1,310,905)	(1,084,598)	(1,213,443)	(1,161,563)	(1,161,563)	51,880	-4.3%
Net Student Charges Revenue	4,643,631	4,258,449	4,512,621	4,438,634	3,745,556	(767,065)	-17.0%
State Appropriation	5,252,559	5,205,449	5,366,231	5,393,119	5,386,031	19,800	0.4%
Indirect Cost Recovery	85,274	44,954	60,000	60,000	60,000	-	0.0%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	375,042	302,776	333,912	304,034	248,273	(85,639)	-25.6%
<b>Total Revenue</b>	<b>10,356,507</b>	<b>9,811,628</b>	<b>10,272,764</b>	<b>10,195,787</b>	<b>9,439,860</b>	<b>(832,904)</b>	<b>-8.1%</b>
<b>Expenses</b>							
Salaries & Wages	\$3,913,418	\$4,044,466	\$4,182,150	\$4,141,738	\$4,180,739	(\$1,411)	0.0%
Employee Benefits	1,730,667	1,749,281	1,964,212	1,920,911	1,941,308	(22,904)	-1.2%
Attrition (Salary & Benefits)	-	-	-	(214,001)	(608,681)	(608,681)	-%
Personnel	5,644,084	5,793,746	6,146,362	5,848,648	5,513,366	(632,996)	-10.3%
Other Expenses & Transfers:							
Fuel & Electricity	500,720	585,956	580,780	575,780	575,780	(5,000)	-0.9%
Supplies & Services	1,274,233	1,208,219	1,293,064	1,181,490	902,070	(390,994)	-30.2%
Shared Services	1,191,534	1,183,352	1,261,736	1,280,952	1,280,952	19,216	1.5%
Travel	237,435	217,042	255,508	220,074	133,255	(122,253)	-47.8%
Memberships, Contributions & Sponsorships	30,569	14,153	29,075	29,475	20,175	(8,900)	-30.6%
Maintenance & Alterations	145,793	168,025	221,232	225,395	225,095	3,863	1.7%
Interest	161,208	153,113	142,062	134,158	134,158	(7,904)	-5.6%
Depreciation	738,329	745,799	731,597	762,342	762,342	30,745	4.2%
Other Expenses & Transfers	454,956	255,435	491,813	453,818	409,012	(82,801)	-16.8%
<b>Total Operating Expenses &amp; Transfers</b>	<b>10,378,863</b>	<b>10,324,840</b>	<b>11,153,229</b>	<b>10,712,132</b>	<b>9,956,205</b>	<b>(1,197,024)</b>	<b>-10.7%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (22,356)</b>	<b>\$ (513,212)</b>	<b>\$ (880,465)</b>	<b>\$ (516,345)</b>	<b>\$ (516,345)</b>	<b>\$ 364,120</b>	<b>-41.4%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ (22,356)	\$ (513,212)	\$ (880,465)	\$ (516,345)	\$ (516,345)	\$ 364,120	-41.4%
Add Back Depreciation	738,329	745,799	731,597	762,342	762,342	30,745	4.2%
Less Capital Expenditures	(40,332)	(19,130)	(11,408)	(12,158)	(12,158)	(750)	6.6%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(304,625)	(321,453)	(334,001)	(378,839)	(378,839)	(44,838)	13.4%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>371,016</b>	<b>(107,997)</b>	<b>(494,277)</b>	<b>(145,000)</b>	<b>(145,000)</b>	<b>349,277</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>371,016</b>	<b>(107,997)</b>	<b>(494,277)</b>	<b>(145,000)</b>	<b>(145,000)</b>	<b>349,277</b>	
Other Strategic Transfers from/(to) Reserves	196	400	494,277	145,000	145,000	(349,277)	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 371,212</b>	<b>\$ (107,597)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

5.1



University of Maine at Augusta  
FY21 PROPOSED BUDGET  
Unrestricted E&G

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 20,370,378	\$ 21,454,377	\$ 22,741,777	\$ 24,291,841	\$ 24,291,841	\$ 1,550,064	6.8%
Dining Revenue	-	-	-	-	-	-	-%
Residence Revenue	-	-	-	-	-	-	-%
Tuition Waivers/Scholarships	(3,431,893)	(3,445,212)	(3,658,646)	(3,886,549)	(3,886,549)	(227,903)	6.2%
Net Student Charges Revenue	16,938,485	18,009,165	19,083,131	20,405,292	20,405,292	1,322,161	6.9%
State Appropriation	17,193,899	17,428,401	18,366,360	19,270,260	18,466,112	99,752	0.5%
Indirect Cost Recovery	156,968	149,667	160,885	160,885	160,885	-	0.0%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	476,336	376,085	730,533	661,088	661,088	(69,445)	-9.5%
<b>Total Revenue</b>	<b>34,765,688</b>	<b>35,963,318</b>	<b>38,340,909</b>	<b>40,497,525</b>	<b>39,693,377</b>	<b>1,352,468</b>	<b>3.5%</b>
<b>Expenses</b>							
Salaries & Wages	\$17,417,042	\$17,977,816	\$19,406,395	\$19,974,428	\$19,670,069	\$263,674	1.4%
Employee Benefits	7,309,754	7,504,474	8,463,188	8,651,245	8,492,065	28,877	0.3%
Attrition (Salary & Benefits)	-	-	(574,055)	(814,805)	(982,565)	(408,510)	71.2%
Personnel	24,726,796	25,482,290	27,295,528	27,810,868	27,179,569	(115,959)	-0.4%
Other Expenses & Transfers:							
Fuel & Electricity	694,926	826,393	717,696	738,162	738,162	20,466	2.9%
Supplies & Services	1,602,182	1,573,719	1,758,438	1,751,145	1,714,600	(43,838)	-2.5%
Shared Services	4,608,719	4,806,306	4,934,782	4,804,276	4,804,276	(130,506)	-2.6%
Travel	344,505	309,789	329,191	325,112	234,271	(94,920)	-28.8%
Memberships, Contributions & Sponsorships	76,265	62,558	88,566	85,465	75,765	(12,801)	-14.5%
Maintenance & Alterations	496,396	627,993	755,847	767,223	752,223	(3,624)	-0.5%
Interest	34,540	30,228	24,612	21,999	21,999	(2,613)	-10.6%
Depreciation	1,703,223	1,738,994	1,700,928	1,883,660	1,883,660	182,732	10.7%
Other Expenses & Transfers	2,031,111	1,748,979	2,575,146	2,581,850	2,501,850	(73,296)	-2.8%
<b>Total Operating Expenses &amp; Transfers</b>	<b>36,318,663</b>	<b>37,207,250</b>	<b>40,180,734</b>	<b>40,769,760</b>	<b>39,906,375</b>	<b>(274,359)</b>	<b>-0.7%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (1,552,974)</b>	<b>\$ (1,243,932)</b>	<b>\$ (1,839,825)</b>	<b>\$ (272,235)</b>	<b>\$ (212,998)</b>	<b>\$ 1,626,827</b>	<b>-88.4%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ (1,552,974)	\$ (1,243,932)	\$ (1,839,825)	\$ (272,235)	\$ (212,998)	\$ 1,626,827	-88.4%
Add Back Depreciation	1,703,223	1,738,994	1,700,928	1,883,660	1,883,660	182,732	10.7%
Less Capital Expenditures	(821,025)	(813,789)	(724,433)	(947,500)	(810,637)	(86,204)	11.9%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(286,330)	(328,372)	(345,181)	(372,538)	(372,538)	(27,357)	7.9%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>(957,105)</b>	<b>(647,098)</b>	<b>(1,208,511)</b>	<b>291,387</b>	<b>487,487</b>	<b>1,695,998</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>(957,105)</b>	<b>(647,098)</b>	<b>(1,208,511)</b>	<b>291,387</b>	<b>487,487</b>	<b>1,695,998</b>	
Other Strategic Transfers from/(to) Reserves	(12,902)	505,817	1,203,064	-	-	(1,203,064)	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ (970,008)</b>	<b>\$ (141,281)</b>	<b>\$ (5,447)</b>	<b>\$ 291,387</b>	<b>\$ 487,487</b>	<b>\$ 492,934</b>	

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University of Maine at Augusta  
FY21 PROPOSED BUDGET  
Unrestricted Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-%
Dining Revenue	6,794	5,694	7,637	7,637	7,637	-	0.0%
Residence Revenue	-	-	248,776	584,440	462,949	214,173	86.1%
Tuition Waivers/Scholarships	-	-	-	(46,800)	(46,800)	(46,800)	-%
Net Student Charges Revenue	6,794	5,694	256,413	545,277	423,786	167,373	65.3%
State Appropriation	-	-	-	-	-	-	-%
Indirect Cost Recovery	-	-	-	-	-	-	-%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	1,040,118	1,064,604	1,119,000	1,054,500	-	(1,119,000)	-100.0%
<b>Total Revenue</b>	<b>1,046,912</b>	<b>1,070,298</b>	<b>1,375,413</b>	<b>1,599,777</b>	<b>423,786</b>	<b>(951,627)</b>	<b>-69.2%</b>
<b>Expenses</b>							
Salaries & Wages	\$186,109	\$190,981	\$249,231	\$213,452	\$77,496	(\$171,735)	-68.9%
Employee Benefits	95,261	98,608	128,519	107,645	40,531	(87,988)	-68.5%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	281,370	289,590	377,750	321,097	118,027	(259,723)	-68.8%
Other Expenses & Transfers:							
Fuel & Electricity	723	697	1,000	700	-	(1,000)	-100.0%
Supplies & Services	728,808	754,064	785,108	800,544	55,844	(729,264)	-92.9%
Shared Services	-	-	-	-	-	-	-%
Travel	-	-	450	450	-	(450)	-100.0%
Memberships, Contributions & Sponsorships	685	940	700	950	-	(700)	-100.0%
Maintenance & Alterations	3,880	5,623	9,137	11,637	10,637	1,500	16.4%
Interest	1,882	1,468	1,141	1,415	1,415	274	24.0%
Depreciation	17,335	17,335	16,769	15,771	15,771	(998)	-6.0%
Other Expenses & Transfers	108,810	136,871	398,615	621,425	520,010	121,395	30.5%
<b>Total Operating Expenses &amp; Transfers</b>	<b>1,143,493</b>	<b>1,206,588</b>	<b>1,590,670</b>	<b>1,773,989</b>	<b>721,704</b>	<b>(868,966)</b>	<b>-54.6%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (96,580)</b>	<b>\$ (136,290)</b>	<b>\$ (215,257)</b>	<b>\$ (174,212)</b>	<b>\$ (297,918)</b>	<b>\$ (82,661)</b>	<b>38.4%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ (96,580)	\$ (136,290)	\$ (215,257)	\$ (174,212)	\$ (297,918)	\$ (82,661)	38.4%
Add Back Depreciation	17,335	17,335	16,769	15,771	15,771	(998)	-6.0%
Less Capital Expenditures	(5,000)	(5,000)	-	-	-	-	-%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(10,345)	(10,904)	(11,184)	(16,825)	(16,825)	(5,641)	50.4%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>(94,591)</b>	<b>(134,860)</b>	<b>(209,672)</b>	<b>(175,266)</b>	<b>(298,972)</b>	<b>(89,300)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>(94,591)</b>	<b>(134,860)</b>	<b>(209,672)</b>	<b>(175,266)</b>	<b>(298,972)</b>	<b>(89,300)</b>	
Other Strategic Transfers from/(to) Reserves	-	-	209,672	-	-	(209,672)	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ (94,591)</b>	<b>\$ (134,860)</b>	<b>\$ -</b>	<b>\$ (175,266)</b>	<b>\$ (298,972)</b>	<b>\$ (298,972)</b>	

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University of Maine at Augusta  
FY21 PROPOSED BUDGET  
Unrestricted E&G and Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 20,370,378	\$ 21,454,377	\$ 22,741,777	\$ 24,291,841	\$ 24,291,841	\$ 1,550,064	6.8%
Dining Revenue	6,794	5,694	7,637	7,637	7,637	-	0.0%
Residence Revenue	-	-	248,776	584,440	462,949	214,173	86.1%
Tuition Waivers/Scholarships	(3,431,893)	(3,445,212)	(3,658,646)	(3,933,349)	(3,933,349)	(274,703)	7.5%
Net Student Charges Revenue	16,945,279	18,014,859	19,339,544	20,950,569	20,829,078	1,489,534	7.7%
State Appropriation	17,193,899	17,428,401	18,366,360	19,270,260	18,466,112	99,752	0.5%
Indirect Cost Recovery	156,968	149,667	160,885	160,885	160,885	-	0.0%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	1,516,455	1,440,690	1,849,533	1,715,588	661,088	(1,188,445)	-64.3%
<b>Total Revenue</b>	<b>35,812,601</b>	<b>37,033,616</b>	<b>39,716,322</b>	<b>42,097,302</b>	<b>40,117,163</b>	<b>400,841</b>	<b>1.0%</b>
<b>Expenses</b>							
Salaries & Wages	\$17,603,151	\$18,168,797	\$19,655,626	\$20,187,880	\$19,747,565	\$91,939	0.5%
Employee Benefits	7,405,015	7,603,083	8,591,707	8,758,890	8,532,596	(59,111)	-0.7%
Attrition (Salary & Benefits)	-	-	(574,055)	(814,805)	(982,565)	(408,510)	71.2%
Personnel	25,008,166	25,771,880	27,673,278	28,131,965	27,297,596	(375,682)	-1.4%
Other Expenses & Transfers:							
Fuel & Electricity	695,649	827,090	718,696	738,862	738,162	19,466	2.7%
Supplies & Services	2,330,990	2,327,783	2,543,546	2,551,689	1,770,444	(773,102)	-30.4%
Shared Services	4,608,719	4,806,306	4,934,782	4,804,276	4,804,276	(130,506)	-2.6%
Travel	344,505	309,789	329,641	325,562	234,271	(95,370)	-28.9%
Memberships, Contributions & Sponsorships	76,950	63,498	89,266	86,415	75,765	(13,501)	-15.1%
Maintenance & Alterations	500,276	633,616	764,984	778,860	762,860	(2,124)	-0.3%
Interest	36,422	31,696	25,753	23,414	23,414	(2,339)	-9.1%
Depreciation	1,720,558	1,756,329	1,717,697	1,899,431	1,899,431	181,734	10.6%
Other Expenses & Transfers	2,139,921	1,885,850	2,973,761	3,203,275	3,021,860	48,099	1.6%
<b>Total Operating Expenses &amp; Transfers</b>	<b>37,462,155</b>	<b>38,413,838</b>	<b>41,771,404</b>	<b>42,543,749</b>	<b>40,628,079</b>	<b>(1,143,325)</b>	<b>-2.7%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (1,649,554)</b>	<b>\$ (1,380,222)</b>	<b>\$ (2,055,082)</b>	<b>\$ (446,447)</b>	<b>\$ (510,916)</b>	<b>\$ 1,544,166</b>	<b>-75.1%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ (1,649,554)	\$ (1,380,222)	\$ (2,055,082)	\$ (446,447)	\$ (510,916)	\$ 1,544,166	-75.1%
Add Back Depreciation	1,720,558	1,756,329	1,717,697	1,899,431	1,899,431	181,734	10.6%
Less Capital Expenditures	(826,025)	(818,789)	(724,433)	(947,500)	(810,637)	(86,204)	11.9%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(296,675)	(339,276)	(356,365)	(389,363)	(389,363)	(32,998)	9.3%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>(1,051,696)</b>	<b>(781,958)</b>	<b>(1,418,183)</b>	<b>116,121</b>	<b>188,515</b>	<b>1,606,698</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>(1,051,696)</b>	<b>(781,958)</b>	<b>(1,418,183)</b>	<b>116,121</b>	<b>188,515</b>	<b>1,606,698</b>	
Other Strategic Transfers from/(to) Reserves	(12,902)	505,817	1,412,736	-	-	(1,412,736)	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ (1,064,598)</b>	<b>\$ (276,141)</b>	<b>\$ (5,447)</b>	<b>\$ 116,121</b>	<b>\$ 188,515</b>	<b>\$ 193,962</b>	

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Univ of Maine at Farmington  
FY21 PROPOSED BUDGET  
Unrestricted E&G

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 19,365,705	\$ 19,421,490	\$ 19,319,267	\$ 19,536,312	\$ 18,007,402	\$ (1,311,865)	-6.8%
Dining Revenue	-	-	-	-	-	-	-%
Residence Revenue	-	-	-	-	-	-	-%
Tuition Waivers/Scholarships	(4,599,672)	(4,773,421)	(4,605,057)	(4,869,174)	(4,581,504)	23,553	-0.5%
Net Student Charges Revenue	14,766,034	14,648,068	14,714,210	14,667,138	13,425,898	(1,288,312)	-8.8%
State Appropriation	12,296,865	12,380,248	12,978,593	13,740,959	13,051,098	72,505	0.6%
Indirect Cost Recovery	220,402	211,347	200,000	225,000	225,000	25,000	12.5%
Investment Income/Gifts	-	4,549	-	-	-	-	-%
Sales/Services/Auxiliary	1,013,835	1,193,520	763,310	897,607	897,607	134,297	17.6%
<b>Total Revenue</b>	<b>28,297,136</b>	<b>28,437,732</b>	<b>28,656,113</b>	<b>29,530,704</b>	<b>27,599,603</b>	<b>(1,056,510)</b>	<b>-3.7%</b>
<b>Expenses</b>							
Salaries & Wages	\$16,341,129	\$16,731,907	\$16,343,265	\$17,048,114	\$16,765,875	\$422,610	2.6%
Employee Benefits	7,398,377	7,611,369	7,869,755	8,022,815	7,875,203	5,448	0.1%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	23,739,506	24,343,276	24,213,020	25,070,929	24,641,078	428,058	1.8%
Other Expenses & Transfers:							
Fuel & Electricity	659,140	762,964	776,326	697,904	697,904	(78,422)	-10.1%
Supplies & Services	1,384,180	1,345,709	1,350,441	1,218,417	1,218,417	(132,024)	-9.8%
Shared Services	3,316,799	3,658,022	3,790,711	3,937,308	3,909,948	119,237	3.1%
Travel	596,438	789,477	538,506	528,556	295,680	(242,826)	-45.1%
Memberships, Contributions & Sponsorships	92,599	101,535	94,059	94,059	94,059	-	0.0%
Maintenance & Alterations	113,453	124,370	50,981	50,981	50,981	-	0.0%
Interest	213,133	198,430	180,699	161,372	164,183	(16,516)	-9.1%
Depreciation	1,881,502	1,873,593	1,842,905	1,984,535	1,984,535	141,630	7.7%
Other Expenses & Transfers	(848,711)	(624,021)	(1,163,499)	(1,013,812)	(1,238,443)	(74,944)	6.4%
<b>Total Operating Expenses &amp; Transfers</b>	<b>31,148,041</b>	<b>32,573,355</b>	<b>31,674,149</b>	<b>32,730,249</b>	<b>31,818,342</b>	<b>144,193</b>	<b>0.5%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (2,850,904)</b>	<b>\$ (4,135,623)</b>	<b>\$ (3,018,036)</b>	<b>\$ (3,199,545)</b>	<b>\$ (4,218,739)</b>	<b>\$ (1,200,703)</b>	<b>39.8%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ (2,850,904)	\$ (4,135,623)	\$ (3,018,036)	\$ (3,199,545)	\$ (4,218,739)	\$ (1,200,703)	39.8%
Add Back Depreciation	1,881,502	1,873,593	1,842,905	1,984,535	1,984,535	141,630	7.7%
Less Capital Expenditures	(30,893)	(9,730)	(424,030)	(445,232)	(445,232)	(21,202)	5.0%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(323,021)	(343,939)	(392,531)	(320,608)	(340,595)	51,936	-13.2%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>(1,323,317)</b>	<b>(2,615,698)</b>	<b>(1,991,692)</b>	<b>(1,980,850)</b>	<b>(3,020,031)</b>	<b>(1,028,339)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	500,000	500,000	500,000	-	
<b>Net Change Subtotal</b>	<b>(1,323,317)</b>	<b>(2,615,698)</b>	<b>(1,491,692)</b>	<b>(1,480,850)</b>	<b>(2,520,031)</b>	<b>(1,028,339)</b>	
Other Strategic Transfers from/(to) Reserves	-	-	-	110,000	110,000	110,000	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ (1,323,317)</b>	<b>\$ (2,615,698)</b>	<b>\$ (1,491,692)</b>	<b>\$ (1,370,850)</b>	<b>\$ (2,410,031)</b>	<b>\$ (918,339)</b>	

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Univ of Maine at Farmington  
FY21 PROPOSED BUDGET  
Unrestricted Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-%
Dining Revenue	3,753,956	3,720,627	3,988,277	4,056,081	3,545,851	(442,426)	-11.1%
Residence Revenue	4,832,326	4,838,538	5,284,764	5,119,835	4,279,096	(1,005,668)	-19.0%
Tuition Waivers/Scholarships	(463,922)	(356,055)	(296,415)	(267,208)	(267,208)	29,207	-9.9%
Net Student Charges Revenue	8,122,360	8,203,110	8,976,626	8,908,708	7,557,739	(1,418,887)	-15.8%
State Appropriation	-	-	-	-	-	-	-%
Indirect Cost Recovery	-	-	-	-	-	-	-%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	656,971	520,235	253,700	264,825	264,825	11,125	4.4%
<b>Total Revenue</b>	<b>8,779,331</b>	<b>8,723,345</b>	<b>9,230,326</b>	<b>9,173,533</b>	<b>7,822,564</b>	<b>(1,407,762)</b>	<b>-15.3%</b>
<b>Expenses</b>							
Salaries & Wages	\$1,282,119	\$1,315,330	\$1,216,382	\$1,237,870	\$1,237,870	\$21,488	1.8%
Employee Benefits	541,854	554,524	532,515	538,160	538,160	5,645	1.1%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	1,823,973	1,869,855	1,748,897	1,776,030	1,776,030	27,133	1.6%
Other Expenses & Transfers:							
Fuel & Electricity	455,506	508,072	498,648	519,542	519,542	20,894	4.2%
Supplies & Services	3,320,728	3,346,936	3,290,408	3,346,725	2,790,572	(499,836)	-15.2%
Shared Services	-	-	-	-	-	-	-%
Travel	24,463	14,702	4,275	14,480	7,239	2,964	69.3%
Memberships, Contributions & Sponsorships	2,775	1,731	3,550	3,550	2,875	(675)	-19.0%
Maintenance & Alterations	150,951	57,795	47,407	47,407	47,407	-	0.0%
Interest	445,091	421,967	390,147	363,419	356,558	(33,589)	-8.6%
Depreciation	633,192	696,981	703,478	751,775	751,775	48,297	6.9%
Other Expenses & Transfers	1,611,867	1,566,089	2,232,440	2,086,514	2,062,851	(169,589)	-7.6%
<b>Total Operating Expenses &amp; Transfers</b>	<b>8,468,548</b>	<b>8,484,127</b>	<b>8,919,250</b>	<b>8,909,442</b>	<b>8,314,849</b>	<b>(604,401)</b>	<b>-6.8%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 310,783</b>	<b>\$ 239,218</b>	<b>\$ 311,076</b>	<b>\$ 264,091</b>	<b>\$ (492,285)</b>	<b>\$ (803,361)</b>	<b>-258.3%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ 310,783	\$ 239,218	\$ 311,076	\$ 264,091	\$ (492,285)	\$ (803,361)	-258.3%
Add Back Depreciation	633,192	696,981	703,478	751,775	751,775	48,297	6.9%
Less Capital Expenditures	(380,162)	(270,990)	(225,236)	(230,748)	(230,748)	(5,512)	2.4%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(638,566)	(708,278)	(789,318)	(702,968)	(672,377)	116,941	-14.8%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>(74,753)</b>	<b>(43,069)</b>	<b>-</b>	<b>82,150</b>	<b>(643,635)</b>	<b>(643,635)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>(74,753)</b>	<b>(43,069)</b>	<b>-</b>	<b>82,150</b>	<b>(643,635)</b>	<b>(643,635)</b>	
Other Strategic Transfers from/(to) Reserves	-	-	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ (74,753)</b>	<b>\$ (43,069)</b>	<b>\$ -</b>	<b>\$ 82,150</b>	<b>\$ (643,635)</b>	<b>\$ (643,635)</b>	

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Univ of Maine at Farmington  
FY21 PROPOSED BUDGET  
Unrestricted E&G and Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 19,365,705	\$ 19,421,490	\$ 19,319,267	\$ 19,536,312	\$ 18,007,402	\$ (1,311,865)	-6.8%
Dining Revenue	3,753,956	3,720,627	3,988,277	4,056,081	3,545,851	(442,426)	-11.1%
Residence Revenue	4,832,326	4,838,538	5,284,764	5,119,835	4,279,096	(1,005,668)	-19.0%
Tuition Waivers/Scholarships	(5,063,594)	(5,129,476)	(4,901,472)	(5,136,382)	(4,848,712)	52,760	-1.1%
Net Student Charges Revenue	22,888,394	22,851,179	23,690,836	23,575,846	20,983,637	(2,707,199)	-11.4%
State Appropriation	12,296,865	12,380,248	12,978,593	13,740,959	13,051,098	72,505	0.6%
Indirect Cost Recovery	220,402	211,347	200,000	225,000	225,000	25,000	12.5%
Investment Income/Gifts	-	4,549	-	-	-	-	-%
Sales/Services/Auxiliary	1,670,806	1,713,755	1,017,010	1,162,432	1,162,432	145,422	14.3%
<b>Total Revenue</b>	<b>37,076,467</b>	<b>37,161,078</b>	<b>37,886,439</b>	<b>38,704,237</b>	<b>35,422,167</b>	<b>(2,464,272)</b>	<b>-6.5%</b>
<b>Expenses</b>							
Salaries & Wages	\$17,623,248	\$18,047,237	\$17,559,647	\$18,285,984	\$18,003,745	\$444,098	2.5%
Employee Benefits	7,940,231	8,165,893	8,402,270	8,560,975	8,413,363	11,093	0.1%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	25,563,479	26,213,130	25,961,917	26,846,959	26,417,108	455,191	1.8%
Other Expenses & Transfers:							
Fuel & Electricity	1,114,647	1,271,035	1,274,974	1,217,446	1,217,446	(57,528)	-4.5%
Supplies & Services	4,704,908	4,692,645	4,640,849	4,565,142	4,008,989	(631,860)	-13.6%
Shared Services	3,316,799	3,658,022	3,790,711	3,937,308	3,909,948	119,237	3.1%
Travel	620,902	804,180	542,781	543,036	302,919	(239,862)	-44.2%
Memberships, Contributions & Sponsorships	95,374	103,266	97,609	97,609	96,934	(675)	-0.7%
Maintenance & Alterations	264,405	182,166	98,388	98,388	98,388	-	0.0%
Interest	658,224	620,397	570,846	524,791	520,741	(50,105)	-8.8%
Depreciation	2,514,694	2,570,574	2,546,383	2,736,310	2,736,310	189,927	7.5%
Other Expenses & Transfers	763,157	942,068	1,068,941	1,072,702	824,408	(244,533)	-22.9%
<b>Total Operating Expenses &amp; Transfers</b>	<b>39,616,588</b>	<b>41,057,482</b>	<b>40,593,399</b>	<b>41,639,691</b>	<b>40,133,191</b>	<b>(460,208)</b>	<b>-1.1%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (2,540,121)</b>	<b>\$ (3,896,405)</b>	<b>\$ (2,706,960)</b>	<b>\$ (2,935,454)</b>	<b>\$ (4,711,024)</b>	<b>\$ (2,004,064)</b>	<b>74.0%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ (2,540,121)	\$ (3,896,405)	\$ (2,706,960)	\$ (2,935,454)	\$ (4,711,024)	\$ (2,004,064)	74.0%
Add Back Depreciation	2,514,694	2,570,574	2,546,383	2,736,310	2,736,310	189,927	7.5%
Less Capital Expenditures	(411,055)	(280,720)	(649,266)	(675,980)	(675,980)	(26,714)	4.1%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(961,587)	(1,052,217)	(1,181,849)	(1,023,576)	(1,012,972)	168,877	-14.3%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>(1,398,069)</b>	<b>(2,658,768)</b>	<b>(1,991,692)</b>	<b>(1,898,700)</b>	<b>(3,663,666)</b>	<b>(1,671,974)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	500,000	500,000	500,000	-	
<b>Net Change Subtotal</b>	<b>(1,398,069)</b>	<b>(2,658,768)</b>	<b>(1,491,692)</b>	<b>(1,398,700)</b>	<b>(3,163,666)</b>	<b>(1,671,974)</b>	
Other Strategic Transfers from/(to) Reserves	-	-	-	110,000	110,000	110,000	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ (1,398,069)</b>	<b>\$ (2,658,768)</b>	<b>\$ (1,491,692)</b>	<b>\$ (1,288,700)</b>	<b>\$ (3,053,666)</b>	<b>\$ (1,561,974)</b>	

