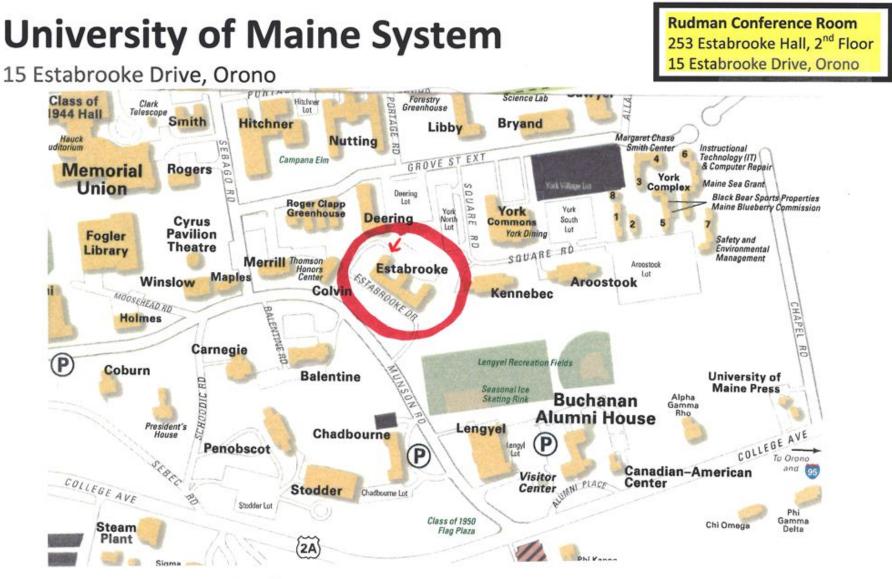


**Board of Trustees** 15 Estabrooke Drive Orono, ME 04469 March 29, 2018 Tel: 207-581-5840 Fax: 207-581-9212 www.maine.edu TO: Members of the Investment Committee Ellen N. Doughty, Interim Clerk of the Board Zllen FR: RE: **April 4, 2018 Investment Committee Meeting** University of Maine The Investment Committee will meet from 1:00 pm to 4:00pm on April 4, 2018. at Augusta The following Polycom sites and conference call connection will be available: University of Maine Polycom: at Farmington UMS – 253 Estabrooke Hall, 15 Estabrooke Drive, Orono USM – 703 Law, Portland University of Maine at Fort Kent UMF - Executive Conference Room, Merrill Hall UMFK - Alumni Conference Room University of Maine PHONE: 1-800-605-5167 code - 743544# at Machias The meeting materials have been posted to the Diligent Board Portal under University of Maine Investment Committee section. Also these materials will be posted on the Board at Presque Isle of Trustees website (http://www.maine.edu/about-the-system/board-oftrustees/meeting-agendas/investment-committee/). Light refreshments will be University of Southern Maine provided at the Estabrooke Hall location only. If you have questions about the meeting arrangements or accessing the meeting materials please call me at 581-5840. If you have any questions or desire additional information about the agenda items, please call Tracy Elliott at 581-5492. cc: Chancellor James Page Trustees who are not members of the Committee Presidents Ryan Low Robert Neely Tracy Elliott

1

The University of Maine



#### Directions to the UMS located on the UMaine Campus

From the South on I-95: take exit 191 to Kelly Road and turn right. Continue on Kelly Road for 1 mile until you reach the traffic light, then turn left onto Route 2 and go through downtown Orono. Cross the river. Turn left at the lights onto College Avenue. Buchanan Alumni House will be the first campus-related building on your right. Right after the Buchanan Alumni House, take a right onto Muson Road. Estabrooke Hall is the building on the right after Lengyel.

From the North on I-95: take exit 191 to Kelly Road and turn left. Continue on Kelly Road for 1 mile until you reach the traffic light, then turn left onto Route 2 and go through downtown Orono. Cross the river. Turn left at the lights onto College Avenue. Buchanan Alumni House will be the first campus-related building on your right. Right after the Buchanan Alumni House, take a right onto Muson Road. Estabrooke Hall is the building on the right after Lengyel.

The UMS is located on the 2<sup>nd</sup> floor of Estabrooke Hall. Enter Estabrooke Hall from the back of the building, the entrance closes to Deering Hall.

#### Board of Trustees

#### **Investment Committee**

#### April 4, 2018, 1pm - 4pm Rudman Conference Room, 253 Estabrooke Hall, Orono

#### AGENDA

FY19 UMS Endowment Spending Rate
Portfolio Performance Reviews:
Performance Executive Summary
Managed Investment Pool (MIP)
Defined Benefit Pension Fund
Operating Fund
Capital Market Review and Asset Allocation Discussion
MSCI Environmental, Social and Governance (ESG) Report Update
Defined Contribution Plans:
Quarterly Review
Removing Small Balances from the Defined Contribution Plans

Action items within the Committee purview are noted in green.

Items for Committee decisions and recommendations are noted in red.

Note: Times are estimated based upon the anticipated length for presentation or discussion of a particular topic. An item may be brought up earlier or the order of items changed for effective deliberation of matters before the Committee.



### AGENDA ITEM SUMMARY

- 1. NAME OF ITEM: FY19 Endowment Spending Rate
- 2. INITIATED BY: Kelly Martin, Chair
- **3. BOARD INFORMATION:** X
- 4. OUTCOME: Primary Outcome: Enhance fiscal positioning

BOARD POLICY:

**BOARD ACTION:** 

Section 709 - Investments

#### 5. BACKGROUND:

At its December 5, 2017 meeting, the Investment Committee reviewed and supported the recommended fiscal year 2019 (FY19) endowment spending rate of 4.5%. The Board of Trustees approved the rate at their January 29, 2018 meeting.

For informational purposes, the UMS Accounting Department prepared a summary of estimated endowment funds to be distributed during FY19. The 4.5% rate is estimated to generate a distribution of \$5.4 million for the fiscal year, including almost \$4.3 million for endowed spending and \$1.1 million for a management fee as detailed on the accompanying spreadsheet.

#### UNIVERSITY OF MAINE SYSTEM **ENDOWMENT SPENDING RATE AND DISTRIBUTION RATE PER SHARE - FY 19**

#### Market Value for endowments subject to the UMS spending rule:

<u>Year</u>	<u>MV*</u>
Nov-15 (for FY2017)	\$ 116,329,762
Oct-16 (for FY2018)	\$ 115,488,377
Oct-17 (for FY2019)	<u>\$ 128,504,394</u>
Three year average	\$ 120,107,511
Spending Rate	4.50%
Spending Amount	\$ 5,404,838

Annual Distribution Rate Per Share for FY19:*		UM	USM	GUS	All Others
Dist. Rate Per Share for FY19 = Net Estimated Endow Amount to be Distrib/Total Shares:					
FY19 Share Rate - Gift Accounts	\$	10.80291	\$ 10.80291	\$ 14.12688	\$ 14.95787
FY19 Share Rate - Management Fee Accounts	\$	4.15496	\$ 4.15496	\$ 0.83099	\$-
FY19 Share Rate - Full	\$	14.95787	\$ 14.95787	\$ 14.95787	\$ 14.95787

Total Estimated Shares for FY19:	Total	UM	USM	GUS	All Others
Shares subject to UMS spending rule and not underwater	361,337	219,623	46,216	22,005	73,472
Shares subject to UMS spending rule and underwater	0	0	0	0	0
Total Shares as of October 2017	361,337	219,623	46,216	22,005	73,472

Calculation of Annual Distribution for FY19:	Total	UM	USM	GUS	A	All Others
Amount Distributed for Endowed Spending	\$ 4,282,000	\$ 2,372,877	\$ 499,268	\$ 310,863	\$	1,098,992
Amount Distributed for the Management Fee	1,122,837	912,525	192,026	18,286		-
Amount Distributed Including Management Fee (rate per share X number of shares)	\$ 5,404,837	\$ 3,285,402	\$ 691,294	\$ 329,149	\$	1,098,992
Amount Reinvested Back Into Underwater Investments **	-	-		-		-
Total Allocation (Distributed Plus Amount Returned to Principal for Underwater Investments)	\$ 5,404,837	\$ 3,285,402	\$ 691,294	\$ 329,149	\$	1,098,992

\* In FY17 the UM and USM share rate for management fee accounts increased from .25% to 1.25% and remained the same for FY18 and FY19. Governance and University Services (GUS), stayed at .25%. No other campus applies a management fee. \*\* UMS had no underwater endowments for this period.



### AGENDA ITEM SUMMARY

1. NAME OF ITEM: Performance Review – Managed Investment Pool, Pension Fund and Operating Fund

2. INITIATED BY: Kelly Martin, Chair

#### **3. BOARD INFORMATION:** X

**BOARD ACTION:** 

4. OUTCOME: Primary Outcomes: Enhance fiscal positioning

**BOARD POLICY:** Section 709 - Investments

#### 5. BACKGROUND:

Enclosed for your information is the executive summary performance report for all three portfolios for the quarter ended December 31, 2017.

Kelly Regan and Jay Roney of NEPC will provide a brief review at the March 8, 2018 Investment Committee meeting.

## FOURTH QUARTER 2017 INVESTMENT PERFORMANCE SUMMARY



### UNIVERSITY OF MAINE SYSTEM

March 8, 2018

Jay E. Roney, Partner Kelly Regan, Senior Consultant



BOSTON | ATLANTA | CHARLOTTE | CHICAGO | DETROIT | LAS VEGAS | PORTLAND | SAN FRANCISCO



NEPC, LLC —

### **PERFORMANCE SUMMARY AS OF DECEMBER 31, 2017**

Domestic Equity Benchmarks		<u>Qtr.</u>	<u>1 Yr.</u>	<u>3 Yr.</u>	<u>5 Yr.</u>	<u>10 Yr.</u>
Large Core	S&P 500	6.6%	21.8%	11.4%	15.8%	8.5%
Small Core	Russell 2000	3.3%	14.6%	10.0%	14.1%	8.7%
Small Growth	Russell 2000 Growth	4.6%	22.2%	10.3%	15.2%	9.2%
Small Value	Russell 2000 Value	2.0%	7.8%	9.5%	13.0%	8.2%
Large Core	Russell 1000	6.6%	21.7%	11.2%	15.7%	8.6%
Large Growth	Russell 1000 Growth	7.9%	30.2%	13.8%	17.3%	10.0%
Large Value	Russell 1000 Value	5.3%	13.7%	8.7%	14.0%	7.1%
Mid Core	S&P Mid Cap 400	6.3%	16.2%	11.1%	15.0%	10.0%
REIT	NAREIT Composite	2.3%	9.3%	6.9%	9.7%	7.5%
Int'l Equity Benchmarks		Qtr.	<u>1 Yr.</u>	<u>3 Yr.</u>	<u>5 Yr.</u>	<u>10 Yr.</u>
International Developed	MSCI EAFE	4.2%	25.0%	7.8%	7.9%	1.9%
Emerging Equity	MSCI EM	7.4%	37.3%	9.1%	4.3%	1.7%
Small Cap Int'l	S&P EPAC SmallCap	6.4%	34.0%	14.1%	13.1%	5.6%
World ex-US	MSCI ACWI ex-US	5.0%	27.2%	7.8%	6.8%	1.8%
Domestic FI Benchmarks		Qtr.	<u>1 Yr.</u>	<u>3 Yr.</u>	<u>5 Yr.</u>	<u>10 Yr.</u>
Core Bonds	Barclays Aggregate	0.4%	3.5%	2.2%	2.1%	4.0%
Municipal Bond	Barclays Municipal	0.7%	5.4%	3.0%	3.0%	4.5%
High Yield	Barclays US High Yield	0.5%	7.5%	6.4%	5.8%	8.0%
Intermediate Gov/Cred	Barclays Interm. Gov/Credit	-0.2%	2.1%	1.8%	1.5%	3.3%
Long Gov/Credit	Barclays Long Gov/Credit	2.8%	10.7%	4.5%	4.4%	7.3%
Long Credit	Barclays Long Credit	3.2%	12.2%	5.7%	5.1%	7.7%
Long Treasuries	Barclays US 20+ Yr Treas	2.6%	9.0%	2.8%	3.6%	6.6%
Cash	BofA ML US 3-Month T-Bill	0.3%	0.9%	0.4%	0.3%	0.4%
Inflation	Barclays US TIPS 1-10 Yr	0.5%	1.9%	1.8%	0.1%	2.8%
Global Inflation	Barclays Global ILB	2.9%	8.7%	2.4%	1.4%	3.3%
STRIPS	Barclays 20+ Yr STRIPS	4.5%	13.7%	3.5%	5.1%	9.0%
Global FI Benchmarks		Qtr.	<u>1 Yr.</u>	<u>3 Yr.</u>	<u>5 Yr.</u>	<u>10 Yr.</u>
World Gov. Bonds	Citigroup WGBI	1.0%	7.5%	1.7%	0.1%	2.7%
Em. Mkt. Bonds (Local)	JPM GBI-EM Glob. Div.	0.8%	15.2%	2.5%	-1.5%	3.6%
Diversified Benchmark		Qtr.	<u>1 Yr.</u>	<u>3 Yr.</u>	<u>5 Yr.</u>	<u>10 Yr.</u>
Diversified	Diversified*	3.6%	15.1%	7.4%	9.3%	6.0%
Alternative Benchmarks		Qtr.	<u>1 Yr.</u>	<u>3 Yr.</u>	<u>5 Yr.</u>	<u>10 Yr.</u>
Commodities	Bloomberg Commodity Index	4.7%	1.7%	-5.0%	-8.5%	-6.8%
Real Estate	NCREIF Property Index**	1.7%	6.9%	9.8%	10.3%	6.2%



\* 35% LC, 10% SC, 12% Int'I, 3% Emerging, 25% FI, 5% HY, 5% Global FI, 5% REITS

\*\*As of 09/30/2017

### PERFORMANCE SUMMARY AS OF DECEMBER 31, 2017

	2010	2011	2012	2013	2014	2015	2016	Q1	Q2	Q3	Oct	Nov	Dec	Q4	YTD
MSCI EM	18.9%	-18.4%	18.2%	-2.6%	-2.2%	-14.9%	11.2%	11.4%	6.3%	7.9%	3.5%	0.2%	3.6%	7.4%	37.3%
MSCI EAFE	7.8%	-12.1%	17.3%	22.8%	-4.9%	-0.8%	1.0%	7.2%	6.1%	5.4%	1.5%	1.0%	1.6%	4.2%	25.0%
MSCI ACWI	12.7%	-7.3%	16.1%	22.8%	4.2%	-2.4%	7.9%	6.9%	4.3%	5.2%	2.1%	1.9%	1.6%	5.7%	24.0%
S&P 500	15.1%	2.1%	16.0%	32.4%	13.7%	1.4%	12.0%	6.1%	3.1%	4.5%	2.3%	3.1%	1.1%	6.6%	21.8%
Russell 1000	16.1%	1.5%	16.4%	33.1%	13.2%	0.9%	12.1%	6.0%	3.1%	4.5%	2.3%	3.0%	1.1%	6.6%	21.7%
Russell 2500	26.7%	-2.5%	17.9%	36.8%	7.1%	-2.9%	17.6%	3.8%	2.1%	4.7%	1.5%	3.3%	0.3%	5.2%	16.8%
JPM GBI-EM Glob Div	15.7%	-1.8%	16.8%	-9.0%	-5.7%	-14.9%	9.9%	6.5%	3.6%	3.6%	-2.8%	1.7%	2.0%	0.8%	15.2%
Russell 2000	26.9%	-4.2%	16.3%	38.8%	4.9%	-4.4%	21.3%	2.5%	2.5%	5.7%	0.9%	2.9%	-0.4%	3.3%	14.6%
BC US STRIPS 20+ Yr	10.9%	58.5%	3.0%	-21.0%	46.4%	-3.7%	1.4%	1.8%	6.1%	0.7%	0.1%	1.5%	2.8%	4.5%	13.7%
BC US Long Credit	10.7%	17.1%	12.7%	-6.6%	16.4%	-4.6%	10.2%	1.7%	4.7%	2.2%	0.7%	0.4%	2.0%	3.2%	12.2%
BC US Govt/Cred Long	10.2%	22.5%	8.8%	-8.8%	19.3%	-3.3%	6.7%	1.6%	4.4%	1.5%	0.4%	0.5%	1.9%	2.8%	10.7%
JPM EMBI Glob Div	12.2%	7.3%	17.4%	-5.3%	7.4%	1.2%	10.2%	3.9%	2.2%	2.6%	0.4%	0.1%	0.7%	1.2%	10.3%
BC Muni High Yield	7.8%	9.2%	18.1%	-5.5%	13.8%	1.8%	3.0%	4.1%	2.0%	1.5%	0.3%	0.3%	1.3%	1.8%	9.7%
BC US Corporate HY	15.1%	5.0%	15.8%	7.4%	2.5%	-4.5%	17.1%	2.7%	2.2%	2.0%	0.4%	-0.3%	0.3%	0.5%	7.5%
BC Global Agg	-5.3%	-5.3%	-4.1%	2.7%	-0.6%	3.3%	2.1%	1.8%	2.6%	1.8%	-0.4%	1.1%	0.3%	1.1%	7.4%
CS Hedge Fund	10.9%	-2.5%	7.7%	9.7%	4.1%	-0.7%	1.2%	2.1%	0.8%	1.8%	1.3%	0.1%	-	1.4%	6.2%
BC Municipal	2.4%	10.7%	6.8%	-2.6%	9.1%	3.3%	0.2%	1.6%	2.0%	1.1%	0.2%	-0.5%	1.0%	0.7%	5.4%
FTSE NAREIT Eqy REITs	28.0%	8.3%	18.1%	2.5%	30.1%	3.2%	8.5%	1.2%	1.5%	0.9%	-1.0%	2.7%	-0.2%	1.5%	5.2%
CS Leveraged Loan	10.0%	1.8%	9.4%	6.2%	2.1%	-0.4%	9.9%	1.2%	0.8%	1.1%	0.7%	0.1%	0.4%	1.2%	4.2%
BC US Agg Bond	6.5%	7.8%	4.2%	-2.0%	6.0%	0.5%	2.6%	0.8%	1.4%	0.8%	0.1%	-0.1%	0.5%	0.4%	3.5%
BC TIPS	6.3%	13.6%	7.0%	-8.6%	3.6%	-1.4%	4.7%	1.3%	-0.4%	0.9%	0.2%	0.1%	0.9%	1.3%	3.0%
BBG Commodity	16.8%	-13.3%	-1.1%	-9.5%	-17.0%	-24.7%	11.8%	-2.3%	-3.2%	2.5%	2.1%	-0.5%	3.0%	4.7%	1.7%
BC US Govt/Cred 1-3	2.8%	1.6%	1.3%	0.6%	0.8%	0.7%	1.3%	0.4%	0.3%	0.3%	0.0%	-0.2%	0.0%	-0.2%	0.8%
Alerian MLP	35.9%	13.9%	4.8%	27.6%	4.8%	-32.6%	18.3%	3.9%	-6.4%	-3.0%	-4.1%	-1.4%	4.7%	-0.9%	-6.5%



Source: Bloomberg, Barclays, Alerian, Nareit, MSCI, JP Morgan, Credit Suisse

### NEPC 2018 THEMES, ACTIONS AND OPPORTUNITIES FOR CLIENTS

### **Key Market Themes**

Extended US Economic Cycle

Synchronized Economic Resurgence

**Federal Reserve Gradualism** 

**China Transitions** 

**Globalization Backlash** 

Key Market Themes are factors that define global markets and can be expected to both evolve and remain relevant without a clear timeline of conclusion. At times, themes may be challenged. Disruption of a theme will likely produce significant volatility and change market dynamics.

#### **Current Opportunities**

**Trim US Equity Gains** 

**Overweight Non-US Developed Market Equities** 

Maintain a Market Overweight to Emerging Market Equities

Allocate to TIPS from Core Bonds

**Reduce Return Seeking Credit Exposure** 

**Fund Emerging Local Debt** 

Add Macro Hedge Fund

Add Long Volatility Exposure

Current Opportunities are investment ideas that represent an action with the goal of improving investment outcomes relative to an investor's strategic asset allocation. These investment ideas are likely to change more frequently as market dynamics and valuations shift over time.

### **Extended US Economic Cycle**

#### Economic cycles do not die of old age

The US economy is in an extended expansionary cycle despite being eight years removed from the last recession

Financial health of US consumers and ongoing recovery of the housing market continue to drive economic growth

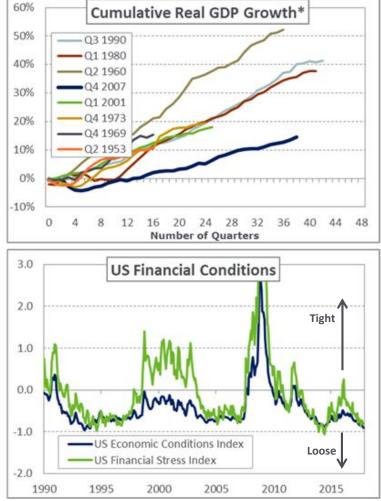
A prolonged US economic expansion can support a continued rally for US equities despite elevated valuation levels

#### US financial conditions remain loose and support steady economic gains

Low inflation provides a foundation for positive economic conditions and reinforces the Fed's gradual monetary policy approach

Moderating US dollar strength is another form of easy financial conditions, benefiting global trade flows and credit creation

Reversal in these easy conditions may be fueled by actions outside the US, such as a misstep by global central banks and/or increased volatility in the Chinese yuan



Source: (Top) Bloomberg,\*Cumulative GDP growth from prior cycle peak Source: (Bottom) Federal Reserve Bank of Chicago and Kansas City

### **Extended US Economic Cycle**

## Excess capacity remains in the system and provides fuel for the expansion

Labor market gains have been robust but slack remains as many have not returned to the workforce

Muted wage gains and low inflation metrics are reflective of the excess capacity remaining in the US economy

Tax cuts and fiscal stimulus can potentially remove spare economic capacity and be a catalyst for an uptick in inflation measures

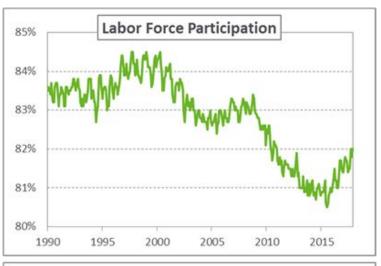
#### **US** recession concerns are muted

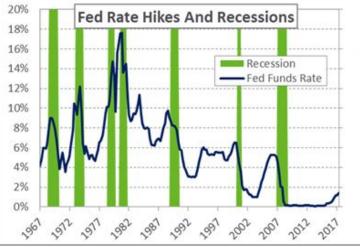
An acceleration in inflation leading to a tightening of financial conditions has historically been a catalyst to end economic expansions

However, improved US household balance sheets have room to expand and support further consumer spending gains

Improving global economic conditions reinforce an expansion of the US economy as global growth factors synchronize







Source: (Top) Federal Reserve Bank of St. Louis Source: (Bottom) Federal Reserve, NEPC

### Synchronized Economic Resurgence

#### Global economic conditions are improving in a synchronized fashion

Coordinated global growth factors reinforce economic gains across the globe and are distinct from the extension of the US economic cycle

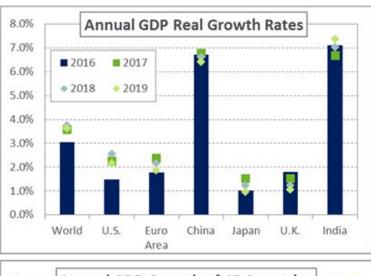
Non-US corporate revenues and equities are best positioned to benefit from a widespread boost in global economic conditions

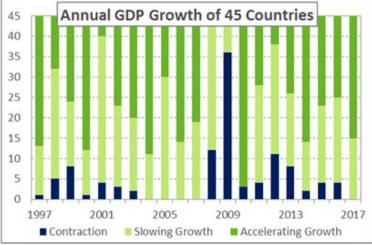
## Positive growth rates harmonized across the globe are relatively rare

Conditions are the result of Europe, Japan, and large parts of the emerging world transitioning out of economic malaise

Persistence of the theme over several years would provide a substantial benefit to equity markets globally – specifically in Europe and Japan

Historically, periods of synchronized growth have been derailed by higher inflation levels and central banks tightening policy





Source: (Top) OECD Source: (Bottom) OECD



### Synchronized Economic Resurgence

#### **Erosion of excess economic capacity is a catalyst to boost economic gains**

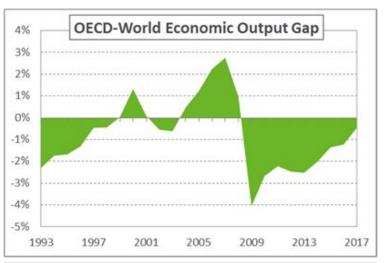
Despite recent labor market improvements, potential for labor reform in Europe and improved workforce participation in Japan offer multi-year benefits to economic growth

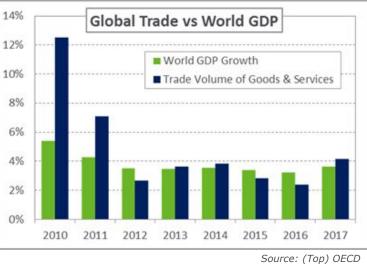
Material decline in emerging market inflation provides a cushion for real interest rates to fall and fuel an expansion of economic activity

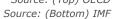
#### Economic resurgence is delicate and can be disrupted by lingering global risk factors

US dollar strength, dislocation in China's credit expansion, and restrictive US trade policy pose the greatest threats

The foundation of synchronized economic resurgence is the continuation of positive trends associated with the other key market themes







### **Federal Reserve Gradualism**

## The Federal Reserve is expected to slowly increase interest rates

Expected path of Fed policy through 2020 matters more than timing of the next hike as the disconnect between market expectations and Fed signaling has grown

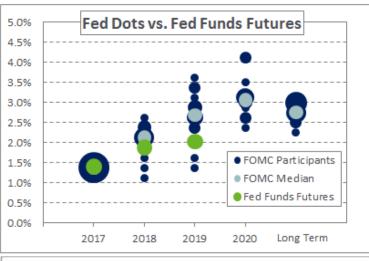
A relatively accommodative Fed is likely to continue, unless there is a dramatic acceleration in inflation

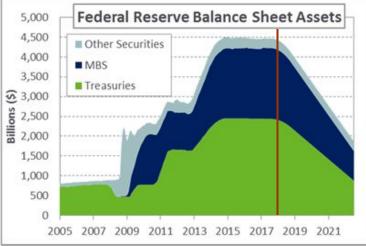
### The Fed's balance sheet normalization is a low grade tightening of monetary policy but its impact is untested

Fed is expected to be careful and data dependent yet balance sheet disbursement into a strong economy will likely have tightening effects – in the same way balance sheet expansion had easing effects

The balance sheet will gradually shrink over time assuming conditions remain supportive

The gradual progression of balance sheet reduction combined with the accommodative policies of global central banks supports easy global financial conditions





Source: (Top) Bloomberg, NEPC Source: (Bottom) Bloomberg, NEPC

### **Federal Reserve Gradualism**

### Gradualism is the policy of choice globally as the major central banks manage unprecedented initiatives

ECB's QE program is expanding but at a slower rate

However, the reinvestment of balance sheet holdings is likely to continue for an extended period of time

Bank of Japan's QE yield-curve control program has rapidly slowed bond purchases but solidified steepness in the yield curve

## Inflation expected to shift marginally higher in the coming years

Improvements in wage growth and aggregate economic activity support modest upticks in inflation but still within the Fed's tolerance bands to gradually raise rates

Fed has stated a willingness to let the economy "run hot" and accept some inflation to repair the deflationary effects of the past decade



Source: (Bottom): Bloomberg, FRED

### **China Transitions**

## China is the global growth engine but faces fundamental transitions

China's economic transition is pivoting from production and investment focused to a service and consumption based economy

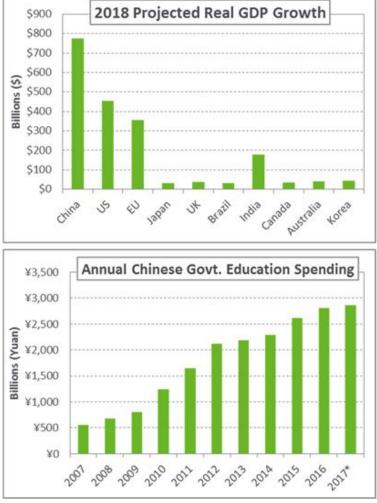
Fixed investment is required to sustain the production based economy and support employment as the rural population moves to urban centers

Any disruption to these transitions will have global repercussions due to China's role in the global economy

## China must manage competing social goals in attempting to sustain growth

Engineering an orderly transition to a consumer-led economy requires supporting employment outside the major cities and improving quality of life metrics such as air quality in the urban centers

Future growth in a services based economy requires advancement in productivity, technology, and a more skilled labor force



Source: (Top) Bloomberg Source: (Bottom) Bloomberg, \*Includes estimate for Nov/Dec 2017



### **China Transitions**

## The PBOC is tasked with straddling a delicate path as the economy evolves

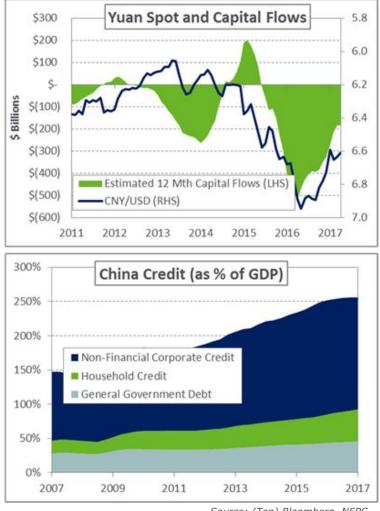
China maintains control of its currency and monetary policy but would have to make concessions to open its capital account and allow the free movement of capital in order to encourage investment

Restrictions on capital markets are slowly being eased, with an eye towards limiting social disruption

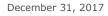
#### China's government is negotiating a balance of tightening credit expansion and support for economic growth

Continued credit expansion and real estate development risk inflating asset price bubbles and pose a systemic risk

Markets have responded positively to the PBOC's management of a more stable yuan as capital outflow pressure has eased but currency devaluation remains a tail risk



Source: (Top) Bloomberg, NEPC Source: (Bottom) Bank of International Settlements



### **Globalization Backlash**

#### Uneven economic growth and wage gains have fueled political discontent in the developed world

Election results in France have assuaged fears of political gridlock in the EU

Italian election in first half of 2018 is another potential flashpoint on globalization

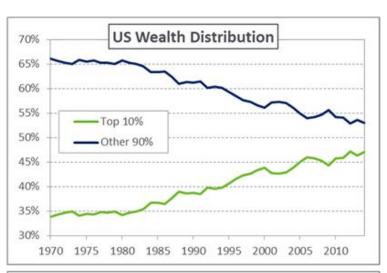
Anti-establishment political bias is likely a long term trend and potentially leads to higher levels of currency volatility over time

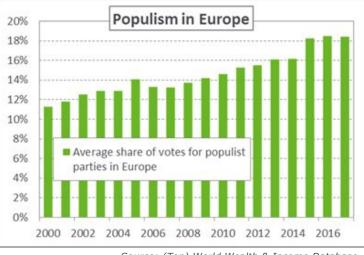
## For many nations, a turn inward is associated with globalization fatigue

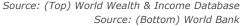
Often fuels greater expression of nationalism and increased geopolitical risks as multilateral relationships are reassessed

Populist movements destabilize the political order and shifts away from political orthodoxy heighten tail risks

However, equity markets often overreact to geopolitical concerns and sell-offs can be a buying opportunity for investors







### **Globalization Backlash**

## Major shifts in US trade policy did not materialize in 2017

However, a more aggressive protectionist policy would represent a material risk to global markets and the world economy

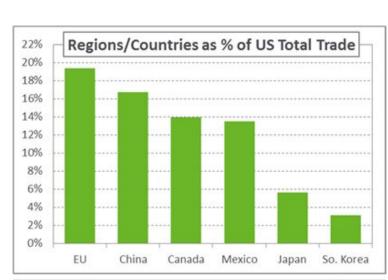
Markets have taken to interpreting the US administration's rhetoric with a grain of salt but ongoing NAFTA negotiations are a concern

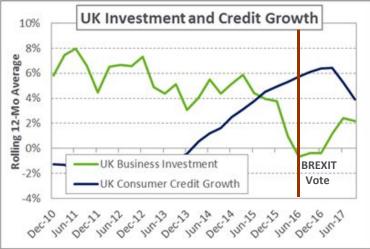
## The UK serves as a live case study for the effects of globalization backlash

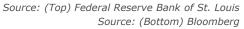
While it is early in the process, economic metrics across the country have turned lower in the 18 months since UK voted to leave the European Union

Expected disruption to financial regulations, customs controls, and business confidence in the UK are proving to be a cautionary tale for a turn away from globalization

However, the economic unease of voters remain and popularity of anti-establishment political parties poses a risk to the global economic order







### **Trim US Equity Gains**

## US stocks have posted strong returns over the last 9 years

US stocks are "priced for perfection" with valuations and profit margins hovering near secular highs despite the recent earnings growth improvement

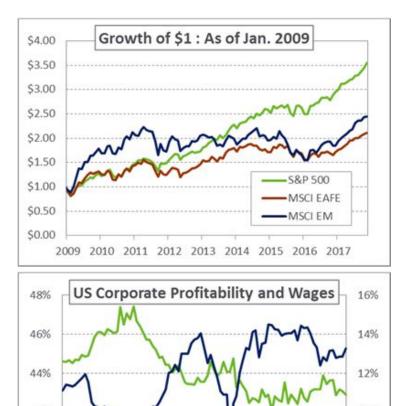
However, a prolonged US economic expansion can continue to support a rally in US equities, specifically small-cap stocks that may benefit from corporate tax cuts

#### **Reduce US large-cap exposure to fund global equity strategies**

Opportunity for alpha generation and total return is greater outside the US

US equities are also a viable funding source for private market commitments

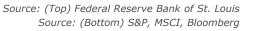
Should US equity markets decline materially, look to rebalance to exploit market volatility

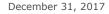


Wages as % of GDP (LHS)

Corp. Profits % of GNI (RHS)

1995 1998 2001 2004 2007 2010 2013 2016





10%

8%

6%

42%

40%

38%

### **Overweight Non-US Developed Market Equities**

### A multi-year earnings recovery in EAFE markets offers the potential for an elevated return

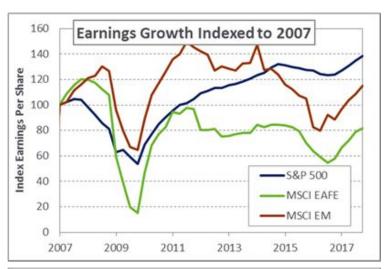
Catalysts for outperformance are present with improving economic conditions in Europe and continued corporate governance improvements in Japan

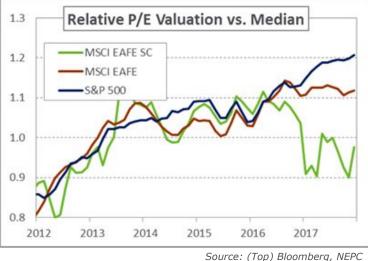
Earnings recovery appears to be taking hold in Europe where an uncertain political outlook has gained clarity

## Non-US small cap and global equity are preferred for implementation

These strategies offer the best opportunity to exploit valuation discrepancies among stocks across countries and sectors

Hedging a portion of non-US developed currency exposure remains a strategic recommendation





Source: (Bottom) S&P, MSCI, Bloomberg, NEPC

#### Maintain Overweight to Emerging Market Equities

## **Emerging equities offer the highest total return potential for investors**

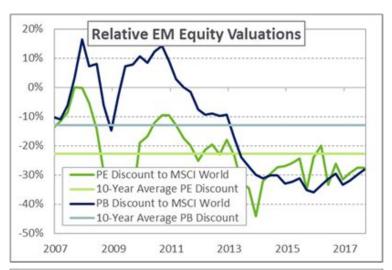
Valuation levels and fundamentals suggest an overweight relative to global equity market cap weights (e.g. 15% to 20%)

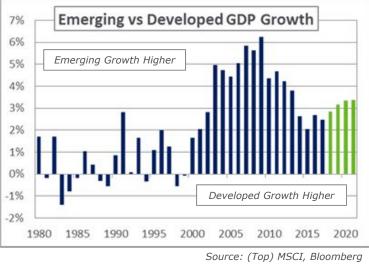
Growth premium relative to the developed world persists as economic conditions in EM improve due to synchronized global growth

#### High tracking error strategies offer greater flexibility to invest across emerging countries and are preferred to benchmark focused mandates

Opportunity set for excess return appears more abundant in EM versus developed markets

Strategies that invest down the market cap spectrum can offer investors more pure local growth exposure





Source: (Bottom) IMF

### Allocate to TIPS from Core Bonds

#### Duration exposure remains a key asset allocation building block for a diversified portfolio

TIPS offer safe haven exposure with an explicit hedge for realized inflation and can be implemented with a low cost passive strategy

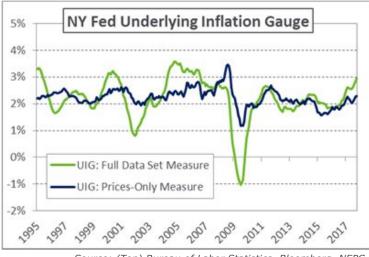
Current core bond yields offer limited cushion before taking on losses in a rising interest rate environment

## Increase in inflation expectations would favor TIPS over nominal bonds

TIPS yields are priced off real rates and sensitive to Fed tightening but a gradual path of normalization should mitigate the risk of a sharp rise in real interest rates

An allocation to TIPS diversifies core bond exposure and improves risk balance across economic environments





Source: (Top) Bureau of Labor Statistics, Bloomberg, NEPC Source: (Bottom) New York Fed

#### **Reduce Return Seeking Credit Exposure**

## Over the last 18 months, high yield bonds have provided strong gains

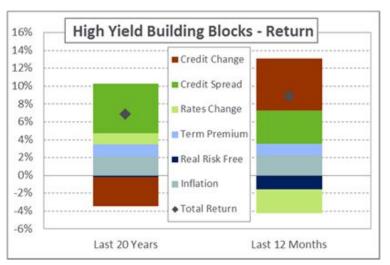
Attractive credit spreads seen in early 2016 have now fallen below historic medians and do not appear to fully compensate investors for the risk

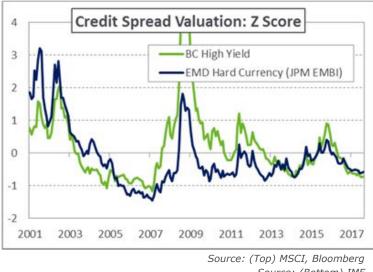
Reallocate gains from liquid credit markets to other areas of the portfolio (e.g. equity, private markets, safe haven fixed income)

#### Valuations of other credit sectors appear stretched with dollar based EMD also looking expensive

Recommend investors eliminate or reduce dollar-denominated emerging market debt as both sovereign and corporate spreads have tightened

We encourage reallocating the proceeds of dollar based EMD to a smaller mandate in EMD local or moving to other areas of the portfolio (e.g. equity, idiosyncratic credit opportunities)





Source: (Bottom) IMF

### **Fund Emerging Local Debt**

## EM local debt offers an attractive total return opportunity

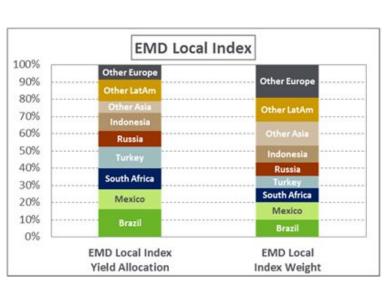
Above average index yield relative to developed world provides a cushion to offset potentially high currency volatility

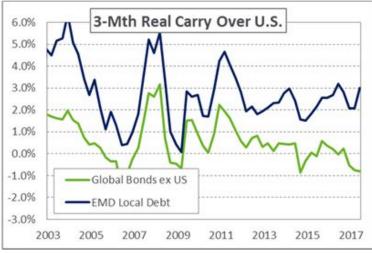
Valuations for many emerging market currencies remain attractive despite recent rally in select markets

#### For tactically oriented investors, look to fund emerging local debt from high yield and dollar denominated EMD

Preferred implementation is a stand alone EM local debt strategy

For investors with an existing dollar denominated EMD allocation, we encourage shifting the exposure to local currency debt but reduce the exposure size to account for the higher volatility of emerging local currency debt





Source: (Top) JP Morgan Source: (Bottom) JP Morgan, Bloomberg, NEPC



### Add Macro Hedge Funds

## Macro hedge fund strategies offer broad benefits to a total portfolio

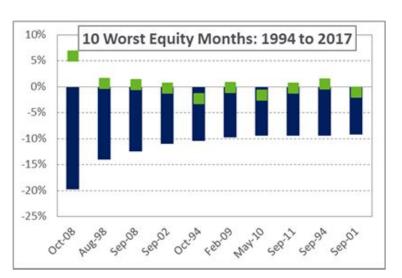
Allocations of size (e.g. 5%) help to mitigate the left-tail of a portfolio return distribution

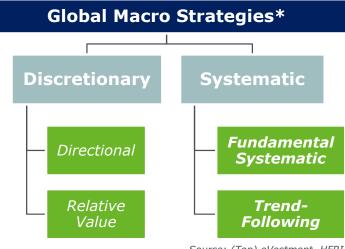
Investors should be targeted in their approach to portfolio construction as manager selection is paramount

### Fund systematic global macro from broad based GAA and hedge fund of fund strategies

Systematic strategies tend to exhibit low correlation to equity markets and are strong diversifiers within a total portfolio

Many systematic macro strategies exhibit "crisis alpha" or excess performance in riskoff periods





Source: (Top) eVestment, HFRI \*Not intended to be an all inclusive Macro sub-strategy list

### Add Long Volatility Exposure

## Volatility levels for global markets are near historic lows

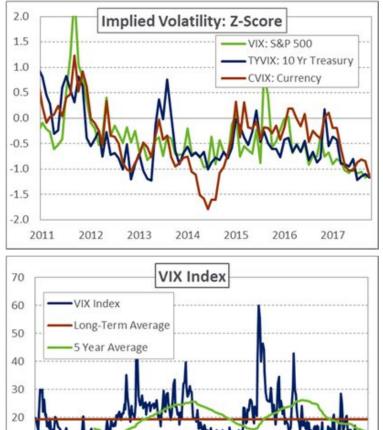
Long volatility exposure positively benefits from rising asset class volatility and an allocation of 1% to 2% can provide a significant return contribution should volatility normalize

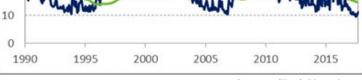
Exposure is not without risk. Losses would be expected if market volatility continues to decline. Discipline of a multi-year time horizon is required should volatility levels move slowly back to normal levels

#### Long volatility strategies with positive carry are the only implementation option we recommend

Purchasing S&P VIX is a costly method to implement long volatility exposure due to the negative roll yield of the VIX curve

Suited for opportunistic investors and ideally funded from traditional GAA strategies





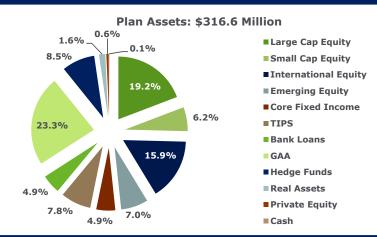


# MANAGED INVESTMENT POOL (MIP)

NEPC, LLC -

### **EXECUTIVE SUMMARY**

#### ASSET ALLOCATION



	MIF	PERFOR	MANCE:	NET OF FI	ES		
	QTR (%)	FYTD (%)	1 YR (%)	3 YR (%)	5 YR (%)	7 YR (%)	10 YR (%)
COMPOSITE	3.8	6.7	15.2	5.8	6.8	6.4	4.8
ALLOC. INDEX	3.9	7.8	16.2	6.6	7.4	6.6	4.7
POLICY INDEX	3.9	7.9	16.9	7.2	7.7	6.8	5.3
RANK (E&F \$100-500M)	28	65	55	77	84	82	70

#### PLAN COMMENTS

#### Asset Allocation

MIP assets were \$316.6 million as of December 31, 2017, a \$10.2 million increase over the quarter. During the  $4^{th}$  quarter there was a \$2.0 million cash outflow from the Pool and investment gains of \$12.2 million. All asset classes are within policy ranges.

#### Performance (Net of Fees)

The Plan returned 3.8% in the 4<sup>th</sup> quarter and 15.2% over the one year period, ranking in the  $28^{th}$  and  $55^{th}$  percentiles, respectively.

The rate of return assumption for the portfolio in 2017 was 7.5% and the MIP exceeded this calendar year-to-date. It is important to note that there will be volatility around these expected returns each year.

#### **RECENT ACTIONS/RECOMMENDATIONS**

#### **Recent Actions**

Rebalancing was provided to cover disbursements.

#### **Recommendations**

NEPC has provided information surrounding asset allocation under separate cover.

#### **Investment Manager Updates**

Newton, Guggenheim and GMO had announcements during the  $4^{\rm th}$  quarter; no action is recommended.

## PRIVATE MARKETS UPDATE

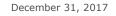
• The System invests in a number of private markets assets, committing capital for longer time periods to obtain illiquidity premiums and exposure to alternative markets

### • Landmark Equity Partners XV

- Secondary Private Equity fund, purchasing interests in venture capital, growth equity and buyout funds, and to a lesser extent, special situation and energy funds
- Strategy is diversified, investing in  $\sim$ 200 partnerships
- Fund has a 4 year investment period and 10 year term
- The System committed \$5 million in 2014 and has a remaining commitment of \$2.37 million
- Since inception, the strategy has an IRR of 16.5%, net of fees (9/30/17)

### • Hancock Timberland VII

- Private Real Asset Timber Fund structured for the purpose of making direct and indirect investments in commercial timberland
- The System has been invested in the strategy since 2005
- Fund has a 3 year acquisition period, 8 year investment period, 2 year wind up period and 2 year extension period (estimated)
- The System committed \$5 million in 2005 and there are no remaining commitments, the Fund is winding up
- Since inception, the strategy has an IRR of 1.5%, net of fees (12/31/17)



### **TOTAL PLAN PERFORMANCE DETAIL - NET**

	Market Value (\$)	% of Portfolio	Policy %	3 Mo (%)	Fiscal YTD (%)	YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)
MIP Composite	316,629,173	100.0	100.0	3.8	6.7	15.2	15.2	10.1	5.8	6.8	6.4	4.8
Allocation Index				3.9	7.8	16.2	16.2	10.9	6.6	7.4	6.6	4.7
Policy Index				3.9	7.9	16.9	16.9	11.8	7.2	7.7	6.8	5.3
Total Domestic Large Cap	60,670,469	19.2	16.0	6.6	11.4	21.7	21.7	16.7	11.3	15.3	13.4	8.9
S&P 500				6.6	11.4	21.8	21.8	16.8	11.4	15.8	13.8	8.5
SSgA S&P 500	60,670,469	19.2	16.0	6.6	11.4	21.7	21.7	16.7	11.3	15.7	13.7	8.5
S&P 500				6.6	11.4	21.8	21.8	16.8	11.4	15.8	13.8	8.5
Total Domestic Small/Mid Cap	19,549,085	6.2	6.0	7.3	12.3	20.4	20.4	18.0	10.2	14.7	12.6	9.8
Russell 2500				5.2	10.2	16.8	16.8	17.2	10.1	14.3	12.2	9.2
Westfield Capital	10,817,843	3.4	3.0	9.6	14.3	30.7	30.7	16.6	9.8	14.4	12.8	9.8
Russell 2500 Growth				6.3	12.5	24.5	24.5	16.9	10.9	15.5	13.0	9.6
DFA	8,731,242	2.8	3.0	4.5	10.0	9.6	9.6	17.9	9.5	14.1	11.6	
Russell 2000 Value				2.0	7.3	7.8	7.8	19.2	9.5	13.0	10.8	8.2
Total International Equity (including emerging markets)	72,576,996	22.9	23.0	5.1	9.5	27.1	27.1	12.9	7.5	6.0	5.5	2.2
MSCI EAFE				4.2	9.9	25.0	25.0	12.4	7.8	7.9	6.0	1.9
Morgan Stanley	19,340,979	6.1	6.3	3.8	7.3	25.2	25.2	10.8	7.2	6.8	6.3	2.9
Globeflex	19,711,463	6.2	6.3	3.8	12.1	30.1	30.1	13.6	9.8	9.2	7.2	1.6
MSCI EAFE				4.2	9.9	25.0	25.0	12.4	7.8	7.9	6.0	1.9
Kabouter International Opportunities Offshore Fund II	11,436,908	3.6	3.5								-	
MSCI EAFE Small Cap				6.1	14.0	33.0	33.0	16.6	14.2	12.9	9.2	5.8
Emerging Markets Equity	22,087,646	7.0	7.0	8.0	8.6	25.3	25.3	14.0	4.7	1.2	2.5	
MSCI Emerging Markets				7.4	15.9	37.3	37.3	23.5	9.1	4.3	2.6	1.7
Aberdeen Emerging Mrkts	10,917,498	3.4	3.5	4.9	9.4	30.2	30.2	20.8	8.0	2.6	3.5	
MSCI Emerging Markets				7.4	15.9	37.3	37.3	23.5	9.1	4.3	2.6	1.7
Mondrian EM Small Cap	11,170,148	3.5	3.5	11.2	7.5	19.9	19.9	7.5	1.4			
MSCI Emerging Markets Small Cap				9.2	15.4	33.8	33.8	17.0	8.4	5.4	2.1	2.8
Total Fixed Income	55,927,758	17.7	18.0	1.0	1.9	5.1	5.1	5.2	2.7	3.2	4.7	4.7
BBgBarc US Aggregate TR				0.4	1.2	3.5	3.5	3.1	2.2	21	3.2	4.0
Commonfund	15,553,798	4.9	5.0	0.5	1.6	5.0	5.0	4.2	2.7	2.9	4.2	4.5
BBgBarc US Aggregate TR				0.4	1.2	3.5	3.5	3.1	2.2	21	3.2	4.0
Vanguard Inflation-Protected Securities	24,799,411	7.8	8.0	1.2	2.0	3.0	3.0					
BBgBarc US TIPS TR				1.3	2.1	3.0	3.0	3.8	2.0	0.1	2.9	3.5



### **TOTAL PLAN PERFORMANCE DETAIL - NET**

	Market Value (\$)	% of Portfolio	Policy %	3 Mo (%)	Fiscal YTD (%)	YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)
Guggenheim US Bank Loans	15,574,549	4.9	5.0	1.1	2.1		-	-			-	-
Credit Suisse Leveraged Loans				1.2	2.2	4.2	4.2	7.0	4.5	4.3	4.7	4.6
Total GAA	73,794,563	23.3	23.0	2.2	4.2	11.7	11.7	8.0	3.8	4.0	3.7	
65% MSCI ACWI (Net) / 35% BBgBarc Global Agg				4.1	8.2	17.9	17.9	11.8	6.8	7.3	6.5	4.4
GMO Global Absolute Return	24,528,949	7.7	7.7	3.0	5.3	13.6	13.6	8.5	4.2	4.8	5.4	4.8
Blended Index				1.0	2.4	5.6	5.6	5.9	3.9	3.3	4.6	4.9
Wellington	24,964,485	7.9	7.7	2.8	6.6	17.4	17.4	11.4	7.5	6.7	4.2	-
65% MSCI ACWI (Net) / 35% BBgBarc Global Agg				4.1	8.2	17.9	17.9	11.8	6.8	7.3	6.5	4.4
Newton Global Real Return	24,301,128	7.7	7.7	0.7	0.6	4.3	4.3	-				
60% MSCI ACWI (Net)/ 40% BBgBarc Global Agg				3.9	7.8	17.1	17.1	11.2	6.5	6.8	6.1	4.3
Total Hedge Funds	26,940,771	8.5	9.0	2.1	4.0	5.6	5.6	4.2	1.7	2.7	1.8	1.4
HFRI Fund of Funds Composite Index				2.0	4.3	7.7	7.7	4.0	2.6	4.0	2.7	1.1
EntrustPermal	8,699,775	2.7	3.0	0.5	2.3	3.2	3.2	3.8	1.1	3.2	3.0	-
HFRI Fund of Funds Composite Index				2.0	4.3	7.7	7.7	4.0	2.6	4.0	2.7	1.1
Lighthouse	18,240,996	5.8	6.0	2.9	4.9	7.4	7.4	3.7		-	-	-
Credit Suisse Long Shrt Eqt USD				3.3	6.4	13.4	13.4	4.7	4.3	7.1	5.1	4.0
Total Real Assets	5,135,385	1.6	3.0	4.2	2.1	1.8	1.8	-2.0	-0.1	2.7	3.7	-
NCREIF Timberland Index				1.5	2.1	3.6	3.6	3.2	3.8	6.2	5.8	4.4
John Hancock Timber Fund	5,135,385	1.6	3.0	4.2	2.1	1.8	1.8	-2.0	-0.1	2.7	3.8	-0.1
NCREIF Timberland Index				1.5	2.1	3.6	3.6	3.2	3.8	6.2	5.8	4.4
Private Equity	1,810,544	0.6	2.0	0.0	4.1	7.7	7.7	11.0	8.4		-	-
Landmark Equity Partners XV	1,810,544	0.6	2.0	0.0	4.1	7.7	7.7	11.0	8.4			
Cambridge Associates US All PE (1 Qtr Lag)				3.8	7.5	16.7	16.7	12.7	10.4	13.3	13.7	9.6
Total Cash	223,603	0.1	0.0									
Distribution Account	223,603	0.1	0.0	0.2	0.4	0.6	0.6	0.3	0.2	0.1	0.1	0.4
91 Day T-Bills				0.3	0.6	0.9	0.9	0.6	0.4	0.3	0.2	0.3

Notes: Fiscal YTD begins 7/1 Blended Index: 40% BC Aggregate, 30% BC U.S. TIPS 1-10YR, 10% S&P 500, 10% BC High Yield, 10% JPM EMBI+ Returns are net of manager fees John Hancock Timber market value as of 12/31/17 Landmark market value as of 12/31/17



NEPC, LLC —

### **EXECUTIVE SUMMARY**

#### ASSET ALLOCATION



#### PLAN COMMENTS

#### Asset Allocation

The Plan's assets were \$31 million as of December 31, 2017, a \$0.4 million increase during the fourth quarter. Investment gains were \$0.8 million and benefit payments amounted to \$0.4 million. All asset classes are within policy ranges.

#### Performance (Net of Fees)

The Plan returned 2.4% in the 4<sup>th</sup> quarter and 10.0% over the one year period, ranking in the 79<sup>th</sup> and 80<sup>th</sup> percentiles, respectively.

The Pension Fund ranks below median over all time periods due to the Fund's conservative asset allocation and manager underperformance.

The rate of return assumption for the portfolio in 2017 is 6.25% and the Pension Fund exceeded this calendar year-to-date. It is important to note that there will be volatility around these expected returns each year.

	PLAN PERFORMANCE: NET OF FEES													
	QTR (%)	FYTD (%)	1 YR (%)	3 YR (%)	5 YR (%)	7 YR (%)	10 YR (%)							
COMPOSITE	2.4	4.2	10.0	4.5	5.7	5.5	3.8							
ALLOC. INDEX	3.0	6.1	12.6	5.8	6.9	6.5	4.4							
POLICY INDEX	2.8	5.9	12.4	6.0	7.1	6.7	5.2							
RANK (TRUST FUNDS)	79	83	80	84	81	81	88							

#### **RECENT ACTIONS/RECOMMENDATIONS**

#### **Recent Actions**

The System implemented a portfolio rebalance during the quarter to bring asset allocation in-line with policy targets and meet monthly benefit payments and expenses.

#### **Recommendations**

NEPC has provided information surrounding asset allocation under separate cover.

#### **Investment Manager Updates**

Newton, Guggenheim and Vanguard had announcements during the  $4^{\rm th}$  quarter; no action is recommended.



### **TOTAL PLAN PERFORMANCE DETAIL - NET**

	Market Value (\$)	% of Portfolio	Policy %	3 Mo (%)	Fiscal YTD (%)	YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)
ension Composite	30,986,608	100.0	100.0	2.4	4.2	10.0	10.0	7.5	4.5	5.7	5.5	3.8
Allocation Index				3.0	6.1	12.6	12.6	8.8	5.8	6.9	6.5	4.4
Policy Index				2.8	5.9	12.4	12.4	9.2	6.0	7.1	6.7	5.2
Total Domestic Large Cap	2,557,117	8.3	8.0	6.6	11.4	21.8	21.8	16.8	11.4	15.5	12.8	7.0
S&P 500				6.6	11.4	21.8	21.8	16.8	11.4	15.8	13.8	8.8
Vanguard S&P 500 Index	2,557,117	8.3	8.0	6.6	11.4	21.8	21.8	16.8	11.4			
S&P 500				6.6	11.4	21.8	21.8	16.8	11.4	15.8	13.8	8.8
Total Small Cap Composite	1,280,095	4.1	4.0	3.3	9.2	14.6	14.6	18.0	9.9	13.9	11.4	
Russell 2000				3.3	9.2	14.6	14.6	17.9	10.0	14.1	11.6	8.1
SSgA R2000 Index Fund Non Lending	1,280,095	4.1	4.0	3.3	9.2	14.6	14.6	18.0	9.9	13.9	11.4	-
Russell 2000	Accession of the second			3.3	9.2	14.6	14.6	17.9	10.0	14.1	11.6	8.
Total International Equity (including emerging markets)	3,347,565	10.8	10.0	6.0	7.3	23.4	23.4	9.9	5.5	4.7	4.9	1.5
MSCI EAFE				4.2	9.9	25.0	25.0	12.4	7.8	7.9	6.0	1
Morgan Stanley Int'l	2,315,686	7.5	7.0	3.8	7.3	25.2	25.2	11.0	7.3	6.9	6.4	2.
MSCI EAFE				4.2	9.9	25.0	25.0	12.4	7.8	7.9	6.0	1.
Emerging Markets Equity	1,031,879	3.3	3.0	11.2	7.5	19.9	19.9	7.5	1.4	-0.2	-	
MSCI Emerging Markets				7.4	15.9	37.3	37.3	23.5	9.1	4.3	2.6	1.
Mondrian EM Small Cap	1,031,879	3.3	3.0	11.2	7.5	19.9	19.9	7.5	1.4			
MSCI Emerging Markets Small Cap				9.2	15.4	33.8	33.8	17.0	8.4	5.4	2.1	2.
Total Fixed Income	9,798,963	31.6	32.0	0.7	1.5	4.1	4.1	3.9	2.5	2.3	3.7	5.
BBgBarc US Aggregate TR			o treat	0.4	1.2	3.5	3.5	3.1	2.2	2.1	3.2	4.
Vanguard Total Bond Market Index	6,264,444	20.2	20.0	0.4	1.1	3.6	3.6	3.1	2.2			
BBgBarc US Aggregate TR				0.4	1.2	3.5	3.5	3.1	2.2	21	3.2	4.
Vanguard Inflation-Protected Securities	2.021,769	6.5	7.0	1.2	2.0							
BBgBarc US TIPS TR				1.3	2.1	3.0	3.0	3.8	2.0	0.1	2.9	3.
Guggenheim US Bank Loans	1,512,750	4.9	5.0	1.1	2.1			-				
Credit Suisse Leveraged Loans				1.2	2.2	4.2	4.2	7.0	4.5	4.3	4.7	4.
Total GAA	8,667,712	28.0	27.5	1.8	3.6	10.8	10.8	7.8	3.6	3.4	3.3	
65% MSCI ACWI (Net) / 35% BBgBarc Global Agg				4.1	8.2	17.9	17.9	11.8	6.8	7.3	6.5	4.4
Wellington	4,509,836	14.6	13.8	2.7	6.5	17.4	17.4	11.5	7.6	6.8	4.3	
65% MSCI ACWI (Net) / 35% BBgBarc Global Agg				4.1	8.2	17.9	17.9	11.8	6.8	7.3	6.5	4.4
Newton Global Real Return	4,157,876	13.4	13.8	0.7	0.6	4.3	4.3	_		-	4	
60% MSCI ACWI (Net) / 40% CITI WGBI			1975	3.8	7.8	17.1	17.1	11.2	6.4	6.5	5.8	4.2

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### **TOTAL PLAN PERFORMANCE DETAIL - NET**

	Market Value (\$)	% of Portfolio	Policy %	3 Mo (%)	Fiscal YTD (%)	YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)
Total Alternative Investments	2,495,354	8.1	7.5	2.1	4.1	5.7	5.7	3.9	2.2	3.3	2.1	
HFRI Fund of Funds Composite Index				2.0	4.3	7.7	7.7	4.0	2.6	4.0	2.7	1.1
EntrustPermal	776,348	2.5	2.5	0.5	2.3	3.2	3.2	3.8	1.1	3.2	3.0	
HFRI Fund of Funds Composite Index				2.0	4.3	7.7	7.7	4.0	2.6	4.0	2.7	1.1
Lighthouse	1,719,006	5.5	5.0	2.9	4.9	7.4	7.4	3.7				
Credit Suisse Long Shrt Eqt USD				3.3	6.4	13.4	13.4	4.7	4.3	7.1	5.1	4.0
Total Real Assets	2,661,149	8.6	8.0									
Principal	2,661,149	8.6	8.0	1.8	3.9	7.9	7.9	8.5	10.1	11.2	11.9	4.2
NCREIF ODCE				2.1	4.0	7.6	7.6	8.2	10.4	11.5	12.1	5.0
Total Cash	178,653	0.6	3.0									
Distribution Account	178,653	0.6	3.0	0.2	0.4	0.6	0.6	0.3	0.2	0.1	0.1	0.4
91 Day T-Bills				0.3	0.6	0.9	0.9	0.6	0.4	0.3	0.2	0.3

Notes:

Fiscal YTD begins 7/1

Blended Index: 40% BC Aggregate, 30% BC U.S. TIPS 1-10YR, 10% S&P 500, 10% BC High Yield, 10% JPM EMBI+

Returns are net of manager fees

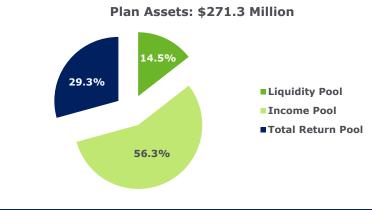






### **EXECUTIVE SUMMARY**

#### ASSET ALLOCATION



FUND PERFORMANCE: NET OF FEES													
	QTR (%)	FYTD (%)	1 YR (%)	3 YR (%)	5 YR (%)	7 YR (%)	10 YR (%)						
COMPOSITE	1.0	2.0	4.4	2.3	2.1	2.4	2.4						
ALLOC. INDEX	1.1	2.3	4.7	2.6	2.5	2.5							

#### **PLAN COMMENTS**

#### Asset Allocation

The Fund's assets as of December 31, 2017 were \$271.3 million. This represents a \$25.3 million increase from the previous quarter.

The Liquidity Pool (14.5% v 25.0%), Income Pool (56.3% v 50.0%) and Total Return Pool (29.3% v 25.0%) are all within allowable ranges. Throughout the year, asset allocation will change based on cash inflows and outflows. NEPC reviews this on a monthly basis.

#### Performance (Net of Fees)

The Fund returned 1.0% during the  $4^{th}$  quarter and 4.4% for the one year period.

The rate of return assumption for the portfolio in 2017 was 4.0% and the Operating Fund exceeded this calendar year-to-date. It is important to note that there will be volatility around these expected returns each year.

#### **RECENT ACTIONS/RECOMMENDATIONS**

#### **Recent Actions**

The System implemented a portfolio rebalance in September to bring asset allocation in-line with policy targets.

#### **Recommendations**

NEPC has provided information surrounding asset allocation under separate cover.

#### **Investment Manager Updates**

Newton and Vanguard had announcements during the  $4^{\mbox{th}}$  quarter; no action is recommended.



### **TOTAL PLAN PERFORMANCE DETAIL - NET**

	Market Value (\$)	% of Portfolio	Policy %	3 Mo (%)	Fiscal YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)
Operating Funds Composite	271,320,272	100.0	100.0	1.0	2.0	4.4	4.0	2.3	2.1	2.4	2.4
Allocation Index				1.1	2.3	4.7	3.8	2.6	2.5	2.5	
Liquidity Pool Composite	39,289,864	14.5	25.0	0.2	0.5	0.9	0.6	0.5	0.4	0.3	0.6
State Pool	19,094,610	7.0		0.3	0.6	1.0	0.8	0.6	0.5	0.4	0.7
BOA General Fund	4,157,744	1.5		0.0	0.0	0.0	0.0	0.0	0.0		
Federated Gov't Obligations	585,841	0.2		0.2	0.5	0.7					
JP Morgan US Gov't Money Market Fund	15,451,669	5.7		0.1	0.4	0.7	-	-	-		-
Citi 3mth Treasury Bill				0.3	0.5	0.8	0.6	0.4	0.2	0.2	0.3
Income Pool Composite	152,660,085	56.3	50.0	0.3	0.9	2.2	2.8	2.1	1.8	2.3	2.9
Income Research + Management	81,183,721	29.9	26.7	-0.2	0.1	0.9	1.2	1.1	0.9		
BBgBarc US Govt/Credit 1-3 Yr, TR				-0.2	0.1	0.8	1.1	0.9	0.8	1.0	1.9
BlackRock Strategic Income Opportunities	20,427,669	7.5	6.7	0.9	2.4	4.9	4.2				
3-Month Libor Total Return USD				0.4	0.7	1.3	1.0	0.8	0.6	0.5	0.8
Loomis Sayles Bank Loans	20,396,760	7.5	6.7	0.9	1.8	3.1	5.3	3.8	3.3	3.9	3.8
Loomis Bank Loans Custom Index				1.1	21	3.4	5.4	4.3	4.1	4.5	4.9
Vanguard Total Bond Market Instl" Fund	14,958,229	5.5	5.0	0.4	1.1	3.6	3.1	2.2	2.0	3.1	-
BBgBarc US Aggregate TR				0.4	1.2	3.5	3.1	2.2	2.1	3.2	4.0
Vanguard Inflation-Protected Securities	15,693,706	5.8	5.0	1.2	2.0			-			
BBgBarc US TIPS TR				1.3	21	3.0	3.8	2.0	0.1	2.9	3.5
Total Return Pool Composite	79,370,323	29.3	25.0	3.2	5.9	12.9	10.1	5.3	5.1	5.2	4.6
Lighthouse	14,100,668	5.2	5.0	2.9	4.9	7.3	3.7				
Credit Suisse Long Shrt Eqt USD				3.3	6.4	13.4	4.7	4.3	7.1	5.1	4.0
Newton Global Real Return	20.029.513	7.4	6.3	0.7	0.6	4.3					
60% MSCI ACWI (Net)/ 40% BBgBarc Global Agg				3.9	7.8	17.1	11.2	6.5	6.8	6.1	4.3
PIMCO All Asset	20,546,994	7.6	6.3	3.1	6.5	14.0	13.7	5.6	3.7	5.1	5.3
Blended Index				1.0	2.4	5.6	5.9	3.9	3.3	4.6	4.9
Vanguard Total World Stock Index	24,693,148	9.1	7.5	5.6	11.2	24.2	16.2	9.9			
FTSE Global All Cap Index				5.9	11.5	24.2	16.3	9.9	11.4	8.8	4.3

Notes:

Returns are net of manager fees.

The inception date for the allocation index is 07/01/2009

Fiscal YTD begins 7/1

Blended Index: 40% BC Aggregate / 30% BC U.S. TIPS 1-10YR / 10% S&P 500 / 10% BC High Yield / 10% JPM EMBI+

Loomis Bank Loans Custom Index blends performance of "S&P/LSTA Leveraged Loan Index" before 9/1/2014 and "S&P/LSTA Leveraged BB Loan Index" after 9/1/2014. Composite excludes external loans.



# MANAGER DUE DILIGENCE MONITOR

NEPC, LLC -

### **DUE DILIGENCE MONITOR**

The items below summarize the recent quarter's performance and any changes or announcements from your Plan managers/funds. A "-" indicates there were no material announcements. A "Yes" indicates there was an announcement and a summary is provided separately. NEPC's Due Diligence Committee meets every two weeks to review events as they relate to investment managers and determines if any action should be taken by NEPC and/or by our clients. They rate events: No Action, Watch, Hold, Client Review or Terminate. With respect to Performance, a "-" indicates the manager/fund performed in line with the majority of managers/funds in the category; only outliers (placement in the Top or Bottom Quartile) are highlighted. Your Consultant's Recommendation is refreshed quarterly in view of the recent quarter's developments (performance, manager events, and any of the longer-term trending data). NEPC considers ourselves to be a fiduciary, as ERISA defines the term in Section 3(21).

Fund	MIP	Pension	Operating	NEPC Rating	Manager Changes/ Announcements (Recent Quarter)	NEPC Due Diligence Committee Recommendations
Aberdeeen	х			Preferred	No	Maintain Hold
GMO	х			Preferred	Yes	Upgraded to No Action
EntrustPermal	х	Х		Neutral	No	Maintain Hold
Newton	х	Х	х	Preferred	Yes	No Action
SSgA	x	х		Preferred	Yes	No Action
Guggenheim	х	х		Preferred	Yes	Hold
Globeflex	x			Preferred	Yes	No Action
Vanguard		х	х	Preferred	Yes	No Action
			NEPC Due Dilig	ence Committee Recom	mendation Key	
No Action		Informational iter	ms have surfaced; r	no action is recommended		
Watch		Issues have surfa made aware of th		ed over; manager can pa	rticipate in future searches, but cu	rrent and prospective clients must be
Hold				concerned over; manage be made aware of the iss		ess a client specifically requests, but
Client Review			es have surfaced w dvised to review the		cannot be in future searches unless	a client specifically requests. Current
Terminate						nd clients would be discouraged from lients must be advised to replace the







### **GLOSSARY OF TERMS**

Alpha - Measures the relationship between the fund performance and the performance of another fund or benchmark index and equals the excess return while the other fund or benchmark index is zero.

Alpha Jensen - The average return on a portfolio over and above that predicted by the capital asset pricing model (CAPM), given the portfolio's beta and the average market return. Also known as the abnormal return or the risk adjusted excess return.

Annualized Excess Return over Benchmark - Annualized fund return minus the annualized benchmark return for the calculated return.

Annualized Return - A statistical technique whereby returns covering periods greater than one year are converted to cover a 12 month time span.

**Beta** - Measures the volatility or systematic risk and is equal to the change in the fund's performance in relation to the change in the assigned index's performance.

Information Ratio - A measure of the risk adjusted return of a financial security, asset, or portfolio.

#### Formula:

(Annualized Return of Portfolio - Annualized Return of Benchmark)/Annualized Standard Deviation(Period Portfolio Return – Period Benchmark Return). To annualize standard deviation, multiply the deviation by the square root of the number of periods per year where monthly returns per year equals 12 and quarterly returns is four periods per year.

**R-Squared** – Represents the percentage of a fund's movements that can be explained by movements in an index. R-Squared values range from 0 to 100. An R-Squared of 100 denotes that all movements of a fund are completely explained by movements in the index.

Sharpe Ratio - A measure of the excess return or risk premium per unit of risk in an investment asset or trading strategy.

**Sortino Ratio** - A method to differentiate between good and bad volatility in the Sharpe Ratio. The differentiation of up and down volatility allows the calculation to provide a risk adjusted measure of a security or fund's performance without upward price change penalties.

#### Formula:

Calculation Average (X-Y)/Downside Deviation (X-Y) \* 2 Where X=Return Series X Y = Return Series Y which is the risk free return (91 day T-bills)

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Standard Deviation - The standard deviation is a statistical term that describes the distribution of results. It is a commonly used measure of volatility of returns of a portfolio, asset class, or security. The higher the standard deviation the more volatile the returns are.

#### Formula:

(Annualized Return of Portfolio – Annualized Return of Risk Free) / Annualized Standard Deviation (Portfolio Returns)

**Tracking Error** - Tracking error, also known as residual risk, is a measure of the degree to which a portfolio tracks its benchmark. It is also a measure of consistency of excess returns. Tracking error is computed as the annualized standard deviation of the difference between a portfolio's return and that of its benchmark.

#### Formula:

Tracking Error = Standard Deviation  $(X-Y) * \sqrt{(\# of periods per year)}$ Where X = periods portfolio return and Y = the period's benchmark return For monthly returns, the periods per year = 12 For quarterly returns, the periods per year = 4

Treynor Ratio - A risk-adjusted measure of return based on systematic risk. Similar to the Sharpe ratio with the difference being the Treynor ratio uses beta as the measurement of volatility.

#### Formula:

(Portfolio Average Return - Average Return of Risk-Free Rate)/Portfolio Beta

Up/Down Capture Ratio - A measure of what percentage of a market's returns is "captured" by a portfolio. For example, if the market declines 10% over some period, and the manager declines only 9%, then his or her capture ratio is 90%. In down markets, it is advantageous for a manager to have as low a capture ratio as possible. For up markets, the higher the capture ratio the better. Looking at capture ratios can provide insight into how a manager achieves excess returns. A value manager might typically have a lower capture ratio in both up and down markets, achieving excess returns by protecting on the downside, whereas a growth manager might fall more than the overall market in down markets, but achieve above-market returns in a rising market.

 $\label{eq:upsideCapture} UpsideCapture = TotalReturn(FundReturns)/TotalReturns(BMReturn) \ when \ Period Benchmark \ Return \ is \ > = \ 0$ 

 $\label{eq:DownsideCapture} DownsideCapture = TotalReturn(FundReturns)/TotalReturns(BMReturn) \ when Benchmark < 0$ 

Data Source: InvestorForce

### **INFORMATION DISCLAIMER**

#### **Information Disclaimer**

- Past performance is no guarantee of future results.
- All investments carry some level of risk. Diversification and other asset allocation techniques are not guaranteed to ensure profit or protect against losses.
- Some index returns displayed in this report or used in calculation of a policy, allocation or custom benchmark may not be available from the source or may be preliminary and subject to change.
- NEPC's source for portfolio pricing, calculation of accruals, and transaction information is the plan's custodial bank. Information on market indices and security characteristics is received from other sources external to NEPC. While NEPC has exercised reasonable professional care in preparing this report, we cannot guarantee the accuracy of all source information contained within.
- This report is provided as a management aid for the client's internal use only. Performance contained in this report does not constitute a recommendation by NEPC.
- This report may contain confidential or proprietary information and may not be copied or redistributed to any party not legally entitled to receive it.

#### **Reporting Methodology**

- The client's custodian bank is NEPC's preferred data source unless otherwise directed. NEPC reconciles custodian data to manager data. If the custodian cannot provide accurate data, manager data may be used.
- Trailing time period returns are determined by geometrically linking the holding period returns, from the first full month after inception to the report date. Rates of Return are annualized when the time period is longer than a year. Performance is presented gross and/or net of manager fees as indicated on each page.
- For managers funded in the middle of a month, the "since inception" return will start with the first full month, although actual inception dates and cash flows are taken into account in all Composite calculations.
- This report may contain forward-looking statements that are based on NEPC's estimates, opinions and beliefs, but NEPC cannot guarantee that any plan will achieve its targeted return or meet other goals.





### AGENDA ITEM SUMMARY

1. NAME OF ITEM: Performance Review – Managed Investment Pool

- 2. INITIATED BY: Kelly Martin, Chair
- **3. BOARD INFORMATION**: X

**BOARD ACTION:** 

4. OUTCOME: Primary Outcomes: Enhance fiscal positioning **BOARD POLICY:** Section 709 - Investments

#### 5. BACKGROUND:

Enclosed for your information is the executive summary performance report for the Managed Investment Pool portfolio for the quarter ended December 31, 2017.

Kelly Regan and Jay Roney of NEPC will provide a brief review at the March 8, 2018 Investment Committee meeting.

### FOURTH QUARTER 2017 INVESTMENT REVIEW

### UNIVERSITY OF MAINE SYSTEM MANAGED INVESTMENT POOL

March 8, 2018

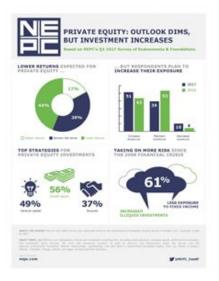
Jay E. Roney, Partner <u>Kelly Regan, Senior Consultant</u>



BOSTON | ATLANTA | CHARLOTTE | CHICAGO | DETROIT | LAS VEGAS | PORTLAND | SAN FRANCISCO



### HIGHLIGHTS OF FOURTH QUARTER HAPPENINGS AT NEPC



#### **NEPC INSIGHTS**

- White Paper: Terminated-Vested Lump Sum Payouts
- White Paper: Power Up Your Pension Plans
- Taking Stock: Could ESG Analysis Have Helped Equifax Investors?
- Taking Stock: Ten Years Since The Global Financial Crisis, Part 1: Then and Now

3.1

- Taking Stock: No Lull After the Storm for Puerto Rico Bonds
- Taking Stock: Tax Reform Update
- Market Chatter: It's Always Sunny on Sand Hill Road
- Market Chatter: The E-Commerce Grinch that Stole the US Storefront?
- Market Chatter: Endowment Tax Reform Leaves Less to be Thankful for
- NEPC's 2017 Hedge Fund Operational Due Diligence Survey Results
- NEPC's 2017 Defined Benefit Trends Survey Infographic
- NEPC's 2017 Defined Benefit Plan Trends Survey Healthcare Highlights Infographic
- Taking Stock: What Do Revised Mortality Tables Mean for Terminated-Vested Lump Sum Payouts?
- 2017 Third Quarter Market Thoughts
- 2017 Q3 Endowment & Foundation Survey Results and Infographic

#### WEBINAR REPLAYS

• NEPC's 2017 Defined Benefit Plan Trends Survey

#### To download NEPC's recent insights and webinar replays, visit: www.NEPC.com/insights

#### **RECENT UPDATES**

- Our team continues to grow: Please join us in welcoming our senior consultant and insurance specialist, Andrew Coupe.
- NEPC was featured in over 35 news articles including *Bloomberg*, *Pensions & Investments* and *FundFire*, to name a few.
- NEPC's Chris Levell, ASA, CFA, CAIA, Partner, Client Strategy, was named a finalist in *Chief Investment Officer's* Consultant of the Year list.
- NEPC's Brandon Parrish, CFA, CAIA, Private Wealth Consultant, was featured in *Private Asset Management's* Top Read Stories for 2017 for his article "An Intuitive Approach for High Net Worth Clients."



