

Board of Trustees 15 Estabrooke Drive Orono, ME 04469

March 12, 2018

Tel: 207-581-5840 Fax: 207-581-9212 www.maine.edu

TO: Members of the Finance/Facilities/Technology Committee

FR: Ellen Doughty, Interim Clerk of the Board

RE: March 23, 2018 Finance/Facilities/Technology Committee Meeting

The University of Maine
University of Maine

The Finance/Facilities/Technology Committee will meet from 9:30 am to 4:30 pm on March 23, 2018. The meeting will be located in Room 1 of the Wells Conference Center at the University of Maine in Orono. Parking will be in the Dunn Hall lot next to the Wells Conference Center (see campus map).

University of Maine at Farmington

at Augusta

Lunch will be provided. The meeting materials will be posted to the Diligent Board Portal as well as the Board of Trustees website (http://www.maine.edu/about-the-system/board-of-trustees/meeting-agendas/finance-facilities-committee/).

University of Maine at Fort Kent

University of Maine at Machias

University of Maine

If you have questions about the meeting arrangements or accessing the meeting materials, please call me at 581-5840. If you have any questions or desire additional information about the agenda items, please call Ryan Low at 581-1541.

University of Southern Maine

at Presque Isle

cc: James Page, Chancellor

Trustees who are not members for the FFT Committee

Presidents Robert Neely Ryan Low David Demers Tracy Elliott Chip Gavin Miriam White



Board of Trustees

Finance, Facilities & Technology Committee

March 23, 2018, 9:30 am to 4:30 pm Room 1 Wells Conference Center, Orono

AGENDA

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9·30 am	TAR 1 — Overview of E	Y2019 Proposed Operating	Dudgot - Eirct Doading

9:45 am	Governance Budget & University Services
10:00 am	TAB 2 – UMA
10:45 am	TAB 3 – LIMEK

10:45 am **TAB 3** – UMFK 11:30 am **TAB 4** – UMPI

12:15 pm LUNCH BREAK

12:45 pm	TAB 5 – USM
1:45 pm	TAB 6 – UMF
2:30 pm	TAB 7 – UM
3:30 pm	TAB 8 - UMM

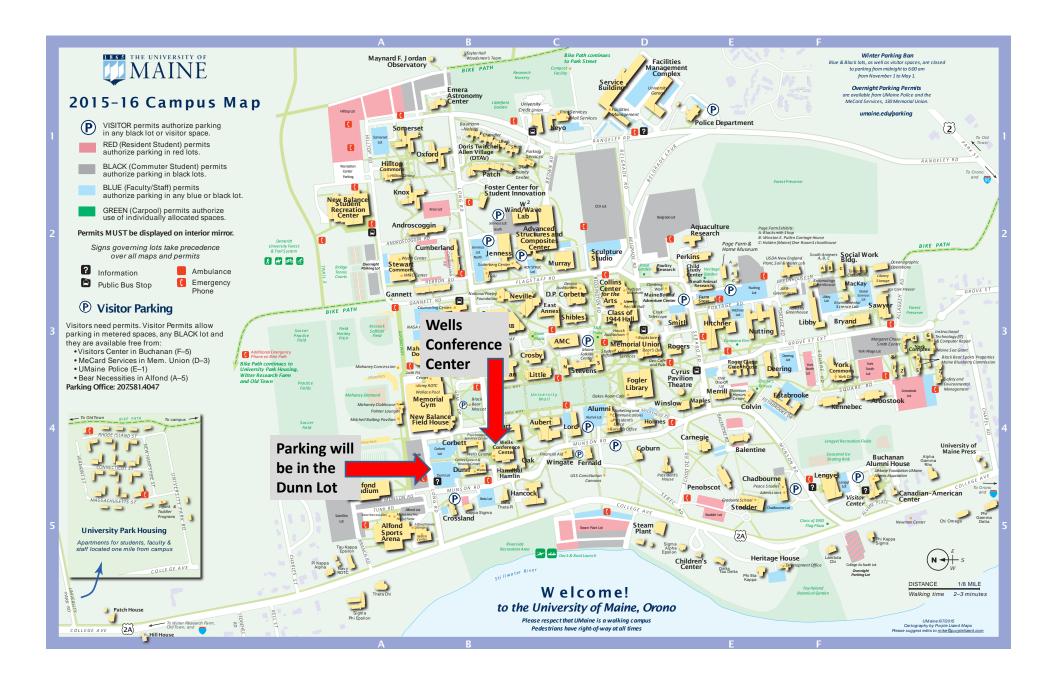
4:15pm Closing Discussion

Attachments

FY2019 Proposed Operating Budget - First Reading

Action items within the Committee purview are noted in green. Items for Committee decisions and recommendations are noted in red.

Note: Times are estimated based upon the anticipated length for presentation or discussion of a particular topic. An item may be brought up earlier or the order of items changed for effective deliberation of matters before the Committee.





Directions to UM Campus

From the South on I-95: take exit 191 to Kelly Road and turn right. Continue on Kelly Road for 1 mile until you reach the traffic light, then turn left onto Route 2 and go through downtown Orono. Cross the river, turn left at the lights onto College Avenue.

From the North on I-95: take exit 193 to Stillwater Avenue and turn left. Drive straight for one mile and turn right onto College Avenue. Drive one mile and turn left onto the UMaine campus (Long Road).

The Wells Conference Center and parking locations are noted on the UM campus map.



AGENDA ITEM SUMMARY

1. NAME OF ITEM: FY2019 Proposed Operating Budget – First Reading

2. INITIATED BY: Karl Turner, Chair

3. BOARD INFORMATION: X BOARD ACTION:

4. BACKGROUND:

Vice Chancellor Ryan Low, will present the FY2019 Proposed Operating Budget for the University of Maine System.

This is the first reading of the FY2019 Proposed Operating Budget and does not require a vote of the Committee at this time. The second reading and vote of the Committee will occur at the next committee meeting prior to a request for approval by the Board of Trustees at the May 20-21, 2018 meeting.

Attachment:

FY2019 Proposed Operating Budget – First Reading

3/15/18



FY19 Budget

First Read

March 23, 2018
Finance, Facilities & Technology Committee Meeting

Agenda

- Strategic Priorities
 - BOT Priorities & Major UMA Initiatives
 - Enrollment & Marketing Update
- Financial Review
 - Financial Summary
 - Enrollment Projections
 - Tuition and Fees
 - Cause of Change Analysis on Expenses
 - Capital Expenditures
 - Reserves
- Questions and Answers

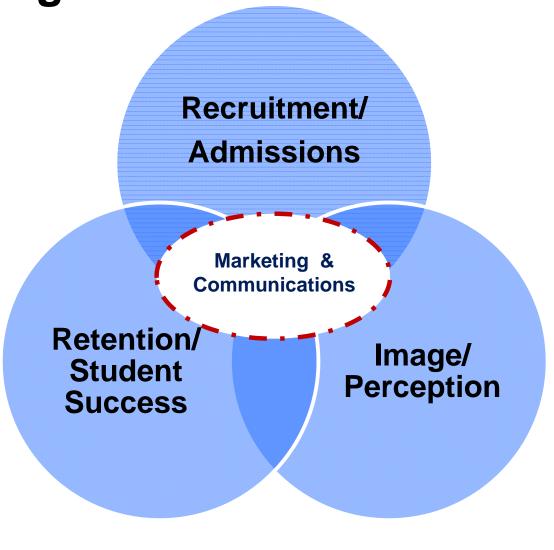


UMA Strategic Plan Update

Crosswalk: BOT Priorities & Major UMA Initiatives

	Board of Trustee Priorities						
<u>UMA Initiatives</u>	Enroll- ment	Student Success	Fiscal Position	R & ED	Aca- demic Pro- grams	Work Force Engage- ment	
Academic Programs of the Future	√	√	→	✓	√	✓	
Cyberspace Master Plan	√	✓	✓			✓	
Student Success (Title III Grant)	√	√	√			✓	
University College Re-integration	√	√	✓		√	✓	
Strategic Communications	√		√			✓	
Strategic Marketing	✓		✓				
Civic Engagement	✓	✓		✓	✓	✓	

Enrollment Management & Marketing





Investments in Enrollment Management

People:

- VP Enrollment Management & Marketing
- Dean of Admissions
- Director of Enrollment Marketing
- Manager of Digital Communications
- Student Success staff in Advising

Tools:

- Target X Customer Relationship Management
- Signal Vine Text Messaging
- Rapid Insight Analytics
- EAB Campus & Guide



Strategic Enrollment Plan

- Initially written in 2016
- Updated in January 2018 (2018-2022)
- Three Key Goals:
 - 1) Recruitment & Growth
 - 2) Student Success vis-à-vis Retention & Graduation
 - 3) Image/Perception and Quality
- Enrollment Planning & Implementation Council (EPIC) as Governing Body



Recruitment EXPANSION

Territory Management

- Targeted Populations Assigned to Dedicated Recruiters
- +37% HS Visits; +64% Community College Visits;
 +56% University College Visits; +56% Adult Ed Center Visits

Interacting with Prospects and Applicants Digitally

Tours and Appointments Scheduled Online

Pine Tree State Pledge / Scholarships Promotion

1,938 Prospects for 2018 To Date;
 (1,923 Total For All Of 2017)





Dear Ariel,

We're excited to have you join us for our 1pm Campus Tour - Augusta on Jan 25, 2018 1:00PM EST.

We will meet in the lobby of the Randall Student Center. Parking is free and a campus map can be accessed here.

For additional information as well as details about all your personal events calendar here. I look forward to seeing yo

Sincerely



Carmen, UMA Admissions Ambassador umaadm@maine.edu 207-621-3465 1-877-UMA-1234 x 3465

University of Mains at Augusta | 46 University Drive fel: 207.262.7700 or 1-877-UMA-1224 | amel: y



What is Federal Pell Grant? Pell Grant is a federally funded program that offers money to students of demonstrate financial need to assist them in paying for college. According to the Department of Educ year nearly 7.6 million students received Federal Pell Grant totaling over \$36 billion in awards.

Who is eligible? Federal Pell Grants are awarded to undergraduate students who have not earned a bachelor's or professional degree. Unlike a loan, a Federal Pell Grant does not have to be repaid. Ro of UMA students are eligible for Federal Pell Grant.

How much money will you get? For the 2017-18 award year the maximum Federal Pell Grant awar \$5,920. The amount you receive will depend on:

- · Financial Need
- · Cost of Attendance
- · Full-Time or Part-Time Enrollment Status
- · Plans to Attend for a Full Academic Year or Less

Where do you apply? To apply for Federal Student Aid, you need to complete the <u>FAFSA</u> form. Cor the FAFSA form is quick and free. It also gives you the most substantial source of financial aid to help for college. You can fill out the form now. You don't need to have applied for admission to UMA yet, ju you are considering us by using our school code 006760.

For more information about the Pine Tree State Pledge contact the Admissions Office at 1-207-621-3....., are ready to take the next step apply to UMA now.

We can't wait to meet you!

University of Maine at Augusta

University of Maine at Augusta | 46 University Drive | Augusta, ME 04330 let: 207.621.3465 or 877 UMA 1234 | email: unaadm@maine.edu



UMA SCHOLARSHIPS | SPRING 2018

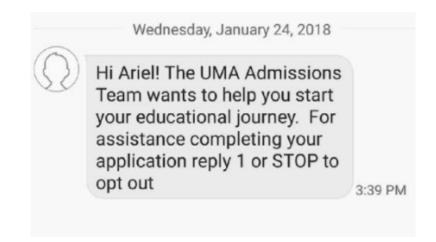
	Futures	Student Success	Transforming Lives
	Scholarship	Scholarship	Transfer Scholarship
Who?	High School Graduates with No College Credit	UMA Early College Student	Students with College Credit
Amount	\$3,000 Annually	\$1,300 Annually	\$1,000 - \$2,000 Annually**
	Minimum 3.0	Minimum 2.75	Minimum 2.75
	High School GPA	UMA Early College GRA	Cumulative Transfer GPA
Eligibility	Full-Time Enrollment	Full-Time Enrollment	Full-Time Enrollment
	(12+ hours)	(12+ Hours)	(12+ Hours)
Renewable?	Yes!	Yes!	Yes!
	Up to \$12,000 total*	Up to \$5,200 total*	Up to \$8,000 total*
io Maintein	Full-Time Enrollment	Full-Time Enrollment	Full-Time Enrollment
Scholarship	3.0 UMA Cumulative GFA	25 UMA Cumulative GPA	3.0 UMA Cumulative GPA
Available Awards	10	10	100
	Vivolatile growings (European) was a manager or un "Sudants with a 10st natural GM with some \$100 ""GM is haved on last college fraction to whether the	Systems 201-325 Side of February STROYSINGS	and 275-200M with more \$1000 terrally
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WWW.LMA.EDU | 1877/UHA 1234 | 46 UNIVERSITY OR AUGUSTA, ME 04330



Applicant/Admitted Student CULTIVATION

- ► Common App Added to Support Pine Tree State Pledge (+184)
- Frequent Applicant Outreach& Faster Turnaround
- Scholarships Awarded at Time Of Admission
- Pine Tree Pledge Included in Acceptance Packet
 - ▶ 18 PTSP recipients in Spring 2018 15 transfers, 3 first-year
- ► Fall '18 FY Apps + 15%; Transfer Apps + 5% to date





Retention Initiatives

Onboarding & Orientation

- Proactive "Deep" Transfer Evaluation
- Online New Student Orientation Program
- First Year Experience

Increased Intervention and Support

- Class Steward Program
- Early Alert, Mobile texting
- Career Development
- Peer Education Program
- Program Liaisons (faculty support from Advising & Learning Success staff)

Hi Isabella! The UMA Admissions Team wishes you a successful spring semester. If you need help, please respond 1 for assistance. Reply STOP to opt out.



Image and Perception

Enrollment Marketing Plan

Three Phases – Message, Reach, Frequency

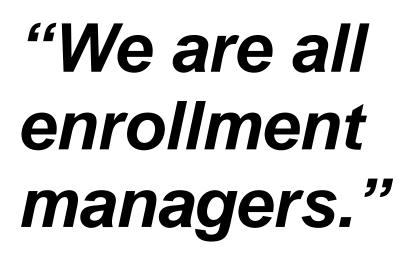
- Phase 1: Feb /Mar 2018 filling a "dark" period of advertising
- Phase 2: Apr, May, Jun 2018 combined UMA/UC marketing
- Phase 3: FY 2019 plan integrated, robust marketing and promotion

Multi-Channel Strategy

- Radio, TV, Print, Digital streaming, Social Media, In-Person
- Using metrics to track success and campaign performance

University College Re-Integration Is Key Component









FINANCIAL REVIEW

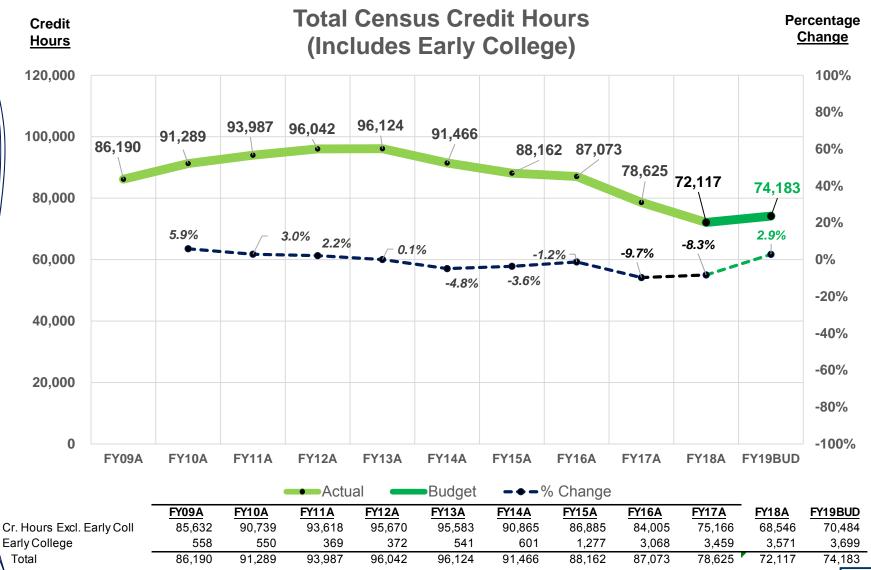


Financial Summary

Funds 00 E&G and 03 AUX	Actual			Γ	Base B	udget	FY19 vs. FY18		
(\$000's)	FY15	FY16	FY17		FY18	FY19	Incr/(E	Decr)	
Revenue									
Tuition and Fees	23,384	23,098	20,924		22,458	21,318	(1,140)	-5.1%	
Tuition Waivers/Scholarships	(2,271)	(2,868)	(2,692)	_	(3,150)	(3,182)	(32)	1.0%	
Net Student Charges	21,112	20,230	18,233		19,308	18,136	(1,172)	-6.1%	
State Appropriation	13,991	15,418	16,803		17,194	17,415	221	1.3%	
Auxiliary & Other Income	1,911	1,891	1,875		1,802	1,635	(167)	-9.3%	
Total Revenue	37,015	37,539	36,911		38,304	37,186	(1,118)	-2.9%	
Expenses									
Personnel	26,203	24,887	24,878		26,476	26,912	435	1.6%	
Fuel & Electric	842	715	616		827	733	(94)	-11.4%	
Supplies & Services	2,502	2,463	2,615		2,631	2,477	(154)	-5.8%	
Shared Services	1,461	3,784	4,476		4,646	4,840	195	4.2%	
Depreciation	1,429	1,494	1,571		1,638	1,748	110	6.7%	
Maintenance & Alterations	526	478	455		468	484	16	3.4%	
Travel	250	359	358		271	310	39	14.5%	
All Other	2,744	2,313	2,362	_	2,710	3,137	427_	15.8%	
Total Expense	35,957	36,494	37,330		39,666	40,641	975	2.5%	
Operating Incr./(Decr.)	1,058	1,044	(419)	_	(1,363)	(3,455)	(2,092)	-153.5%	
Cash Flow									
Operating Incr./(Decr.)	1,058	1,044	(419)		(1,363)	(3,455)	(2,092)	-153.5%	
Plus Depreciation	1,429	1,494	1,571		1,638	1,748	110	6.7%	
Less Capital Expenditures	(1,383)	(981)	(747)		(992)	(980)	12	-1.2%	
Less Debt Service	(297)	(226)	(288)		(320)	(339)	(19)	6.0%	
Net Change Before Reserve Xf	807	1,331	117	_	(1,037)	(3,026)	(1,989)	-191.9%	
Depreciation Funding %	118%	81% 13	66%		80%	75%			

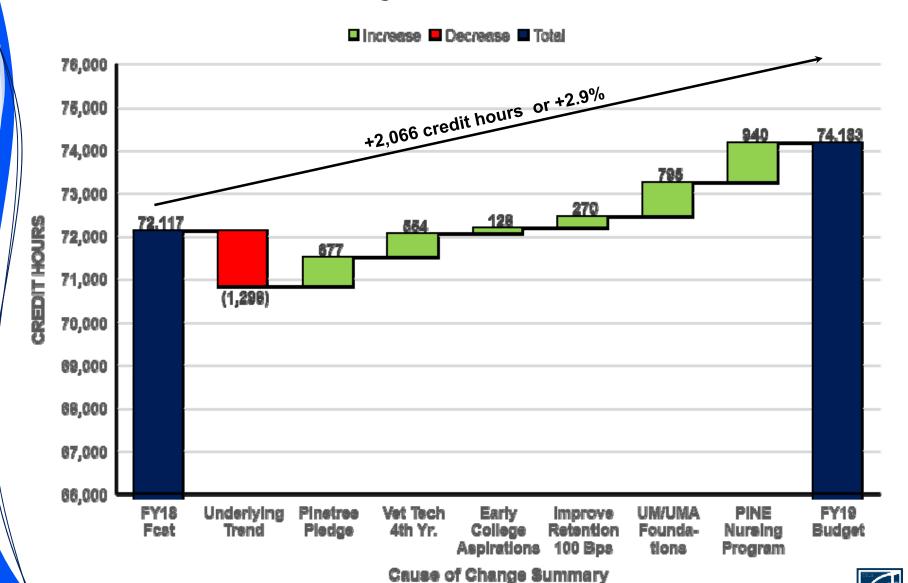


Enrollment Trend



Enrollment Projection

(Includes Early College)



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Tuition and Mandatory Fees

Rate Change Summary

	FY18	Momo	FY19	FY19	% Chango
	<u>Rates</u>	<u>Memo</u>	<u>Increase</u>	Rates	% Change
<u>Tuition</u>					
In-state	228		5	233	2.2%
Non Resident Web	285	125% of Instate	6	291	2.1%
Out-of-State Non-web	551		13	564	2.4%
International Non-web	551		13	564	2.4%
NEBHE non-web	365	160% of Instate	8	373	2.2%
Canadian non-web	365	160% of Instate	8	373	2.2%
<u>Fees</u>					
Aug, Ban, Web Unified	30		1	31	3.3%
Dist Unified	13		-	13	0.0%
Distance Tech Fee	6		-	6	0.0%
Dist & Aug, Ban/RE Distance L	12		-	12	0.0%
Web Online Fees	12		-	12	0.0%
Memo:					
Instate + Unified	258		6	264	2.3%

UMA's in-state rate is tied to the UMS pricing group of: UMM, UMFK, UMPI, UMA UMA has historically set this rate to 125% of the in-state rate, but is up to UMA's discretion NEHBE and Canadian are currently set at 160% of in-state, a universal UMS assumption International and Out of State Tuition and mandatory fees can be set to UMA's discretion



Credit Hour Revenue

Enrollment Projection

Sensitivity Analysis

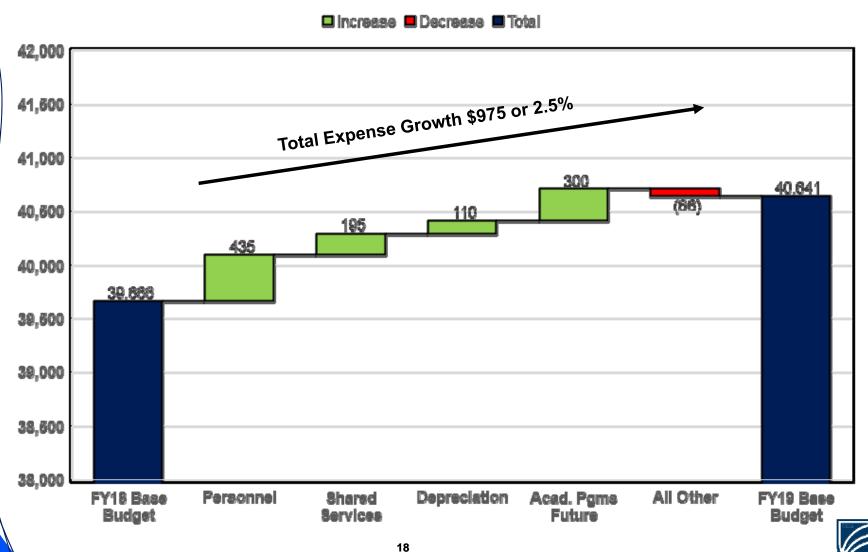
itivity / tilaly 515					Credit Hour	Revenue	
	FY2019	FY2019	FY2019	Tuition &	Change	Change	
	Credit Hour	Credit Hour	Total	Mandatory	From	From	
	Growth	Growth%	Credit Hours	<u>Fees</u>	<u>Budget</u>	<u>Budget</u>	
				20,766,013			
	(4,434)	-6.1%	67,683	18,949,479	(6,500)	(1,816,534)	
	(3,934)	-5.5%	68,183	19,088,938	(6,000)	(1,677,075)	
	(3,434)	-4.8%	68,683	19,228,944	(5,500)	(1,537,069)	
	(2,934)	-4.1%	69,183	19,368,404	(5,000)	(1,397,609)	
	(2,434)	-3.4%	69,683	19,508,410	(4,500)	(1,257,603)	
	(1,934)	-2.7%	70,183	19,647,872	(4,000)	(1,118,141)	
	(1,434)	-2.0%	70,683	19,787,879	(3,500)	(978, 134)	
	(934)	-1.3%	71,183	19,927,613	(3,000)	(838,400)	
	(434)	-0.6%	71,683	20,067,622	(2,500)	(698,391)	
	66	0.1%	72,183	20,207,081	(2,000)	(558,932)	
	566	0.8%	72,683	20,346,815	(1,500)	(419,198)	
	1,066	1.5%	73,183	20,486,548	(1,000)	(279,465)	
	1,566	2.2%	73,683	20,626,280	(500)	(139,733)	
FY2019 Budget	2,066	2.9%	74,183	20,766,013	-	-	
	2,566	3.6%	74,683	20,905,747	500	139,734	
	3,066	4.3%	75,183	21,045,755	1,000	279,742	
	3,566	4.9%	75,683	21,185,213	1,500	419,200	
	4,066	5.6%	76,183	21,325,223	2,000	559,210	
	4,566	6.3%	76,683	21,464,680	2,500	698,667	
	5,066	7.0%	77,183	21,604,415	3,000	838,402	
	5,566	7.7%	77,683	21,744,146	3,500	978,133	
			17				



Expenses

Cause of Change Analysis (\$000's)

Funds 00 E&G and 03 AUX



ALTERNATIVE FY19 SCENARIOS

Combined

Scenario #1 Scenario #2

Capital Expenditures

	FY2019	Repurpose	Katz	Scenarios
	Project	Bookstore	Library	#1 & #2
Project Description	<u>List</u>	Space	Reconfig (1)	Scenarios
Walks, Driveway & Signage (Bangor Campus)	100,000	100,000	100,000	100,000
Augusta Entrance Sign (Incr funding from \$35K to \$55K)	20,000	20,000	20,000	20,000
Class Equipment Upgrades (New Furniture)	75,000	75,000	75,000	75,000
Roof Replacement - Fine Arts Building	100,000	100,000	100,000	100,000
Audio Visual Equipment - RSC Fireplace and 218	40,000		40,000	40,000
Repurpose Bookstore Space (Virtual Bookstore Scenario)	-	400,000	-	400,000
Katz Library Carpeting	60,000	60,000	60,000	⁽¹⁾ 60,000
Katz Library Reconfiguration (Learning Commons Scenario)	-		340,000	⁽¹⁾ 340,000
Entrance to Fine Arts Building	25,000			
Robinson Hall - Replace Exterior Doors	60,000	60,000	60,000	60,000
Fitness Center Sewer Line	65,000	65,000	65,000	65,000
Replace Brick Veneer Art Building	25,000	25,000	25,000	25,000
LED Lighting Replacement	45,000	45,000	45,000	45,000
Fitness Center Gymnasium Floor - Refinish	20,000			
Replace Fitness Center Bleachers	100,000			
Upgrade interior of Recording Studio	35,000	35,000	35,000	35,000
Update Video Conference Room Equipment	35,000	35,000	35,000	35,000
Ceiling Replacement Katz Classrooms & Hallway Downstairs	10,000	10,000	10,000	10,000
Remove or Resurface Tennis Courts/Remove Paddle Tennis_	50,000			
Total	865,000	1,030,000	1,010,000	1,410,000
Contingency	78,640	78,640	78,640	78,640
Less: Use of Reserves for Capital Projects	-	(165,000)	(145,000)	(545,000)
Total Including Contingency	943,640	943,640	943,640	943,640
Netes				

Notes

BOND FUNDED PROJECTS (ASSUMES \$75M UMS BOND)

(In priority order from high to low)		Use of Bon	d Funding	
Projects Utilizing Potential Bond Funding	FY19	FY20	FY21	<u>Totals</u>
Fire Alarm System Updates - Augusta	400,000			400,000
Fire Alarm System Updates - Bangor	330,000			330,000
Handley Hall HVAC Updates	450,000			450,000
Katz Library Renovations	400,000			400,000
New Campus Welcome Center - Augusta		1,577,127		1,577,127
Randall Student Center Renovations			500,000	500,000
Bangor Hall Renovations/Campus Welcome Center	500,000			500,000
Total	2,080,000	1,577,127	500,000	4,157,127



⁽¹⁾ Katz Library Reconfig in FY2019 Budget Scenarios assumes no bond funding. This project is also listed below as a bond funded project.

Reserves

Reserve Analysis as of 2/28/2018 (\$000's)

(\$000 S)	FY2015	FY2016	FY2017	FY2018 PROJ	FY2019 BUD
E&G Reserve Balance Projection					
Beginning of Year Reserve Balance				10,530	8,195
Less Reserve Drawdown (Strategic Initiatives	& Other)			(35)	
Projected Modified Cash Flow Surplus/ (Defic	it)			(2,300)	(3,026)
End of Year Reserve Balance				8,195 21.9%	5,169 13.2%
Other Key Reserves					
Capital Reserve Balance				2,106	2,106
University College Reserve Balance				47	47
Memo: Minimum Reserve Balance Calculation Adjusted E&G Expense					
Expenses and Transfers	34,560	35,197	37,364	38,658	40,641
Less Depreciation Expense Plus Debt Service Principal	(1,410) 288	(1,477) 217	(1,571) 314	(1,638) 346	(1,748) 339
Adjusted Expenses	33,438	33,936	36,106	37,366	39,232
Reserve Status					
Projected EOY Reserve Balance	9,405	10,687	10,530	8,195	5,169
Percentage of Expenses Covered	28.1%	31.5%	29.2%	21.9%	13.2%
Minimum Reserve Balance (18% of Adj. Exp.)	6,019	6,109	6,499	6,726	7,062
EOY Reserve Balance O/(U) Minimum	3,386	4,578	4,031	1,469	(1,893)
	20				





QUESTIONS?





APPENDIX



Strategic Priorities

- Additional Information
 - Increase Enrollment
 - Improve Student Success & Completion
 - Enhance Fiscal Positioning
 - Support Maine through Research & Economic Development
 - Relevant Academic Programming
 - University Workforce Engagement



Increase Enrollment

Key Strategies

- Recruit New Leadership for Enrollment Management, Marketing & Communications
 - VP Enrollment Management & Marketing
 - Executive Director of Planning & Communications
 - Dean of Admissions
 - Director of Enrollment Marketing
 - Manager of Digital Communications
- Leverage Existing Resources
 - Integrate Enrollment and Advising services
 - Re-integrate University College into UMA
 - Engage New Ventures Maine to administer UMA civic engagement/outreach



Increase Enrollment (cont.) Key Strategies

Enhance Recruitment

- Implement territory management
- Create on-campus recruitment events
- Add an Admissions Counselor (UMS Enrollment Grant)
- Heighten recruitment: feeder high schools, College Board Search, community colleges, & adult education centers
- Expand Early College
- Foundations program partnership with Umaine
- Explore opportunities: Lewiston Auburn College; Dexter K-16;
 Skowhegan K-16

Utilize Technology

- Apply web analytics, search engine optimization, geo-targeting
- Leverage Target X to create multi-channel communications with prospective students
- Create a social media strategy



Increase Enrollment (cont.) Key Strategies

Strategic Marketing

- Develop a comprehensive strategic marketing plan
- Promote the Pine Tree State Pledge
- Deliver scholarship awards at time of acceptance
- Provide Early College scholarships to EC students who matriculate
- Build on new brand and new website
- Maximize market segment opportunities: historic commitment to military and veterans; TechHire Maine (Project>Login); Maine Adult Promise grant proposal in partnership with USM



Improve Student Success & Completion

Focus on Key Retention Points

Onboarding

Prior Learning
Assessment &
Completion
Planning
1st Registration
Orientation

Connection

First Year
Experience
Wish List Events
Electronic Nudges

Support

Class Steward
Individual Advising
Progress Tracking
& Outreach

Professional Transition

Internships
Job Search Skills
Badging
Graduate School



Improve Student Success & Completion (cont.)

Key Strategies

Align with Academic Programs

- Implement Student Success Plans academic program specific structured interventions scheduled to occur throughout the student life cycle
- Employ Academic Program Guides professional staff liaisons assigned to assist faculty with design and implementation of interventions
- Establish program specific success markers and conduct outreach campaigns to students who miss marker(s)

Improve First to Second Year Persistence Ratesupporting Resources

- Enhance online and on-site orientation programs and expand to Early College students
- Explore faculty-driven academic program specific FYE initiatives



Improve Student Success & Completion (cont.)

Key Strategies

Raise Course Completion Rates

- Refine embedded class steward program
- Implement EAB Campus early warning system

Increase Student Engagement Opportunities

- Develop a Cyberspace Master Plan to create virtual pathways to student services
- Implement EAB Guide, a student-centered mobile App, to generate positive behavioral "nudges" and appointment scheduling
- Expand state-wide internship opportunities working with New Ventures
 Maine, the Maine State Chamber and others



Enhance Fiscal Positioning Key Strategies

- Undertake multi-year turnaround effort, while managing reserves
- Provide sufficient "runway" for new enrollment and marketing strategies to take effect
- Monitor expenses and allocate/leverage resources to highest impact opportunities



Support Maine through Research & Economic Development

Key Strategies

- Pursue academic programs and partnerships that support workforce development, for example UMA partnership with Maine Math & Science Alliance to provide K-12 teachers with a Computer Science Methods course (NSF Grant)
- Partner with business and industry through TechHire (Project>Login) to offer IT certificates and boot camps
- Expand experiential learning opportunities for students through service learning, internships and civic engagement



Relevant Academic Programming Key Strategies

- Pilot Academic Programs of the Future to align and enrich the learning experience for distance and on-site students through pedagogical design, technological platform, structured interventions, and assessment of learning outcomes
- Pursue external accreditations: Architecture, Mental Health and Human Services, and Aviation
- Innovate academic programs: Data Science/Analytics,
 Cybersecurity, Online Music, Early College



University Workforce Engagement Key Strategies

- Engage faculty and staff in re-grounding in the Mission and Strategic Plan
- Develop a comprehensive communications strategy to generate community
- Hold regular forums for open discussion to engage students, faculty and staff in a culture of shared governance and continuous improvement
- Create faculty/staff orientation program that follows new employees through first year
- Engage adjunct faculty more fully in the coordination of academic programs





UNIVERSITY of MAINE at AUGUSTA

 $Declare\ your\ future.$







FY19 Budget Presentation

March 23, 2018





- Acknowledge Demographic Challenges
- Build on a Proven Brand
- Student Interest
- Meeting Local and State Needs
- State, System and BOT priorities





Priority Outcome: Increase Enrollment

In-State

Collaborative admissions tour

Promise Tuition Guarantee

Enrollment Management

Shared Director of Enrollment Management

Integrated Campus Enrollment Management Committee

Changes in Marketing and Campus Visits

West Coast Admissions Recruiter

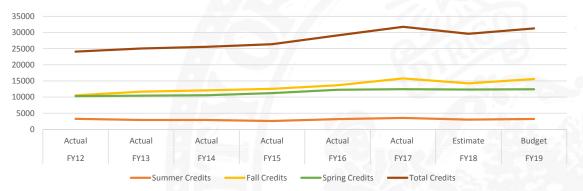
Out of State

International Recruiting Agent



Budget-Building Process for Credit Generation

UMFK Credit Trends



- After 6 continuous years of growth, what went wrong?
- Response to findings
- Next steps to ensure continued stable enrollments



Priority Outcome: Improve Student Success

FYE
Early-warning
Promise

Student Affairs Office revised

> Dean of Students

High-Touch Student Engagement

Advising coordinated

Res Life focus groups, RA training

> Class scheduling re-aligned





Priority Outcome: Support Maine Industry

Health Sciences and Professional Programs

Nursing Expand accelerated BSN BSN cohort – UMPI Strong RN to BSN Forestry
Irving Professorship
Forestry/Business



Behavioral Sciences

Business, Criminal Justice

Jobs for Maine Grads, VISTA



Outcome: Relevant Academic Programming

Health Sciences with **Professional Programs**

Why students enroll in college . . .

Our planned investments:

Investing in Nursing
Professor of Forestry expanded from
phased to full-time
New Assistant Professor of Chemistry
Academic Affairs Curricular Changes





UMFK/UMPI Collaboration and Academic Partnerships

Collaboration Committee Joint BOV Committee Community
Public
Relations

Shared Dir of Enrollment Management

Shared Dir of Financial Aid

Academic Partnerships Education, Nursing, Others



Investing in Nursing

FY19 INVESTMENTS IN NURSING - \$188,060

Nursing Clinical Supervisor

■ Supplement existing faculty

Equipment/collaboration costs



\$50,000

\$61,360

\$76,700



Outcome: Workforce Engagement

- Full-time HR Business Partner
- Administrative Support
- On-boarding/Orientation for new employees

Human Resources

Trainings

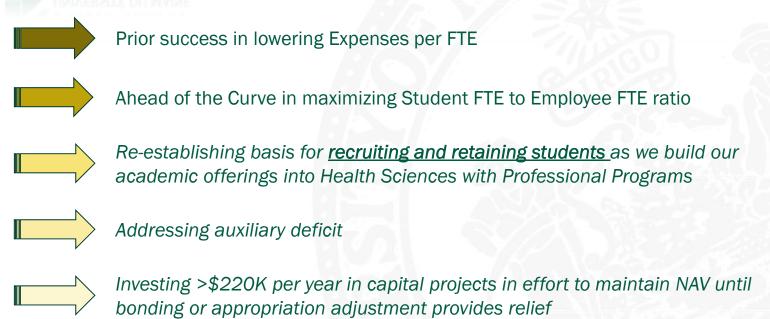
- Enhanced focus on training and professional development
- SDI/UMS Academy

- Town Hall forum to discuss topics of interest to faculty /staff
- Feedback/Concerns
- Open discussion

Town Hall meetings



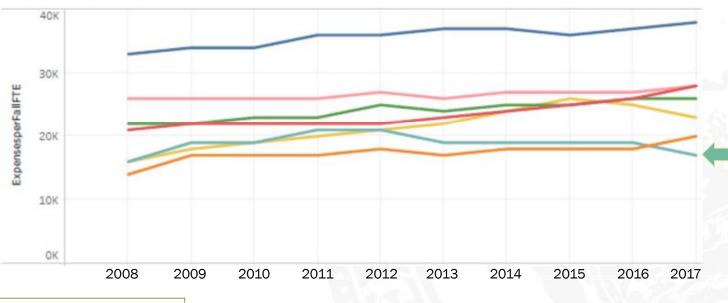
Priority Outcome: Fiscal & Strategic Positioning





Expenses per Student FTE

Expenses Per FTE

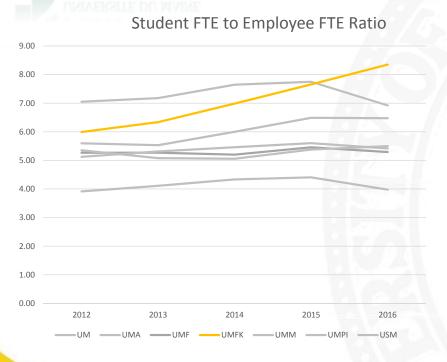


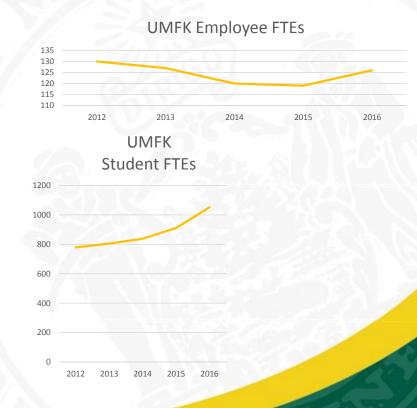
The cost of educating an FTE is significantly lower at UMFK than any other campus in the system.