5.1

Univ of Maine at Fort Kent  
FY21 PROPOSED BUDGET  
Unrestricted E&G

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 8,674,237	\$ 8,678,189	\$ 7,976,774	\$ 8,398,355	\$ 7,788,755	\$ (188,019)	-2.4%
Dining Revenue	-	-	-	-	-	-	-%
Residence Revenue	-	-	-	-	-	-	-%
Tuition Waivers/Scholarships	(1,447,188)	(1,571,238)	(1,570,071)	(1,639,349)	(1,544,849)	25,222	-1.6%
Net Student Charges Revenue	7,227,049	7,106,951	6,406,703	6,759,006	6,243,906	(162,797)	-2.5%
State Appropriation	6,513,346	6,877,413	7,818,910	8,600,477	7,858,199	39,289	0.5%
Indirect Cost Recovery	43,369	37,775	37,500	35,000	35,000	(2,500)	-6.7%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	337,260	583,364	184,200	246,350	246,350	62,150	33.7%
<b>Total Revenue</b>	<b>14,121,024</b>	<b>14,605,503</b>	<b>14,447,313</b>	<b>15,640,833</b>	<b>14,383,455</b>	<b>(63,858)</b>	<b>-0.4%</b>
<b>Expenses</b>							
Salaries & Wages	\$6,465,395	\$6,315,596	\$6,991,438	\$6,984,132	\$6,974,366	(\$17,072)	-0.2%
Employee Benefits	2,735,132	2,700,317	3,082,095	3,009,616	3,004,508	(77,587)	-2.5%
Attrition (Salary & Benefits)	-	-	(646,730)	-	(462,668)	184,062	-28.5%
Personnel	9,200,527	9,015,914	9,426,803	9,993,748	9,516,206	89,403	0.9%
Other Expenses & Transfers:							
Fuel & Electricity	408,864	450,819	463,550	433,270	433,270	(30,280)	-6.5%
Supplies & Services	594,458	935,315	599,949	803,402	783,448	183,499	30.6%
Shared Services	1,677,758	1,810,651	1,949,296	2,089,035	2,089,035	139,739	7.2%
Travel	343,488	362,050	398,350	396,860	392,660	(5,690)	-1.4%
Memberships, Contributions & Sponsorships	59,695	64,144	70,990	74,990	74,590	3,600	5.1%
Maintenance & Alterations	184,222	161,979	198,341	207,414	207,044	8,703	4.4%
Interest	38,563	35,206	30,166	25,477	25,477	(4,689)	-15.5%
Depreciation	628,754	718,358	713,898	730,121	730,121	16,223	2.3%
Other Expenses & Transfers	367,036	800,284	437,942	650,845	516,156	78,214	17.9%
<b>Total Operating Expenses &amp; Transfers</b>	<b>13,503,364</b>	<b>14,354,718</b>	<b>14,289,285</b>	<b>15,405,162</b>	<b>14,768,007</b>	<b>478,722</b>	<b>3.4%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 617,659</b>	<b>\$ 250,785</b>	<b>\$ 158,028</b>	<b>\$ 235,671</b>	<b>\$ (384,552)</b>	<b>\$ (542,580)</b>	<b>-343.3%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ 617,659	\$ 250,785	\$ 158,028	\$ 235,671	\$ (384,552)	\$ (542,580)	-343.3%
Add Back Depreciation	628,754	718,358	713,898	730,121	730,121	16,223	2.3%
Less Capital Expenditures	(270,688)	(259,427)	(225,000)	(259,000)	(259,000)	(34,000)	15.1%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(327,341)	(345,488)	(346,039)	(356,954)	(356,954)	(10,915)	3.2%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>648,385</b>	<b>364,228</b>	<b>300,887</b>	<b>349,838</b>	<b>(270,385)</b>	<b>(571,272)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>648,385</b>	<b>364,228</b>	<b>300,887</b>	<b>349,838</b>	<b>(270,385)</b>	<b>(571,272)</b>	
Other Strategic Transfers from/(to) Reserves	-	-	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 648,385</b>	<b>\$ 364,228</b>	<b>\$ 300,887</b>	<b>\$ 349,838</b>	<b>\$ (270,385)</b>	<b>\$ (571,272)</b>	

5.1

Univ of Maine at Fort Kent  
FY21 PROPOSED BUDGET  
Unrestricted Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-%
Dining Revenue	601,689	651,798	655,545	679,235	612,640	(42,905)	-6.5%
Residence Revenue	695,912	740,055	752,450	791,600	720,091	(32,359)	-4.3%
Tuition Waivers/Scholarships	(54,275)	(50,795)	(60,000)	(60,000)	(135,000)	(75,000)	125.0%
Net Student Charges Revenue	1,243,326	1,341,057	1,347,995	1,410,835	1,197,731	(150,264)	-11.1%
State Appropriation	-	-	-	-	-	-	-%
Indirect Cost Recovery	-	-	-	-	-	-	-%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	132,830	136,286	103,900	127,400	127,400	23,500	22.6%
<b>Total Revenue</b>	<b>1,376,156</b>	<b>1,477,343</b>	<b>1,451,895</b>	<b>1,538,235</b>	<b>1,325,131</b>	<b>(126,764)</b>	<b>-8.7%</b>
<b>Expenses</b>							
Salaries & Wages	\$194,492	\$225,426	\$227,292	\$245,071	\$245,071	\$17,779	7.8%
Employee Benefits	89,505	106,813	106,874	112,240	112,240	5,366	5.0%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	283,997	332,239	334,166	357,311	357,311	23,145	6.9%
Other Expenses & Transfers:							
Fuel & Electricity	159,377	178,141	172,387	179,270	179,270	6,883	4.0%
Supplies & Services	677,975	706,004	686,294	711,198	727,871	41,577	6.1%
Shared Services	-	-	-	-	-	-	-%
Travel	4,433	1,816	3,000	3,200	3,200	200	6.7%
Memberships, Contributions & Sponsorships	249	200	200	200	200	-	0.0%
Maintenance & Alterations	78,605	45,587	46,600	32,100	32,100	(14,500)	-31.1%
Interest	215,139	207,200	196,700	186,017	186,017	(10,683)	-5.4%
Depreciation	218,773	230,322	232,531	229,661	229,661	(2,870)	-1.2%
Other Expenses & Transfers	60,788	76,508	62,027	63,073	63,073	1,046	1.7%
<b>Total Operating Expenses &amp; Transfers</b>	<b>1,699,335</b>	<b>1,778,016</b>	<b>1,733,905</b>	<b>1,762,030</b>	<b>1,778,703</b>	<b>44,798</b>	<b>2.6%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (323,179)</b>	<b>\$ (300,673)</b>	<b>\$ (282,010)</b>	<b>\$ (223,795)</b>	<b>\$ (453,572)</b>	<b>\$ (171,562)</b>	<b>60.8%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ (323,179)	\$ (300,673)	\$ (282,010)	\$ (223,795)	\$ (453,572)	\$ (171,562)	60.8%
Add Back Depreciation	218,773	230,322	232,531	229,661	229,661	(2,870)	-1.2%
Less Capital Expenditures	(19,000)	(19,000)	(21,408)	-	-	21,408	-100.0%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(213,826)	(210,000)	(230,000)	(255,704)	(255,704)	(25,704)	11.2%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>(337,232)</b>	<b>(299,350)</b>	<b>(300,887)</b>	<b>(249,838)</b>	<b>(479,615)</b>	<b>(178,728)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>(337,232)</b>	<b>(299,350)</b>	<b>(300,887)</b>	<b>(249,838)</b>	<b>(479,615)</b>	<b>(178,728)</b>	
Other Strategic Transfers from/(to) Reserves	-	-	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ (337,232)</b>	<b>\$ (299,350)</b>	<b>\$ (300,887)</b>	<b>\$ (249,838)</b>	<b>\$ (479,615)</b>	<b>\$ (178,728)</b>	

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Univ of Maine at Fort Kent  
FY21 PROPOSED BUDGET  
Unrestricted E&G and Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 8,674,237	\$ 8,678,189	\$ 7,976,774	\$ 8,398,355	\$ 7,788,755	\$ (188,019)	-2.4%
Dining Revenue	601,689	651,798	655,545	679,235	612,640	(42,905)	-6.5%
Residence Revenue	695,912	740,055	752,450	791,600	720,091	(32,359)	-4.3%
Tuition Waivers/Scholarships	(1,501,463)	(1,622,033)	(1,630,071)	(1,699,349)	(1,679,849)	(49,778)	3.1%
Net Student Charges Revenue	8,470,375	8,448,008	7,754,698	8,169,841	7,441,637	(313,061)	-4.0%
State Appropriation	6,513,346	6,877,413	7,818,910	8,600,477	7,858,199	39,289	0.5%
Indirect Cost Recovery	43,369	37,775	37,500	35,000	35,000	(2,500)	-6.7%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	470,090	719,650	288,100	373,750	373,750	85,650	29.7%
<b>Total Revenue</b>	<b>15,497,180</b>	<b>16,082,846</b>	<b>15,899,208</b>	<b>17,179,068</b>	<b>15,708,586</b>	<b>(190,622)</b>	<b>-1.2%</b>
<b>Expenses</b>							
Salaries & Wages	\$6,659,887	\$6,541,023	\$7,218,730	\$7,229,203	\$7,219,437	\$707	0.0%
Employee Benefits	2,824,637	2,807,130	3,188,969	3,121,856	3,116,748	(72,221)	-2.3%
Attrition (Salary & Benefits)	-	-	(646,730)	-	(462,668)	184,062	-28.5%
Personnel	9,484,524	9,348,153	9,760,969	10,351,059	9,873,517	112,548	1.2%
Other Expenses & Transfers:							
Fuel & Electricity	568,240	628,959	635,937	612,540	612,540	(23,397)	-3.7%
Supplies & Services	1,272,433	1,641,318	1,286,243	1,514,600	1,511,319	225,076	17.5%
Shared Services	1,677,758	1,810,651	1,949,296	2,089,035	2,089,035	139,739	7.2%
Travel	347,921	363,866	401,350	400,060	395,860	(5,490)	-1.4%
Memberships, Contributions & Sponsorships	59,944	64,344	71,190	75,190	74,790	3,600	5.1%
Maintenance & Alterations	262,827	207,565	244,941	239,514	239,144	(5,797)	-2.4%
Interest	253,702	242,406	226,866	211,494	211,494	(15,372)	-6.8%
Depreciation	847,527	948,680	946,429	959,782	959,782	13,353	1.4%
Other Expenses & Transfers	427,824	876,791	499,969	713,918	579,229	79,260	15.9%
<b>Total Operating Expenses &amp; Transfers</b>	<b>15,202,700</b>	<b>16,132,734</b>	<b>16,023,190</b>	<b>17,167,192</b>	<b>16,546,710</b>	<b>523,520</b>	<b>3.3%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 294,480</b>	<b>\$ (49,888)</b>	<b>\$ (123,982)</b>	<b>\$ 11,876</b>	<b>\$ (838,124)</b>	<b>\$ (714,142)</b>	<b>576.0%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ 294,480	\$ (49,888)	\$ (123,982)	\$ 11,876	\$ (838,124)	\$ (714,142)	576.0%
Add Back Depreciation	847,527	948,680	946,429	959,782	959,782	13,353	1.4%
Less Capital Expenditures	(289,688)	(278,427)	(246,408)	(259,000)	(259,000)	(12,592)	5.1%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(541,167)	(555,488)	(576,039)	(612,658)	(612,658)	(36,619)	6.4%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>311,153</b>	<b>64,878</b>	<b>-</b>	<b>100,000</b>	<b>(750,000)</b>	<b>(750,000)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>311,153</b>	<b>64,878</b>	<b>-</b>	<b>100,000</b>	<b>(750,000)</b>	<b>(750,000)</b>	
Other Strategic Transfers from/(to) Reserves	-	-	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 311,153</b>	<b>\$ 64,878</b>	<b>\$ -</b>	<b>\$ 100,000</b>	<b>\$ (750,000)</b>	<b>\$ (750,000)</b>	

5.1

Univ of Maine at Presque Isle  
FY21 PROPOSED BUDGET  
Unrestricted E&G

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 7,539,255	\$ 7,621,876	\$ 8,172,206	\$ 8,313,463	\$ 8,088,265	\$ (83,941)	-1.0%
Dining Revenue	-	-	-	-	-	-	-%
Residence Revenue	10,759	7,753	-	-	-	-	-%
Tuition Waivers/Scholarships	(1,488,961)	(1,543,944)	(1,552,900)	(1,369,755)	(1,369,755)	183,145	-11.8%
Net Student Charges Revenue	6,061,053	6,085,685	6,619,306	6,943,708	6,718,510	99,204	1.5%
State Appropriation	7,936,764	7,508,452	8,017,134	8,558,736	8,053,747	36,613	0.5%
Indirect Cost Recovery	154,225	138,977	155,000	155,000	155,000	-	0.0%
Investment Income/Gifts	100	-	-	-	-	-	-%
Sales/Services/Auxiliary	641,160	608,219	550,644	392,403	392,403	(158,241)	-28.7%
<b>Total Revenue</b>	<b>14,793,302</b>	<b>14,341,332</b>	<b>15,342,084</b>	<b>16,049,847</b>	<b>15,319,660</b>	<b>(22,424)</b>	<b>-0.1%</b>
<b>Expenses</b>							
Salaries & Wages	\$6,889,113	\$7,061,041	\$7,097,446	\$7,435,406	\$7,116,827	\$19,381	0.3%
Employee Benefits	3,054,668	3,175,455	3,208,497	3,390,022	3,223,405	14,908	0.5%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	9,943,781	10,236,496	10,305,943	10,825,428	10,340,232	34,289	0.3%
Other Expenses & Transfers:							
Fuel & Electricity	427,647	509,809	478,200	511,800	511,800	33,600	7.0%
Supplies & Services	1,065,177	871,354	1,095,276	1,238,380	1,210,665	115,389	10.5%
Shared Services	1,967,428	2,047,479	2,131,683	2,253,211	2,253,211	121,528	5.7%
Travel	321,935	293,733	342,375	356,909	303,365	(39,010)	-11.4%
Memberships, Contributions & Sponsorships	61,725	66,910	76,533	77,615	77,615	1,082	1.4%
Maintenance & Alterations	461,143	436,550	297,650	300,650	300,650	3,000	1.0%
Interest	60,380	58,866	57,490	53,276	53,276	(4,214)	-7.3%
Depreciation	918,182	830,981	847,590	840,870	840,870	(6,720)	-0.8%
Other Expenses & Transfers	219,482	(514,301)	484,608	552,180	552,180	67,572	13.9%
<b>Total Operating Expenses &amp; Transfers</b>	<b>15,446,879</b>	<b>14,837,877</b>	<b>16,117,348</b>	<b>17,010,319</b>	<b>16,443,864</b>	<b>326,516</b>	<b>2.0%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (653,578)</b>	<b>\$ (496,544)</b>	<b>\$ (775,264)</b>	<b>\$ (960,472)</b>	<b>\$ (1,124,204)</b>	<b>\$ (348,940)</b>	<b>45.0%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ (653,578)	\$ (496,544)	\$ (775,264)	\$ (960,472)	\$ (1,124,204)	\$ (348,940)	45.0%
Add Back Depreciation	918,182	830,981	847,590	840,870	840,870	(6,720)	-0.8%
Less Capital Expenditures	(121,702)	(62,747)	(167,383)	(185,000)	(185,000)	(17,617)	10.5%
Less Capital Reserve Funding	-	(804,845)	(6,369)	-	-	6,369	-100.0%
Less Debt Service Principal	(60,395)	(74,049)	(89,370)	(91,139)	(91,139)	(1,769)	2.0%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>82,508</b>	<b>(607,204)</b>	<b>(190,796)</b>	<b>(395,741)</b>	<b>(559,473)</b>	<b>(368,677)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>82,508</b>	<b>(607,204)</b>	<b>(190,796)</b>	<b>(395,741)</b>	<b>(559,473)</b>	<b>(368,677)</b>	
Other Strategic Transfers from/(to) Reserves	-	-	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 82,508</b>	<b>\$ (607,204)</b>	<b>\$ (190,796)</b>	<b>\$ (395,741)</b>	<b>\$ (559,473)</b>	<b>\$ (368,677)</b>	

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Univ of Maine at Presque Isle  
FY21 PROPOSED BUDGET  
Unrestricted Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 550	\$ 450	\$ -	\$ -	\$ -	\$ -	-%
Dining Revenue	794,926	883,268	943,624	971,374	948,731	5,107	0.5%
Residence Revenue	1,179,985	1,274,666	1,405,902	1,382,800	1,275,600	(130,302)	-9.3%
Tuition Waivers/Scholarships	(239,169)	(236,728)	(227,600)	(235,000)	(235,000)	(7,400)	3.3%
Net Student Charges Revenue	1,736,292	1,921,657	2,121,926	2,119,174	1,989,331	(132,595)	-6.2%
State Appropriation	-	-	-	-	-	-	-%
Indirect Cost Recovery	-	-	-	-	-	-	-%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	146,793	129,518	94,000	98,000	98,000	4,000	4.3%
<b>Total Revenue</b>	<b>1,883,085</b>	<b>2,051,175</b>	<b>2,215,926</b>	<b>2,217,174</b>	<b>2,087,331</b>	<b>(128,595)</b>	<b>-5.8%</b>
<b>Expenses</b>							
Salaries & Wages	\$172,426	\$217,230	\$194,266	\$245,555	\$245,555	\$51,289	26.4%
Employee Benefits	56,594	86,226	83,030	109,598	109,598	26,568	32.0%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	229,020	303,457	277,296	355,153	355,153	77,857	28.1%
Other Expenses & Transfers:							
Fuel & Electricity	312,067	369,681	325,400	345,000	345,000	19,600	6.0%
Supplies & Services	812,877	841,810	820,442	871,890	871,890	51,448	6.3%
Shared Services	-	-	-	-	-	-	-%
Travel	4,402	3,488	1,900	1,150	1,150	(750)	-39.5%
Memberships, Contributions & Sponsorships	-	-	386	-	-	(386)	-100.0%
Maintenance & Alterations	225,125	156,758	297,500	235,900	235,900	(61,600)	-20.7%
Interest	-	392	1,131	784	784	(347)	-30.7%
Depreciation	62,270	69,085	69,726	75,181	75,181	5,455	7.8%
Other Expenses & Transfers	111,785	197,515	124,434	188,656	188,656	64,222	51.6%
<b>Total Operating Expenses &amp; Transfers</b>	<b>1,757,546</b>	<b>1,942,186</b>	<b>1,918,215</b>	<b>2,073,714</b>	<b>2,073,714</b>	<b>155,499</b>	<b>8.1%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 125,539</b>	<b>\$ 108,989</b>	<b>\$ 297,711</b>	<b>\$ 143,460</b>	<b>\$ 13,617</b>	<b>\$ (284,094)</b>	<b>-95.4%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ 125,539	\$ 108,989	\$ 297,711	\$ 143,460	\$ 13,617	\$ (284,094)	-95.4%
Add Back Depreciation	62,270	69,085	69,726	75,181	75,181	5,455	7.8%
Less Capital Expenditures	(169,620)	(74,152)	(100,000)	(105,000)	(105,000)	(5,000)	5.0%
Less Capital Reserve Funding	-	(19,100)	(19,100)	-	-	19,100	-100.0%
Less Debt Service Principal	-	(3,291)	(9,780)	(9,928)	(9,928)	(148)	1.5%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>18,189</b>	<b>81,531</b>	<b>238,557</b>	<b>103,713</b>	<b>(26,130)</b>	<b>(264,687)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>18,189</b>	<b>81,531</b>	<b>238,557</b>	<b>103,713</b>	<b>(26,130)</b>	<b>(264,687)</b>	
Other Strategic Transfers from/(to) Reserves	-	-	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 18,189</b>	<b>\$ 81,531</b>	<b>\$ 238,557</b>	<b>\$ 103,713</b>	<b>\$ (26,130)</b>	<b>\$ (264,687)</b>	

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Univ of Maine at Presque Isle  
FY21 PROPOSED BUDGET  
Unrestricted E&G and Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 7,539,805	\$ 7,622,326	\$ 8,172,206	\$ 8,313,463	\$ 8,088,265	\$ (83,941)	-1.0%
Dining Revenue	794,926	883,268	943,624	971,374	948,731	5,107	0.5%
Residence Revenue	1,190,744	1,282,420	1,405,902	1,382,800	1,275,600	(130,302)	-9.3%
Tuition Waivers/Scholarships	(1,728,130)	(1,780,672)	(1,780,500)	(1,604,755)	(1,604,755)	175,745	-9.9%
Net Student Charges Revenue	7,797,345	8,007,342	8,741,232	9,062,882	8,707,841	(33,391)	-0.4%
State Appropriation	7,936,764	7,508,452	8,017,134	8,558,736	8,053,747	36,613	0.5%
Indirect Cost Recovery	154,225	138,977	155,000	155,000	155,000	-	0.0%
Investment Income/Gifts	100	-	-	-	-	-	-%
Sales/Services/Auxiliary	787,952	737,737	644,644	490,403	490,403	(154,241)	-23.9%
<b>Total Revenue</b>	<b>16,676,386</b>	<b>16,392,507</b>	<b>17,558,010</b>	<b>18,267,021</b>	<b>17,406,991</b>	<b>(151,019)</b>	<b>-0.9%</b>
<b>Expenses</b>							
Salaries & Wages	\$7,061,539	\$7,278,271	\$7,291,712	\$7,680,961	\$7,362,382	\$70,670	1.0%
Employee Benefits	3,111,261	3,261,681	3,291,527	3,499,620	3,333,003	41,476	1.3%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	10,172,800	10,539,953	10,583,239	11,180,581	10,695,385	112,146	1.1%
Other Expenses & Transfers:							
Fuel & Electricity	739,714	879,490	803,600	856,800	856,800	53,200	6.6%
Supplies & Services	1,878,055	1,713,164	1,915,718	2,110,270	2,082,555	166,837	8.7%
Shared Services	1,967,428	2,047,479	2,131,683	2,253,211	2,253,211	121,528	5.7%
Travel	326,337	297,221	344,275	358,059	304,515	(39,760)	-11.5%
Memberships, Contributions & Sponsorships	61,725	66,910	76,919	77,615	77,615	696	0.9%
Maintenance & Alterations	686,268	593,308	595,150	536,550	536,550	(58,600)	-9.8%
Interest	60,380	59,258	58,621	54,060	54,060	(4,561)	-7.8%
Depreciation	980,451	900,066	917,316	916,051	916,051	(1,265)	-0.1%
Other Expenses & Transfers	331,266	(316,786)	609,042	740,836	740,836	131,794	21.6%
<b>Total Operating Expenses &amp; Transfers</b>	<b>17,204,425</b>	<b>16,780,062</b>	<b>18,035,563</b>	<b>19,084,033</b>	<b>18,517,578</b>	<b>482,015</b>	<b>2.7%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (528,039)</b>	<b>\$ (387,555)</b>	<b>\$ (477,553)</b>	<b>\$ (817,012)</b>	<b>\$ (1,110,587)</b>	<b>\$ (633,034)</b>	<b>132.6%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ (528,039)	\$ (387,555)	\$ (477,553)	\$ (817,012)	\$ (1,110,587)	\$ (633,034)	132.6%
Add Back Depreciation	980,451	900,066	917,316	916,051	916,051	(1,265)	-0.1%
Less Capital Expenditures	(291,321)	(136,899)	(267,383)	(290,000)	(290,000)	(22,617)	8.5%
Less Capital Reserve Funding	-	(823,945)	(25,469)	-	-	25,469	-100.0%
Less Debt Service Principal	(60,395)	(77,340)	(99,150)	(101,067)	(101,067)	(1,917)	1.9%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>100,696</b>	<b>(525,673)</b>	<b>47,761</b>	<b>(292,028)</b>	<b>(585,603)</b>	<b>(633,364)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>100,696</b>	<b>(525,673)</b>	<b>47,761</b>	<b>(292,028)</b>	<b>(585,603)</b>	<b>(633,364)</b>	
Other Strategic Transfers from/(to) Reserves	-	-	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 100,696</b>	<b>\$ (525,673)</b>	<b>\$ 47,761</b>	<b>\$ (292,028)</b>	<b>\$ (585,603)</b>	<b>\$ (633,364)</b>	

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University of Southern Maine  
FY21 PROPOSED BUDGET  
Unrestricted E&G

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 67,980,844	\$ 71,893,964	\$ 75,728,193	\$ 77,891,911	\$ 75,362,732	\$ (365,461)	-0.5%
Dining Revenue	-	-	-	-	-	-	-%
Residence Revenue	3,600	2,475	-	-	-	-	-%
Tuition Waivers/Scholarships	(15,132,311)	(17,428,968)	(16,321,551)	(17,621,971)	(17,421,971)	(1,100,420)	6.7%
Net Student Charges Revenue	52,852,134	54,467,472	59,406,642	60,269,940	57,940,761	(1,465,881)	-2.5%
State Appropriation	47,783,008	47,775,142	48,098,693	47,542,541	47,109,624	(989,069)	-2.1%
Indirect Cost Recovery	3,424,630	3,357,629	3,525,000	3,525,000	3,525,000	-	0.0%
Investment Income/Gifts	127,698	125,934	120,000	127,165	114,448	(5,552)	-4.6%
Sales/Services/Auxiliary	3,540,360	3,594,863	3,433,151	3,843,521	3,459,161	26,010	0.8%
<b>Total Revenue</b>	<b>107,727,829</b>	<b>109,321,040</b>	<b>114,583,486</b>	<b>115,308,167</b>	<b>112,148,994</b>	<b>(2,434,492)</b>	<b>-2.1%</b>
<b>Expenses</b>							
Salaries & Wages	\$50,428,422	\$53,449,292	\$56,565,935	\$58,843,745	\$58,800,517	\$2,234,582	4.0%
Employee Benefits	21,940,169	23,570,682	25,713,088	26,485,830	26,502,574	789,486	3.1%
Attrition (Salary & Benefits)	-	-	(610,747)	(2,024,196)	(2,024,196)	(1,413,449)	231.4%
Personnel	72,368,591	77,019,974	81,668,276	83,305,379	83,278,895	1,610,619	2.0%
Other Expenses & Transfers:							
Fuel & Electricity	2,668,953	2,343,803	3,066,649	2,547,739	2,343,918	(722,731)	-23.6%
Supplies & Services	6,189,136	6,441,163	5,597,663	6,266,812	5,699,114	101,451	1.8%
Shared Services	11,810,828	12,139,152	12,610,098	12,698,591	12,698,591	88,493	0.7%
Travel	1,324,700	1,428,646	1,139,486	1,288,858	501,611	(637,875)	-56.0%
Memberships, Contributions & Sponsorships	216,754	325,245	278,397	230,523	202,863	(75,534)	-27.1%
Maintenance & Alterations	2,546,105	1,857,174	1,921,301	2,156,444	2,048,610	127,309	6.6%
Interest	729,015	725,757	601,043	546,640	546,640	(54,403)	-9.1%
Depreciation	6,410,113	6,653,437	6,781,045	7,099,059	7,099,059	318,014	4.7%
Other Expenses & Transfers	2,523,443	3,432,736	4,738,554	3,207,907	600,066	(4,138,488)	-87.3%
<b>Total Operating Expenses &amp; Transfers</b>	<b>106,787,638</b>	<b>112,367,085</b>	<b>118,402,512</b>	<b>119,347,952</b>	<b>115,019,367</b>	<b>(3,383,145)</b>	<b>-2.9%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 940,192</b>	<b>\$ (3,046,046)</b>	<b>\$ (3,819,026)</b>	<b>\$ (4,039,785)</b>	<b>\$ (2,870,373)</b>	<b>\$ 948,653</b>	<b>-24.8%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ 940,192	\$ (3,046,046)	\$ (3,819,026)	\$ (4,039,785)	\$ (2,870,373)	\$ 948,653	-24.8%
Add Back Depreciation	6,410,113	6,653,437	6,781,045	7,099,059	7,099,059	318,014	4.7%
Less Capital Expenditures	(1,613,575)	(1,744,499)	(1,665,247)	(1,699,997)	(1,699,997)	(34,750)	2.1%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(1,663,761)	(1,818,557)	(1,296,772)	(1,359,277)	(1,359,277)	(62,505)	4.8%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>4,072,969</b>	<b>44,335</b>	<b>-</b>	<b>-</b>	<b>1,169,412</b>	<b>1,169,412</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>4,072,969</b>	<b>44,335</b>	<b>-</b>	<b>-</b>	<b>1,169,412</b>	<b>1,169,412</b>	
Other Strategic Transfers from/(to) Reserves	272,078	(32,045)	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 4,345,046</b>	<b>\$ 12,290</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 1,169,412</b>	<b>\$ 1,169,412</b>	

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University of Southern Maine  
FY21 PROPOSED BUDGET  
Unrestricted Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 1,133,064	\$ 1,129,612	\$ 1,227,714	\$ 1,129,658	\$ 1,073,175	\$ (154,539)	-12.6%
Dining Revenue	4,624,297	5,387,732	5,672,950	5,821,067	4,529,318	(1,143,632)	-20.2%
Residence Revenue	6,525,387	6,844,396	7,110,520	7,380,898	6,296,778	(813,742)	-11.4%
Tuition Waivers/Scholarships	(408,901)	(468,570)	(400,000)	(500,000)	(450,000)	(50,000)	12.5%
Net Student Charges Revenue	11,873,847	12,893,170	13,611,184	13,831,623	11,449,271	(2,161,913)	-15.9%
State Appropriation	-	-	-	-	-	-	-%
Indirect Cost Recovery	-	-	-	-	-	-	-%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	2,097,211	1,421,953	641,800	682,877	614,590	(27,210)	-4.2%
<b>Total Revenue</b>	<b>13,971,058</b>	<b>14,315,123</b>	<b>14,252,984</b>	<b>14,514,500</b>	<b>12,063,861</b>	<b>(2,189,123)</b>	<b>-15.4%</b>
<b>Expenses</b>							
Salaries & Wages	\$1,298,633	\$1,413,674	\$1,669,548	\$1,713,704	\$1,669,549	\$1	0.0%
Employee Benefits	654,791	700,327	825,919	835,159	812,066	(13,853)	-1.7%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	1,953,423	2,114,000	2,495,467	2,548,863	2,481,615	(13,852)	-0.6%
Other Expenses & Transfers:							
Fuel & Electricity	813,249	953,679	984,664	905,499	833,060	(151,604)	-15.4%
Supplies & Services	5,171,487	5,130,935	4,656,358	4,887,311	4,496,327	(160,031)	-3.4%
Shared Services	-	-	-	-	-	-	-%
Travel	15,985	36,478	16,600	25,572	10,228	(6,372)	-38.4%
Memberships, Contributions & Sponsorships	1,769	1,906	2,500	2,953	2,598	98	3.9%
Maintenance & Alterations	638,681	820,419	947,918	1,102,391	1,047,274	99,356	10.5%
Interest	1,170,288	1,096,513	1,020,884	934,343	934,343	(86,541)	-8.5%
Depreciation	1,020,736	1,099,967	1,174,780	1,133,705	1,133,705	(41,075)	-3.5%
Other Expenses & Transfers	2,074,008	1,799,008	2,296,534	2,413,500	1,911,267	(385,267)	-16.8%
<b>Total Operating Expenses &amp; Transfers</b>	<b>12,859,628</b>	<b>13,052,907</b>	<b>13,595,705</b>	<b>13,954,137</b>	<b>12,850,417</b>	<b>(745,288)</b>	<b>-5.5%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 1,111,430</b>	<b>\$ 1,262,216</b>	<b>\$ 657,279</b>	<b>\$ 560,363</b>	<b>\$ (786,556)</b>	<b>\$ (1,443,835)</b>	<b>-219.7%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ 1,111,430	\$ 1,262,216	\$ 657,279	\$ 560,363	\$ (786,556)	\$ (1,443,835)	-219.7%
Add Back Depreciation	1,020,736	1,099,967	1,174,780	1,133,705	1,133,705	(41,075)	-3.5%
Less Capital Expenditures	(174,844)	(843,446)	(22,850)	(222,588)	(22,850)	-	0.0%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(1,606,907)	(1,676,600)	(1,748,810)	(1,471,480)	(1,471,480)	277,330	-15.9%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>350,415</b>	<b>(157,863)</b>	<b>60,399</b>	<b>-</b>	<b>(1,147,181)</b>	<b>(1,207,580)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>350,415</b>	<b>(157,863)</b>	<b>60,399</b>	<b>-</b>	<b>(1,147,181)</b>	<b>(1,207,580)</b>	
Other Strategic Transfers from/(to) Reserves	-	-	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 350,415</b>	<b>\$ (157,863)</b>	<b>\$ 60,399</b>	<b>\$ -</b>	<b>\$ (1,147,181)</b>	<b>\$ (1,207,580)</b>	