# MARKET OUTLOOK

NEPC, LLC —

### PERFORMANCE SUMMARY AS OF DECEMBER 31, 2017

Domestic Equity Benchmarks		Qtr.	<u>1 Yr.</u>	<u>3 Yr.</u>	<u>5 Yr.</u>	<u>10 Yr.</u>
Large Core	S&P 500	6.6%	21.8%	11.4%	15.8%	8.5%
Small Core	Russell 2000	3.3%	14.6%	10.0%	14.1%	8.7%
Small Growth	Russell 2000 Growth	4.6%	22.2%	10.3%	15.2%	9.2%
Small Value	Russell 2000 Value	2.0%	7.8%	9.5%	13.0%	8.2%
Large Core	Russell 1000	6.6%	21.7%	11.2%	15.7%	8.6%
Large Growth	Russell 1000 Growth	7.9%	30.2%	13.8%	17.3%	10.0%
Large Value	Russell 1000 Value	5.3%	13.7%	8.7%	14.0%	7.1%
Mid Core	S&P Mid Cap 400	6.3%	16.2%	11.1%	15.0%	10.0%
REIT	NAREIT Composite	2.3%	9.3%	6.9%	9.7%	7.5%
Int'l Equity Benchmarks		Qtr.	<u>1 Yr.</u>	<u>3 Yr.</u>	<u>5 Yr.</u>	<u>10 Yr.</u>
International Developed	MSCI EAFE	4.2%	25.0%	7.8%	7.9%	1.9%
Emerging Equity	MSCI EM	7.4%	37.3%	9.1%	4.3%	1.7%
Small Cap Int'l	S&P EPAC SmallCap	6.4%	34.0%	14.1%	13.1%	5.6%
World ex-US	MSCI ACWI ex-US	5.0%	27.2%	7.8%	6.8%	1.8%
Domestic FI Benchmarks		Qtr.	<u>1 Yr.</u>	<u>3 Yr.</u>	<u>5 Yr.</u>	<u>10 Yr.</u>
Core Bonds	Barclays Aggregate	0.4%	3.5%	2.2%	2.1%	4.0%
Municipal Bond	Barclays Municipal	0.7%	5.4%	3.0%	3.0%	4.5%
High Yield	Barclays US High Yield	0.5%	7.5%	6.4%	5.8%	8.0%
Intermediate Gov/Cred	Barclays Interm. Gov/Credit	-0.2%	2.1%	1.8%	1.5%	3.3%
Long Gov/Credit	Barclays Long Gov/Credit	2.8%	10.7%	4.5%	4.4%	7.3%
Long Credit	Barclays Long Credit	3.2%	12.2%	5.7%	5.1%	7.7%
Long Treasuries	Barclays US 20+ Yr Treas	2.6%	9.0%	2.8%	3.6%	6.6%
Cash	BofA ML US 3-Month T-Bill	0.3%	0.9%	0.4%	0.3%	0.4%
Inflation	Barclays US TIPS 1-10 Yr	0.5%	1.9%	1.8%	0.1%	2.8%
Global Inflation	Barclays Global ILB	2.9%	8.7%	2.4%	1.4%	3.3%
STRIPS	Barclays 20+ Yr STRIPS	4.5%	13.7%	3.5%	5.1%	9.0%
Global FI Benchmarks		Qtr.	<u>1 Yr.</u>	<u>3 Yr.</u>	<u>5 Yr.</u>	<u>10 Yr.</u>
World Gov. Bonds	Citigroup WGBI	1.0%	7.5%	1.7%	0.1%	2.7%
Em. Mkt. Bonds (Local)	JPM GBI-EM Glob. Div.	0.8%	15.2%	2.5%	-1.5%	3.6%
Diversified Benchmark		Qtr.	<u>1 Yr.</u>	<u>3 Yr.</u>	<u>5 Yr.</u>	<u>10 Yr.</u>
Diversified	Diversified*	3.6%	15.1%	7.4%	9.3%	6.0%
Alternative Benchmarks		Qtr.	<u>1 Yr.</u>	<u>3 Yr.</u>	<u>5 Yr.</u>	<u>10 Yr.</u>
Commodities	Bloomberg Commodity Index	4.7%	1.7%	-5.0%	-8.5%	-6.8%
Real Estate	NCREIF Property Index**	1.7%	6.9%	9.8%	10.3%	6.2%



\*\*As of 09/30/2017

### **INDEX PERFORMANCE SUMMARY**

	2010	2011	2012	2013	2014	2015	2016	Q1	Q2	Q3	Oct	Nov	Dec	Q4	YTD
MSCI EM	18.9%	-18.4%	18.2%	-2.6%	-2.2%	-14.9%	11.2%	11.4%	6.3%	7.9%	3.5%	0.2%	3.6%	7.4%	37.3%
MSCI EAFE	7.8%	-12.1%	17.3%	22.8%	-4.9%	-0.8%	1.0%	7.2%	6.1%	5.4%	1.5%	1.0%	1.6%	4.2%	25.0%
MSCI ACWI	12.7%	-7.3%	16.1%	22.8%	4.2%	-2.4%	7.9%	6.9%	4.3%	5.2%	2.1%	1.9%	1.6%	5.7%	24.0%
S&P 500	15.1%	2.1%	16.0%	32.4%	13.7%	1.4%	12.0%	6.1%	3.1%	4.5%	2.3%	3.1%	1.1%	6.6%	21.8%
Russell 1000	16.1%	1.5%	16.4%	33.1%	13.2%	0.9%	12.1%	6.0%	3.1%	4.5%	2.3%	3.0%	1.1%	6.6%	21.7%
Russell 2500	26.7%	-2.5%	17.9%	36.8%	7.1%	-2.9%	17.6%	3.8%	2.1%	4.7%	1.5%	3.3%	0.3%	5.2%	16.8%
JPM GBI-EM Glob Div	15.7%	-1.8%	16.8%	-9.0%	-5.7%	-14.9%	9.9%	6.5%	3.6%	3.6%	-2.8%	1.7%	2.0%	0.8%	15.2%
Russell 2000	26.9%	-4.2%	16.3%	38.8%	4.9%	-4.4%	21.3%	2.5%	2.5%	5.7%	0.9%	2.9%	-0.4%	3.3%	14.6%
BC US STRIPS 20+ Yr	10.9%	58.5%	3.0%	-21.0%	46.4%	-3.7%	1.4%	1.8%	6.1%	0.7%	0.1%	1.5%	2.8%	4.5%	13.7%
BC US Long Credit	10.7%	17.1%	12.7%	-6.6%	16.4%	-4.6%	10.2%	1.7%	4.7%	2.2%	0.7%	0.4%	2.0%	3.2%	12.2%
BC US Govt/Cred Long	10.2%	22.5%	8.8%	-8.8%	19.3%	-3.3%	6.7%	1.6%	4.4%	1.5%	0.4%	0.5%	1.9%	2.8%	10.7%
JPM EMBI Glob Div	12.2%	7.3%	17.4%	-5.3%	7.4%	1.2%	10.2%	3.9%	2.2%	2.6%	0.4%	0.1%	0.7%	1.2%	10.3%
BC Muni High Yield	7.8%	9.2%	18.1%	-5.5%	13.8%	1.8%	3.0%	4.1%	2.0%	1.5%	0.3%	0.3%	1.3%	1.8%	9.7%
BC US Corporate HY	15.1%	5.0%	15.8%	7.4%	2.5%	-4.5%	17.1%	2.7%	2.2%	2.0%	0.4%	-0.3%	0.3%	0.5%	7.5%
BC Global Agg	-5.3%	-5.3%	-4.1%	2.7%	-0.6%	3.3%	2.1%	1.8%	2.6%	1.8%	-0.4%	1.1%	0.3%	1.1%	7.4%
CS Hedge Fund	10.9%	-2.5%	7.7%	9.7%	4.1%	-0.7%	1.2%	2.1%	0.8%	1.8%	1.3%	0.1%	-	1.4%	6.2%
BC Municipal	2.4%	10.7%	6.8%	-2.6%	9.1%	3.3%	0.2%	1.6%	2.0%	1.1%	0.2%	-0.5%	1.0%	0.7%	5.4%
FTSE NAREIT Eqy REITs	28.0%	8.3%	18.1%	2.5%	30.1%	3.2%	8.5%	1.2%	1.5%	0.9%	-1.0%	2.7%	-0.2%	1.5%	5.2%
CS Leveraged Loan	10.0%	1.8%	9.4%	6.2%	2.1%	-0.4%	9.9%	1.2%	0.8%	1.1%	0.7%	0.1%	0.4%	1.2%	4.2%
BC US Agg Bond	6.5%	7.8%	4.2%	-2.0%	6.0%	0.5%	2.6%	0.8%	1.4%	0.8%	0.1%	-0.1%	0.5%	0.4%	3.5%
BC TIPS	6.3%	13.6%	7.0%	-8.6%	3.6%	-1.4%	4.7%	1.3%	-0.4%	0.9%	0.2%	0.1%	0.9%	1.3%	3.0%
BBG Commodity	16.8%	-13.3%	-1.1%	-9.5%	-17.0%	-24.7%	11.8%	-2.3%	-3.2%	2.5%	2.1%	-0.5%	3.0%	4.7%	1.7%
BC US Govt/Cred 1-3	2.8%	1.6%	1.3%	0.6%	0.8%	0.7%	1.3%	0.4%	0.3%	0.3%	0.0%	-0.2%	0.0%	-0.2%	0.8%
Alerian MLP	35.9%	13.9%	4.8%	27.6%	4.8%	-32.6%	18.3%	3.9%	-6.4%	-3.0%	-4.1%	-1.4%	4.7%	-0.9%	-6.5%



Source: Bloomberg, Barclays, Alerian, Nareit, MSCI, JP Morgan, Credit Suisse

# NEPC 2018 THEMES, ACTIONS AND OPPORTUNITIES FOR CLIENTS

### **Key Market Themes**

Extended US Economic Cycle

Synchronized Economic Resurgence

**Federal Reserve Gradualism** 

**China Transitions** 

**Globalization Backlash** 

Key Market Themes are factors that define global markets and can be expected to both evolve and remain relevant without a clear timeline of conclusion. At times, themes may be challenged. Disruption of a theme will likely produce significant volatility and change market dynamics. 3.1

### **Current Opportunities**

**Trim US Equity Gains** 

**Overweight Non-US Developed Market Equities** 

Maintain a Market Overweight to Emerging Market Equities

Allocate to TIPS from Core Bonds

**Reduce Return Seeking Credit Exposure** 

**Fund Emerging Local Debt** 

Add Macro Hedge Fund

Add Long Volatility Exposure

Current Opportunities are investment ideas that represent an action with the goal of improving investment outcomes relative to an investor's strategic asset allocation. These investment ideas are likely to change more frequently as market dynamics and valuations shift over time.

### **Extended US Economic Cycle**

#### Economic cycles do not die of old age

The US economy is in an extended expansionary cycle despite being eight years removed from the last recession

Financial health of US consumers and ongoing recovery of the housing market continue to drive economic growth

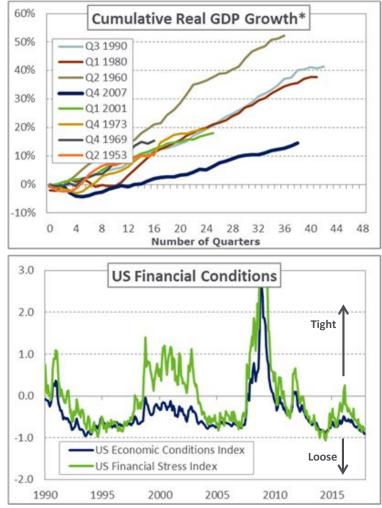
A prolonged US economic expansion can support a continued rally for US equities despite elevated valuation levels

#### US financial conditions remain loose and support steady economic gains

Low inflation provides a foundation for positive economic conditions and reinforces the Fed's gradual monetary policy approach

Moderating US dollar strength is another form of easy financial conditions, benefiting global trade flows and credit creation

Reversal in these easy conditions may be fueled by actions outside the US, such as a misstep by global central banks and/or increased volatility in the Chinese yuan



Source: (Top) Bloomberg,\*Cumulative GDP growth from prior cycle peak Source: (Bottom) Federal Reserve Bank of Chicago and Kansas City

### **Extended US Economic Cycle**

# Excess capacity remains in the system and provides fuel for the expansion

Labor market gains have been robust but slack remains as many have not returned to the workforce

Muted wage gains and low inflation metrics are reflective of the excess capacity remaining in the US economy

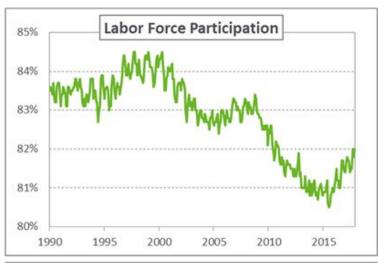
Tax cuts and fiscal stimulus can potentially remove spare economic capacity and be a catalyst for an uptick in inflation measures

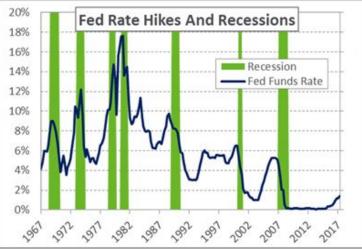
#### **US recession concerns are muted**

An acceleration in inflation leading to a tightening of financial conditions has historically been a catalyst to end economic expansions

However, improved US household balance sheets have room to expand and support further consumer spending gains

Improving global economic conditions reinforce an expansion of the US economy as global growth factors synchronize





Source: (Top) Federal Reserve Bank of St. Louis Source: (Bottom) Federal Reserve, NEPC

### Synchronized Economic Resurgence

### Global economic conditions are improving in a synchronized fashion

Coordinated global growth factors reinforce economic gains across the globe and are distinct from the extension of the US economic cycle

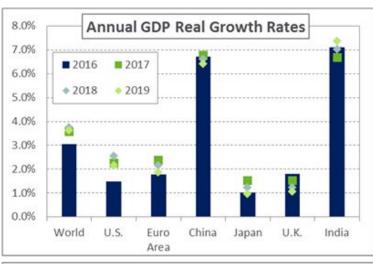
Non-US corporate revenues and equities are best positioned to benefit from a widespread boost in global economic conditions

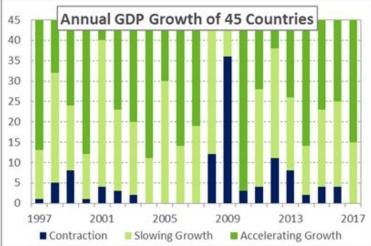
# Positive growth rates harmonized across the globe are relatively rare

Conditions are the result of Europe, Japan, and large parts of the emerging world transitioning out of economic malaise

Persistence of the theme over several years would provide a substantial benefit to equity markets globally – specifically in Europe and Japan

Historically, periods of synchronized growth have been derailed by higher inflation levels and central banks tightening policy





Source: (Top) OECD Source: (Bottom) OECD



### Synchronized Economic Resurgence

#### **Erosion of excess economic capacity is a catalyst to boost economic gains**

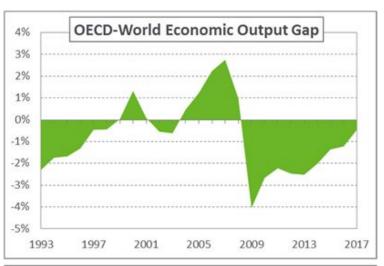
Despite recent labor market improvements, potential for labor reform in Europe and improved workforce participation in Japan offer multi-year benefits to economic growth

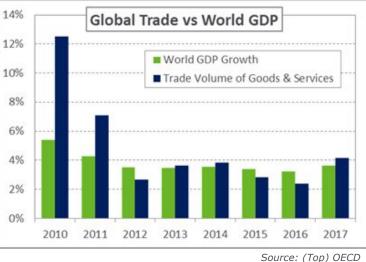
Material decline in emerging market inflation provides a cushion for real interest rates to fall and fuel an expansion of economic activity

### Economic resurgence is delicate and can be disrupted by lingering global risk factors

US dollar strength, dislocation in China's credit expansion, and restrictive US trade policy pose the greatest threats

The foundation of synchronized economic resurgence is the continuation of positive trends associated with the other key market themes





Source: (Bottom) IMF

### **Federal Reserve Gradualism**

# The Federal Reserve is expected to slowly increase interest rates

Expected path of Fed policy through 2020 matters more than timing of the next hike as the disconnect between market expectations and Fed signaling has grown

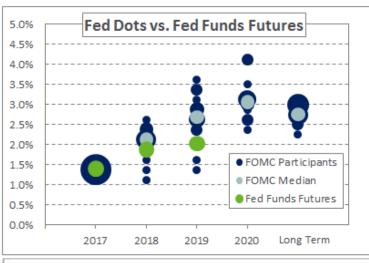
A relatively accommodative Fed is likely to continue, unless there is a dramatic acceleration in inflation

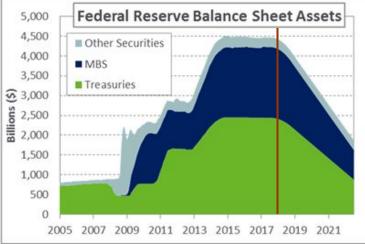
#### The Fed's balance sheet normalization is a low grade tightening of monetary policy but its impact is untested

Fed is expected to be careful and data dependent yet balance sheet disbursement into a strong economy will likely have tightening effects – in the same way balance sheet expansion had easing effects

The balance sheet will gradually shrink over time assuming conditions remain supportive

The gradual progression of balance sheet reduction combined with the accommodative policies of global central banks supports easy global financial conditions





Source: (Top) Bloomberg, NEPC Source: (Bottom) Bloomberg, NEPC

### **Federal Reserve Gradualism**

#### Gradualism is the policy of choice globally as the major central banks manage unprecedented initiatives

ECB's QE program is expanding but at a slower rate

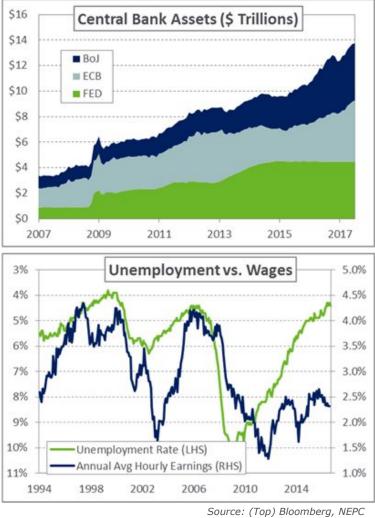
However, the reinvestment of balance sheet holdings is likely to continue for an extended period of time

Bank of Japan's QE yield-curve control program has rapidly slowed bond purchases but solidified steepness in the yield curve

# Inflation expected to shift marginally higher in the coming years

Improvements in wage growth and aggregate economic activity support modest upticks in inflation but still within the Fed's tolerance bands to gradually raise rates

Fed has stated a willingness to let the economy "run hot" and accept some inflation to repair the deflationary effects of the past decade



Source: (Bottom): Bloomberg, FRED

### **China Transitions**

#### China is the global growth engine but faces fundamental transitions

China's economic transition is pivoting from production and investment focused to a service and consumption based economy

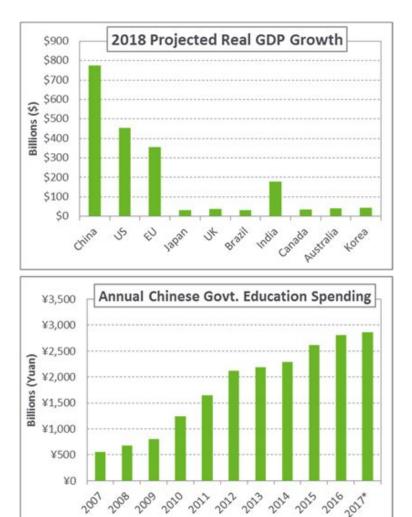
Fixed investment is required to sustain the production based economy and support employment as the rural population moves to urban centers

Any disruption to these transitions will have global repercussions due to China's role in the global economy

#### China must manage competing social goals in attempting to sustain growth

Engineering an orderly transition to a consumer-led economy requires supporting employment outside the major cities and improving quality of life metrics such as air quality in the urban centers

Future growth in a services based economy requires advancement in productivity, technology, and a more skilled labor force



Source: (Bottom) Bloomberg, \*Includes estimate for Nov/Dec 2017

Source: (Top) Bloomberg

2000

3.1

### **China Transitions**

# The PBOC is tasked with straddling a delicate path as the economy evolves

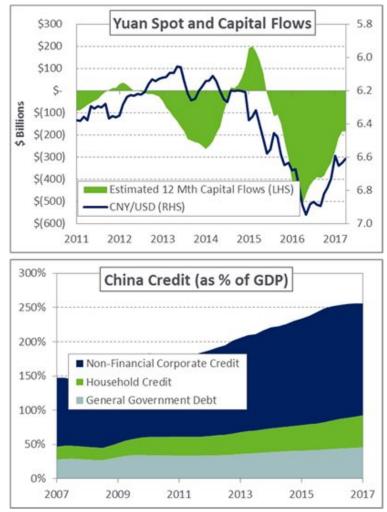
China maintains control of its currency and monetary policy but would have to make concessions to open its capital account and allow the free movement of capital in order to encourage investment

Restrictions on capital markets are slowly being eased, with an eye towards limiting social disruption

#### China's government is negotiating a balance of tightening credit expansion and support for economic growth

Continued credit expansion and real estate development risk inflating asset price bubbles and pose a systemic risk

Markets have responded positively to the PBOC's management of a more stable yuan as capital outflow pressure has eased but currency devaluation remains a tail risk



Source: (Top) Bloomberg, NEPC Source: (Bottom) Bank of International Settlements

### **Globalization Backlash**

#### Uneven economic growth and wage gains have fueled political discontent in the developed world

Election results in France have assuaged fears of political gridlock in the EU

Italian election in first half of 2018 is another potential flashpoint on globalization

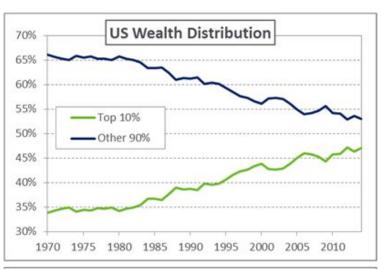
Anti-establishment political bias is likely a long term trend and potentially leads to higher levels of currency volatility over time

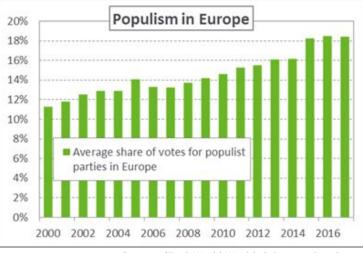
# For many nations, a turn inward is associated with globalization fatigue

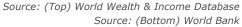
Often fuels greater expression of nationalism and increased geopolitical risks as multilateral relationships are reassessed

Populist movements destabilize the political order and shifts away from political orthodoxy heighten tail risks

However, equity markets often overreact to geopolitical concerns and sell-offs can be a buying opportunity for investors







### **Globalization Backlash**

# Major shifts in US trade policy did not materialize in 2017

However, a more aggressive protectionist policy would represent a material risk to global markets and the world economy

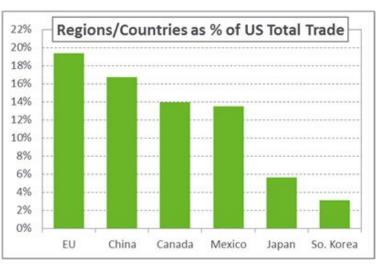
Markets have taken to interpreting the US administration's rhetoric with a grain of salt but ongoing NAFTA negotiations are a concern

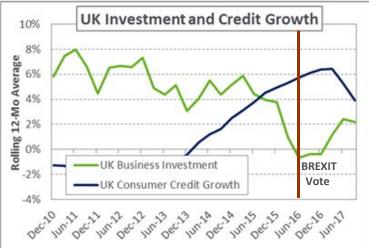
# The UK serves as a live case study for the effects of globalization backlash

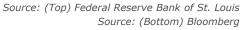
While it is early in the process, economic metrics across the country have turned lower in the 18 months since UK voted to leave the European Union

Expected disruption to financial regulations, customs controls, and business confidence in the UK are proving to be a cautionary tale for a turn away from globalization

However, the economic unease of voters remain and popularity of anti-establishment political parties poses a risk to the global economic order







### **Trim US Equity Gains**

# US stocks have posted strong returns over the last 9 years

US stocks are "priced for perfection" with valuations and profit margins hovering near secular highs despite the recent earnings growth improvement

However, a prolonged US economic expansion can continue to support a rally in US equities, specifically small-cap stocks that may benefit from corporate tax cuts

#### **Reduce US large-cap exposure to fund global equity strategies**

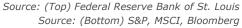
Opportunity for alpha generation and total return is greater outside the US

US equities are also a viable funding source for private market commitments

Should US equity markets decline materially, look to rebalance to exploit market volatility







#### **Overweight Non-US Developed Market Equities**

#### A multi-year earnings recovery in EAFE markets offers the potential for an elevated return

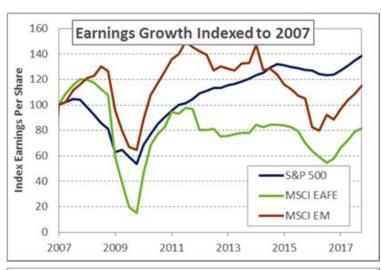
Catalysts for outperformance are present with improving economic conditions in Europe and continued corporate governance improvements in Japan

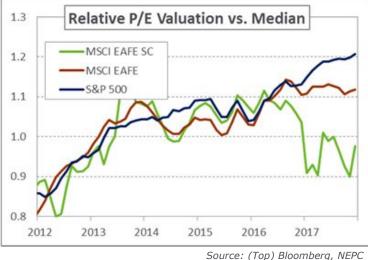
Earnings recovery appears to be taking hold in Europe where an uncertain political outlook has gained clarity

# Non-US small cap and global equity are preferred for implementation

These strategies offer the best opportunity to exploit valuation discrepancies among stocks across countries and sectors

Hedging a portion of non-US developed currency exposure remains a strategic recommendation





Source: (Bottom) S&P, MSCI, Bloomberg, NEPC

#### Maintain Overweight to Emerging Market Equities

# **Emerging equities offer the highest total return potential for investors**

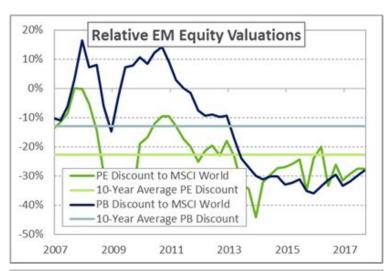
Valuation levels and fundamentals suggest an overweight relative to global equity market cap weights (e.g. 15% to 20%)

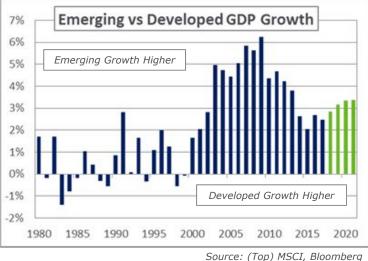
Growth premium relative to the developed world persists as economic conditions in EM improve due to synchronized global growth

#### High tracking error strategies offer greater flexibility to invest across emerging countries and are preferred to benchmark focused mandates

Opportunity set for excess return appears more abundant in EM versus developed markets

Strategies that invest down the market cap spectrum can offer investors more pure local growth exposure





### Allocate to TIPS from Core Bonds

#### Duration exposure remains a key asset allocation building block for a diversified portfolio

TIPS offer safe haven exposure with an explicit hedge for realized inflation and can be implemented with a low cost passive strategy

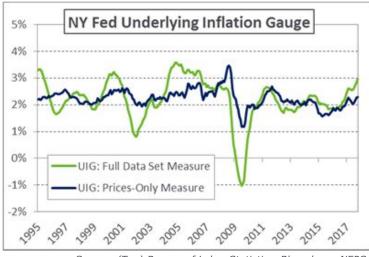
Current core bond yields offer limited cushion before taking on losses in a rising interest rate environment

# Increase in inflation expectations would favor TIPS over nominal bonds

TIPS yields are priced off real rates and sensitive to Fed tightening but a gradual path of normalization should mitigate the risk of a sharp rise in real interest rates

An allocation to TIPS diversifies core bond exposure and improves risk balance across economic environments





Source: (Top) Bureau of Labor Statistics, Bloomberg, NEPC Source: (Bottom) New York Fed

### **Reduce Return Seeking Credit Exposure**

# Over the last 18 months, high yield bonds have provided strong gains

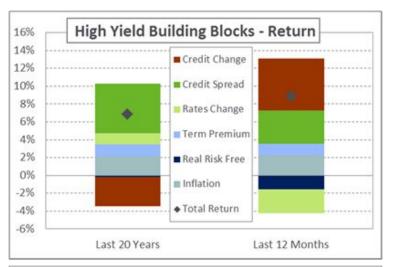
Attractive credit spreads seen in early 2016 have now fallen below historic medians and do not appear to fully compensate investors for the risk

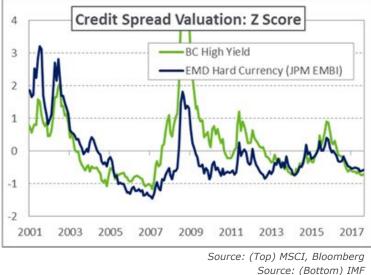
Reallocate gains from liquid credit markets to other areas of the portfolio (e.g. equity, private markets, safe haven fixed income)

#### Valuations of other credit sectors appear stretched with dollar based EMD also looking expensive

Recommend investors eliminate or reduce dollar-denominated emerging market debt as both sovereign and corporate spreads have tightened

We encourage reallocating the proceeds of dollar based EMD to a smaller mandate in EMD local or moving to other areas of the portfolio (e.g. equity, idiosyncratic credit opportunities)





### **Fund Emerging Local Debt**

# EM local debt offers an attractive total return opportunity

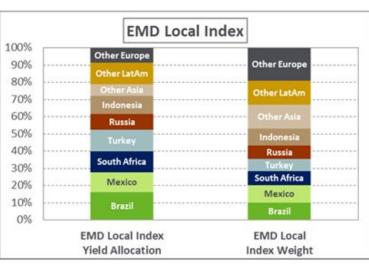
Above average index yield relative to developed world provides a cushion to offset potentially high currency volatility

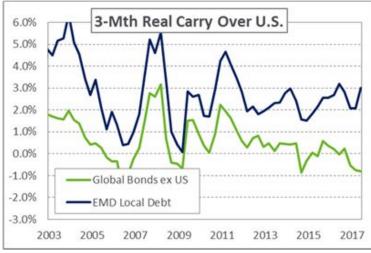
Valuations for many emerging market currencies remain attractive despite recent rally in select markets

#### For tactically oriented investors, look to fund emerging local debt from high yield and dollar denominated EMD

Preferred implementation is a stand alone EM local debt strategy

For investors with an existing dollar denominated EMD allocation, we encourage shifting the exposure to local currency debt but reduce the exposure size to account for the higher volatility of emerging local currency debt





Source: (Top) JP Morgan Source: (Bottom) JP Morgan, Bloomberg, NEPC

### Add Macro Hedge Funds

# Macro hedge fund strategies offer broad benefits to a total portfolio

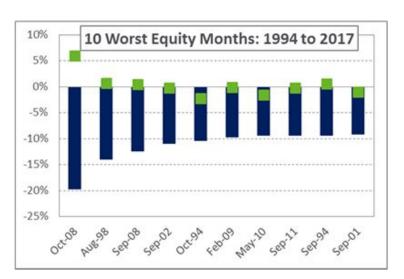
Allocations of size (e.g. 5%) help to mitigate the left-tail of a portfolio return distribution

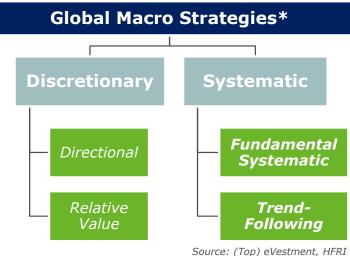
Investors should be targeted in their approach to portfolio construction as manager selection is paramount

### Fund systematic global macro from broad based GAA and hedge fund of fund strategies

Systematic strategies tend to exhibit low correlation to equity markets and are strong diversifiers within a total portfolio

Many systematic macro strategies exhibit "crisis alpha" or excess performance in riskoff periods





\*Not intended to be an all inclusive Macro sub-strategy list

### Add Long Volatility Exposure

# Volatility levels for global markets are near historic lows

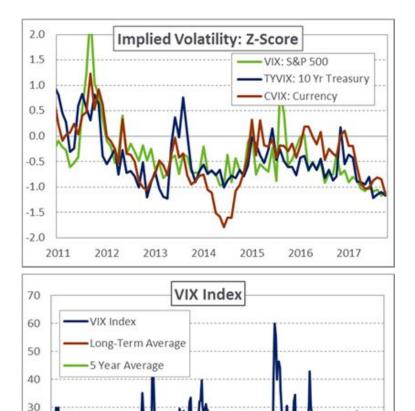
Long volatility exposure positively benefits from rising asset class volatility and an allocation of 1% to 2% can provide a significant return contribution should volatility normalize

Exposure is not without risk. Losses would be expected if market volatility continues to decline. Discipline of a multi-year time horizon is required should volatility levels move slowly back to normal levels

#### Long volatility strategies with positive carry are the only implementation option we recommend

Purchasing S&P VIX is a costly method to implement long volatility exposure due to the negative roll yield of the VIX curve

Suited for opportunistic investors and ideally funded from traditional GAA strategies





Source: (Bottom) Bloomberg

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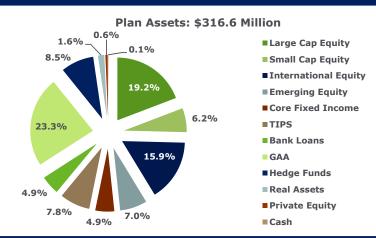
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# **EXECUTIVE SUMMARY**

NEPC, LLC —

### **EXECUTIVE SUMMARY**

#### ASSET ALLOCATION



	MIF	PERFOR	MANCE: I	NET OF FE	ES		
	QTR (%)	FYTD (%)	1 YR (%)	3 YR (%)	5 YR (%)	7 YR (%)	10 YR (%)
COMPOSITE	3.8	6.7	15.2	5.8	6.8	6.4	4.8
ALLOC. INDEX	3.9	7.8	16.2	6.6	7.4	6.6	4.7
POLICY INDEX	3.9	7.9	16.9	7.2	7.7	6.8	5.3
RANK (E&F \$100-500M)	28	65	55	77	84	82	70

#### PLAN COMMENTS

#### **Asset Allocation**

MIP assets were \$316.6 million as of December 31, 2017, a \$10.2 million increase over the quarter. During the  $4^{th}$  quarter there was a \$2.0 million cash outflow from the Pool and investment gains of \$12.2 million. All asset classes are within policy ranges.

#### Performance (Net of Fees)

The Plan returned 3.8% in the 4<sup>th</sup> quarter and 15.2% over the one year period, ranking in the 28<sup>th</sup> and 55<sup>th</sup> percentiles, respectively .

The rate of return assumption for the portfolio in 2017 was 7.5% and the MIP exceeded this calendar year-to-date. It is important to note that there will be volatility around these expected returns each year.

#### **RECENT ACTIONS/RECOMMENDATIONS**

#### **Recent Actions**

Rebalancing was provided to cover disbursements.

#### **Recommendations**

NEPC has provided information surrounding asset allocation under separate cover.

#### **Investment Manager Updates**

Newton, Guggenheim and GMO had announcements during the  $4^{\rm th}$  quarter; no action is recommended.

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### **INVESTMENT MANAGER UPDATES**

Investment Options	Manager Changes/ Announcements (Recent Quarter)	NEPC Due Diligence Committee Recommendations
<b>Aberdeen Asset Management</b> Emerging Markets Equity	No	Maintain Hold
<b>EntrustPermal Ltd.</b> Fixed Income Holdings Inst.	No	Maintain Hold
<b>Newton Investment Management</b> Newton Global Real Return USD	Yes	No Action
<b>Guggenheim Investments</b> US Bank Loans	Yes	Maintain Hold
<b>Grantham, Mayo, Van Otterloo &amp; Co. LLC</b> Global Allocation Absolute Return Strategy	Yes	Upgraded to No Action



# **TOTAL PLAN PERFORMANCE DETAIL**

	Market Value (\$)	% of Portfolio	Policy %	3 Mo (%)	Fiscal YTD (%)	YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)
MIP Composite	316,629,173	100.0	100.0	3.8	6.7	15.2	15.2	10.1	5.8	6.8	6.4	4.8
Allocation Index				3.9	7.8	16.2	16.2	10.9	6.6	7.4	6.6	4.7
Policy Index				3.9	7.9	16.9	16.9	11.8	7.2	7.7	6.8	5.3
Total Domestic Large Cap	60,670,469	19.2	16.0	6.6	11.4	21.7	21.7	16.7	11.3	15.3	13.4	8.9
S&P 500				6.6	11.4	21.8	21.8	16.8	11.4	15.8	13.8	8.5
SSgA S&P 500	60,670,469	19.2	16.0	6.6	11.4	21.7	21.7	16.7	11.3	15.7	13.7	8.5
S&P 500				6.6	11.4	21.8	21.8	16.8	11.4	15.8	13.8	8.5
Total Domestic Small/Mid Cap	19,549,085	6.2	6.0	7.3	12.3	20.4	20.4	18.0	10.2	14.7	12.6	9.8
Russell 2500				5.2	10.2	16.8	16.8	17.2	10.1	14.3	12.2	9.2
Westfield Capital	10,817,843	3.4	3.0	9.6	14.3	30.7	30.7	16.6	9.8	14.4	12.8	9.8
Russell 2500 Growth				6.3	12.5	24.5	24.5	16.9	10.9	15.5	13.0	9.6
DFA	8,731,242	2.8	3.0	4.5	10.0	9.6	9.6	17.9	9.5	14.1	11.6	
Russell 2000 Value				2.0	7.3	7.8	7.8	19.2	9.5	13.0	10.8	8.2
Total International Equity (including emerging markets)	72,576,996	22.9	23.0	5.1	9.5	27.1	27.1	12.9	7.5	6.0	5.5	2.2
MSCI EAFE				4.2	9.9	25.0	25.0	12.4	7.8	7.9	6.0	1.9
Morgan Stanley	19,340,979	6.1	6.3	3.8	7.3	25.2	25.2	10.8	7.2	6.8	6.3	2.9
Globeflex	19,711,463	6.2	6.3	3.8	12.1	30.1	30.1	13.6	9.8	9.2	7.2	1.6
MSCI EAFE				4.2	9.9	25.0	25.0	12.4	7.8	7.9	6.0	1.9
Kabouter International Opportunities Offshore Fund II	11,436,908	3.6	3.5									
MSCI EAFE Small Cap				6.1	14.0	33.0	33.0	16.6	14.2	12.9	9.2	5.8
Emerging Markets Equity	22,087,646	7.0	7.0	8.0	8.6	25.3	25.3	14.0	4.7	1.2	2.5	
MSCI Emerging Markets				7.4	15.9	37.3	37.3	23.5	9.1	4.3	2.6	1.7
Aberdeen Emerging Mrkts	10,917,498	3.4	3.5	4.9	9.4	30.2	30.2	20.8	8.0	2.6	3.5	
MSCI Emerging Markets				7.4	15.9	37.3	37.3	23.5	9.1	4.3	2.6	1.7
Mondrian EM Small Cap	11,170,148	3.5	3.5	11.2	7.5	19.9	19.9	7.5	1.4			
MSCI Emerging Markets Small Cap				9.2	15.4	33.8	33.8	17.0	8.4	5.4	2.1	2.8
Total Fixed Income	55,927,758	17.7	18.0	1.0	1.9	5.1	5.1	5.2	2.7	3.2	4.7	4.7
BBgBarc US Aggregate TR				0.4	1.2	3.5	3.5	3.1	2.2	2.1	3.2	4.0
Commonfund	15,553,798	4.9	5.0	0.5	1.6	5.0	5.0	4.2	2.7	2.9	4.2	4.5
BBgBarc US Aggregate TR				0.4	1.2	3.5	3.5	3.1	2.2	2.1	3.2	4.0
Vanguard Inflation-Protected Securities	24,799,411	7.8	8.0	1.2	2.0	3.0	3.0					
BBgBarc US TIPS TR				1.3	2.1	3.0	3.0	3.8	2.0	0.1	2.9	3.5

# **TOTAL PLAN PERFORMANCE DETAIL**

	Market Value (\$)	% of Portfolio	Policy %	3 Mo (%)	Fiscal YTD (%)	YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)
Guggenheim US Bank Loans	15,574,549	4.9	5.0	1.1	2.1							
Credit Suisse Leveraged Loans				1.2	2.2	4.2	4.2	7.0	4.5	4.3	4.7	4.6
Total GAA	73,794,563	23.3	23.0	2.2	4.2	11.7	11.7	8.0	3.8	4.0	3.7	
65% MSCI ACWI (Net) / 35% BBgBarc Global Agg				4.1	8.2	17.9	17.9	11.8	6.8	7.3	6.5	4.4
GMO Global Absolute Return	24,528,949	7.7	7.7	3.0	5.3	13.6	13.6	8.5	4.2	4.8	5.4	4.8
Blended Index				1.0	2.4	5.6	5.6	5.9	3.9	3.3	4.6	4.9
Wellington	24,964,485	7.9	7.7	2.8	6.6	17.4	17.4	11.4	7.5	6.7	4.2	
65% MSCI ACWI (Net) / 35% BBgBarc Global Agg				4.1	8.2	17.9	17.9	11.8	6.8	7.3	6.5	4.4
Newton Global Real Return	24,301,128	7.7	7.7	0.7	0.6	4.3	4.3					
60% MSCI ACWI (Net)/ 40% BBgBarc Global Agg				3.9	7.8	17.1	17.1	11.2	6.5	6.8	6.1	4.3
Total Hedge Funds	26,940,771	8.5	9.0	2.1	4.0	5.6	5.6	4.2	1.7	2.7	1.8	1.4
HFRI Fund of Funds Composite Index				2.0	4.3	7.7	7.7	4.0	2.6	4.0	2.7	1.1
EntrustPermal	8,699,775	2.7	3.0	0.5	2.3	3.2	3.2	3.8	1.1	3.2	3.0	
HFRI Fund of Funds Composite Index				2.0	4.3	7.7	7.7	4.0	2.6	4.0	2.7	1.1
Lighthouse	18,240,996	5.8	6.0	2.9	4.9	7.4	7.4	3.7				
Credit Suisse Long Shrt Eqt USD				3.3	6.4	13.4	13.4	4.7	4.3	7.1	5.1	4.0
Total Real Assets	5,135,385	1.6	3.0	4.2	2.1	1.8	1.8	-2.0	-0.1	2.7	3.7	
NCREIF Timberland Index				1.5	2.1	3.6	3.6	3.2	3.8	6.2	5.8	4.4
John Hancock Timber Fund	5,135,385	1.6	3.0	4.2	2.1	1.8	1.8	-2.0	-0.1	2.7	3.8	-0.1
NCREIF Timberland Index				1.5	2.1	3.6	3.6	3.2	3.8	6.2	5.8	4.4
Private Equity	1,810,544	0.6	2.0	0.0	4.1	7.7	7.7	11.0	8.4			
Landmark Equity Partners XV	1,810,544	0.6	2.0	0.0	4.1	7.7	7.7	11.0	8.4			
Cambridge Associates US All PE (1 Qtr Lag)				3.8	7.5	16.7	16.7	12.7	10.4	13.3	13.7	9.6
Total Cash	223,603	0.1	0.0									
Distribution Account	223,603	0.1	0.0	0.2	0.4	0.6	0.6	0.3	0.2	0.1	0.1	0.4
91 Day T-Bills				0.3	0.6	0.9	0.9	0.6	0.4	0.3	0.2	0.3

Notes:

Fiscal YTD begins 7/1

Blended Index: 40% BC Aggregate, 30% BC U.S. TIPS 1-10YR, 10% S&P 500, 10% BC High Yield, 10% JPM EMBI+

Returns are net of manager fees

John Hancock Timber market value as of 12/31/17

Landmark market value as of 12/31/17



### **PRIVATE MARKETS UPDATE**

 The System invests in a number of private markets assets, committing capital for longer time periods to obtain illiquidity premiums and exposure to alternative markets

#### • Landmark Equity Partners XV

- Secondary Private Equity fund, purchasing interests in venture capital, growth equity and buyout funds, and to a lesser extent, special situation and energy funds
- Strategy is diversified, investing in ~200 partnerships
- Fund has a 4 year investment period and 10 year term
- The System committed \$5 million in 2014 and has a remaining commitment of \$2.37 million
- Since inception, the strategy has an IRR of 16.5%, net of fees (9/30/17)

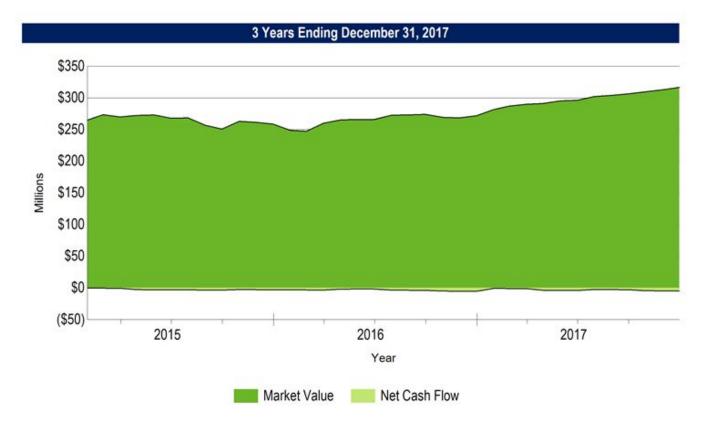
#### • Hancock Timberland VII

- Private Real Asset Timber Fund structured for the purpose of making direct and indirect investments in commercial timberland
- The System has been invested in the strategy since 2005
- Fund has a 3 year acquisition period, 8 year investment period, 2 year wind up period and 2 year extension period (estimated)
- The System committed \$5 million in 2005 and there are no remaining commitments, the Fund is winding up
- Since inception, the strategy has an IRR of 1.5%, net of fees (12/31/17)

# PLAN SUMMARY AND STATISTICS

NEPC, LLC —

### **ASSET GROWTH SUMMARY**



	Last Three Months	Fiscal Year-To-Date	One Year	Three Years
Beginning Market Value	\$306,415,299	\$296,129,542	\$271,766,432	\$265,242,093
Net Cash Flow	-\$2,032,209	-\$791,142	\$495,242	-\$4,968,450
Net Investment Change	\$12,246,083	\$21,290,773	\$44,367,500	\$56,355,530
Ending Market Value	\$316,629,173	\$316,629,173	\$316,629,173	\$316,629,173

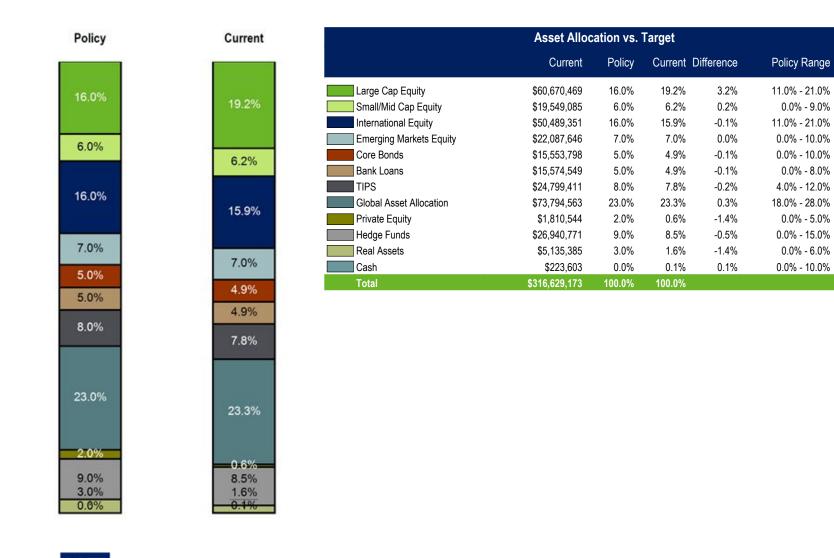
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# **CASH FLOW SUMMARY**

			3 Months Ending Dec	ember 31, 2017		
	Beginning Market Value	Contributions	Withdrawals	Net Cash Flow	Net Investment Change	Ending Market Value
Aberdeen Emerging Mrkts	\$10,404,788	\$0	-\$29,242	-\$29,242	\$541,952	\$10,917,498
Commonfund	\$14,978,703	\$500,000	-\$6,135	\$493,866	\$81,230	\$15,553,798
DFA	\$8,355,128	\$0	-\$8,824	-\$8,824	\$384,938	\$8,731,242
Distribution Account	\$1,529,050	\$15,152,299	-\$16,461,637	-\$1,309,338	\$3,891	\$223,603
EntrustPermal	\$8,660,351	\$0	\$0	\$0	\$39,424	\$8,699,775
Globeflex	\$26,366,469	\$0	-\$7,541,118	-\$7,541,118	\$886,112	\$19,711,463
GMO Global Absolute Return	\$23,754,222	\$0	-\$60,704	-\$60,704	\$835,431	\$24,528,949
Guggenheim US Bank Loans	\$14,606,944	\$800,000	-\$19,081	\$780,919	\$186,686	\$15,574,549
John Hancock Timber Fund	\$5,020,486	\$0	-\$97,500	-\$97,500	\$212,399	\$5,135,385
Kabouter International Opportunities Offshore Fund II		\$11,000,000	-\$18,981	\$10,981,019	\$455,889	\$11,436,908
Landmark Equity Partners XV	\$1,936,205	\$147,427	-\$273,088	-\$125,661	\$0	\$1,810,544
Lighthouse	\$17,726,360	\$0	\$0	\$0	\$514,636	\$18,240,996
Mondrian EM Small Cap	\$10,034,981	\$0	-\$72,022	-\$72,022	\$1,207,189	\$11,170,148
Morgan Stanley	\$25,572,936	\$0	-\$7,045,388	-\$7,045,388	\$813,432	\$19,340,979
Newton Global Real Return	\$22,431,040	\$1,700,000	-\$48,592	\$1,651,408	\$218,681	\$24,301,128
SSgA S&P 500	\$56,905,291	\$0	-\$13,811	-\$13,811	\$3,778,989	\$60,670,469
Vanguard Inflation-Protected Securities	\$24,000,246	\$500,000	-\$4,307	\$495,693	\$303,472	\$24,799,411
Wellington	\$24,251,445	\$0	-\$107,292	-\$107,292	\$820,332	\$24,964,485
Westfield Capital	\$9,880,655	\$0	-\$24,213	-\$24,213	\$961,401	\$10,817,843
Total	\$306,415,299	\$29,799,726	-\$31,831,935	-\$2,032,209	\$12,246,083	\$316,629,173



# **ASSET CLASS ALLOCATIONS**



Within

Range

Yes

0.0% - 9.0%

0.0% - 10.0%

0.0% - 10.0%

0.0% - 8.0%

4.0% - 12.0%

0.0% - 5.0%

0.0% - 15.0%

0.0% - 6.0%

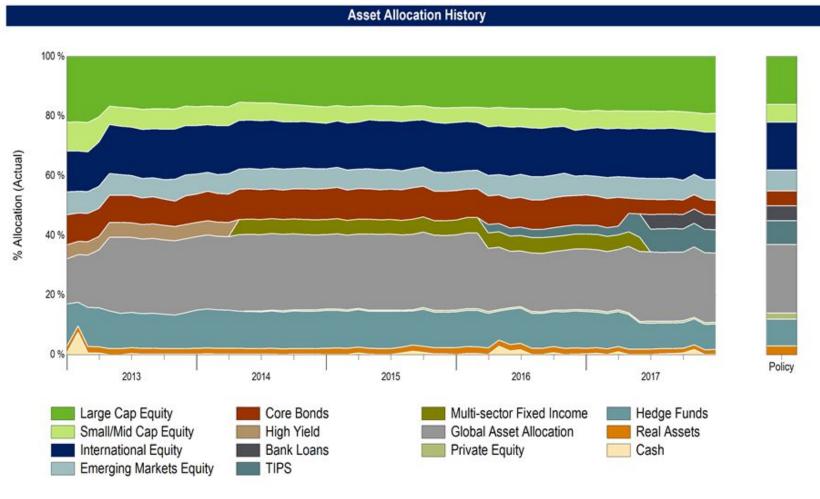
0.0% - 10.0%

### **ASSET CLASS ALLOCATIONS**

			Asset	Allocation		
Policy	Current	Look Through		Policy	Current	Look Through
			Large Cap Equity	16.0%	19.2%	21.3%
			Small/Mid Cap Equity	6.0%	6.2%	6.2%
16.0%			International Equity	16.0%	15.9%	22.3%
10.078	19.2%	21.3%	Emerging Markets Equity	7.0%	7.0%	10.4%
			Core Bonds	5.0%	4.9%	6.5%
0.00%			Bank Loans	5.0%	4.9%	4.9%
6.0%	6.2%		TIPS	8.0%	7.8%	7.8%
	0.2%	6.2%	Diversified Fixed Income			4.2%
			Global Asset Allocation	23.0%	23.3%	
16.0%	Contraction of		Private Equity	2.0%	0.6%	0.6%
	15.9%		Hedge Funds	9.0%	8.5%	10.7%
		22.3%	Real Assets	3.0%	1.6%	2.3%
7.0%		22.070	Cash	0.0%	0.1%	2.8%
and the second second	7.0%		Total	100.0%	100.0%	100.0%
5.0% 8.0%	4.9% 7.8%		Net Asset Allocation breaks out the exposure of GAA managers. Asset class weights may not add up to 100%			
23.0%	23.3%	7.8%	The 60% MSCI ACWI/40% CITI WGBI Index is broken down into the following categ Treasury Bonds, 12.7% European Government Bonds, 8.8% Japanese Debt, 2.6% I Diversified Fixed Income bucket includes: multi-sector fixed income., non-U.S. fixed	United Kingdom Bonds and 2.6% Developing		g Equities, 13.3% US
9.0% 3.0% 0.0%	0.6% 8.5% 1.6% 0.1%	10.7% 2.3% 2.8%				



# **ASSET ALLOCATION HISTORY**



#### **RETURNS VS. PEER UNIVERSE**



	Return (Ra	ank)														
5th Percentile	4.8		9.3		19.6		13.9		8.8		10.6		9.3		6.9	
25th Percentile	3.8		7.8		17.2		11.9		7.4		8.9		7.9		5.8	
Median	3.5		7.0		15.4		11.2		6.6		8.1		7.3		5.2	
75th Percentile	3.0		6.4		13.8		9.9		6.0		7.2		6.7		4.6	
95th Percentile	2.3		4.9		11.1		8.0		4.9		5.9		5.3		3.9	
# of Portfolios	180		178		177		173		167		151		144		133	
MIP Composite	3.8	(28)	6.7	(65)	15.2	(55)	10.1	(71)	5.8	(77)	6.8	(84)	6.4	(82)	4.8	(70)
Allocation Index	3.9	(21)	7.8	(27)	16.2	(37)	10.9	(56)	6.6	(51)	7.4	(71)	6.6	(77)	4.7	(74)
Policy Index	3.9	(23)	7.9	(19)	16.9	(29)	11.8	(26)	7.2	(33)	7.7	(63)	6.8	(72)	5.3	(48)

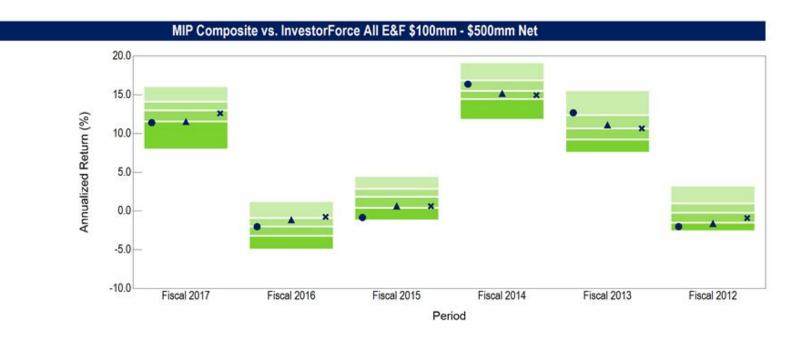


#### **RETURNS VS. PEER UNIVERSE**



	Return (Ran	nk)								
5th Percentile	19.6	9.2	1.3	7.3	20.5	14.1	4.2	14.6	26.9	-15.9
25th Percentile	17.2	7.4	-0.7	5.7	16.8	13.0	0.5	13.3	24.3	-23.4
Median	15.4	6.2	-1.7	4.4	14.2	12.3	-0.6	12.4	21.1	-26.9
75th Percentile	13.8	5.2	-2.7	3.6	11.5	11.3	-1.8	11.1	18.9	-29.5
95th Percentile	11.1	3.6	-4.3	2.0	7.4	9.0	-3.6	8.3	14.6	-32.7
# of Portfolios	177	186	142	98	75	78	75	70	69	67
MIP Composite	15.2 (55	) 5.2 (75)	-2.2 (64)	2.9 (86)	14.1 (53	) 14.4 (3)	-2.8 (90)	12.3 (53)	26.8 (9	9) -27.4 (57)
Allocation Index	16.2 (37	) 5.8 (58)	-1.4 (44)	3.5 (77)	13.9 (57	) 11.9 (58)	-2.1 (79)	10.7 (83)	21.0 (52	2) -24.3 (30)
Policy Index	16.9 (29	) 7.0 (36)	-1.6 (48)	3.5 (78)	13.8 (57	) 11.7 (64)	-2.0 (78)	12.3 (51)	20.2 (66	6) -21.8 (16)

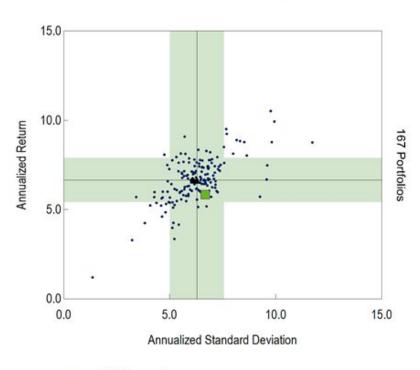
### **RETURNS VS. PEER UNIVERSE**



	Return (Rank	)										
5th Percentile	16.1		1.2		4.5		19.2		15.5		3.3	
25th Percentile	14.1		-0.9		2.9		16.9		12.4		1.0	
Median	13.0		-2.0		1.9		15.5		10.7		-0.2	
75th Percentile	11.6		-3.2		0.4		14.5		9.2		-1.5	
95th Percentile	8.0		-4.9		-1.2		11.8		7.6		-2.6	
# of Portfolios	180		157		130		83		81		75	
MIP Composite	11.4	(78)	-2.0	(51)	-0.8	(94)	16.4	(32)	12.7	(23)	-2.0	(88)
Allocation Index	11.6	(76)	-1.1	(29)	0.7	(70)	15.2	(63)	11.1	(45)	-1.6	(83)
Policy Index	12.6	(59)	-0.8	(24)	0.6	(70)	14.9	(65)	10.7	(50)	-0.9	(66)

### **TOTAL PLAN RISK/RETURN - 3 YEAR**

#### 3 Years Ending December 31, 2017



3 Years Ending December 31, 2017										
	Anlzd Ret	Rank	Anlzd Std Dev	Rank						
MIP Composite	5.8%	77	6.7%	67						
Allocation Index	6.6%	51	6.1%	43						
Policy Index	7.2%	33	6.2%	44						
InvestorForce All E&F \$100mm - \$500mm Net Median	6.6%		6.3%							

3 Years Ending December 31, 2017					
	Sharpe Ratio	Rank	Sortino Ratio RF	Rank	
MIP Composite	0.8	90	1.1	83	
Allocation Index	1.0	43	1.4	33	
Policy Index	1.1	28	1.6	14	
InvestorForce All E&F \$100mm - \$500mm Net Median	1.0		1.3	-	

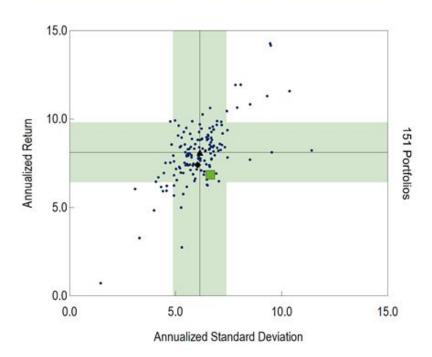
- MIP Composite
- Allocation Index
- Universe Median
- 68% Confidence Interval
- InvestorForce All E&F \$100mm \$500mm Net

\*Returns are net of fees.



### **TOTAL PLAN RISK/RETURN - 5 YEAR**

5 Years Ending December 31, 2017



5 Years Ending December 31, 2017					
	Anlzd Ret	Rank	Anlzd Std Dev	Rank	
MIP Composite	6.8%	84	6.6%	72	
Allocation Index	7.4%	71	6.0%	46	
Policy Index	7.7%	63	6.0%	45	
InvestorForce All E&F \$100mm - \$500mm Net Median	8.1%		6.1%		

5 Years Ending December 31, 2017							
Sharpe Ratio Rank Sortino Ratio Rank RF							
MIP Composite	1.0	92	1.6	90			
Allocation Index	1.2	72	1.9	60			
Policy Index	1.2	62	2.0	47			
InvestorForce All E&F \$100mm - \$500mm Net Median	1.3		2.0				

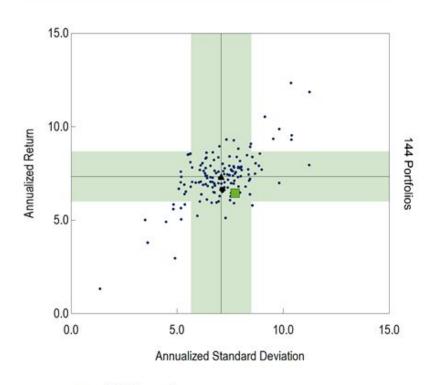
- MIP Composite
- Allocation Index
- Universe Median
- 68% Confidence Interval
- InvestorForce All E&F \$100mm \$500mm Net

\*Returns are net of fees.



### **TOTAL PLAN RISK/RETURN - 7 YEAR**

#### 7 Years Ending December 31, 2017



	Anlzd Ret	Rank	Anizd Std Dev	Rank	
MIP Composite	6.4%	82	7.7%	73	
Allocation Index	6.6%	77	7.1%	51	
Policy Index	6.8%	72	7.1%	51	
InvestorForce All E&F \$100mm - \$500mm Net Median	7.3%		7.1%		

7 Years Ending December 31, 2017

7 Years Ending December 31, 2017							
Sharpe Ratio Rank Sortino Ratio Rank							
MIP Composite	0.8	93	1.1	90			
Allocation Index	0.9	76	1.2	73			
Policy Index	0.9	71	1.3	55			
InvestorForce All E&F \$100mm - \$500mm Net Median	1.0		1.3				

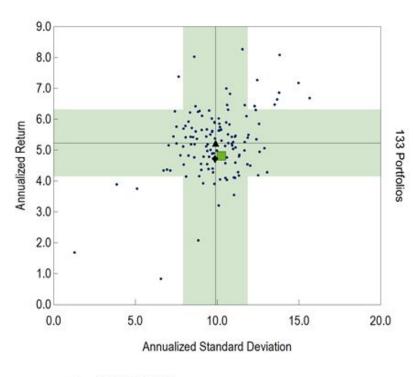
- MIP Composite
- Allocation Index
- Universe Median
- 68% Confidence Interval
- InvestorForce All E&F \$100mm \$500mm Net

\*Returns are net of fees.

#### PC

### **TOTAL PLAN RISK/RETURN - 10 YEAR**

#### 10 Years Ending December 31, 2017



10 Years Ending December 31, 2017						
	Anlzd Ret	Rank	Anlzd Std Dev	Rank		
MIP Composite	4.8%	70	10.3%	59		
Allocation Index	4.7%	74	9.9%	49		
Policy Index	5.3%	48	9.4%	37		
InvestorForce All E&F \$100mm - \$500mm Net Median	5.2%		9.9%			

10 Years Ending December 31, 2017							
Sharpe Ratio Rank Sortino Ratio Rank RF							
MIP Composite	0.4	72	0.5	60			
Allocation Index	0.4	70	0.5	61			
Policy Index	0.5	42	0.7	25			
InvestorForce All E&F \$100mm - \$500mm Net Median	0.5		0.6				

- MIP Composite
- Allocation Index
- Universe Median
- 68% Confidence Interval
- InvestorForce All E&F \$100mm \$500mm Net

\*Returns are net of fees.

#### PC

## FOURTH QUARTER 2017 INVESTMENT REVIEW

### UNIVERSITY OF MAINE SYSTEM MANAGED INVESTMENT POOL

March 8, 2018

Jay E. Roney, Partner <u>Kelly Regan, Senior Consultant</u>



BOSTON | ATLANTA | CHARLOTTE | CHICAGO | DETROIT | LAS VEGAS | PORTLAND | SAN FRANCISCO

# MANAGER ANALYSIS

NEPC, LLC —

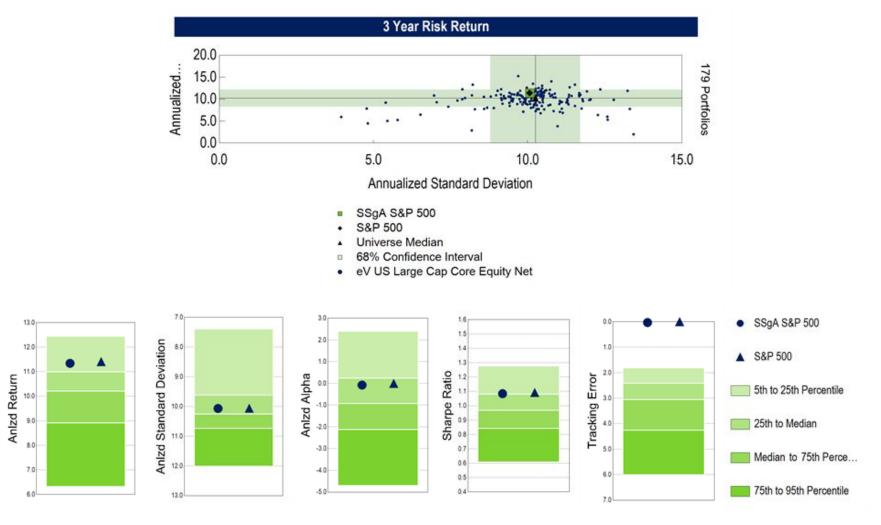
#### SSgA S&P 500

Annualized Excess Performance 5.00 0.00 -5.00 -





#### SSgA S&P 500



\*Returns are net of fees.

PC

### SSgA S&P 500

Characteristics		
	Portfolio	S&P 500
Number of Holdings	505	505
Weighted Avg. Market Cap. (\$B)	180.4	180.1
Median Market Cap. (\$B)	21.5	21.6
Price To Earnings	27.5	24.8
Price To Book	6.1	4.9
Price To Sales	3.8	3.5
Return on Equity (%)	24.5	20.4
Yield (%)	1.9	1.9
Beta		1.0
R-Squared		1.0

Top Positive Contr	ibutors	
	Relative	
	Contribution %	Return %
MICROSOFT	0.0%	15.4%
APPLE	0.0%	10.2%
AMAZON.COM	0.0%	21.6%
WALMART	0.0%	27.0%
QUALCOMM	0.0%	24.5%
ADVANCED MICRO DEVC.	0.0%	-19.4%
RANGE RES.	0.0%	-12.7%
JP MORGAN CHASE & CO.	0.0%	12.6%
BOEING	0.0%	16.6%
PG&E	0.0%	-34.2%

Top Negative Cont	tributors	
	Relative	
	Contribution %	Return %
BROWN-FORMAN 'B'	0.0%	26.8%
L BRANDS	0.0%	46.5%
GGP	0.0%	14.8%
GENERAL ELECTRIC	0.0%	-27.3%
CROWN CASTLE INTL.	0.0%	12.1%
STRYKER	0.0%	9.4%
DOLLAR TREE	0.0%	23.6%
FLUOR	0.0%	23.2%
DARDEN RESTAURANTS	0.0%	22.8%
FOOT LOCKER	0.0%	34.4%

			Equity Se	ctor Attribution				
			Attribution Effects		Returns		Ending Sector	Weights
	Total	Selection	Allocation	Interaction				
	Effects	Effect	Effect	Effects	Portfolio	Benchmark	Portfolio	Benchmark
Energy	0.0%	0.0%	0.0%	0.0%	6.1%	6.1%	6.0%	6.1%
Materials	0.0%	0.0%	0.0%	0.0%	6.9%	6.9%	3.0%	3.0%
Industrials	0.0%	0.0%	0.0%	0.0%	6.1%	6.1%	10.2%	10.3%
Consumer Discretionary	0.0%	0.0%	0.0%	0.0%	9.9%	9.9%	12.1%	12.2%
Consumer Staples	0.0%	0.0%	0.0%	0.0%	6.5%	6.5%	8.2%	8.2%
Health Care	0.0%	0.0%	0.0%	0.0%	1.5%	1.5%	13.7%	13.7%
Financials	0.0%	0.0%	0.0%	0.0%	8.6%	8.6%	14.7%	14.8%
Information Technology	0.0%	0.0%	0.0%	0.0%	9.0%	9.0%	23.7%	23.8%
Telecommunication Services	0.0%	0.0%	0.0%	0.0%	3.8%	3.8%	2.1%	2.1%
Utilities	0.0%	0.0%	0.0%	0.0%	0.2%	0.2%	2.9%	2.9%
Real Estate	0.0%	0.0%	0.0%	0.0%	3.2%	3.2%	2.9%	2.9%
Cash	0.0%						0.6%	0.0%
Unclassified	0.0%	-						
Portfolio	0.0% =	0.0% +	0.0% +	0.0%	6.7%	6.7%	100.0%	100.0%

\*Attribution on manager pages is holdings based, using buy-and-hold assumptions from the beginning of period portfolio. Results may differ from actual performance. Returns are net of fees.



#### **WESTFIELD CAPITAL**

#### 

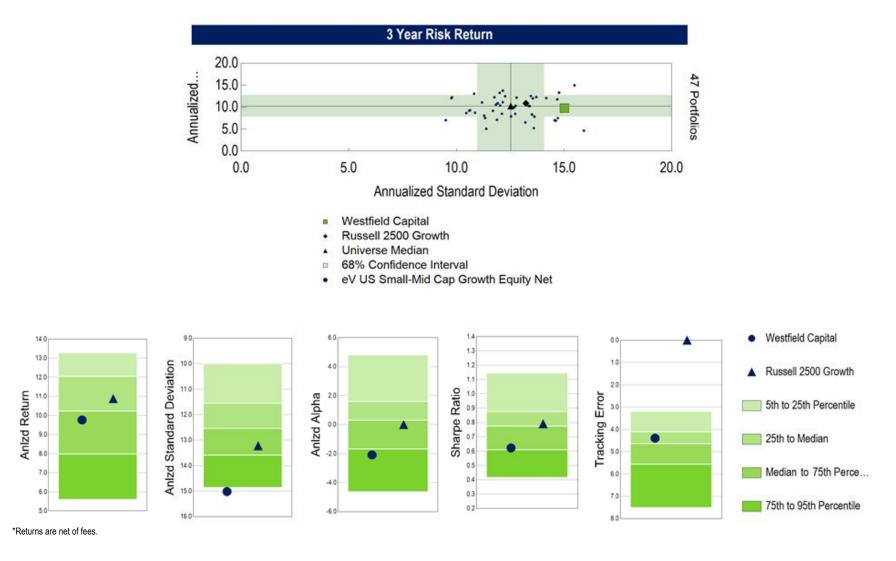
Year



\*Returns are net of fees.



### **WESTFIELD CAPITAL**



PC

### **WESTFIELD CAPITAL**

Characteristics		
	Portfolio	Russell 2500 Growth
Number of Holdings	72	1,435
Weighted Avg. Market Cap. (\$B)	7.5	5.5
Median Market Cap. (\$B)	7.0	1.4
Price To Earnings	27.8	25.9
Price To Book	6.2	6.7
Price To Sales	3.7	3.7
Return on Equity (%)	7.5	14.7
Yield (%)	0.6	0.7
Beta		1.0
R-Squared		1.0

Top Positive Cont	Top Positive Contributors								
	Relative								
	Contribution %	Return %							
NEKTAR THERAPEUTICS	2.3%	148.8%							
TOTAL SYSTEM SERVICES	0.5%	20.9%							
BUILDERS FIRSTSOURCE	0.4%	21.1%							
BOYD GAMING	0.4%	34.7%							
KLX (FRA)	0.3%	29.0%							
DIAMONDBACK ENERGY	0.3%	28.9%							
LENNOX INTL.	0.3%	16.6%							
AVERY DENNISON	0.3%	17.3%							
OLD DOMINION FGT.LINES	0.3%	19.6%							
FORTINET	0.3%	21.9%							

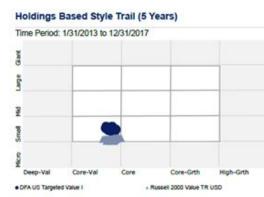
Top Negative Cont	ributors	
	Relative	
	Contribution %	Return %
ENVISION HEALTHCARE	-0.3%	-23.1%
MEDICINES COMPANY	-0.2%	-26.2%
WRIGHT MEDICAL GROUP	-0.2%	-14.2%
JAZZ PHARMACEUTICALS	-0.2%	-7.9%
NCR	-0.1%	-9.4%
VAIL RESORTS	-0.1%	-6.0%
INPHI	-0.1%	-7.8%
BURLINGTON STORES	-0.1%	28.9%
WEX	0.0%	25.9%
BIOVERATIV	0.0%	-5.5%

			Equity Se	ector Attribution				
			Attribution Effects		Returns	5	Ending Sector	Weights
	Total	Selection	Allocation	Interaction				
	Effects	Effect	Effect	Effects	Portfolio	Benchmark	Portfolio	Benchmark
Energy	0.3%	0.2%	0.0%	0.1%	19.9%	7.5%	3.0%	1.6%
Materials	0.1%	0.1%	0.0%	0.0%	6.9%	4.8%	6.7%	6.4%
Industrials	0.5%	0.5%	0.0%	0.0%	11.4%	8.6%	20.4%	19.4%
Consumer Discretionary	0.5%	0.6%	-0.1%	-0.1%	12.8%	8.5%	12.3%	15.0%
Consumer Staples	-0.1%	-0.1%	0.0%	0.0%	4.6%	8.3%	1.7%	2.3%
Health Care	1.7%	1.7%	0.0%	0.1%	12.8%	3.4%	17.1%	17.6%
Financials	-0.3%	-0.3%	0.0%	0.0%	5.5%	9.5%	7.7%	7.6%
Information Technology	0.7%	0.8%	0.0%	-0.1%	8.7%	5.4%	25.8%	25.3%
Telecommunication Services	0.0%	0.0%	0.0%	0.0%	6.9%	1.2%	1.3%	0.8%
Utilities	0.0%		0.0%			7.0%	0.0%	0.4%
Real Estate	0.1%	0.1%	0.0%	0.0%	5.2%	3.5%	3.2%	3.5%
Cash	-0.2%	0.0%	-0.2%	0.0%	0.3%		0.9%	0.0%
Portfolio	3.5% =	3.7% +	-0.3% +	0.0%	9.8%	6.4%	100.0%	100.0%

\*Attribution on manager pages is holdings based, using buy-and-hold assumptions from the beginning of period portfolio. Results may differ from actual performance. Returns are net of fees.

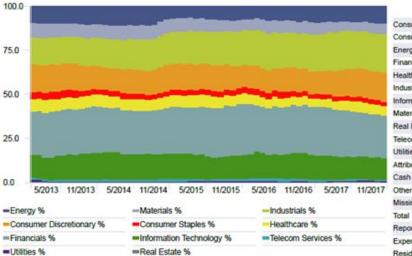


# **DFA US TARGETED VALUE I**



Portfolio Statistics			Market Capitalization Brea	kdown	
	Fund	Index	Portfolio Date: 11/30/2017		
# of Holdings	1,426	1,386		Fund	Index
% Asset in Top 10 Holdings	7.7	4.6	Market Cap Giant %	0.0	0.0
Turnover Ratio %	28.0		Market Cap Large %	0.0	0.0
P/E Ratio	19.6	19.9	Market Cap Mid %	27.6	4.8
P/B Ratio	1.5	1.5	Market Cap Small %	48.0	56.8
LT Earn Growth	10.6	9.7	Market Cap Micro %	24.5	38.4
Hist Earn Growth	-1.6	-4.1	Average Market Cap (mil)	2,470.2	1,641,4
12 Mo Yield	1.1				

Historical Sector Allocations (5 Years)



#### Attribution (Quarter)

	Portfolio Weights	Benchmark Weights					Active
Consumer Discretionary	15.90	10.32	10.36	6.74	0.29	0.56	0.85
Consumer Staples	2.57	2.71	-0.69	5.92	0.00	-0.18	-0.18
Energy	9.38	6.23	9.73	6.52	0.18	0.29	0.48
Financials	23.79	30.83	1.32	0.74	0.10	0.14	0.23
Health Care	5.45	6.11	-4.05	-0.20	0.01	-0.23	-0.22
Industrials	21.07	11.90	7.00	4.47	0.24	0.53	0.77
Information Technology	12.15	9.17	-1.14	-0.20	-0.07	-0.11	-0.18
Materials	5.64	4.23	8.25	3.66	0.02	0.26	0.29
Real Estate	0.46	10.83	-6.48	-1.24	0.34	-0.02	0.32
Telecommunication Services	0.68	0.56	-4.43	-7.86	-0.01	0.02	0.01
Utilities	0.69	6.77	7.55	0.49	0.09	0.05	0.14
Attribution Total	97.79	99.66	4.54	2.03	1.20	1.32	2.51
Cash	0.98	0.00					
7 Other	0.88	0.00					
Missing Performance	0.35	0.34					
Total	100.00	100.00					
Reported Total			4.50	2.05			
Expense Ratio			0.10	0.00			
Residual(Reported - Attribution + Expense)			0.06	0.02			



Source: Morningstar

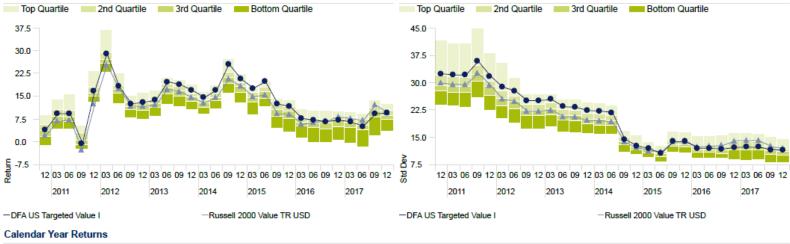
## **DFA US TARGETED VALUE I**

#### **Risk & Return Characteristics (5 Years)**





#### Rolling Returns (3 Years)



	2008	Rank	2009	Rank	2010	Rank	2011	Rank	2012	Rank	2013	Rank	2014	Rank	2015	Rank	2016	Rank	2017	Rank
DFA US Targeted Value I	-33.8	68	31.9	37	29.0	24	-6.3	72	19.2	23	43.0	10	2.9	65	-5.7	46	26.9	40	9.6	40
Russell 2000 Value TR USD	-28.9		20.6		24.5		-5.5		18.1		34.5		4.2		-7.5		31.7		7.8	



# **MORGAN STANLEY INTERNATIONAL EQUITY I**



Portfolio Statistics			Market Capitalization Break	kdown	
	Fund	Index	Portfolio Date: 9/30/2017		
# of Holdings	67	928		Fund	Index
% Asset in Top 10 Holdings	37.3	11.4	Market Cap Giant %	69.9	58.5
Turnover Ratio %	33.0		Market Cap Large %	23.4	34.7
P/E Ratio	21.0	17.6	Market Cap Mid %	6.7	6.7
P/B Ratio	2.7	1.7	Market Cap Small %	0.0	0.0
LT Earn Growth	10.8	9.3	Market Cap Micro %	0.0	0.0
Hist Earn Growth	-2.9	0.2	Average Market Cap	54,136.1	35,976.9
12 Mo Yield	1.9		Equity Region Developed %	96.7	99.4
			Equity Region Emerging %	3.3	0.6

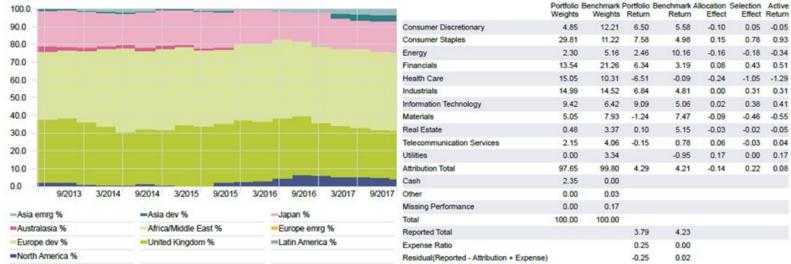
**Bartfolio** Statistics

Market	Capitalization	Breakdown

 P
Consumer Discretionary
Consumer Staples
Energy
Financials
Health Care

Attribution (Quarter)

Historical Country Allocations (5 Years)



101



0.93

0.51

0.04

0.17

0.08

# MORGAN STANLEY INTERNATIONAL EQUITY I

#### Risk & Return Characteristics (5 Years)

Time Period: 1/1/2013 to 12/31/2017		Tin
	Fund	Index
R2	90.4	100.0
Alpha	-0.1	0.0
Beta	0.9	1.0
Std Dev	9.6	10.4
Up Capture Ratio	89.8	100.0
Down Capture Ratio	94.5	100.0
Sharpe Ratio (geo)	0.7	0.7 <sub>c</sub>
Information Ratio (geo)	-0.3	Settin 1.0
Tracking Error	3.2	0.0 🕰
Correlation	1.0	1.0

**Risk & Return Illustration (5 Years)** me Period: 1/1/2013 to 12/31/2017 10.0 Morgan Stanley Inst International Eq I MSCI EAFE NR USD 8.0 6.0 4.0 2.0 0.0 0.0 2.0 4.0 6.0 8.0 10.0 12.0 Std Dev

#### Rolling Returns (3 Years)



Rolling Risk (3 Years)

**Calendar Year Returns** 

	2008	Rank	2009	Rank	2010	Rank	2011	Rank	2012	Rank	2013	Rank	2014	Rank	2015	Rank	2016	Rank	2017	Rank
Morgan Stanley Inst International Eq I	-33.1	8	21.6	85	6.1	87	-7.6	5	19.6	26	20.4	43	-6.1	64	0.4	30	-2.0	82	25.2	53
MSCI EAFE NR USD	-43.4		31.8		7.8		-12.1		17.3		22.8		-4.9		<b>-0.8</b>		1.0		25.0	



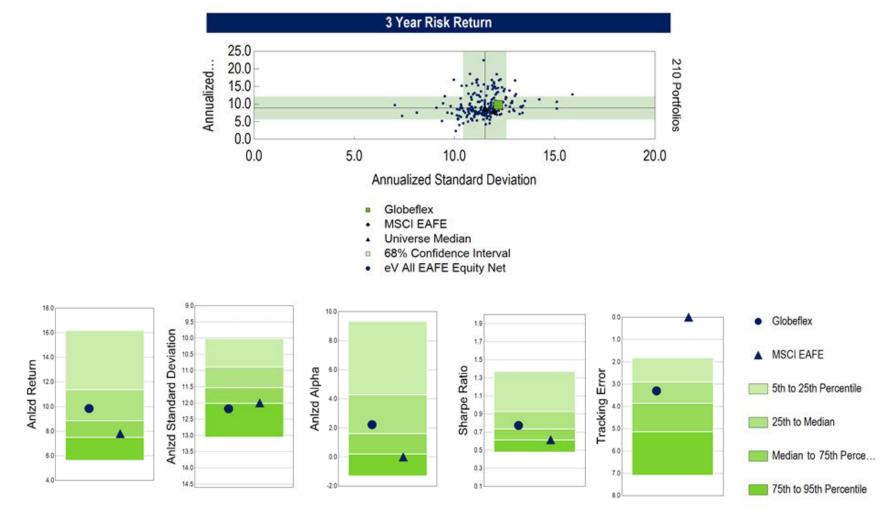
Source: Morningstar





\*Returns are net of fees.





\*Returns are net of fees.



Characteristics		
	Portfolio	MSCI EAFE
Number of Holdings	125	928
Weighted Avg. Market Cap. (\$B)	29.2	59.8
Median Market Cap. (\$B)	10.1	11.5
Price To Earnings	16.9	20.4
Price To Book	2.7	2.7
Price To Sales	1.6	2.1
Return on Equity (%)	18.4	13.8
Yield (%)	2.4	2.9
Beta		1.0
R-Squared		1.0

Top Positive Contr	ibutors	
	Relative	
	Contribution %	Return %
BLUESCOPE STEEL	0.6%	39.7%
TSUGAMI	0.4%	52.7%
SHOWA DENKO KK	0.3%	38.1%
WHITEHAVEN COAL	0.3%	27.1%
TENCENT HOLDINGS	0.2%	20.7%
AENA SME	0.2%	12.4%
DEUTSCHE LUFTHANSA	0.2%	33.2%
OMV	0.2%	8.9%
SCREEN HOLDINGS	0.2%	18.1%
AKER BP	0.2%	28.6%

Top Negative Cont	<b>ributors</b> Relative	
	Contribution %	Return %
VESTAS WINDSYSTEMS	-0.3%	-23.0%
SUBSEA 7	-0.1%	-8.4%
IPSEN	-0.1%	-10.1%
SARAS	-0.1%	-10.3%
PEUGEOT	-0.1%	-14.5%
H LUNDBECK	-0.1%	-12.0%
PHILIPS LIGHTING	-0.1%	-9.0%
NORBORD	-0.1%	-9.4%
INCHCAPE	-0.1%	-8.6%
EXOR ORD	-0.1%	-3.3%

			Equity Se	ector Attribution				
			Attribution Effects		Returns	5	Ending Sector	Weights
	Total Effects	Selection Effect	Allocation Effect	Interaction Effects	Portfolio	Benchmark	Portfolio	Benchmark
Energy	0.1%	-0.1%	0.3%	-0.1%	7.7%	10.3%	13.0%	5.3%
Materials	0.5%	0.0%	0.3%	0.1%	9.0%	8.3%	13.6%	8.2%
Industrials	0.5%	0.4%	0.0%	0.1%	7.7%	4.8%	17.8%	14.7%
Consumer Discretionary	-0.5%	-0.5%	0.0%	-0.1%	1.3%	5.3%	12.3%	12.3%
Consumer Staples	-0.2%	-0.3%	-0.1%	0.2%	2.1%	5.0%	3.4%	11.1%
Health Care	-0.1%	-0.3%	0.1%	0.1%	-2.9%	-0.1%	6.9%	10.1%
Financials	0.4%	0.4%	0.1%	-0.1%	5.3%	3.1%	14.4%	21.2%
Information Technology	0.5%	0.2%	0.0%	0.3%	10.3%	5.0%	8.7%	6.5%
Telecommunication Services	-0.1%	-0.1%	0.0%	0.0%	-1.8%	0.7%	4.8%	3.9%
Utilities	0.0%	0.0%	0.0%	0.0%	0.0%	-1.0%	3.0%	3.2%
Real Estate	0.0%	0.2%	-0.1%	-0.1%	13.0%	7.4%	2.1%	3.5%
Cash	0.0%						0.0%	0.0%
Portfolio	1.1% =	-0.1% +	0.8% +	0.5%	5.4%	4.3%	100.0%	99.9%

\*Attribution on manager pages is holdings based, using buy-and-hold assumptions from the beginning of period portfolio. Results may differ from actual performance. Returns are net of fees.