Source: UMS Dashboard



Student FTE to Employee FTE Ratio





Source of raw data:

Form SS12: UMS Student & Employee FTE



Resolve Auxiliary Deficit

FY19: ADDING VALUE thru:

repairs/aesthetics

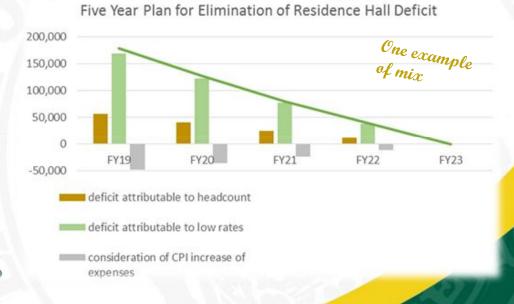
programs/management

nontraditional options

FY20: -increase rates by 5%

-increase headcount by at least 1.5%

FY21-23: Continue effort to find optimal mix between increased rates and increased headcounts, bringing rates into line with other campuses while minimizing loss of headcount to competing housing options.

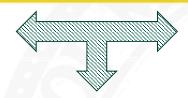




E&G surplus to augment auxiliary in FY19

Unrestricted E&G

Net Student Charges Revenue	7,692,644
State Appropriation	6,871,862
Other Revenues	259,382
Total Revenue	14,823,888
Personnel Expense	9,736,608
Other Expenses & Transfers	5,033,877
Total Operating Exp & Transfers	14,770,485
Operating Increase	53,403
Add back depreciation	724,561
Capital Expenditures	-220,000
Debt Service Principal	-345,488
Net Change in Cash & Reserves	212,476



Unrestricted E&G and Auxiliary

Net Change in Cash & Reserves	6,633
Debt Service Principal	-555,488
Capital Expenditures	-220,000
Add back depreciation	941,104
Operating Increase	-158,983
Total Operating Exp & Transfers	16,492,971
Other Expenses & Transfers	6,465,357
Personnel Expense	10,027,614
Total Revenue	16,333,988
Other Revenues	366,282
State Appropriation	6,871,862
Net Student Charges Revenue	9,095,844

Auxiliary

Net Student Charges Revenue	1,403,200
State Appropriation	
Other Revenues	106,900
Total Revenue	1,510,100
Personnel Expense	291,006
Other Expenses & Transfers	1,431,480
Total Operating Exp & Transfers	1,722,486
Operating Increase	-212,386
Add back depreciation	216,543
Capital Expenditures	
Debt Service Principal	-210,000
Net Change in Cash & Reserves	-205,843





Rates and Appropriation/Shared Services

<u>Proposed</u>	FY18	FY19	increase	%
in-state tuition	228	233	5	2.2%
OOS tuition	365	373	8	2.2%
unified fee	30	30	0	0.0%
room	4,250	4,250	0	0.0%
board	3,660	3,870	210	5.7%
Increase in appropriation Increase in shared services			358,516 -220,663	
Net impact of appropriation/ss			137,853	

^{*} In response to student feedback, we consolidated the number of meal plan offerings, for student convenience chose to retain the plan with higher flex dollars in each category, and adjusted the pricing in each category to obtain a better balance between student-cost-per-meal and our net revenue per plan.



Net Student Charges Revenue

FY18	FY19	
BUDGET	BUDGET	change
8,737,323	9,381,658	644,335
1,609,420	1,463,200	-146,220
-1,590,916	-1,749,014	-158,098
8,755,827	9,095,844	340,017*
	8,737,323 1,609,420 -1,590,916	BUDGET BUDGET 8,737,323 9,381,658 1,609,420 1,463,200 -1,590,916 -1,749,014

^{*} Effect of tuition increase (FY18 CH x rate increases) 153,834

Amount of increase in net student charges revenue as a result of other than rate increases (i.e. either new students or change in student mix)

1.10/0 Nominal!



Why are we confident about these goals?

Past success, despite the odds

Investments

Goals and accomplishments in collaboration and partnerships

Campus-wide focus on recruitment, retention and communication strategies

Emphasis on students and their futures

A plan that links admissions, marketing, academic affairs, athletics and the entire campus



Thank you!

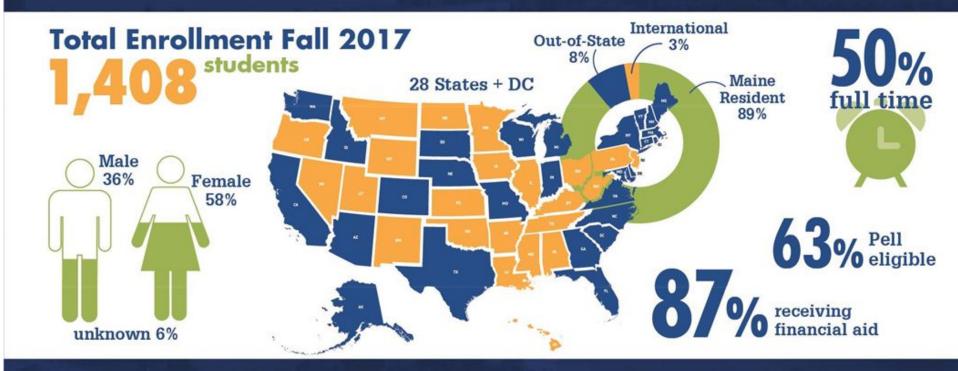


<u>Outline</u>

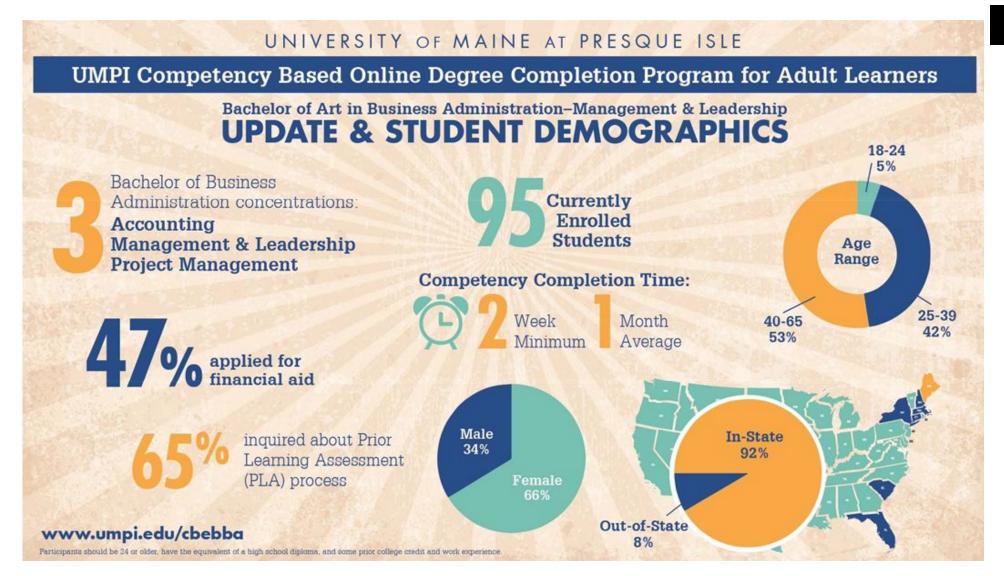
- Overview
- Focusing on the Priority Outcomes
 - 1. Increase Enrollment
 - Comprehensive Enrollment Management Plan
 - 2. Improve Student Success
 - Specific retention goals & strategies
 - Finish in Four initiative
 - 3. Support Maine Industry
 - Workforce needs
 - Signature Academic Programs
 - 4. Enhance Fiscal & Strategic Positioning
 - Credit hour forecasts, tuition & rate adjustments
 - Revenue and expense adjustments
 - Comprehensive proposed FY2019 budget











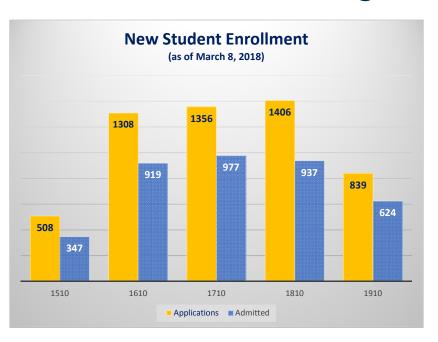
Focusing on the Priority Outcomes

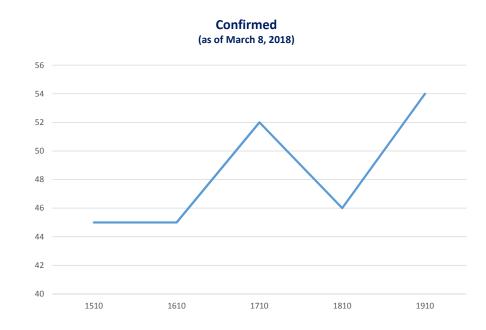
- 1. Increase Enrollment
 - Comprehensive Enrollment Management Plan -
 - Submitted November 2017 with 3 year projections
 - "The Way It Should Be" Marketing Campaign
 - Recruitment Five Goals with specific sub-strategies
 - 1. 10% new student increase annually from FY19-FY21
 - 2. Increase number of campus visits by 10%
 - 3. Rewrite merit criteria to reflect proficiency-based transcripts
 - Develop recruitment plans for new initiatives: CBE BBA (3)/HTY, Nursing/MLT (UMFK) & Ag Science (UM-Coop/NMCC) Collaboratives, Athletics & Out of State Students
 - 5. Maintain Dual Enrollment at 20% of total credit hours





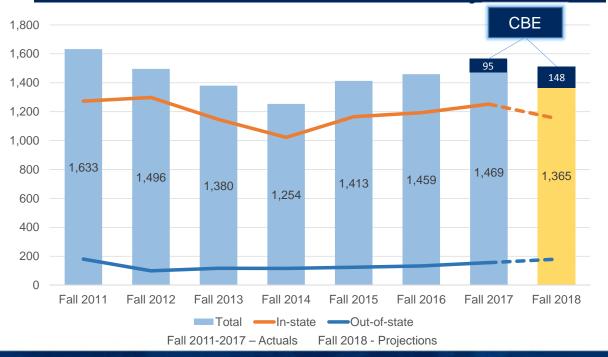
Fall 2018 Undergraduate Enrollment Funnel







Enrollment Trends & Projections



Total Enrollment Projections 2018		
Market Segment	Fall 2018 Headcount	
Traditional	818	
CBE	148	
Dual Credit	515	
Totals	1,481	



Focusing on the Priority Outcomes

2. Improve Student Success

- Student Success integral component of Enrollment Management Plan
- Retention Increase student persistence by 1% per year from FY19-FY21
 - Implement "Finish in 4" campaign
 - Pilot comprehensive career readiness program
 - Increase student engagement
 - Improve on-boarding for new students
 - Comprehensive student outreach and intervention program
 - Enhance academic support services







We've undertaken a new initiative focused on timely degree completion that saves our students time and money, and eliminates barriers in getting to their chosen career field.

- Academic Maps
- Custom advising experience
- Early Warning System
- Tutoring Center
- EAB SSC starting Fall 2018!



Ways we're ensuring student success

Campus to Career

Helps students articulate the value of their degrees, improve post-college outcomes, and be career ready upon graduation. Launch Campus to Career Steering Committee.

Research opportunities

All science majors engage in extensive bench science research or field research.

Internships

All of our academic programs have internship opportunities built in.





Focusing on the Priority Outcomes

- 3. Support Maine Industry
 - Launch Agricultural Science Degree Fall 2018
 - Teaching and Research Greenhouse
 - Research opportunities for local growers, FFA, etc.
 - Nursing Shortage
 - Develop collaborative program with UMFK and NMCC



Secondary Outcomes

- 1. Relevant Academic Programming
- 2. University Workforce Engagement







Signature Academic Programs

- Agricultural Sciences
 - Partnership with University of Maine Cooperative Extension and NMCC
- PBL Teacher Education:
 - The first accredited teacher education program in the state to receive recognition for its fully-integrated proficiency-based learning methodologies
- Business Administration and new CBE BBA
- Criminal Justice
- Biology/Pre-Med
- Physical Therapist Assistant and Athletic Training
- Medical Laboratory Technology (2 year program)



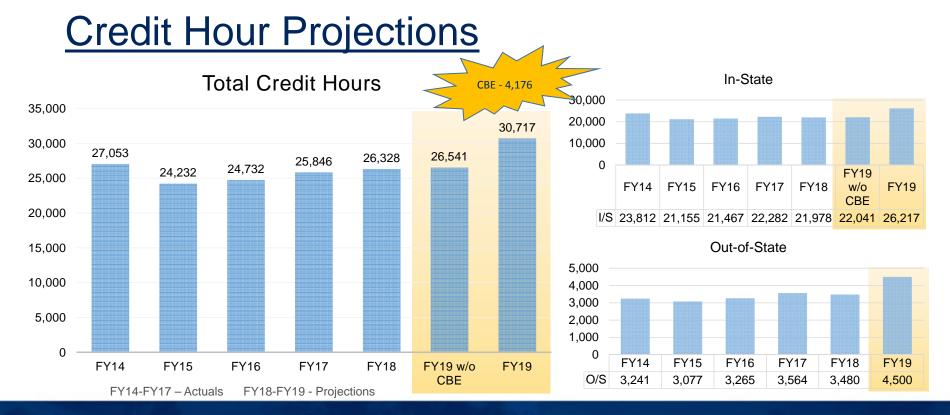
4. Enhance Fiscal and Strategic Positioning of UMS & UMPI

FY19 budget balanced without the use of reserves or outside assistance

- Targeted enrollment growth
 - Marketing campaign "The Way It Should Be"
 - Out-of-State Recruitment
 - Athletics Recruitment
- New revenue-generating opportunities
- UMFK Collaboration Growth
 - Shared Financial Aid Director
 - Shared Enrollment Manager
 - Academic Program Collaboration









Tuition & Rate Adjustments



Rate Type		Current	Proposed	Change	
	In-state	\$228	\$233	\$5	2.2%
Tuition	Out-of-State	\$365	\$373	\$8	2.2%
	NEBHE	\$365	\$373	\$8	2.2%
1	Regular	\$25	\$25	\$0	0%
Unified Fee	Outreach	\$20	\$20	\$0	0%
Room*	Double Room	\$4,708	\$4,850	\$142	3.0%
Board*	14 Meal Plan	\$3,556	\$3,556	\$0	0%

- In-sync with Unified Budget Tier
- Out-of-State and NEBHE rate remain linked



Revenue Adjustments

E&G	\$ Increase	%	
Tuition	\$640,513	9.9%	全
CBE	\$630,248	958.5%	
Other Sales/Services	\$220,022	48.5%	4
Fees	(\$29,145)	-7.9%	•
State Appropriation	(\$436,208)	-5.5%	1
Waivers	(\$372,732)	26.5%	1
Total E&G Revenue	\$652,698	4.5%	1

Auxiliary	\$ Increase	%	
Room	\$60,108	4.5%	1
Board	(\$29,936)	-3.3%	+
Other Sales/Services	(\$35,625)	-24.3%	1
Waivers	(\$11,600)	5.4%	1
Total Aux. Revenue	(\$17,053)	-0.8%	•

 Board revenue down due to adjustment to the anticipated number of diners on meal plans

- Tuition Increase
 - \$232,873 from In-State
 - \$407,640 from Out-of-State
- Appropriation
 - \$500K reduction of one-time FY18 Admin. Savings to UMPI



Expense Adjustments

E&G	\$ Increase	%	
Compensation	\$317,831	3.2%	1
Shared Services	\$152,650	7.9%	1
Depreciation	\$41,740	5.0%	1
Travel	\$34,257	10.3%	1
Other Expense	\$76,263	7.4%	1
Fuel/Electricity	\$325	0.1%	1
Supplies/Services	(\$6,266)	-0.7%	Ų
Total E&G Expense	\$616,800	4.0%	1

- Compensation
 - Includes 2% ATB increase

Auxiliary	\$ Increase	%	
Supplies/Services	\$121,697	16.7%	1
Depreciation	\$2,740	4.7%	1
Travel	\$1,525	406.7%	1
Other Expense	(\$4,553)	-1.1%	+
Compensation	(\$11,326)	-5.2%	1
Fuel/Electricity	(\$70,000)	-17.4%	1
Total Aux. Expense	\$40,083	2.2%	1

- Supplies/Services increase a result of an increase in the dining service expense
- Compensation reduced due to position backfill at lower salary level



Budget Outlook

E&G

Tuition & Fees	\$8,779,897
Waivers	(\$1,778,532)
State Appropriation	\$7,500,556
Other Sales/Serv	\$673,722

\$15,175,643

\$15,448,709

Compensation	\$10,221,333
Shared Service	\$2,083,261
Fuel/Electricity	\$557,375
Travel	\$366,255
Other Expense	\$1,105,177
Capital Expense	\$246,142



<u>Auxiliary</u>

Room	\$865,064
Board	\$1,405,902
Waivers	(\$227,600)
Other Sales/Serv	\$111,075

\$273,066

\$2,154,441 \$1,873,688

\$69,100

\$204,843 Compensation \$850,842 Supplies/Services Fuel/Electricity \$333,000 Other Expenses \$423,590 Capital Expenses

Aux. Depreciation - \$61,413

THE WAY IT SHOULD BE

\$273,066



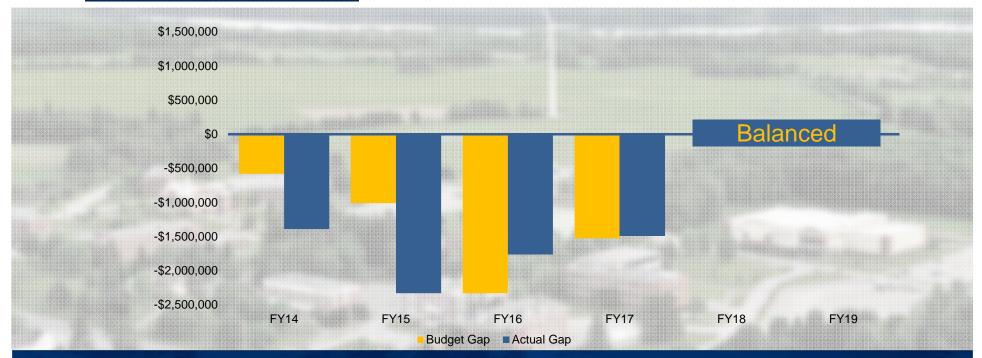
Comprehensive UMPI Bottom Line

	FY2017 Actuals	FY2018 Budget	FY2019 Budget
Educational & General	(\$1,482,955)	(\$264,515)	(\$273,066)
Auxiliary	(\$220,625)	\$264,515	\$273,066
Net Result	(\$1,703,580)	\$ -	\$ -

- Budget is balanced using planned surpluses in the Auxiliary area
- Will continue to strive during year and in future years to have both E&G and Auxiliary balance individually



Financial Trend









UNIVERSITY OF SOUTHERN MAINE FY 19 Budget Review March 23, 2018

Glenn Cummings, President
Nancy Davis Griffin, Vice President for Enrollment
Management and Student Affairs
Ainsley Wallace, Vice President for Corporate Engagement
Jeannine Uzzi, Provost
Buster Neel, Chief Business Officer



Building Futures, Strengthening Maine

- Increase Enrollment
- Improve Student Success and Completion
- Enhance the Fiscal Positioning of the UMS
- Support Maine Through Research and Economic Development
- Relevant Academic Programming
- University Workforce Engagement

USM 9 Goals: 2015 - 2020 Support BOT Priority Outcomes

- USM will be known for excellence in real world experience as a central/key part of its academic program.
- 2. 80% of our students will state that at least one individual (staff or faculty) knows them well, supports them, and believes in them.
- 3. 72% of first-year, full time students will return to USM for their second year (retention).
- 4. 10% of our alumni will give to USM annually.
- 5. The USM Foundation will raise \$50 million in scholarships, infrastructure and investments for our students.
- 6. USM headcount enrollment will reach 10,000.
- 7. USM will be designated as a "Great Place to Work."
- 8. 80% of our alumni will recommend USM to others.
- 9. USM will establish a sustainable financial model by attaining industry standards attributable to a financially healthy institution.

USN

Enrollment Management and Student Affairs

Nancy Davis Griffin



INCREASE ENROLLMENT

IMPROVE STUDENT SUCCESS AND COMPLETION



UNIVERSITY OF SOUTHERN MAINE STUDENT FOCUSED EVERY DAY

- Respect and Care
- Integrity
- Equity
- Responsiveness





Overall Enrollment at USM (Undergraduate, Graduate & Law)

Session/Year	Credit Hours
Fall 2017	Up 3.1% (census data)
Spring 2018	Currently up 3.15% (census data)
Fall 2018	Projected to be up 1%
Spring 2019	Projected to be up 1%



FY19 USM Enrollment Projections

- Decrease in international student enrollments
- Decrease in new student out-of-state enrollments
- Decrease in transfer student enrollments
- Even enrollment in graduate programs
- > Increase in new first-year student in-state enrollments
- > Increase in residential students
- Increase in the number of full-time enrollment
- Increase in Early College (non-degree) enrollment

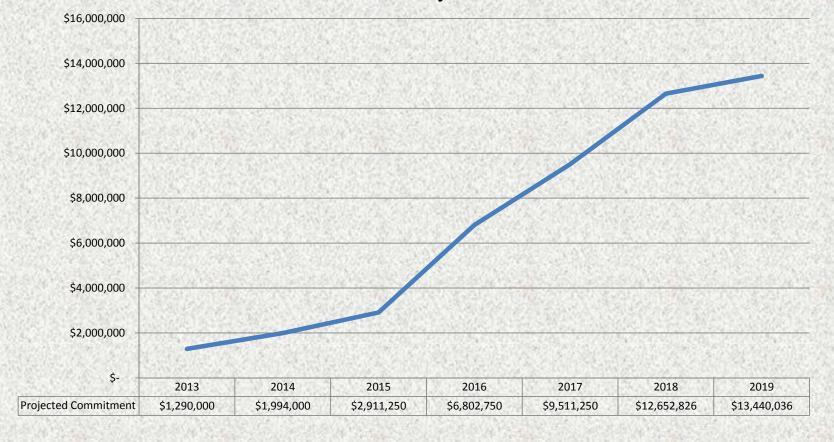


How does USM define Enrollment success?

Measurement	USM Goal	Current Data
Retention	72% by 2020	Fall 2015 61% Fall 2016 67%
Progress-to-Degree Completion	6 year graduation rate of 38% by 2024	2012 Cohort 6 year graduation rate of 33.8% 2012 Cohort, 6 year graduate rate for first-year, full-time students graduation rate of 20%
Healthy Finances	Sustainable financial model built on stable projected enrollment	 2 years of meeting/exceeding budget Stable enrollments Growth in reserves Increase in alumni giving
Enrollment that meets Maine workforce demands	Increase enrollment in • Nursing • Engineering • Computer Science	 Fall 2017 Enrollment Numbers: BS, Nursing = 441 Engineering = 231 Computer Science = 160

University of Southern Maine

Institutional Merit Aid Projected Commitment





Corporate and Workforce Engagement

Ainsley Wallace





SUPPORT MAINE THROUGH RESEARCH AND ECONOMIC DEVELOPMENT

RELEVANT ACADEMIC PROGRAMMING UNIVERSITY WORKFORCE ENGAGEMENT







As the result of a modest investment...

Establishing the Career & Employment Hub: Shaping USM graduates who become employees of choice

- Career Advising with at-risk cohorts of students: 2017-18 focus on undeclared majors
- Signature programs for upperclassmen:
 - Career Takeoff Series with HR professionals and younger alumni
 - Professional Development Retreat & Adulting Reception
 - Hussey Leadership Summit
- Increasing USM placement in summer internship program
- Establishing data benchmarks on career development
- Partnering with faculty on alumni panels, career-focused curricula
- Streamlining internships and creating menu of exploration experiences

Developing exemplar employer relationships: creating shared value and a talent pipeline



Goal for next year: 10-15 exemplars

		Interns	Alums	Sponsorship/ Philanthropy	Corp Partners	Employee Ed.	Academic Connection	Board Service	Other
\$2900 SH4500	2015	-	-	-	-	-	-	-	-
	2016			\$7,500				USMF	
	2017	6	х	13,900	X	Promoted tuition reimburse ment	Recruiting w/ Nursing	USMF	Job Shadow LEAN

Corporate engagement dashboard



More than 75% of USM's 52,000+ alumni stay in Maine.

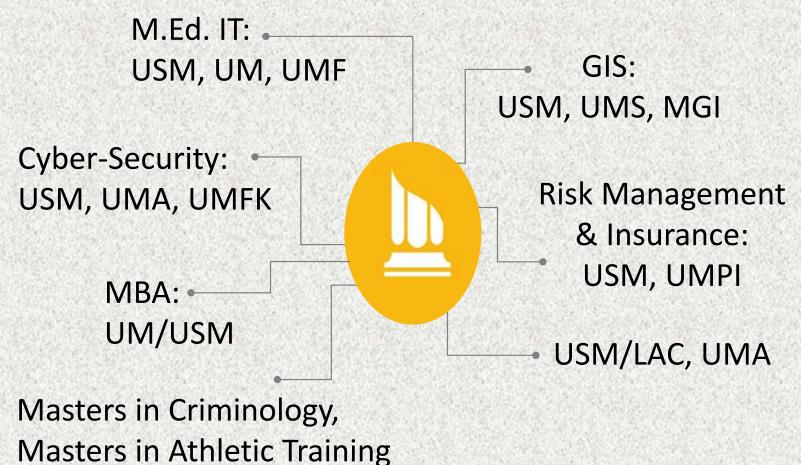
Leveraging the power of USM's robust alumni network

- Launched Admissions Volunteer Network
- Launched Community/Career Network: more than 200 strong!
- USM Works for ME: creating alumni communities in the workplace
- Affinity Groups: USM Women in Leadership, Veterans
- Chamber partnerships
- Doubled alumni giving





System Collaborations



Community College Collaborations

USM-SMCC Transfer Success Coordinator;

USM and all MCCs Connected Pathways;

USM and SMCC, YCCC, CMCC Portland ConnectED community of practice and student group;

USM and SMCC Math Partnership;

USM and SMCC ESL Collaboration;

USM and CMCC Diversity Initiatives;

USM and **SMCC** Honors Collaboration;

USM and SMCC, CMCC, KVCC Nursing Job Shadow at Martin's Point;

USM and SMCC Thinking Matters Conference;

USM and SMCC Tourism & Hospitality Collaboration,

And more!

Articulation:

62 Active Agreements

6 CCs articulate with USM:

CMCC

EMCC

KVCC

SMCC

WCCC

YCCC

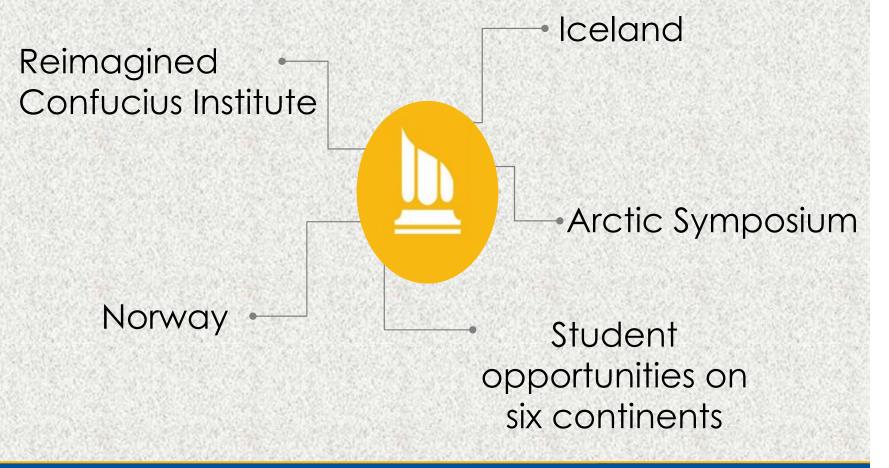
9 more agreements are anticipated for completion by May 2018

USM's first articulation with NMCC is expected by December 2018 in Allied Health and EMS



USN

International Collaborations

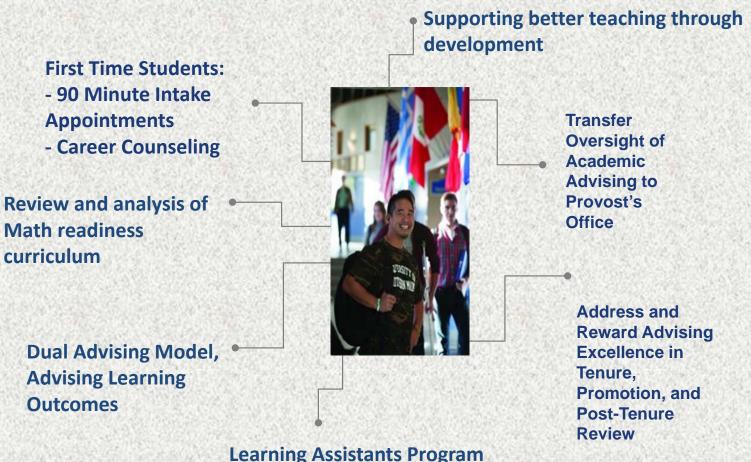


Academic Affairs KPIs and Benchmarks

- Departmental Performance Indicators
- Department Level Survey
- Academic Snapshot
- Blue explorance Electronic Course Evaluations



Retention, Advising & Completion







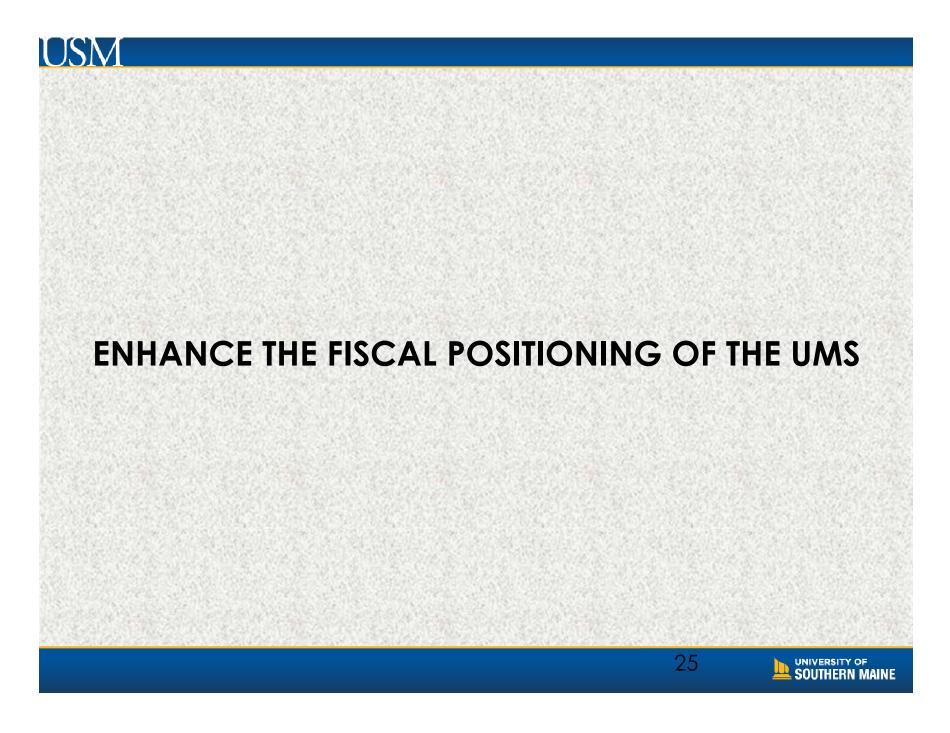
Economic Development Initiatives

- \$24 Million Research Portfolio
- Graduate and Professional Center, MCV
- Engineering Initiatives
- Iceland/North Atlantic
- China, Confucius Institute
- Food Studies
- Tourism and Hospitality
- Center for Entrepreneurship and ICE Program
- Economic Prosperity Plan



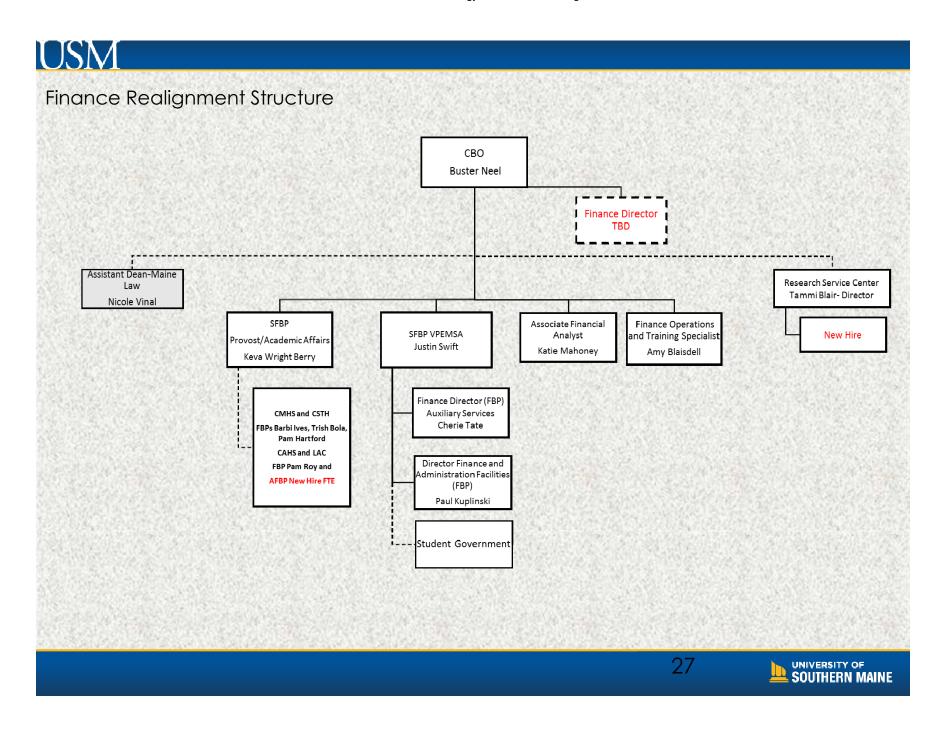
Buster Neel





USM has made great strides in its effort to stabilize its financial position

- Strategic investments made in FY18
- Establishment of criteria for student success and growth for academic programs
- Establishment of a Position Review Team
- Establishment of a President's Budget Advisory Committee
- A greater emphasis on revenue generation is in place
- Increased support and involvement from the USM Foundation, USM Board of Visitors, USM Alumni Association, faculty and staff giving, Corporate Partners





UNIVERSITY OF SOUTHERN MAINE

E&G Reserve Account

6/30/15	6/30/16	6/30/17	1/24/18
4,453,169	5,821,252	7,387,983	7,496,129





UNIVERSITY OF SOUTHERN MAINE

Auxiliary Reserves

6/30/15	6/30/16	6/30/17	1/24/18
(289,437)	(735,683)	(455,627)	(277,905)





UNIVERSITY OF SOUTHERN MAINE

Capital Planning Reserve

6/30/15	6/30/16	6/30/17	1/24/18
2,061,596	3,011,596	1,911,596	2,158,909

30





UNIVERSITY OF SOUTHERN MAINE

Facility Projects & Capital Planning

6/30/2017

\$ 8,010,226

31



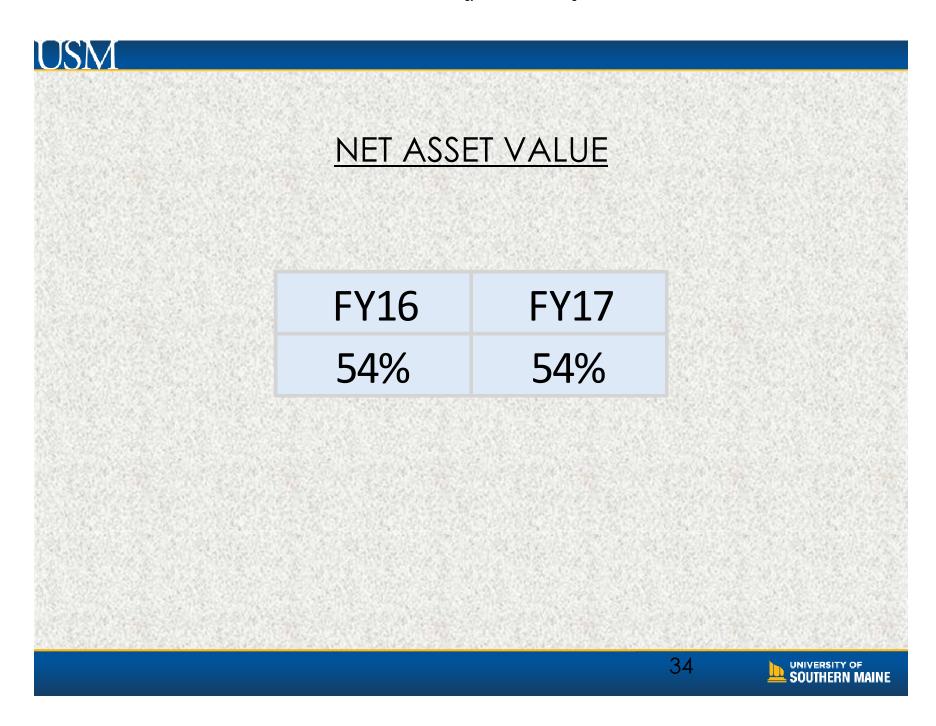
Overall USM's five core ratios have improved over the past few years, still working to reach national standards.