5.1

University of Southern Maine  
FY21 PROPOSED BUDGET  
Unrestricted E&G and Auxiliary

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 69,113,908	\$ 73,023,577	\$ 76,955,907	\$ 79,021,569	\$ 76,435,907	\$ (520,000)	-0.7%
Dining Revenue	4,624,297	5,387,732	5,672,950	5,821,067	4,529,318	(1,143,632)	-20.2%
Residence Revenue	6,528,987	6,846,871	7,110,520	7,380,898	6,296,778	(813,742)	-11.4%
Tuition Waivers/Scholarships	(15,541,212)	(17,897,538)	(16,721,551)	(18,121,971)	(17,871,971)	(1,150,420)	6.9%
Net Student Charges Revenue	64,725,981	67,360,642	73,017,826	74,101,563	69,390,032	(3,627,794)	-5.0%
State Appropriation	47,783,008	47,775,142	48,098,693	47,542,541	47,109,624	(989,069)	-2.1%
Indirect Cost Recovery	3,424,630	3,357,629	3,525,000	3,525,000	3,525,000	-	0.0%
Investment Income/Gifts	127,698	125,934	120,000	127,165	114,448	(5,552)	-4.6%
Sales/Services/Auxiliary	5,637,571	5,016,816	4,074,951	4,526,398	4,073,751	(1,200)	0.0%
<b>Total Revenue</b>	<b>121,698,888</b>	<b>123,636,163</b>	<b>128,836,470</b>	<b>129,822,667</b>	<b>124,212,855</b>	<b>(4,623,615)</b>	<b>-3.6%</b>
<b>Expenses</b>							
Salaries & Wages	\$51,727,055	\$54,862,966	\$58,235,483	\$60,557,449	\$60,470,066	\$2,234,583	3.8%
Employee Benefits Including Attrition	22,594,960	24,271,008	26,326,400	26,625,878	26,619,529	293,129	1.1%
Attrition (Salary & Benefits)	-	-	(610,747)	(2,024,196)	(2,024,196)	(1,413,449)	231.4%
Personnel	74,322,015	79,133,974	84,163,743	85,854,242	85,760,510	1,596,767	1.9%
Other Expenses & Transfers:							
Fuel & Electricity	3,482,202	3,297,482	4,051,313	3,453,238	3,176,978	(874,335)	-21.6%
Supplies & Services	11,360,623	11,572,098	10,254,021	11,154,123	10,195,441	(58,580)	-0.6%
Shared Services	11,810,828	12,139,152	12,610,098	12,698,591	12,698,591	88,493	0.7%
Travel	1,340,686	1,465,124	1,156,086	1,314,430	511,839	(644,247)	-55.7%
Memberships, Contributions & Sponsorships	218,523	327,151	280,897	233,476	205,461	(75,436)	-26.9%
Maintenance & Alterations	3,184,786	2,677,593	2,869,219	3,258,835	3,095,884	226,665	7.9%
Interest	1,899,304	1,822,270	1,621,927	1,480,983	1,480,983	(140,944)	-8.7%
Depreciation	7,430,849	7,753,404	7,955,825	8,232,764	8,232,764	276,939	3.5%
Other Expenses & Transfers	4,597,451	5,231,744	7,035,088	5,621,407	2,511,333	(4,523,755)	-64.3%
<b>Total Operating Expenses &amp; Transfers</b>	<b>119,647,266</b>	<b>125,419,992</b>	<b>131,998,217</b>	<b>133,302,089</b>	<b>127,869,784</b>	<b>(4,128,433)</b>	<b>-3.1%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 2,051,622</b>	<b>\$ (1,783,829)</b>	<b>\$ (3,161,747)</b>	<b>\$ (3,479,422)</b>	<b>\$ (3,656,929)</b>	<b>\$ (495,182)</b>	<b>15.7%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ 2,051,622	\$ (1,783,829)	\$ (3,161,747)	\$ (3,479,422)	\$ (3,656,929)	\$ (495,182)	15.7%
Add Back Depreciation	7,430,849	7,753,404	7,955,825	8,232,764	8,232,764	276,939	3.5%
Less Capital Expenditures	(1,788,419)	(2,587,946)	(1,688,097)	(1,922,585)	(1,722,847)	(34,750)	2.1%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	(3,270,668)	(3,495,157)	(3,045,582)	(2,830,757)	(2,830,757)	214,825	-7.1%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>4,423,384</b>	<b>(113,528)</b>	<b>60,399</b>	<b>-</b>	<b>22,231</b>	<b>(38,168)</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>4,423,384</b>	<b>(113,528)</b>	<b>60,399</b>	<b>-</b>	<b>22,231</b>	<b>(38,168)</b>	
Other Strategic Transfers from/(to) Reserves	272,078	(32,045)	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 4,695,462</b>	<b>\$ (145,573)</b>	<b>\$ 60,399</b>	<b>\$ -</b>	<b>\$ 22,231</b>	<b>\$ (38,168)</b>	

5.1

University of Maine School of Law  
FY21 PROPOSED BUDGET  
Unrestricted E&G

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ 6,083,894	\$ 6,406,176	\$ 6,248,048	\$ 6,429,930	\$ 6,138,289	\$ (109,759)	-1.8%
Dining Revenue	-	-	-	-	-	-	-%
Residence Revenue	-	-	-	-	-	-	-%
Tuition Waivers/Scholarships	(1,795,349)	(1,879,691)	(1,479,914)	(2,100,000)	(2,100,000)	(620,086)	41.9%
Net Student Charges Revenue	4,288,545	4,526,486	4,768,134	4,329,930	4,038,289	(729,845)	-15.3%
State Appropriation	-	-	-	1,575,000	856,808	856,808	-%
Indirect Cost Recovery	-	-	-	-	-	-	-%
Investment Income/Gifts	64,645	63,515	-	64,645	64,645	64,645	-%
Sales/Services/Auxiliary	8,653	8,985	-	8,270	8,270	8,270	-%
<b>Total Revenue</b>	<b>4,361,842</b>	<b>4,598,986</b>	<b>4,768,134</b>	<b>5,977,845</b>	<b>4,968,012</b>	<b>199,878</b>	<b>4.2%</b>
<b>Expenses</b>							
Salaries & Wages	\$3,501,489	\$3,531,770	\$3,706,785	\$4,356,175	\$4,331,208	\$624,423	16.8%
Employee Benefits	1,697,029	1,724,751	1,829,020	2,080,974	2,125,377	296,357	16.2%
Attrition (Salary & Benefits)	-	-	-	-	(153,823)	(153,823)	-%
Personnel	5,198,518	5,256,521	5,535,805	6,437,149	6,302,762	766,957	13.9%
Other Expenses & Transfers:							
Fuel & Electricity	-	-	-	-	-	-	-%
Supplies & Services	267,223	199,513	236,290	273,943	273,943	37,653	15.9%
Shared Services	-	-	-	-	-	-	-%
Travel	91,195	78,240	34,921	70,821	33,500	(1,421)	-4.1%
Memberships, Contributions & Sponsorships	41,467	13,805	26,700	28,800	28,800	2,100	7.9%
Maintenance & Alterations	36,209	15,616	3,250	3,250	3,250	-	0.0%
Interest	-	-	-	-	-	-	-%
Depreciation	-	-	-	-	-	-	-%
Other Expenses & Transfers	795,329	(68,717)	(143,832)	758,026	712,201	856,033	-595.2%
<b>Total Operating Expenses &amp; Transfers</b>	<b>6,429,940</b>	<b>5,494,978</b>	<b>5,693,134</b>	<b>7,571,989</b>	<b>7,354,456</b>	<b>1,661,322</b>	<b>29.2%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (2,068,098)</b>	<b>\$ (895,992)</b>	<b>\$ (925,000)</b>	<b>\$ (1,594,144)</b>	<b>\$ (2,386,444)</b>	<b>\$ (1,461,444)</b>	<b>158.0%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ (2,068,098)	\$ (895,992)	\$ (925,000)	\$ (1,594,144)	\$ (2,386,444)	\$ (1,461,444)	158.0%
Add Back Depreciation	-	-	-	-	-	-	-%
Less Capital Expenditures	(1,466)	-	-	-	-	-	-%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	-	-	-	-	-	-	-%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>(2,069,564)</b>	<b>(895,992)</b>	<b>(925,000)</b>	<b>(1,594,144)</b>	<b>(2,386,444)</b>	<b>(1,461,444)</b>	
Transfer from/(to) Administrative Savings Rsrv	105,000	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	275,320	202,546	797,454	500,000	500,000	(297,454)	
<b>Net Change Subtotal</b>	<b>(1,689,244)</b>	<b>(693,446)</b>	<b>(127,546)</b>	<b>(1,094,144)</b>	<b>(1,886,444)</b>	<b>(1,758,898)</b>	
Other Strategic Transfers from/(to) Reserves	-	693,446	425,000	425,000	425,000	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ (1,689,244)</b>	<b>\$ -</b>	<b>\$ 297,454</b>	<b>\$ (669,144)</b>	<b>\$ (1,461,444)</b>	<b>\$ (1,758,898)</b>	

5.1



**Governance**  
**FY21 PROPOSED BUDGET**  
**Unrestricted E&G**

Run Date: 6/8/20

	<b>FY18 ACTUALS</b>	<b>FY19 ACTUALS</b>	<b>FY20 BASE</b>	<b>FY21 - 1st Reading</b>	<b>FY21 FINAL</b>	<b>BUDGET CHANGE</b>	
<b><u>Revenues</u></b>							
Tuition & Fee Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-%
Dining Revenue	-	-	-	-	-	-	-%
Residence Revenue	-	-	-	-	-	-	-%
Tuition Waivers/Scholarships	-	-	-	-	-	-	-%
Net Student Charges Revenue	-	-	-	-	-	-	-%
State Appropriation	4,288,136	4,351,193	5,355,335	5,389,871	5,355,335	-	0.0%
Indirect Cost Recovery	-	-	-	-	-	-	-%
Investment Income/Gifts	-	-	-	-	-	-	-%
Sales/Services/Auxiliary	-	-	-	-	-	-	-%
<b>Total Revenue</b>	<b>4,288,136</b>	<b>4,351,193</b>	<b>5,355,335</b>	<b>5,389,871</b>	<b>5,355,335</b>	<b>-</b>	<b>0.0%</b>
<b><u>Expenses</u></b>							
Salaries & Wages	\$2,666,997	\$2,720,131	\$2,708,524	\$2,806,678	\$2,806,678	\$98,154	3.6%
Employee Benefits	1,362,875	1,433,947	1,422,813	1,450,214	1,450,214	27,401	1.9%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	4,029,873	4,154,078	4,131,337	4,256,892	4,256,892	125,555	3.0%
Other Expenses & Transfers:							
Fuel & Electricity	1,924	2,379	3,200	-	-	(3,200)	-100.0%
Supplies & Services	84,117	128,428	82,009	82,509	82,509	500	0.6%
Shared Services	511,319	638,302	695,696	663,074	663,074	(32,622)	-4.7%
Travel	139,496	142,108	146,866	153,680	153,680	6,814	4.6%
Memberships, Contributions & Sponsorships	31,197	25,694	25,825	25,825	25,825	-	0.0%
Maintenance & Alterations	4,752	4,583	700	2,100	2,100	1,400	200.0%
Interest	-	-	-	-	-	-	-%
Depreciation	-	-	-	-	-	-	-%
Other Expenses & Transfers	(148,453)	(474,142)	269,702	205,791	171,255	(98,447)	-36.5%
<b>Total Operating Expenses &amp; Transfers</b>	<b>4,654,225</b>	<b>4,621,429</b>	<b>5,355,335</b>	<b>5,389,871</b>	<b>5,355,335</b>	<b>-</b>	<b>0.0%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ (366,089)</b>	<b>\$ (270,236)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>-%</b>
<b><u>Modified Cash Flow</u></b>							
Operating Increase (Decrease)	\$ (366,089)	\$ (270,236)	\$ -	\$ -	\$ -	\$ -	-%
Add Back Depreciation	-	-	-	-	-	-	-%
Less Capital Expenditures	(895)	(837)	-	-	-	-	-%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	-	-	-	-	-	-	-%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>(366,984)</b>	<b>(271,073)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>(366,984)</b>	<b>(271,073)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
Other Strategic Transfers from/(to) Reserves	263,457	191,884	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ (103,528)</b>	<b>\$ (79,189)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

5.1

University Services - Allocated  
FY21 PROPOSED BUDGET  
Unrestricted E&G

Run Date: 6/8/20

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - 1st Reading	FY21 FINAL	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-%
Dining Revenue	-	-	-	-	-	-	-%
Residence Revenue	-	-	-	-	-	-	-%
Tuition Waivers/Scholarships	-	-	-	-	-	-	-%
Net Student Charges Revenue	-	-	-	-	-	-	-%
State Appropriation	-	-	-	-	-	-	-%
Indirect Cost Recovery	6,864	8,237	189,658	190,158	190,158	500	0.3%
Investment Income/Gifts	18,160	17,846	17,000	18,000	18,000	1,000	5.9%
Sales/Services/Auxiliary	866,585	722,336	763,904	788,304	788,304	24,400	3.2%
<b>Total Revenue</b>	<b>891,608</b>	<b>748,420</b>	<b>970,562</b>	<b>996,462</b>	<b>996,462</b>	<b>25,900</b>	<b>2.7%</b>
<b>Expenses</b>							
Salaries & Wages	\$21,483,592	\$21,766,566	\$24,478,544	\$25,066,182	\$25,210,827	\$732,283	3.0%
Employee Benefits	11,244,479	11,410,022	12,982,077	13,068,043	13,144,756	162,679	1.3%
Attrition (Salary & Benefits)	-	-	(727,348)	(911,505)	(1,155,185)	(427,837)	58.8%
Personnel	32,728,071	33,176,588	36,733,273	37,222,720	37,200,398	467,125	1.3%
Other Expenses & Transfers:							
Fuel & Electricity	63,362	31,422	10,330	11,530	11,530	1,200	11.6%
Supplies & Services	3,697,533	4,239,358	4,191,810	4,582,285	4,582,286	390,476	9.3%
Shared Services	(43,250,506)	(45,027,421)	(47,304,915)	(48,455,668)	(48,433,347)	(1,128,432)	2.4%
Travel	229,613	252,348	375,617	373,618	373,618	(1,999)	-0.5%
Memberships, Contributions & Sponsorships	337,789	334,984	387,126	388,626	388,626	1,500	0.4%
Maintenance & Alterations	3,362,631	3,556,510	3,950,473	3,731,034	3,731,034	(219,439)	-5.6%
Interest	30,200	912	53,675	26,588	26,588	(27,087)	-50.5%
Depreciation	-	-	-	-	-	-	-%
Other Expenses & Transfers	2,731,727	3,126,005	1,722,153	2,262,754	2,262,754	540,601	31.4%
<b>Total Operating Expenses &amp; Transfers</b>	<b>(578,276)</b>	<b>(642,715)</b>	<b>119,542</b>	<b>143,487</b>	<b>143,487</b>	<b>23,945</b>	<b>20.0%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 1,469,884</b>	<b>\$ 1,391,135</b>	<b>\$ 851,020</b>	<b>\$ 852,975</b>	<b>\$ 852,975</b>	<b>\$ 1,955</b>	<b>0.2%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ 1,469,884	\$ 1,391,135	\$ 851,020	\$ 852,975	\$ 852,975	\$ 1,955	0.2%
Add Back Depreciation	-	-	-	-	-	-	-%
Less Capital Expenditures	(545,809)	(478,611)	(677,875)	(677,875)	(677,875)	-	0.0%
Less Capital Reserve Funding	-	-	-	-	-	-	-%
Less Debt Service Principal	-	(7,868)	(173,145)	(175,100)	(175,100)	(1,955)	1.1%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>924,075</b>	<b>904,656</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
Transfer from/(to) Administrative Savings Rsrv	25,000	-	-	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>949,075</b>	<b>904,656</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	
Other Strategic Transfers from/(to) Reserves	57,273	772,373	-	-	-	-	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 1,006,348</b>	<b>\$ 1,677,029</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

5.1

## University Services - Unallocated

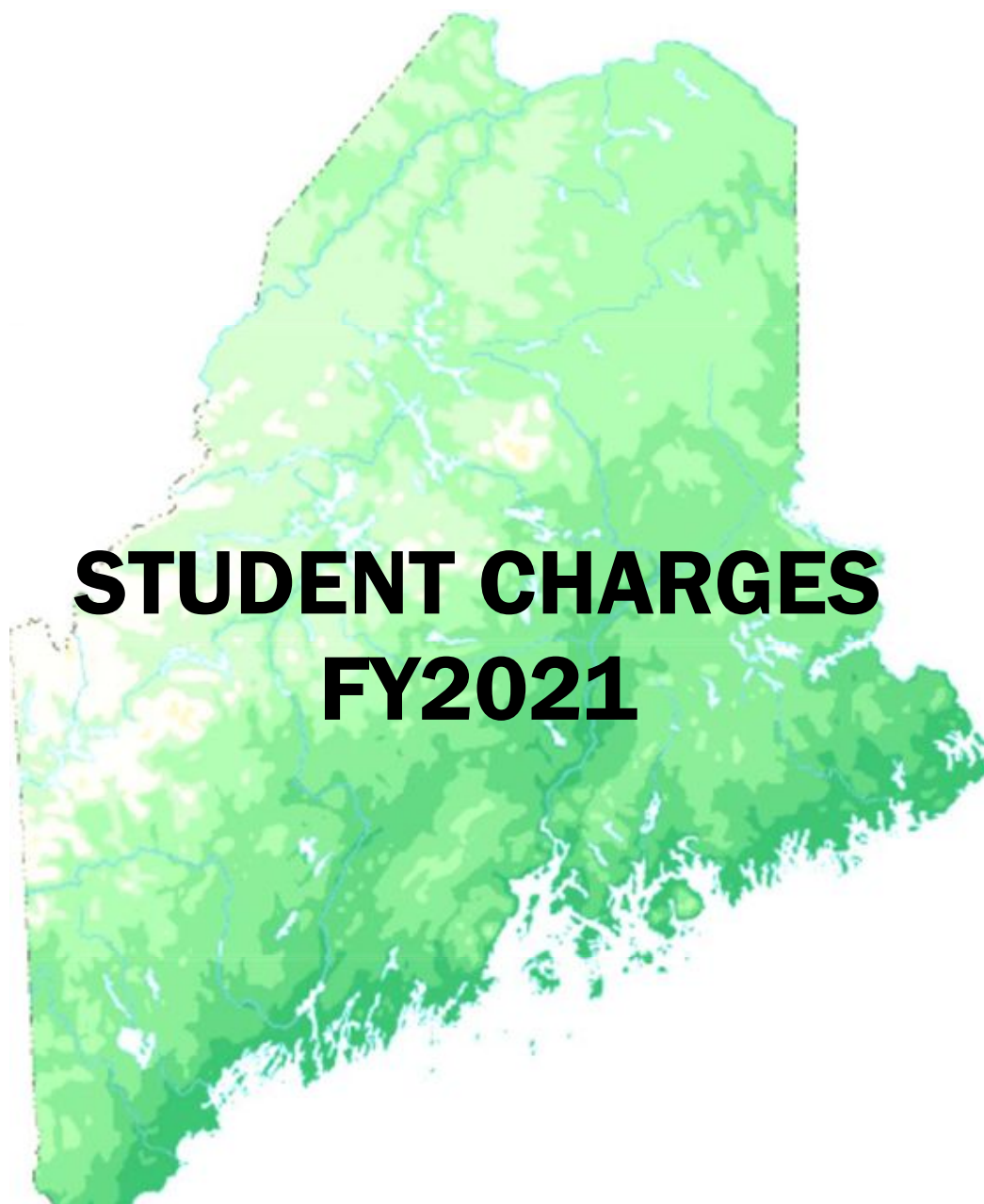
Run Date: 6/8/20

## FY21 PROPOSED BUDGET

## Unrestricted E&amp;G

	FY18 ACTUALS	FY19 ACTUALS	FY20 BASE	FY21 - MARCH	FY21 JUNE	BUDGET CHANGE	
<b>Revenues</b>							
Tuition & Fee Revenue	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	-%
Dining Revenue	-	-	-	-	-	-	-%
Residence Revenue	-	-	-	-	-	-	-%
Tuition Waivers/Scholarships	-	(439)	-	-	-	-	-%
Net Student Charges Revenue	-	(439)	-	-	-	-	-%
State Appropriation	3,801,740	3,801,740	7,826,385	8,825,324	7,484,413	(341,972)	-4.4%
Indirect Cost Recovery	-	-	-	-	-	-	-%
Investment Income/Gifts	5,860,872	10,544,843	3,391,771	3,249,979	3,249,979	(141,792)	-4.2%
Sales/Services/Auxiliary	1,654	1,848	-	-	-	-	-%
<b>Total Revenue</b>	<b>9,664,265</b>	<b>14,347,992</b>	<b>11,218,156</b>	<b>12,075,303</b>	<b>10,734,392</b>	<b>(483,764)</b>	<b>-4.3%</b>
<b>Expenses</b>							
Salaries & Wages	\$14,444	\$96,956	\$392,906	\$434,729	\$434,729	\$41,823	10.6%
Employee Benefits	7,656	38,128	209,026	227,363	227,363	18,337	8.8%
Attrition (Salary & Benefits)	-	-	-	-	-	-	-%
Personnel	22,100	135,083	601,932	662,092	662,092	60,160	10.0%
Other Expenses & Transfers:							
Fuel & Electricity	-	-	-	-	-	-	-%
Supplies & Services	1,812	148,393	693,500	709,613	709,613	16,113	2.3%
Shared Services	-	-	-	-	-	-	-%
Travel	(5,788)	28,104	63,000	72,000	72,000	9,000	14.3%
Memberships, Contributions & Sponsorships	-	1,500	3,510	3,510	3,510	-	0.0%
Maintenance & Alterations	18	-	-	-	-	-	-%
Interest	-	-	-	-	-	-	-%
Depreciation	4,558,071	4,581,865	4,024,716	4,102,954	4,102,954	78,238	1.9%
Other Expenses & Transfers	623,098	711,125	1,808,058	2,056,977	2,056,977	248,919	13.8%
<b>Total Operating Expenses &amp; Transfers</b>	<b>(607,297)</b>	<b>7,370,670</b>	<b>7,194,716</b>	<b>7,607,146</b>	<b>7,607,146</b>	<b>412,430</b>	<b>5.7%</b>
<b>Operating Increase (Decrease)</b>	<b>\$ 10,271,562</b>	<b>\$ 6,977,322</b>	<b>\$ 4,023,440</b>	<b>\$ 4,468,157</b>	<b>\$ 3,127,246</b>	<b>\$ (896,194)</b>	<b>-22.3%</b>
<b>Modified Cash Flow</b>							
Operating Increase (Decrease)	\$ 10,271,562	\$ 6,977,322	\$ 4,023,440	\$ 4,468,157	\$ 3,127,246	\$ (896,194)	-22.3%
Add Back Depreciation	4,558,071	4,581,865	4,024,716	4,102,954	4,102,954	78,238	1.9%
Less Capital Expenditures	-	-	-	-	-	-	-%
Less Capital Reserve Funding	(3,067,317)	(4,387,337)	(3,371,771)	(3,249,979)	(3,249,979)	121,792	-3.6%
Less Debt Service Principal	(755,000)	-	-	-	-	-	-%
<b>Net Change Before Other Adjustments &amp; Transfer</b>	<b>11,007,316</b>	<b>7,171,850</b>	<b>4,676,385</b>	<b>5,321,132</b>	<b>3,980,221</b>	<b>(696,164)</b>	
Transfer from/(to) Administrative Savings Rsrv	(2,688,792)	(2,638,839)	(4,676,385)	(5,675,324)	(4,334,413)	341,972	
Transfer from/(to) Budget Stabilization	(2,000,000)	-	-	-	-	-	
<b>Net Change Subtotal</b>	<b>6,318,524</b>	<b>4,533,011</b>	<b>-</b>	<b>(354,192)</b>	<b>(354,192)</b>	<b>(354,192)</b>	
Other Strategic Transfers from/(to) Reserves	(6,281,301)	1,616,601	-	354,192	354,192	354,192	
<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>\$ 37,223</b>	<b>\$ 6,149,612</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

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**June 26, 2020**



# UNIVERSITY OF MAINE SYSTEM

## STUDENT CHARGES

FY21

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**UNIVERSITY OF MAINE SYSTEM  
FY21 TOTAL STUDENT CHARGES**

	Annual Tuition	Mandatory Fees	Tuition & Mandatory Fees <sup>1</sup>	Room & Board <sup>2</sup>	Total
<b><u>I. Undergraduate</u></b>					
<b><u>In-State/Canadian</u></b>					
UM	\$9,240	\$2,504	\$11,744	\$10,972	\$22,716
UMA	7,350	1,028	8,378	7,430	15,808
UMF	9,216	932	10,148	10,238	20,386
UMFK	7,350	1,155	8,505	8,750	17,255
UMM	7,350	902	8,252	9,588	17,840
UMPI	7,350	1,100	8,450	8,738	17,188
USM	8,640	1,150	9,790	9,030	18,820
Average	8,071	1,253	9,324	9,553	18,877
<b><u>Out-of-State</u></b>					
UM	\$30,030	\$2,504	\$32,534	\$10,972	\$43,506
UMA	17,760	1,028	18,788	7,430	26,218
UMF	20,640	932	21,572	10,238	31,810
UMFK	11,760	1,155	12,915	8,750	21,665
UMM	14,700	902	15,602	9,588	25,190
UMPI	11,760	1,100	12,860	8,738	21,598
USM	23,070	1,150	24,220	9,030	33,250
Average	18,531	1,253	19,784	9,553	29,337
<b><u>NEBHE</u></b>					
UM	\$15,720	\$2,504	\$18,224	\$10,972	\$29,196
UMA	11,760	1,028	12,788	7,430	\$20,218
UMF	15,200	932	16,132	10,238	26,370
UMFK	11,760	1,155	12,915	8,750	21,665
UMM	11,760	902	12,662	9,588	22,250
UMPI	11,760	1,100	12,860	8,738	21,598
USM	14,250	1,150	15,400	9,030	24,430
Average	13,173	1,253	14,426	9,553	23,979

<sup>1</sup>Annual tuition & mandatory fees are based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07) and 9 credit hours per semester for two semesters for graduate students.

<sup>2</sup>Rates shown are based on the meal plan and room type with the greatest projected number of students. Several meal plans and room types are available. Beginning in FY20, UMA has limited housing but no dining.

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**UNIVERSITY OF MAINE SYSTEM  
FY21 TOTAL STUDENT CHARGES**

	Annual Tuition	Mandatory Fees	Tuition & Mandatory Fees <sup>1</sup>	Room & Board <sup>2</sup>	Total
<b>II. Graduate</b>					
<b>In-State</b>					
UM	\$8,298	\$1,298	\$9,596	\$10,972	\$20,568
UMA	7,776	617	8,393	7,430	15,823
UMF	7,686	368	8,054	10,238	18,292
USM	7,776	594	8,370	9,030	17,400
Average	7,884	719	8,603	10,080	18,683
<b>Out-of-State</b>					
UM	\$27,054	\$1,298	\$28,352	\$10,972	\$39,324
UMA	9,720	617	10,337	7,430	17,767
UMF	7,686	368	8,054	10,238	18,292
USM	21,348	594	21,942	9,030	30,972
Average	16,452	719	17,171	10,080	27,251
<b>NEBHE</b>					
UM	\$14,112	\$1,298	\$15,410	\$10,972	\$26,382
UMA	12,834	617	13,451	7,430	20,881
USM	12,834	594	13,428	9,030	22,458
Average	13,260	836	14,096	10,001	24,097
<b>Canadian</b>					
UM	\$8,298	\$1,298	\$9,596	\$10,972	\$20,568
UMA	7,776	617	8,393	7,430	15,823
USM	7,776	594	8,370	9,030	17,400
Average	7,950	836	8,786	10,001	18,787

**III. Law School**

<b>In-State</b>	\$23,190	\$1,090	\$24,280	\$9,030	\$33,310
<b>Out-of-State</b>	\$34,680	\$1,090	\$35,770	\$9,030	\$44,800
<b>NEBHE/Canadian</b>	\$31,650	\$1,090	\$32,740	\$9,030	\$41,770

<sup>1</sup>Annual tuition & mandatory fees are based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07) and 9 credit hours per semester for two semesters for graduate students.

<sup>2</sup>Rates shown are based on the meal plan and room type with the greatest projected number of students. Several meal plans and room types are available. Beginning in FY20, UMA has limited housing but no dining.

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UNIVERSITY OF MAINE SYSTEM  
FY21 TUITION RATES - PER CREDIT HOUR

	FY20 Rate	FY21 Rate	FY21 Increases	
			\$	%
In-State				
Undergraduate				
UM	\$300	\$308	8	2.7
UMA/UMFK/UMM/UMPI	239	245	6	2.5
UMF	281	288	7	2.5
USM	281	288	7	2.5
Graduate				
UM	450	461	11	2.4
UMA	-	432	-	-
UMF	421	427	6	1.4
USM	421	432	11	2.6
Law	773	773		-
Out-of-State				
Undergraduate				
UM	977	1001	24	2.5
UMA	578	592	14	2.4
UMF	620	645	25	4.0
UMFK	382	392	10	2.6
UMM	475	490	15	3.2
UMPI	382	392	10	2.6
USM	739	769	30	4.1
Graduate				
UM	1,466	1,503	37	2.5
UMA	-	540	-	-
UMF	625	427	(198)	(31.7)
USM	1,141	1,186	45	3.9
Law	1,156	1,156		-

Academic Partnership rates vary by program.