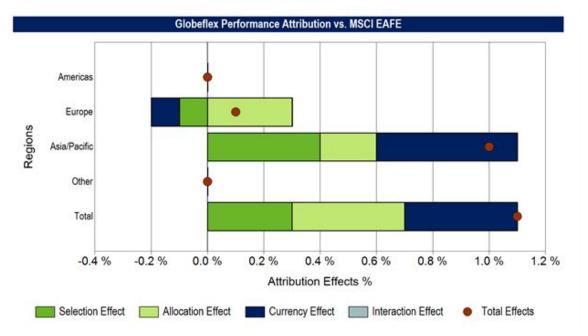
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Country Allocation					
	Manager		Manager	Index	
	Ending Allocation (USD)	Ending Allocation (USD)	Return (USD)	Return (USD)	
Americas					
Canada	10.4%	0.0%	2.7%	4.3%	
United States	0.6%	0.0%	12.9%	6.4%	
Total-Americas	11.0%	0.0%	3.4%		
Europe					
Austria	2.2%	0.3%	8.9%	5.8%	
Denmark	1.7%	1.8%	-19.0%	2.3%	
Finland	0.5%	0.9%	-10.6%	-2.5%	
France	6.9%	10.7%	0.6%	1.6%	
Germany	6.4%	9.8%	2.2%	2.5%	
Ireland	1.0%	0.5%	4.9%	3.7%	
Italy	4.4%	2.4%	-0.1%	-2.2%	
Netherlands	2.4%	3.6%	3.0%	1.2%	
Norway	1.9%	0.7%	1.3%	2.3%	
Portugal	0.6%	0.1%		-2.0%	
Spain	4.2%	3.2%	5.7%	-1.5%	
Sweden	1.6%	2.7%	2.3%	-3.7%	
Switzerland	2.3%	8.0%	2.2%	1.8%	
United Kingdom	17.4%	17.6%	4.8%	5.8%	
Total-Europe	53.5%	63.4%	2.1%	2.3%	

Country Allocation								
	Manager	Index	Manager	Index				
	Ending Allocation (USD)	Ending Allocation (USD)	Return (USD)	Return (USD)				
AsiaPacific								
Australia	7.5%	6.9%	15.7%	6.7%				
Hong Kong	3.4%	3.6%	13.2%	7.7%				
Japan	18.2%	24.1%	8.8%	8.5%				
Korea*	6.3%	0.0%	6.8%	11.4%				
Total-AsiaPacific	35.5%	36.1%	10.3%	8.1%				
Totals								
Developed	93.7%	100.0%	5.3%	4.3%				
Emerging*	6.3%	0.0%	6.8%					

\*Returns are net of fees.





Returns and Ending Weights					Attribution Effects				
	Manager Return	Index Return	Manager Weight	Index Weight	Selection Effect	Allocation Effect	Currency Effect	Interaction Effect	Total Effects
Totals	rotan	Rotarri	Wolght	Wolght	Liloot	Littot	Lilott	Elloot	Lilotto
Americas	3.4%		11.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Europe	2.1%	2.3%	53.5%	63.4%	-0.1%	0.3%	-0.1%	0.0%	0.1%
Asia/Pacific	10.3%	8.1%	35.5%	36.1%	0.4%	0.2%	0.5%	0.0%	1.0%
Other	5.2%	3.8%	0.0%	0.5%	0.0%	0.0%	0.0%	0.0%	0.0%
Total	5.4%	4.3%	100.0%	100.0%	0.3%	0.4%	0.4%	0.0%	1.1%
Totals									
Developed	5.3%	4.3%	93.7%	100.0%	1.1%	0.0%	-0.1%	-0.1%	0.9%
Emerging*	6.8%		6.3%	0.0%	0.0%	0.0%	0.5%	-0.3%	0.2%

\*Returns are net of fees.

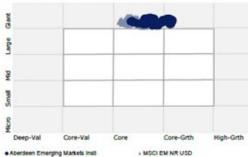
PIC

Portfolio Statistics

### **ABERDEEN EME**

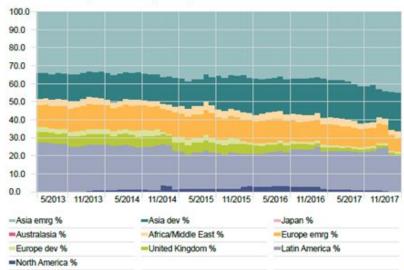
#### Holdings Based Style Trail (5 Years)

Time Period: 1/31/2013 to 12/31/2017



i ortiono orticistics			mannet wapmannen brea		
	Fund	Index	Portfolio Date: 11/30/2017		
# of Holdings	67	846		Fund	Index
% Asset in Top 10 Holdings	32.3	25.0	Market Cap Glant %	58.1	58.9
Turnover Ratio %	16.6		Market Cap Large %	35.6	32.4
P/E Ratio	16.8	14.7	Market Cap Mid %	5.3	8.3
P/B Ratio	2.3	1.8	Market Cap Small %	1.0	0.3
LT Eam Growth	13.2	12.9	Market Cap Micro %	0.0	0.1
Hist Earn Growth	6.8	2.1	Average Market Cap	30,136.9	33,993.8
12 Mo Yield	1.3		Equity Region Developed %	23.5	29.1
			Equity Region Emerging %	76.5	70.9

#### Historical Country Allocations (5 Years)



#### Attribution (Quarter)

	Portfolio Weights			Benchmark Return	Allocation		Active
Consumer Discretionary	11.83	10.35	6.97	8.69	0.02	-0.16	-0.14
Consumer Staples	17.65	6.31	2.74	7.98	0.05	-0.96	-0.90
Energy	3.51	5.77	-1.49	7.87	0.01	-0.38	-0.37
Financials	26.87	23.21	2.48	8.02	0.02	-1.52	-1.51
Health Care	1.13	2.34	5.29	17.37	-0.12	-0.13	-0.25
Industrials	2.80	5.51	8.39	3.63	0.10	0.14	0.23
Information Technology	16.02	28.04	13.54	7.14	-0.07	0.97	0.91
Materials	8.29	7.18	10.88	8.64	0.01	0.19	0.21
Real Estate	6.04	2.68	-0.87	1.59	-0.19	-0.16	-0.35
Telecommunication Services	4.46	4.94	5.44	3.02	0.03	0.12	0.14
Utilities	0.00	2.52		1.04	0.16	0.00	0.16
Attribution Total	98.61	98.84	5.36	7.23	0.03	-1.90	-1.87
Cash	1.26	0.00					
Other	0.00	0.10					
Missing Performance	0.14	1.06					
Total	100.00	100.00					
Reported Total			4.93	7.44			
Expense Ratio			0.29	0.00			
Residual(Reported - Attribution + Expense)			-0.14	0.21			

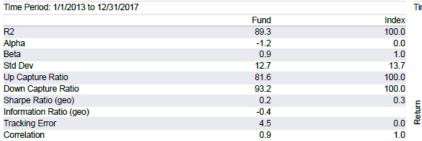
Market Capitalization Breakdown



Source: Morningstar

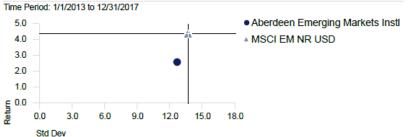
# **ABERDEEN EME**

#### **Risk & Return Characteristics (5 Years)**



#### Risk & Return Illustration (5 Years)

Rolling Risk (3 Years)



#### Rolling Returns (3 Years)



N	E	

MSCI EM NR USD

-53.3

78.5

18.9

-18.4

18.2

-2.6

-2.2

-14.9

11.2

37.3

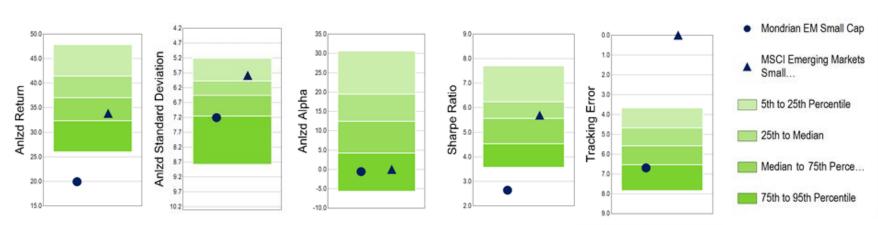




\*Returns are net of fees.







\*Returns are net of fees.



Characteristics		
	Portfolio	MSCI Emerging Markets Small Cap
Number of Holdings	109	1,822
Weighted Avg. Market Cap. (\$B)	1.7	1.4
Median Market Cap. (\$B)	1.0	0.8
Price To Earnings	35.1	19.6
Price To Book	5.7	2.8
Price To Sales	3.9	2.1
Return on Equity (%)	20.6	12.9
Yield (%)	1.8	2.0
Beta		1.0

Top Positive Cor	tributors	
	Relative	
	Contribution %	Return %
HARTALEGA HOLDINGS	0.8%	60.7%
PAGE INDUSTRIES	0.6%	42.0%
DIALOG GROUP	0.5%	31.7%
VARUN BEVERAG	0.5%	31.1%
CPMC HOLDINGS	0.5%	34.5%
NEXTEER AUTOMOTIVE GROUP	0.4%	39.0%
PI INDUSTRIES	0.4%	33.3%
AIRTAC INTERNATIONAL GP.	0.4%	30.4%
EMAMI	0.3%	24.4%
FU SHOU YUAN INTL.GP.	0.3%	29.7%

Top Negative Contributors								
	Relative							
	Contribution %	Return %						
ARWANA CITRAMULIA	-0.2%	-19.2%						
FIBRA HOTEL REIT	-0.2%	-22.1%						
CORPORACION INMOBILIARIA VESTA	-0.2%	-13.1%						
BIOTOSCANA INVESTMENTS BDR	-0.2%	-18.8%						
BOER POWER HOLDINGS	-0.1%	-27.4%						
AKR CORPORINDO	-0.1%	-11.2%						
FIBRA INN REIT	-0.1%	-11.9%						
WILSON SONS BDR (BSP)	-0.1%	-9.5%						
EOH	-0.1%	-21.5%						
MQR.MEX.RLST.MAN.DE CV REIT	-0.1%	-18.8%						

			Equity S	ector Attribution				
		Ending Sector Weights						
	Total Effects	Selection Effect	Allocation Effect	Interaction Effects	Portfolio	Benchmark	Portfolio	Benchmark
Energy	0.4%	0.5%	0.0%	-0.1%	31.7%	4.6%	1.7%	2.3%
Materials	0.9%	1.3%	-0.1%	-0.4%	23.7%	12.3%	10.1%	12.0%
Industrials	0.2%	0.4%	0.0%	-0.1%	7.6%	6.3%	15.4%	14.4%
Consumer Discretionary	1.3%	1.7%	0.0%	-0.4%	18.9%	8.8%	14.8%	16.5%
Consumer Staples	0.6%	0.1%	0.1%	0.3%	15.0%	12.8%	13.4%	6.8%
Health Care	-0.1%	-0.7%	1.7%	-1.1%	13.0%	24.7%	22.4%	8.8%
Financials	0.1%	0.3%	0.3%	-0.4%	3.3%	4.8%	2.1%	9.0%
Information Technology	-0.5%	-0.2%	0.0%	-0.2%	7.9%	9.7%	4.4%	16.4%
Telecommunication Services	0.0%		0.0%			4.2%	0.0%	0.9%
Utilities	0.1%	0.0%	0.0%	0.1%	6.2%	4.7%	4.1%	4.0%
Real Estate	-0.2%	0.0%	0.0%	-0.3%	-1.2%	1.4%	7.8%	8.5%
Cash	-0.4%	0.0%	-0.4%	0.0%	0.3%		1.2%	0.0%
Portfolio	2.7% =	3.3% +	1.7% +	-2.3%	11.8%	9.1%	97.3%	99.6%

\*Attribution on manager pages is holdings based, using buy-and-hold assumptions from the beginning of period portfolio. Results may differ from actual performance. Returns are net of fees.

-

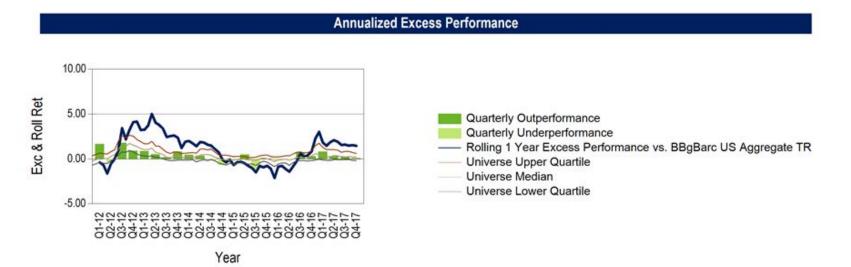
#### Sector Allocation

	Fund	MSCI EM SC
Consumer Discretionary	14.6	16.6
Consumer Staples	15.8	6.9
Energy	1.6	2.2
Financials	2.1	8.7
Health Care	23.5	8.8
Industrials	15.2	14.4
Information Technology	4.3	16.6
Materials	10.0	12.1
Real Estate	7.7	8.8
Telecommunication Services	-	0.9
Utilities	4.0	4.0
Cash	1.1	-
TOTAL	100.0	100.0

#### **Country Allocation**

	Fund	MSCI EM SC
LATIN AMERICA	10.5	9.7
Brazil	3.6	5.4
Mexico Peru	4.8	2.5
EUROPE, MIDDLE EAST & AFRICA	6.1	10.8
Poland	2.6	1.0
Saudi Arabia South Africa	1.4	5.5
PACIFIC-ASIA	82.3	79.5
North Asia	31.6	53.4
China/Hong Kong South Korea Taiwan	17.7 6.6 7.3	19.6 16.5 17.3
South Asia	50.7	25.3
India Indonesia Malaysia Philippines Thailand	28.7 7.9 6.6 4.0 3.5	15.2 2.2 3.3 0.9 3.7
Cash	1.1	-
TOTAL	100.0	100.0

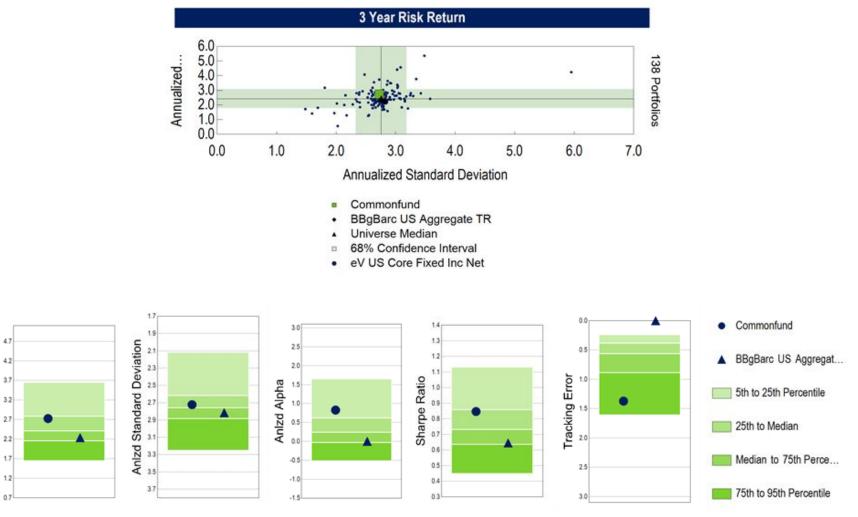






\*Returns are net of fees.

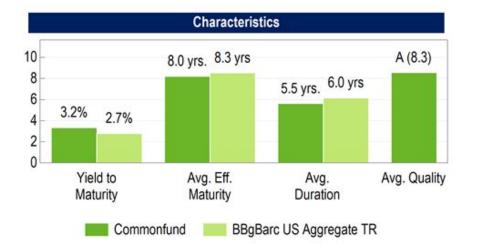


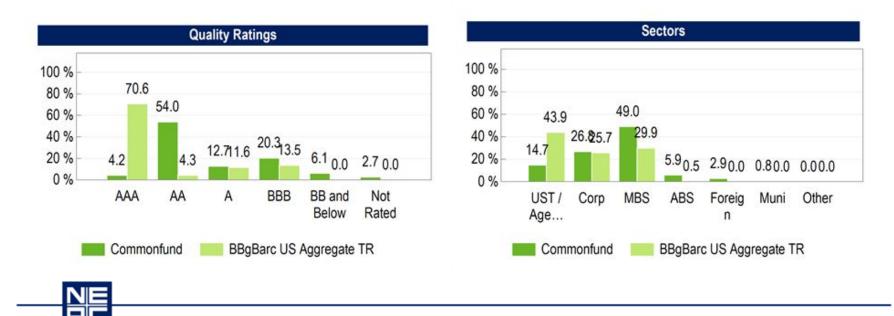


\*Returns are net of fees.

Anlzd Return







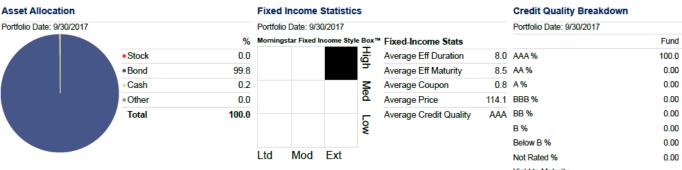
#### Multi-Strategy Bond Fund: Investment Managers

Investment Managers	Core	Credit	Opportunistic
Bain Capital Specialty Fin.		X	
Brandywine Asset Management			X
Cerberus Capital Management		X	
Credit Partnerships		Х	
Income Research & Management (IRM)	х		
Other (Iceland)			X
PIMCO			X
Rimrock Capital Management	Х		
Rimrock Capital Management			X
Sit Investment Associates			X
Western Asset Management Company (WAMCO)	x		



Source: Commonfund

# **VANGUARD INFLATION PROTECTED SECURITIES**



Yield to Maturity

100.0 Detail Holding Weighting % 90.0 Туре 80.0 US Treasury Note BOND - GOV'T INFLATION PROTECTED US Treasury Note BOND - GOV'T INFLATION PROTECTED 70.0 US Treasury Note BOND - GOV'T INFLATION PROTECTED 60.0 US Treasury Note BOND - GOV'T INFLATION PROTECTED US Treasury TIP BOND - GOV'T INFLATION PROTECTED 50.0 US Treasury Note BOND - GOV'T INFLATION PROTECTED 40.0 US Treasury Note BOND - GOV'T INFLATION PROTECTED 30.0 US Treasury Note BOND - GOV'T INFLATION PROTECTED US Treasury Note BOND - GOV'T INFLATION PROTECTED 20.0 US Treasury Note BOND - GOV'T INFLATION PROTECTED 10.0 0.0 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 Derivative % Cash & Equivalents % -Securitized % -Corporate % -Municipal % Government %



**Top Holdings** 



Source: Morningstar

Index

Portfolio

4.59

4.29

4.26

4.03

3.90

3.89

3.87

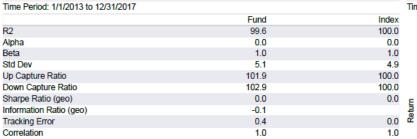
3.81

3.79

3.75

# **VANGUARD INFLATION PROTECTED SECURITIES**

#### **Risk & Return Characteristics (5 Years)**



Time Period: 1/1/2013 to 12/31/2017 0.4 0.3 0.2 0.1 E 0.0 1.0 2.0 4.0 5.0 6.0 0.0 3.0 Std Dev

 Vanguard Inflation-Protected Secs I BBgBarc US Treasury US TIPS TR USD

Rank

3.0

34

#### Rolling Returns (3 Years)



13.6

7.0

-8.6

3.6



Source: Morningstar

-2.4

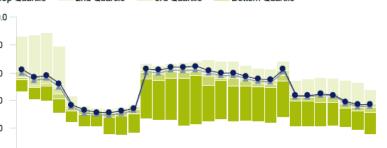
11.4

6.3

BBgBarc US Treasury US TIPS TR USD

#### Rolling Risk (3 Years)

**Risk & Return Illustration (5 Years)** 



12 03 06 09 12 03 06 09 12 03 06 09 12 03 06 09 12 03 06 09 12 03 06 09 12 03 06 09 12 03 06 09 12

-1.4

4.7

3.2

#### **GUGGENHEIM US BANK LOANS**

#### Characteristics

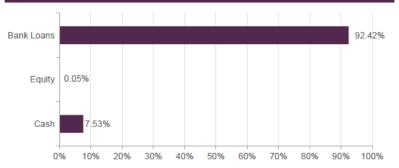
	US Bank Loans Composite	Credit Suisse Leveraged Loan Index
Effective Duration	0.14 years	0.13 years
Average Coupon	4.72%	5.10%
Average Market Price	\$99.13	\$98.75
Average YTM	5.22%	5.96%
Average YTW	2.86%	3.02%
Average OAS	278	339
Average Credit Quality <sup>2</sup>	B+	В
WAL to Worst	1.20 years	1.20 years
No. of Issuers	222	1212

#### Performance & Risk Analysis (Since Inception)

	US Bank Loans Composite (Gross)	Credit Suisse Leveraged Loan Index
Annualized Return	6.95%	5.13%
Excess Return	1.82%	-
Standard Deviation	4.98%	6.27%
Correlation	0.97	1
Information Ratio	0.96	-
Sharpe Ratio	1.17	0.64

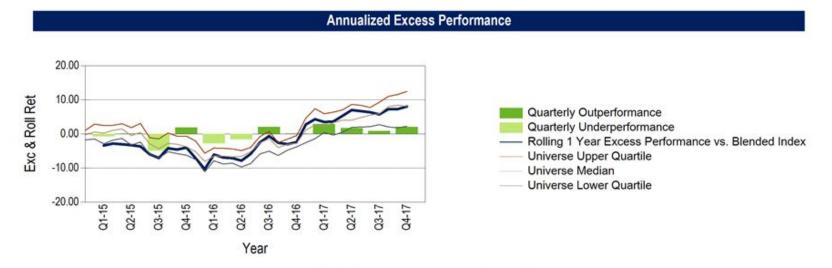
#### Industry Allocation

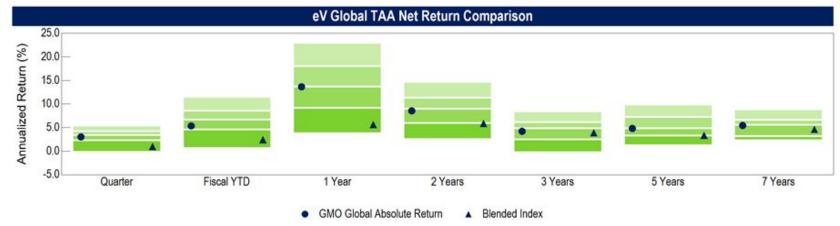
#### **Asset Class Allocation**





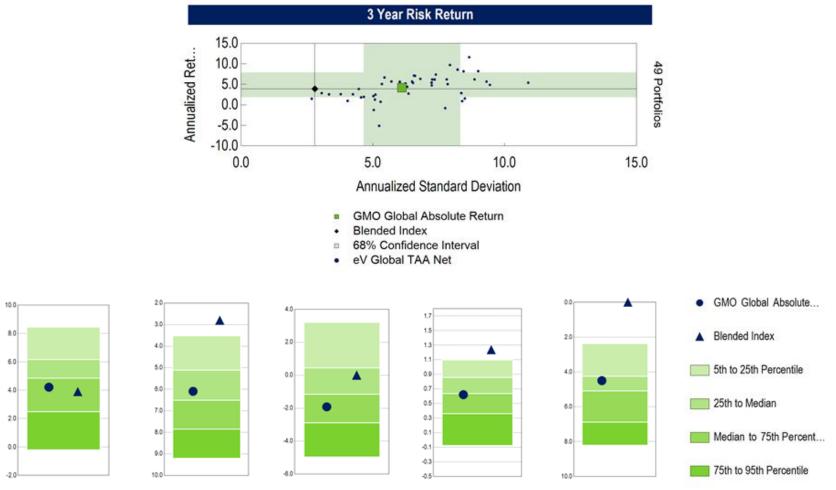
Source: Guggenheim





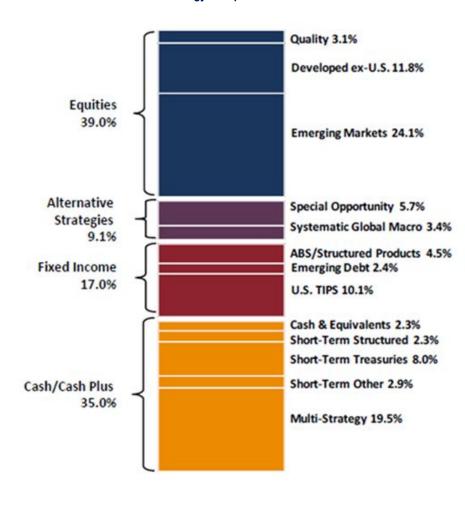
\*Returns are net of fees.

\*Blended Index: 40% BC Aggregate, 30% BC U.S. TIPS 1-10YR, 10% S&P 500, 10% BC High Yield, 10% JPM EMBI+



#### \*Returns are net of fees.

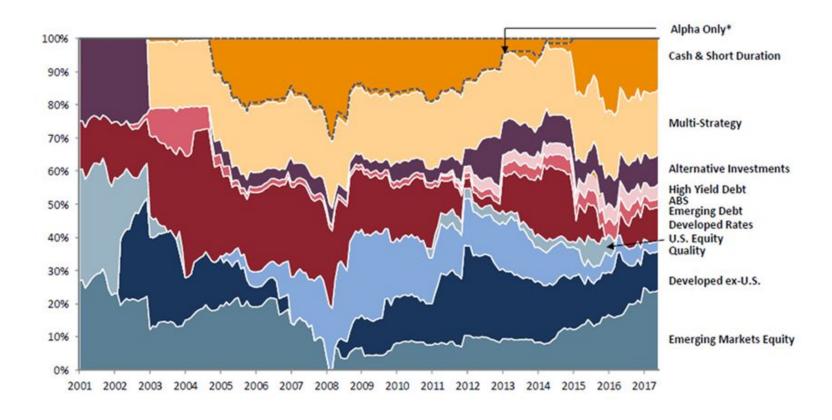
\*Blended Index: 40% BC Aggregate, 30% BC U.S. TIPS 1-10YR, 10% S&P 500, 10% BC High Yield, 10% JPM EMBI+



Strategy Composition

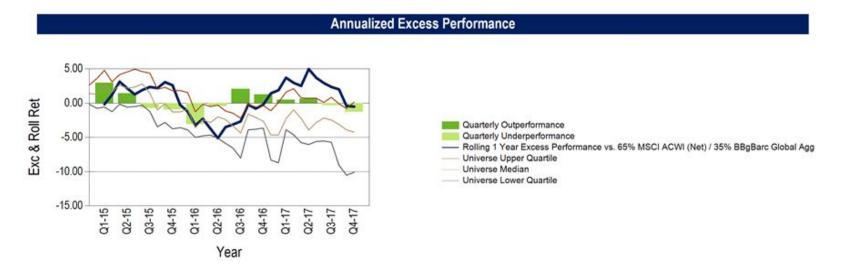


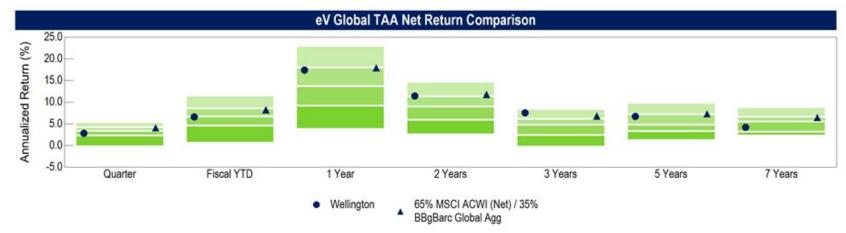
**Allocation History** 





#### **WELLINGTON OPPORTUNISTIC**

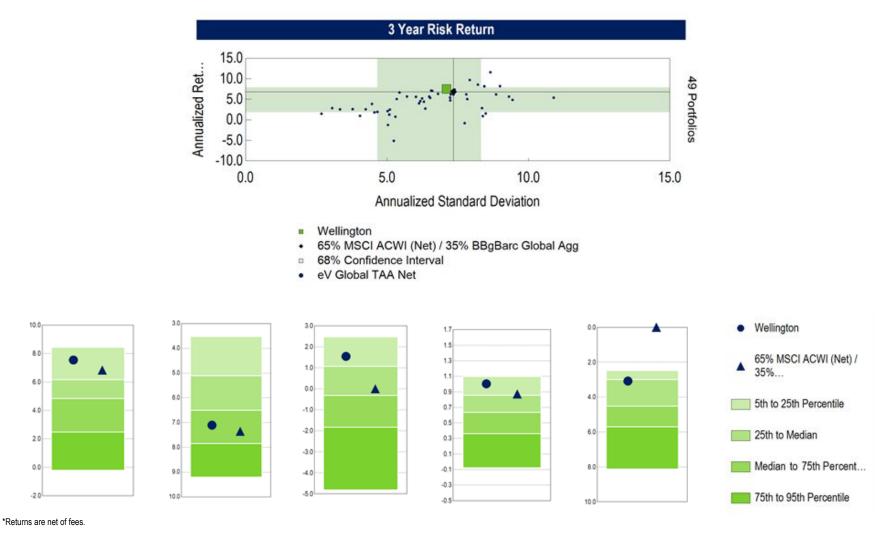




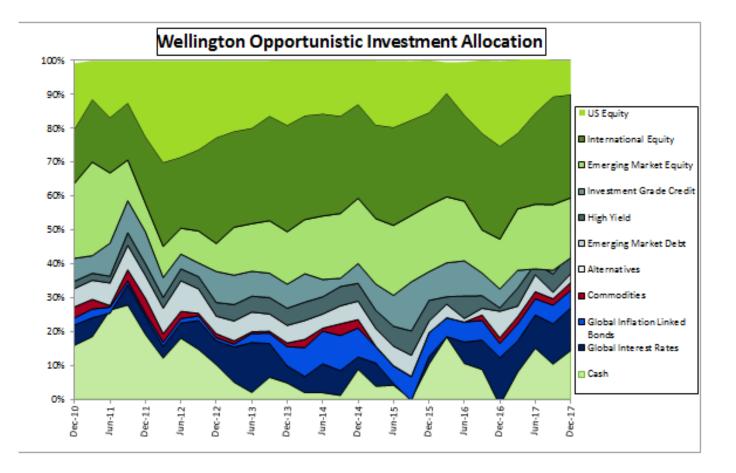
\*Returns are net of fees.



# WELLINGTON OPPORTUNISTIC



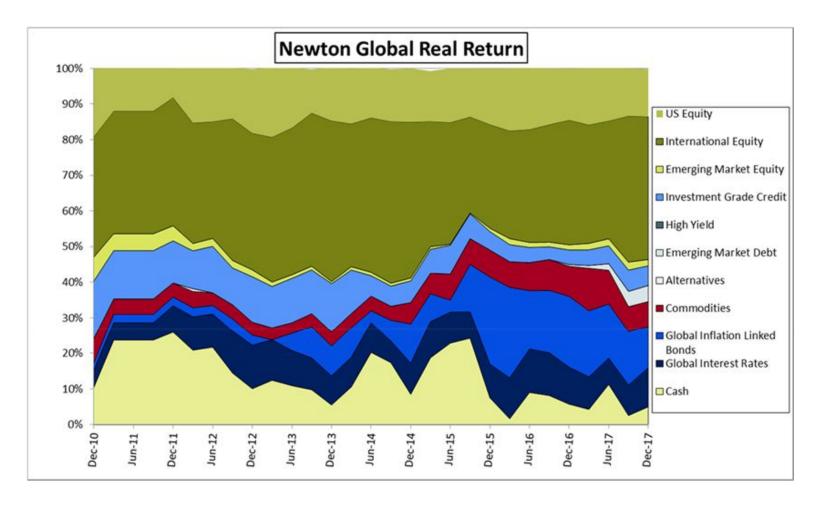
#### WELLINGTON OPPORTUNISTIC





Source: Wellington

#### **NEWTON GLOBAL REAL RETURN**





# **ENTRUSTPERMAL FIXED INCOME HOLDINGS**

nchma	rk 2 (BM2	:);	Barclays	Aggregate	Bond Inde	ex			_								
					fonthly P									Statistical Analysis	Fund	BM1	BM
fear	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year	Returns			
2017	-0.4%	1.3%	-1.3%	0.9%	0.1%	0.3%	0.7%	0.1%	1.1%	-0.6%	-0.5%	1.5%	3.3%	Annualized Compound ROR	6.3%	8.3%	5.2
2016	-3.0%	-1.196	1.5%	1.5%	0.9%	-0.3%	2.0%	0.4%	-0.7%	0.4%	1.5%	1.2%	4,4%	3 Yr Return	1.2%	11.496	2.3
2015	0.1%	1.5%	0.5%	-0.2%	0.5%	-1.4%	0.3%	-2.0%	-1.8%	0.7%	-0.4%	-1.9%	-4.0%	5 Yr Return	5.9%	15.8%	3.7
2014	-0.6%	2.3%	0.0%	0.2%	0.9%	1.2%	-0.9%	0.5%	-0.0%	-2.0%	1.3%	-0.4%	1.5%	Best Month Worst Month	-27.9%	10.9%	-3.4
2012	2.3%	2.1%	0.2%	-0.1%	-1.0%	0.2%	1.2%	0.9%	1.5%	0.8%	0.2%	1.0%	10.3%	% Positive Months	71.0%	64.7%	68.
2012	1.4%	1.4%	0.1%	1.2%	-0.2%	-1.4%	0.3%	-3.0%	-4.0%	1.9%	-0.8%	-1.0%	-4.2%	Risk	721070	64.7 %	005
010	1.2%	0.7%	2.4%	2.1%	-2.3%	-0.7%	1.0%	0.4%	1.9%	2.1%	0.1%	2.3%	11.7%	Standard Deviation	0.7%	15.0%	3.4
009	1.196	-0.8%	0.5%	2.8%	5.5%	2.9%	3.3%	2.9%	2.9%	1.2%	1.4%	2.0%	28.7%	3 Yr Standard Deviation	4.1%	10.1%	2.6
8008	-0.7%	0.2%	-1.0%	0.5%	0.8%	0.3%	-1.8%	-1.2%	-4.0%	-7.4%	-2.8%	-2.0%	-17.5%	5 Yr Standard Deviation	4.2%	9.5%	2.6
														Sharpe Ratio (3.5%)	0.4	0.4	0.
														Sortino Ratio (7.0%)	-0.1	0.1	-0
utper	form BM	in Up P	larkets	Outper	form BH	n Down I	larkets		D	stributio	n of Retu	arns		Downside Deviation (7.0%)	7.7%	11.0%	2.7
0%				100%				80 -						Max Drawdown	-36.8%	-50,9%	-3.4
0%														Months In Maximum Drawdown	5	16	3
				10%				70						Months To Recover	33	37	
2%				80%			_	60					_	Comparison To Benchmark(s)			
0%			-	20%				x 50						Monthly Alpha		0.3%	0.6
0%				60%				1 1						Annualized Alpha		4.0%	7.4
0%		- 2		52%				E 40			n		_	Beta		0.3	(0.
				323				2 30					_	Correlation		0.5	(0.
10%				40%				1.0.27						R-Squared		24.0%	0.2
10%				30%			- H	20			100000			Annual Returns			
12%		-		22%				10				-	_	2017-(YTD)	3.3%	21.8%	3.5
12%				10%						and		-0		2016	4,4%	12.0%	2.7
								1		4 19	1 10 2		8	2015	-4.0%	1.4%	0.6
	58/P 500 (TR)	Barcle	ys Apprepate	04	54P 500 (TR)	Barclays	Anomole	-	9 9 0	-510	4 1		8	2014	1.5%	13.7%	5.5
			nd Index			Bond	Index.			100	m Range (%)			2013	10.3%	16.0%	4.3
Dist.	Return P	and the						III a damage	aless Dave	wdowns			_	Latest Returns	10.3%	16.0%	4.4
KISK/	Record P	rome						Underw	ater Dra	woowns				Last Month	1.5%	1.1%	0.3
9%							-							Last 3 Months	0.4%	6.6%	0.4
										1				Last Year	3.3%	21.8%	3.5
2%				T .	al Flund Docume In	oklings	-129%			1				2-Year	3.9%	16.8%	3.1
				N.V.			-20%			N	M ./	1		3-Year	1.2%	11.4%	2.1
2%						112		<b>"</b>	n /	10	N I			4-Year	1.2%	12.0%	3.2
						-	-30%							5-Year	3.4%	15.8%	2.1
8 m				A SHP 1	GRT) 088	8			1.1		11			Drawdown Analysis	A state at	100.500	
6%							-40%		N		V			1	-36.0%	-50.9%	-3.
							100							2	-17.7%	-44.7%	-3.
5%				+ Berch	nya Appragata Box	nd Index	-50%				1			3	-10.1%	-15.4%	-3.
							40%							4	-8.0%	-8.4%	-3.3
4%								1000		100 100	100		1001	5	-2.9%	-6.8%	-3.0
2%	4% 5%	8% 10	6 12% 24%	6 36%			4		WORKS IN STREET			- 100 - 100					

### **ENTRUSTPERMAL FIXED INCOME HOLDINGS**

	General Fun	d Informatio	1	Strategy In	nformation		
Fund Name	EnTrustPermal Fixed Inc	ome Holdings		Current A	llocation		
Management Company	EnTrustPermal			Event Driven	39%		
Location	New York, NY			Fixed Income – Hedge	31%		
Firm AUM	\$20.9 Billion	Strategy	Fund of Fund	Fixed Income - Developed Markets	19%		
Strategy	\$779.9 Million	Sub-	Multi-Strategy	Global Macro	1%		
AUM Portfolio	Robert Kaplan, Clark	Strategy Direct or	-,	Fixed Income - Emerging Markets	1%		
Managers	Fenton, Javier Dyer FOF FOF		Cash and Other	9%			
	Τe	erms		Attrib	ution		
Share Class	-						
Minimum Investment	\$1 million 0.95%				0.01%		
Management Fee				Macro Managers	0.02%		
Incentive Fee	None						
Hurdle Rate	None			Fixed Income Hedge	1.92%		
High Water Mark	None			8%			
Subscription	Monthly						
Redemption	Monthly with 20 days			Fixed Income Emerging Markets -0.6 1% 0.00%			
Lock-Up	None						
Investment Strategy				Fixed Income Developed Markets <sup>-0.36</sup>	0.11%		
Permal Fixed Income Holdings features a performance-oriented investment philosophy that employs a unique combination of fixed-income spread strategies, opportunistic bets on events, and nimble, liquid macro strategies. It is positioned as both a performance enhancer and a good diversifier to a core hedge fund allocation			strategies, opportunistic	Event Driven	4.13%		
				=Year to Date	Month to Date		

For more information please see NEPC's Investment Due Diligence Report and Operational Due Diligence Report

### LIGHTHOUSE GLOBAL LONG/SHORT

nchma	rk 1 (BM)	1):	5&P 500	(TR)													
nchma	rk 2 (BM)	2):	Barclays	Aggregate	Bond Ind	ex									1.000		
				•	fonthly P	erforman	ce (%) N	let of Fe	15					Statistical Analysis	Fund	BM1	B
(ear	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year	Returns			
017	1.5%	0.2%	1.0%	-0.5%	-0.3%	0.1%	0,7%	1.0%	0.0%	2.0%	-0.6%	1.0%	6.4%	Annualized Compound ROR	6.0%	8.5%	4
016	-3.6%	-0.7%	-0.4%	0.5%	1.0%	0.3%	1.7%	-0.2%	1.0%	-0.9%	1.2%	0.3%	0.0%	3 Yr Return	4.5%	11.4%	2
015	1.0%	1.0%	1.6%	-0.5%	1.1%	0.2%	0.4%	-0.8%	-1.0%	2.2%	0.0%	1.7%	7.2%	5 Yr Return	7.7%	15.8%	2
014	0.9%	1.8%	-1.7%	-2.0%	1.2%	1.9%	-0.5%	1.7%	-0.1%	0.3%	1.2%	0.6%	5.3%	Best Month	3.3%	10.9%	1
013	3.2%	0.5%	2.7%	1.5%	1.0%	1.0%	2.2%	-0.3%	2.2%	1.2%	1.1%	2.4%	20.5%	Worst Month	-6.4%	-16.8%	
012	1,7%	1.7%	1.6%	1.2%	-3.7%	0.5%	0.1%	1.1%	1.3%	-0.1%	0.8%	0.4%	6.7%	% Positive Months	69.2%	67.9%	6
011	-0.2%	1.2%	0.7%	2.1%	-1.1%	-1.5%	0.6%	-3.1%	-0.6%	1.7%	-1.0%	-0.6%	-1.9%	Risk	5.3%	13,7%	
010	0.0%	0.3%	1.9%	0.6%	-2.4%	-1.7%	1.7%	-0.6%	1.3%	1.8%	0.2%	2.1%	5.1%	Standard Deviation	3.8%	13.7%	3
009	0.3%	-0.5%	1.1%	1.3%	2.3%	0.7%	1.6%	1.4%	1.5%	-0.9%	0.3%	0.9%	10.2%	3 Yr Standard Deviation			2
008	-3.2%	1.2%	-4.7%	1.5%	2.8%	-0.5%	-1.4%	-0.3%	-6.416	-2.0%	-0.6%	0.0%	-13.1%	5 Yr Standard Deviation Sharpe Ratio (3.5%)	4.1%	9.5%	
															-0.2	0.1	
	form BM	lie He B	Inclusion	Outroad	form BM i	a Dawa I	Inclusion			istributio	a of Bat			Sortino Ratio (7.0%) Downside Deviation (7.0%)	4.4%	10.2%	
1.1	TOTIN BP	r in op r	tarkets			n Down i	sarkets		0	scribated	e or ket	arns		Max Drawdown	-15.2%	-50.9%	
* <b>Г</b>				200%				40 T						Months In Maximum Drawdown	16	16	
26			-	90%			-	50			-			Months To Recover	25	37	
m.				80%			_	- 20						Comparison To Benchmark(s)	25	37	-
-				205		_	_							Monthly Alpha		0.3%	0
191								5						Annualized Alpha		3.9%	6
2%				50%				2					_	Beta		0.2	(
2%				50%			- 14	-					-	Correlation		0.6	1
2%		_		-				20					_	R-Squared		37.6%	0
				225							lillin in			Annual Returns			
				200				10						2017-(YTD)	6.4%	21.8%	1.3
-	_			20%										2016	0.0%	12.0%	2
Ph				10%				0	-	لللللم				2015	7.2%	1.4%	0
», Ц				0%				1	* *	18.4	1 4 2		2	2014	5.3%	13.7%	5
	50P 500 (TR)		vi Aggregate nd Index		58P 506 (TR)	Barcleys.	Approprie Under	3	1.2	1000				2013	20.5%	32.4%	
		154	01055			0000				Ref.	m Range (%)	2		2012	6.7%	16.0%	- 3
Risk/	Return P	rofile						Underw	ater Dra	wdowns	e.			Latest Returns			
-							-	maria		1990	and the second	No. Com	THE ALL	Last Month	1.0%	1.1%	0
				-			1	A AN						Last 3 Months	2.5%	6.6%	
-				T			-10%		1	Γ Λ.	l		C	Last Year	6.4%	21.8%	3
				ELight Fund	inuse Gintel Long	Short	10000		-L-	11				2-Year	3.1%	16.8%	3
76							-20%			11				3-Year	4.5%	11.4%	2
						1	1000			NW I				4-Year	4.7%	12.0%	3
6%				A SAP 1	001010	1	-30%		11					5-Year	7.7%	15.8%	2
						0	-40%		V					Drawdown Analysis	-15.2%	-50.9%	1
5%									V					1 2	-15.2%	-8.4%	
					ut Approprie Ro	d Index	-50%		1					2	-3.6%	-6.6%	
-				-	- April 10		1000								-3.7%	-4.7%	1.6
							-60%	w w .	e 10 1			W W	8 8	5	-3.6%	-4.0%	3
2%								A 8 1		A 27 2	N 10 1	24 24	8 8			1.	

### LIGHTHOUSE GLOBAL LONG/SHORT

General Fund Information							
Fund Name	Lighthouse Global Long/Short Fund						
Management Company	Lighthouse Investment Pa	Lighthouse Investment Partners, LLC					
Location	Palm Beach, FL						
Firm AUM	\$10.4 billion	Strategy	Fund of Fund				
Strategy AUM	\$1.8 billion	Sub- Strategy	Long/Short Equity				
Portfolio Managers	Ethan Baron Direct or FOF FOF						
Terms							
Share Class							
Minimum Investment	\$1 million	\$1 million					
Management Fee	1.15%	1.15%					
Incentive Fee							
Hurdle Rate	None						
High Water Mark	Yes	Yes					
Subscription	Monthly						
Redemption	Quarterly (60 days notice	e) or Monthly (90	days notice)				
Lock-Up	None						



#### **Investment Strategy**

Lighthouse's Global Long/Short Fund is a global portfolio of 20-30 separately managed accounts with industry sector and country specialist managers. The geographical allocations are similar to the MSCI World Index (30%-75% Americas, 10%-35% Europe, 5%-35% Asia).

The Fund targets returns greater than 10% over market cycles with 6%-8% volatility and an equity beta of 0.2–0.4 to the MSCI World Index.

60% \$1.6% Net Gross 50% 40% 30% 20% 10% 0.9% 4.7% 24% 0% -10% Energy Real Estate Discretionary Staplet Other WR<sup>II</sup> 0.03% 0.03% 0.01% 0.03% 0.06% 0.04% 0.06% 0.03% 0.02% 0.01% 0.00% 0.01% QTD <sup>III</sup> 0.81% 0.00% 0.27% 0.97% 2,24% 0.54% 0.01% 0.41% 0.25% 0.12% 0.02% -1.22%



For more information please see NEPC's Investment Due Diligence Report and Operational Due Diligence Report

Sector exposure and contribution RADA

### **JOHN HANCOCK TIMBER**

#### INVESTMENTS

				Investments				
Property	Location	Acquisition <u>date</u>	Acres	Independer <u>Last</u>	nt appraisals <u>Next</u>	Book value	Fair market value	Unrealized appreciation (depreciation)
Pinchot Plum Grove Tyler	WA PA/NY TX	10/31/05 10/31/05 10/31/05	33,722 15,205 86,793	Dec-16 Dec-16 Dec-17	NA NA Dec-18	39,941,717 45,095,730 76,421,657	152,940,000 40,920,000 166,000,000	112,998,283 (4,175,730) 89,578,343
Total equity real estate			135,720			\$ 161,459,104 \$	359,860,000	\$ 198,400,896
Other investments		Acquisition <u>date</u>						
Red River Timberlands Company *	LA, TX	4/1/08	119,324	Dec-17	Dec-18	111,028,383	128,874,245	17,845,862
Total other investments			119,324			\$ 111,028,383 \$	128,874,245	\$ 17,845,862

#### INVESTMENT REGIONS

#### Hancock Timber Resource Group Total Assets Under Management by Geographical Location As of December 31, 2017

	Property Count	NCREIF Region	eal Estate rket Value	Market Value (%)	Acres	Acres (%)
	2	Northeast	\$ 178,325,807	1.6%	58,155	1%
	3	Lake States	266,781,419	2.4%	441,356	7%
	36	Pacific Northwest	2,848,299,704	26.0%	1,270,436	21%
	28	Southeast	1,155,254,161	10.5%	624,559	11%
	21	Southwest	2,326,629,446	21.2%	1,273,303	21%
	9	Non - U.S.A	4,178,262,279	38.1%	2,263,928	38%
_	99		\$ 10,953,552,816	100.0%	5,931,737	100%
Source: Hancoc	K					



### LANDMARK EQUITY PARTNERS XV

	General Fund Information							
Fund Name	Landmark Equity Partners XV							
General Partner	Landmark Partners							
Main Address	10 Mill Pond Lane, Simsb	ury, CT 06070						
Target Fund Size	\$2.5B Expected Final Close Up to 15 months a Initial Closing							
Capital Raised	\$3.25B	Closes to Date	Yes					
Investment Period	3-4 years	Minimum Investment	\$10M (negotiable)					
Term of Entity	10 years from initial close, subject to 2 one-year extensions at GP's discretion	Investment Structure	Delaware L.P.					
Key Persons	There are 6 members of the Key Person clause	Fund Auditor	PWC					
Size of Fund Team	78 professionals (includes investment and administrative)	Number of Past Funds	28 (across all strategies)					

	GP Fees, Promote and Commitment
Preferred Return	• 8% per annum
GP Fees	Years 1 - 4: 1.00% of LP's capital commitments Years 5 - 8: 1.00% of the aggregate amount of LP's capital contributions plus amounts subject to call for Fund obligations Years 8 - remaining life of fund: 1.00% of LP's investment percentage of the reported value of Fund XV's portfolio investments
GP Commitment	1% of aggregate commitments
Carried Interest	10% on secondary investments only
NE	

	Fund S	trategy					
Investment Strategy	<ul> <li>Landmark XV's primary objective is to acquire interests in private equity investments through secondary transactions.</li> <li>Landmark will build a diversified portfolio of private equity partnership interests diversified by strategy, geography and vintage year.</li> <li>Landmark strives to execute transactions on a negotiated basis and acquire portfolios of interests in private equity funds and direct investments through secondary market transactions that are unique, may require structuring, and where the opportunity for value creation exists.</li> </ul>						
Target Net Returns	Landmark aims to return a 1.6x-1.8x net multiple and a 15%- 20% net IRR						
Investment Style	Secondary	Target Fund	May use up to 10% leverage on				
		Leverage	aggregate commitment amount				
Target Asset Types	Secondary investments in limited partnership interests	Target Geographies	Global (primary focus North America and Europe)				
		Target Deal Size	No stated minimums or maximums				
Fur	nd Sourcing and Asset	Management (	Capabilities				
Sourcing Capabilities	<ul> <li>Reactive deal flow is attributed to inbound leads from limited partners, general partners and intermediaries - generally in the form of an auction.</li> <li>Firm will only consider participating in a competitive process if it believes it has an edge on its competitors with regard to familiarity of a portfolio and/or believes the assets are mispriced.</li> <li>Utilizes its proprietary database, quantitative research, and portfolio management tools to proactively engage with potential sellers with the ultimate goal of sourcing investments on an exclusive basis.</li> <li>Believes that deal exclusivity hinges on talking to LPs who do not yet realize that they are potential sellers. Two-thirds of their non-auctioned deal flow is due to their research tool projects updated and the seller is projected.</li> </ul>						
Value Add	<ul> <li>undertaken with potential sellers.</li> <li>Focus on sourcing exclusive transactions should on average produce pricing that is lower than the prices available in the auction channel.</li> <li>Strives to arrange preferred structures to protect downside while preserving commensurate upside participation.</li> <li>Proactive sourcing model allows the investment team more time and better access to data to conduct due diligence.</li> </ul>						

and better access to data to conduct due diligence.

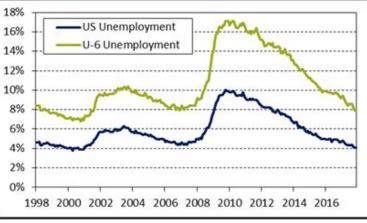
# APPENDIX

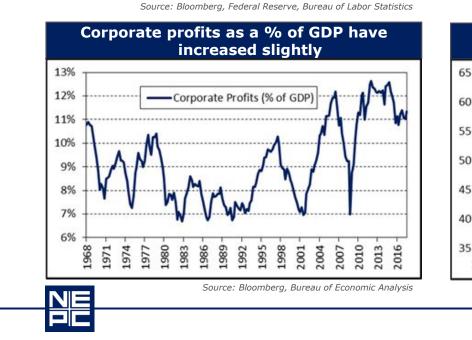
NEPC, LLC

#### **US ECONOMIC INDICATORS**



**Unemployment remains near historic lows** 







1998 2000 2002 2004 2006 2008 2010 2012 2014 2016

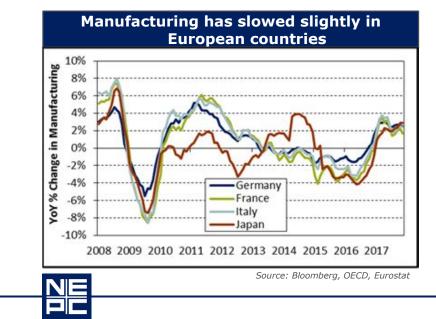
Source: Bloomberg, Institute for Supply Management

Source: Bloomberg, Bureau of Labor Statistics

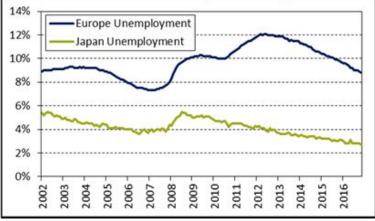
#### **INTERNATIONAL ECONOMIC INDICATORS**



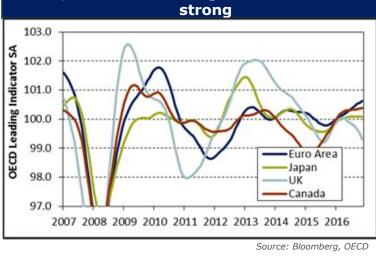
Source: Bloomberg, Japan Ministry of Internal Affairs and Communications, Eurostat



**Unemployment numbers continue to grind** lower in Europe and Japan



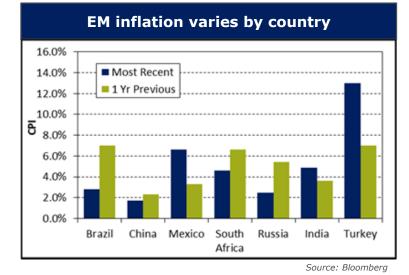
Source: Bloomberg, Japan Ministry of Internal Affairs and Communications, Eurostat



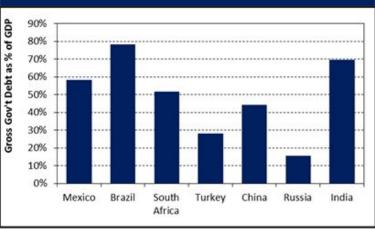
# Ex-UK, Euro-area leading indicators remain

3.2

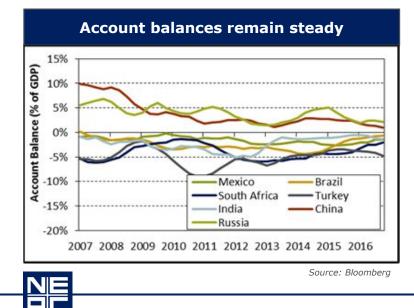
### **EMERGING MARKET ECONOMIC INDICATORS**



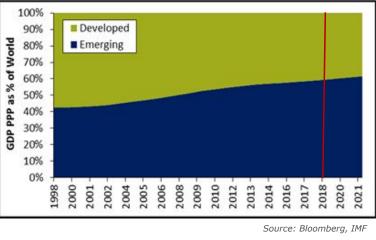
#### **Relatively healthy debt/GDP ratios**



Source: Bloomberg, IMF



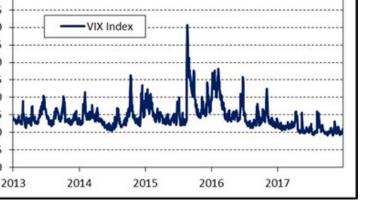
#### EM continues trending higher as a percent of global output



# VOLATILITY

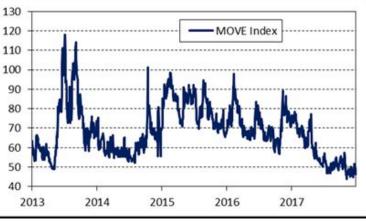


Equity volatility remains near historic lows

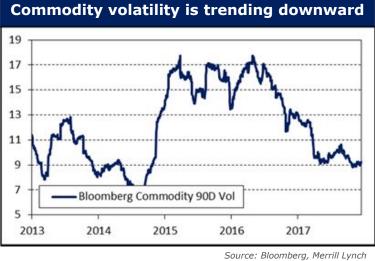








Source: Bloomberg, Merrill Lynch

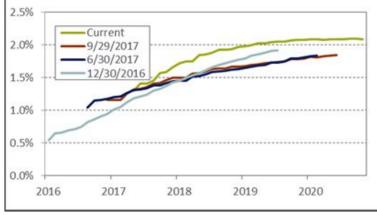




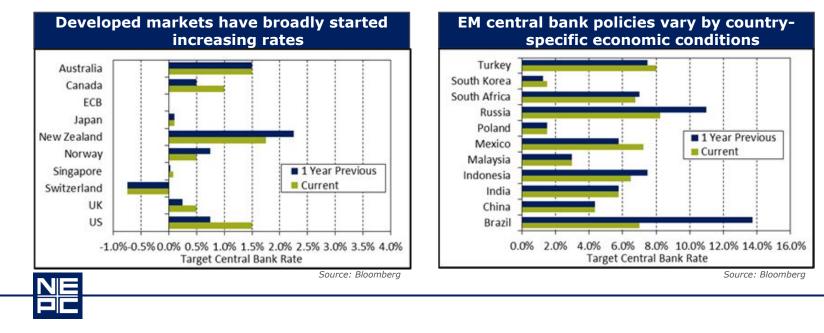
# **CENTRAL BANKS**



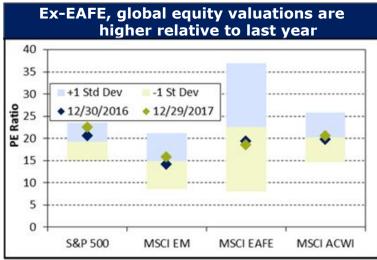
The yield curve has shifted upward with a December Fed hike



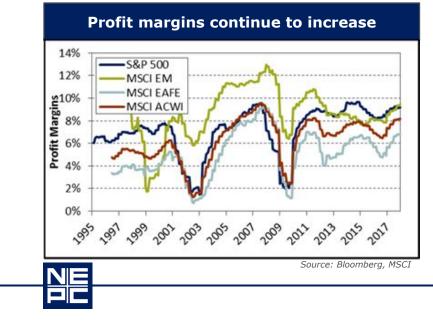
Source: Bloomberg, Federal Reserve



### **GLOBAL EQUITY**



Source: Bloomberg, Standard and Poors, MSCI \*MSCI EAFE is ex UK Telecom \*Standard deviation calculations on 20 years of data except S&P 500 (30 years)



Rolling annual earnings growth is trending lower, though still remains elevated



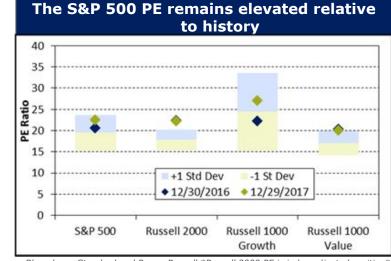
Source: Bloomberg, Standard and Poors, MSCI



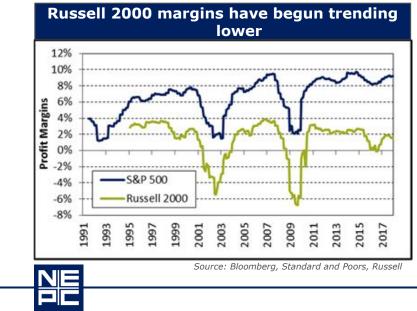
#### Equities continue to experience strong short-term performance

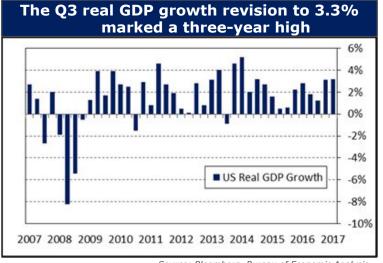
3.2

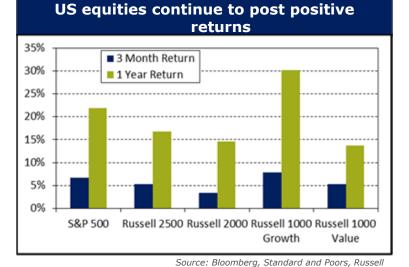
# **US EQUITY**



Source: Bloomberg, Standard and Poors, Russell \*Russell 2000 PE is index adjusted positive\* Standard deviation calculations based on 20 years of data

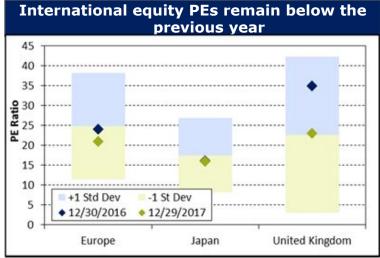






Source: Bloomberg, Bureau of Economic Analysis

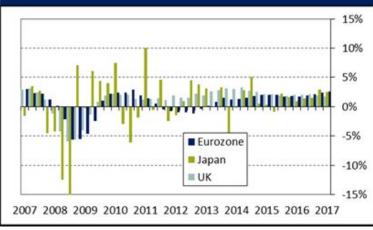
# **INTERNATIONAL EQUITY**



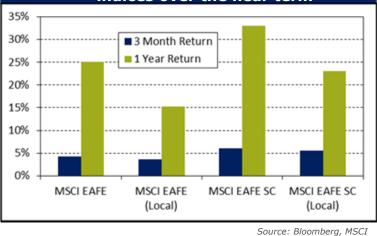
Source: Bloomberg, MSCI, FTSE \*UK represented by FTSE 100 Index \*Standard deviation calculations based on 20 years of data, with Europe since 12/1998



UK GDP growth continues to decline



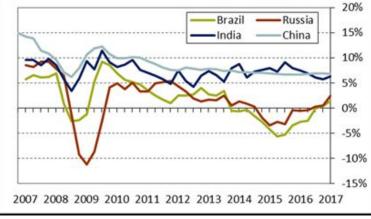
Source: Bloomberg



#### Small cap slightly outperformed broad indices over the near term

### **EMERGING MARKETS EQUITY**

Ex-China, EM profit margins continue to rebound off earnings contractions



EM country valuations vary significantly relative to last year

20 15 10 5 0 China Brazil South Africa Russia India South Korea

Source: Bloomberg, MSCI



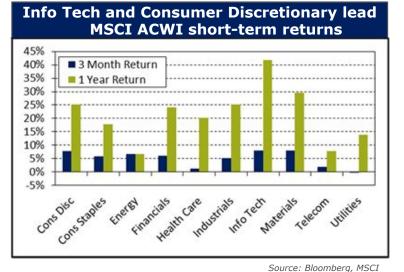
#### EM returns show continued strength



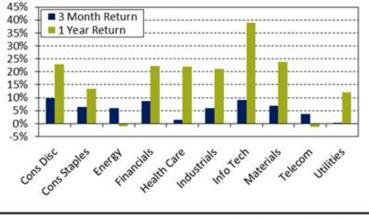


Source: Bloomberg

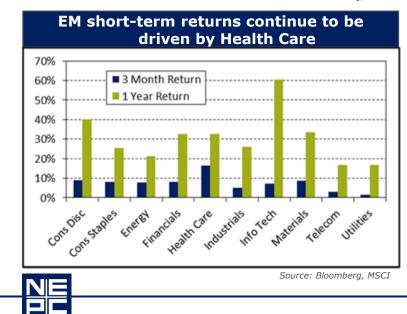
### **GLOBAL EQUITY BY SECTOR**



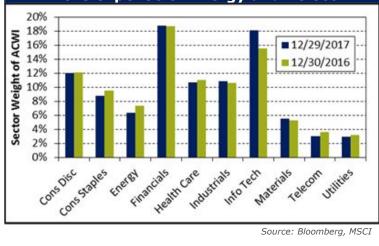
The S&P 500 experienced positive performance across all sectors



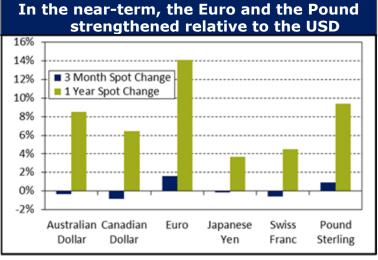
Source: Bloomberg, Standard and Poors



### Info Tech sector weight has increased at the expense of Energy and Telecom

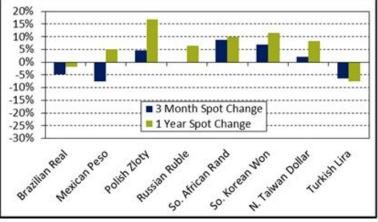


# **CURRENCIES**

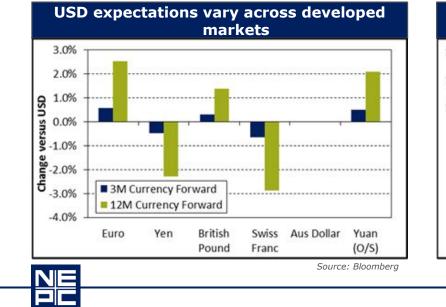


#### Source: Bloomberg



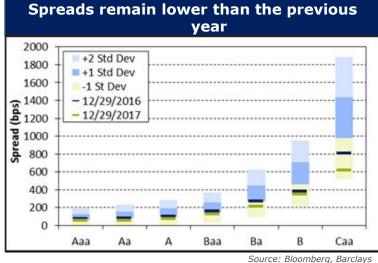


Source: Bloomberg

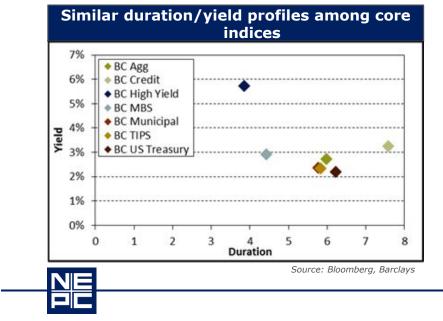




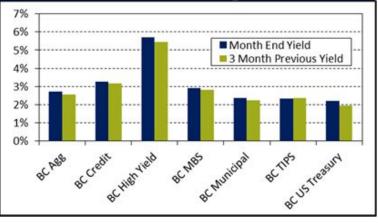
### **US FIXED INCOME**



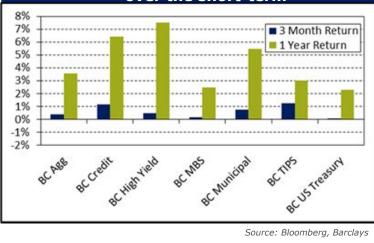
\*Standard deviation calculations based on 20 years of data



Yields are modestly higher relative to three months ago

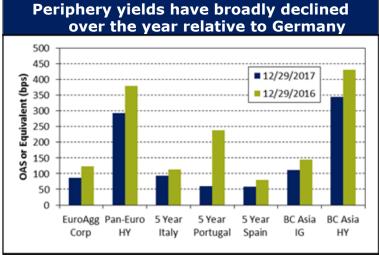


Source: Bloomberg, Barclays

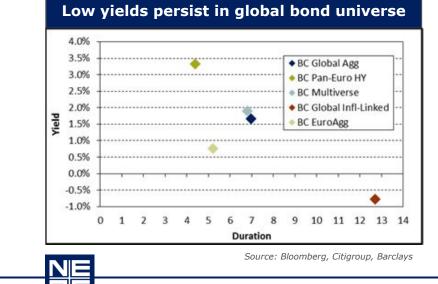


### Fixed income indices were slightly positive over the short-term

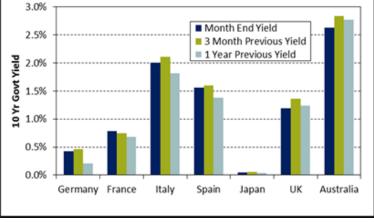
### **INTERNATIONAL DEVELOPED FIXED INCOME**



Source: Barclays, Bloomberg, \*European periphery spreads are over equivalent German Bund



### Ex-UK and Australia, yields are higher than the previous year



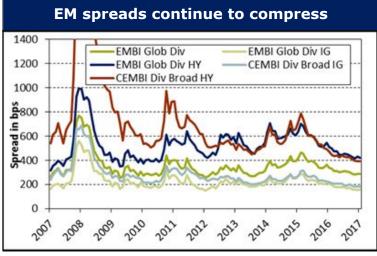
Source: Bloomberg



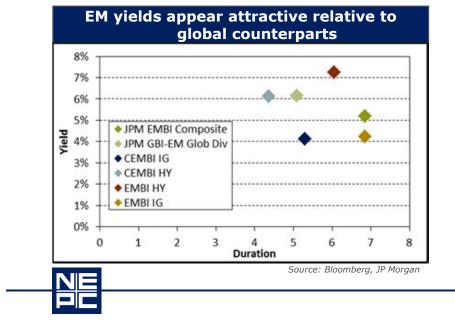
### In the near-term, unhedged global bond indices outperformed hedged

Source: Bloomberg, Citigroup, Barclays

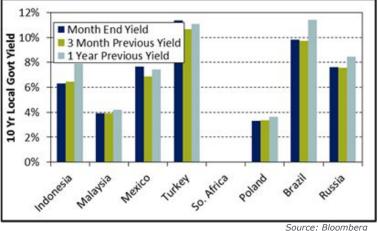
### **EMERGING MARKETS FIXED INCOME**



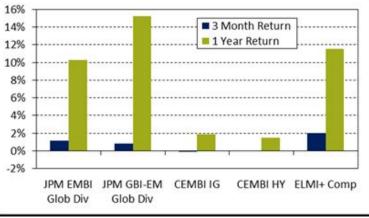
Source: Bloomberg, JP Morgan



Yields have broadly increased relative to three months prior



EM fixed income returns were slightly positive to flat over the short-term



Source: Bloomberg, JP Morgan

# RATES

3.0%

2.5%

2.0%

1.5%

1.0%

0.5%

0.0%

-0.5%

2002 2003 2004

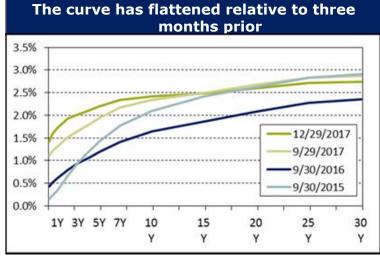
US 10 Yr - 2 Yr

2005 2006 2008 2009 2010

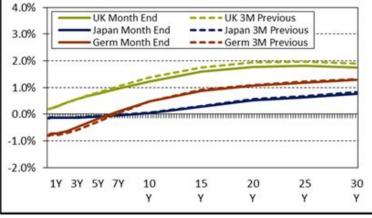
2007

Japan 10 Yr - 2 Yr

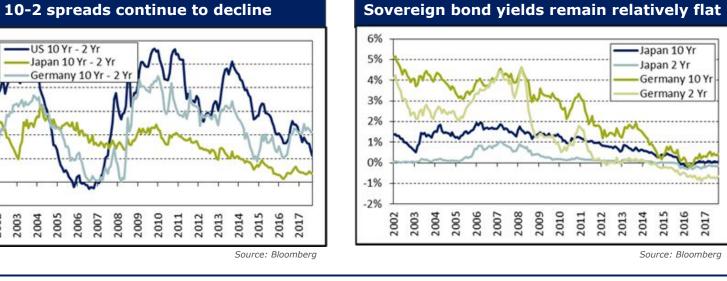
Germany 10 Yr - 2 Yr



Longer term rate expectations have declined relative to previous months



Source: Bloomberg

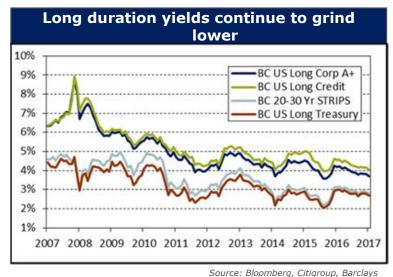




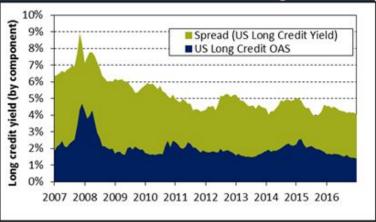
Source: Bloomberg



# LONG RATES AND LIABILITY

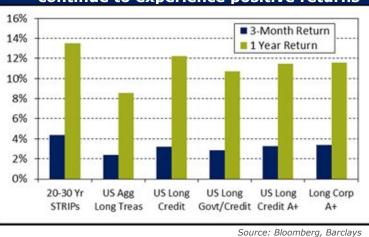


Long credit yield is in line with the longterm historical average

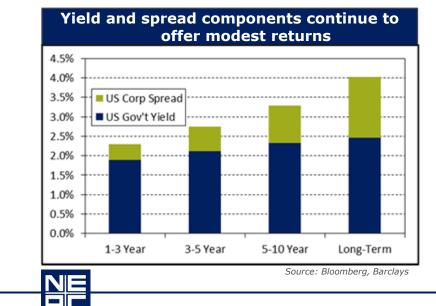


Source: Bloomberg, US Treasury, Barclays, NEPC

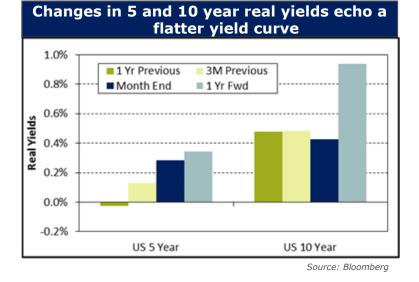
3.2



### Long duration fixed income indices continue to experience positive returns



# **INFLATION AND REAL RATES**



2.45%

2.25%

2.05%

1.85%

1.65%

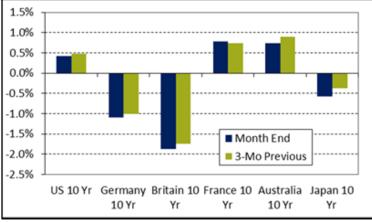
1.45%

1.25%

Jan 15

May

### **Ex-France**, developed market real yields have declined in recent months

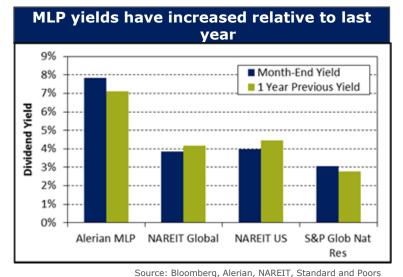


Source: Bloomberg

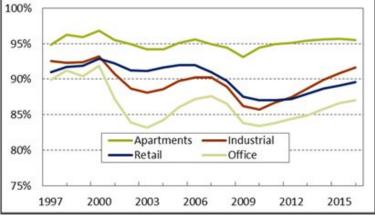


### Ex-UK, inflation expectations have begun trending upward

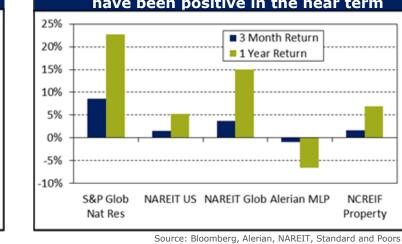
### **INFLATION-SENSITIVE GROWTH ASSETS**



Sustained recovery in commercial real estate occupancy rates



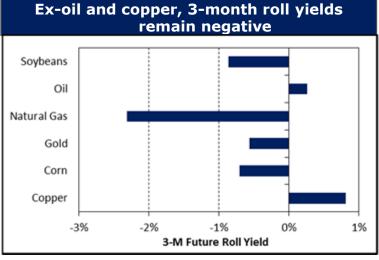
Source: CBRE



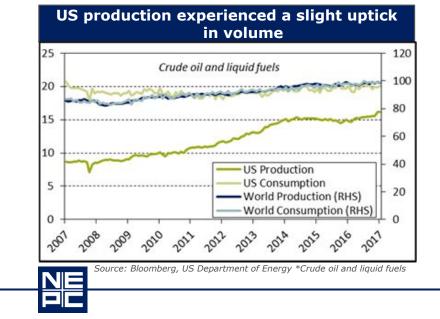
### Ex-MLPs, inflation-sensitive growth assets have been positive in the near term

US REIT valuations have steadied Alerian MLP 30 NAREIT Global 26 NAREIT US Enterprise Value/EBITDA S&P Glob Nat Res 22 18 14 10 6 2 2007 2008 2017 2009 2010 2011 2012 Source: Bloomberg, US Census Bureau

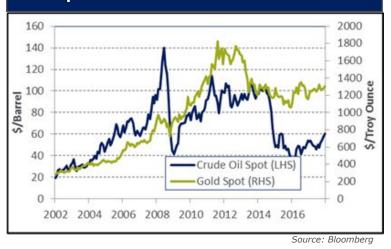
### COMMODITIES



Source: Bloomberg



Spot oil has continued to increase





### GSCI Non-Energy underperformed in the near term

### **GLOSSARY OF TERMS**

Alpha - Measures the relationship between the fund performance and the performance of another fund or benchmark index and equals the excess return while the other fund or benchmark index is zero.

Alpha Jensen - The average return on a portfolio over and above that predicted by the capital asset pricing model (CAPM), given the portfolio's beta and the average market return. Also known as the abnormal return or the risk adjusted excess return.

Annualized Excess Return over Benchmark - Annualized fund return minus the annualized benchmark return for the calculated return.

Annualized Return - A statistical technique whereby returns covering periods greater than one year are converted to cover a 12 month time span.

**Beta** - Measures the volatility or systematic risk and is equal to the change in the fund's performance in relation to the change in the assigned index's performance.

Information Ratio - A measure of the risk adjusted return of a financial security, asset, or portfolio.

#### Formula:

(Annualized Return of Portfolio - Annualized Return of Benchmark)/Annualized Standard Deviation(Period Portfolio Return – Period Benchmark Return). To annualize standard deviation, multiply the deviation by the square root of the number of periods per year where monthly returns per year equals 12 and quarterly returns is four periods per year.

**R-Squared** – Represents the percentage of a fund's movements that can be explained by movements in an index. R-Squared values range from 0 to 100. An R-Squared of 100 denotes that all movements of a fund are completely explained by movements in the index.

Sharpe Ratio - A measure of the excess return or risk premium per unit of risk in an investment asset or trading strategy.

Sortino Ratio - A method to differentiate between good and bad volatility in the Sharpe Ratio. The differentiation of up and down volatility allows the calculation to provide a risk adjusted measure of a security or fund's performance without upward price change penalties.

#### Formula:

Calculation Average (X-Y)/Downside Deviation (X-Y) \* 2 Where X=Return Series X Y = Return Series Y which is the risk free return (91 day T-bills) Standard Deviation - The standard deviation is a statistical term that describes the distribution of results. It is a commonly used measure of volatility of returns of a portfolio, asset class, or security. The higher the standard deviation the more volatile the returns are.

#### Formula:

(Annualized Return of Portfolio – Annualized Return of Risk Free) / Annualized Standard Deviation (Portfolio Returns)

**Tracking Error** - Tracking error, also known as residual risk, is a measure of the degree to which a portfolio tracks its benchmark. It is also a measure of consistency of excess returns. Tracking error is computed as the annualized standard deviation of the difference between a portfolio's return and that of its benchmark.

#### Formula:

Tracking Error = Standard Deviation  $(X-Y) * \sqrt{(\# of periods per year)}$ Where X = periods portfolio return and Y = the period's benchmark return For monthly returns, the periods per year = 12 For quarterly returns, the periods per year = 4

Treynor Ratio - A risk-adjusted measure of return based on systematic risk. Similar to the Sharpe ratio with the difference being the Treynor ratio uses beta as the measurement of volatility.

#### Formula:

(Portfolio Average Return - Average Return of Risk-Free Rate)/Portfolio Beta

Up/Down Capture Ratio - A measure of what percentage of a market's returns is "captured" by a portfolio. For example, if the market declines 10% over some period, and the manager declines only 9%, then his or her capture ratio is 90%. In down markets, it is advantageous for a manager to have as low a capture ratio as possible. For up markets, the higher the capture ratio the better. Looking at capture ratios can provide insight into how a manager achieves excess returns. A value manager might typically have a lower capture ratio in both up and down markets, achieving excess returns by protecting on the downside, whereas a growth manager might fall more than the overall market in down markets, but achieve above-market returns in a rising market.

UpsideCapture = TotalReturn(FundReturns)/TotalReturns(BMReturn) when Period Benchmark Return is > = 0

DownsideCapture = TotalReturn(FundReturns)/TotalReturns(BMReturn) when Benchmark <0

Data Source: InvestorForce

### INFORMATION DISCLAIMER AND REPORTING METHODOLOGY

#### **Information Disclaimer**

- Past performance is no guarantee of future results.
- All investments carry some level of risk. Diversification and other asset allocation techniques are not guaranteed to ensure profit or protect against losses.
- Some index returns displayed in this report or used in calculation of a policy, allocation or custom benchmark may not be available from the source or may be preliminary and subject to change.
- NEPC's source for portfolio pricing, calculation of accruals, and transaction information is the plan's custodial bank. Information on market indices and security characteristics is received from other sources external to NEPC. While NEPC has exercised reasonable professional care in preparing this report, we cannot guarantee the accuracy of all source information contained within.
- This report is provided as a management aid for the client's internal use only. Performance contained in this report does not constitute a recommendation by NEPC.
- This report may contain confidential or proprietary information and may not be copied or redistributed to any party not legally entitled to receive it.

#### **Reporting Methodology**

- The client's custodian bank is NEPC's preferred data source unless otherwise directed. NEPC reconciles custodian data to manager data. If the custodian cannot provide accurate data, manager data may be used.
- Trailing time period returns are determined by geometrically linking the holding period returns, from the first full month after inception to the report date. Rates of Return are annualized when the time period is longer than a year. Performance is presented gross and/or net of manager fees as indicated on each page.
- For managers funded in the middle of a month, the "since inception" return will start with the first full month, although actual inception dates and cash flows are taken into account in all Composite calculations.
- This report may contain forward-looking statements that are based on NEPC's estimates, opinions and beliefs, but NEPC cannot guarantee that any plan will achieve its targeted return or meet other goals.



### AGENDA ITEM SUMMARY

- 1. NAME OF ITEM: Performance Review Defined Benefit Pension Fund
- 2. INITIATED BY: Kelly Martin, Chair
- **3. BOARD INFORMATION**: X
- **BOARD ACTION:**
- 4. OUTCOME: Primary Outcomes: Enhance fiscal positioning

**BOARD POLICY:** Section 709 - Investments

### 5. BACKGROUND:

Enclosed for your information is the executive summary performance report for the Pension Fund portfolio for the quarter ended December 31, 2017.