	<u>USM</u>	<u>GOAL</u>
Primary Reserve	0.24	0.40
Net Operating Revenues	0.28	2.00
Return on Net Position	2.14	6.00
Viability	0.74	1.25
Composite	1.50	3.0

DEPRECIATION

	FY18	FY19
E & G Funded	63%	54%
Auxiliary Funded	154%	150%
Overall	76%	68%





USM UNIVERSITY OF SOUTHERN MAINE PROPOSED PER CREDIT HOUR RATES 2018 - 2019% **CURRENT PROPOSED CHANGE** <u>UNDERGRADUATE</u> In State 262 271 3.43 713 Out of State 689 3.45 NEHBE 419 434 3.58 3.58 Canadian 419 434 E-Tuition 327 338 3.37 **GRADUATE** In State 407 393 3.56 Out of State 1063 1100 3.48 NEHBE 629 3.49 651 Canadian 629 651 3.49 E-Tuition 475 491 3.37 29 **UNIFIED FEE** 30 3.45 35 UNIVERSITY OF SOUTHERN MAINE

WORKFORCE MANAGEMENT E&G

Increase and New Positions		Reductions and Eliminations		<u>Change</u>
<u>Faculty</u>	Non-Faculty	<u>Faculty</u>	Non-Faculty	
3.00	1.50	0	0	4.50

University of Southern Maine Recommended Room & Board Rates

			2018/19			
2018/19			Recommended			b
Recommended Rates		Ir	Increase/Decrease			
<u>Room</u>	<u>Board</u>	<u>Total</u>	Room	<u>Board</u>	<u>Total</u>	
\$5,000	\$4,450	\$9,450	0	\$249	\$249	2.6%

HOUSING OCCUPANCY

Fall 2017	106%
Fall 2018	108%

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UNIVERSITY OF SOUTHERN MAINE FY 19 PROPOSED BUDGET UNRESTRICTED E&G (without Law School)

	FY18 Base	FY19 Base	Change
Revenue			
Tuition/Fees	68,021,127	70,180,235	2,159,108
Waivers/Scholarships	(15,473,697)	(15,987,974)	(514,277)
	52,547,430	54,192,261	1,644,831
State Appropriation	47,783,008	47,719,740	(63,268)
Other	8,189,449	7,241,293	(948,156)
	108,519,887	109,153,294	633,407
Operational Savings/Other Available	3,215,228	0	(3,215,228)
	111,735,115	109,153,294	(2,581,821)
Expenses	111,597,636	109,153,294	(2,444,342)
	137,479	0	(137,479)

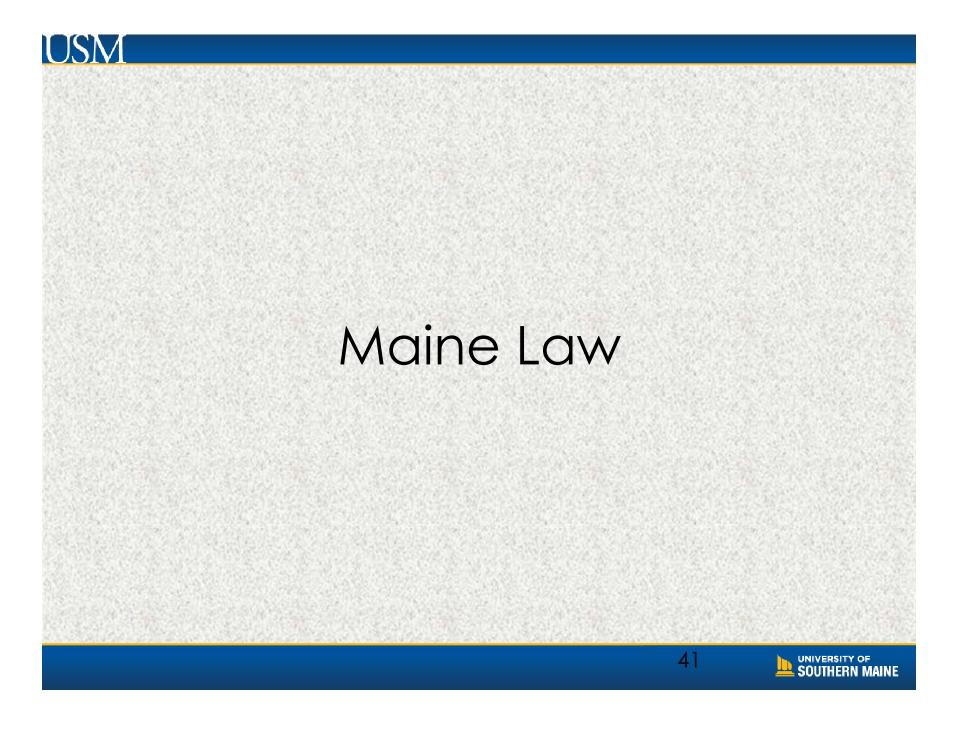
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UNIVERSITY OF SOUTHERN MAINE FY 19 PROPOSED INVESTMENTS

Institutional Aid	\$ 500,000
Instruction	\$ 600,000
Library	\$ 80,000
Laboratory/Innovation Support	\$ 122,000
Learning Assistance	\$ 40,000
Nursing Equity	\$ 45,000
Human Resources ADA Support	\$ 25,000
Athletics	\$ 50,000
Osher Map Library	\$ 50,000
Foundation Support	\$ 100,000



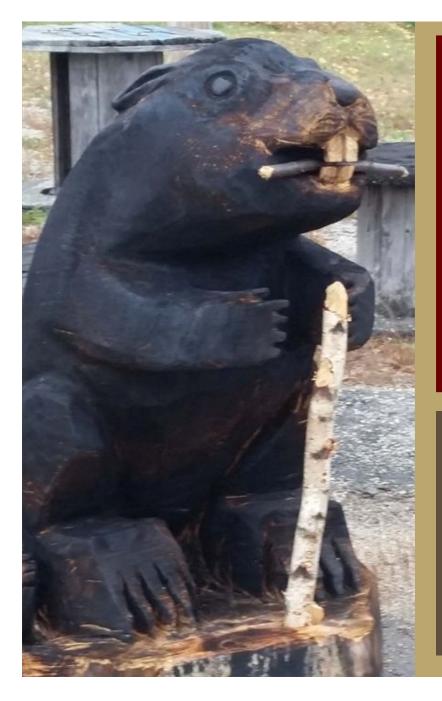


Maine Law FY19 Proposed Budget

	FY18 Projected	FY19 Base	Change
Revenue			
Tuition/Fees Net	4,986,781	4,468,080	(518,701)
USM Support	856,808	856,808	0
	5,843,589	5,324,888	(518,701)
Operational Savings/Other	825,960	693,446	(132,514)
	6,669,549	6,018,334	(651,215)
Expenses	6,807,028	6,518,334	(288,694)
	(137,479)	(500,000)	(362,521)

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FY19 Budget Presentation

University of Maine at Farmington

Presentation to the UMS
Board of Trustees Finance,
Facilities & Technology
Committee

March 23, 2018



FY19 Strategic Themes

- Retention, including first-year and sophomore experience and place investments
- Out-of-state recruitment, early college, and grad programming
- Selectivity and fit
- "Professionalized" liberal arts and skills modules
- Enhanced Jan/May/June/Summer offerings, including online
- Prudently increased tuition, fees, room & board rates
- Identity as an "exceptional value": high academic quality, strong outcomes, affordable price

and BoT Priority Outcomes

- 1. Increased Enrollment
 - 2. Student Success & Completion
 - 3. Financial Stability
- 4. Research & Economic Development
- 5. Relevant Academic Programming
 - 6. Workforce (Employee)
 Engagement



UMF's Mission Model

Quality and Relevance of:

- Student Experience
- Academic Programs/Support
- Campus Facilities
- Recruitment

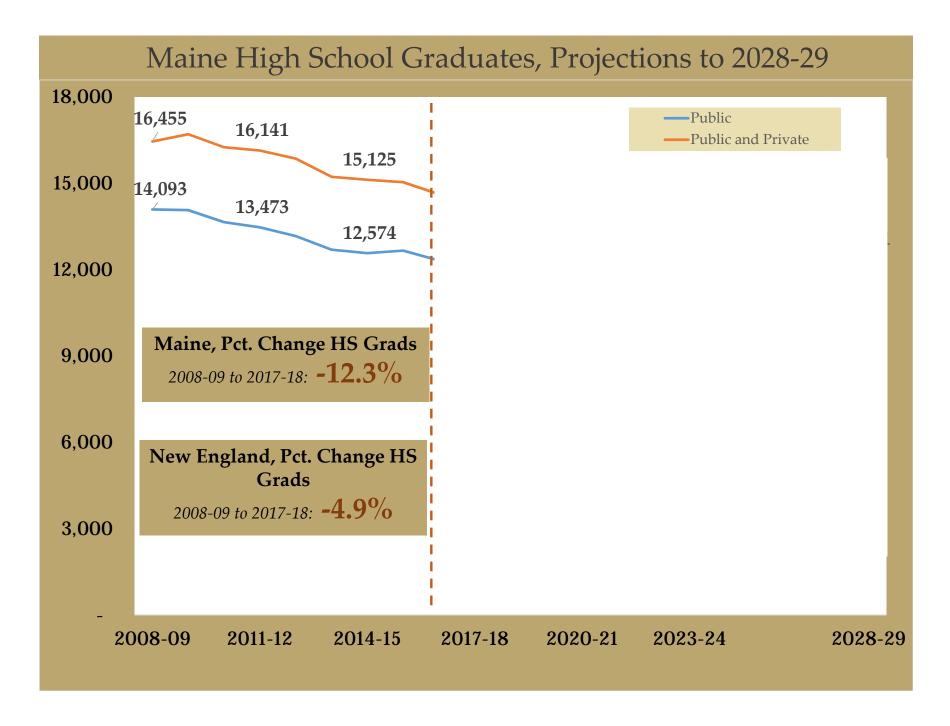
Drivers

Student Success

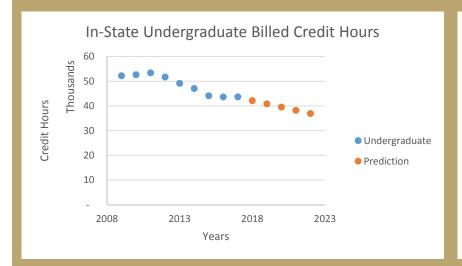
- Persistence
- Degree Completion
- Post-Graduate
 Outcomes
- Debt Levels

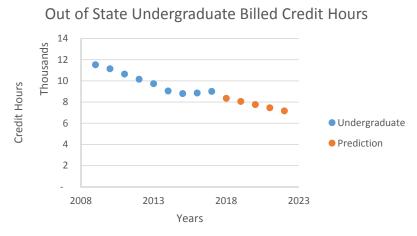
- Campus Morale
- Financial Health
- Fundraising Success
- Accolades & Rankings

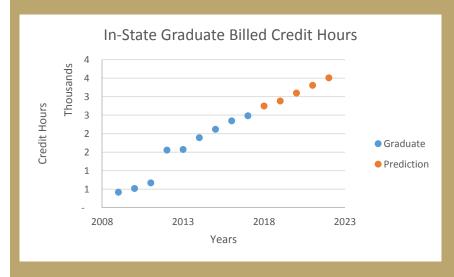
Outcomes

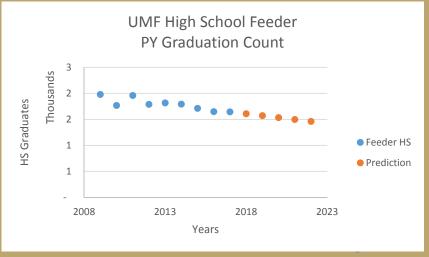


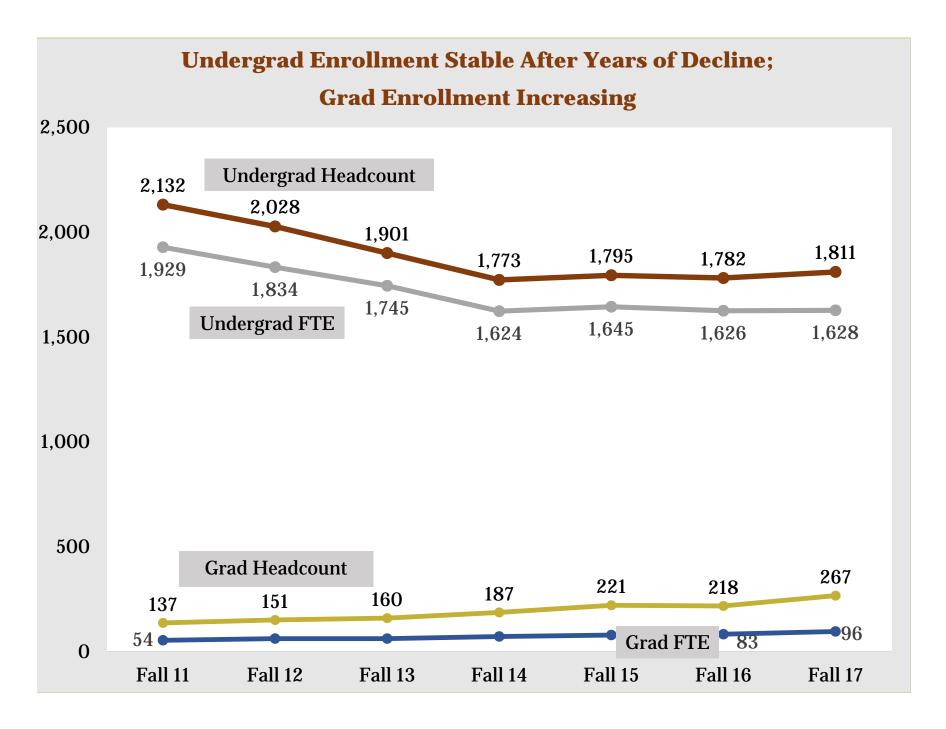
UMF Predicted Enrollment based on External Factors, 2018-2023

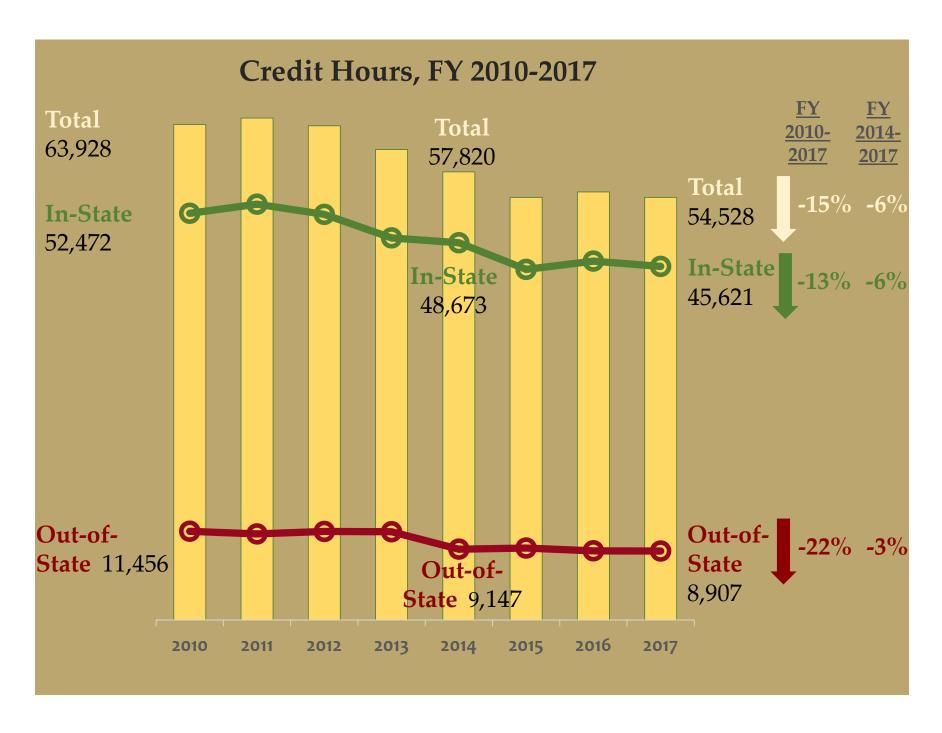


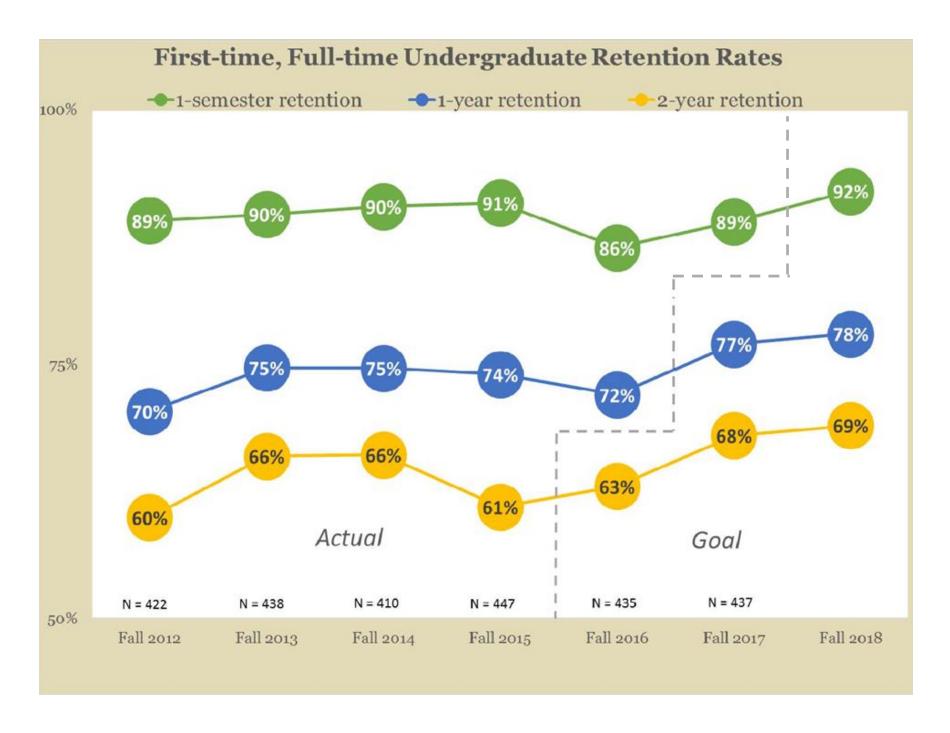


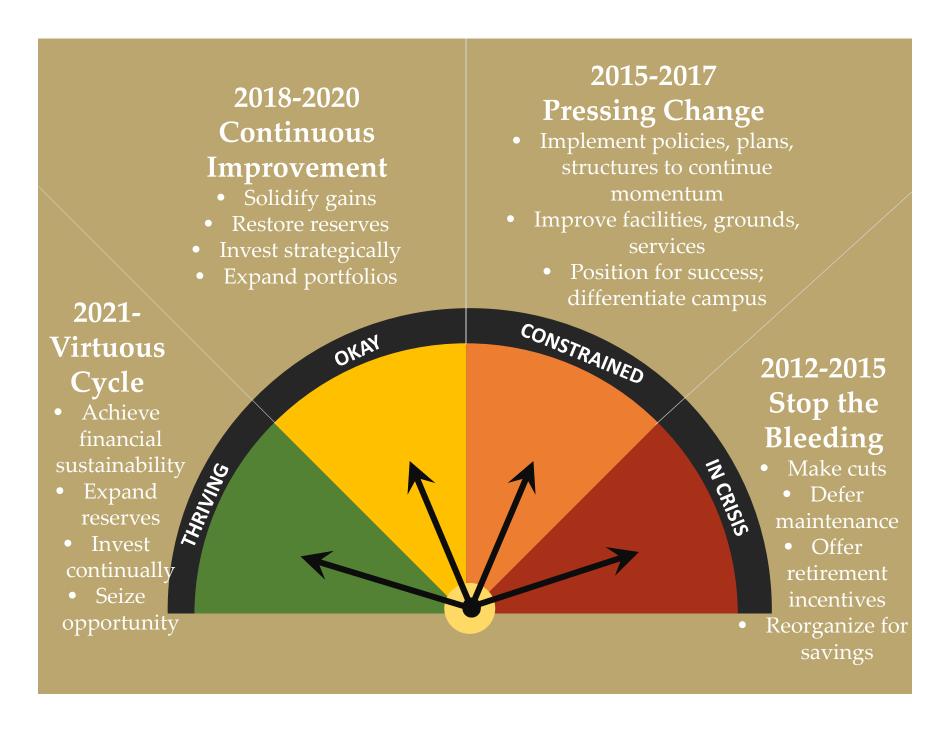














Evidence of Support for...Strategic Enrollment

- * Increase recruitment targets to 603 new students (548 fall, 55 spring)
- * Increase out-of-state in entering class from 17% to 18%; deploy out-of-state recruiter for full year
- * Increase in Grad credit hours by 20%
- * Increase in Early College credit hours to 800 (from 270)
- * Maintain 1st to 2nd year return rates at FY18 levels (.75 in-state; .77 out-of-state)
- * Enforce "first-years live on campus" policy

Evidence of Support for...Student Success

- * Add Mental Health Counselor
- * Bolster Financial Aid (\$500,000)
- * Invest in First-Semester/-Year Experience; add June term to increase to 32 c.h. per year
- * Invest in Experiential Learning/ Fusion Space
- * Deploy Ferro College Completion grants (\$200,000 for emergency aid)
- * Bolster WiFi Reliability in Classrooms & Offices
- * Add Drop-In Advising option
- * Increase minimum wage





Evidence of Support for...Financial Stability

- * Make modest increases in tuition, fees, room & board
- * Invest in fundraising: Director of Advancement; Grantwriter or Gifts Officer
- * Enforce "Milestone" spending constraints
- * Execute recommendations of Retention Action Teams
- * Adjust selected faculty lines to bolster first-year experience and relieve Part-time/Overload budget

Evidence of Support for...Economic Development

- * Add World Language Education major to meet state need
- * Expand Graduate Education for Math Coaching, Special Ed, potentially others
- * Invest in internships, service learning, undergraduate research
- * Participate in 1+3 Engineering program with UM/USM to meet state need
- * Expand 3+2 programs with USM for counseling, social work, and 3+3 for law
- * Improve shared universitycommunity facilities





Evidence of Support for...Academic Relevance

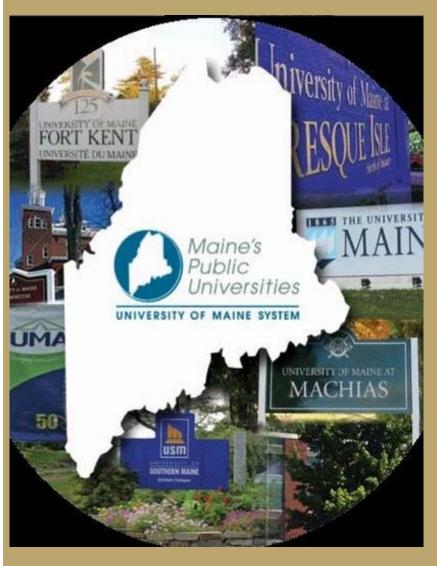
- Tailor Summer Programming, incl. online and nature-based education
- Add programs in Aging Studies, World Language Ed; minors in Editing & Publishing, Business Communications
- Improve "College to Career" pathways
- Augment Arts & Sciences administration

Evidence of Support for...Workforce Engagement

- Implement "Great Colleges to Work For" improvements (new employee onboarding, annual performance review, communications)
- Support Community Connections
- Continue recognition programs and campus events to build morale



Evidence of Support for... Collaborations



- Expand UMF's Peer-to-Peer Financial Advising to all UMS campuses
- Share Master's of Instructional Technology, 1+3 Engineering with UM/USM
- Share Spatial Technologies degree; lead K-12 programming
- Continue Master's in Ed Leadership for UMPI cohort
- Activate smart classroom to enable
 Distance Ed Actuarial courses
- Deepen High School Early College relations
- Pursue 3+3 with Maine Law



FY19 Budget Givens & Assumptions

Enrollment

- 548 new entrants, F18; 55 in Sp19
- 18% out-of-state (108/603) of which, 32% New England tuition
- Undergrad credit hours flat
- Early College c.h. up from 270 to 800
- Grad c.h. up from 2,250 to 2,700 (20%)

Tuition & Fees (requests)

- 2.3% increase in-state
- New England rate at 160% of in-state rate
- 4.0% increase out-of-state

State Appropriation

• \$12.37 million, up 0.6% over FY18

Expenses

- Compensation up 2.3%; 53.4% benefits
- Shared Services up 10% over FY18
- Operational generally up 0-2.3%
- Scholarships up 2.3%
- Depreciation deposit at 50% +4%

Investments

- Experiential Learning
- Advancement
- Marketing
- Summer Programming

- Graduate Expansion
- Signature & Emerging Strengths
- Wi-Fi Reliability Upgrades
- Facilities and Grounds



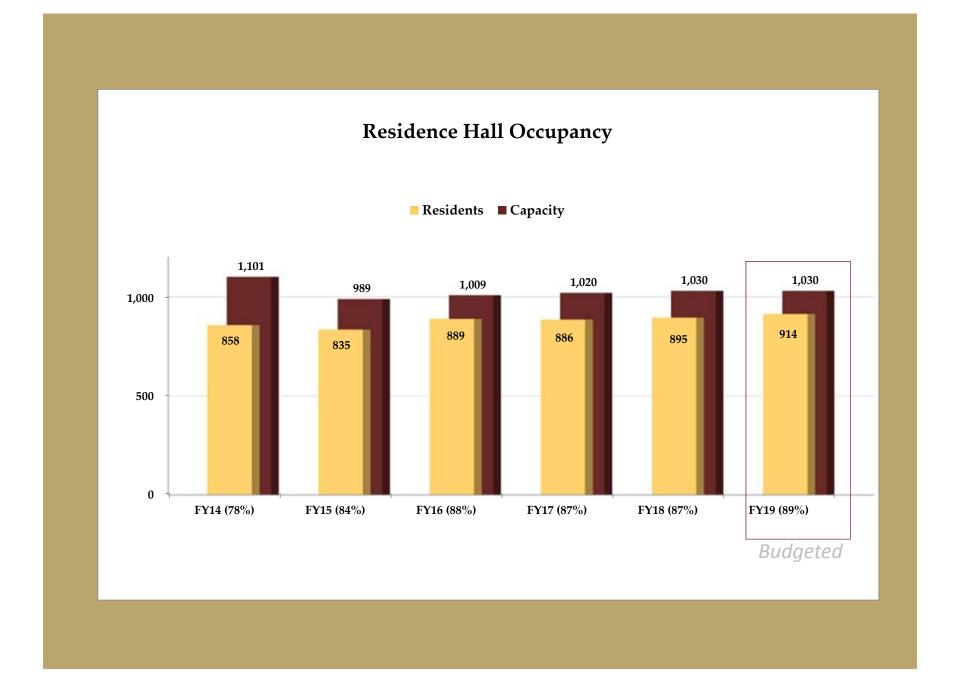
Summary of Tuition and Fee Requests % Change Item Current **Proposed \$ Change** \$268 \$274 \$6 Tuition – In-state 2.2% \$8,576 annual \$8,768 annual annual Tuition – Out-of-\$567 \$590 \$23 4.1% state Tuition --\$429 \$439 \$10 2.3% **NEBHE** (160% of In-state) Tuition - Grad \$389 \$398 \$9 2.3% <=6 ch \$172 \$176 \$4 2.3% Unified 7-11 ch \$342 \$350 \$8 2.3% Fee >=12 ch \$672 \$688 \$16 2.3%

Summary of Room and Board Requests

Item	Current	Proposed	\$ Change	% Change
Room (varies; rates for double shown)	\$5,038	\$5,280	\$242	4.9%
Board (varies; rates for all-meal plan shown)	\$4,296	\$4,446	\$150	3.5%







Summary of FTE Position Changes

Action	Category	E&G	Auxiliary	
	Faculty	1.5 2 English Instructors (.5 each); Geology (.5)	0	
Gain	Salary & Hourly	2.4 Mental Health Counselor; .8 AA Testing; .6 AA External Affairs	0	
	Faculty	(-2.0) Rehab; English	0	
Loss	Salary & Hourly	(-2.5) Testing Coordinator; VP Student Services; Assoc Dir of Facilities (0.5)	(-1.0) Assoc Dir of Facilities (0.5); Book Manager (0.5)	
Net Change		(6)	(-1.0)	
Total Change: (-1.60)				

Summary of FY19 Budget: **E&G**

	FY18 BASE	FY19 BASE	\$ CHANGE	% CHANGE
Revenues	1110 DAOL	1117 DAGE	ФСПИТОЕ	70 CHARTGE
Tuition & Fee Revenue	20,764,144	21,333,280	569,136	2.7%
Dining & Residence Revenue	20,7 01,111			2., 70
Tuition Waivers/Scholarships	(3,488,511)	(4,141,336)	(652,825)	18.7%
Net Student Charges Revenue	17,275,633	17,191,944	(83,689)	-0.5%
State Appropriation	12,296,865	12,365,939	69,074	0.6%
Indirect Cost Recovery	200,000	200,000		0.0%
Sales/Services/Auxiliary				0.0,0
Investment Income/Gifts	654,310	700,310	46,000	7.0%
investment intesine, since	001,010	7 00,010		
Total Revenue	30,426,808	30,458,193	31,385	0.1%
	20/120/000	00,100,130		
Expenses				
Personnel	23,687,237	24,033,555	346,318	1.5%
Fuel & Electricity	629,360	689,470	60,110	9.6%
Supplies & Services	1,586,322	1,195,344	(390,978)	-24.6%
Shared Services	3,337,924	3,671,846	333,922	10.0%
Travel	562,259	521,330	(40,929)	-7.3%
Memberships, Contributions & Sponsorships	94,665	94,059	(606)	-0.6%
Maintenance & Alterations	34,522	50,981	16,459	47.7%
Interest	213,952	197,746	(16,206)	-7.6%
Depreciation	1,827,065	1,835,415	8,350	0.5%
Other Expenses & Transfers	(891,879)	(1,221,318)	(329,439)	36.9%
Total Operating Expenses & Transfers	31,081,427	31,068,428	(12,999)	0.0%
Operating Increase (Decrease)	(654,619)	(610,235)	44,384	-6.8%
Modified Cash Flow	((54 (10)	((10.225)	44 204	ć 00/
Operating Increase (Decrease)	(654,619)	(610,235)	44,384	-6.8%
Plus Depreciation	1,827,065	1,835,415	8,350	0.5%
Less Capital Expenditures				
Less Capital Reserve Funding	(850,230)	(884,239)	(34,009)	-4.0%
Less Debt Service Principal	(322,216)	(340,941)	(18,725)	5.8%
Net Change Before Other Adjustments &	-	-	-	
Transfers				
Transfer from/(to) Administrative Savings Rsrv				
Transfer from/(to) Budget Stabilization				
Net Change Subtotal				
Other Strategic Transfers from/(to) Reserves				
Net Change in Cash & Reserve Transfers	\$	\$	\$ -	

Summary of FY19 Budget: **Auxiliary**

	EV40 DAGE	EV/10 D A CE	Φ.CIIANICE	0/ CHANGE
Revenues	FY18 BASE	FY19 BASE	\$ CHANGE	% CHANGE
Tuition & Fee Revenue				
Dining & Residence Revenue	8,998,503	9,037,262	38,759	0.4%
Tuition Waivers/Scholarships	(260,000)	(343,237)	(83,237)	32.0%
Net Student Charges Revenue	8,738,503	8,694,025	(44,478)	-0.5%
State Appropriation				
Indirect Cost Recovery				
Investment Income/Gifts				
Sales/Services/Auxiliary	266,155	278,000		
Total Revenue	9,004,658	8,972,025	(32,633)	-0.4%
Expenses				
Personnel	1,706,802	1,557,651	(149,151)	-8.7%
Fuel & Electricity	465,540	581,341	115,801	24.9%
Supplies & Services	3,168,472	3,186,685	18,213	0.6%
Shared Services				
Travel	12,125	4,275	(7,850)	-64.7%
Memberships, Contributions & Sponsorships	5,595	3,975	(1,620)	-29.0%
Maintenance & Alterations	57,587	47,457	(10,130)	-17.6%
Interest	448,810	416,531	(32,279)	-7.2%
Depreciation	461,347	588,187	126,840	27.5%
Other Expenses & Transfers	2,076,809	2,262,520	185,711	8.9%
Total Operating Expenses & Transfers	8,403,087	8,648,622	245,535	2.9%
Operating Increase (Decrease)	601,571	323,403	(278,168)	-46.2%
Modified Cash Flow				
Operating Increase (Decrease)	601,571	323,403	(278, 168)	-46.2%
Plus Depreciation	461,347	588,187	126,840	27.5%
Less Capital Expenditures	(244,700)	(139,700)	105,000	-42.9%
Less Capital Reserve Funding	(142,469)	(118,290)	24,179	-17.0%
Less Debt Service Principal	(627,914)	(653,600)	(25,686)	4.1%
Net Change Before Other Adjustments &	47,835		(47,835)	
Transfer from/(to) Administrative Savings Rsrv				
Transfer from/(to) Budget Stabilization				
Net Change Subtotal	47,835		(47,835)	
Other Strategic Transfers from/(to) Reserves				
Net Change in Cash & Reserve Transfers	47,835		(47,835)	

Summary of FY19 Budget: Combined E&G and Auxiliary

	FY18 BASE	FY19 BASE	CHANG	E
Revenues				
Tuition & Fee Revenue	20,764,144	21,333,280	569,136	2.7%
Dining & Residence Revenue	8,998,503	9,037,262	38,759	0.4%
Tuition Waivers/Scholarships	(3,748,511)	(4,484,573)	(736,062)	19.6%
Net Student Charges Revenue	26,014,136	25,885,969	(128,167)	-0.5%
State Appropriation	12,296,865	12,365,939	69,074	0.6%
Ť	200,000	200,000		
Investment Income/Gifts				
Sales/Services/Auxiliary	920,465	978,310	57,845	6.3%
Total Revenue	39,431,466	39,430,218	(1,248)	0.0%
Expenses				
Personnel	25,394,039	25,591,206	197,167	0.8%
Fuel & Electricity	1,094,900	1,270,811	175,911	16.1%
Supplies & Services	4,754,794	4,382,029	(372,765)	-7.8%
Shared Services	3,337,924	3,671,846	333,922	10.0%
Travel	574,384	525,605	(48,779)	-8.5%
Memberships, Contributions & Sponsorships	100,260	98,034	(2,226)	-2.2%
Maintenance & Alterations	92,109	98,438	6,329	6.9%
Interest	662,762	614,277	(48,485)	-7.3%
Depreciation	2,288,412	2,423,602	135,190	5.9%
Other Expenses & Transfers	1,184,930	1,041,202	(143,728)	-12.1%
Total Operating Expenses & Transfers	39,484,514	39,717,050	232,536	0.6%
Operating Increase (Decrease)	(53,048)	(286,832)	(233,784)	440.7%
Modified Cash Flow				
Operating Increase (Decrease)	(53,048)	(286,832)	(233,784)	440.7%
Plus Depreciation	2,288,412	2,423,602	135,190	5.9%
Less Capital Expenditures	(244,700)	(139,700)	105,000	-42.9%
Less Capital Reserve Funding	(992,699)	(1,002,529)	(9,830)	1.0%
Less Debt Service Principal	(950,130)	(994,541)	(44,411)	4.7%
Net Change Before Other Adjustments &				
Transfers	47,835		(47,835)	
Transfer from/(to) Administrative Savings Rsrv				
Transfer from/(to) Budget Stabilization Net Change Subtotal	47,835		(47,835)	
	47,033		(47,033)	
Other Strategic Transfers from/(to) Reserves	45 005		(47.025)	
Net Change in Cash & Reserve Transfers	47,835		(47,835)	

Summary of **FY 19 Bottom Lines** as of March 23, 2018

Combined E&G & Aux	FY18	FY19
E&G Net Inc (Dec) before Transfers	\$0	\$0
Aux Net Inc (Dec) before Transfers	\$47,835	\$0
UMF FY19 Projected Bottom Line	\$47,835	\$0



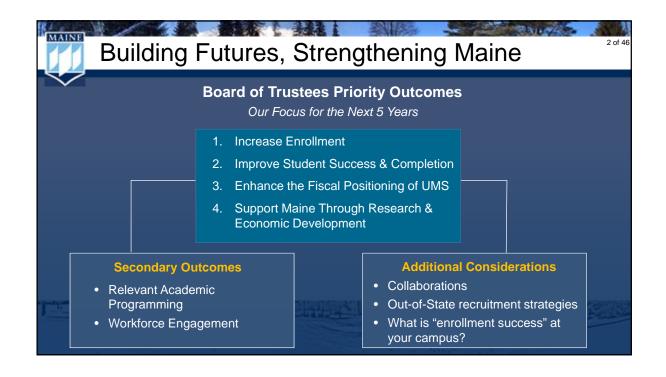
Summary of FY19 Depreciation Funding

Depreciation	E&G	Auxiliary					
FY19 Value	\$1,835,415	\$588,187					
FY19 Funded	1,225,180	911,590					
Capital Reserve Funding	884,239	118,290					
Debt Service Principal	340,941	653,600					
Capital Expenditures	-	139,700					
Share of Value Funded	67%	155%					
Combined Value: \$2,423,602							
Combined Fu	nded: \$2,136	5,770					
Combined Share o	f Value Fund	ded: 88%					