UNIVERSITY OF MAINE SYSTEM  
**FY21 TUITION RATES - PER CREDIT HOUR**

	<b>FY20 Rate</b>	<b>FY21 Rate</b>	<b>FY21 Increases</b>	
			<b>\$</b>	<b>%</b>
NEBHE				
Undergraduate				
UM	\$495	\$524	29	5.9
UMA/UMFK/UMM/UMPI	382	392	10	2.6
UMF	464	475	11	2.4
USM	464	475	11	2.4
Graduate				
UM	743	784	41	5.5
UMA	-	713	-	-
USM	695	713	18	2.6
Law	1,055	1,055		-
Canadian				
Undergraduate				
UM	495	308	(187)	(37.8)
UMA/UMFK/UMM/UMPI	382	245	(137)	(35.9)
UMF	464	288	(176)	(37.9)
USM	464	288	(176)	(37.9)
Graduate				
UM	743	461	(282)	(38.0)
UMA	-	432	-	-
USM	695	432	-263	(37.8)
Law	1,055	1,055		-

**UNIVERSITY OF MAINE SYSTEM  
ANNUAL TUITION RATES**

<b>UNDERGRADUATE</b>			<b>FY20 to FY21 Annual Increase</b>	
			<b>\$</b>	<b>%</b>
<b><u>In-State</u></b>	<b><u>FY20</u></b>	<b><u>FY21</u></b>		
UM	\$9,000	\$9,240	240	2.7
UMA	7,170	7,350	180	2.5
UMF	8,992	9,216	224	2.5
UMFK	7,170	7,350	180	2.5
UMM	7,170	7,350	180	2.5
UMPI	7,170	7,350	180	2.5
USM	8,430	8,640	210	2.5
<b>Average</b>	<b>7,872</b>	<b>8,071</b>	<b>199</b>	<b>2.5</b>
<b><u>Out-of-State</u></b>				
UM	\$29,310	\$30,030	720	2.5
UMA	17,340	17,760	420	2.4
UMF	19,840	20,640	800	4.0
UMFK	11,460	11,760	300	2.6
UMM	14,250	14,700	450	3.2
UMPI	11,460	11,760	300	2.6
USM	22,170	23,070	900	4.1
<b>Average</b>	<b>17,976</b>	<b>18,531</b>	<b>555</b>	<b>3.1</b>
<b><u>NEBHE</u></b>				
UM	\$14,850	\$15,720	870	5.9
UMA	11,460	11,760	300	2.6
UMF	14,848	15,200	352	2.4
UMFK	11,460	11,760	300	2.6
UMM	11,460	11,760	300	2.6
UMPI	11,460	11,760	300	2.6
USM	13,920	14,250	330	2.4
<b>Average</b>	<b>12,780</b>	<b>13,173</b>	<b>393</b>	<b>3.1</b>
<b><u>Canadian</u></b>				
UM	\$14,850	\$9,240	(5,610)	(37.8)
UMA	11,460	7,350	(4,110)	(35.9)
UMF	14,848	9,216	(5,632)	(37.9)
UMFK	11,460	7,350	(4,110)	(35.9)
UMM	11,460	7,350	(4,110)	(35.9)
UMPI	11,460	7,350	(4,110)	(35.9)
USM	13,920	8,640	(5,280)	(37.9)
<b>Average</b>	<b>12,780</b>	<b>8,071</b>	<b>(4,709)</b>	<b>(36.8)</b>

NOTE: Based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07 & UMFK based on "Block" rate for 12-18 credit hours per semester in FY13-FY17) and 9 credit hours per semester for two semesters for graduate students.

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**UNIVERSITY OF MAINE SYSTEM  
ANNUAL TUITION RATES**

			<b>FY20 to FY21</b>	
			<b>Annual Increase</b>	
<b>GRADUATE</b>				
<u>In-State</u>	<u>FY20</u>	<u>FY21</u>	<u>\$</u>	<u>%</u>
UM	\$8,100	\$8,298	198	2.4
UMA	-	7,776	-	-
UMF	7,578	7,686	108	1.4
USM	7,578	7,776	198	2.6
<b>Average</b>	<b>7,752</b>	<b>7,884</b>	<b>132</b>	<b>1.7</b>
<b>Out-of-State</b>				
UM	\$26,388	\$27,054	666	2.5
UMA	-	9,720	-	-
UMF	11,250	7,686	(3,564)	(31.7)
USM	20,538	21,348	810	3.9
<b>Average</b>	<b>19,392</b>	<b>16,452</b>	<b>(2,940)</b>	<b>(15.2)</b>
<b>NEBHE</b>				
UM	\$13,374	\$14,112	738	5.5
UMA	-	12,834	-	-
USM	12,510	12,834	324	2.6
<b>Average</b>	<b>12,942</b>	<b>13,260</b>	<b>318</b>	<b>2.5</b>
<b>Canadian</b>				
UM	\$13,374	\$8,298	(5,076)	(38.0)
UMA	-	7,776	-	-
USM	12,510	7,776	(4,734)	(37.8)
<b>Average</b>	<b>12,942</b>	<b>7,950</b>	<b>(4,992)</b>	<b>(38.6)</b>
<b>LAW</b>				
<u>In-State</u>	\$23,190	\$23,190	-	-
<u>Out-of-State</u>	34,680	34,680	-	-
<u>NEBHE/Canadian</u>	31,650	31,650	-	-

NOTE: Based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07 & UMFK based on "Block" rate for 12-18 credit hours per semester in FY13-FY17) and 9 credit hours per semester for two semesters for graduate students.

**UNIVERSITY OF MAINE SYSTEM  
ANNUAL MANDATORY FEES<sup>1</sup>**

University	Fee	Credit Hours	FY20	FY21	\$ Increase
<b>UM</b>	Graduate Student Activity Fee	1 or More Credit Hours	\$120.00	\$120.00	-
	Undergraduate Student Activity Fee	6 or More Credit Hours	106.00	106.00	-
	Communications Fee	6 or More Credit Hours	30.00	30.00	-
	Recreation Center Fee	0 to 5 Credit Hours	174.00	184.00	10.00
		6 or More Credit Hours	292.00	308.00	16.00
	Unified Fee	0 to 5 Credit Hours	268.00	274.00	6.00
		6 to 11 Credit Hours	820.00	840.00	20.00
		12 to 15 Credit Hours	2,010.00	2,060.00	50.00
		16 or More Credit Hours	2,062.00	2,114.00	52.00
<b>UMA</b>	Student Activity Fee	Per Credit Hour, up to 14	\$2.25	\$2.25	-
		15 or More Credit Hours	67.50	67.50	-
	Unified Fee	Per Credit Hour	31.00	32.00	1.00
	Unified Fee - University College	Per Credit Hour	13.00	14.00	1.00
<b>UMF</b>	Undergraduate Student Activity Fee	1 to 5 1/2 Credit Hours	\$80.00	\$80.00	-
		6 to 11 1/2 Credit Hours	120.00	120.00	-
		12 or More Credit Hours	160.00	160.00	-
	Student Health & Wellness Fee	4 or More Credit Hours	50.00	50.00	-
	Unified Fee	6 or less Credit Hours	180.00	184.00	4.00
		7 to 11 Credit Hours	359.00	368.00	9.00
		12 or More Credit Hours	705.00	722.00	17.00
<b>UMFK</b>	Student Activity Fee	Per Credit Hour	\$7.50	\$7.50	-
	Unified Fee	Per Credit Hour	30.00	31.00	1.00
<b>UMM</b>	Student Activity Fee	Per Credit Hour, up to 11	\$11.00	\$11.00	-
		12 or More Credit Hours	240.00	240.00	-
	Green Fee	Flat Fee	20.00	20.00	-
	Unified Fee	Flat Fee + Per Credit Hour	626.00	642.00	16.00
<b>UMPI</b>	Student Activity Fee	6 or less Credit Hours	\$85.00	\$85.00	-
		7 or More Credit Hours	170.00	170.00	-
	Unified Fee - Campus	Per Credit Hour	30.00	31.00	1.00
	Unified Fee - Outreach	Per Credit Hour	20.00	0.00	(20.00)
<b>USM</b>	Undergraduate Student Activity Fee	1 to 5 Credit Hours	\$80.00	\$80.00	-
		6 to 11 Credit Hours	120.00	120.00	-
		12 or More Credit Hours	160.00	160.00	-
	Law Student Activity Fee	6 or More Credit Hours	100.00	100.00	-
	Unified Fee	Per Credit Hour	31.00	33.00	2.00

<sup>1</sup>Annual unless listed as per credit hour.

## UNIVERSITY OF MAINE SYSTEM

## ANNUAL MANDATORY FEES

		FY20	FY21	FY21 Increases	
				\$	%
<b>Undergraduate</b>					
UM	Communications	\$30	\$30		
	Recreation Center Fee	292	308		
	Unified Fee	2,010	2,060		
	Student Activity	106	106		
	<b>Total</b>	<b>\$2,438</b>	<b>\$2,504</b>	66	2.7
UMA	Unified Fee	\$930	\$960		
	Student Activity	68	68		
	<b>Total</b>	<b>\$998</b>	<b>\$1,028</b>	30	3.0
UMF	Student Health & Fitness Fee	\$50	\$50		
	Unified Fee	705	722		
	Student Activity	160	160		
	<b>Total</b>	<b>\$915</b>	<b>\$932</b>	17	1.9
UMFK	Unified Fee	\$900	\$930		
	Student Activity	225	225		
	<b>Total</b>	<b>\$1,125</b>	<b>\$1,155</b>	30	2.7
UMM	Unified Fee	\$626	\$642		
	Green Fee	20	20		
	Student Activity	240	240		
	<b>Total</b>	<b>\$886</b>	<b>\$902</b>	16	1.8
UMPI	Unified Fee	\$900	\$930		
	Student Activity	170	170		
	<b>Total</b>	<b>\$1,070</b>	<b>\$1,100</b>	30	2.8
USM	Unified Fee	\$930	\$990		
	Student Activity	160	160		
	<b>Total</b>	<b>\$1,090</b>	<b>\$1,150</b>	60	5.5
<b>Average</b>		<b>\$1,217</b>	<b>\$1,253</b>	<b>36</b>	<b>3.0</b>
<b>Graduate</b>					
UM	Communications	\$30	\$30		
	Recreation Center Fee	292	308		
	Unified Fee	820	840		
	Student Activity	120	120		
	<b>Total</b>	<b>\$1,262</b>	<b>\$1,298</b>	36	2.9
UMA	Student Activity	\$0	\$41		
	Unified Fee	0	576		
	<b>Total</b>	<b>\$0</b>	<b>\$617</b>	-	-
UMF	Unified Fee	\$359	\$368	9	2.5
USM	Unified Fee	\$558	\$594		
<b>Average</b>		<b>\$726</b>	<b>\$719</b>	<b>(7)</b>	<b>(1.0)</b>
<b>Law</b>					
USM	Unified Fee	\$930	\$990		
	Student Activity	100	100		
<b>Average</b>		<b>\$1,030</b>	<b>\$1,090</b>	<b>60</b>	<b>5.8</b>

NOTE: Based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07 & UMFK based on "Block" rate for 12-18 credit hours per semester in FY13 - FY17) and 9 credit hours per semester for two semesters for gradu

**UNIVERSITY OF MAINE SYSTEM**  
**ANNUAL TUITION AND MANDATORY FEES**

<b>UNDERGRADUATE</b>	<b>FY20</b>	<b>FY21</b>	<b>FY21 Increases</b>	
			<b>\$</b>	<b>%</b>
<b><u>In-State</u></b>	<b><u>Rate</u></b>	<b><u>Rate</u></b>		
UM	\$11,438	\$11,744	306	2.7
UMA	8,168	8,378	210	2.6
UMF	9,907	10,148	241	2.4
UMFK	8,295	8,505	210	2.5
UMM	8,056	8,252	196	2.4
UMPI	8,240	8,450	210	2.5
USM	9,520	9,790	270	2.8
<b>Average</b>	<b>9,089</b>	<b>9,324</b>	<b>235</b>	<b>2.6</b>
<b><u>Out-of-State</u></b>				
UM	\$31,748	\$32,534	786	2.5
UMA	18,338	18,788	450	2.5
UMF	20,755	21,572	817	3.9
UMFK	12,585	12,915	330	2.6
UMM	15,136	15,602	466	3.1
UMPI	12,530	12,860	330	2.6
USM	23,260	24,220	960	4.1
<b>Average</b>	<b>19,193</b>	<b>19,784</b>	<b>591</b>	<b>3.1</b>
<b><u>NEBHE</u></b>				
UM	\$17,288	\$18,224	936	5.4
UMA	12,458	12,788	330	2.6
UMF	15,763	16,132	369	2.3
UMFK	12,585	12,915	330	2.6
UMM	12,346	12,662	316	2.6
UMPI	12,530	12,860	330	2.6
USM	15,010	15,400	390	2.6
<b>Average</b>	<b>13,997</b>	<b>14,426</b>	<b>429</b>	<b>3.1</b>
<b><u>Canadian</u></b>				
UM	\$17,288	\$11,744	(5,544)	(32.1)
UMA	12,458	8,378	(4,080)	(32.8)
UMF	15,763	10,148	(5,615)	(35.6)
UMFK	12,585	8,505	(4,080)	(32.4)
UMM	12,346	8,252	(4,094)	(33.2)
UMPI	12,530	8,450	(4,080)	(32.6)
USM	15,010	9,790	(5,220)	(34.8)
<b>Average</b>	<b>13,997</b>	<b>9,324</b>	<b>(4,673)</b>	<b>(33.4)</b>

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**UNIVERSITY OF MAINE SYSTEM**  
**ANNUAL TUITION AND MANDATORY FEES**

<b>GRADUATE</b>	<b>FY20</b>	<b>FY21</b>	<b>FY21 Increases</b>	
			<b>\$</b>	<b>%</b>
<b><u>In-State</u></b>	<b><u>Rate</u></b>	<b><u>Rate</u></b>		
UM	\$9,362	\$9,596	234	2.5
UMA	-	8,393	-	-
UMF	7,937	8,054	117	1.5
USM	8,136	8,370	234	2.9
<b>Average</b>	<b>8,478</b>	<b>8,603</b>	<b>125</b>	<b>1.5</b>
<b><u>Out-of-State</u></b>				
UM	\$27,650	\$28,352	702	2.5
UMA	-	10,337	-	-
UMF	11,609	8,054	(3,555)	(30.6)
USM	21,096	21,942	846	4.0
<b>Average</b>	<b>20,118</b>	<b>17,171</b>	<b>(2,947)</b>	<b>(14.6)</b>
<b><u>NEBHE</u></b>				
UM	\$14,636	\$15,410	774	5.3
UMA	-	13,451	-	-
USM	13,068	13,428	360	2.8
<b>Average</b>	<b>13,852</b>	<b>14,096</b>	<b>244</b>	<b>1.8</b>
<b><u>Canadian</u></b>				
UM	\$14,636	\$9,596	(5,040)	(34.4)
USM	-	8,393	-	-
USM	13,068	8,370	(4,698)	(36.0)
<b>Average</b>	<b>13,852</b>	<b>8,786</b>	<b>(5,066)</b>	<b>(36.6)</b>
<b>LAW</b>				
<b>In-State</b>	\$24,220	\$24,280	60	0.2
<b>Out-of-State</b>	35,710	35,770	60	0.2
<b>NEBHE/Canadian</b>	32,680	32,740	60	0.2

5.1

**UNIVERSITY OF MAINE SYSTEM  
ANNUAL ROOM & BOARD CHARGES<sup>1</sup>**

	<b>ROOM CHARGES</b>		<b>FY21 Increases</b>	
	<b>FY20</b>	<b>FY21</b>	<b>\$</b>	<b>%</b>
UM	\$5,518	\$5,670	152	2.8
UMF	5,356	5,356	-	-
UMFK	4,460	4,700	240	5.4
UMM	4,600	4,727	127	2.8
UMPI	4,850	5,000	150	3.1
USM	4,160	4,300	140	3.4
<b>Average</b>	<b>4,824</b>	<b>4,959</b>	<b>135</b>	<b>2.8</b>
UMA	7,250 <sup>2</sup>	7,430		
	<b>BOARD CHARGES</b>			
	<b>FY20</b>	<b>FY21</b>		
UM	\$5,148	\$5,302	154	3.0
UMF	4,546	4,882	336	7.4
UMFK	3,900	4,050	150	3.8
UMM	4,580	4,861	281	6.1
UMPI	3,646	3,738	92	2.5
USM	4,625	4,730	105	2.3
<b>Average</b>	<b>4,408</b>	<b>4,594</b>	<b>186</b>	<b>4.2</b>
	<b>FY20</b>	<b>FY21</b>		
UM	\$10,666	\$10,972	306	2.9
UMF	9,902	10,238	336	3.4
UMFK	8,360	8,750	390	4.7
UMM	9,180	9,588	408	4.4
UMPI	8,496	8,738	242	2.8
USM	8,785	9,030	245	2.8
<b>Average</b>	<b>9,232</b>	<b>9,553</b>	<b>321</b>	<b>3.5</b>

<sup>1</sup>Rates shown are based on the meal plan and room type with the greatest projected number of students. Several meal plans and room types are available. Beginning in FY20, UMA has limited housing but no dining.

<sup>2</sup>UMA's FY20 room rate restated.



**UNIVERSITY OF MAINE SYSTEM**  
**ANNUAL COMPREHENSIVE STUDENT CHARGES**  
**(Includes Tuition, Mandatory Fees, Room and Board)**

<b>UNDERGRADUATE</b>		<b>FY20</b>	<b>FY21</b>	<b>FY21 Increases</b>	
<b><u>In-State</u></b>		<b>Rate</b>	<b>Rate</b>	<b>\$</b>	<b>%</b>
UM		\$22,104	\$22,716	612	2.8
UMA		17,218	15,808	(1,410)	(8.2)
UMF		19,809	20,386	577	2.9
UMFK		16,655	17,255	600	3.6
UMM		17,236	17,840	604	3.5
UMPI		16,736	17,188	452	2.7
USM		18,305	18,820	515	2.8
<b>Average</b>		<b>18,321</b>	<b>18,877</b>	<b>556</b>	<b>3.0</b>
<b><u>Out-of-State</u></b>					
UM		\$42,414	\$43,506	1,092	2.6
UMA		27,388	26,218	(1,170)	(4.3)
UMF		30,657	31,810	1,153	3.8
UMFK		20,945	21,665	720	3.4
UMM		24,316	25,190	874	3.6
UMPI		21,026	21,598	572	2.7
USM		32,045	33,250	1,205	3.8
<b>Average</b>		<b>28,425</b>	<b>29,337</b>	<b>912</b>	<b>3.2</b>
<b><u>NEBHE</u></b>					
UM		\$27,954	\$29,196	1,242	4.4
UMA		21,508	20,218	(1,290)	(6.0)
UMF		25,665	26,370	705	2.7
UMFK		20,945	21,665	720	3.4
UMM		21,526	22,250	724	3.4
UMPI		21,026	21,598	572	2.7
USM		23,795	24,430	635	2.7
<b>Average</b>		<b>23,229</b>	<b>23,979</b>	<b>750</b>	<b>3.2</b>
<b><u>Canadian</u></b>					
UM		\$27,954	\$22,716	(5,238)	(18.7)
UMA		21,508	15,808	(5,700)	(26.5)
UMF		25,665	20,386	(5,279)	(20.6)
UMFK		20,945	17,255	(3,690)	(17.6)
UMM		21,526	17,840	(3,686)	(17.1)
UMPI		21,026	17,188	(3,838)	(18.3)
USM		23,795	18,820	(4,975)	(20.9)
<b>Average</b>		<b>23,229</b>	<b>18,877</b>	<b>(4,352)</b>	<b>(18.7)</b>

NOTE: Tuition and Fees based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07 & UMFK based on "Block" rates for 12-18 hours per semester in FY13 - FY17) and 9 credit hours per semester for two semesters for graduate students. Room and board rates are based on the meal plan and room type with the greatest projected number of students. Several meal plans and room types are available. Beginning in FY20, UMA has limited housing but no dining.

**UNIVERSITY OF MAINE SYSTEM**  
**ANNUAL COMPREHENSIVE STUDENT CHARGES**  
(Includes Tuition, Mandatory Fees, Room and Board)

<b>GRADUATE</b>		<b>FY20</b>	<b>FY21</b>	<b>FY21 Increases</b>	
<b><u>In-State</u></b>		<b><u>Rate</u></b>	<b><u>Rate</u></b>	<b><u>\$</u></b>	<b><u>%</u></b>
UM		\$20,028	\$20,568	540	2.7
UMA		-	15,823	-	-
UMF		17,839	18,292	453	2.5
USM		16,921	17,400	479	2.8
<b>Average</b>		<b>18,262</b>	<b>18,683</b>	<b>421</b>	<b>2.3</b>
<b><u>Out-of-State</u></b>					
UM		\$38,316	\$39,324	1,008	2.6
UMA		-	17,767	-	-
UMF		21,511	18,292	(3,219)	(15.0)
USM		29,881	30,972	1,091	3.7
<b>Average</b>		<b>29,902</b>	<b>27,251</b>	<b>(2,651)</b>	<b>(8.9)</b>
<b><u>NEBHE</u></b>					
UM		\$25,302	\$26,382	1,080	4.3
UMA		-	20,881	-	-
USM		21,853	22,458	605	2.8
<b>Average</b>		<b>23,578</b>	<b>24,097</b>	<b>519</b>	<b>2.2</b>
<b><u>Canadian</u></b>					
UM		\$25,302	\$20,568	(4,734)	(18.7)
UMA		-	15,823	-	-
USM		21,853	17,400	(4,453)	(20.4)
<b>Average</b>		<b>23,578</b>	<b>18,787</b>	<b>(4,791)</b>	<b>(20.3)</b>
<b>LAW</b>					
<b>In-State</b>		\$33,005	\$33,310	305	0.9
<b>Out-of-State</b>		44,495	44,800	305	0.7
<b>NEBHE/Canadian</b>		41,465	41,770	305	0.7

NOTE: Tuition and Fees based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07 & UMF based on "Block" rates for 12-18 hours per semester in FY13 - FY17) and 9 credit hours per semester for two semesters for graduate students. Room and board rates are based on the meal plan and room type with the greatest projected number of students. Several meal plans and room types are available. Beginning in FY20, UMA has limited housing but no dining.

## UNIVERSITY OF MAINE SYSTEM STUDENT FEES

### OVERVIEW

5.1

The procedures for establishing student fees throughout the University of Maine System are contained in the Board of Trustees Policy Manual in Section 703 and 704 as follows:

The **BOARD OF TRUSTEES** will establish those fees that are analogous to tuition, i.e., those that must be paid by all students as a condition of attendance. In addition, changes to the amount of the Student Activity Fee shall be requested by the recognized student governing body at each University and authorized after (a) a referendum approved by the student body, (b) approval of the President and, (c) approval of the Chancellor for presentation and approval by the Board of Trustees. Board approved fees include the Student Activity Fee, the Communications Fee, the Unified Fee, the Recreation Fee and the Student Health & Wellness Fee.

The **CHANCELLOR** will establish those fees impacting services and operations within the System. These include maximum levels for financial service fees (non-negotiable check fees) and fees principally affecting prospective students, such as application fees.

The **UNIVERSITY PRESIDENTS** are responsible to the maximum extent possible for establishing most university-specific fees, which include:

- all course fees
- all deposits
- all fees for optional university services and activities

Fee changes planned for the fall semester should ordinarily be adopted no later than May; those to become effective in the spring semester should be adopted by November 15. Universities should establish procedures for timely review of and comment on fee changes. The Chancellor should be informed in advance of the formal adoption of any fee changes.

Adjustments to Student Activity Fees will be considered by the Board at its May meeting in order to allow sufficient time for student governments to conduct spring referendums on any changes recommended to the fees.

**UNIVERSITY OF MAINE SYSTEM  
NARRATIVE DESCRIPTION OF EACH MANDATORY FEE**

<u>Name</u>	<u>University Charging Fee</u>
<u>Communications Fee</u> A student approved mandatory fee that is administered by the students to support WMEB-FM, the Maine Channel, “The Maine Campus”, and ASAP, a media and internet technologies laboratory.	UM
<u>Green Fee</u> A student approved mandatory fee used to re-start the recycling program on campus and to work on sustainable practices (refill stations, led lighting, planting more trees, etc.).	UMM
<u>Recreation Center Fee</u> This fee is assessed to pay for the construction of the Center and provides students with access to the state-of-the-art facility, including a leisure pool and sauna. Many aerobic classes and other programs and services are also provided for no additional fee.	UM
<u>Student Activity Fee</u> A student approved mandatory fee that is administered by the students for educational, cultural, social, and recreational purposes. Changes to this fee require the approval of the student body, University President, Chancellor, and Board of Trustees.	ALL
<u>Student Health &amp; Wellness Fee</u> This fee is charged to students registered for 4 or more credit hours of classes held at UMF. It covers all health center office visits, counseling and fees associated with Mainely Outdoors.	UMF
<u>Unified Fee</u> This fee is used to cover fixed costs of providing educational services that may not be directly related to the number of credit hours for which a student is enrolled. This fee supports activities such as student services, the operation of facilities such as student and fitness centers, and student-utilized, instruction-related technologies.	ALL

# UMS Board of Trustees Finance, Facilities & Technology Committee

June 24, 2020

Joan Ferrini-Mundy  
President

Faye Gilbert  
Interim Executive Vice President  
for Academic Affairs and Provost

Daniel Qualls  
UMM Vice President of Academic  
Affairs and Head of Campus

Claire Strickland  
Chief Business Officer



5.2






## Agenda

5.2

### Introduction to UM/UMM Budget Assumptions

- 1** Enrollment/New Students
  - 2** Enrollment/Returning undergraduates, graduate students
  - 3** State Appropriations
  - 4** Housing & Dining
  - 5** Reducing costs and increasing revenue
  - 6** Research and becoming an R1 institution
- Enrollment and Occupancy charts
-  UMM





## Since March: Adjusting the FY21 Budget - *making reductions and sustaining innovation*



5.2



- Refining credit hour projections based on modeling about new first-year class and continuing students
- Adjusting for loss of supplemental appropriation
- Realigning MEIF dollars to stabilize research
- Planning for reductions in faculty and staff FTE and operating funds for flexibility
- Reducing transfer from reserves
- Introducing President's Fund for Change and Innovation



## June 24<sup>th</sup> FY2021 budget submission enrollment assumptions

5.2

### UMaine

#### New Students

- Original fall 2020 incoming class target **2,150**
- Budget assumes **2,100** first year students by October census
- Current net confirmations June 12, 2020 **2,364**

#### Returning Students

- Retention down **3%**
- Colleges enhancing personal touch
- First Year Success Program
- Enroll **2,300 – 2,400** graduate students

Continue to stay connected and engaged with all our students





## June 24<sup>th</sup> FY2021 budget submission enrollment assumptions

5.2



### UMM

#### New Students

- Original fall 2020 incoming class target **125**
- Budget assumes **68** first year students by October census
- Current net confirmations June 12, 2020 **68**

#### Returning Students

- Current enrollment flat over 19-20: **318 vs 321 (down 1%)**
- Focus on Early College enrollment



Reflects very serious concerns for the viability of the UMM campus.

5



1

## Working on Enrollment : Strategies and Actions



5.2



- Reduce summer melt for new incoming students: Summer Start Program, outreach to first generation students, direct communication, virtual summer orientation, and more
- Review and adjust enrollment scenarios realistically throughout the summer
- Recruit using new methods for Spring 2021 and the incoming Fall 2021 class (rising high school seniors): Early College, personalized campus visit days, and more
- Aggressively expand graduate enrollment

**Continue to stay connected and engaged with all our students** 6



2

## Working on Retention: Strategies and Actions for Undergraduates



5.2



- Retain current students through intensive efforts: UMaine Online and more
- Engage in best practices, e.g., reach out to first generation college students
- Intensified faculty development to help classroom instruction
- Expansion of Navigate “campaigns” to ensure multiple contacts with students and their advisors
- Enrollment Management using social media and live contact with parents/families to promote spring-to-fall retention
- College calling campaigns and email/text communications with students

**Continue to stay connected and engaged with all our students** 7



2

## Working on Retention: Strategies and Actions for Undergraduates

5.2



- Improve tutoring model and develop one that most affects student success
- Submit new proposal for federal TRIO grant
- Organized a “call-out” campaign
  - 480 students contacted 41 identified for immediate support
- Surveyed students to identify those with internet connection barriers
- Shifted library staff and workers into help and outreach
- Worked with UMaine’s Darren Ranco to partner with “New Beginnings Project” to provide support for Passamaquoddy students





2

## Working on Retention: Strategies and Actions for Graduate Students

5.2



- Initiated periodic check-in communications with all graduate students to identify students experiencing problems
- Graduate Student Success Manager hosted "water cooler chats" via Zoom every weekday afternoon for students to share their COVID-19 successes and challenges
- Sent personal handwritten notes to all newly admitted graduate students extending a welcome for the fall semester
- Engaging newly admitted international graduate students who may not be able to travel to campus for the fall by offering classes remotely where possible



3

## Anticipating Change in State Appropriation While Providing Extensive Support Statewide

5.2

### Budget Submission Appropriation

UMaine: \$ 84,490,021 (unrestricted)  
\$ 13,263,600 (restricted – MEIF)

UMM: \$ 5,386,031 (unrestricted)

Any percentage de-appropriation could require vertical cuts and major staff reductions.

UMaine adjusting peer institution list in light of R1 ambitions.