Kelly Regan and Jay Roney of NEPC will provide a brief review at the March 8, 2018 Investment Committee meeting.

# FOURTH QUARTER 2017 INVESTMENT REVIEW

### UNIVERSITY OF MAINE SYSTEM PENSION PLAN

March 8, 2018

Jay E. Roney, Partner Kelly Regan, Senior Consultant



BOSTON | ATLANTA | CHARLOTTE | CHICAGO | DETROIT | LAS VEGAS | PORTLAND | SAN FRANCISCO

# **EXECUTIVE SUMMARY**

NEPC, LLC —

### **EXECUTIVE SUMMARY**

#### ASSET ALLOCATION



#### PLAN COMMENTS

#### **Asset Allocation**

The Plan's assets were \$31 million as of December 31, 2017, a \$0.4 million increase during the fourth quarter. Investment gains were \$0.8 million and benefit payments amounted to \$0.4 million. All asset classes are within policy ranges.

#### Performance (Net of Fees)

The Plan returned 2.4% in the 4^{th} quarter and 10.0% over the one year period, ranking in the  $79^{th}$  and  $80^{th}$  percentiles, respectively .

The Pension Fund ranks below median over all time periods due to the Fund's conservative asset allocation and manager underperformance.

The rate of return assumption for the portfolio in 2017 is 6.25% and the Pension Fund exceeded this calendar year-to-date. It is important to note that there will be volatility around these expected returns each year.

PLAN PERFORMANCE: NET OF FEES												
	QTR (%)	FYTD (%)	1 YR (%)	3 YR (%)	5 YR (%)	7 YR (%)	10 YR (%)					
COMPOSITE	2.4	4.2	10.0	4.5	5.7	5.5	3.8					
ALLOC. INDEX	3.0	6.1	12.6	5.8	6.9	6.5	4.4					
POLICY INDEX	2.8	5.9	12.4	6.0	7.1	6.7	5.2					
RANK (TRUST FUNDS)	79	83	80	84	81	81	88					

#### **RECENT ACTIONS/RECOMMENDATIONS**

#### **Recent Actions**

The System implemented a portfolio rebalance during the quarter to bring asset allocation in-line with policy targets and meet monthly benefit payments and expenses.

#### **Recommendations**

NEPC has provided information surrounding asset allocation under separate cover.

#### **Investment Manager Updates**

Newton, Guggenheim and Vanguard had announcements during the  $4^{\rm th}$  quarter; no action is recommended.

### **INVESTMENT MANAGER UPDATES**

Investment Options	Manager Changes/ Announcements (Recent Quarter)	NEPC Due Diligence Committee Recommendations
<b>EntrustPermal Ltd.</b> Fixed Income Holdings Inst.	No	Maintain Hold
<b>Vanguard</b> Vanguard Institutional Index Fund	Yes	No Action
<b>Newton Investment Management</b> Newton Global Real Return USD	Yes	No Action
<b>Guggenheim Investments</b> US Bank Loans	Yes	Maintain Hold



# **TOTAL PLAN PERFORMANCE DETAIL**

	Market Value (\$)	% of Portfolio	Policy %	3 Mo (%)	Fiscal YTD (%)	YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)
Pension Composite	30,986,608	100.0	100.0	2.4	4.2	10.0	10.0	7.5	4.5	5.7	5.5	3.8
Allocation Index				3.0	6.1	12.6	12.6	8.8	5.8	6.9	6.5	4.4
Policy Index				2.8	5.9	12.4	12.4	9.2	6.0	7.1	6.7	5.2
Total Domestic Large Cap	2,557,117	8.3	8.0	6.6	11.4	21.8	21.8	16.8	11.4	15.5	12.8	7.0
S&P 500				6.6	11.4	21.8	21.8	16.8	11.4	15.8	13.8	8.5
Vanguard S&P 500 Index	2,557,117	8.3	8.0	6.6	11.4	21.8	21.8	16.8	11.4			
S&P 500				6.6	11.4	21.8	21.8	16.8	11.4	15.8	13.8	8.5
Total Small Cap Composite	1,280,095	4.1	4.0	3.3	9.2	14.6	14.6	18.0	9.9	13.9	11.4	
Russell 2000				3.3	9.2	14.6	14.6	17.9	10.0	14.1	11.6	8.7
SSgA R2000 Index Fund Non Lending	1,280,095	4.1	4.0	3.3	9.2	14.6	14.6	18.0	9.9	13.9	11.4	
Russell 2000				3.3	9.2	14.6	14.6	17.9	10.0	14.1	11.6	8.7
Total International Equity (including emerging markets)	3,347,565	10.8	10.0	6.0	7.3	23.4	23.4	9.9	5.5	4.7	4.9	1.9
MSCI EAFE				4.2	9.9	25.0	25.0	12.4	7.8	7.9	6.0	1.9
Morgan Stanley Int'l	2,315,686	7.5	7.0	3.8	7.3	25.2	25.2	11.0	7.3	6.9	6.4	2.9
MSCI EAFE				4.2	9.9	25.0	25.0	12.4	7.8	7.9	6.0	1.9
Emerging Markets Equity	1,031,879	3.3	3.0	11.2	7.5	19.9	19.9	7.5	1.4	-0.2		
MSCI Emerging Markets				7.4	15.9	37.3	37.3	23.5	9.1	4.3	2.6	1.7
Mondrian EM Small Cap	1,031,879	3.3	3.0	11.2	7.5	19.9	19.9	7.5	1.4			
MSCI Emerging Markets Small Cap				9.2	15.4	33.8	33.8	17.0	8.4	5.4	2.1	2.8
Total Fixed Income	9,798,963	31.6	32.0	0.7	1.5	4.1	4.1	3.9	2.5	2.3	3.7	5.1
BBgBarc US Aggregate TR				0.4	1.2	3.5	3.5	3.1	2.2	2.1	3.2	4.0
Vanguard Total Bond Market Index	6,264,444	20.2	20.0	0.4	1.1	3.6	3.6	3.1	2.2			
BBgBarc US Aggregate TR				0.4	1.2	3.5	3.5	3.1	2.2	2.1	3.2	4.0
Vanguard Inflation-Protected Securities	2,021,769	6.5	7.0	1.2	2.0							
BBgBarc US TIPS TR				1.3	2.1	3.0	3.0	3.8	2.0	0.1	2.9	3.5
Guggenheim US Bank Loans	1,512,750	4.9	5.0	1.1	2.1							
Credit Suisse Leveraged Loans				1.2	2.2	4.2	4.2	7.0	4.5	4.3	4.7	4.6
Total GAA	8,667,712	28.0	27.5	1.8	3.6	10.8	10.8	7.8	3.6	3.4	3.3	
65% MSCI ACWI (Net) / 35% BBgBarc Global Agg				4.1	8.2	17.9	17.9	11.8	6.8	7.3	6.5	4.4
Wellington	4,509,836	14.6	13.8	2.7	6.5	17.4	17.4	11.5	7.6	6.8	4.3	
65% MSCI ACWI (Net) / 35% BBgBarc Global Agg				4.1	8.2	17.9	17.9	11.8	6.8	7.3	6.5	4.4
Newton Global Real Return	4,157,876	13.4	13.8	0.7	0.6	4.3	4.3					
60% MSCI ACWI (Net) / 40% CITI WGBI				3.8	7.8	17.1	17.1	11.2	6.4	6.5	5.8	4.2

# **TOTAL PLAN PERFORMANCE DETAIL**

	Market Value (\$)	% of Portfolio	Policy %	3 Mo (%)	Fiscal YTD (%)	YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)
Total Alternative Investments	2,495,354	8.1	7.5	2.1	4.1	5.7	5.7	3.9	2.2	3.3	2.1	
HFRI Fund of Funds Composite Index				2.0	4.3	7.7	7.7	4.0	2.6	4.0	2.7	1.1
EntrustPermal	776,348	2.5	2.5	0.5	2.3	3.2	3.2	3.8	1.1	3.2	3.0	
HFRI Fund of Funds Composite Index				2.0	4.3	7.7	7.7	4.0	2.6	4.0	2.7	1.1
Lighthouse	1,719,006	5.5	5.0	2.9	4.9	7.4	7.4	3.7				
Credit Suisse Long Shrt Eqt USD				3.3	6.4	13.4	13.4	4.7	4.3	7.1	5.1	4.0
Total Real Assets	2,661,149	8.6	8.0									
Principal	2,661,149	8.6	8.0	1.8	3.9	7.9	7.9	8.5	10.1	11.2	11.9	4.2
NCREIF ODCE				2.1	4.0	7.6	7.6	8.2	10.4	11.5	12.1	5.0
Total Cash	178,653	0.6	3.0									
Distribution Account	178,653	0.6	3.0	0.2	0.4	0.6	0.6	0.3	0.2	0.1	0.1	0.4
91 Day T-Bills				0.3	0.6	0.9	0.9	0.6	0.4	0.3	0.2	0.3

Notes:

Fiscal YTD begins 7/1

Blended Index: 40% BC Aggregate, 30% BC U.S. TIPS 1-10YR, 10% S&P 500, 10% BC High Yield, 10% JPM EMBI+

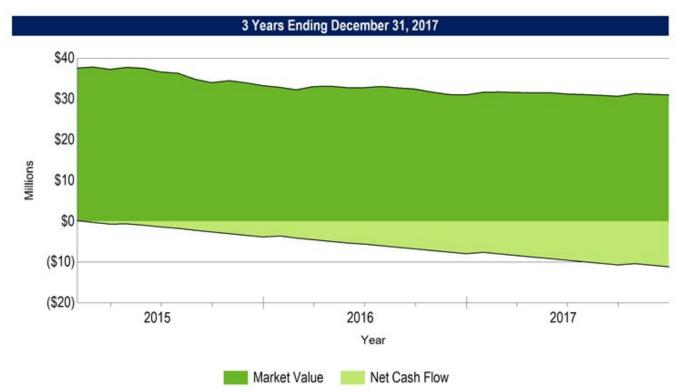
Returns are net of manager fees



# PLAN SUMMARY AND STATISTICS

NEPC, LLC —

### **ASSET GROWTH SUMMARY**



	Last Three Months	Fiscal Year-To-Date	One Year	Three Years
Beginning Market Value	\$30,662,812	\$31,216,135	\$31,010,184	\$37,201,648
Net Cash Flow	-\$447,975	-\$1,607,391	-\$3,192,949	-\$11,170,025
Net Investment Change	\$771,770	\$1,377,865	\$3,169,373	\$4,954,985
Ending Market Value	\$30,986,608	\$30,986,608	\$30,986,608	\$30,986,608



# **CASH FLOW SUMMARY**

	Quarter Ending December 31, 2017												
	Beginning Market Value	Contributions	Withdrawals	Net Cash Flow	Net Investment Change	Ending Market Value							
Distribution Account	\$230,908	\$1,231,097	-\$1,284,280	-\$53,183	\$928	\$178,653							
EntrustPermal	\$772,830	\$0	\$0	\$0	\$3,518	\$776,348							
Guggenheim US Bank Loans	\$1,496,000	\$0	-\$1,886	-\$1,886	\$18,636	\$1,512,750							
Lighthouse	\$1,670,507	\$0	\$0	\$0	\$48,499	\$1,719,006							
Mondrian EM Small Cap	\$927,210	\$0	-\$6,865	-\$6,865	\$111,534	\$1,031,879							
Morgan Stanley Int'l	\$2,231,096	\$0	-\$5,434	-\$5,434	\$90,025	\$2,315,686							
Newton Global Real Return	\$4,127,969	\$0	-\$8,314	-\$8,314	\$38,221	\$4,157,876							
Principal	\$2,614,365	\$0	\$0	\$0	\$46,784	\$2,661,149							
SSgA R2000 Index Fund Non Lending	\$1,335,529	\$0	-\$100,767	-\$100,767	\$45,333	\$1,280,095							
Vanguard Inflation-Protected Securities	\$1,997,325	\$0	-\$352	-\$352	\$24,796	\$2,021,769							
Vanguard S&P 500 Index	\$2,635,083	\$0	-\$250,259	-\$250,259	\$172,293	\$2,557,117							
Vanguard Total Bond Market Index	\$6,239,166	\$0	-\$1,094	-\$1,094	\$26,372	\$6,264,444							
Wellington	\$4,384,824	\$0	-\$19,821	-\$19,821	\$144,832	\$4,509,836							
Total	\$30,662,812	\$1,231,097	-\$1,679,072	-\$447,975	\$771,770	\$30,986,608							



# **ASSET ALLOCATION**

Current

4.1%

7.5%

3.3%

20.2%

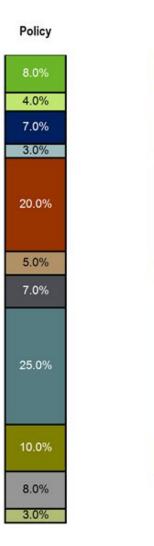
4.9%

6.5%

28.0%

8.1%

8.6%



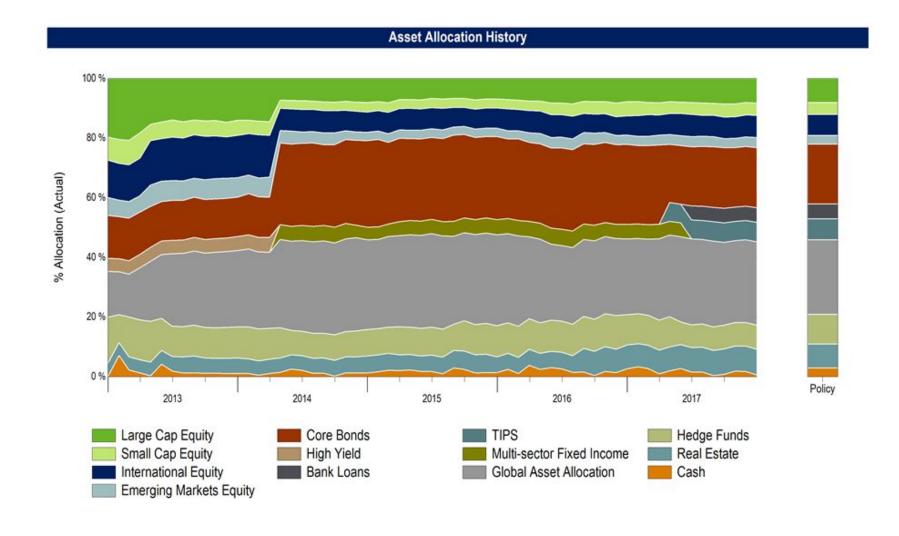
Asset Allocation vs. Target													
	Current	Policy	Current	Difference	Policy Range	Within Range							
Large Cap Equity	\$2,557,117	8.0%	8.3%	0.3%	3.0% - 13.0%	Yes							
Small Cap Equity	\$1,280,095	4.0%	4.1%	0.1%	0.0% - 6.0%	Yes							
International Equity	\$2,315,686	7.0%	7.5%	0.5%	2.0% - 12.0%	Yes							
Emerging Markets Equity	\$1,031,879	3.0%	3.3%	0.3%	0.0% - 5.0%	Yes							
Core Bonds	\$6,264,444	20.0%	20.2%	0.2%	15.0% - 25.0%	Yes							
Bank Loans	\$1,512,750	5.0%	4.9%	-0.1%	0.0% - 10.0%	Yes							
TIPS	\$2,021,769	7.0%	6.5%	-0.5%	2.0% - 12.0%	Yes							
Global Asset Allocation	\$8,667,712	25.0%	28.0%	3.0%	20.0% - 30.0%	Yes							
Hedge Funds	\$2,495,354	10.0%	8.1%	-1.9%	7.0% - 13.0%	Yes							
Real Estate	\$2,661,149	8.0%	8.6%	0.6%	0.0% - 10.0%	Yes							
Cash	\$178,653	3.0%	0.6%	-2.4%	0.0% - 10.0%	Yes							
Total	\$30,986,608	100.0%	100.0%										



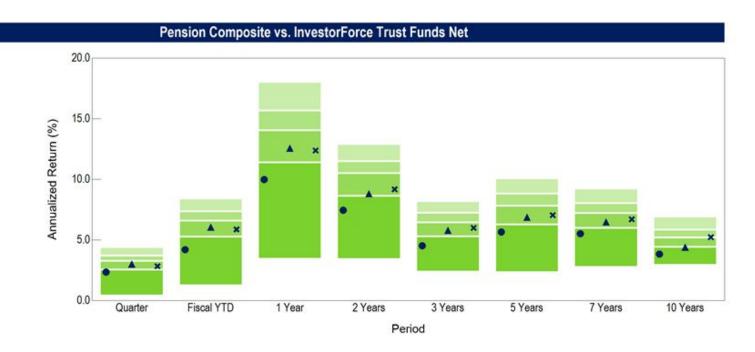
# **ASSET ALLOCATION**

-	12111	10 00 00 00 00 00 00 00 00 00 00 00 00 0	Asset			
Policy	Current	Look Through		Policy	Current	Look Through
			Large Cap Equity	8.0%	8.3%	11.6%
8.0%	8.3%	11.6%	Small Cap Equity	4.0%	4.1%	4.1%
		11.070	International Equity	7.0%	7.5%	17.3%
4.0%	4.1%		Emerging Markets Equity	3.0%	3.3%	6.1%
7.0%	7.5%	4.1%	Core Bonds	20.0%	20.2%	22.4%
0.0000000000	1.070		Bank Loans	5.0%	4.9%	4.9%
3.0%	3.3%	A Contractor and the	TIPS	7.0%	6.5%	6.5%
		17.3%	Diversified Fixed Income			5.7%
			Global Asset Allocation	25.0%	28.0%	
20.0%	20.2%		Hedge Funds	10.0%	8.1%	8.1%
	20.270	6.1%	Real Estate	8.0%	8.6%	8.6%
			Real Assets			1.3%
			Cash	3.0%	0.6%	3.4%
5.0%	4.9%		Total	100.0%	100.0%	100.0%
7.0%	6.5%	22.4% 4.9%				
25.0%		4.9%	Net Asset Allocation breaks out the exposure of GAA managers.			
-2000	28.0%	6.5%	Asset class weights may not add up to 100% due to rounding.			
		5.7% 8.1%	The 60% MSCI ACWI/40% CITI WGBI Index is broken down into the for Emerging Equities, 13.3% US Treasury Bonds, 12.7% European Gove 2.6% Developing Markets Bonds.	rnment Bonds, 8.8% Japanese Debt	2.6% United Kingd	•
10.0% 8.0% 3.0%	8.1% 8.6%	8.6% 1.3% 3.4%	Diversified Fixed Income bucket includes: multi-sector fixed income., non-U.S. f	ixed income, and emerging fixed income		

# **ASSET ALLOCATION HISTORY**

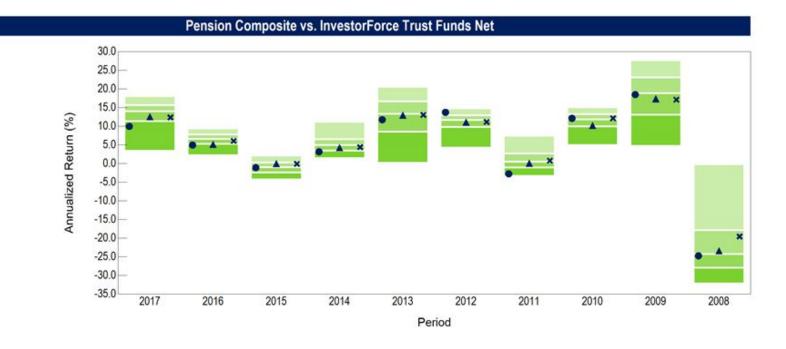


### **RETURNS VS. PEER UNIVERSE**



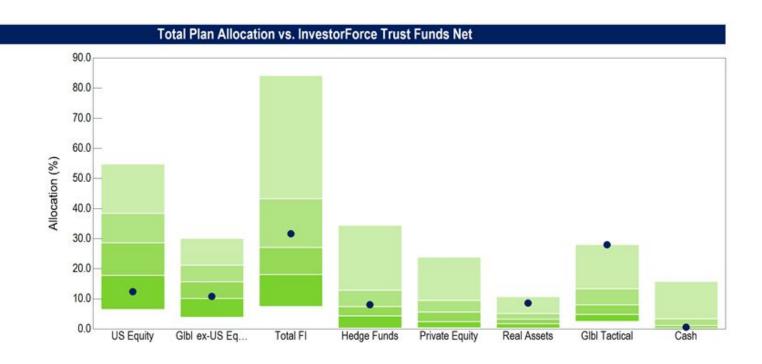
	Return (R	ank)														
5th Percentile	4.4		8.4		18.0		12.9		8.2		10.1		9.2		6.9	
25th Percentile	3.7		7.4		15.7		11.5		7.3		8.8		8.1		5.9	
Median	3.3		6.6		14.1		10.5		6.5		7.8		7.3		5.2	
75th Percentile	2.6		5.3		11.4		8.7		5.3		6.3		6.0		4.4	
95th Percentile	0.4		1.3		3.5		3.4		2.4		2.4		2.8		3.0	
# of Portfolios	2,582		2,561		2,518		2,403		2,312		2,083		1,889		1,595	
Pension Composite	2.4	(79)	4.2	(83)	10.0	(80)	7.5	(82)	4.5	(84)	5.7	(81)	5.5	(81)	3.8	(88)
Allocation Index	3.0	(63)	6.1	(65)	12.6	(67)	8.8	(75)	5.8	(68)	6.9	(69)	6.5	(69)	4.4	(76)
Policy Index	2.8	(69)	5.9	(68)	12.4	(69)	9.2	(72)	6.0	(63)	7.1	(66)	6.7	(64)	5.2	(50)

### **RETURNS VS. PEER UNIVERSE**



		Return	(Rank)	)																	
5th Pe	ercentile	18.0		9.4		2.1		11.2		20.6		14.8		7.4		15.1		27.7		-0.2	
25th P	Percentile	15.7		7.9		0.3		6.6		16.7		13.0		2.8		13.3		23.1		-17.8	
Media	n	14.1		6.7		-0.9		5.0		13.4		11.7		0.6		11.9		18.9		-24.2	
75th P	Percentile	11.4		5.3		-2.3		3.6		8.7		9.8		-1.0		10.0		13.2		-27.9	
95th P	Percentile	3.5		2.3		-4.2		1.5		0.3		4.3		-3.2		5.0		4.8		-32.1	
# of P	ortfolios	2,518		2,446		2,339		2,007		1,709		1,539		1,403		1,326		1,233		1,161	
Pen	sion Composite	10.0	(80)	5.0	(80)	-1.1	(54)	3.2	(82)	11.8	(60)	13.7	(14)	-2.7	(92)	12.1	(47)	18.5	(52)	-24.7	(54)
Allo	cation Index	12.6	(67)	5.2	(77)	0.0	(32)	4.3	(64)	13.0	(53)	11.2	(60)	0.1	(57)	10.2	(73)	17.4	(58)	-23.3	(46)
Poli	cy Index	12.4	(69)	6.1	(64)	-0.1	(34)	4.4	(62)	13.1	(52)	11.2	(60)	0.8	(47)	12.2	(47)	17.1	(59)	-19.5	(29)

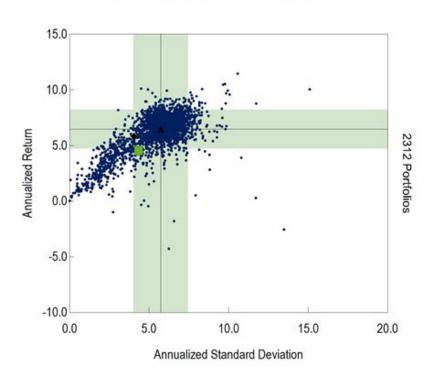
# **ALLOCATIONS VS. PEER UNIVERSE**



	Allocation	(Rank)														
5th Percentile	54.8		30.1		84.3		34.4		23.9		10.7		28.1		15.7	
25th Percentile	38.5		21.2		43.3		12.9		9.6		5.2		13.4		3.5	
Median	28.7		15.8		27.2		7.6		5.7		3.4		8.1		1.2	
75th Percentile	17.9		10.3		18.2		4.4		2.5		1.8		4.9		0.4	
95th Percentile	6.6		3.9		7.5		0.4		0.4		0.4		2.6		0.0	
# of Portfolios	1,809		1,788		2,374		948		784		523		401		2,019	
<ul> <li>Pension Composite</li> </ul>	12.4	(87)	10.8	(72)	31.6	(41)	8.1	(48)		-	8.6	(12)	28.0	(6)	0.6	(67)

### **TOTAL PLAN RISK/RETURN - 3 YEAR**

### 3 Years Ending December 31, 2017



3 Years Ending December 31, 2017												
	Anlzd Ret	Rank	Anlzd Std Dev	Rank								
Pension Composite	4.5%	84	4.3%	21								
Allocation Index	5.8%	68	4.0%	19								
Policy Index	6.0%	63	4.1%	20								
InvestorForce Trust Funds Net Median	6.5%		5.7%									

3 Yea	rs Ending Decem	iber 31, 201	17	
	Sharpe Ratio	Rank	Sortino Ratio RF	Rank
Pension Composite	0.9	70	1.5	42
Allocation Index	1.3	17	2.0	11
Policy Index	1.4	16	2.2	8
InvestorForce Trust Funds Net Median	1.1		1.5	

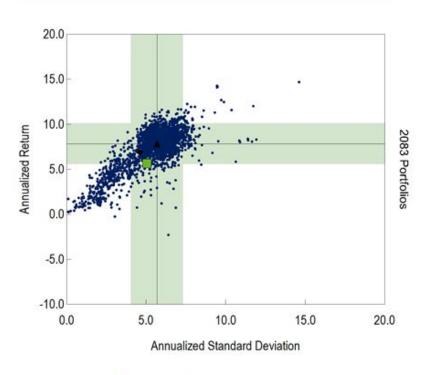
- Pension Composite
- Allocation Index
- Universe Median
- 68% Confidence Interval
- InvestorForce Trust Funds Net

\*Returns are net of fees.



### **TOTAL PLAN RISK/RETURN - 5 YEAR**

5 Years Ending December 31, 2017



			•••	
	Anlzd Ret	Rank	Anlzd Std Dev	Rank
Pension Composite	5.7%	81	5.0%	31
Allocation Index	6.9%	69	4.6%	23
Policy Index	7.1%	66	4.6%	24
InvestorForce Trust Funds Net Median	7.8%		5.7%	

5 Years Ending December 31, 2017

5 Yea	rs Ending Decem	nber 31, 201	7	
	Sharpe Ratio	Rank	Sortino Ratio RF	Rank
Pension Composite	1.1	83	2.0	56
Allocation Index	1.4	35	2.7	16
Policy Index	1.5	30	2.8	11
InvestorForce Trust Funds Net Median	1.3		2.1	

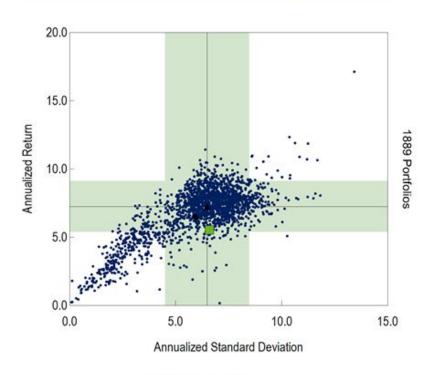
- Pension Composite
- Allocation Index
- Universe Median
- 68% Confidence Interval
- InvestorForce Trust Funds Net

\*Returns are net of fees.



## **TOTAL PLAN RISK/RETURN - 7 YEAR**

### 7 Years Ending December 31, 2017



7 Yea	rs Ending Decen	nber 31, 20 <sup>.</sup>	17	
	Anlzd Ret	Rank	Anlzd Std Dev	Rank
Pension Composite	5.5%	81	6.6%	54
Allocation Index	6.5%	69	5.9%	35
Policy Index	6.7%	64	5.8%	33
InvestorForce Trust Funds Net Median	7.3%		6.5%	

7 Yea	rs Ending Decem	ber 31, 201	7	
	Sharpe Ratio	Rank	Sortino Ratio RF	Rank
Pension Composite	0.8	92	1.1	93
Allocation Index	1.1	58	1.4	60
Policy Index	1.1	50	1.6	46
InvestorForce Trust Funds Net Median	1.1		1.5	

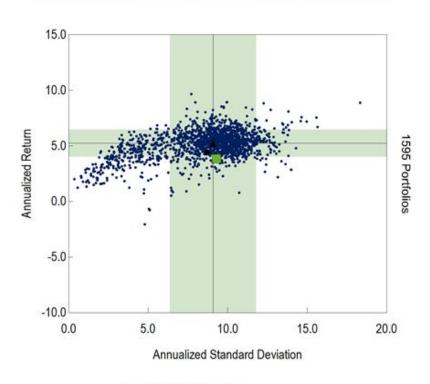
- Pension Composite
- Allocation Index
- Universe Median
- 68% Confidence Interval
- InvestorForce Trust Funds Net

### \*Returns are net of fees.

### PIC

### **TOTAL PLAN RISK/RETURN - 10 YEAR**

### 10 Years Ending December 31, 2017



IU TE	ars Enuling Dece	inder 51, zu	/17	
	Anlzd Ret	Rank	Anlzd Std Dev	Rank
Pension Composite	3.8%	88	9.3%	55
Allocation Index	4.4%	76	8.7%	43
Policy Index	5.2%	50	8.2%	35
InvestorForce Trust Funds Net Median	5.2%		9.1%	

10 Voors Ending December 31, 2017

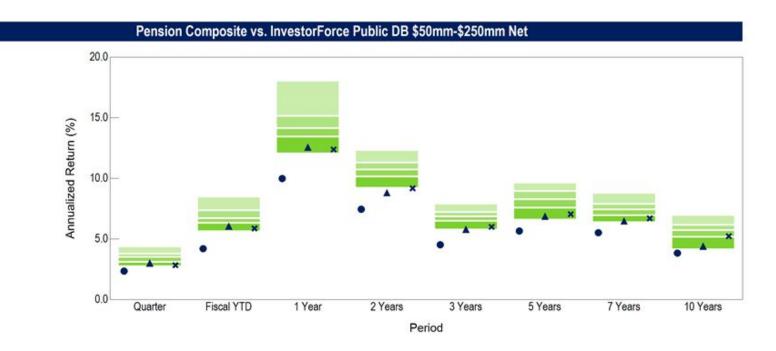
10 Ye	ars Ending Decen	nber 31, 20	17	
	Sharpe Ratio	Rank	Sortino Ratio RF	Rank
Pension Composite	0.4	92	0.4	91
Allocation Index	0.5	74	0.6	72
Policy Index	0.6	42	0.7	38
InvestorForce Trust Funds Net Median	0.6		0.7	

- Pension Composite
- Allocation Index
- Universe Median
- 68% Confidence Interval
- InvestorForce Trust Funds Net

\*Returns are net of fees.

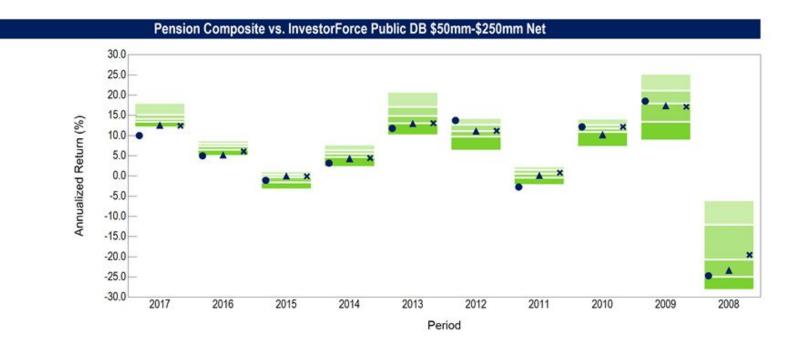


### **RETURNS VS. PEER UNIVERSE**



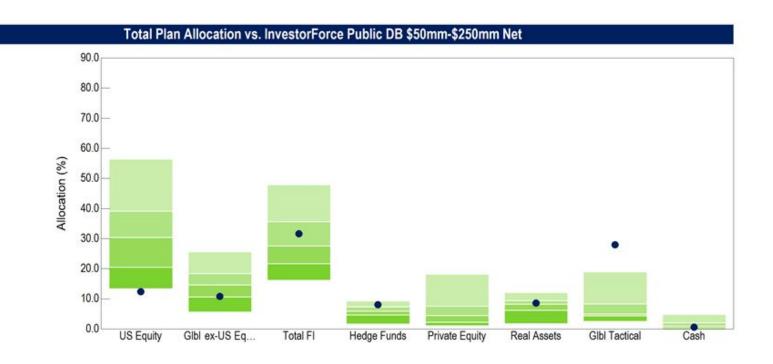
	Return (R	ank)														
5th Percentile	4.4		8.5		18.1		12.3		7.9		9.6		8.8		7.0	
25th Percentile	3.8		7.4		15.2		11.3		7.2		9.0		7.9		6.2	
Median	3.5		6.7		14.2		10.8		6.9		8.3		7.5		5.8	
75th Percentile	3.1		6.3		13.5		10.2		6.5		7.6		7.0		5.2	
95th Percentile	2.8		5.7		12.1		9.2		5.8		6.6		6.4		4.2	
# of Portfolios	74		74		74		73		73		68		60		55	
Pension Composite	2.4	(99)	4.2	(99)	10.0	(99)	7.5	(99)	4.5	(99)	5.7	(99)	5.5	(99)	3.8	(99)
Allocation Index	3.0	(84)	6.1	(85)	12.6	(87)	8.8	(98)	5.8	(96)	6.9	(94)	6.5	(90)	4.4	(92)
Policy Index	2.8	(93)	5.9	(91)	12.4	(91)	9.2	(96)	6.0	(89)	7.1	(93)	6.7	(85)	5.2	(75)

### **RETURNS VS. PEER UNIVERSE**



	Return	(Rank)																	
5th Percentile	18.1	8.7		1.1		7.7		20.8		14.3		2.3		14.2		25.3		-6.0	
25th Percentile	15.2	8.0		0.4		6.3		17.1		12.7		1.5		12.6		21.1		-12.0	
Median	14.2	7.4		-0.3		5.6		14.9		11.1		0.6		11.7		18.0		-20.7	
75th Percentile	13.5	6.5		-1.6		4.7		13.1		9.7		-0.4		10.9		13.4		-25.0	
95th Percentile	12.1	5.0	)	-3.3		2.3		10.1		6.3		-2.2		7.2		8.9		-28.2	
# of Portfolios	74	74		75		66		58		54		46		44		43		42	
Pension Composite	10.0	(99) 5.0	(96)	-1.1	(70)	3.2	(92)	11.8	(87)	13.7	(10)	-2.7	(98)	12.1	(38)	18.5	(48)	-24.7	(73)
Allocation Index	12.6	(87) 5.2	(95)	0.0	(39)	4.3	(84)	13.0	(76)	11.2	(50)	0.1	(64)	10.2	(83)	17.4	(52)	-23.3	(64)
* Policy Index	12.4	(91) 6.1	(86)	-0.1	(43)	4.4	(82)	13.1	(76)	11.2	(50)	0.8	(44)	12.2	(38)	17.1	(52)	-19.5	(47)

# **ALLOCATIONS VS. PEER UNIVERSE**

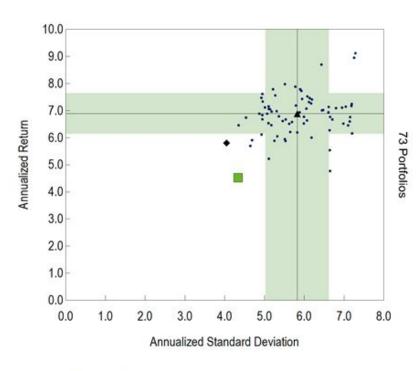


	Allocation	(Rank)														
5th Percentile	56.4		25.7		47.9		9.3		18.2		12.1		19.0		4.8	
25th Percentile	39.2		18.4		35.7		7.4		7.6		9.5		8.5		2.1	
Median	30.5		14.7		27.7		6.0		4.5		8.3		5.0		1.1	
75th Percentile	20.6		10.7		21.8		4.8		2.3		6.3		4.4		0.5	
95th Percentile	13.4		5.7		16.2		1.8		1.1		1.8		2.6		0.0	
# of Portfolios	55		66		73		16		30		13		19		70	
Pension Composite	12.4	(97)	10.8	(75)	31.6	(43)	8.1	(12)		-	8.6	(39)	28.0	(1)	0.6	(70)



### **TOTAL PLAN RISK/RETURN - 3 YEAR**

### 3 Years Ending December 31, 2017



Jiedi	s Linuing Decer		17		
	Anlzd Ret	Rank	Anlzd Std Dev	Rank	
Pension Composite	4.5%	99	4.3%	1	
Allocation Index	5.8%	96	4.0%	1	
Policy Index	6.0%	89	4.1%	1	
InvestorForce Public DB \$50mm-\$250mm Net Median	6.9%		5.8%		

3 Vears Ending December 31 2017

3 Year	s Ending Decem	ber 31, 201	7	
	Sharpe Ratio	Rank	Sortino Ratio RF	Rank
Pension Composite	0.9	84	1.5	46
Allocation Index	1.3	13	2.0	2
Policy Index	1.4	11	2.2	1
InvestorForce Public DB \$50mm-\$250mm Net Median	1.1		1.5	

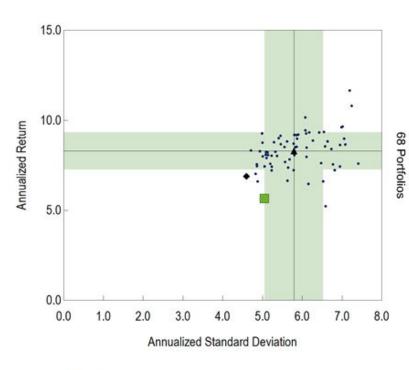
- Pension Composite
- Allocation Index
- Universe Median
- 68% Confidence Interval
- InvestorForce Public DB \$50mm-\$250mm Net

\*Returns are net of fees.



### **TOTAL PLAN RISK/RETURN - 5 YEAR**

5 Years Ending December 31, 2017



- Pension Composite
- Allocation Index
- Universe Median
- 68% Confidence Interval
- InvestorForce Public DB \$50mm-\$250mm Net

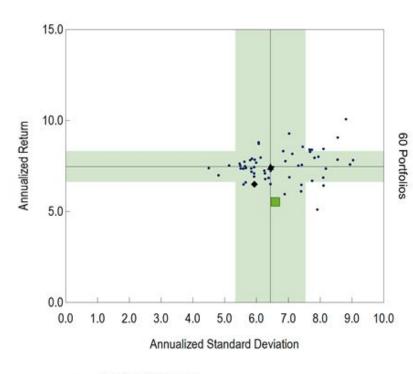
\*Returns are net of fees.

5 Years Ending December 31, 2017										
	Anlzd Ret	Rank	Anlzd Std Dev	Rank						
Pension Composite	5.7%	99	5.0%	14						
Allocation Index	6.9%	94	4.6%	1						
Policy Index	7.1%	93	4.6%	1						
InvestorForce Public DB \$50mm-\$250mm Net Median	8.3%		5.8%							

5 Years Ending December 31, 2017									
Sharpe Ratio Rank Sortino Ratio Rank RF									
Pension Composite	1.1	92	2.0	78					
Allocation Index	1.4	48	2.7	20					
Policy Index	1.5	43	2.8	9					
InvestorForce Public DB \$50mm-\$250mm Net Median	1.4		2.3						

### **TOTAL PLAN RISK/RETURN - 7 YEAR**

### 7 Years Ending December 31, 2017



- Pension Composite
- Allocation Index
- Universe Median
- 68% Confidence Interval
- InvestorForce Public DB \$50mm-\$250mm Net

\*Returns are net of fees.

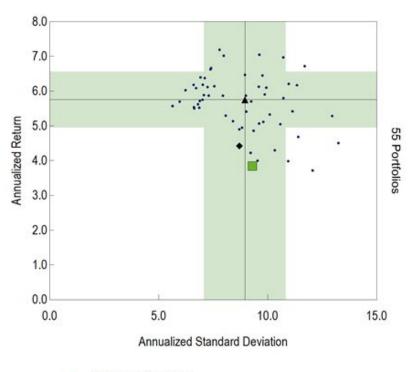
7 Years Ending December 31, 2017										
	Anlzd Ret	Rank	Anlzd Std Dev	Rank						
Pension Composite	5.5%	99	6.6%	55						
Allocation Index	6.5%	90	5.9%	33						
Policy Index	6.7%	85	5.8%	22						
InvestorForce Public DB \$50mm-\$250mm Net Median	7.5%	-	6.4%							

7 Years Ending December 31, 2017									
	Sharpe Ratio	Rank	Sortino Ratio RF	Rank					
Pension Composite	0.8	97	1.1	98					
Allocation Index	1.1	61	1.4	62					
Policy Index	1.1	49	1.6	40					
InvestorForce Public DB \$50mm-\$250mm Net Median	1.1		1.5						



### **TOTAL PLAN RISK/RETURN - 10 YEAR**

#### 10 Years Ending December 31, 2017



10 Years Ending December 31, 2017									
	Anlzd Ret	Rank	Anlzd Std Dev	Rank					
Pension Composite	3.8%	99	9.3%	59					
Allocation Index	4.4%	92	8.7%	47					
Policy Index	5.2%	75	8.2%	44					
InvestorForce Public DB \$50mm-\$250mm Net Median	5.8%		9.0%						

10 Years Ending December 31, 2017										
	Sortino Ratio RF	Rank								
Pension Composite	0.4	95	0.4	95						
Allocation Index	0.5	83	0.6	79						
Policy Index	0.6	55	0.7	53						
InvestorForce Public DB \$50mm-\$250mm Net Median	0.6		0.7							

- Pension Composite
- Allocation Index
- Universe Median
- 68% Confidence Interval
- InvestorForce Public DB \$50mm-\$250mm Net

\*Returns are net of fees.

### 

# MANAGER ANALYSIS

NEPC, LLC —

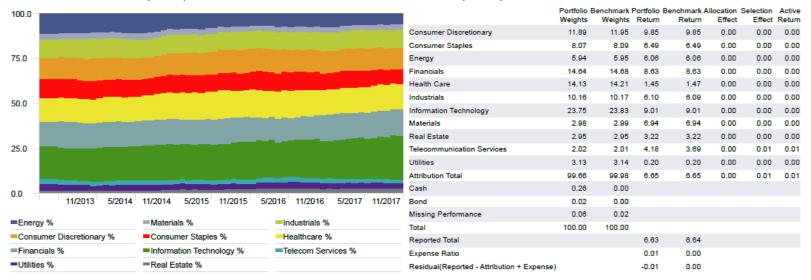
### **VANGUARD INSTITUTIONAL INDEX I**



Portfo	lio Statistics			Market Capitalization Breakdown						
		Fund	Index	Portfolio Date: 11/30/2017						
# of Hol	dings	508	505		Fund	Index				
% Asset	t in Top 10 Holdings	19.8	19.8	Market Cap Giant %	50.4	50.3				
Turnove	er Ratio %	5.0		Market Cap Large %	36.1	36.2				
P/E Rat	io	22.7	22.9	Market Cap Mid %	13.4	13.4				
P/B Rat	io	3.1	3.2	Market Cap Small %	0.1	0.1				
LT Earn	Growth	9.9	9.9	Market Cap Micro %	0.0	0.0				
Hist Ear	n Growth	4.6	4.7	Average Market Cap (mil)	95,524.9	95,375.7				
12 Mo Y	field	1.8								

Historical Sector Allocations (5 Years)

#### Attribution (Quarter)





Source: Morningstar

### **VANGUARD INSTITUTIONAL INDEX I**

#### **Risk & Return Characteristics (5 Years)**





#### Rolling Returns (3 Years)



	2008	Rank	2009	Rank	2010	Rank	2011	Rank	2012	Rank	2013	Rank	2014	Rank	2015	Rank	2016	Rank	2017	Rank
Vanguard Institutional Index I	-37.0	37	26.6	52	15.0	29	2.1	17	16.0	35	32.3	42	13.7	18	1.4	20	11.9	27	21.8	29
S&P 500 TR USD	-37.0		26.5		15.1		2.1		16.0		32.4		13.7		1.4		12.0		21.8	



2.0

4.0

6.0

18.0

15.0

12.0

9.0

6.0

3.0

0.0

Rolling Risk (3 Years)

Std Dev

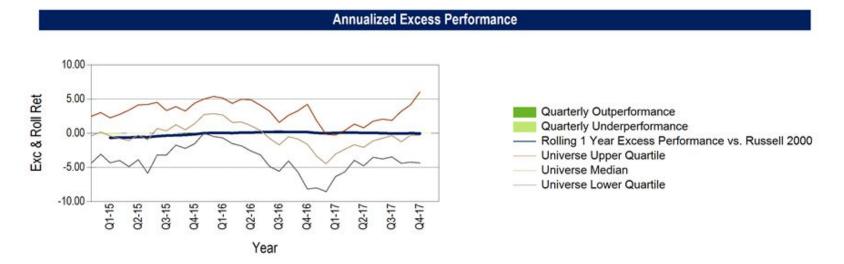
Vanguard Institutional Index I

▲ S&P 500 TR USD

10.0

8.0

### SSgA R2000 NON LENDING

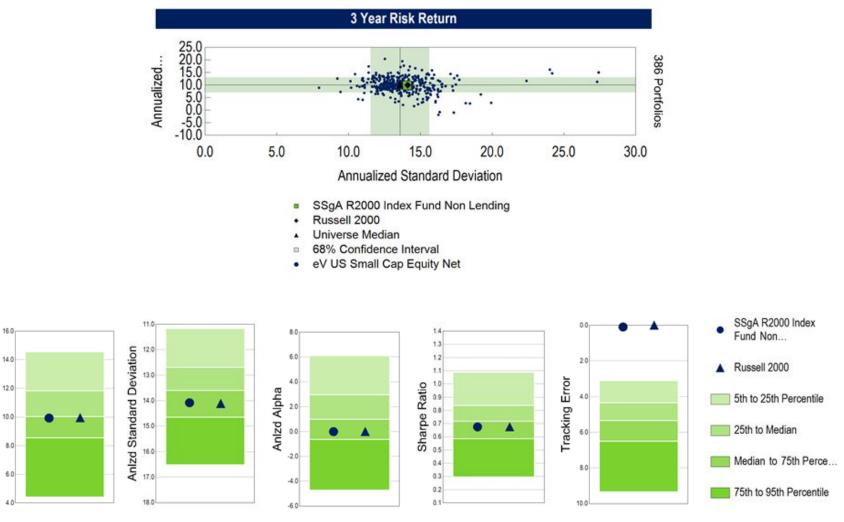




\*Returns are net of fees.



### SSgA R2000 NON LENDING



\*Returns are net of fees.

Anlzd Return



## SSgA R2000 NON LENDING

Characteristic	S	
	Portfolio	Russell 2000
Number of Holdings	1,966	1,983
Weighted Avg. Market Cap. (\$B)	2.3	2.4
Median Market Cap. (\$B)	0.8	0.8
Price To Earnings	21.0	18.4
Price To Book	3.9	3.3
Price To Sales	3.3	3.1
Return on Equity (%)	4.1	7.8
Yield (%)	1.3	1.0
Beta		1.0
R-Squared		1.0

Top Positive Cont	ributors	
	Relative	
	Contribution %	Return %
OVERSTOCK COM	0.0%	115.2%
VALHI	0.0%	154.6%
CALIFORNIA RESOURCES	0.0%	85.9%
NANOSTRING TECHNOLOGIES	0.0%	-53.8%
VERSO 'A'	0.0%	245.2%
SABRA HEALTHCARE REIT.	0.0%	-12.1%
BUFFALO WILD WINGS	0.0%	47.9%
ECHO GLOBAL LOGISTICS	0.0%	48.5%
BOOT BARN HOLDINGS	0.0%	86.6%
CONSOLIDATED COMMS.HDG.	0.0%	-34.9%

Top Negative Contributors									
	Relative								
	Contribution %	Return %							
KNIGHT-SWIFT TRSP.HDG. 'A'	0.0%	5.4%							
BEACON ROOFING SUPPLY	0.0%	24.4%							
ANAPTYSBIO	0.0%	188.2%							
WARRIOR MET COAL	0.0%	129.4%							
TAILORED BRANDS	0.0%	52.5%							
CONCERT PHARMACEUTICALS	0.0%	75.4%							
GENERAL CABLE	0.0%	58.0%							
GTT COMMUNICATIONS	0.0%	48.3%							
EROS INTERNATIONAL CL.A	0.0%	-32.5%							
RAYONIER ADVD.MATERIALS	0.0%	49.8%							

			Equity	Sector Attribution						
			Attribution Effects		R	eturns	Ending S	Ending Sector Weights		
	Total	Selection	Allocation	Interaction						
	Effects	Effect	Effect	Effects	Portfolio	Benchmark	Portfolio	Benchmark		
Energy	0.0%	0.0%	0.0%	0.0%	6.6%	6.8%	4.0%	3.8%		
Materials	0.0%	0.0%	0.0%	0.0%	4.3%	4.2%	4.5%	4.6%		
Industrials	0.0%	0.0%	0.0%	0.0%	6.4%	6.4%	15.4%	15.4%		
Consumer Discretionary	0.0%	0.0%	0.0%	0.0%	8.0%	7.9%	12.5%	12.6%		
Consumer Staples	0.0%	0.0%	0.0%	0.0%	6.9%	7.1%	2.8%	2.8%		
Health Care	0.0%	0.0%	0.0%	0.0%	2.5%	2.4%	15.2%	15.4%		
Financials	0.0%	0.0%	0.0%	0.0%	1.7%	1.7%	17.9%	17.8%		
Information Technology	0.0%	0.0%	0.0%	0.0%	0.9%	1.0%	16.6%	16.7%		
Telecommunication Services	0.0%	0.0%	0.0%	0.0%	-3.7%	-4.0%	0.8%	0.8%		
Utilities	0.0%	0.0%	0.0%	0.0%	1.0%	1.0%	3.5%	3.5%		
Real Estate	0.0%	0.0%	0.0%	0.0%	-0.4%	-0.4%	6.6%	6.7%		
Cash	0.0%						0.0%	0.0%		
Unclassified	0.0%						0.0%	0.0%		
Portfolio	0.0%	= 0.0%	+ 0.0%	+ 0.0%	3.4%	3.3%	100.0%	100.0%		

\*Attribution on manager pages is holdings based, using buy-and-hold assumptions from the beginning of period portfolio. Results may differ from actual performance. Returns are net of fees.



4.1

## **MORGAN STANLEY INTERNATIONAL EQUITY I**



Portfolio Statistics			Market Capitalization Break	kdown	
	Fund	Index	Portfolio Date: 9/30/2017		
# of Holdings	67	928		Fund	Index
% Asset in Top 10 Holdings	37.3	11.4	Market Cap Giant %	69.9	58.5
Turnover Ratio %	33.0		Market Cap Large %	23.4	34.7
P/E Ratio	21.0	17.6	Market Cap Mid %	6.7	6.7
P/B Ratio	2.7	1.7	Market Cap Small %	0.0	0.0
LT Earn Growth	10.8	9.3	Market Cap Micro %	0.0	0.0
Hist Earn Growth	-2.9	0.2	Average Market Cap	54,136.1	35,976.9
12 Mo Yield	1.9		Equity Region Developed %	96.7	99.4
			Equity Region Emerging %	3.3	0.6

- ----

	N	lari	(et C	Capit	al	izat	ion	Brea
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Weights Return

7.58

6.34

-6.51

6.84

9.09

0.10

-0.15

4.29

3,79

0.25

-0.25

12.21 6.50

5.16 2.46

11.22

21.26

14.52

6.42

7.93 -1.24

3.37

4.06

3.34

99.80

0.00

0.03

0.17

100.00

10.31

4.85

2.30

9.42

5.05

0.48

2.15

0.00

2.35

0.00

0.00

to at a comment

Return

5.58

4.98

10.16

3.19

-0.09

4.81

5.06

7.47

5.15

0.78

-0.95

4.21

4.23

0.00

0.02

Effect

-0.10

0.15

-0.16

0.08

-0.24

0.00

0.02

-0.09

-0.03

0.06

0.17

-0.14

Effect Return

0.05 -0.05

-0.18 -0.34

-1.05 -1.29

0.31 0.31

0.38 0.41

-0.02 -0.05

0.04

0.17

0.78

0.43 0.51

-0.46 -0.55

-0.03

0.00

0.22 0.08

0.93

a morgan startey that internation	and i	DOI EN E MIL OUD
Historical Country	Allocations	(5 Years)



#### Attribution (Quarter)



Source: Morningstar

## MORGAN STANLEY INTERNATIONAL EQUITY I

#### Risk & Return Characteristics (5 Years)

Time Period: 1/1/2013 to 12/31/2017		Tin
	Fund	Index
R2	90.4	100.0
Alpha	-0.1	0.0
Beta	0.9	1.0
Std Dev	9.6	10.4
Up Capture Ratio	89.8	100.0
Down Capture Ratio	94.5	100.0
Sharpe Ratio (geo)	0.7	0.7 c
Information Ratio (geo)	-0.3	Settin 1.0
Tracking Error	3.2	0.0 🕰
Correlation	1.0	1.0

**Risk & Return Illustration (5 Years)** me Period: 1/1/2013 to 12/31/2017 10.0 Morgan Stanley Inst International Eq I MSCI EAFE NR USD 8.0 6.0 4.0 2.0 0.0 0.0 2.0 4.0 6.0 8.0 10.0 12.0 Std Dev

#### Rolling Returns (3 Years)

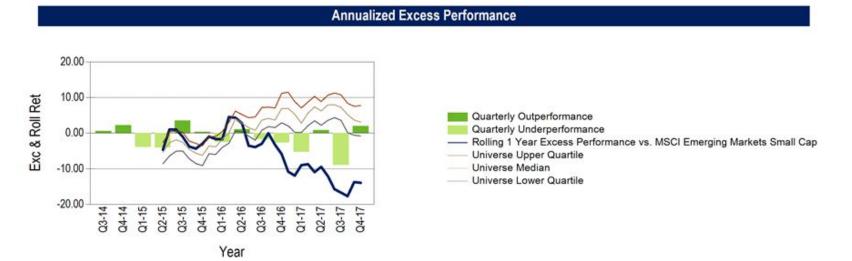


Rolling Risk (3 Years)

**Calendar Year Returns** 

	2008	Rank	2009	Rank	2010	Rank	2011	Rank	2012	Rank	2013	Rank	2014	Rank	2015	Rank	2016	Rank	2017	Rank
Morgan Stanley Inst International Eq I	-33.1	8	21.6	85	6.1	87	-7.6	5	19.6	26	20.4	43	-6.1	64	0.4	30	-2.0	82	25.2	53
MSCI EAFE NR USD	-43.4		31.8		7.8		-12.1		17.3		22.8		-4.9		-0.8		1.0		25.0	

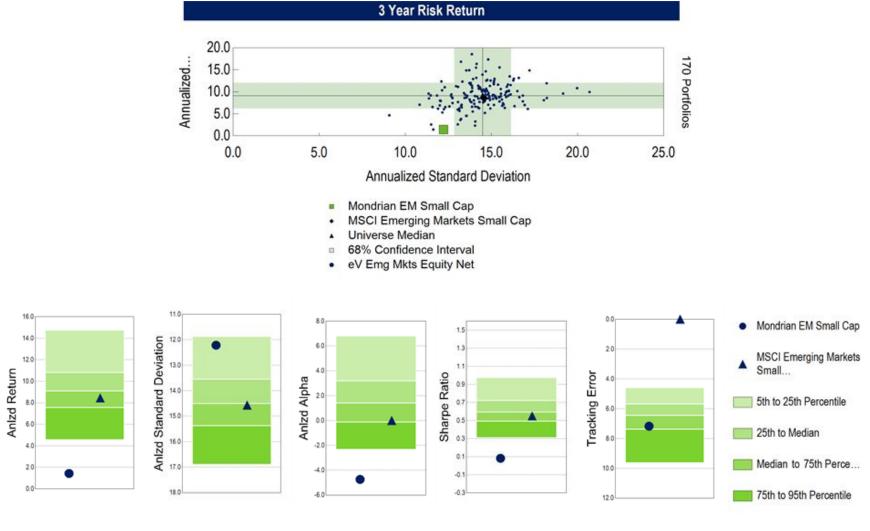






\*Returns are net of fees.





Characteristics	Portfolio	MSCI Emerging Markets Small Cap
Number of Holdings	109	1,822
Weighted Avg. Market Cap. (\$B)	1.7	1.4
Median Market Cap. (\$B)	1.0	0.8
Price To Earnings	35.1	19.6
Price To Book	5.7	2.8
Price To Sales	3.9	2.1
Return on Equity (%)	20.6	12.9
Yield (%)	1.8	2.0
Beta		1.0
R-Squared		1.0

Top Positive Contributors							
	Relative						
	Contribution %	Return %					
HARTALEGA HOLDINGS	0.8%	60.7%					
PAGE INDUSTRIES	0.6%	42.0%					
DIALOG GROUP	0.5%	31.7%					
VARUN BEVERAG	0.5%	31.1%					
CPMC HOLDINGS	0.5%	34.5%					
NEXTEER AUTOMOTIVE GROUP	0.4%	39.0%					
PIINDUSTRIES	0.4%	33.3%					
AIRTAC INTERNATIONAL GP.	0.4%	30.4%					
EMAMI	0.3%	24.4%					
FU SHOU YUAN INTL.GP.	0.3%	29.7%					

Top Negative Contributors						
	Relative					
	Contribution %	Return %				
ARWANA CITRAMULIA	-0.2%	-19.2%				
FIBRA HOTEL REIT	-0.2%	-22.1%				
CORPORACION INMOBILIARIA VESTA	-0.2%	-13.1%				
BIOTOSCANA INVESTMENTS BDR	-0.2%	-18.8%				
BOER POWER HOLDINGS	-0.1%	-27.4%				
AKR CORPORINDO	-0.1%	-11.2%				
FIBRA INN REIT	-0.1%	-11.9%				
WILSON SONS BDR (BSP)	-0.1%	-9.5%				
EOH	-0.1%	-21.5%				
MQR.MEX.RLST.MAN.DE CV REIT	-0.1%	-18.8%				

Equity Sector Attribution								
			Attribution Effects		Returns		Ending Sector Weights	
	Total	Selection	Allocation	Interaction				
	Effects	Effect	Effect	Effects	Portfolio	Benchmark	Portfolio	Benchmark
Energy	0.4%	0.5%	0.0%	-0.1%	31.7%	4.6%	1.7%	2.3%
Materials	0.9%	1.3%	-0.1%	-0.4%	23.7%	12.3%	10.1%	12.0%
Industrials	0.2%	0.4%	0.0%	-0.1%	7.6%	6.3%	15.4%	14.4%
Consumer Discretionary	1.3%	1.7%	0.0%	-0.4%	18.9%	8.8%	14.8%	16.5%
Consumer Staples	0.6%	0.1%	0.1%	0.3%	15.0%	12.8%	13.4%	6.8%
Health Care	-0.1%	-0.7%	1.7%	-1.1%	13.0%	24.7%	22.4%	8.8%
Financials	0.1%	0.3%	0.3%	-0.4%	3.3%	4.8%	2.1%	9.0%
Information Technology	-0.5%	-0.2%	0.0%	-0.2%	7.9%	9.7%	4.4%	16.4%
Telecommunication Services	0.0%		0.0%	-		4.2%	0.0%	0.9%
Utilities	0.1%	0.0%	0.0%	0.1%	6.2%	4.7%	4.1%	4.0%
Real Estate	-0.2%	0.0%	0.0%	-0.3%	-1.2%	1.4%	7.8%	8.5%
Cash	-0.4%	0.0%	-0.4%	0.0%	0.3%		1.2%	0.0%
Unclassified	0.3%	0.0%	0.0%	0.3%	18.1%	9.1%	2.7%	0.4%
Portfolio	2.7% =	3.3% +	1.7% +	-2.3%	11.8%	9.1%	100.0%	100.0%



### Sector Allocation

	Fund	MSCI EM SC
Consumer Discretionary	14.6	16.6
Consumer Staples	15.8	6.9
Energy	1.6	2.2
Financials	2.1	8.7
Health Care	23.5	8.8
Industrials	15.2	14.4
Information Technology	4.3	16.6
Materials	10.0	12.1
Real Estate	7.7	8.8
Telecommunication Services	-	0.9
Utilities	4.0	4.0
Cash	1.1	-
TOTAL	100.0	100.0

### **Country Allocation**

	Fund	MSCI EM SC
LATIN AMERICA	10.5	9.7
Brazil Mexico Peru	3.6 4.8 2.1	5.4 2.5 0.2
EUROPE, MIDDLE EAST & AFRICA	6.1	10.8
Poland Saudi Arabia South Africa	2.6 1.4 2.1	1.0 - 5.5
PACIFIC-ASIA	82.3	79.5
North Asia	31.6	53.4
China/Hong Kong South Korea Taiwan	17.7 6.6 7.3	19.6 16.5 17.3
South Asia	50.7	25.3
India Indonesia Malaysia Philippines Thailand	28.7 7.9 6.6 4.0 3.5	15.2 2.2 3.3 0.9 3.7
Cash	1.1	-
TOTAL	100.0	100.0



### **VANGUARD TOTAL BOND MARKET I**





#### **Top Holdings**

	Detail Holding Type	Portfolio Weighting %
easury Note 2.125%	BOND - GOV'T/TREASURY	0.49
easury Note 2%	BOND - GOV'T/TREASURY	0.46
easury Note 2.625%	BOND - GOV'T/TREASURY	0.44
Mae Jumbos TBA 3.5%	BOND - GOV'T AGENCY PASS-THRU	0.44
easury Note 1.375%	BOND - GOV'T/TREASURY	0.43
easury Note 1.75%	BOND - GOV'T/TREASURY	0.42
easury Note 1.625%	BOND - GOV'T/TREASURY	0.40
easury Note 3.625%	BOND - GOV'T/TREASURY	0.40
easury Note 1.75%	BOND - GOV'T/TREASURY	0.39
easury Note 1%	BOND - GOV'T/TREASURY	0.38



Source: Morningstar

### **VANGUARD TOTAL BOND MARKET I**

#### Risk & Return Characteristics (5 Years)





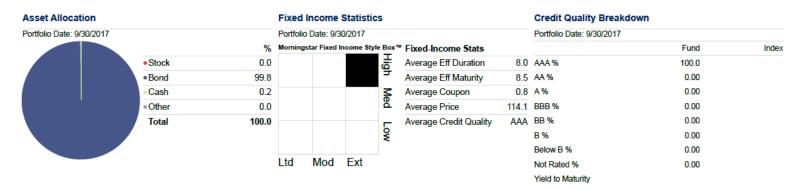
#### Rolling Returns (3 Years)



	2008	Rank	2009	Rank	2010	Rank	2011	Rank	2012	Rank	2013	Rank	2014	Rank	2015	Rank	2016	Rank	2017	Rank
Vanguard Total Bond Market Index I	5.2	9	6.1	89	6.6	70	7.7	11	4.2	83	-2.1	67	5.9	30	0.4	28	2.6	62	3.6	55
BBgBarc US Agg Bond TR USD	5.2		5.9		6.5		7.8		4.2		-2.0		6.0		0.5		2.6		3.5	



### **VANGUARD INFLATION PROTECTED SECURITIES**



Historical Sector Allocations (10 Years)

Top Holdings

100.0												Detail Holding Type	Portfolio Weighting %
80.0											US Treasury Note	BOND - GOV'T INFLATION PROTECTED	4.59
70.0											US Treasury Note	BOND - GOV'T INFLATION PROTECTED	4.29
											US Treasury Note	BOND - GOV'T INFLATION PROTECTED	4.26
60.0											US Treasury Note	BOND - GOV'T INFLATION PROTECTED	4.03
50.0										<u> </u>	US Treasury TIP	BOND - GOV'T INFLATION PROTECTED	3.90
40.0											US Treasury Note	BOND - GOV'T INFLATION PROTECTED	3.89
40.0											US Treasury Note	BOND - GOV'T INFLATION PROTECTED	3.87
30.0											US Treasury Note	BOND - GOV'T INFLATION PROTECTED	3.81
20.0											US Treasury Note	BOND - GOV'T INFLATION PROTECTED	3.79
											US Treasury Note	BOND - GOV'T INFLATION PROTECTED	3.75
10.0													
0.0													
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017			
-Deri	vative %			-Cash &	Equivalent	s %	Sec	uritized %					
-Con	oorate %			-Municipa	al %		-Gov	emment %					



Source: Morningstar

### **VANGUARD INFLATION PROTECTED SECURITIES**

**Risk & Return Illustration (5 Years)** 

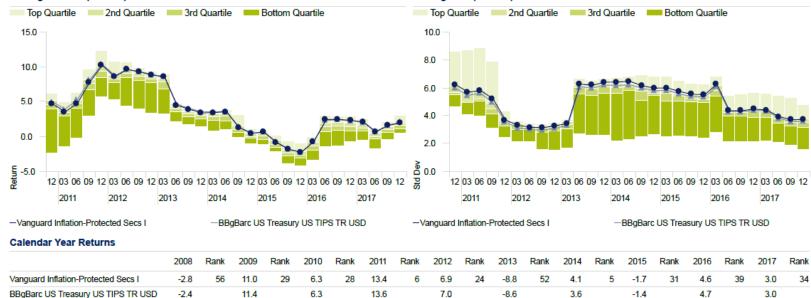
Rolling Risk (3 Years)

#### Risk & Return Characteristics (5 Years)

Time Period: 1/1/2013 to 12/31/2017		Tir
	Fund	Index
R2	99.6	100.0
Alpha	0.0	0.0
Beta	1.0	1.0
Std Dev	5.1	4.9
Up Capture Ratio	101.9	100.0
Down Capture Ratio	102.9	100.0
Sharpe Ratio (geo)	0.0	0.0 c
Information Ratio (geo)	-0.1	Setta 0.0
Tracking Error	0.4	0.0 🕰
Correlation	1.0	1.0

me Period: 1/1/2013 to 12/31/2017 Vanguard Inflation-Protected Secs I 0.4 BBgBarc US Treasury US TIPS TR USD 0.3 0.2 0.1 0.0 0.0 1.0 2.0 3.0 4.0 5.0 6.0 Std Dev

#### **Rolling Returns (3 Years)**





Source: Morningstar

### **GUGGENHEIM US BANK LOANS**

#### Characteristics

	US Bank Loans Composite	Credit Suisse Leveraged Loan Index
Effective Duration	0.14 years	0.13 years
Average Coupon	4.72%	5.10%
Average Market Price	\$99.13	\$98.75
Average YTM	5.22%	5.96%
Average YTW	2.86%	3.02%
Average OAS	278	339
Average Credit Quality <sup>2</sup>	B+	В
WAL to Worst	1.20 years	1.20 years
No. of Issuers	222	1212

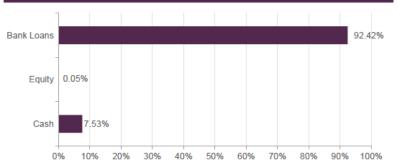
#### Performance & Risk Analysis (Since Inception)

	US Bank Loans Composite (Gross)	Credit Suisse Leveraged Loan Index
Annualized Return	6.95%	5.13%
Excess Return	1.82%	-
Standard Deviation	4.98%	6.27%
Correlation	0.97	1
Information Ratio	0.96	-
Sharpe Ratio	1.17	0.64

#### **Industry Allocation**

	Banking Basic Industry Prokerage Capital Goods Communications Consumer Cyclical Consumer Non Cyclical Electric Energy Finance Companies Insurance Other Financials Other Industry Fechnology Fransportation	Guggenheim 0.00% 2.45% 1.16% 11.20% 7.95% 19.33% 21.31% 2.88% 1.30% 2.91% 1.83% 0.63% 2.67% 15.77% 1.03%	Index 0.33% 5.20% 0.55% 9.06% 14.04% 19.01% 17.68% 2.55% 3.59% 2.29% 1.63% 1.13% 6.36% 13.55% 2.04%		5%	10%	15%	20%	
С	Cash Dther <sup>3</sup>	7.53% 0.04%	2.04% 0.00% 0.97%	Ē					

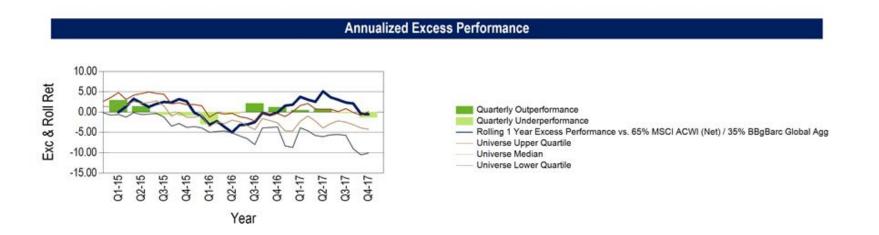
#### **Asset Class Allocation**





Source: Guggenheim

### **WELLINGTON OPPORTUNISTIC**





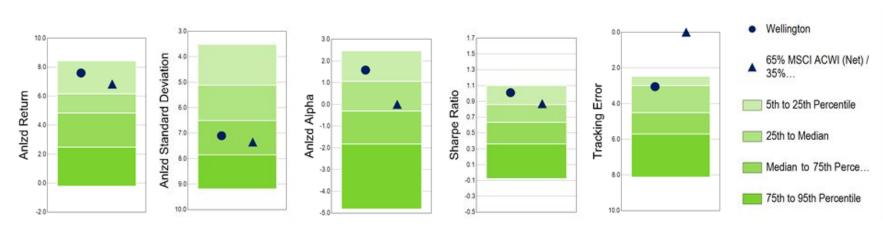
\*Returns are net of fees.



## WELLINGTON OPPORTUNISTIC



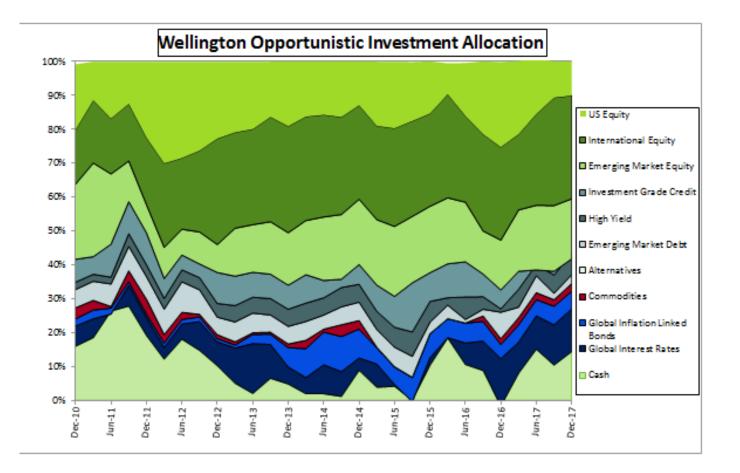
- Wellington
- 65% MSCI ACWI (Net) / 35% BBgBarc Global Agg
- Universe Median
- 68% Confidence Interval
- eV Global TAA Net



#### \*Returns are net of fees.



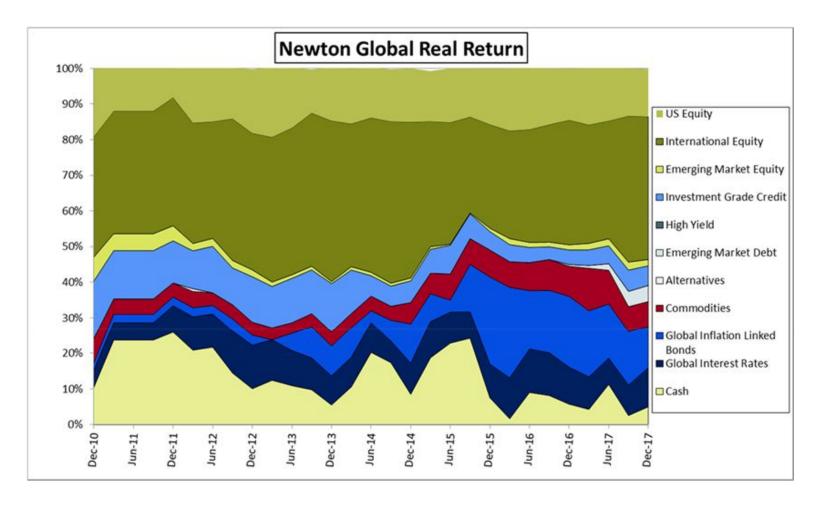
### WELLINGTON OPPORTUNISTIC





Source: Wellington

### **NEWTON GLOBAL REAL RETURN**





Source: Newton

### **ENTRUSTPERMAL FIXED INCOME HOLDINGS**

Inchma	rk 2 (BM2	23:	Barclays	Aggregate	Bond Inde	ex											
an that	71075	51/2/2 15	199.02.03		fonthly P	erforman	ce (%) N			- Alarta - C	11440-002		20-2224	Statistical Analysis	Fund	BM1	BM
Year	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year	Returns			
2017	-0.4%	1.3%	-1.3%	0.9%	0.1%	0.3%	0.7%	0.1%	1.1%	-0.6%	-0.5%	1.5%	3.3%	Annualized Compound ROR	6.3%	8.3%	5.29
2016	-3.0%	-1.196	1.5%	1.5%	0.9%	-0.3%	2.0%	0.4%	-0.7%	0.4%	1.5%	1.2%	4,4%	3 Yr Return	1.2%	11.4%	2.34
2015	0.1%	1.5%	0.5%	-0.2%	0.5%	-1.4%	0.3%	-2.0%	-1.8%	0.7%	-0.4%	-1.9%	-4.0%	5 Yr Return	3.4%	15.8%	2.1
2014	-0.6%	2.3%	0.0%	0.2%	0.9%	1.2%	-0.9%	0.5%	-0.8%	-2.0%6	1.3%	-0.4%	1.5%	Best Month	5.9%	10.9%	-3.4
2013	2.6%	2.1%	1.7%	1.2%	1.6%	-1.9%	1.4%	-0.8%	1.5%	1.5%	1.4%	1.3%	12.4%	Worst Month % Positive Months	71.0%	-16.8%	68.3
011	1.4%	1.4%	0.1%	1.2%	-0.2%	-1.4%	0.3%	-3.0%	-4.0%	1.9%	-0.8%	-1.0%	-4.2%	Risk	7 410 70	64.7 %	0011
010	1.2%	0.7%	2.4%	2.1%	-2.3%	-0.7%	1.0%	0.4%	1.9%	2.1%	0.1%	2.3%	11.7%	Standard Deviation	8.7%	15.0%	3.4
009	1.1%	-0.8%	0.5%	2.8%	5.5%	2.9%	3.3%	2.9%	2.9%	1.2%	1.4%	2.0%	28.7%	3 Yr Standard Deviation	4.1%	10.1%	2.8
1008	-0.7%	0.2%	-1.0%	0.5%	0.8%	0.3%	-1.8%	-1.2%	-4.0%	-7.4%	-2.8%	-2.0%	-17.5%	5 Yr Standard Deviation	4.2%	9.5%	2.8
	1000		1000			20000		2.56.52						Sharpe Ratio (3.5%)	0.4	0.4	0.
														Sortino Ratio (7.0%)	-0.1	0.1	-0.
utper	form BM	I in Up P	larkets	Outperf	form BM	n Down H	larkets		D	stributio	n of Ret	arns		Downside Deviation (7.0%)	7.7%	11.0%	2.7
0%				100%				80 p						Max Drawdown	-36.8%	-50.9%	-3.6
											-			Months In Maximum Drawdown	5	16	7
0%				10%				70						Months To Recover	33	37	2
12%				80%			_	60					_	Comparison To Benchmark(s)			
2%			-	20%										Monthly Alpha		0.3%	0.6
0%				60%				10 SO						Annualized Alpha		4.0%	7.4
24		- 22						5 40			n Hi-		_	Beta		0.3	(0.
				50%				2 20					_	Correlation		0.5	(0.
0%				47%				1.0.12						R-Squared		24.0%	0.2
0%				20%				20			100000		_	Annual Returns			
12%				22%				10					_	2017-(YTD)	3.3%	21.8%	3.5
2%				10%								_ 0		2016	4,4%	12.0%	2.7
				10%						4 11	1 1 2 2	1 8 8	01.00	2015	-4.0%	1.4%	0.6
	58P 500 (TR)		ys Apprepate	04	SAP SOC (TR)	Barclays /			8 8 5	-16	4160		8	2014	1.5%	13.7%	5.9
		- Be	nd Index			Bond	Index			140	m Range (%)			2013	12.4%	32.4%	-2.0
Dist.	Return P					044202					- Charles Charles		_	2012 Latest Returns	10.3%	16.0%	4.2
RISK/	Return P	ronie				_		Underw	ater Dra	wdowns				Last Month	1.5%	1.1%	0.5
95								-			-		-	Last 3 Months	0.4%	6.6%	0.4
										1		·		Last Year	3.3%	21.8%	3.5
2%				T	al Flund Docume In		-1296 -			1				2-Year	3.9%	16.8%	3.1
				N.V.			-2298.			N I	M ./	1		3-Year	1.2%	11.4%	2.3
2%						112		<b>–</b> 1			N I			4-Year	1.2%	12.0%	3.2
1						8	-32%				11			5-Year	3.4%	15.8%	2.1
				A SAP 1	100 (77) 001	8			1.1		11			Drawdown Analysis	and the second second		
6%							-40%		N		V			1	-36.8%	-50.9%	-3.8
							100							2	-17.7%	-44.7%	-3.7
5%				+ Berch	nya Appragata Box	ad Index	-52%				1			3	-10,1%	-15.4%	-3.6
							47%							4	-8.0%	-8.4%	-3.3
100				1				1000	1000	100 10	1004		3007	5	-2.9%	-6.8%	-3.0
25	476 576		6 12% 24%														

### **ENTRUSTPERMAL FIXED INCOME HOLDINGS**

	General Fun	d Informatio	n	Strategy In	nformation		
Fund Name	EnTrustPermal Fixed Inc	ome Holdings		Current A	llocation		
Management Company	EnTrustPermal			Event Driven	39%		
Location	New York, NY			Fixed Income – Hedge	31%		
Firm AUM	\$20.9 Billion	Strategy	Fund of Fund	Fixed Income - Developed Markets	19%		
Strategy	\$779.9 Million	Sub-	Multi-Strategy	Global Macro	1%		
AUM Portfolio	Robert Kaplan, Clark	Strategy Direct or		Fixed Income - Emerging Markets	1%		
Managers	Fenton, Javier Dyer	FOF	FOF	Cash and Other	9%		
	Τe	erms		Attrib	ution		
Share Class	-				10		
Minimum Investment	\$1 million			1106 1020	0.01%		
Management Fee	0.95%			Macro Managers	0.02%		
Incentive Fee	None						
Hurdle Rate	None			Fixed Income Hedge	1.92%		
High Water Mark	None				0.48%		
Subscription	Monthly				-		
Redemption	Monthly with 20 days			Fixed Income Emerging Markets <sup>-0.6</sup>	0.00%		
Lock-Up	None						
	Investme	ent Strategy		Fixed Income Developed Markets <sup>-0.36</sup>	0.11%		
that employs a bets on events,	come Holdings features a p unique combination of fixed and nimble, liquid macro s hancer and a good diversif	d-income spread trategies. It is p	ositioned as both a	Event Driven	4.13%		
				¥ear to Date	Month to Date		

For more information please see NEPC's Investment Due Diligence Report and Operational Due Diligence Report

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### LIGHTHOUSE GLOBAL LONG/SHORT

nchma	k 1 (BM)	L):	S&P 500	(TR)													
nchma	k 2 (BM)	2):	Barclays	Aggregate	Bond Inde	ex											
					tonthly P		ce (%) N	let of Fe	15					Statistical Analysis	Fund	BM1	81
fear	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year	Returns			
017	1.5%	0.2%	1.0%	-0.5%	-0.3%	0.1%	0,7%	1.0%	0.0%	2.0%	-0.6%	1.0%	6.4%	Annualized Compound ROR	6.0%	8.5%	4.
016	-3.6%	-0.7%	-0.4%	0.5%	1.0%	0.3%	1.7%	-0.2%	1.0%	-0.9%	1.2%	0.3%	0.0%	3 Yr Return	4.5%	11.4%	2
015	1.0%	1.0%	1.6%	-0.5%	1.1%	0.2%	0.4%	-0.8%	-1.0%	2.2%	0.0%	1.7%	7.2%	5 Yr Return	7.7%	15.8%	2
014	0.9%	1.8%	-1.7%	-2.0%	1.2%	1.9%	-0.5%	1.7%	-0.1%	0.3%	1.2%	0.6%	5.3%	Best Month	3.3%	10.9%	3
013	3.2%	0.5%	2.7%	1.5%	1.0%	1.0%	2.2%	-0.3%	2.2%	1.2%	1.1%	2.4%	20.5%	Worst Month	-6.4%	-16.8%	-2
012	1.7%	1.7%	1.6%	1.2%	-3.7%	0.5%	0.1%	1.1%	1.3%	-0.1%	0.8%	0.4%	6.7%	% Positive Months	69.2%	67.9%	66
011	-0.2%	1.2%	0.7%	2.1%	-1.1%	-1.5%	0.6%	-3.1%	-0.6%	1.7%	-1.0%	-0.6%	-1.9%	Risk			
010	0.0%	0.3%	1.9%	0.6%	-2.4%	-1.7%	1.7%	-0.6%	1.3%	1.8%	0.2%	2.1%	5.1%	Standard Deviation	5.3%	13.7%	3.
009	0.3%	-0.5%	1.1%	1.3%	2.3%	0.7%	1.6%	1.4%	1.5%	-0.9%	0.3%	0.9%	10.2%	3 Yr Standard Deviation	3.0%	10.1%	2
008	-3.2%	1.2%	-4.7%	1.5%	2.8%	-0.5%	-1.4%	-0.3%	-6.4%	-2.0%	-0.6%	0.0%	-13.1%	5 Yr Standard Deviation	4.1%	9.5%	2
														Sharpe Ratio (3.5%)	0.5	0.4	
														Sortino Ratio (7.0%)	-0.2	0.1	
utper	form BM	l in Up Þ	larkets	Outper	form BH i	in Down I	larkets		D	stributio	in of Ret	urns		Downside Deviation (7.0%)	4.4%	10.2%	2
×				200%			_	60 T	_					Max Drawdown	-15.2%	-50.9%	-3
24			-	100	_									Months In Maximum Drawdown	16	16	
-								50			1			Months To Recover	25	37	
~				87%										Comparison To Benchmark(s)			
2%				79%									-	Monthly Alpha		0.3%	0
2%				60%				3						Annualized Alpha		3.9%	6.
24				-				2 20					-	Beta		0.2	()
25								2						Correlation		0.6	(0
-				476				20						R-Squared Annual Returns		37.6%	0.
2%				32%										an and an	6.44		
2%				20%				10		- I	10000			2017-(YTD)	6.4%	21.8%	3.
24				129						_00			1.1	2016	0.0%	12.0%	2
								1		7 7	1 1 1 2	1 4 4	2	2015	7.2%	1.4%	0
	SAP 100 (TR)	Barcle	vi Aggregate	0%	SAP 505 (TR)	Berley	aproprie	1.1	4 4	3.6	4.0		1	2014	5.3%	13.7%	5
		80	nd Index			Bond	Index			Aut.	m Range (%)			2013 2012	20.5%	32.4%	-2
Disk /	Return P	-						Hadamu	atos Des	wdowns				Latest Returns	6.7%	16.0%	
	Keturn P	Torne						onderw	ater bra	woowns				Last Month	1.0%	1.1%	0
276				1			0% 100				-	-		Last 3 Months	2.5%	6.6%	0
100				-					14	A.				Last Year	6.4%	21.8%	3.
-					Nouse Circles Long	Short	-50%		M					2-Year	3.1%	16.8%	3
-				Fund	UN.		-20%		1	./ 1				3-Year	4.5%	11.4%	2
76										<b>N</b> .				4-Year	4.7%	12.0%	3
	-						-30%							5-Year	7.7%	15.8%	2
6%				A 58P	SOL (TR)	1			11					Drawdown Analysis		- Milling and	
5%							-42%		V					1	-15.2%	-50.9%	-3
-							222		V					2	-5.6%	-8.4%	-3
-	•			+ Rect	leye. Appropria Ros	of botto	-50%							3	-4.6%	-6.6%	-3
							-60%							4	-3.7%	-4.7%	-2
							00 M					* *	10 10	5	-3.6%	-4.0%	-1

### LIGHTHOUSE GLOBAL LONG/SHORT

	General Fund	I Information	1
Fund Name	Lighthouse Global Long/Sl	hort Fund	
Management Company	Lighthouse Investment Pa	rtners, LLC	
Location	Palm Beach, FL		
Firm AUM	\$10.4 billion	Strategy	Fund of Fund
Strategy AUM	\$1.8 billion	Sub- Strategy	Long/Short Equity
Portfolio Managers	Ethan Baron	Direct or FOF	FOF
	Ter	ms	
Share Class			
Minimum Investment	\$1 million		
Management Fee	1.15%		
Incentive Fee			
Hurdle Rate	None		
High Water Mark	Yes		
Subscription	Monthly		
Redemption	Quarterly (60 days notice	e) or Monthly (90	) days notice)
Lock-Up	None		



Attribution

#### **Investment Strategy**

Lighthouse's Global Long/Short Fund is a global portfolio of 20-30 separately managed accounts with industry sector and country specialist managers. The geographical allocations are similar to the MSCI World Index (30%-75% Americas, 10%-35% Europe, 5%-35% Asia).