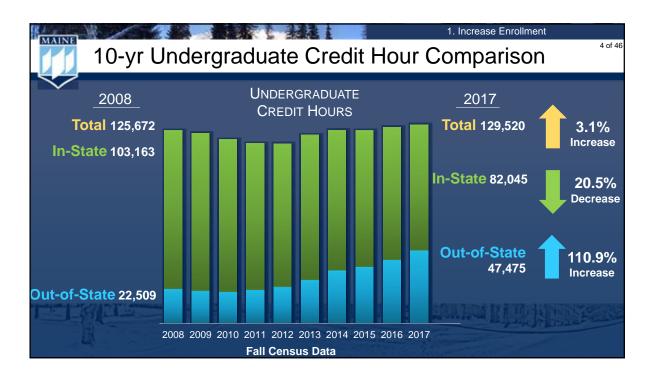
Questions and Discussion

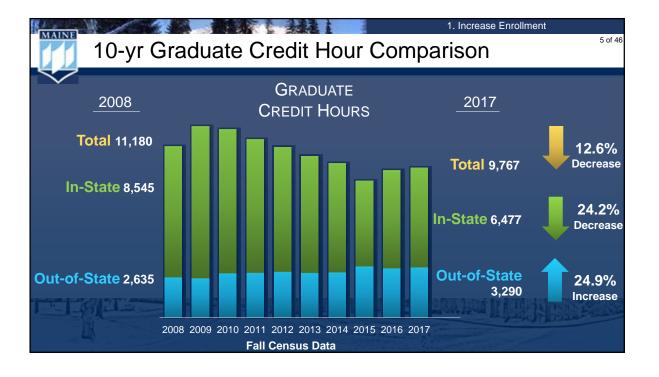


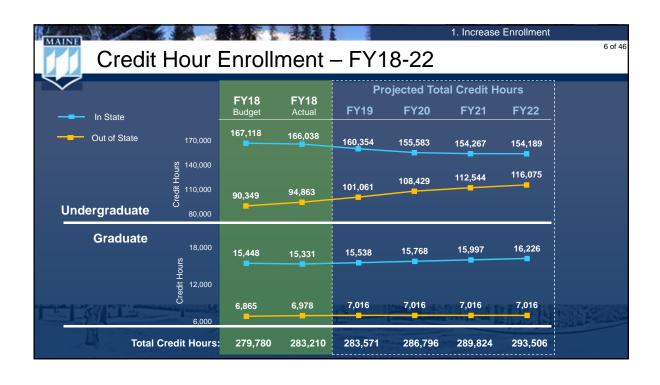


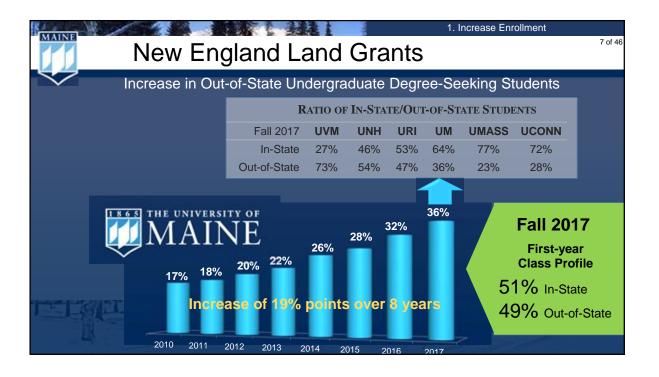


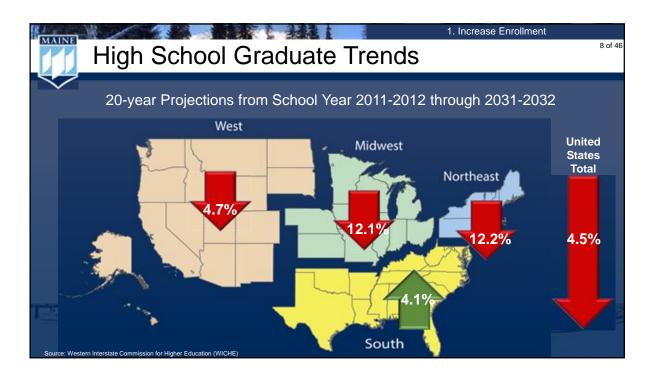


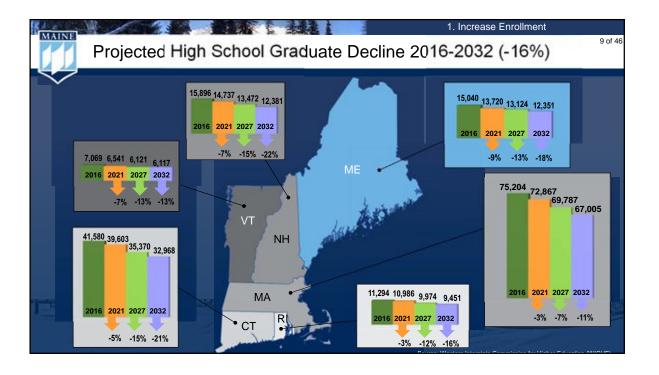




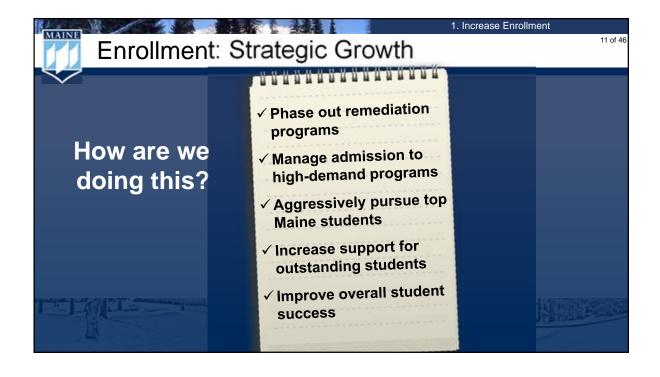


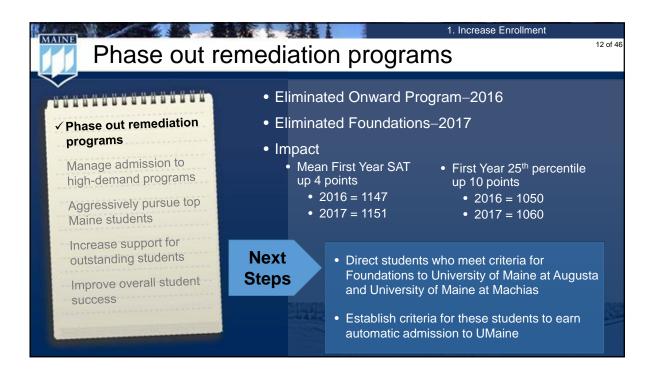


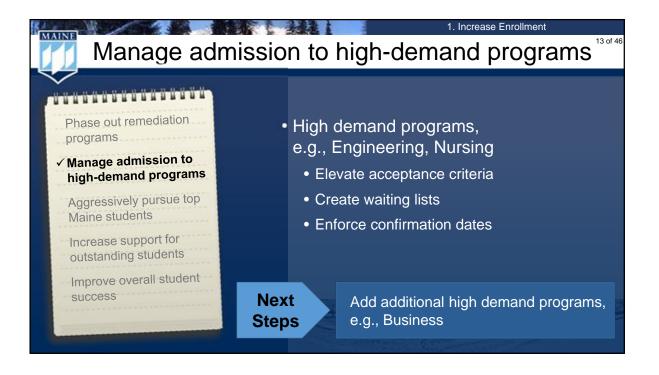


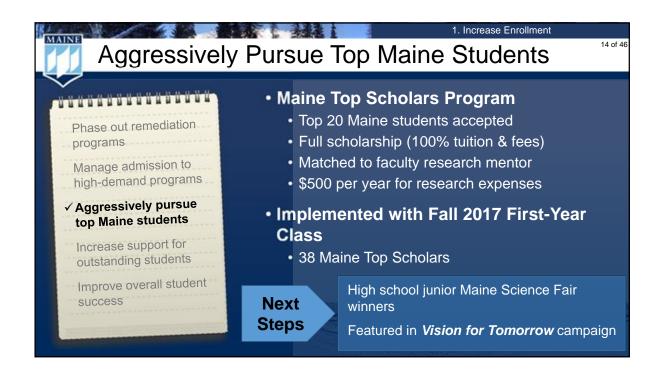






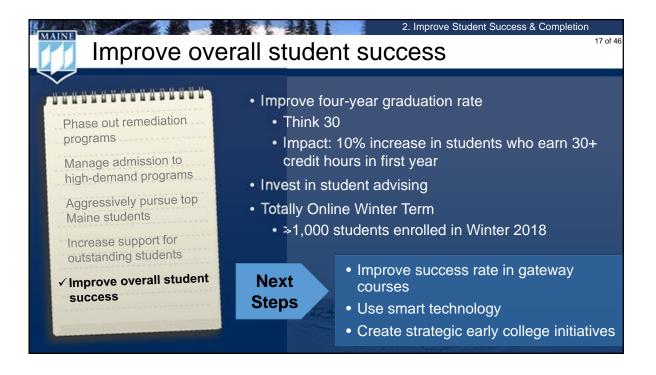


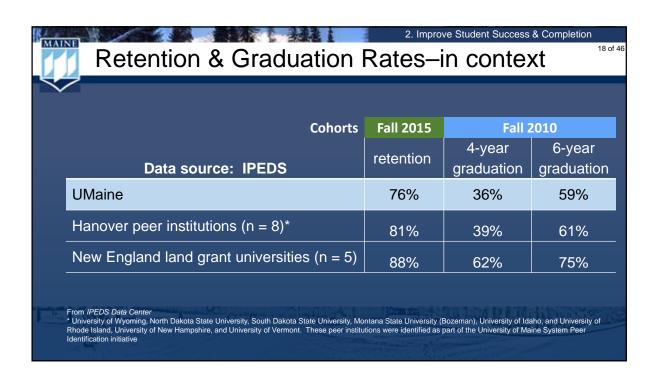


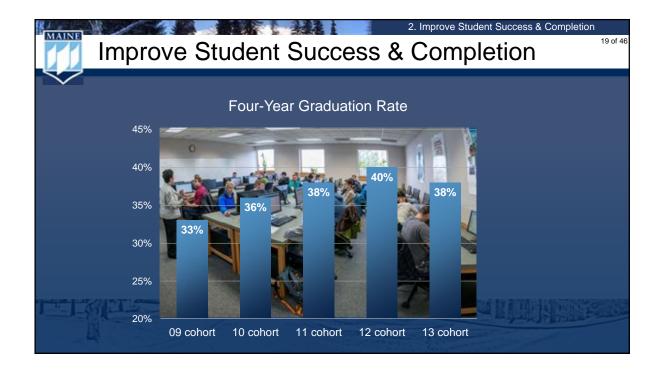


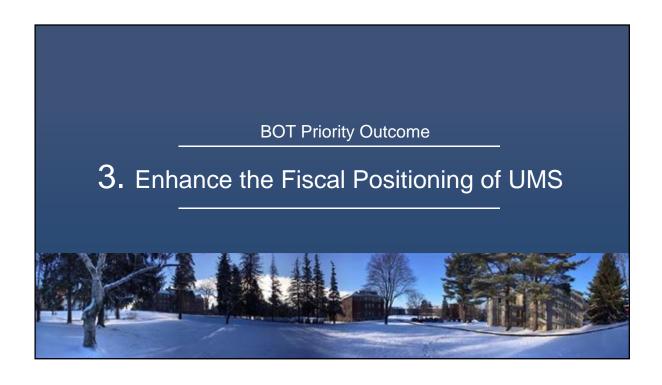


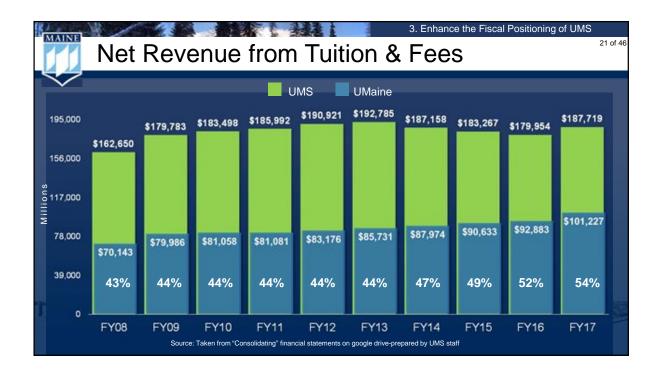




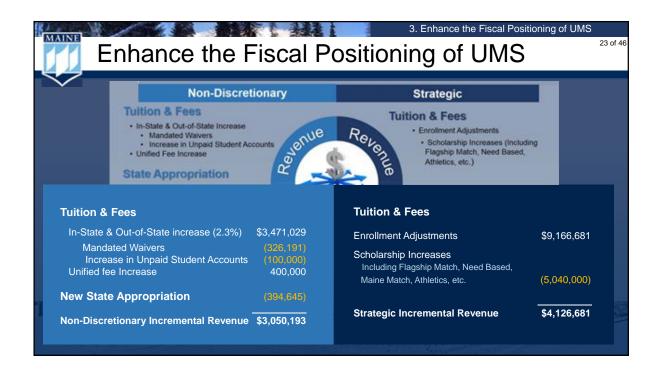


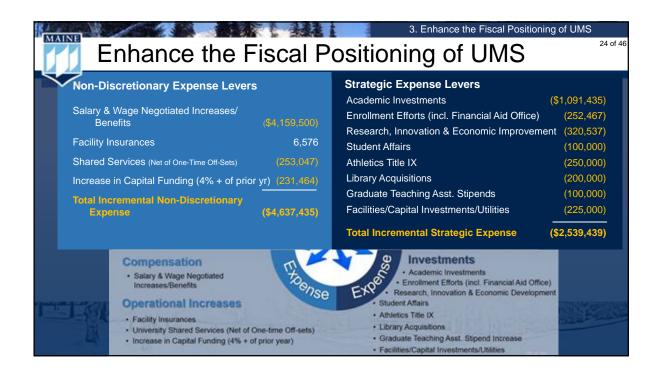


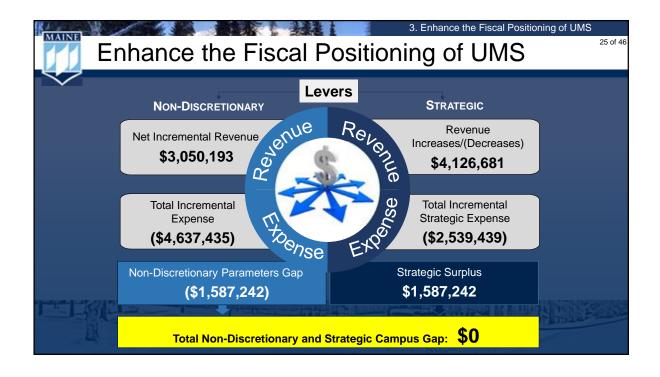


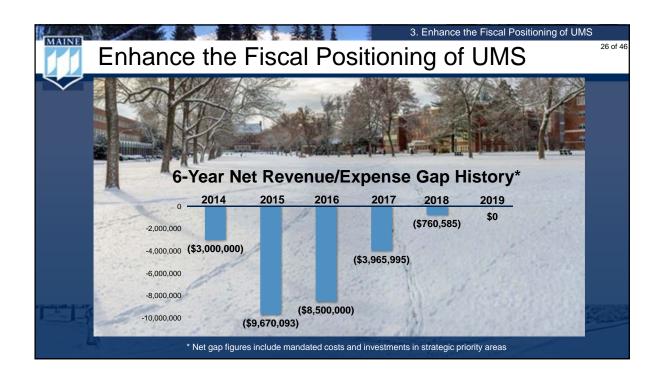






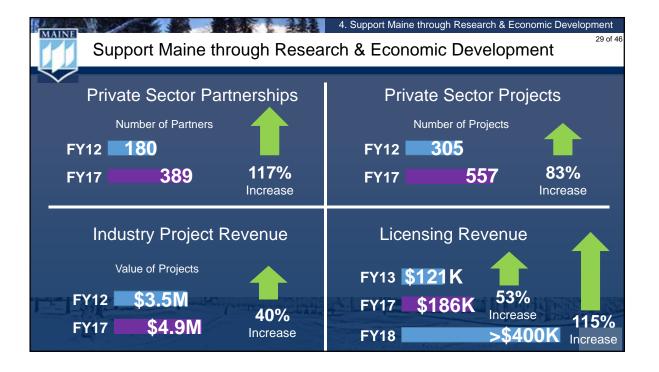


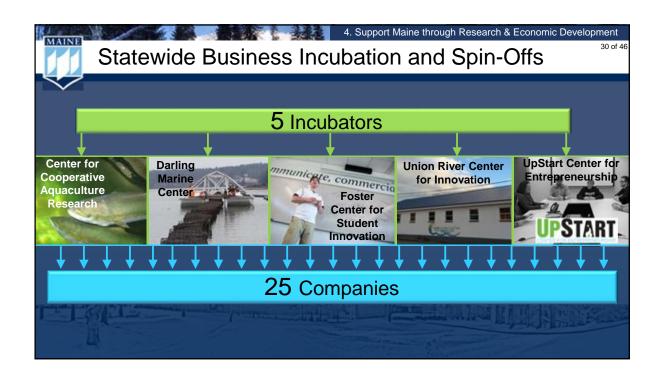


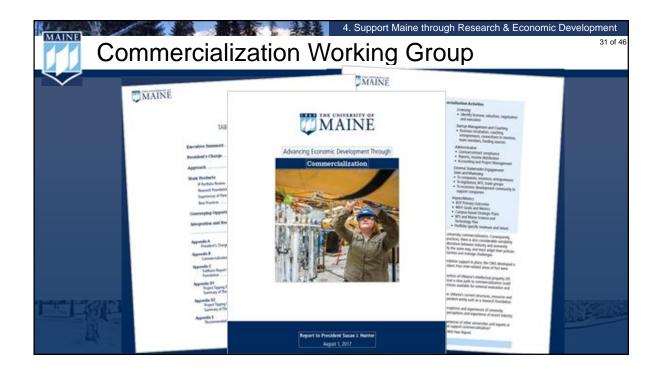








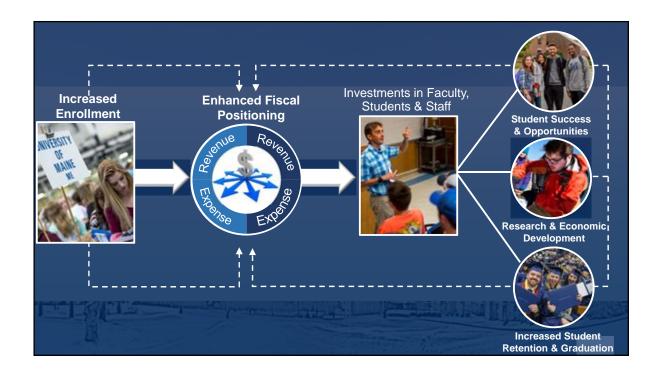


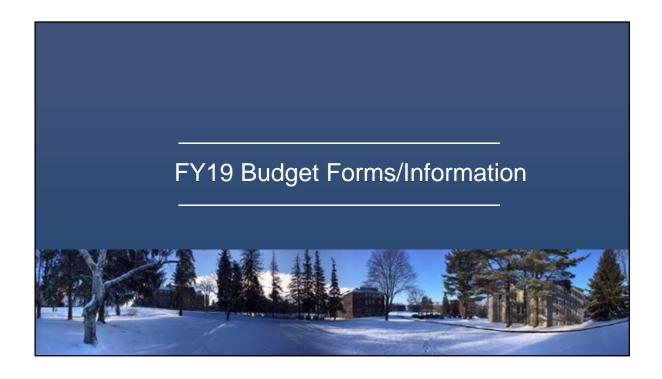




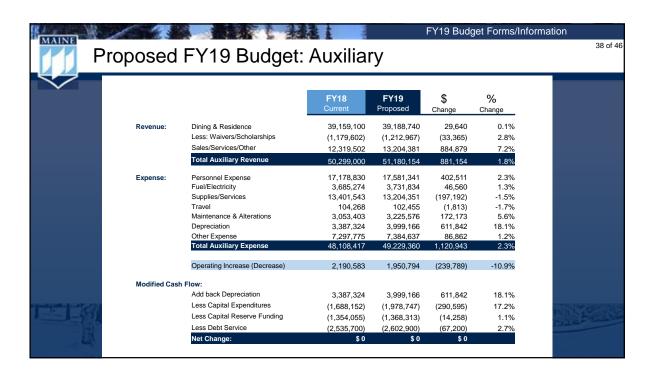




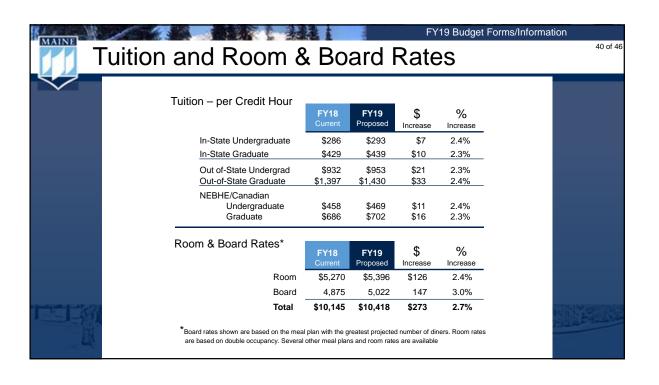




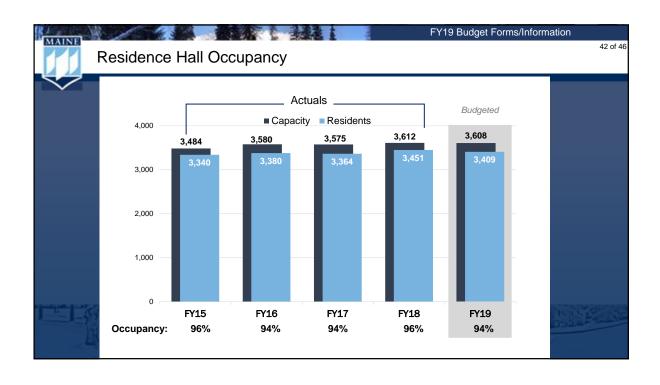
The Marie					FY19 Budg	et Forms/Infor	mation
Pro	oposed	FY19 Budget:	E&G				37 of
ightharpoons			FY18 Current	FY19 Proposed	\$ Change	% Change	
	Revenue:	Tuition & Fees	158,866,957	172,126,005	13,259,048	8.3%	
		Less: Waivers/Scholarships	(49,180,484)	(54,516,538)	(5,336,054)	10.8%	
		Appropriation	83,854,217	83,459,572	(394,645)	-0.5%	
		Sales/Services/Other	24,045,931	25,317,116	1,271,185	5.3%	
		Total E&G Revenue	217,586,621	226,386,155	8,799,534	4.0%	
	Expense:	Personnel Expense	139,463,060	145,789,516	6,326,456	4.5%	
		Fuel/Electricity	9,997,111	10,139,804	142,693	1.4%	
		Supplies/Services	15,100,807	16,474,228	1,373,421	9.1%	
		Shared Services	18,255,579	18,747,182	491,603	2.7%	
		Travel	2,576,762	2,810,175	233,413	9.1%	
		Maintenance & Alterations	4,500,067	4,542,256	42,189	0.9%	
		Depreciation	14,177,562	13,788,287	(389,275)	-2.7%	
		Other Expense	21,906,630	21,617,013	(289,617)	-1.3%	
		Total E&G Expense	225,977,578	233,908,461	7,930,883	3.5%	
		Operating Increase (Decrease)	(8,390,957)	(7,522,306)	868,651	-10.4%	
	Modified Cas	h Flow:					
7		Add back Depreciation	14,177,562	13,788,287	(389,275)	-2.7%	
		Less Capital Expenditures	(4,380,108)	(5,186,064)	(805,956)	18.4%	LET THE
- 71		Less Debt Service	(1,406,497)	(1,079,917)	326,580	-23.2%	
- 62		Net Change:	14,177,562	13,788,287	(389,275)	-2.7%	

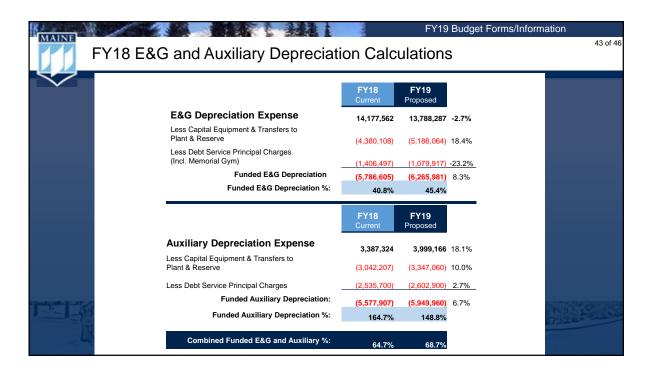


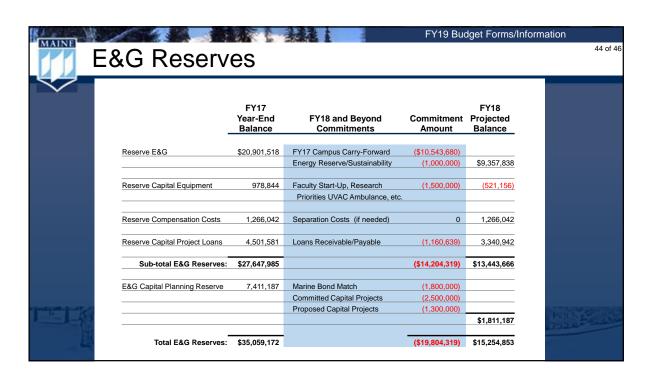
	· =	- F.O.				
mprehen	sive FY19 Budget	t: E&G an	d Auxilia	ary		
	-					
		EV40	EV40	r.	0/	
		FY18 Current	FY19 Proposed	\$ Change	% Change	
Davience	Tuition & Fees	\$450,000,057	£472.426.00E	42.250.040	8.3%	
Revenue:	Dining & Residence	\$158,866,957 \$39,159,100	\$172,126,005 \$39,188,740	13,259,048	0.1%	
	Less: Waivers/Scholarships	(50,360,086)	(55,729,505)	29,640 (5,369,419)	10.7%	
	Appropriation	83,854,217	83,459,572	(394,645)	-0.5%	
	Sales/Services/Other	36,365,433	38,521,497	2,156,064	5.9%	
	Total E&G and AUX Revenue	267,885,621	277,566,309	9,680,688	3.6%	
Expense:	Personnel Expense	156,641,890	163,370,857	6,728,967	4.3%	
	Fuel/Electricity	13,682,385	13,871,638	189,253	1.4%	
	Supplies/Services	28,502,350	29,678,579	1,176,229	4.1%	
	Shared Services	18,255,579	18,747,182	491,603	2.7%	
	Travel	2,681,030	2,912,630	231,600	8.6%	
	Maintenance & Alterations	7,553,470	7,767,832	214,362	2.8%	
	Depreciation	17,564,886	17,787,453	222,567	1.3%	
	Other Expense	29,204,405	29,001,650	(202,755)	-0.7%	
	Total E&G and AUX Expense	274,085,995	283,137,821	9,051,826	3.3%	
	Operating Increase (Decrease)	(6,200,374)	(5,571,512)	628,862	-10.1%	
Modified Cas	sh Flow:					
	Add back Depreciation	17,564,886	17,787,453	222,567	1.3%	
	Less Capital Expenditures	(6,068,260)	(7,164,811)	(1,096,551)	18.1%	
	Less Capital Reserve Funding	(1,354,055)	(1,368,313)	(14,258)	1.1%	
	Less Debt Service	(3,942,197)	(3,682,817)	259,380	-6.6%	
	Net Change:	\$0	\$0	\$0		



		FY18 Current	FY19 Proposed	\$ Increase	% Increase
Graduate Student Activity Fee*	1 or More Credit Hours	\$80	\$90	10	12.5%
Undergraduate Student Activity Fee*	6 or More Credit Hours	\$106	\$106	0	-
Communication Fee*	6 or More Credit Hours	\$30	\$30	0	-
Recreation Center Fee	0 to 5 Credit Hours 6 or More Credit Hours	\$162 \$270	\$170 \$284	8 14	4.9% 5.2%
Unified Fee	0 to 5 Credit Hours 6 to 11 Credit Hours 12 to 15 Credit Hours 16 or More Credit Hours	\$256 \$782 \$1,916 \$1,966	\$262 \$800 \$1,960 \$2,012	6 18 44 46	2.3% 2.3% 2.3% 2.3%

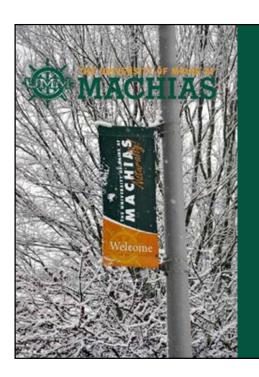






uxiliary Rese	erves	& 1	FY19 Buc	lget Forms/Infor
	FY17 Year-End Balance	FY18 and Beyond Commitments	Commitme nt Amount	FY18 Projected Balance
Reserve for Residence Operating	\$6,294,107	WiFi upgrades, bathroom renovations, parcel room upgrades	(\$2,000,000)	\$4,294.107
Reserve for Dining Services	4,951,369	Wells Commons generator	(550,000)	4,401,369
Reserve for Bookstore	599,946	Equipment replacement pool		599,946
Reserve University Press	88,258	Equipment replacement pool		88,258
Reserve for Motor Pool	18,708	Vehicle replacement pool		18,708
Reserve for Aircraft	(805)			(805)
Reserve Forestry Motor Pool	20,520	Vehicle replacement pool		20,520
Reserve for Memorial Union	121,199	Lounge/Room Furniture upgrades		121,199
Reserve for Recreation Center	1,484,076	Equipment replacement		1,484,076
Sub-total Auxiliary Reserves:	\$13,577,378			\$11,027,378
AUX Capital Planning Reserves	4,927,593	Additional projects	(500,000)	4,427,593
Total Auxiliary Reserves:	\$18,504,971		(\$3,050,000)	\$15,454,971





FY2019 Preliminary Budget Review

Finance, Facilities, & Technology
Committee of BOT

Susan J. Hunter

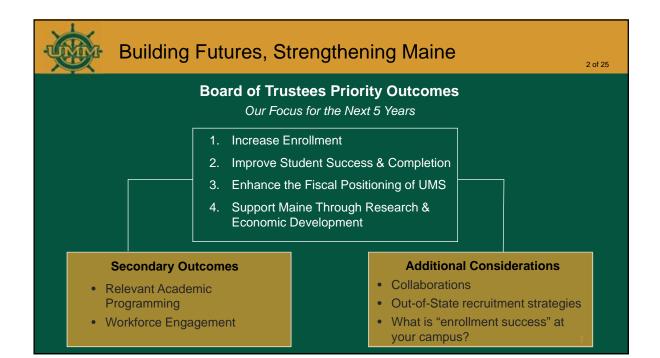
President

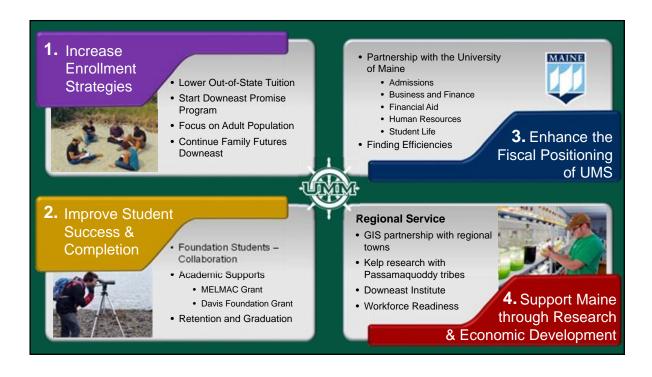
Kay Kimball

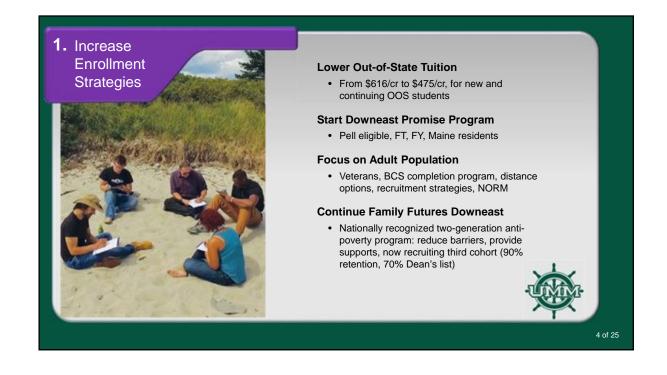
Vice President for Academic Affairs & Head of Campus Claire Strickland

Chief Business Officer

March 23, 2018











Foundation Students - Collaboration

Accept and support UMaine Foundations students

Academic Supports

- MELMAC Grant (\$25,000 for peer tutoring and communications efforts)
- Davis Foundation Grant (\$200,000 to expand Bridge Program and Supplemental Instruction into non-STEM areas)

Retention and Graduation

- EAB work group
- Athletics tutoring and group study initiatives
- · Math and composition curriculum revisions



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Partnership with the University of Maine

- Admissions
- Business and Finance
- Financial Aid
- Human Resources
- Student Life

Finding Efficiencies through Collaborations

- Transfer MOUs and MOCs with WCCC and EMCC
- Program agreements with UMA, UMPI, and UMFK
- UMS collaborative graduate programs (in development)



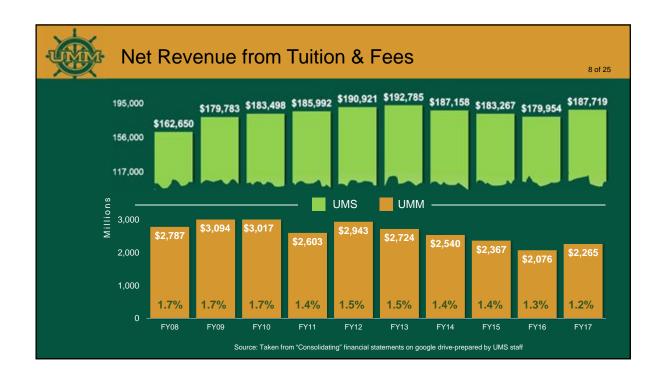


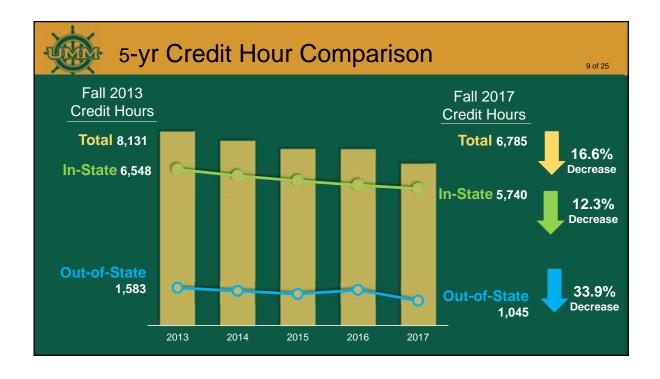
3. Enhance the Fiscal Positioning of UMS

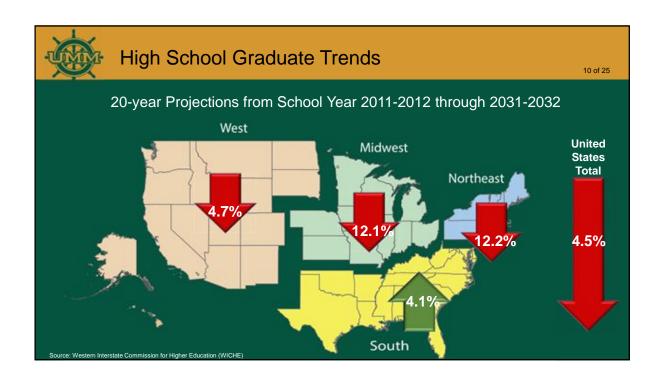


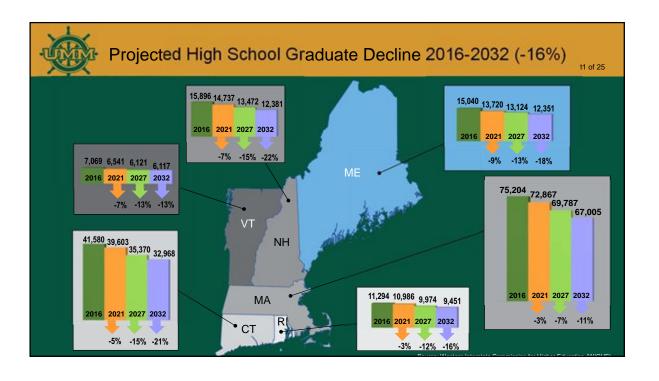
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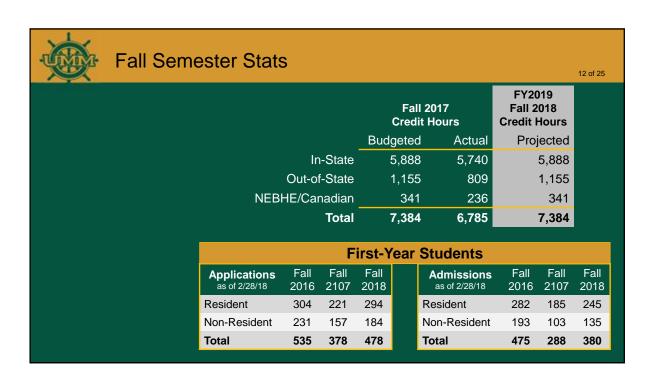
Regional Service GIS partnerships with regional towns • Mapping projects for shore land zoning, digitizing tax parcels, public land development, and land trusts Kelp research with Passamaquoddy tribes • MelF funded research for kelp farming and processing Downeast Institute • Mariculture research and education Workforce Readiness • Axiom Education and Training Center • Machias Career Center