### Innovation partnership with the state for COVID-19 response

- Responded to Maine healthcare organizations' and medical professionals' needs for solutions and technology
- Collaborated with Maine DECD, MEP, Maine Health, Northern Light, Covenant, Maine manufacturers

**Cooperative Extension's reach throughout the state to enhance county needs**

*and far more....*

10



4

## Housing and Dining: Challenges for 2021



5.2



### Moderate reduction approach

#### UMaine

- Capacity **3,507** beds
- FY2021 estimated residents **2,700**
- Considering both single and double rooms
- Including **125** beds for potential isolation (COVID-19)
- Various safe options are being considered for dining halls and take-out

#### UMM

- Capacity **192** beds
- FY2021 estimated residents **118**
- Considering only singles
- Includes using Sennett Hall for potential isolation (COVID-19)
- Sodexo considering take-out options only


11



5

## How do we further reduce costs and increase revenues?

5.2

- 
- A photograph of a campus scene. In the foreground, there are vibrant pink flowers. Behind them is a white picket fence. In the background, a brick building with a chimney and a covered walkway is visible under a clear blue sky.
- Refine programs for relevance
  - Restructure administrative units (e.g. College of Natural Sciences, Forestry, and Agriculture)
  - Reduce redundancies
  - Reallocate to research priorities/reduce number of centers and institutes
  - Reinvest in strategic initiatives, state and private sector partnerships
  - Grow winning programs and in-demand areas (e.g. engineering, business, AI, health and biomedical fields); shrink others

***Campus is currently engaged in “Define Tomorrow” strategic prioritization process.***

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## FY2021 Define Tomorrow Highlights

5.2

- Over 252 ideas submitted for revenue generation, expense reduction, reorganization, and other ideas
- June 15th, steering committee, deans, directors code ideas as **red** (no), **yellow** (discuss), **green** (go) to reduce the set and focus on ideas to develop
- Groups of ideas being sent to units (e.g. deans) for implementation of near-term suggestions
- Steering committee to refine ideas for campus discussions in early fall





6

## Research at UMaine: Addressing Losses and Continuing Growth

5.2

### COVID-19

#### Research Losses

- From March to June, 2020, estimated at a total of **\$22.77 million** due to reduced expenses and lost revenue and productivity on research and sponsored project activities
- For the first quarter of FY 21 estimated in the \$10 to \$20 million range, depending on the resumption of on-campus research activity, as well as any federal aid, reductions from the State and/or UMS/UM fiscal conditions

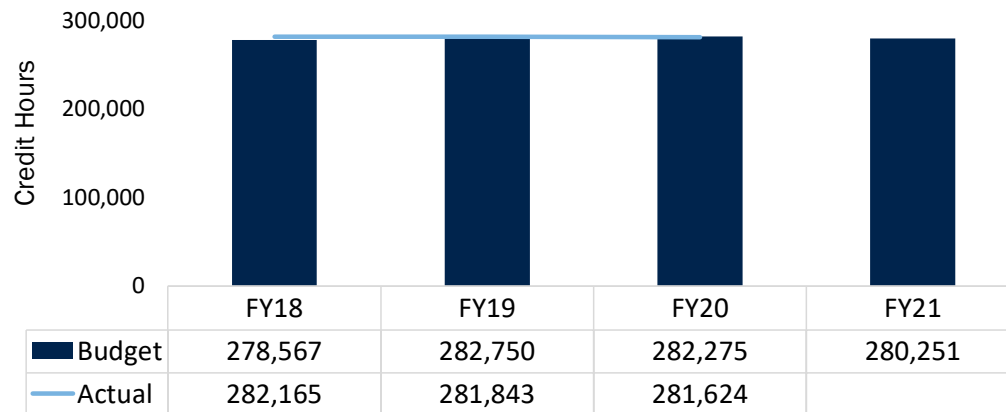
- Developed and implemented the UMaine Plan for Phased Continuity of the Research Enterprise
- Quantifying research losses and minimizing impact on the unprecedented growth of research at UMaine
- Freeing up of MEIF funds that supported faculty producing low MEIF-ROI to invest in high ROI R&D strategic initiatives
- Investment of Research Reinvestment Funds to support the UMS R&D Plan strategic initiatives, contributing to significant growth in research and goal of becoming an R1 institution, including through growth in doctoral students
- Pilot program for a fraction of IDC return to ASCC (largest center) to support operational expenses to support ASCC's on-going sponsored research growth
- Review of productivity/relevance of VPRDGS Centers and Institutes

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## UMaine Enrollment (March FFT)

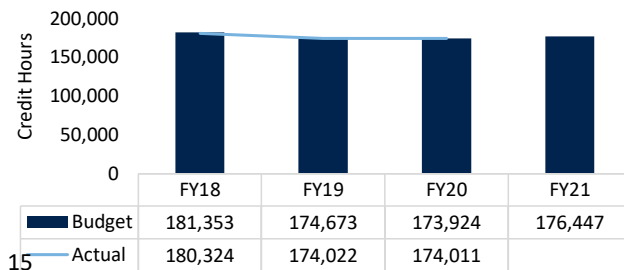
### Total Credit Hour Enrollment (excludes Early College)



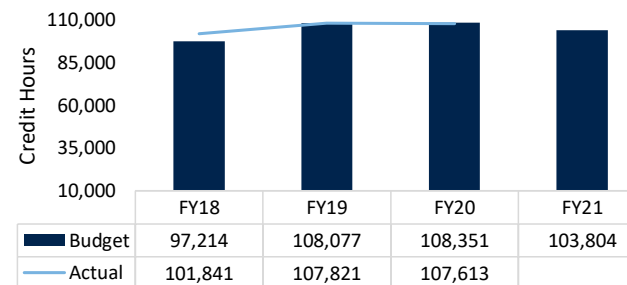
### FY21 Enrollment Budget

Budget	Actual
0.7% below FY20	0.5% below FY20

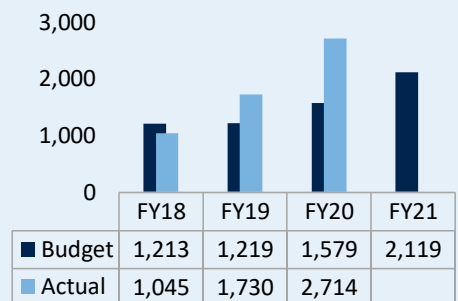
### In-State (excludes Early College)



### Out-of-State



### Early College

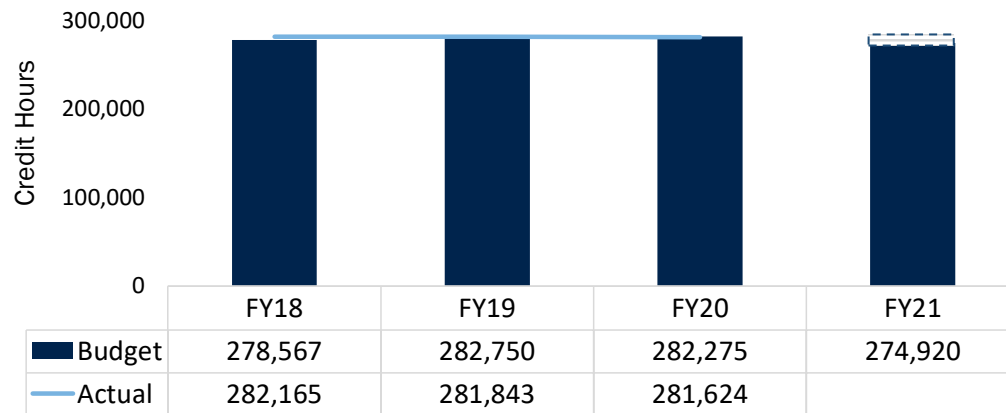


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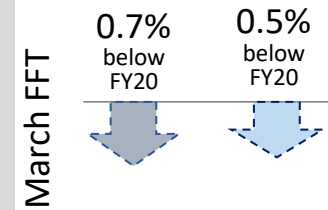


## UMaine Enrollment (June 2020)

### Total Credit Hour Enrollment (excludes EC)

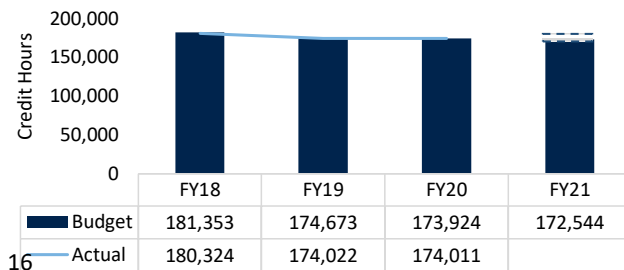


### FY21 Enrollment Budget

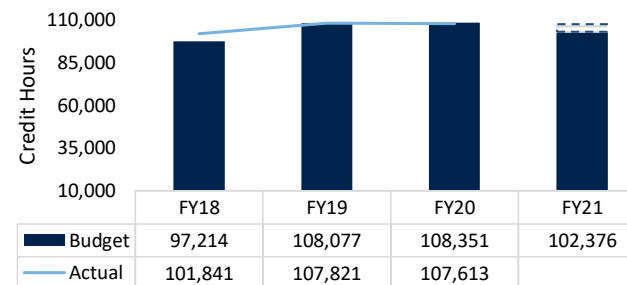


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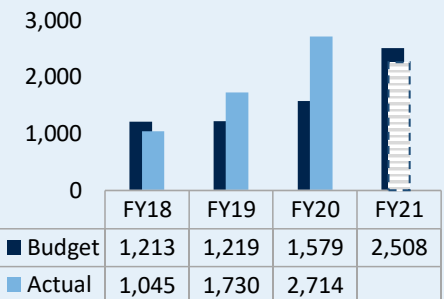
### In-State (excludes EC)



### Out-of-State

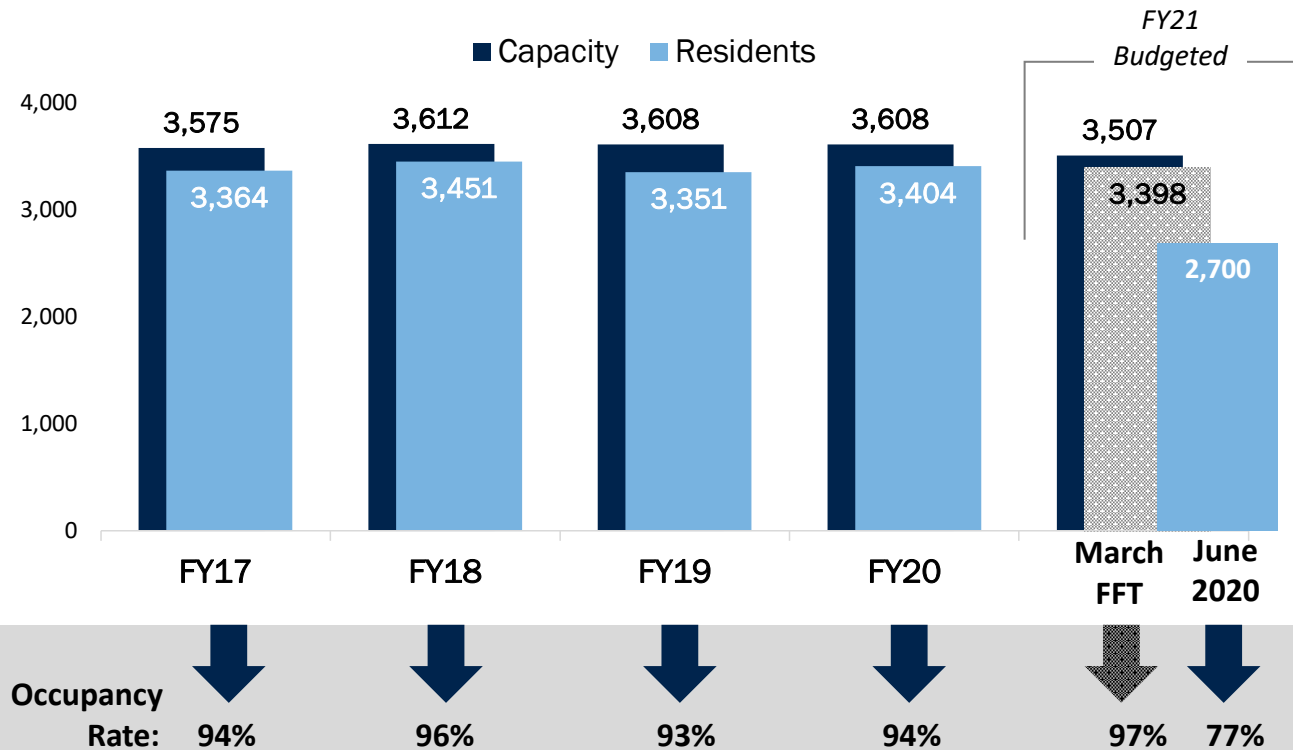


### Early College





## Residence Hall Occupancy



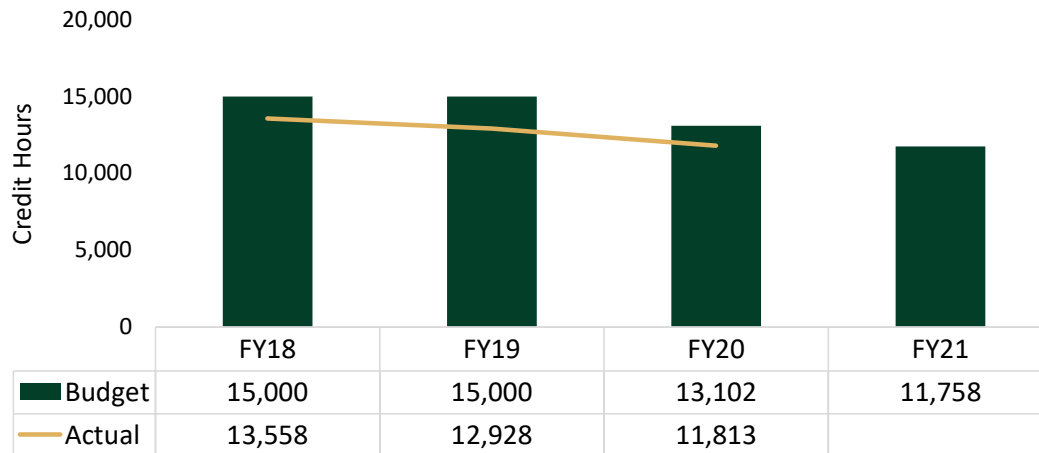
5.2



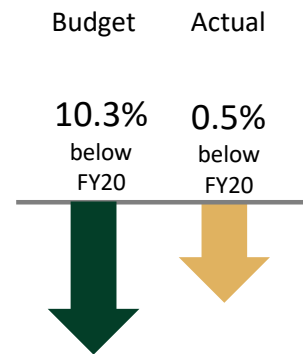


## UMM Enrollment (March FFT)

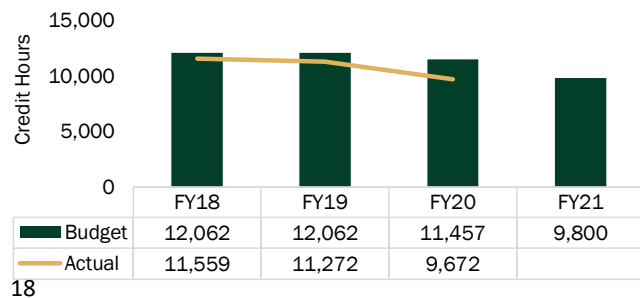
### Total Credit Hour Enrollment (excludes EC)



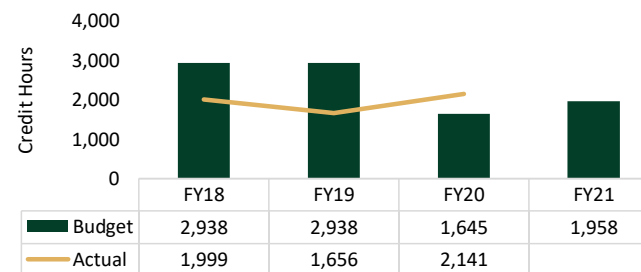
### FY21 Enrollment Budget



### In-State (excludes EC)

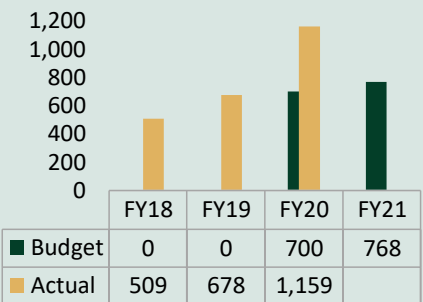


### Out-of-State



5.2

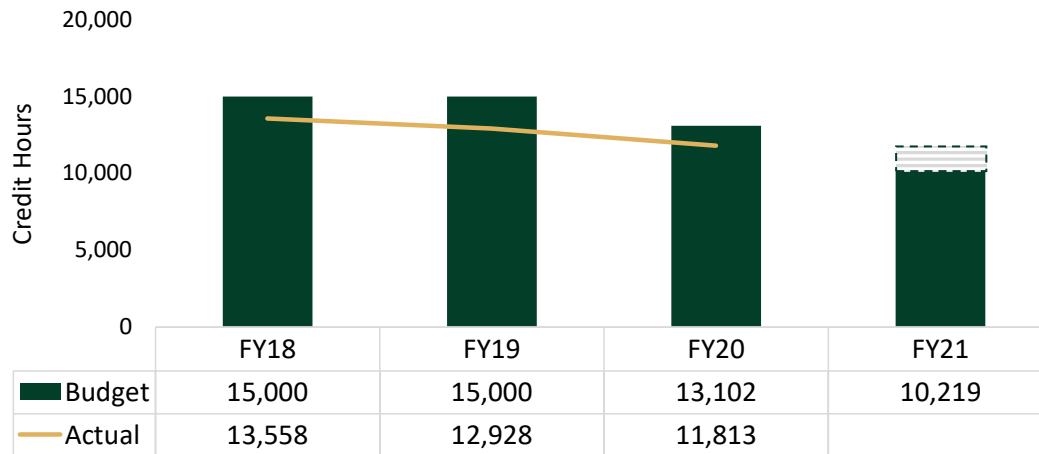
### Early College



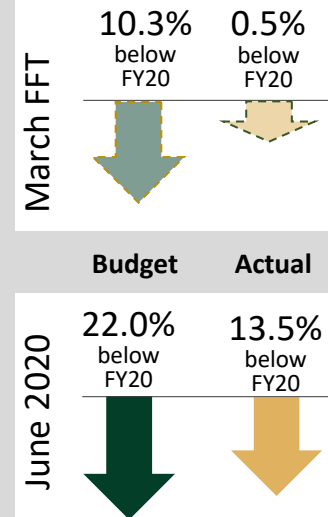


## UMM Enrollment (June 2020)

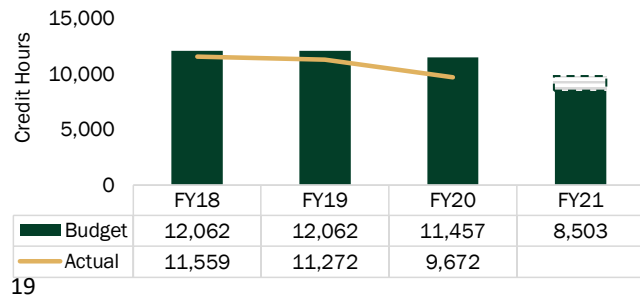
### Total Credit Hour Enrollment (excludes Early College)



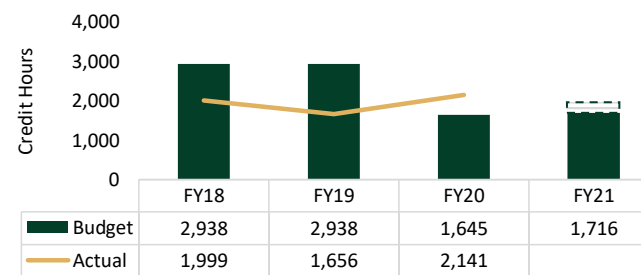
### FY21 Enrollment Budget



### In-State (excludes Early College)

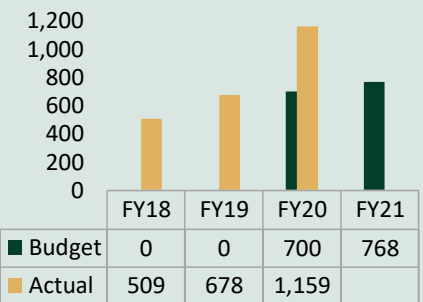


### Out-of-State



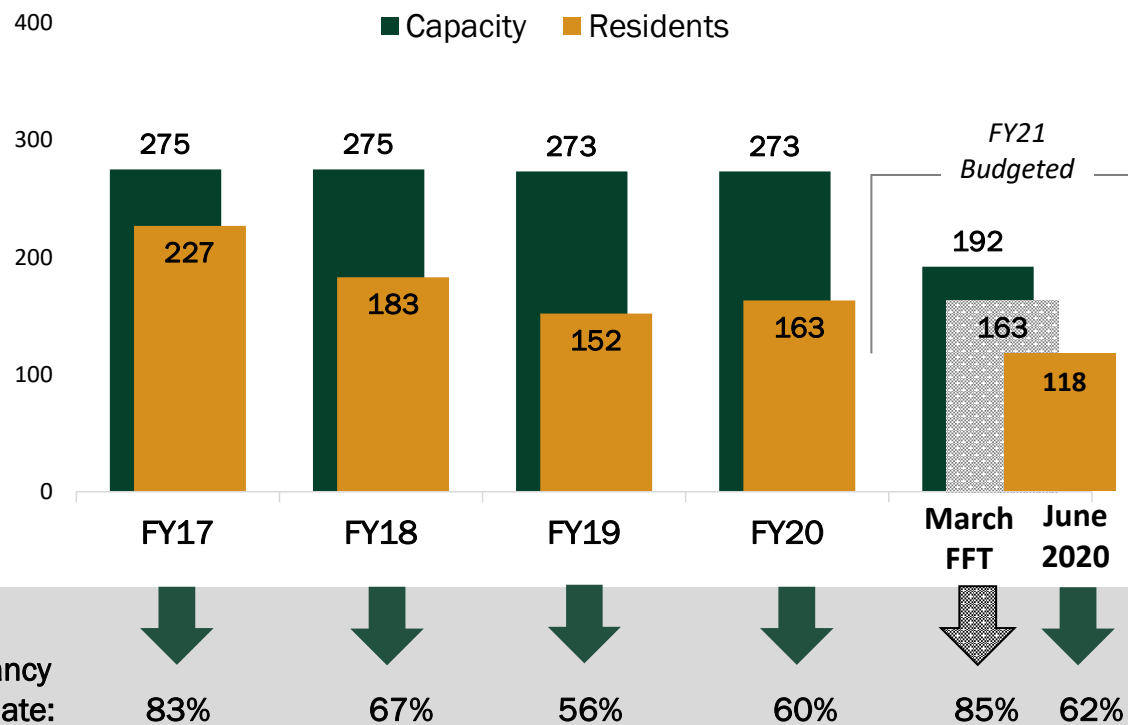
5.2

### Early College





## Residence Hall Occupancy



Occupancy  
Rate:







## June 24<sup>th</sup> FY2021 budget submission enrollment assumptions

5.2



### UMM

#### New Students

- Original fall 2020 incoming class target **125**
- Budget assumes **68** first year students by October census
- Current net confirmations June 12, 2020 **68**

#### Returning Students

- Current enrollment flat over 19-20: **318 vs 321 (down 1%)**
- Focus on Early College enrollment



Reflects very serious concerns for the viability of the UMM campus.

21



## Steps to address the challenges we face with UMM:

5.2



- Proposing to suspend the athletics program
- Accelerating UMM as a regional campus, operationalize by Spring 2021
- New model for UMM's structure
  - Reduce programs and adopt UMaine's
  - Host select new programs from other UMS campuses (e.g. nursing from UMA)
- Re-align UMM as UMaine's coastal college with elimination of redundancies in staff/services
- Absorb UMM budget into UMaine budget for 2022

22



5.2

Questions?



# UNIVERSITY OF SOUTHERN MAINE

## *FY 2021 Budget Presentation*

*University of Maine System Board of Trustees*  
*Finance/Facilities/Technology Committee*

**June 24, 2020**



## FY21 Revised Budget Overview

5.3

- Like other Institutions of Higher Education, USM faces significant financial challenges related to COVID-19. A ready component of these challenges is the large degree of financial impact that remains unknown.
- USM is responding to potentially significant budget implications by taking the following key steps:
  - Utilizing FY21 budget scenario modeling that forecasts mild, moderate and severe operating scenarios. These scenarios reflect circumstances in which key revenue drivers are, to one degree or another, severely compromised.
  - Acknowledging the significant liquidity challenge that USM is likely to face and mining the University's balance sheet for matching liquidity to meet the moment.
- USM leadership has emphasized that, while COVID-19 will have a lasting impact on higher education, the budget impact for the University is likely to be one-time → **but it portends to be a significant one-time event, and USM needs to address it accordingly.**

## FY21 Budget Scenario Planning

- FY21 budget scenario modeling at USM began in earnest in April and has enabled the University to review numerous potential operating outcomes → the June 8 budget submission serves as proxy for a “mild” revenue event, wherein revenues decline by approximately \$6 million, or 5%.
- While there are myriad variables that could—and likely will—affect USM’s budget, results in three major revenue categories have an outsized effect on budget planning: (1) Enrollment; (2) Fall Operations; (3) State Appropriation.
  - Enrollment: decline of ~4%, with tail-off in in-state UG, but notable strength in GRAD. Budget translation is better than CH %.
  - Fall Operations: USM is planning for multiple operating scenarios.
  - State Appropriation: USM has modeled 5%, 10% and 15% reductions to its state appropriation to reflect mild, moderate and severe scenarios that the University could face.

5.3

## FY21 Budget Submission – June 8 Version

5.3

- By conservatively accounting for enrollment, capturing modest adjustments to fall operations, and maintaining a flat state appropriation level, **USM's revised budget submission is a blended budget scenario that matches a mild outcome.**
- June 8 budget submission reduces revenue by **\$5.6 million**.
  - Tuition / Fees: **-\$2.5 million**
  - Housing / Dining: **-\$2.4 million**
  - Appropriation: **-\$0.4 million**
  - Scholarships/Other Revenue: **-\$0.3 million**
- To match revenue loss, USM identified the following spending reductions:
  - Line items: Travel (-60%); Fuel & Electricity (-8%); Supplies & Services (-8%); Other Expenses (-8%); Maintenance & Alterations (-5%): **\$2.4 million**
  - Delayed budget initiatives / delayed investments: **\$1.4 million**
  - One-time utilization of gift and other special revenue accounts to supplement operating expenditures: **\$1.8 million**

## FY21 Budget – Post-June 8 Submission

- Following submission of the June 8 budget, USM has taken next steps to ensure preparedness for moderate and severe operating scenarios.
- Colleges and Departments are identifying reductions in non-compensation spending, with submissions due to the CBO's Office on June 26.
  - Targets of 5% and 10%.
  - Some reductions (e.g., 60% Travel, 8% Supplies & Services) are already included.
  - Colleges and Departments can utilize other resources to meet reduction targets (e.g., FC10 / FC20 balances, increased revenue)
- President's Cabinet is reviewing all liquid non-financial University assets.
- Delayed 3% compensation provides budget savings of approximately \$2.9 million.
- E&G Reserve: USM maintains a \$6 million reserve account, a portion of which it is prepared to tap to address moderate and severe scenarios.

5.3



# Budget Measures Taken to Balance

## Line-item Expense Reductions

**\$2,544,302**

**5.3**

Travel (-60%): \$760,264

Fuel & Electricity (-8%): \$276,260

Supplies & Services (-8%): \$390,984

Maintenance & Alterations (-5%): \$162,951

Memberships, Contributions & Sponsorships (-12%): \$28,015

Other Expenses (-8%): \$425,269

## Soft Money Deployment

**\$1,805,458**

Fund Code 10: \$200,000

Fund Code 20: \$1,605,458

## Delaying Initiatives/Investments

**\$975,873**

Wishcamper Parking Lot Project: \$200,000

New Positions: \$145,000

Residence Hall Furniture: \$300,000

## Baseline Reductions

**\$420,203**

Merit Scholarships: \$200,000

Athletics: \$130,203

Admissions Travel: \$40,000

## USM FY 2021 Budget: E&G (Excluding Maine Law)

		FY20	FY21 (March)	FY21 (June)	\$ Change (March-June)	% Change
Revenue	Tuition & Fees	\$75,728,193	\$77,891,911	\$75,362,732	(\$2,529,179)	-3.2%
	Less: Waivers/Scholarships	(16,321,551)	(17,621,971)	(17,421,971)	200,000	-1.1%
	Appropriation	48,098,693	47,542,541	47,109,624	(432,917)	-0.9%
	Indirect Cost Recovery	3,525,000	3,525,000	3,525,000	-	
	Investment Income	120,000	127,165	114,448	(12,717)	-10.0%
	Sales/Services/Other	3,433,151	3,843,521	3,459,161	(384,360)	-10.0%
	Total E&G Revenue	\$114,583,486	\$115,308,167	\$112,148,994	(\$3,159,173)	-2.7%
Expense	Personnel Expense*	81,668,276	83,305,379	83,278,895	(26,484)	0.0%
	Fuel/Electricity	3,066,649	2,547,739	2,343,918	(203,821)	-8.0%
	Supplies/Services	5,597,663	6,266,812	5,699,114	(567,698)	-9.1%
	Shared Services	12,610,098	12,698,591	12,698,591	-	
	Travel	1,139,486	1,288,858	501,611	(787,247)	-61.1%
	Maintenance & Alterations	1,921,301	2,156,444	2,048,610	(107,834)	-5.0%
	Depreciation	6,781,045	7,099,059	7,099,059	-	
	Interest	601,043	546,640	546,640	-	
	Other Expenses & Transfers	5,016,951	3,438,430	802,929	(2,635,501)	-76.6%
	Total Other Expenses & Transfers	36,734,236	36,042,573	31,740,472	(4,302,101)	-11.9%
	Total E&G Expense	\$118,402,512	\$119,347,952	\$115,019,367	(\$4,328,585)	-3.6%
	Operating Increase (Decrease)	(\$3,819,026)	(\$4,039,785)	(\$2,870,373)	\$1,169,412	-28.9%
Modified Cash Flow	Add back Depreciation	6,781,045	7,099,059	7,099,059	-	
	Less: Capital Expenditures	(1,665,247)	(1,699,997)	(1,699,997)	-	
	Less: Debt Service Principal	(1,296,772)	(1,359,277)	(1,359,277)	-	
	Free Cash Flow	\$0	\$0	\$1,169,412		

FY20 Base Budget as of June 8, 2020

\* FY21 Base Budget includes \$2.0 million in attrition

5.3

## USM FY 2021 Budget: Auxiliary

		FY20	FY21 (March)	FY21 (June)	\$ Change (March-June)	% Change
Revenue	<b>Tuition &amp; Fee Revenue</b>	\$1,227,714	\$1,129,658	\$1,073,175	(\$56,483)	-5.0%
	<b>Less: Waivers/Scholarships</b>	(400,000)	(500,000)	(450,000)	50,000	-10.0%
	<b>Dining &amp; Residence</b>	12,783,470	13,201,965	10,826,096	(2,375,869)	-18.0%
	<b>Sales/Services/Other</b>	641,800	682,877	614,590	(68,287)	-10.0%
	<b>Total Auxiliary Revenue</b>	<b>\$14,252,984</b>	<b>\$14,514,500</b>	<b>\$12,063,861</b>	<b>(\$2,450,639)</b>	<b>-16.9%</b>
Expense	<b>Personnel Expense</b>	2,495,467	2,548,863	2,481,615	(67,248)	-2.6%
	<b>Fuel/Electricity</b>	984,664	905,499	833,060	(72,439)	-8.0%
	<b>Supplies/Services</b>	4,656,358	4,887,311	4,496,327	(390,984)	-8.0%
	<b>Travel</b>	16,600	25,572	10,228	(15,344)	-60.0%
	<b>Maintenance &amp; Alterations</b>	947,918	1,102,391	1,047,274	(55,117)	-5.0%
	<b>Depreciation</b>	1,174,780	1,133,705	1,133,705	-	
	<b>Interest</b>	1,020,884	934,343	934,343	-	
	<b>Other Expense</b>	2,299,034	2,416,453	1,913,865	(502,588)	-20.8%
<b>Total Auxiliary Expense</b>		<b>\$13,595,705</b>	<b>\$13,954,137</b>	<b>\$12,850,417</b>	<b>(\$1,103,720)</b>	<b>-7.9%</b>
<b>Operating Increase (Decrease)</b>		<b>\$657,279</b>	<b>\$560,363</b>	<b>(\$786,556)</b>	<b>(\$1,346,919)</b>	<b>-240.4%</b>
Modified Cash Flow	<b>Add back Depreciation</b>	1,174,780	1,133,705	1,133,705	-	
	<b>Less: Capital Expenditures</b>	(22,850)	(222,588)	(22,850)	199,738	-89.7%
	<b>Less: Debt Service Principal</b>	(1,748,810)	(1,471,480)	(1,471,480)	-	
	<b>Free Cash Flow</b>	<b>\$60,399</b>	<b>\$0</b>	<b>(\$1,147,181)</b>		