The Fund targets returns greater than 10% over market cycles with 6%-8% volatility and an equity beta of 0.2-0.4 to the MSCI World Index.

Sector exposure and contribution RADE \$1.6% Net Gross 0.9% 47% 24% Energy Real Estate Discretionary Staplet Other WR <sup>III</sup> 0.03% 0.03% 0.01% 0.03% 0.06% 0.045 0.06% 0.03% 0.02% 0.01% 0.00% 0.01% QTD " 0.81% 0.00% 0.27% 0.97% 2,24% 0.54% 0.01% 0.41% 0.25% 0.12% 0.02% -1.22%



For more information please see NEPC's Investment Due Diligence Report and Operational Due Diligence Report

60%

50% 40% 30% 20% 10%

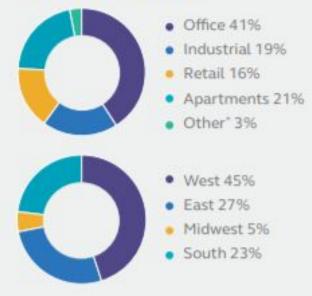
0% -10%

## **PRINCIPAL U.S. PROPERTY**

### 4Q2017 key statistics

Inception date	January, 1	982
Gross asset value	\$9.63 bil	lion
Net asset value	\$7.18 bil	lion
Number of investme	nts	142
Number of markets		44
Core portfolio occup	ancy"	93%
Cash to gross assets	2	.3%
Leverage ratio**	22	.4%





\*Consists of hotel (2%) and land (1%) exposure. Photo above: 601 New Jersey, Washington, D.C.



Source: Principal



NEPC, LLC

### **GLOSSARY OF TERMS**

Alpha - Measures the relationship between the fund performance and the performance of another fund or benchmark index and equals the excess return while the other fund or benchmark index is zero.

Alpha Jensen - The average return on a portfolio over and above that predicted by the capital asset pricing model (CAPM), given the portfolio's beta and the average market return. Also known as the abnormal return or the risk adjusted excess return.

Annualized Excess Return over Benchmark - Annualized fund return minus the annualized benchmark return for the calculated return.

Annualized Return - A statistical technique whereby returns covering periods greater than one year are converted to cover a 12 month time span.

**Beta** - Measures the volatility or systematic risk and is equal to the change in the fund's performance in relation to the change in the assigned index's performance.

Information Ratio - A measure of the risk adjusted return of a financial security, asset, or portfolio.

#### Formula:

(Annualized Return of Portfolio - Annualized Return of Benchmark)/Annualized Standard Deviation(Period Portfolio Return – Period Benchmark Return). To annualize standard deviation, multiply the deviation by the square root of the number of periods per year where monthly returns per year equals 12 and quarterly returns is four periods per year.

**R-Squared** – Represents the percentage of a fund's movements that can be explained by movements in an index. R-Squared values range from 0 to 100. An R-Squared of 100 denotes that all movements of a fund are completely explained by movements in the index.

Sharpe Ratio - A measure of the excess return or risk premium per unit of risk in an investment asset or trading strategy.

**Sortino Ratio** - A method to differentiate between good and bad volatility in the Sharpe Ratio. The differentiation of up and down volatility allows the calculation to provide a risk adjusted measure of a security or fund's performance without upward price change penalties.

#### Formula:

Calculation Average (X-Y)/Downside Deviation (X-Y) \* 2 Where X=Return Series X Y = Return Series Y which is the risk free return (91 day T-bills) Standard Deviation - The standard deviation is a statistical term that describes the distribution of results. It is a commonly used measure of volatility of returns of a portfolio, asset class, or security. The higher the standard deviation the more volatile the returns are.

#### Formula:

(Annualized Return of Portfolio – Annualized Return of Risk Free) / Annualized Standard Deviation (Portfolio Returns)

**Tracking Error** - Tracking error, also known as residual risk, is a measure of the degree to which a portfolio tracks its benchmark. It is also a measure of consistency of excess returns. Tracking error is computed as the annualized standard deviation of the difference between a portfolio's return and that of its benchmark.

#### Formula:

Tracking Error = Standard Deviation  $(X-Y) * \sqrt{(\# of periods per year)}$ Where X = periods portfolio return and Y = the period's benchmark returnFor monthly returns, the periods per year = 12For quarterly returns, the periods per year = 4

**Treynor Ratio** - A risk-adjusted measure of return based on systematic risk. Similar to the Sharpe ratio with the difference being the Treynor ratio uses beta as the measurement of volatility.

#### Formula:

(Portfolio Average Return - Average Return of Risk-Free Rate)/Portfolio Beta

Up/Down Capture Ratio - A measure of what percentage of a market's returns is "captured" by a portfolio. For example, if the market declines 10% over some period, and the manager declines only 9%, then his or her capture ratio is 90%. In down markets, it is advantageous for a manager to have as low a capture ratio as possible. For up markets, the higher the capture ratio the better. Looking at capture ratios can provide insight into how a manager achieves excess returns. A value manager might typically have a lower capture ratio in both up and down markets, achieving excess returns by protecting on the downside, whereas a growth manager might fall more than the overall market in down markets, but achieve above-market returns in a rising market.

UpsideCapture = TotalReturn(FundReturns)/TotalReturns(BMReturn) when Period Benchmark Return is > = 0

DownsideCapture = TotalReturn(FundReturns)/TotalReturns(BMReturn) when Benchmark <0

Data Source: InvestorForce



### INFORMATION DISCLAIMER AND REPORTING METHODOLOGY

#### **Information Disclaimer**

- Past performance is no guarantee of future results.
- All investments carry some level of risk. Diversification and other asset allocation techniques are not guaranteed to ensure profit or protect against losses.
- Some index returns displayed in this report or used in calculation of a policy, allocation or custom benchmark may not be available from the source or may be preliminary and subject to change.
- NEPC's source for portfolio pricing, calculation of accruals, and transaction information is the plan's custodial bank. Information on market indices and security characteristics is received from other sources external to NEPC. While NEPC has exercised reasonable professional care in preparing this report, we cannot guarantee the accuracy of all source information contained within.
- This report is provided as a management aid for the client's internal use only. Performance contained in this report does not constitute a recommendation by NEPC.
- This report may contain confidential or proprietary information and may not be copied or redistributed to any party not legally entitled to receive it.

#### **Reporting Methodology**

- The client's custodian bank is NEPC's preferred data source unless otherwise directed. NEPC reconciles custodian data to manager data. If the custodian cannot provide accurate data, manager data may be used.
- Trailing time period returns are determined by geometrically linking the holding period returns, from the first full month after inception to the report date. Rates of Return are annualized when the time period is longer than a year. Performance is presented gross and/or net of manager fees as indicated on each page.
- For managers funded in the middle of a month, the "since inception" return will start with the first full month, although actual inception dates and cash flows are taken into account in all Composite calculations.
- This report may contain forward-looking statements that are based on NEPC's estimates, opinions and beliefs, but NEPC cannot guarantee that any plan will achieve its targeted return or meet other goals.



### AGENDA ITEM SUMMARY

1. NAME OF ITEM: Performance Review – Operating Fund

- 2. INITIATED BY: Kelly Martin, Chair
- **3. BOARD INFORMATION**: X

**BOARD ACTION:** 

4. OUTCOME: Primary Outcomes: Enhance fiscal positioning **BOARD POLICY:** Section 709 - Investments

#### 5. BACKGROUND:

Enclosed for your information is the executive summary performance report for the Operating Fund portfolio for the quarter ended December 31, 2017.

Kelly Regan and Jay Roney of NEPC will provide a brief review at the March 8, 2018 Investment Committee meeting.

### FOURTH QUARTER 2017 INVESTMENT REVIEW

### UNIVERSITY OF MAINE SYSTEM OPERATING FUND

March 8, 2018

Jay E. Roney, Partner Kelly Regan, Senior Consultant



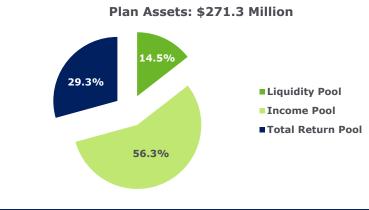
BOSTON | ATLANTA | CHARLOTTE | CHICAGO | DETROIT | LAS VEGAS | PORTLAND | SAN FRANCISCO

# **EXECUTIVE SUMMARY**

NEPC, LLC —

### **EXECUTIVE SUMMARY**

#### ASSET ALLOCATION



	QTR (%)	FYTD (%)	1 YR (%)	3 YR (%)	5 YR (%)	7 YR (%)	10 YR (%)
COMPOSITE	1.0	2.0	4.4	2.3	2.1	2.4	2.4
ALLOC. INDEX	1.1	2.3	4.7	2.6	2.5	2.5	

#### PLAN COMMENTS

#### Asset Allocation

The Fund's assets as of December 31, 2017 were \$271.3 million. This represents a \$25.3 million increase from the previous quarter.

The Liquidity Pool (14.5% v 25.0%), Income Pool (56.3% v 50.0%) and Total Return Pool (29.3% v 25.0%) are all within allowable ranges. Throughout the year, asset allocation will change based on cash inflows and outflows. NEPC reviews this on a monthly basis.

#### Performance (Net of Fees)

The Fund returned 1.0% during the  $4^{\text{th}}$  quarter and 4.4% for the one year period.

The rate of return assumption for the portfolio in 2017 was 4.0% and the Operating Fund exceeded this calendar year-to-date. It is important to note that there will be volatility around these expected returns each year.

#### **RECENT ACTIONS/RECOMMENDATIONS**

#### **Recent Actions**

The System implemented a portfolio rebalance in September to bring asset allocation in-line with policy targets.

#### **Recommendations**

NEPC has provided information surrounding asset allocation under separate cover.

#### **Investment Manager Updates**

Newton and Vanguard had announcements during the  $4^{\mbox{th}}$  quarter; no action is recommended.

### **INVESTMENT MANAGER UPDATES**

Investment Options	Manager Changes/ Announcements (Recent Quarter)	NEPC Due Diligence Committee Recommendations
<b>Vanguard</b> Vanguard Total World Stock Index	Yes	No Action
<b>Newton Investment Management</b> Newton Global Real Return USD	Yes	No Action



# **TOTAL PLAN PERFORMANCE DETAII**

	Market Value (\$)	% of Portfolio	Policy %	3 Mo (%)	Fiscal YTD (%)	1 Yr (%)	2 Yrs (%)	3 Yrs (%)	5 Yrs (%)	7 Yrs (%)	10 Yrs (%)
Operating Funds Composite	271,320,272	100.0	100.0	1.0	2.0	4.4	4.0	2.3	2.1	2.4	2.4
Allocation Index				1.1	2.3	4.7	3.8	2.6	2.5	2.5	
Liquidity Pool Composite	39,289,864	14.5	25.0	0.2	0.5	0.9	0.6	0.5	0.4	0.3	0.6
State Pool	19,094,610	7.0		0.3	0.6	1.0	0.8	0.6	0.5	0.4	0.7
BOA General Fund	4,157,744	1.5		0.0	0.0	0.0	0.0	0.0	0.0		
Federated Gov't Obligations	585,841	0.2		0.2	0.5	0.7					
JP Morgan US Gov't Money Market Fund	15,451,669	5.7		0.1	0.4	0.7					
Citi 3mth Treasury Bill				0.3	0.5	0.8	0.6	0.4	0.2	0.2	0.3
Income Pool Composite	152,660,085	56.3	50.0	0.3	0.9	2.2	2.8	2.1	1.8	2.3	2.9
Income Research + Management	81,183,721	29.9	26.7	-0.2	0.1	0.9	1.2	1.1	0.9		
BBgBarc US Govt/Credit 1-3 Yr. TR				-0.2	0.1	0.8	1.1	0.9	0.8	1.0	1.9
BlackRock Strategic Income Opportunities	20,427,669	7.5	6.7	0.9	2.4	4.9	4.2				
3-Month Libor Total Return USD				0.4	0.7	1.3	1.0	0.8	0.6	0.5	0.8
Loomis Sayles Bank Loans	20,396,760	7.5	6.7	0.9	1.8	3.1	5.3	3.8	3.3	3.9	3.8
Loomis Bank Loans Custom Index				1.1	2.1	3.4	5.4	4.3	4.1	4.5	4.9
Vanguard Total Bond Market Instl' Fund	14,958,229	5.5	5.0	0.4	1.1	3.6	3.1	2.2	2.0	3.1	
BBgBarc US Aggregate TR				0.4	1.2	3.5	3.1	2.2	2.1	3.2	4.0
Vanguard Inflation-Protected Securities	15,693,706	5.8	5.0	1.2	2.0						
BBgBarc US TIPS TR				1.3	2.1	3.0	3.8	2.0	0.1	2.9	3.5
Total Return Pool Composite	79,370,323	29.3	25.0	3.2	5.9	12.9	10.1	5.3	5.1	5.2	4.6
Lighthouse	14,100,668	5.2	5.0	2.9	4.9	7.3	3.7				
Credit Suisse Long Shrt Eqt USD				3.3	6.4	13.4	4.7	4.3	7.1	5.1	4.0
Newton Global Real Return	20,029,513	7.4	6.3	0.7	0.6	4.3					
60% MSCI ACWI (Net)/ 40% BBgBarc Global Agg				3.9	7.8	17.1	11.2	6.5	6.8	6.1	4.3
PIMCO All Asset	20,546,994	7.6	6.3	3.1	6.5	14.0	13.7	5.6	3.7	5.1	5.3
Blended Index				1.0	2.4	5.6	5.9	3.9	3.3	4.6	4.9
Vanguard Total World Stock Index	24,693,148	9.1	7.5	5.6	11.2	24.2	16.2	9.9			
FTSE Global All Cap Index				5.9	11.5	24.2	16.3	9.9	11.4	8.8	4.3

### **TOTAL PLAN PERFORMANCE DETAIL**

Notes:

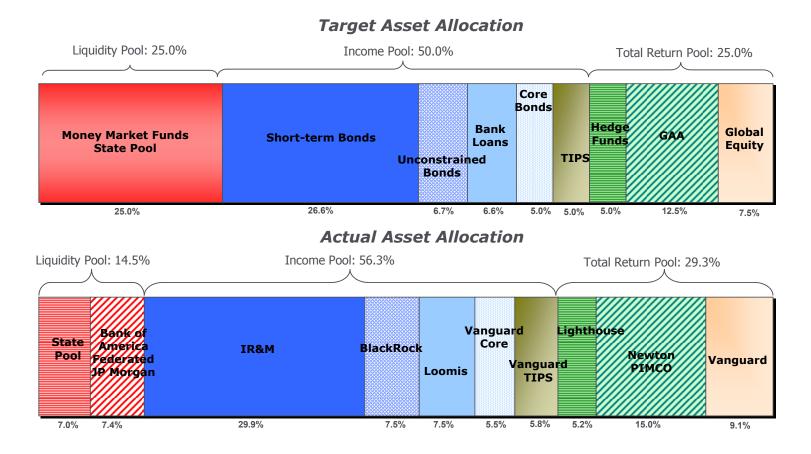
Returns are net of manager fees. The inception date for the allocation index is 07/01/2009 Fiscal YTD begins 7/1 Blended Index: 40% BC Aggregate / 30% BC U.S. TIPS 1-10YR / 10% S&P 500 / 10% BC High Yield / 10% JPM EMBI+ Loomis Bank Loans Custom Index blends performance of "S&P/LSTA Leveraged Loan Index" before 9/1/2014 and "S&P/LSTA Leveraged BB Loan Index" after 9/1/2014. Composite excludes external loans.



# PLAN SUMMARY AND STATISTICS

NEPC, LLC -

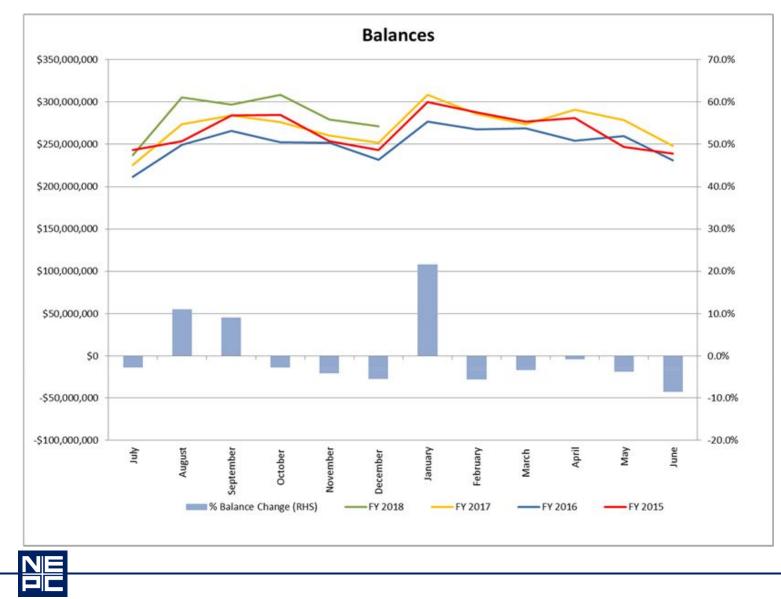
# **TOTAL FUND ASSET ALLOCATION**



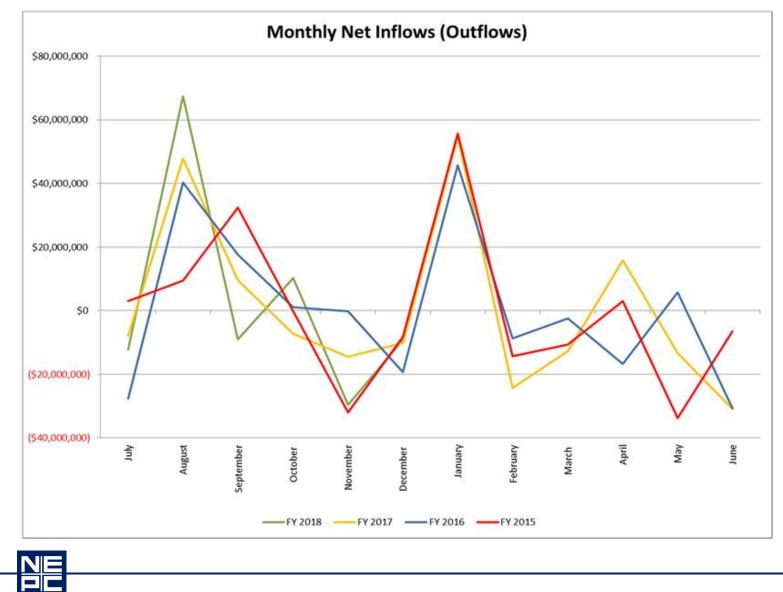
\*May not add up to 100% due to rounding

5.1

### **BALANCES AND MONTHLY CHANGES**



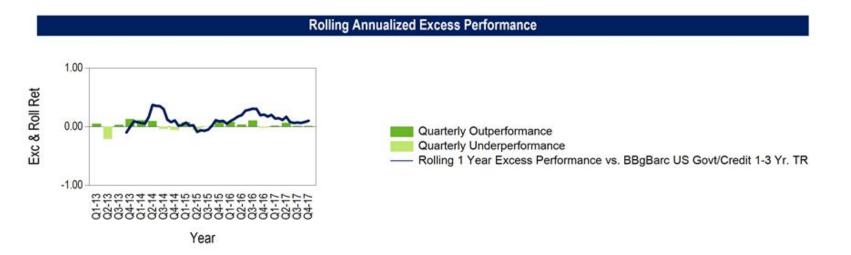
### **MONTHLY NET INFLOWS (OUTFLOWS)**

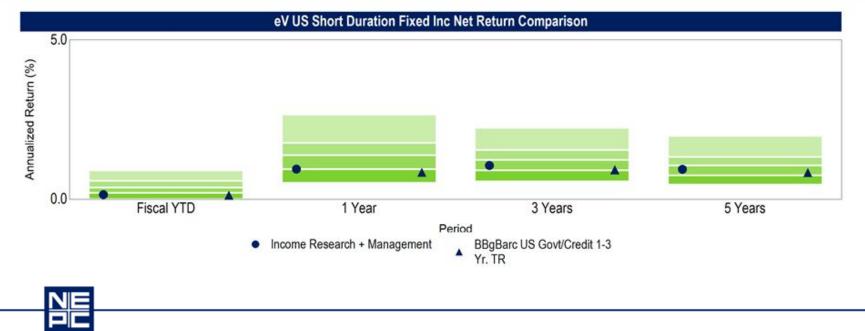


# MANAGER ANALYSIS

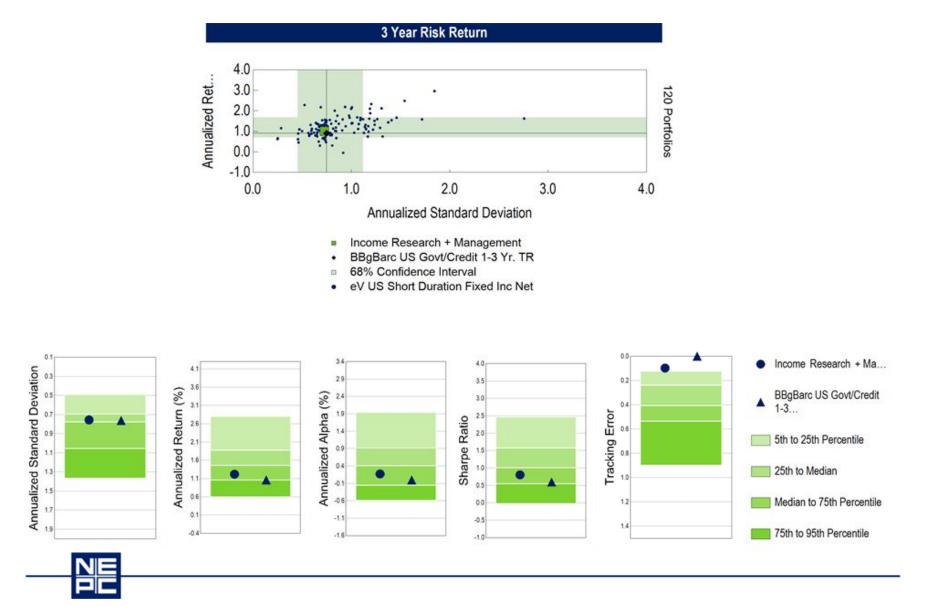
NEPC, LLC —

### **INCOME RESEARCH + MANAGEMEN**<sup>•</sup>

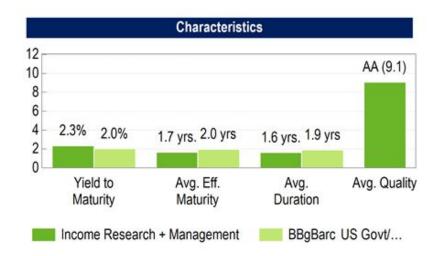


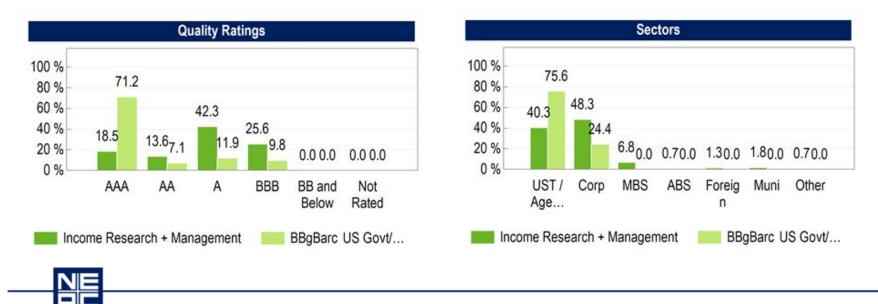


# **INCOME RESEARCH + MANAGEMENT**



# **INCOME RESEARCH + MANAGEMENT**





# **BLACKROCK STRATEGIC INCOME**



Rolling Returns (3 Years)



-BlackRock Strategic Income Opps Instl

Calendar Year Returns										
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
BlackRock Strategic Income Opps Instl		25.2	13.4	-0.7	9.9	3.3	3.9	-0.3	3.6	4.9
ICE BofAML USD 3M Dep OR CM YId USD	2.8	0.7	0.3	0.3	0.4	0.3	0.2	0.3	0.8	1.3



Source: Morningstar

### LOOMIS SAYLES BANK LOANS

### HOLDINGS BY INDUSTRY (%)

Healthcare	10.3
Technology	10.0
Consumer Cyclical Services	7.0
Retailers	5.0
Building Materials	4.9
Media Entertainment	4.3
Pharmaceuticals	3.5
Financial Other	3.5
Industrials - Other	3.4
P&C	3.4
Cable Satellite	3.2
Chemicals	3.1
Electric	2.7
Automotive	2.6
Food & Beverage	2.6
Restaurants	2.4

Environmental	2.0	Aerospace/Def
Gaming	1.9	Other Utility
Packaging	1.8	Home Constru
Consumer Products	1.5	Airlines
Wireless	1.4	Construction 1
Leisure	1.3	Brokerage
Wirelines	1.2	Entertainment
Transportation Services	1.1	Conglomerates
Metals and mining	0.9	Independent
Midstream	0.8	Banking
Internet & Data	0.8	Cash & Equiva
Lodging	0.8	
Diversified Manufacturing	0.7	
Health Insurance	0.7	
Supermarkets	0.6	
Oil Field Services	0.6	

Aerospace/Defense	0.6
Other Utility	0.5
Home Construction	0.5
Airlines	0.5
Construction Machinery	0.3
Brokerage	0.3
Entertainment	0.3
Conglomerates	0.2
Independent	0.2
Banking	0.2
Cash & Equivalents	6.2

**TOP FIVE HOLDINGS (%)** 

Burger King Corporation

3.4

Energy Transfer Equity, L.P.

CREDIT QUALITY (%)

	Portfolio ]	&P/LST everage oan Ind
AA	0.0	0.0
A	0.0	0.0
BBB	5.0	10.6
BB	44.8	31.5
В	42.4	48.3
CCC & Lower	1.2	6.2
Not Rated	0.3	3.4
Cash & Equivalents	6.2	0.0
Second Lien	0.0	3.7
Avg. Credit Quality	BB-	B4

**SECTOR DISTRIBUTION (%)** 

	Portfolio
Industrial	82.5
Financial	8.1
Utility	3.3
Cash & Equivalents	6.2

COUNTRY DISTRI	BUTION (%)
	Portfolio
United States	92.4
Canada	4.2

Other

Reflects the credit ratings assigned by Standard & Poors, If shown, the S&P! LSTA US BB Ratings Loan Index would be rated 100% BB.

Change Healthcare Holdings, Inc.	0.8
Hub International Limited	0.7
Sedgwick Claims Management Services, Inc.	0.7

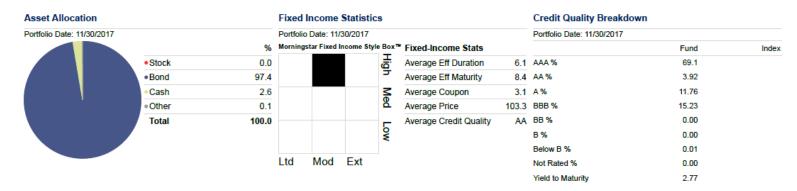
Portfolio

1.1

0.8

Source: Loomis Sayles

### **VANGUARD TOTAL BOND MARKET I**





Top Holding	s
-------------	---

	Detail Holding Type	Portfolio Weighting %
reasury Note 2.125%	BOND - GOV'T/TREASURY	0.49
reasury Note 2%	BOND - GOV'T/TREASURY	0.46
reasury Note 2.625%	BOND - GOV"T/TREASURY	0.44
ie Mae Jumbos TBA 3.5%	BOND - GOV'T AGENCY PASS-THRU	0.44
reasury Note 1.375%	BOND - GOV'T/TREASURY	0.43
reasury Note 1.75%	BOND - GOV'T/TREASURY	0.42
reasury Note 1.625%	BOND - GOV'T/TREASURY	0.40
reasury Note 3.625%	BOND - GOV'T/TREASURY	0.40
reasury Note 1.75%	BOND - GOV'T/TREASURY	0.39
reasury Note 1%	BOND - GOV'T/TREASURY	0.38



Source: Morningstar

### **VANGUARD TOTAL BOND MARKET I**

#### Risk & Return Characteristics (5 Years)

Risk & Return Illustration (5 Years)



#### Rolling Returns (3 Years)



ouronaal roar notarito																				
	2008	Rank	2009	Rank	2010	Rank	2011	Rank	2012	Rank	2013	Rank	2014	Rank	2015	Rank	2016	Rank	2017	Rank
Vanguard Total Bond Market Index I	5.2	9	6.1	89	6.6	70	7.7	11	4.2	83	-2.1	67	5.9	30	0.4	28	2.6	62	3.6	55
BBgBarc US Agg Bond TR USD	5.2		5.9		6.5		7.8		4.2		-2.0		6.0		0.5		2.6		3.5	



# **VANGUARD INFLATION PROTECTED SECURITIES**

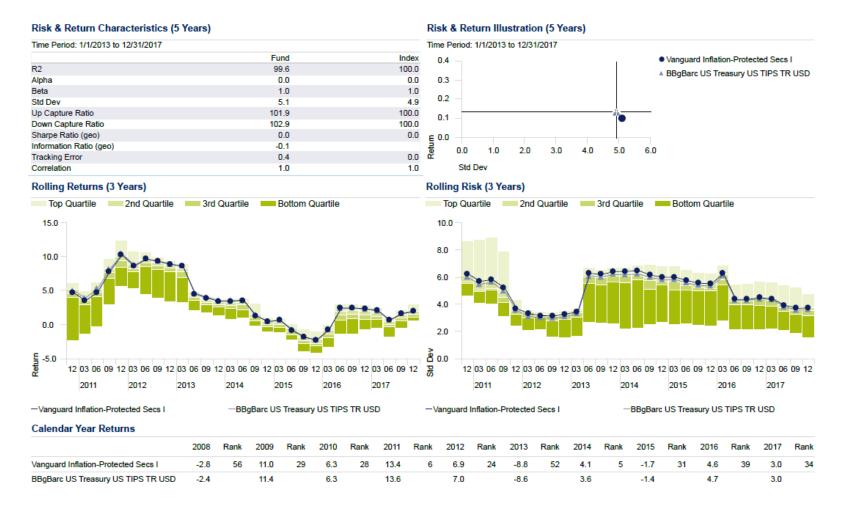


Historical Sector Allocations (10 Years)

**Top Holdings** 



# **VANGUARD INFLATION PROTECTED SECURITIES**





Source: Morningstar

# LIGHTHOUSE GLOBAL LONG/SHORT

	ark 1 (BM)	5	S&P 500		E 9232												
Benchma	ark 2 (BM	:):	Barclays		Bond Ind									Statistical Analysis	Fund	BM1	8
Year	Jan	Feb	Har	Apr	fonthly P May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year	Returns	Fund	BMI	
2017	1.5%	0.2%	1.0%	-0.5%	-0.3%	0.1%	0.7%	1.0%	0.0%	2.0%	-0.6%	1.0%	6.4%	Annualized Compound ROR	6.0%	0.5%	4.
2016	-3.6%	-0.7%	-0.4%	0.5%	1.0%	0.3%	1.7%	-0.2%	1.0%	-0.9%	1.2%	0.3%	0.0%	3 Yr Return	4.5%	11.4%	2.
2015	1.0%	1.0%	1.6%	-0.5%	1.1%	0.2%	0.4%	-0.8%	-1.0%	2.2%	0.0%	1.7%	7.2%	5 Yr Return	7.7%	15.8%	2.
2014	0.9%	1.8%	-1.7%	-2.0%	1.2%	1.9%	-0.5%	1.7%	-0.1%	0.3%	1.2%	0.6%	5.3%	Best Month	3.3%	10.9%	3.
2013	3.2%	0.5%	2.7%	1.5%	1.0%	1.0%	2.2%	-0.3%	2.2%	1.2%	1.1%	2.4%	20.5%	Worst Month	-6.4%	-16.0%	-2
2012	1.7%	1.7%	1.6%	1.2%	-3.7%	0.5%	0.1%	1.1%	1.3%	-0.1%	0.8%	0.4%	6.7%	% Positive Months	69.2%	67.9%	66
2011	-0.2%	1.2%	0.7%	2.1%	-1.1%	-1.5%	0.6%	-3.1%	-0.6%	1.7%	-1.0%	-0.6%	-1.9%	Risk			
2010	0.0%	0.3%	1.9%	0.6%	-2.4%	-1.7%	1.7%	-0.6%	1.3%	1.8%	0.2%	2.1%	5.1%	Standard Deviation	5.3%	13.7%	3.
2009	0.3%	-0.5%	1.1%	1.3%	2.3%	0.7%	1.6%	1.4%	1.5%	-0.9%	0.3%	0.9%	10.2%	3 Yr Standard Deviation	3.8%	10.1%	2.
2008	-3.2%	1.2%	-4.7%	1.5%	2.8%	-0.5%	-1.4%	-0.3%	-6.4%	-2.0%	-0.6%	0.0%	-13.1%	5 Yr Standard Deviation	4.1%	9.5%	2.
														Sharpe Ratio (3.5%)	0.5	0.4	
														Sortino Ratio (7.0%)	-0.2	0.1	-
Outpe	rform BN	in Up M	larkets	Outper	form BH i	n Down I	Harkets		Di	stributio	n of Ret	ims		Downside Deviation (7.0%)	4.4%	10.2%	2.
100%		and the second		100%		and the second sec		40 p	1000	olalifa (M	ant and a	1000	-	Max Drawdown	-15.2%	-50.9%	-3
92%				10%										Months In Maximum Drawdown	16	16	
6								50						Months To Recover	25	37	1
80%				875			-							Comparison To Benchmark(s)			
20%			_	72%				40					_	Monthly Alpha		0.3%	0.
60%				62%				1						Annualized Alpha		3.9%	6.
52%				10%				5 30					_	Beta		0.2	(0
								1						Correlation		0.6	(0
40%				476				20					1	R-Squared		37.6%	0.
32%				32%			-	33342						Annual Returns			
20%				27%				10						2017-(YTD)	6.4%	21.8%	3.
10%				10000					-	-00				2016	0.0%	12.0%	2.
				17%						7 17	0 1	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	8	2015	7.2%	1.4%	0.
0% L	SBP 500 (TR)	Bartley	vi Aggregate	06	SBP 500 (TR)	-	Approprie	01.0	96	4 A	1.62	Sur Sur	8	2014	5.3%	13.7%	5.
		80	nd Index		see see (red	Bond	Index			Ret.	m Range (%)			2013	20.5%	32.4%	-2
-														2012 Latest Returns	6.7%	16.0%	4.
Risk/	Return P	rofile				_		Underw	ater Dra	wdowns					1.00		
9%				1			-		_				-	Last Month	1.0%	1.1%	0.
-	-			*			1	• • V		A.				Last 3 Months Last Year	6.4%	21.8%	3.
8%							-12%		N	N	19			2-Year	3,1%	16.0%	3.
				Pund	Nouse Chillel Long	SHORT .			- <b>L</b> -					2-tear 3-Year	4.5%	11.4%	2.
5 74							-39%			M '				4-Year	4.7%	12.0%	3.
-	-					1	-30% -							5-Year	7,7%	15.8%	2.
4 m	-			A 1987 1	500 (770)	)	0.00		11					Drawdown Analysis	F 1 7 30	1.01070	-
1						100	-40%		V					1	-15.2%	-50.9%	-3
24							1.000		V					2	-5.6%	-8,4%	-3
2243				+ fert	eyt Appropriate Bor	d John	-52%							3	-4.6%	-6.6%	-3
**														4	-3.7%	-4.7%	-2.
100							-62%	8 8 I	5 5 1			2 2	2 20	5	-3.6%	-4.0%	-1
3%		N 25	10% 12%	24%									2.3				
	Annualiza	Standard Dev	notes				-	Lighthouse Ge	tel Long-Short I	Fund, L.P.	_	- SMP 500 (TH	0				

# LIGHTHOUSE GLOBAL LONG/SHORT

	General Fund	I Information							
Fund Name	Fund Name Lighthouse Global Long/Short Fund								
Management Company	Lighthouse Investment Pa	rtners, LLC							
Location	Palm Beach, FL								
Firm AUM	\$10.4 billion	Strategy	Fund of Fund						
Strategy AUM	\$1.8 billion	Sub- Strategy	Long/Short Equity						
Portfolio Managers	Ethan Baron	Direct or FOF	FOF						
Terms									
Share Class									
Minimum Investment	\$1 million								
Management Fee	1.15%								
Incentive Fee									
Hurdle Rate	None								
High Water Mark	Yes								
Subscription	Monthly	Monthly							
Redemption	Quarterly (60 days notice	Quarterly (60 days notice) or Monthly (90 days notice)							
Lock-Up	None								



Attribution

5.1

#### **Investment Strategy**

Lighthouse's Global Long/Short Fund is a global portfolio of 20-30 separately managed accounts with industry sector and country specialist managers. The geographical allocations are similar to the MSCI World Index (30%-75% Americas, 10%-35% Europe, 5%-35% Asia).

The Fund targets returns greater than 10% over market cycles with 6%-8% volatility and an equity beta of 0.2-0.4 to the MSCI World Index.

Sector exposure and contribution RADA \$1.6% Net Gross 0.9% 47% 24% Energy Real Estate Discretionary Staplet Other WR<sup>II</sup> 0.03% 0.03% 0.01% 0.03% 0.06% 0.045 0.06% 0.03% 0.02% 0.01% 0.00% 0.01% QTD <sup>III</sup> 0.81% 0.00% 0.27% 0.97% 0.24% 0.54% 0.01% 0.41% 0.25% 0.12% 0.02% -1.22%



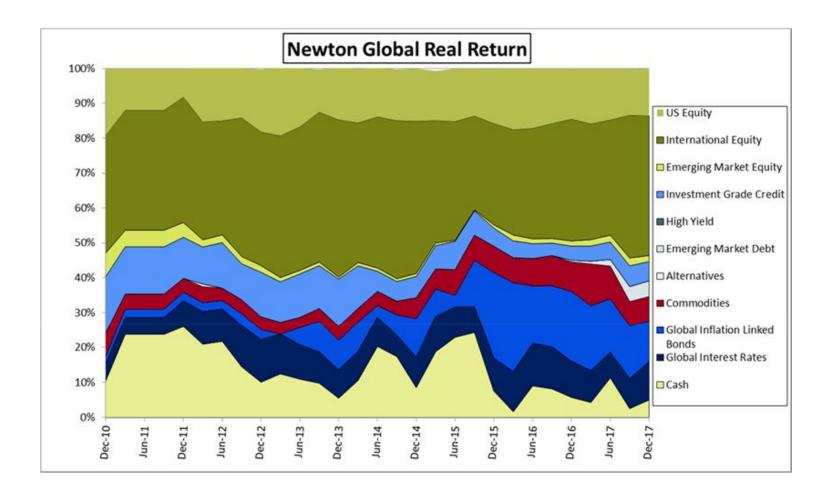
For more information please see NEPC's Investment Due Diligence Report and Operational Due Diligence Report

60%

50% 40% 30% 20% 10%

0% -10%

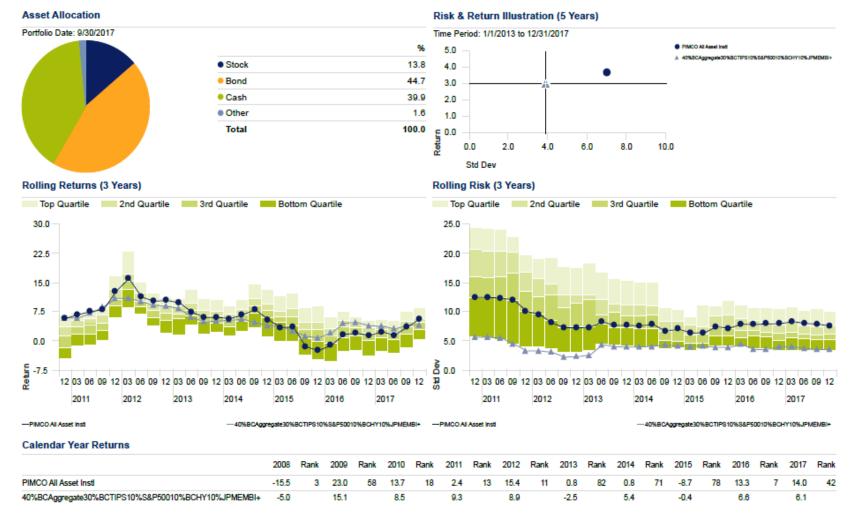
### **NEWTON GLOBAL REAL RETURN**





Source: Newton

# **PIMCO ALL ASSET**





Source: Morningstar

# **PIMCO ALL ASSET**

Fund Number	736 All Asset															
	Fund															
Total Fund Net Assets (SUS MM)	19,771.4															
	6/30/2014	9/30/2014	12/31/2014	3/31/2015	6/30/2015	5/30/2015	12/31/2015	3/31/2016	6/30/2016	9/30/2016	12/31/2016	3/31/2017	6/30/2017	9/30/2017	11/30/2017	12/31/201
Third Pillar	78,71%	71.02%	74,17%	85,29%	85.75%	85.46%	81,91%	85,26%	81.04%	78.31%	74.27%	72,48%	70.05%	69,73%	70.02%	70.82%
									2	4						
Emerging Markets Equities	12.81%	13.05%	11:83%	13.66%	13.67%	13.09%	14:11%	20.24%	22.17%	20.70%	18.77%	18:42%	17,50%	17.09%	17.35%	17.76%
RAE Fundamental Emerging Markets Fund	1910 - 1910 - 1		1.00					2.98%	4.22%	4.71%	4.63%	3.99%	4.47%	5.11%		
RAE Fundamental PLUS EMG Fund	5.99%	4.69%	4.12%	4.75%	4.73%	4.41%	4.65%	5.96%	6.11%	5.07%	3.39%	3.19%	3.70%	4.73%		
RAE Low Volatility PLUS EMG Fund	6.80%	8.34%	7.70%	8.92%	8.94%	8.68%	9.46%	11.29%	11.83%	10.91%	10.74%	11.24%	9.33%	7.25%		
EqS Emerging Markets Fund	0.02%	0.02%	0.02%	-		-					-					
Commodities and REITs	8.76%	8.19%	9.89%	9.05%	6.36%	6.10%	5.52%	7,21%	5.53%	5.49%	5.25%	5.51%	8.29%	10.02%	10.29%	10.66%
CommoditiesPLUS™ Strategy Fund	3.03%	3.58%	3.06%	2.88%	2.19%	1.93%	1.68%	4,14%	3.12%	3.33%	3.47%	3.22%	4.05%	4.99%		
CommodityRealReturn Strategy Fund®	1.66%	3.00%	3.97%	3.90%	2.18%	1.88%	1.62%	1.52%	0.89%	0.77%	0.53%	0.56%	1.05%	1.04%		
RealEstateRealReturn Strategy Fund	4.06%	1.60%	2.86%	2.31%	1.99%	2.29%	2.23%	1.54%	1.53%	1.39%	1.26%	1.73%	3.19%	3.99%		
Emerging Markets Bonds	19.86%	20.32%	18.63%	20.82%	22.45%	22.15%	20.83%	22.27%	17.67%	18.30%	19.97%	20.92%	20.55%	20.20%	20.02%	20.11%
Emerging Local Bond Fund	7.42%	9.50%	9.10%	9.00%	9.79%	9.42%	8.48%	9.50%	6.94%	7.33%	6.98%	7.09%	6.76%	6.55%	Construction of the	
Emerging Markets Currency Fund	7.10%	8.33%	9.05%	11.50%	12.29%	12.33%	11.94%	12.77%	10.73%	10.97%	12.99%	13.83%	13.80%	13.65%		
Emerging Markets Bond Fund	3.90%	1.92%	0.47%	0.24%	0.29%	0.32%	0.32%	10.1110	10.1070	10.0174	12.00%	10.0076	-	10.0070		
Emerging Markets Corporate Bond Fund	1.43%	0.57%	0.20%	0.07%	0.07%	0.08%	0.09%	-			-	-	-			
Eredit	21.84%	11.55%	14.21%	14,95%	15.23%	16.08%	15.32%	16.65%	17/72%	18-22%	17.46%	15.40%	14.08%	12.74%	12.68%	12.40%
	and the second s	0.43%	2.64%	2.85%	2.88%		2.53%	3.72%	2.90%	2.56%	2.35%	1.87%	1.01%	0.60%	12.00 N	100000
High Yield Fund	1.11%					3.11%										
High Yield Spectrum Fund	3.69%	2.66%	2.90%	3.07%	3.20%	3.60%	3.84%	4.25%	4.67%	4.68%	4.64%	4.06%	2.50%	1.57%		
ncome Fund	10.28%	6.51%	6.21%	5.90%	6.01%	6.47%	6.34%	6.93%	7.51%	8.19%	7.63%	6.44%	6.62%	6.55%		
Diversified Income Fund	3.21%	0.09%	0.10%	0.03%	0.21%	0.24%	0.24%	0.25%	0.57%	0.51%	0.49%	0.54%	0.15%	0.00%		
Low Duration Income Fund	1.75%	0.28%	0.06%	0.29%	0.33%	0.37%	0.29%		-							
Senior Floating Rate Fund	1.79%	1.60%	2.30%	2.82%	2.61%	2.28%	2.07%	1.50%	2.06%	2.28%	2.34%	2.49%	3.81%	4.02%		
Convertible Fund				-		-			-			-		-		
European Convertible Fund		*		×			*0			1.4		1.00				
Global Bonds	1,21%	0.34%	0.35%	0.55%	1.07%	1.24%	1.17%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Foreign Bond Fund (Unhedged)	0.26%	0.29%	0.30%	0.30%	0.30%	0.31%	0.29%			1.4						
Global Advantage Strategy Fund	0.95%	0.04%	0.05%	0.23%	0.76%	0.93%	0.88%					1.000				
Global Bond Fund (Unhedged)		-		-		-						(10)				
Inflation Linked Bonds	0.90%	2.67%	2.73%	7.87%	7.88%	7.66%	7.90%	5.73%	3.21%	3.48%	3.85%	3.60%	3.97%	3.86%	3.74%	3.75%
Real Return Fund	0.29%	1.24%	1.38%	1.31%	1.29%	1.19%	0.81%	0.00%	0.18%	2.77%	3,19%	3.25%	3.53%	3.44%		
Real Return Asset Fund	0.53%	1.34%	1.27%	6.49%	6.50%	6.40%	6.99%	5.61%	2.91%	0.59%	0.54%	0.43%	0.44%	0.42%		
Global Advantage® Inflation-Linked Bond ETF	0.08%	0.08%	0.08%	0.08%	0.08%	0.09%	0.10%	0.12%	0.12%	0.12%	0.12%	0.12%	-	-		
Alternative Strategies	13.34%	14.87%	16.33%	18.36%	19.09%	19.12%	17.05%	13.15%	14.74%	12.12%	8.98%	8.43%	5.65%	5.82%	5.95%	6.15%
Inconstrained Bond Fund	2.53%	2.18%	1.79%	2.75%	2.44%	2.32%	2.08%	1,80%	1.96%							
Credit Absolute Return Fund	2.78%	1.10%	0.76%	0.52%	0.44%	0.39%	0.23%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%		
Mortgage Opportunities Fund	0.55%	0.57%	0.61%	0.65%	0.66%	0.75%	0.74%	0.79%	0.78%	0.73%	0.74%	0.72%	0.72%	0.71%		
RENDS Managed Futures Strategy Fund	0,16%	0.18%	0.19%	0.20%	0.20%	0.24%	0.26%	0.30%	0.29%	0.29%	0.30%	0.29%	0.28%	0.28%		
EqS Long/Short Fund	0.47%	0.47%	0.49%	0.36%	0.25%	0.18%	-	-	-		-		v.ev.r.			
RAE Worldwide Long/Short PLUS Fund			3.08%	6.53%	7.49%	7.93%	7.96%	6.42%	7.28%	6.90%	5.73%	5.03%	3.06%	2.96%		
RAE Fundamental Advantage PLUS Fund	2.62%	4.90%	4.84%	3.93%	3.75%	3.25%	2.62%	1.69%	2.20%	2.02%	1.06%	1.29%	1.59%	1.87%		
RAE Worldwide Fundamental Adv PLUS Fund	4.24%	5.47%	4.57%	3.42%	3.86%	4.07%	3.16%	2.16%	2.23%	2.18%	1.15%	1.10%	1.0010	1.51.76		



Source: PIMCO

# **PIMCO ALL ASSET**

	6/30/2014	9/30/2014	12/31/2014	3/31/2015	6/30/2015	9/30/2015	12/31/2015	3/31/2016	6/30/2016	9/30/2015	12/31/2016	3/31/2017	6/30/2017	5/30/2017	11/30/2017	12/31/201
Second Pillar	9.05%	15.65%	13.80%	4.95%	6.15%	6.81%	10.75%	4.87%	10.63%	12.82%	14.67%	16.12%	20.07%	21.03%	20.53%	19.85%
US Core Bonds	3.10%	4.59%	4.58%	2.91%	3.17%	3.78%	3.66%	3.88%	6.28%	7.31%	4.63%	5.00%	7/74%	8.35%	8.23%	7.21%
Total Return Fund	3.07%	2.37%	2.25%	1.04%	1.39%	1.65%	1.65%	1.22%	3.41%	4.47%	1.92%	2.56%	4.44%	5.70%	1. J.S.	11
Investment Grade Corporate Bond Fund	0.02%	2.02%	2.34%	1.87%	1.78%	2.12%	2.01%	2.66%	2.87%	2.85%	2.76%	3.24%	3.26%	2.66%		
Montgage-Backed Securities Fund			-			-							-	-		
GNMA Fund		14									(a)		-			
US Long Maturity Bonds	4.52%	10.94%	7.70%	1:20%	1.52%	1.94%	2.51%	0.28%	2.55%	2.10%	5.30%	7.68%	8.63%	0.62%	8.61%	8.70%
Extended Duration Fund							1.4		0.42%	0.25%	1.51%	2.25%	2.91%	3.05%		a la sector de la
Long-Term US Government Fund	0.27%	5.79%	3.91%	0.00%	0.00%	0.00%	0.00%	0.00%	1.18%	1.06%	2.41%	4.18%	4.42%	4.28%		
Long Term Credit Fund	4.20%	3.35%	1.93%	0.50%	0.57%	0.77%	0.88%	0.27%	0.27%	0.17%	0.17%	0.12%				
Long Duration Total Return Fund	0.35%	1.80%	1.86%	0.77%	0.95%	1.16%	1.42%	0.00%	0.68%	0.62%	1.20%	1.14%	1.30%	1.29%		
Short-Term Bonds	1.13%	0.02%	1.52%	0.77%	1.46%	1.09%	4.81%	0.71%	1.80%	3.40%	4.59%	2.65%	3.73%	4.06%	3.69%	3.975
Low Duration Fund	0.94%	0.26%	0.53%	0.24%	0.87%	0.41%	1.54%	0.19%	1.26%	2.38%	2.44%	2.26%	3.37%	3.72%	in the second	
Low Duration Exchange Traded Fund	0.20%	0.21%	0.22%	0.23%	0.24%	0.29%	0.19%									
Short Term Fund	0.00%	0.00%	0.00%													
Government Money Market Fund			0.80%	0.33%	0.35%	0.42%		0.54%	0.54%	1.02%	2.26%	0.38%	0.37%	0.33%		
Money Market Fund							3.13%									
Net Short Duration Instruments	-0.01%	-0.16%	-0.02%	-0.03%	-0.01%	-0.02%	-0.04%	-0.01%	0.00%	0.00%	-0.01%	0.00%	-0.01%	0.00%		
First Pillar	12.24%	13.34%	12.03%	9.76%	8.10%	7.73%	7.32%	9.87%	8.33%	8.87%	11.06%	11.40%	9.88%	9.24%	9.44%	9.30%
US Equities	1,12%	2.41%	4.03%	2.78%	2.38%	2.17%	1.53%	0.61%	0.55%	0.23%	0.25%	0.25%	0.25%	0.26%	0.27%	0.27%
RAE Fundamental PLUS Fund	0.03%	0.03%	0.55%	0.20%	0.21%	0.22%			1.4							
RAE Low Volatility PLUS Fund	0.41%	1.72%	2.70%	1.93%	1.74%	1.65%	1.21%	0.51%	0.55%	0.23%	0.25%	0.25%	0.25%	0.26%		
RAE Fundamental PLUS Small Fund	0.65%	0.63%	0.74%	0.64%	0.43%	0.30%	0.32%		1000		1.1	100 g 100	1000			
StocksPLUS® Small Fund	0.02%	0.02%	0.02%		-											
Fundamental IndexPLUS™			0.00%					-								
StocksPLUS® Fund	0.00%	0.00%	0.00%											1.4		
StocksPLUS® Absolute Return Fund	0.01%	0.01%	0.01%								1.0					
Developed ex-US Equities	11.12%	10.93%	8.00%	6197%	6.73%	5.55%	5.79%	9.35%	7/78%	8.65%	10.81%	11.15%	9.62%	6-96%	9.17%	9.03
RAE Fundamental PLUS Intl Fund	3.16%	3.07%	3.01%	1.71%	1.60%	1.47%	1.51%	1.61%	1.56%	1.89%	2.51%	2.88%	3.45%	3.52%		
RAE Low Volatility PLUS Intl Fund	5.73%	5.65%	3.79%	4.22%	4.13%	4.08%	4.24%	4.72%	3.35%	3.97%	5.31%	4.95%	2.50%	1.73%		
StocksPLUS® International Fund (USD-Hedged)	0.01%	0.01%	0.01%				0.05%	2.76%	2.58%	2.64%	2.83%	2.93%	2.94%	2.98%		
StocksPLUS® International Fund (Unhedged)	0.02%	0.02%	0.02%					0.27%	0.29%	0.16%	0.16%	0.40%	0.73%	0.76%		
EqS Global Dividend Fund	0.01%	0.01%	0.01%	1.000				1000	1.000							
EqS Pathfinder Fund	2.19%	2.18%	1.16%	1.04%			1.2									



Source: PIMCO

# **VANGUARD TOTAL WORLD STOCK INDEX I**

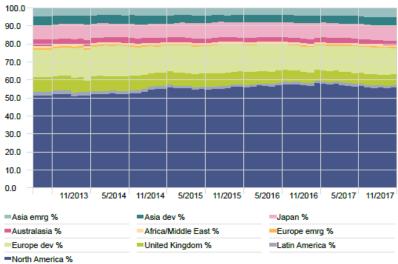
Holdings Based Style Trail (5 Years) Time Period: 3/31/2013 to 11/30/2017 Glan ē P Core-Val Core Core-Grth High-Grth Deep-Val Vanguard Total World Stock Index I #FTSE Global All Cap TR USD

Portfolio Statistics			Market Capitalization Breakdown								
	Fund	Index	Portfolio Date: 11/30/2017								
# of Holdings	7,889	7,788		Fund	Index						
% Asset in Top 10 Holdings	8.5	8.5	Market Cap Giant %	45.5							
Turnover Ratio %	10.0		Market Cap Large %	30.7							
P/E Ratio	19.4	19.3	Market Cap Mid %	18.1							
P/B Ratio	2.2	2.2	Market Cap Small %	5.0							
LT Earn Growth	10.4	10.3	Market Cap Micro %	0.7							
Hist Earn Growth	2.1	1.8	Average Market Cap	37,927.8							
12 Mo Yield	2.1		Equity Region Developed %	92.3							
			Equity Region Emerging %	7.7							

Attribution (Quarter)

#### Market Capitalization Breakdown

#### Historical Country Allocations (5 Years)



#### Portfolio Benchmark Portfolio Benchmark Allocation Selection Active Weights Weights Return Return Effect Effect Return Consumer Discretionary 11.79 0.00 7.91 0.25 0.00 0.25 Consumer Staples 8.01 0.00 6.11 0.02 0.00 0.02 5.82 6.91 0.06 0.06 Energy 0.00 0.00 Financials 17.03 5.97 0.01 0.00 0.01 0.00 Health Care 10.53 2 15 -0.42 0.00 -0.42 0.00 Industrials 11.48 0.00 5.42 -0.06 0.00 -0.06 16.73 0.00 8.18 0.39 0.00 0.39 Information Technology Materials 5.60 0.00 7.42 0.09 0.00 0.09 Real Estate 3.75 0.00 4.00 -0.07 0.00 -0.07 Telecommunication Services 2.71 0.00 2.49 -0.10 0.00 -0.10 Utilities 0.47 3.04 0.00 -0.17 0.00 -0.17 Unclassified 0.05 0.00 8.23 0.00 0.00 0.00 Attribution Total 96.54 0.00 5.89 0.00 0.00 0.00 0.00 Cash 1.33 Bond 0.06 0.00 Other 0.36 0.00 Missing Performance 1.72 0.00 Total 100.00 0.00 Reported Total 5.63 5.91 0.00 Expense Ratio 0.02 Residual(Reported - Attribution + Expense) -0.24



Source: Morningstar

# **VANGUARD TOTAL WORLD STOCK INDEX I**

8.2

97.6

101.0

1.3

-0.9

0.4

1.0



Time Period: 1/1/2013 to 12/31/2017

R2

Alpha

Beta

Std Dev

Up Capture Ratio

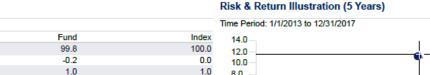
Down Capture Ratio

Sharpe Ratio (geo)

Tracking Error

Correlation

Information Ratio (geo)



8.3

100.0

100.0

1.3 E 0.0

0.0 æ

1.0

8.0

6.0

4.0

2.0

0.0

Std Dev

Rolling Risk (3 Years)

2.0

4.0

6.0

Rolling Returns (3 Years)



	2008	Rank	2009	Rank	2010	Rank	2011	Rank	2012	Rank	2013	Rank	2014	Rank	2015	Rank	2016	Rank	2017
Vanguard Total World Stock Index I			33.7	44	13.1	46	-7.7	48	17.4	40	23.0	63	4.0	34	-1.9	54	8.8	18	24.2
FTSE Global All Cap TR USD	-42.2		37.5		14.8		-7.6		17.2		23.9		4.5		-1.7		9.0		24.4



Vanguard Total World Stock Index I

▲ FTSE Global All Cap TR USD

8.0

10.0

# APPENDIX

NEPC, LLC

### **GLOSSARY OF TERMS**

**Alpha** - Measures the relationship between the fund performance and the performance of another fund or benchmark index and equals the excess return while the other fund or benchmark index is zero.

Alpha Jensen - The average return on a portfolio over and above that predicted by the capital asset pricing model (CAPM), given the portfolio's beta and the average market return. Also known as the abnormal return or the risk adjusted excess return.

Annualized Excess Return over Benchmark - Annualized fund return minus the annualized benchmark return for the calculated return.

Annualized Return - A statistical technique whereby returns covering periods greater than one year are converted to cover a 12 month time span.

Beta - Measures the volatility or systematic risk and is equal to the change in the fund's performance in relation to the change in the assigned index's performance.

Information Ratio - A measure of the risk adjusted return of a financial security, asset, or portfolio.

#### Formula:

(Annualized Return of Portfolio - Annualized Return of Benchmark)/Annualized Standard Deviation(Period Portfolio Return – Period Benchmark Return). To annualize standard deviation, multiply the deviation by the square root of the number of periods per year where monthly returns per year equals 12 and quarterly returns is four periods per year.

**R-Squared** – Represents the percentage of a fund's movements that can be explained by movements in an index. R-Squared values range from 0 to 100. An R-Squared of 100 denotes that all movements of a fund are completely explained by movements in the index.

Sharpe Ratio - A measure of the excess return or risk premium per unit of risk in an investment asset or trading strategy.

**Sortino Ratio** - A method to differentiate between good and bad volatility in the Sharpe Ratio. The differentiation of up and down volatility allows the calculation to provide a risk adjusted measure of a security or fund's performance without upward price change penalties.

#### Formula:

Calculation Average (X-Y)/Downside Deviation (X-Y) \* 2 Where X=Return Series X Y = Return Series Y which is the risk free return (91 day T-bills) Standard Deviation - The standard deviation is a statistical term that describes the distribution of results. It is a commonly used measure of volatility of returns of a portfolio, asset class, or security. The higher the standard deviation the more volatile the returns are.

#### Formula:

(Annualized Return of Portfolio – Annualized Return of Risk Free) / Annualized Standard Deviation (Portfolio Returns)

**Tracking Error** - Tracking error, also known as residual risk, is a measure of the degree to which a portfolio tracks its benchmark. It is also a measure of consistency of excess returns. Tracking error is computed as the annualized standard deviation of the difference between a portfolio's return and that of its benchmark.

#### Formula:

Tracking Error = Standard Deviation  $(X-Y) * \sqrt{(\# of periods per year)}$ Where X = periods portfolio return and Y = the period's benchmark returnFor monthly returns, the periods per year = 12For quarterly returns, the periods per year = 4

**Treynor Ratio** - A risk-adjusted measure of return based on systematic risk. Similar to the Sharpe ratio with the difference being the Treynor ratio uses beta as the measurement of volatility.

#### Formula:

(Portfolio Average Return - Average Return of Risk-Free Rate)/Portfolio Beta

Up/Down Capture Ratio - A measure of what percentage of a market's returns is "captured" by a portfolio. For example, if the market declines 10% over some period, and the manager declines only 9%, then his or her capture ratio is 90%. In down markets, it is advantageous for a manager to have as low a capture ratio as possible. For up markets, the higher the capture ratio the better. Looking at capture ratios can provide insight into how a manager achieves excess returns. A value manager might typically have a lower capture ratio in both up and down markets, achieving excess returns by protecting on the downside, whereas a growth manager might fall more than the overall market in down markets, but achieve above-market returns in a rising market.

UpsideCapture = TotalReturn(FundReturns)/TotalReturns(BMReturn) when Period Benchmark Return is > = 0

DownsideCapture = TotalReturn(FundReturns)/TotalReturns(BMReturn) when Benchmark <0

Data Source: InvestorForce



### INFORMATION DISCLAIMER AND REPORTING METHODOLOGY

#### **Information Disclaimer**

- Past performance is no guarantee of future results.
- All investments carry some level of risk. Diversification and other asset allocation techniques are not guaranteed to ensure profit or protect against losses.
- Some index returns displayed in this report or used in calculation of a policy, allocation or custom benchmark may not be available from the source or may be preliminary and subject to change.
- NEPC's source for portfolio pricing, calculation of accruals, and transaction information is the plan's custodial bank. Information on market indices and security characteristics is received from other sources external to NEPC. While NEPC has exercised reasonable professional care in preparing this report, we cannot guarantee the accuracy of all source information contained within.
- This report is provided as a management aid for the client's internal use only. Performance contained in this report does not constitute a recommendation by NEPC.
- This report may contain confidential or proprietary information and may not be copied or redistributed to any party not legally entitled to receive it.

#### **Reporting Methodology**

- The client's custodian bank is NEPC's preferred data source unless otherwise directed. NEPC reconciles custodian data to manager data. If the custodian cannot provide accurate data, manager data may be used.
- Trailing time period returns are determined by geometrically linking the holding period returns, from the first full month after inception to the report date. Rates of Return are annualized when the time period is longer than a year. Performance is presented gross and/or net of manager fees as indicated on each page.
- For managers funded in the middle of a month, the "since inception" return will start with the first full month, although actual inception dates and cash flows are taken into account in all Composite calculations.
- This report may contain forward-looking statements that are based on NEPC's estimates, opinions and beliefs, but NEPC cannot guarantee that any plan will achieve its targeted return or meet other goals.



UNIVERSITY OF MAINE SYSTEM

### AGENDA ITEM SUMMARY

- 1. NAME OF ITEM: Asset Allocation Review
- 2. INITIATED BY: Kelly Martin, Chair
- **3. BOARD INFORMATION**:
- 4. OUTCOME: Primary Outcome: Enhance fiscal positioning

**BOARD ACTION: X** 

**BOARD POLICY:** Section 709 - Investments

### 5. BACKGROUND:

Kelly Regan and Jay Roney, with NEPC, will review their total enterprise management approach and discuss asset allocation options. There is one recommendation for the Defined Benefit Pension Fund as outlined below in the proposed resolution.

### 6. TEXT OF PROPOSED RESOLUTION:

That the Board of Trustees, acting through the Investment Committee, approves the following asset allocation recommendations for Pension Fund:

- Reduce the hedge fund allocation by 2.5% (\$750,000) to improve the Fund's liquidity profile and
- Allocate the fund's 2.5% (\$750,000) to an absolute return fixed income manager the Blackrock Strategic Income Opportunities Fund.

### **ASSET ALLOCATION**

# UNIVERSITY OF MAINE SYSTEM

March 7, 2018

Kelly Regan, Senior Consultant Jay Roney, CTP, Partner



BOSTON | ATLANTA | CHARLOTTE | CHICAGO | DETROIT | LAS VEGAS | PORTLAND | SAN FRANCISCO



6.1

# TOTAL ENTERPRISE MANAGEMENT (TEM)

- Organizations require some level of growth on assets to ensure their mission into perpetuity. Growth of assets generally comes from two sources:
  - Investment Returns (internal)
  - Fundraising (external)
- From an investment perspective, volatility and illiquidity themselves are not risks. Misunderstanding the organization's tolerance for risk, however, can have implication for meeting goals and objectives
  - Taking too little risk can result in falling short of goals and objectives
  - Taking too much risk can impair the assets of an organization and impact the organization's operations
- TEM focuses on the investment management decisions of an organization by defining the investment needs of an organization as a function of sources of growth and tolerance for risk
  - To arrive at total return targets, we must first understand the balance between the sources of growth (investment returns, fundraising, other organization-specific growth)
  - To assess tolerance for risk (low to high tolerance), we review the operational needs plus assess the collective risk appetite of the decision makers. Together, we can determine a risk tolerance band for the organization



# ASSESSING THE ASSETS' INFLUENCE ON THE OPERATING BUDGET

- The purpose of endowment assets are to support the mission of the organization
  - Spending policies are imposed to provide structure and to help ensure that the assets exist in perpetuity
  - In most cases, spending growth is a function of asset growth and therefore we focus on investment as a main source of growth for the organization

### • NEPC assessment tools are twofold:

- 1) Determine requisite total return to meet your objectives (base case)
  - Depending on the mix between internal and external growth expectations, a higher total return target may be required to mitigate shortfall risk
- 2) Conduct two surveys to understand the organization's return and risk profile
  - Operational profile to be conducted by Staff
  - Collective return and risk profile of the decision makers' attitude toward the organization's return and risk



# **KEY QUESTIONS TO ASSESS YOUR INVESTMENT PHILOSOPHY**

### • Is there alignment between your investment program and resources?

- What level of complexity do you desire or can you manage effectively?

### How do you define diversification?

 By asset class, factors, or risk? Number of managers, size of mandates? Certain strategies or managers?

### How important are your results relative to peers?

- Ability / desire / level of comfort with being different
- Ask yourself if relative peer performance is a talking point among decision makers

### What are your views on active vs. passive?

- How did you reach your conclusions?
- How static or dynamic are you?

### What are your views on derivatives and leverage?

- Can you determine an optimal portfolio structure without answering this question?
- Are derivatives and leverage acceptable within strategies (private equity, real assets, hedge funds, etc.)?
- Where on the continuum do you stand regarding manager active risk?
  - Broad range from enhanced strategies to benchmark agnostic

### Are you a long term investor?

- How long are you willing to tolerate underperformance relative to targets?
- What are the liquidity needs of the organization and asset base?



### LONG-TERM STRATEGIC GOALS ARE A SERIES OF SHORT-TERM INITIATIVES

### • Do you have limitations on the ability to meet operational budget needs?

- Have you identified the downside revenue?
- Have you identified increasing expenses?
- What does spending volatility do to your operations?

### • Do you have a spending policy, or is it set every year by the Board?

- To what extent has the effective spending rate exceeded 5%

### Are revenues/contributions ongoing?

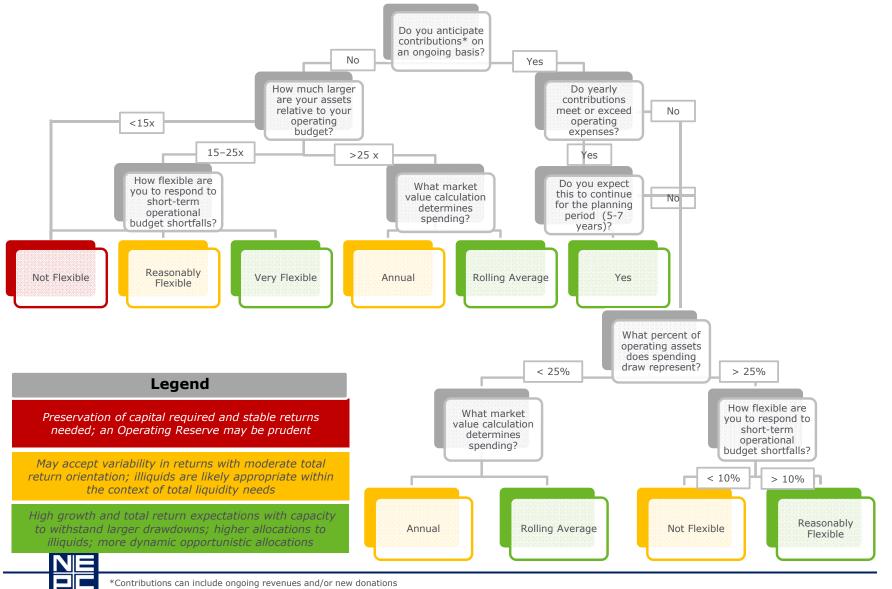
- Are donors sensitive to spending ratio, asset performance, etc?
- Have you received a one-time donation/gift and no additional contributions are expected?

### • Can expenses be identified in advance and do they typically rise with inflation?

- To what extent? This can dramatically change need for inflation sensitive assets
- What percent of your operating budget does your spending draw represent?
  - What is your asset coverage ratio (Assets/Expenses)?
- Do you have contributions that exceed your expenses every year? To what extent can you rely on these contributions?
  - You may have organic growth that inherently changes the risk profile of your assets



# **OPERATIONAL RISK ASSESSMENT**



6.1

### **ORGANIZATIONAL RISK SURVEY**

Choose 1	Our short-term reliance on our assets for our spending draw is significant enough that we need to consider drawdowns and liquidity as the top priorities.	We should take only the amount of risk necessary to ensure that the portfolio meets the return target.	We have a low short-term reliance on our assets and they are intended to last into perpetuity. Therefore can tolerate a higher level of risk (illiquidity, volatility, etc.) than other types of investors.
Choose 1	Over a 1 year period, we could reasonably withstand no more than a 5% drawdown on assets.	Over a 1 year period, we could reasonably withstand a 10% drawdown on assets.	Over a 1 year period, we could reasonably withstand a 20% or more drawdown on assets.
Choose 1	If we experienced another 2008/2009 market environment, we would need to make structural changes to the portfolio, or we could not otherwise navigate through volatile markets and meet our operating needs.	If we experienced another 2008/2009 market environment, we could navigate it by making some defensive changes to the portfolio.	If we experienced another 2008/2009 market environment, we could be opportunistic in nature in order to navigate it well.
NE			

## **INVESTMENT RETURN & RISK SURVEY**

Choose 1	Our expected return should meet our long-term requirements net of inflation. We are acutely sensitive to volatility.	Our expected return should meet our long-term requirements net of inflation. We would seek to balance pursuit of growth with sensitivity to volatility.	Volatility does not concern us much, as long as we are being compensated for risk.
Choose 1	Peer rankings are a good way to gauge our overall performance. Our Board/Investment Committee is sensitive to overall peer rankings.	Peer rankings are a good way to gauge our overall performance, but they are not the only way in which we measure ourselves.	We are willing to look significantly different from our peers in terms of asset allocation and performance, as long as we are meeting our long-term objectives.
Choose 1	We'd like our managers to be benchmark focused but protect on the downside. We have a low tolerance for underperformance, even if a manager is not keeping up in positive markets. We'd prefer to be in a low cost index fund rather than wait a full market cycle for a manager to prove their value add.	We'd like our managers to be benchmark aware and provide reasonable protection. We like allowing managers the flexibility to make decisions, within general guidelines. We can tolerate short-term manager underperformance because we are more sensitive to a manager's total contribution to the portfolio.	We'd like our managers to be benchmark agnostic and/or concentrated. We are less concerned with manager underperformance relative to benchmark if we have high conviction in a manager. We'd rather see managers take large bets that express their conviction in markets.

## **MIP EXPECTED RISK/RETURN**

	Current Allocation (12.31.17)	Policy Targets	Alternative Mix	Endowment Peers
Cash	0%	0%	0%	0%
Large Cap Equities	19%	16%	16%	16%
Small/Mid Cap Equities	6%	6%	6%	6%
Int'l Equities (Unhedged)	12%	13%	13%	16%
Int'l Sm Cap Equities (Unhedged)	4%	4%	4%	0%
Emerging Int'l Equities	3%	4%	4%	4%
Emerging Int'l Sm Cap Equities	4%	4%	4%	4%
Private Equity	1%	2%	2%	11%
Total Equity	49%	47%	47%	57%
Core Bonds	5%	5%	5%	6%
TIPS	8%	8%	8%	5%
Bank Loans	5%	5%	5%	0%
Absolute Return Fixed Income	0%	0%	3%	5%
Total Fixed Income	18%	18%	21%	16%
Private Real Assets	2%	3%	3%	4%
Total Real Assets	2%	3%	3%	4%
Global Asset Allocation	23%	23%	23%	10%
Hedge Funds - Long/Short	6%	6%	6%	7%
Hedge Funds - Credit	3%	3%	0%	7%
Total Multi Asset	32%	32%	29%	23%
Expected Return 5-7 yrs	6.2%	6.3%	6.2%	6.5%
Expected Return 30 yrs	7.3%	7.3%	7.3%	7.6%
Standard Dev	12.5%	12.3%	12.2%	13.1%
Sharpe Ratio (5-7 years)	0.34	0.35	0.35	0.35
Probability of 1-Year Return Under 0%	31.0%	30.6%	30.5%	30.9%
Probability of 1-Year Return Under -5%	16.3%	16.0%	15.7%	16.7%
Probability of 1-Year Return Under -10%	9.8%	9.4%	9.2%	10.3%

Note: Endowment Peer allocation sourced from Greenwich Associates Asset Allocation Trends 2018 report, some assumptions made by NEPC in terms if US, International and Fixed Income allocations

#### **Discussion**

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#### Return goals

- Long-term goal is 7.5%, the 30 year expected return is 7.3% (beta only)
- Spending rate is 4.5%, NEPC inflation assumption is 2.5%

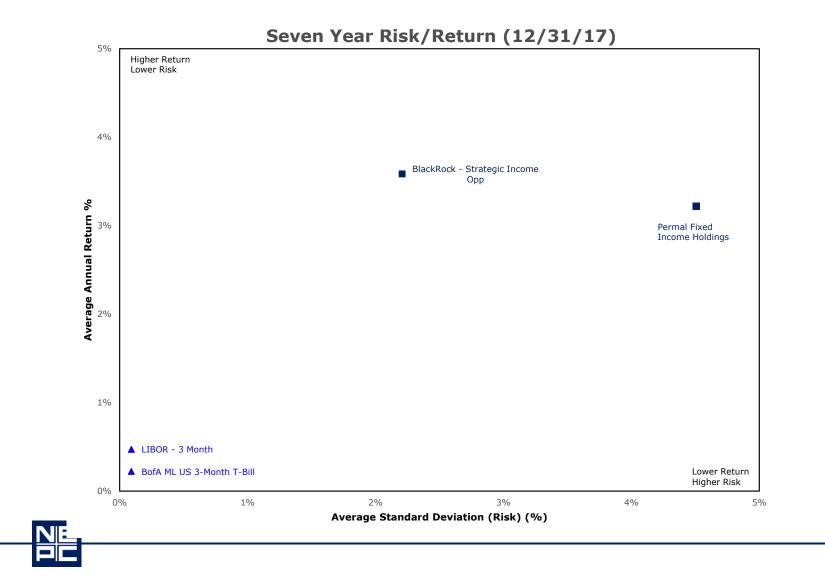
## Continue private market allocation?

- No manager commitments since 2014
- Timber Fund is winding down
- Below targets in both asset classes (3% vs. 5% target)
- May be helpful to achieve the long-term return goal

### **Review hedge fund allocation**

- Performance has been lackluster specifically for EntrustPermal
- Potential to re-allocate to Blackrock (in the Operating Fund)

## **PRODUCT COMPARISON**



## **ABSOLUTE RETURN FIXED INCOME**

- Unconstrained nature allows for broad implementation of best ideas across global fixed income markets
  - Portfolio includes allocations to global interest rates, global credit sectors, securitized assets, emerging markets debt, foreign currencies and derivative markets
  - Ability to underweight risky asset classes when risk premia are unattractive
- Conservative approach that maintains a strict focus on mitigating downside risks
  - Maintains low correlations to global interest rates and turbulent equity markets
  - Ability to deliver an equal or lower volatility compared to traditional fixed income strategies
- May have duration exposure significantly less than the Barclays Aggregate Index
  - This is achieved through the use of futures
- Products generally have a cash or LIBOR benchmark
  - Achieving an absolute/real return target (e.g. LIBOR + 3%) irrespective of the market environment
- Manager skill can add value through asset class rotation and security selection
  - Better, more timely exploitation of market opportunities
  - Provides efficient way to diversify the portfolio without having to hire a large number of niche managers

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## **PENSION FUND**

	Policy Targets	Alternative Mix	Median Peer Allocation
Cash	3%	3%	1%
Large Cap Equities	8%	8%	23%
Small/Mid Cap Equities	4%	4%	4%
Int'l Equities (Unhedged)	7%	7%	16%
Emerging Int'l Sm Cap Equities	3%	3%	2%
Global Equity	0%	0%	6%
Private Equity	0%	0%	4%
Total Equity	22%	22%	55%
Core Bonds	20%	20%	14%
TIPS	7%	7%	0%
High-Yield Bonds	0%	0%	3%
Non-US Bonds (Unhedged)	0%	0%	3%
Bank Loans	5%	5%	0%
US 10 yr Treasuries	0%	0%	0%
Non-US 10 yr Sovereigns (Hedged)	0%	0%	0%
Diversified Fixed Income	0%	0%	0%
Global Multi-Sector Fixed Income	0%	0%	0%
Absolute Return Fixed Income	0%	3%	8%
Private Debt	0%	0%	1%
Total Fixed Income	32%	35%	30%
Real Assets	8%	8%	4%
Commodities	0%	0%	1%
Total Real Assets	8%	8%	6%
Global Asset Allocation	28%	28%	4%
Hedge Funds - Long/Short	5%	5%	4%
Hedge Funds - Credit	3%	0%	0%
Total Multi Asset	35%	33%	8%
Expected Return 5-7 yrs	5.3%	5.2%	5.7%
Expected Return 30 yrs	6.2%	6.2%	7.0%
Standard Dev	8.5%	8.4%	11.8%
Sharpe Ratio (5-7 years)	0.39	0.39	0.32
Probability of 1-Year Return Under 0%	26.7%	26.6%	31.3%
Probability of 1-Year Return Under -5%	9.3%	9.1%	15.3%
Probability of 1-Year Return Under -10%	3.6%	3.5%	9.0%
Probability of 1-Year Return Under -20%	0.1%	0.1%	1.4%

### Regardless of the survey results, NEPC recommends UMS consider reducing hedge funds due to liquidity needs

 Daily valued products preferred given size of portfolio and monthly benefit payments needs

### Consider adding an allocation to absolute return fixed income

 Daily liquid vehicle available and currently utilized in the Operating Fund (Blackrock)

### • Result:

- Maintain return and standard deviation
- Improved liquidity
- Improved fee profile

Note: Median Peer allocation based on data from InvestorForce, some assumptions made by NEPC in terms if US, International and Fixed Income allocations

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## **COMMENTS ON OPERATING FUND**

	Policy Targets
Total Cash Pool	25%
Total Equity	8%
Core Bonds	5%
TIPS	5%
Short Treasuries (1-3 yr)	13%
Short Credit (1-3 yr)	13%
Bank Loans	7%
Absolute Return Fixed Income	7%
Total Income Pool	50%
Global Asset Allocation	13%
Hedge Funds - Long/Short	5%
Global Equity	8%
Total Return Pool	25%
Expected Return 5-7 yrs	3.6%
Expected Return 30 yrs	4.5%
Standard Dev	3.9%
Sharpe Ratio (5-7 years)	0.42
Probability of 1-Year Return Under 1.6%	30.1%
Probability of 1-Year Return Under 0%	17.6%
Probability of 1-Year Return Under -5%	1.3%
Probability of 1-Year Return Under -10%	0.0%

### Question:

 Is the Committee comfortable with the risk return profile today?