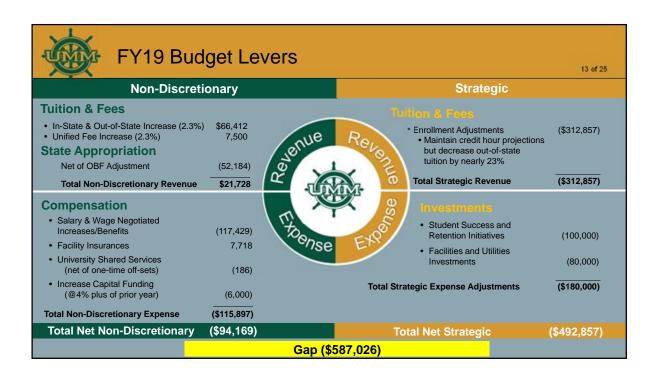


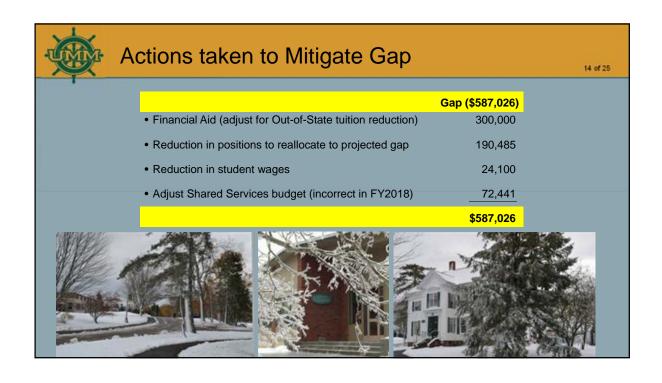




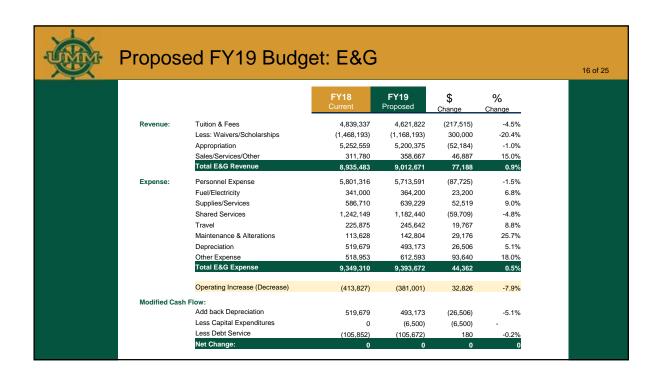








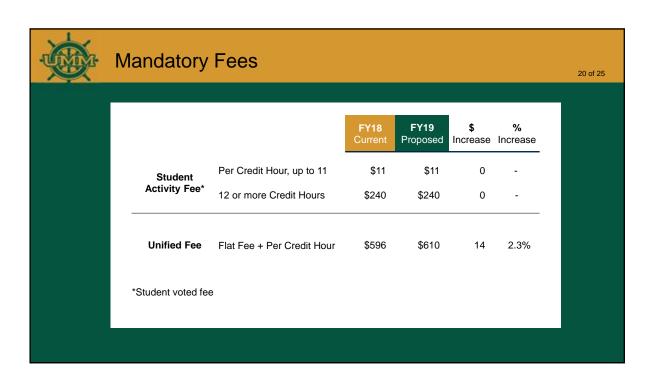
Budget Forms/Information

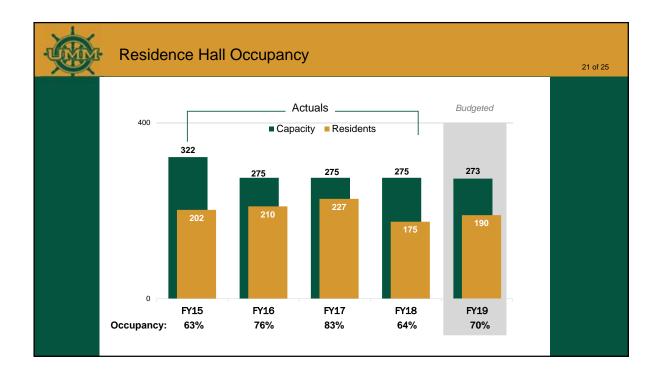


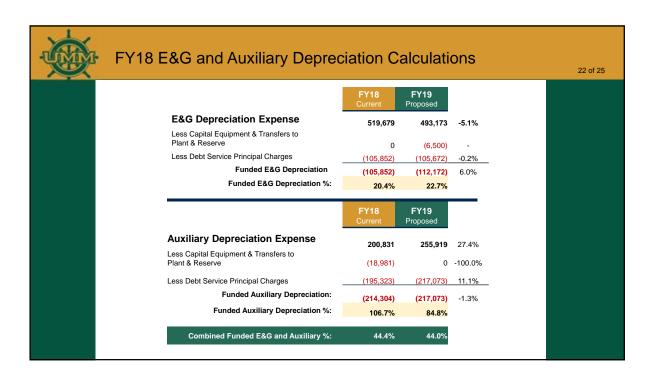
	ed FY19 Budg	CI. AUXI	ııaı y		
		FY18 Current	FY19 Proposed	\$ Change	% Change
Revenue:	Dining & Residence	1,871,238	1,718,766	(152,472)	-8.1%
	Less: Waivers/Scholarships	(102,000)	(62,440)	39,560	-38.8%
	Sales/Services/Other	80,219	47,500	(32,719)	-40.8%
	Total Auxiliary Revenue	1,849,457	1,703,826	(145,631)	-7.9%
Expense:	Personnel Expense	263,942	240,635	(23,307)	-8.8%
	Fuel/Electricity	227,000	203,656	(23,344)	-10.3%
	Supplies/Services	818,942	770,335	(48,607)	-5.9%
	Travel	2,100	700	(1,400)	-66.7%
	Maintenance & Alterations	124,500	98,475	(26,025)	-20.9%
	Depreciation	200,831	255,919	55,088	27.4%
	Other Expense Total Auxiliary Expense	198,669 1,835,984	172,952 1,742,672	(25,717) (93,312)	-12.9% -5.1%
	Operating Increase (Decrease)	13,473	(38,846)	(52,319)	-388.3%
Modified Cas	sh Flow:				
	Add back Depreciation	200,831	255,919	55,088	27.4%
	Less Capital Expenditures	(18,981)	0	18,981	-100.0%
	Less Capital Reserve Funding	(10,001)	0	0	-
	Less Debt Service	(195,323)	(217,073)	(21,750)	11.1%
	Net Change:	\$ 0	\$ 0	\$ 0	11.170

Comprei	nensive FY19 Bud	ger. E&G	and Au	xillary	
		FY18 Current	FY19 Proposed	\$ Change	% Change
Revenue:	Tuition & Fees	\$4,839,337	\$4,621,822	(217,515)	-4.5%
	Dining & Residence	\$1,871,238	\$1,718,766	(152,472)	-8.1%
	Less: Waivers/Scholarships	(1,570,193)	(1,230,633)	339,560	-21.6%
	Appropriation	5,252,559	5,200,375	(52,184)	-1.0%
	Sales/Services/Other	391,999	406,167	14,168	3.6%
	Total E&G and AUX Revenue	10,784,940	10,716,497	(68,443)	-0.6%
Expense:	Personnel Expense	6.065.258	5,954,226	(111,032)	-1.8%
•	Fuel/Electricity	568,000	567,856	(144)	0.0%
	Supplies/Services	1,405,652	1,409,564	3,912	0.3%
	Shared Services	1,242,149	1,182,440	(59,709)	-4.8%
	Travel	227,975	246,342	18,367	8.1%
	Maintenance & Alterations	238,128	241,279	3,151	1.3%
	Depreciation	720,510	749,092	28,582	4.0%
	Other Expense	717,622	785,545	67,923	9.5%
	Total E&G and AUX Expense	11,185,294	11,136,344	(48,950)	-0.4%
	Operating Increase (Decrease)	(400,354)	(419,847)	(19,493)	4.9%
Modified Cas	sh Flow:				
	Add back Depreciation	720,510	749,092	28,582	4.0%
	Less Capital Expenditures	(18,981)	(6,500)	12,481	-65.8%
	Less Capital Reserve Funding	0	0	0	-
	Less Debt Service	(301,175)	(322,745)	(21,570)	7.2%

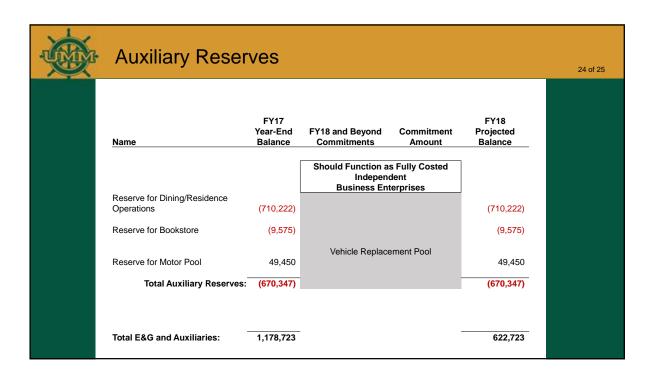
Tuition and Room & B	oard	Rate	S	
Tuition – per Credit Hour	FY18 Current	FY19 Proposed	\$ Increase	% Increase
In-State	\$228	\$233	\$5	2.2%
Out of-State	\$616	\$475	(141)	22.9%
NEBHE	\$365	\$373	\$8	2.2%
Canadian	\$372	\$373	\$1	0.3%
Room & Board Rates*	FY18 Current	FY19 Proposed	\$ Increase	% Increase
Room	\$4,326	\$4,460	\$134	3.1%
Board	4,160	4,335	175	4.2%
Total	\$8,486	\$8,795	\$309	3.6%
*Board rates shown are based on the meal pare based on double occupancy. Several o				

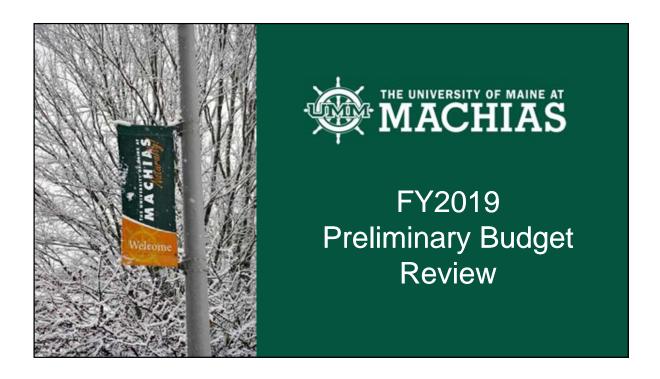






	<u> </u>			
Name	FY17 Year-End Balance	FY18 and Beyond Commitments	Commitment Amount	FY18 Projected Balance
Reserve E&G	750,768	May be used to mitigate issues.	e any year-end	750,768
Reserve E&G Maintenance	191,645			191,645
Reserve Departmental Equipment	112,972			112,972
Reserve for Canoe Race	3,814			3,814
Sub-total E&G Reserves:	1,059,199			1,059,199
E&G Capital Planning Reserve	789,870	Security Access System	(556,000)	233,870
Total E&G Reserves:	1,849,069		(556,000)	1,293,069









FY2019

PROPOSED OPERATING
BUDGET

First Reading

March 23, 2018

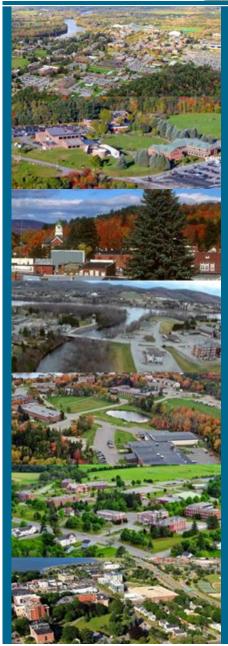


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6	Enrollment
7	Residence Hall Occupancy
8	FY19 Recommended In-State Tuition Rates
9	In-State Undergraduate Average Costs
10	Funding Depreciation
11	Aging Infrastructure
12	MEIF
13	Compensation & Benefits
14	FY19 Budget Position Changes
15-17	FY19 Proposed Budget
18	Appendix



FY19 Budget Overview



Budget focus on Board of Trustees priority & secondary outcomes

- Enrollment Increase
 - Early College projected credit hour increase of 1.5%
 - UMPI estimates 4,200 credit hours in the new CBE program
 - UM's budget reflects a 0.3% enrollment increase with continued growth in out of state enrollments
- In-state, undergraduate tuition & Unified Fee increase at CPI at most campuses 2.3%
- Utilization of reserve funds
 - 2 campuses are using campus reserves to balance in FY19
 - University Services is utilizing reserves to reduce cost allocation to campuses
- FY19 appropriation is budget flat per State's FY2018-2019 biennial budget.



FY19 Budget Overview

	E&G	Auxiliary	Total	Campus Reserves	Administrative Savings	Budget Stabilization	Total
UMaine	\$ 0	\$0	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
UMA	(2,939,084)	(86,929)	(3,026,013)	3,026,013	-	-	-
UMF	-	-	-	-	-	-	<u>-</u> _
UMFK	212,476	(205,843)	6,633	-	-	-	6,633
UMM	-	-	-	-	-	-	
UMPI	(273,066)	273,066	1	-	-	-	-
USM (Excl. Law)	-	-	-	-	-	-	-
Maine Law	(1,193,446)	-	(1,193,446)	693,446*	-	-	(500,000)
Governance	-	-	1	-	-	-	0
Univ. Svs	(525,433)	-	(525,433)	525,433	-	-	0
**Total	\$(4,718,553)	\$ (19,706)	\$(4,738,259)	\$ 4,244,892	\$ 0	\$ 0	\$ (493,367)

^{*}Maine Law reserves have been exhausted – reflects USM reserve transfer

^{**}Does not include \$3.3 million in administrative savings set aside for strategic investment



Budget Stabilization Fund

- The Budget Stabilization Fund was created to enable the UMS to smooth the financial impact of adverse markets, economic conditions, and address other financial challenges.
- The Budget Stabilization Fund was established in 2010 and has been built from net investment income that exceeded budget pursuant to the Board of Trustees investment policy.
- The treasurer will only authorize all or a portion of the transfer needed to offset a net unrestricted operating loss for each institution at the close of FY18 and FY19.

Balance 7/1/17

\$ 11,452,838

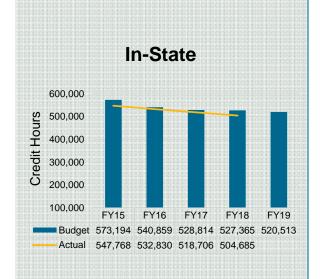
	Projected					
Utilization	FY18	FY19				
Law School	(275,320)					
Investment gain/loss	TBD	-				
Subtotal	\$ (275,320)	\$ 0				

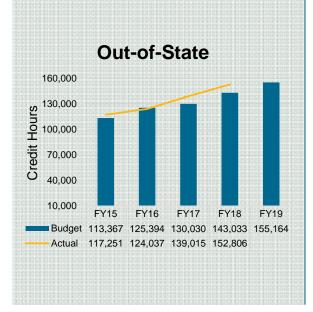
Projected Balance

\$ 11,177,518

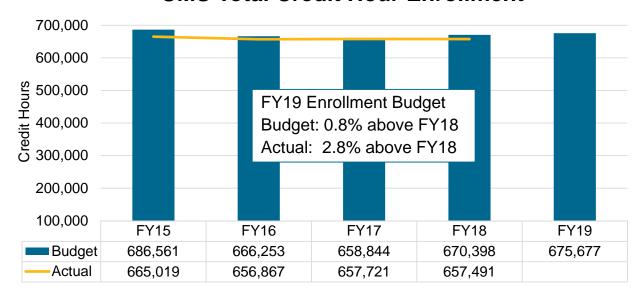


Enrollment





UMS Total Credit Hour Enrollment



Early College	Budget	16,477	18,098
(included above)	Actual	17,836	
CBE	Budget	-	4,176
(included above)	Actual	TBD	

Major factors impacting enrollment:

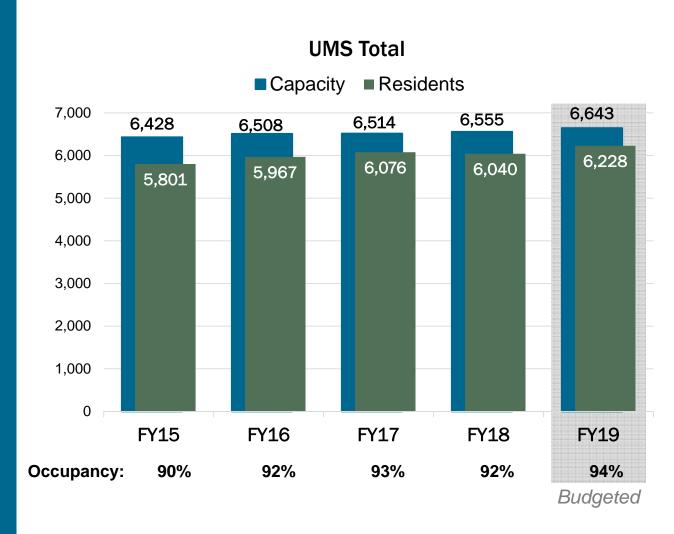
- FY19 credit hours are up 2.8% over FY18 actual credit hours.
- FY19 out-of-state budgeted represent 23% of the total credit hours.

6



Residence Hall Occupancy

- UMS FY19
 Occupancy Rate is
 94% and ranges from
 104% at USM to 70%
 at UMM.
- Residence Hall occupancy has increased slightly at 5 of the 6 campuses with residential operations.





FY19 Recommended In-State Tuition Rates

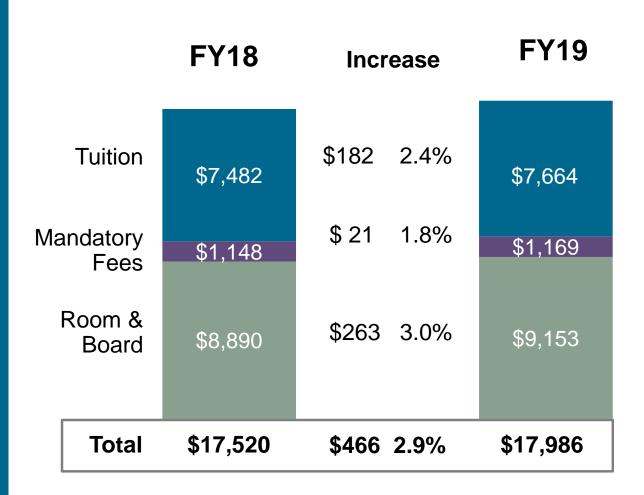
- In-state, undergraduate tuition increase based on CPI (2.3%).
- Additional tuition increases at USM due to partial implementation of the new Unified Budget Pricing Structure.

		EV40	FY19	FY 19 Proposed Increases		
		FY18 Rate/CH	Proposed Rate/CH	\$	%	
	UMaine	\$286	\$293	\$ 7	2.4%	
te	UMA	\$228	\$233	\$ 5	2.2%	
Undergraduate	UMF	\$268	\$274	\$6	2.2%	
gra	UMFK	\$228	\$233	\$ 5	2.2%	
der	UMM	\$228	\$233	\$ 5	2.2%	
j	UMPI	\$228	\$233	\$ 5	2.2%	
	USM	\$262	\$271	\$ 9	3.4%	
ate	UMaine	\$429	\$439	\$ 10	2.3%	
Graduate	UMF	\$389	\$398	\$ 9	2.3%	
ي ي	USM	\$393	\$407	\$14	3.6%	
Law	Law	\$743	\$743	\$0	0%	



In-State Undergraduate Average Costs

- Unified Fee increasing at 5 campuses; no increase at UMFK & UMPI.
- Room rates increasing at 4 campuses; Board rate increasing at 5 campuses.
- Average annual increase is less than \$500 for in-state, undergraduate students residing on campus.

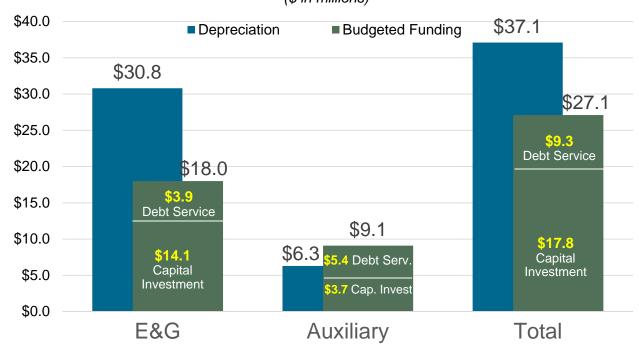




Funding Depreciation

- Depreciation expense increased by \$1.0M from \$36.1M in FY18 to \$37.1M in FY19.
- E&G and Auxiliary budgeted capital investment = \$17.8M; an increase of \$1.7M (10%).
- Funding through Debt Service has decreased by \$1.3M; Capital Investments increased by \$1.7M over FY18
- 73% of the total depreciation expense is funded in the FY19 budget – down 1% from the FY18 budget.

Funding Depreciation by Fund (\$ in millions)

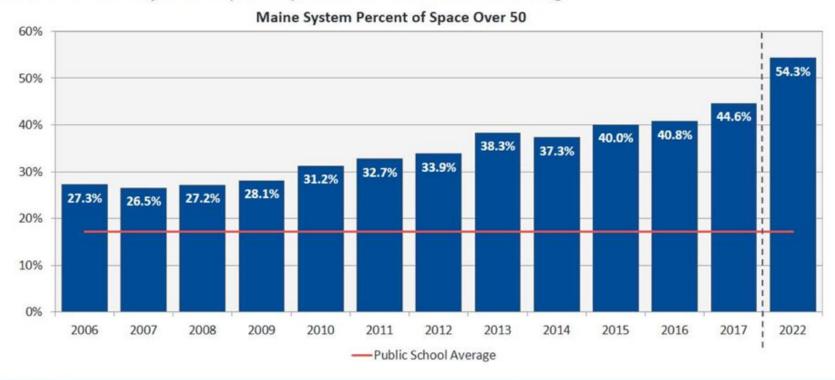




Aging Infrastructure

By 2022 54% of Space Will be Over 50 Years Old

Plan now for major life cycle replacements in these buildings



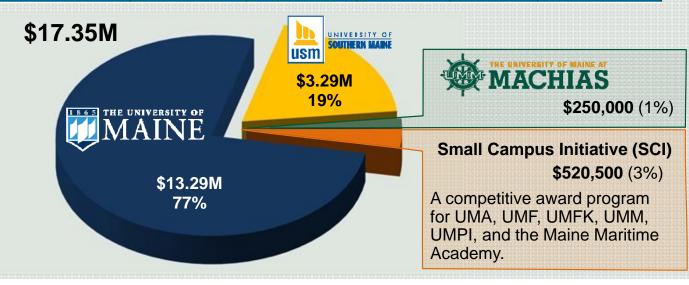


*FY22 is calculated as campus is today, with no changes to the space profile



MEIF

	UMaine	USM	UMM	SCI	Total
Biotechnology	1,208,714	250,000			1,458,714
Aquaculture & Marine	2,959,909	453,043	250,000		3,662,952
Composite Materials	1,844,246	100,000			1,944,246
Environmental	1,338,169	294,817			1,632,986
Forestry & Agriculture	1,781,062	833,700			2,614,762
Information Technology	1,856,946	672,512			2,529,458
Precision Manufacturing	1,383,284	100,000			1,483,284
Cross Sector	916,864	586,234			1,503,098
Small Campus Initiative				520,500	520,500
Total	13,289,194	3,290,306	250,000	520,500	17,350,000

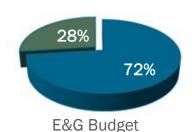


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Compensation & Benefits

Compensation & Benefits



Compensation & Benefits continues to be the single largest cost driver representing 72% of the E&G budget or 66% of the overall unrestricted operating budget.

The FY19 internal benefit is increasing to 53.4% - up from 53% in FY18.

Employee Benefit Reserve



The Employee Benefit Reserve had \$9.9 million at the end of FY17. It is recommended that reserve levels for selfinsured health benefit programs equal 3 to 6 months of benefit costs. For the UMS, this would be between \$17 - \$34 million.



FY19 Budget Position Changes

	Faculty		Sala	ried	Ноц	Total	
	Increases/ New Positions	Reductions/ Eliminations	Increases/ New Positions	Reductions/ Eliminations	Increases/ New Positions	Reductions/ Eliminations	
UMaine	5.0	-	5.0	-	4.8	-	14.8
UMA	-	-	-	-	-	-	-
UMF	1.5	(2.0)	1.0	(3.0)	1.4	(0.5)	(1.6)
UMFK	2.0	(1.0)	7.0	(1.5)	-	-	6.5
UMM	-	(1.0)	-	-	-	(0.5)	(1.5)
UMPI	-	_	-	-	-	-	-
USM	3.0	_	1.5	-	-	-	4.5
Gov.	-	-	2.5	(2.0)	-	-	0.5
Univ Svs	-	-	1.0	(2.0)	2.0	-	1.0
Total	11.5	(4.0)	18.0	(8.5)	8.2	(1.0)	24.2



FY19 Proposed Budget: E&G

		FY18 Base	P	FY19 roposed	\$ Change	% Change
Revenue:	Tuition & Fee Revenue	\$ 297,511,943	\$	314,108,681	\$ 16,596,738	5.6%
	Tuition Waivers/Scholarships	(76,997,718)		(84,363,644)	(7,365,926)	9.6%
	State Appropriation	188,920,534		188,920,534	-	0.0%
	Sales/Services/Other	39,425,367		40,406,456	981,089	2.5%
	Total Revenue	448,860,126		459,072,027	10,211,901	2.3%
Expense:	Personnel Expense	334,727,511		342,144,227	7,416,716	2.2%
	Fuel & Electricity	15,361,545		15,497,893	136,348	0.9%
	Supplies & Services	30,117,279		31,072,802	955,523	3.2%
	Travel	6,012,720		6,268,354	255,634	4.3%
	Memberships, Contributions & Sponsorships	1,591,501		1,572,009	(19,492)	-1.2%
	Maintenance & Alterations	10,856,132		11,747,248	891,116	8.2%
	Interest Expense	1,929,130		1,725,624	(203,506)	-10.5%
	Depreciation	30,728,899		30,787,221	58,322	0.2%
	Other Expenses & Transfers	32,418,251		32,418,670	419	0.0%
	Total Operating Expenses & Transfers	463,742,968		473,234,048	9,491,080	2.0%
	Operating Increase (Decrease)	\$ (14,882,842)	\$	(14,162,022)	\$ 720,820	-4.8%
Modified Cash Flow:	Add back Depreciation	30,728,899		30,787,221	58,322	0.2%
11011.	Less Capital Expenditures	(8,522,691)		(8,818,415)	(295,724)	3.5%
	Less Capital Reserve Funding	(3,917,547)		(5,298,183)	(1,380,636)	35.2%
	Less Debt Service Principal	<u>(5,405,171)</u>		(3,925,414)	<u>1,479,757</u>	-27.4%
	Net Change Before Other Adj & Transfers	(1,999,352)		(1,416,813)	582,539	
	Transfer from/(to) Admin Savings Rsrv	(3,301,740)		(3,301,740)	-	
	Transfer from/(to) Budget Stabilization	<u>275,320</u>		-	(275,320)	
	Net Change Subtotal	(5,025,772)		(4,718,553)	307,219	
	Other Strategic Transfers from/(to) Reserves	5,265,875		4,157,963	(1,107,912)	15
	Net Change in Cash & Reserve Transfers	\$ 240,103	\$	(560,590)	\$ (800,693)	10



FY19 Proposed Budget: Auxiliary

		FY18 Base	Р	FY19 roposed	\$ Change	% Change
Revenue:	Tuition & Fee Revenue	\$ 1,240,000	\$	1,227,714	\$ (12,286)	-1.0%
	Dining & Residence Revenue	64,255,855		64,722,671	466,816	0.7%
	Tuition Waivers/Scholarships	(2,130,802)		(2,252,044)	(121,242)	5.7%
	Sales/Services/Other	 16,678,940		17,267,807	 588,867	3.5%
	Total Revenue	80,043,993		80,966,148	922,155	1.2%
Expense:	Personnel Expense	22,098,429		22,431,259	332,830	1.5%
	Fuel & Electricity	5,997,437		5,078,537	(918,900)	-15.3%
	Supplies & Services	24,820,399		24,728,302	(92,097)	-0.4%
	Travel	129,418		128,380	(1,038)	-0.8%
	Memberships, Contributions & Sponsorships	27,695		20,772	(6,923)	-25.0%
	Maintenance & Alterations	4,200,126		3,902,565	(297,561)	-7.1%
	Interest Expense	3,941,796		3,696,059	(245,737)	-6.2%
	Depreciation	5,400,401		6,255,906	855,505	15.8%
	Other Expenses & Transfers	 9,853,651		11,954,753	 2,101,102	21.3%
	Total Operating Expenses & Transfers	76,469,352		78,196,533	1,727,181	2.3%
	Operating Increase (Decrease)	\$ 3,574,641	\$	2,769,615	\$ (805,026)	-22.5%
Modified Cash	Add back Depreciation	5,400,401		6,255,906	855,505	15.8%
Flow:	Less Capital Expenditures	(2,106,730)		(2,168,447)	(61,717)	2.9%
	Less Capital Reserve Funding	(1,496,524)		(1,505,703)	(9,179)	0.6%
	Less Debt Service Principal	(5,182,163)		(5,371,077)	<u>(188,914)</u>	3.6%
	Net Change Before Other Adj & Transfers	189,625		(19,706)	(209,331)	
	Other Strategic Transfers from/(to) Reserves	 45,961		86,929	 40,968	
	Net Change in Cash & Reserve Transfers	\$ 235,586	\$	67,223	\$ (168,363)	
	-					



FY19 Proposed Budget: E&G and Auxiliary

		FY18 Base	ı	FY19 Proposed	\$ Change	% Change
Revenue:	Tuition & Fee Revenue	\$ 298,751,943	\$	315,336,395	\$ 16,584,452	5.6%
	Dining & Residence Revenue	64,255,855		64,722,671	466,816	0.7%
	Tuition Waivers/Scholarships	(79,128,520)		(86,615,688)	(7,487,168)	9.5%
	State Appropriation	188,920,534		188,920,534	-	0.0%
	Sales/Services/Auxiliary	56,104,307		57,674,263	1,569,956	2.8%
	Total Revenue	528,904,119		540,038,175	11,134,056	2.1%
Expense:	Personnel Expense	356,825,940		364,575,486	7,749,546	2.2%
	Fuel & Electricity	21,358,982		20,576,430	(782,552)	-3.7%
	Supplies & Services	54,937,678		55,801,104	863,426	1.6%
	Travel	6,142,138		6,396,734	254,596	4.1%
	Memberships, Contributions & Sponsorships	1,619,196		1,592,781	(26,415)	-1.6%
	Maintenance & Alterations	15,056,258		15,649,813	593,555	3.9%
	Interest Expense	5,870,926		5,421,683	(449,243)	-7.7%
	Depreciation	36,129,300		37,043,127	913,827	2.5%
	Other Expenses & Transfers:	42,271,902		44,373,423	2,101,521	5.0%
	Total Operating Expenses & Transfers	540,212,320		551,430,581	11,218,261	2.1%
	Operating Increase (Decrease)	\$ (11,308,201)	\$	(11,392,407)	\$ (84,206)	0.7%
Modified Cash	Add back Depreciation	36,129,300		37,043,127	913,827	2.5%
Flow:	Less Capital Expenditures	(10,629,421)		(10,986,862)	(357,441)	3.4%
	Less Capital Reserve Funding	(5,414,071)		(6,803,886)	(1,389,815)	25.7%
	Less Debt Service Principal	(10,587,334)		<u>(9,296,491)</u>	1,290,843	-12.2%
	Net Change Before Other Adj & Transfers	(1,809,727)		(1,436,519)	373,208	
	Transfer from/(to) Admin Savings Rsrv	(3,301,740)		(3,301,740)	-	
	Transfer from/(to) Budget Stabilization	<u>275,320</u>			(275,320)	
	Net Change Subtotal	(4,836,147)		(4,738,259)	97,888	
	Other Strategic Transfers from/(to) Reserves	5,311,836		4,244,892	(1,066,944)	
	Net Change in Cash & Reserve Transfers	\$ 475,689	\$	(493,367)	\$ (969,056)	17



Appendix

- Detailed Information by Campus for:
 - FY19 Operating Budgets
 - FY19 Enrollment & Residence Hall Occupancy
 - FY19 Student Cost Report

TOTAL
FY19 PROPOSED BUDGET
Unrestricted E&G

	FY18 BASE	FY19 BASE		CHANGE	
Revenues					
Tuition & Fee Revenue	\$ 297,511,943	\$ 314,108,681	\$ 1	.6,596,738	5.6%
Dining & Residence Revenue	-	-		_	-%
Tuition Waivers/Scholarships	(76,997,718)	(84,363,644)	((7,365,926)	9.6%
Net Student Charges Revenue	220,514,225	229,745,037		9,230,812	4.2%
State Appropriation	188,920,534	188,920,534		-	0.0%
Indirect Cost Recovery	12,110,006	12,487,162		377,156	3.1%
Investment Income/Gifts	4,852,207	5,470,158		617,951	12.7%
Sales/Services/Auxiliary	22,463,154	22,449,136		(14,018)	-0.1%
Total Revenue	448,860,126	 459,072,027	1	0,211,901	2.3%
Expenses					
Personnel	334,727,511	342,144,227		7,416,716	2.2%
Fuel & Electricity	15,361,545	15,497,893		136,348	0.9%
Supplies & Services	30,319,468	31,310,124		990,656	3.3%
Shared Services	(202,189)	(237,322)		(35,133)	17.4%
Travel	6,012,720	6,268,354		255,634	4.3%
Memberships, Contributions & Sponsorships	1,591,501	1,572,009		(19,492)	-1.2%
Maintenance & Alterations	10,856,132	11,747,248		891,116	8.2%
Interest	1,929,130	1,725,624		(203,506)	-10.5%
Depreciation	30,728,899	30,787,221		58,322	0.2%
Other Expenses & Transfers	 32,418,251	32,418,670		419	0.0%
Total Operating Expenses & Transfers	 463,742,968	473,234,048		9,491,080	2.0%
Operating Increase (Decrease)	\$ (14,882,842)	\$ (14,162,022)	\$	720,820	-4.8%
Modified Cash Flow					
Operating Increase (Decrease)	\$ (14,882,842)	\$ (14,162,022)	\$	720,820	-4.8%
Plus Depreciation	30,728,899	30,787,221		58,322	0.2%
Less Capital Expenditures	(8,522,691)	(8,818,415)		(295,724)	3.5%
Less Capital Reserve Funding	(3,917,547)	(5,298,183)	((1,380,636)	35.2%
Less Debt Service Principal	(5,405,171)	(3,925,414)		1,479,757	-27.4%
Net Change Before Other Adjustments & Transfers	 (1,999,352)	(1,416,813)		582,539	
Transfer from/(to) Administrative Savings Rsrv	(3,301,740)	(3,301,740)		-	
Transfer from/(to) Budget Stabilization	275,320	-		(275,320)	
Net Change Subtotal	 (5,025,772)	(4,718,553)		307,219	
Other Strategic Transfers from/(to) Reserves	5,265,875	4,157,963	((1,107,912)	
Net Change in Cash & Reserve Transfers	\$ 240,103	\$ (560,590)	\$	(800,693)	

TOTAL
FY19 PROPOSED BUDGET
Unrestricted Auxiliary

	FY18 BASE	FY19 BASE	CHANGI	E
<u>Revenues</u>				
Tuition & Fee Revenue	\$ 1,240,000	\$ 1,227,714	\$ (12,286)	-1.0%
Dining & Residence Revenue	64,255,855	64,722,671	466,816	0.7%
Tuition Waivers/Scholarships	(2,130,802)	(2,252,044)	(121,242)	5.7%
Net Student Charges Revenue	 63,365,053	63,698,341	333,288	0.5%
State Appropriation	-	-	-	-%
Indirect Cost Recovery	-	-	-	-%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	16,678,940	17,267,807	588,867	3.5%
Total Revenue	80,043,993	80,966,148	922,155	1.2%
Expenses				
Personnel	22,098,429	22,431,259	332,830	1.5%
Fuel & Electricity	5,997,437	5,078,537	(918,900)	-15.3%
Supplies & Services	24,820,399	24,728,302	(92,097)	-0.4%
Shared Services	-	-	-	-%
Travel	129,418	128,380	(1,038)	-0.8%
Memberships, Contributions & Sponsorships	27,695	20,772	(6,923)	-25.0%
Maintenance & Alterations	4,200,126	3,902,565	(297,561)	-7.1%
Interest	3,941,796	3,696,059	(245,737)	-6.2%
Depreciation	5,400,401	6,255,906	855,505	15.8%
Other Expenses & Transfers	 9,853,651	11,954,753	2,101,102	21.3%
Total Operating Expenses & Transfers	 76,469,352	78,196,533	1,727,181	2.3%
Operating Increase (Decrease)	\$ 3,574,641	\$ 2,769,615	\$ (805,026)	-22.5%
Modified Cash Flow				
Operating Increase (Decrease)	\$ 3,574,641	\$ 2,769,615	\$ (805,026)	-22.5%
Plus Depreciation	5,400,401	6,255,906	855,505	15.8%
Less Capital Expenditures	(2,106,730)	(2,168,447)	(61,717)	2.9%
Less Capital Reserve Funding	(1,496,524)	(1,505,703)	(9,179)	0.6%
Less Debt Service Principal	(5,182,163)	(5,371,077)	(188,914)	3.6%
Net Change Before Other Adjustments & Transfers	 189,625	(19,706)	(209,331)	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	
Net Change Subtotal	189,625	(19,706)	(209,331)	
Other Strategic Transfers from/(to) Reserves	45,961	86,929	40,968	
Net Change in Cash & Reserve Transfers	\$ 235,586	\$ 67,223	\$ (168,363)	