FY20 Base Budget as of June 8, 2020

# USM Comprehensive FY 2021 Budget: E&G and Auxiliary

		FY20	FY21 (March)	FY21 (June)	\$ Change (March-June)	% Change
Revenue	Tuition & Fees	\$76,955,907	\$79,021,569	\$76,435,907	(\$2,585,662)	-3.3%
	Dining & Residence	12,783,470	13,201,965	10,826,096	(2,375,869)	-18.0%
	Less: Waivers/Scholarships	(16,721,551)	(18,121,971)	(17,871,971)	250,000	-1.4%
	Appropriation	48,098,693	47,542,541	47,109,624	(432,917)	-0.9%
	Indirect Cost Recovery	3,525,000	3,525,000	3,525,000	-	
	Investment Income	120,000	127,165	114,448	(12,717)	-10.0%
	Sales/Services/Other	4,074,951	4,526,398	4,073,751	(452,647)	-10.0%
	<b>Total Revenue</b>	<b>\$128,836,470</b>	<b>\$129,822,667</b>	<b>\$124,212,855</b>	<b>(\$5,609,812)</b>	<b>-4.3%</b>
Expense	Personnel Expense*	\$84,163,743	\$85,854,242	\$85,760,510	(93,732)	-0.1%
	Fuel/Electricity	4,051,313	3,453,238	3,176,978	(276,260)	-8.0%
	Supplies/Services	10,254,021	11,154,123	10,195,441	(958,682)	-8.6%
	Shared Services	12,610,098	12,698,591	12,698,591	-	
	Travel	1,156,086	1,314,430	511,839	(802,591)	-61.1%
	Maintenance & Alterations	2,869,219	3,258,835	3,095,884	(162,951)	-5.0%
	Depreciation	7,955,825	8,232,764	8,232,764	-	
	Interest	1,621,927	1,480,983	1,480,983	-	
	Other Expenses & Transfers	7,315,985	5,854,883	2,716,794	(3,138,089)	-53.6%
	<b>Total Other Expenses &amp; Transfers</b>	<b>47,834,474</b>	<b>47,447,847</b>	<b>42,109,274</b>	<b>(5,338,573)</b>	<b>-11.3%</b>
	<b>Total Expense</b>	<b>\$131,998,217</b>	<b>\$133,302,089</b>	<b>\$127,869,784</b>	<b>(\$5,432,305)</b>	<b>-4.1%</b>
	<b>Operating Increase (Decrease)</b>	<b>(\$3,161,747)</b>	<b>(\$3,479,422)</b>	<b>(\$3,656,929)</b>	<b>(\$177,507)</b>	<b>5.1%</b>
Modified Cash Flow	Add back Depreciation	7,955,825	8,232,764	8,232,764	-	
	Less: Capital Expenditures	(1,688,097)	(1,922,585)	(1,722,847)	199,738	-10.4%
	Less: Debt Service Principal	(3,045,582)	(2,830,757)	(2,830,757)	-	
	<b>Free Cash Flow</b>	<b>\$60,399</b>	<b>\$0</b>	<b>\$22,231</b>		

FY20 Base Budget as of June 8, 2020

\* FY21 Base Budget includes \$2.0 million in attrition

5.3

# Reserves

5.3

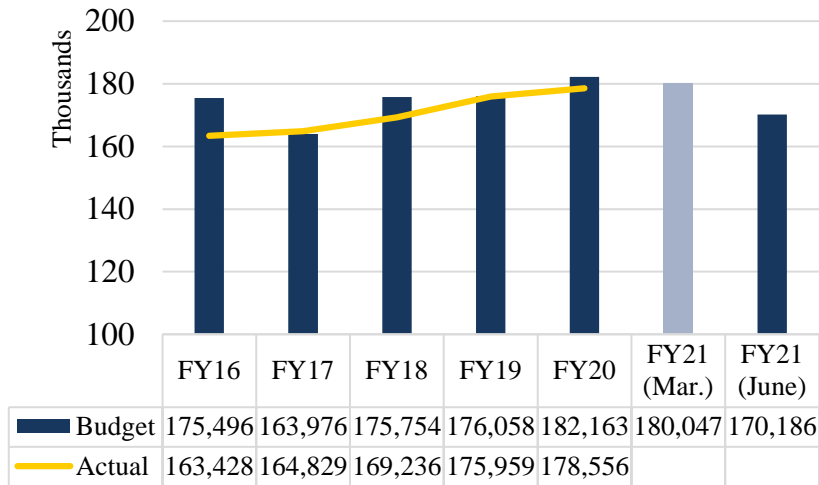
			%
<b>Education &amp; General (1)</b>	<b>FY18</b>	<b>FY19</b>	<b>Change</b>
E&G Reserve	\$10,609,569	\$6,753,149	-36.3%
Risk Management	-	-	
Budget Stabilization	-	-	
Funds Functioning as Endowments	400,564	393,585	-1.7%
Internally Designed Projects	3,000,145	2,561,582	-14.6%
Facility Projects and Capital Planning	4,618,354	4,105,428	-11.1%
Cost Sharing and Other	(621,446)	(551,032)	-11.3%
<b>Subtotal</b>	<b>\$18,007,186</b>	<b>\$13,262,712</b>	<b>-26.3%</b>

			%
<b>Auxiliary</b>	<b>FY18</b>	<b>FY19</b>	<b>Change</b>
Auxiliary Enterprises	\$72,510	(\$85,353)	-217.7%
<b>Subtotal</b>	<b>\$72,510</b>	<b>(\$85,353)</b>	<b>-217.7%</b>

(1) Implementation of GASB 75 (OPEB) balance: (\$19,490,672)

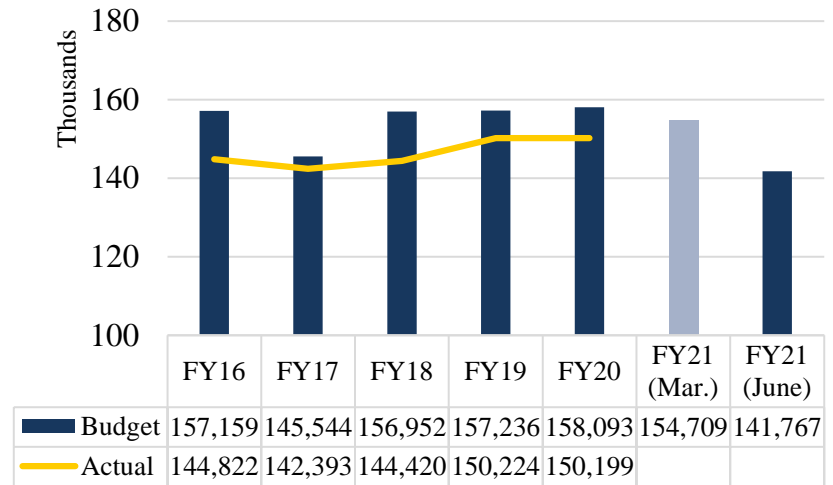
# FY21 Credit Hour Summary

## Total Credit Hour Enrollment\*



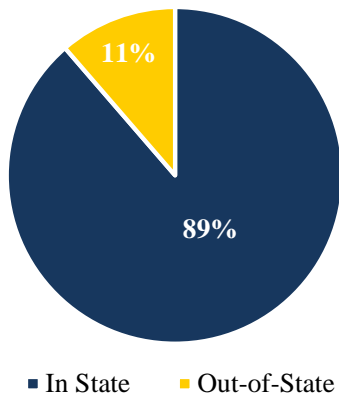
\*Splits summer credit hours

## In-State

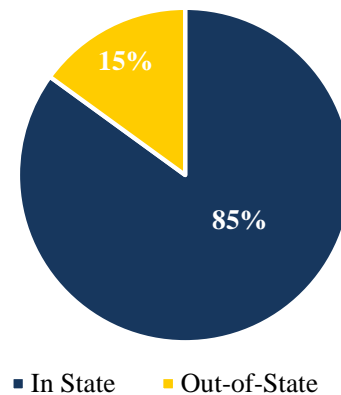


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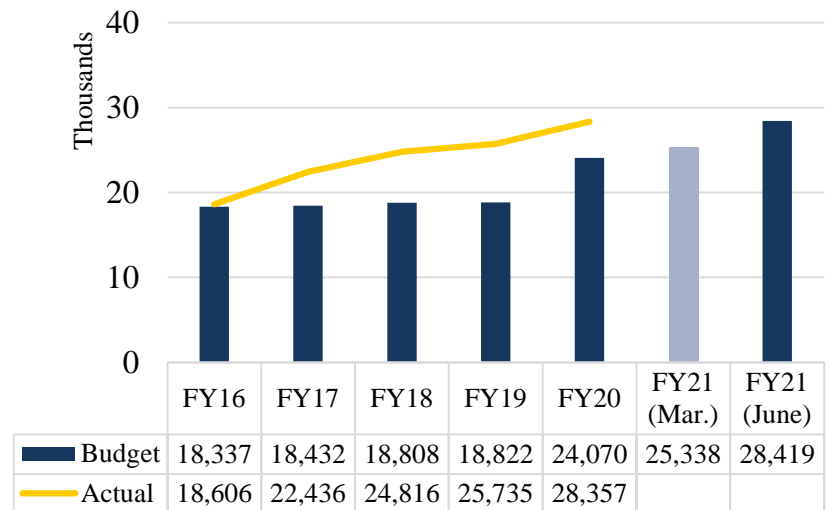
## FY16 Credit Hour Mix



## FY20 Credit Hour Mix

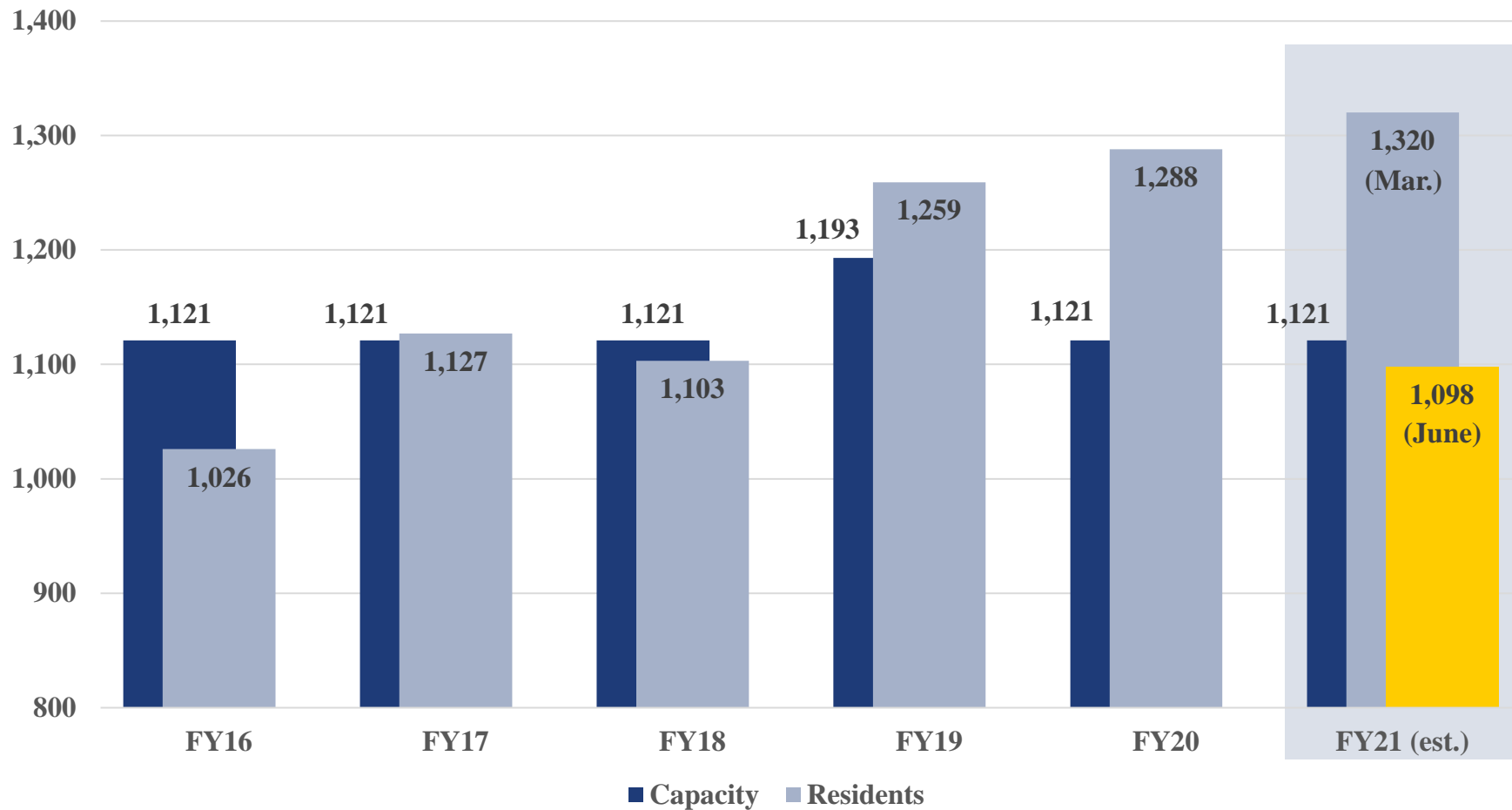


## Out-of-State



# FY21 Residence Hall Capacity/Utilization

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# **FY2021 Budget Presentation**

**June 24, 2020**

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## FY 2021 Academic & Budget Priorities

5.4

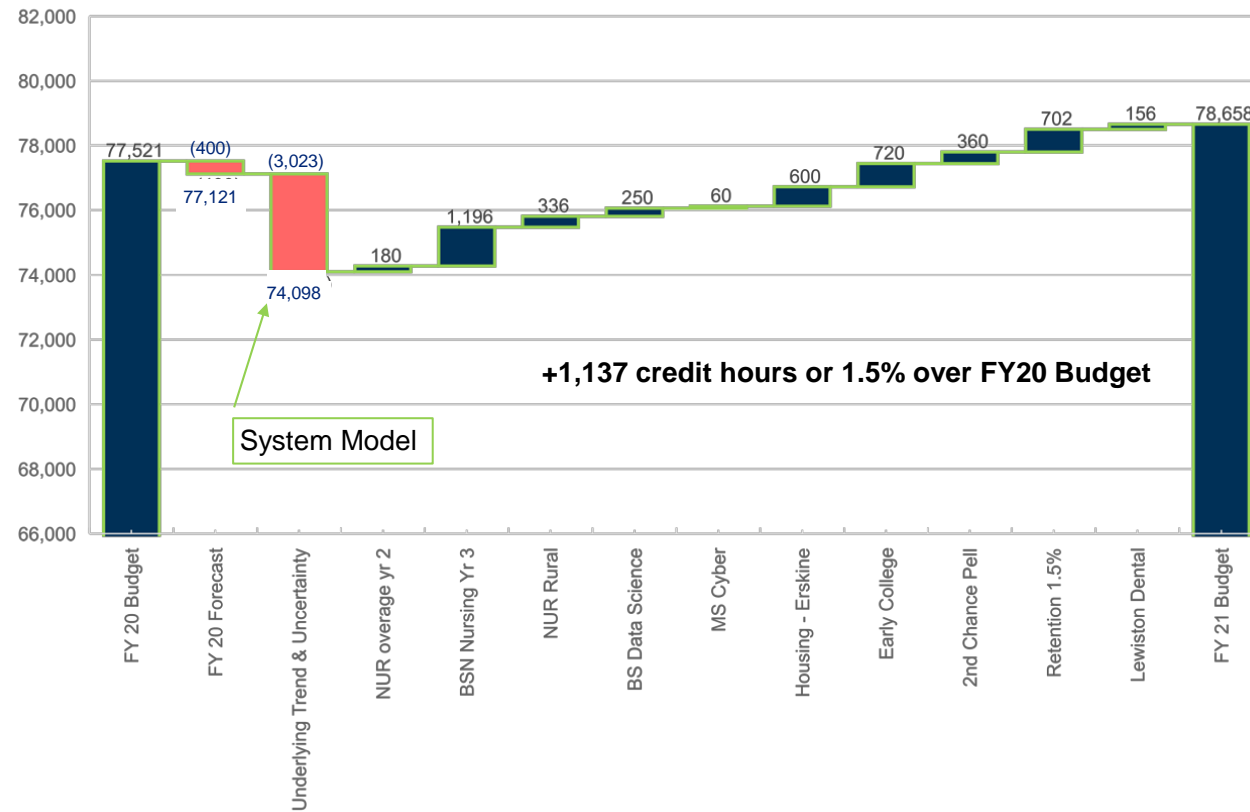
- Nursing (pre-licensure BSN)
- Data Science
- Graduate Programs
  - Cyber Security
  - Substance Use Disorders
- Housing Expansion (Erskine Hall)
- Early College Continued Expansion
- Dental Assisting at Lewiston (LAC)
- New Advising Model: Improved Retention
- Second Chance Pell Expansion
  - Expansion to Bachelor's Degrees
  - Expansion to Bolduc, Mountain View and Long Creek
  - Classroom Expansion at Maine State Prison
- Pursue New Opportunities through Programs of the Future
- Education Pathways State Program Approval



# Enrollment Projection

Includes Early College

## FY 21 Enrollment Waterfall



## FY 2021 Budget Overview

- UMA FY21 budget is balanced, \$11.7MM in reserves
- Enrollment projection is conservative
- Built in contingency account, \$200,000
- Increased student aid by 7.5%, \$274,703
- Increased capital investment, \$86,204
- Created nursing faculty PhD fund, \$30,000
- Included housing expansion (Erskine Hall), \$318,000



## FY 2021 Budget Balancing Measures

- Increased enrollment due to new & expanded programs, improved retention, and housing, \$342,322
- Increased tuition by CPI (2.5%), \$570,671
- Differential tuition for Architecture and Dental programs, \$674,450
  - ARC increase of \$115/credit hour, \$273,975
  - DEA increase of \$100/credit hour, \$26,400
  - DEH increase of \$325/credit hour, \$374,075
- Departmental operating adjustments, \$384,141
- Attrition factor to 3.5%, \$415,360
- Transition to PayPath for credit card fee pass through, \$100,000
- Shared services increase mitigated by a position elimination, resulting in a net decrease of \$130,506
- Restructuring & Reorganization to offset cost of personnel increases & new positions, \$985,431



# FY 2021 Budget Summary

## University of Maine at Augusta - FY21

### Proposed Educational and General (E&G)

Total Revenue	39,693,377
Total Expense	<u>(39,906,375)</u>
Net Operating	(212,998)
Modified Cash Flow	
Add Back Depreciation	1,883,660
Less Capital & Debt Service	<u>(1,183,175)</u>
	<u>700,485</u>
<b>FY21 Total Net</b>	<b>487,487</b>

### Proposed Auxiliary (AUX)

Total Revenue	423,786
Total Expense	<u>(721,704)</u>
Net Operating	(297,918)
Modified Cash Flow	
Add Back Depreciation	15,771
Less Capital & Debt Service	<u>(16,825)</u>
	<u>(1,054)</u>
<b>FY21 Total Net</b>	<b>(298,972)</b>

**FY21 E&G and AUX Total Net \$188,515**



## FY 2021 Budget: E&G and Auxiliaries

		<u>FY20</u>	<u>FY21</u>	<u>\$ Change</u>	<u>% Change</u>
Revenue	Tuition & Fees	\$ 22,741,777	\$ 24,291,841	\$ 1,550,064	6.8%
	Dining & Residence	256,413	470,586	\$ 214,173	83.5%
	Less: Waivers/Scholarships	(3,658,646)	(3,933,349)	\$ (274,703)	7.5%
	Appropriation	18,366,360	18,466,112	\$ 99,752	0.5%
	Indirect Cost Recovery	160,885	160,885	\$ -	0.0%
	Sales/Services/Other	1,849,533	661,088	\$ (1,188,445)	-64.3%
	<b>Total E&amp;G_AUX Revenue</b>	<b>\$ 39,716,322</b>	<b>\$ 40,117,163</b>	<b>\$ 400,841</b>	<b>1.0%</b>
Expense	Personnel Expense	27,673,278	27,297,596	(375,682)	-1.4%
	Fuel/Electricity	718,696	738,162	19,466	2.7%
	Supplies/Services	2,543,546	1,770,444	(773,102)	-30.4%
	Shared Services	4,934,782	4,804,276	(130,506)	-2.6%
	Travel	329,641	234,271	(95,370)	-28.9%
	Maintenance & Alterations	764,984	762,860	(2,124)	-0.3%
	Depreciation	1,717,697	1,899,431	181,734	10.6%
	Other Expense	3,088,780	3,121,039	32,259	1.0%
	<b>Total E&amp;G_AUX Expense</b>	<b>\$41,771,404</b>	<b>\$40,628,079</b>	<b>\$1,143,325</b>	<b>-2.7%</b>
	Operating Increase (Decrease)	(\$2,055,082)	(\$510,916)	\$1,544,166	-75.1%
Modified CashFlow	Add back Depreciation	1,717,697	1,899,431	181,734	10.58%
	Less Capital Expenditures	(724,433)	(810,637)	(86,204)	11.90%
	Less Debt Service	(356,365)	(389,363)	(32,998)	9.26%
	<b>Net Change:</b>	<b>(\$1,418,183)</b>	<b>\$188,515</b>	<b>\$1,606,698</b>	<b>-113.3%</b>



## FY2021 Adjustments Since First Reading in March

**FY21 Budgeted Balance**      \$ 116,121

FFT First Reading in March

### Revenue Adjustments:

- State Appropriation      -804,148
- Residence Revenue      -121,491
- Sale/Service/Auxiliary      -1,054,500
- 1,980,139**

3% increase not approved by the Legislature  
Reduce # of beds by 25 to accommodate COVID-19 planning  
Transition textbook purchases to eCampus

### Expense Adjustments:

- Salaries & Benefits      -702,786
- Attrition      -167,760
- 870,546

Reorganization & Restructuring (10 FTE)  
Increase attrition factor by 0.5% to 3.5%

Other Expenses      -1,045,124

Transition to eCampus, travel & misc adjustments

Capital Expenditures      -136,863

Maintain CapEx funding for depreciation at FY20 level, 63%

**-2,052,533**

**Net Adjustments**      **72,394**

**FY21 Budgeted Balance**      \$ 188,515

FFT Second Reading in June



## FY2021 Potential Challenges & Options

- **Credit Hour Decline:**

- 5% = \$1,141,075
- 10% = \$2,282,150
- 15% = \$3,423,225

- **Residence Hall Reimbursements:**

- Close at Thanksgiving = \$ 50,926
- Close at October Break = \$144,290
- Close for Semester = \$233,410

- **Appropriation Reduction:**

- 5% = \$ 923,305
- 10% = \$1,846,611
- 15% = \$2,769,917

- **Uncommitted Budget:**

\$200,000	Contingency Account
188,515	Budgeted Balance
<u>273,958</u>	Uncommitted Cap Ex
\$662,473	

- **Federal Relief:**

\$675,763	CARES Act - Institutional
<u>32,960</u>	SIP – Institutional
\$708,723*	

*note: expended less than \$100k in FY20.*

- **Reserves, \$11.7MM**

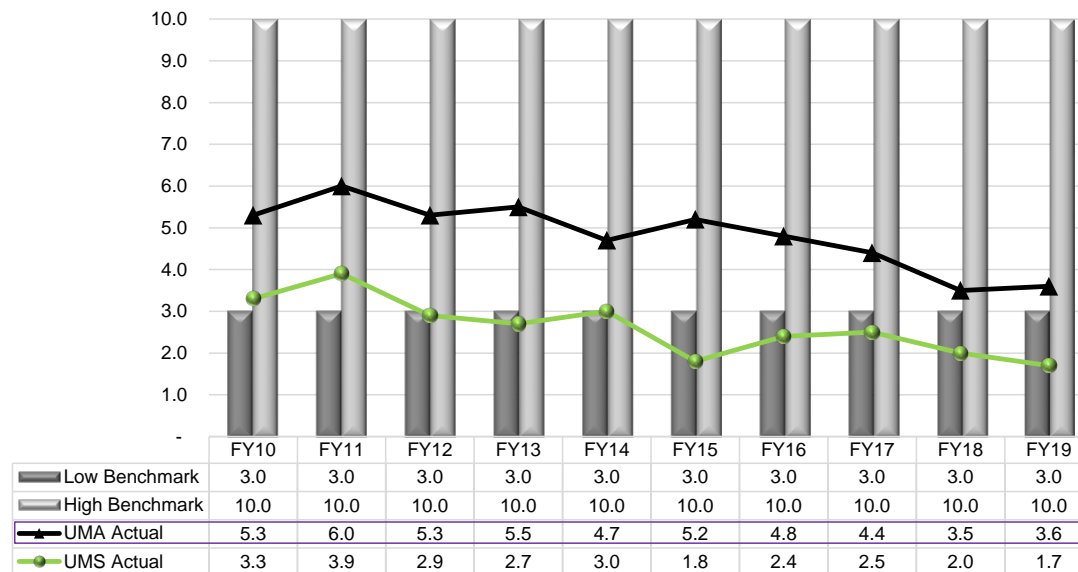
*note: Welcome Center construction on hold – planned \$4MM from Reserves*





## UMA Composite Financial Index

UMA has exceeded the low benchmark for the past 10 years, buoyed by its reserves and low debt structure.



*GASB 75 took effect in FY17*

Slide 30







*FY21 Budget  
FFT  
June 24, 2020*

## *Moderate planning outcome for The University of Maine at Farmington*

The University of Maine at Farmington FY2021 E&G revenue budget is \$27,599,603

The University of Maine at Farmington FY2021 E&G expense budget is \$30,009,634

\$500,000 in System Stabilization and \$110,000 in Early College carry-forward funds has been applied resulting in an overall working deficit of (\$2,410,031)

The University of Maine at Farmington FY2021 Auxiliary services budget is unbalanced with a (\$643,635) deficit

The University of Maine at Farmington's FY2021 comprehensive E&G and Auxiliary services budget is unbalanced with a (\$3,053,666) deficit



## Budget modifications since March FFT meeting

### E&G balancing:

(1,370,850)	as of March FFT meeting
(689,861)	removal of State appropriation for FY21
1,077,590	Reductions made to budget between March FFT and 6/5 <i>Includes: scholarship reduction (4.4%), fee revenue, FTE (3.5), travel (44%), shared service (.7%), other expenses (22%)</i>
<b>(983,121)</b>	<b>New deficit as of 6/5</b>
(1,426,909)	Reduction in credit hours based on COVID-19, EC waiver adjustment
(2,410,030)	Working deficit (includes \$110,000 Early College transfer and \$500,000 Budget Stabilization)

### Credit Hours ~ 6/24/2020 Scenario

Original Budget:	52,239
Revised Budget:	48,513
Change:	(3,726)
%:	-7.1%

### Auxiliary balancing:

82,150	Surplus as of March FFT meeting
69,031	Reductions made to budget between March FFT and 6/5 <i>Includes: travel (50%), other expenses (1.3%)</i>
<b>151,181</b>	<b>New Surplus as of 6/5</b>
(1,350,969)	Reduction in Residence Hall capacity based on COVID regulations
556,153	Reduction in payment to Sodexo for mealplans (20%)
(643,635)	Working deficit

Capacity:	975
March FFT (881 average - 920 F; 842 S):	881
Modified budget without Dakin, triples, quads:	719
Loss of rooms based on budget:	(162)
%:	-18.39%

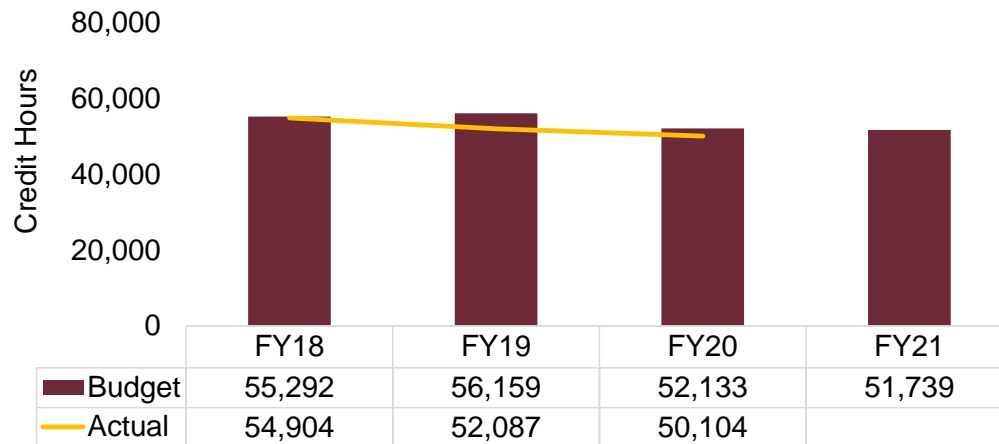




## UMF Enrollment (March FFT)

### Total Credit Hour Enrollment

(excludes Early College)



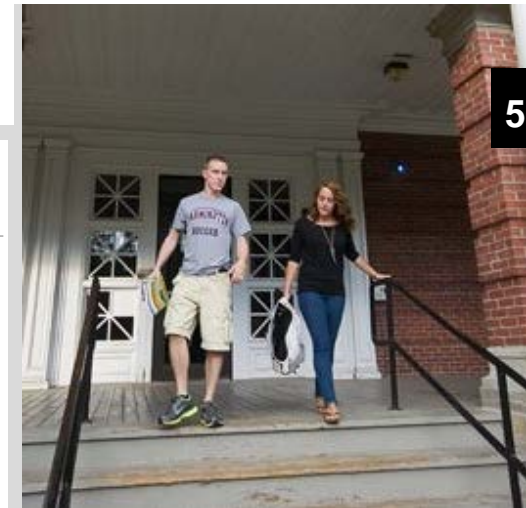
### FY21 Enrollment Budget

Budget Actual

0.8%  
below  
FY20

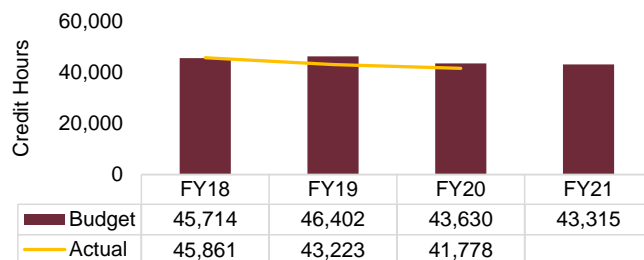


3.3%  
above  
FY20

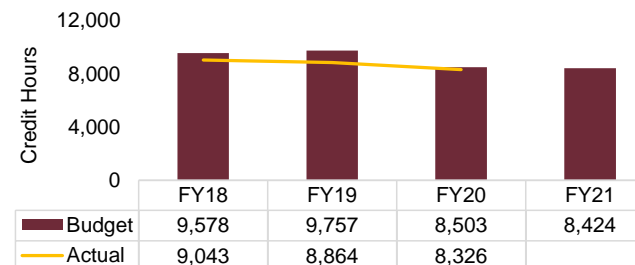


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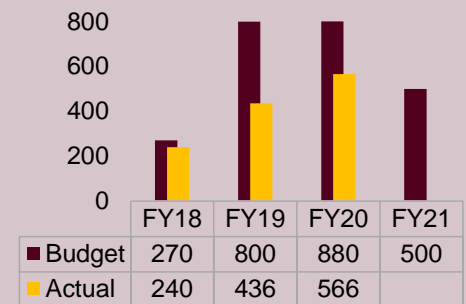
### In-State (excludes EC)