## **INFORMATION DISCLAIMER**

- Past performance is no guarantee of future results.
- The goal of this report is to provide a basis for substantiating asset allocation recommendations. The opinions presented herein represent the good faith views of NEPC as of the date of this report and are subject to change at any time.
- Information on market indices was provided by sources external to NEPC. While NEPC has exercised reasonable professional care in preparing this report, we cannot guarantee the accuracy of all source information contained within.
- All investments carry some level of risk. Diversification and other asset allocation techniques do not ensure profit or protect against losses.
- This report is provided as a management aid for the client's internal use only. This report may contain confidential or proprietary information and may not be copied or redistributed to any party not legally entitled to receive it.





UNIVERSITY OF MAINE SYSTEM

## AGENDA ITEM SUMMARY

#### 1. NAME OF ITEM: Environmental, Social and Governance (ESG) Update

- 2. INITIATED BY: Kelly Martin, Chair
- **3. BOARD INFORMATION: X**
- 4. OUTCOME: Primary Outcomes: Enhance fiscal positioning

**BOARD POLICY:** Section 709 - Investments

**BOARD ACTION:** 

#### 5. BACKGROUND:

Enclosed for your information is an update regarding ESG and an overview of the MSCI ESG report.

Kelly Regan and Jay Roney of NEPC will provide a brief review at the March 8, 2018 Investment Committee meeting.





## **UNIVERSITY OF MAINE SYSTEM**

March 8, 2018

Jay E. Roney, Partner Kelly Regan, Senior Consultant



BOSTON | ATLANTA | CHARLOTTE | CHICAGO | DETROIT | LAS VEGAS | PORTLAND | SAN FRANCISCO

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NEPC, LLC

## INTRODUCTION

### • Goals for today's meeting

- Update the Investment Committee on the MIP's Environmental, Social and Governance (ESG) progress
- Provide a summary of MSCI's ESG report

# • The University of Maine System has completed a number of items with regards to impact investing

- Divested from coal securities in all separate account mandates in 2015
- Incorporated ESG language into the Managed Investment Pool (MIP) investment policy statement in September 2016
- Continually monitors fossil fuel exposure in the MIP
- Contracted with MSCI to complete an annual report to evaluate the MIP's equity and fixed income holdings with regards to ESG factors
- Evaluated managers who incorporate ESG considerations into their investment process during manager search review process
  - Bank loan and international small cap equity searches both included managers that incorporate ESG into their investment process

### • Additional information about the MIP portfolio is below:

- The estimated exposure to fossil fuels is roughly 3% as of 9/30/17
- Fourteen out of 17 investment managers are PRI signatories

### • The following slides provide a summary of the MSCI ESG Report

- Overall the MIP's ESG scores have improved versus last year
- This is a result of the Committee's work, changes to managers' holdings and improvements to MSCI's ESG score assessments

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## **MIP PORTFOLIO SUMMARY**

The MIP Overall ESG Score improved by 7% or 0.39 points over the one year time frame

 The overall score of the MIP Portfolio is 5.53 which is in-line with the broad benchmark but falls below the ESG benchmark

	Client Benchmark			t ESG nmark	UMS M	IP 2018	UMS MIP 2017		
Summary	Score	Weight	Score	Weight	Score	Weight	Score	Weight	
ESG Quality Score	5.59	100%	6.42	100%	5.53	100%	5.14	100%	
Absolute Pillar Scores									
Environment	5.37	26%	5.76	26%	5.37	26%	5.29	28%	
Social	4.81	41%	5.27	41%	4.73	41%	4.33	42%	
Governance	5.39	33%	5.70	33%	5.41	33%	5.28	30%	

- The majority of the MIP's holdings are covered by MSCI Research (~86%)
- The analysis excludes Kabouter (funded in November 2017), EntrustPermal (Hedge Fund), Landmark and John Hancock (Private Investments)
- Scores are based on a scale from 0-10 with 10 being the best
- Client Benchmark is 70% MSCI ACWI/30% Barclays Aggregate



Client ESG Benchmark is 70% MSCI ACWI ESG/30% Barclays Aggregate ESG

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## **ENVIRONMENTAL SCORES**

		ent hmark		t ESG hmark	UMS M	IP 2018	UMS M	IP 2017
Key Issues - Environment	Score	Weight	Score	Weight	Score	Weight	Score	Weight
Climate Change								
Carbon Emissions	6.96	3.7%	7.19	3.8%	6.52	3.9%	6.23	3.8%
Energy Efficiency	n/a	0.0%	n/a	0.0%	n/a	0.0%	7.26	0.9%
Insuring Climate Change	5.09	0.4%	6.22	0.5%	4.64	0.5%	4.60	0.6%
Product Carbon Footprint	5.74	1.4%	7.07	1.4%	6.01	1.5%	5.48	1.9%
Environmental Opportunities								
Clean Tech	5.10	4.0%	5.39	4.4%	4.83	4.8%	4.85	5.2%
Green Building	5.51	1.0%	6.19	0.8%	5.11	1.0%	5.62	1.1%
Renewable Energy	5.41	0.5%	5.42	0.5%	5.30	0.4%	5.34	0.5%
Natural Resource Use								
Biodiversity and Land Use	3.56	1.8%	4.46	1.5%	3.90	1.7%	3.31	2.0%
Financing Environmental Impact	6.44	1.5%	6.42	1.4%	5.21	0.6%	5.47	0.6%
Raw Material Sourcing	5.30	0.9%	5.82	1.1%	5.48	1.2%	5.35	1.7%
Water Stress	5.65	2.0%	5.96	1.9%	5.47	2.3%	5.61	2.4%
Waste Management								
Electronic Waste	5.00	0.3%	3.82	0.2%	4.84	0.3%	6.57	0.3%
Packaging Material & Waste	6.18	0.3%	7.73	0.3%	5.73	0.4%	6.39	0.5%
Toxic Emissions & Waste	4.86	3.3%	5.40	3.4%	4.76	3.6%	4.60	4.1%
Overall Environmental Score	5.49	21.2%	5.97	21.3%	5.27	22.1%	5.23	25.5%

 Climate change factors make up 6% of the MIP portfolio and have improved YOY

- Highlighted in green are factors where the MIP portfolio outperforms the broad benchmark
- Highlighted in blue are factors where the MIP portfolio outperforms the ESG broad benchmark

The overall Environmental score improved YOY

## **SOCIAL SCORES**

		ent hmark		t ESG hmark	UMS M	IP 2018	UMS M	IP 2017
Key Issues - Social	Score	Weight	Score	Weight	Score	Weight	Score	Weight
Human Capital								
Controversial Sourcing	7.16	0.7%	7.18	0.7%	7.12	0.8%	6.24	0.9%
Health & Safety	5.44	3.0%	5.94	3.0%	5.39	3.2%	5.17	3.6%
Human Capital Development	4.41	8.0%	4.88	8.1%	4.19	8.1%	4.08	7.6%
Labor Management	3.82	4.2%	4.33	3.9%	4.18	4.6%	3.97	5.4%
Supply Chain Labor Standards	4.42	1.1%	5.33	0.9%	4.09	1.1%	4.04	1.7%
Product Safety								
Chemical Safety	3.60	1.5%	4.17	1.7%	3.31	1.9%	3.04	2.6%
Financial Product Safety	4.81	2.3%	5.11	2.2%	4.93	1.5%	4.56	1.5%
Insuring Health & Demographic Risk	4.71	0.4%	5.50	0.4%	4.29	0.4%	4.46	0.4%
Privacy & Data Security	4.14	5.9%	4.75	5.5%	4.29	5.8%	3.68	5.1%
Product Safety & Quality	3.63	3.9%	3.98	3.6%	3.98	4.9%	3.47	5.4%
Responsible Investment	5.96	0.9%	6.38	0.9%	5.38	0.9%	5.59	1.0%
Social Opportunities								
Access to Communications	6.07	0.5%	6.24	0.5%	5.84	0.5%	5.48	0.5%
Access to Finance	4.79	2.4%	4.91	2.4%	4.42	1.5%	4.41	1.6%
Access to Healthcare	4.92	0.9%	5.52	0.9%	4.76	1.1%	4.82	1.2%
Opportunities in Nutrition & Health	5.19	0.8%	5.34	1.2%	4.87	1.1%	4.94	1.2%
Overall Social Score	4.47	36.4%	4.93	35.9%	4.43	37.3%	4.15	39.7%

 Social factors combined have the highest weighting in the MIP portfolio and scores generally increased across the board

- Highlighted in green are factors where the MIP portfolio outperforms the broad benchmark
- Highlighted in blue are factors where the MIP portfolio outperforms the ESG broad benchmark

• The overall Social score improved YOY

## **GOVERNANCE SCORES**

		ent hmark		t ESG hmark	UMS MIP 2018		UMS M	IP 2017
Key Issues - Governance	Score Weight		Score	Weight	Score	Weight	Score	Weight
Business Ethics								
Anticompetitive Practices	3.58	0.5%	3.51	0.4%	3.49	0.5%	3.66	0.5%
Business Ethics & Fraud	3.37	0.7%	3.46	0.5%	3.42	0.6%	3.23	0.5%
Corruption & Instability	4.84	5.8%	5.45	5.3%	4.61	6.0%	4.70	5.8%
Corporate Governance								
Corporate Governance	5.12	15.3%	5.27	15.2%	5.30	16.3%	5.22	17.0%
Government & Public Policy								
Financial System Instability	3.45	2.5%	4.40	2.4%	4.37	1.5%	3.98	1.5%
Overall Governance Score	4.81	24.7%	5.15	23.7%	5.00	24.9%	4.96	25.2%

• The overall Governance score improved YOY

Corporate Governance factor has a very large weighting in the MIP portfolio and the score increased YOY and is higher than both the broad benchmark and the ESG benchmark

- Highlighted in green are factors where the MIP portfolio outperforms the broad benchmark
- Highlighted in blue are factors where the MIP portfolio outperforms the ESG broad benchmark



## CONTROVERSY AND BUSINESS INVOLVEMENT EXPOSURE

CORP	ORATE POSITIONS IN PORTFOLIO WITH THE MOST CONTROVERS	EXPOSURE						
RANK	ISSUER NAME	PORTFOLIO WEIGHT	SECTOR (GICS)	ENVIRONMENT	CUSTOMERS	HUMAN RIGHTS & COMMUNITY	LABOR RIGHTS & SUPPLY CHAIN	GOVERNANCE
1	BHP BILLITON PLC	0.11%	Materials	•	•	٠	•	•
2	BHP BILLITON PLC	0.02%	Materials	•	•	•	•	•
3	BHP BILLITON LIMITED	0.003%	Materials	•	•	•	•	•
4	BHP BILLITON FINANCE (USA) LIMITED	0.002%	Materials	•	•	٠	•	•
5	TOKYO ELECTRIC POWER COMPANY HOLDINGS, INCORPORATED	0.001%	Utility	•	•	٠	•	•
6	BHP BILLITON PLC	0.001%	Materials	•	•	٠	•	•
7	BHP BILLITON FINANCE (USA) LIMITED	0.0001%	Materials	•	•	٠	•	•
8	ROYAL DUTCH SHELL PLC	0.09%	Energy	•	•	٠	٠	•
9	ROYAL DUTCH SHELL PLC	0.06%	Energy	•	•	•	•	•
10	VOLKSWAGEN AG	0.004%	Consumer Discretionary	•	•	•	•	٠

#### Very low weights in the MIP Portfolio to controversial companies

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LARGEST C	ORPORATE POSITIONS WITH BUSINESS INVOLVEMENT EX	POSURE		
RANK	COMPANY NAME	PORTFOLIO WEIGHT	SECTOR (GICS)	BUSINESS INVOLVEMENT
1	NOVARTIS AG	0.57%	Health Care	Sudan
2	UNILEVER N.V.	0.54%	Consumer Staples	Animal Welfare
3	BRITISH AMERICAN TOBACCO P.L.C.	0.53%	Consumer Staples	Tobacco; Animal Welfare; Genetic Engineering; Iran; Sudan
4	GLAXOSMITHKLINE PLC	0.50%	Health Care	Animal Welfare
5	JOHNSON & JOHNSON	0.43%	Health Care	Animal Welfare
6	RECKITT BENCKISER GROUP PLC	0.43%	Consumer Staples	Animal Welfare
7	BERKSHIRE HATHAWAY INC.	0.40%	Financial	Animal Welfare; Nuclear Power
8	BAYER AKTIENGESELLSCHAFT	0.40%	Health Care	Animal Welfare; Genetic Engineering; Sudan
9	L'OREAL S.A.	0.39%	Consumer Staples	Animal Welfare
10	EXXON MOBIL CORPORATION	0.35%	Energy	Animal Welfare

Animal Welfare most common business involvement and makes up 8% of the MIP portfolio

• Defined as: Companies that conduct animal testing for non-pharmaceutical products including cosmetic, personal care, and household cleaning products, as well as industrial and chemical products.







**University of Maine System** 

**Client ESG Benchmark** 

**Client Benchmark** 

**UMS Managed Investment Pool** 

# ESG Portfolio Analytics

Prepared for: Portfolio Name: Benchmarked ESG Index: Benchmarked Market Index:

September 30, 2017

\* The funds analyzed in this report may be based on or linked to MSCI Indexes, for which MSCI Inc., or its subsidiaries, may be compensated based on the fund's assets under management or other measures. MSCI Inc. has established an information barrier between equity index research and ESG Portfolio Analytics. Additionally, ESG Portfolio Analytics are based on a variety of aggregation methodologies of the underlying covered holdings, and are not subject to intervention by any analyst.

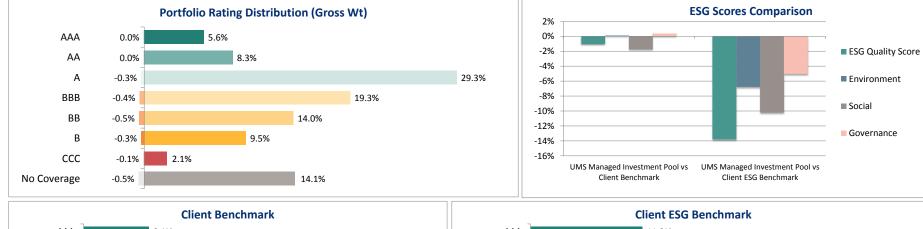
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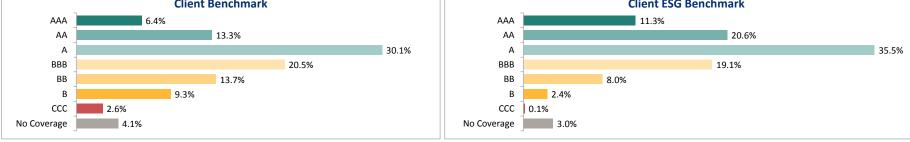
### **Portfolio Summary - MSCI ESG Ratings**

#### MSCI ESG Portfolio Analytics University of Maine System - UMS Managed Investment Pool

	Client B	Benchmark	Client ESG	i Benchmark	UMS Managed	Investment Pool		UMS Managed nvestment Pool vs Client Benchmark	I	UMS Managed nvestment Pool Client ESG Benchmark
SUMMARY	SCORE*	WEIGHT**	SCORE	WEIGHT	SCORE	WEIGHT		SCORE C	СОМР	ARISON
% Covered by ESG Research (Gross)		95.91%		97.03%		85.62%				
ESG Quality Score	5.59	100.00%	6.42	100.00%	5.53	100.00%	$\leftrightarrow$	-1.06%	<b>1</b>	-13.78%
ABSOLUTE PILLAR SCORES										
Environment	5.37	25.52%	5.76	25.95%	5.37	25.97%	$\leftrightarrow$	0.12%	$\checkmark$	-6.76%
Social	4.81	40.74%	5.27	40.54%	4.73	41.19%	$\leftrightarrow$	-1.74%	$\checkmark$	-10.18%
Governance	5.39	33.74%	5.70	33.51%	5.41	32.84%	$\leftrightarrow$	0.38%	<b>1</b>	-5.02%

#### **ESG RATINGS**





\* All scores are on a 0-10 scale, with 10 being the best. Short position scores are inverted (i.e. 10 – score = inverted score). \*\* If ESG coverage is less than 100% holdings are adjusted to 100% for report calculations.

### Sector Breakdown - Corporates

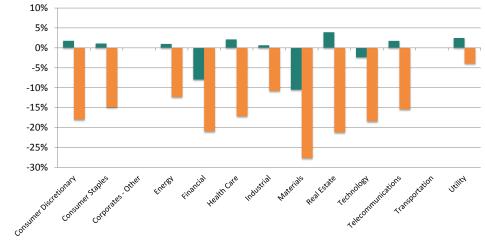
#### MSCI ESG Portfolio Analytics

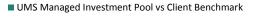
University of Maine System - UMS Managed Investment Pool

								UMS Managed nvestment Pool		UMS Managed nvestment Pool
					UMS N	lanaged		vs Client		vs Client ESG
	Client Be	enchmark	Client ESG	Benchmark		ent Pool*		Benchmark		Benchmark
SECTOR ESG SCORES	SCORE	WEIGHT	SCORE	WEIGHT	SCORE	WEIGHT		SCORE CO	OMPAR	RISON
Consumer Discretionary	4.63	8.82%	5.74	8.74%	4.71	10.08%	$\leftrightarrow$	1.78%	$\mathbf{+}$	-17.97%
Consumer Staples	5.94	6.65%	7.06	6.41%	6.01	8.70%	$\leftrightarrow$	1.09%	$\mathbf{V}$	-14.88%
Corporates - Other <sup>1</sup>	5.35	0.12%	5.49	0.12%	N/A	0.00%		NA		NA
Energy	4.53	5.13%	5.21	4.70%	4.57	4.77%	$\leftrightarrow$	0.98%	$\mathbf{V}$	-12.34%
Financial	5.36	19.74%	6.24	19.76%	4.93	13.06%	$\downarrow$	-7.95%	$\mathbf{V}$	-20.95%
Health Care	4.84	7.94%	5.97	8.14%	4.95	10.17%	$\leftrightarrow$	2.11%	$\mathbf{V}$	-17.14%
Industrial	6.13	8.32%	6.91	8.18%	6.17	9.86%	$\leftrightarrow$	0.65%	$\mathbf{V}$	-10.82%
Materials	5.09	4.15%	6.29	4.04%	4.55	5.73%	$\downarrow$	-10.50%	$\mathbf{V}$	-27.64%
Real Estate	4.87	2.58%	6.42	2.42%	5.06	2.51%	$\leftrightarrow$	3.91%	$\mathbf{V}$	-21.21%
Technology	6.20	11.76%	7.42	11.29%	6.05	13.53%	$\leftrightarrow$	-2.37%	$\mathbf{V}$	-18.44%
Telecommunications	5.24	2.67%	6.31	2.76%	5.33	2.70%	$\leftrightarrow$	1.76%	$\mathbf{V}$	-15.42%
Transportation	6.45	0.04%	6.84	0.04%	N/A	0.00%		NA		NA
Utility	6.17	3.38%	6.58	3.31%	6.32	2.37%	$\leftrightarrow$	2.48%	$\leftrightarrow$	-3.97%
Overall	5.42	81.29%	6.42	79.90%	5.35	83.48%		-1.28%		-16.61%



\*Shading indicates low or high score in portfolio Relative Sector ESG Scores





UMS Managed Investment Pool vs Client ESG Benchmark

### Sector Breakdown - Government Related & Securitized

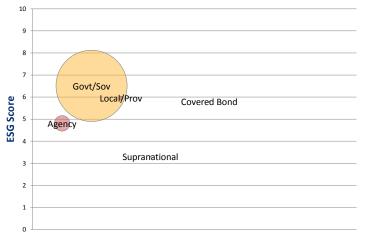
#### MSCI ESG Portfolio Analytics **University of Maine System - UMS Managed Investment Pool**

								UMS Managed nvestment Poo		UMS Managed Investment Pool
					UMS M	anaged		vs Client		vs Client ESG
	Client Be	enchmark	Client ESG	Benchmark	Investm	ent Pool		Benchmark		Benchmark
SECTOR ESG SCORES	SCORE	WEIGHT	SCORE	WEIGHT	SCORE	WEIGHT		SCORE	СОМРА	RISON
Government Related										
Agency	6.29	0.72%	6.37	0.75%	4.81	0.74%	$\downarrow$	-23.55%	<b>1</b>	-24.52%
Government/Sovereign	6.26	15.50%	6.33	16.77%	6.51	15.72%	$\leftrightarrow$	4.00%	$\leftrightarrow$	2.75%
Local/Provincial	6.84	0.99%	6.85	1.06%	5.95	0.05%	$\downarrow$	-13.01%	<b>1</b>	-13.12%
Supranational	7.66	0.50%	7.69	0.53%	3.30	0.01%	$\downarrow$	-56.90%	<b>1</b>	-57.10%
Government Related - Other	4.78	0.24%	4.88	0.22%	N/A	0.00%		NA		NA
Securitized										
Covered Bond	6.51	0.76%	6.69	0.76%	5.80	0.00%	$\downarrow$	-10.93%	<b>1</b>	-13.31%
Securitized - Other				rage of securitized asse have recourse to the is				ts		
Overall	6.32	18.71%	6.40	20.10%	6.43	16.51%	_	1.75%		0.52%

10%

0%

Portfolio ESG Scores & Weights (Bubble size)



-10% -20% -30% -40% -50% -60% -70% Covered Bond

**Relative Sector ESG Scores** 

<sup>1</sup> Aggregate category comprised of Government, Sovereign, Japan 40Yr, Jpn Govt 5Yr, Jpn Govt T-bill, Jpn Govt 6Yr, Jpn Govt Long, Jpn Govt Mid, Jpn Govt Short, Jpn Govt SuperLong, and Jpn Govt Other Barra sectors.

<sup>2</sup> Fiscal Investment & Loan Agency and Government Guaranteed. <sup>3</sup> Asset Backed Security and Mortgage Backed Security.

MSCI ESG RESEARCH LLC

MSCI



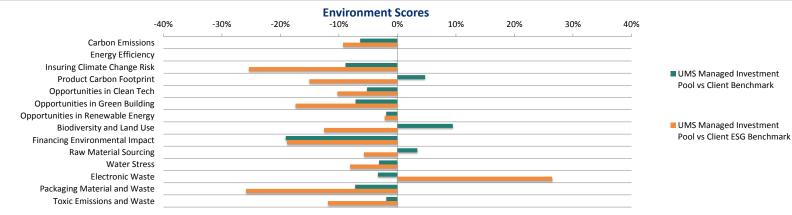
UMS Managed Investment Pool vs Client Benchmark

UMS Managed Investment Pool vs Client ESG Benchmark

### ESG Ratings Key Issue Breakdown - Environment

#### MSCI ESG Portfolio Analytics University of Maine System - UMS Managed Investment Pool

								UMS Managed		UMS Managed
							li	nvestment Poo	l I	nvestment Pool
					UMS N	lanaged		vs Client		vs Client ESG
	Client B	enchmark	Client ESG	i Benchmark	Investm	ent Pool*		Benchmark		Benchmark
<b>KEY ISSUE SCORES - ENVIRONMENT</b>	SCORE	WEIGHT	SCORE	WEIGHT	SCORE	WEIGHT		SCORE COMPARIS		ISON
Climate Change										
Carbon Emissions	6.96	3.67%	7.19	3.79%	6.52	3.92%	$\checkmark$	-6.36%	$\checkmark$	-9.28%
Energy Efficiency	0.00	0.00%	0.00	0.00%	0.00	0.00%		NA		NA
Insuring Climate Change Risk	5.09	0.43%	6.22	0.47%	4.64	0.51%	4	-8.87%	$\downarrow$	-25.38%
Product Carbon Footprint	5.74	1.44%	7.07	1.44%	6.01	1.49%	$\leftrightarrow$	4.73%	$\checkmark$	-15.04%
Environmental Opportunities										
Opportunities in Clean Tech	5.10	4.01%	5.39	4.40%	4.83	4.75%	$\checkmark$	-5.17%	$\checkmark$	-10.25%
Opportunities in Green Building	5.51	0.96%	6.19	0.84%	5.11	0.96%	$\checkmark$	-7.14%	$\checkmark$	-17.40%
Opportunities in Renewable Energy	5.41	0.51%	5.42	0.49%	5.30	0.37%	$\leftrightarrow$	-1.91%	$\leftrightarrow$	-2.18%
Natural Resource Use										
Biodiversity and Land Use	3.56	1.80%	4.46	1.47%	3.90	1.72%	1	9.47%	$\checkmark$	-12.53%
Financing Environmental Impact	6.44	1.51%	6.42	1.44%	5.21	0.57%	$\checkmark$	-19.08%	$\checkmark$	-18.85%
Raw Material Sourcing	5.30	0.89%	5.82	1.10%	5.48	1.15%	$\leftrightarrow$	3.41%	$\checkmark$	-5.72%
Water Stress	5.65	1.98%	5.96	1.92%	5.47	2.34%	$\leftrightarrow$	-3.13%	$\checkmark$	-8.08%
Waste Management										
Electronic Waste	5.00	0.32%	3.82	0.22%	4.84	0.28%	$\leftrightarrow$	-3.33%	1	26.44%
Packaging Material and Waste	6.18	0.33%	7.73	0.33%	5.73	0.41%	$\checkmark$	-7.21%	$\checkmark$	-25.86%
Toxic Emissions and Waste	4.86	3.28%	5.40	3.38%	4.76	3.58%	$\leftrightarrow$	-1.90%	$\checkmark$	-11.86%
<b>Overall IVA Environment Pillar</b>	5.49	21.15%	5.97	21.28%	5.27	22.06%		-4.04%		-11.74%

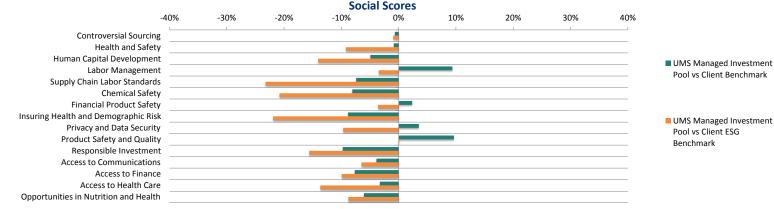


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### ESG Ratings Key Issue Breakdown - Social

MSCI ESG Portfolio Analytics University of Maine System - UMS Managed

								inc system		
								UMS Managed Investment Pool		UMS Managed Investment Po
					UMS	Managed		vs Client		vs Client ESG
	Clie	ent Benchmark	Client	ESG Benchmark		nent Pool*		Benchmark		Benchmark
KEY ISSUE SCORES - SOCIAL	SCORE	WEIGHT	SCORE	WEIGHT	SCORE	WEIGHT		SCORE C	OMPA	
Human Capital										
Controversial Sourcing	7.16	0.72%	7.18	0.73%	7.12	0.84%	$\leftrightarrow$	-0.66%	$\leftrightarrow$	-0.95%
Health and Safety	5.44	2.99%	5.94	2.96%	5.39	3.17%	$\leftrightarrow$	-0.85%	<b>1</b>	-9.21%
Human Capital Development	4.41	8.04%	4.88	8.13%	4.19	8.11%	$\leftrightarrow$	-4.93%	<b>1</b>	-14.07%
Labor Management	3.82	4.17%	4.33	3.93%	4.18	4.58%	1	9.37%	$\leftrightarrow$	-3.48%
Supply Chain Labor Standards	4.42	1.11%	5.33	0.94%	4.09	1.09%	$\downarrow$	-7.42%	<b>1</b>	-23.24%
Product Safety										
Chemical Safety	3.60	1.45%	4.17	1.66%	3.31	1.87%	$\downarrow$	-8.09%	<b>1</b>	-20.81%
Financial Product Safety	4.81	2.25%	5.11	2.18%	4.93	1.49%	$\leftrightarrow$	2.35%	$\leftrightarrow$	-3.61%
Insuring Health and Demographic Risk	4.71	0.37%	5.50	0.39%	4.29	0.36%	$\downarrow$	-8.83%	<b>1</b>	-21.91%
Privacy and Data Security	4.14	5.86%	4.75	5.53%	4.29	5.77%	$\leftrightarrow$	3.53%	<b>1</b>	-9.70%
Product Safety and Quality	3.63	3.91%	3.98	3.58%	3.98	4.90%	1	9.64%	$\leftrightarrow$	0.12%
Responsible Investment	5.96	0.92%	6.38	0.90%	5.38	0.94%	$\downarrow$	-9.75%	<b>1</b>	-15.63%
Social Opportunities										
Access to Communications	6.07	0.48%	6.24	0.51%	5.84	0.49%	$\leftrightarrow$	-3.88%	<b>1</b>	-6.49%
Access to Finance	4.79	2.41%	4.91	2.37%	4.42	1.49%	$\downarrow$	-7.66%	$\checkmark$	-9.94%
Access to Health Care	4.92	0.87%	5.52	0.92%	4.76	1.09%	$\leftrightarrow$	-3.29%	$\checkmark$	-13.68%
Opportunities in Nutrition and Health	5.19	0.84%	5.34	1.16%	4.87	1.08%	$\downarrow$	-6.07%	$\checkmark$	-8.79%
Overall IVA Social Pillar	4.47	36.39%	4.93	35.90%	4.43	37.29%		-0.93%		-10.29%



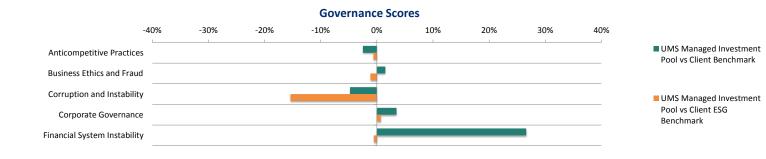


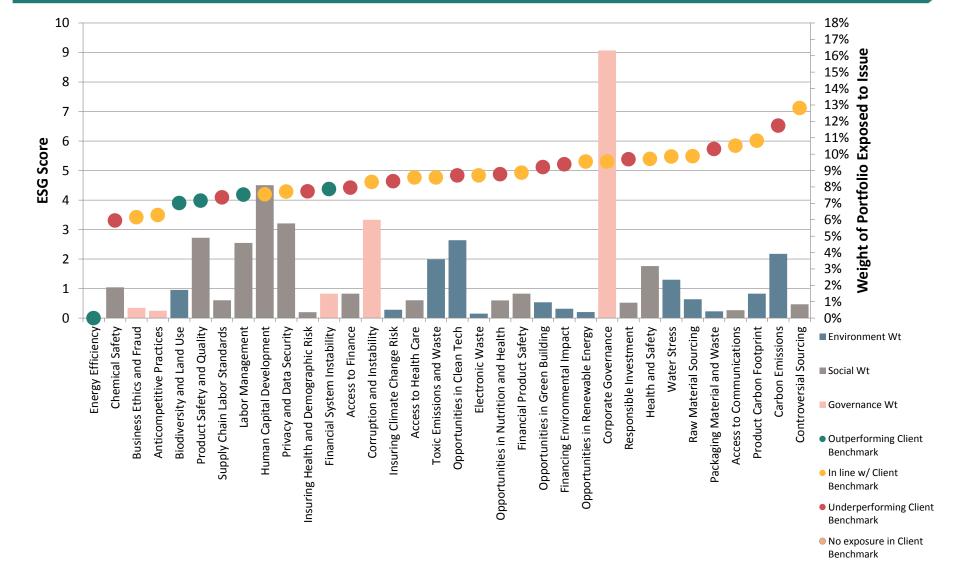
### ESG Ratings Key Issue Breakdown - Governance

#### MSCI ESG Portfolio Analytics

University of Maine System - UMS Managed Investment Pool

	Client Be	nchmark	Client ESG	Benchmark		lanaged ent Pool*		UMS Managed nvestment Poo vs Client Benchmark		UMS Managed Investment Pool vs Client ESG Benchmark
KEY ISSUE SCORES - GOVERNANCE	SCORE	WEIGHT	SCORE	WEIGHT	SCORE	WEIGHT		SCORE CO		ARISON
Business Ethics										
Anticompetitive Practices	3.58	0.48%	3.51	0.38%	3.49	0.45%	$\leftrightarrow$	-2.47%	$\leftrightarrow$	-0.62%
Business Ethics and Fraud	3.37	0.66%	3.46	0.51%	3.42	0.62%	$\leftrightarrow$	1.52%	$\leftrightarrow$	-1.14%
Corruption and Instability	4.84	5.83%	5.45	5.27%	4.61	5.99%	$\leftrightarrow$	-4.76%	$\checkmark$	-15.36%
Corporate Governance										
Corporate Governance	5.12	15.26%	5.27	15.15%	5.30	16.33%	$\leftrightarrow$	3.51%	$\leftrightarrow$	0.68%
Government and Public Policy										
Financial System Instability	3.45	2.50%	4.40	2.44%	4.37	1.49%	1	26.60%	$\leftrightarrow$	-0.55%
Overall IVA Governance Pillar	4.81	24.72%	5.15	23.74%	5.00	24.88%		3.93%		-2.92%





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## ESG Ratings Key Issue Summary (Portfolio)

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MSCI ESG RESEARCH LLC University of Maine System - UMS Managed Investment Pool

**MSCI ESG Portfolio Analytics** 

## Holdings Breakdown - Long Positions

#### MSCI ESG Portfolio Analytics University of Maine System - UMS Managed Investment Pool

LOWEST ES	SG RATED POSITIONS IN PORTFOLIO			
RANK	ISSUER NAME	PORTFOLIO WEIGHT	SECTOR	RATING
1	WELLS FARGO & COMPANY	0.31%	Financial	CCC
2	PFIZER INC.	0.24%	Health Care	CCC
3	HUNTSMAN CORPORATION	0.15%	Materials	CCC
4	SUZUKI MOTOR CORPORATION	0.09%	Consumer Discretionary	CCC
5	EVRAZ PLC	0.08%	Materials	CCC
6	CHINA PETROLEUM & CHEMICAL CORPORATION	0.07%	Energy	CCC
7	GENERAL MOTORS COMPANY	0.06%	Consumer Discretionary	CCC
8	BOSTON SCIENTIFIC CORPORATION	0.05%	Health Care	CCC
9	PT INDOCEMENT TUNGGAL PRAKARSA TBK	0.05%	Materials	CCC
10	INTUITIVE SURGICAL, INC.	0.05%	Health Care	CCC
HIGHEST E	SG RATED POSITIONS IN PORTFOLIO			
RANK	ISSUER NAME	PORTFOLIO WEIGHT	SECTOR	RATING
1	MICROSOFT CORPORATION	0.86%	Technology	AAA
2	L'OREAL S.A.	0.39%	Consumer Staples	AAA
3	SAP SE	0.34%	Technology	AAA
4	FERGUSON PLC	0.32%	Industrial	AAA
5	RELX N.V.	0.29%	Industrial	AAA
6	ACCENTURE PUBLIC LIMITED COMPANY	0.26%	Technology	AAA
7	OMV AKTIENGESELLSCHAFT	0.22%	Energy	AAA
8	COCA-COLA HBC AG	0.19%	Consumer Staples	AAA
9	RELX PLC	0.17%	Industrial	AAA
10	3M COMPANY	0.17%	Industrial	AAA
LARGEST P	POSITIONS IN PORTFOLIO			
RANK	ISSUER NAME	PORTFOLIO WEIGHT	SECTOR	RATING
1	APPLE INC.	0.90%	Technology	А
2	MICROSOFT CORPORATION	0.86%	Technology	AAA
3	NOVARTIS AG	0.57%	Health Care	А
4	UNITED STATES OF AMERICA	0.55%	Government/Sovereign	А
5	UNILEVER N.V.	0.54%	Consumer Staples	А
6	BRITISH AMERICAN TOBACCO P.L.C.	0.53%	Consumer Staples	BBB
7	GLAXOSMITHKLINE PLC	0.50%	Health Care	BBB
8	TENCENT HOLDINGS LIMITED	0.45%	Technology	BBB
9	ROCHE HOLDING AG	0.43%	Health Care	А
10	JOHNSON & JOHNSON	0.43%	Health Care	BBB



## Holdings Breakdown - Short Positions

## MSCI ESG Portfolio Analytics

University of Maine System - UMS Managed Investment Pool

LOWEST ES	SG RATED POSITIONS IN PORTFOLIO			
RANK	ISSUER NAME	PORTFOLIO WEIGHT	SECTOR	RATING
1	NAVIENT CORPORATION	-0.02%	Financial	ССС
2	NAVIENT CORPORATION	-0.02%	Financial	CCC
3	GENERAL MOTORS FINANCIAL COMPANY, INC.	-0.02%	Financial	ССС
4	CF INDUSTRIES, INC.	-0.01%	Materials	CCC
5	CNOOC NEXEN FINANCE (2014) ULC	-0.01%	Energy	CCC
6	CHINA RAILWAY RESOURCES HUITUNG LIMITED	-0.003%	Industrial	CCC
7	GRUPO TELEVISA, S.A.B.	-0.003%	Consumer Discretionary	CCC
8	MYLAN N.V.	-0.002%	Health Care	CCC
9	EXPRESS SCRIPTS HOLDING COMPANY	-0.05%	Health Care	В
10	WILLIAMS PARTNERS L.P.	-0.05%	Energy	В
HIGHEST E	SG RATED POSITIONS IN PORTFOLIO			
RANK	ISSUER NAME	PORTFOLIO WEIGHT	SECTOR	RATING
1	BANCO BILBAO VIZCAYA ARGENTARIA, S.A.	-0.02%	Financial	AAA
2	VODAFONE GROUP PUBLIC LIMITED COMPANY	-0.02%	Telecommunications	AAA
3	INTEL CORPORATION	-0.02%	Technology	AA
4	ACHMEA B.V.	-0.02%	Financial	AA
5	COCA-COLA FEMSA, S.A.B. DE C.V.	-0.01%	Consumer Staples	AA
6	AVIS BUDGET CAR RENTAL, LLC	-0.07%	Industrial	А
7	COMMERZBANK AKTIENGESELLSCHAFT	-0.05%	Financial	Α
8	ORACLE CORPORATION	-0.03%	Technology	А
9	BANCO SANTANDER, S.A.	-0.03%	Financial	Α
10	SANTANDER UK GROUP HOLDINGS PLC	-0.02%	Financial	A
LARGEST P	POSITIONS IN PORTFOLIO			
RANK	ISSUER NAME	PORTFOLIO WEIGHT	SECTOR	RATING
1	GILEAD SCIENCES, INC.	-0.10%	Health Care	BBB
2	AVIS BUDGET CAR RENTAL, LLC	-0.07%	Industrial	А
3	THE ROYAL BANK OF SCOTLAND GROUP PUBLIC LIMITED COMPAN	-0.06%	Financial	BB
4	BANK OF AMERICA CORPORATION	-0.06%	Financial	BB
5	EXPRESS SCRIPTS HOLDING COMPANY	-0.05%	Health Care	В
6	WILLIAMS PARTNERS L.P.	-0.05%	Energy	В
7	COMMERZBANK AKTIENGESELLSCHAFT	-0.05%	Financial	А
8	TELECOM ITALIA SPA	-0.05%	Telecommunications	BBB
9	THE GOLDMAN SACHS GROUP, INC.	-0.04%	Financial	BBB
10	CREDIT SUISSE GROUP FUNDING (GUERNSEY) LIMITED	-0.04%	Financial	BB

7.1

### **ESG Controversies Exposure**

#### MSCI ESG Portfolio Analytics

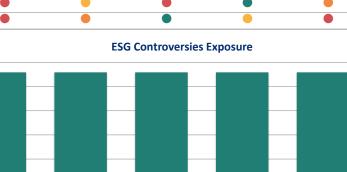
**University of Maine System - UMS Managed Investment Pool** 

CORPORATE POSITIONS IN PORTFOLIO WITH THE MOST CONTROVERSY EXPOSURE

RANK*	ISSUER NAME	PORTFOLIO WEIGHT	SECTOR (GICS)	ENVIRONMENT	CUSTOMERS	HUMAN RIGHTS & COMMUNITY	LABOR RIGHTS & SUPPLY CHAIN	GOVERNANCE
1	BHP BILLITON PLC	0.11%	Materials	•	•	•	•	•
2	BHP BILLITON PLC	0.02%	Materials	•	•	•	•	•
3	BHP BILLITON LIMITED	0.003%	Materials	•	•	•	•	•
4	BHP BILLITON FINANCE (USA) LIMITED	0.002%	Materials	•	•	•	•	•
5	TOKYO ELECTRIC POWER COMPANY HOLDINGS, INCORPORATED	0.001%	Utility	•	•	•	•	•
6	BHP BILLITON PLC	0.001%	Materials	•	•	•	•	•
7	BHP BILLITON FINANCE (USA) LIMITED	0.0001%	Materials	•	•	•	•	•
8	ROYAL DUTCH SHELL PLC	0.09%	Energy	•	•	•	•	•
9	ROYAL DUTCH SHELL PLC	0.06%	Energy	•	•	•		•
10	VOLKSWAGEN AG	0.004%	Consumer Discretionary	٠	•	•	•	•

	GR	OSS PORTFOLIO	WEIGHT
Percentage of portfolio covered			74.19%
EXPOSURE OF ESG CONTROVERSIES COVERAGE			
		NET PORTFOLI	O WEIGHT
	Red	Orange	Yellow
Environment	0.92%	1.38%	4.94%
Customers	0.11%	8.68%	14.67%
Human Rights & Community	0.88%	1.48%	3.77%
Labor Rights & Supply Chain	0.16%	4.60%	9.56%
Governance	0.63%	5.17%	16.39%





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### **Business Involvement Screening Research**

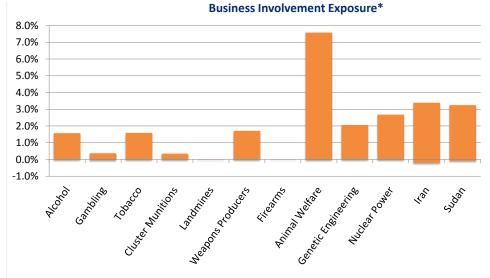
#### MSCI ESG Portfolio Analytics

University of Maine System - UMS Managed Investment Pool

LARGEST C	ORPORATE POSITIONS WITH BUSINESS INVOLVEMENT EX	POSURE		
RANK	COMPANY NAME	PORTFOLIO WEIGHT	SECTOR (GICS)	BUSINESS INVOLVEMENT
1	NOVARTIS AG	0.57%	Health Care	Sudan
2	UNILEVER N.V.	0.54%	Consumer Staples	Animal Welfare
3	BRITISH AMERICAN TOBACCO P.L.C.	0.53%	Consumer Staples	Tobacco; Animal Welfare; Genetic Engineering; Iran; Sudan
4	GLAXOSMITHKLINE PLC	0.50%	Health Care	Animal Welfare
5	JOHNSON & JOHNSON	0.43%	Health Care	Animal Welfare
6	RECKITT BENCKISER GROUP PLC	0.43%	Consumer Staples	Animal Welfare
7	BERKSHIRE HATHAWAY INC.	0.40%	Financial	Animal Welfare; Nuclear Power
8	BAYER AKTIENGESELLSCHAFT	0.40%	Health Care	Animal Welfare; Genetic Engineering; Sudan
9	L'OREAL S.A.	0.39%	Consumer Staples	Animal Welfare
10	EXXON MOBIL CORPORATION	0.35%	Energy	Animal Welfare

#### **BUSINESS INVOLVEMENT EXPOSURE ANALYSIS**

	NET PORTFOLIO WEIGHT
Alcohol	1.57%
Gambling	0.34%
Tobacco	1.59%
Cluster Munitions	0.35%
Landmines	0.02%
Weapons Producers	1.71%
Firearms	0.02%
Animal Welfare	7.57%
Genetic Engineering	2.06%
Nuclear Power	2.67%
Iran	3.19%
Sudan	3.17%



\* This is a subset of a wider range of business activities for which research is available.

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## **Screen Definition**

## MSCI ESG Portfolio Analytics

### University of Maine System - UMS Managed Investment Pool

Category	Description
Alcohol	· Companies that derive 5% or more of revenues from manufacturing, distributing, retailing, licensing, or supplying alcoholic products.
Gambling	Companies that derive 5% or more of revenues from gambling-related business activities.
Tobacco	Companies that manufacture tobacco products, such as cigars, blunts, cigarettes, electronic cigarettes, beedis, kreteks, smokeless tobacco, snuff, snus, and chewing tobacco; or     Companies that derive 5% or more of revenues from tobacco distribution, retail, licensing, or the supply of key products necessary for the manufacture of tobacco products.
Cluster Munitions	<ul> <li>Companies that manufacture cluster munitions whole systems or components. This category also includes manufacturers of specific delivery systems of cluster munitions.</li> <li>Companies that own 20 to 49.99 percent of a company that manufactures cluster munitions and/or components/delivery systems. When a company owns 50 percent or more of a company with involvement, MSCI ESG Research treats it as a consolidated subsidiary, unless the parent company in question is a financial institution.</li> <li>Companies that are 50 percent or more owned by a company with cluster munitions involvement.</li> </ul>
Landmines	<ul> <li>Companies that manufacture landmines whole systems or components.</li> <li>Companies that own 20 to 49.99 percent of a company that manufactures landmines and/or components. When a company owns 50 percent or more of a company with involvement, MSCI ESG Research treats it as a consolidated subsidiary, unless the parent company in question is a financial institution.</li> <li>Companies that are 50 percent or more owned by a company with landmine involvement.</li> </ul>
Weapons Producers	<ul> <li>Companies that derive revenue from the production of biological or chemical weapons and related systems and components.</li> <li>Companies that derive 5% or more of revenues from the manufacture of conventional weapons and related systems and components.</li> <li>Companies that derive 2% or more of revenue from the production of nuclear weapons and related systems and components.</li> </ul>
Firearms	· Companies that derive 5% or more of revenues from the manufacture and retail of civilian firearms and ammunition.
Animal Welfare	Companies that conduct animal testing for non-pharmaceutical products including cosmetic, personal care, and household cleaning products, as well as industrial and chemical products.
Genetic Engineering	• Companies that genetically modify plants, such as seeds and crops, and other organisms intended for agricultural use or human consumption.
Nuclear Power	<ul> <li>Companies that own or operate nuclear power plants.</li> <li>Companies that supply key nuclear-specific products or services to the nuclear power industry.</li> </ul>
Iran	Global Sanctions - California Department of Insurance Iran     Global Sanctions - State of California Iran     Global Sanctions - State of Florida Iran     Global Sanctions - State of Georgia Iran     Global Sanctions - State of Georgia Iran     Global Sanctions - State of Illinois Iran
Sudan	<ul> <li>Global Sanctions - State of Florida Sudan</li> <li>Global Sanctions - Sudan Focus</li> <li>Global Sanctions - State of Illinois Sudan</li> <li>Global Sanctions - State of New Jersey Sudan</li> <li>Global Sanctions - State of Oregon Sudan</li> </ul>



#### MSCI ESG Portfolio Analytics University of Maine System - UMS Managed Investment Pool

Securities in this report are rated using either MSCI's ESG Ratings model or Government model. At a security level, both models include a Rating, ESG Quality Score, Environment Score, Social Score, and Governance Score. Drilling further down, the models utilize different data fields. Due to these differences, some pages of the report are based on a comingled universe of Government and ESG Ratings analyzed securities, while the results of other pages are based only on securities reviewed using a single rating model. In addition to the ESG Ratings and Government rating models, some sections of the report assess securities using MSCI's ESG Controversies and Business Involvement Screening Research (BISR) products. Following is an explanation of the models used in each section of the report:

	ESG Ratings	Government	Controversies	BISR
Portfolio Summary (p.2)	Y	Y		
Sector Breakdown - Corporates (p.3)	Y			
Sector Breakdown - Governments (p.4)		Y		
ESG Ratings Key Issue Breakdown - Environment (p.5)	Y			
ESG Ratings Key Issue Breakdown - Social - (p.6)	Y			
ESG Ratings Key Issue Breakdown - Governance (p.7)	Y			
ESG Ratings Key Issue Summary (p.8)	Y			
Holdings Breakdown (p.9 & 10)	Y	Y		
ESG Controversies Exposure (p.11)			Y	
Business Involvement Screening Research (p.12)				Y

Coverage of the portfolio is based on our existing research universe for each ESG product line, as outlined in the chart below.

Product	Research Universe
MSCI ESG Ratings	~6,500 companies (plus bond-issuing subsidiaries), primarily publicly-traded, but also including government-owned entities that operate as companies, and supra-national financial institutions.
Government Ratings	218 government entities (plus bond-issuing subsidiaries) including Sovereigns, Local Authorities and Agencies.
ESG Controversies	ACWI IMI+
BISR	All publicly-traded equities.

Please refer to ESG Manager for complete methodology documents.



#### MSCI ESG Portfolio Analytics University of Maine System - UMS Managed Investment Pool

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- Past performance is no guarantee of future results.
- The opinions presented herein represent the good faith views of NEPC as of the date of this analysis and are subject to change at any time.
- The information in this report has been obtained from sources NEPC believes to be reliable. While NEPC has exercised reasonable professional care in preparing this report, we cannot guarantee the accuracy of all source information contained within.





UNIVERSITY OF MAINE SYSTEM

## AGENDA ITEM SUMMARY

- 1. NAME OF ITEM: Defined Contribution Plan Quarterly Review
- 2. INITIATED BY: Kelly Martin, Chair
- **3. BOARD INFORMATION: X**
- 4. OUTCOME: Primary Outcome: Enhance fiscal positioning

**BOARD ACTION:** 

**BOARD POLICY:** Section 709 - Investments

#### 5. BACKGROUND:

Michael Pratico, Senior Vice Presidents with CAPTRUST Financial Advisors, will provide a quarterly update regarding the Defined Contribution Plan at the March 8, 2018 Investment Committee meeting.

Investment Committee - Defined Contribution Plan: Quarterly Review

Period Ending 12.31.17 | Q4 17

### University of Maine System 4th Quarter, 2017

#### DEFINED CONTRIBUTION

QUARTERLY REVIEW

CAPTRUST 4208 Six Forks Road, Suite 1700 Raleigh, NC 27609

Our mission is to enrich the lives of our clients, colleagues and communities through sound financial advice, integrity, and a commitment to service beyond expectation.

#### IN THIS REVIEW

University of Maine System Defined Contribution Plan

Period Ending 12.31.17 | Q4 17

#### University of Maine System Defined Contribution Plan

4th Quarter, 2017 Quarterly Review

prepared by:

Michael S. Pratico Senior Vice President | Financial Advisor

Barron V. Schmitt Senior Vice President | Financial Advisor Section 1
RETIREMENT INDUSTRY UPDATES

Section 2 MARKET COMMENTARY AND REVIEW

Section 3
PLAN INVESTMENT REVIEW

Section 4 FUND FACT SHEETS

Appendix

## SECTION 1: RETIREMENT INDUSTRY UPDATES

University of Maine System Defined Contribution Plan

Period Ending 12.31.17 | Q4 17

SECTION 1: RETIREMENT INDUSTRY UPDATES

Industry Updates.....

# RETIREMENT PLAN MARKETPLACE—INDUSTRY UPDATE

# WHAT DOES THE NEW YEAR HOLD?

Each year, our retirement plan practice leaders sit down to discuss their expectations for the upcoming year. This year, we identified three major themes—each of which has a number of implications for retirement plan sponsors.

INCREASING COMPLEXITY FOR RETIREMENT PLAN SPONSORS	BENEFITS MATTER MORE	THE RETURN OF MARKET VOLATILITY
<ul> <li>Defined contribution plan litigation continues, and it comes down market</li> <li>The focus on fees continues, including: <ul> <li>Choice of investment vehicles</li> <li>Active vs. passive management</li> <li>Asset-based vs. per-head fees</li> <li>Zero revenue sharing vs. fee leveling with technology</li> </ul> </li> <li>Continued proliferation of new products, including: <ul> <li>Managed accounts and hybrid QDIAs</li> <li>ESG solutions</li> </ul> </li> <li>The fiduciary rule's delay complicates plan sponsors' approach to monitoring service providers and their evolving roles</li> </ul>	<ul> <li>Despite the tight labor market and competition for talent, wages haven't increased much</li> <li>Employers' focus on perks, including financial wellness programs, may be taking pressure off wages</li> <li>All three generations in the workforce today have complex financial issues to deal with: <ul> <li>Millennials are stressed about borrowing and haven't started saving for retirement</li> <li>Baby Boomers are retiring in record numbers—about 10,000 each day</li> <li>Gen Xers are facing the competing demands of college planning, retirement saving, and aging parents</li> </ul> </li> </ul>	<ul> <li>All major asset classes were in positive territory for 2017</li> <li>After nearly two years since a 10% correction, U.S. stocks are due for a pullback</li> <li>We are entering a new market environment as central banks move to more restrictive monetary policy; we will experience rising interest rates and higher inflation</li> <li>This new market environment may call into question the effectiveness of capital preservation options and target date funds</li> <li>Defined benefit plan sponsors will continue to explore options for pension risk transfer in light of rising interest rates and increasing plan costs</li> </ul>
To read the full article, "What Does the New Ye	ar Hold?," visit www.captrustadvisors.com/resou	rces.

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# RETIREMENT PLAN MARKETPLACE—INDUSTRY UPDATE

# WHAT DOES THE NEW YEAR MEAN TO ME?

As we contemplate our key themes and predictions, here are a few specific actions plan sponsors may wish to consider for the new year.

Plan Sponsor Considerations	Increasing Complexity	Benefits Matter	Market Volatility			
Related to defined contribution investment options:	InterationsComplexityMatterd contribution investment options: reservation option - Know what you own and understand your alternatives ate funds - Know what you own and understand market positioning nderstand new TDF alternatives (e.g., managed accounts and hybrids)✓✓for monitoring and supervising providers delivering fiduciary advice nt to fiduciary processes and adherence to best practices: ncy of meetings and documentation of decisions (e.g., meeting minutes)✓✓for nonitoring to determine fee reasonableness tion and documentation of rationale for approach to paying plan costs✓✓eness of retirement benefits for all employee demographics: competitiveness of plan design ty of retirement income solutions, as appropriate✓✓th access to tools, education, wellness solutions, and advice offering✓✓					
Capital preservation option - Know what you own and understand your alternatives			$\checkmark$			
Target date funds - Know what you own and understand market positioning	1		$\checkmark$			
QDIA – Understand new TDF alternatives (e.g., managed accounts and hybrids)	1	✓	$\checkmark$			
Update processes for monitoring and supervising providers delivering fiduciary advice	1					
Ensure commitment to fiduciary processes and adherence to best practices:						
Consistency of meetings and documentation of decisions (e.g., meeting minutes)	✓					
Adherence to your Investment Policy Statement	✓		$\checkmark$			
Routine benchmarking to determine fee reasonableness	✓	✓				
Confirmation and documentation of rationale for approach to paying plan costs	1	✓				
Evaluate attractiveness of retirement benefits for all employee demographics:						
Relative competitiveness of plan design		✓				
Availability of retirement income solutions, as appropriate	1	✓				
Participant access to tools, education, wellness solutions, and advice offering	1	✓				
• Executive/key employee benefits (e.g., nonqualified plans and advice offering)		✓				
Consider outsourcing plan-related tasks and decisions that are not core functions	✓	√	√			
Review costs and benefits of defined benefit plan termination or de-risking			√			

To read the full article, "What Does the New Year Hold?," visit www.captrustadvisors.com/resources.

# FIDUCIARY UPDATE

Each quarter, CAPTRUST's Drew McCorkle highlights court cases with ERISA retirement plan implications and provides an overview of regulatory and legislative updates impacting the retirement industry—most particularly plan sponsors and their participants. Below, we highlight a few of the notable items covered in this quarter's Fiduciary Update.

## FIDUCIARY RULE UPDATE

On November 29, 2017, the DOL again delayed the applicability and enforcement of certain provisions of the Fiduciary Rule, moving the date from 1.1.18 to 7.1.19. The delay is specific to three Prohibited Transaction Exemptions—the most notable being the Best Interest Contract (BIC) Exemption (PTE 2016-01).

- A few key reminders:
- The updated definitions of who is a fiduciary and what acts are fiduciary have been applicable since June 2017.
- Most service providers are adhering to the new standards that went into effect in June.
- Those providers providing fiduciary advice—and in need of the BIC—can avoid enforcement by complying with the Impartial Conduct Standards.
- Plan sponsors have a duty to monitor and supervise their providers and should contemplate their providers' approaches to compliance.

To read the full article, visit www.captrustadvisors.com/resources.

## LOST PARTICIPANTS GETTING LOTS OF ATTENTION

The DOL's last official guidance was FAB 2014-1, which provided standards for locating lost participants in terminating DC plans. However, recent audits suggest the following views:

- Failure to locate a lost participant is a fiduciary breach, and "reasonable" search steps include trying new methods annually.
- Using forfeited accounts for any other purpose is a prohibited transaction.

An IRS internal memo dated 10.19.17 directed auditors to not challenge a qualified plan for failing to make RMDs (to those 70% and older) if they have:

- Searched plan, sponsor, and public records and attempted contact based on what they found;
- Used a commercial locator service, credit reporting agency, or internet search tool for locating individuals; and
- Attempted contact with U.S. Postal Service certified mail.

On 12.22.17, the PBGC published a final rule expanding its missing participant program to DC plans terminating after 1.1.18. This voluntary program allows plan sponsors to transfer missing participant benefits to the PBGC, instead of establishing an IRA.

- No ongoing maintenance or distribution fees are assessed.
- The PBGC will pay benefits and interest when participants are found.

## COMPANY UPDATE

# YEAR IN REVIEW

## **COMPANY RESULTS**

- CAPTRUST finished its 20<sup>th</sup> year of providing independent advice with 443 employees, including 232 shareholders.
- As of 12.31, 2017, CAPTRUST advised on almost \$250 billion of institutional and wealth management client assets and managed nearly \$15 billion in discretionary relationships.
- 2017 was an exceptional year for client satisfaction as measured by a 99% client retention rate.
- We ended 2017 with 151 financial advisors in 35 locations.
- We invested in new technologies and enhanced our participant advice and foundation and endowment services.

## IN OUR COMMUNITIES

- 2017 was a record year for giving to charities that enrich the lives of children in communities we serve, with more than \$600,000 going to worthy causes.
- Among the grants made by our employee-run foundation were:
  - A \$100,000 donation to Read and Feed, our 2017 Charity of Choice, in Raleigh;
  - \$25,000 grants to Sawyerville Day Camp in Birmingham and The Sheridan Story in Minneapolis; and
  - Eight crisis grants to assist those affected by Hurricanes Harvey, Irma, and Maria and the California wildfires.

## **EMPLOYEE ADVICE AND WELLNESS**

- In late 2017, we further invested on our participant advice offering to include more financial wellness content and new ways to engage employees, including:
  - A mobile-responsive website with more articles and tools;
  - Quarterly market update videos featuring CAPTRUST CIO Kevin Barry; and
  - More robust monthly employee newsletters with links to articles and resources.
- We continue to offer quarterly webinars, Retirement Blueprint® tablet sessions, and access to our Advice Desk.

## KEY EMPLOYEE ADVICE

- We launched Blueprint PRO, an advice service designed to help key employees optimize corporate benefits, maximize their retirement savings, and manage financial risks, including:
  - On-demand access to an experienced financial advisor;
  - A subscription to WealthView, CAPTRUST's wealth management client portal; and
  - Development of a balance sheet, wealth projection, retirement income analysis, and asset allocation review; and
  - *VESTED* magazine and other content from CAPTRUST's wealth planning experts.

## CAPTRUST COMMUNITY FOUNDATION

We have a profound responsibility to share our success. We contribute time, money, and energy to our communities and assist those in need, particularly underprivileged children.

Aspiring to our firm's mission to enrich the lives of our communities, the CAPTRUST Community Foundation, a registered 501(c)(3) charity, was organized in 2007 to provide CAPTRUST employees with more opportunities to participate as a group in community outreach efforts.



The foundation's goal is to support our communities by encouraging our teammates to contribute time and resources to local and national charities serving the needs of children.



# ENDOWMENT AND FOUNDATION PRACTICE

# Assets Under Advisement: \$5.2 billion

Number of Clients: 133

Number of Accounts: 201

Average Account Size: \$26.7 million

Median Account Size: \$10 million

## **Clients Include:**

Corporate Foundations Community Foundations Higher Education Endowments Religious Institutions Healthcare Organizations Museums Zoological Societies Other Nonprofits

## **Services for Nonprofits**

- Fiduciary advisory and risk management
- Investment advisory and management
- Spending policy evaluation
- Investment policy statements
- Asset allocation modeling
- Manager search and selection
- Environmental, social, and governance

## **Our Unique Value Proposition**

Period Ending 12.31.17 | Q4 17

### **Aligned Interests**

- Independent and objective
- Employee owned
- Mission alignment

### **Unique Perspective**

- Specialized and experienced
- Depth of resources

### **Proven Results**

• 98% client retention (average since 2007)

## **CAPTRUST Endowment and Foundation Clients**

Association of American Medical Colleges	Martin County Community Foundation
Boys & Girls Clubs of Metro Atlanta	Palm Healthcare Foundation, Inc.
Central Florida Foundation, Inc.	Polk Museum of Art
Community Foundation of Marquette County	Polk Education Foundation
GiveWell Community Foundation, Inc.	Superior Health Foundation
Hillsborough Education Foundation, Inc.	Tampa General Hospital Foundation, Inc.
Land Conservancy of New Jersey	The Florida United Methodist Foundation, Inc.
Malta Human Services Foundation	Wythe-Bland Foundation

As of 12.31.2017. Representative clients were selected to illustrate the broad diversity of the firm's client base by size, type, and industry. This list should not be construed as an endorsement, reference, or comment from representative clients regarding the quality of investment advice CAPTRUST provides.

## SECTION 2: MARKET COMMENTARY AND REVIEW

University of Maine System Defined Contribution Plan

### SECTION 2: MARKET COMMENTARY AND REVIEW

Market Commentary
Market Review
Asset Class Returns
Index Performance

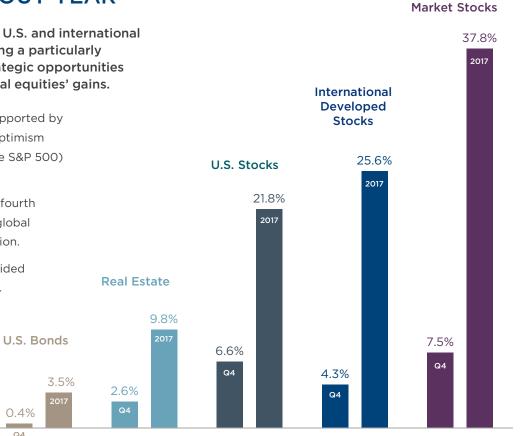
## MARKET COMMENTARY

Emerging

# A STRONG CLOSE TO A STANDOUT YEAR

All major asset classes posted positive returns in 2017. U.S. and international stocks led the way, with emerging market stocks making a particularly impressive showing. Bonds, public real estate, and strategic opportunities notched gains as well but were overshadowed by global equities' gains.

- U.S. stocks closed out a strong year on a positive note. Supported by accelerating economic growth, consumer spending, and optimism about tax reform's impact, U.S. stocks (as measured by the S&P 500) posted positive returns each month of 2017.
- International developed stocks posted strong gains in the fourth guarter, adding to their stellar returns for the year as the global economy experienced synchronized growth and low inflation.
- Emerging market stocks were the year's best performer, aided by a stabilizing Chinese economy and a weaker U.S. dollar.
- Bonds posted another year of modest gains as interest rates remained steady.
- While public real estate lagged stocks this year, the asset class enjoyed strong returns, thanks to stable interest rates and favorable market dynamics.



Asset class returns are represented by the following indexes: S&P 500 Index (U.S. large-cap stocks), MSCI EAFE Index (international stocks), MSCI Emerging Markets Index (emerging market stocks), Bloomberg Barclays U.S. Aggregate Bond Index (U.S. bonds), and Dow Jones U.S. Real Estate Index (real estate).

0.4% Q4

## MARKET COMMENTARY

# **ECONOMIC OUTLOOK**

The global economic picture typically consists of favorable attributes (tailwinds) and challenges (headwinds). Here, we provide our perspective on both and offer our view on which side has the upper hand.

## TAILWINDS

### The Tax Cuts and Jobs Act

- This is the largest tax reform in 30 years. It affects individuals and corporations and is very pro-growth.
- For many American workers, the increase to their take-home pay resulting from lower tax rates will be larger than their annual salary increases.

### **Benefits for Individuals**

- Consumers will have \$100 billion more to spend this year. That will drive personal consumption and corporate profits.
- Consumer confidence should remain very strong.
- GDP for 2018 could grow more than 3.5 to 4%, which could astound forecasters and put upward pressure on wages in 2019.

### **Benefits for Corporations**

- The corporate tax rate drops from 35% to 21%, making U.S. corporations much more competitive against foreign firms.
- The tax deal incents companies to invest in themselves, thereby increasing productivity, profits, and their ability to grant wage increases.
- Business confidence continues to be very strong and should lead to increased business investment.

## HEADWINDS

### **Blue State Blues**

• Although 95% of Americans will pay less in taxes, high-income earners in states with high property taxes will pay more.



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 Higher-priced homes should lag lower-priced homes as the mortgage interest deduction is capped at the first \$750,000 of debt principal on new mortgages.

#### **Over-Stimulus Could Lead to Higher Interest Rates**

- If extra consumption leads to too much demand for labor and other goods, the result could be a pop in inflation that spooks investors and the Fed. This is not our base case, but it remains a focus.
- If this occurs, investors could see earnings growth but not much growth in stock prices as higher interest rates constrain prices.
- Stock market volatility was exceptionally low last year; we predict it will increase.

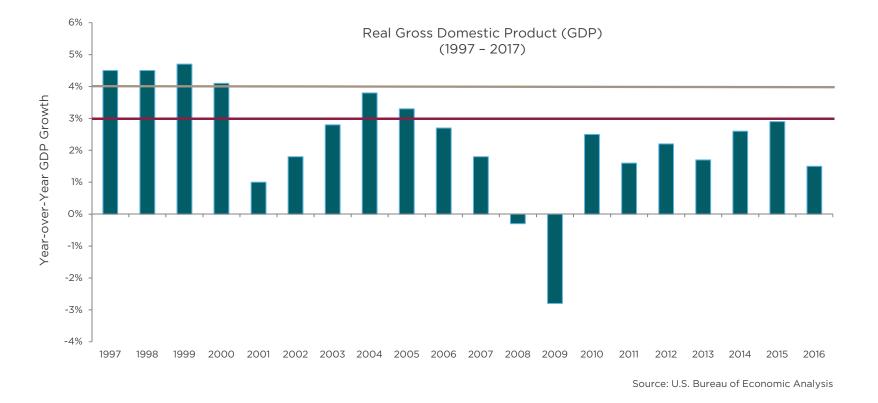
### **Geopolitical Risks Increase**

- North Korea continues its nuclear testing, and issues in the Middle East are heating up.
- Recent unrest in Iran (and the suspension of the internet there) highlights a potential flashpoint.

Overall, the global economic backdrop continues to strengthen. Given current valuations, international stocks are more attractively priced than U.S. stocks.

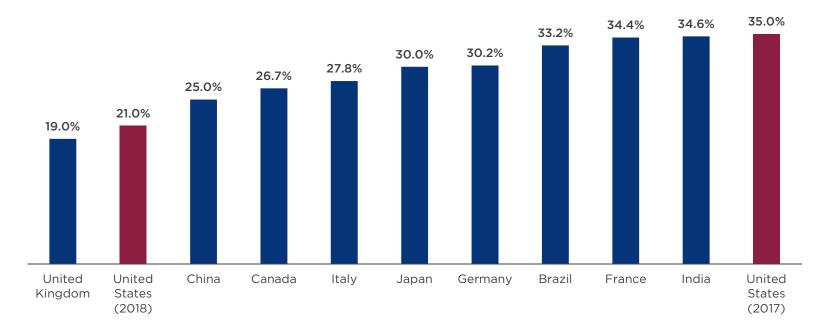
# **GDP GROWTH WILL SURPRISE TO THE UPSIDE**

The last calendar year of gross domestic product growth in excess of 3% was 2005. And 4% was last seen in 2000. You have to be almost 35 years old to have experienced a strong economy during your working life. The Tax Cuts and Jobs Act has the potential to boost our economy to a level of growth not seen in more than a decade. The consensus estimate for GDP growth in 2018 is 2.5%, but we believe that growth will exceed 3%—and could accelerate to near 4%. This will surprise investors.



# **U.S. MOVES TO THE HEAD OF THE CLASS**

The Tax Cuts and Jobs Act reduces the corporate tax rate in the U.S. from 35% to 21%, bringing the U.S. from the highest corporate tax rate among the world's 10 largest economies to second place behind the United Kingdom. Given the magnitude of this tax-rate reduction, U.S. corporations should be much more competitive against foreign corporations.

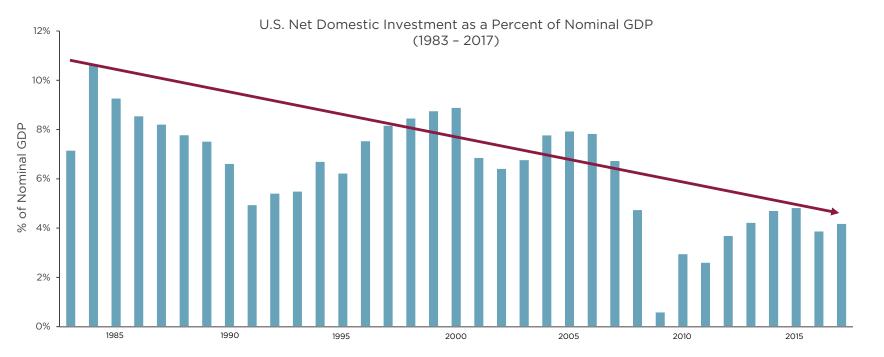


### Corporate Tax Rates in the World's Top 10 Economies

Source: Laffer Associates, OECD, World Economic Forum

# THE RETURN OF CORPORATE REINVESTMENT

The last 20 years has seen a decline in corporate reinvestment as companies have underinvested in themselves. More specifically, public companies in the U.S. have bought back their publicly traded shares at the expense of investment in research, plant, and productive technologies. At present, the average age of corporate plant and equipment is nearly 13 years—the oldest since World War II—and the average age has increased every year since 2000. The Tax Cuts and Jobs Act should encourage corporate reinvestment, paving the way for future growth.



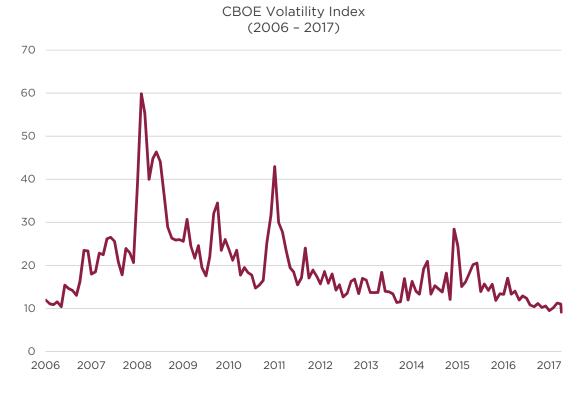
Source: Haver Analytics

# THE RETURN OF STOCK MARKET VOLATILITY

At some point each year, the stock market typically experiences a 10 to 15% decline. For example, the S&P 500 Index sold off 10% in early 2016 even though the index finished the year up 12%. Meanwhile, the largest decline in 2017 was less than 3%—the lowest level in almost 50 years. We believe that the stock market will return to a more normal pattern of ups and downs. This does not mean that we are predicting a negative return for stocks in 2018—just a bumpier ride.

### **TRENDS AND DRIVERS**

- The Chicago Board of Options Exchange (CBOE) Volatility Index, also known as "the VIX" or "fear index," is a popular measure of the stock market's expectation of volatility implied by S&P 500 Index options.
- As you can see from the chart to the right, the VIX spiked in 2008 during the Financial Crisis and 2011 during the European Sovereign Debt Crisis.
- With the exception of a more recent spike in 2015, driven by a market sell-off in China, the VIX has fallen steadily to unsustainably low levels.
- Only twice in the last 50 years has intra-year volatility finished below 5%.



Source: Chicago Board of Options Exchange

# **DIGGING DEEPER: U.S. EQUITY MARKETS**

The S&P 500 Index is a market-capitalization-weighted index of U.S. large-cap stocks across a diversity of industry sectors. The stocks represented in those 11 sectors generated a range of returns in 2017.

#### S&P 500 Consumer Consumer Index Discretionary Staples Energy Financials Health Care Industrials Materials Real Estate Technology Telecom Utilities 38.8 23.8 23.0 22.2 22.1 21.8 21.0 13.5 12.1 10.8 9.9 9.0 8.6 6.9 6.5 6.6 6.0 6.1 3.6 3.2 1.5 0.2 -1.0 -1.3 Q4 2017 YTD 2017 Sector 12.4% 8.7% 5.4% 14.4% 13.1% 9.7% 2.8% 2.8% 26.2% 1.8% 2.9% Weight Sector Tax 32% 27% 19% 29% 23% 28% 27% 3% 19% 35% 30% Rate

## Returns by S&P 500 Sector (%)

Source: Standard & Poor's, J.P. Morgan Asset Management, Cornerstone Macro. Data as of 12.31.2017. All calculations are cumulative total return, not annualized, including dividends for the stated period. Past performance is not indicative of future returns.

## ASSET CLASS RETURNS

Period Ending 12.31.17 | Q4 17

2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Mid-Cap Value 23.70%	International Equities 14.02%	International Equities 26.86%	Large-Cap Growth 11.81%	Fixed Income 5.08%	Mid-Cap Growth 46.29%	Small-Cap Growth 29.09%	Fixed Income 7.84%	Mid-Cap Value 18.51%	Small-Cap Growth 43.30%	Mid-Cap Value 14.75%	Large-Cap Growth 5.67%	Small-Cap Value 31.74%	Large-Cap Growth 30.21%
Small-Cap Value 22.25%	Mid-Cap Value 12.65%	Small-Cap Value 23.48%	International Equities 11.63%	Cash 1.51%	Large-Cap Growth 37.21%	Mid-Cap Growth 26.38%	Large-Cap Growth 2.64%	Small-Cap Value 18.05%	Mid-Cap Growth 35.74%	Large-Cap Value 13.45%	Fixed Income 0.55%	Mid-Cap Value 20.00%	Internationa Equities 25.62%
nternational Equities 20.70%	Mid-Cap Growth 12.10%	Large-Cap Value 22.25%	Mid-Cap Growth 11.43%	Small-Cap Value -28.92%	Small-Cap Growth 34.47%	Mid-Cap Value 24.75%	Large-Cap Value 0.39%	International Equities 17.90%	Small-Cap Value 34.52%	Large-Cap Growth 13.05%	Cash 0.05%	Large-Cap Value 17.34%	Mid-Cap Growth 25.27%
Large-Cap Value 16.49%	Large-Cap Value 7.05%	Mid-Cap Value 20.22%	Fixed Income 7.39%	Large-Cap Value -36.85%	Mid-Cap Value 34.21%	Small-Cap Value 24.50%	Cash 0.10%	Large-Cap Value 17.51%	Large-Cap Growth 33.48%	Mid-Cap Growth 11.90%	Mid-Cap Growth -0.20%	Small-Cap Growth 11.32%	Small-Cap Growth 22.17%
Mid-Cap Growth 15.48%	Large-Cap Growth 5.26%	Small-Cap Growth 13.35%	Small-Cap Growth 7.05%	Mid-Cap Value -38.44%	International Equities 32.46%	Large-Cap Growth 16.71%	Mid-Cap Value -1.38%	Mid-Cap Growth 15.81%	Mid-Cap Value 33.46%	Fixed Income 5.97%	International Equities -0.39%	Mid-Cap Growth 7.33%	Large-Cap Value 13.66%
Small-Cap Growth 14.31%	Small-Cap Value 4.71%	Mid-Cap Growth 10.66%	Cash 4.71%	Large-Cap Growth -38.44%	Small-Cap Value 20.58%	Large-Cap Value 15.51%	Mid-Cap Growth -1.65%	Large-Cap Growth 15.26%	Large-Cap Value 32.53%	Small-Cap Growth 5.60%	Small-Cap Growth -1.38%	Large-Cap Growth 7.08%	Mid-Cap Value 13.34%
Large-Cap Growth 6.30%	Small-Cap Growth 4.15%	Large-Cap Growth 9.07%	Large-Cap Value -0.17%	Small-Cap Growth -38.54%	Large-Cap Value 19.69%	International Equities 8.21%	Small-Cap Growth -2.91%	Small-Cap Growth 14.59%	International Equities 23.29%	Small-Cap Value 4.22%	Large-Cap Value -3.83%	Fixed Income 2.65%	Small-Cap Value 7.84%
Fixed Income 3.04%	Cash 3.35%	Cash 5.08%	Mid-Cap Value -1.42%	International Equities -43.06%	Fixed Income 5.24%	Fixed Income 5.89%	Small-Cap Value -5.50%	Fixed Income 4.22%	Cash 0.07%	Cash 0.03%	Mid-Cap Value -4.78%	International Equities 1.51%	Fixed Income 3.54%
Cash 1.44%	Fixed Income 1.58%	Fixed Income 4.08%	Small-Cap Value -9.78%	Mid-Cap Growth -44.32%	Cash 0.21%	Cash 0.13%	International Equities -11.73%	Cash 0.11%	Fixed Income -2.02%	International Equities -4.48%	Small-Cap Value -7.47%	Cash 0.33%	Cash 0.86%

Small-Cap Value Stocks (Russell 2000 Value) Small-Cap Growth Stocks (Russell 2000 Growth) Large-Cap Growth Stocks (Russell 1000 Growth) Large-Cap Value Stocks (Russell 1000 Value) Mid-Cap Growth Stocks (Russell Mid-Cap Growth Index) Mid-Cap Value Stocks (Russell Mid-Cap Value Index) International Equities (MSCI EAFE)

Fixed Income (Bloomberg Barclays U.S. Aggregate Bond Index) Cash (Merrill Lynch 3-Month Treasury Bill)

The information contained in this report is from sources believed to be reliable, but not warranted by CAPTRUST Financial Advisors to be accurate or complete.