TOTAL
FY19 PROPOSED BUDGET
Unrestricted E&G and Auxiliary

	FY18 BASE	FY19 BASE	CHANGE	
Revenues				
Tuition & Fee Revenue	\$ 298,751,943	\$ 315,336,395	\$ 16,584,452	5.6%
Dining & Residence Revenue	64,255,855	64,722,671	466,816	0.7%
Tuition Waivers/Scholarships	(79,128,520)	(86,615,688)	(7,487,168)	9.5%
Net Student Charges Revenue	283,879,278	293,443,378	9,564,100	3.4%
State Appropriation	188,920,534	188,920,534	-	0.0%
Indirect Cost Recovery	12,110,006	12,487,162	377,156	3.1%
Investment Income/Gifts	4,852,207	5,470,158	617,951	12.7%
Sales/Services/Auxiliary	39,142,094	39,716,943	574,849	1.5%
Total Revenue	528,904,119	540,038,175	11,134,056	2.1%
Expenses				
Personnel	356,825,940	364,575,486	7,749,546	2.2%
Fuel & Electricity	21,358,982	20,576,430	(782,552)	-3.7%
Supplies & Services	55,139,867	56,038,426	898,559	1.6%
Shared Services	(202,189)	(237,322)	(35,133)	17.4%
Travel	6,142,138	6,396,734	254,596	4.1%
Memberships, Contributions & Sponsorships	1,619,196	1,592,781	(26,415)	-1.6%
Maintenance & Alterations	15,056,258	15,649,813	593,555	3.9%
Interest	5,870,926	5,421,683	(449,243)	-7.7%
Depreciation	36,129,300	37,043,127	913,827	2.5%
Other Expenses & Transfers	42,271,902	44,373,423	2,101,521	5.0%
Total Operating Expenses & Transfers	540,212,320	551,430,581	11,218,261	2.1%
Operating Increase (Decrease)	\$ (11,308,201)	\$ (11,392,407)	\$ (84,206)	0.7%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (11,308,201)	\$ (11,392,407)	\$ (84,206)	0.7%
Plus Depreciation	36,129,300	37,043,127	913,827	2.5%
Less Capital Expenditures	(10,629,421)	(10,986,862)	(357,441)	3.4%
Less Capital Reserve Funding	(5,414,071)	(6,803,886)	(1,389,815)	25.7%
Less Debt Service Principal	(10,587,334)	(9,296,491)	1,290,843	-12.2%
Net Change Before Other Adjustments & Transfers	(1,809,727)	(1,436,519)	373,208	
Transfer from/(to) Administrative Savings Rsrv	(3,301,740)	(3,301,740)	-	
Transfer from/(to) Budget Stabilization	 275,320	-	 (275,320)	
Net Change Subtotal	(4,836,147)	(4,738,259)	97,888	
Other Strategic Transfers from/(to) Reserves	5,311,836	4,244,892	(1,066,944)	
Net Change in Cash & Reserve Transfers	\$ 475,689	\$ (493,367)	\$ (969,056)	

Governance FY19 PROPOSED BUDGET Unrestricted E&G

	FY18 BASE		FY19 BASE	CHANG	E
Revenues					
Tuition & Fee Revenue	\$ -	\$	-	\$ -	-%
Dining & Residence Revenue	-		-	-	-%
Tuition Waivers/Scholarships	-		-	-	-%
Net Student Charges Revenue	-		-	-	-%
State Appropriation	4,288,136		4,585,436	297,300	6.9%
Indirect Cost Recovery	-		-	-	-%
Investment Income/Gifts	-		-	-	-%
Sales/Services/Auxiliary	-		-	-	-%
Total Revenue	4,288,136		4,585,436	297,300	6.9%
Expenses					
Personnel	4,253,393		4,099,188	(154,205)	-3.6%
Fuel & Electricity	3,200		3,200	-	0.0%
Supplies & Services	81,710		79,725	(1,985)	-2.4%
Shared Services	594,738		661,995	67,257	11.3%
Travel	126,250		128,049	1,799	1.4%
Memberships, Contributions & Sponsorships	22,025		22,255	230	1.0%
Maintenance & Alterations	2,000		2,000	-	0.0%
Interest	-		-	-	-%
Depreciation	-		-	-	-%
Other Expenses & Transfers	(99,766)		(410,976)	(311,210)	311.9%
Total Operating Expenses & Transfers	4,983,550		4,585,436	(398,114)	-8.0%
Operating Increase (Decrease)	\$ (695,414)	\$	-	\$ 695,414	-100.0%
Modified Cash Flow					
Operating Increase (Decrease)	\$ (695,414)	\$	-	\$ 695,414	-100.0%
Add Back Depreciation	-		-	-	-%
Less Capital Expenditures	-		-	-	-%
Less Capital Reserve Funding	-		-	-	-%
Less Debt Service Principal	-		-	-	-%
Net Change Before Other Adjustments & Transfers	 (695,414)		-	 695,414	
Transfer from/(to) Administrative Savings Rsrv	-		-	-	
Transfer from/(to) Budget Stabilization		_			
Net Change Subtotal	(695,414)		-	695,414	
Other Strategic Transfers from/(to) Reserves	757,499		-	(757,499)	
Net Change in Cash & Reserve Transfers	\$ 62,085	\$	-	\$ (62,085)	

University Services FY19 PROPOSED BUDGET Unrestricted E&G

	 FY18 BASE	FY19 BASE	CHANGE	
Revenues				
Tuition & Fee Revenue	\$ -	\$ -	\$ -	-%
Dining & Residence Revenue	-	-	-	-%
Tuition Waivers/Scholarships	-	-	-	-%
Net Student Charges Revenue	-	-	-	-%
State Appropriation	3,801,740	3,801,740	-	0.0%
Indirect Cost Recovery	7,500	7,500	-	0.0%
Investment Income/Gifts	3,859,317	4,430,220	570,903	14.8%
Sales/Services/Auxiliary	808,900	676,904	(131,996)	-16.3%
Total Revenue	8,477,457	8,916,364	438,907	5.2%
Expenses				
Personnel	34,306,374	34,710,180	403,806	1.2%
Fuel & Electricity	10,860	10,910	50	0.5%
Supplies & Services	3,749,787	4,012,099	262,312	7.0%
Shared Services	(44,220,841)	(45,558,917)	(1,338,076)	3.0%
Travel	387,436	399,067	11,631	3.0%
Memberships, Contributions & Sponsorships	450,960	390,301	(60,659)	-13.5%
Maintenance & Alterations	3,368,722	4,109,687	740,965	22.0%
Interest	30,200	35,702	5,502	18.2%
Depreciation	4,856,617	4,835,520	(21,097)	-0.4%
Other Expenses & Transfers	 2,325,687	3,189,625	863,938	37.1%
Total Operating Expenses & Transfers	 5,265,802	6,134,174	868,372	16.5%
Operating Increase (Decrease)	\$ 3,211,655	\$ 2,782,190	\$ (429,465)	-13.4%
Modified Cash Flow				
Operating Increase (Decrease)	\$ 3,211,655	\$ 2,782,190	\$ (429,465)	-13.4%
Add Back Depreciation	4,856,617	4,835,520	(21,097)	-0.4%
Less Capital Expenditures	(1,033,300)	(442,300)	591,000	-57.2%
Less Capital Reserve Funding	(3,067,317)	(4,393,220)	(1,325,903)	43.2%
Less Debt Service Principal	(755,000)	(5,883)	749,117	-99.2%
Net Change Before Other Adjustments & Transfers	 3,212,655	2,776,307	(436,348)	
Transfer from/(to) Administrative Savings Rsrv	(3,301,740)	(3,301,740)	-	
Transfer from/(to) Budget Stabilization	 -	 -	 	
Net Change Subtotal	(89,085)	(525,433)	(436,348)	
Other Strategic Transfers from/(to) Reserves	27,000	525,433	498,433	
Net Change in Cash & Reserve Transfers	\$ (62,085)	\$ -	\$ 62,085	

University of Maine FY19 PROPOSED BUDGET Unrestricted E&G

	FY18 BASE	FY19 BASE	CHANGE	E
Revenues				
Tuition & Fee Revenue	\$ 158,866,957	\$ 172,126,005	\$ 13,259,048	8.3%
Dining & Residence Revenue	-	-	-	-%
Tuition Waivers/Scholarships	(49,180,484)	(54,516,538)	(5,336,054)	10.8%
Net Student Charges Revenue	109,686,473	 117,609,467	7,922,994	7.2%
State Appropriation	83,854,217	83,459,572	(394,645)	-0.5%
Indirect Cost Recovery	8,371,276	8,371,276	-	0.0%
Investment Income/Gifts	912,890	919,938	7,048	0.8%
Sales/Services/Auxiliary	14,761,765	16,025,902	1,264,137	8.6%
Total Revenue	217,586,621	226,386,155	8,799,534	4.0%
<u>Expenses</u>				
Personnel	139,454,485	145,789,516	6,335,031	4.5%
Fuel & Electricity	9,997,111	10,139,804	142,693	1.4%
Supplies & Services	15,100,807	16,474,228	1,373,421	9.1%
Shared Services	18,255,579	18,747,182	491,603	2.7%
Travel	2,576,762	2,810,175	233,413	9.1%
Memberships, Contributions & Sponsorships	419,136	421,099	1,963	0.5%
Maintenance & Alterations	4,500,067	4,542,256	42,189	0.9%
Interest	667,341	587,460	(79,881)	-12.0%
Depreciation	14,177,562	13,788,287	(389,275)	-2.7%
Other Expenses & Transfers	 20,828,728	 20,608,454	 (220,274)	-1.1%
Total Operating Expenses & Transfers	225,977,578	233,908,461	7,930,883	3.5%
Operating Increase (Decrease)	\$ (8,390,957)	\$ (7,522,306)	\$ 868,651	-10.4%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (8,390,957)	\$ (7,522,306)	\$ 868,651	-10.4%
Plus Depreciation	14,177,562	13,788,287	(389,275)	-2.7%
Less Capital Expenditures	(4,380,108)	(5,186,064)	(805,956)	18.4%
Less Capital Reserve Funding	-	-	-	-%
Less Debt Service Principal	(1,406,497)	(1,079,917)	326,580	-23.2%
Net Change Before Other Adjustments & Transfers	-	-	-	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	
Net Change Subtotal	-	-	 -	
Other Strategic Transfers from/(to) Reserves	-	-	-	
Net Change in Cash & Reserve Transfers	\$ _	\$ 	\$ -	

University of Maine FY19 PROPOSED BUDGET Unrestricted Auxiliary

	FY18 BASE	FY19 BASE	CHANGE	
Revenues				
Tuition & Fee Revenue	\$ -	\$ -	\$ -	-%
Dining & Residence Revenue	39,159,100	39,188,740	29,640	0.1%
Tuition Waivers/Scholarships	(1,179,602)	(1,212,967)	(33,365)	2.8%
Net Student Charges Revenue	37,979,498	37,975,773	(3,725)	0.0%
State Appropriation	-	-	-	-%
Indirect Cost Recovery	-	-	-	-%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	 12,319,502	13,204,381	 884,879	7.2%
Total Revenue	 50,299,000	51,180,154	881,154	1.8%
Expenses				
Personnel	17,178,830	17,581,341	402,511	2.3%
Fuel & Electricity	3,685,274	3,731,834	46,560	1.3%
Supplies & Services	13,401,543	13,204,351	(197,192)	-1.5%
Shared Services	-	-	-	-%
Travel	104,268	102,455	(1,813)	-1.7%
Memberships, Contributions & Sponsorships	20,000	12,061	(7,939)	-39.7%
Maintenance & Alterations	3,053,403	3,225,576	172,173	5.6%
Interest	2,000,586	1,876,652	(123,934)	-6.2%
Depreciation	3,387,324	3,999,166	611,842	18.1%
Other Expenses & Transfers	 5,277,189	5,495,924	 218,735	4.1%
Total Operating Expenses & Transfers	 48,108,417	49,229,360	 1,120,943	2.3%
Operating Increase (Decrease)	\$ 2,190,583	\$ 1,950,794	\$ (239,789)	-10.9%
Modified Cash Flow				
Operating Increase (Decrease)	\$ 2,190,583	\$ 1,950,794	\$ (239,789)	-10.9%
Plus Depreciation	3,387,324	3,999,166	611,842	18.1%
Less Capital Expenditures	(1,688,152)	(1,978,747)	(290,595)	17.2%
Less Capital Reserve Funding	(1,354,055)	(1,368,313)	(14,258)	1.1%
Less Debt Service Principal	(2,535,700)	(2,602,900)	(67,200)	2.7%
Net Change Before Other Adjustments & Transfers	 -	-	-	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	 -	-	 -	
Net Change Subtotal	-	-	-	
Other Strategic Transfers from/(to) Reserves	-	-	-	
Net Change in Cash & Reserve Transfers	\$ -	\$ -	\$ -	

University of Maine FY19 PROPOSED BUDGET Unrestricted E&G and Auxiliary

	FY18 BASE	FY19 BASE		CHANGE	
Revenues					
Tuition & Fee Revenue	\$ 158,866,957	\$ 172,126,005	\$ 13	3,259,048	8.3%
Dining & Residence Revenue	39,159,100	39,188,740		29,640	0.1%
Tuition Waivers/Scholarships	(50,360,086)	(55,729,505)	(5	5,369,419)	10.7%
Net Student Charges Revenue	 147,665,971	155,585,240	-	7,919,269	5.4%
State Appropriation	83,854,217	83,459,572		(394,645)	-0.5%
Indirect Cost Recovery	8,371,276	8,371,276		-	0.0%
Investment Income/Gifts	912,890	919,938		7,048	0.8%
Sales/Services/Auxiliary	27,081,267	29,230,283	2	2,149,016	7.9%
Total Revenue	267,885,621	 277,566,309	g	9,680,688	3.6%
Expenses					
Personnel	156,633,315	163,370,857	6	5,737,542	4.3%
Fuel & Electricity	13,682,385	13,871,638		189,253	1.4%
Supplies & Services	28,502,350	29,678,579	1	1,176,229	4.1%
Shared Services	18,255,579	18,747,182		491,603	2.7%
Travel	2,681,030	2,912,630		231,600	8.6%
Memberships, Contributions & Sponsorships	439,136	433,160		(5,976)	-1.4%
Maintenance & Alterations	7,553,470	7,767,832		214,362	2.8%
Interest	2,667,927	2,464,112		(203,815)	-7.6%
Depreciation	17,564,886	17,787,453		222,567	1.3%
Other Expenses & Transfers	 26,105,917	26,104,378		(1,539)	0.0%
Total Operating Expenses & Transfers	274,085,995	283,137,821	9	,051,826	3.3%
Operating Increase (Decrease)	\$ (6,200,374)	\$ (5,571,512)	\$	628,862	-10.1%
Modified Cash Flow					
Operating Increase (Decrease)	\$ (6,200,374)	\$ (5,571,512)	\$	628,862	-10.1%
Plus Depreciation	17,564,886	17,787,453		222,567	1.3%
Less Capital Expenditures	(6,068,260)	(7,164,811)	(1	1,096,551)	18.1%
Less Capital Reserve Funding	(1,354,055)	(1,368,313)		(14,258)	1.1%
Less Debt Service Principal	(3,942,197)	(3,682,817)		259,380	-6.6%
Net Change Before Other Adjustments & Transfers	-	-		-	
Transfer from/(to) Administrative Savings Rsrv	-	-		-	
Transfer from/(to) Budget Stabilization	-	-		-	
Net Change Subtotal	 -	-		-	
Other Strategic Transfers from/(to) Reserves	-	-		-	
Net Change in Cash & Reserve Transfers	\$ -	\$ -	\$	-	

University of Maine at Augusta FY19 PROPOSED BUDGET Unrestricted E&G

	FY18 BASE	FY19 BASE	CHANGI	E
Revenues				
Tuition & Fee Revenue	\$ 22,457,993	\$ 21,317,704	\$ (1,140,289)	-5.1%
Dining & Residence Revenue	-	-	-	-%
Tuition Waivers/Scholarships	(3,150,117)	(3,182,057)	(31,940)	1.0%
Net Student Charges Revenue	19,307,876	18,135,647	(1,172,229)	-6.1%
State Appropriation	17,193,899	17,415,314	221,415	1.3%
Indirect Cost Recovery	175,000	160,886	(14,114)	-8.1%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	435,750	380,456	(55,294)	-12.7%
Total Revenue	37,112,525	36,092,303	(1,020,222)	-2.7%
<u>Expenses</u>				
Personnel	26,196,976	26,628,310	431,334	1.6%
Fuel & Electricity	825,793	731,723	(94,070)	-11.4%
Supplies & Services	1,821,257	1,726,782	(94,475)	-5.2%
Shared Services	4,645,524	4,840,186	194,662	4.2%
Travel	270,407	309,323	38,916	14.4%
Memberships, Contributions & Sponsorships	81,259	80,316	(943)	-1.2%
Maintenance & Alterations	464,219	474,493	10,274	2.2%
Interest	37,508	30,221	(7,287)	-19.4%
Depreciation	1,608,500	1,730,680	122,180	7.6%
Other Expenses & Transfers	 2,458,436	2,901,337	 442,901	18.0%
Total Operating Expenses & Transfers	38,409,879	39,453,371	1,043,492	2.7%
Operating Increase (Decrease)	\$ (1,297,354)	\$ (3,361,069)	\$ (2,063,715)	159.1%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (1,297,354)	\$ (3,361,069)	\$ (2,063,715)	159.1%
Plus Depreciation	1,608,500	1,730,680	122,180	7.6%
Less Capital Expenditures	(992,227)	(980,319)	11,908	-1.2%
Less Capital Reserve Funding	-	-	-	-%
Less Debt Service Principal	(309,747)	(328,376)	(18,629)	6.0%
Net Change Before Other Adjustments & Transfers	 (990,828)	(2,939,084)	(1,948,256)	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	 -	-	 -	
Net Change Subtotal	 (990,828)	(2,939,084)	(1,948,256)	
Other Strategic Transfers from/(to) Reserves	990,828	2,939,084	1,948,256	
Net Change in Cash & Reserve Transfers	\$ -	\$ 0	\$ 0	

University of Maine at Augusta FY19 PROPOSED BUDGET Unrestricted Auxiliary

Revenues Tuition & Fee Revenue				
Tuition & Fee Revenue				
ration a reciterence	\$ -	\$ -	\$ -	-%
Dining & Residence Revenue	-	7,637	7,637	-%
Tuition Waivers/Scholarships	-	-	-	-%
Net Student Charges Revenue	-	7,637	7,637	-%
State Appropriation	-	-	-	-%
Indirect Cost Recovery	-	-	-	-%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	1,191,000	1,086,000	(105,000)	-8.8%
Total Revenue	1,191,000	1,093,637	(97,363)	-8.2%
Expenses				
Personnel	285,444	283,552	(1,892)	-0.7%
Fuel & Electricity	1,000	1,000	-	0.0%
Supplies & Services	810,400	750,450	(59,950)	-7.4%
Shared Services	-	-	-	-%
Travel	450	450	-	0.0%
Memberships, Contributions & Sponsorships	900	900	-	0.0%
Maintenance & Alterations	3,500	9,137	5,637	161.1%
Interest	1,882	1,468	(414)	-22.0%
Depreciation	29,670	17,662	(12,008)	-40.5%
Other Expenses & Transfers	 123,040	 122,705	(335)	-0.3%
Total Operating Expenses & Transfers	 1,256,286	 1,187,324	(68,962)	-5.5%
Operating Increase (Decrease)	\$ (65,286)	\$ (93,687)	\$ (28,401)	43.5%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (65,286)	\$ (93,687)	\$ (28,401)	43.5%
Plus Depreciation	29,670	17,662	(12,008)	-40.5%
Less Capital Expenditures	-	-	-	-%
Less Capital Reserve Funding	-	-	-	-%
Less Debt Service Principal	(10,345)	(10,904)	(559)	5.4%
Net Change Before Other Adjustments & Transfers	(45,961)	(86,929)	(40,968)	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	
Net Change Subtotal	(45,961)	(86,929)	 (40,968)	
Other Strategic Transfers from/(to) Reserves	45,961	86,929	40,968	
Net Change in Cash & Reserve Transfers	\$ -	\$ -	\$ -	

University of Maine at Augusta FY19 PROPOSED BUDGET Unrestricted E&G and Auxiliary

		FY18 BASE		FY19 BASE		CHANGE		
<u>Revenues</u>								
Tuition & Fee Revenue	\$	22,457,993	\$	21,317,704	\$ (1,:	140,289)	-5.1%	
Dining & Residence Revenue		-		7,637		7,637	-%	
Tuition Waivers/Scholarships		(3,150,117)		(3,182,057)		(31,940)	1.0%	
Net Student Charges Revenue		19,307,876		18,143,284	(1,:	164,592)	-6.0%	
State Appropriation		17,193,899		17,415,314	2	221,415	1.3%	
Indirect Cost Recovery		175,000		160,886		(14,114)	-8.1%	
Investment Income/Gifts		-		-		-	-%	
Sales/Services/Auxiliary		1,626,750		1,466,456	(:	160,294)	-9.9%	
Total Revenue		38,303,525		37,185,940	(1,:	117,585)	-2.9%	
<u>Expenses</u>								
Personnel		26,482,420		26,911,862	4	129,442	1.6%	
Fuel & Electricity		826,793		732,723		(94,070)	-11.4%	
Supplies & Services		2,631,657		2,477,232	(:	154,425)	-5.9%	
Shared Services		4,645,524		4,840,186	:	194,662	4.2%	
Travel		270,857		309,773		38,916	14.4%	
Memberships, Contributions & Sponsorships		82,159		81,216		(943)	-1.1%	
Maintenance & Alterations		467,719		483,630		15,911	3.4%	
nterest		39,390		31,689		(7,701)	-19.6%	
Depreciation		1,638,170		1,748,342	:	110,172	6.7%	
Other Expenses & Transfers		2,581,476		3,024,042		142,566	17.1%	
Total Operating Expenses & Transfers		39,666,165		40,640,695	9	974,530	2.5%	
Operating Increase (Decrease)	\$	(1,362,640)	\$	(3,454,756)	\$ (2,0	092,116)	153.5%	
Modified Cash Flow								
Operating Increase (Decrease)	\$	(1,362,640)	\$	(3,454,756)	\$ (2,0	092,116)	153.5%	
Plus Depreciation		1,638,170		1,748,342	:	110,172	6.7%	
Less Capital Expenditures		(992,227)		(980,319)		11,908	-1.2%	
Less Capital Reserve Funding		-		-		-	-%	
Less Debt Service Principal		(320,092)		(339,280)		(19,188)	6.0%	
Net Change Before Other Adjustments & Transfers		(1,036,789)		(3,026,013)	(1,9	989,224)		
Transfer from/(to) Administrative Savings Rsrv		-		-		-		
Transfer from/(to) Budget Stabilization		-		-				
Net Change Subtotal		(1,036,789)		(3,026,013)	(1,9	989,224)		
Other Strategic Transfers from/(to) Reserves		1,036,789		3,026,013	1,9	989,224		
Net Change in Cash & Reserve Transfers	\$	-	\$	0	\$	0		

Univ of Maine at Farmington FY19 PROPOSED BUDGET Unrestricted E&G

		FY18 BASE		FY19 BASE		CHANGE		
Revenues								
Tuition & Fee Revenue	\$	20,764,144	\$	21,333,280	\$	569,136	2.7%	
Dining & Residence Revenue		-		-		-	-%	
Tuition Waivers/Scholarships		(3,488,511)		(4,141,336)		(652,825)	18.7%	
Net Student Charges Revenue		17,275,633		17,191,944		(83,689)	-0.5%	
State Appropriation		12,296,865		12,365,939		69,074	0.6%	
Indirect Cost Recovery		200,000		200,000		-	0.0%	
Investment Income/Gifts		-		-		-	-%	
Sales/Services/Auxiliary		654,310		700,310		46,000	7.0%	
Total Revenue		30,426,808		30,458,193		31,385	0.1%	
Expenses								
Personnel		23,687,237		24,033,555		346,318	1.5%	
Fuel & Electricity		629,360		689,470		60,110	9.6%	
Supplies & Services		1,586,322		1,195,344		(390,978)	-24.6%	
Shared Services		3,337,924		3,671,846		333,922	10.0%	
Travel		562,259		521,330		(40,929)	-7.3%	
Memberships, Contributions & Sponsorships		94,665		94,059		(606)	-0.6%	
Maintenance & Alterations		34,522		50,981		16,459	47.7%	
Interest		213,952		197,746		(16,206)	-7.6%	
Depreciation		1,827,065		1,835,415		8,350	0.5%	
Other Expenses & Transfers		(891,879)		(1,221,318)		(329,439)	36.9%	
Total Operating Expenses & Transfers		31,081,427		31,068,428		(12,999)	0.0%	
Operating Increase (Decrease)	\$	(654,619)	\$	(610,235)	\$	44,384	-6.8%	
Modified Cash Flow								
Operating Increase (Decrease)	\$	(654,619)	\$	(610,235)	\$	44,384	-6.8%	
Plus Depreciation		1,827,065		1,835,415		8,350	0.5%	
Less Capital Expenditures		-		-		-	-%	
Less Capital Reserve Funding		(850,230)		(884,239)		(34,009)	4.0%	
Less Debt Service Principal		(322,216)		(340,941)		(18,725)	5.8%	
Net Change Before Other Adjustments & Transfers		-		-		-		
Transfer from/(to) Administrative Savings Rsrv		-		-		-		
Transfer from/(to) Budget Stabilization		-		-		-		
Net Change Subtotal		-		-		-		
Other Strategic Transfers from/(to) Reserves		-		-		-		
Net Change in Cash & Reserve Transfers	\$	-	\$	-	\$	-		

Univ of Maine at Farmington FY19 PROPOSED BUDGET Unrestricted Auxiliary

		FY18 BASE	FY19 BASE		CHANGE		
Revenues							
Tuition & Fee Revenue	\$	-	\$	-	\$	-	-%
Dining & Residence Revenue		8,998,503		9,037,262		38,759	0.4%
Tuition Waivers/Scholarships		(260,000)		(343,237)		(83,237)	32.0%
Net Student Charges Revenue		8,738,503		8,694,025		(44,478)	-0.5%
State Appropriation		-		-		-	-%
Indirect Cost Recovery		-		-		-	-%
Investment Income/Gifts		-		-		-	-%
Sales/Services/Auxiliary		266,155		278,000		11,845	4.5%
Total Revenue		9,004,658		8,972,025		(32,633)	-0.4%
Expenses							
Personnel		1,706,802		1,557,651		(149,151)	-8.7%
Fuel & Electricity		465,540		581,341		115,801	24.9%
Supplies & Services		3,168,472		3,186,685		18,213	0.6%
Shared Services		-		-		-	-%
Travel		12,125		4,275		(7,850)	-64.7%
Memberships, Contributions & Sponsorships		5,595		3,975		(1,620)	-29.0%
Maintenance & Alterations		57,587		47,457		(10,130)	-17.6%
Interest		448,810		416,531		(32,279)	-7.2%
Depreciation		461,347		588,187		126,840	27.5%
Other Expenses & Transfers		2,076,809		2,262,520		185,711	8.9%
Total Operating Expenses & Transfers		8,403,087		8,648,622		245,535	2.9%
Operating Increase (Decrease)	\$	601,571	\$	323,403	\$	(278,168)	-46.2%
Modified Cash Flow							
Operating Increase (Decrease)	\$	601,571	\$	323,403	\$	(278,168)	-46.2%
Plus Depreciation		461,347		588,187		126,840	27.5%
Less Capital Expenditures		(244,700)		(139,700)		105,000	-42.9%
Less Capital Reserve Funding		(142,469)		(118,290)		24,179	-17.0%
Less Debt Service Principal		(627,914)		(653,600)		(25,686)	4.1%
Net Change Before Other Adjustments & Transfers		47,835		-		(47,835)	
Transfer from/(to) Administrative Savings Rsrv		-		-		-	
Transfer from/(to) Budget Stabilization		-		-		-	
Net Change Subtotal		47,835		-		(47,835)	
Other Strategic Transfers from/(to) Reserves		-		-		-	
Net Change in Cash & Reserve Transfers	\$	47,835	\$	_	\$	(47,835)	

Univ of Maine at Farmington FY19 PROPOSED BUDGET Unrestricted E&G and Auxiliary

	 FY18 BASE	FY19 BASE	CHANG	E
Revenues				
Tuition & Fee Revenue	\$ 20,764,144	\$ 21,333,280	\$ 569,136	2.7%
Dining & Residence Revenue	8,998,503	9,037,262	38,759	0.4%
Tuition Waivers/Scholarships	(3,748,511)	(4,484,573)	(736,062)	19.6%
Net Student Charges Revenue	 26,014,136	25,885,969	(128,167)	-0.5%
State Appropriation	12,296,865	12,365,939	69,074	0.6%
Indirect Cost Recovery	200,000	200,000	-	0.0%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	920,465	978,310	57,845	6.3%
Total Revenue	39,431,466	39,430,218	(1,248)	0.0%
Expenses				
Personnel	25,394,039	25,591,206	197,167	0.8%
Fuel & Electricity	1,094,900	1,270,811	175,911	16.1%
Supplies & Services	4,754,794	4,382,029	(372,765)	-7.8%
Shared Services	3,337,924	3,671,846	333,922	10.0%
Travel	574,384	525,605	(48,779)	-8.5%
Memberships, Contributions & Sponsorships	100,260	98,034	(2,226)	-2.2%
Maintenance & Alterations	92,109	98,438	6,329	6.9%
Interest	662,762	614,277	(48,485)	-7.3%
Depreciation	2,288,412	2,423,602	135,190	5.9%
Other Expenses & Transfers	 1,184,930	1,041,202	(143,728)	-12.1%
Total Operating Expenses & Transfers	39,484,514	39,717,050	232,536	0.6%
Operating Increase (Decrease)	\$ (53,048)	\$ (286,832)	\$ (233,784)	440.7%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (53,048)	\$ (286,832)	\$ (233,784)	440.7%
Plus Depreciation	2,288,412	2,423,602	135,190	5.9%
Less Capital Expenditures	(244,700)	(139,700)	105,000	-42.9%
Less Capital Reserve Funding	(992,699)	(1,002,529)	(9,830)	1.0%
Less Debt Service Principal	(950,130)	(994,541)	(44,411)	4.7%
Net Change Before Other Adjustments & Transfers	 47,835	-	(47,835)	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization		 -	-	
Net Change Subtotal	47,835	-	(47,835)	
Other Strategic Transfers from/(to) Reserves	-	-	-	
Net Change in Cash & Reserve Transfers	\$ 47,835	\$ -	\$ (47,835)	

Univ of Maine at Fort Kent FY19 PROPOSED BUDGET Unrestricted E&G

	FY18 BASE	FY19 BASE	CHANG	E
Revenues				
Tuition & Fee Revenue	\$ 8,737,323	\$ 9,381,658	\$ 644,335	7.4%
Dining & Residence Revenue	-	-	-	-%
Tuition Waivers/Scholarships	(1,530,916)	(1,689,014)	(158,098)	10.3%
Net Student Charges Revenue	7,206,407	7,692,644	 486,237	6.7%
State Appropriation	6,513,346	6,871,862	358,516	5.5%
Indirect Cost Recovery	36,230	32,500	(3,730)	-10.3%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	247,500	226,882	(20,618)	-8.3%
Total Revenue	14,003,483	14,823,888	820,405	5.9%
Expenses				
Personnel	8,983,370	9,736,608	753,238	8.4%
Fuel & Electricity	447,346	453,246	5,900	1.3%
Supplies & Services	516,305	557,901	41,596	8.1%
Shared Services	1,714,078	1,873,595	159,517	9.3%
Travel	345,310	419,750	74,440	21.6%
Memberships, Contributions & Sponsorships	60,550	102,270	41,720	68.9%
Maintenance & Alterations	243,640	247,850	4,210	1.7%
Interest	40,450	35,206	(5,244)	-13.0%
Depreciation	668,982	724,561	55,579	8.3%
Other Expenses & Transfers	 600,817	619,498	 18,681	3.1%
Total Operating Expenses & Transfers	13,620,848	14,770,485	1,149,637	8.4%
Operating Increase (Decrease)	\$ 382,635	\$ 53,403	\$ (329,232)	-86.0%
Modified Cash Flow				
Operating Increase (Decrease)	\$ 382,635	\$ 53,403	\$ (329,232)	-86.0%
Plus Depreciation	668,982	724,561	55,579	8.3%
Less Capital Expenditures	(220,000)	(220,000)	-	0.0%
Less Capital Reserve Funding	-	-	-	-%
Less Debt Service Principal	(326,999)	(345,488)	(18,489)	5.7%
Net Change Before Other Adjustments & Transfers	504,618	212,476	(292,142)	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	
Net Change Subtotal	 504,618	212,476	(292,142)	
Other Strategic Transfers from/(to) Reserves	-	-	-	
Net Change in Cash & Reserve Transfers	\$ 504,618	\$ 212,476	\$ (292,142)	

Univ of Maine at Fort Kent FY19 PROPOSED BUDGET Unrestricted Auxiliary

	 FY18 BASE	FY19 BASE	CHANGE	
Revenues				
Tuition & Fee Revenue	\$ -	\$ -	\$ -	-%
Dining & Residence Revenue	1,609,420	1,463,200	(146,220)	-9.1%
Tuition Waivers/Scholarships	(60,000)	(60,000)	-	0.0%
Net Student Charges Revenue	1,549,420	1,403,200	(146,220)	-9.4%
State Appropriation	-	-	-	-%
Indirect Cost Recovery	-	-	-	-%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	109,100	106,900	 (2,200)	-2.0%
Total Revenue	1,658,520	1,510,100	(148,420)	-8.9%
Expenses				
Personnel	315,104	291,006	(24,098)	-7.6%
Fuel & Electricity	179,259	181,100	1,841	1.0%
Supplies & Services	812,817	700,690	(112,127)	-13.8%
Shared Services	-	-	-	-%
Travel	3,500	3,500	-	0.0%
Memberships, Contributions & Sponsorships	200	250	50	25.0%
Maintenance & Alterations	55,270	56,770	1,500	2.7%
Interest	218,324	207,200	(11,124)	-5.1%
Depreciation	217,798	216,543	(1,255)	-0.6%
Other Expenses & Transfers	 60,902	 65,427	 4,525	7.4%
Total Operating Expenses & Transfers	 1,863,174	 1,722,486	 (140,688)	-7.6%
Operating Increase (Decrease)	\$ (204,654)	\$ (212,386)	\$ (7,732)	3.8%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (204,654)	\$ (212,386)	\$ (7,732)	3.8%
Plus Depreciation	217,798	216,543	(1,255)	-0.6%
Less Capital Expenditures	-	-	-	-%
Less Capital Reserve Funding	-	-	-	-%
Less Debt Service Principal	(208,826)	(210,000)	 (1,174)	0.6%
Net Change Before Other Adjustments & Transfers	(195,682)	(205,843)	(10,161)	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	 -	-	-	
Net Change Subtotal	 (195,682)	(205,843)	(10,161)	
Other Strategic Transfers from/(to) Reserves	-	-	-	
Net Change in Cash & Reserve Transfers	\$ (195,682)	\$ (205,843)	\$ (10,161)	

Univ of Maine at Fort Kent FY19 PROPOSED BUDGET Unrestricted E&G and Auxiliary

	FY18 BASE	FY19 BASE	CHANG	E
Revenues				
Tuition & Fee Revenue	\$ 8,737,323	\$ 9,381,658	\$ 644,335	7.4%
Dining & Residence Revenue	1,609,420	1,463,200	(146,220)	-9.1%
Tuition Waivers/Scholarships	(1,590,916)	(1,749,014)	(158,098)	9.9%
Net Student Charges Revenue	8,755,827	9,095,844	340,017	3.9%
State Appropriation	6,513,346	6,871,862	358,516	5.5%
Indirect Cost Recovery	36,230	32,500	(3,730)	-10.3%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	356,600	333,782	(22,818)	-6.4%
Total Revenue	 15,662,003	16,333,988	671,985	4.3%
Expenses				
Personnel	9,298,474	10,027,614	729,140	7.8%
Fuel & Electricity	626,605	634,346	7,741	1.2%
Supplies & Services	1,329,122	1,258,591	(70,531)	-5.3%
Shared Services	1,714,078	1,873,595	159,517	9.3%
Travel	348,810	423,250	74,440	21.3%
Memberships, Contributions & Sponsorships	60,750	102,520	41,770	68.8%
Maintenance & Alterations	298,910	304,620	5,710	1.9%
Interest	258,774	242,406	(16,368)	-6.3%
Depreciation	886,780	941,104	54,324	6.1%
Other Expenses & Transfers	 661,719	684,925	 23,206	3.5%
Total Operating Expenses & Transfers	15,484,022	16,492,971	 1,008,949	6.5%
Operating Increase (Decrease)	\$ 177,981	\$ (158,983)	\$ (336,964)	-189.3%
Modified Cash Flow				
Operating Increase (Decrease)	\$ 177,981	\$ (158,983)	\$ (336,964)	-189.3%
Plus Depreciation	886,780	941,104	54,324	6.1%
Less Capital Expenditures	(220,000)	(220,000)	-	0.0%
Less Capital Reserve Funding	-	-	-	-%
Less Debt Service Principal	(535,825)	(555,488)	(19,663)	3.7%
Net Change Before Other Adjustments & Transfers	308,936	6,633	 (302,303)	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	 -	-	 -	
Net Change Subtotal	308,936	6,633	(302,303)	
Other Strategic Transfers from/(to) Reserves	-	-	-	
Net Change in Cash & Reserve Transfers	\$ 308,936	\$ 6,633	\$ (302,303)	