### Out-of-State



### Early College

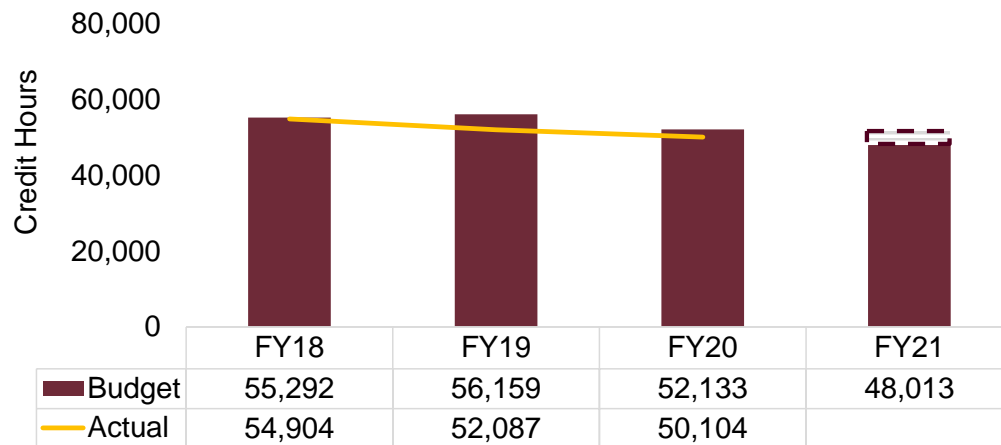




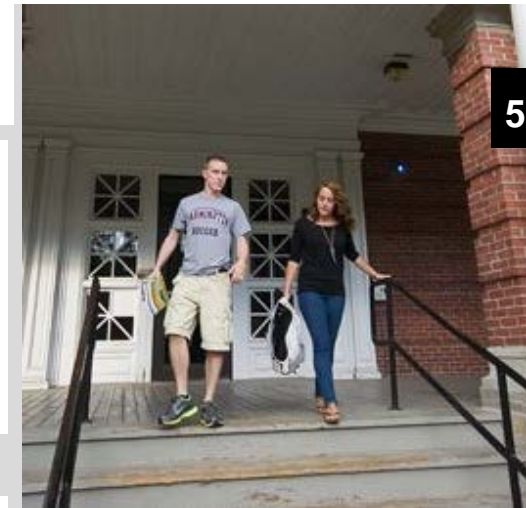
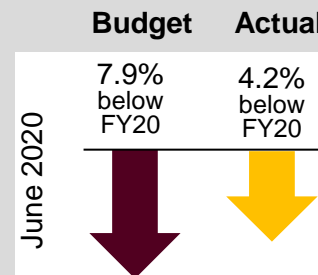
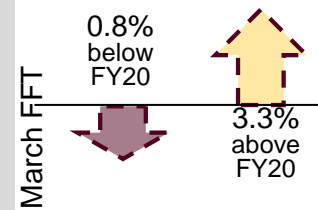
## UMF Enrollment (June 2020)

### Total Credit Hour Enrollment

(excludes Early College)

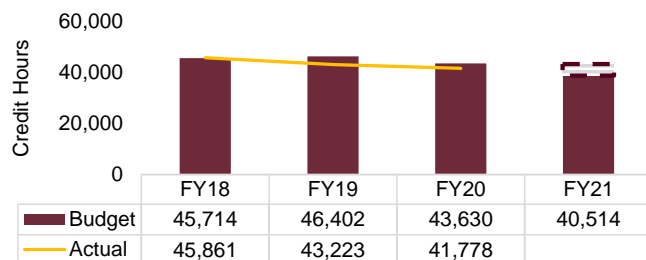


### FY21 Enrollment Budget

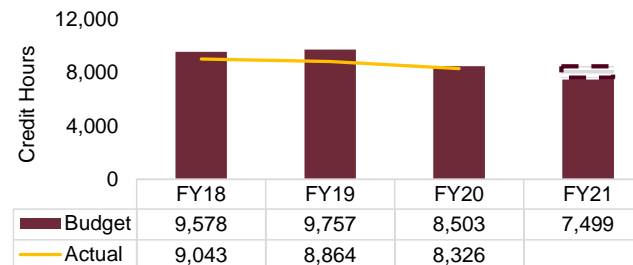


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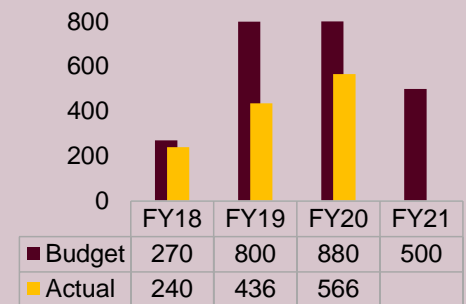
### In-State (excludes EC)



### Out-of-State



### Early College



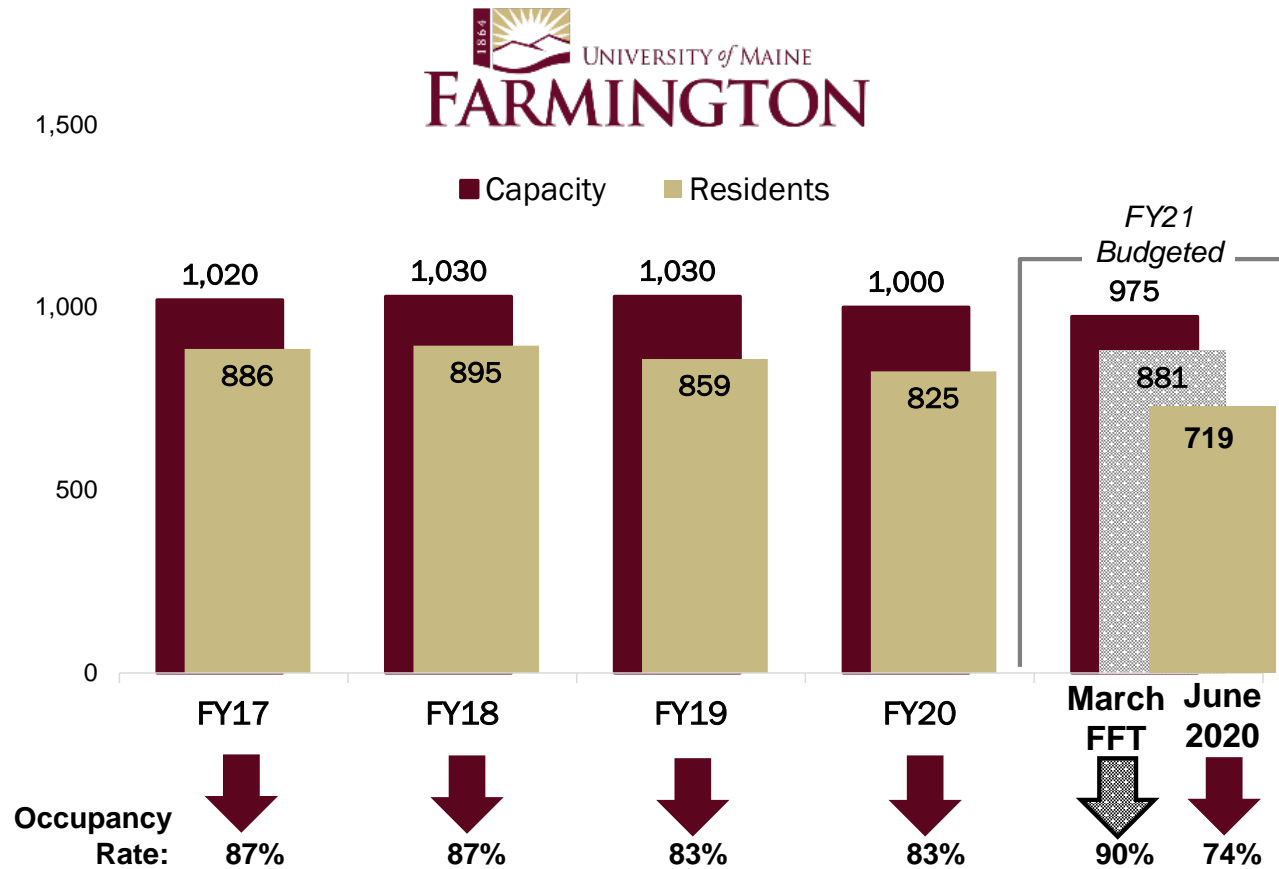


## UMF Comprehensive FY2021 Budget: E&amp;G

		3/25/2020			6/5//2020 Directive to get below (\$1M)		6/24/2020 COVID		Overall \$ Change from FY20	Overall % change from FY20
		FY2020	FY2021	\$ Change from FY20	FY2021	\$ Change from 3/25	FY2021	\$ Change from 6/5		
<b>Revenue</b>	Tuition & Fee Revenue	19,319,267	19,536,312	217,045	19,506,312	(30,000)	18,007,402	(1,498,910)	(1,311,865)	-6.79%
	Less: Waivers/Scholarships	(4,605,057)	(4,869,174)	(264,117)	(4,653,504)	215,670	(4,581,504)	72,000	23,553	-0.51%
	State Appropriation	12,978,593	13,740,959	762,366	13,051,098	(689,861)	13,051,098	0	72,505	0.56%
	Indirect Cost Recovery	200,000	225,000	25,000	225,000	0	225,000	0	25,000	12.50%
	Sales/Services/Auxiliary	763,310	897,607	134,297	897,607	0	897,607	0	134,297	17.59%
	<b>Total E&amp;G Revenue</b>	<b>28,656,113</b>	<b>29,530,704</b>	<b>874,591</b>	<b>29,026,513</b>	<b>(504,191)</b>	<b>27,599,603</b>	<b>(1,426,910)</b>	<b>(1,056,510)</b>	<b>-3.69%</b>
<b>Expenses</b>	Personnel Expenses	24,213,020	25,070,929	857,909	24,641,078	(429,851)	24,641,078	0	428,058	1.77%
	Fuel & Electricity	776,326	697,904	(78,422)	697,904	0	697,904	0	(78,422)	-10.10%
	Supplies & Services	1,350,441	1,218,417	(132,024)	1,218,417	0	1,218,417	0	(132,024)	-9.78%
	Shared Services	3,790,711	3,937,308	146,597	3,909,948	(27,360)	3,909,948	0	119,237	3.15%
	Travel	538,506	528,556	(9,950)	295,680	(232,876)	295,680	0	(242,826)	-45.09%
	Maintenance & Alterations	50,981	50,981	0	50,981	0	50,981	0	0	0.00%
	Depreciation	1,842,905	1,984,535	141,630	1,984,535	0	1,984,535	0	141,630	7.69%
	Other Expenses & Transfers	(888,741)	(758,381)	130,360	(980,201)	(221,820)	(980,201)	0	(91,460)	10.29%
	<b>Total E&amp;G Expense</b>	<b>31,674,148</b>	<b>32,730,249</b>	<b>1,056,100</b>	<b>31,818,342</b>	<b>(911,907)</b>	<b>31,818,342</b>	<b>0</b>	<b>144,193</b>	<b>0.46%</b>
Operating Increase (Decrease)		(3,018,036)	(3,199,545)	(181,509)	(2,791,829)	407,716	(4,218,739)	(1,426,910)	(1,200,703)	39.78%
<b>Modified</b>	Add Back Depreciation	1,842,905	1,984,535	141,630	1,984,535	0	1,984,535	0	141,630	7.69%
<b>Cash Flow</b>	Less Capital Expenditures	(424,030)	(445,232)	(21,202)	(445,232)	0	(445,232)	0	(21,202)	5.00%
	Less Debt Service	(392,531)	(320,608)	71,923	(340,595)	(19,987)	(340,595)	0	51,936	-13.23%
<b>Net change</b>		<b>(1,991,692)</b>	<b>(1,980,850)</b>	<b>10,842</b>	<b>(1,593,121)</b>	<b>387,729</b>	<b>(3,020,031)</b>	<b>(1,426,910)</b>	<b>(1,028,339)</b>	<b>51.63%</b>
Transfers from/(to) Budget Stabilization		500,000	500,000	0	500,000	0	500,000	0	0	0.00%
Transfers from/(to) Reserves		0	110,000	110,000	110,000	0	110,000	0	110,000	-%
<b>Net Change in Cash &amp; Reserve Transfers</b>		<b>(1,491,692)</b>	<b>(1,370,850)</b>	<b>120,842</b>	<b>(983,121)</b>	<b>387,729</b>	<b>(2,410,031)</b>	<b>(1,426,910)</b>	<b>(918,339)</b>	<b>61.56%</b>



## Residence Hall Occupancy



5.5

## UMF Comprehensive FY2021 Budget: Auxiliary

		3/25/2020			6/5//2020 Directive to get below (\$1M)		6/24/2020 Moderate		Overall \$ Change from FY20		Overall % change from FY20	
		FY2020	FY2021	\$ Change from FY20	FY2021	\$ Change from 3/25	FY2021	\$ Change from 6/5				
<b>Revenue</b>	Dining & Residence	9,273,041	9,175,916	(97,125)	9,175,916	0	7,824,947	(1,350,969)	(1,448,094)		-15.62%	
	Less: Waivers/Scholarships	(296,415)	(267,208)	29,207	(267,208)	0	(267,208)	0	29,207		-9.85%	
	Sales/Services/Auxiliary	253,700	264,825	11,125	264,825	0	264,825	0	11,125		4.39%	
<b>Total Auxiliary Revenue</b>		<b>9,230,326</b>	<b>9,173,533</b>	<b>(56,793)</b>	<b>9,173,533</b>	<b>0</b>	<b>7,822,564</b>	<b>(1,350,969)</b>	<b>(1,407,762)</b>		<b>-15.25%</b>	
<b>Expenses</b>	Personnel Expenses	1,748,897	1,776,030	27,133	1,776,030	0	1,776,030	0	27,133		1.55%	
	Fuel & Electricity	498,648	519,542	20,894	519,542	0	519,542	0	20,894		4.19%	
	Supplies & Services	3,290,408	3,346,725	56,317	3,346,725	0	2,790,572	(556,153)	(499,836)		-15.19%	
	Travel	4,275	14,480	10,205	7,239	(7,241)	7,239	0	2,964		69.33%	
	Maintenance & Alterations	47,407	47,407	0	47,407	0	47,407	0	0		0.00%	
	Depreciation	703,478	751,775	48,297	751,775	0	751,775	0	48,297		6.87%	
	Other Expenses & Transfers	2,626,137	2,453,483	(172,654)	2,422,284	(31,199)	2,422,284	0	(203,853)		-7.76%	
	<b>Total Auxiliary Expense</b>	<b>8,919,250</b>	<b>8,909,442</b>	<b>(9,808)</b>	<b>8,871,002</b>	<b>(38,440)</b>	<b>8,314,849</b>	<b>(556,153)</b>	<b>(604,401)</b>		<b>-6.78%</b>	
Operating Increase (Decrease)		311,076	264,091	(46,985)	302,531	38,440	(492,285)	(794,816)	(803,361)		-258.25%	
<b>Modified</b>	Add Back Depreciation	703,478	751,775	48,297	751,775	0	751,775	0	48,297		6.87%	
<b>Cash Flow</b>	Less Capital Expenditures	(225,236)	(230,748)	(5,512)	(230,748)	0	(230,748)	0	(5,512)		2.45%	
	Less Debt Service	(789,318)	(702,968)	86,350	(672,377)	30,591	(672,377)	0	116,941		-14.82%	
<b>Net change</b>		<b>0</b>	<b>82,150</b>	<b>82,150</b>	<b>151,181</b>	<b>69,031</b>	<b>(643,635)</b>	<b>(794,816)</b>	<b>(643,635)</b>		<b>-%</b>	
Transfers from/(to) Budget Stabilization		0	0	0	0	0	0	0	0		-%	
<b>Net Change in Cash &amp; Reserve Transfers</b>		<b>0</b>	<b>82,150</b>	<b>82,150</b>	<b>151,181</b>	<b>69,031</b>	<b>(643,635)</b>	<b>(794,816)</b>	<b>(643,635)</b>		<b>-%</b>	

## UMF Comprehensive FY2021 Budget: E&amp;G and Auxiliary

		3/25/2020			6/5//2020 Directive to get below (\$1M)		6/24/2020 Moderate		Overall \$ Change from FY20	Overall % change from FY20
		FY2020	FY2021	\$ Change from FY20	FY2021	\$ Change from 3/25	FY2021	\$ Change from 6/5		
<b>Revenue</b>	Tuition & Fee Revenue	19,319,267	19,536,312	217,045	19,506,312	(30,000)	18,007,402	(1,498,910)	(1,311,865)	-6.79%
	Dining & Residence	9,273,041	9,175,916	(97,125)	9,175,916	0	7,824,947	(1,350,969)	(1,448,094)	-15.62%
	Less: Waivers/Scholarships	(4,901,472)	(5,136,382)	(234,910)	(4,920,712)	215,670	(4,848,712)	72,000	52,760	-1.08%
	State Appropriation	12,978,593	13,740,959	762,366	13,051,098	(689,861)	13,051,098	0	72,505	0.56%
	Indirect Cost Recovery	200,000	225,000	25,000	225,000	0	225,000	0	25,000	12.50%
	Sales/Services/Auxiliary	1,017,010	1,162,432	145,422	1,162,432	0	1,162,432	0	145,422	14.30%
	<b>Total Revenue</b>	<b>37,886,439</b>	<b>38,704,237</b>	<b>817,798</b>	<b>38,200,046</b>	<b>(504,191)</b>	<b>35,422,167</b>	<b>(2,777,879)</b>	(2,464,272)	-6.50%
<b>Expenses</b>	Personnel Expenses	25,961,917	26,846,959	885,042	26,417,108	(429,851)	26,417,108	0	455,191	1.75%
	Fuel & Electricity	1,274,974	1,217,446	(57,528)	1,217,446	0	1,217,446	0	(57,528)	-4.51%
	Supplies & Services	4,640,849	4,565,142	(75,707)	4,565,142	0	4,008,989	(556,153)	(631,860)	-13.62%
	Shared Services	3,790,711	3,937,308	146,597	3,909,948	(27,360)	3,909,948	0	119,237	3.15%
	Travel	542,781	543,036	255	302,919	(240,117)	302,919	0	(239,862)	-44.19%
	Maintenance & Alterations	98,388	98,388	0	98,388	0	98,388	0	0	0.00%
	Depreciation	2,546,383	2,736,310	189,927	2,736,310	0	2,736,310	0	189,927	7.46%
	Other Expenses & Transfers	1,737,396	1,695,102	(42,294)	1,442,083	(253,019)	1,442,083	0	(295,313)	-17.00%
	<b>Total Expense</b>	<b>40,593,398</b>	<b>41,639,691</b>	<b>1,046,292</b>	<b>40,689,344</b>	<b>(950,347)</b>	<b>40,133,191</b>	<b>(556,153)</b>	<b>(460,208)</b>	-1.13%
	Operating Increase (Decrease)	(2,706,959)	(2,935,454)	(228,494)	(2,489,298)	446,156	(4,711,024)	(2,221,726)	(2,004,065)	74.03%
<b>Modified</b>	Add Back Depreciation	2,546,383	2,736,310	189,927	2,736,310	0	2,736,310	0	189,927	7.46%
<b>Cash Flow</b>	Less Capital Expenditures	(649,266)	(675,980)	(26,714)	(675,980)	0	(675,980)	0	(26,714)	4.11%
	Less Debt Service	(1,181,849)	(1,023,576)	158,273	(1,012,972)	10,604	(1,012,972)	0	168,877	-14.29%
	<b>Net change</b>	<b>(1,991,691)</b>	<b>(1,898,700)</b>	<b>92,992</b>	<b>(1,441,940)</b>	<b>456,760</b>	<b>(3,663,666)</b>	<b>(2,221,726)</b>	<b>(1,671,975)</b>	<b>83.95%</b>
	Transfers from/(to) Budget Stabilization	500,000	500,000	0	500,000	0	500,000	0	0	-%
	Transfers from/(to) Reserves	0	110,000	110,000	110,000	0	110,000	0	110,000	-%
	<b>Net Change in Cash &amp; Reserve Transfers</b>	<b>(1,491,691)</b>	<b>(1,288,700)</b>	<b>202,992</b>	<b>(831,940)</b>	<b>456,760</b>	<b>(3,053,666)</b>	<b>(2,221,726)</b>	<b>(1,561,975)</b>	<b>104.71%</b>











## FY2021 UMPI Budget Overview – 6.24.2020

- Current deficit of \$585,603 – increase of \$293,575 since last presentation
- Deficit addressed through planned transfer from reserves

	5.25.2020	6.24.2020	Change
E&G	(\$395,741)	(\$559,473)	(\$163,732)
Auxiliary	\$103,713	(\$26,130)	(\$129,843)
Total	(\$292,028)	(\$585,603)	(\$293,575)

- Conservative downward adjustment to enrollment due to continued strong enrollment reports
- Reduced Appropriation - \$504,989
- Expense budget reduced through un-funding of vacant positions & across-the-board reductions to certain expense lines (supplies & travel)
  - Total reduced revenue ➡ \$860,030
  - Total reduced expenses ➡ \$566,455



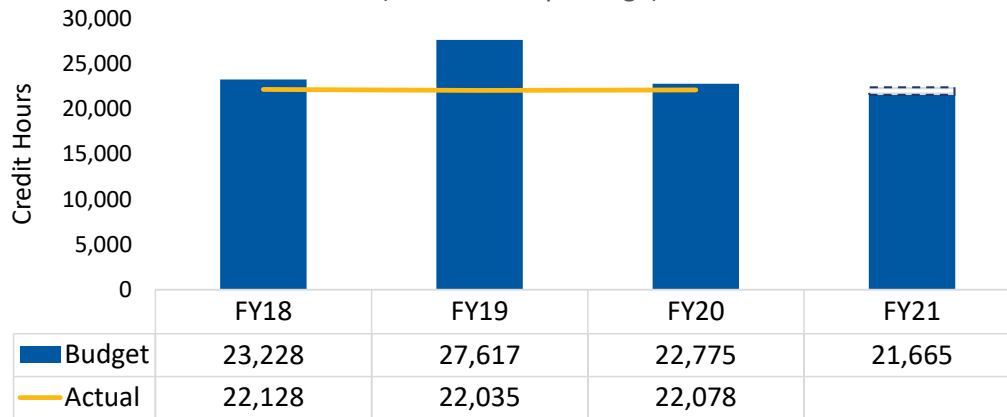
University of Maine at  
**PRESQUE ISLE**  
*North of Ordinary*



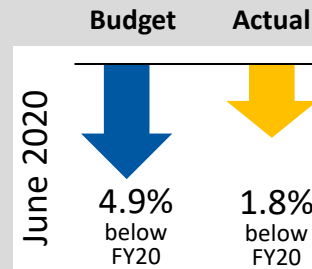
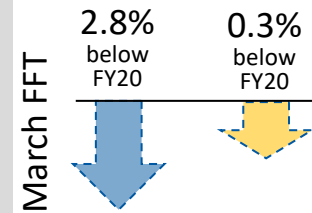
# UMPI Enrollment

## Total Credit Hour Enrollment

(includes CBE, Academic Partnership)  
(excludes Early College)

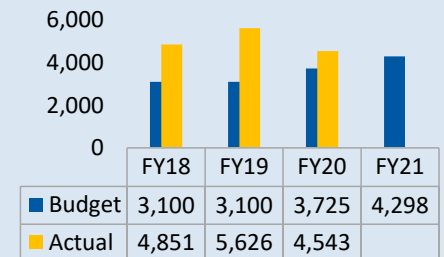


## FY21 Enrollment Budget

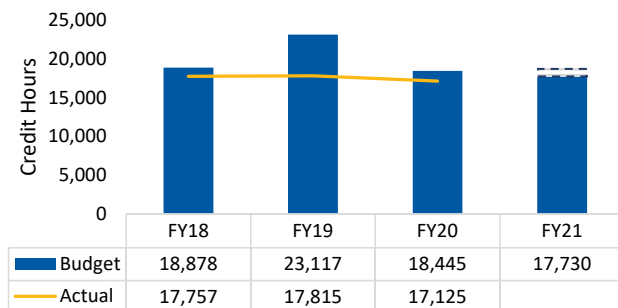


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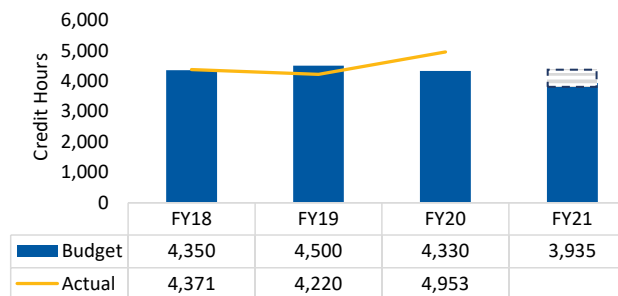
## Early College



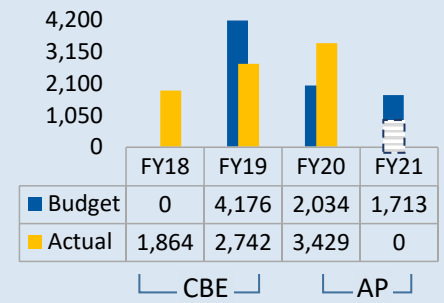
## In-State (excludes EC)



## Out-of-State



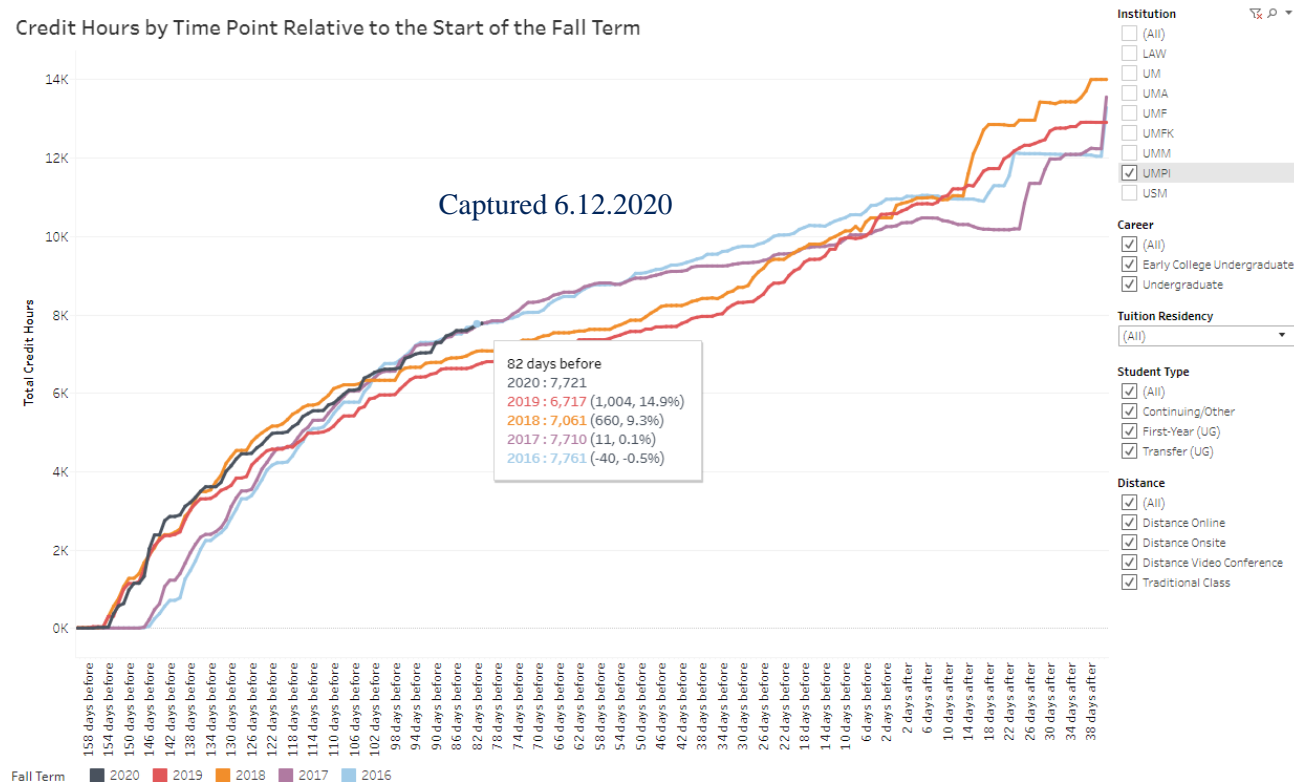
## CBE/AP



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# Enrollment Watch - UMPI

Credit Hours by Time Point Relative to the Start of the Fall Term



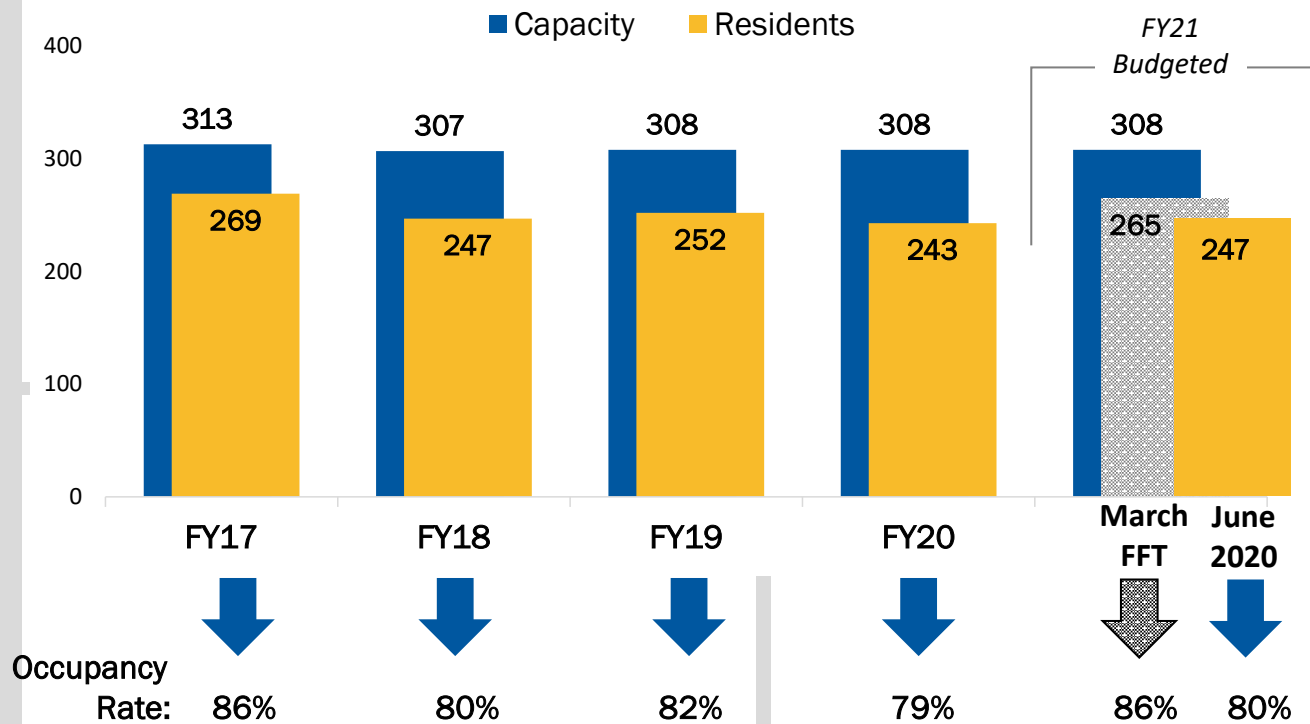
- Modest reduction to enrollment budget since last submission
  - (1.8% or 474 credits)
- Remaining conservative in light of current enrollment projections