## INDEX PERFORMANCE

Period Ending 12.31.17 | Q4 17

INDEXES	Q4 2017	2017	2016	2015	2014	2013	2012	1 YEAR	3 YEAR	5 YEAR	10 YEAR
90-Day US Treasury	0.28%	0.86%	0.33%	0.05%	0.03%	0.07%	0.11%	0.86%	0.41%	0.27%	0.39%
Bloomberg Barclays Government 1-3 Year	-0.27%	0.45%	0.87%	0.57%	0.64%	0.37%	0.51%	0.45%	0.63%	0.58%	1.53%
Bloomberg Barclays Intermediate Govt	-0.40%	1.14%	1.05%	1.18%	2.52%	-1.25%	1.73%	1.14%	1.12%	0.92%	2.70%
Bloomberg Barclays Muni Bond	0.75%	5.45%	0.25%	3.30%	9.05%	-2.55%	6.78%	5.45%	2.98%	3.02%	4.46%
Bloomberg Barclays Intermediate Govt/Credit	-0.20%	2.14%	2.08%	1.07%	3.13%	-0.86%	3.89%	2.14%	1.76%	1.50%	3.32%
Bloomberg Barclays Intermediate Credit	0.11%	3.67%	3.68%	0.90%	4.16%	-0.17%	8.10%	3.67%	2.74%	2.43%	4.55%
Bloomberg Barclays Aggregate Bond	0.39%	3.54%	2.65%	0.55%	5.97%	-2.02%	4.22%	3.54%	2.24%	2.10%	4.01%
Bloomberg Barclays Corporate IG Bond	1.17%	6.42%	6.11%	-0.68%	7.46%	-1.53%	9.82%	6.42%	3.90%	3.48%	5.65%
Bloomberg Barclays High Yield	0.47%	7.50%	17.13%	-4.47%	2.45%	7.44%	15.81%	7.50%	6.35%	5.78%	8.03%
Bloomberg Barclays US Long Corporate	3.34%	12.09%	10.97%	-4.61%	15.73%	-5.68%	12.41%	12.09%	5.87%	5.31%	7.83%
S&P 500	6.64%	21.83%	11.96%	1.38%	13.69%	32.39%	16.00%	21.83%	11.41%	15.79%	8.50%
Dow Jones Industrial Average	10.96%	28.11%	16.50%	0.21%	10.04%	29.65%	10.24%	28.11%	14.36%	16.37%	9.28%
NASDAQ Composite	6.27%	28.24%	7.50%	5.73%	13.40%	38.32%	15.91%	28.24%	13.38%	17.98%	10.04%
Russell 1000 Value	5.33%	13.66%	17.34%	-3.83%	13.45%	32.53%	17.51%	13.66%	8.65%	14.04%	7.10%
Russell 1000	6.59%	21.69%	12.05%	0.92%	13.24%	33.11%	16.42%	21.69%	11.23%	15.71%	8.59%
Russell 1000 Growth	7.86%	30.21%	7.08%	5.67%	13.05%	33.48%	15.26%	30.21%	13.79%	17.33%	10.00%
Russell Mid-Cap Value Index	5.50%	13.34%	20.00%	-4.78%	14.75%	33.46%	18.51%	13.34%	9.00%	14.68%	9.10%
Russell Mid-Cap Index	6.07%	18.52%	13.80%	-2.44%	13.22%	34.76%	17.28%	18.52%	9.58%	14.96%	9.11%
Russell Mid-Cap Growth Index	6.81%	25.27%	7.33%	-0.20%	11.90%	35.74%	15.81%	25.27%	10.30%	15.30%	9.10%
MSCI EAFE	4.27%	25.62%	1.51%	-0.39%	-4.48%	23.29%	17.90%	25.62%	8.30%	8.39%	2.42%
MSCI ACWI ex US	5.06%	27.77%	5.01%	-5.25%	-3.44%	15.78%	17.39%	27.77%	8.33%	7.28%	2.31%
Russell 2000 Value	2.05%	7.84%	31.74%	-7.47%	4.22%	34.52%	18.05%	7.84%	9.55%	13.01%	8.17%
Russell 2000	3.34%	14.65%	21.31%	-4.41%	4.89%	38.82%	16.35%	14.65%	9.96%	14.12%	8.71%
Russell 2000 Growth	4.59%	22.17%	11.32%	-1.38%	5.60%	43.30%	14.59%	22.17%	10.28%	15.21%	9.19%
MSCI Emerging Markets	7.50%	37.75%	11.60%	-14.60%	-1.82%	-2.27%	18.63%	37.75%	9.50%	4.73%	2.02%
Dow Jones US Real Estate Index	2.57%	9.84%	7.56%	2.14%	27.24%	1.77%	18.93%	9.84%	6.46%	9.34%	6.97%
HFRX Absolute Return Index	0.13%	3.40%	0.31%	2.86%	0.79%	3.58%	0.88%	3.40%	2.18%	2.18%	-0.99%
Consumer Price Index (Inflation)	-0.06%	2.18%	2.07%	0.73%	0.76%	1.50%	1.74%	2.18%	1.66%	1.45%	1.62%
BLENDED BENCHMARKS	Q4 2017	2017	2016	2015	2014	2013	2012	1 YEAR	3 YEAR	5 YEAR	10 YEAR
25% S&P 500/5% MSCI EAFE/70% Barclays Agg	2.13%	8.93%	0.92%	7.37%	7.01%	7.89%	5.64%	8.93%	4.90%	5.81%	5.32%
30% S&P 500/10% MSCI EAFE/60% Barclays Agg	2.63%	10.90%	0.95%	7.21%	9.92%	9.19%	4.37%	10.90%	5.68%	6.82%	5.52%
35% S&P 500/15% MSCI EAFE/50% Barclays Agg	3.14%	12.90%	0.97%	7.04%	12.89%	10.49%	3.08%	12.90%	6.46%	7.83%	5.69%
40% S&P 500/20% MSCI EAFE/40% Barclays Agg	3.65%	14.93%	0.96%	6.87%	15.93%	11.78%	1.77%	14.93%	7.23%	8.84%	5.83%
45% S&P 500/25% MSCI EAFE/30% Barclays Agg	4.16%	16.99%	0.93%	6.69%	19.04%	13.06%	0.45%	16.99%	7.99%	9.85%	5.95%
60% S&P 500/40% Barclays Agg	4.12%	14.21%	1.28%	10.62%	17.56%	11.31%	4.69%	14.21%	7.80%	10.25%	6.98%

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## SECTION 3: PLAN INVESTMENT REVIEW

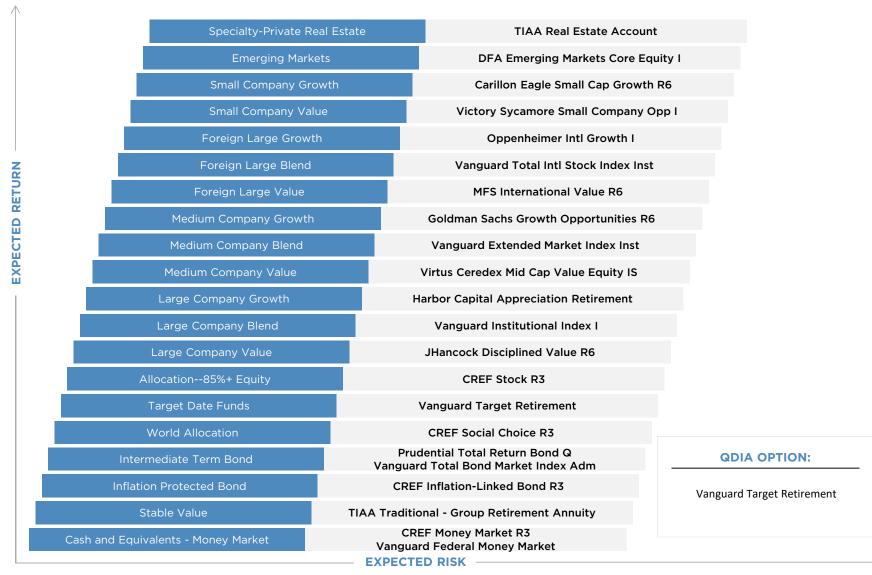
University of Maine System Defined Contribution Plan

### SECTION 3: PLAN INVESTMENT REVIEW

Plan Investment Menu Review
Plan Assets
Investment Policy Monitor
Investment Review Select Commentary
Investment Performance Summary
Plan Performance Measurement

# PLAN INVESTMENT REVIEW | PLAN MENU

University of Maine System Defined Contribution Plan



## PLAN INVESTMENT REVIEW | EXECUTIVE ASSET SUMMARY

Period Ending 12.31.17 | Q4 17

University of Maine System Defined Contribution Plan

Plan Name	Plan/Contract Number	Plan Assets
University of Maine System Retirement Plan for Faculty and Professionals 403(b) DC	102965	\$1,243,476,821
University of Maine System Retirement Tax Deferred Annuity Plan 403(b) TDA	102966	\$161,738,129
University of Maine System Optional Retirement Savings 403(b)	102967	\$1,470,030
University of Maine System Optional Retirement Savings 401(a)	102968	\$1,218,640
University of Maine System Basic Retirement Plan for Classified Employees 403(b)	102969	\$36,649,444
University of Maine System Basic Retirement Plan for Classified Employees 401(a)	102970	\$69,239,464
University of Maine System Deferred Compensation Plan 457(b)	102971	\$29,778,011
	TOTALS	\$1,543,570,539

# University of Maine System \* Alternate Carrier Transfers In Date Range October 1, 2017 - December 31, 2017

Alternate Carrier	Amount		
VALIC	\$ 0.16		
VOYA	\$ 454,766.21		
TIAA	\$ 71,024.81		
MID ATLANTIC TRUST COMPANY	\$ 6,595.16		
FIDELITY INVESTMENTS	\$ 325,811.99		
MID ATLANTIC TRUST	\$ 2,164.70		
FRANKLIN TEMPLETON INVESTMENTS	\$ 40,974.78		
JACKSON NATIONAL LIFE INSURANCE	\$ 2,088.73		
Total	\$ 903,426.54		

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#### Disclosures

The data provided is for informational purposes only. It is not intended as an offer or solicitation or any similar communication being made for the purchase or sale of any financial instrument / product or as an official confirmation or as an official statement on any transaction.

Pursuant to your request for information, enclosed you will find data related to the Plan(s) and/or Investments specified. You have solicited this information for fiduciary due diligence and review purposes related to the referenced Plan. This report should not be used for regulatory filings or for benefit statements.

Please be advised that neither TIAA, CREF, nor their affiliates, in their satisfaction of your information request, make any representations or warranties, express or implied, as to the accuracy, completeness, or fitness for any purpose or use of this or other data for the Plan(s) that you may request. Teachers Advisors Inc. or its affiliates will not be liable for any direct, indirect, or consequential loss arising from any use of or reliance on the information supplied.

\* 7 plans : 102965, 102966, 102967, 102968, 102969, 102970 & 102971

These numbers include non-approved assets held at TIAA-CREF that are no longer available for additional investments.

Information provided by Record Keeper. For informational purposes. Not a substitute for official statements produced by the plan custodian. Information has been obtained from sources considered reliable, but its accuracy and completeness are not guaranteed. This report is not an illustration of investment performance, but rather a historical illustration of asset allocation.

Period Ending 12.31.17 | Q4 17

University of Maine System Retirement Pla	n for Faculty and Professionals 403(b) DC - 102965				
		-	MARKET	VALUE –	
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)
Cash and Equivalents - Money Market	CREF Money Market R3	\$14,999,372	1.34%	\$8,746,690	0.70%
Cash and Equivalents - Money Market	Vanguard Federal Money Market	\$267,386	0.02%	\$990,060	0.08%
Stable Value	TIAA Traditional - Group Retirement Annuity	\$432,193,984	38.61%	\$434,258,268	34.92%
Inflation Protected Bond	CREF Inflation-Linked Bond R3	\$13,858,063	1.24%	\$13,593,255	1.09%
Intermediate Term Bond	Prudential Total Return Bond Q	\$14,149,830	1.26%	\$16,352,164	1.32%
Intermediate Term Bond	Vanguard Total Bond Market Index Adm	\$2,605,204	0.23%	\$7,174,322	0.58%
World Allocation	CREF Social Choice R3	\$33,960,321	3.03%	\$35,791,845	2.88%
Target Date Ret Income Moderate	Vanguard Target Retirement Income Inv	\$3,233,146	0.29%	\$7,058,640	0.57%
Target Date 2000-2010 Conservative	Vanguard Target Retirement 2010 Inv	\$3,431,930	0.31%	-	-
Target Date 2015 Moderate	Vanguard Target Retirement 2015 Inv	\$3,060,581	0.27%	\$4,705,291	0.38%
Target Date 2020 Moderate	Vanguard Target Retirement 2020 Inv	\$7,725,120	0.69%	\$11,281,830	0.91%
Target Date 2025 Moderate	Vanguard Target Retirement 2025 Inv	\$6,639,122	0.59%	\$10,262,935	0.83%
Target Date 2030 Conservative	Vanguard Target Retirement 2030 Inv	\$7,033,469	0.63%	\$9,821,585	0.79%
Target Date 2035 Moderate	Vanguard Target Retirement 2035 Inv	\$6,800,551	0.61%	\$9,633,940	0.77%
Target Date 2040 Moderate	Vanguard Target Retirement 2040 Inv	\$6,019,280	0.54%	\$9,440,954	0.76%
Target Date 2045 Moderate	Vanguard Target Retirement 2045 Inv	\$4,515,289	0.40%	\$7,820,688	0.63%
Target Date 2050 Moderate	Vanguard Target Retirement 2050 Inv	\$2,424,692	0.22%	\$4,582,436	0.37%
Target Date 2055 Moderate	Vanguard Target Retirement 2055 Inv	\$835,696	0.07%	\$1,668,316	0.13%

#### CONTINUED...

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Period Ending 12.31.17 | Q4 17

University of Maine System Retirement	Plan for Faculty and Professionals 403(b) DC - 102965	-	MARKET	VALUE -	
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)
Target Date 2060+ Moderate	Vanguard Target Retirement 2060 Inv	\$67,116	0.01%	\$72,722	0.01%
Allocation85%+ Equity	CREF Stock R3	\$185,975,795	16.62%	\$214,743,505	17.27%
Large Company Value	JHancock Disciplined Value R5	\$14,181,918	1.27%	-	-
Large Company Value	JHancock Disciplined Value R6	\$3,588,201	0.32%	\$22,058,927	1.77%
Large Company Blend	Vanguard Institutional Index I	\$22,199,733	1.98%	\$34,031,139	2.74%
Large Company Growth	Harbor Capital App Instl	\$8,118,755	0.73%	-	-
Large Company Growth	Harbor Capital Appreciation Retirement	\$651,546	0.06%	\$12,028,018	0.97%
Medium Company Value	Virtus Ceredex Mid Cap Value Equity I	\$8,616,407	0.77%	-	-
Medium Company Value	Virtus Ceredex Mid Cap Value Equity IS	\$3,180,903	0.28%	\$15,548,636	1.25%
Medium Company Blend	Vanguard Extended Market Index Inst	\$10,689,096	0.95%	\$15,548,329	1.25%
Medium Company Growth	Goldman Sachs Growth Opp I	\$4,228,630	0.38%	-	-
Medium Company Growth	Goldman Sachs Growth Opportunities R6	\$135,252	0.01%	\$4,930,354	0.40%
Foreign Large Value	MFS International Value R6	\$13,142,498	1.17%	\$21,124,769	1.70%
Foreign Large Blend	Vanguard Total Intl Stock Index Inst	\$7,724,284	0.69%	\$11,073,927	0.89%
Foreign Large Growth	Oppenheimer Intl Growth I	\$269,188	0.02%	\$4,866,072	0.39%
Foreign Large Growth	Oppenheimer Intl Growth Y	\$3,897,730	0.35%	-	-
Small Company Value	Victory Sycamore Small Company Opp I	\$9,044,450	0.81%	\$11,471,306	0.92%
Small Company Growth	Carillon Eagle Small Cap Growth R6	\$2,178,964	0.19%	\$3,712,424	0.30%

#### University of Maine System Retirement Plan for Faculty and Professionals 403(b) DC - 102965

#### CONTINUED...

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Period Ending 12.31.17 | Q4 17

University of Maine System Retirement Plan for Faculty and Professionals 403(b) DC - 102965

			—	MARKET	VALUE -	
FUND OPTION	CURRENT INVESTMENT NAME		12.31.2016	(%)	CURRENT	(%)
Emerging Markets	DFA Emerging Markets Core Equity I		\$13,477,365	1.20%	\$19,843,594	1.60%
Specialty-Private Real Estate	TIAA Real Estate Account		\$49,860,728	4.45%	\$51,256,299	4.12%
Other Assets	Non Approved Funds		\$145,269,885	12.98%	\$157,443,150	12.66%
Self-Directed Brokerage	Self Directed Accounts		\$49,046,914	4.38%	\$50,540,429	4.06%
		TOTALS	\$1,119,298,394	100%	\$1,243,476,821	100%

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Period Ending 12.31.17 | Q4 17

University of Maine System Retirement Tax Deferred Annuity Plan 403(b) TDA-102966
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		- MARKET VALUE -			
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)
Cash and Equivalents - Money Market	CREF Money Market R3	\$1,452,371	1.01%	\$826,248	0.51%
Cash and Equivalents - Money Market	Vanguard Federal Money Market	\$0	0.00%	\$32,998	0.02%
Stable Value	TIAA Traditional - Group Retirement Annuity	\$52,780,394	36.87%	\$54,259,359	33.55%
Inflation Protected Bond	CREF Inflation-Linked Bond R3	\$2,479,783	1.73%	\$2,436,960	1.51%
Intermediate Term Bond	Prudential Total Return Bond Q	\$3,422,343	2.39%	\$3,904,319	2.41%
Intermediate Term Bond	Vanguard Total Bond Market Index Adm	\$603,906	0.42%	\$1,628,320	1.01%
World Allocation	CREF Social Choice R3	\$5,200,416	3.63%	\$5,850,210	3.62%
Target Date Ret Income Moderate	Vanguard Target Retirement Income Inv	\$1,020,550	0.71%	\$1,815,210	1.12%
Target Date 2000-2010 Conservative	Vanguard Target Retirement 2010 Inv	\$429,313	0.30%	-	-
Target Date 2015 Moderate	Vanguard Target Retirement 2015 Inv	\$761,117	0.53%	\$957,555	0.59%
Target Date 2020 Moderate	Vanguard Target Retirement 2020 Inv	\$2,149,700	1.50%	\$2,655,509	1.64%
Target Date 2025 Moderate	Vanguard Target Retirement 2025 Inv	\$1,964,333	1.37%	\$2,449,593	1.51%
Target Date 2030 Conservative	Vanguard Target Retirement 2030 Inv	\$1,297,923	0.91%	\$1,668,874	1.03%
Target Date 2035 Moderate	Vanguard Target Retirement 2035 Inv	\$897,317	0.63%	\$1,050,291	0.65%
Target Date 2040 Moderate	Vanguard Target Retirement 2040 Inv	\$487,981	0.34%	\$807,796	0.50%
Target Date 2045 Moderate	Vanguard Target Retirement 2045 Inv	\$192,167	0.13%	\$266,425	0.16%
Target Date 2050 Moderate	Vanguard Target Retirement 2050 Inv	\$72,627	0.05%	\$179,787	0.11%
Target Date 2055 Moderate	Vanguard Target Retirement 2055 Inv	\$60,979	0.04%	\$74,520	0.05%

#### CONTINUED...

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University of Maine System Retirement	t Tax Deferred Annuity Plan 403(b) TDA- 102966				
		-	- MARKE	T VALUE —	
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)
Target Date 2060+ Moderate	Vanguard Target Retirement 2060 Inv	\$2,819	0.00%	\$4,082	0.00%
Allocation85%+ Equity	CREF Stock R3	\$17,793,531	12.43%	\$19,887,105	12.30%
Large Company Value	JHancock Disciplined Value R5	\$1,620,296	1.13%	-	-
Large Company Value	JHancock Disciplined Value R6	\$323,047	0.23%	\$2,253,669	1.39%
Large Company Blend	Vanguard Institutional Index I	\$5,625,224	3.93%	\$9,515,741	5.88%
Large Company Growth	Harbor Capital App Instl	\$1,141,107	0.80%	-	-
Large Company Growth	Harbor Capital Appreciation Retirement	\$26,628	0.02%	\$1,952,121	1.21%
Medium Company Value	Virtus Ceredex Mid Cap Value Equity I	\$890,804	0.62%	-	-
Medium Company Value	Virtus Ceredex Mid Cap Value Equity IS	\$243,490	0.17%	\$1,414,278	0.87%
Medium Company Blend	Vanguard Extended Market Index Inst	\$1,497,045	1.05%	\$2,580,396	1.60%
Medium Company Growth	Goldman Sachs Growth Opp I	\$368,615	0.26%	-	-
Medium Company Growth	Goldman Sachs Growth Opportunities R6	\$820	0.00%	\$392,521	0.24%
Foreign Large Value	MFS International Value R6	\$1,745,873	1.22%	\$3,471,616	2.15%
Foreign Large Blend	Vanguard Total Intl Stock Index Inst	\$1,275,052	0.89%	\$1,501,184	0.93%
Foreign Large Growth	Oppenheimer Intl Growth I	\$24,765	0.02%	\$544,502	0.34%
Foreign Large Growth	Oppenheimer Intl Growth Y	\$502,139	0.35%	-	-
Small Company Value	Victory Sycamore Small Company Opp I	\$1,395,946	0.98%	\$1,518,633	0.94%
Small Company Growth	Carillon Eagle Small Cap Growth R6	\$109,887	0.08%	\$239,191	0.15%

#### CONTINUED...

Period Ending 12.31.17 | Q4 17

University of Maine System Retirement Tax Deferred Annuity Plan 403(b) TDA-102966

			—	MARKET	VALUE -	
FUND OPTION	CURRENT INVESTMENT NAME		12.31.2016	(%)	CURRENT	(%)
Emerging Markets	DFA Emerging Markets Core Equity I		\$1,274,912	0.89%	\$2,072,874	1.28%
Specialty-Private Real Estate	TIAA Real Estate Account		\$10,406,780	7.27%	\$11,065,712	6.84%
Other Assets	Non Approved Funds		\$19,373,845	13.53%	\$20,305,370	12.55%
Self-Directed Brokerage	Self Directed Accounts		\$2,254,929	1.57%	\$2,155,163	1.33%
		TOTALS	\$143,170,772	100%	\$161,738,129	100%

Period Ending 12.31.17 | Q4 17

University of Maine System Optional Retirement Savings 403(b) - 102967

		- MARKET VALUE -		- MARKET VALUE -		VALUE -	
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)		
Cash and Equivalents - Money Market	CREF Money Market R3	\$9,271	0.66%	\$12,370	0.84%		
Cash and Equivalents - Money Market	Vanguard Federal Money Market	\$0	0.00%	\$0	0.00%		
Stable Value	TIAA Traditional - Group Retirement Annuity	\$619,822	44.12%	\$615,697	41.88%		
Inflation Protected Bond	CREF Inflation-Linked Bond R3	\$32,113	2.29%	\$17,389	1.18%		
Intermediate Term Bond	Prudential Total Return Bond Q	\$2,934	0.21%	\$10,084	0.69%		
Intermediate Term Bond	Vanguard Total Bond Market Index Adm	\$251	0.02%	\$339	0.02%		
World Allocation	CREF Social Choice R3	\$37,727	2.69%	\$37,626	2.56%		
Target Date Ret Income Moderate	Vanguard Target Retirement Income Inv	\$1,011	0.07%	\$1,373	0.09%		
Target Date 2000-2010 Conservative	Vanguard Target Retirement 2010 Inv	\$254	0.02%	-	-		
Target Date 2015 Moderate	Vanguard Target Retirement 2015 Inv	\$143	0.01%	\$160	0.01%		
Target Date 2020 Moderate	Vanguard Target Retirement 2020 Inv	\$46,905	3.34%	\$53,140	3.61%		
Target Date 2025 Moderate	Vanguard Target Retirement 2025 Inv	\$2,017	0.14%	\$2,339	0.16%		
Target Date 2030 Conservative	Vanguard Target Retirement 2030 Inv	\$0	0.00%	\$0	0.00%		
Target Date 2035 Moderate	Vanguard Target Retirement 2035 Inv	\$0	0.00%	\$0	0.00%		
Target Date 2040 Moderate	Vanguard Target Retirement 2040 Inv	\$0	0.00%	\$0	0.00%		
Target Date 2045 Moderate	Vanguard Target Retirement 2045 Inv	\$0	0.00%	\$0	0.00%		
Target Date 2050 Moderate	Vanguard Target Retirement 2050 Inv	\$0	0.00%	\$0	0.00%		
Target Date 2055 Moderate	Vanguard Target Retirement 2055 Inv	\$0	0.00%	\$0	0.00%		

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Period Ending 12.31.17 | Q4 17

University of Maine System Optional Retirement Savings 403(b) - 102967

	- MARKET		- MARKET VA		— ма		- MARKET VALUE		- MARKET VALUE		- MARKET V		
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)								
Target Date 2060+ Moderate	Vanguard Target Retirement 2060 Inv	\$0	0.00%	\$0	0.00%								
Allocation85%+ Equity	CREF Stock R3	\$212,794	15.15%	\$241,018	16.40%								
Large Company Value	JHancock Disciplined Value R5	\$1,605	0.11%	-	-								
Large Company Value	JHancock Disciplined Value R6	\$0	0.00%	\$1,618	0.11%								
Large Company Blend	Vanguard Institutional Index I	\$4,677	0.33%	\$14,114	0.96%								
Large Company Growth	Harbor Capital App Instl	\$741	0.05%	-	-								
Large Company Growth	Harbor Capital Appreciation Retirement	\$0	0.00%	\$1,179	0.08%								
Medium Company Value	Virtus Ceredex Mid Cap Value Equity I	\$1,436	0.10%	-	-								
Medium Company Value	Virtus Ceredex Mid Cap Value Equity IS	\$50	0.00%	\$1,631	0.11%								
Medium Company Blend	Vanguard Extended Market Index Inst	\$1,724	0.12%	\$2,439	0.17%								
Medium Company Growth	Goldman Sachs Growth Opp I	\$39	0.00%	-	-								
Medium Company Growth	Goldman Sachs Growth Opportunities R6	\$0	0.00%	\$48	0.00%								
Foreign Large Value	MFS International Value R6	\$2,304	0.16%	\$3,328	0.23%								
Foreign Large Blend	Vanguard Total Intl Stock Index Inst	\$1,197	0.09%	\$1,952	0.13%								
Foreign Large Growth	Oppenheimer Intl Growth I	\$51	0.00%	\$865	0.06%								
Foreign Large Growth	Oppenheimer Intl Growth Y	\$509	0.04%	-	-								
Small Company Value	Victory Sycamore Small Company Opp I	\$1,162	0.08%	\$1,405	0.10%								
Small Company Growth	Carillon Eagle Small Cap Growth R6	\$221	0.02%	\$261	0.02%								

#### CONTINUED...

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Period Ending 12.31.17 | Q4 17

University of Maine System Optional Retirement Savings 403(b) - 102967

			_	MARKET	VALUE -	
FUND OPTION	CURRENT INVESTMENT NAME		12.31.2016	(%)	CURRENT	(%)
Emerging Markets	DFA Emerging Markets Core Equity I		\$1,202	0.09%	\$1,782	0.12%
Specialty-Private Real Estate	TIAA Real Estate Account		\$45,550	3.24%	\$45,204	3.08%
Other Assets	Non Approved Funds		\$377,155	26.85%	\$402,667	27.39%
Self-Directed Brokerage	Self Directed Accounts		\$0	0.00%	\$0	0.00%
		TOTALS	\$1,404,865	100%	\$1,470,030	100%

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Period Ending 12.31.17 | Q4 17

University of Maine System Optional Retirement Savings 401(a) - 102968

		-			
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)
Cash and Equivalents - Money Market	CREF Money Market R3	\$3,634	0.32%	\$8,054	0.66%
Cash and Equivalents - Money Market	Vanguard Federal Money Market	\$0	0.00%	\$0	0.00%
Stable Value	TIAA Traditional - Group Retirement Annuity	\$393,666	34.47%	\$379,021	31.10%
Inflation Protected Bond	CREF Inflation-Linked Bond R3	\$20,367	1.78%	\$17,721	1.45%
Intermediate Term Bond	Prudential Total Return Bond Q	\$760	0.07%	\$17,554	1.44%
Intermediate Term Bond	Vanguard Total Bond Market Index Adm	\$63	0.01%	\$11,383	0.93%
World Allocation	CREF Social Choice R3	\$24,637	2.16%	\$26,384	2.17%
Target Date Ret Income Moderate	Vanguard Target Retirement Income Inv	\$253	0.02%	\$911	0.07%
Target Date 2000-2010 Conservative	Vanguard Target Retirement 2010 Inv	\$839	0.07%	-	-
Target Date 2015 Moderate	Vanguard Target Retirement 2015 Inv	\$0	0.00%	\$0	0.00%
Target Date 2020 Moderate	Vanguard Target Retirement 2020 Inv	\$38,617	3.38%	\$43,013	3.53%
Target Date 2025 Moderate	Vanguard Target Retirement 2025 Inv	\$420	0.04%	\$487	0.04%
Target Date 2030 Conservative	Vanguard Target Retirement 2030 Inv	\$806	0.07%	\$947	0.08%
Target Date 2035 Moderate	Vanguard Target Retirement 2035 Inv	\$0	0.00%	\$0	0.00%
Target Date 2040 Moderate	Vanguard Target Retirement 2040 Inv	\$0	0.00%	\$0	0.00%
Target Date 2045 Moderate	Vanguard Target Retirement 2045 Inv	\$0	0.00%	\$0	0.00%
Target Date 2050 Moderate	Vanguard Target Retirement 2050 Inv	\$0	0.00%	\$0	0.00%
Target Date 2055 Moderate	Vanguard Target Retirement 2055 Inv	\$0	0.00%	\$0	0.00%

#### CONTINUED...

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Period Ending 12.31.17 | Q4 17

University of Maine System Optional Retirement Savings 401(a) - 102968

		-	VALUE -		
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)
Target Date 2060+ Moderate	Vanguard Target Retirement 2060 Inv	\$0	0.00%	\$0	0.00%
Allocation85%+ Equity	CREF Stock R3	\$133,881	11.72%	\$149,370	12.26%
Large Company Value	JHancock Disciplined Value R5	\$9,343	0.82%	-	-
Large Company Value	JHancock Disciplined Value R6	\$0	0.00%	\$10,951	0.90%
Large Company Blend	Vanguard Institutional Index I	\$1,878	0.16%	\$6,948	0.57%
Large Company Growth	Harbor Capital App Instl	\$17,742	1.55%	-	-
Large Company Growth	Harbor Capital Appreciation Retirement	\$0	0.00%	\$1,118	0.09%
Medium Company Value	Virtus Ceredex Mid Cap Value Equity I	\$642	0.06%	-	-
Medium Company Value	Virtus Ceredex Mid Cap Value Equity IS	\$12	0.00%	\$722	0.06%
Medium Company Blend	Vanguard Extended Market Index Inst	\$416	0.04%	\$607	0.05%
Medium Company Growth	Goldman Sachs Growth Opp I	\$17,421	1.53%	-	-
Medium Company Growth	Goldman Sachs Growth Opportunities R6	\$0	0.00%	\$21,918	1.80%
Foreign Large Value	MFS International Value R6	\$15,358	1.34%	\$19,488	1.60%
Foreign Large Blend	Vanguard Total Intl Stock Index Inst	\$338	0.03%	\$584	0.05%
Foreign Large Growth	Oppenheimer Intl Growth I	\$13	0.00%	\$323	0.03%
Foreign Large Growth	Oppenheimer Intl Growth Y	\$210	0.02%	-	-
Small Company Value	Victory Sycamore Small Company Opp I	\$271	0.02%	\$333	0.03%
Small Company Growth	Carillon Eagle Small Cap Growth R6	\$397	0.03%	\$473	0.04%

#### CONTINUED...

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Period Ending 12.31.17 | Q4 17

University of Maine System Optional Retirement Savings 401(a) - 102968

			-	MARKET	VALUE -	
FUND OPTION	CURRENT INVESTMENT NAME		12.31.2016	(%)	CURRENT	(%)
Emerging Markets	DFA Emerging Markets Core Equity I		\$15,844	1.39%	\$21,241	1.74%
Specialty-Private Real Estate	TIAA Real Estate Account		\$58,998	5.17%	\$56,858	4.67%
Other Assets	Non Approved Funds		\$261,715	22.92%	\$283,149	23.23%
Self-Directed Brokerage	Self Directed Accounts		\$123,396	10.81%	\$139,084	11.41%
		TOTALS	\$1,141,935	100%	\$1,218,640	100%

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University of Maine System Basic Retirement Plan for Classified Employees 403(b) - 102969

Period Ending 12.31.17 | Q4 17

University of Maine System Basic Retireme	ent Plan for Classified Employees 403(b) - 102969						
		-	- MARKET VALUE				
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)		
Cash and Equivalents - Money Market	CREF Money Market R3	\$618,547	1.95%	\$431,803	1.18%		
Cash and Equivalents - Money Market	Vanguard Federal Money Market	\$2	0.00%	\$47,383	0.13%		
Stable Value	TIAA Traditional - Group Retirement Annuity	\$6,132,272	19.30%	\$6,314,386	17.23%		
Inflation Protected Bond	CREF Inflation-Linked Bond R3	\$552,746	1.74%	\$484,117	1.32%		
Intermediate Term Bond	Prudential Total Return Bond Q	\$636,759	2.00%	\$619,270	1.69%		
Intermediate Term Bond	Vanguard Total Bond Market Index Adm	\$74,975	0.24%	\$127,295	0.35%		
World Allocation	CREF Social Choice R3	\$1,068,820	3.36%	\$1,064,178	2.90%		
Target Date Ret Income Moderate	Vanguard Target Retirement Income Inv	\$272,110	0.86%	\$522,092	1.42%		
Target Date 2000-2010 Conservative	Vanguard Target Retirement 2010 Inv	\$137,528	0.43%	-	-		
Target Date 2015 Moderate	Vanguard Target Retirement 2015 Inv	\$345,261	1.09%	\$553,650	1.51%		
Target Date 2020 Moderate	Vanguard Target Retirement 2020 Inv	\$811,756	2.56%	\$1,202,160	3.28%		
Target Date 2025 Moderate	Vanguard Target Retirement 2025 Inv	\$936,012	2.95%	\$1,460,601	3.99%		
Target Date 2030 Conservative	Vanguard Target Retirement 2030 Inv	\$443,884	1.40%	\$599,958	1.64%		
Target Date 2035 Moderate	Vanguard Target Retirement 2035 Inv	\$297,787	0.94%	\$533,790	1.46%		
Target Date 2040 Moderate	Vanguard Target Retirement 2040 Inv	\$297,390	0.94%	\$492,684	1.34%		
Target Date 2045 Moderate	Vanguard Target Retirement 2045 Inv	\$233,350	0.73%	\$344,417	0.94%		
Target Date 2050 Moderate	Vanguard Target Retirement 2050 Inv	\$93,358	0.29%	\$146,145	0.40%		
Target Date 2055 Moderate	Vanguard Target Retirement 2055 Inv	\$73,838	0.23%	\$156,473	0.43%		

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Period Ending 12.31.17 | Q4 17

University of Maine System Basic Retire	ement Plan for Classified Employees 403(b) - 102969				
		-	MARKET	VALUE -	
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)
Target Date 2060+ Moderate	Vanguard Target Retirement 2060 Inv	\$9,780	0.03%	\$29,069	0.08%
Allocation85%+ Equity	CREF Stock R3	\$3,212,845	10.11%	\$3,607,550	9.84%
Large Company Value	JHancock Disciplined Value R5	\$419,105	1.32%	-	-
Large Company Value	JHancock Disciplined Value R6	\$122,491	0.39%	\$830,159	2.27%
Large Company Blend	Vanguard Institutional Index I	\$748,525	2.36%	\$986,139	2.69%
Large Company Growth	Harbor Capital App Instl	\$527,971	1.66%	-	-
Large Company Growth	Harbor Capital Appreciation Retirement	\$3,049	0.01%	\$643,998	1.76%
Medium Company Value	Virtus Ceredex Mid Cap Value Equity I	\$163,112	0.51%	-	-
Medium Company Value	Virtus Ceredex Mid Cap Value Equity IS	\$127,105	0.40%	\$514,046	1.40%
Medium Company Blend	Vanguard Extended Market Index Inst	\$220,415	0.69%	\$473,869	1.29%
Medium Company Growth	Goldman Sachs Growth Opp I	\$404,887	1.27%	-	-
Medium Company Growth	Goldman Sachs Growth Opportunities R6	\$0	0.00%	\$306,344	0.84%
Foreign Large Value	MFS International Value R6	\$685,481	2.16%	\$962,912	2.63%
Foreign Large Blend	Vanguard Total Intl Stock Index Inst	\$188,081	0.59%	\$430,086	1.17%
Foreign Large Growth	Oppenheimer Intl Growth I	\$21,850	0.07%	\$105,558	0.29%
Foreign Large Growth	Oppenheimer Intl Growth Y	\$69,750	0.22%	-	-
Small Company Value	Victory Sycamore Small Company Opp I	\$470,488	1.48%	\$406,457	1.11%
Small Company Growth	Carillon Eagle Small Cap Growth R6	\$32,674	0.10%	\$189,283	0.52%

#### University of Maine System Basic Retirement Plan for Classified Employees 403(b) - 102969

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Period Ending 12.31.17 | Q4 17

University of Maine System Basic Retirement Plan for Classified Employees 403(b) - 102969

			- MARKET VALUE -			
FUND OPTION	CURRENT INVESTMENT NAME		12.31.2016	(%)	CURRENT	(%)
Emerging Markets	DFA Emerging Markets Core Equity I		\$687,139	2.16%	\$902,556	2.46%
Specialty-Private Real Estate	TIAA Real Estate Account		\$2,029,933	6.39%	\$2,020,549	5.51%
Other Assets	Non Approved Funds		\$6,035,842	19.00%	\$6,413,795	17.50%
Self-Directed Brokerage	Self Directed Accounts		\$2,563,149	8.07%	\$2,726,671	7.44%
		TOTALS	\$31,770,064	100%	\$36,649,444	100%

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Period Ending 12.31.17 | Q4 17

University of Maine System	n Basic Retirement Plan	for Classified Employee	es 401(a) - 102970
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		- MARKET VALUE -			
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)
Cash and Equivalents - Money Market	CREF Money Market R3	\$1,419,189	2.35%	\$1,131,460	1.63%
Cash and Equivalents - Money Market	Vanguard Federal Money Market	\$13	0.00%	\$95,429	0.14%
Stable Value	TIAA Traditional - Group Retirement Annuity	\$14,028,827	23.24%	\$14,288,311	20.64%
Inflation Protected Bond	CREF Inflation-Linked Bond R3	\$1,045,099	1.73%	\$968,323	1.40%
Intermediate Term Bond	Prudential Total Return Bond Q	\$1,037,070	1.72%	\$1,078,551	1.56%
Intermediate Term Bond	Vanguard Total Bond Market Index Adm	\$94,748	0.16%	\$238,818	0.34%
World Allocation	CREF Social Choice R3	\$2,715,282	4.50%	\$2,850,961	4.12%
Target Date Ret Income Moderate	Vanguard Target Retirement Income Inv	\$492,158	0.82%	\$894,108	1.29%
Target Date 2000-2010 Conservative	Vanguard Target Retirement 2010 Inv	\$263,210	0.44%	-	-
Target Date 2015 Moderate	Vanguard Target Retirement 2015 Inv	\$583,552	0.97%	\$946,725	1.37%
Target Date 2020 Moderate	Vanguard Target Retirement 2020 Inv	\$1,177,594	1.95%	\$1,915,567	2.77%
Target Date 2025 Moderate	Vanguard Target Retirement 2025 Inv	\$1,340,971	2.22%	\$1,961,821	2.83%
Target Date 2030 Conservative	Vanguard Target Retirement 2030 Inv	\$781,116	1.29%	\$1,045,411	1.51%
Target Date 2035 Moderate	Vanguard Target Retirement 2035 Inv	\$601,057	1.00%	\$879,719	1.27%
Target Date 2040 Moderate	Vanguard Target Retirement 2040 Inv	\$418,897	0.69%	\$745,198	1.08%
Target Date 2045 Moderate	Vanguard Target Retirement 2045 Inv	\$340,464	0.56%	\$524,036	0.76%
Target Date 2050 Moderate	Vanguard Target Retirement 2050 Inv	\$160,641	0.27%	\$259,364	0.37%
Target Date 2055 Moderate	Vanguard Target Retirement 2055 Inv	\$75,237	0.12%	\$143,155	0.21%

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Period Ending 12.31.17 | Q4 17

oniversity of Plaine System Basic Retir	ement Plan for Classified Employees 401(a) - 102970	-	MARKET	VALUE -	
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)
Target Date 2060+ Moderate	Vanguard Target Retirement 2060 Inv	\$9,779	0.02%	\$28,998	0.04%
Allocation85%+ Equity	CREF Stock R3	\$8,071,198	13.37%	\$9,179,601	13.26%
Large Company Value	JHancock Disciplined Value R5	\$700,406	1.16%	-	-
Large Company Value	JHancock Disciplined Value R6	\$159,468	0.26%	\$1,198,822	1.73%
Large Company Blend	Vanguard Institutional Index I	\$1,141,971	1.89%	\$1,624,846	2.35%
Large Company Growth	Harbor Capital App Instl	\$802,234	1.33%	-	-
Large Company Growth	Harbor Capital Appreciation Retirement	\$4,604	0.01%	\$1,093,668	1.58%
Medium Company Value	Virtus Ceredex Mid Cap Value Equity I	\$277,595	0.46%	-	-
Medium Company Value	Virtus Ceredex Mid Cap Value Equity IS	\$161,465	0.27%	\$683,696	0.99%
Medium Company Blend	Vanguard Extended Market Index Inst	\$396,264	0.66%	\$724,862	1.05%
Medium Company Growth	Goldman Sachs Growth Opp I	\$479,334	0.79%	-	-
Medium Company Growth	Goldman Sachs Growth Opportunities R6	\$0	0.00%	\$428,766	0.62%
Foreign Large Value	MFS International Value R6	\$1,027,422	1.70%	\$1,555,197	2.25%
Foreign Large Blend	Vanguard Total Intl Stock Index Inst	\$291,281	0.48%	\$542,316	0.78%
Foreign Large Growth	Oppenheimer Intl Growth I	\$7,483	0.01%	\$160,570	0.23%
Foreign Large Growth	Oppenheimer Intl Growth Y	\$129,418	0.21%	-	-
Small Company Value	Victory Sycamore Small Company Opp I	\$577,144	0.96%	\$546,281	0.79%
Small Company Growth	Carillon Eagle Small Cap Growth R6	\$54,590	0.09%	\$194,206	0.28%

## University of Maine System Basic Retirement Plan for Classified Employees 401(a) - 102970

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Period Ending 12.31.17 | Q4 17

University of Maine System Basic Retirement Plan for Classified Employees 401(a) - 102970

			—	MARKET	ALUE —	
FUND OPTION	CURRENT INVESTMENT NAME		12.31.2016	(%)	CURRENT	(%)
Emerging Markets	DFA Emerging Markets Core Equity I		\$805,114	1.33%	\$1,169,774	1.69%
Specialty-Private Real Estate	TIAA Real Estate Account		\$3,543,381	5.87%	\$3,553,456	5.13%
Other Assets	Non Approved Funds		\$13,101,869	21.70%	\$14,368,429	20.75%
Self-Directed Brokerage	Self Directed Accounts		\$2,046,461	3.39%	\$2,219,020	3.20%
		TOTALS	\$60,363,607	100%	\$69,239,464	100%

Period Ending 12.31.17 | Q4 17

University of Maine System Deferred Compensation Plan 457(b) - 102971

		-	MARKE	TVALUE —	
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)
Cash and Equivalents - Money Market	CREF Money Market R3	\$529,498	2.12%	\$568,491	1. <b>91%</b>
Cash and Equivalents - Money Market	Vanguard Federal Money Market	\$35,492	0.14%	\$35,912	0.12%
Stable Value	TIAA Traditional - Group Retirement Annuity	\$6,219,922	24.94%	\$7,133,436	23.96%
Inflation Protected Bond	CREF Inflation-Linked Bond R3	\$586,270	2.35%	\$528,055	1.77%
Intermediate Term Bond	Prudential Total Return Bond Q	\$895,107	3.59%	\$919,646	3.09%
Intermediate Term Bond	Vanguard Total Bond Market Index Adm	\$48,594	0.19%	\$183,568	0.62%
World Allocation	CREF Social Choice R3	\$1,215,718	4.87%	\$1,389,989	4.67%
Target Date Ret Income Moderate	Vanguard Target Retirement Income Inv	\$128,688	0.52%	\$483,934	1.63%
Target Date 2000-2010 Conservative	Vanguard Target Retirement 2010 Inv	\$306,473	1.23%	-	-
Target Date 2015 Moderate	Vanguard Target Retirement 2015 Inv	\$375,654	1.51%	\$511,514	1.72%
Target Date 2020 Moderate	Vanguard Target Retirement 2020 Inv	\$601,347	2.41%	\$866,151	2.91%
Target Date 2025 Moderate	Vanguard Target Retirement 2025 Inv	\$654,453	2.62%	\$968,607	3.25%
Target Date 2030 Conservative	Vanguard Target Retirement 2030 Inv	\$583,136	2.34%	\$588,562	1.98%
Target Date 2035 Moderate	Vanguard Target Retirement 2035 Inv	\$144,777	0.58%	\$242,119	0.81%
Target Date 2040 Moderate	Vanguard Target Retirement 2040 Inv	\$154,953	0.62%	\$256,932	0.86%
Target Date 2045 Moderate	Vanguard Target Retirement 2045 Inv	\$86,149	0.35%	\$137,767	0.46%
Target Date 2050 Moderate	Vanguard Target Retirement 2050 Inv	\$30,118	0.12%	\$36,617	0.12%
Target Date 2055 Moderate	Vanguard Target Retirement 2055 Inv	\$0	0.00%	\$0	0.00%

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Period Ending 12.31.17 | Q4 17

University of Maine System Deferred Compensation Plan 457(b) - 102971

		-	MARKET	VALUE -			
FUND OPTION	CURRENT INVESTMENT NAME	12.31.2016	(%)	CURRENT	(%)		
Target Date 2060+ Moderate	Vanguard Target Retirement 2060 Inv	\$0	0.00%	\$0	0.00%		
Allocation85%+ Equity	CREF Stock R3	\$1,698,898	6.81%	\$1,975,792	6.64%		
Large Company Value	JHancock Disciplined Value R5	\$444,904	1.78%	-	-		
Large Company Value	JHancock Disciplined Value R6	\$90,121	0.36%	\$737,600	2.48%		
Large Company Blend	Vanguard Institutional Index I	\$884,453	3.55%	\$1,322,232	4.44%		
Large Company Growth	Harbor Capital App Instl	\$377,020	1.51%	-	-		
Large Company Growth	Harbor Capital Appreciation Retirement	\$18,217	0.07%	\$619,078	2.08%		
Medium Company Value	Virtus Ceredex Mid Cap Value Equity I	\$158,476	0.64%	-	-		
Medium Company Value	Virtus Ceredex Mid Cap Value Equity IS	\$75,372	0.30%	\$389,160	1.31%		
Medium Company Blend	Vanguard Extended Market Index Inst	\$453,350	1.82%	\$715,468	2.40%		
Medium Company Growth	Goldman Sachs Growth Opp I	\$189,485	0.76%	-	-		
Medium Company Growth	Goldman Sachs Growth Opportunities R6	\$974	0.00%	\$158,848	0.53%		
Foreign Large Value	MFS International Value R6	\$426,873	1.71%	\$704,999	2.37%		
Foreign Large Blend	Vanguard Total Intl Stock Index Inst	\$227,904	0.91%	\$448,106	1.50%		
Foreign Large Growth	Oppenheimer Intl Growth I	\$8,113	0.03%	\$145,454	0.49%		
Foreign Large Growth	Oppenheimer Intl Growth Y	\$109,479	0.44%	-	-		
Small Company Value	Victory Sycamore Small Company Opp I	\$338,886	1.36%	\$348,544	1.17%		
Small Company Growth	Carillon Eagle Small Cap Growth R6	\$60,262	0.24%	\$154,110	0.52%		

### CONTINUED...

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Period Ending 12.31.17 | Q4 17

University of Maine System Deferred Compensation Plan 457(b) - 102971

			-	MARKET	VALUE —	
FUND OPTION	CURRENT INVESTMENT NAME		12.31.2016	(%)	CURRENT	(%)
Emerging Markets	DFA Emerging Markets Core Equity I		\$487,321	1.95%	\$720,796	2.42%
Specialty-Private Real Estate	TIAA Real Estate Account		\$1,940,406	7.78%	\$1,940,793	6.52%
Other Assets	Non Approved Funds		\$3,433,240	13.77%	\$3,557,299	11.95%
Self-Directed Brokerage	Self Directed Accounts		\$917,770	3.68%	\$988,434	3.32%
		TOTALS	\$24,937,871	100%	\$29,778,011	100%

Information provided by Record Keeper. For informational purposes. Not a substitute for official statements produced by the plan custodian. Information has been obtained from sources considered reliable, but its accuracy and completeness are not guaranteed. This report is not an illustration of investment performance, but rather a historical illustration of asset allocation.

Period Ending 12.31.17 | Q4 17

University of Maine System Defined Contribution Plan

INVESTMENT				QUALITATIVE		TOTALS						
	Risk-Ad Perfor			vs. Peers Performance		Style		idence	Fund	Fund	Overall	Total
	3 Yr	5 Yr	3 Yr	5 Yr	3 Yr	5 Yr	3 Yr	5 Yr	Management	Firm		Score
Inflation Protected Bond CREF Inflation-Linked Bond R3												88
Intermediate Term Bond Prudential Total Return Bond Q												100
World Allocation CREF Social Choice R3												100
Large Company Value JHancock Disciplined Value R6	$\overline{}$											93
Large Company Growth Harbor Capital Appreciation Retirement												98
Medium Company Value Virtus Ceredex Mid Cap Value Equity IS	$\overline{}$			$\overline{}$								79
Medium Company Growth Goldman Sachs Growth Opportunities R6		▼	$\overline{}$				▼					63
Foreign Large Value MFS International Value R6					$\overline{}$	$\overline{}$				$\overline{}$		96

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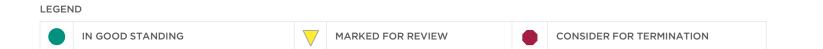
	IN GOOD STANDING	$\overline{}$	MARKED FOR REVIEW	CONSIDER FOR TERMINATION	CONTINUED

The CAPTRUST Investment Policy Monitor ("Scorecard") is an illustration of our monitoring system and is designed to assist our clients in their efforts to provide fiduciary oversight to investment assets. It is not intended as a solicitation to buy any security. The scoring system measures quantitative areas as well as qualitative (or subjective) fields for actively managed investment options. Quantitative scoring areas include Risk Adjusted Performance (3 & 5 yr.); Performance vs. Relevant Peer Group; Style Attribution; and Confidence. Qualitative Scoring Areas measure the quality of the Management Team while also considering the stewardship of the investment option's parent company under Investment Family Items. Qualitative areas of analysis are subjective in nature. CAPTRUST typically requires at least 3 months of monitoring before including an investment in this report. Investments that have been added to our system less than 3 months prior to a report being generated may have a Fund Management of '25' as a default, but will be updated, if necessary, after the first quarter of monitoring the first quarter or system. Investments that are not mutual funds or have less than 3 years of performance history may not be scored. This material is for institutional investor use only and is not intended to be shared with individual investors.

Period Ending 12.31.17 | Q4 17

University of Maine System Defined Contribution Plan

INVESTMENT		QUANTITATIVE								ATIVE	TOTALS	
	Risk-Ac Perforr			vs. Peers Performance		Style		Confidence		Fund	Overall	Total
	3 Yr	5 Yr	3 Yr	5 Yr	3 Yr	5 Yr	3 Yr	5 Yr	Management	Firm		Score
Foreign Large Growth Oppenheimer Intl Growth I	$\checkmark$		$\overline{}$									86
Small Company Value Victory Sycamore Small Company Opp I												100
Small Company Growth Carillon Eagle Small Cap Growth R6												86
Emerging Markets DFA Emerging Markets Core Equity I										$\checkmark$		90



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University of Maine System Defined Contribution Plan

### TARGET DATE INVESTMENTS

INVESTMENT	QUANTITATIVE							QUALITATIVE				TOTALS		
	Risk-A Perfor			Peers mance	Glide	epath	Portfolio	Underlying	Fund	Fund		Total		
	3 Yr	5 Yr	3 Yr	5 Yr	% of Equities	Beta to Equities		Inv. Vehicles	Mgmt	Firm	Overall	Score		
Vanguard Target Retirement												95		

### **CAPITAL PRESERVATION INVESTMENTS**

INVESTMENT	Overall	Commentary
CREF Money Market R3		According to CAPTRUST Financial Advisors, this Capital Preservation option is in good standing per the guidelines as established by the Investment Policy Statement.
Vanguard Federal Money Market		According to CAPTRUST Financial Advisors, this Capital Preservation option is in good standing per the guidelines as established by the Investment Policy Statement.
TIAA Traditional - Group Retirement Annuity		According to CAPTRUST Financial Advisors, this Capital Preservation option is in good standing per the guidelines as established by the Investment Policy Statement.

### CONTINUED...

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The CAPTRUST Financial Advisors Investment Scorecard is an illustration of our monitoring system and is designed to assist our clients in their efforts to provide fiduciary oversight to investment assets. It is not intended as a solicitation to buy any security. The scoring system measures quantitative areas as well as qualitative (or subjective) fields. Quantitative scoring areas for target date funds include Risk Adjusted Performance (3 & 5 yr.); Performance vs. Relevant Peer Group; and Glidepath. Qualitative Scoring Areas for target date funds measure the quality of the Management Team while also considering the stewardship of the investment option's parent company under Investment Family Items. Qualitative areas of analysis are subjective in nature. Qualitative Scoring for Target Date funds also includes a score for Portfolio Construction and Underlying Investment vehicles to express CAPTRUST's views on the manager or strategy. CAPTRUST typically requires at least 3 months of monitoring before including an investment in this report. Investments that have been added to our system less than 3 months prior to a report being generated may have a Fund Management assessment of '25' as a default, but will be updated, if necessary, after the first quarter of monitoring to more accurately reflect our system. Investments that are not mutual funds or have less than 3 years of performance history projectary to the Investment Consultant. This methodology incorporates both qualitative and quantitative metrics, depending on the type of capital preservation option being evaluated, and may include quantitative criteria such as: Crediting Rate/Yield, Market to Book Ratio, Average Crediting Quality, Insurer Quality/Diversification, Duration, and Sector Allocations, and/or qualitative criteria such as quality and experience of the Management Team and stewardship of the investment option's parent company. Passively Managed options are evaluated using a comprehensive scoring methodology. Distinct investment option's parent compa

University of Maine System Defined Contribution Plan

### **PASSIVE INVESTMENTS**

INVESTMENT	Overall	Commentary
Vanguard Total Bond Market Index Adm		This fund currently meets the guidelines set forth by CAPTRUST for passively managed investments. This assessment is based on both quantitative and qualitative data. Examples of quantitative and qualitative items considered include, but are not limited to, quality of management, tracking error, and cost.
Vanguard Institutional Index I	٠	This fund currently meets the guidelines set forth by CAPTRUST for passively managed investments. This assessment is based on both quantitative and qualitative data. Examples of quantitative and qualitative items considered include, but are not limited to, quality of management, tracking error, and cost.
Vanguard Extended Market Index Inst	•	This fund currently meets the guidelines set forth by CAPTRUST for passively managed investments. This assessment is based on both quantitative and qualitative data. Examples of quantitative and qualitative items considered include, but are not limited to, quality of management, tracking error, and cost.
Vanguard Total Intl Stock Index Inst		This fund currently meets the guidelines set forth by CAPTRUST for passively managed investments. This assessment is based on both quantitative and qualitative data. Examples of quantitative and qualitative items considered include, but are not limited to, quality of management, tracking error, and cost.

The CAPTRUST Financial Advisors Investment Scorecard is an illustration of our monitoring system and is designed to assist our clients in their efforts to provide fiduciary oversight to investment assets. It is not intended as a solicitation to buy any security. The scoring system measures qualitative areas as well as qualitative (or subjective) fields. Quantitative scoring areas for target date funds include Risk Adjusted Performance (3 & 5 yr.); Performance vs. Relevant Peer Group; and Gildepath. Qualitative Scoring for Target date funds include Risk Adjusted Performance (3 & 5 yr.); Performance vs. Relevant Peer Group; and Gildepath. Qualitative Scoring for Target date funds includes a score for Portfolio Construction and Underlying Investment option's parent company under Investment Family Items. Qualitative areas of analysis are subjective in nature. Qualitative Scoring for Target Date funds also includes a score for Portfolio Construction and Underlying Investment vehicles to express CAPTRUST's views on the manager or strategy. CAPTRUST typically requires at least 3 months of monitoring before including an investment in this report. Investments that have been added to our system less than 3 months prior to a report being generated may have a Fund Management of '25' as a default, but will be updated, if necessary, after the first quarter of monitoring to more accurately reflect our system. Investments that are not mutual funds or have less than 3 years of performance history and pare to for capital preservation options are evaluated using a comprehensive scoring methodology proprietary to the Investment Consultant. This methodology incorporates both qualitative and quantitative metrics, depending on the type of capital preservation option being evaluated, and may include quantitative eriteria such as: Crediting Rate/Yield, Market to Book Ratio, Average Crediting Quality, Insurer Quality/Diversification, Duration, and Sector Allocations, and/or qualitative criteria such as quality and experience of the Mana

University of Maine System Defined Contribution Plan

### **INVESTMENTS IN DISTINCT ASSET CLASSES**

INVESTMENT	Overall	Commentary
CREF Stock R3	•	This fund currently meets the guidelines set forth by CAPTRUST for distinct investments in the Investment Policy Statement. This assessment is based on both quantitative and qualitative data. Examples of quantitative and qualitative items considered include, but are not limited to, quality of management, excess return, and risk-adjusted performance.
TIAA Real Estate Account	•	This fund currently meets the guidelines set forth by CAPTRUST for distinct investments in the Investment Policy Statement. This assessment is based on both quantitative and qualitative data. Examples of quantitative and qualitative items considered include, but are not limited to, quality of management, excess return, and risk-adjusted performance.

The CAPTRUST Financial Advisors Investment Scorecard is an illustration of our monitoring system and is designed to assist our clients in their efforts to provide fiduciary oversight to investment assets. It is not intended as a solicitation to buy any security. The scoring system measures quantitative areas as well as qualitative (or subjective) fields. Quantitative scoring areas for target date funds include Risk Adjusted Performance (3 & 5 yr.); Performance vs. Relevant Peer Group; and Glidepath. Qualitative Scoring Areas for target date funds measure the quality of the Management Team while also considering the stewardship of the investment option's parent company under Investment Family Items. Qualitative areas of analysis are subjective in nature. Qualitative Scoring for Target Date funds also includes a score for Portfolio Construction and Underlying Investment vehicles to express CAPTRUST's views on the manager or strategy. CAPTRUST typically requires at least 3 months of monitoring before including an investment in this report. Investments that have been added to our system less than 3 months prior to a report being generated may have a Fund Management assessment of '25' as a default, but will be updated, if necessary, after the first quarter of monitoring to more accurately reflect our system. Investments that are not mutual funds or have less than 3 years of performance history may not be scored. Capital Preservation options are evaluated using a comprehensive scoring methodology proprietary to the Investment Consultant. This methodology incorporates both qualitative and quantitative metrics, depending on the type of qualitative criteria such as quality and experience of the Management Team and stewardship of the investment option's parent company. Passively Managed options are evaluated using a comprehensive scoring methodology incorporates both qualitative and quantitative metrics, and pair value pricing methodology. Distinct investment option's parent company. Passively Managed options are evaluat

## PLAN INVESTMENT REVIEW | PLAN PERFORMANCE MEASUREMENT

University of Maine System Defined Contribution Plan

### Plan Performance Success Rate: Average score of plan investments illustrated below

					70	) or >	80	or >						
50								92					10.0	
50							1	AVG SCORE			100			
INVESTMENT NAME	Q1 15	Q2 15	Q3 15	Q4 15	Q1 16	Q2 16	Q3 16	Q4 16	Q1 17	Q2 17	Q3 17	Q4 17	AVERAGE	
CREF Inflation-Linked Bond R3	-	90	94	93	93	89	80	89	87	88	91	88	89	
Prudential Total Return Bond Q	96	100	100	100	97	98	99	100	100	100	100	100	99	
CREF Social Choice R3	-	100	100	100	100	100	100	99	99	100	100	100	99	
Vanguard Target Retirement	96	90	90	94	96	96	91	96	98	96	95	95	94	
JHancock Disciplined Value R6	-	-	-	-	-	-	-	90	83	93	89	93	89	
Harbor Capital Appreciation Retirement	-	-	-	-	-	-	-	86	90	93	96	98	92	
Virtus Ceredex Mid Cap Value Equity IS	-	-	-	-	-	-	-	96	99	94	87	79	91	
Goldman Sachs Growth Opportunities R6	-	-	-	-	-	-	-	76	73	70	67	63	69	
MFS International Value R6	100	100	100	100	100	100	100	99	99	97	97	96	99	
Oppenheimer Intl Growth I	-	-	-	-	-	-	-	94	90	90	91	86	90	
Victory Sycamore Small Company Opp I	88	86	100	100	99	99	100	100	100	100	99	100	97	
Carillon Eagle Small Cap Growth R6	86	91	86	88	91	91	82	85	94	92	89	86	88	
DFA Emerging Markets Core Equity I	91	90	90	89	91	92	92	92	95	90	88	90	90	

### SUMMARY: Over the previous quarters the plan investment options have averaged a score of 92.

Scores are calculated quarterly using the CAPTRUST Investment Policy Monitoring System ("Scorecard"). In the 4Q2013, our methodology changed utilizing different quantitative statistics than the prior system resulting in a re-categorization of some specific funds as either "passive" (funds designed to track a given benchmark) or "distinct" funds with a limited number of comparable funds, or funds with distinct strategies that do not have an appropriate benchmark. These funds (passive and/or distinct) will no longer be included in the Plan Performance Measurement Report but will continue to be included on the Investment Policy Monitor and be scored by CAPTRUST for their ability to achieve stated goals.

University of Maine System Defined Contribution Plan

FUND MANAGEMENT ITEMS	COMMENTARY
Eagle Small Cap Growth	
	Effective June 1, 2017, Eagle Asset Management will, as part of an internal corporate reorganization, terminate the investment advisory and administration agreements that it has entered into with the Funds. Eagle's affiliate, Carillon Tower Advisers, will enter into new investment advisory and administration agreements with the Funds pursuant to which Carillon will serve as the investment adviser and administrator for each Fund. Eagle will also terminate the subadvisory agreements that it has entered into with ClariVest Asset Management, with respect to the Eagle Capital Appreciation Fund and Eagle International Stock Fund, and Cougar Global Investments, with respect to the Eagle Tactical Allocation Fund. Carillon will enter into new subadvisory agreements with ClariVest and Cougar.
Goldman Sachs Growth Opp	
	Following a disappointing performance in 2015, the strategy again lagged its peers and the benchmark in 2016 due to a rally in lower quality stocks. The team also had some missteps in individual positions where their thesis did not work as expected. The strategy has recently face stylistic headwinds and has not navigated the backdrop as well as some of its peers. Execution in the consumer sectors has also been a cause for concern. Although 2017 results showed improvement, longer-term results remain a concern. Thus, we have less confidence in the team's ability to outperform its peers and benchmark going forward and believe that this strategy merits further consideration.
MFS International Value	
	Effective October 16, 2017, the MFS International Value strategy will be closed to new investors.
Virtus Ceredex Mid-Cap Value Eq	
	On July 14, 2017, the RidgeWorth funds were reorganized into the Virtus Asset Trust, resulting in several name changes.

FUND FIRM ITEMS	COMMENTARY
OppenheimerFunds	
	On September 29th, 2017, Chief Risk Officer Geoff Craddock left the firm to join the parent company MassMutual Financial Group as CRO. Bob Agan and Jerry Cubbin will serve as interim co-heads of Risk management while the firm searches for a replacement.

University of Maine System Defined Contribution Plan

FUND FIRM ITEMS	COMMENTARY
MEC Foreily of Funds	
MFS Family of Funds	
	In Q3 2017, MFS announced that its Chief Risk Officer is leaving the firm in December 2017. Transition efforts are in process to ensure continuity of operations.
	On August 10th, 2017, MFS CEO, President and CIO Mike Roberge announced that Carol Geremia will become President of MFS Investment Management and Head of Global Distribution following the retirement of Jim Jesse, co-head of Global Distribution effective January 1, 2018.
	On July 7th, 2017, MFS, MFS Service Center, and certain MFS employees were named as defendants in a purported class action complaint relating to MFS' in-house employee retirement plans. The complaint alleges, among other things, that the MFS defendants breached their fiduciary duties under ERISA by selecting proprietary mutual funds for the plans rather than lower cost alternatives, by failing to minimize expenses, and by failing to adequately monitor plan investment options.
· · · · · · · · · · · · · · · · · · ·	
Virtus	
	Following the Virtus acquisition, the name of RidgeWorth was changed to Virtus Fund Advisors (VFA). As a result of this Ashi Parikh, John Stebbins, and William Turner left their respective roles of CEO, CFO, and CAO of VFA and Ceredex and now serve as consultants to the firm. Jim Love, CCO, left the firm on 8/1/17 and was replaced by Josie Rosen. Virtus CEO George Aylward is now CEO of Ceredex and VFA. Virtus CFO, Michael Angerthal is now CFO of Ceredex and VFA. Mark Flynn is now General Counsel and Secretary of Ceredex and VFA.
	On June 1, 2017, Virtus completed the acquisition of RidgeWorth, changing the name of RidgeWorth to Virtus Fund Advisors, a wholly owned subsidiary of Virtus. All RidgeWorth Funds (with the exception of the RidgeWorth Capital Innovations Global Resources and Infrastructure Fund), are expected to reorganize into a newly created corresponding series of the Virtus Asset Trust. The fund reorganizations into Virtus Asset Trust are anticipated to occur on or about the close of business on June 28, 2017. Each Fund will have a new CUSIP and Virtus will replace RidgeWorth in its name.

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University of Maine System Defined Contribution Plan

FUND FIRM ITEMS	COMMENTARY
Dimensional Fund Advisors	
	On August 15, 2017, Dimensional Fund Advisors announced that Gerald O'Reilly will become co-CEO alongside Dave Butler, Co-CEO and head of Global Financial Advisor Services. Gerald is replacing Eduardo Reppetto as co-CEO and will continue as CIO following Eduardo's departure from the firm in September.
	Claire Wormald, head of Global Risk Management, left Dimensional in June 2017. Chris Crossan, Dimensional's global chief compliance officer, assumed Claire's responsibilities.
	In April 2017, Dave Butler was appointed co-CEO of Dimensional Fund Advisors alongside Eduardo Repetto, who has been in the role since 2010. David Booth, who has been serving as co-CEO, is continuing on as executive chairman of Dimensional and focusing his efforts on strategic initiatives. Dave Butler will continue in his current role as head of Global Financial Advisor Services in addition to assuming the role of co-CEO.
	Henry Gray, head of Global Equity Trading, decided to leave the firm at the end of April 2017 to pursue an interest in education and teaching. Ryan Wiley, previously head of Americas Trading, and John Romiza, previously head of International Trading, were appointed co-heads of Global Equity Trading.
	Effective February 28, 2017, Henry Gray's seat on the Investment Committee was filled by Mary Phillips, a senior portfolio manager.
Goldman Sachs Asset Management	
	Gavin O'Connor, chief operating officer of the Investment Management Division, retired from the firm in April 2017. Deborah Leone was named as his successor in August 2017.
Harbor Funds	
	Effective September 30, 2017, David Van Hooser will retire as CEO of Harbor Capital and resign as chair and trustee of Harbor Funds. He will continue to serve as chair of Harbor Capital. He will be replaced as CEO by Charlie McCain who was named president and chief operating officer of Harbor Capital on June 1, 2017. In addition, Erik Ojala was named general counsel and chief compliance officer of Harbor Funds, replacing Mr. McCain.
	Effective February 9, 2017, Wayne Hofmann, executive VP and chief investment strategist, departed the firm to pursue other interests. Mr. Hofmann was an officer of Harbor Capital Advisors and a member of the Investment Review Committee.

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University of Maine System Defined Contribution Plan

FUND FIRM ITEMS	COMMENTARY
Victory Capital Management, Inc.	
	Terence Sullivan joined Victory on June 30, 2017 as chief financial officer.
Prudential Investments	
	Effective June 30, 2017, Leslie Richardson, Jennison's chief administrative officer left the firm to return to her prior role as president of LSR Associates, a leadership consulting firm.
Vanguard Group, Inc.	
	Vanguard opened the Emerging Markets Bond Fund to all investors on 12/6/17. Vanguard launched the fund in March 2016 with Vanguard as its sole investor. The fund is an actively managed strategy and is run by the Vanguard Fixed Income Group.
	Vanguard is launching six new factor-based ETFs and a multi-factor actively managed mutual fund. The funds will be managed by Vanguard Quantitative Equity Group and are expected to be available in mid-February 2018.
	On October 18, 2017, Vanguard launched two actively managed global balanced funds, Vanguard Global Wellington and Vanguard Global Wellesley Income.
	Vanguard announced on July 13, 2017 that CIO Tim Buckley would succeed Bill McNabb as CEO on January 1, 2018. Mr. McNabb will remain as chairman of the board and Greg Davis, head of Vanguard's Fixed Income Group will become CIO. Replacing Mr. Davis as head of Global Fixed Income is John Hollyer, head of Investment Risk Management.

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## PLAN INVESTMENT REVIEW | TARGET DATE REVIEW

University of Maine System Defined Contribution Plan

### VANGUARD TARGET RETIREMENT

### **MEETING DATE: JANUARY 22, 2018**

FOCUS AREA

Organizational

COMMENTARY

There were no material changes to the target date team during the quarter. However, as a reminder, the following items occurred during the third quarter of 2017.

On July 13, 2017, Vanguard announced that Chief Investment Officer Tim Buckley had been named president of Vanguard and will succeed Bill McNabb as chief executive officer on January 1, 2018. Mr. McNabb, who has been CEO since 2008, will remain as chairman of the board. Greg Davis, head of Vanguard's Fixed Income Group, will succeed Mr. Buckley as CIO. Replacing Mr. Davis as head of the Fixed Income Group is John Hollyer, head of investment risk management.

### Investments

COMMENTARY

There were no changes made to the underlying investments of the Target Retirement series during the quarter.

### Performance and Positioning

COMMENTARY

Vanguard Target Retirement outperformed peers in the fourth quarter, completing a solid year for the series.

- Target Retirement benefitted from its higher allocation to international equities and international fixed income relative to peers as international markets outperformed the U.S. for the year
- However, the series was slightly held back, especially in the equity-heavy later-dated vintages, compared to active peers as active management outperformed passive in 2017

There were no changes made to the series' strategic allocation during the quarter.

University of Maine System Defined Contribution Plan

INVESTMENT NAME	Q4 '17	YTD '17	2016	2015	2014	2013	2012	1 YEAR*	3 YEAR*	5 YEAR*	10 YEAR*
CASH AND EQUIVALENTS - MONEY MARKET											
CREF Money Market R3	0.17%	0.50%	0.13%	0.00%	0.00%	0.00%	0.00%	0.50%	0.21%	0.13%	0.32%
Vanguard Federal Money Market	0.27%	0.81%	0.30%	0.04%	0.01%	0.02%	0.01%	0.81%	0.38%	0.24%	0.41%
ICE BofA ML US Treasury Bill 3 Mon USD	0.28%	0.86%	0.33%	0.05%	0.03%	0.07%	0.11%	0.86%	0.41%	0.27%	0.39%
STABLE VALUE											
TIAA Traditional - Group Retirement Annuity				Curr	ent rate is 4	.00%					
ICE BofA ML US Treasury Bill 3 Mon USD	0.28%	0.86%	0.33%	0.05%	0.03%	0.07%	0.11%	0.86%	0.41%	0.27%	0.39%
Hueler Stable Value Index (gross)	0.51%	1.95%	1.79%	1.77%	1.69%	1.83%	2.25%	1.95%	1.84%	1.81%	2.47%
INFLATION PROTECTED BOND											
CREF Inflation-Linked Bond R3	0.59%	1.85%	4.23%	-1.68%	3.34%	-9.01%	6.41%	1.85%	1.44%	-0.37%	3.03%
BBgBarc US Treasury US TIPS TR USD	1.26%	3.01%	4.68%	-1.44%	3.64%	-8.61%	6.98%	3.01%	2.05%	0.13%	3.53%
Inflation Protected Bond Universe	1.03%	2.53%	4.57%	-2.21%	1.94%	-7.56%	6.35%	2.53%	1.59%	-0.25%	2.75%
INTERMEDIATE TERM BOND											
Prudential Total Return Bond Q	1.11%	6.71%	4.83%	0.09%	7.25%	-0.91%	9.96%	6.71%	3.84%	3.54%	5.99%
Vanguard Total Bond Market Index Adm	0.41%	3.57%	2.60%	0.40%	5.89%	-2.15%	4.15%	3.57%	2.18%	2.02%	3.95%
BBgBarc Aggregate Bond Index	0.39%	3.54%	2.65%	0.55%	5.97%	-2.02%	4.21%	3.54%	2.24%	2.10%	4.01%
Intermediate Term Bond Universe	0.30%	3.79%	3.25%	-0.29%	5.18%	-1.42%	6.73%	3.79%	2.24%	2.11%	4.08%
WORLD ALLOCATION											
CREF Social Choice R3	3.44%	14.27%	7.40%	-0.87%	6.83%	16.68%	10.99%	14.27%	6.75%	8.68%	6.04%
60% MSCI World 40% BBgBarc Agg Index	3.51%	14.90%	6.09%	0.26%	5.77%	14.83%	11.70%	14.90%	6.92%	8.22%	5.33%
World Allocation Universe	3.19%	14.56%	5.73%	-4.00%	1.93%	11.60%	11.52%	14.56%	5.20%	6.04%	4.09%

### \*ANNUALIZED

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This summary is intended for "Institutional (Plan Sponsor) Use Only" and only includes historical performance of the funds currently in the plan's fund lineup as compared to the peer group (universe) maintained/developed by CAPTRUST (using Morningstar open-end mutual fund data), which may include other investment types such as collective investment trusts. Fund and peer group returns are shown net of investment fees, unless otherwise indicated, but gross of CAPTRUST advisory fees. The plan's overall performance will be reduced by CAPTRUST's advisory fees and other plan level fees not contemplated in this summary. Therefore, each participant's account performance will differ substantially. Past performance is not indicative of future results. Information from sources believed to be reliable, but not warranted by CAPTRUST to be accurate or complete.

University of Maine System Defined Contribution Plan

INVESTMENT NAME	Q4 '17	YTD '17	2016	2015	2014	2013	2012	1 YEAR*	3 YEAR*	5 YEAR*	10 YEAR*
TARGET DATE RET INCOME MODERATE											
Vanguard Target Retirement Income Inv	2.03%	8.47%	5.25%	-0.17%	5.54%	5.87%	8.23%	8.47%	4.46%	4.95%	4.91%
Morningstar Lifetime Moderate Income Index	2.34%	8.55%	5.98%	-1.30%	4.09%	6.45%	8.78%	8.55%	4.33%	4.70%	-
Retirement Income Moderate	2.30%	9.74%	5.04%	-1.38%	4.58%	6.61%	8.98%	9.74%	4.34%	4.94%	4.40%
TARGET DATE 2015 MODERATE											
Vanguard Target Retirement 2015 Inv	2.73%	11.50%	6.16%	-0.46%	6.56%	13.00%	11.37%	11.50%	5.62%	7.25%	5.23%
Morningstar Lifetime Moderate 2015 Index	3.15%	11.39%	7.10%	-1.73%	5.55%	10.50%	11.49%	11.39%	5.45%	6.46%	-
2015 Moderate	2.44%	11.31%	6.29%	-1.40%	4.69%	11.76%	11.14%	11.31%	5.25%	6.58%	4.41%
TARGET DATE 2020 MODERATE											
Vanguard Target Retirement 2020 Inv	3.36%	14.08%	6.95%	-0.68%	7.11%	15.85%	12.35%	14.08%	6.61%	8.50%	5.61%
Morningstar Lifetime Moderate 2020 Index	3.53%	12.79%	7.66%	-1.88%	5.87%	12.98%	12.53%	12.79%	6.01%	7.34%	-
2020 Moderate	2.95%	13.46%	6.14%	-1.41%	5.02%	15.43%	12.81%	13.46%	5.88%	7.73%	4.77%
TARGET DATE 2025 MODERATE											
Vanguard Target Retirement 2025 Inv	3.87%	15.94%	7.48%	-0.85%	7.17%	18.14%	13.29%	15.94%	7.31%	9.36%	5.79%
Morningstar Lifetime Moderate 2025 Index	3.98%	14.54%	8.39%	-2.06%	6.04%	16.28%	13.67%	14.54%	6.73%	8.44%	-
2025 Moderate	3.43%	15.26%	6.84%	-1.42%	5.11%	17.80%	13.86%	15.26%	6.68%	8.43%	5.17%
TARGET DATE 2030 CONSERVATIVE											
Vanguard Target Retirement 2030 Inv	4.21%	17.52%	7.85%	-1.03%	7.17%	20.49%	14.24%	17.52%	7.85%	10.13%	5.92%
Morningstar Lifetime Conservative 2030 Index	3.48%	13.16%	7.73%	-2.06%	6.09%	12.23%	12.89%	13.16%	6.09%	7.29%	-
2030 Conservative	3.97%	15.86%	7.25%	-2.00%	5.10%	15.31%	13.05%	15.86%	6.82%	8.18%	4.79%

### \*ANNUALIZED

### CONTINUED...

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8.1

University of Maine System Defined Contribution Plan

INVESTMENT NAME	Q4 '17	YTD '17	2016	2015	2014	2013	2012	1 YEAR*	3 YEAR*	5 YEAR*	10 YEAR*
TARGET DATE 2035 MODERATE											
Vanguard Target Retirement 2035 Inv	4.62%	19.12%	8.26%	-1.26%	7.24%	22.82%	15.16%	19.12%	8.39%	10.90%	6.18%
Morningstar Lifetime Moderate 2035 Index	5.00%	18.52%	10.07%	-2.58%	5.80%	22.04%	15.36%	18.52%	8.32%	10.41%	-
2035 Moderate	4.42%	19.40%	8.01%	-1.34%	5.34%	22.01%	15.48%	19.40%	8.38%	10.34%	5.98%
TARGET DATE 2040 MODERATE											
Vanguard Target Retirement 2040 Inv	5.00%	20.71%	8.73%	-1.59%	7.15%	24.37%	15.56%	20.71%	8.91%	11.47%	6.49%
Morningstar Lifetime Moderate 2040 Index	5.35%	19.87%	10.61%	-2.83%	5.51%	23.05%	15.71%	19.87%	8.81%	10.84%	-
2040 Moderate	4.67%	20.12%	7.48%	-1.42%	5.53%	23.38%	15.53%	20.12%	8.36%	10.70%	5.69%
TARGET DATE 2045 MODERATE											
Vanguard Target Retirement 2045 Inv	5.22%	21.42%	8.87%	-1.57%	7.16%	24.37%	15.58%	21.42%	9.17%	11.64%	6.56%
Morningstar Lifetime Moderate 2045 Index	5.51%	20.53%	10.84%	-3.03%	5.25%	23.07%	15.84%	20.53%	9.01%	10.91%	-
2045 Moderate	4.83%	20.49%	7.99%	-1.99%	5.03%	22.00%	15.16%	20.49%	8.50%	10.34%	5.67%
TARGET DATE 2050 MODERATE											
Vanguard Target Retirement 2050 Inv	5.19%	21.39%	8.85%	-1.58%	7.18%	24.34%	15.58%	21.39%	9.16%	11.63%	6.56%
Morningstar Lifetime Moderate 2050 Index	5.55%	20.78%	10.89%	-3.19%	5.00%	22.83%	15.94%	20.78%	9.04%	10.83%	-
2050 Moderate	4.90%	20.59%	7.99%	-1.79%	5.23%	23.68%	15.58%	20.59%	8.54%	10.68%	5.86%
TARGET DATE 2055 MODERATE											
Vanguard Target Retirement 2055 Inv	5.18%	21.38%	8.88%	-1.72%	7.19%	24.33%	15.58%	21.38%	9.11%	11.60%	-
Morningstar Lifetime Moderate 2055 Index	5.57%	20.95%	10.90%	-3.34%	4.74%	22.49%	16.00%	20.95%	9.04%	10.71%	-
2055 Moderate	5.03%	20.87%	8.38%	-1.55%	5.95%	23.75%	15.50%	20.87%	8.90%	11.11%	6.82%

#### \*ANNUALIZED

CONTINUED...

57

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8.1

University of Maine System Defined Contribution Plan

INVESTMENT NAME	Q4 '17	YTD '17	2016	2015	2014	2013	2012	1 YEAR*	3 YEAR*	5 YEAR*	10 YEAR*
TARGET DATE 2060+ MODERATE											
Vanguard Target Retirement 2060 Inv	5.17%	21.36%	8.84%	-1.68%	7.16%	24.35%	-	21.36%	9.10%	11.59%	-
Morningstar Lifetime Moderate 2060 Index	5.57%	21.06%	10.88%	-3.48%	4.53%	-	-	21.06%	9.01%	-	-
2060+ Moderate	4.88%	20.99%	8.72%	-0.89%	7.24%	24.34%	-	20.99%	9.36%	11.66%	-
ALLOCATION85%+ EQUITY											
CREF Stock R3	5.72%	23.45%	9.17%	-0.84%	6.41%	27.83%	17.29%	23.45%	10.15%	12.69%	6.45%
85% S&P 500, 15% BBgBarc Agg	5.69%	18.92%	10.60%	1.38%	12.54%	26.65%	14.25%	18.92%	10.07%	13.71%	7.98%
Allocation85%+ Equity Universe	4.75%	19.06%	8.74%	-2.45%	5.58%	27.38%	15.25%	19.06%	8.06%	11.33%	5.69%
LARGE COMPANY VALUE											
JHancock Disciplined Value R6	6.97%	19.33%	14.07%	-4.81%	11.04%	35.97%	20.08%	19.33%	9.02%	14.36%	8.46%
Russell 1000 Value	5.33%	13.66%	17.34%	-3.83%	13.45%	32.53%	17.51%	13.66%	8.65%	14.04%	7.10%
Large Value Universe	5.78%	15.84%	14.62%	-3.96%	10.50%	31.59%	14.68%	15.84%	8.49%	13.23%	6.84%
LARGE COMPANY BLEND											
Vanguard Institutional Index I	6.63%	21.79%	11.93%	1.37%	13.65%	32.35%	15.98%	21.79%	11.38%	15.76%	8.50%
S&P 500 Index	6.64%	21.83%	11.96%	1.38%	13.69%	32.39%	16.00%	21.83%	11.41%	15.79%	8.50%
Large Blend Universe	6.29%	20.45%	10.32%	-0.77%	11.33%	31.89%	15.16%	20.45%	9.71%	14.25%	7.55%
LARGE COMPANY GROWTH											
Harbor Capital Appreciation Retirement	7.24%	36.68%	-1.04%	10.99%	9.93%	37.66%	15.69%	36.68%	14.50%	17.84%	10.16%
Russell 1000 Growth	7.86%	30.21%	7.08%	5.67%	13.05%	33.48%	15.26%	30.21%	13.79%	17.33%	10.00%
Large Growth Universe	6.43%	28.30%	3.08%	3.84%	10.04%	34.40%	15.27%	28.30%	11.20%	15.37%	8.33%

#### \*ANNUALIZED

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University of Maine System Defined Contribution Plan

INVESTMENT NAME	Q4 '17	YTD '17	2016	2015	2014	2013	2012	1 YEAR*	3 YEAR*	5 YEAR*	10 YEAR*
MEDIUM COMPANY VALUE											
Virtus Ceredex Mid Cap Value Equity IS	4.94%	11.98%	20.53%	-5.63%	11.05%	31.21%	21.79%	11.98%	8.40%	13.16%	9.87%
Russell Mid Cap Value	5.50%	13.34%	20.00%	-4.78%	14.75%	33.46%	18.51%	13.34%	9.00%	14.68%	9.10%
Mid Value Universe	5.07%	12.97%	18.06%	-5.44%	9.66%	34.92%	16.00%	12.97%	8.09%	13.27%	8.02%
MEDIUM COMPANY BLEND											
Vanguard Extended Market Index Inst	4.82%	18.12%	16.15%	-3.24%	7.56%	38.42%	18.50%	18.12%	9.90%	14.60%	9.32%
Russell Mid Cap	6.07%	18.52%	13.80%	-2.44%	13.22%	34.76%	17.28%	18.52%	9.58%	14.96%	9.11%
Mid Blend Universe	5.20%	15.61%	14.32%	-4.43%	8.53%	34.46%	16.53%	15.61%	8.03%	13.09%	7.82%
MEDIUM COMPANY GROWTH											
Goldman Sachs Growth Opportunities R6	5.73%	27.24%	1.49%	-5.24%	11.44%	32.38%	19.58%	27.24%	6.96%	12.54%	8.93%
Russell Mid Cap Growth	6.81%	25.27%	7.33%	-0.20%	11.90%	35.74%	15.81%	25.27%	10.30%	15.30%	9.10%
Mid Growth Universe	5.97%	24.63%	5.94%	-0.70%	7.21%	35.00%	14.53%	24.63%	9.51%	13.82%	7.79%
FOREIGN LARGE VALUE											
MFS International Value R6	5.94%	27.25%	4.31%	6.85%	1.61%	27.80%	16.13%	27.25%	12.35%	12.99%	6.94%
MSCI EAFE	4.27%	25.62%	1.51%	-0.39%	-4.48%	23.29%	17.90%	25.62%	8.30%	8.39%	2.42%
Foreign Large Value Universe	3.36%	22.73%	3.10%	-3.25%	-6.27%	20.76%	16.76%	22.73%	6.80%	6.52%	1.27%
FOREIGN LARGE BLEND											
Vanguard Total Intl Stock Index Inst	4.87%	27.55%	4.70%	-4.24%	-4.15%	15.15%	18.28%	27.55%	8.54%	7.14%	1.94%
MSCI EAFE	4.27%	25.62%	1.51%	-0.39%	-4.48%	23.29%	17.90%	25.62%	8.30%	8.39%	2.42%
Foreign Large Blend Universe	3.86%	25.40%	1.00%	-1.58%	-4.98%	19.51%	17.95%	25.40%	7.61%	7.25%	1.86%

#### \*ANNUALIZED

CONTINUED...