Univ of Maine at Machias FY19 PROPOSED BUDGET Unrestricted E&G

	 FY18 BASE	 FY19 BASE	 CHANGE	
Revenues				
Tuition & Fee Revenue	\$ 4,839,337	\$ 4,621,822	\$ (217,515)	-4.5%
Dining & Residence Revenue	-	-	-	-%
Tuition Waivers/Scholarships	(1,468,193)	(1,168,193)	300,000	-20.4%
Net Student Charges Revenue	 3,371,144	3,453,629	82,485	2.4%
State Appropriation	5,252,559	5,200,375	(52,184)	-1.0%
Indirect Cost Recovery	60,000	60,000	-	0.0%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	 251,780	298,667	46,887	18.6%
Total Revenue	8,935,483	9,012,671	77,188	0.9%
Expenses				
Personnel	5,801,316	5,713,591	(87,725)	-1.5%
Fuel & Electricity	341,000	364,200	23,200	6.8%
Supplies & Services	586,710	639,229	52,519	9.0%
Shared Services	1,242,149	1,182,440	(59,709)	-4.8%
Travel	225,875	245,642	19,767	8.8%
Memberships, Contributions & Sponsorships	40,725	41,360	635	1.6%
Maintenance & Alterations	113,628	142,804	29,176	25.7%
Interest	66,156	60,186	(5,970)	-9.0%
Depreciation	519,679	493,173	(26,506)	-5.1%
Other Expenses & Transfers	 412,072	511,047	98,975	24.0%
Total Operating Expenses & Transfers	 9,349,310	9,393,672	44,362	0.5%
Operating Increase (Decrease)	\$ (413,827)	\$ (381,001)	\$ 32,826	-7.9%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (413,827)	\$ (381,001)	\$ 32,826	-7.9%
Plus Depreciation	519,679	493,173	(26,506)	-5.1%
Less Capital Expenditures	-	(6,500)	(6,500)	-%
Less Capital Reserve Funding	-	-	-	-%
Less Debt Service Principal	 (105,852)	(105,672)	180	-0.2%
Net Change Before Other Adjustments & Transfers	-	-	 -	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	
Net Change Subtotal	 -	-	-	
Other Strategic Transfers from/(to) Reserves	-	-	-	
Net Change in Cash & Reserve Transfers	\$ -	\$ -	\$ -	

Univ of Maine at Machias FY19 PROPOSED BUDGET Unrestricted Auxiliary

		FY18 BASE	FY19 BASE	CHANG	E
Revenues					
Tuition & Fee Revenue	\$	-	\$ -	\$ -	-%
Dining & Residence Revenue		1,871,238	1,718,766	(152,472)	-8.1%
Tuition Waivers/Scholarships		(102,000)	(62,440)	39,560	-38.8%
Net Student Charges Revenue		1,769,238	1,656,326	(112,912)	-6.4%
State Appropriation		-	-	-	-%
Indirect Cost Recovery		-	-	-	-%
Investment Income/Gifts		-	-	-	-%
Sales/Services/Auxiliary		80,219	47,500	 (32,719)	-40.8%
Total Revenue		1,849,457	 1,703,826	(145,631)	-7.9%
Expenses					
Personnel		263,942	240,635	(23,307)	-8.8%
Fuel & Electricity		227,000	203,656	(23,344)	-10.3%
Supplies & Services		818,942	770,335	(48,607)	-5.9%
Shared Services		-	-	-	-%
Travel		2,100	700	(1,400)	-66.7%
Memberships, Contributions & Sponsorships		500	100	(400)	-80.0%
Maintenance & Alterations		124,500	98,475	(26,025)	-20.9%
Interest		98,778	92,975	(5,803)	-5.9%
Depreciation		200,831	255,919	55,088	27.4%
Other Expenses & Transfers		99,391	79,877	 (19,514)	-19.6%
Total Operating Expenses & Transfers		1,835,984	1,742,672	(93,312)	-5.1%
Operating Increase (Decrease)	\$	13,473	\$ (38,846)	\$ (52,319)	-388.3%
Modified Cash Flow					
Operating Increase (Decrease)	\$	13,473	\$ (38,846)	\$ (52,319)	-388.3%
Plus Depreciation		200,831	255,919	55,088	27.4%
Less Capital Expenditures		(18,981)	-	18,981	-100.0%
Less Capital Reserve Funding		-	-	-	-%
Less Debt Service Principal		(195,323)	(217,073)	(21,750)	11.1%
Net Change Before Other Adjustments & Transfers	'	-	 -	-	
Transfer from/(to) Administrative Savings Rsrv		-	-	-	
Transfer from/(to) Budget Stabilization			<u>-</u>	 <u>-</u>	
Net Change Subtotal		-	-	 -	
Other Strategic Transfers from/(to) Reserves		-	-	-	
Net Change in Cash & Reserve Transfers	\$	-	\$ -	\$ 	

Univ of Maine at Machias FY19 PROPOSED BUDGET Unrestricted E&G and Auxiliary

	 FY18 BASE	FY19 BASE	CHANGE	
Revenues				
Tuition & Fee Revenue	\$ 4,839,337	\$ 4,621,822	\$ (217,515)	-4.5%
Dining & Residence Revenue	1,871,238	1,718,766	(152,472)	-8.1%
Tuition Waivers/Scholarships	(1,570,193)	(1,230,633)	339,560	-21.6%
Net Student Charges Revenue	 5,140,382	5,109,955	 (30,427)	-0.6%
State Appropriation	5,252,559	5,200,375	(52,184)	-1.0%
Indirect Cost Recovery	60,000	60,000	-	0.0%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	331,999	346,167	14,168	4.3%
Total Revenue	 10,784,940	10,716,497	(68,443)	-0.6%
Expenses				
Personnel	6,065,258	5,954,226	(111,032)	-1.8%
Fuel & Electricity	568,000	567,856	(144)	0.0%
Supplies & Services	1,405,652	1,409,564	3,912	0.3%
Shared Services	1,242,149	1,182,440	(59,709)	-4.8%
Travel	227,975	246,342	18,367	8.1%
Memberships, Contributions & Sponsorships	41,225	41,460	235	0.6%
Maintenance & Alterations	238,128	241,279	3,151	1.3%
Interest	164,934	153,161	(11,773)	-7.1%
Depreciation	720,510	749,092	28,582	4.0%
Other Expenses & Transfers	 511,463	590,924	79,461	15.5%
Total Operating Expenses & Transfers	11,185,294	11,136,344	(48,950)	-0.4%
Operating Increase (Decrease)	\$ (400,354)	\$ (419,847)	\$ (19,493)	4.9%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (400,354)	\$ (419,847)	\$ (19,493)	4.9%
Plus Depreciation	720,510	749,092	28,582	4.0%
Less Capital Expenditures	(18,981)	(6,500)	12,481	-65.8%
Less Capital Reserve Funding	-	-	-	-%
Less Debt Service Principal	(301,175)	(322,745)	(21,570)	7.2%
Net Change Before Other Adjustments & Transfers	-	-	 -	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	 -	 -	 -	
Net Change Subtotal	 -	 -	 -	
Other Strategic Transfers from/(to) Reserves	-	-	-	
Net Change in Cash & Reserve Transfers	\$ -	\$ -	\$ -	

Univ of Maine at Presque Isle FY19 PROPOSED BUDGET Unrestricted E&G

	FY18 BASE	FY19 BASE	CHANGE	_
Revenues				
Tuition & Fee Revenue	\$ 7,538,281	\$ 8,779,897	\$ 1,241,616	16.5%
Dining & Residence Revenue	-	-	-	-%
Tuition Waivers/Scholarships	(1,405,800)	(1,778,532)	(372,732)	26.5%
Net Student Charges Revenue	6,132,481	7,001,365	 868,884	14.2%
State Appropriation	7,936,764	7,500,556	(436,208)	-5.5%
Indirect Cost Recovery	155,000	155,000	-	0.0%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	298,700	518,722	220,022	73.7%
Total Revenue	14,522,945	15,175,643	652,698	4.5%
Expenses				
Personnel	9,903,502	10,221,333	317,831	3.2%
Fuel & Electricity	557,050	557,375	325	0.1%
Supplies & Services	875,432	869,166	(6,266)	-0.7%
Shared Services	1,930,611	2,083,261	152,650	7.9%
Travel	331,998	366,255	34,257	10.3%
Memberships, Contributions & Sponsorships	56,191	56,515	324	0.6%
Maintenance & Alterations	289,882	315,734	25,852	8.9%
Interest	60,830	74,102	13,272	21.8%
Depreciation	835,290	877,030	41,740	5.0%
Other Expenses & Transfers	 622,011	658,826	36,815	5.9%
Total Operating Expenses & Transfers	 15,462,797	16,079,597	616,800	4.0%
Operating Increase (Decrease)	\$ (939,852)	\$ (903,954)	\$ 35,898	-3.8%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (939,852)	\$ (903,954)	\$ 35,898	-3.8%
Plus Depreciation	835,290	877,030	41,740	5.0%
Less Capital Expenditures	(100,000)	(160,176)	(60,176)	60.2%
Less Capital Reserve Funding	-	(20,724)	(20,724)	-%
Less Debt Service Principal	(59,953)	(65,242)	(5,289)	8.8%
Net Change Before Other Adjustments & Transfers	(264,515)	(273,066)	(8,551)	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	
Net Change Subtotal	 (264,515)	(273,066)	 (8,551)	
Other Strategic Transfers from/(to) Reserves	-	-	-	
Net Change in Cash & Reserve Transfers	\$ (264,515)	\$ (273,066)	\$ (8,551)	

Univ of Maine at Presque Isle FY19 PROPOSED BUDGET Unrestricted Auxiliary

	 FY18 BASE	 FY19 BASE	CHANG	E
Revenues	_	_		
Tuition & Fee Revenue	\$ -	\$ -	\$ -	-%
Dining & Residence Revenue	2,240,794	2,270,966	30,172	1.3%
Tuition Waivers/Scholarships	(216,000)	(227,600)	(11,600)	5.4%
Net Student Charges Revenue	 2,024,794	2,043,366	18,572	0.9%
State Appropriation	-	-	-	-%
Indirect Cost Recovery	-	-	-	-%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	146,700	111,075	(35,625)	-24.3%
Total Revenue	2,171,494	2,154,441	(17,053)	-0.8%
Expenses				
Personnel	216,169	204,843	(11,326)	-5.2%
Fuel & Electricity	403,000	333,000	(70,000)	-17.4%
Supplies & Services	729,145	850,842	121,697	16.7%
Shared Services	-	-	-	-%
Travel	375	1,900	1,525	406.7%
Memberships, Contributions & Sponsorships	-	386	386	-%
Maintenance & Alterations	305,000	291,500	(13,500)	-4.4%
Interest	-	4,720	4,720	-%
Depreciation	58,673	61,413	2,740	4.7%
Other Expenses & Transfers	 121,243	 125,084	3,841	3.2%
Total Operating Expenses & Transfers	 1,833,605	 1,873,688	40,083	2.2%
Operating Increase (Decrease)	\$ 337,889	\$ 280,753	\$ (57,136)	-16.9%
Modified Cash Flow				
Operating Increase (Decrease)	\$ 337,889	\$ 280,753	\$ (57,136)	-16.9%
Plus Depreciation	58,673	61,413	2,740	4.7%
Less Capital Expenditures	(132,047)	(50,000)	82,047	-62.1%
Less Capital Reserve Funding	-	(19,100)	(19,100)	-%
Less Debt Service Principal	-	-	-	-%
Net Change Before Other Adjustments & Transfers	264,515	273,066	 8,551	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	
Net Change Subtotal	264,515	 273,066	 8,551	
Other Strategic Transfers from/(to) Reserves	-	-	-	
Net Change in Cash & Reserve Transfers	\$ 264,515	\$ 273,066	\$ 8,551	

Univ of Maine at Presque Isle FY19 PROPOSED BUDGET Unrestricted E&G and Auxiliary

	FY18 BASE	FY19 BASE	CHANGE	
Revenues				
Tuition & Fee Revenue	\$ 7,538,281	\$ 8,779,897	\$ 1,241,616	16.5%
Dining & Residence Revenue	2,240,794	2,270,966	30,172	1.3%
Tuition Waivers/Scholarships	(1,621,800)	(2,006,132)	(384,332)	23.7%
Net Student Charges Revenue	 8,157,275	9,044,731	 887,456	10.9%
State Appropriation	7,936,764	7,500,556	(436,208)	-5.5%
Indirect Cost Recovery	155,000	155,000	-	0.0%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	445,400	629,797	184,397	41.4%
Total Revenue	 16,694,439	17,330,084	635,645	3.8%
Expenses				
Personnel	10,119,671	10,426,176	306,505	3.0%
Fuel & Electricity	960,050	890,375	(69,675)	-7.3%
Supplies & Services	1,604,577	1,720,008	115,431	7.2%
Shared Services	1,930,611	2,083,261	152,650	7.9%
Travel	332,373	368,155	35,782	10.8%
Memberships, Contributions & Sponsorships	56,191	56,901	710	1.3%
Maintenance & Alterations	594,882	607,234	12,352	2.1%
Interest	60,830	78,822	17,992	29.6%
Depreciation	893,963	938,443	44,480	5.0%
Other Expenses & Transfers	 743,254	 783,910	 40,656	5.5%
Total Operating Expenses & Transfers	 17,296,402	 17,953,285	 656,883	3.8%
Operating Increase (Decrease)	\$ (601,963)	\$ (623,201)	\$ (21,238)	3.5%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (601,963)	\$ (623,201)	\$ (21,238)	3.5%
Plus Depreciation	893,963	938,443	44,480	5.0%
Less Capital Expenditures	(232,047)	(210,176)	21,871	-9.4%
Less Capital Reserve Funding	-	(39,824)	(39,824)	-%
Less Debt Service Principal	(59,953)	(65,242)	(5,289)	8.8%
Net Change Before Other Adjustments & Transfers	 -	-	-	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	 -	 -	 -	
Net Change Subtotal	 -	 -	 -	
Other Strategic Transfers from/(to) Reserves	-	-	-	
Net Change in Cash & Reserve Transfers	\$ -	\$ -	\$ -	

University of Southern Maine FY19 PROPOSED BUDGET Unrestricted E&G - EXCLUDING LAW

	FY18 BASE	FY19 BASE	CHANGE	Ē
Revenues				
Tuition & Fee Revenue	\$ 68,021,127	\$ 70,180,235	\$ 2,159,108	3.2%
Dining & Residence Revenue	-	-	-	-%
Tuition Waivers/Scholarships	(15,473,697)	(15,987,974)	(514,277)	3.3%
Net Student Charges Revenue	52,547,430	54,192,261	1,644,831	3.1%
State Appropriation	47,783,008	47,719,740	(63,268)	-0.1%
Indirect Cost Recovery	3,105,000	3,500,000	395,000	12.7%
Investment Income/Gifts	80,000	120,000	40,000	50.0%
Sales/Services/Auxiliary	5,004,449	3,621,293	(1,383,156)	-27.6%
Total Revenue	108,519,887	109,153,294	633,407	0.6%
Expenses				
Personnel	76,755,684	75,707,748	(1,047,936)	-1.4%
Fuel & Electricity	2,549,825	2,547,965	(1,860)	-0.1%
Supplies & Services	5,722,248	5,519,360	(202,888)	-3.5%
Shared Services	12,298,049	12,261,090	(36,959)	-0.3%
Travel	1,103,502	1,033,842	(69,660)	-6.3%
Memberships, Contributions & Sponsorships	338,990	337,134	(1,856)	-0.5%
Maintenance & Alterations	1,831,702	1,858,193	26,491	1.4%
Interest	812,693	705,001	(107,692)	-13.3%
Depreciation	6,235,204	6,502,555	267,351	4.3%
Other Expenses & Transfers	 6,268,980	5,706,010	 (562,970)	-9.0%
Total Operating Expenses & Transfers	113,916,877	112,178,898	(1,737,979)	-1.5%
Operating Increase (Decrease)	\$ (5,396,990)	\$ (3,025,604)	\$ 2,371,386	-43.9%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (5,396,990)	\$ (3,025,604)	\$ 2,371,386	-43.9%
Plus Depreciation	6,235,204	6,502,555	267,351	4.3%
Less Capital Expenditures	(1,797,056)	(1,823,056)	(26,000)	1.4%
Less Capital Reserve Funding	-	-	-	-%
Less Debt Service Principal	(2,118,907)	(1,653,895)	465,012	-21.9%
Net Change Before Other Adjustments & Transfers	(3,077,749)	(0)	 3,077,749	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	-	-	-	
Net Change Subtotal	 (3,077,749)	(0)	 3,077,749	
Other Strategic Transfers from/(to) Reserves	3,215,228	-	(3,215,228)	
other strategic Transfers from (to) Reserves			· , , ,	

University of Southern Maine FY19 PROPOSED BUDGET Unrestricted E&G - SCHOOL OF LAW

	 FY18 BASE	FY19 BASE	CHANGI	E
Revenues				
Tuition & Fee Revenue	\$ 6,286,781	\$ 6,368,080	\$ 81,299	1.3%
Dining & Residence Revenue	-	-	-	-%
Tuition Waivers/Scholarships	(1,300,000)	(1,900,000)	(600,000)	46.2%
Net Student Charges Revenue	4,986,781	 4,468,080	(518,701)	-10.4%
State Appropriation	-	-	-	-%
Indirect Cost Recovery	-	-	-	-%
Investment Income/Gifts	-	-	-	-%
Sales/Services/Auxiliary	-	-	-	-%
Total Revenue	4,986,781	4,468,080	(518,701)	-10.4%
Expenses				
Personnel	5,385,174	5,504,198	119,024	2.2%
Fuel & Electricity	-	-	-	-%
Supplies & Services	278,890	236,290	(42,600)	-15.3%
Shared Services	-	-	-	-%
Travel	82,921	34,921	(48,000)	-57.9%
Memberships, Contributions & Sponsorships	27,000	26,700	(300)	-1.1%
Maintenance & Alterations	7,750	3,250	(4,500)	-58.1%
Interest	-	-	-	-%
Depreciation	-	-	-	-%
Other Expenses & Transfers	 (106,835)	(143,833)	(36,998)	34.6%
Total Operating Expenses & Transfers	5,674,900	5,661,526	 (13,374)	-0.2%
Operating Increase (Decrease)	\$ (688,119)	\$ (1,193,446)	\$ (505,327)	73.4%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (688,119)	\$ (1,193,446)	\$ (505,327)	73.4%
Plus Depreciation	-	-	-	-%
Less Capital Expenditures	-	-	-	-%
Less Capital Reserve Funding	-	-	-	-%
Less Debt Service Principal	-	-	-	-%
Net Change Before Other Adjustments & Transfers	(688,119)	(1,193,446)	(505,327)	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	275,320	-	(275,320)	
Net Change Subtotal	(412,799)	(1,193,446)	 (780,647)	
Other Strategic Transfers from/(to) Reserves	275,320	693,446	418,126	
Net Change in Cash & Reserve Transfers	\$ (137,479)	\$ (500,000)	\$ (362,521)	

University of Southern Maine FY19 PROPOSED BUDGET Unrestricted E&G

	 FY18 BASE	FY19 BASE	CHANGE	
<u>Revenues</u>	_	_		
Tuition & Fee Revenue	\$ 74,307,908	\$ 76,548,315	\$ 2,240,407	3.0%
Dining & Residence Revenue	-	-	-	-%
Tuition Waivers/Scholarships	(16,773,697)	(17,887,974)	(1,114,277)	6.6%
Net Student Charges Revenue	 57,534,211	58,660,341	1,126,130	2.0%
State Appropriation	47,783,008	47,719,740	(63,268)	-0.1%
Indirect Cost Recovery	3,105,000	3,500,000	395,000	12.7%
Investment Income/Gifts	80,000	120,000	40,000	50.0%
Sales/Services/Auxiliary	5,004,449	3,621,293	(1,383,156)	-27.6%
Total Revenue	113,506,668	113,621,374	114,706	0.1%
Expenses				
Personnel	82,140,858	81,211,946	(928,912)	-1.1%
Fuel & Electricity	2,549,825	2,547,965	(1,860)	-0.1%
Supplies & Services	6,001,138	5,755,650	(245,488)	-4.1%
Shared Services	12,298,049	12,261,090	(36,959)	-0.3%
Travel	1,186,423	1,068,763	(117,660)	-9.9%
Memberships, Contributions & Sponsorships	365,990	363,834	(2,156)	-0.6%
Maintenance & Alterations	1,839,452	1,861,443	21,991	1.2%
Interest	812,693	705,001	(107,692)	-13.3%
Depreciation	6,235,204	6,502,555	267,351	4.3%
Other Expenses & Transfers	 6,162,145	 5,562,177	 (599,968)	-9.7%
Total Operating Expenses & Transfers	119,591,777	 117,840,424	 (1,751,353)	-1.5%
Operating Increase (Decrease)	\$ (6,085,109)	\$ (4,219,050)	\$ 1,866,059	-30.7%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (6,085,109)	\$ (4,219,050)	\$ 1,866,059	-30.7%
Plus Depreciation	6,235,204	6,502,555	267,351	4.3%
Less Capital Expenditures	(1,797,056)	(1,823,056)	(26,000)	1.4%
Less Capital Reserve Funding	-	-	-	-%
Less Debt Service Principal	(2,118,907)	(1,653,895)	465,012	-21.9%
Net Change Before Other Adjustments & Transfers	(3,765,868)	(1,193,446)	2,572,422	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	275,320	-	(275,320)	
Net Change Subtotal	(3,490,548)	(1,193,446)	2,297,102	
Other Strategic Transfers from/(to) Reserves	3,490,548	693,446	(2,797,102)	
Net Change in Cash & Reserve Transfers	\$ -	\$ (500,000)	\$ (500,000)	

University of Southern Maine FY19 PROPOSED BUDGET Unrestricted Auxiliary

	FY18 BASE	FY19 BASE		CHANGE		
Revenues						
Tuition & Fee Revenue	\$ 1,240,000	\$	1,227,714	\$	(12,286)	-1.0%
Dining & Residence Revenue	10,376,800		11,036,100		659,300	6.4%
Tuition Waivers/Scholarships	(313,200)		(345,800)		(32,600)	10.4%
Net Student Charges Revenue	11,303,600		11,918,014		614,414	5.4%
State Appropriation	-		-		-	-%
Indirect Cost Recovery	-		-		-	-%
Investment Income/Gifts	-		-		-	-%
Sales/Services/Auxiliary	2,566,264		2,433,951		(132,313)	-5.2%
Total Revenue	13,869,864		14,351,965		482,101	3.5%
Expenses						
Personnel	2,132,138		2,272,231		140,093	6.6%
Fuel & Electricity	1,036,364		46,606		(989,758)	-95.5%
Supplies & Services	5,079,080		5,264,949		185,869	3.7%
Shared Services	-		-		-	-%
Travel	6,600		15,100		8,500	128.8%
Memberships, Contributions & Sponsorships	500		3,100		2,600	520.0%
Maintenance & Alterations	600,866		173,650		(427,216)	-71.1%
Interest	1,173,416		1,096,513		(76,903)	-6.6%
Depreciation	1,044,758		1,117,016		72,258	6.9%
Other Expenses & Transfers	 2,095,077		3,803,216		1,708,139	81.5%
Total Operating Expenses & Transfers	 13,168,799		13,792,381		623,582	4.7%
Operating Increase (Decrease)	\$ 701,065	\$	559,584	\$	(141,481)	-20.2%
Modified Cash Flow						
Operating Increase (Decrease)	\$ 701,065	\$	559,584	\$	(141,481)	-20.2%
Plus Depreciation	1,044,758		1,117,016		72,258	6.9%
Less Capital Expenditures	(22,850)		-		22,850	-100.0%
Less Capital Reserve Funding	-		-		-	-%
Less Debt Service Principal	(1,604,055)		(1,676,600)		(72,545)	4.5%
Net Change Before Other Adjustments & Transfers	118,918		-		(118,918)	
Transfer from/(to) Administrative Savings Rsrv	-		-		-	
Transfer from/(to) Budget Stabilization	 -		-		-	
Net Change Subtotal	118,918		-		(118,918)	
Other Strategic Transfers from/(to) Reserves	-		-		-	
Net Change in Cash & Reserve Transfers	\$ 118,918	\$	-	\$	(118,918)	

University of Southern Maine FY19 PROPOSED BUDGET

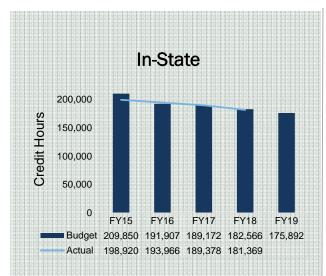
Unrestricted E&G and Auxiliary - EXCLUDING LAW

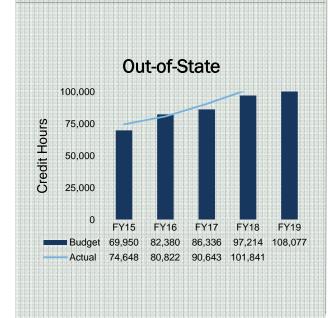
	 FY18 BASE	FY19 BASE	CHANG	E
Revenues				
Tuition & Fee Revenue	\$ 69,261,127	\$ 71,407,949	\$ 2,146,822	3.1%
Dining & Residence Revenue	10,376,800	11,036,100	659,300	6.4%
Tuition Waivers/Scholarships	(15,786,897)	(16,333,774)	(546,877)	3.5%
Net Student Charges Revenue	 63,851,030	66,110,275	2,259,245	3.5%
State Appropriation	47,783,008	47,719,740	(63,268)	-0.1%
Indirect Cost Recovery	3,105,000	3,500,000	395,000	12.7%
Investment Income/Gifts	80,000	120,000	40,000	50.0%
Sales/Services/Auxiliary	7,570,713	6,055,244	(1,515,469)	-20.0%
Total Revenue	122,389,751	123,505,259	1,115,508	0.9%
Expenses				
Personnel	78,887,822	77,979,979	(907,843)	-1.2%
Fuel & Electricity	3,586,189	2,594,571	(991,618)	-27.7%
Supplies & Services	10,801,328	10,784,309	(17,019)	-0.2%
Shared Services	12,298,049	12,261,090	(36,959)	-0.3%
Travel	1,110,102	1,048,942	(61,160)	-5.5%
Memberships, Contributions & Sponsorships	339,490	340,234	744	0.2%
Maintenance & Alterations	2,432,568	2,031,843	(400,725)	-16.5%
Interest	1,986,109	1,801,514	(184,595)	-9.3%
Depreciation	7,279,962	7,619,571	339,609	4.7%
Other Expenses & Transfers	 8,364,057	9,509,226	 1,145,169	13.7%
Total Operating Expenses & Transfers	127,085,676	125,971,279	(1,114,397)	-0.9%
Operating Increase (Decrease)	\$ (4,695,925)	\$ (2,466,020)	\$ 2,229,905	-47.5%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (4,695,925)	\$ (2,466,020)	\$ 2,229,905	-47.5%
Plus Depreciation	7,279,962	7,619,571	339,609	4.7%
Less Capital Expenditures	(1,819,906)	(1,823,056)	(3,150)	0.2%
Less Capital Reserve Funding	-	-	-	-%
Less Debt Service Principal	(3,722,962)	(3,330,495)	392,467	-10.5%
Net Change Before Other Adjustments & Transfers	(2,958,831)	(0)	2,958,831	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	 	 	 	
Net Change Subtotal	 (2,958,831)	(0)	2,958,831	
Other Strategic Transfers from/(to) Reserves	3,215,228	-	(3,215,228)	
Net Change in Cash & Reserve Transfers	\$ 256,397	\$ (0)	\$ (256,397)	

University of Southern Maine FY19 PROPOSED BUDGET Unrestricted E&G and Auxiliary

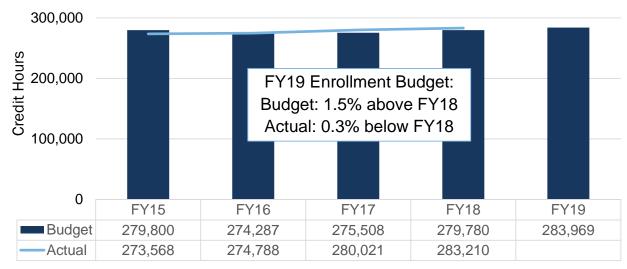
	FY18 BASE	FY19 BASE	CHANGE	
Revenues				
Tuition & Fee Revenue	\$ 75,547,908	\$ 77,776,029	\$ 2,228,121	2.9%
Dining & Residence Revenue	10,376,800	11,036,100	659,300	6.4%
Tuition Waivers/Scholarships	(17,086,897)	(18,233,774)	(1,146,877)	6.7%
Net Student Charges Revenue	 68,837,811	70,578,355	1,740,544	2.5%
State Appropriation	47,783,008	47,719,740	(63,268)	-0.1%
Indirect Cost Recovery	3,105,000	3,500,000	395,000	12.7%
Investment Income/Gifts	80,000	120,000	40,000	50.0%
Sales/Services/Auxiliary	7,570,713	6,055,244	(1,515,469)	-20.0%
Total Revenue	127,376,532	127,973,339	 596,807	0.5%
Expenses				
Personnel	84,272,996	83,484,177	(788,819)	-0.9%
Fuel & Electricity	3,586,189	2,594,571	(991,618)	-27.7%
Supplies & Services	11,080,218	11,020,599	(59,619)	-0.5%
Shared Services	12,298,049	12,261,090	(36,959)	-0.3%
Travel	1,193,023	1,083,863	(109,160)	-9.1%
Memberships, Contributions & Sponsorships	366,490	366,934	444	0.1%
Maintenance & Alterations	2,440,318	2,035,093	(405,225)	-16.6%
Interest	1,986,109	1,801,514	(184,595)	-9.3%
Depreciation	7,279,962	7,619,571	339,609	4.7%
Other Expenses & Transfers	 8,257,222	9,365,393	 1,108,171	13.4%
Total Operating Expenses & Transfers	132,760,576	131,632,805	(1,127,771)	-0.8%
Operating Increase (Decrease)	\$ (5,384,044)	\$ (3,659,466)	\$ 1,724,578	-32.0%
Modified Cash Flow				
Operating Increase (Decrease)	\$ (5,384,044)	\$ (3,659,466)	\$ 1,724,578	-32.0%
Plus Depreciation	7,279,962	7,619,571	339,609	4.7%
Less Capital Expenditures	(1,819,906)	(1,823,056)	(3,150)	0.2%
Less Capital Reserve Funding	-	-	-	-%
Less Debt Service Principal	(3,722,962)	(3,330,495)	392,467	-10.5%
Net Change Before Other Adjustments & Transfers	(3,646,950)	(1,193,446)	2,453,504	
Transfer from/(to) Administrative Savings Rsrv	-	-	-	
Transfer from/(to) Budget Stabilization	275,320	-	(275,320)	
Net Change Subtotal	(3,371,630)	(1,193,446)	2,178,184	
Other Strategic Transfers from/(to) Reserves	3,490,548	693,446	(2,797,102)	
Net Change in Cash & Reserve Transfers	\$ 118,918	\$ (500,000)	\$ (618,918)	





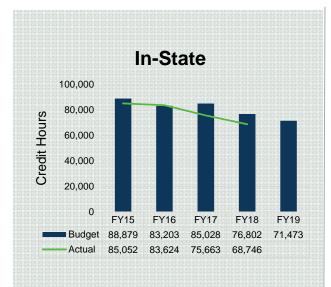


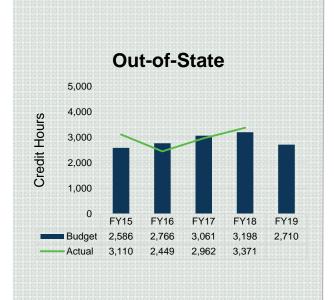




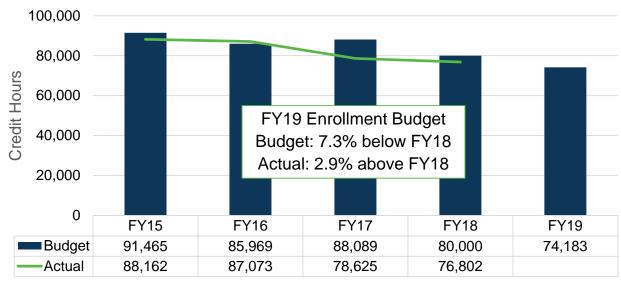
Early College	Budget	1,213	1,219
(included above)	Actual	1,045	





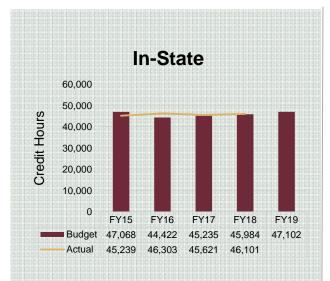


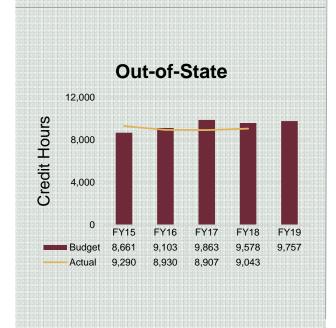




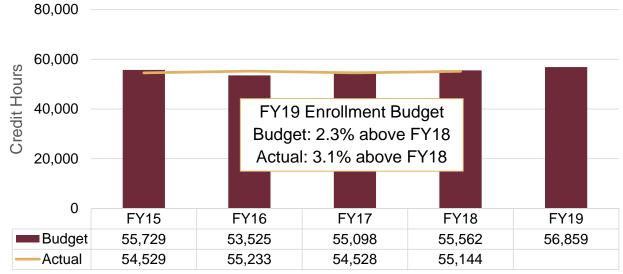
Early College	Budget	2,042	3,700
(included above)	Actual	3,340	





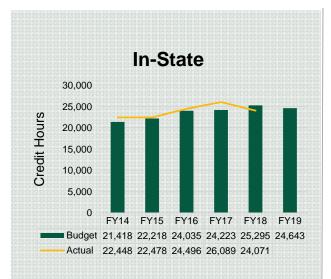


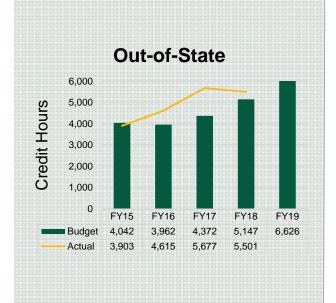




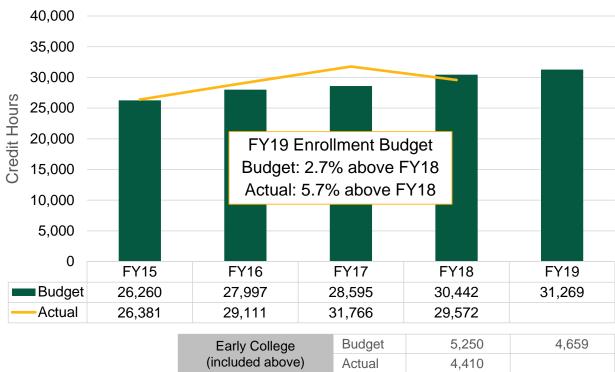
Early College	Budget	270	800
(included above)	Actual	240	



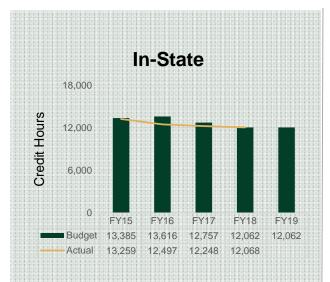


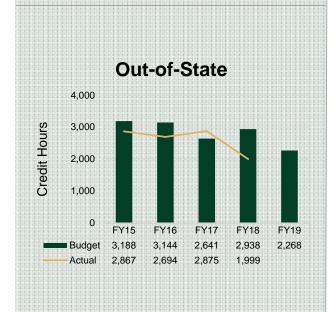




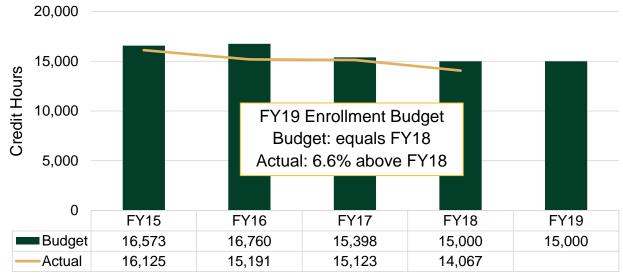






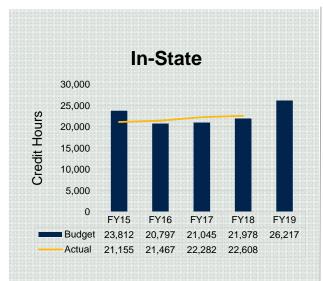


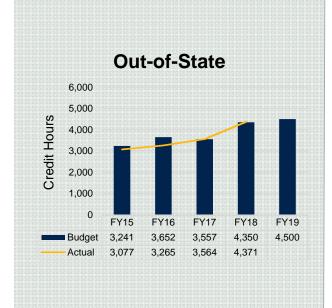




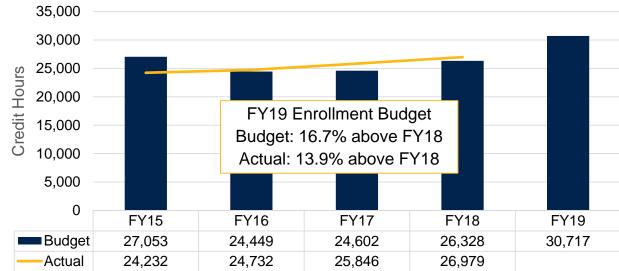
Early College	Budget	0	0
(included above)	Actual	509	





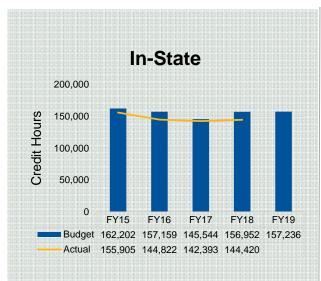


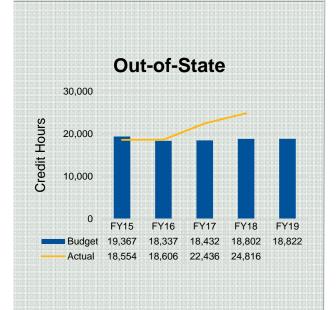




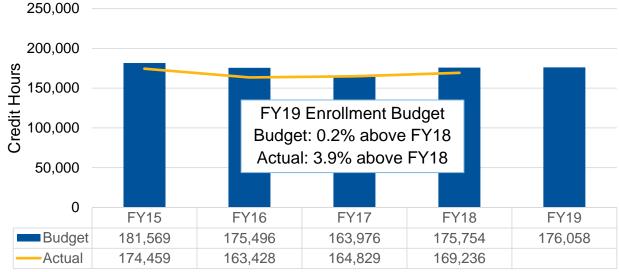
Early College	Budget	3,100	3,100
(included above)	Actual	4,851	
CBE	Budget	-	4,176
(included above)	Actual	TBD	24