University of Maine at  
**PRESQUE ISLE**  
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# Residence Hall Occupancy



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## FY21 Budget Presentation

June 24, 2020



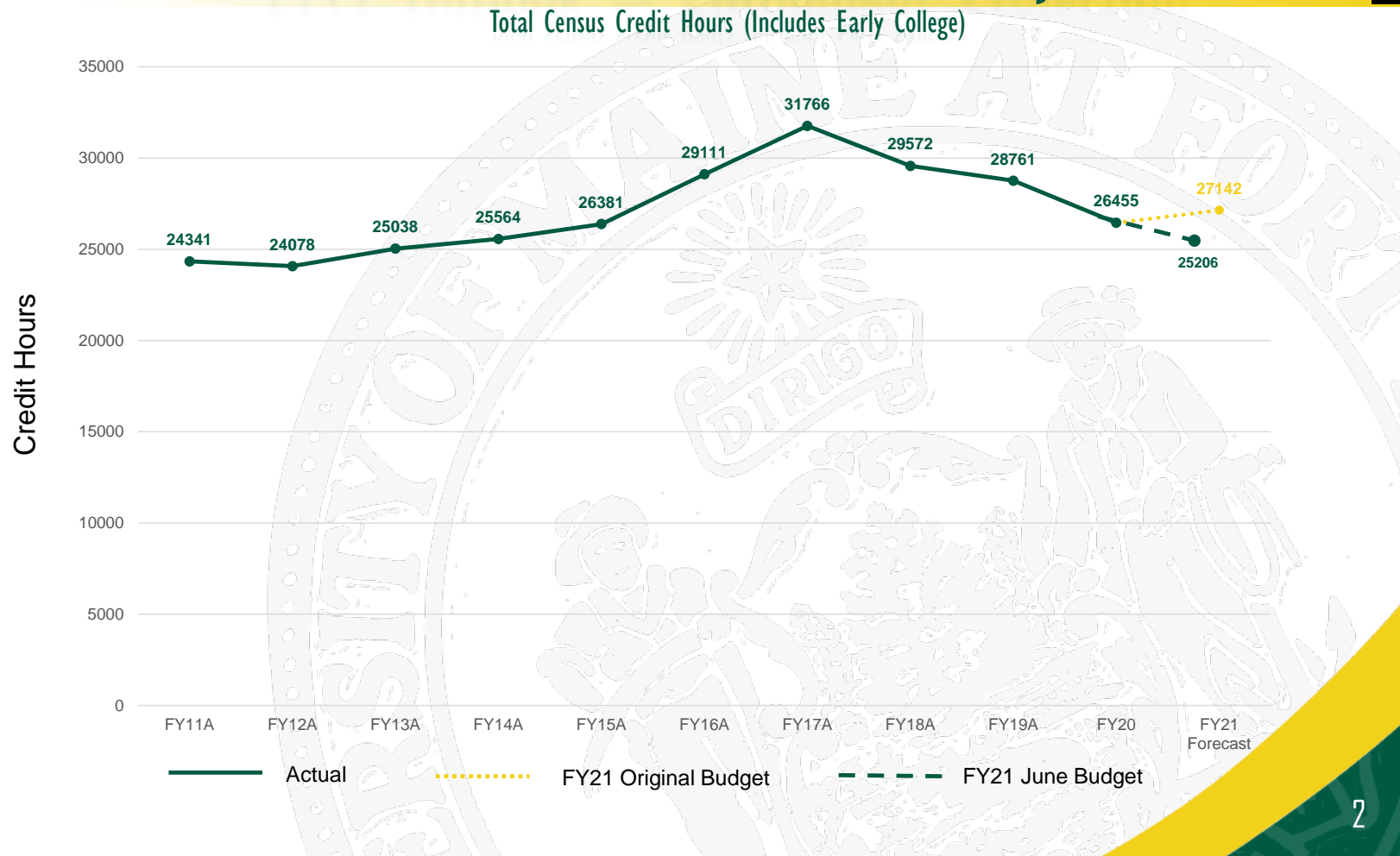
5.7





# FY21 Outlook — Enrollment Projection

5.7





## Revisions to FY21 Budget since March 2020

5.7

<b>Budget Reductions in Net Revenue:</b>	
State Appropriation reduction (remain flat from FY20)	(742,278)
Tuition & Unified Fee reduction (10% decrease in CH, except AP & EC)	(609,600)
Dining & Residence Revenue reduction (10% decrease in headcount, 174 to 158, 78% to 71%)	(138,104)
Housing incentive program - Welcome to Maine (new initiative)	(75,000)
<b>Total Budget Reductions:</b>	<b>(1,564,982)</b>
<b>Mitigating Actions to Date:</b>	
8 Positions held vacant (inc benefits)	490,082
Reduce Bad Debt Expense	100,000
Scholarships reductions	94,500
Reductions to Operating Budget identified to date	32,199
Reduction of Comp Adjustment (inc benefits)	14,874
Offsetting possible increase- Dining Services – sliding scale	(16,673)
<b>Total Actions to Date:</b>	<b>714,982</b>
<b>Net change in FY21 budget from March to June</b>	<b>★ (850,000)</b>

3



## FY21 Resubmitted Budget: E&G

5.7

		<u>FY20</u>	<u>March FY21</u>	<u>June FY21</u>	<u>\$ March – June Change</u>
Revenue	Tuition & Fees	7,976,774	8,398,355	7,788,755	(609,600)
	Less: Waivers/Scholarships	(1,570,071)	(1,639,349)	(1,544,849)	94,500
	Appropriation	7,818,910	8,600,477	7,858,199	(742,278)
	Indirect Cost Recovery	37,500	35,000	35,000	0
	Sales/Services/Other	184,200	246,350	246,350	0
	<b>Total E&amp;G Revenue</b>	<b>14,447,313</b>	<b>15,640,833</b>	<b>14,383,455</b>	<b>(1,257,378)</b>
Expense	Personnel Expense	9,426,803	9,993,748	9,516,206	(477,542)
	Fuel/Electricity	463,550	433,270	433,270	0
	Supplies/Services	599,949	803,402	783,448	(19,954)
	Shared Services	1,949,296	2,089,035	2,089,035	0
	Travel	398,350	396,860	392,660	(4,200)
	Maintenance & Alterations	198,341	207,414	207,044	(370)
	Depreciation	713,898	730,121	730,121	0
	Other Expense	539,098	751,312	616,223	(135,089)
	<b>Total E&amp;G Expense</b>	<b>14,289,285</b>	<b>15,405,162</b>	<b>14,768,007</b>	<b>(637,155)</b>
	Operating Increase (Decrease)	158,028	235,671	(384,552)	(620,223)
Modified Cash Flow	Add back Depreciation	713,898	730,121	730,121	0
	Less Capital Expenditures	(225,000)	(259,000)	(259,000)	0
	Less Debt Service	(346,039)	(356,954)	(356,954)	0
	<b>Net Change:</b>	<b>300,887</b>	<b>349,838</b>	<b>(270,385)</b>	<b>(620,223)</b>



## FY21 Resubmitted Budget: Auxiliary

5.7

		<u>FY20</u>	<u>March FY21</u>	<u>June FY21</u>	<u>\$ March - June Change</u>
Revenue	Dining & Residence	1,407,995	1,470,835	1,332,731	(138,104)
	Less: Waivers/Scholarships	(60,000)	(60,000)	(135,000)	(75,000)
	Sales/Services/Other	103,900	127,400	127,400	0
	<b>Total E&amp;G Revenue</b>	<b>1,451,895</b>	<b>1,538,235</b>	<b>1,325,131</b>	<b>(213,104)</b>
Expense	Personnel Expense	334,166	357,311	357,311	0
	Fuel/Electricity	172,387	179,270	179,270	0
	Supplies/Services	686,294	711,198	727,871	16,673
	Travel	3,000	3,200	3,200	0
	Maintenance & Alterations	46,600	32,100	32,100	0
	Depreciation	232,531	229,661	229,661	0
	Other Expense	258,927	249,290	249,290	0
	<b>Total E&amp;G Expense</b>	<b>1,733,905</b>	<b>1,762,030</b>	<b>1,778,703</b>	<b>16,673</b>
	Operating Increase (Decrease)	(282,010)	(223,795)	(453,572)	(229,777)
Modified Cash Flow	Add back Depreciation	232,531	229,661	229,661	0
	Less Capital Expenditures	(21,408)	0	0	0
	Less Debt Service	(230,000)	(255,704)	(255,704)	0
	<b>Net Change:</b>	<b>(300,887)</b>	<b>(249,838)</b>	<b>(479,615)</b>	<b>(229,777)</b>

5



# Combined FY21 Resubmitted Budget: E&G and Auxiliary 5.7

		<u>FY20</u>	<u>March FY21</u>	<u>June FY21</u>	<u>\$ March – June</u> <u>Change</u>
Revenue	Tuition & Fees	7,976,774	8,398,355	7,788,755	(609,600)
	Dining & Residence	1,407,995	1,470,835	1,332,731	(138,104)
	Less: Waivers/Scholarships	(1,630,071)	(1,699,349)	(1,679,849)	19,500
	Appropriation	7,818,910	8,600,477	7,858,199	(742,278)
	Indirect Cost Recovery	37,500	35,000	35,000	0
	Sales/Services/Other	288,100	373,750	373,750	0
	<b>Total E&amp;G Revenue</b>	<b>15,899,208</b>	<b>17,179,068</b>	<b>15,708,586</b>	<b>(1,470,482)</b>
Expense	Personnel Expense	9,760,969	10,351,059	9,873,517	(477,542)
	Fuel/Electricity	635,937	612,540	612,540	0
	Supplies/Services	1,286,243	1,514,600	1,511,319	(3,281)
	Shared Services	1,949,296	2,089,035	2,089,035	0
	Travel	401,350	400,060	395,860	(4,200)
	Maintenance & Alterations	244,941	239,514	239,144	(370)
	Depreciation	946,429	959,782	959,782	0
	Other Expense	798,025	1,000,602	865,513	(135,089)
	<b>Total E&amp;G Expense</b>	<b>16,023,190</b>	<b>17,167,192</b>	<b>16,546,710</b>	<b>(620,482)</b>
Operating Increase (Decrease)		(123,982)	11,876	(838,124)	(850,000)
Modified Cash Flow	Add back Depreciation	946,429	959,782	959,782	0
	Less Capital Expenditures	(246,408)	(259,000)	(259,000)	0
	Less Debt Service	(576,039)	(612,658)	(612,658)	0
	<b>Net Change:</b>	<b>0</b>	<b>100,000</b>	<b>(750,000)</b>	<b>(850,000)</b>



# FFT and Board of Trustees Presentation

JUNE 24, 2020

**MAINE**  
UNIVERSITY OF MAINE SCHOOL OF LAW  
**LAW**



# Maine Law By The Numbers



240 Projected Fall 2020 J.D. Students



83 Incoming Students



13 - 1 Student to  
Full Time Faculty Ratio

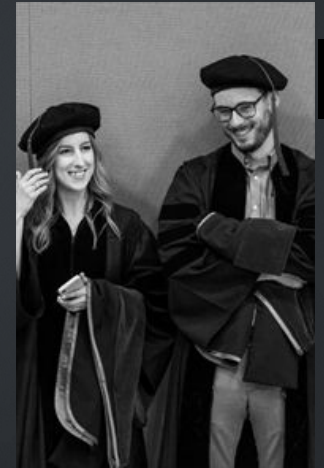


3,800+ living alumni



Also offering: LL.M., J.S.D.,  
Compliance Certificate  
Cross-disciplinary classes with GPC

**MAINE  
LAW**



5.8

## Authorized Expenses Per Committee Report



3 Tenure/Tenure-Track Faculty



Director of Academic Success



Plan to increase tuition discounting

**MAINE  
LAW**

5.8

### Report recommends sweeping changes at UMaine law school

The proposal for changes in governance, funding and course offerings will be reviewed by UMaine System trustees, who must determine how to pay for the endeavor.

by Rachel Ohms Portland Press Herald July 19, 2019



*The addition of new faculty and administrative positions, expansion of course offerings and an overhaul of governance and operational practices are among the recommendations for the University of Maine School of Law. Gregory Rec/Staff Photographer*

A report released Friday calls for sweeping changes at the University of Maine School of Law, including the addition of new faculty and administrative positions, expansion of course offerings and an overhaul of governance and operational practices.

The report, commissioned by the University of Maine System and board of trustees in February, recommends that the law school enter a three-year transition period during which the changes could take place and that it do so quickly.



"Maine (School of Law) has already begun to cannibalize core functions in order to balance budget priorities," the report says. "If Maine is to have a law school, then it must be repositioned within three years, funded and led by a skilled team as soon as possible."

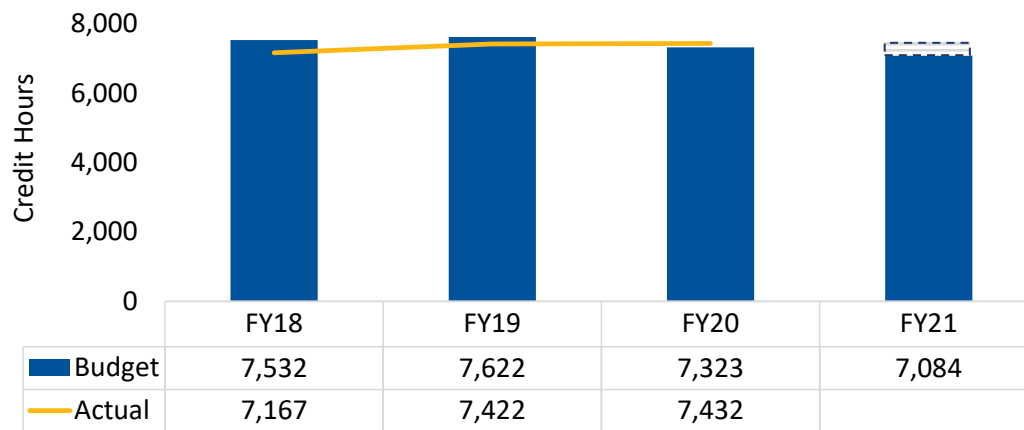
University officials Friday did not have an exact figure on how much it would cost to implement the wide-ranging recommendations of the report, but James Erwin, chairman of the UMaine System Board of Trustees, estimated it would require "millions of dollars at least."

For now, the report calls on the system to cover the costs of the recommendations while a new state funding mechanism is considered for the law school.

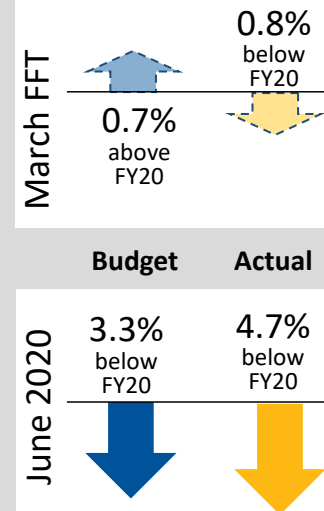


## UM Law Enrollment

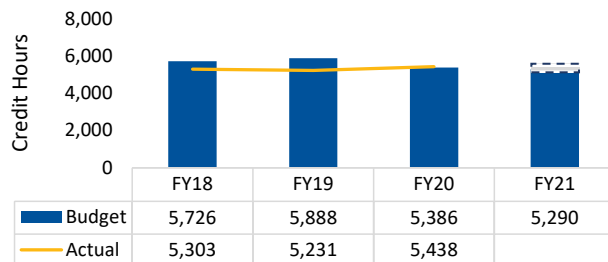
### Total Credit Hour Enrollment



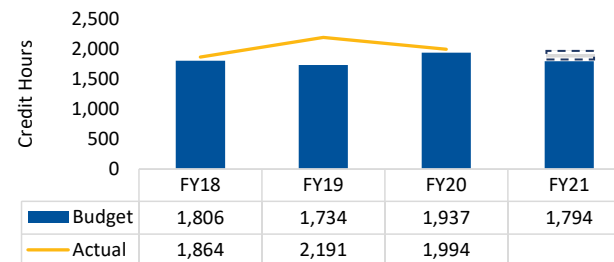
### FY21 Enrollment Budget



### In-State



### Out-of-State



5.8

### First Year Class Size

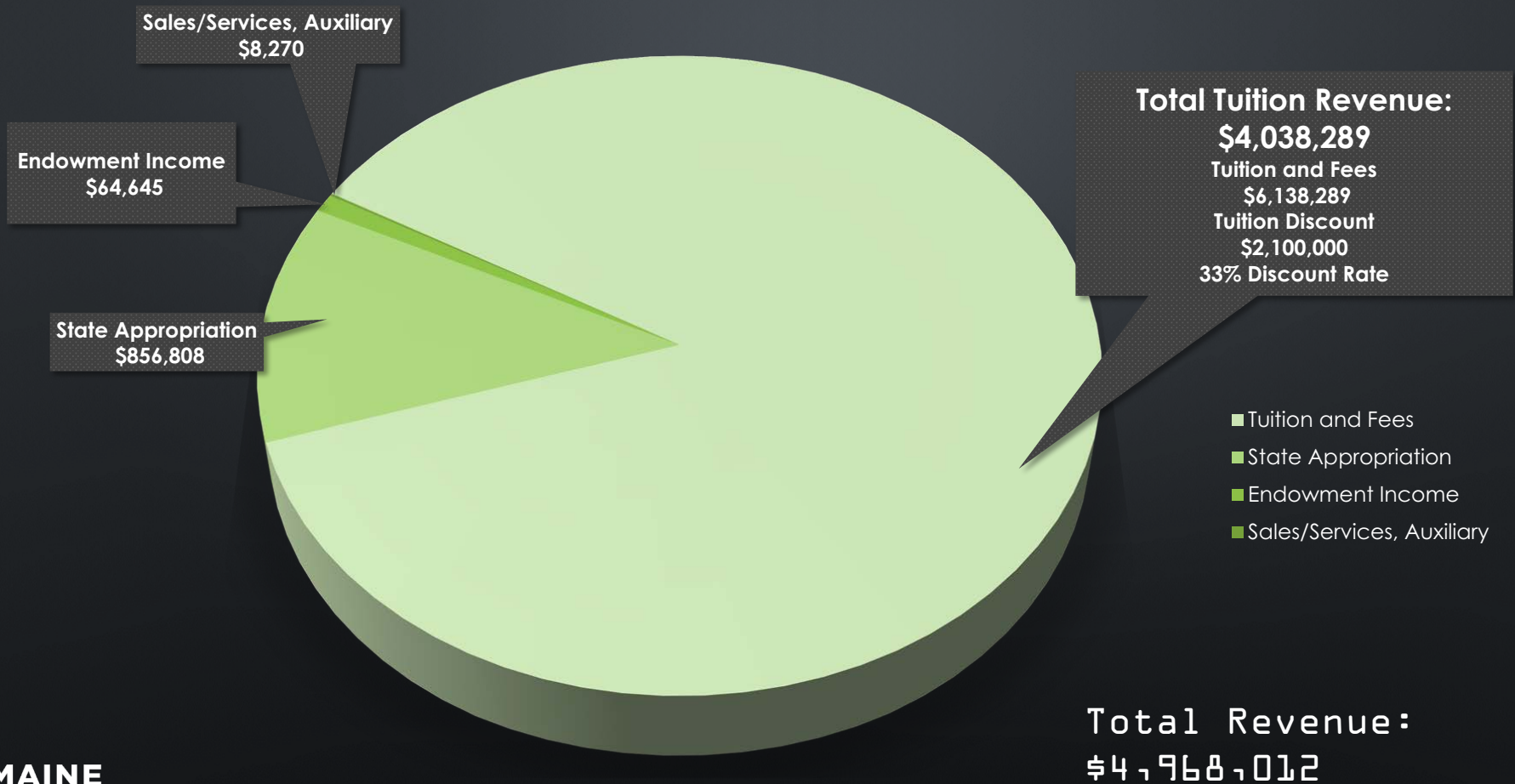
2018 Completing 1L: 80  
 2019 Completing 1L: 80  
 2020 Completing 1L: 87  
 2021 Admitted 1L: 83

### Total Full Time Students

2018: 234  
 2019: 237  
 2020: 239  
 2021 Estimate: 240



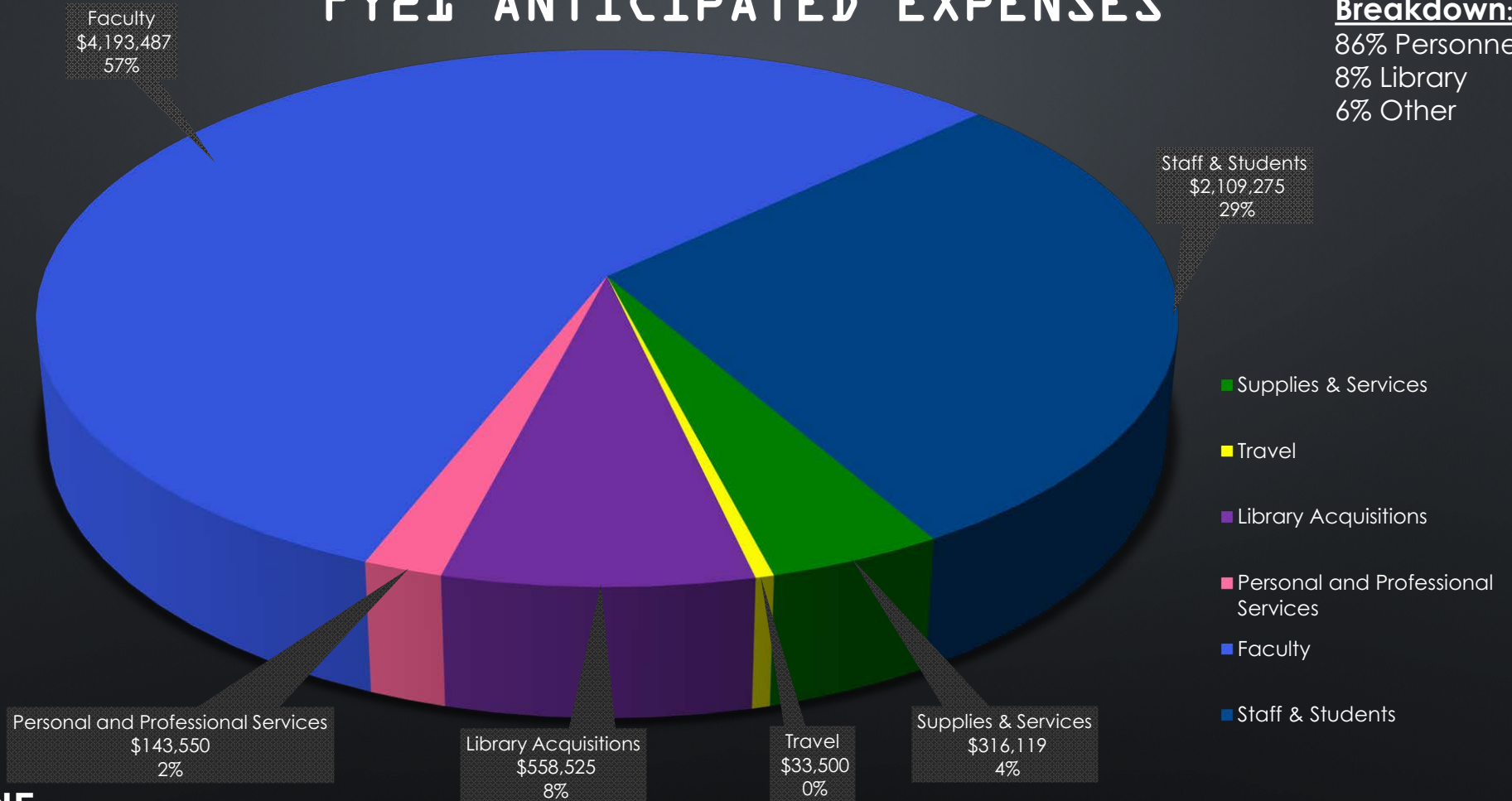
## FY21 ANTICIPATED REVENUE



## FY21 ANTICIPATED EXPENSES

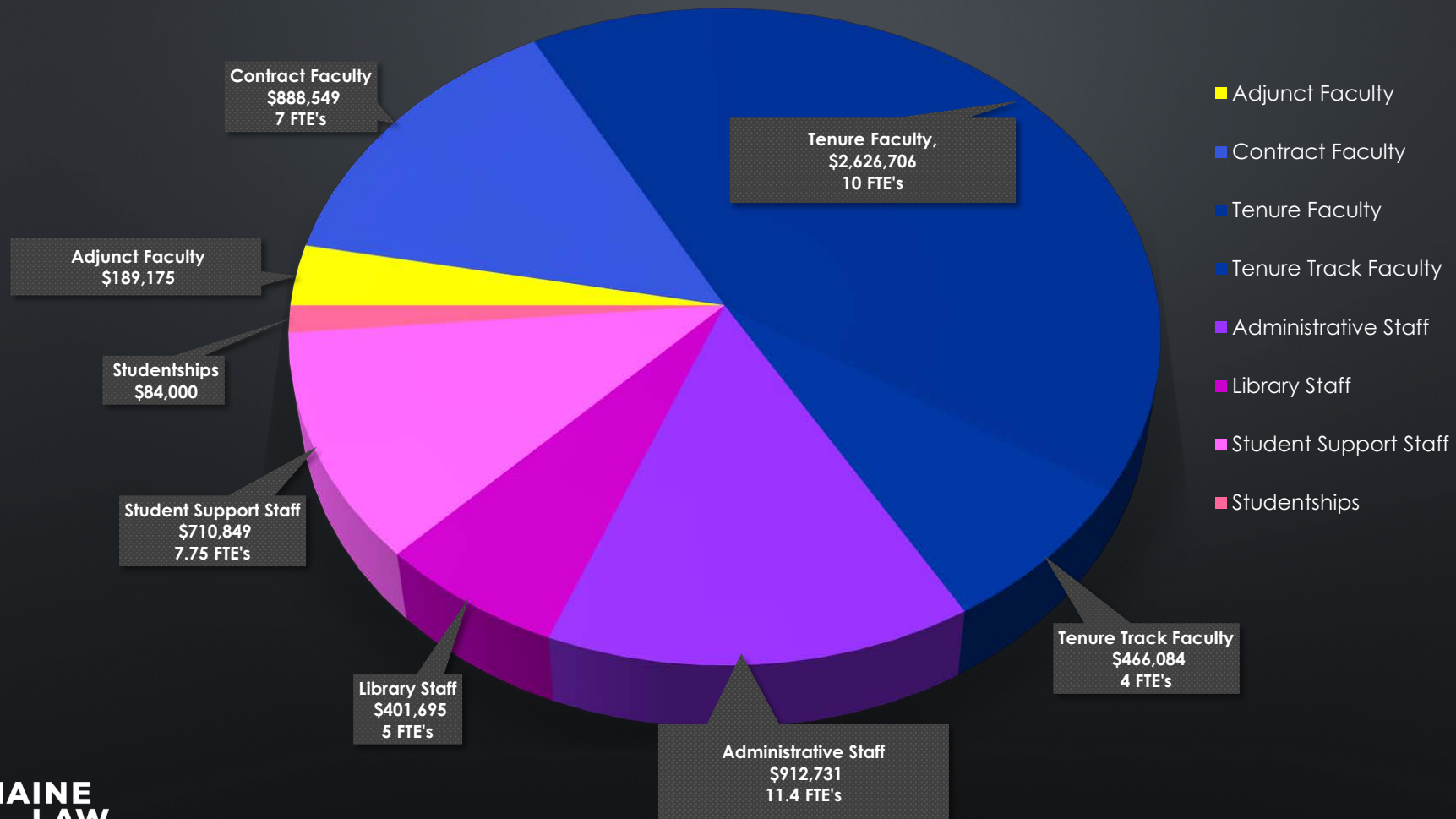
**Breakdown:**  
86% Personnel  
8% Library  
6% Other

5.8



**MAINE  
LAW**

# FY21 MAINE LAW PERSONNEL BUDGET





## Changes: March to June 2020

Original March Budget Total: \$ 7,571,989

Original March Revenue Total: \$ 5,977,845

With \$925,000 from the System, opening gap was \$ 669,144

### Assumptions:

- \$181,882 tuition increase from FY20
- \$2,100,000 in tuition discounts (720,086 increase from FY20 Budget)
- \$6,437,149 in Salaries and fringe (901,344 increase)
- \$1,134,840 in Expense Budget
- \$925,000 in Reserve and Stabilization Funds
- \$1,575,000 in State Appropriation (718,192 increase)
- **\$669,144 Operating Gap**

Current Working Budget Total: \$ 7,354,456

Current Working Revenue Total: \$ 4,968,012

With \$925,000 from the System, new gap is \$ 1,461,444

- Decrease of \$109,759 in tuition from FY20 (a decrease of \$291,641 from March FFT mtg)
- \$6,302,762 in Salaries and Fringe (-134,387 difference from March)
- \$1,051,694 in Expense Budget (-83,146 difference from March)
- \$925,000 in Reserve and Stabilization Funds
- \$856,808 in State Appropriation (-718,192 difference from March)
- **\$1,461,443 Operating Gap**

**Increased Gap: Expenses over Revenue: \$792,299**



**MAINE  
LAW**