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University of Maine System Defined Contribution Plan

INVESTMENT NAME	Q4 '17	YTD '17	2016	2015	2014	2013	2012	1 YEAR*	3 YEAR*	5 YEAR*	10 YEAR*
FOREIGN LARGE GROWTH											
Oppenheimer Intl Growth I	3.73%	27.15%	-1.88%	3.63%	-6.80%	25.71%	22.12%	27.15%	8.94%	8.66%	4.67%
MSCI EAFE	4.27%	25.62%	1.51%	-0.39%	-4.48%	23.29%	17.90%	25.62%	8.30%	8.39%	2.42%
Foreign Large Growth Universe	4.47%	31.78%	-2.20%	0.94%	-3.89%	19.90%	18.91%	31.78%	9.17%	8.48%	2.74%
SMALL COMPANY VALUE											
Victory Sycamore Small Company Opp I	3.19%	11.88%	30.04%	-0.39%	6.80%	33.39%	12.55%	11.88%	13.16%	15.60%	10.86%
Russell 2000 Value	2.05%	7.84%	31.74%	-7.47%	4.22%	34.52%	18.06%	7.84%	9.55%	13.01%	8.17%
Small Value Universe	3.53%	9.12%	25.81%	-6.81%	3.36%	35.68%	16.06%	9.12%	8.60%	12.48%	8.35%
SMALL COMPANY GROWTH											
Carillon Eagle Small Cap Growth R6	6.06%	23.40%	10.45%	-0.39%	5.59%	34.70%	14.71%	23.40%	10.73%	14.07%	9.65%
Russell 2000 Growth	4.59%	22.17%	11.32%	-1.38%	5.60%	43.30%	14.59%	22.17%	10.28%	15.21%	9.19%
Small Growth Universe	5.05%	22.30%	11.22%	-2.28%	2.67%	41.24%	13.55%	22.30%	9.92%	14.01%	8.49%
EMERGING MARKETS											
DFA Emerging Markets Core Equity I	7.71%	36.55%	12.35%	-14.86%	-0.91%	-2.64%	20.49%	36.55%	9.32%	4.73%	3.04%
MSCI Emerging Markets	7.50%	37.75%	11.60%	-14.60%	-1.82%	-2.27%	18.63%	37.75%	9.50%	4.73%	2.02%
Emerging Markets Universe	6.22%	35.39%	8.25%	-13.63%	-2.76%	0.30%	18.85%	35.39%	8.26%	4.50%	1.74%
SPECIALTY-PRIVATE REAL ESTATE											
TIAA Real Estate Account	1.29%	4.37%	5.20%	8.16%	12.22%	9.65%	10.06%	4.37%	5.90%	7.88%	2.49%
NCREIF Property Index	1.80%	6.98%	7.97%	13.33%	11.81%	10.99%	10.54%	6.98%	9.39%	10.19%	6.08%
Specialty-Real Estate Universe	2.36%	5.73%	6.63%	2.46%	28.39%	1.69%	17.56%	5.73%	4.89%	8.55%	6.82%

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### SECTION 4: FUND FACT SHEETS

University of Maine System Defined Contribution Plan

Period Ending 12.31.17 | Q4 17

SECTION 4: FUND FACT SHEETS

Fund Fact Sheets.....

## CREF MONEY MARKET R3

### Period Ending 12.31.17 | Q4 17

INVESTMENT PROFILE

Strategy Incept Date

Prospectus Exp Ratio

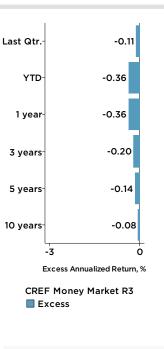
Ticker

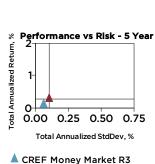
12 Mo Yield

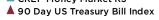
### INDUSTRY ANALYSIS

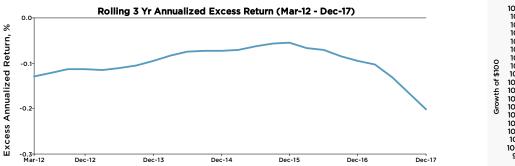
Money market reform passed in 2010 imposed new mandates on 2a-7 managers including shorter average maturities, tighter restrictions on allowable securities, increased liquidity mandates and mandatory stress testing by fund managers. In July 2014, the SEC passed further 2a-7 regulations that mandated a floating rate NAV for some products and allowed managers, under certain circumstances, to limit redemptions or charge a fee for withdrawals. The July regulations will have a multi-year phase-in period,

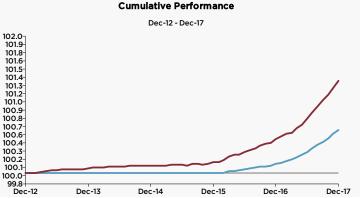
	CREF Money Market R3	90 Day US Treasury Bill Index
TRAILING RETURNS		
Last Qtr.	0.17	0.28
YTD	0.50	0.86
1 Year	0.50	0.86
3 Years	0.21	0.41
5 Years	0.13	0.27
10 Years	0.32	0.39
CALENDAR RETURNS		
2016	0.13	0.33
2015	0.00	0.05
2014	0.00	0.03
2013	0.00	0.07
2012	0.00	O.11
KEY MEASURES / 5 YEAR		
5 Year	0.06	0.10











Performance Disclosure: The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call (800) 216-0645. Index averages are derived from Morningstar. The opinions expressed in this report are subject to change without notice. This material is not a solicitation or an offer to buy any security or to participate in any investment strategy and is not guaranteed as to accuracy. Any such solicitation must be made by prospectus only. To obtain a prospectus, please call your Financial Advisor at (800) 216-0645. CAPTRUST Financial Advisors.

Bill Index

0.28

0.86

0.86

0.41

0.27

0.39

0.33

0.05

0.03

0.07

0.11

0.10

### VANGUARD FEDERAL MONEY MARKET

that mandated a floating rate NAV for some products and allowed managers, under certain

Vanguard Federal

Money Market

0.27

0.81

0.81

0.38

0.24

0.41

0.30

0.04

0.01

0.02

0.01

0.09

INDUSTRY ANALYSIS

a multi-year phase-in period,

TRAILING RETURNS

CALENDAR RETURNS

**KEY MEASURES / 5 YEAR** 

Last Qtr.

YTD

1 Year

3 Years

5 Years

10 Years

2016

2015

2014

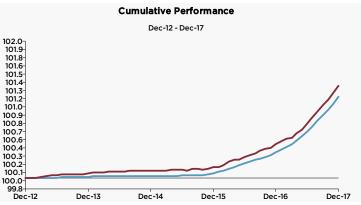
2013

2012

5 Year

#### INVESTMENT PROFILE -0.01 Last Qtr. Ticker VMFXX Money market reform passed in 2010 imposed new mandates on 2a-7 managers including shorter 07/13/1981 Strategy Incept Date average maturities, tighter restrictions on allowable securities, increased liquidity mandates and YTD -0.04 Prospectus Exp Ratio 0.11% mandatory stress testing by fund managers. In July 2014, the SEC passed further 2a-7 regulations 12 Mo Yield 0.81% 1 year -0.04 circumstances, to limit redemptions or charge a fee for withdrawals. The July regulations will have -0.03 90 Day US Treasury 3 years » Performance vs Risk - 5 Year Return, 5 years -0.03 ized 1 10 years 0.02 otal Anr 0 -3 0 3 0.00 0.25 0.50 0.75 Excess Annualized Return, % Total Annualized StdDev. % Vanguard Federal Money Market Vanguard Federal Money Marke Excess ▲ 90 Day US Treasury Bill Index **Cumulative Performance** Dec-12 - Dec-17





Performance Disclosure: The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call (800) 216-0645. Index averages are derived from Morningstar. The opinions expressed in this report are subject to change without notice. This material is not a solicitation or an offer to buy any security or to participate in any investment strategy and is not guaranteed as to accuracy. Any such solicitation must be made by prospectus only. To obtain a prospectus, please call your Financial Advisor at (800) 216-0645. CAPTRUST Financial Advisors.

of \$100

Growth

8.1

63

Period Ending 12.31.17 | Q4 17

## TIAA TRADITIONAL – GROUP RETIREMENT ANNUITY (GRA)

### **INDUSTRY ANALYSIS**

The insurance providers and industry as a whole have historically exhibited a high degree of sensitivity to broad financial markets. The economic and market downturn of 2008 and 2009 proved to be no exception as many of these providers watched as the assets on their balance sheets – public and private - were marked meaningfully lower. The shrinking assets resulted in deterioration of capital ratios and reserve amounts across the industry, leading to systemwide downgrades from the ratings agencies. However, the drive in equity markets since the nadir in March of 2009 have presented a formidable rally across every major fixed income sector. As this rally strengthened the balance sheets of insurers, attention shifted away from the industry, which has now been able to breathe a collective sigh of relief. While the insurance industry has staged an impressive recovery, investors should use this episode as a reminder of the risks inherent with single-insurer backed products.

### CAPTRUST ANALYSIS

### Jennifer Dunbar - Senior Manager | Investment Research

The TIAA Traditional Annuity is a guaranteed annuity account (group annuity contract) that is backed by the financial strength and claims-paying ability of TIAA. The product offers participants guaranteed principal and a contractually specified interest rate. The contractually agreed upon minimum annual interest rate is 3%. The TIAA Board of Trustees also reserves the right each year to declare a higher crediting rate to participants which remains effective for a twelve month period that begins each March 1.

The product has a payout structure at the participant level that varies the length of time it takes for a participant to fully redeem . This payout structure is individual contract-specific.

GROSS CREDITING RATES - For Contributions Applied:						
12/1/16 - 12/31/16	1/1/17 - 3/31/17	4/1/17 - 6/30/17	7/1/17 - 9/30/17	10/1/17 - 12/31/17		
4.00%	4.00%	4.00%	4.00%	4.00%		

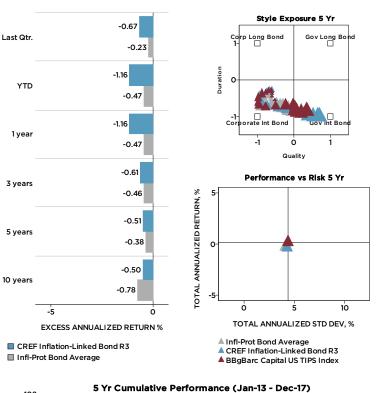
INVESTMENT DETAILS						
Crediting Rate Details:	which can chan day of February	Current contributions are invested at the new money rate, which can change monthly but is guaranteed until the last day of February. Old Money is grouped by time period into vintages, rate on all vintages are reviewed for reset every March 1 <sup>st</sup> .				
Competing Options:	Allowed.					
Minimum Rate:	3.00% during accumulation stage and 2.50% during annuity payout stage, reset annually.					
	LIQUIDITY F	PROVISIONS				
Plan Sponso	or	Participant				
Not applicable. Contracts are individually owned by the participant.		Lump Sum withdrawals are available within 120 days of termination of employment with a 2.5% surrender charge. Transfers and withdrawals can be made in 10 annual installments (paid over 9 years and 1 day).				

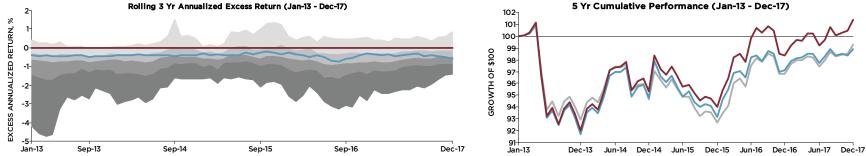
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Period Ending 12.31.17 | Q4 17

## CREF INFLATION-LINKED BOND R3

	CREF Inflation-Linked Bond R3	Peer Group Rank	BBgBarc Capital US TIPS Index	Infl-Prot Bond	# of Funds
KEY MEASURES / 5 YEAR					
Standard Deviation	4.35	55%	4.45	4.11	215
Sharpe Ratio	-0.15	58%	-0.03	-0.12	215
Alpha	-0.51	59%	0.00	-0.40	215
Beta	0.97	49%	1.00	0.85	215
R-Squared	97.99	41%	100.00	85.29	215
Up Mkt Capture	88.69	53%	100.00	82.71	215
Down Mkt Capture	97.85	38%	100.00	89.14	215
Information Ratio	-0.80	67%	NA	-0.70	215
TRAILING RETURNS					
Last Qtr.	0.59	80%	1.26	1.03	238
YTD	1.85	73%	3.01	2.53	237
1 Year	1.85	73%	3.01	2.53	237
3 Years	1.44	58%	2.05	1.59	229
5 Years	-0.37	60%	0.13	-0.25	215
10 Years	3.03	45%	3.53	2.75	154
CALENDAR RETURNS					
2016	4.23	52%	4.68	4.57	244
2015	-1.68	36%	-1.44	-2.21	253
2014	3.34	22%	3.64	1.94	252
2013	-9.01	67%	-8.60	-7.56	252
2012	6.41	52%	6.98	6.35	226





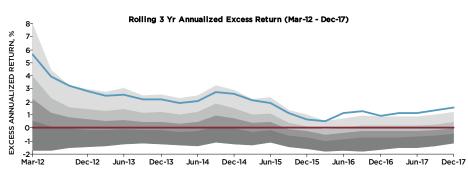
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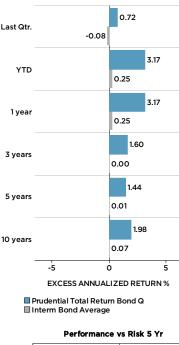
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Period Ending 12.31.17 | Q4 17

## Prudential Total Return Bond Q

	Prudential Total Return Bond Q	Peer Group Rank	BBgBarc US Agg Bond TR USD	Interm Bond	# of Funds	Las
KEY MEASURES / 5 YEAR						Las
Standard Deviation	3.64	96%	2.85	2.86	916	
Sharpe Ratio	0.90	15%	0.64	0.65	916	
Alpha	1.05	11%	0.00	0.16	916	
Beta	1.21	1%	1.00	0.92	916	
R-Squared	89.81	53%	100.00	85.59	916	
Up Mkt Capture	137.21	1%	100.00	95.60	916	1
Down Mkt Capture	112.76	89%	100.00	92.24	916	
Information Ratio	1.08	5%	NA	-0.17	916	
TRAILING RETURNS						3
Last Qtr.	1.11	2%	0.39	0.30	1017	
YTD	6.71	2%	3.54	3.79	1005	
1 Year	6.71	2%	3.54	3.79	1005	5
3 Years	3.84	3%	2.24	2.24	943	
5 Years	3.54	4%	2.10	2.11	916	
10 Years	5.99	2%	4.01	4.08	804	10
CALENDAR RETURNS						
2016	4.83	12%	2.65	3.25	1027	
2015	0.09	44%	0.55	-0.29	1030	
2014	7.25	5%	5.97	5.18	1073	
2013	-0.91	28%	-2.02	-1.42	1092	
2012	9.96	8%	4.21	6.73	1128	





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A Interm Bond Average

Prudential Total Return Bond Q
 BBgBarc US Agg Bond TR USD

TOTAL ANNUALIZED STD DEV, %

### 5 Avg Mkt Cap \$MN ED RETURN % Turnover Ratio 30nd Q 75 Risk 5 Yr US 5 Year Note (0 2 Year US Treasu US ULTRA BOND US 10 Year Note (0 Ultra 10-Year U.S. Style E

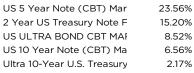
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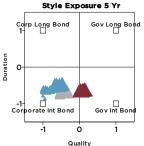


Period Ending 12.31.17 | Q4 17

#### HOLDINGS OVERVIEW

Total Number of Holdings	2730
% Assets in Top 10 Holdings	63.05%
Avg Mkt Cap \$MM	\$1,436.17
Turnover Ratio	95.00%

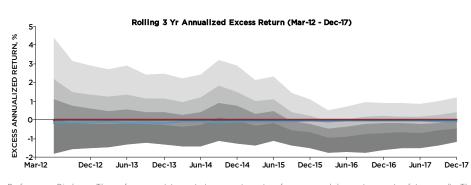


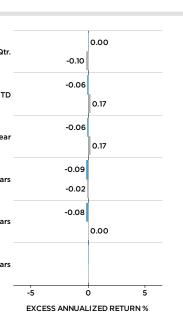


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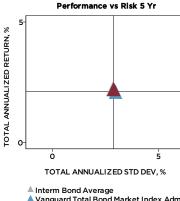
## VANGUARD TOTAL BOND MARKET INDEX ADM

KEY MEASURES / 5 YEAR	Vanguard Total Bond Market Index Adm	Peer Group Rank	BBgBarc US Agg Float Adj TR USD	Interm Bond	# of Funds	Last Qtr.
Standard Deviation	2.98	71%	2.90	2.86	916	
Sharpe Ratio	0.59	58%	0.63	0.65	916	
Alpha	-0.13	66%	0.00	0.18	916	YTD
Beta	1.03	13%	1.00	0.90	916	
R-Squared	99.34	3%	100.00	85.57	916	
Up Mkt Capture	101.43	32%	100.00	94.43	916	1 year
Down Mkt Capture	105.05	79%	100.00	90.50	916	
Information Ratio	-0.31	66%	NA	-0.16	916	
TRAILING RETURNS						3 years
Last Qtr.	0.41	33%	0.41	0.30	1017	
YTD	3.57	57%	3.63	3.79	1005	
1 Year	3.57	57%	3.63	3.79	1005	5 years
3 Years	2.18	53%	2.27	2.24	943	
5 Years	2.02	53%	2.10	2.11	916	
10 Years	3.95	62%	NA	4.08	804	10 years
CALENDAR RETURNS						
2016	2.60	64%	2.75	3.25	1027	
2015	0.40	28%	0.44	-0.29	1030	
2014	5.89	31%	5.85	5.18	1073	ΠV
2013	-2.15	67%	-1.97	-1.42	1092	□Ir
2012	4.15	85%	4.32	6.73	1128	





Vanguard Total Bond Market Index Adm Interm Bond Average



A Vanguard Total Bond Market Index Adm BBgBarc US Agg Float Adj TR USD

Quality

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#### Period Ending 12.31.17 | Q4 17

### INVESTMENT PROFILE Tic

Ticker	VBTLX
CUSIP	921937603
Net Assets \$MM	\$195,872.00
Manager Names	Team Managed
Manager Tenure	4.9 Years
Prospectus Exp Ratio	0.05%
Cat Median Exp Ratio	0.79%
Current 12b-1	N/A
Annlzd Ret Since Incept	4.20%
Inception Date	11/12/2001
Phone Number	800-662-7447
Sub Advisor	N/A

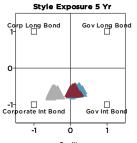
#### HOLDINGS OVERVIEW

Total Number of Holdings	17501
% Assets in Top 10 Holdings	4.25%
Avg Mkt Cap \$MM	N/A
Turnover Ratio	0.00%

### TOP HOLDINGS

Duration

US Treasury Note 2.125%	0.49%
US Treasury Note 2%	0.46%
US Treasury Note 2.625%	0.44%
Ginnie Mae Jumbos TBA 3	0.44%
US Treasury Note 1.375%	0.43%





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## CREF SOCIAL CHOICE R3

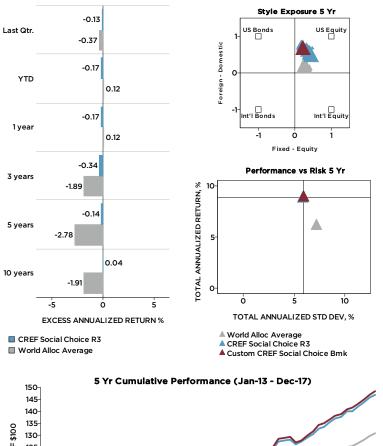
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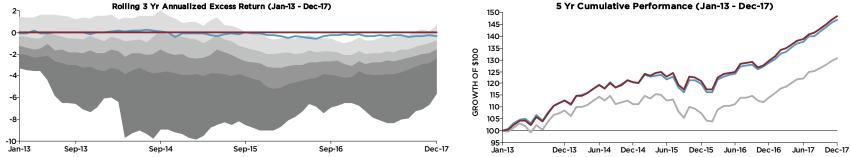
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Period Ending 12.31.17 | Q4 17

	CREF Social Choice R3	Peer Group Rank	Custom CREF Social Choice Bmk	World Alloc	# of Funds
KEY MEASURES / 5 YEAR					
Standard Deviation	5.88	14%	5.95	7.24	391
Sharpe Ratio	1.43	1%	1.44	0.82	391
Alpha	0.01	2%	0.00	-3.56	391
Beta	0.98	76%	1.00	1.09	391
R-Squared	98.75	1%	100.00	81.70	391
Up Mkt Capture	98.72	39%	100.00	92.15	391
Down Mkt Capture	99.45	11%	100.00	133.35	391
Information Ratio	-0.20	13%	NA	-0.84	391
TRAILING RETURNS					
Last Qtr.	3.44	37%	3.57	3.19	459
YTD	14.27	54%	14.44	14.56	452
1 Year	14.27	54%	14.44	14.56	452
3 Years	6.75	20%	7.10	5.20	415
5 Years	8.68	7%	8.83	6.04	391
10 Years	6.04	3%	6.00	4.09	247
CALENDAR RETURNS					
2016	7.40	23%	7.12	5.73	474
2015	-0.87	19%	0.20	-4.00	486
2014	6.83	5%	6.91	1.93	491
2013	16.68	26%	16.23	11.60	489
2012	10.99	61%	11.75	11.52	459





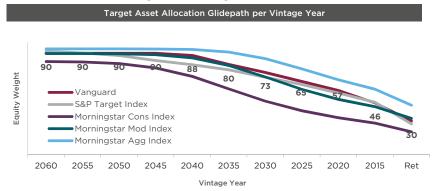
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## VANGUARD TARGET RETIREMENT

### Investor Assumptions/Glidepath Methodology

Glidepath Management	Through retirement (assumed at age 65) ending 7 years     after retirement
Assumed Investor Savings Rate:	• Contributions start at 5% at age 25 and increase to 10% at age 65. Also includes a 50% employer match up to 3% of salary.
Assumed Investor Income Growth Rate	• 1.1% annual salary growth
Income Replacement	• The portfolios are designed to provide withdrawals in retirement based on multiples of an investor's age 65 salary.
Assumed Accumulated Savings at Retirement	• N/A
Life Expectancy	• Through age 95
Asset Allocation Flexibility	Strict targets with narrow ranges.
Other Assumptions	• Glidepath was tested against 10,000 potential lifetime return outcomes

Vanguard uses a proprietary capital markets modeling tool to statistically analyze historical data, including interest rates, inflation, and other risk factors for global equities, fixed income, and commodity markets. This tool is used to generate forward-looking distributions of expected returns. Then, by combining these figures with their investor assumptions, Vanguard constructs target portfolios with asset allocations that seek to provide the highest probability of a successful outcome (not outliving retirement savings).



### Investment Profile

Period Ending 12.31.17 | Q4 17

% Open Architecture:	0%	Active/Passive:	Passive
Inception Date:	10-27-2003	% Active:	0%
Net Assets \$MM:	\$240,015	Manager Tenure:	4.92 years (longest)
Manager Name:	Team	Expense Range:	0.13% - 0.16%
Avg # of Holdings:	5	Investment Structure:	Mutual Fund

### Dedicated Asset Class Granularity/Diversification

Emerging Market Equities	No
International/Global Debt	Yes
Inflation-Protected Securities	Yes
High Yield Fixed Income	No
Real Estate	No
Commodities	No

The Vanguard Target Retirement funds allocate to five broad index funds that provide comprehensive exposure to U.S. and non-U.S. equity and bond markets. Using index funds allows Vanguard to provide investment diversification at a low cost while also producing returns in line with equity and fixed income markets. Through its five index funds, the strategies gain exposure to over 25 sub-asset classes, capturing over 90% of the world's investable market.

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## VANGUARD TARGET RETIREMENT

Material Changes to the Series

#### 2006:

• Increased minimum equity allocation from 20% to 30%

### Added Emerging Markets Equity

### Rationale:

- Participant behavior showed lower savings rate
- Decreased costs within the EM space led to increased liquidity

### 2010:

 Collapsed three international equity index funds (Europe, Pacific, and Emerging Markets) with Vanguard Total International Stock Index

#### Rationale:

• More cost-effective way to gain international exposure

### 2013:

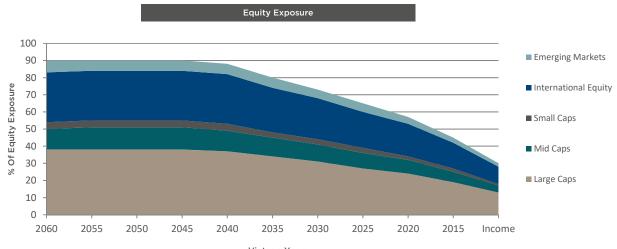
- Replaced the broad TIPs fund with a short-term TIPs allocation
- Eliminated the Prime Money Market fund
- Added a 20% International Bond Index Allocation Rationale:
- Short-Term TIPs provide better inflation exposure with
  lower interest rate risk
- Deemed to be an unnecessary asset class
- Dedicated exposure to move more in line with the Global fixed income Market Cap; better Fl diversification

### 2015:

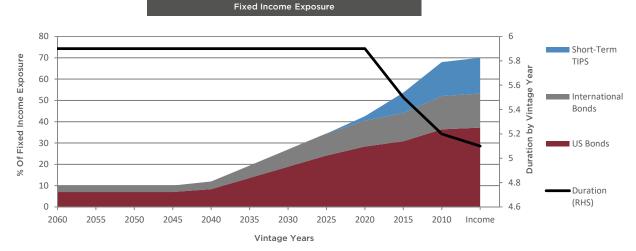
- Increased international stock allocation from 30% to 40%
- Increased International bond allocation from 20% to 30%

### Rationale:

Move to be more in line with the Global Market Cap



Vintage Years



\*All information provided by the asset manager, as of 12/31/16. Asset allocations shown are static in nature and do not incorporate any tactical views implemented by the manager.

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Period Ending 12.31.17 | Q4 17

# TARGET DATE ANALYSIS

Period Ending 12.31.17 | **Q4 17** 

	3 Year				5 Year			
	Beta	Sharpe	Up Capture	Down Capture	Beta	Sharpe	Up Capture	Down Capture
Vanguard Target Retirement 2015 Inv	0.98	1.07	97.41	98.87	1.00	1.39	101.14	97.13
Morningstar Target Date 2015	0.96	1.00	94.16	101.20	0.96	1.16	91.51	102.94
S&P Target Date 2015 TR	1.00	1.10	100.00	100.00	1.00	1.34	100.00	100.00

	3 Year				5 Year			
	Beta	Sharpe	Up Capture	Down Capture	Beta	Sharpe	Up Capture	Down Capture
Vanguard Target Retirement 2025 Inv	1.03	1.04	103.43	105.49	1.02	1.38	104.52	100.51
Morningstar Target Date 2025	0.99	0.93	95.72	105.20	0.99	1.18	95.13	104.32
S&P Target Date 2025 TR	1.00	1.06	100.00	100.00	1.00	1.32	100.00	100.00

	3 Year					5 Y	′ear	
	Beta	Sharpe	Up Capture	Down Capture	Beta	Sharpe	Up Capture	Down Capture
Vanguard Target Retirement 2045 Inv	1.06	0.97	103.78	108.40	1.04	1.31	104.22	103.24
Morningstar Target Date 2045	1.05	0.90	99.61	108.72	1.03	1.18	98.31	105.46
S&P Target Date 2045 TR	1.00	1.04	100.00	100.00	1.00	1.31	100.00	100.00

\*Lowest cost share class shown

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## CREF STOCK R3

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Period Ending 12.31.17 | Q4 17

US Equity

Int'l Equity

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Style Exposure 5 Yr

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Fixed - Equity

Performance vs Risk 5 Yr

US Bonds

Int'l Bonds

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Foreign - Domestic

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CREF Stock R3

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Alloc 85+ Equity Average

CREF Stock Custom Bmk

TOTAL ANNUALIZED STD DEV, %

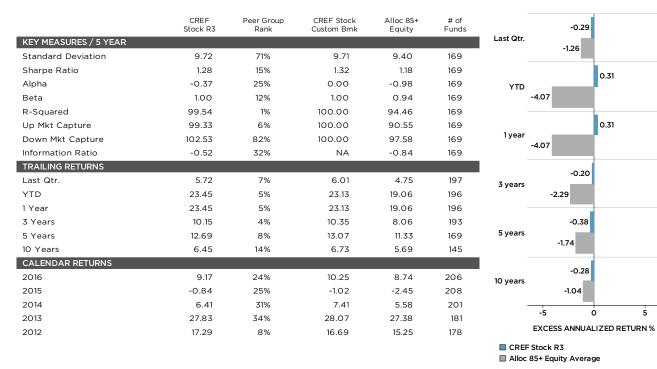
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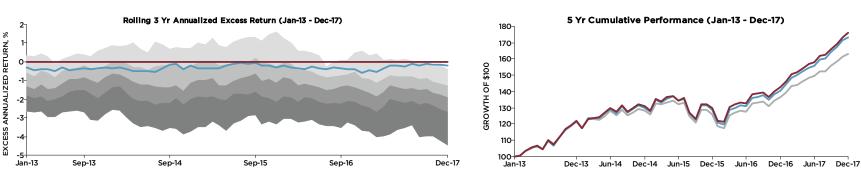
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**FOTAL ANNUALIZED RETURN**,

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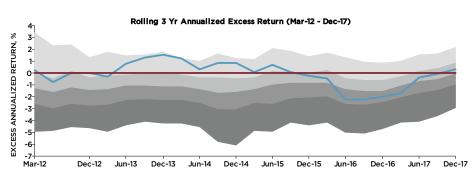


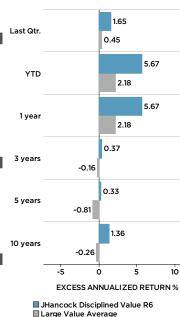


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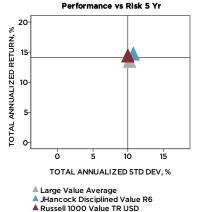
## JHANCOCK DISCIPLINED VALUE R6

	JHancock Disciplined Value R6	Peer Group Rank	Russell 1000 Value TR USD	Large Value	# of Funds	_ Last Q
KEY MEASURES / 5 YEAR						Last G
Standard Deviation	10.69	72%	9.92	10.19	1106	
Sharpe Ratio	1.32	43%	1.39	1.29	1106	
Alpha	-0.18	44%	0.00	-0.46	1106	Y
Beta	1.04	33%	1.00	0.97	1106	
R-Squared	92.60	51%	100.00	90.30	1106	_
Up Mkt Capture	101.12	24%	100.00	95.14	1106	1 ye
Down Mkt Capture	99.18	54%	100.00	97.13	1106	
Information Ratio	0.10	24%	NA	-0.25	1106	
TRAILING RETURNS						3 yea
Last Qtr.	6.97	19%	5.33	5.78	1280	
YTD	19.33	14%	13.66	15.84	1256	
1 Year	19.33	14%	13.66	15.84	1256	5 yea
3 Years	9.02	39%	8.65	8.49	1175	
5 Years	14.36	24%	14.04	13.23	1106	
10 Years	8.46	10%	7.10	6.84	964	10 yea
CALENDAR RETURNS						
2016	14.07	54%	17.34	14.62	1314	
2015	-4.81	68%	-3.83	-3.96	1324	
2014	11.04	47%	13.45	10.50	1324	
2013	35.97	13%	32.53	31.59	1302	
2012	20.08	5%	17.51	14.68	1327	





Large Value Average



#### Period Ending 12.31.17 | Q4 17

#### INVESTMENT PROFILE Ticker JDVWX CUSIP 47803U418 \$15,316.00 Net Assets \$MM Manager Names Team Managed 21.0 Years Manager Tenure Prospectus Exp Ratio 0.72% Cat Median Exp Ratio 1.09% Current 12b-1 0.00% AnnIzd Ret Since Incept 15.46% Inception Date 09/01/2011 Phone Number 888-972-8696 Sub Advisor Robeco Investment Management, Inc

#### HOLDINGS OVERVIEW

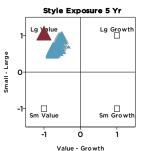
Total Number of Holdings	82
% Assets in Top 10 Holdings	32.54%
Avg Mkt Cap \$MM	\$84,628.85
Turnover Ratio	65.00%

### TOP HOLDINGS

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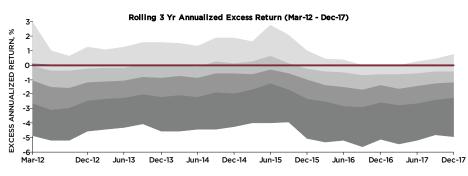
JPMorgan Chase & Co	4.82%
Bank of America Corporat	4.75%
Citigroup Inc	3.78%
Berkshire Hathaway Inc B	3.75%
Johnson & Johnson	3.07%



Performance Disclosure:The performance data quoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed, may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call (800) 216-0645. Index averages are derived from Morningstar. The opinions expressed in this report are subject to change without notice. This material is not a solicitation or an offer to buy any security or to participate in any investment strategy and is not guaranteed as to accuracy. Any such solicitation must be made by prospectus only. To obtain a prospectus, please call your Financial Advisor at (800) 216-0645. CAPTRUST Financial Advisors.

## VANGUARD INSTITUTIONAL INDEX I

	Vanguard Institutional Index I	Peer Group Rank	S&P 500 TR USD	Large Blend	# of Funds	Last Qtr.		-0.01	
KEY MEASURES / 5 YEAR						Last Gu.		-0.35	
Standard Deviation	9.49	26%	9.49	9.93	1199				
Sharpe Ratio	1.63	5%	1.63	1.42	1199			-0.04	
Alpha	-0.03	12%	0.00	-1.59	1199	YTD		-1.38	
Beta	1.00	57%	1.00	1.00	1199			_	
R-Squared	100.00	1%	100.00	92.43	1199	_		-0.04	
Up Mkt Capture	99.89	26%	100.00	95.50	1199	1 year		-1.38	
Down Mkt Capture	100.08	22%	100.00	106.21	1199				
Information Ratio	-2.17	91%	NA	-1.25	1199			-0.03	
TRAILING RETURNS						3 years	-	1.70	
Last Qtr.	6.63	37%	6.64	6.29	1381				
YTD	21.79	30%	21.83	20.45	1338			-0.03	
1 Year	21.79	30%	21.83	20.45	1338	5 years		-1.54	
3 Years	11.38	12%	11.41	9.71	1274			-1.54	
5 Years	15.76	13%	15.79	14.25	1199			0	.00
10 Years	8.50	18%	8.50	7.55	1063	10 years		0.05	
CALENDAR RETURNS								-0.95	
2016	11.93	26%	11.96	10.32	1407		-5	Ó	5
2015	1.37	21%	1.38	-0.77	1466		EXCES	S ANNUALIZ	ED RETURN %
2014	13.65	18%	13.69	11.33	1499	ΠV	anguard I	nstitutionall	ndex l
2013	32.35	43%	32.39	31.89	1505	Vanguard Institutional Index I Large Blend Average			
2012	15.98	37%	16.00	15.16	1578				
						_	Pe	erformance	vs Risk 5 Yr





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Vanguard Institutional Index I

TOTAL ANNUALIZED STD DEV, %

#### Period Ending 12.31.17 | Q4 17

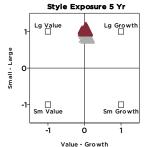
#### INVESTMENT PROFILE Ticker VINIX CUSIP 922040100 \$232,158.00 Net Assets \$MM Manager Names Team Managed Manager Tenure 17.0 Years Prospectus Exp Ratio 0.04% Cat Median Exp Ratio 1.10% Current 12b-1 N/A AnnIzd Ret Since Incept 9.93% Inception Date 07/31/1990 Phone Number 888-809-8102 Sub Advisor N/A

#### HOLDINGS OVERVIEW

Total Number of Holdings	508
% Assets in Top 10 Holdings	19.75%
Avg Mkt Cap \$MM	\$95,524.95
Turnover Ratio	5.00%

### TOP HOLDINGS





A S&P 500 TR USD Performance Disclosure: The performance data guoted represents past performance and does not guarantee future results. The investment return and principal value of an investment will fluctuate thus an investor's shares, when redeemed may be worth more or less than their original cost. Current performance may be lower or higher than return data quoted herein. For performance data current to the most recent month-end, please call (800) 216-0645. Index averages are derived from Morningstar. The opinions expressed in this report are subject to change without notice. This material is not a solicitation or an offer to buy any security or to participate in any investment strategy and is not guaranteed as to accuracy. Any such solicitation must be made by prospectus only. To obtain a prospectus, please call your Financial Advisor at (800) 216-0645. CAPTRUST Financial Advisors.

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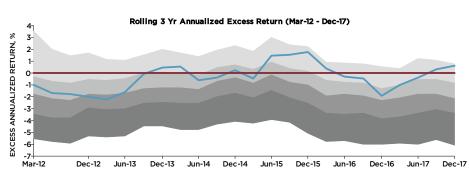
Large Blend Average

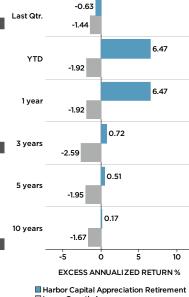
% RETURN,

TOTAL ANNUALIZED

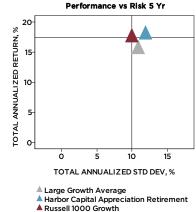
# HARBOR CAPITAL APPRECIATION RETIREMENT

	Harbor Capital Appreciation Retirement	Peer Group Rank	Russell 1000 Growth	Large Growth	# of Funds	_ La
KEY MEASURES / 5 YEAR						
Standard Deviation	11.87	86%	9.98	10.87	1319	
Sharpe Ratio	1.48	39%	1.71	1.40	1319	
Alpha	-1.30	35%	0.00	-2.21	1319	
Beta	1.11	12%	1.00	1.01	1319	
R-Squared	86.41	65%	100.00	87.52	1319	
Up Mkt Capture	109.64	5%	100.00	95.46	1319	
Down Mkt Capture	120.27	80%	100.00	109.51	1319	
Information Ratio	0.10	11%	NA	-0.50	1319	
TRAILING RETURNS						3
Last Qtr.	7.24	26%	7.86	6.43	1407	
YTD	36.68	5%	30.21	28.30	1394	
1 Year	36.68	5%	30.21	28.30	1394	5
3 Years	14.50	7%	13.79	11.20	1340	
5 Years	17.84	10%	17.33	15.37	1319	
10 Years	10.16	11%	10.00	8.33	1126	10
CALENDAR RETURNS						
2016	-1.04	84%	7.08	3.08	1511	
2015	10.99	4%	5.67	3.84	1604	
2014	9.93	54%	13.05	10.04	1658	
2013	37.66	20%	33.48	34.40	1722	
2012	15.69	44%	15.26	15.27	1753	





Large Growth Average



#### Period Ending 12.31.17 | Q4 17

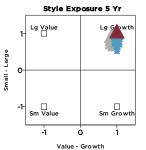
#### INVESTMENT PROFILE Ticker HNACX CUSIP 411512528 Net Assets \$MM \$28,929.00 s Maiga Geogrations et athleen A. McCarragher Manager Tenure 27.7 Years Prospectus Exp Ratio 0.57% Cat Median Exp Ratio 1.17% Current 12b-1 N/A AnnIzd Ret Since Incept 23.57% Inception Date 03/01/2016 Phone Number 800-422-1050 Sub Advisor Jennison Associates LLC

#### HOLDINGS OVERVIEW

Total Number of Holdings	56
% Assets in Top 10 Holdings	38.07%
Avg Mkt Cap \$MM	\$128,350.11
Turnover Ratio	52.00%

## TOP HOLDINGS

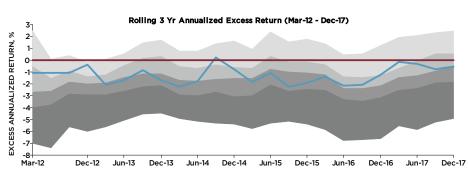
Apple Inc	5.92%
Facebook Inc A	4.71%
Alibaba Group Holding Lt	4.01%
Amazon.com Inc	4.00%
Microsoft Corp	3.74%

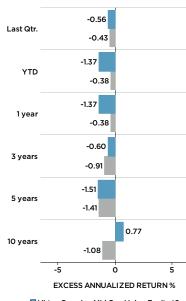


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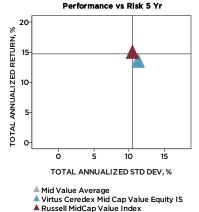
# VIRTUS CEREDEX MID CAP VALUE EQUITY IS

KEY MEASURES / 5 YEAR	Virtus Ceredex Mid Cap Value Equity IS	Peer Group Rank	Russell MidCap Value Index	Mid Value	# of Funds	Last Qtr.
Standard Deviation	11.28	59%	10.41	11.26	356	
Sharpe Ratio	1.14	63%	1.38	1.17	356	
Alpha	-2.03	61%	0.00	-1.70	356	YTD
Beta	1.04	39%	1.00	1.02	356	
R-Squared	91.30	53%	100.00	89.46	356	
Up Mkt Capture	97.15	48%	100.00	96.79	356	1 year
Down Mkt Capture	108.80	60%	100.00	106.82	356	
Information Ratio	-0.40	58%	NA	-0.34	356	
TRAILING RETURNS						3 years
Last Qtr.	4.94	55%	5.50	5.07	410	
YTD	11.98	61%	13.34	12.97	400	
1 Year	11.98	61%	13.34	12.97	400	5 years
3 Years	8.40	51%	9.00	8.09	389	
5 Years	13.16	60%	14.68	13.27	356	
10 Years	9.87	12%	9.10	8.02	306	10 years
CALENDAR RETURNS						
2016	20.53	33%	20.00	18.06	412	
2015	-5.63	58%	-4.78	-5.44	423	
2014	11.05	38%	14.75	9.66	408	ΠV
2013	31.21	81%	33.46	34.92	407	■ M
2012	21.79	3%	18.51	16.00	417	





Virtus Ceredex Mid Cap Value Equity IS Mid Value Average



INVESTMENT PROFILE Ticker SMVZX CUSIP 92837F441 \$2,955.00 Net Assets \$MM Manager Names Don Wordell Manager Tenure 16.1 Years Prospectus Exp Ratio 0.80% Cat Median Exp Ratio 1.18% Current 12b-1 N/A AnnIzd Ret Since Incept 9.17% Inception Date 08/01/2014 Phone Number 888-784-3863 Sub Advisor Ceredex Value

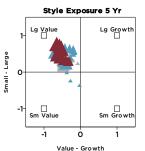
Advisors LLC

#### HOLDINGS OVERVIEW

Total Number of Holdings	61
% Assets in Top 10 Holdings	27.16%
Avg Mkt Cap \$MM	\$10,512.71
Turnover Ratio	108.00%

#### TOP HOLDINGS

Zimmer Biomet Holdings I	3.22%
Martin Marietta Materials I	3.11%
Humana Inc	2.85%
AmerisourceBergen Corp	2.70%
Dr Pepper Snapple Group	2.66%



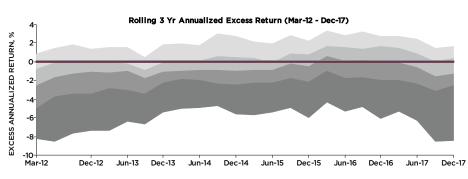
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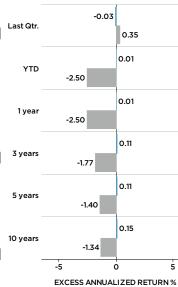
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#### Period Ending 12.31.17 | Q4 17

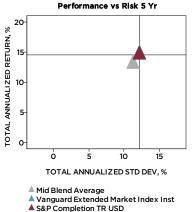
# VANGUARD EXTENDED MARKET INDEX INST

KEY MEASURES / 5 YEAR	Vanguard Extended Market Index Inst	Peer Group Rank	S&P Completion TR USD	Mid Blend	# of Funds	Last Qtr.
Standard Deviation	12.14	85%	12.12	11.29	368	-
Sharpe Ratio	1.18	53%	1.17	1.15	368	
Alpha	0.09	64%	0.00	0.58	368	YTD
Beta	1.00	5%	1.00	0.86	368	
R-Squared	100.00	1%	100.00	86.08	368	
Up Mkt Capture	100.40	5%	100.00	87.35	368	1 year
Down Mkt Capture	99.91	85%	100.00	86.06	368	
Information Ratio	1.23	1%	NA	-0.22	368	
TRAILING RETURNS						3 years
Last Qtr.	4.82	67%	4.84	5.20	435	
YTD	18.12	25%	18.11	15.61	432	
1 Year	18.12	25%	18.11	15.61	432	5 years
3 Years	9.90	29%	9.80	8.03	386	
5 Years	14.60	27%	14.49	13.09	368	
10 Years	9.32	22%	9.17	7.82	304	10 years
CALENDAR RETURNS						I _
2016	16.15	40%	15.95	14.32	417	
2015	-3.24	52%	-3.35	-4.43	436	
2014	7.56	65%	7.50	8.53	434	ΠV
2013	38.42	20%	38.24	34.46	436	■M
2012	18.50	27%	18.45	16.53	426	





Vanguard Extended Market Index Inst Mid Blend Average



Period Ending 12.31.17 | Q4 17

## INVESTMENT PROFILE Ticł

Ticker	VIEIX
CUSIP	922908884
Net Assets \$MM	\$63,146.00
Manager Names	Team Managed
Manager Tenure	20.0 Years
Prospectus Exp Ratio	0.06%
Cat Median Exp Ratio	1.18%
Current 12b-1	N/A
Annlzd Ret Since Incept	8.91%
Inception Date	07/07/1997
Phone Number	888-809-8102
Sub Advisor	N/A

#### HOLDINGS OVERVIEW

Total Number of Holdings	3146
% Assets in Top 10 Holdings	4.05%
Avg Mkt Cap \$MM	\$4,054.80
Turnover Ratio	14.38%

## TOP HOLDINGS

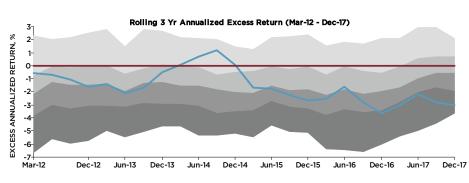
Tesla Inc	0.82%
Las Vegas Sands Corp	0.50%
ServiceNow Inc	0.42%
Liberty Global PLC C	0.41%
T-Mobile US Inc	0.35%

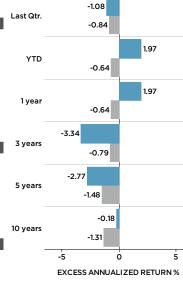
Style Exposure 5 Yr Lg Growth Lg Value Large o Small - I Sm Value □ Sm Growt -1 -1 ò 1 Value - Growth

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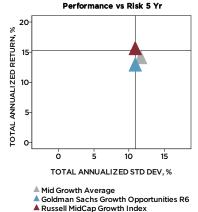
# GOLDMAN SACHS GROWTH OPPORTUNITIES R6

	Goldman Sachs Growth Opportunities R6	Peer Group Rank	Russell MidCap Growth Index	Mid Growth	# of Funds	Last
KEY MEASURES / 5 YEAR	10.00	70%	10.00	11.50		
Standard Deviation	10.90	32%	10.82	11.59	575	
Sharpe Ratio	1.13	60%	1.39	1.18	575	,
Alpha	-2.30	64%	0.00	-1.46	575	
Beta	0.97	65%	1.00	1.00	575	
R-Squared	92.70	29%	100.00	87.49	575	
Up Mkt Capture	89.01	83%	100.00	96.08	575	1)
Down Mkt Capture	101.59	40%	100.00	105.23	575	
Information Ratio	-0.82	87%	NA	-0.38	575	
TRAILING RETURNS						3 ye
Last Qtr.	5.73	52%	6.81	5.97	616	
YTD	27.24	27%	25.27	24.63	613	
1 Year	27.24	27%	25.27	24.63	613	5 ye
3 Years	6.96	90%	10.30	9.51	599	
5 Years	12.54	77%	15.30	13.82	575	
10 Years	8.93	25%	9.10	7.79	520	10 ye
CALENDAR RETURNS						
2016	1.49	82%	7.33	5.94	656	
2015	-5.24	87%	-0.20	-0.70	677	
2014	11.44	14%	11.90	7.21	698	
2013	32.38	68%	35.74	35.00	689	
2012	19.58	8%	15.81	14.53	735	





Goldman Sachs Growth Opportunities R6
 Mid Growth Average



#### Period Ending 12.31.17 | Q4 17

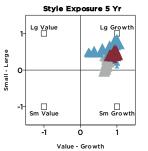
#### INVESTMENT PROFILE Ticker GGOUX CUSIP 38148U601 \$2,480.00 Net Assets \$MM Manager Names Team Managed 11.0 Years Manager Tenure Prospectus Exp Ratio 0.96% Cat Median Exp Ratio 1.26% Current 12b-1 0.00% AnnIzd Ret Since Incept 7.52% Inception Date 07/31/2015 Phone Number 800-526-7384 Sub Advisor N/A

#### HOLDINGS OVERVIEW

79
23.48%
\$14,360.03
61.00%

## TOP HOLDINGS

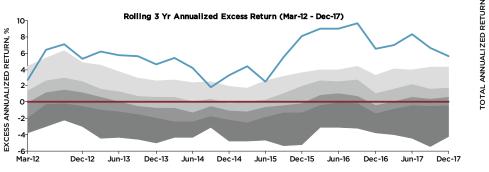
Amphenol Corp Class A	3.30%
Roper Technologies Inc	2.90%
The Middleby Corp	2.58%
Xylem Inc	2.24%
Zoetis Inc	2.21%

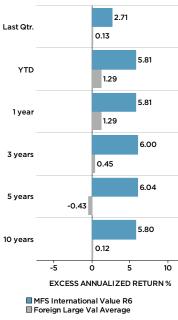


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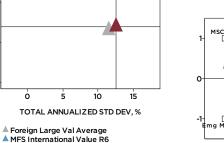
# MFS INTERNATIONAL VALUE R6

	MFS International Value R6	Peer Group Rank	MSCI EAFE Value NR USD	Foreign Large Val	# of Funds	Last Qtr.	
KEY MEASURES / 5 YEAR						Last Gtt.	
Standard Deviation	9.92	6%	12.58	11.56	254		
Sharpe Ratio	1.28	1%	0.53	0.55	254	YTD	
Alpha	8.44	1%	0.00	0.49	254	TID	
Beta	0.64	100%	1.00	0.86	254		
R-Squared	66.07	98%	100.00	88.35	254		
Up Mkt Capture	85.52	65%	100.00	86.99	254	1 year	
Down Mkt Capture	42.97	1%	100.00	86.12	254		
Information Ratio	0.76	4%	NA	-0.05	254		
TRAILING RETURNS						3 years	
Last Qtr.	5.94	1%	3.24	3.36	304		
YTD	27.25	12%	21.44	22.73	304		
1 Year	27.25	12%	21.44	22.73	304	5 years	
3 Years	12.35	3%	6.35	6.80	288		
5 Years	12.99	1%	6.95	6.52	254		
10 Years	6.94	1%	1.15	1.27	190	10 years	
CALENDAR RETURNS						L _	
2016	4.31	29%	5.02	3.10	331		-5
2015	6.85	1%	-5.68	-3.25	354		EXCE
2014	1.61	1%	-5.39	-6.27	348	Пм	FS Interr
2013	27.80	2%	22.95	20.76	341		oreign La
2012	16.13	63%	17.69	16.76	367		_
						Г	P
						15- %	
						ALIZED RETURN, %	
10 <sub>7</sub> F	Rolling 3 Yr Annualized Ex	cess Return (Ma	ar-12 - Dec-17)			Г 10-	
× - 8-						0.0	
x 8-							
						7	





# Performance vs Risk 5 Yr





Period Ending 12.31.17 | Q4 17

CUSIP	552746349
Net Assets \$MM	\$29,802.00
Manager Names	Team Managed
Manager Tenure	9.1 Years
Prospectus Exp Ratio	0.66%
Cat Median Exp Ratio	1.23%
Current 12b-1	N/A
Annlzd Ret Since Incept	7.39%
Inception Date	05/01/2006
Phone Number	800-225-2606
Sub Advisor	N/A

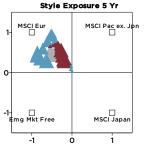
#### HOLDINGS OVERVIEW

111
24.89%
\$24,039.64
7.00%

#### TOP HOLDINGS

Ticker

Nestle SA	4.16%
Danone SA	2.71%
Reckitt Benckiser Group PL	2.41%
Taiwan Semiconductor Mar	2.37%
Givaudan SA	2.28%



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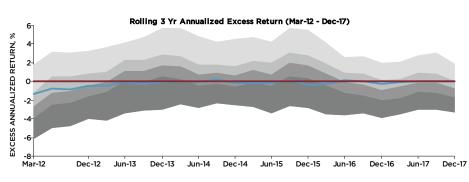
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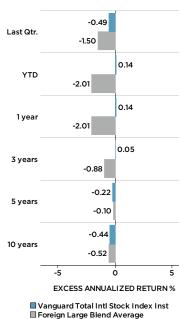
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MSCI EAFE Value NR USD

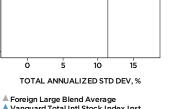
# VANGUARD TOTAL INTL STOCK INDEX INST

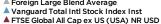
	Vanguard Total Intl Stock Index Inst	Peer Group Rank	FTSE Global All Cap ex US (USA) NR USD	Foreign Large Blend	# of Funds	Last Qtr.
KEY MEASURES / 5 YEAR						Last Gtt.
Standard Deviation	11.11	54%	11.38	11.14	628	
Sharpe Ratio	0.62	53%	0.62	0.64	628	YTD
Alpha	0.01	62%	0.00	0.46	628	YID
Beta	0.97	22%	1.00	0.92	628	
R-Squared	98.08	1%	100.00	88.42	628	
Up Mkt Capture	97.96	21%	100.00	94.07	628	1 year
Down Mkt Capture	98.82	78%	100.00	92.53	628	
Information Ratio	-0.13	62%	NA	-0.04	628	
TRAILING RETURNS						3 years
Last Qtr.	4.87	15%	5.36	3.86	762	
YTD	27.55	24%	27.41	25.40	746	
1 Year	27.55	24%	27.41	25.40	746	5 years
3 Years	8.54	26%	8.49	7.61	655	
5 Years	7.14	55%	7.36	7.25	628	
10 Years	1.94	43%	2.38	1.86	486	10 years
CALENDAR RETURNS						
2016	4.70	12%	4.72	1.00	762	-5
2015	-4.24	80%	-4.29	-1.58	739	EX
2014	-4.15	31%	-3.39	-4.98	750	🗖 Vangua
2013	15.15	83%	15.59	19.51	772	
2012	18.28	44%	17.60	17.95	785	





Performance vs Risk 5 Yr 10-5





INVESTMENT PROFILE Ticker VTSNX CUSIP 921909784 Net Assets \$MM \$331,182.00 Manager Names Team Managed Manager Tenure 9.4 Years Prospectus Exp Ratio 0.09% Cat Median Exp Ratio 1.16% N/A Current 12b-1 AnnIzd Ret Since Incept 6.17% Inception Date

Period Ending 12.31.17 | Q4 17

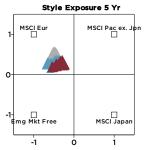
## 11/29/2010 Phone Number 888-809-8102 Sub Advisor N/A

#### HOLDINGS OVERVIEW

6204
7.83%
\$23,097.40
3.00%

## TOP HOLDINGS

Tencent Holdings Ltd	1.09%
Nestle SA	1.06%
Samsung Electronics Co L	0.89%
Novartis AG	0.80%
HSBC Holdings PLC	0.80%



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RETURN, %

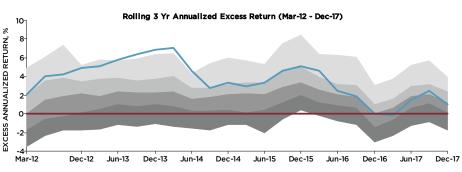
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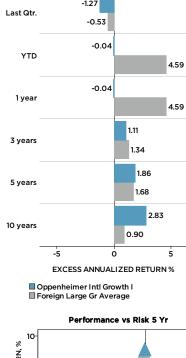
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# **OPPENHEIMER INTL GROWTH I**

	Oppenheimer Intl Growth I	Peer Group Rank	MSCI ACWI Ex USA NR USD	Foreign Large Gr	# of Funds	-	-1.27
KEY MEASURES / 5 YEAR	2					Last Qtr.	-0.53
Standard Deviation	11.42	67%	11.50	11.25	354		
Sharpe Ratio	0.74	42%	0.57	0.73	354		-0.04
Alpha	2.48	41%	0.00	2.40	354	YTD	
Beta	0.90	33%	1.00	0.89	354		
R-Squared	82.84	57%	100.00	82.76	354		-0.04
Up Mkt Capture	97.23	37%	100.00	96.07	354	1 year	
Down Mkt Capture	83.33	48%	100.00	83.01	354		
Information Ratio	0.36	39%	NA	0.32	354		
TRAILING RETURNS						3 years	
Last Qtr.	3.73	74%	5.00	4.47	413		
YTD	27.15	83%	27.19	31.78	411		
1 Year	27.15	83%	27.19	31.78	411	5 years	
3 Years	8.94	53%	7.83	9.17	368		
5 Years	8.66	39%	6.80	8.48	354		
10 Years	4.67	8%	1.84	2.74	290	10 years	
CALENDAR RETURNS						I _	
2016	-1.88	49%	4.50	-2.20	415		-5
2015	3.63	18%	-5.66	0.94	415		EXCESS ANNUA
2014	-6.80	82%	-3.87	-3.89	410		ppenheimer Intl Gr
2013	25.71	13%	15.29	19.90	411		preign Large Gr Ave
2012	22.12	15%	16.83	18.91	402		
						_	Performan
						_10 %	
10	Rolling 3 Yr Annualized I	Excess Return (N	1ar-12 - Dec-17)			RETURN,	
8							





10

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A Foreign Large Gr Average

Oppenheimer Intl Growth I

MSCI ACWI EX USA NR USD

TOTAL ANNUALIZED STD DEV, %

#### Period Ending 12.31.17 | Q4 17

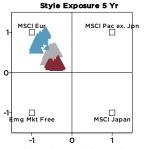
#### INVESTMENT PROFILE Ticker OIGIX CUSIP 68380L605 Net Assets \$MM \$27,603.00 Manager Names Team Managed 21.8 Years Manager Tenure Prospectus Exp Ratio 0.70% Cat Median Exp Ratio 1.25% Current 12b-1 N/A AnnIzd Ret Since Incept 9.04% Inception Date 03/29/2012 Phone Number 800-225-5677 Sub Advisor OppenheimerFunds Inc

#### HOLDINGS OVERVIEW

Total Number of Holdings	91
% Assets in Top 10 Holdings	18.99%
Avg Mkt Cap \$MM	\$21,613.02
Turnover Ratio	9.00%

#### TOP HOLDINGS

Infineon Technologies AG	2.60%
SAP SE	2.11%
Nippon Telegraph & Telep	2.01%
Temenos Group AG	1.93%
Keyence Corp	1.89%



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TOTAL ANNUALIZED

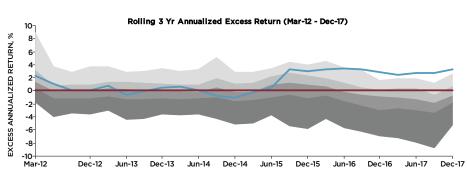
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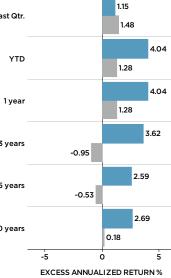
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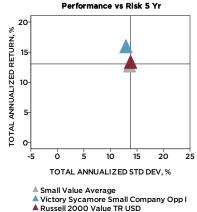
# VICTORY SYCAMORE SMALL COMPANY OPP I

	Victory Sycamore Small Company Opp I	Peer Group Rank	Russell 2000 Value TR USD	Small Value	# of Funds	_ Last
KEY MEASURES / 5 YEAR						Last
Standard Deviation	12.98	32%	13.88	13.67	346	
Sharpe Ratio	1.18	10%	0.92	0.91	346	
Alpha	3.71	9%	0.00	0.34	346	
Beta	0.91	61%	1.00	0.93	346	
R-Squared	95.21	28%	100.00	90.27	346	
Up Mkt Capture	100.82	18%	100.00	92.97	346	1)
Down Mkt Capture	85.28	27%	100.00	91.81	346	
Information Ratio	0.74	2%	NA	-0.05	346	
TRAILING RETURNS						3 ye
Last Qtr.	3.19	56%	2.05	3.53	400	
YTD	11.88	25%	7.84	9.12	391	
1 Year	11.88	25%	7.84	9.12	391	5 ye
3 Years	13.16	2%	9.55	8.60	367	
5 Years	15.60	3%	13.01	12.48	346	
10 Years	10.86	3%	8.17	8.35	293	10 ye
CALENDAR RETURNS						
2016	30.04	18%	31.74	25.81	399	
2015	-0.39	4%	-7.47	-6.81	407	
2014	6.80	13%	4.22	3.36	406	
2013	33.39	71%	34.52	35.68	411	
2012	12.55	79%	18.05	16.06	412	





Victory Sycamore Small Company Opp I
 Small Value Average



Period Ending 12.31.17 | Q4 17

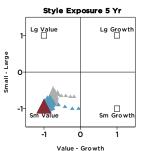
#### INVESTMENT PROFILE Ticker VSOIX CUSIP 92646A815 \$5,116.00 Net Assets \$MM Manager Names Team Managed Manager Tenure 19.6 Years Prospectus Exp Ratio 0.96% Cat Median Exp Ratio 1.30% Current 12b-1 0.00% AnnIzd Ret Since Incept 9.85% Inception Date 08/31/2007 Phone Number 800-539-3863 Sub Advisor N/A

#### HOLDINGS OVERVIEW

Total Number of Holdings	104
% Assets in Top 10 Holdings	15.29%
Avg Mkt Cap \$MM	\$2,325.03
Turnover Ratio	59.00%
	55.00%

## TOP HOLDINGS

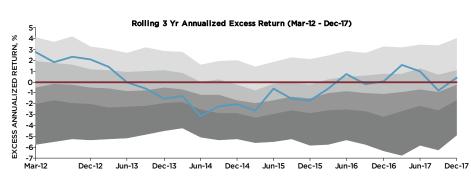
iShares Russell 2000 Value	2.29%
Eagle Bancorp Inc	1.56%
UniFirst Corp	1.49%
EMCOR Group Inc	1.47%
Columbia Banking System	1.43%

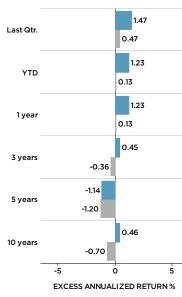


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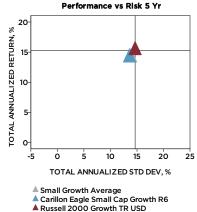
# CARILLON EAGLE SMALL CAP GROWTH R6

	Carillon Eagle Small Cap Growth R6	Peer Group Rank	Russell 2000 Growth TR USD	Small Growth	# of Funds	_ La
KEY MEASURES / 5 YEAR						
Standard Deviation	13.63	47%	14.58	13.78	655	
Sharpe Ratio	1.01	52%	1.02	1.01	655	
Alpha	0.33	53%	0.00	0.44	655	
Beta	0.90	49%	1.00	0.89	655	
R-Squared	92.92	33%	100.00	88.95	655	
Up Mkt Capture	91.74	38%	100.00	89.03	655	
Down Mkt Capture	92.94	59%	100.00	88.48	655	
Information Ratio	-0.26	54%	NA	-0.22	655	
TRAILING RETURNS						3
Last Qtr.	6.06	29%	4.59	5.05	721	
YTD	23.40	43%	22.17	22.30	715	
1 Year	23.40	43%	22.17	22.30	715	5
3 Years	10.73	37%	10.28	9.92	698	
5 Years	14.07	50%	15.21	14.01	655	
10 Years	9.65	21%	9.19	8.49	578	10
CALENDAR RETURNS						
2016	10.45	52%	11.32	11.22	741	
2015	-0.39	28%	-1.38	-2.28	761	
2014	5.59	26%	5.60	2.67	771	
2013	34.70	85%	43.30	41.24	771	
2012	14.71	39%	14.59	13.55	809	





Carillon Eagle Small Cap Growth R6 Small Growth Average



Period Ending 12.31.17 | Q4 17

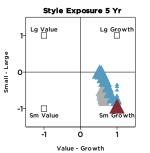
#### INVESTMENT PROFILE Ticker HSRUX CUSIP 14214L452 \$5,211.00 Net Assets \$MM Manager Names Team Managed 22.0 Years Manager Tenure Prospectus Exp Ratio 0.67% Cat Median Exp Ratio 1.33% Current 12b-1 0.00% AnnIzd Ret Since Incept 13.50% Inception Date 08/15/2011 Phone Number 800-421-4184 Sub Advisor Eagle Asset Management, Inc.

#### HOLDINGS OVERVIEW

Total Number of Holdings	114
% Assets in Top 10 Holdings	20.20%
Avg Mkt Cap \$MM	\$3,510.41
Turnover Ratio	40.00%

## TOP HOLDINGS

Coherent Inc	3.17%
Waste Connections Inc	2.58%
Cognex Corp	2.14%
Nutrisystem Inc	1.95%
Quaker Chemical Corp	1.94%

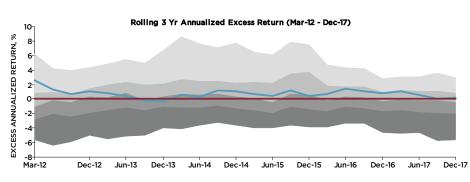


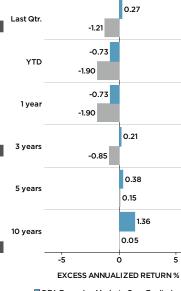
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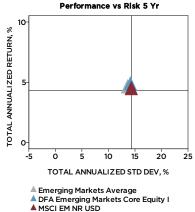
# DFA Emerging Markets Core Equity I

	DFA Emerging Markets Core Equity I	Peer Group Rank	MSCI EM NR USD	Emerging Markets	# of Funds	Last Qtr.	
KEY MEASURES / 5 YEAR							
Standard Deviation	14.11	61%	14.39	13.56	552		
Sharpe Ratio	0.32	45%	0.28	0.32	552		
Alpha	0.51	48%	0.00	0.65	552	YTD	-1
Beta	0.97	25%	1.00	0.88	552		
R-Squared	97.49	7%	100.00	86.48	552		
Up Mkt Capture	99.15	24%	100.00	89.88	552	1 year	-1
Down Mkt Capture	97.19	66%	100.00	88.26	552		
Information Ratio	0.16	36%	NA	-0.01	552		
TRAILING RETURNS						3 years	
Last Qtr.	7.71	16%	7.44	6.22	790		
YTD	36.55	48%	37.28	35.39	785		
1 Year	36.55	48%	37.28	35.39	785	5 years	
3 Years	9.32	37%	9.10	8.26	686		
5 Years	4.73	44%	4.35	4.50	552		
10 Years	3.04	16%	1.68	1.74	285	10 years	
CALENDAR RETURNS						I .	
2016	12.35	20%	11.19	8.25	826		-5
2015	-14.86	59%	-14.92	-13.63	815		EXCES
2014	-0.91	31%	-2.19	-2.76	763	ח	FA Emerg
2013	-2.64	60%	-2.60	0.30	679		merging M
2012	20.49	30%	18.22	18.85	644		
							Pe





rging Markets Core Equity I Markets Average



Period Ending 12.31.17 | Q4 17

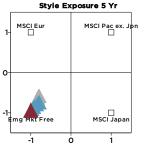
#### INVESTMENT PROFILE Ticker DFCEX CUSIP 233203421 \$28,728.00 Net Assets \$MM Manager Names Team Managed Manager Tenure 7.8 Years Prospectus Exp Ratio 0.53% Cat Median Exp Ratio 1.45% Current 12b-1 N/A AnnIzd Ret Since Incept 8.97% Inception Date 04/05/2005 Phone Number 888-576-1167 Sub Advisor DFA Australia Limited/ Dimensional Fund Advisors Ltd

#### HOLDINGS OVERVIEW

4827
12.53%
\$8,877.69
20.60%

## TOP HOLDINGS

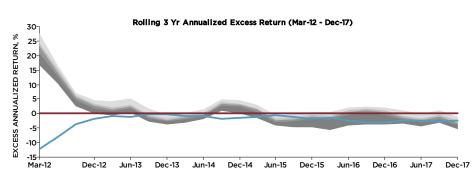
Samsung Electronics Co Lte	4.05%
Tencent Holdings Ltd	1.94%
Taiwan Semiconductor Mar	1.22%
Taiwan Semiconductor Mar	1.13%
SK Hynix Inc	0.81%

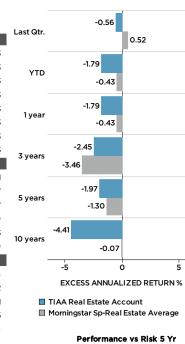


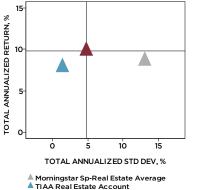
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# TIAA REAL ESTATE ACCOUNT

	TIAA Real Estate Account	Peer Group Rank	5% NACREIF Property 259 DJ US Select REIT.fnd	8 Morningstar Sp-Real Estate	# of Funds	Last Qtr.	-0.56
KEY MEASURES / 5 YEAR						Last Gri.	
Standard Deviation	1.39	1%	4.81	13.00	223		
Sharpe Ratio	5.47	1%	1.99	0.65	223	YTD	-1.79
Alpha	6.36	1%	0.00	-10.26	223	110	-0.43
Beta	0.13	100%	1.00	1.93	223		
R-Squared	19.24	99%	100.00	51.11	223	1 year	-1.79
Up Mkt Capture	49.10	100%	100.00	154.02	223	iyeai	-0.43
Down Mkt Capture	-49.72	1%	100.00	339.96	223		
Information Ratio	-0.41	97%	NA	-0.13	223	3 years	-2.45
TRAILING RETURNS						5 years	-3.46
Last Qtr.	1.29	84%	1.84	2.36	251		
YTD	4.37	64%	6.17	5.73	247	5 years	-1.97
1 Year	4.37	64%	6.17	5.73	247	5 years	-1.30
3 Years	5.90	22%	8.35	4.89	239		
5 Years	7.88	76%	9.85	8.55	223	10 years	-4.41
10 Years	2.49	100%	6.90	6.82	199	io years	-0.07
CALENDAR RETURNS							-5
2016	5.20	72%	7.69	6.63	268		
2015	8.16	1%	11.26	2.46	272		EXCESS ANNUA
2014	12.22	99%	16.79	28.39	271		TIAA Real Estate A
2013	9.65	2%	7.67	1.69	265		Morningstar Sp-Rea
2012	10.06	100%	12.22	17.56	270		
							Performan







A 75% NACREIF Property 25% DJ US Select REIT.fn

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#### Period Ending 12.31.17 | Q4 17

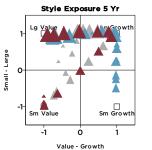
#### INVESTMENT PROFILE ID VAUSA059TL 878094200 Cusip Net Assets \$ \$24,928,024,663.00 Manager Name Team Managed Manager Start Date 2016-05-01 Expense Ratio 0.86% Cat Median Exp Ratio 1.27% AnnIzd Ret Since Incept 6.35% Inception Date 10-02-1995 Share Class Incep Date 10/02/1995 Phone Number 877-518-9161 Sub Advisor

#### HOLDINGS OVERVIEW

% Assets in Top 10 Holdings	21.00%
Avg Mkt Cap \$MM	\$12,218.80
Turnover Ratio	3.50%

#### TOP HOLDINGS

Fashion Show	3.08%
1001 Pennsylvania Avenu	2.98%
The Florida Mall	2.78%
Ddr Joint Venture	2.27%
Fourth And Madison	1.94%



# APPENDIX

University of Maine System Defined Contribution Plan

## APPENDIX

Plan Administration Review
Your CAPTRUST Service Team
Glossary of Terms
Evaluation Methodology

# PLAN ADMINISTRATION REVIEW

University of Maine System Defined Contribution Plan

## Feedback on level of satisfaction with Provider:

AREA OF EVALUATION	FAIR	GOOD	EXCELLENT	
Quality & timeliness of Participant materials				PROVIDER NAME:
Quality & timeliness of Plan Sponsor materials				RELATIONSHIP MANAGER Mark Woods
Accuracy of plan data				
Phone/email responsiveness				
Website usability				
Call center representative accessibility				
Ease of participant transactions				
Overall administration service evaluation				

## COMMENTS:

# YOUR CAPTRUST SERVICE TEAM MEMBERS

University of Maine System Defined Contribution Plan

TEAM MEMBERS	RESPONSIBILITIES
Michael S. Pratico Senior Vice President   Financial Advisor Michael.Pratico@CAPTRUSTAdvisors.com	Account Role: Lead Consultant Our Lead Consultants serve as the primary relationship manager for the fiduciaries of corporate retirement plans. They oversee and ensure quality delivery of comprehensive investment advisory services. They are available to assist with any aspect of clients' accounts, or put them in contact with the appropriate resources here at CAPTRUST.
Barron V. Schmitt Senior Vice President   Financial Advisor barry.schmitt@CapTrustAdvisors.com	Account Role: Consultant Our Consultants have responsibility for client project management, client meetings, report preparation, and presentation. Projects involve the establishment of investment policies and objectives, asset allocation modeling, investment manager analyses and searches, fee analysis, performance evaluation, and other specialized projects. In addition, they will provide comprehensive written investment option and plan reviews, as well as monitor overall results and service delivery to ensure complete satisfaction.
Scott T. Matheson, CFA, CPA Senior Director   Defined Contribution Practice Leader Scott.Matheson@CAPTRUSTAdvisors.com	Account Role: Research Analyst Our Investment Analysts conduct investment manager research, asset allocation studies, portfolio monitoring and performance measurement. Some of their specific duties include: evaluating fund lineups and investment options, reporting due diligence findings to clients, and researching the various universes for viable investment options. Our team monitors and evaluates mutual funds, separate account managers and alternative investments for use with current and prospective clients.
<b>Che-Che S. McCrimmon</b> Senior Client Management Consultant Che-Che.McCrimmon@captrustadvisors.com	Account Role: Client Management Consultant The Client Management Consultants are focused on overall client management from initial conversion of new plans to CAPTRUST throughout their 'life' at CAPTRUST. As the primary contact for day-to-day client service needs, the main goal of the Client Management Consultant is to deliver exceptional proactive client service. On a daily basis, the Client Management Consultants are available to assist employees with questions related to plan enrollment and education, available investment options, and other areas.

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## GLOSSARY

#### ALPHA

Alpha measures a manager's rate of return in excess of that which can be explained by its systematic risk, or Beta. It is a result of regressing a manager's returns against those of a benchmark index. A positive alpha implies that a manager has added value relative to its benchmark on a risk-adjusted basis.

#### **BATTING AVERAGE**

Batting Average, an indicator of consistency, measures the percentage of time an active manager outperformed the benchmark.

#### BETA

Beta measures a manager's sensitivity to systematic, or market risk. Beta is a result of the analysis regressing a manager's returns against those of a benchmark Index. A manager with a Beta of 1 should move perfectly with a benchmark. A Beta of less than 1 implies that a manager's returns are less volatile than the market's (i.e., selected benchmarks). A Beta of greater than 1 implies that a manager exhibits greater volatility than the market (i.e., selected benchmark).

## CAPTURE RATIO

Up Market Capture is the average return of a manager relative to a benchmark index using only periods where the benchmark return was positive. Down Market Capture is the average return of a manager relative to a benchmark index using only periods where the benchmark return was negative. An Up Market Capture of greater than 100% and a Down Market Capture of less than 100% is considered desirable.

#### **INFORMATION RATIO**

The Information Ratio measures a manager's excess return over the passive index divided by the volatility of that excess return, or Tracking Error. To obtain a higher Information Ratio, which is preferable, a manager must demonstrate the ability to generate returns above its benchmark while avoiding large performance swings relative to that same benchmark.

#### **PERCENTILE RANK**

Percentile Rankings are based on a manager's performance relative to all other available funds in its universe. Percentiles range from 1, being the best, to 100 being the worst. A ranking in the 50th percentile or above demonstrates that the manager has performed better on a relative basis than at least 50% of its peers.

## **RISK-ADJUSTED PERFORMANCE**

Risk-adjusted Performance, or RAP, measures the level of return that an investment option would generate given a level of risk equivalent to the benchmark index.

#### **R-SQUARED**

R-squared measures the portion of a manager's movements that are explained by movements in a benchmark index. R-squared values range from 0 to 100. An R-squared of 100 means that all movements of a manager are completely explained by movements in the index. This measurement is identified as the coefficient of determination from a regression equation. A high R-squared value supports the validity of the Alpha and Beta measures, and it can be used as a measure of style consistency.

## SHARPE RATIO

Sharpe ratio measures a manager's return per unit of risk, or standard deviation. It is the ratio of a manager's excess return above the risk-free rate divided by a manager's standard deviation. A higher sharpe ratio implies greater manager efficiency.

## STANDARD DEVIATION

Standard Deviation is a measure of the extent to which observations in a series vary from the arithmetic mean of the series. This measure of volatility or risk allows the estimation of a range of values for a manager's returns. The wider the range, the more uncertainty, and, therefore, the riskier a manager is assumed to be.

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## TRACKING ERROR

Tracking Error is the standard deviation of the portfolio's residual (i.e. excess) returns. The lower the tracking error, the closer the portfolio returns have been to its risk index. Aggressively managed portfolios would be expected to have higher tracking errors than portfolios with a more conservative investment style.

#### **TREYNOR RATIO**

The Treynor Ratio is a measure of reward per unit of risk. With Treynor, the numerator (i.e. reward) is defined as the annualized excess return of the portfolio versus the risk-free rate. The denominator (i.e. risk) is defined as the portfolio beta. The result is a measure of excess return per unit of portfolio systematic risk. As with Sharpe and Sortino, the Treynor Ratio only has value when it is used as the basis of comparison between portfolios. The higher the Treynor Ratio, the better. 8.1

# INVESTMENT REVIEW | EVALUATION METHODOLOGY

University of Maine System Defined Contribution Plan

#### Period Ending 12.31.17 | Q4 17

# MARKED FOR REVIEW

The following categories of the Investment Policy Monitor appear "Marked For Review" when:

## CAPTRUST's Investment Policy Monitoring Methodology

The Investment Policy Monitoring Methodology document describes the systems and procedures CAPTRUST uses to monitor and evaluate the investment vehicles in your plan/account on a quarterly basis.

Our current Investment Policy Monitoring Methodology document can be accessed through the following link:

captrustadvisors.com/investmentmonitoring

## QUANTITATIVE EVALUATION ITEMS

#### 3/5 Year Risk- adjusted Performance

The investment option's 3 or 5 Year Annualized Risk Adjusted Performance falls below the 50th percentile of the peer group.

#### 3/5 Year Performance vs. Peers

The investment option's 3 or 5 Year Annualized Peer Relative Performance falls below the 50th percentile of the peer group.

## 3/5 Year Style

The investment option's 3 or 5 Year R-Squared measure falls below the absolute threshold set per asset class.

## 3/5 Year Confidence

The investment option's 3 or 5 Year Confidence Rating falls below the  $50^{th}$  percentile of the peer group.

#### **Glidepath Assessment**

% of Equity Exposure: The combined percentage of an investment option's equity exposure ranks in the top 20th percentile or bottom 20th percentile of the peer group.

Regression to the Benchmark: The investment option's sensitivity to market risk - as measured by beta relative to a Global Equity Index - is above 0.89.

## QUALITATIVE EVALUATION ITEMS

#### **Fund Management**

A significant disruption to the investment option's management team has been discovered.

#### **Fund Family**

A significant disruption to the investment option's parent company has been discovered.

#### Portfolio Construction

The investment option's combined Portfolio Construction score is 6 or below out of a possible 15 points.

#### **Underlying Investment Vehicles**

The investment option's combined Underlying Investment Vehicles score is 6 or below out of a possible 15 points.



# AGENDA ITEM SUMMARY

- 1. NAME OF ITEM: Removing Small Balances from the Defined Contribution Plans
- 2. INITIATED BY: Kelly Martin, Chair
- **3. BOARD INFORMATION**:
- 4. OUTCOME: Primary Outcome: Enhance fiscal positioning

**BOARD ACTION: X** 

**BOARD POLICY:** Section 709 - Investments

## 5. BACKGROUND:

At its December meeting, the Investment Committee briefly discussed some attributes of the University of Maine System (UMS) defined contribution plans which make them less efficient and therefore more expensive to administer compared to plans of similar size. One such area is the size of participant account balances. Often, when individuals terminate employment, after having worked just a short time, their accumulated plan balances are small. Standard practice for most organizations is to pay out such balances to improve the financial health of the program. While not applicable to some individual contracts, this opportunity exists for certain contracts and for those participants who have mutual fund assets where the balance is below \$5,000.

Since the December meeting, CAPTRUST has worked with TIAA and determined that there are nearly 1,900 UMS terminated employees who have plan balances of \$5,000 or less where the contracts are eligible for pay out and TIAA offers a service to close out these balances. TIAA's process includes:

- Notification to participants so that they are aware of the rollover process and their options.
- Where permitted, all accumulations up to \$5,000 are rolled into an IRA at Bancorp Bank.
- TIAA electronically sends the rollover funds to the bank.
- The bank opens a Safe Harbor/Automatic Rollover IRA by default enrollment for each participant.

Michael Pratico, Senior Vice President with CAPTRUST, will further describe the details at the March 8, 2018 Investment Committee meeting.

## 6. TEXT OF PROPOSED RESOLUTION:

That the Board of Trustees, acting through the Investment Committee, approves the pay out of small balances from the UMS Defined Contribution Plans for those terminated participants whose contracts and funds are eligible for this process.