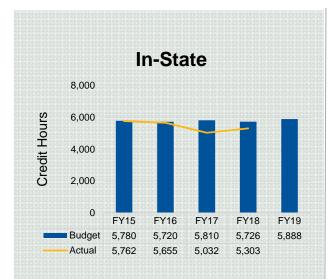


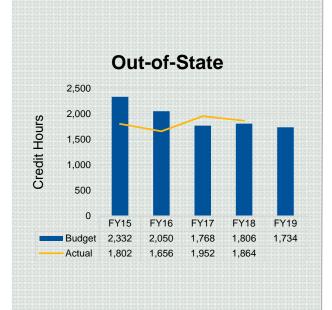




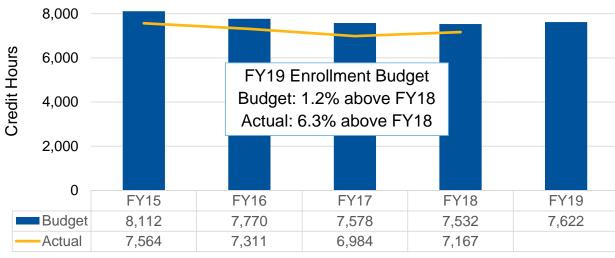
Early College	Budget	4,620	4,620
(included above)	Actual	3,190	



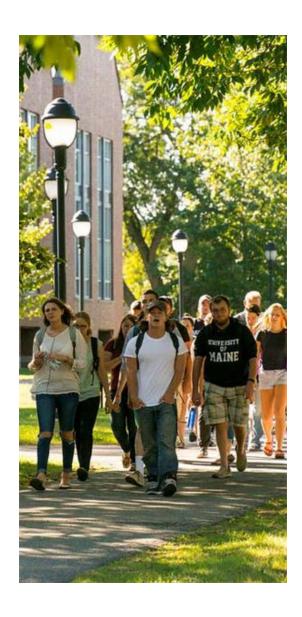




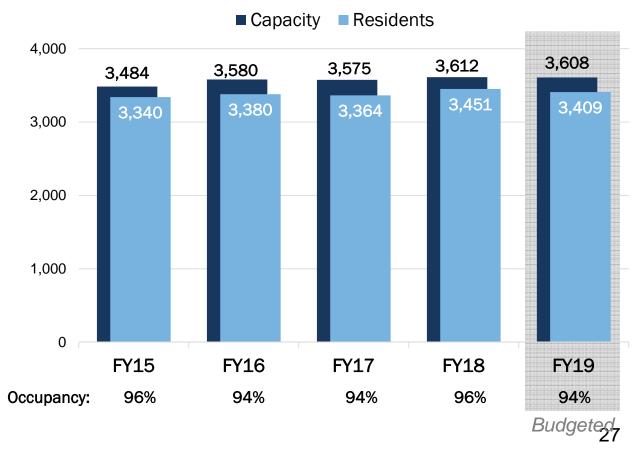












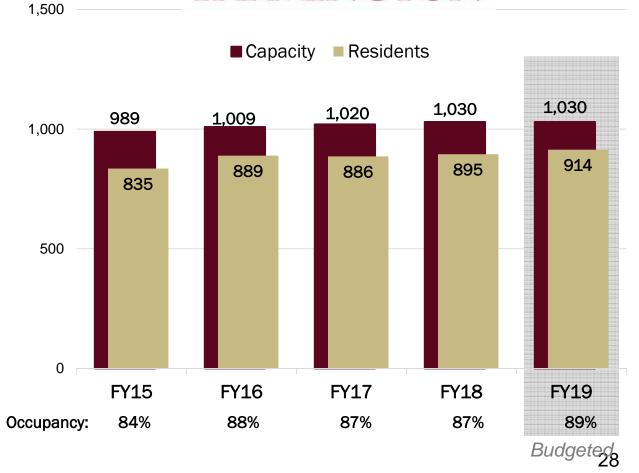








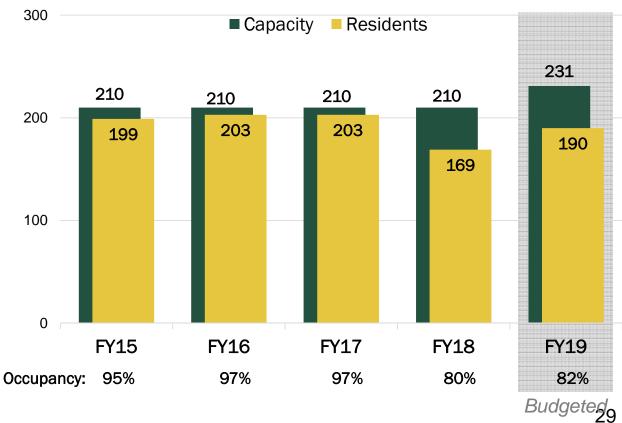








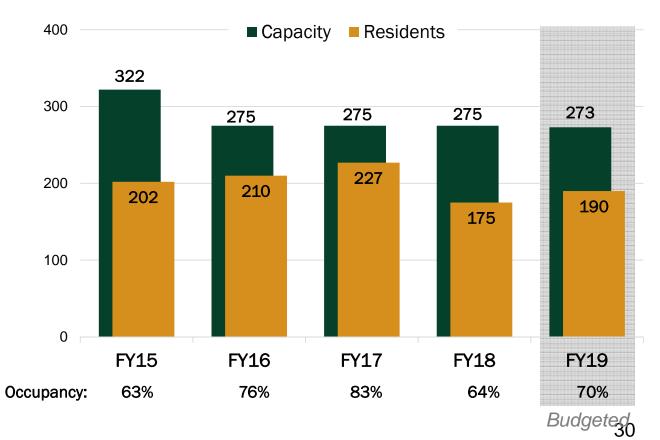










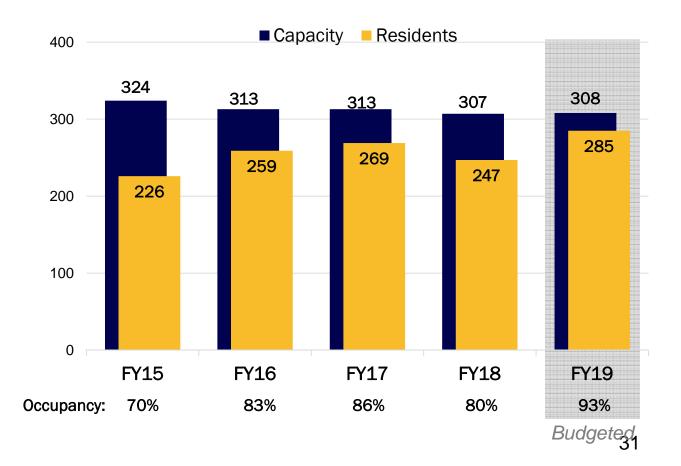










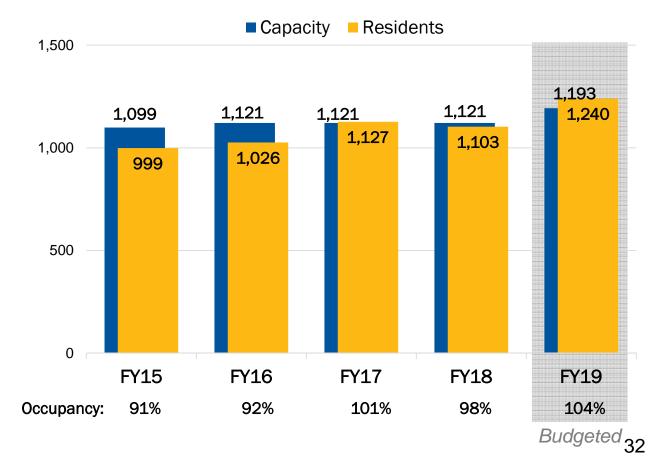














DRAFT Recommended

STUDENT CHARGES FY2019











March 23, 2018



UNIVERSITY OF MAINE SYSTEM

STUDENT CHARGES

FY19

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UNIVERSITY OF MAINE SYSTEM FY19 TOTAL STUDENT CHARGES

	Tuitien 0 Deam					
	Annual	Mandatory	Tuition & Mandatory	Room &		
I. Undergraduate	Tuition	Fees	Fees ¹	Board ²	Total	
In-State	Tutton	1 003	1005	Boara	Total	
UM	\$8,790	\$2.290	\$11.170	\$10,418	¢21 500	
UMA	6,990	\$2,380 998	7,988	\$10,416	\$21,588 7,988	
UMF	8,768	898		9,726	19,392	
UMFK	6,990	1,125	8,115	8,120	16,235	
UMM	6,990	850	7,840	8,795	16,635	
UMPI	6,990	920	7,910	8,406	16,316	
USM	8,130	1,010	9,140	9,450	18,590	
Average	7,664	1,169		9,153	17,986	
Out-of-State		,	-,	- ,	. ,	
UM	\$28,590	\$2,380	\$30,970	\$10,418	\$41,388	
UMA ³	16,920	998		φ10,110	17,918	
UMF	18,880	898		9,726	29,504	
UMFK	11,190	1,125	12,315	8,120	20,435	
UMM	14,250	850	15,100	8,795	23,895	
UMPI	11,190	920	12,110	8,406	20,516	
USM	21,390	1,010	22,400	9,450	31,850	
Average	17,487	1,169	18,656	9,153	27,809	
NEBHE						
UM	\$14,070	\$2,380	\$16,450	\$10,418	\$26,868	
UMA	11,190	998	12,188	-	12,188	
UMF	14,048	898	14,946	9,726	24,672	
UMFK	11,190	1,125	12,315	8,120	20,435	
UMM	11,190	850	12,040	8,795	20,835	
UMPI	11,190	920	12,110	8,406	20,516	
USM	13,020	1,010	14,030	9,450	23,480	
Average	12,271	1,169	13,440	9,153	22,593	
Canadian						
UM	\$14,070	\$2,380	\$16,450	\$10,418	\$26,868	
UMA	11,190	998	12,188	-	12,188	
UMF	14,048	898	14,946	9,726	24,672	
UMFK	11,190	1,125	12,315	8,120	20,435	
UMM	11,190	850	12,040	8,795	20,835	
UMPI	11,190	920	12,110	8,406	20,516	
USM	13,020	1,010	14,030	9,450	23,480	
Average	12,271	1,169	13,440	9,153	22,593	

 $^{^1\}mbox{Annual tuition}$ & mandatory fees are based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07) and 9 credit hours per semester for two semesters for graduate students.

²Rates shown are based on the meal plan and room type with the greatest projected number of students. Several meal plans and room types are available. UMA has no residence or dining halls.

³UMA's out-of-state online annual tuition (at 125% of the in-state rate) is \$8,730; mandatory fees \$998.

UNIVERSITY OF MAINE SYSTEM FY19 TOTAL STUDENT CHARGES

			Tuition &	Room	
	Annual	Mandatory	Mandatory	&	
II. Graduate	Tuition	Fees	Fees ¹	Board ²	Subtotal
In-State					
UM	\$7,902	\$1,204	\$9,106	\$10,418	\$19,524
UMF	7,164	350	7,514	9,726	17,240
USM	7,326	540	7,866	9,450	17,316
Average	7,464	698	8,162	9,865	18,027
Out-of-State					
UM	\$25,740	\$1,204	\$26,944	\$10,418	\$37,362
UMF	10,710	350	11,060	9,726	20,786
USM	19,800	540	20,340	9,450	29,790
Average	18,750	698	19,448	9,865	29,313
NEBHE					
UM	\$12,636	\$1,204	\$13,840	\$10,418	\$24,258
USM	11,718	540	12,258	9,450	21,708
Average	12,177	872	13,049	9,934	22,983
Canadian					
UM	\$12,636	\$1,204	\$13,840	\$10,418	\$24,258
USM	11,718	540	12,258	9,450	21,708
Average	12,177	872	13,049	9,934	22,983

III. Law School

In-State	\$22,290	\$1,000	\$23,290	\$9,450	\$32,740
Out-of-State	\$33,360	\$1,000	\$34,360	\$9,450	\$43,810
NEBHE/Canadian	\$30,420	\$1,000	\$31,420	\$9,450	\$40,870

¹Annual tuition & mandatory fees are based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07) and 9 credit hours per semester for two semesters for graduate students.

 $^{^2}$ Rates shown are based on the meal plan and room type with the greatest projected number of students. Several meal plans and room types are available. UMA has no residence or dining halls.

UNIVERSITY OF MAINE SYSTEM **FY19 TUITION RATES - PER CREDIT HOUR**

	FY18	FY19	FY19 In	creases
	Rate	Rate	\$	%
In-State	_	_		
Undergraduate				
UM	\$286	\$293	7	2.4
UMA	228	233	5	2.2
UMF	268	274	6	2.2
UMFK	228	233	5	2.2
UMM	228	233	5	2.2
UMPI	228	233	5	2.2
USM	262	271	9	3.4
Graduate				
UM	429	439	10	2.3
UMF	389	398	9	2.3
USM	393	407	14	3.6
Law	743	743	-	-
Out-of-State				
Undergraduate				
UM	932	953	21	2.3
UMA	551	564 ¹	13	2.4
UMF	567	590	23	4.1
UMFK	365	373	8	2.2
UMM	616	475	(141)	(22.9)
UMPI	365	373	8	2.2
USM	689	713	24	3.5
Graduate				
UM	1,397	1,430	33	2.4
UMF	572	595	23	4.0
USM	1,063	1,100	37	3.5
Law	1,112	1,112	-	-

¹The majority of UMA Out-of-State Undergraduate students are enrolled in Online programs = \$125% of in-state rate or \$291.

UNIVERSITY OF MAINE SYSTEM **FY19 TUITION RATES - PER CREDIT HOUR**

	FY18	FY19	FY19 Inc	reases
	Rate	Rate	\$	%
NEBHE				
Undergraduate				
UM	\$458	\$469	11	2.4
UMA	365	373	8	2.2
UMF	429	439	10	2.3
UMFK	365	373	8	2.2
UMM	365	373	8	2.2
UMPI	365	373	8	2.2
USM	419	434	15	3.6
Graduate				
UM	686	702	16	2.3
USM	629	651	22	3.5
Law	1,014	1,014	-	-
Canadian				
Undergraduate				
UM	458	469	11	2.4
UMA	365	373	8	2.2
UMF	429	439	10	2.3
UMFK	365	373	8	2.2
UMM	372	373	1	0.3
UMPI	365	373	8	2.2
USM	419	434	15	3.6
Graduate				
UM	686	702	16	2.3
USM	629	651	22	3.5
Law	1,014	1,014	-	-

NOTE: In FY18, NEBHE rates are 160% the in-state rate. NEBHE rate can be up to 175% the in-state rate.

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UNIVERSITY OF MAINE SYSTEM ANNUAL TUITION RATES

						FY18 to	
DERGRADUATE	F7574 F	F374.6	T3574#	EW/10	EX.10	Annual I	
In-State	FY15	FY16	FY17	FY18	FY19	<u> </u>	%
UM	\$8,370	\$8,370	\$8,370	\$8,580	\$8,790	210	2.
UMA	6,510	6,510	6,510	6,840	6,990	150	2.:
UMF	8,352	8,352	8,352	8,576	8,768	192	2.
UMFK	6,600	6,600	6,600	6,840	6,990	150	2.:
UMM	6,660	6,660	6,660	6,840	6,990	150	2.
UMPI	6,600	6,600	6,600	6,840	6,990	150	2.
USM	7,590	7,590	7,590	7,860	8,130	270	3.
Average	7,240	7,240	7,240	7,482	7,664	182	2.
Out-of-State							
UM	\$26,250	\$26,640	\$27,240	\$27,960	\$28,590	630	2.
UMA	15,750	15,750	16,110	16,530	16,920	390	2.
UMF	17,440	17,440	17,440	18,144	18,880	736	4.
UMFK	9,900	9,900	10,230	10,950	11,190	240	2.
UMM	18,480	18,480	18,480	18,480	14,250	(4,230)	(22.
UMPI	9,900	9,900	10,230	10,950	11,190	240	2.
USM	19,950	19,950	19,950	20,670	21,390	720	3.
Average	16,810	16,866	17,097	17,669	17,487	(182)	(1.
<u>NEBHE</u>							
UM	\$12,570	\$12,570	\$12,960	\$13,740	\$14,070	330	2.
UMA	9,750	9,750	10,080	10,950	11,190	240	2.
UMF	12,544	12,544	12,960	13,728	14,048	320	2.
UMFK	9,900	9,900	10,230	10,950	11,190	240	2.
UMM	9,990	9,990	10,320	10,950	11,190	240	2.
UMPI	9,900	9,900	10,230	10,950	11,190	240	2.
USM	11,400	11,400	11,760	12,570	13,020	450	3.
Average	10,865	10,865	11,220	11,977	12,271	294	2.
Canadian							
UM	\$12,570	\$12,570	\$12,960	\$13,740	\$14,070	330	2.
UMA	9,750	9,750	10,080	10,950	11,190	240	2.
UMF	12,544	12,544	12,960	13,728	14,048	320	2.
UMFK	9,900	9,900	10,230	10,950	11,190	240	2.
UMM	10,530	10,530	10,530	11,160	11,190	30	0.
UMPI	9,900	9,900	10,230	10,950	11,190	240	2
USM	11,400	11,400	11,760	12,570	13,020	450	3
Average	10,942	10,942	11,250	12,007	12,271	264	2.

NOTE: Based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07 & UMFK based on "Block" rate for 12-18 credit hours per semester in FY13 - FY17) and 9 credit hours per semester for two semesters for graduate students.

UNIVERSITY OF MAINE SYSTEM ANNUAL TUITION RATES

						FY18 to	FY19
GRADUATE						Annual I	ncrease
<u>In-State</u>	FY15	FY16	FY17	FY18	FY19	\$	%
UM	\$7,524	\$7,524	\$7,524	\$7,722	\$7,902	180	2.3
UMF	6,822	6,822	6,822	7,002	7,164	162	2.3
USM	6,840	6,840	6,840	7,074	7,326	252	3.6
Average	7,062	7,062	7,062	7,266	7,464	198	2.7
Out-of-State							
UM	\$23,580	\$23,940	\$24,498	\$25,146	\$25,740	594	2.4
UMF	9,900	9,900	9,900	10,296	10,710	414	4.0
USM	18,468	18,468	18,468	19,134	19,800	666	3.5
Average	17,316	17,436	17,622	18,192	18,750	558	3.1
NEBHE							
UM	\$11,286	\$11,286	\$11,664	\$12,348	\$12,636	288	2.3
USM	10,260	10,260	10,602	11,322	11,718	396	3.5
Average	10,773	10,773	11,133	11,835	12,177	342	2.9
<u>Canadian</u>							
UM	\$11,286	\$11,286	\$11,664	\$12,348	\$12,636	288	2.3
USM	10,260	10,260	10,602	11,322	11,718	396	3.5
Average	10,773	10,773	11,133	11,835	12,177	342	2.9
LAW							
<u>In-State</u>	\$22,290	\$22,290	\$22,290	\$22,290	\$22,290	-	-
Out-of-State	33,360	33,360	33,360	33,360	33,360	-	-
NEBHE/Canadian	30,420	30,420	30,420	30,420	30,420	-	-

NOTE: Based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07 & UMFK based on "Block" rate for 12-18 credit hours per semester in FY13 - FY17) and 9 credit hours per semester for two semesters for graduate students.

UNIVERSITY OF MAINE SYSTEM ANNUAL MANDATORY FEES¹

University	Fee	Credit Hours	FY18	FY19	\$ Increase
UM	Graduate Student Activity Fee	1 or More Credit Hours	\$80.00	\$90.00	10.00
	Undergraduate Student Activity Fee	6 or More Credit Hours	106.00	106.00	-
	Communications Fee	6 or More Credit Hours	30.00	30.00	-
	Recreation Center Fee	0 to 5 Credit Hours	162.00	170.00	8.00
		6 or More Credit Hours	270.00	284.00	14.00
	Unified Fee	0 to 5 Credit Hours	256.00	262.00	6.00
		6 to 11 Credit Hours	782.00	800.00	18.00
		12 to 15 Credit Hours	1,916.00	1,960.00	44.00
		16 or More Credit Hours	1,966.00	2,012.00	46.00
UMA	Student Activity Fee	Per Credit Hour, up to 14	\$2.25	\$2.25	-
		15 or More Credit Hours	67.50	67.50	-
	Unified Fee	Per Credit Hour	30.00	31.00	1.00
	Unified Fee - University College	Per Credit Hour	13.00	13.00	-
UMF	Undergraduate Student Activity Fee	1 to 5 1/2 Credit Hours	\$80.00	\$80.00	-
		6 to 11 1/2 Credit Hours	120.00	120.00	-
		12 or More Credit Hours	160.00	160.00	-
	Student Health & Wellness Fee	4 or More Credit Hours	50.00	50.00	-
	Unified Fee	6 or less Credit Hours	172.00	176.00	4.00
		7 to 11 Credit Hours	342.00	350.00	8.00
		12 or More Credit Hours	672.00	688.00	16.00
UMFK	Student Activity Fee	Per Credit Hour	\$7.50	\$7.50	-
	Unified Fee	Per Credit Hour	30.00	30.00	-
UMM	Student Activity Fee	Per Credit Hour, up to 11	\$11.00	\$11.00	-
		12 or More Credit Hours	240.00	240.00	-
	Unified Fee	Flat Fee + Per Credit Hour	596.00	610.00	14.00
UMPI	Student Activity Fee	6 or less Credit Hours	\$85.00	\$85.00	-
		7 or More Credit Hours	170.00	170.00	-
	Unified Fee - Campus	Per Credit Hour	25.00	25.00	-
	Unified Fee - Outreach	Per Credit Hour	20.00	20.00	-
USM	Undergraduate Student Activity Fee	1 to 5 Credit Hours	\$38.00	\$38.00	-
	·	6 to 11 Credit Hours	74.00	74.00	-
		12 or More Credit Hours	110.00	110.00	-
	Law Student Activity Fee	6 or More Credit Hours	100.00	100.00	-
	Unified Fee	Per Credit Hour	29.00	30.00	1.00

¹Annual unless listed as per credit hour.

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UNIVERSITY OF MAINE SYSTEM

ANNUAL MANDATORY FEES

							FY19 In	ncreases
Undergrad	<u>uate</u>	FY15	FY16	FY17	FY18	FY19	\$	%
UM	Communications	\$30	\$30	\$30	\$30	\$30		
	Recreation Center Fee	248	252	270	270	284		
	Unified Fee	1,868	1,868	1,868	1,916	1,960		
	Student Activity	90	90	90	106	106		
	Total	\$2,236	\$2,240	\$2,258	\$2,322	\$2,380	58	2.5
UMA	Unified Fee	\$870	\$870	\$870	\$900	\$930		
01/111	Student Activity	68	68	68	68	68		
	Total	\$938	\$938	\$938	\$968	\$998	30	3.1
TD C	- C. J H. 141 0 Eb E	Φ.5.0	450	#50	#50	Φ.5.0		
UMF	Student Health & Fitness Fee	\$50	\$50	\$50	\$50 672	\$50		
	Unified Fee	655	655	655	672	688		
	Student Activity	160	160	160	160	160	1.0	1.0
	Total =	\$865	\$865	\$865	\$882	\$898	16	1.8
UMFK	Unified Fee	\$750	\$750	\$750	\$900	\$900		
	Student Activity	225	225	225	225	225		
	Total	\$975	\$975	\$975	\$1,125	\$1,125	-	-
HMM	Unified Fee	\$580	\$580	\$580	\$596	\$610		
CIVIIVI	Student Activity	240	240	240	240	240		
	Total	\$820	\$820	\$820	\$836	\$850	14	1.7
	=							
UMPI	Unified Fee	\$540	\$540	\$540	\$750	\$750		
	Student Activity	160	160	160	170	170		
	Total	\$700	\$700	\$700	\$920	\$920	-	-
USM	Unified Fee	\$840	\$840	\$840	¢970	\$900		
USM	Student Activity	\$840 110	\$840 110	\$840 110	\$870 110	\$900 110		
	Total	\$950	\$950	\$950	\$980	\$1,010	30	3.1
Averag	=	\$1,069	\$1,070	\$1,072	\$1,148	\$1,169	21	1.8
Graduate	C	ψ1,002	φ1,070	φ1,072	Ψ1,140	φ1,102	21	1.0
UM	Communications	\$30	\$30	\$30	\$30	\$30		
	Recreation Center Fee	248	252	270	270	284		
	Unified Fee	762	762	762	782	800		
	Student Activity	80	80	80	80	90		
	Total	\$1,120	\$1,124	\$1,142	\$1,162	\$1,204	42	3.6
UMF	Unified Fee	\$333	\$333	\$333	\$342	\$350	8	2.3
OWII	onined rec	φυυ	φυυ	φυυ	ψ342	\$330	o	2.3
USM	Unified Fee	\$504	\$504	\$504	\$522	\$540	18	3.4
Averag	ge	\$652	\$654	\$660	\$675	\$698	23	3.4
Law	II '6" 1E	D0.40	¢0.40	Φ0.40	¢070	фоос		
USM	Unified Fee	\$840	\$840	\$840	\$870	\$900		
A	Student Activity	100	100	100	100	100	20	2.1
Averag	ge	\$940	\$940	\$940	\$970	\$1,000	30	3.1

NOTE: Based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07 & UMFK based on "Block" rate for 12-18 credit hours per semester in FY13 - FY17) and 9 credit hours per semester for two semesters for graduate students.

UNIVERSITY OF MAINE SYSTEM ANNUAL TUITION AND MANDATORY FEES

UNDERGRADUAT	ΓE	FY18	FY19	FY19 Iı	icreases
In-State		Rate	Rate	\$	%
UM		\$10,902	\$11,170	268	2.5
UMA		7,808	7,988	180	2.3
UMF		9,458	9,666	208	2.2
UMF	K	7,965	8,115	150	1.9
UMM	1	7,676	7,840	164	2.1
UMP	I	7,760	7,910	150	1.9
USM		8,840	9,140	300	3.4
Aver	age	8,630	8,833	203	2.4
Out-of-Stat	<u>e</u>				
UM		\$30,282	\$30,970	688	2.3
UMA		17,498	17,918	420	2.4
UMF		19,026	19,778	752	4.0
UMF	K	12,075	12,315	240	2.0
UMM	1	19,316	15,100	(4,216)	(21.8)
UMP	I	11,870	12,110	240	2.0
USM		21,650	22,400	750	3.5
Aver	age	18,817	18,656	(161)	(0.9)
NEBHE					
UM		\$16,062	\$16,450	388	2.4
UMA		11,918	12,188	270	2.3
UMF		14,610	14,946	336	2.3
UMF	K	12,075	12,315	240	2.0
UMM	I	11,786	12,040	254	2.2
UMP	I	11,870	12,110	240	2.0
USM		13,550	14,030	480	3.5
Aver	age	13,124	13,440	316	2.4
<u>Canadian</u>					
UM		\$16,062	\$16,450	388	2.4
UMA		11,918	12,188	270	2.3
UMF		14,610	14,946	336	2.3
UMF		12,075	12,315	240	2.0
UMM		11,996	12,040	44	0.4
UMP		11,870	12,110	240	2.0
USM		13,550	14,030	480	3.5
Aver	age	13,154	13,440	286	2.2

UNIVERSITY OF MAINE SYSTEM ANNUAL TUITION AND MANDATORY FEES

GRAD	UATE	FY18	FY19	FY19 Inc	ereases
	In-State	Rate	Rate	\$	%
	UM	\$8,884	\$9,106	222	2.5
	UMF	7,344	7,514	170	2.3
	USM	7,596	7,866	270	3.6
	Average	7,941	8,162	221	2.8
	O-4 -6 C4-4-				
	Out-of-State	¢27.200	\$26 O44	(2)	2.4
	UM	\$26,308	\$26,944	636	2.4
	UMF	10,638	11,060	422	4.0
	USM	19,656	20,340	684	3.5
	Average	18,867	19,448	581	3.1
	<u>NEBHE</u>				
	UM	\$13,510	\$13,840	330	2.4
	USM	11,844	12,258	414	3.5
	Average	12,677	13,049	372	2.9
	<u>Canadian</u>				
	UM	\$13,510	\$13,840	330	2.4
	USM	11,844	12,258	414	3.5
	Average	12,677	13,049	372	2.9
LAW					
	In-State	\$23,260	\$23,290	30	0.1
	Out-of-State	34,330	34,360	30	0.1
	NEBHE/Canadian	31,390	31,420	30	0.1

UNIVERSITY OF MAINE SYSTEM ANNUAL ROOM & BOARD CHARGES¹

		ROOM	M CHAR	GES		FY19 In	creases
	FY15	FY16	FY17	FY18	FY19	\$	%
UM	\$4,858	\$5,004	\$5,154	\$5,270	\$5,396	126	2.4
UMF	4,750	4,750	4,892	5,038	5,280	242	4.8
UMFK	4,150	4,250	4,250	4,250	4,250	-	-
UMM	4,160	4,326	4,326	4,326	4,460	134	3.1
UMPI	4,400	4,488	4,588	4,708	4,850	142	3.0
USM	4,700	4,900	5,000	5,000	5,000	-	-
Average	4,503	4,620	4,702 2	4,765	4,873	108	2.3
		BOAR	D CHAF	RGES			
	FY15	FY16	FY17	FY18	FY19		
UM	\$4,438	\$4,571	\$4,710	\$4,875	\$5,022	147	3.0
UMF	4,220	4,220	4,220	4,296	4,446	150	3.5
UMFK	3,570	3,660	3,660	3,660	3,870	210	5.7
UMM	4,018	4,160	4,160	4,160	4,335	175	4.2
UMPI	3,456	3,356 ²	3,356	3,556 ²	3,556	-	-
USM	4,450	4,500	4,200	4,200	4,450	250	6.0
Average	4,025	4,078 ²	4,051	4,125	4,280	155	3.8
	TOTA	L ROOM	& BOA	RD CHAI	RGES		
	FY15	FY16	FY17	FY18	FY19		
UM	\$9,296	\$9,575	\$9,864	\$10,145	\$10,418	273	2.7
UMF	8,970	8,970	9,112	9,334	9,726	392	4.2
UMFK	7,720	7,910	7,910	7,910	8,120	210	2.7
UMM	8,178	8,486	8,486	8,486	8,795	309	3.6
UMPI	7,856	7,844	7,944	8,264	8,406	142	1.7
USM	9,150	9,400	9,200	9,200	9,450	250	2.7
Average	8,528	8,698	8,753	8,890	9,153	263	3.0

¹Rates shown are based on the meal plan and room type with the greatest projected number of students. Several meal plans and room types are available. UMA has no residence or dining halls.

²UMPI's FY16 board rate, FY17 room rate and FY18 board rate restated.

UNIVERSITY OF MAINE SYSTEM ANNUAL COMPREHENSIVE STUDENT CHARGES (Includes Tuition, Mandatory Fees, Room and Board)

NDERGRADUATE	FY18	FY19	FY19 Ir	creases
<u>In-State</u>	Rate	Rate	\$	%
UM	\$21,047	\$21,588	541	2.6
UMA	7,808	7,988	180	2.3
UMF	18,792	19,392	600	3.2
UMFK	15,875	16,235	360	2.3
UMM	16,162	16,635	473	2.9
UMPI	16,024	16,316	292	1.8
USM	18,040	18,590	550	3.0
Average	17,520	17,986	466	2.7
Out-of-State				,
UM	\$40,427	\$41,388	961	2.4
UMA	17,498	17,918	420	2.4
UMF	28,360	29,504	1,144	4.0
UMFK	19,985	20,435	450	2.3
UMM	27,802	23,895	(3,907)	(14.1)
UMPI	20,134	20,516	382	1.9
USM	30,850	31,850	1,000	3.2
Average	27,707	27,809	102	0.4
NEBHE				
UM	\$26,207	\$26,868	661	2.5
UMA	11,918	12,188	270	2.3
UMF	23,944	24,672	728	3.0
UMFK	19,985	20,435	450	2.3
UMM	20,272	20,835	563	2.8
UMPI	20,134	20,516	382	1.9
USM	22,750	23,480	730	3.2
Average	22,015	22,593	578	2.6
<u>Canadian</u>				
UM	\$26,207	\$26,868	661	2.5
UMA	11,918	12,188	270	2.3
UMF	23,944	24,672	728	3.0
UMFK	19,985	20,435	450	2.3
UMM	20,482	20,835	353	1.7
UMPI	20,134	20,516	382	1.9
USM	22,750	23,480	730	3.2
Average	22,045	22,593	548	2.5

NOTE: Tuition and Fees based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07 & UMFK based on "Block" rates for 12-18 hours per semester in FY13 - FY17) and 9 credit hours per semester for two semesters for graduate students. Room and board rates are based on the meal plan and room type with the greatest projected number of students. Several meal plans and room types are available. UMA has no residence or dining halls.

The majority of UMA Out-of-State Undergraduate students are enrolled in Online programs = \$125% of in-state rate or \$291 in FY18.

UMPI's FY18 board rate restated.

UNIVERSITY OF MAINE SYSTEM ANNUAL COMPREHENSIVE STUDENT CHARGES (Includes Tuition, Mandatory Fees, Room and Board)

GRADUATE		FY18	FY19	FY19 Increases	
<u>In-St</u>	ate	Rate	Rate	\$	%
	UM	\$19,029	\$19,524	495	2.6
	UMF	16,678	17,240	562	3.4
	USM	16,796	17,316	520	3.1
	Average	17,501	18,027	526	3.0
Out-	<u>of-State</u>				
	UM	\$36,453	\$37,362	909	2.5
	UMF	19,972	20,786	814	4.1
	USM	28,856	29,790	934	3.2
	Average	28,427	29,313	886	3.1
<u>NEB</u>					
	UM	\$23,655	\$24,258	603	2.5
	USM	21,044	21,708	664	3.2
	Average	22,350	22,983	633	2.8
Cons	ndian_				
Cana	UM	\$23,655	\$24,258	603	2.5
	USM	21,044	21,708	664	3.2
	Average	22,350	22,983	633	2.8
	Avelage	22,330	22,703	033	2.0
LAW					
In-State		\$32,460	\$32,740	280	0.9
Out-of-State		43,530	43,810	280	0.6
NEBHE/Canadian		40,590	40,870	280	0.7

NOTE: Tuition and Fees based on 15 credit hours per semester for two semesters for undergraduate and law students (except UMF based on 16 credit hours per semester beginning in FY07 & UMFK based on "Block" rates for 12-18 hours per semester in FY13 - FY17) and 9 credit hours per semester for two semesters for graduate students. Room and board rates are based on the meal plan and room type with the greatest projected number of students. Several meal plans and room types are available. UMA has no residence or dining halls.

The majority of UMA Out-of-State Undergraduate students are enrolled in Online programs = \$125% of in-state rate or \$285 in FY18.

UMPI's FY18 board rate restated.

UNIVERSITY OF MAINE SYSTEM STUDENT FEES

OVERVIEW

The procedures for establishing student fees throughout the University of Maine System are contained in the Board of Trustees Policy Manual in Section 703 and 704 as follows:

The **BOARD OF TRUSTEES** will establish those fees that are analogous to tuition, i.e., those that must be paid by all students as a condition of attendance. In addition, changes to the amount of the Student Activity Fee shall be requested by the recognized student governing body at each University and authorized after (a) a referendum approved by the student body, (b) approval of the President and, (c) approval of the Chancellor for presentation and approval by the Board of Trustees. Board approved fees include the Student Activity Fee, the Communications Fee, the Unified Fee, the Recreation Fee and the Student Health & Wellness Fee.

The <u>CHANCELLOR</u> will establish those fees impacting services and operations within the System. These include maximum levels for financial service fees (non-negotiable check fees) and fees principally affecting prospective students, such as application fees.

The <u>UNIVERSITY PRESIDENTS</u> are responsible to the maximum extent possible for establishing most university-specific fees, which include:

- all course fees
- all deposits
- all fees for optional university services and activities

Fee changes planned for the fall semester should ordinarily be adopted no later than May; those to become effective in the spring semester should be adopted by November 15. Universities should establish procedures for timely review of and comment on fee changes. The Chancellor should be informed in advance of the formal adoption of any fee changes.

Adjustments to Student Activity Fees will be considered by the Board at its May meeting in order to allow sufficient time for student governments to conduct spring referendums on any changes recommended to the fees.

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UNIVERSITY OF MAINE SYSTEM NARRATIVE DESCRIPTION OF EACH MANDATORY FEE

University Name Charging Fee ALL Student Activity Fee This is a student approved mandatory fee that is administered by the students for educational, cultural, social, and recreational purposes. Changes to this fee require the approval of the student body, University President, Chancellor, and Board of Trustees. Communications Fee UM A student approved mandatory fee that is administered by the students to support WMEB-FM, the Maine Channel, "The Maine Campus", and ASAP, a media and internet technologies laboratory. **ALL** Unified Fee This fee is used to cover fixed costs of providing educational services that may not be directly related to the number of credit hours for which a student is enrolled. This fee supports activities such as student services, the operation of facilities such as student and fitness centers, and student-utilized, instructionrelated technologies. Recreation Center Fee UM This fee is assessed to pay for the construction of the Center and provides students with access to the state-of-the-art facility, including a leisure pool and sauna. Many aerobic classes and other programs and services are also provided for no additional fee. **UMF** Student Health & Wellness Fee This fee is charged to students registered for 4 or more credit hours of classes held at UMF. It covers all health center office visits, counseling and fees associated with Mainely Outdoors.

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